

**Prepared for: Mr. Ronald Patterson, City of Salinas**  
200 Lincoln Ave  
Salinas, CA 93901  
Office: 831-758-4297

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**2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)**

Price Level: 125

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**Client Proposal**

Prepared by:  
**STEPHEN ROTHSTEIN**  
Office: 831-444-4485  
Quote ID: 0729213  
Date: 07/29/2021



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City of Salinas

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07/29/2021



Salinas Valley Ford Trucks | 1100 Auto Center Cir Salinas CA | 93907

2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)

Price Level: 125 | Quote ID: 0729213

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**2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)**

Price Level: 125 | Quote ID: 0729213

**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
X2C	Base Vehicle Price (X2C)	\$43,400.00
<b>Packages</b>		
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Ebony Cloth Bucket Seats Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest. - Cloth Front Bucket Seats - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth and dual USB ports. - 8 Speakers (4 Front/4 Rear)	N/C
<b>Powertrain</b>		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X73	3.73 Axle Ratio	Included
STDGV	GVWR: 9,250 lbs	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included
<b>Seats &amp; Seat Trim</b>		
21M	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	Included
C	Cloth Front Bucket Seats	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD
148WB	148" Wheelbase	STD
92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i>	\$500.00
58U	Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth and dual USB ports. Includes: - 8 Speakers (4 Front/4 Rear)</i>	Included
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
<b>Emissions</b>		
425	50-State Emissions System	STD
<b>Interior Color</b>		
CB_02	Ebony	N/C
<b>Exterior Color</b>		
YZ_01	Oxford White	N/C
SUBTOTAL		\$43,975.00
Destination Charge		\$1,695.00
TOTAL		\$45,670.00

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## Pricing Summary - Single Vehicle

**MSRP***Vehicle Pricing*

Base Vehicle Price	\$43,400.00
Options	\$575.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Destination Charge	\$1,695.00
<b>Subtotal</b>	<b>\$45,670.00</b>

*Pre-Tax Adjustments*

<b>Code</b>	<b>Description</b>	<b>MSRP</b>
0927	Government and SVF Discount	-\$10,678.00
<b>Total</b>		<b>\$34,992.00</b>

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Customer Signature\_\_\_\_\_  
Acceptance Date