



**CITY OF SALINAS
COUNCIL STAFF REPORT**

DATE: MARCH 17, 2020
DEPARTMENT: PUBLIC WORKS, INDUSTRIAL WASTE DIVISION
FROM: DAVID JACOBS, PUBLIC WORKS DIRECTOR
BY: RONALD PATTERSON, FLEET MAINTENANCE SUPERVISOR
TITLE: PURCHASE OF TWO 2019 SILVERADO 4X4 AND ONE 2020 JOHN DEERE 6155M TRACTOR WITH ATTACHMENTS

RECOMMENDED MOTION:

It is recommended that City Council approve a resolution authorizing the direct purchase of two 2019 Chevrolet Silverado 4X4s from MY Chevrolet and one John Deere 6155M Tractor with attachments from John Deere Corporation using CMAS and Sourcewell contracts at a total cost of \$215,707.47 and approve an appropriation of \$220,000 from Industrial Waste Fund as follows: Transfer \$220,000 from CIP No. 9794 to 6200.50.5441-66.5500 for \$82,000 and 6200.50.5441-66.5100 for \$138,000.

RECOMMENDATION:

It is recommended that City Council approve a resolution authorizing the direct purchase of two Chevrolet Silverado 4X4s from MY Chevrolet fleet sales at a total cost of \$81,106.04 and one John Deere 6155M Tractor with attachments at a cost of \$134,601.43 so that the Industrial Waste Division can proceed with purchasing this much needed equipment.

EXECUTIVE SUMMARY:

This report explains why staff chose the John Deere Tractor and Chevrolet Silverado. This equipment is needed to continue with the maintenance and repairs of the city infrastructure at the industrial waste facility.

BACKGROUND:

The Department continues work to update and replace a dated and worn out vehicle fleet and equipment.

The Public Works Fleet, in conjunction with the Industrial Waste Division, selected the John Deere 6155M due to its long-standing service history. Additionally, all the tractor fleet is the same make

ensuring that we have quick repair and maintenance turnaround. There are other manufacturers of tractors on the market, but fleet consistency needs to be a consideration.

John Deere Government Sales, using the CMAS contract #4-07-23-0007C, has this tractor with attachments at a cost of \$117,210.10 Pre-Tax. As well as the Sourcewell contract # 062117-DAC for the bucket and scraper box attachments at a cost of \$5,988.46 Pre-Tax.

MY Chevrolet has the Chevrolet Silverados at a cost of \$81,106.04. The Sourcewell price from National Auto Fleet Group is \$93,746.72, MY Chevrolet is below the Sourcewell price even without the 10% local preference.

This equipment will be used at the Industrial Waste Facility to maintain and perform repairs as needed. The total cost of this equipment is \$215,707.47.

City Council can approve this purchase under, cooperative purchase with other government agencies and Section 12.27. Due to the nature of the purchase, low-bid based competition is not likely to serve the best interests of the City, yield the best value to the City, nor result in the lowest price. This purchase from MY Chevrolet also satisfies the purpose and requirements of Article III-A, Local Purchasing Preference of the Salinas Municipal Code.

The new Silverado will replace the item listed below. Staff is requesting this item be declared surplus at this time and be sold at auction after the new truck is in service.

Year	Make	Model	Unit	Vin#
2003	Chevrolet	2500HD	80	1GCHK24U23E289427

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

The requested Council action directly relates to Council’s Strategic Plans or Goals of providing “Operational Efficiencies”. The purchase of the equipment allows the Industrial Waste Division to maintain the facility and ensure compliance with the facilities permit requirements.

DEPARTMENTAL COORDINATION:

Fleet Maintenance in coordination with the Industrial Waste Division had a meeting to discuss the needs of the new equipment. We concluded that the equipment in this report meets both the needs of the Industrial Waste Division as well as the requirements of the Fleet Maintenance Shop. We also coordinated with the Finance Purchasing Division regarding this purchase.

FISCAL AND SUSTAINABILITY IMPACT:

A supplemental appropriation for \$220,000 is requested from the Industrial Waste Fund for the equipment and a budget reduction to CIP No. 9794 for the same amount. There will be no impact to the City's General Fund since money for the purchase is from CIP No. 9794, which is funded through the Industrial Waste Enterprise Fund, totaling \$215,707.47.

ATTACHMENTS:

Council Resolution
Vehicle and Equipment quotes