



QUOTE

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Microsoft Enterprise Agreement (EA) - TBD (effective 7/1/2023)
Customer: City of Salinas

Date of Issue: 5/10/2023
Quote Expires: 6/30/2023
Quote Number: EA-SALINAS38

Monthly Subscriptions - Custom Initial 2 Month Term					
Product Description	Mfg#	Quantity	Months	Unit Price	Ext. Price
M365 G3 Unified FUSL GCC Sub Per User	AAD-34704	700	2	\$31.50	\$44,100.00
M365 F3 Unified GCC Sub Per User	AAD-63092	20	2	\$6.80	\$272.00
M365 F1 GCC Sub Per User	3EB-00001	20	2	\$1.91	\$76.40
Exchange Online Kiosk GCC Sub Per User	3PS-00001	8	2	\$1.75	\$28.00
Power BI Pro GCC Sub Per User	DDJ-00001	1	2	\$7.44	\$14.88
Project P3 GCC Sub Per User	7MS-00001	9	2	\$22.34	\$402.12
Project P5 GCC Sub Per User	7VX-00001	10	2	\$40.96	\$819.20
Visio P2 GCC Sub Per User	P3U-00001	4	2	\$11.17	\$89.36
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	873	2	\$0.00	\$0.00
Azure Active Directory Premium P2 GCC SU AADP P1 Per User	MQN-00002	10	2	\$2.23	\$44.60
AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	J5U-00004	1	2	\$0.00	\$0.00
Initial 2-Month Term (write your PO for this)					\$45,846.56
Years 1, 2 & 3 Payments					
M365 G3 Unified FUSL GCC Sub Per User	AAD-34704	700	12	\$31.50	\$264,600.00
M365 F3 Unified GCC Sub Per User	AAD-63092	20	12	\$6.80	\$1,632.00
M365 F1 GCC Sub Per User	3EB-00001	20	12	\$1.91	\$458.40
Exchange Online Kiosk GCC Sub Per User	3PS-00001	8	12	\$1.75	\$168.00
Power BI Pro GCC Sub Per User	DDJ-00001	1	12	\$7.44	\$89.28
Project P3 GCC Sub Per User	7MS-00001	9	12	\$22.34	\$2,412.72
Project P5 GCC Sub Per User	7VX-00001	10	12	\$40.96	\$4,915.20
Visio P2 GCC Sub Per User	P3U-00001	4	12	\$11.17	\$536.16
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	873	12	\$0.00	\$0.00
Azure Active Directory Premium P2 GCC SU AADP P1 Per User	MQN-00002	10	12	\$2.23	\$267.60
AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	J5U-00004	1	12	\$0.00	\$0.00
Year 1 Payment (months 3-14), due by Sept 1, 2023					\$275,079.36
M365 G3 Unified FUSL GCC Sub Per User	AAD-34704	700	12	\$31.50	\$264,600.00
M365 F3 Unified GCC Sub Per User	AAD-63092	20	12	\$6.80	\$1,632.00
M365 F1 GCC Sub Per User	3EB-00001	20	12	\$1.91	\$458.40
Exchange Online Kiosk GCC Sub Per User	3PS-00001	8	12	\$1.75	\$168.00
Power BI Pro GCC Sub Per User	DDJ-00001	1	12	\$7.44	\$89.28
Project P3 GCC Sub Per User	7MS-00001	9	12	\$22.34	\$2,412.72
Project P5 GCC Sub Per User	7VX-00001	10	12	\$40.96	\$4,915.20
Visio P2 GCC Sub Per User	P3U-00001	4	12	\$11.17	\$536.16
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	873	12	\$0.00	\$0.00
Azure Active Directory Premium P2 GCC SU AADP P1 Per User	MQN-00002	10	12	\$2.23	\$267.60
AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	J5U-00004	1	12	\$0.00	\$0.00
Year 2 Payment (months 15-26)					\$275,079.36
M365 G3 Unified FUSL GCC Sub Per User	AAD-34704	700	12	\$31.50	\$264,600.00
M365 F3 Unified GCC Sub Per User	AAD-63092	20	12	\$6.80	\$1,632.00
M365 F1 GCC Sub Per User	3EB-00001	20	12	\$1.91	\$458.40
Exchange Online Kiosk GCC Sub Per User	3PS-00001	8	12	\$1.75	\$168.00
Power BI Pro GCC Sub Per User	DDJ-00001	1	12	\$7.44	\$89.28
Project P3 GCC Sub Per User	7MS-00001	9	12	\$22.34	\$2,412.72
Project P5 GCC Sub Per User	7VX-00001	10	12	\$40.96	\$4,915.20

Visio P2 GCC Sub Per User	P3U-00001	4	12	\$11.17	\$536.16
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	873	12	\$0.00	\$0.00
Azure Active Directory Premium P2 GCC SU AADP P1 Per User	MQN-00002	10	12	\$2.23	\$267.60
AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	J5U-00004	1	12	\$0.00	\$0.00
Year 3 Payment (months 27-38)					\$275,079.36
TOTAL 38 Months					\$871,084.64
Notes:		Total Initial 2 Month Payment \$45,846.56			
Pricing/contract for this quote are leveraging the Riverside County / Dell		Total Annual Payment Yr 1 \$275,079.36			
Agreement# PSA-0001524 (Microsoft/Riverside County Agreement#		Total Annual Payment Yr 2 \$275,079.36			
8084445)		Total Annual Payment Yr 3 \$275,079.36			
Custom 38-month term		Grand Total \$871,084.64			