



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: MAY 16, 2023
DEPARTMENT: FIRE DEPARTMENT
FROM: SAM KLEMEK, FIRE CHIEF
TITLE: DIRECT PURCHASE OF LUCAS DEVICES

RECOMMENDED MOTION:

It is recommended that the City Council approve a resolution for the direct purchase of six (6) Lucas Devices.

EXECUTIVE SUMMARY:

The Salinas Fire Department is requesting authorization to purchase six (6) Lucas devices and respective service contracts from Stryker Medical, at a cost not to exceed \$165,620.26, plus a 10% contingency, to be placed on each of our front-line apparatus. The Lucas device is a portable, battery-operated tool used to perform mechanical chest compressions on patients who are in cardiac arrest. National pricing of this proprietary technology is established by the manufacturer where a competitive bid process would not likely yield any savings. The City Council has the authority to approve direct purchases of goods and services under Salinas Municipal Code Section 12-27.

BACKGROUND:

The Salinas Fire Department has found that the use of the Lucas device has improved the quality and consistency of chest compressions during cardiac arrest, resulting in an increased rate of return to spontaneous circulation (ROSC). Having one Lucas device readily available in each front-line apparatus will improve our ability to provide equitable, consistent, and high-quality care to cardiac arrest patients. Lucas devices allow Salinas Fire Department first responders save lives in our community.

The Lucas device can be especially valuable in situations where it may be difficult for rescuers to maintain manual compressions, such as when navigating narrow hallways or tight spaces, or during transport to the hospital. The device can help to minimize interruptions in chest compressions, which is important for maintaining blood flow to the brain and other vital organs during cardiac arrest. The Fire Department believes that this will help to improve the quality of care provided to our community that ultimately saves lives.

The total cost of the purchase is \$165,620.26. Funds are readily available in the Fire Department's 2501 EMS fund. We believe that this investment in equipment will help to improve the quality of care provided to our community and ultimately save lives.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

Approving the proposed resolution will support the City Council's Strategic Plan Goal of Public Safety.

DEPARTMENTAL COORDINATION:

The Fire department will coordinate with the Finance department through the procurement process.

FISCAL AND SUSTAINABILITY IMPACT:

\$ 165,620.26 and a 10% contingency are available in the Fire department's 2501 EMS fund.

ATTACHMENTS:

Resolution
Quote