

Flock Safety + CA - City of Salinas

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:

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flock safety

flock safety

ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

| | | | |
|-------------------------|---|--------------------|---|
| Customer: | CA - City of Salinas | Initial Term: | 60 Months |
| Legal Entity Name: | CA - City of Salinas | Renewal Term: | 24 Months |
| Accounts Payable Email: | tonyae@ci.salinas.ca.us | Payment Terms: | Net 30 |
| Address: | 312 E Alisal St Salinas, California 93901 | Billing Frequency: | Annual Plan - First Year Invoiced at Signing. |
| | | Retention Period: | 30 Days |

Hardware and Software Products

Annual recurring amounts over subscription term

| Item | Cost | Quantity | Total |
|---|----------|----------|---------------------|
| Flock Safety Platform | | | \$186,000.00 |
| Flock Safety Flock OS | | | |
| FlockOS™ | Included | 1 | Included |
| Flock Safety LPR Products | | | |
| Flock Safety Falcon® | Included | 60 | Included |
| Flock Safety Video Products | | | |
| Flock Safety Condor™ PTZ w/ LTE Service | Included | 12 | Included |

Professional Services and One Time Purchases

| Item | Cost | Quantity | Total |
|--|----------|-----------------------------------|--------------|
| One Time Fees | | | |
| Flock Safety Professional Services | | | |
| Professional Services - Existing Infrastructure Implementation Fee | \$150.00 | 60 | \$9,000.00 |
| Condor Professional Services - Standard Implementation Fee | \$750.00 | 12 | \$9,000.00 |
| | | Subtotal Year 1: | \$204,000.00 |
| | | Annual Recurring Subtotal: | \$186,000.00 |
| | | Discounts: | \$150,000.00 |
| | | Estimated Tax: | \$0.00 |
| | | Contract Total: | \$948,000.00 |

Billing Schedule

| Billing Schedule | Amount (USD) |
|--------------------------------------|--------------|
| Year 1 | |
| At Contract Signing | \$204,000.00 |
| Annual Recurring after Year 1 | \$186,000.00 |
| Contract Total | \$948,000.00 |

*Tax not included

Discounts

| Discounts Applied | Amount (USD) |
|------------------------------------|--------------|
| Flock Safety Platform | \$150,000.00 |
| Flock Safety Add-ons | \$0.00 |
| Flock Safety Professional Services | \$0.00 |

| City of Salinas | | | | |
|--|-----|--------------|---------------|---------------------|
| Item | Qty | Total | | |
| Flock Safety Falcon ® | 20 | \$50,000.00 | Year 1 | \$50,000.00 |
| | | | Year 2 | \$50,000.00 |
| | | | Year 3 | \$50,000.00 |
| Flock Safety Falcon ® | 80 | \$200,000.00 | Year 4 | \$236,000.00 |
| Flock Safety Condor™ PTZ w/ LTE Service | 12 | \$36,000.00 | Year 5 | \$236,000.00 |
| | | | Total: | \$622,000.00 |
| New Products (ORC Grant) | | | | |
| Item | Qty | Total | | |
| Flock Safety Falcon ® | 60 | \$150,000.00 | Year 1 | \$204,000.00 |
| Flock Safety Condor™ PTZ w/ LTE Service | 12 | \$36,000.00 | Year 2 | \$186,000.00 |
| Professional Services - Existing Infrastructure Implementation Fee | 60 | \$9,000.00 | Year 3 | \$186,000.00 |
| Condor Professional Services - Standard Implementation Fee | 12 | \$9,000.00 | | |
| | | | Total: | \$576,000.00 |

Product and Services Description

| Flock Safety Platform Items | Product Description | Terms |
|-----------------------------|--|---|
| Flock Safety Falcon ® | An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes. | The Term shall commence upon first installation and validation of Flock Hardware. |
| Flock Safety Condor™ | Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos. | The Term shall commence upon first installation and validation of Flock Hardware. |

| One-Time Fees | Service Description |
|---|--|
| Installation on existing infrastructure | One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief. |
| Professional Services - Standard Implementation Fee | One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief. |
| Professional Services - Advanced Implementation Fee | One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief. |

FlockOS Features & Description

Package: Essentials

| FlockOS Features | Description |
|---|---|
| Community Cameras (Full Access) | Access to all privately owned Flock devices within your jurisdiction that have been shared with you. |
| Unlimited Users | Unlimited users for FlockOS |
| State Network (LP Lookup Only) | Allows agencies to look up license plates on all cameras opted in to the statewide Flock network. |
| Nationwide Network (LP Lookup Only) | Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network. |
| Direct Share - Surrounding Jurisdiction (Full Access) | Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map. |
| Time & Location Based Search | Search full, partial, and temporary plates by time at particular device locations |
| License Plate Lookup | Look up specific license plate location history captured on Flock devices |
| Vehicle Fingerprint Search | Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks. |
| Flock Insights/Analytics page | Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports. |
| ESRI Based Map Interface | Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities) |
| Real-Time NCIC Alerts on Flock ALPR Cameras | Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera |
| Unlimited Custom Hot Lists | Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera |

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement. The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: CA - City of Salinas

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____