



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: OCTOBER 28, 2025

DEPARTMENT: PUBLIC WORKS

FROM: DAVID JACOBS, PUBLIC WORKS DIRECTOR

BY: JENNY DAVILA, PUBLIC WORKS ADMIN SUPERVISOR

TITLE: ON-CALL AGREEMENTS WITH SUPPLIERS OF ROADWAY PAVEMENT & CONCRETE MATERIALS

RECOMMENDED MOTION:

A motion to approve a resolution authorizing the City Manager to enter into on-call suppliers agreements with Granite Construction Company; Graniterock Company; Peninsula Ready Mix, Inc.; and Maxwell Products, Inc. as suppliers of roadway pavement and concrete materials to the City Street Maintenance Division for a combined amount not to exceed \$3,000,000; \$1,500,000 annually for fiscal years 2025-26 and 2026-27, subject to the appropriation of funds.

EXECUTIVE SUMMARY:

On August 8, 2025, a Request for Proposals (RFP) for Roadway Pavement & Concrete Materials was published via Planet Bids. On August 22, 2025, proposals were received from Granite Construction Company; Graniterock Company; Peninsula Ready Mix, Inc.; and Maxwell Products, Inc. to supply roadway pavement and concrete materials to the City Street Maintenance Division. Staff recommends approving the four companies as on-call material suppliers for a combined amount not to exceed \$1,500,000 annually for Fiscal Years 2025-26 and 2026-27.

BACKGROUND:

The City's Public Works Street Maintenance Division (Street Division) performs daily patch and repairs and other minor maintenance on the City's roadways and sidewalks in response to public requests, the City's Pavement Maintenance System, the City's sidewalk repair list, and to prepare roadways receiving surface treatments such as slurry seals, chip seals, or asphalt concrete (AC) overlays. Utilizing City forces is a quicker way to respond to public request. It is also a streamlined way to prepare a typical roadway to receive further surface treatments. The Street division can perform temporary concrete repairs and perform the patch and repair work while the plans and specs for slurry seals, chip seals, or AC overlays are being prepared for bid advertisement.

On August 22, 2025, a Request for Proposals (RFP) for Roadway Pavement & Concrete Materials was published via Planet Bids. Bid proposals were received via the PlanetBids website, an online bidding tool. Proposals were received from Granite Construction Company, Graniterock

Company, Peninsula Ready Mix, Inc., and Maxwell Products, Inc. Each supplier provided a price for materials that they supply (see attached Bid Tabulation Sheet for details).

City Streets Division staff recommends approving the four companies (Granite Construction Company, Graniterock Company, Peninsula Ready Mix, Inc. and Maxwell Products, Inc. as suppliers of roadway pavement and concrete materials. The recommendation is based on the companies' proximity to the City, the stated material prices are fairly reasonable, and there are certain materials that are only available from certain vendors. The bids are for materials supply only. It does not include delivery of materials and labor.

CEQA CONSIDERATION:

The City of Salinas has determined that roadway maintenance and concrete work is categorically exempt per the California Environmental Quality Act (CEQA) Guidelines Section 15301, Class 1(c), because the work involves no expansion of an existing use.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

Yes.

STRATEGIC PLAN INITIATIVE:

This item relates to the City Council Infrastructure and Environmental Sustainability goal by improving local streets and sidewalks.

DEPARTMENTAL COORDINATION:

The purchasing process for roadway pavement materials was coordinated by Environmental Maintenance Division within the Public Works and Finance.

FISCAL AND SUSTAINABILITY IMPACT:

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
5800	50.9438-62.6000	Supplies & Materials Street Materials	\$2,142,541.36	\$1,500,000

Street Maintenance work qualifies for both SB1 Road Maintenance and Rehab and Gas tax funds Funding is secure to procure roadway pavement and concrete materials in each of the next two fiscal years. Current budget for CIP 9438 for fiscal year 25/26 includes the following:

SB1 Road Maintenance & Rehab (2511) - \$1,500,000

ATTACHMENTS:

Resolution
Bid Tabulation Sheet

Granite Construction Company Agreement
Graniterock Company Agreement
Peninsula Ready Mix, Inc. Agreement
Maxwell Products, Inc. Agreement