



| SHIP TO | BILL TO |
|---|--|
| City of Salinas Code Enforcement 65 W Alisal St Salinas, CA 93901-2750 USA | City of Salinas Code Enforcement 65 W Alisal St Salinas CA 93901-2750 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|---|--|
| Spencer Brachman Phone: Email: sbrachman@axon.com Fax: | Lorenzo Sanchez Phone: 831 859 3197 Email: lorenzos@ci.salinas.ca.us Fax: |

Quote Summary

| | |
|-------------------------------|--------------------|
| Program Length | 60 Months |
| TOTAL COST | \$68,384.01 |
| ESTIMATED TOTAL W/ TAX | \$70,876.94 |

Discount Summary

| | |
|--------------------------|--------------------|
| Average Savings Per Year | \$6,820.91 |
| TOTAL SAVINGS | \$34,104.57 |

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|--------------------|-------------------|--------------------|
| Aug 2026 | \$13,978.01 | \$601.74 | \$14,579.75 |
| Aug 2027 | \$13,601.50 | \$472.80 | \$14,074.30 |
| Aug 2028 | \$13,601.50 | \$472.80 | \$14,074.30 |
| Aug 2029 | \$13,601.50 | \$472.80 | \$14,074.30 |
| Aug 2030 | \$13,601.50 | \$472.79 | \$14,074.29 |
| Total | \$68,384.01 | \$2,492.93 | \$70,876.94 |

| | |
|------------------------|-------------|
| Quote Unbundled Price: | \$91,995.80 |
| Quote List Price: | \$65,025.80 |
| Quote Subtotal: | \$68,384.01 |

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------------------|--|-----|------|-----------|------------|------------|--------------------|-------------------|--------------------|
| Program | | | | | | | | | |
| 100553 | TRANSFER BALANCE - SOFTWARE AND SERVICES | 1 | | | \$1.00 | \$558.28 | \$558.28 | \$0.00 | \$558.28 |
| 100552 | TRANSFER BALANCE - GOODS | 1 | | | \$1.00 | \$2,342.83 | \$2,342.83 | \$216.70 | \$2,559.53 |
| BWCUwTAP | BWC Unlimited with TAP | 10 | 60 | \$147.86 | \$102.91 | \$102.91 | \$61,746.00 | \$1,930.57 | \$63,676.57 |
| HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 10 | 60 | | | \$209.80 | \$2,098.00 | \$194.06 | \$2,292.06 |
| A la Carte Hardware | | | | | | | | | |
| H00002 | AB4 Multi Bay Dock Bundle | 2 | | | \$1,638.90 | \$819.45 | \$1,638.90 | \$151.60 | \$1,790.50 |
| Total | | | | | | | \$68,384.01 | \$2,492.93 | \$70,876.94 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|-------------------------------|--------|--|-----|-------------------|-------------------------|
| AB4 CONNECTED HARDWARE BUNDLE | 100147 | AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK | 10 | 1 | 08/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 100466 | AXON BODY 4 - CABLE - USB-C TO USB-C | 11 | 1 | 08/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 100775 | AXON BODY 4 - MAGNETIC DISCONNECT CABLE | 11 | 1 | 08/01/2026 |
| AB4 CONNECTED HARDWARE BUNDLE | 74028 | AXON BODY - MOUNT - WING CLIP RAPIDLOCK | 11 | 1 | 08/01/2026 |
| AB4 Multi Bay Dock Bundle | 100206 | AXON BODY 4 - 8 BAY DOCK | 2 | 1 | 08/01/2026 |
| AB4 Multi Bay Dock Bundle | 70033 | AXON - DOCK WALL MOUNT - BRACKET ASSY | 2 | 1 | 08/01/2026 |
| AB4 Multi Bay Dock Bundle | 71019 | AXON BODY - DOCK POWERCORD - NORTH AMERICA | 2 | 1 | 08/01/2026 |
| BWC Unlimited with TAP | 73309 | AXON BODY - TAP REFRESH 1 - CAMERA | 10 | 1 | 02/01/2029 |
| BWC Unlimited with TAP | 73689 | AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY | 2 | 1 | 02/01/2029 |
| BWC Unlimited with TAP | 73310 | AXON BODY - TAP REFRESH 2 - CAMERA | 10 | 1 | 08/01/2031 |
| BWC Unlimited with TAP | 73688 | AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY | 2 | 1 | 08/01/2031 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------------|-------|---|-----|----------------------|--------------------|
| BWC Unlimited with TAP | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 10 | 09/01/2026 | 08/31/2031 |
| BWC Unlimited with TAP | 73746 | AXON EVIDENCE - ECOM LICENSE - PRO | 10 | 09/01/2026 | 08/31/2031 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------------|-------|-----------------------------------|-----|----------------------|--------------------|
| BWC Unlimited with TAP | 80464 | AXON BODY - TAP WARRANTY - CAMERA | 10 | 08/01/2027 | 08/31/2031 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------------|-------|---|-----|----------------------|--------------------|
| BWC Unlimited with TAP | 80465 | AXON BODY - TAP WARRANTY - MULTI BAY DOCK | 2 | 08/01/2027 | 08/31/2031 |

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|----------------|---------|-------|------------|---------|
| 1 | 65 W Alisal St | Salinas | CA | 93901-2750 | USA |

Payment Details

Aug 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|----------|--|-----|--------------------|-----------------|--------------------|
| Annual Payment 1 | BWCUwTAP | BWC Unlimited with TAP | 10 | \$10,444.77 | \$326.56 | \$10,771.33 |
| Annual Payment 1 | H00002 | AB4 Multi Bay Dock Bundle | 2 | \$277.24 | \$25.65 | \$302.89 |
| Annual Payment 1 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 10 | \$354.89 | \$32.83 | \$387.72 |
| Transfer Value | 100552 | TRANSFER BALANCE - GOODS | 1 | \$2,342.83 | \$216.70 | \$2,559.53 |
| Transfer Value | 100553 | TRANSFER BALANCE - SOFTWARE AND SERVICES | 1 | \$558.28 | \$0.00 | \$558.28 |
| Total | | | | \$13,978.01 | \$601.74 | \$14,579.75 |

Aug 2027

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|----------|-------------------------------|-----|--------------------|-----------------|--------------------|
| Annual Payment 2 | BWCUwTAP | BWC Unlimited with TAP | 10 | \$12,825.30 | \$401.00 | \$13,226.30 |
| Annual Payment 2 | H00002 | AB4 Multi Bay Dock Bundle | 2 | \$340.42 | \$31.49 | \$371.91 |
| Annual Payment 2 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 10 | \$435.78 | \$40.31 | \$476.09 |
| Total | | | | \$13,601.50 | \$472.80 | \$14,074.30 |

Aug 2028

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|----------|-------------------------------|-----|--------------------|-----------------|--------------------|
| Annual Payment 3 | BWCUwTAP | BWC Unlimited with TAP | 10 | \$12,825.30 | \$401.00 | \$13,226.30 |
| Annual Payment 3 | H00002 | AB4 Multi Bay Dock Bundle | 2 | \$340.42 | \$31.49 | \$371.91 |
| Annual Payment 3 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 10 | \$435.78 | \$40.31 | \$476.09 |
| Total | | | | \$13,601.50 | \$472.80 | \$14,074.30 |

Aug 2029

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|----------|-------------------------------|-----|--------------------|-----------------|--------------------|
| Annual Payment 4 | BWCUwTAP | BWC Unlimited with TAP | 10 | \$12,825.30 | \$401.00 | \$13,226.30 |
| Annual Payment 4 | H00002 | AB4 Multi Bay Dock Bundle | 2 | \$340.42 | \$31.49 | \$371.91 |
| Annual Payment 4 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 10 | \$435.78 | \$40.31 | \$476.09 |
| Total | | | | \$13,601.50 | \$472.80 | \$14,074.30 |

Aug 2030

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|----------|-------------------------------|-----|--------------------|-----------------|--------------------|
| Annual Payment 5 | BWCUwTAP | BWC Unlimited with TAP | 10 | \$12,825.30 | \$401.01 | \$13,226.31 |
| Annual Payment 5 | H00002 | AB4 Multi Bay Dock Bundle | 2 | \$340.42 | \$31.48 | \$371.90 |
| Annual Payment 5 | HWCNAB4 | AB4 CONNECTED HARDWARE BUNDLE | 10 | \$435.78 | \$40.30 | \$476.08 |
| Total | | | | \$13,601.50 | \$472.79 | \$14,074.29 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):
Q-505616

Agency is terminating those contracts effective 9/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of \$2,901.11

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

6/8/2026

