

**AMENDMENT NO. 5 TO  
AGREEMENT FOR PROFESSIONAL SERVICES  
BETWEEN  
CITY OF SALINAS AND PLACEWORKS, INC.**

This Amendment NO. 5 to the Agreement for Professional Services Between the City of Salinas and PlaceWorks, Inc. (the “Amendment”) is entered into this first day of July 2026, by and between the City of Salinas (the “City”) and Placeworks, Inc., (the “Consultant”). City and Contractor may be individually referred to herein as a “Party” and collectively the City and Contractor may be referred to as the “Parties.”

**RECITALS**

WHEREAS, the City and Contractor first entered into an Agreement for Professional Services effective May 25, 2021, pursuant to which Consultant agreed to act as an provide certain services to the City for compensation related to components of the City’s General Plan update (the “Agreement”); and

WHEREAS, the City and Consultant previously agreed to Amendment NO. 1 to the Agreement, effective November 15, 2022, to increase the compensation amount to cover additional services supporting the General Plan update; and

WHEREAS, the City and Consultant previously agreed to Amendment NO. 2, Amendment NO. 3, and Amendment NO. 4 to extend the completion schedule beyond the original termination date of January 31, 2024, ultimately extending the term of the Agreement to December 31, 2026, to allow additional time to complete previously scoped work; and

WHEREAS, due to unforeseen delays, increasing costs beyond initial estimates, and new federal regulations requiring content on government websites to meet Web Content Accessibility Guidelines (WCAG) Version 2.1, Level AA Standards, there is need for additional work to complete the General Plan Update and related documents and to ensure compliance with accessibility standards; and

WHEREAS, the City and Consultant desire to further amend the Agreement to add funding and increase services enabling PlaceWorks to complete WCAG compliant formatting of the public documents falling under the General Plan Update and extend the term to complete this and previously scoped work;

NOW, THEREFORE, in mutual consideration of the terms and conditions set forth below, the Parties agree to further amend the Agreement, as follows:

**TERMS**

1. Section 2 of the Agreement, “term; Completion Schedule” is further amended to replace “shall terminate on December 31, 2026” with “shall terminate on June 30, 2027.
2. Section 3 of the Agreement is further amended to replace the last sentence with the following:  
  
“The total amount of compensation to be paid under this Agreement shall not exceed one million two hundred eight thousand eighty-one dollars (\$1,208,081)”.
3. Exhibit B to the Agreement is hereby supplemented by the attached Amendment NO.5 Exhibit A.
4. All other covenants, terms, and conditions set forth in the Agreement and not amended by this Amendment shall remain in full force and effect as if fully set forth herein.

IN WITNESS WHEREOF, the undersigned, as authorized representatives of the City and Contractor have entered into this Agreement as of the date first written above.

**CITY OF SALINAS**

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René Mendez, City Manager

APPROVED AS TO FORM:

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- Christopher A. Callihan, City Attorney
  - Rhonda Combs, Assistant City Attorney

**PlaceWorks, Inc.**

*Kara L. Kosel*

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Kara L Kosel  
Vice President Finance, PlaceWorks



**MEMORANDUM**

DATE May 12, 2026  
 TO Jonathan Moore  
 City of Salinas, Community Development Department  
 FROM Alexis Mena, Vivian Kha, and Erika Lindstrom  
 SUBJECT Contract Modification for General Plan Support, Screencheck Draft Environmental Impact Report, and Accessibility Requirements

This memo requests funds to cover labor for the General Plan (GP), Environmental Impact Report (EIR), and accessibility compliance. This request for changes in the project budget to complete the EIR is to account for additional labor to complete the GP and EIR, including accessibility compliance, and to accommodate a longer timeframe for the project (approximately 60 months at present). These changes to the budget would not create any new tasks within the project scope but would allow for existing tasks to be completed in response to the new accessibility requirements and the extended project timeframe. The requested additional project management funds assume the project will be completed by April 2027. Further extension of the project timeline may require additional or reallocated funds.

With the additional labor and extended project timeframe to complete the GP and EIR work, the following tasks require additional funds as follows:

<b>Task</b>	<b>Additional Funds Needed</b>	<b>Rationale</b>
TASK 1.3 EIR Project Management	\$15,950	Extended project timeframe
TASK 1.5 General Plan Staff Assistance	\$23,040	Additional General Plan revisions and support to incorporate the EDE prior to draft publication in Summer 2026; General Plan revisions following Draft EIR public review; Accessibility compliance
TASK 5.1 Screencheck Draft EIR	\$5,560	Additional revisions to incorporate the EDE; Accessibility compliance
TASK 5.2 Public Review Draft EIR	\$9,340	Accessibility compliance
TASK 6.2 Final EIR	\$4,920	Accessibility compliance
TASK 7.1 Findings	\$530	Accessibility compliance
TASK 7.3 Notice of Determination	\$360	Accessibility compliance
<b>Total</b>	<b>\$59,700</b>	