

CAPITAL a GE Capital program Navistar Capital 425 N. Martingale Road, Suite 300 Schaumburg, IL 60173 USA

**P**: 877-450-7579 **W**: navistarcapital.com

July 9, 2014

Riverview International Trucks, LLC

Dear Jason:

Navistar Capital, a GE Capital program, is pleased to submit the following municipal lease financing proposal for your consideration:

## PROPOSED MUNICIPAL LEASE FINANCING

Lessor:

Riverview International Trucks, LLC

Lessee:

City of Salinas

Assignee:

General Electric Capital Corporation, an affiliate or its assigns

Transaction Type:

Municipal Lease, \$1.00 Buy Out

Equipment Description:

2015 International Workstar with Dump Body

Equipment Cost:

\$134,106.66

Lease Term:

36 months

Rental Payment Frequency:

3 annual in advance payments of \$46,462.13

Lease Rate:

3.99%

Delivery and Acceptance

Estimated Date:

4<sup>th</sup> Quarter 2014

Administrative Fee:

\$150.00

Insurance:

Lessee shall be required to purchase and maintain property and liability

insurance satisfactory to Lessor.

Indexing:

The LESSEE'S RATE and ESTIMATED PAYMENT set forth above are good for thirty (30) days from the date of this proposal. After thirty (30) days, pricing may be adjusted by GE CAPITAL at its sole discretion for any reason,

in any amount and at any time prior to the execution of the lease documents and GE Capital will notify Lessor of any such adjustments.

This proposal is valid until the close of business 30 days from the date hereof. This proposal is not a commitment on the part of Lessor. As you know, this proposal is delivered to you at a time when we have not undertaken our full business, credit and legal due diligence and analysis nor obtained the approval of our internal credit authorities and, accordingly, we must emphasize that this letter is to be used as a basis for continued discussion and does not constitute a commitment of, nor shall it be deemed to obligate, us or our affiliates, in any manner whatsoever; it being understood that this proposal may be modified, terminated and/or subject to additional terms and conditions not set forth herein as a result of our continuing due diligence (including our review of any request for proposal issued by Lessee), changes in the Equipment, changes in market conditions, changes in applicable laws, and changes to the business, operations, prospects or condition (financial or otherwise) of Lessee. Without limiting the foregoing, the proposed transaction will be subject to additional conditions that are typical for transactions of this type. This proposal does not create a binding legal obligation on the part of either party, and the terms and conditions of this proposal may change due to changes in Equipment Cost and other factors. We do not communicate commitments orally, and you should not rely on any oral communication of commitment. This proposal supersedes all prior discussions, writings, indications of interest and proposals previously delivered to you, with respect to the financing proposed herein. This proposal is confidential and may not be disseminated to third parties. Nothing contained herein constitutes tax, accounting, financial or legal advice by us or any of our employees to any person.

Navistar Capital, a GE Capital program, welcomes the opportunity to provide Riverview International Trucks, LLC this proposal. Should you have any questions, please do not hesitate to contact me.

## IMPORTANT INFORMATION ABOUT ESTABLISHING A RELATIONSHIP WITH GE CAPITAL

To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify and record information that identifies each person who opens an account. What this means for you: When you open an account, we will ask for your name, address, and other information that will allow us to identify you. We may also ask to see identifying documents. You shall comply with all laws, rules and regulations applicable to you, including without limitation, the USA PATRIOT ACT and all laws, rules and regulations relating to import or export controls, anti-money laundering and terrorist financing.

Sincerely,

## **Kelly Woods**

GE Equipment Finance – Navistar Capital Municipal Sales Manager GE Capital Americas T+1-952-828-1336 C+1-224-532-3005 kelly.woods@ge.com