



Quote Number: QUOTE-3114294

Billing Address:

SALINAS POLICE DEPT, CITY OF
312 E ALISAL ST
SALINAS CA, 93901

Quote Date: 2025-05-02**Expiration Date:** 2025-05-24**Contract Name:** 17724 - HGAC (TX)-RA05-21**Agreement Name:** STATE OF CALIFORNIA**Quote Created By:**

Jim Trevino

Motorola Manufacture Representative

jtrevino@daywireless.com

408-640-9861

Customer: SALINAS POLICE DEPT, CITY OF**Currency:** USD**Contact Name:** Tonya Erickson**Contact Email:** tonyae@ci.slainas.ca.us**Contact Phone:** 8317587325**Terms and Conditions:** Net 30 days

Line #	Item Number	Description	Quantity	Unit List Price	Ext. List Price	Discount %	Discount \$	Unit Sale Price	Ext.Sale Price	APC
	APX™ 8500									
1	M37TSS9PW1AN	MOBILE RADIO APX8500 ALL BAND MP.	4	\$6,129.00	\$24,516.00	27.00%	\$1,654.83	\$4,474.17	\$17,896.68	0681
1a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681
1b	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC.	4	\$480.00	\$1,920.00	0.00%	\$0.00	\$480.00	\$1,920.00	0185
1c	G996AS	SOFTWARE LICENSE ENH: OVER THE AIR PROVISIONING.	4	\$110.00	\$440.00	27.00%	\$29.70	\$80.30	\$321.20	0681
1d	GA00580AA	ADD: TDMA OPERATION.	4	\$495.00	\$1,980.00	27.00%	\$133.65	\$361.35	\$1,445.40	0681
1e	G51AT	SOFTWARE LICENSE ENH:SMARTZONE.	4	\$1,650.00	\$6,600.00	27.00%	\$445.50	\$1,204.50	\$4,818.00	0681
1f	GA05509AA	DEL: DELETE UHF BAND.	4	-\$800.00	-\$3,200.00	27.00%	-\$216.00	-\$584.00	-\$2,336.00	0681
1g	GA09001AA	ADD: WI-FI CAPABILITY.	4	\$330.00	\$1,320.00	27.00%	\$89.10	\$240.90	\$963.60	0681
1h	G298AS	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY.	4	\$814.00	\$3,256.00	27.00%	\$219.78	\$594.22	\$2,376.88	0681
1i	G843AH	ADD: AES ENCRYPTION AND ADP.	4	\$523.00	\$2,092.00	27.00%	\$141.21	\$381.79	\$1,527.16	0681
1j	G444AH	ADD: APX CONTROL HEAD SOFTWARE.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681

Line #	Item Number	Description	Quantity	Unit List Price	Ext. List Price	Discount %	Discount \$	Unit Sale Price	Ext.Sale Price	APC
1k	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681
1l	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX.	4	\$567.00	\$2,268.00	27.00%	\$153.09	\$413.91	\$1,655.64	0681
1m	GA01767AG	ADD: RADIO AUTHENTICATION.	4	\$110.00	\$440.00	27.00%	\$29.70	\$80.30	\$321.20	0681
1n	GA01670AA	ADD: APX E5 CONTROL HEAD.	4	\$717.00	\$2,868.00	27.00%	\$193.59	\$523.41	\$2,093.64	0681
1o	QA09113AB	ADD: BASELINE RELEASE SW.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681
1p	GA01630AA	ADD: SMARTCONNECT.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681
1q	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX.	4	\$330.00	\$1,320.00	27.00%	\$89.10	\$240.90	\$963.60	0681
1r	G387AD	ADD: MULITCAST VOTING SCAN.	4	\$220.00	\$880.00	27.00%	\$59.40	\$160.60	\$642.40	0681
1s	W665BF	ADD: BASE STATION OP APX.	4	\$77.00	\$308.00	27.00%	\$20.79	\$56.21	\$224.84	0681
1t	GA01579AB	ADD: BLUETOOTH/WIFI GLASSMOUNT 2.4/5GHZ.	4	\$77.00	\$308.00	27.00%	\$20.79	\$56.21	\$224.84	0681
1u	G66BN	ADD: DASH MOUNT E5.	4	\$138.00	\$552.00	27.00%	\$37.26	\$100.74	\$402.96	0681
1v	G142AD	ADD: NO SPEAKER APX.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681
1w	GA01580AA	ADD: COVERT GNSS GLASSMOUNT LMR100.	4	\$77.00	\$308.00	27.00%	\$20.79	\$56.21	\$224.84	0681
1x	W382AM	ADD: CONTROL STATION DESK GCAI MIC.	4	\$186.00	\$744.00	27.00%	\$50.22	\$135.78	\$543.12	0681
1y	G89AC	ADD: NO RF ANTENNA NEEDED.	4	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	0681
	Standalone Items									
2	AN000131A02	MOBILE ANTENNA, WHIP, ALL BAND.	4	\$259.20	\$1,036.80	20.01%	\$51.87	\$207.33	\$829.32	0554

Net Total **\$37,059.32**

Estimated Tax **\$3,427.99**

Estimated Freight **\$0.00**

Grand Total **\$40,487.31**



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QUOTE CONFIRMATION

HUE MANALO,

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For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PJLX016	3/19/2025	MISC	1883284	\$40,756.07

IMPORTANT - PLEASE READ

Fees applied to item(s): 7198046, 7849367, 8188797

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cradlepoint R1900 5G Ruggedized Router with 1 Year NetCloud Mobile Performa Mfg. Part#: TAA-MB01-19005GB-GA Contract: National IPA Technology Solutions (2018011)	1	7632343	\$1,555.34	\$1,555.34
Lenovo ThinkCentre M70s Gen 5 - SFF Core i7 i7-14700 2.1 GHz - vPro Enterpr Mfg. Part#: 12U3000VUS Contract: National IPA Technology Solutions (2018011)	4	7935101	\$1,289.03	\$5,156.12
HP P27h G5 27" Class Full HD LCD Monitor - 16 9 - Black Mfg. Part#: 64W41AA#ABA Contract: National IPA Technology Solutions (2018011)	8	7198046	\$372.50	\$2,980.00
HPE Aruba 2930F 24G PoE+ 4SFP+ - switch - 24 ports - managed - rack-mountab Mfg. Part#: JL255A#ABA UNSPSC: 43222612 Contract: National IPA Technology Solutions (2018011)	1	4360876	\$1,484.28	\$1,484.28
AXIS S3008 MkII 2TB Recorder Mfg. Part#: 02764-004 Contract: National IPA Technology Solutions (2018011)	1	7744403	\$725.82	\$725.82
AXIS M3085-V - network surveillance camera - dome Mfg. Part#: 02373-001 Contract: National IPA Technology Solutions (2018011)	3	7085908	\$311.06	\$933.18
AXIS Q6075-E 60 Hz - network surveillance camera Mfg. Part#: 01752-004 Contract: National IPA Technology Solutions (2018011)	1	5804225	\$3,428.36	\$3,428.36

QUOTE DETAILS (CONT.)

<u>AXIS Q87 Series Q8752-E - thermal network surveillance camera</u>	1	8288525	\$14,544.89	\$14,544.89
Mfg. Part#: 03053-001 Contract: National IPA Technology Solutions (2018011)				
<u>Synology 4 Bay RackStation</u>	1	7064333	\$799.78	\$799.78
Mfg. Part#: RS422+ Contract: National IPA Technology Solutions (2018011)				
<u>Samsung UN43DU7200F DU7200 Series - 43" Class (42.5" viewable) LED-backlit</u>	2	7849367	\$260.54	\$521.08
Mfg. Part#: UN43DU7200FXZA Contract: National IPA Technology Solutions (2018011)				
<u>Panasonic Toughbook 33 - 12" - Intel Core i7 - 1370P - 32 GB RAM - 512 GB S</u>	1	8188797	\$4,220.16	\$4,220.16
Mfg. Part#: CF-338Z01BBM Contract: National IPA Technology Solutions (2018011)				
<u>QNAP RAIL-S01 - rack rail kit</u>	1	8279536	\$104.23	\$104.23
Mfg. Part#: RAIL-S01 Contract: National IPA Technology Solutions (2018011)				
<u>Panorama Antennas Antenna</u>	1	6278003	\$327.08	\$327.08
Mfg. Part#: LG-IN2445 Contract: National IPA Technology Solutions (2018011)				
<u>WD Red SA500 WDS100T1R0A - SSD - 1 TB - SATA 6Gb s</u>	4	5831737	\$118.44	\$473.76
Mfg. Part#: WDS100T1R0A Contract: National IPA Technology Solutions (2018011)				

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 15" TO LESS THAN 35" Fee Applied to Item: 7198046	8	654810	\$5.00	\$40.00
RECYCLING FEE 35" AND OVER Fee Applied to Item: 7849367	2	654813	\$6.00	\$12.00
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 8188797	1	654809	\$4.00	\$4.00

SUBTOTAL	\$37,254.08
SHIPPING	\$0.00
RECYCLING FEE	\$56.00
SALES TAX	\$3,445.99
GRAND TOTAL	\$40,756.07

PURCHASER BILLING INFO**DELIVER TO**

Billing Address:
CITY OF SALINAS POLICE DEPARTMENT
ACCTS PAYABLE
312 E ALISAL ST
SALINAS, CA 93901-4371
Phone: (831) 758-7213
Payment Terms: Net 30 Days-Govt State/Local

Shipping Address:
CITY OF SALINAS POLICE DEPARTMENT
HUE MANALO
312 E ALISAL ST
SALINAS, CA 93901-4371
Phone: (831) 758-7213
Shipping Method: UPS Ground (2-3 days)

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

Patrick Krueger | (877) 368-4305 | patrkru@cdw.com

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Estimate

ADDRESS

Seth Morten
 Salinas Police Department

SHIP TO

Seth Morten
 Salinas Police Department

ESTIMATE # 1364

DATE 01/10/2025

DESCRIPTION	QTY	RATE	AMOUNT
Labor - Command Area Conversion -Remove galley equipment (refrigerator, toilet, microwave, sink, and associated systems / storage tanks. -Remove/demo the wall separating the Galley and Command Area to create an open floor plan. Note: No structural reinforcement of the roof as a result of the wall removal is included and it is unknown if this will be required. -Provide and install wall board to provide a finish where the old bulkhead was. Install coingrip flooring. -Provide and install a center conference table with room for 6 chairs in this new room (large enough for three chairs on each side of the table). -Provide and install a countertop and drawers / cabinetry in driver side rear corner. -Install agency provide computer on / in the conference room table. Also install 2 agency provided 42 inch monitors on the wall. -On new countertop, install two agency provided computers and provided monitors. -Replace existing 2 radio systems with agency provided radios and 4 new radio systems for 6 total radios to be installed. Connect these radios antenna system and provide test/analysis of coaxial cable systems. -Install new antennas provided by SPD	1	29,126.00	29,126.00
Parts & Materials - Command Area Conversion -CTech alum drawer cabinet with countertop -Custom Long centered table to seat at least 6 chairs -Building materials needed for repair of wall and ceiling after removal of bulkhead -Coingrip flooring -Mount for provided computer and two large TV's for the wall. -LMR240 cabling, nmo mounts and ends for 6 antenna runs	1	13,550.00	13,550.00T
Labor - Video -Remove the existing mast mounted camera and associated video system. -Install agency provided replacement camera. Provide and install all required cabling, replacement nycoil, and associated hardware. -Install a agency provided video matrix switch sufficient for a minimum	1	12,500.00	12,500.00

DESCRIPTION	QTY	RATE	AMOUNT
<p>of three video inputs and include network video recording capability.</p> <p>-Provide and install all jacks and cabling to support the video matrix and corresponding distribution.</p> <p>-Install agency provided Starlink and Cardlepoint to operate parallel with each other.</p> <p>-Add connection cables to conference table to connect SPD provided laptop for internet capabilities and to display laptop on the two 42 inch monitors.</p>			
<p>Parts & Materials - Video</p> <p>-New 50ft 1 1/4 inch nycoil with wires replaced and additional wires needed for new mast camera system.</p> <p>-Mounting kit for agency provided mast camera</p> <p>-Mounting kit for agency provided network based chassis cameras</p> <p>- (3) Axis network decoder to hdmi</p> <p>-HDMI cables needed for project</p> <p>-Axis NVR S3008 2TB</p> <p>-Table network/hdmi materials</p>	1	10,000.00	10,000.00T
<p>Labor - Mast Rebuild</p> <p>-Service existing mast and seals.</p>	1	1,584.00	1,584.00
<p>Parts & Materials - Mast Rebuild</p> <p>- New bumpers and seals as well as clean and lubricate mast.</p>	1	1,485.00	1,485.00T
<p>Labor - Relocation of mast</p> <p>-Remove mast mounted equipment and both nycoils and all installed data/video/radio/power cabling.</p> <p>-Remove pocket mounted mast and associated plumbing / electrical.</p> <p>-Reconstruct roof and ceiling of existing mast roof penetration.</p> <p>-Reinforce rear wall of vehicle to facilitate mounting of mast system.</p> <p>-Re-route air lines and power wiring required for mast.</p> <p>-Re-route or install new data/video/radio/power cabling to new mast location.</p> <p>-Provide / install custom mast top to facilitate mounting of equipment in new location if needed.</p> <p>-Provide / install custom nycoil containment can.</p> <p>-Relocated existing satellite communication dish to provide sufficient clearance with new mast location.</p> <p>-Remove existing amber/white rear lighting. Install replacement lighting providing for mast clearance.</p> <p>-Relocate tripod style lighting from the rear of the vehicle to another location. Remove and relocate corresponding power outlets as required.</p>	1	9,108.00	9,108.00
<p>Parts & Materials - Relocation of mast</p> <p>-Aluminum material to cap roof hole and interior</p> <p>-Aluminum mast mounts</p> <p>-Reinforcement material</p> <p>-Installation material to move tripods to new location on the side of the vehicle</p> <p>-Air and power lines</p> <p>-Data/video/radio/power cabling for nycoil</p> <p>-Nycoil containment can</p> <p>-Satellite cabling for relocation</p> <p>-Amber and white scene lighting</p>	1	5,130.00	5,130.00T
<p>Note: The work here is an estimate only based on photographs and other documentation. This does not cover any un-forseen routing, reinforcement, cable extension, or other unknowns.</p>			

Estimate is valid for 30 days. All work to be completed at PSI.
Price increase due to tariffs are not included on this estimate.

SUBTOTAL	82,483.00
TAX	2,639.44
TOTAL	\$85,122.44

Accepted By

Accepted Date