



**AIR EXCHANGE, INC.**  
*The Clean Air Specialists*

495-A Edison Ct.  
 Fairfield, CA 94534

DIR# 1000011166  
 CA Contractors Lic. 664135

Phone: 800-300-2945  
 Email: [ckoss@airexchange.com](mailto:ckoss@airexchange.com)

Proposal submitted to: <b>Salinas #4</b>	Phone: 831-588-6948	Date: 11/7/2024
Street: 308 Williams Rd.	Application Engineer: <b>Chris Koss</b>	
City, State and Zip Code: Salinas, CA 93905	Job Location: <b>Same</b>	
Customer Representative: <b>Sean Valenzuela</b>	Title:	Cell:

Thank you for allowing Air Exchange, Inc. the opportunity to provide the following quotation to you.

**SCOPE OF WORK:** Plymovent Diesel Exhaust Removal System.

Bay 1; Remove short Nederman Rail, Install Vertical Stack Rail For CR4 and MRP Rail For E104.

Bay 2; Long Nederman Rail to remain in place, replace Hose assemblies.

System: Replace existing Fan, Controls and Ducting.

One (1) VSRA-20-B, Vertical Stack Rail Back-In System, 20' Rail.	\$ 6,911.00
One (1) MRP-60-1-MAG, MRP Rail Back-In System, 57' Rail, 1 Hose.	\$ 10,541.00
Two (2) 4" x 20' Hose Assemblies.	\$ 8,433.00
One (1) TEV-559, 5HP, 208/230V, 1 Phase Fan, TEFC Motor.	\$ 4,834.00
One (1) OS-3, 5HP, 208/230V, 1 Phase Control Panel.	\$ 2,598.00
Lot Ducting, Supports, Wireless Sensor System and Installation Materials.	\$ 4,508.00
<b>Complete turn-key installation.</b>	

Materials:	\$ 37,825.00
(Est.) Shipping & Handling:	\$ 3,200.00
Lifts:	\$ 2,840.00
9.25% Sales Tax:	\$ 4,057.51
(4) Tailpipes:	\$ 840.00
Electrical:	\$ 4,200.00
Labor:	\$ 24,506.00
<b>TOTAL:</b>	<b>\$ 77,468.51</b>

**Notes:**

*Terms and Conditions* are attached.  
 Sales tax based on current rates. Actual rates in effect at billing.  
 Freight will be pre-paid and freight bills will accompany invoice.  
 Electrical cost based on breaker panel being sufficient.

Delivery of system will be within 12 weeks of proposal acceptance.

Payment to be made as follows: Equipment due net 30 after delivery, balance due net 30 after completion.

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado, and other necessary insurance. Our workers are fully covered by Workman's compensation Insurance.

**Authorized Signature:**

**CHRIS KOSS**  
 PROJECT MANAGER

Note: This proposal may be with-drawn by us if not accepted within 45 days.

**ACCEPTANCE OF PROPOSAL and TERMS AND CONDITIONS.** (Pages 1 and 2, inclusively.) The above prices, specifications and Terms and Conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. By signing where indicated, you, as agent for the organization proposed, hereby authorized Air Exchange, Inc. to perform the work as specified on Page 1 of 2 of this proposal and agree and accept the Terms and Conditions (Page 2 of 2) of this proposal. Payment will be made as outlined above.

SIGNATURE: \_\_\_\_\_

DATE OF ACCEPTANCE: \_\_\_\_\_

# TERMS AND CONDITIONS

## AIR EXCHANGE, INC.

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**PROJECT PROPOSED:**    Salinas #4 - Plymovent System

### EXCLUSIONS TO THE PROJECT PROPOSED:

1. Permits and fees of any kind are not included in this proposal; including but not limited to, any pertinent load calculations; technical drawings, submittals, shop drawings and permit drawings of any kind. Should any of these items be required, a separate quote will be required.
2. Outside services, not limited to but including, concrete work, exterior penetrations, fork or scissor lift rentals, etc. are not included, unless indicated on Page 1 of 2 of the proposal.
3. All work to be performed during normal business hours (M-F, 7:30 a.m. to 4:00 p.m.). Work done outside of normal business hours will be subject to additional charges (i.e., time and one-half, double time, etc.) unless indicated on Page 1 of 2 of the proposal.
4. Payments terms are noted on the proposal. Should you require different terms than noted, an addendum to this contract will need to be fully executed before revised terms will be accepted.
5. Freight is not included, unless indicated on Page 1 of 2 of the proposal. Please provide preferred carrier. If you authorize, Air Exchange, Inc. will pay for freight charges and invoice you, but you must include this provision in your purchase order to Air Exchange, Inc.