

FLEET MANAGEMENT

City of Salinas

Vehicle Type and Equipment	Year	Make	Model	Trim Level	
Half Ton Electric Truck	2025	Ford	F150 Lightning	Pro AWD SuperCrew Cab 5.5ft box	
Mid Size Electric SUV	2025	Chevrolet	Blazer EV	LT 4dr AWD	
Half Ton Cargo Van	Half Ton Cargo Van 2025 For		Transit 150 Cargo	RWD Medium Roof Van 148 in.	
Full Size Sedan	2025	Toyota	Camry	LE 4dr FWD	

Total Annual Cost Including Maintenance	\$109,260.00		
Total Equity At Term	\$38,500.00		
Total Annual Cost After Equity	\$101,560.00		
Total One Time Aftermarket Cost	n/a		

*Lease rates are based upon factory order pricing and miles per year. Government Bid is subject to change and is confirmed at time of order. **Maintenance does not include replacement brakes or tires

Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate, including tax)*	Full Maintenance**	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity	Estimated Equity at Term	Net Monthly payment	Quote #
6	60	5000	\$965.00	\$30.00	\$11,940.00	\$71,640.00	\$9,500.00	\$806.67	
1	60	5000	\$985.00	\$28.00	\$12,156.00	\$12,156.00	\$8,500.00	\$843.33	
1	60	5000	\$995.00	\$33.00	\$12,336.00	\$12,336.00	\$9,500.00	\$836.67	
2	60	5000	\$515.00	\$32.00	\$6,564.00	\$13,128.00	\$11,000.00	\$331.67	
10						\$109,260.00			