



**CITY OF SALINAS
COUNCIL STAFF REPORT**

DATE: SEPTEMBER 26, 2023
DEPARTMENT: SALINAS POLICE DEPARTMENT
FROM: ROBERTO FILICE, CHIEF OF POLICE
BY: TONYA ERICKSON, POLICE SERVICES ADMINISTRATOR
TITLE: DIRECT PURCHASE OF POLICE VEHICLES

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the direct purchase of four (4) 2023 Toyota RAV4 Hybrid vehicles and one (1) 2023 Toyota Sienna Hybrid vehicle for a total cost not to exceed \$218,232.13.

RECOMMENDATION:

Staff recommends that City Council approve the direct purchase of four (4) 2023 Toyota RAV4 Hybrid vehicles and one (1) 2023 Toyota Sienna Hybrid vehicle for use by Police Department staff. Total cost for the vehicles shall not exceed \$218,232.13.

EXECUTIVE SUMMARY:

The Salinas Police Department has identified funding to purchase four (4) 2023 Toyota RAV4 Hybrid vehicles and one (1) 2023 Toyota Sienna Hybrid vehicle which will be used by the Police Department staff. Given current inventory challenges, and the immediate action required to successfully purchase available vehicles, we are asking for authorization to purchase the five (5) vehicles from Toyota Salinas for a cost not to exceed \$218,232.13.

BACKGROUND:

The Salinas Police Department has been focused on expanded use of civilian employees to provide assistance to our Sworn Officers and increase participation in community activities. Through adjustments in tasks and assignments, the department has been working to place additional Community Service Officer (CSO) positions into field-based assignments to support our Patrol Officers. With this increase in field assignments, we must expand the CSO fleet to ensure vehicles are available to our CSOs. In reviewing vehicles with the Public Works Fleet Manager, we identified the Toyota RAV4 Hybrid vehicle as an appropriate vehicle for the CSOs and we wish to purchase two for this purpose. The quote from Toyota Salinas, a local dealership, is \$41,734.55 per vehicle.

Last fiscal year the City was awarded a California Violence Intervention and Prevention (CalVIP) Grant to develop a youth diversion and enhance community engagement activities. The grant funds three full-time civilian staff, as well as police officer overtime. The grant includes funds to support the purchase of two vehicles to be used by grant-funded staff and we have selected the Toyota RAV4 Hybrid and the Toyota Sienna Hybrid minivan as appropriate vehicles for grant staff. The quote from Toyota Salinas, a local dealership, is \$42,149.70 for the Toyota RAV4 Hybrid and \$50,463.63 for the Toyota Sienna Hybrid vehicle.

The Police Department also has the need for a vehicle to be used for training-related travel. The Department only has one vehicle dedicated to this purpose due to the second vehicle having been removed from service earlier this year. The remaining vehicle is 11 years old, has more than 100,000 miles on the odometer, and has had consistent mechanical issues. We have utilized rental cars when necessary, but given the cost and logistics involved, the purchase of a new vehicle is a more cost effective option so staff can safely travel to required trainings. We have selected the Toyota RAV4 Hybrid as an appropriate vehicle for this purpose and the quote from Toyota Salinas, is \$42,149.70.

The request for these hybrid vehicles aligns with the Fleet Departments objectives to right size the fleet, purchase vehicles that are hybrid or full electric when possible and practical, and to maintain fleet consistency.

Given the current inventory challenges with vehicles, and specifically hybrid or electric vehicles, it has been difficult to secure vehicles in a timely manner or with a cost comparable to State contract rate. There are no RAV4 Hybrid vehicles available to purchase via the State Contract or Sourcewell, with no known date for the ordering bank will be opened. After reaching out to local dealerships, Toyota Salinas identified several vehicles in production or transit, with expected delivery dates between late-September and mid-October. The quotes from Toyota Salinas, a local dealership, for all five (5) vehicles total \$218,232.13.

Given the lack of inventory and ability to place a timely order via the traditional State Contract process, we are requesting approval for the direct purchase of four (4) 2023 Toyota RAV4 Hybrid vehicles and one (1) 2023 Toyota Sienna Hybrid vehicle from Toyota Salinas for a cost not to exceed \$218,232.13. The City Council has the authority to approve this direct purchase pursuant to Salinas Municipal code Section 12-27 and Salinas Municipal Code Section 12-28.080.

POLICE COMMUNITY ADVISORY COMMITTEE:

The Police Chief will present this direct purchase request to the Police Community Advisory Committee on September 27, 2023. The Committee will have an opportunity to ask questions and provide comments related to this requested action.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

Approving the proposed resolution will support the City Council's Strategic Plan Goal of Public Safety.

DEPARTMENTAL COORDINATION:

The Police Department has and will continue to coordinate with the Public Works and Finance Departments during the purchasing process.

FISCAL AND SUSTAINABILITY IMPACT:

No additional funds are requested to support this purchase. Funds are appropriated and available within the Internal Services Vehicle Replacement account (7120.40.4130), the Police Vehicle Replacement account (5800.40.9579), and the CalVIP Grant account (3282.55.7412).

ATTACHMENTS:

Resolution
Quotes