



**CITY OF SALINAS
COUNCIL STAFF REPORT**

DATE: AUGUST 9, 2022
DEPARTMENT: FLEET MAINTENANCE
FROM: DAVID JACOBS, PUBLIC WORKS DIRECTOR
BY: RONALD PATTERSON, FLEET MAINTENANCE MANAGER
TITLE: AMENDMENTS TO PURCHASES PREVIOUSLY APPROVED IN RESOLUTION NOS. 22353, 22295, 22200, 22311, 22201 RELATED TO THE DIRECT PURCHASE OF CITY VEHICLES

RECOMMENDED MOTION:

It is recommended that City Council

1. Approve a price increase of up to twenty five percent to each of the vehicles included in previously approved resolutions (Resolution Nos. 22353, 22295, 22200, 22201, and 22311) and also authorize such purchases to be made from any suitable vendor, including the currently approved vendor based on price and availability; and
2. Amend the purchases previously approved in Resolution 22200 to a 2023 model year at a new total cost of \$55,834.82.

RECOMMENDATION:

It is recommended that City Council approve a price increase of up to twenty five percent to each of the vehicles included in previously approved resolutions (Resolution Nos. 22353, 22295, 22200, 22201, and 22311) and also authorize such purchases to be made from any suitable vendor, including the currently approved vendor based on price and availability; and amend the purchase previously approved in Resolution 22200 to a 2023 model year at a new total cost of \$55,834.82.

DISCUSSION:

This report will explain the need to revisit and amend previously approved purchases.

BACKGROUND:

The City of Salinas has been renewing the older fleet to meet maintenance needs. Below is a list of vehicles that have been previously ordered and not received. There has been numerous delays and price increases to these vehicles. The 2021 MY Ford Transit van has been on order since October 2021 and was just cancelled by Ford. The new pricing for a 2023 MY is \$55,834.82. To

keep these orders moving forward we are requesting that there be up to a twenty five percent increase allowance in addition to having flexibility to look at other options to purchase to fulfill our orders.

Vehicle	Resolution #	Department/Division	Cost	+ 25% Cost	Fund
Ford Transit	22200	Library / Recreation	\$55,834.82	-----	5800.55.9285/1100.55.6242
F-250 Utility	22295	PW / Facilities Maint	\$47,055.80	\$58,819.75	5800.50.9123-66.5500
F-250 Utility	22353	PW / Street Maint	\$47,055.80	\$58,819.75	5800.50.9110-66.5500
RAV 4 Hybrid	22201	Housing	\$32,879.30	\$41,099.20	5800.30.9045-66.5500
RAV 4 Hybrid	22201	Advanced Planning	\$32,879.30	\$41,099.20	5800.30.9045-66.5500
F-350 Utility	22311	Fleet Maintenance	\$60,159.68	\$75,199.60	5800.50.9123-66.5500
F-350 Crew	22311	Street Maintenance	\$46,644.80	\$58,306.00	5800.50.9123-66.5500
F-350 Crew	22311	Street Maintenance	\$46,644.80	\$58,306.00	5800.50.9123-66.5500

Public Works Fleet, requests that we try and continue with the purchases from the previously selected vendors identified in the resolution but have an option to purchase a suitable like kind vehicle should we find one sooner at the not to exceed 25% price increase identified. The reason for this price increase is mainly due to product pricing increasing significantly due to lack of supply.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

The requested Council action directly relates to Council’s Strategic Plans or Goals of providing a “Operational Efficiencies”; “Investment Strategies/Risk Management”. The purchase of these vehicles allows the divisions to continue to provide service to the community.

DEPARTMENTAL COORDINATION:

Fleet coordinated with the Finance Purchasing Division regarding these purchases.

FISCAL AND SUSTAINABILITY IMPACT:

Funds were previously requested and funded to support these purchases. See Table above for fund source. 5800.50.9123 to be used for any increase from the previously identified accounts.

ATTACHMENTS:

Resolution
 Previously Approved Resolutions (22353, 22295, 22200, 22201, 22311)
 New Quote for 2023 Transit 350