

DRAFT MINUTES  
SALINAS CITY COUNCIL FINANCE COMMITTEE  
Tuesday, August 12, 2025  
2:00 P.M.

COMMITTEE MEMBERS PRESENT: Mayor Dennis Donohue and Councilmember Margaret D'Arrigo.

STAFF PRESENT: City Manager Rene Mendez, Finance Director Selina Andrews, Assistant City Manager Lisa Murphy, Public Works Director David Jacobs, Human Resources Director Marina Horta-Gallegos, Human Resources Manager Patricia Penaloza, Fire Chief Sam Klemek, Homeless Services Manager Kayshla Lopez, City Clerk Patricia Barajas, Assistant City Clerk Alexis Mejia, Finance Management Analyst Yesenia Nunez, Administrative Analyst Nick Luciano, and Assistant Finance Director Abe Pedroza.

Mayor Dennis Donohue called the meeting to order at 2:02 p.m.

1. PUBLIC COMMENT

None.

2. MINUTES

The minutes of the June 10, 2025 meeting were approved by motion of Committee Member D'Arrigo, second by Committee Member Donohue.

3. DISCUSSION ITEMS

A. 2-Year Economic Development Work Plan

Assistant City Manager Lisa Murphy delivered the presentation, detailing the economic development division workplan. The plan included an overview of the organizational structure, strategic goals, and economic development indicators.

B. Vehicle Leasing Proposal

Public Works Director David Jacobs introduced Daniel Manning of Enterprise who delivered the presentation, outlining a leasing pilot program for 10 vehicles with Enterprise. The committee voted to recommend the program to the full Council.

C. S&P Global Ratings Update

Finance Director Selina Andrews delivered the presentation, noting Standard & Poor's (S&P) recent review of the City's lease revenue bond rating. Specifically, S&P affirmed the City's Issuer Credit Rating at AA- and the 2018 lease revenue bond rating at A+ but did change the outlook from positive to negative due to the sewer rates and potential sunset of Measure G.

D. Salinas Plan – Health Care Cost Containment

Human Resources Manager Patricia Penaloza delivered the presentation, discussing health care costs for the City. Consistent with prior years, challenges remain in controlling costs with CalPERS and the health care providers.

E. Future Funding for the Chinatown Navigation Center

Homeless Service Manager Kayshla Lopez delivered the presentation, noting a funding shortfall to extend operations of the Chinatown Navigation Center. After receiving options, the committee elected to bring the item to the full Council on August 26, 2025 for deliberation rather than providing a recommendation at this time.

4. NEXT MEETING

No future agenda items comments.

Next meeting is scheduled for Tuesday, September 9, 2025.

5. ADJOURNMENT

The meeting adjourned at 3:10 p.m.

SUBMITTED BY:

  
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Abe Pedroza, Assistant Finance Director