



**CITY OF SALINAS
COUNCIL STAFF REPORT**

DATE: APRIL 30, 2019

DEPARTMENT: PUBLIC WORKS, FLEET DIVISION

FROM: DAVID JACOBS, PUBLIC WORKS DIRECTOR

BY: RONALD PATTERSON, FLEET MAINTENANCE SUPERVISOR

TITLE: PURCHASE OF TWO VEHICLE LIFTS

RECOMMENDED MOTION:

Approve resolution authorizing the direct purchase of two Rotary vehicle lifts from Rotary Lift (SourceWell) at a cost of \$34,614.21 for the lifts and \$3,974.82 for the electrical connections for a total cost of \$38,589.02.

RECOMMENDATION:

It is recommended that City Council approve the recommended motion so that the Fleet Maintenance Division can proceed with purchasing these much-needed vehicle lifts.

EXECUTIVE SUMMARY:

This report explains why staff chose the Rotary SPO 12 and SPO20 lifts. The lifts are needed to facilitate the fleet consolidation plan as well as improving maintenance functions.

BACKGROUND:

The Public Works Department continues work to update and/or replace dated or worn out fleet equipment.

Public Works Fleet Maintenance selected the Rotary SPO20 and SPO 12 due to their long service life and history of reliability. The Corporation Yard currently has two Rotary lifts and have proved to be very reliable. The SPO20 can lift vehicles up to class 5 and is still able to lift small sedans. The SPO12 can lift up to 12,000 lbs. Adding these vehicle lifts will increase vehicle maintenance efficiency and are necessary equipment to facilitate the City of Salinas's Fleet consolidation plan. The local preference ordinance was reviewed and using the Rotary Lift website, there are no local vendors for the Rotary Lift product. Additionally, they have to be installed by a certified Rotary Lift installer to meet all the warranty and safety requirements. Using the Sourcewell contract, Rotary Lift picks who they want to install their product.

Sourcewell (formerly National Joint Powers Alliance), a cooperative purchasing organization, has a contract with Rotary Lift, Contract 061015-RRL.

To verify the cost of Sourcewell, a quote for the same equipment was requested from Makai Solutions. Their quote was for \$36,739.13 (\$2,124.92 more than Sourcewell). Both quotes would require \$3,974.82 in electrical work.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

The requested Council action directly relates to Council’s Strategic Plans or Goals of providing a “Safe, Livable Community”; “Well Planned City and Excellent Infrastructure”; and “Well Maintained City Infrastructure”. The purchase of these lifts will improve the City of Salinas Fleet Shop infrastructure as well as safety of its employees.

DEPARTMENTAL COORDINATION:

Fleet Maintenance in coordination with the Interim Superintendent found these lifts to be the most feasible solution for maintaining our current fleet and into the future.

FISCAL AND SUSTAINABILITY IMPACT:

Sufficient funds are available in 7120 Internal Services – Fleet Maintenance, for this purchase.

ATTACHMENTS:

Council Resolution
Vehicle and Equipment quotes