



**CITY OF SALINAS**  
**COUNCIL STAFF REPORT**

---

**DATE:** **FEBRUARY 20, 2018**

**DEPARTMENT:** **POLICE DEPARTMENT**

**FROM:** **ADELE FRESE, CHIEF OF POLICE**

**BY:** **DALE FORS, SERGEANT**

**TITLE:** **DIRECT PURCHASE OF FIFTEEN POLICE VEHICLES  
AND RELATED EQUIPMENT**

**RECOMMENDED MOTION:**

Approve a Resolution authorizing the direct purchase of the following police vehicles and related equipment totaling \$952,374.15.

**RECOMMENDATION:**

It is recommended that City Council approve the recommended motion so that the Salinas Police Department can proceed with purchasing much-needed vehicles to update and replace a worn out fleet, as well as related equipment necessary to properly equip the vehicles.

**DISCUSSION:**

The Police Department continues work to update and replace a very dated and worn out vehicle fleet. Capital Improvement Project 9579, Police Vehicle Replacement, has funds available to purchase new patrol vehicles and through a Mid-Year 2017 budget adjustment, \$80,000 is available to replace a K-9 unit damaged in an accident.

The Salinas Police Department, after much consideration, decided to purchase the Dodge Charger Police Vehicle as their standard patrol vehicle. The Department will still consider SUV Police Vehicles for future purchases in order to accommodate the needs of the Department. Elk Grove Auto Group has the California State Vehicle Contract for the Dodge Charger Police Vehicle. Salinas Municipal Code Section 12-25 – Exceptions states, “exceptions from competitive bidding requirements, cooperative purchases with other governmental agencies. Local businesses are given the opportunity to compete against these contracts. My Dodge in Salinas provided a quote lower than the State Contract (see attached tabulation). Total cost for fourteen 2018 Dodge Chargers from My Dodge is \$432,245.24 (\$30,874.66 each patrol vehicle). This purchase from My Dodge satisfies the purpose and requirements of Article III-A of Chapter 12 (Local Purchasing Preference) of the Salinas Municipal Code.

A 2018 Ford Police Interceptor Utility AWD is the vehicle selected to replace the damaged K-9 unit. Folsom Lake Ford has the California State Vehicle Contract for this vehicle at a total cost of \$34,425.60. Salinas Valley Ford has a back order on the vehicle and ballistic door panels and cannot guarantee the vehicle for 4 months. Once the K-9 unit is purchased, an insurance claim will be submitted for cost of the vehicle and all the related equipment for a total reimbursement of \$65,826.70.

These police units need miscellaneous equipment purchased and installed. Lehr Auto Electric can provide the equipment and installation for the fifteen vehicles at a total cost \$191,637.13 (\$12,726.33 for each patrol vehicle and \$13,468.51 for the K-9 vehicle). Placer County of California conducted a formal bid for this service and Lehr was the successful bidder. The contract is available for other agencies.

CF-33 Panasonic Toughbook laptop computers are required for each police unit. Lehr Auto Electric can provide fifteen CF-33 Panasonic Toughbooks at a total cost of \$119,862.38 (\$5473.61 each) through the National Association of State Procurement Officials (NASPO) cooperative agreement.

The Department currently uses Harris portable radios. These radios do not provide citywide coverage and are a safety concern for our officers. The department has chosen Motorola APX8500 mobile radios due to its reliability and ease of use. These radios are directly purchased from Motorola due to the security programming. Total cost for fifteen Motorola APX8500 mobile radios from Motorola is \$82,104.10 (\$5,473.61 per vehicle). Council has the authority to approve this purchase under Salinas Municipal Code Section 12-27 – Exceptions.

The Department has chosen the Axon in-car camera system because of its reliability. Watchdog cameras and Data 911 cameras have been used and consistently failed to record incidents such as pursuits due to storage issues. Axon has a cloud based storage system that does not fail or overload due to storage. The Axon Camera system is a product solely produced and sold by Axon Inc. Total cost for fifteen Axon In-Car camera system by Axon Co. is \$55,320 (\$3,688 per vehicle). This purchase includes equipment and the first year subscription for storage. The on-going subscription for the remaining years will be attached to funding for the current body worn camera subscription already in place. Council has the authority to approve this purchase under Salinas Municipal Code Section 12-27 – Exceptions.

The following purchases do not require Council approval but are mentioned to reflect the cost of purchasing and outfitting police vehicles:

Thirteen Colt Rifles with accessories from L.C. Action Police Supply at a total cost of \$29,071.81 (\$2236.29 per vehicle).

Fifteen sets of rechargeable electronic flares from Super Bright LEDS at a total cost of \$1,529.40 (\$101.96 per vehicle).

Fifteen ATF approved diversionary device boxes from Blue Line Breachers at a total cost of \$3,880.47 (\$258.70 per vehicle).

Fifteen Sentry handgun safes from Lowes at a total cost of \$2,298.02 (\$153.20 per vehicle).

The total purchase price for all 15 vehicles with equipment and installation is 952,374.15. (\$63,503.58 per patrol vehicle and \$65,826.70 for the K-9 vehicle).

My Dodge in Salinas has indicated that there is a 6-8 week period for 14 Dodge Chargers to be shipped to Lehr Auto Electric in Sacramento. From the time they arrive at Lehr, the Department should expect about one vehicle each week thereafter. The 2018 Ford Police Interceptor Utility AWD K-9 Vehicle from Folsom Lake Ford is available immediately and can be shipped to Lehr in Sacramento once this purchase is approved. After specific K-9 equipment arrives, Lehr anticipates a one-week time frame for arrival at SPD.

The purchases recommended in this Report have not been reviewed by any Commissions or advisory boards.

**CEQA CONSIDERATION:**

The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

**STRATEGIC PLAN INITIATIVE:**

This item does not specifically relate to one of the Council's Strategic Plans or Goals.

**FISCAL AND SUSTAINABILITY IMPACT:**

There are funds available in the current 2017-2018 fiscal year budget. Account 5800.40.9579-66.5500 currently has \$894,409.27 available for the purchase of the 14 Patrol Dodge Chargers (\$889,050.12 total) and 5800.40.9579-66.5540 has \$79,959.11 for the purchase of the K-9 Vehicle (\$66,025.03 total).

**ATTACHMENTS:**

Council Resolution  
Vehicle and equipment quotes  
Vehicle Bid Tabulation