

# Quote

DATE  
Dec 5, 2022

*MJ Communications, Inc.*  
P. O. Box 10023  
Salinas, CA 93912  
(831) 214-6960  
License; 1063397  
[jorgegarciamjc@gmail.com](mailto:jorgegarciamjc@gmail.com)

Att: Samuel Klemek  
Project: Salinas Fire Stations Security Cameras

Scope: Verkada Security Cameras 1 Year Recording

Remove a total of 25 Verkada cameras from the six Salinas Fire Stations and send back 26 to Verkada Manufacture, since one hasn't been installed at FS5. This 26 cameras were included on the original approved quote.

Return 8) New Verkada Cameras to Verkada Manufacture. This 8) Cameras were approved as part of the change order.

Re-install a total of 34) New Verkada Cameras with 2 TB each of local storage giving 365 days of video storage as requested. Verkada Cloud will be use to pull the video from each camera. Cameras will get re-install at the same locations metioned on the Original Quote and on the Change Order. 6) FS1, 6) FS2, 7)FS3, 5) FS4, 5) FS5 and 7) FS6

Total Cost including Original Quote, Change Order and this new Quote:

Labor \$55,974.00, Parts including freight, lift rental \$150,634.33 plus Tax \$13,436.20 for the sum of \$220,044.53  
Quote Expiration Date 12-12-22

Approved by; \_\_\_\_\_  
Print Name

Date; \_\_\_\_\_

P.O. # \_\_\_\_\_