

**AMENDMENT NO. 1 TO  
City-Wide Landscape Services for Greenbelts, Medians & Roundabouts  
AGREEMENT BETWEEN  
SMITH & ENRIGHT LANDSCAPING, INC., AND CITY OF SALINAS**

This Amendment No. 1 is for the two (2) year extension request for the City-Wide Landscape Services for Greenbelts, Medians & Roundabouts Agreement. The agreement is entered into this 6th day of May 2025, by and between the City of Salinas (the “City”) and Smith & Enright Landscaping, Inc., (the “Contractor”). City and Contractor may be individually referred to herein as a “Party” and collectively the City and Contractor may be referred to as the “Parties.”

**RECITALS**

WHEREAS, the City and Contractor first entered into an agreement for City-Wide Landscape Services for Greenbelts, Medians & Roundabouts effective June 14, 2022, pursuant to which Contractor agreed to act as and provide certain services to the City for compensation (the “Agreement”); and

WHEREAS, pursuant to Resolution No. 22387 the City Council awarded an agreement to Contractor for Three (3) years, with the option for an additional two (2) year term with an inflation rate increase per the ENR Cost Index; and

WHEREAS, on March 11, 2025, Contractor submitted a written request (Attachment A) to exercise the option for an additional two (2) year term with the request of the ENR Cost Index of 4.5% or less and will reflect all bid items. The new monthly increase for 2025-2026 will be \$27,015.00 at (2.25%) for one a not-to exceed amount of \$324,180.00 and the increase for year 2026-2027 monthly increase of \$27,621.00 (2.25%) for year two a not-to-exceed amount of \$331,452.00.

NOW, THEREFORE, in mutual consideration of the terms and conditions set forth below, the Parties agree as follows:

**TERMS**

1. The term of the Agreement is hereby extended for a two-year period commencing on June 14, 2025, and ending on June 14, 2027.
2. The new yearly rate for 2025-2026 will be for a not-to exceed amount of \$324,180.00 and the new yearly rate for 2026-2027 will be for a not-to-exceed amount of \$331,452.00. This will honor contractors request for ENR Cost Index of 4.5% for the two-year term with an overall contract not-to exceed amount of \$655,632.
3. All other covenants, terms, and conditions set forth in the Agreement and not amended by this Amendment No. 1 shall remain in full force and effect as if fully set forth herein.

IN WITNESS WHEREOF, the undersigned, as authorized representatives of the City and Contractor have entered into this Agreement as of the date first written above.

**CITY OF SALINAS**

DocuSigned by:  
  
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 Rene Mendez, City Manager

**APPROVED AS TO FORM:**

Signed by:  
  
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 Christopher A. Callihan, City Attorney

**Smith & Enright Landscaping, Inc.**

DocuSigned by:  
*Selena Herrin*  
313BC21CA56A4C5  
Printed name: Selena Herrin  
Title: GM



# SMITH & ENRIGHT — Landscaping, Inc. —

ATTACHMENT A

March 11, 2025

City of Salinas  
Environmental & Maintenance Services  
426 Work St  
Salinas, CA 93901

ATTN: Victor Baez & Jenny Davila

RE: Contract with Smith & Enright for Greenbelts, Medians and Roundabouts

Dear Victor and Jenny,

As we near the end of our contract term coming up in June of 2025, I would like to formally request the renewal of our contract for an additional two-year term as outlined in the original agreement. If the option to extend the contract for an additional term is extended, we would like to request a cost-of-living increase of 4.5% for the two-year term. In order to spread the cost according to the typical year inflation – the first year would be an increase of 2.25% and the next year another 2.25%.

The new pricing would be:

	<b>25-26 Fiscal Year</b>	<b>26-27 Fiscal Year</b>
Original Greenbelt & Medians:	\$22,292	\$22,793
Downtown Parking:	\$4,468	\$4,568
Permit Center:	\$255	\$260

Please do let me know if you have any questions or concerns. We have appreciated caring for where we live and work.

Best Regards,

*Selena Herrin*

Selena Herrin  
General Manager