

REPORT TO THE CITY COUNCIL

City of Salinas, California

DATE: September 9, 2014

FROM: Matt Pressey, Finance Director

BY: Emmanuel Cauntay, Senior Buyer

SUBJECT: **DIRECT PURCHASE A POLICE PACKAGE
SPORTS UTILITY VEHICLE**

RECOMMENDATION:

It is recommended that the City Council adopt a resolution authorizing the direct purchase of a 2014 Chevy Tahoe Police Package Vehicle (PPV) from Wondries Fleet Group out of Alhambra, California, at a total cost of \$32,750.87.

DISCUSSION:

The Salinas Police Department has a 2002 Ford Expedition Crime Scene Investigation (CSI) vehicle that is no longer operational. Currently, the department is using a Ford Crown Victoria as a CSI vehicle. This vehicle needs major repairs and is not an adequate CSI vehicle. Salinas Police Department has approval to use 2013 Justice Assistance Grant (JAG) funds to purchase a new Chevy Tahoe PPV which will be used as a CSI vehicle.

Wondries Fleet Group out of Alhambra, California has contract pricing for a Chevy Tahoe through the Cooperative Purchase Provision of the County of Los Angeles PO DP-SH-14322196-1. A 2014 Chevy Tahoe Police Package Vehicle, with specified police equipment, is immediately available from Wondries at a total cost of \$32,750.87.

The Chevrolet dealership in Salinas was given the opportunity to compete against this contract per Salinas Municipal Code Section 12.27.1 (Local preference ordinance). The dealership wasn't able to locate a 2014 Chevy Tahoe PPV and quoted a 2015 Chevy Tahoe PPV at a total cost of \$35,947.75. Scheduled delivery from order date is eight to twelve weeks. Since the local dealership's quote is within ten percent of County of Los Angeles contract, the ordinance allows the local provider the opportunity to meet the contract price. The dealership declined to meet the contract price.

Staff recommends the direct purchase of a 2014 Chevy Tahoe PPV from Wondries Fleet Group. City Council has the authority to approve this purchase under Salinas Municipal Code Section 12-25 (Exceptions), cooperative purchasing with other government agencies.

ISSUE:

Shall the City Council authorize the direct purchase of a 2014 Chevy Tahoe PPV, with specified police equipment, from Wondries Fleet Group at a total cost of \$32,750.87?

COMMISSION, COMMITTEE, COUNCIL SUBCOMMITTEE RECOMMENDATIONS:

None

FISCAL IMPACT:

Approval was given to use 2013 Justice Assistance Grant (JAG) funds to purchase a Chevy Tahoe PPV.

TIME CONSIDERATIONS:

Time is critical since the grant funds must be encumbered by September 29, 2014.

ALTERNATIVES/IMPLICATIONS:

Conduct a formal bid process - This would delay the purchase by two months. The County of Los Angeles conducted their own formal bid process and with their leveraged buying power. It is doubtful that the City of Salinas would generate any savings from a formal bid.

CITY COUNCIL GOALS:

This purchase supports the Council's goal of maintaining a Safe, Livable community for all its residents.

CONCLUSIONS:

Staff recommends City Council adopt a resolution authorizing the direct purchase of a 2014 Chevy Tahoe Police Package Vehicle from Wondries Fleet Group at total cost of \$32,750.87. This action provides the most expeditious and cost effective alternative.

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