



US DIGITAL DESIGNS
by Honeywell

Honeywell International Inc.
through its US Digital Designs group
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City of Salinas
Salinas Fire Department
200 Lincoln Avenue
Salinas, CA 93901

RE: Phoenix G2 - Station Alerting System – Sole Source Manufacturer Statement

To Whom it may Concern:

The City of Salinas and its Fire Department (“City”) are dispatched by the Monterey County Emergency Communications Center (“County”). County has adopted the Phoenix G2 Fire Station Alerting System (the “System”) to provide fast, reliable and concise fire and medical emergency alerts to the fire and emergency services dispatched by County including City. This benefits the City and its residents by providing cost effect and efficient public safety services.

Honeywell International Inc., through its US Digital Designs group, is the sole manufacturer of the Phoenix G2 Fire Station Alerting system. All design, manufacturing, service and support originates from our Tempe, Arizona location. No other company can provide a compatible system capable of being implemented in parallel with the City’s current system. Moreover, as the manufacturer, Honeywell is able to offer the lowest factory-direct pricing to the City. No distributor of the Phoenix G2 System is able to provide pricing at a lower price. In addition, with the exception of certified installation companies authorized to perform “installation only” services, no other organization or entity is able or authorized to service and/or support our station alerting systems.

Please let me know if I may answer any additional questions. Thank you for the opportunity to support your community.

Sincerely,

Susheel Tenguria
VP / General Manager – BTI Fire America