



**CITY OF SALINAS  
COUNCIL STAFF REPORT**

**DATE: JUNE 2, 2026**  
**DEPARTMENT: FINANCE**  
**FROM: SELINA ANDREWS, FINANCE DIRECTOR**  
**TITLE: TREASURER’S REPORT – QUARTER ENDED MARCH 31, 2026**

RECOMMENDED MOTION:

A motion to accept the Treasurer’s Report for FY 2025-26 third quarter ended March 31, 2026.

EXECUTIVE SUMMARY:

The Treasurer’s Report is required to be submitted to the City Council at least quarterly in accordance with California Government Code Section 53600 et. seq. The purpose of the Treasurer’s Report is to update the City Council and the public on the status of the City’s cash balances and investments. The scope of this report covers the third quarter of the 2025-26 fiscal year ending March 31, 2026, and complies with the State’s reporting requirements. Going forward, staff will present a Treasurer’s Report to Council and highlight material changes between reporting periods.

BACKGROUND:

In February 2022, the City contracted with Chandler Asset Management to provide non-discretionary investment advisory services. Staff is working in conjunction with Chandler to ensure cash and investments adhere to the principles of safety, liquidity, and yield.

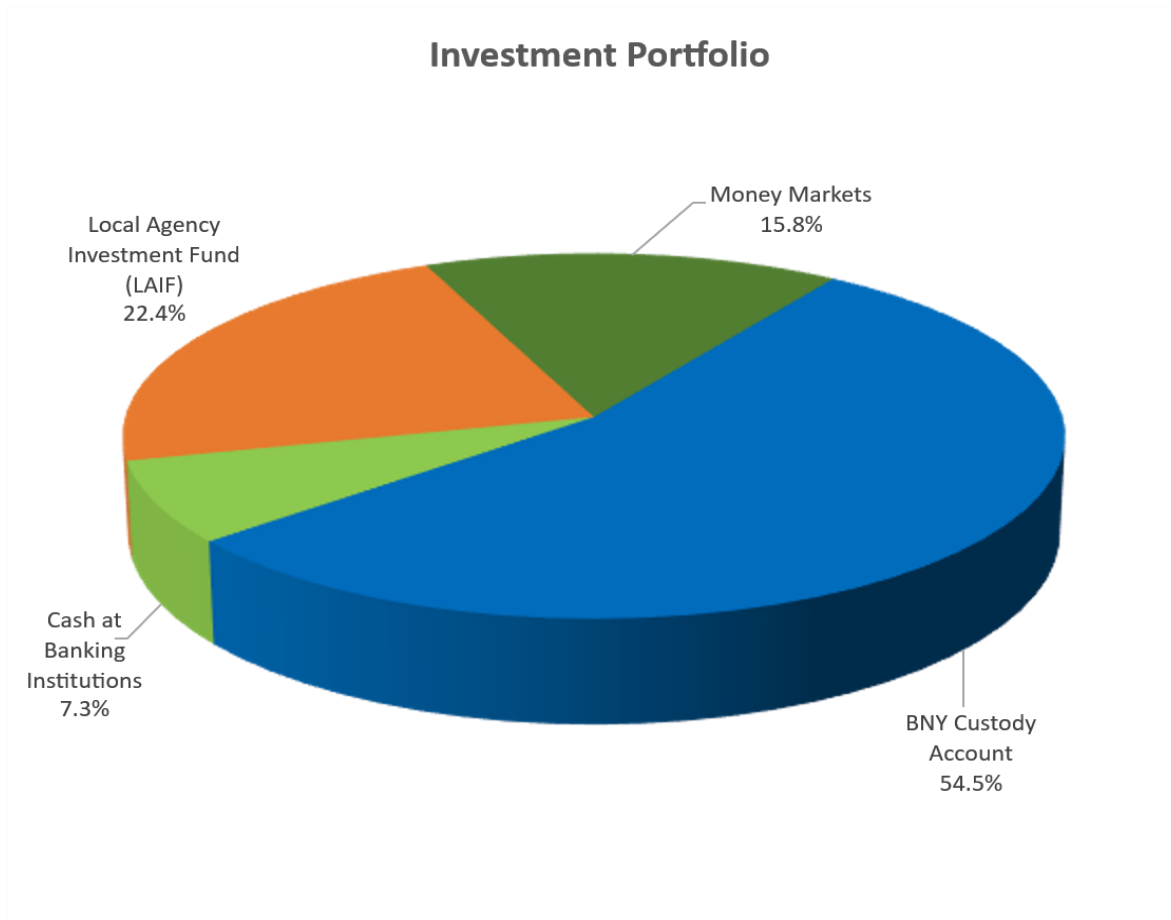
On March 31, 2026, the value of the City’s total portfolio is \$205.9 million. The City’s market value balance increased by \$0.6 million with an end balance of \$206.5 million. The funds are as follows:

<b>Cash &amp; Investments Distribution</b>	<b>Book Value</b>	<b>Market Value</b>
Cash at Banking Institutions	15,050,325	15,050,325
BNY Custody	112,283,749	112,906,930
Money Markets	32,494,033	32,494,033
Local Agency Investment Fund (LAIF)	46,079,134	46,078,251
<b>Total</b>	<b>205,907,241</b>	<b>206,529,539</b>

The table below represents a summary the City’s pooled investment portfolio by type.

<b>Summary of Pooled Investment Portfolio by Type*</b>	
March 31, 2026	
CIP Carryover	\$ 99,163,000
Reserves	40,432,000
Estimated Remaining Cash Balances at 3/31/26	66,312,000
<b>Total</b>	<b>\$ 205,907,000</b>

\*Balances are unaudited

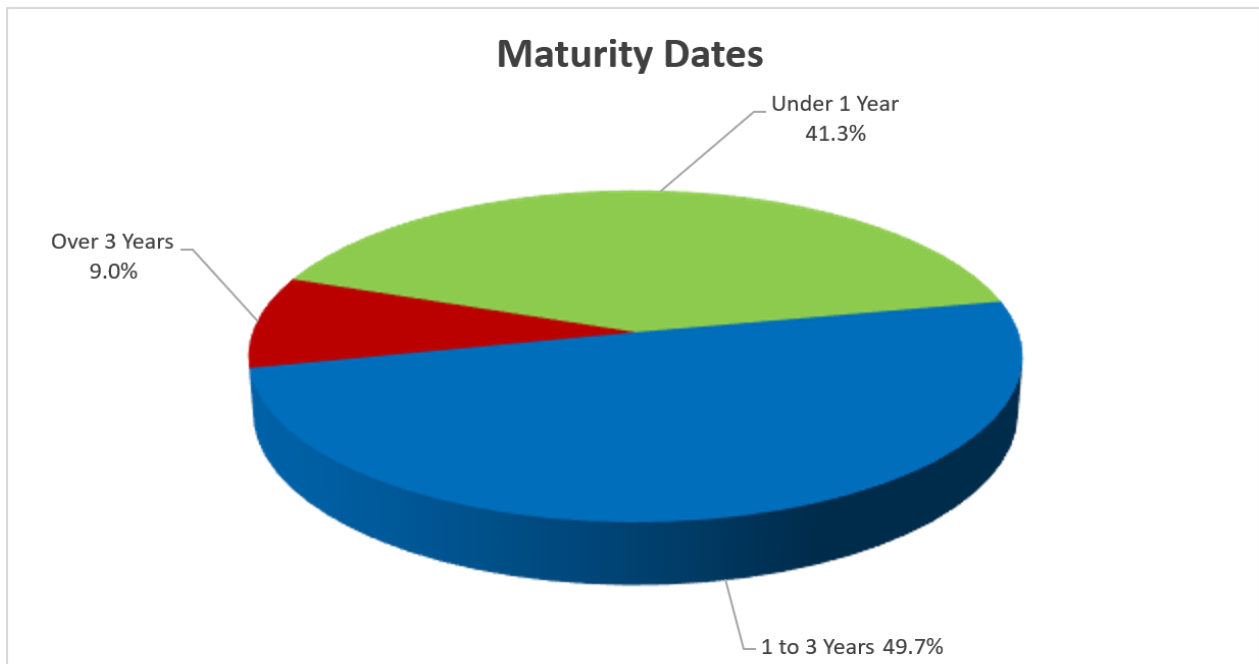


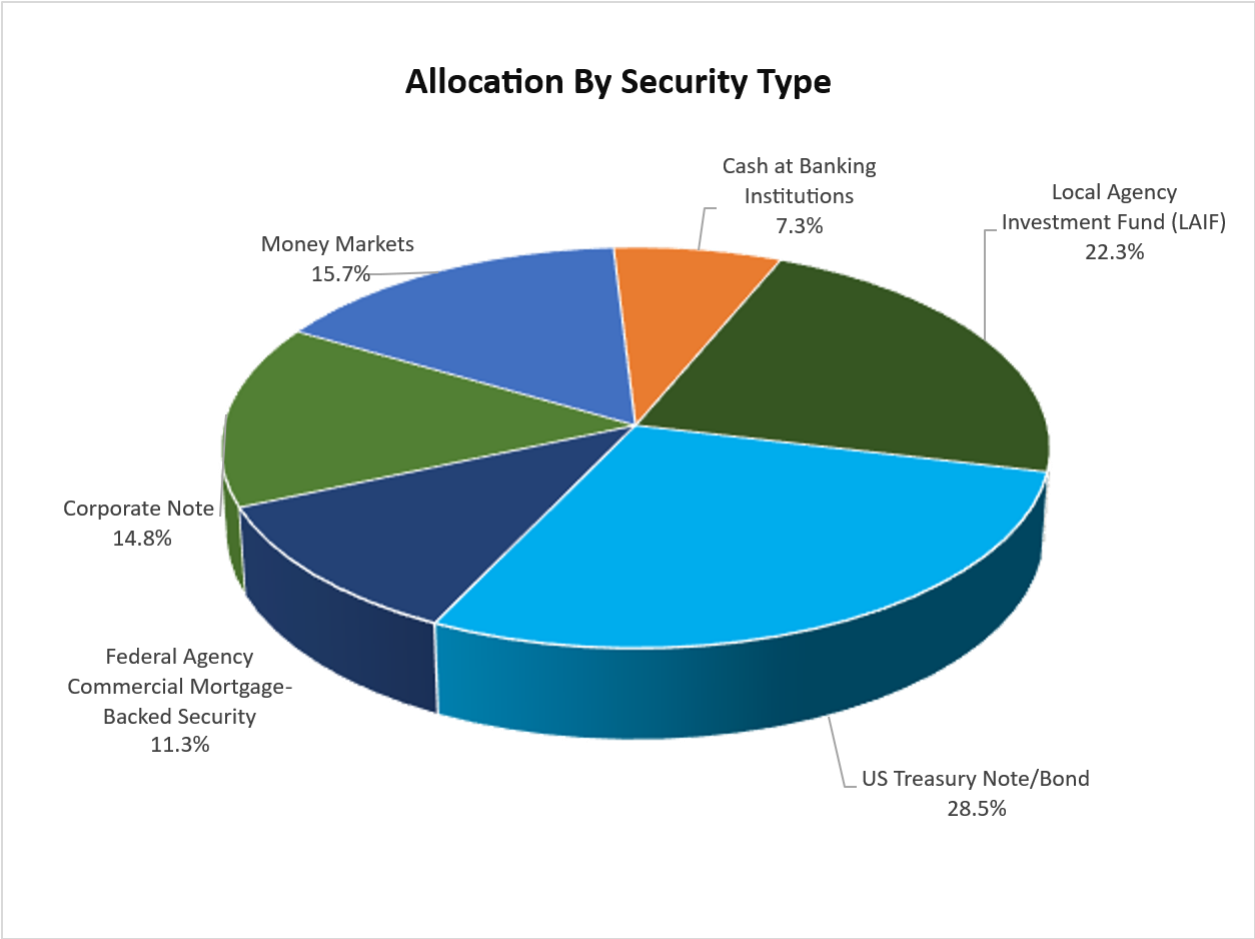
The overall portfolio is well diversified with \$112.3 million invested in marketable securities, \$46.1 million is invested in LAIF, \$32.5 Million invested in money markets that are considered liquid (Money markets and cash held in investment accounts), and \$15.1 million held in banking institutions. Staff, in conjunction with our financial advisors, periodically review the mix of liquid

and long-term investments and adjust the portfolio according to the market conditions and our short-term cash needs.

Staff conducts comprehensive reviews of investment statements and engages in thorough discussions with the City’s investment advisors to ensure both the existence and viability of the City’s assets. The City maintains a conservative investment approach, selecting policy options that strictly adhere to the California State Government Code. Long-term investments are placed in securities intended to be held until maturity, which reduces exposure to market volatility. Furthermore, every security held in the portfolio complies fully with the City’s established investment policy. As a result, the City has adequate funds available to meet its expenditure obligations for the next six months.

The distribution of investments is displayed in the following charts:





The third quarter Treasurer’s Report for the period ending March 31, 2026 containing detailed information is attached.

**CEQA CONSIDERATION:**

**Not a Project.** The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project. Any subsequent discretionary projects resulting from this action will be assessed for CEQA applicability.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This item achieves the City Council 2025 Strategic Goal of City Services ensuring fiscal responsibility and finance management.

DEPARTMENTAL COORDINATION:

This staff report was coordinated with the City Manager’s Office and City Attorney’s Office.

FISCAL AND SUSTAINABILITY IMPACT:

There is no direct fiscal impact associated with accepting this report.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
N/A	N/A	N/A	N/A	N/A

ATTACHMENTS:

Treasurer’s Report – Quarter ended March 31, 2026