



Pre-Approved for full rebate of \$124,965.94  
pending delivery of unit prior to 12/31/2024

-A. Meyer

# Water Conservation Rebate Program

## Commercial\* Application Customized Incentive Program



City of Salinas, Salinas Fire Department

CUSTOMER NAME (AS IT APPEARS ON CAL WATER ACCOUNT)

827 Abbott Pl

STREET ADDRESS

APT/UNIT

Salinas, CA 936901

CITY, STATE, ZIP

christkn@ci.salinas.ca.us

EMAIL

831 970 0904

PHONE NUMBER

5239466666

CAL WATER ACCOUNT NUMBER

Chris

Knapp

CONTACT FIRST NAME (IF DIFFERENT THAN CUSTOMER)

CONTACT LAST NAME

Same as above

Same as above

CONTACT EMAIL (IF DIFFERENT)

CONTACT PHONE NUMBER (IF DIFFERENT)

APPROVED

By Anthony Meyer at 2:35 pm, 7/31/24

Contact Relationship to Account Holder ☐ Property owner ☐ Tenant ☐ Property Manager ☒ Employee ☐ Contractor

### Site Type

- ☐ Apartment/Multi-Family  
Common Area  
☐ Manufacturing Facility  
☐ School

- ☐ Coin Laundromat  
☐ Health Care Facility  
☐ Office Complex  
☒ Other...Fire Department

- ☐ Government Facility  
☐ Hotel/Motel  
☐ Retail Store/Shopping Center

- ☐ Grocery Store  
☐ Industrial Park  
☐ Restaurant/Bar

☐ Check box if different than Customer/Installation Address

PAYEE NAME

MAILING ADDRESS

PO BOX/APT/UNIT

CITY, STATE, ZIP

Payee Relationship to Account Holder\*\*

☐ Property owner ☐ Tenant ☐ Property Manager ☐ Contractor

CSLB License No. (required)

\* Commercial customers include commercial, industrial, and institutional customers and apartment/multi-family common areas.

\*\*If rebate is paid directly to contractor, you must include a copy of the customer job order/contract signed by the customer and all applicable purchase invoices as well as a signed statement verifying products installed (manufacturer, model, and quantity). If rebate is paid directly to contractor, the contractor is required to have all relevant and active licenses with the State of California Contractors State License Board (CSLB). You can verify a license by visiting [www.cslb.ca.gov](http://www.cslb.ca.gov) or by calling the CSLB at (800) 321-2752.



## Project Description

Please provide a brief description of your project below. Include any pertinent information related to equipment (type of system, model, brand), project implementation and installation plans. Use TAB to navigate to next line of text.

To Whom in May Concern,

The Salinas Fire Department consists of 97 sworn members that serve an area of approximately 23 square miles with a population exceeding 163,000 persons. Salinas Fire is an all-hazards municipal fire department that deploys its personnel and apparatus from six fire stations located throughout the city. 6 Engines and 2 Ladder trucks responded to a total of 17,294 calls for service.

In 2022, the Training Division conducted a Recruit Academy comprising of 15 Recruits and in 2023, another Academy was completed comprising 5 Recruits. In 2024 we will be conducting another Recruit academy comprising 17 more Recruits. During a recruits initial training, they are required to complete a week-long Pump Operator training and 30 additional pump evolutions. In addition, our line personnel complete 16 hours of training every month and most of these drills include flowing water. Our standard pump evolution/wet drill includes securing a water supply, stretching attack lines, and flowing water into our tower or an open field. These drills flow anywhere from 150 gallons per minute up to 1500 gallons per minute and can take several minutes up to several hours. While these drills use an extreme amount of water it is the only method, we have to provide realistic training for our Firefighters.

Our department is extremely cognizant of water's value and do everything we can to minimize our usage. During pump operator training, we conduct these drills in an open field where the water is able to seep back into the ground but a lot of drills need to occur at our drill tower which results in millions of gallons wasted.

We are requesting Cal Waters assistance in the purchase of a DRAFTS unit. This unit will allow us to provide the needed training to our members, while saving millions of gallons of water a year.

We are requesting Cal Water's assistance with the purchase of a DRAFTS Unit from Pump Pods. This system would allow us to provide our members with realistic, hose/nozzle training and pump operator training. This unit would be housed at our training station #3, located at 827 Abbott Pl, Salinas CA. Recently, we were able to use a local junior colleges trailer and our instructors were extremely impressed with its functionality, build design, and capabilities. We appreciate your support and assistance.

Chris Knapp  
Division Chief/Fire Marshal



## Water Savings Opportunities

City of Salinas

NAME ON CAL WATER ACCOUNT

INSTALLATION ADDRESS

Please fill out the table below to the best of your ability and knowledge. If more space is needed, please use the table on page 6.

WATER SAVINGS OPPORTUNITY	NO. OF UNITS	ESTIMATED PROJECT COST	PROJECT COMPLETION DATE
5,830,500 Gallons/year	1	\$124,965.94	*+/- 90 days of contract
		<div>APPROVED</div> <div>By Anthony Meyer at 2:37 pm, 7/31/24</div>	

\*If rebate total is estimated to be \$600 or more, please provide Payee SSN/Tax ID. Rebate Program participants receiving \$600 or more in rebates in a calendar year are required to receive an IRS Form 1099 unless exemptions apply. Rebate Program participants are responsible for all applicable taxes.

Payee SSN/Tax ID 94-6000412

Type of Tax ID ☐ Individual (SSN) ☐ Corporation (EIN) ☒ Non-Corporation (EIN)

## For Cal Water Use Only:

APPROVED WATER SAVINGS OPPORTUNITY	TOTAL PROJECT WATER SAVINGS	APPLICABLE PROJECT WATER SAVINGS	INCENTIVE AMOUNT PER 1,000 GALLONS	APPROVED PRE-QUALIFICATION REBATE AMOUNT
	5.8 MG/yr.			

Continued on next page...



## Qualifications

- California Water Service's (Cal Water) commercial, industrial, institutional and multi-family residential customers who have participated in and received a report from its Commercial Water-Use Efficiency Evaluation Program. Cal Water reserves the right to waive the requirement for applicants to participate in its Commercial Water-Use Efficiency Evaluation Program.
- Projects with verifiable savings identified as a savings opportunity in Cal Water's Commercial Water-Use Efficiency Evaluation Report. Sample projects include reclamation and reuse of rinse water, ozone laundry retrofits, water-saving ice machines, or air-cooled chillers.
- Projects estimated to save a minimum of 100 Ccf (74,800 gallons) over the lifetime of the project (minimum of 5 years).
- Projects that have a payback period (ROI) of two years or greater.
- Operation and Maintenance (O&M) and new construction projects are ineligible.
- The total incentive amount is limited to a maximum of 50% of the project cost. Cal Water reserves the right to waive this requirement depending on available funding and other factors.
- Incentive levels are calculated per 1,000 gallons saved over the project life (maximum of 10 years) and vary per district.
- Total rebates will not be issued for more than \$25,000 for any individual site in a calendar year. Cal Water may elect to waive the \$25,000 site limit on a case-by-case basis depending on available funding and other factors.
- Pre-qualification is required. Please provide a customer signature for pre-qualification approval and submit this rebate application to begin the pre-qualification approval process. Do not proceed with purchase and/or installation prior to receiving written pre-qualification approval from Cal Water.
- Rebate will only be issued after Project equipment has been installed and eligible project receipts have been submitted to Cal Water. A customer signature for final approval is required to request rebate check issuance and to signify project was completed according to pre-qualification approval.
- The Cal Water account number must be for the location at which the Project equipment is installed. All equipment associated with the Project must be installed at a site served by Cal Water. Cal Water reserves the right to verify customer eligibility, proof of purchase, and installation. If access to verify is denied, rebate will be voided.
- Projects must meet all applicable federal, state and local codes and regulations. Offer is void where prohibited or restricted by law.
- Commercial rebates are not currently available to those served by the City of Bakersfield or City of Commerce water systems. If the top of your water bill includes the words "City of Bakersfield Water System" or "City of Commerce Water System," then you are not currently eligible.
- This offer only applies to projects approved, purchased, and installed from May 1, 2021 through December 31, 2022, or until rebate program funds are depleted, whichever comes first.



## Please Note

- Incomplete applications cannot be processed.
- Cal Water is not responsible for lost items or delays in the mail, or any remittance delayed because of incorrect or incomplete applications.
- Rebate offerings, amounts, and qualifications may change without notice.
- Submitting an application does not guarantee the customer will receive payment.
- Rebates are limited to a first-come, first-serve basis until funding is exhausted.
- Pre-qualification is required.
- Applicant must submit a copy of the sales receipt(s) before payment can be processed.

### Mail completed application and proof of purchase (sales receipt) to:

Cal Water Customized Incentive Program  
2632 W. 237th Street  
Torrance, CA 90505

**Please allow eight weeks for remittance of your rebate check. If your check has not been received after eight weeks or you have any questions, please contact your local Customer Center or the Cal Water Conservation Department at [conservation@calwater.com](mailto:conservation@calwater.com).**

*By signing below, I hereby acknowledge that I have read, understand and agree to comply with Program Rules, Terms and Conditions. I certify that the proposed Project meets said program eligibility requirements, and the Project information provided is true and correct.*

*I understand that participation in the program is conditional upon acceptance of my application by Cal Water, and that specific incentive commitments are made only through written acceptance from Cal Water. Any changes to this agreement must be made in writing and approved by Cal Water. I agree that the Project incentive for which the incentive is paid will remain in operation as designed for a minimum period specified by Cal Water. I agree to refund Cal Water the incentive if the project is not operated as designed for the specified time period. I understand that if I authorize a 3rd party contractor to receive payment of the Project incentive, I am still responsible for the project to remain in operation as designed for the specified amount.*

*I agree that Cal Water may verify the sale, delivery, and installation of the device(s).*

*I understand that I will be responsible for acquiring the proper permits for this Project.*

*I further agree to hold harmless Cal Water, its directors, officers, contractors and employees against all loss, damages, expense, and liability resulting from the loss, destruction, or damage to property arising out of, or in any way connected to the changes and/or the purchase, installation or use of devices in connection with this Customized Incentive Program.*

*I have read, understand, and agree to the terms and conditions of the rebate program, including "Qualifications" and "Please Note" sections of this application.*

CUSTOMER SIGNATURE FOR PRE-QUALIFICATION

DATE



(Sign this section when applying for pre-qualification approval.)

11/30/23

CUSTOMER SIGNATURE FOR FINAL APPROVAL

DATE

(Sign this section to request rebate check issuance. Your signature signifies that the project was completed in accordance with pre-qualification approval.)



WATER SAVINGS OPPORTUNITY	NO. OF UNITS	ESTIMATED PROJECT COST	PROJECT COMPLETION DATE