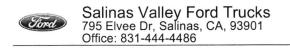


2017 F-250, SD Regular Cab 4x2 SD Regular Cab 8' box 142" WB SRW XL(F2A)

Pricing - Single Vehicle

	MSRP
Vehicle Pricing	
Vehicle Price	\$32,535.00
Ontions & Colors	\$1,180.00
Upfitting Deerskin Cage Unit)	\$25,381.00
Destination Charge	\$1,195.00
Subtotal	\$60,291.00
Pre-Tax Adjustments	
Description	
SALINAS VALLEY FORD DISCOUNT	-\$1,708.25
Government Price Concession	-\$9,876.00
Subtotal	\$48,706.75
Sales Taxes	
Description	
Sales Tax	\$4,261.99
Subtotal	\$52,968.74
Post-Tax Adjustments	
Description	
CA Tire Fee	\$8.75
Total	\$52,977.49
Customer Signature	Acceptance Date





Pricing - Single Vehicle

	MSRP
Vehicle Pricing	
Vehicle Price	\$23,600.00
Options & Colors	\$0.00
Upfitting	\$0.00
Destination Charge	\$895.00
Subtotal	\$24,495.00
Pre-Tax Adjustments	
Description	
svf discount	-\$1,907.25
Government Price Concession	-\$2,800.00
Subtotal	\$19,787.75
Sales Taxes	
Description	
Sales Tax	\$1,805.63
Subtotal	\$21,593.38
Post-Tax Adjustments	
Description	
CA Tire Fee	\$8.75
Total	\$21,602.13
	for 3 vehicles : \$ 14,806.39
Customer Signature	Acceptance Date