



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: JULY 11, 2017

FROM: EDMOND A. RODRIGUEZ, FIRE CHIEF

BY: DOUGLAS DIRKSEN, ADMINISTRATIVE CAPTAIN

SUBJECT: DIRECT PURCHASE OF (3) HYBRID VEHICLES FOR FIRE PREVENTION STAFF

RECOMMENDED MOTION:

A motion to approve a Resolution for the direct purchase of three new fire prevention vehicles from Salinas Valley Ford in the amount of \$80,831.61.

RECOMMENDATION:

It is recommended that the City Council approve a Resolution authorizing the direct purchase of three (3) 2017 Ford Fusion Hybrid SE from Salinas Valley Ford at a total of \$80,831.61, for the Salinas Fire Prevention Division.

DISCUSSION:

The Salinas Fire Prevention Division is in need of three (3) new vehicles to be utilized by Fire Inspectors and Fire Prevention Interns.

After evaluation, staff has identified the Ford Fusion Hybrid SE as the appropriate vehicle for use by the Fire Prevention Division. This vehicle will help to support the citywide Green Initiatives while helping to reduce fuel expenditures in the future.

City Council has the authority to approve purchases using cooperative purchase agreements through other governmental agencies under Salinas Municipal Code Section 12-25 (Exceptions). Local businesses are given the opportunity to compete against these contracts. The State of California Vehicle Contract pricing for three (3) 2018 Ford Fusion Hybrid SE is a total cost of \$84,080.43. Salinas Valley Ford submitted pricing for three (3) 2017 Ford Fusion Hybrid SE at a total cost of \$80,831.61. This is within the local purchasing preference threshold of ten percent. It is recommended that Council approve the direct purchase from Salinas Valley Ford for three (3) 2017 Ford Fusion Hybrid SE. Approving this purchase through Salinas Valley Ford is consistent with the City's local purchasing preference policies codified in Article III-A of the City Code, specifically Section 12-28.030.

The 2018 vehicle models will be available within the next few months and the pricing is approximately 5%-7% more than the current 2017 models.

STRATEGIC PLAN INITIATIVE:

The approval of this purchase agreement supports the following Strategic Plan Initiatives:

- Effective sustainable government
 - Safety & Training
 - Provide fire personnel the appropriate level of safety gear, equipment, and apparatus necessary to perform their duties in a safe and effective manner.
 - Maximize Fire Prevention/ Community Outreach

FISCAL AND SUSTAINABILITY IMPACT:

Funds for this purchase were approved in the 2017 Mid-Year Budget from General Fund Account 4530.

Back Up Pages:

Resolution

Attachment #1 – Quote