City of Salinas

ANNUALIZED PREMIUM

Effective January 1, 2017

DENTAL PLANS	EE COUNT	CURRENT RATES	NEGOTIATED RENEWAL	RECOMMENDED RENEWAL
Assurant Dental PPO				Delta Dental (Option 4)
Employee Only	112	\$46.41	\$50.22	\$46.23
Employee + 1	109	\$82.45	\$89.22	\$82.13
Employee & Family	230	<u>\$138.55</u>	\$149.92	<u>\$138.01</u>
Total Monthly	451	\$46,051	\$49,831	\$45,872
% Difference from Current			8.2%	-0.4%
Rate Guarantee			1 year	2 years
VISION PLAN	ALC: NO SERVICE STATE OF THE S	STATE OF THE STATE		HE HOUSE LINE
MES / Blue Shield	1425000000000000000000000000000000000000			VSP (Plan C \$10/\$25)
Employee Only	112	\$6.08	\$6.08	\$7.96
Employee + 1	104	\$12.43	\$12.43	\$12.37
Employee & Family	230	<u>\$16.18</u>	<u>\$16.18</u>	\$19.63
Total Monthly	446	\$5,695	\$5,695	\$6,693
% Difference from Current		0000 100 0000 0000	0.0%	17.5%
Rate Guarantee			1 year	4 years
Group Life/AD&D and Disability		THE STATE OF THE S		
Mututal of Omaha - Life / AD&D			7. Variable 18 18 18 18 18 18 18 18 18 18 18 18 18	MetLife
Life Rate per \$1,000		\$0.15	\$0.19	\$0.164
AD&D Rate per \$1,000	\$23,183,350	\$0.03	\$0.03	\$0.028
Dependent Life	88	\$0.50	\$0.62	\$0.496
Total Monthly		\$4,217	\$5,155	\$4,495
% Difference from Current		Ψ4,211	22.2%	6.6%
Rate Guarantee			3 years	3 years
			3 years	
Mutual of Omaha - LTD		122 18		MetLife
Monthly Rate per \$100	\$1,999,756	\$0.41	<u>\$0.46</u>	<u>\$0.242</u>
Total Monthly		\$8,199	\$9,199	\$4,839
% Difference from Current			12.2%	-41.0%
Rate Guarantee			3 years	3 years
EAP			SECURE OF THE PERSON OF THE PE	
Concern				
Employee Only		\$5.51	\$5.98	\$5.98
Total Monthly	512	\$2,821	\$3,062	\$3,062
% Difference from Current			8.5%	8.5%
Rate Guarantee			1 year	1 year
All Coverages	Suite and a	man and the second		
Assurant Dental PPO	451	\$46,051	\$49,831	\$45,872
MES / Blue Shield	446	\$5,695	\$5,695	\$6,693
Mututal of Omaha - Life / AD&D	\$23,183,350	\$4,217	\$5,155	\$4,495
Mutual of Omaha - LTD	\$1,999,756	\$8,199	\$9,199	\$4,839
	\$1,999,750	\$2,821	\$3,062	\$3,062
Concern	. φυ12			Service Control of the Control of th
Total Monthly Premium		\$66,984	\$72,942	\$64,961
Total Annual Premium		\$803,804	\$875,302	\$779,534
\$ Difference from Current			\$71,498	
% Difference from Current			8.9%	-3.0%



