City of Salinas

200 Lincoln Ave., Salinas, CA 93901
www.cityofsalinas.org

Meeting Agenda - Final

Tuesday, December 9, 2025

3:00 PM

SALINAS ROTUNDA

City Council

Mayor Dennis Donohue
Councilmembers:
Jose Luis Barajas, District 1 - Tony Barrera, District 2
Margaret D'Arrigo, District 3 - Gloria De La Rosa, District 4
Andrew Sandoval, District 5 - Aurelio Salazar, District 6

Rene Mendez, City Manager
Christopher A. Callihan, City Attorney
City Clerk's Office: (831) 758-7381

ZOOM WEBINAR PARTICIPATION

JOIN THE ZOOM WEBINAR TO PARTICIPATE LIVE AT:

https://cityofsalinas.zoom.us/j/86250418941

To participate telephonically, call any number below:
+1 669 444 9171 US +1 669 900 6833 US (San Jose) +1 253 205 0468 US +1 253 215 8782 US (Tacoma) +1 346 248 7799 US (Houston) +1 719 359 4580 US +1 305 224 1968 US +1 309 205 3325 US +1 312 626 6799 US (Chicago) +1 360 209 5623 US +1 386 347 5053 US +1 507 473 4847 US +1 564 217 2000 US +1 646 931 3860 US +1 689 278 1000 US +1 929 205 6099 US (New York) +1 301 715 8592 US (Washington DC)

Webinar ID: 862 5041 8941
If prompted to enter a participant ID, press #.

PLEDGE OF ALLEGIANCE

ROLL CALL

CLOSED SESSION

Receive public communications from the audience on Closed session items.
The City Council will recess to closed session pursuant to:

ID#25-582

a. **Existing Litigation** - California Government Code Section 54956.9, conference with legal counsel regarding, *Kenneth Schwenner vs. City of Salinas*, Workers' Compensation Appeals Board Case Number(s): ADJ15503438, ADJ16030593, and ADJ15263758.

b. **Existing Litigation** - California Government Code Section 54956.9, conference with legal counsel regarding, *Derek Gibson vs. City of Salinas*, Workers' Compensation Appeals Board Case Number(s): ADJ18046725, ADJ18046726, and ADJ17423883.

THE CITY COUNCIL WILL RECONVENE IN THE ROTUNDA AT 3:30 P.M.

CITY OF CHAMPIONS

One Brotherhood Motorcycle Club

PUBLIC COMMENT PROCEDURES

If you wish to make a general public comment or comment on a specific agenda item, you are encouraged to attend the City Council meeting in person. Public comment may also be submitted via email at PublicComment@ci.salinas.ca.us and will be entered into

the record. Public comments generally are limited to two minutes per speaker; the Mayor may further limit the time for public comments depending on the agenda schedule.

GENERAL PUBLIC COMMENTS

Receive public communications on items that are not on the agenda and that are in the City of Salinas' subject matter jurisdiction. Comments on Consideration, Public Hearing items, and the Consent Agenda should be held until the items are reached.

CALIFORNIA GOVERNMENT CODE §84308 - LEVINE ACT

Government Code § 84308. Parties to any proceeding involving a license, permit or other entitlement for use pending before the City Council must disclose any campaign contributions over $500 (aggregated) within the preceding 12 months made by the party, their agent, and those required to be aggregated with their contributions under Government Code § 82015.5. The disclosure must include the amount contributed and the name(s) of the contributor(s).

PUBLIC HEARINGS

ID#25-559 **Public Hearing to Consider the Disestablishment of the Salinas United Business Association Business Improvement Area**

Recommendation: Approve a Resolution to disestablish the Salinas United Business Association Business Improvement Area pursuant to Streets and Highways Code Sections 36550 and 36551 and directing an ordinance be prepared to repeal Salinas City Municipal Code Chapter 21B Article V.

ID#25-539 **Zoning Code Amendment 2025-001; Rescind Section 37-50.250 (Accessory Dwelling Units) of Chapter 37 of the Salinas Municipal Code (Zoning Code), remove and modify applicable Zoning Code Accessory Dwelling Unit (ADU) definitions and development regulations and apply applicable State ADU law for the processing of ADU applications**

Recommendation: Consider finding Zoning Code Amendment 2025-001 categorically exempt from the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15305; and adopt an Ordinance to comply amending Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law to process ADU applications.

CONSIDERATION

ID#25-580 **City Manager Employment Agreement Amendment No. 1**

Recommendation: Approve a Resolution authorizing the Mayor to sign an Amendment to the Employment Agreement with the Salinas City Manager Rene L. Mendez and adjust the Classification - Salary Schedule, effective December 22, 2025.

ID#25-581 **Salinas Police Officers Association and Police Managers Association Memoranda of Understanding; Modification to Classification - Salary Schedule**

Recommendation: Approve a Resolution authorizing the City Manager to sign the Memoranda of Understanding (MOU) with the Salinas Police Officers Association (SPOA) and the Police Managers Association (PMA) for terms ending December 31, 2027, and December 31, 2028, respectively, and approving modification to the Classification - Salary Schedule.

ID#25-558 **Establishment of 2026 Residential Rental Registration and Rent Stabilization Program Fees, Revenue and Expenditures**

Recommendation: Approve Resolution(s) amending Rental Registry Fees established by Resolution No. 23170 (N.C.S.) to be $29.00 effective January 1, 2026, and integrating the new fee amount into the City's Schedule of Fees and Charges for City Services; amending Rent Program Fees established by Resolution No. 23169 (N.C.S.) to be $112.00 effective January 1, 2026, and integrating the new fee amount into the City's Schedule of Fees and Charges; and establishing the appropriation for 2026 Rental Registration and Rent Stabilization Program revenue and expenditures in the amount of one million one hundred twenty-eight thousand eight hundred fifty-one dollars ($1,128,851).

ADMINISTRATIVE REPORTS

ID#25-564 **Housing Production Dashboard Update**

Recommendation: No action is required. Receive an Administrative Report on Housing Production Dashboard development.

CONSENT AGENDA

Matters listed under the Consent Agenda may be enacted by one motion unless a member of the Council requests a separate vote or discuss. Members of the public may comment on the Consent Agenda items collectively during their public comment.

ID#25-583 **Minutes**

Recommendation: Approve minutes of December 2, 2025.

ID#25-258 **Master Service Agreements with Citiguard, Inc., Saferock, and 786 Hastraut Inc, dba 247 Private Security for Uniform Security Guard Services**

Recommendation: Approve a Resolution authorizing the City Manager to enter into master service agreements with Citiguard Inc; SafeRock; and 786 Hastrust Inc, dba 247 Private Security, to provide uniform security guard services at City facilities each with an initial term of two years, with up to three additional one-year renewal options, and in an amount to not exceed $400,000 annually.

ID#25-485 **Fire Apparatus Purchase and Lease Financing**

Recommendation: Approve a Resolution authorizing the direct purchase and/or lease financing of two (2) Type 1 Fire Engines, one (1) Tiller Ladder Truck, and one (1) BME Type 6 Wildland Engine from Golden State Fire Apparatus, Inc, including all associated equipment, installation, and performance bonds, in an amount of $5,404,476.31 and a 5% contingency ($270,223.82), excluding financing costs; authorizing the use of proceeds from a sale of City surplus property located at 342 Front Street and 323 California Street to fund a portion of the fire apparatus purchases; and authorizing the City Manager to execute agreements all related purchase agreements, lease-purchase or financing documents, and any necessary amendments to or change orders required to complete the purchase.

ID#25-493 **Treasurer's Report - Quarter Ended September 30, 2025**

Recommendation: Accept the Treasurer's Report for FY 2025-26 first quarter ended September 30, 2025.

ID#25-548 **California Library Literacy Services Adult and Family Literacy Grant Award**

Recommendation: Approve a Resolution accepting the California Library Literacy Services (CLLS) block grant award in support of Adult Literacy and Family Literacy, for a total award of $231,508 and authorizing the establishment of the CLLS - Adult and Family Literacy fund appropriation totaling $231,508 and corresponding revenue budget to support grant activities; and authorizing the City Manager to execute all grant acceptance documents with the California State Library.

ID#25-551 **Modifications to Biological Resource Mitigation Measures for West Area Specific Plan (WASP Mitigation Measures 3.2-1 through 3.2-4 and 3.2-7)**

Recommendation: Approve a Resolution amending the Mitigation Monitoring and Reporting Program ("MMRP") for the West Area Specific Plan ("WASP") to make modifications to mitigation measures for potential impacts to the California tiger salamander ("CTS"), the California red-legged frog ("CRLF"), and irrigation ditches and roadside ditches potentially subject to federal or state regulatory jurisdiction.

ID#25-552 **Ratification of the Emergency Purchase of Demolition Services and Authorization to Execute an Agreement for Services with Randazzo Enterprises, Inc. for the Demolition of 34, 36, and 38 Soledad Street**

Recommendation: Approve a Resolution ratifying the emergency purchase of demolition services from Randazzo Enterprises, Inc. for the demolition 34, 36, and 38 Soledad Street; and authorizing the City Manager to execute an Agreement for Services with Randazzo Enterprises, Inc. for emergency demolition of 34, 36, and 38 Soledad Street for a total compensation amount not to exceed $327,109 from October 17, 2025 to December 31, 2025.

ID#25-555 **Agreement with Santa Clara Stadium Authority and the City of Santa Clara**

Recommendation: Approve a Resolution authorizing the City Manager to execute a Municipal Law Enforcement Services Agreement with Santa Clara Stadium Authority and the City of Santa Clara for the performance of supplemental special detail law enforcement services during periodic major events at the Santa Clara Stadium site.

ID#25-556 **Annual Subscription with SoundThink, Inc. For ShotSpotter Service**

Recommendation: Approve a Resolution authorizing the Purchasing Agent to execute a renewal subscription with SoundThinking, Inc. for ShotSpotter annual service for the period December 14, 2025 through December 13, 2026, and increase the current Agreement total by $490,000 for a revised not to exceed total of $1,470,000.

ID#25-562 **Project Acceptance of the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362**

Recommendation: Approve a Resolution accepting the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362 for maintenance and responsibility.

ID#25-566 **Hebbron Family Center Construction Contingency Increase**

Recommendation: Approve a Resolution increasing the construction contingency from $250,000 to $450,000 for the Hebbron Family Center Design-Build contract for a total contract not to exceed amount of $11,029,600 and authorizing the Public Works Director to execute any and all contract change orders related to this project.

ID#25-570 **Acceptance of the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346**

Recommendation: Approve a Resolution accepting the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346, for maintenance and responsibility.

ID#25-571 **Award of Bids for the Sherwood Recreation Center Building Improvement, CIP 9535**

Recommendation: Approve a Resolution approving the Plans and Specifications for the Sherwood Recreation Center Building Improvement, CIP 9535; awarding a contract to Precision Construction Services for the Sherwood Recreation Center Building Improvement, CIP 9535, in an amount not to exceed $2,230,401; approving construction contingencies allowance for contract change orders up to an additional $450,000; and appropriating $3,060,401 from Community Development Block Grants (CDBG) funds to CIP 9535.

ID#25-573 **Amendment to Agreement for Services with Bear Electrical Solutions (BES)**

Recommendation: Approve a Resolution approving Amendment No. 3 to Agreement for Services between the City of Salinas and Bear Electrical Solutions (BES) extending the term of the agreement through to December 31, 2027, and including a "not to exceed" amount of $4,320,000 for the contract established in 2018.

ID#25-577 **Side Letter Agreement with Association of Management Personnel of Salinas (AMPS) and the City of Salinas**

Recommendation: Approve a Resolution authorizing the City Manager to execute and implement a Side Letter Agreement with the Association of Management Personnel of Salinas (AMPS) adding a provision to the Memorandum of Understanding to include a canine premium for a wellness dog handler of five percent (5%) to base pay effective November 12, 2025.

ID#25-578 **Modification to the Classification - Salary Schedule and Workforce Allocation Adjustment**

Recommendation: Approve a Resolution to amend the Classification-Salary Schedule to adjust the temporary employee hourly rates to comply with the state minimum wage pursuant to SB 3, approved April 4, 2016; approve previously authorized salary adjustments for Confidential Non-Management, Confidential Management, and Department Directors; add the classification and salary of Chief of Planning to the Classification - Salary Schedule; adjust the Classification - Salary Schedule to reflect the correct monthly rates for the Permit Services Technician and Plan Checker I classifications; and adjust the authorized workforce for the Library and Community Services Department by unfreezing the Recreation Assistant and adjusting the workforce to reflect one additional position effective January 1, 2026.

ID#25-579 **Grievance Board Appointments**

Recommendation: Approve a Resolution appointing Manuel (Manny) T. Gonzalez and Richard Soratos to the City of Salinas Grievance Board.

COUNCILMEMBERS' REPORTS, APPOINTMENTS AND FUTURE AGENDA ITEMS

Receive communication from Councilmembers on reports, appointments and future agenda items. Councilmember comments are generally limited to three minutes.

ADJOURNMENT

Patricia M. Barajas, City Clerk

AGENDA MATERIAL / ADDENDUM

Any addendums will be posted within 72 hours of regular meetings or 24 hours of special meetings and in accordance with Californian Government Code Section 54954.2 and 54956. City Council agenda reports and other writings distributed to the legislative body may be viewed at the Salinas City Clerk's Office, 200 Lincoln Avenue, Salinas, and are posted on the City's website at www.cityofsalinas.org in accordance with California Government Code section 54597.5. The City Council may take action that is different than the proposed action reflected on the agenda.

Disability-related modification or accommodation, including auxiliary aids or services, may be requested by any person with a disability who requires a modification or accommodation in order to participate in the meeting. Language interpretation may be requested as soon as possible but by no later than 5 p.m. of the last business day prior to the meeting. Requests should be referred to the City Clerk's Office At 200 Lincoln Avenue, Salinas, 758-7381, as soon as possible but by no later than 5 p.m. of the last business day prior to the meeting. Hearing impaired or TTY/TDD text telephone users may contact the city by dialing 711 for the California Relay Service (CRS) or by telephoning any other service providers' CRS telephone number.

PUBLIC NOTIFICATION

This agenda was posted on December 5, 2025 in the Salinas Rotunda and City's website.

Meetings are streamed live at https://salinas.legistar.com/Calendar.aspx, televised live on Comcast Channel 25 and on http://www.youtube.com/thesalinaschannel at 4:00 p.m. on the date of the regularly scheduled meeting and will be broadcast throughout the day on Friday, Saturday, Monday and Wednesday following the meeting. For the most up-to-date Broadcast Schedule for The Salinas Channel on Comcast 25, please visit or subscribe to our Google Calendar located at http://tinyurl.com/SalinasChannel25. All past City Council meetings may also be viewed on the Salinas Channel on YouTube at http://www.youtube.com/thesalinaschannel.

File #: ID#25-582, **Version:** 1

a. **Existing Litigation** - California Government Code Section 54956.9, conference with legal counsel regarding, *Kenneth Schwenner vs. City of Salinas*, Workers' Compensation Appeals Board Case Number(s): ADJ15503438, ADJ16030593, and ADJ15263758.

b. **Existing Litigation** - California Government Code Section 54956.9, conference with legal counsel regarding, *Derek Gibson vs. City of Salinas*, Workers' Compensation Appeals Board Case Number(s): ADJ18046725, ADJ18046726, and ADJ17423883.

File #: ID#25-559, Version: 1

Public Hearing to Consider the Disestablishment of the Salinas United Business Association Business Improvement Area

Approve a Resolution to disestablish the Salinas United Business Association Business Improvement Area pursuant to Streets and Highways Code Sections 36550 and 36551 and directing an ordinance be prepared to repeal Salinas City Municipal Code Chapter 21B Article V.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **COMMUNITY DEVELOPMENT**

FROM: **LISA BRINTON, DIRECTOR**

BY: **CRYSTAL CASILLAS, BUSINESS NAVIGATOR**

TITLE: **PUBLIC HEARING TO CONSIDER THE DISESTABLISHMENT OF THE SALINAS UNITED BUSINESS ASSOCIATION BUSINESS IMPROVEMENT AREA**

RECOMMENDED MOTION:

A motion to approve a resolution to disestablish the Salinas United Business Association Business Improvement Area pursuant to Streets and Highways Code Sections 36550 and 36551 and directing an ordinance be prepared to repeal Salinas City Municipal Code Chapter 21B Article V.

EXECUTIVE SUMMARY:

Under California Streets and Highway Code, (SHC) §36550 et seq. prior to considering approval of a resolution to disestablish the SUBA BIA, the City is to hold a public hearing to receive the testimony of all interested persons for or against the disestablishment. On November 18, 2025, the City Council approved Resolution No. 661, declaring its intention to disestablish the BIA and setting a public hearing for December 9, 2025. A copy of the approved Resolution of Intention (ROI) and a cover letter explaining the proposed disestablishment was mailed to each BIA member in English and Spanish within seven (7) days after the City Council's adoption. The City Clerk also published a complete copy of the ROI in English and Spanish through the Monterey County Weekly, a local newspaper, on November 27, 2025, not less than seven (7) days prior to the public hearing. The published and mailed ROI notices are provided as Attachments 2 and 3 to this staff report.

BACKGROUND:

The November 18, 2025 agenda item ID#25-504 staff report includes background regarding the establishment of the SUBA BIA and its purpose, the appointment of SUBA as its Advisory Board, the SUBA Board's reasons for requesting disestablishment and approach for disposing of assets acquired with assessments. Attachments include the BIA area map, SUBA's disestablishment request letter, five years of Profit and Loss Statements, and documentation of the Loan identified on the 2025-26 Profit and Loss Statement.

Assessment Reimbursement

As outlined in SHC **§** 36551(a), upon disestablishment of the BIA any remaining revenues derived from the assessments, or assets acquired with the revenues, shall be refunded to the owners of the businesses then located and operating within the area who paid the levied assessments by applying the same method and basis that was used to calculate the assessments levied in the fiscal year in which the area is disestablished. There was no levy of assessment in Fiscal Year 2025-26 as the public hearing scheduled for September 23, 2025, was continued when SUBA communicated to staff the SUBA Board's intent to consider disestablishment.

SUBA is responsible for settling all outstanding debts and obligations, and any remaining assets will be distributed to other nonprofit organizations, donated to charity or properly discarded if they cannot be donated. SUBA will coordinate these final steps of dissolving SUBA's status as a 501(c)(6) nonprofit corporation with the California Secretary of State's Business Programs Division.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This action does not directly align with the City Council's 2025-2028 Strategic Plan goals and objectives. The SUBA BIA aligned closely with the City Council's goals (2025-2028) of Economic Development and Public Safety. SUBA utilized the BIA assessment to provide small businesses with access to the educational, technical assistance and financial resources they need to prosper and expand and engaging businesses in existing beautification efforts. SUBA also served as a liaison between SUBA businesses and city departments and divisions including Police and Code Enforcement to address health and public safety concerns in the BIA.

While this option does not align, it does not take away from the good work that SUBA did the past 20+ years and the continuing need for a business facing and centric organization for the Alisal area. Moving forward what this means is that structure needed for 2025 and beyond has evolved and shifted and it presents an opportunity for the City and Alisal Business Community to work together on a new framework and/or organization, as alluded to below.

DEPARTMENTAL COORDINATION:

Community Development Department staff prepared this item in coordination with the City Attorney. In response to SUBA's disestablishment City staff will continue to coordinate across departments to ensure ongoing support for businesses in the East Salinas area. The Business

Navigator position, which served as SUBA's City liaison, will continue to lead coordination efforts with Finance, Public Works, and the Police Department to maintain services that support safety, cleanliness, and streetscape improvements. Existing City contracts and business assistance programs will be leveraged to concentrate resources in the district.

Staff will also explore strategies to fill the services SUBA provided. This includes leveraging existing City small business support contracts and partnerships to ensure small business services and resources continue to be provided to businesses located along Alisal commercial corridors. On November 19, there was a meeting held in the Alisal area to hear from the business community their perspective, questions and/or suggestions for moving forward. The meeting was hosted by Councilmember Barrera, Councilmember De La Rosa, and Mayor Donohue. A lot of good discussion occurred and there was a commitment to listen and work with the business community and other stakeholders to support continued economic vibrancy in the Alisal.

FISCAL AND SUSTAINABILITY IMPACT:

The disestablishment of SUBA will have no fiscal impact on the General Fund. On November 5, 2019, the City Council adopted Ordinance 2622 amending the Salinas Municipal Code by transferring the responsibility of remitting and collecting the BIA assessment from the City to SUBA. Since that time, SUBA has directly managed the collection and administration of assessment revenues to support district activities and programs. Designated City Liaison's time, and review of the disestablishment is already allocated through staff time in the adopted 2025-2026 City budget. Existing City contracts and business assistance programs will be leveraged to concentrate resources in the district.

ATTACHMENTS:

1. Resolution to Disestablish SUBA
2. ROI published Notice
3. ROI mailed Notice (English and Spanish)

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION OF THE SALINAS CITY COUNCIL TO DISESTABLISH THE SALINAS UNITED BUSINESS ASSOCIATION BUSINESS IMPROVEMENT AREA AND DIRECTING AN ORDINANCE BE PREPARED TO REPEAL SALINAS MUNICIPAL CODE CHAPTER 21B ARTICLE V

WHEREAS, Division 18, Part 6, of the California Streets and Highways Code authorizes the establishment of a Parking and Business Improvement Area pursuant to the provisions of section 36500, et seq.; and

WHEREAS, the former Sunset Avenue Redevelopment Area is occupied by businesses and retail stores which are underutilized and unable to attract customers due to inadequate facilities, services and activities in the business district; and

WHEREAS, the Salinas City Council adopted Ordinance No. 2437 establishing the Salinas United Business Area Business Improvement Area (SUBA BIA) on August 24, 2004; and

WHEREAS, the Salinas United Business Association (SUBA) is a 501(c)(6) nonprofit corporation appointed by the City Council to serve as the advisory board of the SUBA BIA.

WHEREAS, said BIA method of assessment was revised in Ordinance No. 2455, adopted by Council on September 15, 2005; and

WHEREAS, on November 5, 2019, the Salinas City Council adopted Ordinance 2622 amending the Salinas Municipal Code to transfer the responsibility of remitting and collecting the SUBA BIA assessment from the City to SUBA; and

WHEREAS, at its September 29, 2025, SUBA's Board of Directors voted to recommend that the City Council disestablish the SUBA BIA due to economic realities and declining assessment collection rates, making continued operation of the district financially unsustainable; and

WHEREAS, on November 18, 2025, the City Council approved Resolution of Intention (ROI) No. 661, declaring its intention to disestablish the BIA and setting a public hearing for December 9, 2025; and

WHEREAS, as required by the Streets and Highways Code, a copy of the adopted ROI and a cover letter explaining the proposed disestablishment was mailed to each BIA member in English and Spanish within seven (7) days after the City Council's adoption; and

WHEREAS, as required by the Streets and Highways Code, the City Clerk also published a complete copy of the ROI in English and Spanish through the Monterey County Weekly, a local newspaper, on November 27, 2025, not less than seven (7) days prior to the public hearing; and

WHEREAS, as set forth in ROI No. 661, a public hearing was held on December 9, 2025,

in the City Council Chambers of the City Council at 200 Lincoln Avenue, Salinas. At the hearing the City Council heard and duly considered protests and objections, both oral and written to the disestablishment of said BIA; and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378); and

WHEREAS, the City will work to ensure continuity of business support in the East Salinas area through internal coordination of City departments and leveraging existing contracts and programs, while exploring sustainable approaches, including a Property and Business Improvement District (PBID).

NOW, THEREFORE, BE IT RESOLVED by the Salinas City Council that:

1. The Salinas United Business Association Business Improvement Area is to be disestablished pursuant to Streets and Highways Code Sections 36550 and 36551.
2. City Council directs an ordinance be prepared to repeal Salinas City Municipal Code Chapter 21B Article V.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

RESOLUTION OF INTENTION NO. 661 (N.C.S.)

A RESOLUTION OF THE CITY OF SALINAS DECLARING ITS INTENTION TO DISESTABLISH THE SALINAS UNITED BUSINESS ASSOCIATION BUSINESS IMPROVEMENT AREA

WHEREAS, Division 18, Part 6, of the California Streets and Highways Code authorizes the establishment of a Parking and Business Improvement Area pursuant to the provisions of section 36500, et seq.; and

WHEREAS, the former Sunset Avenue Redevelopment Area is occupied by businesses and retail stores which are underutilized and unable to attract customers due to inadequate facilities, services and activities in the business district; and

WHEREAS, the Salinas City Council adopted Ordinance No. 2437 establishing the Salinas United Business Area Business Improvement Area (SUBA BIA) on August 24, 2004; and

WHEREAS, the Salinas United Business Association (SUBA) is a 501(c)(6) nonprofit corporation appointed by the City Council to serve as the advisory board of the SUBA BIA.

WHEREAS, said BIA method of assessment was revised in Ordinance No. 2455, adopted by Council on September 15, 2005; and

WHEREAS, on November 5, 2019, the Salinas City Council adopted Ordinance 2622 amending the Salinas Municipal Code to transfer the responsibility of remitting and collecting the SUBA BIA assessment from the City to SUBA; and

WHEREAS, at its September 29, 2025, SUBA's Board of Directors voted to recommend that the City Council dissolve the SUBA BIA due to economic realities and declining assessment collection rates, making continued operation of the district financially unsustainable; and

WHEREAS, in accordance with California Streets and Highway Code, (SHC) § 36650 et seq., the City Council is to adopt a Resolution of Intention to disestablish the district prior to holding a public hearing. This resolution shall state the reason for disestablishment, specify the time and place of the public hearing, a proposal to dispose of any assets acquired with the revenues of the assessments levied within the BIA; and

WHEREAS, SUBA Board of Directors has submitted documentation of its physical assets and its intention to donate identified assets to nonprofit organizations, charity, or otherwise disposing of them in coordination with and direction of the California Secretary of State; and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378); and

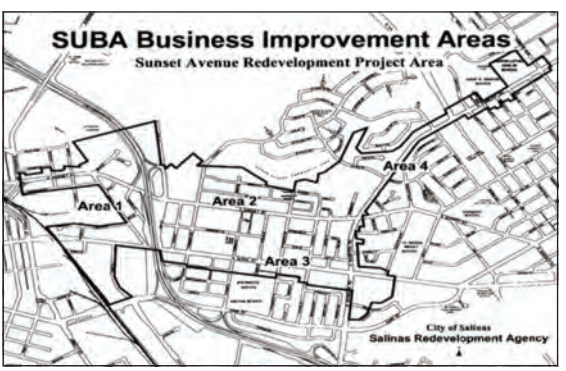
WHEREAS, the City will work to ensure continuity of business support in the East Salinas area through internal coordination of City departments and leveraging existing contracts and programs, while exploring sustainable approaches, including a Property and Business Improvement District (PBID).

NOW, THEREFORE, BE IT RESOLVED by the Salinas City Council as follows:

1. It is the intention of the City Council to disestablish the Salinas United Business Association Business Improvement Area pursuant to Streets and Highways Code Sections 36550 and 36551.
2. The City Council directs the City Clerk to schedule a public hearing to consider disestablishment of the BIA for the **5:00 pm** session of the Council's regularly scheduled meeting of **December 9, 2025**, at the Salinas Rotunda, 200 Lincoln Ave., and to give notice of this resolution as required by Section 36523 of the Streets and Highway Code.
3. Following the public hearing the Council intends to adopt an ordinance disestablishing SUBA BIA and repealing Salinas City Municipal Code Chapter 21B Article V.

PASSED AND APPROVED this 18th day of November, 2025, by the following vote:

AYES:	Councilmembers Barrera, D'Arrigo, De La Rosa, Salazar, Sandoval, and Mayor Donohue
NOES:	None
ABSENT:	Councilmember Barajas
ABSTAIN:	None
APPROVED:	Dennis Donohue, Mayor
ATTEST:	Patricia M. Barajas, City Clerk



City of Salinas
CITY CLERK • 200 Lincoln Ave • Salinas, California 93901
(831) 758-7383 • (831) 758-7368 • www.ci.salinas.ca.us

NOTICE OF PUBLIC HEARING
SALINAS CITY COUNCIL
DECEMBER 9, 2025

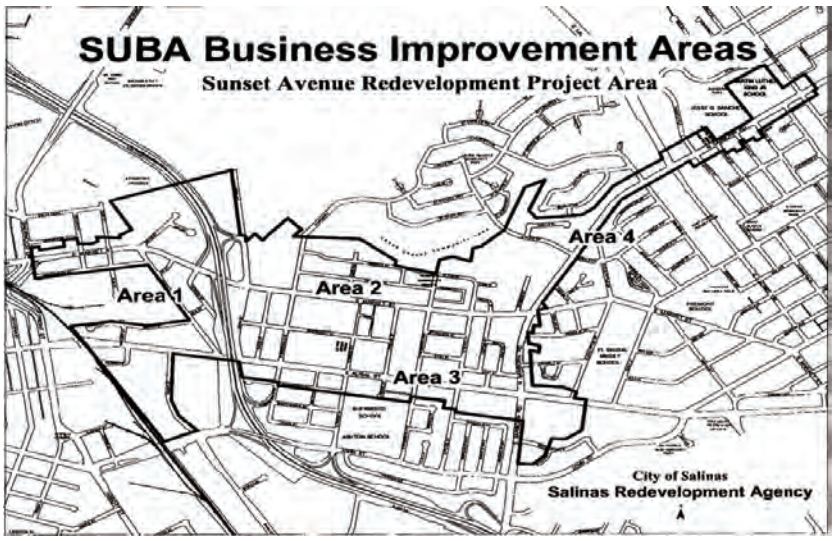
Notice is hereby given that the Salinas City Council will conduct a public hearing to disestablish the Salinas United Business Association (SUBA) Business Improvement Area (BIA), on **December 9th, 2025, at 5:00 p.m.,** in the City Council Rotunda located at 200 Lincoln Avenue, Salinas, California, 93901. The City Council will consider all objections or protests, if any, to the proposed disestablishment of the Salinas United Business Association Business Improvement Area.

Pursuant to the California Streets and Highways Code § 36550 and 36551, the City Council adopted a Resolution of Intention No. 661 on November 18th, 2025 to disestablish the SUBA BIA due to economic conditions, declining assessment collection rates, and the resulting financial unsustainability of continued district operations. In accordance with state law, the City Council will hear and consider all written and oral protests to the proposed disestablishment at the time and place mentioned above.

As part of the disestablishment process, the Salinas United Business Association Board of Directors has submitted documentation of physical assets acquired with assessment revenues and its intent to donate identified assets to nonprofit organizations, charities, or otherwise dispose of them in coordination with the California Secretary of State, as permitted by law. The City Council will also consider this proposal at the public hearing. At the conclusion of the public hearing, the City Council will consider adopting an ordinance disestablishing the SUBA BIA and repealing Chapter 21B, Article V of the Salinas Municipal Code.

Disabled persons requiring accommodation in order to participate in the public hearing may contact the City Clerk's Office, City of Salinas, 200 Lincoln Avenue, Salinas, CA 93901, (831) 758-7381. Hearing-impaired or TTY/TDD text telephone users may contact the City by dialing 711 for the California Relay Service (CRS) or by telephoning any other service provider's CRS telephone number.

PATRICIA M. BARAJAS
City Clerk



City of Salinas
CITY CLERK • 200 Lincoln Ave • Salinas, California 93901
(831) 758-7383 • (831) 758-7368 • www.ci.salinas.ca.us

AVISO DE AUDENCIA PUBLICA
AYUNTAMIENTO DE SALINAS
9 DE DICIEMBRE DE 2025

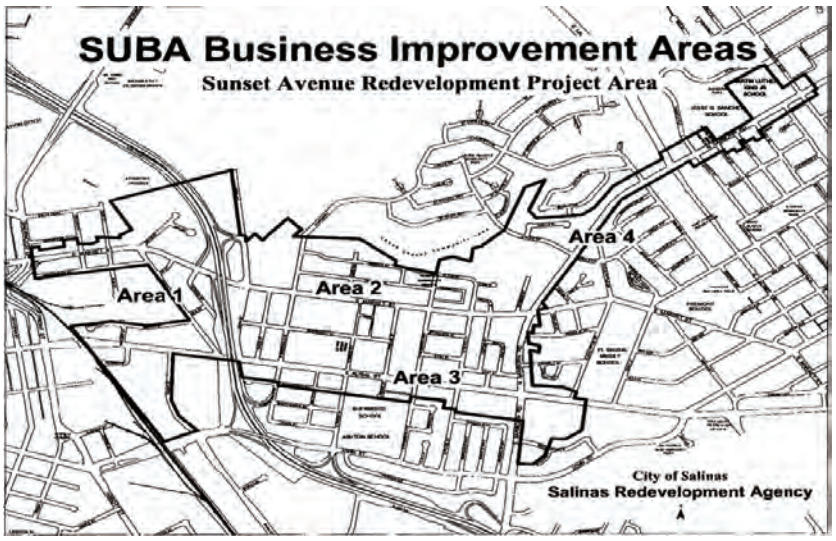
Por la presente se notifica que el Concejo Municipal de Salinas llevará a cabo una audiencia pública para desestablecer el Área de Mejoramiento Comercial (BIA) de la Asociación de Negocios Unidos de Salinas (SUBA), **el 9 de diciembre de 2025, a las 5:00 p.m.**, en la Rotonda del Concejo Municipal ubicada en 200 Lincoln Avenue, Salinas, California, 93901. El Concejo Municipal considerará todas las objeciones o protestas, si las hubiera, a la disolución propuesta de la Asociación de Negocios Unidos de Salinas. Área de Mejora Empresarial.

De conformidad con el Código de Calles y Carreteras de California § 36550 y 36551, el Concejo Municipal adoptó una Resolución de Intención No. 661 el 18 de noviembre de 2025 para desestablecer la SUBA BIA debido a las condiciones económicas, la disminución de las tasas de recaudación de evaluaciones y la insostenibilidad financiera resultante de las operaciones continuas del distrito. De acuerdo con la ley estatal, el Concejo Municipal escuchará y considerará todas las protestas escritas y orales a la disolución propuesta en el momento y lugar mencionados anteriormente.

Como parte del proceso de disolución, la Junta Directiva de la Asociación Empresarial Unida de Salinas ha presentado documentación de los activos físicos adquiridos con ingresos de tasación y su intención de donar activos identificados a organizaciones sin fines de lucro, organizaciones benéficas o disponer de ellos de otro modo en coordinación con la Secretaría de Estado de California, según lo permite la ley. El Ayuntamiento también considerará esta propuesta en la audiencia pública. Al concluir la audiencia pública, el Concejo Municipal considerará adoptar una ordenanza que desestablezca la SUBA BIA y derogue el Capítulo 21B, Artículo V del Código Municipal de Salinas.

Las personas discapacitadas que requieran alojamiento para participar en la audiencia pública pueden comunicarse con la Oficina de la Secretaria Municipal, Ciudad de Salinas, 200 Lincoln Avenue, Salinas, CA 93901, (831) 758-7381. Los usuarios de teléfonos de texto con discapacidad auditiva o TTY/TDD pueden comunicarse con la Ciudad marcando 711 para el Servicio de Retransmisión de California (CRS) o llamando al número de teléfono CRS de cualquier otro proveedor de servicios.

PATRICIA M. BARAJAS
City Clerk



File #: ID#25-539, Version: 1

Zoning Code Amendment 2025-001; Rescind Section 37-50.250 (Accessory Dwelling Units) of Chapter 37 of the Salinas Municipal Code (Zoning Code), remove and modify applicable Zoning Code Accessory Dwelling Unit (ADU) definitions and development regulations and apply applicable State ADU law for the processing of ADU applications

Consider finding Zoning Code Amendment 2025-001 categorically exempt from the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15305; and adopt an Ordinance to comply amending Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 (“A” definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law to process ADU applications.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **COMMUNITY DEVELOPMENT DEPARTMENT**

FROM: **LISA BRINTON, DIRECTOR**

THROUGH: **COURTNEY GROSSMAN, PLANNING MANAGER**

BY: **THOMAS WILES, SENIOR PLANNER**

TITLE: **ZONING CODE AMENDMENT 2025-001; RESCIND SECTION 37-50.250 (ACCESSORY DWELLING UNITS) OF CHAPTER 37 OF THE SALINAS MUNICIPAL CODE (ZONING CODE), REMOVE AND MODIFY APPLICABLE ZONING CODE ACCESSORY DWELLING UNIT (ADU) DEFINITIONS AND DEVELOPMENT REGULATIONS AND APPLY APPLICABLE STATE ADU LAW FOR THE PROCESSING OF ADU APPLICATIONS**

RECOMMENDED MOTION:

A motion that the City Council 1) find Zoning Code Amendment 2025-001 categorically exempt from the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15305 and 2) adopt an Ordinance to amend Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law to process ADU applications.

EXECUTIVE SUMMARY:

The City's ADU Ordinance is out of compliance with State ADU Law. Chapter 37, Article VI, Division 14 provides for a process whereby all Zoning Code Amendments are brought before the City Council for a final decision. The proposed Zoning Code Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State standards for the processing of ADU applications. An updated ADU ordinance is being prepared as part of Phase One of the Zoning Code Update currently underway and scheduled for completion in spring 2026.

As the proposed action involves the adoption of an ordinance, should the City Council unanimously vote in favor of adoption the ordinance would be adopted on the same night as its introduction. (Salinas Charter section 11.3) If the City Council does not vote unanimously in favor

of adoption, the ordinance would come back at the City Council's next meeting for adoption.

BACKGROUND:

Zoning Code Amendment 2025-001 (ZCA 2025-001) rescinds Section 37-50.250 [(Accessory Dwelling Units) (ADU)] of Chapter 37 of the Salinas Municipal Code (Zoning Code). Both Zoning Code Sections 37-10.250 and 37-50.250 were originally established pursuant to Ordinance No. 2463 (Zoning Code), which was adopted by the City Council on November 7, 2006. Zoning Code Section 37-10.250 was subsequently amended by the City Council pursuant to Ordinances 2507 which was adopted on May 18, 2010, No. 2581 which was adopted on December 6, 2016, and No. 2605 on July 3, 2018. Zoning Code Section 37-50.250 was also amended by above referenced Ordinance No. 2581 and No. 2626 which was adopted by the Council on November 5, 2019.

State ADU Law:

On January 1, 2020, after the latest City revision to Zoning Code Section 37-50.250, California Government Code Sections 65852.2 and 65852.22 became effective. Section 65852.2 allowed for the development of ADUs and Section 65852.22 allowed for the development of Junior Accessory Dwelling Units (JADUs). On March 25, 2024, these Government Code Sections were renamed to the following:

Government Code Sections 66314 – 66332 (ADUs)
Government Code Sections 66333 – 66339 (JADUs)
Government Code Sections 66340 – 66342 (ADU Home Sales)

Per State law, Junior Accessory Dwelling Units (JADUs) are allowed to be created within the walls of a proposed or existing single-family residence and shall contain no more than 500 square feet. JADUs offer additional housing options. They may share central systems, contain a basic kitchen utilizing small plug-in appliances, may share a bathroom with the primary dwelling, all to reduce development costs. JADUs present no additional stress on utility services or infrastructure because they simply repurpose existing space within the residence and do not expand the dwellings planned occupancy. JADUs are only allowed for owner-occupied properties unless the owner is another governmental agency, land trust, or housing organization. ADUs have no owner-occupied requirements. Development of JADUs are governed by Government Code Section 66333 through 66339.

The above referenced California Government Code Sections are not consistent with the City's current ADU Ordinance (Zoning Code Sections 37-50.250). Because of this inconsistency, since 2020, staff has processed both ADUs and JADUs pursuant to State ADU Law and the administrative building permit process. To avoid confusion, the State Housing and Community Development Department (HCD) recommends that the City rescind the current ADU Ordinance and follow the State ADU Law and guidelines until a compliant ADU ordinance is adopted.

Analysis:

The rescinding of the ADU Ordinance requires that the existing ADU definitions and development

regulations be modified to comply with State ADU Law. Currently, ADUs are defined in Zoning Code Section 37-10.250 as either "Interior" or "Other" as stated below. The revisions in the ADU definitions would remove the "Interior" and "Other" definitions and modify the ADU definition so that it is consistent with State ADU Law. In addition, the use classifications of Agricultural, Residential, Public/Semipublic, and New Urbanism Zoning District would be modified to be consistent with the new ADU definitions and State ADU Law.

The Amendment would modify and remove the following "Accessory Dwelling Unit" definitions from Section 37-10.250 ("A" definitions) as follows (changes in strikethrough/underline format):

"Sec. 37-10.250. – "A" definitions.

Accessory Dwelling Unit. An attached or a detached residential dwelling unit defined as either an Accessory Dwelling Unit (ADU) or a Junior Accessory Dwelling (JADU) that is constructed in compliance with State ADU Law. ~~which provides complete independent living facilities for one or more persons, including permanent provisions for living, sleeping, eating, cooking, and sanitation, which is located on the same parcel as a single-family detached dwelling unit. An accessory dwelling unit must contain at least one hundred fifty square feet of floor area and may consist of an efficiency unit, as defined in Section 17958.1 of Health and Safety Code; or a manufactured home, as defined in Section 18007 of the Health and Safety Code.~~

~~**Accessory Dwelling Unit, Interior.** An accessory dwelling unit which is constructed in the R-L district entirely within the existing and legally created space of a single-family detached dwelling unit or accessory structure.~~

~~**Accessory Dwelling Unit, Other.** An accessory dwelling unit which is constructed either as a new detached accessory structure; as an addition to an existing single-family detached dwelling unit or an existing accessory structure; or entirely within the existing and legally created space of a single-family detached dwelling unit or accessory structure but not in the R-L district.~~

The Amendment would modify Zoning Code Section 37-30-020, Table 37-30.10, and Footnote 6 [Agricultural (A) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.10

Agricultural (A) District Use Classifications

Land Use	**A**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Other~~	P	(6)

(6)	*~~See Section 37-50.250~~, Accessory dwelling units, ~~An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling~~ shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-060, Table 37-30.30, and Footnote 5 [Residential Low Density (R-L-5.5) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.30 Residential Low District (R-L) Use Classifications		
Land Use	**R-L-5.5**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Interior~~	P	(5)
~~Accessory Dwelling Units, Other~~	~~P~~	~~(5)~~

(5)	*~~See Section 37-50.250~~, Accessory dwelling units,~~. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling~~ shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-110, Table 37-30.50, and Footnote 7 [Residential Medium Density (R-M) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.50 Residential Medium Density (R-M) Districts Use Classifications			
Land Use	**R-M-3.6**	**R-M-2.9**	**Additional Use Regulations**
Residential Uses			
Accessory Dwelling Units, ~~Other~~	P	P	(7)

(7)	*~~See Section 37-50.250~~, Accessory dwelling units,~~. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling~~ shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-160, Table 37-30.70, and Footnote 8 [Residential High Density (R-H) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.70 Residential High Density (R-H) Districts Use Classifications			
Land Use	**R-H-2.1**	**R-H-1.8**	**Additional Use**

			Regulations
Residential Uses			
Accessory Dwelling Units, ~~Other~~	P	P	(8)

(8)	~~*See Section 37-50.250,*~~ *Accessory dwelling units,~~. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling~~ shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-390, Table 37-30.170, delete Footnote 12 applicability to Accessory Dwelling Units and add Footnote 15 [Public/Semipublic (PS) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.170

Public/Semipublic (PS) Use Classifications

Land Use	**PS**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Other~~	~~CUP~~ P	(~~12~~)(13)(15)

(15)	*Accessory dwelling units shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-430, Table 37-30.190, and Footnote 6 [New Urbanism (NU) Zoning Districts] as follows (changes in strikethrough/underline format):

Table 37-30.190

New Urbanism (NU) Districts Use Classifications

Land Use	**NE (Low)**	**NG-1 (Medium)**	**NG-2 (High)**	**VC**	**Additional Use Regulations**
Residential Uses					
Accessory Dwelling Units~~, Other~~	P	P	P	NP	(6)

(6)	~~*See Section 37-50.250,*~~ *Accessory dwelling units,~~. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling~~ shall be permitted pursuant to State ADU Law.*

The Amendment would also rescind Section 37-50.250 (Accessory Dwelling Units) of Chapter 37 of the Salinas Municipal Code (Zoning Code) as follows (changes in strikethrough/underline

format):

"~~Sec. 37-50.250. - Accessory dwelling units.~~

~~(a) **Purpose.** The purpose of this section is to comply with the requirements of the California Government Code relating to accessory dwelling units. In the event of any conflict between this section and the California Government Code, the California Government Code shall prevail. An accessory dwelling unit conforming to the provisions of this section shall be approved ministerially within the time limits specified by Government Code Section 65852.2 or any successor provisions.~~

(b) ~~Where Permitted.~~

~~(1) Accessory dwelling units, interior are allowed as a permitted use in the R-L district.~~

~~(2) Accessory dwelling units, other are allowed as a permitted use in an A, R, or NU district, subject to subsection (d) below. All accessory dwelling units are permitted only on lots with one single-family detached dwelling unit and no other dwelling units.~~

~~(3) No accessory dwelling units shall be permitted in a development subject to a planned unit development permit approved under Article IV, Division 13 of Chapter 37, or any applicable predecessor or successor sections of this Code, unless accessory dwelling units are expressly authorized by such planned unit development permit.~~

~~(4) A maximum of one accessory dwelling unit shall be permitted per lot or parcel. An accessory dwelling unit shall not be sold separately from the principal dwelling unit.~~

~~(c) Development Regulations and Design Standards - Accessory dwelling unit, interior.~~

~~(1) The accessory dwelling unit must have exterior access independent from the existing single-family detached dwelling unit.~~

~~(2) Side and rear setbacks must be determined to be sufficient for fire safety by the building official.~~

~~(3) No new or separate utility connection directly between the accessory dwelling unit and the utility may be required.~~

~~(4) Sprinklers may not be required for the accessory dwelling unit unless they are required for the existing single-family detached dwelling unit.~~

~~(5) The total floor area of an accessory dwelling unit, interior, shall not exceed the greater of one-thousand two-hundred square feet or fifty percent of the existing living area of the primary residence.~~

~~(d) Development Regulations and Design Standards - Accessory dwelling unit, other.~~

~~(1) Floor Area.~~

~~(A) The total floor area of a detached accessory dwelling unit shall not exceed a maximum of one-thousand two-hundred square feet of gross floor area.~~

~~(B) The total floor area of an attached accessory dwelling unit shall not exceed a maximum of fifty-percent of the existing living area of the~~

primary residence, not to exceed a maximum of one-thousand two-hundred square feet.

(C) Accessory dwelling units that require additional floor area for the unit are prohibited on the second floor of a single-family detached dwelling unit. Accessory dwelling units may be located within an existing second floor of a single-family detached dwelling unit subject to the requirements of subsection (c) of this section.

(2) Design. The exterior design of the accessory dwelling unit shall be in harmony with the principal dwelling unit. This shall be accomplished through the use of building materials, architectural design, height, scale, exterior colors, and finishes that are compatible with the principal dwelling unit. Accessory dwelling units shall be designed so as not to adversely affect the character of the surrounding neighborhood. The design standards of the base zoning district shall apply. No passageway shall be required in conjunction with the construction of an accessory dwelling unit.

(3) Sprinklers. Sprinklers may not be required for the accessory dwelling unit unless they are required for the existing single-family detached dwelling unit.

(e) **Other Development Standards.** Except as modified by this section, the accessory dwelling unit shall conform to all applicable development regulations established for single-family detached dwelling units in the underlying zoning district, including without limitation, the maximum height, required yards, minimum usable open space requirements for single-family detached dwelling units in the applicable zoning district, and distance between structures.

(f) **Parking.** One off-street parking space shall be provided for each bedroom in the accessory dwelling unit, and parking required for the single-family dwelling units shall be provided on the same site in accordance with Section 37-50.360, off-street parking and loading spaces regulations. A minimum of one off-street parking space shall be provided for an efficiency unit off-street parking for accessory dwelling units may be provided as tandem parking on an existing legal driveway or in setbacks, excluding the front or side-corner setbacks of a site; however off-street parking spaces for accessory dwelling units are not required in any of the following instances:

(1) The accessory dwelling unit is located within one-half mile of a public transit stop.

(2) The accessory dwelling unit is located within an architecturally and historically significant historic district.

(3) The accessory dwelling unit is an "accessory dwelling unit, interior" as defined in this Chapter 37.

(4) When on-street parking permits are required but not offered to the occupant of the accessory dwelling unit.

(5) When there is a car share vehicle pickup location located within one block of the accessory dwelling unit.

Notwithstanding the above, if the accessory dwelling unit replaces an existing garage, carport, or covered parking structure, replacement spaces must be provided

~~to meet the requirements of *Division 2 of this Chapter 37* . Such replacement spaces may be provided as garaged spaces, covered spaces, uncovered spaces on a legal driveway, tandem spaces, or mechanical parking lifts on the same lot as the primary residence. As used in this subsection (f), "driveway" shall mean a private roadway or travel way and its access point from a public street for the exclusive use of the occupants of a property and their guests.~~

~~(g) **Density.** An accessory dwelling unit which conforms to the requirements of this section shall not be considered to exceed the allowable density for the lot upon which it is located, and shall be deemed to be a residential use, consistent with the Salinas general plan and zoning designation for the lot.~~

~~(h) **Deed Restriction.** The owner of the parcel of land upon which the accessory dwelling unit is proposed to be located shall execute a deed restriction, running with the land, in a form satisfactory to and approved by the city, which states that the second dwelling unit shall not be rented for terms less than thirty days, that the lot shall be developed and maintained in conformance with this section, and that the requirements of this section are binding upon any successor in ownership of the property. Such deed restriction shall be filed by the city planner for recordation by the Monterey County recorder's office prior to issuance of any building permits for the accessory dwelling unit.~~

~~(i) **Administrative Fee.** The city may charge an administrative fee for monitoring compliance with the provisions of this section as determined by the city council."~~

The rescinding of Zoning Code Section 37-50.250 requires the City to continue to process applications for ADUs and JADUs pursuant to State law as per Government Code Section 66316 until a City Ordinance for the processing of ADUs is approved by the State.

Findings:

Findings in support of the Amendment are incorporated in the attached draft Ordinance. The City Council may approve Zoning Code Amendment 2025 if the findings set forth in the proposed Ordinance are established.

November 19, 2025, Planning Commission Meeting:

On November 19, 2025, the Planning Commission recommended that the City Council find Zoning Code Amendment 2025-001 exempt from the California Environmental Quality Act (CEQA) and recommended that the Council approve the Amendment (see attached Planning Commission Resolution 2025-12).

Noticing:

On November 27, 2025, a Notice of Public Hearing was published in the Monterey County Weekly, a newspaper of general circulation. As per Zoning Code Section 37-60.400(c), it was published as a 1/8th page notice. On November 20, 2025, a Notice of Public Hearing was also posted at City Hall and the Permit Center.

Time Consideration:

The proposed project is a Zoning Code Amendment, which is a legislative act and is not subject to the Permit Streamlining Act (PSA).

Alternatives Available to the Council:

The City Council has the following alternatives:

1. Affirm the findings set forth in the attached Ordinance, find the Amendment exempt from CEQA and introduce and then adopt the Ordinance with modifications; or

2. Find that the Amendment is not appropriate and establish findings at the public hearing denying the Amendment.

CEQA CONSIDERATION:

The environmental impacts of the project have been analyzed in accordance with the California Environmental Quality Act (CEQA). The proposed Zoning Code Amendment is categorically exempt (Class 5) from further environmental analysis per CEQA Guidelines Section 15305 (Minor Alterations in Land Use Limitations).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

Yes.

STRATEGIC PLAN INITIATIVE:

This action supports the Council's Strategic Goal of Housing/Affordable Housing by clarifying guidelines for processing the entitlement and construction of Accessory Dwelling Units (ADUs).

DEPARTMENTAL COORDINATION:

The Community Development Department and the City Attorney's Office coordinated on the preparation of the proposed Zoning Code Amendment.

FISCAL AND SUSTABILITY IMPACT:

There is no direct impact to the General Fund associated with this Amendment.

ATTACHMENTS:

Draft City Council Ordinance
Planning Commission Resolution No. 2025-12
Planning Commission Staff Report dated November 19, 2025 without attachments

ORDINANCE NO. _____ (N.C.S)

AN ORDINANCE AMENDING CHAPTER 37 OF THE SALINAS MUNICIPAL CODE (ZONING CODE) TO RESCIND SECTION 37-50.250 (ACCESSORY DWELLING UNITS), REMOVE AND MODIFY ACCESSORY DWELLING UNIT (ADU) DEFINITIONS OF SECTION 37-10.250 ("A" DEFINITIONS), AND MODIFY THE ADU DEVELOPMENT REGULATIONS OF SECTIONS 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, AND 37-30.430, AND APPLY APPLICABLE STATE ADU LAW FOR THE PROCESSING OF ADU APPLICATIONS (ZCA 2025-001)

City Attorney Impartial Analysis

The proposed ordinance amends the Salinas Zoning Code to delete the provisions applicable to Accessory Dwelling Units (ADUs). The deletions are necessary to bring the Salinas Zoning Code's regulations of ADUs into compliance with State law. By deleting the provisions applicable to ADUs, the City would apply the State's regulations related to ADUs.

WHEREAS, on November 7, 2006, the Salinas City Council, adopted Ordinance Number 2463 replacing the then existing Zoning Code; and

WHEREAS, the Salinas City Council has amended various provisions of Chapter 37 of the Salinas Municipal Code ("Zoning Code") to allow for general changes, language clarification, and minor corrections; and

WHEREAS, On January 1, 2020, after the latest City revision to Zoning Code Section 37-50.250, California Government Code Sections 65852.2 and 65852.22 became effective; and

WHEREAS, Section 65852.2 allowed for the development of ADUs and Section 65852.22 allowed for the development of Junior Accessory Dwelling Units (JADUs). On March 25, 2024, these Government Code Sections were renamed Government Code Sections 66314 – 66332 (ADUs), Government Code Sections 66333 – 66339 (JADUs), and Government Code Sections 66340 – 66342 (ADU Home Sales); and

WHEREAS, the City's ADU Ordinance has not been updated to be compliant with State ADU Law; and

WHEREAS, to avoid confusion, the State Housing and Community Development Department (HCD) recommends that the City rescind the current ADU Ordinance and follow the State ADU Law and guidelines until a compliant ADU ordinance is adopted; and

WHEREAS, an updated ADU ordinance is being prepared as part of Phase One of the Zoning Code Update currently underway and scheduled for completion in spring 2026; and

WHEREAS, on November 19, 2025, at a duly noticed public hearing, the Salinas Planning Commission recommended that the City Council introduce and adopt Zoning Code Amendment 2025-001, to amend Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section

37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State standards for the processing of Accessory Dwelling Unit (ADU) applications; and

WHEREAS, on December 9, 2025, at a duly noticed public hearing, the City Council weighed the evidence, including the Staff Report which is on file at the Community Development Department together with the record of environmental review and hereby finds that the following amendment will not have the effect of reversing policies of the Salinas General Plan or other plans and policies previously adopted by the City Council and the City Council finds the project to be categorically exempt from the California Environmental Quality Act (CEQA), as follows:

Categorical Exemption:

1. ***The project has been found to be a Class 5 Categorical Exemption pursuant to Guidelines Section 15305 of the Guidelines to the California Environmental Quality Act (CEQA);***

   The proposed Zoning Code Amendment is a response to a request from the State of California to amend Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State standards for the processing of Accessory Dwelling Unit (ADU) applications.

WHEREAS, the Salinas City Council adopts the following findings, as set forth in Zoning Code Section 37-60.1120, as the basis for its introduction and adoption of the proposed Zoning Code Amendment:

Zoning Code Amendment 2025-001:

1. ***The Amendment is consistent with the Salinas General Plan and other plans and policies adopted by the Salinas City Council.***

   The proposed Zoning Code Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law and guidelines for the processing of Accessory Dwelling Unit (ADU) applications.

   The proposed Zoning Code Amendment would remove the existing Accessory Dwelling Unit (ADU) Ordinance along with removal and modification of ADU definitions and the modification of Zoning Code development regulations for ADU so that the Zoning Code is in consistent with applicable State ADU law. As a result, ZCA 2025-001 would be consistent with the General Plan and Zoning Code.

2. ***The Amendment will not have the effect of reversing the policies of the Salinas General Plan, any applicable Specific Plan, and other plans and policies adopted by the Salinas City Council.***

   The proposed Zoning Code Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law and guidelines for the processing of Accessory Dwelling Unit (ADU) applications.

   The Zoning Code Amendment would be consistent with Goal H-1 of the General Plan Housing Element by providing a range of housing types and a variety of affordability levels to address existing and projected housing construction needs in Salinas. It would also be consistent with Goal H-3 of the General Plan Housing Element by assisting in ensuring that all segments of the community have access to safe and decent housing that meets their diverse needs. The Zoning Code Amendment would allow for the continued processing of ADU applications pursuant to applicable State ADU Law. In addition, the City is currently drafting a new ADU Ordinance which would be consistent with State ADU Law.

3. ***The Amendment would not create an isolated district unrelated to adjacent zoning districts.***

   The Zoning Code Amendment is an amendment to the text of the Zoning Code and would not rezone or create new zoning districts. Therefore, the Zoning Code Amendment would not create any isolated districts unrelated to adjacent zoning districts.

4. ***The City has the capability to provide public utilities, roads, and services to serve the uses allowed by the proposed amendment.***

   Salinas is an urbanized area and public infrastructure is presently in place to serve most uses. The proposed Amendment would not create the need for additional infrastructure.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF SALINAS AS FOLLOWS: (Revisions are shown in underline/~~strikethrough~~ text)

SECTION 1. Remove the following definitions from Zoning Code Section 37-10.250 as follows:

"Sec. 37-10.250. – "A" definitions.

Accessory Dwelling Unit. An attached or a detached residential dwelling unit defined as either an Accessory Dwelling Unit (ADU) or a Junior Accessory Dwelling (JADU) that is constructed in compliance with State ADU law. ~~which provides complete independent living facilities for one or more persons, including permanent provisions for living, sleeping, eating, cooking, and sanitation, which is located on the same parcel as a single-family detached dwelling unit. An accessory dwelling unit must contain at least one hundred fifty square feet of floor area and may consist of an efficiency unit, as defined in~~

~~Section 17958.1 of Health and Safety Code; or a manufactured home, as defined in Section 18007 of the Health and Safety Code.~~

~~**Accessory Dwelling Unit, Interior.** An accessory dwelling unit which is constructed in the R-L district entirely within the existing and legally created space of a single-family detached dwelling unit or accessory structure.~~

~~**Accessory Dwelling Unit, Other.** An accessory dwelling unit which is constructed either as a new detached accessory structure; as an addition to an existing single-family detached dwelling unit or an existing accessory structure; or entirely within the existing and legally created space of a single-family detached dwelling unit or accessory structure but not in the R-L district.~~

SECTION 2. Modify Zoning Code Section 37-30-020, Table 37-30.10, and Footnote 6 [Agricultural (A) Zoning District] as follows:

Table 37-30.10

Agricultural (A) District Use Classifications

Land Use	**A**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Other~~	P	(6)

(6)	*~~See Section 37-50.250~~, Accessory dwelling units, ~~. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling~~ shall be permitted pursuant to State ADU law.*

SECTION 3. Modify Zoning Code Section 37-30-060, Table 37-30.30, and Footnote 6 [Residential Low Density (R-L-5.5) Zoning District] as follows:

Table 37-30.30

Residential Low District (R-L) Use Classifications

Land Use	**R-L-5.5**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Interior~~	P	(5)
~~Accessory Dwelling Units, Other~~	~~P~~	~~(5)~~

(5)	*~~See Section 37-50.250~~, Accessory dwelling units, ~~. An accessory dwelling unit shall only be permitted on a lot with a single family detached dwelling~~ shall be permitted pursuant to State ADU law.*

SECTION 4. Modify Zoning Code Section 37-30-110, Table 37-30.50, and Footnote 7 [Residential Medium Density (R-M) Zoning District] as follows:

Table 37-30.50

Residential Medium Density (R-M) Districts Use Classifications

Land Use	**R-M-3.6**	**R-M-2.9**	**Additional Use Regulations**
Residential Uses			
Accessory Dwelling Units, ~~Other~~	P	P	(7)

(7)	*~~See Section 37-50.250~~, Accessory dwelling units, ~~. An accessory dwelling unit shall only be permitted on a lot with a single family detached dwelling~~ shall be permitted pursuant to State ADU law.*

SECTION 5. Modify Zoning Code Section 37-30-160, Table 37-30.70, and Footnote 8 [Residential High Density (R-H) Zoning District] as follows:

Table 37-30.70

Residential High Density (R-H) Districts Use Classifications

Land Use	**R-H-2.1**	**R-H-1.8**	**Additional Use Regulations**
Residential Uses			
Accessory Dwelling Units, ~~Other~~	P	P	(8)

(8)	*~~See Section 37-50.250~~, Accessory dwelling units, ~~. An accessory dwelling unit shall only be permitted on a lot with a single family detached dwelling~~ shall be permitted pursuant to State ADU law.*

SECTION 6. Modify Zoning Code Section 37-30-390, Table 37-30.170, delete Footnote 12 applicability to Accessory Dwelling Units and add Footnote 15 [Public/Semipublic (PS) Zoning District] as follows:

Table 37-30.170

Public/Semipublic (PS) Use Classifications

Land Use	**PS**	**Additional Use Regulations**

Residential Uses		
Accessory Dwelling Units~~,~~ ~~Other~~	~~CUP~~ P	(~~12~~)(13)(15)

(15)	*Accessory dwelling units shall be permitted pursuant to State ADU law.*

SECTION 7. Modify Zoning Code Section 37-30-430, Table 37-30.190, and Footnote 6 [New Urbanism (NU) Zoning Districts] as follows:

Table 37-30.190

New Urbanism (NU) Districts Use Classifications

Land Use	**NE (Low)**	**NG-1 (Medium)**	**NG-2 (High)**	**VC**	**Additional Use Regulations**
Residential Uses					
Accessory Dwelling Units~~,~~ ~~Other~~	P	P	P	NP	(6)

(6)	~~*See Section 37-50.250,*~~ *Accessory dwelling units,* ~~*An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling*~~ *shall be permitted pursuant to State ADU law.*

SECTION 8. Rescind Section 37-50.250 (Accessory Dwelling Units) of Chapter 37 of the Salinas Municipal Code (Zoning Code) as follows:

~~**"Sec. 37-50.250. - Accessory dwelling units.**~~

~~(a) **Purpose.** The purpose of this section is to comply with the requirements of the California Government Code relating to accessory dwelling units. In the event of any conflict between this section and the California Government Code, the California Government Code shall prevail. An accessory dwelling unit conforming to the provisions of this section shall be approved ministerially within the time limits specified by Government Code Section 65852.2 or any successor provisions.~~

~~(b) **Where Permitted.**~~

~~(1) Accessory dwelling units, interior are allowed as a permitted use in the R-L district.~~

~~(2) Accessory dwelling units, other are allowed as a permitted use in an A, R, or NU district, subject to subsection (d) below. All accessory dwelling units are permitted only on lots with one single-family detached dwelling unit and no other dwelling units.~~

~~(3) No accessory dwelling units shall be permitted in a development subject to a planned unit development permit approved under Article IV, Division~~

13 of Chapter 37, or any applicable predecessor or successor sections of this Code, unless accessory dwelling units are expressly authorized by such planned unit development permit.

(4) A maximum of one accessory dwelling unit shall be permitted per lot or parcel. An accessory dwelling unit shall not be sold separately from the principal dwelling unit.

(c) **Development Regulations and Design Standards – Accessory dwelling unit, interior.**

(1) The accessory dwelling unit must have exterior access independent from the existing single-family detached dwelling unit.

(2) Side and rear setbacks must be determined to be sufficient for fire safety by the building official.

(3) No new or separate utility connection directly between the accessory dwelling unit and the utility may be required.

(4) Sprinklers may not be required for the accessory dwelling unit unless they are required for the existing single-family detached dwelling unit.

(5) The total floor area of an accessory dwelling unit, interior, shall not exceed the greater of one-thousand two-hundred square feet or fifty percent of the existing living area of the primary residence.

(d) **Development Regulations and Design Standards – Accessory dwelling unit, other.**

(1) Floor Area.

(A) The total floor area of a detached accessory dwelling unit shall not exceed a maximum of one-thousand two-hundred square feet of gross floor area.

(B) The total floor area of an attached accessory dwelling unit shall not exceed a maximum of fifty-percent of the existing living area of the primary residence, not to exceed a maximum of one-thousand two-hundred square feet.

(C) Accessory dwelling units that require additional floor area for the unit are prohibited on the second floor of a single-family detached dwelling unit. Accessory dwelling units may be located within an existing second floor of a single-family detached dwelling unit subject to the requirements of subsection (c) of this section.

(2) Design. The exterior design of the accessory dwelling unit shall be in harmony with the principal dwelling unit. This shall be accomplished through the use of building materials, architectural design, height, scale, exterior colors, and finishes that are compatible with the principal dwelling unit. Accessory dwelling units shall be designed so as not to adversely affect the character of the surrounding neighborhood. The design standards of the base zoning district shall apply. No passageway shall be required in conjunction with the construction of an accessory dwelling unit.

(3) Sprinklers. Sprinklers may not be required for the accessory dwelling unit unless they are required for the existing single-family detached dwelling unit.

(e) **Other Development Standards.** Except as modified by this section, the accessory dwelling unit shall conform to all applicable development regulations established for single-family detached dwelling units in the underlying zoning district,

including without limitation, the maximum height, required yards, minimum usable open space requirements for single-family detached dwelling units in the applicable zoning district, and distance between structures.

(f) **Parking.** One off-street parking space shall be provided for each bedroom in the accessory dwelling unit, and parking required for the single-family dwelling units shall be provided on the same site in accordance with Section 37-50.360, off-street parking and loading spaces regulations. A minimum of one off-street parking space shall be provided for an efficiency unit off-street parking for accessory dwelling units may be provided as tandem parking on an existing legal driveway or in setbacks, excluding the front or side-corner setbacks of a site; however off-street parking spaces for accessory dwelling units are not required in any of the following instances:

(1) The accessory dwelling unit is located within one-half mile of a public transit stop.

(2) The accessory dwelling unit is located within an architecturally and historically significant historic district.

(3) The accessory dwelling unit is an "accessory dwelling unit, interior" as defined in this Chapter 37.

(4) When on-street parking permits are required but not offered to the occupant of the accessory dwelling unit.

(5) When there is a car share vehicle pickup location located within one block of the accessory dwelling unit.

Notwithstanding the above, if the accessory dwelling unit replaces an existing garage, carport, or covered parking structure, replacement spaces must be provided to meet the requirements of *Division 2 of this Chapter 37* . Such replacement spaces may be provided as garaged spaces, covered spaces, uncovered spaces on a legal driveway, tandem spaces, or mechanical parking lifts on the same lot as the primary residence. As used in this subsection (f), "driveway" shall mean a private roadway or travel way and its access point from a public street for the exclusive use of the occupants of a property and their guests.

(g) **Density.** An accessory dwelling unit which conforms to the requirements of this section shall not be considered to exceed the allowable density for the lot upon which it is located, and shall be deemed to be a residential use, consistent with the Salinas general plan and zoning designation for the lot.

(h) **Deed Restriction.** The owner of the parcel of land upon which the accessory dwelling unit is proposed to be located shall execute a deed restriction, running with the land, in a form satisfactory to and approved by the city, which states that the second dwelling unit shall not be rented for terms less than thirty days, that the lot shall be developed and maintained in conformance with this section, and that the requirements of this section are binding upon any successor in ownership of the property. Such deed restriction shall be filed by the city planner for recordation by the Monterey County recorder's office prior to issuance of any building permits for the accessory dwelling unit.

(i) **Administrative Fee.** The city may charge an administrative fee for monitoring compliance with the provisions of this section as determined by the city council."

SECTION 9. This Ordinance shall take effect and be in force thirty days from and after its adoption.

SECTION 10. The Salinas City Clerk is hereby directed to cause the following summary of this ordinance to be published by one (1) insertion in The Monterey Herald, a newspaper of general circulation published and circulated in the City of Salinas and hereby designated for that purpose by the Salinas City Council:

> "An Ordinance amending Chapter 37 of the Salinas Municipal Code (Zoning Code) to comply with a State request to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State standards for the processing of ADU applications. (ZCA 2025-001)."

SECTION 11. If any section, subsection, sentence, clause or phrase of this ordinance is for any reason held to be invalid or unconstitutional by a decision of any court of any competent jurisdiction, such decision shall not affect the validity of the remaining portions of this ordinance. The Salinas City Council hereby declares that it would have passed this ordinance, and each and every section, subsection, clause and phrase thereof not declared invalid or unconstitutional without regard to whether any portion of the ordinance would be subsequently declared invalid or unconstitutional.

This Ordinance was introduced and read on the 9th of December 2025, and passed and adopted on December 9, 2025, by the following vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

APPROVED

_____
Dennis Donohue, Mayor

ATTEST

_____
Patricia M. Barajas, City Clerk

APPROVED AS TO FORM

_____
Christopher A. Callihan, City Attorney

SALINAS PLANNING COMMISSION
RESOLUTION NO. 2025-12

RESOLUTION RECOMMENDING THE CITY COUNCIL ADOPT AN ORDINANCE TO AMEND CHAPTER 37 OF THE SALINAS MUNICIPAL CODE (ZONING CODE) TO RESCIND SECTION 37-50.250 (ACCESSORY DWELLING UNITS) , REMOVE AND MODIFY ACCESSORY DWELLING UNIT (ADU) DEFINITIONS OF SECTION 37-10.250 ("A" DEFINITIONS), AND MODIFY THE ADU DEVELOPMENT REGULATIONS OF SECTIONS 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, AND 37-30.430, AND APPLY APPLICABLE STATE ADU LAW FOR THE PROCESSING OF ADU APPLICATIONS
(ZCA 2025-001)

WHEREAS, on November 7, 2006, the Salinas City Council, adopted Ordinance Number 2463 replacing the existing Zoning Code; and

WHEREAS, the Salinas City Council has amended various provisions of Chapter 37 of the Salinas Municipal Code ("Zoning Code") to allow for general changes, language clarification, and minor corrections; and

WHEREAS, On January 1, 2020, after the latest City revision to Zoning Code Section 37-50.250, California Government Code Sections 65852.2 and 65852.22 became effective; and

WHEREAS, Section 65852.2 allowed for the development of ADUs and Section 65852.22 allowed for the development of Junior Accessory Dwelling Units (JADUs). On March 25, 2024, these Government Code Sections were renamed Government Code Sections 66314 – 66332 (ADUs), Government Code Sections 66333 – 66339 (JADUs), and Government Code Sections 66340 – 66342 (ADU Home Sales); and

WHEREAS, the City's ADU Ordinance has not been updated to be compliant with State ADU Law; and

WHEREAS, to avoid confusion, the State Housing and Community Development Department (HCD) recommends that the City rescind the current ADU Ordinance and follow the State ADU Law and guidelines until a compliant ADU ordinance is adopted; and

WHEREAS, an updated ADU ordinance is being prepared as part of Phase One of the Zoning Code Update currently underway and scheduled for completion in spring 2026; and

WHEREAS, on November 19, 2025, at a duly noticed public hearing, the Salinas Planning Commission recommended that the City Council introduce and adopt Zoning Code Amendment 2025-001, to amend Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State standards for the processing of Accessory Dwelling Unit (ADU) applications; and

WHEREAS, on November 19, 2025, the Salinas Planning Commission weighed the evidence presented at hearing, including the Staff Report which is on file at the Community Development Department together with the record of environmental review and hereby finds that the following amendment will not have the effect of reversing policies of the Salinas General Plan

or other plans and policies previously adopted by the City Council and finds the project to be categorically exempt from the California Environmental Quality Act (CEQA), as follows:

NOW, THEREFORE, BE IT RESOLVED by the Salinas Planning Commission that the Commission recommends that the City Council find the project to be categorically exempt from the California Environmental Quality Act and introduce and then adopt Zoning Code Amendment 2025-001; and

BE IT FURTHER RESOLVED that the Salinas Planning Commission adopts the following findings as the basis for its determination, and that the foregoing recitations are true and correct, and are included herein by reference as findings:

Categorical Exemption:

1. ***The project has been found to be a Class 5 Categorical Exemption pursuant to Guidelines Section 15305 of the Guidelines to the California Environmental Quality Act (CEQA).***

   The proposed Zoning Code Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law and guidelines for the processing of Accessory Dwelling Unit (ADU) applications.

WHEREAS, the Salinas Planning Commission adopts the following findings, as set forth in Zoning Code Section 37-60.1120, as the basis for its introduction and adoption of the proposed Zoning Code Amendment:

Zoning Code Amendment 2025-001:

1. ***The Amendment is consistent with the Salinas General Plan and other plans and policies adopted by the Salinas City Council.***

   The proposed Zoning Code Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law and guidelines for the processing of Accessory Dwelling Unit (ADU) applications.

   The proposed Zoning Code Amendment would remove the existing Accessory Dwelling Unit (ADU) Ordinance along with removal and modification of ADU definitions and the modification of Zoning Code development regulations for ADU so that the Zoning Code is in consistent with applicable State ADU law. As a result, ZCA 2025-001 would be consistent with the General Plan and Zoning Code.

2. ***The Amendment will not have the effect of reversing the policies of the Salinas General Plan, any applicable Specific Plan, and other plans and policies adopted by the Salinas City Council.***

   The proposed Zoning Code Amendment addresses non-compliance with State ADU law. The Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), removes and modifies Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modifies development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and applies applicable State ADU law and guidelines for the processing of Accessory Dwelling Unit (ADU) applications.

   The Zoning Code Amendment would be consistent with Goal H-1 of the General Plan Housing Element by providing a range of housing types and a variety of affordability levels to address existing and projected housing construction needs in Salinas. It would also be consistent with Goal H-3 of the General Plan Housing Element by assisting in ensuring that all segments of the community have access to safe and decent housing that meets their diverse needs. The Zoning Code Amendment would allow for the continued processing of ADU applications pursuant to applicable State ADU Law. In addition, the City is currently drafting a new ADU Ordinance which would be consistent with State ADU Law as part of Phase One of the Zoning Code Update.

3. ***The Amendment would not create an isolated district unrelated to adjacent zoning districts.***

   The Zoning Code Amendment amends Zoning Code text and would not rezone or create new zoning districts. Therefore, the Zoning Code Amendment would not create any isolated districts unrelated to adjacent zoning districts.

4. ***The City has the capability to provide public utilities, roads, and services to serve the uses allowed by the proposed amendment.***

   Salinas is an urbanized area and public infrastructure is presently in place to serve most uses. The proposed Amendment would not create the need for additional infrastructure.

PASSED AND APPROVED this 19th day of November 2025, by the following vote:

AYES: Chairperson McKelvey Day, Commissioners Meeks, Purnell, Rocamora, Wruck

NOES: None

ABSTAIN: None

ABSENT: Commissioners Almanza-Larios, Gutierrez

THIS IS TO CERTIFY that the foregoing is a full, true, and correct copy of a Resolution of the Planning Commission of the City of Salinas, that said Resolution was passed and approved by the affirmative and majority vote of said Planning Commission at a meeting held on November 19, 2025, and that said Resolution has not been modified, amended, or rescinded, and is now in full force and effect.

SALINAS PLANNING COMMISSION

Date: 11/20/25

Courtney Grossman
Secretary

I:\ComDev\Planning Share Space\Zoning Code Amendments\ZCA 2025-001 - Rescind ADU Ordinance (Sec. 37-50.250)\PC Resolution 2025-12.docx

CITY OF SALINAS
PLANNING COMMISSION REPORT

DATE: **NOVEMBER 19, 2025**

TO: **PLANNING COMMISSION**

FROM: **LISA BRINTON, DIRECTOR**
COURTNEY GROSSMAN, PLANNING MANAGER

BY: **THOMAS WILES, SENIOR PLANNER**

TITLE: **ZONING CODE AMENDMENT 2025-001; RESCIND SECTION 37-50.250 (ACCESSORY DWELLING UNITS) OF CHAPTER 37 OF THE SALINAS MUNICIPAL CODE (ZONING CODE), REMOVE AND MODIFY APPLICABLE ZONING CODE ACCESSORY DWELLING UNIT (ADU) DEFINITIONS AND DEVELOPMENT REGULATIONS AND APPLY APPLICABLE STATE ADU LAW FOR THE PROCESSING OF ADU APPLICATIONS**

RECOMMENDED MOTION:

A motion to recommend that the City Council 1) find Zoning Code Amendment 2025-001 categorically exempt from the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15305 and 2) adopt an Ordinance to comply amending Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State ADU Law to process ADU applications.

EXECUTIVE SUMMARY:

The City's ADU Ordinance is out of compliance with State ADU Law. Chapter 37, Article VI, Division 14 provides for a process whereby all Zoning Code Amendments are brought before the City Council for a final decision. The proposed Zoning Code Amendment amends Chapter 37 of the Salinas Municipal Code (Zoning Code) to rescind Section 37-50.250 (Accessory Dwelling Units), remove and modify Accessory Dwelling Unit (ADU) definitions of Section 37-10.250 ("A" definitions), modify the ADU development regulations of Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, and apply applicable State standards for the processing

of ADU applications. An updated ADU ordinance is being prepared as part of Phase One of the Zoning Code Update currently underway and scheduled for completion in spring 2026.

DISCUSSION:

Background:
Zoning Code Amendment 2025-001 (ZCA 2025-001) rescinds Section 37-50.250 [(Accessory Dwelling Units) (ADU)] of Chapter 37 of the Salinas Municipal Code (Zoning Code). Both Zoning Code Sections 37-10.250 and 37-50.250 were originally established pursuant to Ordinance No. 2463 (Zoning Code), which was approved by the City Council on November 7, 2006. Zoning Code Section 37-10.250 was subsequently amended by the City Council pursuant to Ordinances 2507 which was approved on May 18, 2010, No. 2581 which was approved on December 6, 2016, and No. 2605 on July 3, 2018. Zoning Code Section 37-50.250 was also amended by above referenced Ordinance No. 2581 and No. 2626 which was approved by the Council on November 5, 2019.

State ADU Law:
On January 1, 2020, after the latest City revision to Zoning Code Section 37-50.250, California Government Code Sections 65852.2 and 65852.22 became effective. Section 65852.2 allowed for the development of ADUs and Section 65852.22 allowed for the development of Junior Accessory Dwelling Units (JADUs). On March 25, 2024, these Government Code Sections were renamed to the following:

Government Code Sections 66314 – 66332 (ADUs)
Government Code Sections 66333 – 66339 (JADUs)
Government Code Sections 66340 – 66342 (ADU Home Sales)

Per State law, Junior Accessory Dwelling Units (JADUs) are allowed to be created within the walls of a proposed or existing single-family residence and shall contain no more than 500 square feet. JADUs offer additional housing options. They may share central systems, contain a basic kitchen utilizing small plug-in appliances, may share a bathroom with the primary dwelling, all to reduce development costs. JADUs present no additional stress on utility services or infrastructure because they simply repurpose existing space within the residence and do not expand the dwellings planned occupancy. JADUs are only allowed for owner-occupied properties unless the owner is another governmental agency, land trust, or housing organization. ADUs have no owner-occupied requirements. Development of JADUs are governed by Government Code Section 66333 through 66339.

The above referenced California Government Code Sections are not consistent with the City's current ADU Ordinance (Zoning Code Sections 37-50.250). Because of this inconsistency, since 2020, staff has processed both of ADUs and JADUs pursuant to State ADU Law and the administrative building permit process. To avoid confusion, the State Housing and Community Development Department (HCD) recommends that the City rescind the current ADU Ordinance and follow the State ADU Law and guidelines until a compliant ADU ordinance is adopted.

Analysis:

The rescinding of the ADU Ordinance requires that the existing ADU definitions and development regulations be modified so that they comply with State ADU Law. Currently, ADU's in the City are defined in Zoning Code Section 37-10.250 as either "Interior" or "Other" as stated below. The revisions in the ADU definitions would remove the "Interior" and "Other" definitions and modify the ADU definition so that it is consistent with State ADU Law. In addition, the classifications of Agricultural, Residential, Public/Semipublic, and New Urbanism Zoning District use classifications have been modified so that they are consistent with the new ADU definitions and State ADU Law.

The Amendment would modify and remove the following "Accessory Dwelling Unit" definitions from Section 37-10.250 ("A" definitions) as follows (changes in strikethrough/underline format):

"Sec. 37-10.250. – "A" definitions.

Accessory Dwelling Unit. An attached or a detached residential dwelling unit defined as either an Accessory Dwelling Unit (ADU) or a Junior Accessory Dwelling (JADU) that is constructed in compliance with State ADU Law. ~~which provides complete independent living facilities for one or more persons, including permanent provisions for living, sleeping, eating, cooking, and sanitation, which is located on the same parcel as a single-family detached dwelling unit. An accessory dwelling unit must contain at least one hundred fifty square feet of floor area and may consist of an efficiency unit, as defined in Section 17958.1 of Health and Safety Code; or a manufactured home, as defined in Section 18007 of the Health and Safety Code.~~

~~**Accessory Dwelling Unit, Interior.** An accessory dwelling unit which is constructed in the R-L district entirely within the existing and legally created space of a single-family detached dwelling unit or accessory structure.~~

~~**Accessory Dwelling Unit, Other.** An accessory dwelling unit which is constructed either as a new detached accessory structure; as an addition to an existing single-family detached dwelling unit or an existing accessory structure; or entirely within the existing and legally created space of a single-family detached dwelling unit or accessory structure but not in the R-L district.~~

The Amendment would modify Zoning Code Section 37-30-020, Table 37-30.10, and Footnote 6 [Agricultural (A) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.10 Agricultural (A) District Use Classifications		
Land Use	**A**	**Additional Use Regulations**

Residential Uses		
Accessory Dwelling Units~~, Other~~	P	(6)

(6)	~~*See Section 37-50.250,*~~ *Accessory dwelling units,~~*. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling*~~ *shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-060, Table 37-30.30, and Footnote 6 [Residential Low Density (R-L-5.5) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.30 Residential Low District (R-L) Use Classifications		
Land Use	**R-L-5.5**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Interior~~	P	(5)
~~Accessory Dwelling Units, Other~~	~~P~~	~~(5)~~

(5)	~~*See Section 37-50.250,*~~ *Accessory dwelling units,~~*. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling*~~ *shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-110, Table 37-30.50, and Footnote 7 [Residential Medium Density (R-M) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.50 Residential Medium Density (R-M) Districts Use Classifications			
Land Use	**R-M-3.6**	**R-M-2.9**	**Additional Use Regulations**
Residential Uses			
Accessory Dwelling Units, ~~Other~~	P	P	(7)

(7)	~~*See Section 37-50.250,*~~ *Accessory dwelling units,~~*. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling*~~ *shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-160, Table 37-30.70, and Footnote 8 [Residential High Density (R-H) Zoning District] as follows (changes in strikethrough/underline

format):

Table 37-30.70 Residential High Density (R-H) Districts Use Classifications			
Land Use	**R-H-2.1**	**R-H-1.8**	**Additional Use Regulations**
Residential Uses			
Accessory Dwelling Units, ~~Other~~	P	P	(8)

(8)	~~*See Section 37-50.250, Accessory dwelling units,. An accessory dwelling unit shall only be permitted on a lot with a single-family detached dwelling*~~ *shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-390, Table 37-30.170, delete Footnote 12 applicability to Accessory Dwelling Units and add Footnote 15 [Public/Semipublic (PS) Zoning District] as follows (changes in strikethrough/underline format):

Table 37-30.170 Public/Semipublic (PS) Use Classifications		
Land Use	**PS**	**Additional Use Regulations**
Residential Uses		
Accessory Dwelling Units~~, Other~~	~~CUP~~ P	(~~12~~)(13)(15)

(15)	*Accessory dwelling units shall be permitted pursuant to State ADU Law.*

The Amendment would modify Zoning Code Section 37-30-430, Table 37-30.190, and Footnote 6 [New Urbanism (NU) Zoning Districts] as follows (changes in strikethrough/underline format):

Table 37-30.190 New Urbanism (NU) Districts Use Classifications					
Land Use	**NE (Low)**	**NG-1 (Medium)**	**NG-2 (High)**	**VC**	**Additional Use Regulations**
Residential Uses					
Accessory Dwelling	P	P	P	NP	(6)

Units~~, Other~~					

(6)	~~*See Section 37-50.250, Accessory dwelling units, An accessory dwelling unit shall only be permitted on a lot with a single family detached dwelling*~~ *shall be permitted pursuant to State ADU Law.*

The Amendment would also rescind Section 37-50.250 (Accessory Dwelling Units) of Chapter 37 of the Salinas Municipal Code (Zoning Code) as follows (changes in strikethrough/underline format):

"~~Sec. 37-50.250. - Accessory dwelling units.~~

~~(a) **Purpose.** The purpose of this section is to comply with the requirements of the California Government Code relating to accessory dwelling units. In the event of any conflict between this section and the California Government Code, the California Government Code shall prevail. An accessory dwelling unit conforming to the provisions of this section shall be approved ministerially within the time limits specified by Government Code Section 65852.2 or any successor provisions.~~

~~(b) **Where Permitted.**~~

~~(1) Accessory dwelling units, interior are allowed as a permitted use in the R-L district.~~

~~(2) Accessory dwelling units, other are allowed as a permitted use in an A, R, or NU district, subject to subsection (d) below. All accessory dwelling units are permitted only on lots with one single-family detached dwelling unit and no other dwelling units.~~

~~(3) No accessory dwelling units shall be permitted in a development subject to a planned unit development permit approved under Article IV, Division 13 of Chapter 37, or any applicable predecessor or successor sections of this Code, unless accessory dwelling units are expressly authorized by such planned unit development permit.~~

~~(4) A maximum of one accessory dwelling unit shall be permitted per lot or parcel. An accessory dwelling unit shall not be sold separately from the principal dwelling unit.~~

~~(c) **Development Regulations and Design Standards—Accessory dwelling unit, interior.**~~

~~(1) The accessory dwelling unit must have exterior access independent from the existing single-family detached dwelling unit.~~

~~(2) Side and rear setbacks must be determined to be sufficient for fire safety by the building official.~~

~~(3) No new or separate utility connection directly between the accessory dwelling unit and the utility may be required.~~

~~(4) Sprinklers may not be required for the accessory dwelling unit unless they are required for the existing single-family detached dwelling unit.~~

(5) The total floor area of an accessory dwelling unit, interior, shall not exceed the greater of one-thousand two-hundred square feet or fifty percent of the existing living area of the primary residence.

(d) **Development Regulations and Design Standards – Accessory dwelling unit, other.**

(1) Floor Area.

(A) The total floor area of a detached accessory dwelling unit shall not exceed a maximum of one-thousand two-hundred square feet of gross floor area.

(B) The total floor area of an attached accessory dwelling unit shall not exceed a maximum of fifty percent of the existing living area of the primary residence, not to exceed a maximum of one-thousand two-hundred square feet.

(C) Accessory dwelling units that require additional floor area for the unit are prohibited on the second floor of a single-family detached dwelling unit. Accessory dwelling units may be located within an existing second floor of a single-family detached dwelling unit subject to the requirements of subsection (c) of this section.

(2) Design. The exterior design of the accessory dwelling unit shall be in harmony with the principal dwelling unit. This shall be accomplished through the use of building materials, architectural design, height, scale, exterior colors, and finishes that are compatible with the principal dwelling unit. Accessory dwelling units shall be designed so as not to adversely affect the character of the surrounding neighborhood. The design standards of the base zoning district shall apply. No passageway shall be required in conjunction with the construction of an accessory dwelling unit.

(3) Sprinklers. Sprinklers may not be required for the accessory dwelling unit unless they are required for the existing single-family detached dwelling unit.

(e) **Other Development Standards.** Except as modified by this section, the accessory dwelling unit shall conform to all applicable development regulations established for single-family detached dwelling units in the underlying zoning district, including without limitation, the maximum height, required yards, minimum usable open space requirements for single-family detached dwelling units in the applicable zoning district, and distance between structures.

(f) **Parking.** One off-street parking space shall be provided for each bedroom in the accessory dwelling unit, and parking required for the single-family dwelling units shall be provided on the same site in accordance with Section 37-50.360, off-street parking and loading spaces regulations. A minimum of one off-street parking space shall be provided for an efficiency unit off-street parking for accessory dwelling units may be provided as tandem parking on an existing legal driveway or in setbacks, excluding the front or side-corner setbacks of a site; however off-street parking spaces for accessory dwelling units are not required in any of the following instances:

(1) The accessory dwelling unit is located within one-half mile of a public transit stop.

(2) The accessory dwelling unit is located within an architecturally and historically significant historic district.

(3) The accessory dwelling unit is an "accessory dwelling unit, interior" as defined in this Chapter 37.

(4) When on-street parking permits are required but not offered to the occupant of the accessory dwelling unit.

(5) When there is a car share vehicle pickup location located within one block of the accessory dwelling unit.

Notwithstanding the above, if the accessory dwelling unit replaces an existing garage, carport, or covered parking structure, replacement spaces must be provided to meet the requirements of *Division 2 of this Chapter 37* . Such replacement spaces may be provided as garaged spaces, covered spaces, uncovered spaces on a legal driveway, tandem spaces, or mechanical parking lifts on the same lot as the primary residence. As used in this subsection (f), "driveway" shall mean a private roadway or travel way and its access point from a public street for the exclusive use of the occupants of a property and their guests.

(g) **Density.** An accessory dwelling unit which conforms to the requirements of this section shall not be considered to exceed the allowable density for the lot upon which it is located, and shall be deemed to be a residential use, consistent with the Salinas general plan and zoning designation for the lot.

(h) **Deed Restriction.** The owner of the parcel of land upon which the accessory dwelling unit is proposed to be located shall execute a deed restriction, running with the land, in a form satisfactory to and approved by the city, which states that the second dwelling unit shall not be rented for terms less than thirty days, that the lot shall be developed and maintained in conformance with this section, and that the requirements of this section are binding upon any successor in ownership of the property. Such deed restriction shall be filed by the city planner for recordation by the Monterey County recorder's office prior to issuance of any building permits for the accessory dwelling unit.

(i) **Administrative Fee.** The city may charge an administrative fee for monitoring compliance with the provisions of this section as determined by the city council."

The rescinding of Zoning Code Section 37-50.250 requires the City to continue to process applications for ADUs and JADUs pursuant to State law as per Government Code Section 66316 until a City Ordinance for the processing of ADUs is approved by the State.

The revision of the "Accessory Dwelling Unit" (ADU) definitions from Zoning Code Section 37-10.250 are proposed because they are not consistent with the State definitions of "Accessory Dwelling Unit" and "Junior Accessory Dwelling Unit". The revisions to Zoning Code Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430 are also required for Zoning Code consistency with the modified definitions and State ADU Law.

CONCLUSION:

The proposed Zoning Code Amendment would modify "Accessory Dwelling Unit" definitions of Section 37-10.250 ("A" definitions), modify Sections 37-30.020, 37-30-060, 37-30-110, 37-30.160, 37-30.390, and 37-30.430, rescind Section 37-50.250 (Accessory Dwelling Units), and apply applicable State standards for the processing of Accessory Dwelling Unit (ADU) applications. Findings in support of the Amendment are incorporated in the attached Planning Commission Resolution.

CEQA CONSIDERATION:

The environmental impacts of the project have been analyzed in accordance with the California Environmental Quality Act (CEQA). The proposed Zoning Code Amendment is categorically exempt (Class 5) from further environmental analysis per CEQA Guidelines Section 15305 (Minor Alterations in Land Use Limitations).

TIME CONSIDERATION:

The proposed project is a request for a Zoning Code Amendment, which is a legislative act and not subject to the Permit Streamlining Act (PSA).

ALTERNATIVES AVAILABLE TO THE COMMISSION:

The Planning Commission has the following alternatives:

1) Affirm the findings set forth in the attached Resolution, recommending that the City Council find the Amendment exempt from CEQA and introduce and then adopt the Amendment with modifications; or

2) Find that the Amendment is not appropriate and establish findings at the public hearing recommending that the City Council deny the Amendment.

ATTACHMENTS:

Draft Planning Commission Resolution
Draft City Council Ordinance

File #: ID#25-580, Version: 1

City Manager Employment Agreement Amendment No. 1

Approve a Resolution authorizing the Mayor to sign an Amendment to the Employment Agreement with the Salinas City Manager Rene L. Mendez and adjust the Classification - Salary Schedule, effective December 22, 2025.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

FROM: **MAYOR DENNIS DONOHUE**

TITLE: **CITY MANAGER EMPLOYMENT AGREEMENT AMENDMENT NO. 1**

RECOMMENDED MOTION:

It is recommended that the City Council approve the attached resolution authorizing the Mayor to sign an Amendment to the Employment Agreement with the Salinas City Manager René L. Mendez and adjust the Classification – Salary Schedule, effective December 22, 2025.

EXECUTIVE SUMMARY:

On March 19, 2024, the City Council approved an Employment Agreement between the City of Salinas and City Manager Rene L. Mendez. The Agreement provides for an annual review of performance and compensation. The City Council completed the annual review of the City Manager and now moves to adjust the annual compensation and adjust the Classification – Salary Schedule with the corresponding increase.

BACKGROUND:

Rene Mendez was hired in May 2024 as the Salinas City Manager after the City Council conducted a nationwide search. Mr. Mendez and the City of Salinas entered into an Employment Agreement in March 2024 that includes an annual compensation of $300,000 with the term expiring in May 2027.

The City Council met in Closed Session on November 4, November 18, and on December 2 at which time Mr. Mendez's performance review was completed. The parties now wish to amend the compensation to reflect an annual salary of $315,000, effective December 22, 2025. This reflects an annual increase of $15,000. All other terms of the Employment Agreement remain in place.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No, Government Code §84308 does not apply.

STRATEGIC PLAN INITIATIVE:

The proposed action supports the City Council 2025 Strategic Goal of City Services ensuring fiscal responsibility and finance management.

FISCAL AND SUSTAINABILITY IMPACT:

The annual fiscal impact to the General Fund is estimated to be approximately $15,000 in base salary with a prorated amount of approximately $8,125 for the remainder of this fiscal year. The cost will be absorbed in the City's operating budget.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
1000	12.1111-61.1100	Salaries & Benefits Regular Pay	$351,714	$8,125

ATTACHMENTS:
Resolution
Employment Agreement
Amendment No. 1

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION OF THE SALINAS CITY COUNCIL AUTHORIZING THE MAYOR TO EXECUTE AN EMPLOYMENT AGREEMENT AMENDMENT NO. 1 BETWEEN THE CITY OF SALINAS AND RENE L. MENDEZ AND APPROVING MODIFICATION OF THE CLASSIFICATION-SALARY SCHEDULE

WHEREAS, on March 19, 2024, the Salinas City Council approved the Employment Agreement between the City of Salinas and City Manager Rene L. Mendez; and

WHEREAS, the City Council and City Manager have completed the annual employment performance evaluation process; and

WHEREAS, the City of Salinas desires to make changes to the Employment Agreement; and

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council authorizes the Mayor to execute an Amendment to the Employment Agreement to reflect an annual compensation of $315,000 in base wages of the City Manager, effective December 22, 2025. It is further resolved that the City Classification-Salary Schedule shall be modified consistent with such increase.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Soratos, City Clerk

AMENDMENT NO. 1 TO THE EMPLOYMENT AGREEMENT BETWEEN THE CITY OF SALINAS AND RENÉ L. MENDEZ, CITY MANAGER

The Employment Agreement between the City of Salinas and City Manager René L. Mendez, approved by the City Council on March 19, 2024, is hereby amended as follows.

Section 7.1 of the Employment Agreement is amended to reflect annual compensation of Three Hundred Fifteen Thousand Dollars ($315,000), effective December 22, 2025, and payable on a bi-weekly basis.

CITY OF SALINAS

Date: By: _____
Dennis Donohue

RENE L. MENDEZ

Date: By: _____
René L. Mendez

DocuSign Envelope ID: 51A3E24D-1405-49BB-A0C2-DDCF286CEECA

EMPLOYMENT AGREEMENT BETWEEN

THE CITY OF SALINAS

AND

RENE L. MENDEZ

1. **Parties.** The parties to this Employment Agreement (Agreement) are the City of Salinas ("City") and Rene L. Mendez ("Mendez" or "City Manager").

2. **Purpose.** The purpose of this Agreement is to provide for the employment of Mendez as City Manager of the City.

3. **Duties.** The City hereby agrees to employ Mendez to perform the functions and duties of the City Manager for the City as specified in the Salinas City Charter and Municipal Code, the Job Description, and any other applicable Ordinances, Resolutions, or Policies and to perform such other legally permissible and proper duties and functions as the City Council shall from time-to-time assign.

Mendez agrees that to the best of his ability and experience, he will at all times loyally and conscientiously perform all the duties and obligations required of him either expressly or implicitly by the terms of this Agreement. Mendez agrees that he will not, so long as he is employed by the City, take any employment or perform any consulting duties that will interfere with or be inconsistent with the performance of his duties as City Manager for the City.

4. **Term of Agreement.** This Agreement is effective upon the date it is adopted by the City Council until May 28,2027, unless it is terminated earlier in accordance with the provisions of this Agreement, at which time it shall expire. Nothing in this Agreement shall prevent, limit or otherwise interfere with the right of the City Council to terminate the services of the City Manager at any time provided that such termination shall be subject to the provisions of the City Code and Section 5 below.

5. **Separation from Employment/Severance Payment.**

5.1 The City Council may, subject to the provisions set forth below and applicable provisions of the City Code and the City's personnel rules and regulations, terminate the services of Mendez at any time, it being expressly understood and agreed between the parties that Mendez serves as an **at-will** employee of the City.

5.1.1 The City may terminate Mendez's employment and this Agreement at any time without cause and regardless of reason or for no reason ("Not-for-Cause"). Subject to Sections 5.4–5.7,

DocuSign Envelope ID: 51A3E24D-1405-49BB-A0C2-DDCF286CEECA

below, in the event Mendez is terminated Not-for-Cause while he is still willing and able to perform the duties of City Manager, the City shall provide Mendez with fourteen (14) days' written notice, upon the conclusion of which Mendez will be eligible to receive a lump sum payment of up to twelve (12) months of base salary as severance payment, paid pursuant to the terms of the severance agreement described in Section 5.4 below. Regardless of the provisions of 5.1.1, in no event may Mendez be terminated without Cause within ninety (90) days after any municipal election for the selection or recall of one or more of the members of the City Council.

5.1.2 The City may immediately terminate this Agreement at any time for Cause by providing Mendez written notice of his termination. For purposes of this Agreement, "Cause" for termination means "cause" or "improper conduct" as defined in the City's personnel rules and regulations or in its City Code and as determined by the City Council. In the event Mendez is terminated for Cause, Mendez shall not be entitled to and the City shall have no obligation to pay any severance payment.

5.2 Subject to applicable provisions of the City Code and the City's personnel rules and regulations, Mendez may terminate his employment for any reason, and at any time, with or without cause, by providing the City with fourteen (14) days' advance written notice. The City shall have the option, in its complete discretion, to make Mendez's termination effective at any time prior to the end of such period, provided the City pays Mendez all compensation due and owing him through to the last day actually worked, plus an amount equal to the base salary Mendez would have earned through the balance of the above 14-day notice period, together with any amounts that would be due to an employee upon termination of employment.

5.3 In accordance with California Government Code section 53261, a cash severance payment made pursuant to this Agreement shall not include any other non-cash item except health benefits payable to or on behalf of Mendez.

5.4 The severance payment described above will release the City from any further obligations under this Agreement, and any claims of any nature that Mendez might have against the City by virtue of his employment or termination thereof. Contemporaneously, with the delivery of the severance payment and in consideration therefore, Mendez agrees to execute and to deliver to the City a release releasing the City of all claims that Mendez may have against the City.

DocuSign Envelope ID: 51A3E24D-1405-49BB-A0C2-DDCF286CEECA

Initials RM KC

5.5 Mendez shall not be entitled to a severance payment in the following events:

5.5.1 The City Council elects not to renew this Agreement.

5.5.2 Mendez is terminated for Cause or because of his conviction of a felony or misdemeanor involving moral turpitude, or is convicted of any illegal act involving personal gain to himself.

5.5.3 Mendez dies or becomes disabled as provided in Section 6 and the City Council terminates his employment.

5.5.4 Mendez resigns or otherwise terminates his employment as provided in Section 5.2 above.

5.6 In the event Mendez resigns his position as City Manager, he shall not be entitled to a severance payment.

5.7 Section 5 of this Agreement shall be construed in accordance with all legal authority, including but not limited to, Government Code section 53260, which explicitly limits contractual severance cash settlements payable by a local agency employer.

6. **Disability or Death.** If Mendez is permanently disabled to the extent that he cannot perform the full range of the essential functions of his position as determined by his treating physician or is otherwise unable to perform the full range of the essential functions of his position because of sickness, accident, injury, mental incapacity, or other health reasons for a period of twelve (12) successive weeks beyond the exhaustion of all general leave, the City Council shall have the option to terminate this Agreement, subject to compliance with all provisions of law. If during the Term of this Agreement, or an extension of this Agreement (if any), the City Manager dies, his estates shall receive any owed salary and benefits for the City Manager's worked time. However, consistent with provision 5.5.3 above, his estate shall not be entitled to any additional compensation or payment, including severance.

DocuSign Envelope ID: 51A3E24D-1405-49BB-A0C2-DDCF286CEECA

7. **Compensation and Benefits.**

7.1 City agrees to pay for Mendez for services rendered pursuant hereto an annual salary at the base rate of three hundred thousand dollars ($300,000.00) payable on a bi-weekly basis in the same manner as other employees of the City are paid.

7.2 The City shall make contributions on Mendez's behalf to an Internal Revenue Code (IRC) 457 or 401(a) compensation plan commencing at the biweekly rate of $562.50, or $14,624.00 annual rate.

Mendez's determinations as to participation in either the IRC 457 or 401(a) plan shall be governed by the specific regulations for that plan.

7.3 **Auto Allowance.** The City agrees to pay Mendez a monthly auto allowance of seven hundred fifty dollars ($750.00) unless he elects an assigned City vehicle for his use. In the event Mendez elects an assigned City vehicle, such use shall be limited by and subject to Administrative Memorandum 78-05 "Use of City-Owned and Private Vehicles."

7.4 **Professional Organizations.** The City shall pay for memberships for Mendez in the following professional organizations: ICMA, CCMF, California League of Cities.

7.5 The City agrees to provide Mendez with City paid Life Insurance in the amount of $150,000, the City-paid Medical, Dental, Vision and Disability Insurance in the same amounts provided to City Department Directors.

7.6 Mendez shall participate in the California Public Employees Retirement System (CalPERS) consistent with applicable Classic or PEPRA eligibility requirements.

7.7 Mendez shall receive 30 days per year Annual Leave at a biweekly accrual rate of 9.23 hours per pay period. At the start of his employment, Mendez shall receive a one-time sum of 40 banked hours of Annual Leave effective May 28, 2024.

Cap: 768 hours

The maximum Annual Leave accrual cap shall be 768 hours. Once the employee reaches the maximum Annual Leave accrual cap the employee will not accrue additional Annual Leave until the Annual Leave balance is below the maximum accrual cap; accrued unused Annual Leave will be paid at separation.

DocuSign Envelope ID: 51A3E24D-1405-49BB-A0C2-DDCF286CEECA

7.8 Any other benefits not specifically mentioned in this Agreement shall be provided in accordance with standards applicable to all City Department Directors.

8. **Performance Evaluation**: The City Council shall review and evaluate the performance and compensation of Mendez on at least an annual basis. The City Manager, in consultation with the City Council, shall define such goals and performance objectives that they determine to be necessary for the proper day-to-day management of the City. In attainment of the City Council's adopted performance objectives, the City Council, in consultation with Mendez, shall further establish a relative priority among the various goals and objectives, and reduce said goals and objectives to writing.

9. **General Expenses**: The City recognizes that certain expenses of a non-personal, but job-related nature are incurred by Mendez and the City agrees to reimburse or to pay these reasonable expenses consistent with City policy. The City shall also provide employee a cell phone and/or iPad and laptop computer for Mendez's exclusive business use.

10. **Notice**: Notices pursuant to this Agreement shall be given by mail or personal delivery. Notice shall be deemed given as of the date of personal service or forty-eight (48) hours after deposit in the mail. Notices shall be addressed as follows:

10.1 Notice to Mendez shall be sent to:

Rene L. Mendez

10.2 Notice to the City shall be sent to:

Mayor
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

With a copy to:

City Clerk
City of Salinas
200 Lincoln Avenue
Salinas, CA 93901

DocuSign Envelope ID: 51A3E24D-1405-49BB-A0C2-DDCF286CEECA

11. **General Provisions**:

11.1 The Agreement shall be binding and inure to the benefit of the heirs at law and executors of Mendez.

11.2 If any provision, or any portion therefore, contained in this Agreement is held unconstitutional, invalid or unenforceable, the remainder of this Agreement shall be deemed severable and shall remain in full force and effect.

11.3 The persons executing this Agreement on behalf of the parties warrant that they are duly authorized to execute this Agreement.

11.4 This Agreement constitutes the entire agreement between the parties and supersedes any previous Agreements, oral or written. This Agreement may be modified, or provisions waived only by subsequent mutual written agreement executed by the City and Mendez.

11.5 This Agreement shall be interpreted as though prepared by both parties.

11.6 This Agreement is entered into and is to be performed in Monterey County, California.

CITY OF SALINAS

Date: March 20, 2024

By: _____
Kimbley Craig, Mayor

Rene L. Mendez

Date: March 13, 2024

By: _____
Rene L. Mendez

APPROVED AS TO FORM:

DocuSigned by:
Che Johnson
7F629C97CE1E420...

Che Johnson, Esq.
Liebert Cassidy Whitmore

File #: ID#25-581, Version: 1

Salinas Police Officers Association and Police Managers Association Memoranda of Understanding; Modification to Classification - Salary Schedule

Approve a Resolution authorizing the City Manager to sign the Memoranda of Understanding (MOU) with the Salinas Police Officers Association (SPOA) and the Police Managers Association (PMA) for terms ending December 31, 2027, and December 31, 2028, respectively, and approving modification to the Classification - Salary Schedule.

powered by Legistar™

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **ADMINISTRATION**

FROM: **RENE MENDEZ, CITY MANAGER**

BY: **MARINA HORTA-GALLEGOS, HUMAN RESOURCES DIRECTOR**

TITLE: **SALINAS POLICE OFFICERS ASSOCIATION AND POLICE MANAGERS ASSOCIATION MEMORANDA OF UNDERSTANDING; MODIFICATION TO CLASSIFICATION – SALARY SCHEDULE**

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the City Manager to sign the Memoranda of Understanding (MOU) with the Salinas Police Officers Association (SPOA) and the Police Managers Association (PMA) for terms ending December 31, 2027, and December 31, 2028, respectively, and approving modification to the Classification – Salary Schedule.

EXECUTIVE SUMMARY:

It is recommended that the City Council approve a Resolution authorizing the City Manager to sign new Memoranda of Understanding with the Salinas Police Officers Association and with the Police Managers Association and authorizing modification to the Classification – Salary Schedule.

BACKGROUND:

The Memoranda of Understanding between the City and the SPOA and SPMA expire on December 31, 2025. Representatives of the City and the two units met and conferred in good faith through the collective bargaining process and have reached tentative agreements on the terms of new Memoranda of Understanding consistent with City Council direction.

The attached Memoranda of Understanding are a result of several weeks of good faith negotiations between the parties and expect this will assist recruitment and retention efforts.

Salinas Police Officers Association:

- Term: January 1, 2026 – December 31, 2027
- Wages: 3% salary increase effective January 2026; 2% market adjustment January 2026; 2% salary increase January 2027; 2% market adjustment July 2027
- Premium for special assignment – 5% for Drone pilot and SWAT
- Master officer pay: add SWAT
- Night shift differential: increase from $23.45 to $25.00 per shift
- Other Terms: Language/process clean-up

Police Managers Association

- Term: January 1, 2026 – December 31, 2028
- Wages: One step (5%) salary adjustment on the Salary Schedule, effective January 2026; 3% increase January 2027; 3% increase January 2028
- Bilingual premium: maintain 5%
- Night shift differential: increase from $23.45 to $25.00 per shift
- Compensatory time off: increase cap from 120 to 160 hours
- Other Terms: Language/process clean-up

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This proposed action meets the City Services Council goal ensuring fiscal responsibility and financial management.

DEPARTMENTAL COORDINATION:

Administration, Finance, Human Resources, and Legal collaborated in this process.

FISCAL AND SUSTAINABILITY IMPACT:

The projected cumulative cost of the SPOA adjustments over the term of the MOU is approximately $662,546 in FY 2025-26 (6 months), $1,692,202 in FY 2026-27, and $1,029,656 in FY 2027-28 (6 months) for a total of $3,384,404.

The projected cumulative cost of the PMA adjustments over the term of the MOU is approximately $203,950 in FY 2025-26 (6 months), $534,967 in FY 2026-27, $792,913 in FY 2027-28, and $461,896 in FY 2028-29 (6 months) for a total of $1,993,727.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
1000-1200	Police Department (SPOA)	Salaries & Benefits	$0	$662,546
1000-1200	Police Department (PMA)	Salaries & Benefits	$0	$203,950

ATTACHMENTS:

Resolution
Salinas Police Officer Associations – MOU
Police Managers Association – MOU

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION APPROVING THE MEMORANDA OF UNDERSTANDING FOR THE SALINAS POLICE OFFICERS ASSOCIATION AND POLICE MANAGERS ASSOCIATION AND AUTHORIZING THE CITY MANAGER TO SIGN THE MEMORANDA OF UNDERSTANDING AND AUTHORIZING MODIFICATION TO THE CLASSIFICATION - SALARY SCHEDULE

BE IT RESOLVED BY THE CITY COUNCIL OF SALINAS that the City Manager is hereby authorized and directed for and on behalf of the City of Salinas to sign the Memoranda of Understanding for the Salinas Police Officers Association and for the Police Managers Association and authorizing the corresponding modification to the Classification-Salary Schedule.

PASSED AND APPROVED this 9th day of December 2025 by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Soratos, City Clerk

PMA Tentative Agreement

The City of Salinas and the Salinas Police Managers Association (PMA) tentatively agree to the following tracked changes to their Memorandum of Understanding (MOU), subject to ratification of PMA membership and approval of City Council.

SECTION 1 – PREAMBLE

This Memorandum of Understanding is entered into by the City of Salinas ("City") and the Police Managers Association ("Association"). This Memorandum of Understanding applies to all regular personnel in Job Classifications found in Appendix A attached hereto. This Memorandum of Understanding is subject to Sections 3500-3510 of the Government Code of the State of California otherwise known as the Meyers-Milias-Brown Act ("MMBA"), and the City of Salinas Charter and Municipal Code.

SECTION 2 – NO ABROGATION OF RIGHTS

The parties acknowledge that the City rights and employee rights as indicated under Chapter 25, Sections 31 and 32, and all applicable State or Municipal laws, the City Personnel Rules and Regulations, the City Personnel Manual, and the Salinas Police Department Policy Manual, and the rights of the City Council are neither abrogated nor made subject to the meet and confer process by the adoption of this Memorandum of Understanding.

The City agrees to act in accordance with the provisions of the Public Safety Officers Procedural Bill of Rights as currently provided in Government Code Sections 3300 et seq.

SECTION 3 – PAST PRACTICES

The parties agree that this Memorandum of Understanding supersedes any past practice covered by this Memorandum of Understanding and any other prior written agreement agreed to by the parties not addressed in this Memorandum of Understanding.

SECTION 4 – NO DISCRIMINATION

The City and the Association will cooperate in pursuing a policy of no discrimination. Unit employees shall have the right to form, join and participate in the activities of employee organizations of their own choosing for the purpose of representation on all matters of employer-employee relations including wages, hours, and other terms and conditions of employment. No such employee shall be interfered with, restrained, coerced or discriminated against by the City or the Association because of his/her exercise of the rights established by law.

SECTION 5 – RECOGNITION MATTERS

A. Recognition

DRAFT

Pursuant to Sections 3500-3510 of the Government Code of the State of California, and Chapter 25, Section 34 of the Salinas Municipal Code, the City has certified the Association as the recognized employee organization for full-time regular employees assigned to certain classifications designated in Appendix A ("Unit").

B. Dues Checkoff

The City agrees to continue to allow dues and other mutually agreed upon payroll deductions to be deducted from the pay of employees who voluntarily authorized such deductions in writing on a form provided by the Association. Such deductions shall be made in a lump sum on a monthly basis and shall be so remitted to the Association. The City shall not deny consent for reasonable payroll deductions, nor shall the Association unreasonably request payroll deductions.

The Association shall indemnify and defend and hold the City of Salinas harmless against any claims made and against any suit instituted against the City of Salinas on account of collection of Association dues and other mutually agreed upon payroll deductions. In addition, the Association shall refund to the City of Salinas any amounts paid to it in error.

SECTION 6 – PAY RATES AND PRACTICES

A. Wages

1. Effective in the first full pay period of ~~January 20,~~ 2026~~5~~ following ratification and approval of this Memorandum of Understanding ("MOU"), wages for ~~eligible~~ Unit members will be adjusted as reflected in the~~receive a 4%~~ salary schedule attached as Appendix A~~adjustment~~.
2. Effective in the first full pay period of January 2027, Unit members will receive a 3% salary adjustment.
~~1.~~3. Effective in the first full pay period of January 2028, Unit members will receive a 3% salary adjustment.

B. Bilingual Premium

A premium of five percent (5%) of base salary shall be paid to Police Sergeants and Police Commanders in recognition that they are assigned by management to routinely and consistently speak and use Spanish~~a language other than English~~ in the course of the employee's duties. ~~This 5% premium is grandfathered for employees receiving this premium before January 1, 2025. An employee will be paid $75 per pay period for any bilingual premium awarded on or after January 1, 2025.~~ This section is subject to administrative ~~discretion~~direction.

One hundred dollars ($100) per month shall be paid to Deputy Police Chiefs who routinely and consistently speak and use Spanish~~a language other than English~~ in the course of his/her job duties, subject to administrative direction.

DRAFT

C. Special Assignment Pay

The City has established two (2) categories of special assignment pay.

1. Temporary Upgrade Pay (Special Assignment Pay While Working Out of Class). An employee who is assigned by the Chief of Police to all the duties of a higher classification, while relieved of the duties of the employee's current position, shall receive a ten percent (10%) Temporary Upgrade Pay. Such pay shall be based on the employee's established base salary.

2. Special Assignment Pay While Performing Additional Responsibilities. An employee who is assigned by the Police Chief a significant increase in duties and responsibility in his/her classification may receive a ten percent (10%) special assignment pay. Such pay is authorized on recommendation of the Chief of Police with approval of the Human Resources Director. It may be paid for special assignments of not less than two (2) weeks nor more than three (3) months duration. The City Manager may approve additional special assignment pay beyond three (3) months for exceptionally difficult long-range assignments.

Consistent with Government Code section 20480, an out-of-class appointment to an upgraded position or higher classification during recruitment for a vacant position shall not exceed a total of 960 hours in each fiscal year.

D. Overtime

1. Consistent with current practice, employees in the rank of Sergeant who work beyond their normal shift schedule shall be compensated at time and one-half (1½) for the excess hours worked.

2. Pursuant to 29 USC section 207(k), for purposes of FLSA overtime, the work period is 28 days.

E. Court Pay for Sergeants

1. Off-duty court pay for Sergeants will be four (4) hours pay or comp time at time and one half (1½) or time and one half (1½) for actual hours in court, whichever is greater, except as modified in 2 and 3 below.

2. If one (1) officer makes two (2) or more court appearances in one (1) day and these appearances are:

   a. Scheduled at least four (4) hours apart, the officer shall receive not less than four (4) hours pay at time and one half (1½) for each appearance.

   b. Scheduled less than four (4) hours apart, the officer shall be compensated for a minimum of four (4) hours pay at time and one half (1½) or time and one half (1½) for all hours in court, whichever is greater. This includes all subpoenas

DRAFT

within the four (4) hour time period with the overtime period commencing at the appearance time of the earliest subpoena. Court compensation will be no more than eight (8) hours per day (two (2)-four (4) hour minimums) unless more hours are actually worked. In no case will there be double compensation for overlapping hours.

3. If a court appearance is scheduled within two (2) hours of the beginning of the officer's shift, compensation shall be as follows:

   a. Time and one half for hours from end of shift through the completion of the court appearance, (example: If the officer ends his/her shift at 0800 hours (8:00 a.m.) and has court from 0830 hours (8:30 a.m.) to 0900 hours (9:00 a.m.) = 1 hour, 1000 hours (10:00 a.m.) to 1045 hours (10:45 a.m.) = four (4) hours)

   OR,

   b. Time and one half (1½) for hours from time of subpoena until beginning of shift, (example: 1445 hours (2:45 p.m.) to 1700 hours (5:00 p.m.) = four (4) hours; 1500 hours (3:00 p.m.) to 1700 hours (5:00 p.m.) = two (2) hours, if the officer starts his/her shift at 1700 hours).

4. The Department shall by 1800 hours (6:00 p.m.) of the preceding court day have available in the Watch Commander's office a list of those officers whose court appearances have been canceled for the next court day. It is the responsibility of the subpoenaed officer to check the status of any subpoena, as provided in the Salinas Police Department Policy Manual, after 1800 hours (6:00 p.m.) on the prior court day to ascertain if a court appearance has been canceled.

   No compensation shall be given for a properly canceled court appearance.

   In the event of a court cancellation entered into the City notification systems after 6:00 p.m. on the preceding day but before 5:00 a.m. on the court day, the officer shall receive a two (2) hour minimum at straight time.

   In the event of a court cancellation entered into the City notification systems at or after 5:00 a.m. on the court day, the officer shall receive the four (4) hour minimum set forth in Paragraph 1, above, if not otherwise scheduled to work during the time of the cancelled appearance. The applicable court pay is determined by when the cancellation is entered into the City notification system, not the time the officer checks the system.

5. At their option, employees may choose to work in the Police Department during court lunch breaks if they are required to return to court after the court lunch break. This is contingent on the Watch Commander having a work assignment for the officer. If this be the case, the officer must have the Watch Commander sign the subpoena forms indicating such assignment.

DRAFT

F. Night Shift Differential

Night shift differential at the rate of $2~~53~~.00~~45~~ per shift shall be paid to employees who are routinely and consistently scheduled to be on duty at midnight. Being on duty at midnight includes employees whose assigned shift either ends or begins at midnight. No night shift differential will be paid for overtime hours worked.

G. Emergency Callback

Police Commanders shall be eligible for emergency callback overtime. Emergency callback overtime is not paid for attendance at training, meetings, or scheduled events. Emergency callback overtime shall be compensated at time and one-half (1½), up to a maximum of ten (10) hours or ten (10) hours and forty (40) minutes (depending on assigned schedule) per incident, subject to a minimum overtime callback of two (2) hours (three hours compensation).

H. Compensatory Time Accrual

The maximum compensatory time accrual for employees represented by the Police Management Association shall be 16~~2~~0 hours. Comp time accrual is limited to overtime worked covering regular shifts; it does not accrue for working special events or grant-funded activities or other situations for which the City may seek reimbursement and does not accrue for holiday pay.

I. Investigations Supervisor On-Call Pay

On-call pay of $5.00 per hour shall be provided to the Investigations Supervisor as assigned by the Division Commander. The on-call compensation shall commence at the conclusion of the employee's work shift.

SECTION 7 – BENEFITS

A. Health, Dental, and Vision Plan Benefit

The City shall contribute toward the health premiums for coverage under the Peace Officers Research Association of California (PORAC) plan or another City-sponsored PERS plan of the employee's choice, for which the employee is eligible, as described below.

~~Continuing through December 2025, the City shall contribute an amount toward monthly health benefit premiums for Unit employees equal to 95% of the PORAC premium for the level of coverage the employee has selected, up to a maximum of 95% of the cost of the premium for the PERS Platinum plan.~~

Effective in January 2026, the City shall contribute an amount toward monthly health benefit premiums for Unit employees equal to 94% of the premium for the level of coverage the employee has selected, up to a maximum of 94% of the cost of the premium for the PORAC plan.

DRAFT

The employee shall pay for premium costs above the City's contribution through payroll deductions.

The City will continue with the full amount of premiums for current supplementary dental and vision plans available to City employees and eligible dependents throughout the term of this MOU.

Employees enrolled in the City's medical program under the California Public Employees' Medical and Hospital Care Act ("PEMHCA") receive a contribution by the City equal to the statutory minimum monthly contribution under PEMHCA. The City contribution amounts described above shall include the PEMHCA statutory minimum contribution.

In the event that new legal requirements of the Affordable Care Act (ACA) are effective during the term of this MOU, the parties agree to re-open on the limited subject of achieving legal compliance with the ACA.

An employee may elect to waive the City's health insurance coverage, if the employee complies with the following conditions:
1. The employee and all individuals in the employee's tax family have alternative Minimum Essential Coverage as defined by the ACA through a provider other than Covered California; and
2. The employee provides affirmation or proof to Human Resources of the alternative Minimum Essential Coverage at hire, if applicable, and annually during the City's health insurance open enrollment period.

B. Retiree Medical Benefit

Unit members who retire from the City and qualify as "annuitants" under PEMHCA are enrolled by CalPERS in the applicable group health plan as a retiree. As required by applicable law, annuitants must enroll in Medicare at age 65 or as soon as they become eligible.

The City will pay (1) the PEMHCA minimum contribution for annuitants, and (2) twenty-five (25%) percent or $100 per month (whichever is less) for reimbursement of the medical insurance premium for employees retiring from the City who qualify as annuitants and who have been employed with the Salinas Police Department since before July 1, 2019, subject to proof of premium payment by annuitants. The City payment of the additional benefit beyond the PEMHCA minimum contribution shall be discontinued when the employee becomes eligible for Medicare coverage or after ten (10) years, whichever is sooner.

During the term of this MOU, the City will administer employee contributions to the PORAC Retiree Medical Trust at the request of the Association. The parties agree that this will be an employee-funded benefit at no expense to the City.

C. Long Term Disability

DRAFT

The City shall contribute to the City sponsored Long Term Disability Plan the full cost of the 60% - no maximum monthly benefit program.

D. Life Insurance

The City shall provide term life insurance in an amount equal to the employee's base salary, up to $150,000, for each regular employee represented in the Unit.

E. Tuition Reimbursement

An employee shall be allowed up to five hundred dollars ($500) per fiscal year for eligible educational expenses upon successful completion of an approved academic course of study and/or individual course of study approved by the Chief of Police and the Human Resources Director. Eligible expenses are defined as costs for classes which meet the following criteria:

- Approval is obtained prior to attending class
- Are directly related to an employee's job duties
- Receive college units, POST training credit, CEU credit, or are offered/presented by a bona fide, recognized firm or institution with direct knowledge of an experience in the curriculum offered
- For which class and study time is outside of the employee's work hours
- For which successful completion (academic grade of C or better or a certificate of completion) is provided. Reimbursement will not be made without such documentation.
- Reimbursement for training classes, seminars and workshops which are not part of an academic course of study is limited to the cost of registration only. Expenses for lodging, meals, travel and other related expenses are not reimbursable under this program.
- Expenses for books, class fees, and/or class supplies for college classes which are part of an academic course of study will be eligible for reimbursement under this program.

F. Uniform Allowance

The City shall pay twelve hundred dollars ($1200) per calendar year for uniform replacement and maintenance. The uniform allowance shall be paid at the rate of one hundred ($100) per month.

G. Educational Incentive

DRAFT

1. An educational incentive in the amount of two and a half percent (2.5%) of base pay will be paid to a Unit member with an associate's degree (AA/AS) from an accredited college or university. The AA/AS educational incentive does not stack or carry forward; it is not paid in addition to the educational incentives described below.

2. An educational incentive in the amount of five percent (5%) of base pay will be paid to a Unit member with a bachelor's degree (BA/BS) from an accredited college or university. The BA/BS educational incentive does not stack or carry forward; it is not paid in addition to the educational incentive described below.

3. An educational incentive in the amount of seven and a half percent (7.5%) of base pay will be paid to a Unit member who holds a graduate degree (MA/MS/JD) from an accredited college or university. The total amount of educational incentive is capped at seven and a half percent (7.5%).

To qualify for educational incentives, employees must submit proof of degree to the Human Resources Director. These incentives are effective upon approval by the Human Resources Director, no sooner than the first full pay period following approval of this MOU; no retroactive educational increases will be paid.

H. Residency Stipend

Employees who maintain their legal residence within the corporate limits of the City of Salinas shall receive a monthly residency stipend payable on a biweekly basis. The stipend shall be $200 per month.

I. PERS Retirement Program

1. Classic Employees

The City shall provide the PERS Police Public Safety Retirement Program 3% @ 50 benefit for employees hired before July 1, 2011. The City provides the 3% @ 55 formula for employees hired on or after July 1, 2011. Employees shall pay the employee share of nine (9%) percent.

PERS contributions contained in this paragraph shall be provided consistent with Government Code section 20516(f). Effective in the first full pay period following approval of this MOU or as soon as administratively feasible thereafter, each classic employee in the classifications of Police Sergeant and Police Commander shall contribute an additional two percent (2%) toward the employer contribution to his/her pension benefit. Effective January 2018, each classic employee in the classifications of Police Sergeant and Police Commander shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit. Effective in the first full pay period of July 2018, classic employees in the classification of Deputy Chief shall contribute an additional three percent (3%) toward the employer contribution to his/her pension benefit.

DRAFT

2. New Members

The formulas above do not apply to persons who are defined as "new members" under the Public Employees' Pension Reform Act of 2013 ("PEPRA").

"New members" under PEPRA are subject to all applicable PEPRA provisions, including the 2.7% @ 57 formula. Each new member will contribute 50% of the normal cost of his/her benefit as determined by CalPERS.

J. Longevity Pay

Effective January 20, 2025, employees who have attained ten (10) years of regular service with the City of Salinas Police Department shall receive a three percent (3%) longevity pay incentive.

Employees who have attained twenty (20) years of regular service with the City of Salinas Police Department shall receive a longevity pay incentive of an additional five (5%) percent base salary in recognition of their time in service for a total of eight percent (8%) in longevity pay.

No employee shall receive more than eight percent (8%) in longevity pay. Longevity pay is effective in the first full pay period following the employee's anniversary date.

K. Blood Donation

An employee may be granted paid release time of up to a maximum of one (1) hour for donating blood during scheduled hours of work. The length of the leave must be approved in advance by the supervisor. Approval or denial of this leave shall be within the sole discretion of the Department.

SECTION 8 – LEAVE PROVISIONS

A. Holidays

1. Fixed Holidays

	Date
New Year's Day	January 1
Martin Luther King Birthday	Third Monday in January
Lincoln's Birthday	February 12
Presidents'~~Washington's~~ D~~Birthd~~ay	Third Monday in February
Cesar Chavez Day	March 31
Memorial Day	Last Monday in May
Juneteenth	June 19
Independence Day	July 4th
Labor Day	First Monday in September
Veteran~~'~~s Day	November 11

DRAFT

Thanksgiving Day	Fourth Thursday in November
Friday after Thanksgiving	Day after Thanksgiving
Christmas Eve	December 24
Christmas Day	December 25

2. Effective June 18, 2024, Cesar Chavez Day and Juneteenth are recognized holidays for this Unit.

3. Every day appointed by the President or Governor for a public day of mourning, Thanksgiving, or holiday, when ratified by the Mayor or the Salinas City Council.

4. All holidays are calculated as eight (8) hours.

5. Holiday Pay: In recognition of the fact that employees assigned to patrol with rotating schedules are normally required to work on a fixed holiday because they work in positions that require scheduled staffing without regard to holidays, in lieu of receiving time off for fixed holidays, employees with rotating schedules will be paid 4.31~~eight (8)~~ hours of pay in each biweekly paycheck (112 hours per year)~~for each of the fixed holidays listed above, as additional pay during the pay period in which the holiday falls~~. This pay consists of base pay plus any applicable bilingual premium, temporary upgrade pay, special assignment pay (additional duties), educational incentive, and longevity pay. If an employee was scheduled to work on a holiday, the employee must use accrued annual leave or compensatory time off for any approved leave on the holiday.

6. Holiday Leave: Unit employees who are not normally required to work on a holiday (generally employees with non-patrol assignments, such as to the Detective Division, Personnel & Training, or Internal Affairs) are paid eight (8) hours of holiday leave at straight time for time off on each holiday listed above.

B. Annual Leave

Annual Leave shall be as provided in the Personnel Manual. Annual Leave accrues over the course of a year as follows:

1st through 5th year	176 hours per year
6th through 10th year	216 hours per year
11th through 15th year	232 hours per year
16th through 17th year	240 hours per year
18th through 19th year	248 hours per year
20th through 24th year	256 hours per year
25th year and later	264 hours per year

C. Bereavement Leave

An employee represented by the Association shall be entitled to four (4) days of leave with

DRAFT

pay, plus one unpaid day (which may be compensated using annual leave), for the death of a family member. All provisions of the Personnel Manual regarding Bereavement Leave shall apply.

Family member includes:

Husband	Mother-in-Law
Wife	Father-in-Law
Father	Sister-in-Law
Mother	Brother-in-Law
Child	Legal Guardian
Brother	Step-Child
Sister	Step-Father
Grandparent	Step-Mother
Grandchild	Step-Mother-in-Law
Step-Father-in-Law	Registered Domestic Partner

D. Family & Medical Leave

In accordance with the California Family Rights Act and the federal Family and Medical Leave Act, the City of Salinas Family & Medical Leave Policy is detailed in the Administrative Memorandum 94-1, as revised.

SECTION 9 – WORKING CONDITIONS

A. Grievance/Disciplinary Action Appeal Procedure

The Grievance/Disciplinary Action Appeal Procedure for employees in this Unit is set forth in the Personnel Manual. No employee shall suffer retaliation resultant from use of this procedure.

B. Schedules

Personnel assigned to patrol are normally scheduled to work 10-hour and 40-minute shifts. The Chief of Police may authorize other schedules as appropriate, including a four-ten plan with four 10-hour days each week. The Police Chief has the right to change and implement work schedules for all unit personnel, consistent with the needs of the Salinas Police Department and the community subject to completing any legally required bargaining under the MMBA.

SECTION 10 – COMMITTEES

A. Safety Committee

The City and the Association shall cooperate in pursuing safe working practices. In the interest of increasing safety within City operations and consistent with existing City policy, the Association may appoint one (1) member to serve on any safety committee within the scope of Association representation. The rotation policy (six-month rotation, 1-year term) shall

DRAFT

apply. Recommendations of the Safety Committee shall be referred to the City Manager for review and action if deemed appropriate by the City Manager.

B. Deferred Compensation Committee

The City's Deferred Compensation Committee may include one (1) employee designated by the Association. The designated employee must be a participant in the City's Deferred Compensation Program with Trust Deed Program investments.

SECTION 11 – TERM

The term of this Memorandum of Understanding shall commence January 1, 2026~~5~~, and shall expire December 31, 2028~~5~~, except as otherwise provided in this Memorandum of Understanding. Proposals for change and/or renewal shall be submitted by October 1, 2028~~5~~.

Dated _____	Dated _____
CITY OF SALINAS	SALINAS POLICE MANAGERS ASSOCIATION
_____	_____
By: René Mendez City Manager	By: Ruben Sanchez President

DRAFT

APPENDIX A

[update salary schedule]

POA Tentative Agreement

The City of Salinas and the Salinas Police Officers Association (POA) tentatively agree to the following tracked changes to their Memorandum of Understanding (MOU), subject to ratification of POA membership and approval of City Council.

SECTION 1 – PREAMBLE

This Memorandum of Understanding is entered into by the City of Salinas ("City") and the Salinas Police Officers Association ("Association"). "Employee" for the purpose of this Memorandum of Understanding means all regular personnel in Job Classifications found in Appendix A attached hereto. This Memorandum of Understanding is subject to Sections 3500-3510 of the Government Code of the State of California, otherwise known as the Meyers-Milias-Brown ("MMB") Act, and the City of Salinas Charter and Municipal Code.

SECTION 2 – NO ABROGATION OF RIGHTS

The parties acknowledge that the City rights and employee rights as indicated under Chapter 25, Sections 31 and 32, of the Salinas Municipal Code, and all applicable state or municipal laws, the City Personnel Manual, the Salinas Police Department Policy Manual, and the rights of the City Council are neither abrogated nor made subject to the meet and confer process by the adoption of this Memorandum of Understanding.

The City also agrees to act in accordance with the provisions of the Public Safety Officers Procedural Bill of Rights as provided in Government Code Sections 3300, et seq.

SECTION 3 – PAST PRACTICES

The parties agree that this Memorandum of Understanding supersedes any past practice covered by this Memorandum of Understanding but does not affect any other written agreements agreed to by the parties not addressed in this Memorandum of Understanding. Such prior written agreements shall continue in full force unless they no longer apply.

SECTION 4 – NO DISCRIMINATION

The City and the Association will cooperate in pursuing a policy of no discrimination. Unit employees shall have the right to form, join, and participate in the activities of employee organizations of their own choosing for the purpose of representation on all matters of employer-employee relations including wages, hours, and other terms and conditions of employment. No such employee shall be interfered with, restrained, coerced, or discriminated against by the City or the Association because of his/her exercise of the rights established by law.

Employees electing not to join the Association may not be represented by the Association or its affiliated representative. An employee not joining the Association is exercising his or her rights to self-representation.

DRAFT

Nothing in this section prevents the Association and its representative from representing its members in accordance with the Memorandum of Understanding, state and federal law, and the City of Salinas Personnel Manual.

SECTION 5 – RECOGNITION MATTERS

A. Recognition

Pursuant to Sections 3500-3510 of the Government Code of the State of California, and Chapter 25, Section 37, of the Salinas Municipal Code, the City has certified the Association as the recognized employee organization consisting of regular employees filling classes designated in Appendix A.

B. Dues Collection

The City shall deduct Association membership dues in an amount designated by the Association, and any other mutually agreed upon payroll deduction from the pay of member employees.

The Association shall indemnify and defend and hold the City of Salinas harmless against any claims made and against any suit instituted against the City of Salinas on account of collection of Association dues and other mutually agreed upon payroll deductions. In addition, the Association shall refund to the City of Salinas any amounts paid to it in error upon presentation of supporting evidence.

SECTION 6 – PAY RATES AND PRACTICES

A. Wages

1. Effective in the first full pay period of January 2026 following ratification and approval of this Memorandum of Understanding ("MOU"), bargaining unit members will receive a 3.0% cost-of-living adjustment plus 2.0% market adjustment, for a total of 5.0%~~4.0%~~ increase to the salary schedule.

2. Effective in the first full pay period of January 2027~~5~~, bargaining unit members will receive a 2.0% increase to the salary schedule.

3. Effective in the first full pay period of July 2027, bargaining unit members will receive a 2.0% increase to the salary schedule.~~The Job Classification/Salary Schedule is attached as Appendix A. Effective in the first full pay period following ratification and approval of this MOU, the Salary Schedule removes the lower bottom step for employees hired after July 1, 2011, and adds a top step (eligibility for Step 7 is limited to members who have been at Step 6 for at least 12 months).~~

B. Bilingual Premium~~ay~~

A premium pay of five percent (5%) of base salary shall be paid to an employee assigned by management to speak and use Spanish~~a language other than English~~ in the course of the employee's duties, effective in the first full pay period following approval by Human Resources. This section is subject to administrative direction.

C. Special Assignment Pay

The City has established the following categories of special assignment pay.

1. Temporary Upgrade Pay (Special Assignment Pay While Working Out of Class). An employee who is assigned by the Chief of Police to perform all the duties of a higher ~~vacant~~ position and classification ~~for more than eighty (80) consecutive regular work hours, and~~ for a limited duration (up to 960 hours each fiscal year)~~, during recruitment for a regular appointment to the vacant position~~, without maintaining the duties of his/her current position, shall receive a five percent (5%) Temporary Upgrade Pay ~~beginning on the eighty-first (81st) consecutive hour of work~~ while so assigned. Such pay shall be based on the employee's established base salary.

2. Special Assignment Pay While Performing Additional Responsibilities. An employee who is assigned by the Chief of Police a significant increase in duties and responsibility in his/her classification may receive a ten percent (10%) special assignment pay. Such pay is authorized on recommendation of the Chief of Police with approval of the Human Resources Director~~City Manager.~~ It may be paid for special assignments of not less than two (2) weeks nor more than three (3) months duration. The City Manager may approve additional special assignment pay beyond three (3) months for exceptionally difficult long-range assignments.

D. Differentials/Premiums

The Police Chief may make special assignments in his/her discretion. The following premiums are effective in the first full pay period following notice to Human Resources of an assignment; no retroactive payment of premiums is owed. Premiums are calculated at 5% of base pay.

1. Motorcycle Patrol Premium – 5%

   A unit employee routinely and consistently assigned by management to operate and/or patrol on motorcycle duty shall receive a Motorcycle Patrol Premium of five percent (5%) above current step subject to administrative direction.

   Employees so assigned shall be reimbursed for the purchase of motorcycle boots and helmets as needed. Need shall be defined by management. The City will provide reasonably required material for cleaning and maintenance of the motorcycle as defined by the City. All cleaning and maintenance must be performed during normal work hours.

DRAFT

2. Canine Officer Premium – 5%

A unit employee routinely and consistently assigned by management to handle, train, and board a canine shall receive a Canine Officer Premium of five percent (5%) above current step, in the first full pay period following ~~training and~~ assignment with a canine ~~in the field~~, subject to administrative direction.

The City and the Association reasonably approximate that canine officers spend four (4) hours per workweek, while otherwise off duty, walking, grooming/cleaning, feeding, training, and otherwise caring for and maintaining the canine. Four (4) hours per workweek at one and a half (1½) times the employee's hourly rate is paid for such time, in addition to the 5% premium described above. This additional compensation is intended to compensate for all off-duty care of the canine and related activity; payment will be processed automatically during the assignment, without a need for overtime slips. In the event of a medical emergency or other unusual circumstance requiring extraordinary care for the canine, the canine officer must notify a supervisor as soon as possible of any additional time required.

In addition, veterinarian fees, food costs, and other reasonable expenses for the upkeep of the canine are reimbursed upon proper request for reimbursement.

3. Detective Division Premium – 5%

Police Officers who are routinely and consistently assigned to the Detective Division may receive a Detective Division Premium of five percent (5%) above current step subject to administrative direction.

4. Police Liaison Premium (Community Relations/SRO) – 5%

Police Officers who are routinely and consistently assigned to function as a liaison between special persons, groups, or courts and the Police Department (while assigned to Community Relations or as a School Resource Officer) may receive a Police Liaison Premium of five percent (5%) above current step subject to administrative direction.

5. Crime Scene Investigator Premium – 5%

A unit employee routinely and consistently assigned by management to analyze and explore ~~a~~ crime scenes on Crime Scene Investigation (CSI) duty shall receive a CSI Premium of five percent (5%) above current step subject to administrative direction.

6. Field Training Officer Training Premium – 5%

A unit employee routinely and consistently assigned by management to train employees on field training officer (FTO) duty shall receive a Training Premium of five percent (5%) above current step subject to administrative direction, effective in the first full

pay period following notice to Human Resources of the assignment of a trainee to the FTO.

7. Gang Detail (Violence Suppression Task Force) Assignment Premium – 5%

A unit employee routinely and consistently assigned by management to the Gang Detail (Violence Suppression Task Force) Assignment, to enforce laws relating to a group of individuals banded together for unlawful activities, shall receive a Gang Detail Assignment Premium of five percent (5%) above current step subject to administrative direction.

8. Police Administrative Officer Premium (Personnel & Training/Internal Affairs) – 5%

A unit employee routinely and consistently assigned to police administration to provide support for the Police Chief and command staff in the operation of the Police Department, while serving in the Personnel and Training Unit or in Internal Affairs, receives a Police Administrative Officer Premium of five percent (5%) above current step subject to administrative direction.

9. Drone Operator Premium – 5%

A unit employee licensed and assigned as a Drone Operator receives a premium of five percent (5%) above current step subject to administrative direction.

10. SWAT Premium – 5%

A unit employee assigned to Special Weapons and Tactics (SWAT) receives a premium of five percent (5%) above current step subject to administrative direction.

E. On-Call Pay for Detectives

A detective who is assigned to be on-call shall receive on-call compensation in the amount of $5.00 per hour of assignment, unless called in to work (in which case the employee is paid for time worked instead). On-call pay shall begin at the conclusion of the employee's regular shift.

F. Court Pay

1. Off-duty court pay shall be a minimum of four (4) hours pay or comp time (Officer's option) at time and one half (1-1/2) based on the employee's regular rate.

2. a. If an officer is required to be available for a court appearance for more than four (4) hours of otherwise off-duty time, court pay will be calculated from subpoena appearance time until the officer is released from court duty for the day~~, minus one hour for a lunch break (if not required to work during the break)~~.

b. If there is a break of at least four (4) hours between the time the officer is

DRAFT

released to the time the officer is required to return on the same day, the officer will receive four (4) hours pay at time and one half (1-1/2) for each appearance.

c. Court compensation will be no more than eight (8) hours per day, unless more hours are actually worked.

3. If a court appearance is scheduled within two (2) hours of the beginning of an officer's shift, compensation shall be time and one half (1-1/2) from time of subpoena until beginning of shift.

4. It is the responsibility of the subpoenaed officer to check the status of any subpoena, as provided in the Salinas Police Department Policy Manual, after 1800 (6:00 p.m.) hours on the prior court day to ascertain if a court appearance has been canceled. In the event of a court cancellation entered into the City notification systems after 6:00 p.m. on the preceding day but before 5:00 a.m. on the court day, the officer shall receive a two (2) hour minimum at straight time. In the event of a court cancellation entered into the City notification systems at or after 5:00 a.m. on the court day, the officer shall receive the four (4) hour minimum set forth in Paragraph 1, above, if not otherwise scheduled to work during the time of the cancelled appearance. The applicable court pay is determined by when the cancellation is entered into the City notification system, not the time the officer checks the system.

G. Overtime

A unit employee required to work beyond his/her regularly scheduled work shift shall be compensated at a premium of one and a half (1½) times the employee's regular rate (as defined under the Fair Labor Standards Act (FLSA)) for the excess hours worked.

Overtime calculations shall include paid leave time (including, but not limited to, annual leave, bereavement leave and compensatory time off) and shall be considered time worked.

Pursuant to 29 USC section 207(k), for purposes of FLSA overtime, the work period is 28 days with 171 hours.

H. Night Shift Differential

$253.0045 per shift differential payment will be paid to unit employees who are routinely and consistently scheduled to work shifts at midnight. Being on duty at midnight includes those employees whose assigned shift either ends or begins at midnight. No night shift differential will be paid for overtime hours worked.

I. Master Police Officer Incentive Pay~~Program~~

The City will establish a Master Police Officer Incentive Pay Program effective in the first full pay period of January 2017 for employees that satisfy all of the following criteria:

DRAFT

a. An overall performance evaluation rating of meets standards or better for the period most recently evaluated.
b. At least 8 years of law enforcement experience as a sworn peace officer.
c. Possession of an Advanced POST Certificate.
d. Completion of at least 40 hours of Crisis Intervention Training (CIT) within five years or, if CIT training is older than five years, completion of approved refresher training within five years.
e. Current performance of at least one (1) of the following collateral duties/special assignments with the Salinas Police Department: Canine Officer, Community Relations Officer (Police Liaison), Violence Suppression Unit/Gang Task Force (Gang Detail Assignment), Detective Division/Police Investigator, Training Instructor (e.g., defensive tactics, less lethal, EVOC, use of force, etc.), Range Master, School Resource Officer or Police Activities League (Police Liaison/Drug Abuse Resistance Education), Traffic Detail/Motorcycle Patrol, Crime Scene Investigator, Field Training Officer, SWAT, or Personnel & Training/Internal Affairs (Police Administrative Officer).

Employees who satisfy the criteria set forth above shall receive a three percent (3%) Master Police Officer pay incentive, effective in the first full pay period of ratification and approval of this MOU and following verification of criteria by Human Resources.

Effective in the first full pay period of January 2025 and following verification of criteria by Human Resources, employees who satisfy the criteria set forth above and have a total of twelve years of law enforcement experience as a sworn peace officer shall receive an additional two percent (2%) for a total incentive pay of five percent (5%).

SECTION 7 - BENEFITS

A. Health, Dental, and Vision

The City shall contribute amounts toward the premiums for Peace Officers Research Association of California (PORAC) coverage or other City sponsored PERS plan of the employee's choice, for which the employee is eligible, for the employee and eligible dependents as follows. The City will continue with the full amount of premiums for current supplementary dental and vision plans available to City employees and eligible dependents.

The City will contribute an amount toward monthly health benefits premiums for eligible bargaining unit employees as follows.

~~Effective with the start of the 2024 plan year, the City contribution shall be adjusted as follows:~~

~~1. Single/Employee Only: 95% of the plan premium, not to exceed 95% of the PERS Platinum plan premium.~~

~~2. Two Party/Employee +1 dependent: 94.5% of the plan premium, not to exceed 94.5% of the PERS Platinum plan premium.~~

DRAFT

~~3. Family/Employee +2 or more dependents: 94% of the plan premium, not to exceed 94% of the PERS Platinum plan premium.~~

Effective with the start of the 2025 plan year, the City will contribute toward monthly health benefits premiums in an amount equal to 94% of the premium for the plan and level of coverage the employee has selected, up to a maximum of 94% of the cost of the premium for the PORAC plan.

The employee shall share in the cost of health coverage and pay for premium costs above the City's contribution through payroll deductions.

Employees enrolled in the City's medical program under the California Public Employees' Medical and Hospital Care Act ("PEMHCA") receive a contribution by the City equal to the statutory minimum monthly contribution under PEMHCA. The City contribution amounts described above shall include the PEMHCA statutory minimum contribution.

In the event that new legal requirements of the Affordable Care Act (ACA) are effective during the term of this Memorandum of Understanding, the parties agree to re-open on the limited subject of achieving legal compliance with the ACA.

An employee may elect to waive the City's health insurance coverage, if the employee complies with the following conditions:
1. The employee and all individuals in the employee's tax family have alternative Minimum Essential Coverage as defined by the ACA through a provider other than Covered California; and
2. The employee provides affirmation or proof to Human Resources of the alternative Minimum Essential Coverage at hire, if applicable, and annually during the City's health insurance open enrollment period.

B. Retiree Medical Benefit

Employees who retire from the City and qualify as "annuitants" under PEMHCA are enrolled by CalPERS in the applicable group health plan as a retiree. As required by applicable statutes or regulations, annuitants must enroll in Medicare at age 65 or as soon as they become eligible.

The City will pay (1) the PEMHCA minimum contribution for annuitants, and (2) twenty-five (25%) percent or $100 per month (whichever is less) of the employee and spouse medical insurance premium for employees retiring from the City who qualify as annuitants and who were hired with the Salinas Police Department before July 1, 2019. The City payment of the additional benefit beyond the PEMHCA minimum contribution shall be provided for no more than ten (10) years for each employee, and shall be discontinued when the employee or spouse becomes eligible for Medicare coverage, whichever is earlier.

Upon request from the Association, the City will enter into a Side Letter Agreement allowing all employees covered by this Agreement to participate in a retiree medical expense reimbursement plan administered by the PORAC Retiree Medical Trust. The trust shall be and

remain separate and apart from any employer health insurance funding program. The City and the Association acknowledge that the Side Letter Agreement shall specify that the program shall be implemented in a manner that is cost-neutral for the City. The Association shall pay for the administrative costs arising from the enrollment of the Association in the PORAC Retiree Medical Trust and the City shall not be required to pay any fees or make any contributions on behalf of individual employees.

C. Long Term Disability

The Association shall maintain a separate account for City contributions to the Association-sponsored Long Term Disability Plan and shall apply such contributions solely to the Association-sponsored plan. The City contribution per Association employee shall not exceed the City's per employee rate for the City's Long Term Disability Plan, or the per employee rate of the PORAC Premier Plus Long Term Disability Plan, whichever is less.

D. Tuition Assistance

An employee shall be allowed up to five hundred dollars ($500) per fiscal year for reimbursement for eligible educational expenses upon successful completion of a voluntary academic course of study and/or individual course approved by the Chief of Police and the Human Resources Director. Eligible expenses are defined as costs for classes which meet the following criteria:

- Approval is obtained prior to attending class
- Are directly related to an employee's job duties
- Receive college units, POST training credit, CEU credit, or are offered/presented by a bona fide, recognized firm or institution with direct knowledge of and experience in the curriculum offered
- For which class and study time are outside of the employee's work hours
- For which successful completion (academic grade of C or better or a certificate of completion) is provided. Reimbursement will not be made without such documentation.

Reimbursement for training classes, seminars and workshops which are not part of an academic course of study is limited to the cost of registration only. Expenses for lodging, meals, travel, and other related expenses are not reimbursable under this program. Expenses for books, class fees, and/or class supplies for college classes which are part of an academic course of study will be eligible for reimbursement under this program.

E. Uniform Allowance

The Police Department issues to each employee~~lateral or academy graduate police officer~~

uniform clothing and items for personal health and safety, as listed in Attachment B, through a vendor selected by the Department.

Such employees receive a monthly payment of $100 beginning with the first month of employment to cover expenses of uniform replacement and maintenance. The monthly amount is prorated in the first month for newly hired employees.

F. POST Certificate Pay

1. Intermediate Certificate: An employee who has a POST Intermediate Certificate shall receive a premium pay of three and a half percent (3.5%) of base salary.

2. Advanced Certificate: An employee who has a POST Advanced Certificate shall receive a premium pay of three and a half percent (3.5%) of base salary, in addition to POST Intermediate Certificate Pay (3.5%), for a total of seven percent (7%) of base salary.

An employee who becomes eligible for the POST Certificate Pay shall retain that eligibility while employed in a classification represented by the Association. POST Certificate Pay is effective in the first full pay period following the employee's submission of an Immediate or Advanced Certificate to Human Resources.

G. Fitness Exam for SWAT Assignment

Assignment and reassignment to the Special Weapons and Tactics (SWAT) unit is conditioned on successful completion of a SWAT fitness exam. The exam will be the SWAT Physical Fitness Test Agility Course. The exam may be amended from time to time upon mutual agreement of the Police Chief and the Association. Changes in assignment/reassignment from the SWAT unit are solely a management right and not subject to approval or grievance.

H. PERS Retirement Program

1. Classic Employees

The City shall provide the PERS Police Public Safety Retirement Program 3% @ 50 benefit for employees hired before July 1, 2011. The City provides the 3% @ 55 formula for employees hired on or after July 1, 2011.

Employees contribute nine (9%) percent of the employee's compensation toward the cost of this retirement benefit as cost sharing. Each classic employee shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit (for a total 10% employee pension contribution). Effective in the first full pay period in January 2017, each classic employee shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit (for a total 11% employee pension contribution). Effective in the first full pay period in January 2018, each classic employee shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit (for a total 12% employee pension contribution).

DRAFT

2. New Members

The formulas above do not apply to persons who are defined as "new members" under the Public Employees' Pension Reform Act of 2013 ("PEPRA").

"New members" under PEPRA are subject to all applicable PEPRA provisions, including the 2.7% @ 57 formula. Each new member will contribute 50% of the normal cost of his/her benefit as determined by CalPERS.

I. Longevity Pay

Effective September 12, 2016, employees who have attained ten (10) years of regular service with the City of Salinas Police Department shall receive a three percent (3%) longevity pay incentive. Employees who have attained twenty (20) years of regular service with the City of Salinas Police Department shall receive a longevity pay incentive of an additional five (5%) percent base salary in recognition of their time in service for a total of eight percent (8%) in longevity pay. No employee shall receive more than eight percent (8%) in longevity pay incentives. Longevity pay is effective in the first full pay period following the employee's anniversary date.

J. Blood Donation

An employee may be granted paid release time of up to a maximum of one (1) hour for donating blood during scheduled hours of work. The length of the leave must be approved in advance by the supervisor. Approval or denial of this leave shall be within the sole discretion of the Department.

SECTION 8 - LEAVE PROVISIONS

A. Holidays

1.

Fixed Holidays	**Date**
New Year's Day	January 1
Martin Luther King	Third Monday in January
Lincoln's Birthday	February 12
Presidents' Day	Third Monday in February
Cesar Chavez Day	March 31
Memorial Day	Last Monday in May
Juneteenth	June 19
Independence Day	July 4th
Labor Day	First Monday in September
Veteran's Day	November 11
Thanksgiving Day	Fourth Thursday in November
Friday after Thanksgiving	Day after Thanksgiving
Christmas Eve	December 24
Christmas Day	December 25

DRAFT

2. Every day appointed by the President or Governor for a public day of mourning, thanksgiving, or holiday, when ratified by the Mayor or the Salinas City Council.

3. All holidays are calculated as eight (8) hours.

4. Holiday Leave: Unit employees who are not normally required to work on a holiday (generally officers with non-patrol assignments, such as to the Detective Division, Personnel & Training, or Internal Affairs) are paid eight (8) hours of holiday leave at straight time for time off on each holiday listed above.

5. Holiday Pay: In recognition of the fact that other bargaining unit employees (including patrol officers) are normally required to work on an approved holiday because they work in positions that require scheduled staffing without regard to holidays, in lieu of receiving time off for holidays, such unit employees will be paid 4.31 hours of pay ~~at straight time i~~n each biweekly paycheck (i.e., 112 hours per year). This pay consists of base pay plus any applicable bilingual premium, temporary upgrade pay, special assignment pay (additional duties), motor patrol ~~/~~premium~~s~~, canine officer premium, detective division premium, police liaison premium, CSI premium, FTO premium, VSTF premium, administrative officer premium, master officer incentive pay, POST certificate pay, and longevity pay. Usual wages are paid for time worked; no premium is paid for working on a holiday. If an employee was scheduled to work on a holiday, the employee must use accrued annual leave or compensatory time off for any approved leave on the holiday.

B. Annual Leave

Annual Leave shall be as provided in Section 11.4 of the Personnel Manual. Annual Leave accrues over the course of a year as follows:

1st through 5th year	176 hours per year
6th through 10th year	216 hours per year
11th through 15th year	232 hours per year
16th through 17th year	240 hours per year
18th through 19th year	248 hours per year
20th through 24th year	256 hours per year
25th year and later	264 hours per year

C. Bereavement Leave

An employee represented by the Association shall be entitled to four (4) days of leave with pay for the death of a family member, plus one unpaid day, based on the number of hours regularly scheduled. All provisions of the Personnel Manual regarding Bereavement Leave ~~(Section 11.9)~~ shall apply.

Family member includes:

DRAFT

Husband	Mother-in-Law
Wife	Father-in-Law
Father	Sister-in-Law
Mother	Brother-in-Law
Child	Legal Guardian
Brother	Step-Child
Sister	Step-Father
Grandparent	Step-Mother
Grandchild	Step-Sister
Step-Mother-in-Law	Step-Brother
Step-Father-in-Law	Registered Domestic Partner

D. Family & Medical Leave

Family and medical leave is provided in accordance with the California Family Rights Act and the Federal Family and Medical Leave Act, as detailed in the Administrative Memorandum 94-1, as revised.

SECTION 9 - WORKING CONDITIONS

A. Grievance/Disciplinary Action Appeals Procedure

The purpose of this Grievance Procedure is to promote communication and improve employer-employee relations by establishing a process to encourage settlement of disputes. The parties recognize that it is in their mutual interest to resolve problems expeditiously at the lowest possible administrative level. Any resolution of dispute at this level must be consistent with the terms of this Memorandum of Understanding.

1. Grievance Definition

   A grievance shall be defined as an alleged violation of the Meyers-Milias-Brown Act ("MMBA"), or a dispute arising from the application or interpretation of any section of this Memorandum of Understanding; the City of Salinas Municipal Code; Department policies, procedures, rules or regulations; or the City Personnel Rules.

2. Procedure for Grievances

   Step 1 – Informal Resolution

   In the event an individual employee wishes to lodge a grievance, he or she will, within 14 calendar days of the incident being grieved, discuss the grievance with his/her immediate supervisor, notifying the supervisor that this discussion is the first step in the grievance procedure. There is no requirement for the employee to submit the grievance in writing at this point. If the grievance is not resolved to the Grievant's satisfaction, the Grievant must advance the grievance to Step 2 of this Grievance Procedure within 45 calendar days from the date the Grievant knew or reasonably should have become aware of the alleged violation. Grievances filed by the Association on behalf of one or more members may be

DRAFT

filed at Step 2 within 45 calendar days from the date the Association knew or reasonably should have become aware of the alleged violation.

Step 2 – Police Chief

A Step 2 grievance shall be submitted to the Chief of Police in writing with a copy to the Human Resources Director. The written grievance shall contain the following information:

a) a statement of the grievance, the facts upon which it is based, and the person(s) involved;

b) the specific section(s) of the MMBA, this Memorandum of Understanding, the City Personnel Rules, the City of Salinas Municipal Code, or Department policies, procedures, rules, or regulations alleged to have been violated;

c) a summary of informal resolution efforts; and

d) the remedy requested.

The Chief of Police or designee shall respond in writing within fifteen (15) working days of receipt of the written grievance. The written response at this step (and all management responses at all steps hereafter) shall contain the following information:

a) a response to the facts upon which the grievance is based;

b) an analysis of the alleged violation; and

c) a response to the remedy requested;

If the grievance is not resolved to the Grievant's satisfaction, the Grievant shall advance the grievance to Step 3 of this Grievance Procedure within ten (10) working days from the date of receiving the written response from the Chief of Police or designee.

Step 3 – City Manager

A Step 3 grievance shall be submitted to the City Manager in writing. The written grievance shall contain the following information:

a) a copy of the Step 2 grievance;

b) a copy of the Chief's response to the Step 2 grievance; and

c) a response by the Grievant to the Chief's Step 2 response.

The City Manager or City Manager's designee shall meet with the Grievant or the Grievant's representative within thirty (30) calendar days of receipt of the written grievance. The City Manager or City Manager's designee shall provide a written response within ten (10) working days of the date of discussion with the Grievant or the Grievant's representative.

DRAFT

If the grievance is not resolved to the Grievant's satisfaction, the Grievant shall advance the grievance to Step 4 of this Grievance Procedure within ten (10) working days from the date of receiving the written response from the City Manager or City Manager's designee.

Step 4 – Grievance Board

The Grievance Board is composed of three members and one alternate. The first two members are appointed by City Council as described in Section 25-43 of the Salinas Municipal Code, with one member nominated by City management and a second member selected from a list of nominations by the employee organizations.

For each appeal, a third member shall be selected by the City and the Association to serve temporarily on the Grievance Board, as follows. If the parties are unable to mutually agree on the selection of an arbitrator, the names of seven (7) arbitrators shall be obtained from the California State Mediation and Conciliation Service. By coin toss, the losing party shall strike one (1) name from the panel list. The other party shall strike one (1) name alternately until only one (1) name remains, who shall serve as the third member arbitrator.

The City and the Association agree to divide equally the cost of the arbitrator and any court reporter. Each party shall bear their own respective costs of making their presentation to the arbitrator, including but not limited to, their own attorney fees, expert witness fees, regular witness fees, and related costs.

The Grievance Board decision shall be advisory to the City Council. The Grievance Board shall issue a written decision within forty-five (45) calendar days of the close of the hearing. The City Council shall maintain the authority to affirm, reverse, or modify the Grievance Board's award. Absent a stipulation between the parties, any failure of the City Council to take action within 45 calendar days of the Grievance Board's award shall serve to affirm the award.

3. Procedure for Disciplinary Appeals

An appeal from disciplinary action shall be in writing and subject to the following procedure. Written reprimands are not appealable, but an employee may submit written comments in rebuttal.

The employee may appeal disciplinary action (post-*Skelly*) by submitting a written notice of appeal within ten (10) working days of receipt of notification of disciplinary action from the City Manager or his/her designee. The written notice shall be directed to the Director of Human Resources.

The appeal shall be heard by the Grievance Board as described in Step 4 above. The City Council shall maintain the authority to affirm, reverse, or modify the Grievance Board's award, as stated in Step 4 above.

4. Time Limits

Any time limits specified in this Grievance Procedure / Disciplinary Appeal Procedure may

be extended by mutual agreement. Requests for an agreement to extend any deadline shall be confirmed in writing.

B. Comp Time

Accumulation of comp time, in lieu of overtime compensation, shall be limited to 160 hours with an option of full buy-out at the appropriate rate of pay upon separation subject to administrative direction. Comp time accrual is limited to overtime worked covering regular shifts; it does not accrue for working special events or grant-funded activities or other situations for which the City may seek reimbursement (where employees will be paid out for any overtime) and does not accrue for holiday pay.

C. Pre-scheduled Overtime

If a change in scheduling requires an officer to work two (2) hours or less during his/her off-duty hours, he/she shall receive a minimum of two (2) hours pay at one and a half (1-1/2) times the employee's regular rate. This minimum does not include hours contiguous with his/her scheduled shift.

D. Field Operations

1. Shift Assignments

   Officers sign up for shifts by seniority.

   Officers may request shift preference for reasons of personal hardships, etc.

2. Holidays

   Police Officers assigned to duty on a holiday may request and be allowed to take the day off if the shift is adequately staffed as determined by the Watch Commander.

   Priority for granting Officers' requests for holidays off is on a first-come first-served basis.

3. Vacations

   Vacation time will normally be scheduled in weekly increments by watch. For employees with less than sixteen (16) years tenure with the City, vacation time may not exceed three (3) consecutive weeks in any calendar year. For employees with sixteen (16) years or more tenure with the City, vacation time may not exceed four (4) consecutive weeks in any calendar year. Vacation time is generally limited to no more than thirty (30) working days in any calendar year. Vacation time off is limited to two (2) officers per watch, with generally no more than 12 officers scheduled to be out per day (using either annual leave or compensatory time off). Vacation scheduling will be determined by seniority. The Police Chief may grant exceptions to the vacation

DRAFT

scheduling rules based on the needs of the City and the requests of the employees and as required by law.

Any of the vacation periods having an unassigned slot may be applied for by seniority with the Division Commander's approval.

Police Officers may exchange vacation slots with each other with the Division Commander's approval.

Police Officers may take vacations out of their assigned time period, if staffing permits and with Division Commander's approval.

Field Training Officers (FTOs) will be provided a separate vacation schedule in which they may sign up by seniority.

When the Field Training Officers' vacation schedule is completed and compared against the supervisory schedule, no conflicts shall be allowed, such as a Field Training Officer (FTO) and his/her Sergeant being off in the same vacation slot. In the event of a conflict, the Division Commander will make the decision if the parties cannot resolve the conflict between themselves.

4. Schedules

The Chief of Police has the right to change and implement work schedules for all unit personnel, consistent with the needs of the Salinas Police Department. In the event that the Chief changes work schedules during the term of the MOU, the Chief has the right to implement such changes following the completion of any legally required meet and confer and impasse requirements.

E. Investigation Shift Assignments

Detectives are assigned shifts based on departmental needs, individual experience and capabilities as determined by the Division Commander.

F. Scheduling Coverage

A unit employee shall not have his/her regularly scheduled days off changed except in the event of an emergency or in accordance with Departmental policy. Nothing in this section shall be interpreted to limit the Department's authority to require an employee to work on his or her regularly scheduled days off and compensate the employee at his or her applicable rate of pay.

Supplemental Law Enforcement: The parties agree that public safety is of paramount concern to both parties as well as the community we serve. Therefore, the City and the Association agree to meet following approval of this Memorandum of Understanding to work together to address issues related to law enforcement staffing for special events, and staffing options

DRAFT

related to emergency situations. How supplemental law enforcement may be used shall also be considered in these meetings.

G. Training Activities

The City shall implement training activities to provide each employee with a minimum of forty (40) hours every two (2) years of POST-certified training. These POST-certified training hours shall be provided only if POST provides reimbursement consistent with the POST reimbursement program in effect.

SECTION 10 – COMMITTEES

A. Safety Committee

The City and the Association shall cooperate in pursuing safe working practices. In the interest of increasing safety within City operations and consistent with existing City policy, the Association may appoint one (1) member to serve on any safety committee within the scope of Association representation. The rotation policy (six-month rotation, 1-year term) shall apply. Recommendations of the Safety Committee shall be referred to the City Manager for review and action if deemed appropriate by the City Manager.

B. Deferred Compensation Committee

The City's Deferred Compensation Committee may include one (1) employee designated by the Association. The designated employee must be a participant in the City's Deferred Compensation Program with Trust Deed Program investments.

SECTION 11 – MISCELLANEOUS

A. Accommodations for Employees with Disabilities

The City grants reasonable accommodations to employees with disabilities as required under the Americans with Disabilities Act (ADA) and the Fair Employment and Housing Act (FEHA). To avoid disability discrimination, the City may modify provisions of this Memorandum of Understanding and its Personnel Manual and other policies relative to hiring, promotion, transfer, layoff, reassignment, termination, rehire, rates of pay, job classification and duties, seniority, leaves of absence, benefits, training opportunities, hours of work, or other terms and privileges of employment. Any accommodation provided to an individual protected by the ADA or FEHA shall not establish a past practice or be used or cited as past practice in any grievance procedure.

SECTION 12 – TERM

The term of this Memorandum of Understanding shall commence upon January 1, 2026~~Council approval~~ and shall expire on December 31, 2027~~5~~. Proposals for change and/or renewal shall be submitted by October 1, 2027~~5~~.

DRAFT

Dated _____

CITY OF SALINAS

_____

By: René Mendez~~Jim Pia Interim~~ City Manager

Dated _____

SALINAS POLICE OFFICERS ASSOCIATION

_____

By: A. Christopher Avila
President

DRAFT

APPENDIX A

[update salary schedule]

Position	Step 1 Hourly	Step 1 Monthly	Step 2 Hourly	Step 2 Monthly	Step 3 Hourly	Step 3 Monthly	Step 4 Hourly	Step 4 Monthly	Step 5 Hourly	Step 5 Monthly	Step 6 Hourly	Step 6 Monthly	Step 7 Hourly	Step 7 Monthly

DRAFT

APPENDIX B

UNIFORM CLOTHING & EQUIPMENT – LATERAL / ACADEMY GRAD

SUMMIT UNIFORM CORP.

QTY.	ITEM*
2	Navy Wool Pants
2	Navy Wool Shirts
1	Duty Jacket
1	w/ Cloth Name Tag
1	Rain Jacket
1	Rain Hood
1	Rain Pants
1	Black Tie
1	Tie Bar
1	Velcro Duty Belt
1	Velcro Pant Belt (Under Belt)
4	Keepers – Hidden Snap
1	Double Cuff Case – Hidden Snap
1	Key Silencer
1	26” ASP Baton
1	26” ASP Holder
1	Closed OC Holder
1	Holster (Level 3 / P320)
1	Mag Pouch (Triple P320 .45 / Dbl P320 9mm)
1	Light Holder
2	Handcuffs
1	Badge holder

DRAFT

1	Blackington Name Tag
1	Class A Hat
1	Rain Cover for Hat
1	Class A Hat Piece
1	Florescent Traffic Vest
1	Flashlight ~~($120 allowance)~~
1	Boots ~~($100 allowance)~~
1	Ballistic Vest

*Items provided are subject to change.

DRAFT

MEMORANDUM OF UNDERSTANDING
BETWEEN
THE CITY OF SALINAS
AND
THE POLICE MANAGERS ASSOCIATION

SECTION 1 – PREAMBLE

This Memorandum of Understanding is entered into by the City of Salinas ("City") and the Police Managers Association ("Association"). This Memorandum of Understanding applies to all regular personnel in Job Classifications found in Appendix A attached hereto. This Memorandum of Understanding is subject to Sections 3500-3510 of the Government Code of the State of California otherwise known as the Meyers-Milias-Brown Act ("MMBA"), and the City of Salinas Charter and Municipal Code.

SECTION 2 – NO ABROGATION OF RIGHTS

The parties acknowledge that the City rights and employee rights as indicated under Chapter 25, Sections 31 and 32, and all applicable State or Municipal laws, the City Personnel Rules and Regulations, the City Personnel Manual, and the Salinas Police Department Policy Manual, and the rights of the City Council are neither abrogated nor made subject to the meet and confer process by the adoption of this Memorandum of Understanding.

The City agrees to act in accordance with the provisions of the Public Safety Officers Procedural Bill of Rights as currently provided in Government Code Sections 3300 et seq.

SECTION 3 – PAST PRACTICES

The parties agree that this Memorandum of Understanding supersedes any past practice covered by this Memorandum of Understanding and any other prior written agreement agreed to by the parties not addressed in this Memorandum of Understanding.

SECTION 4 – NO DISCRIMINATION

The City and the Association will cooperate in pursuing a policy of no discrimination. Unit employees shall have the right to form, join and participate in the activities of employee organizations of their own choosing for the purpose of representation on all matters of employer-employee relations including wages, hours, and other terms and conditions of employment. No such employee shall be interfered with, restrained, coerced or discriminated against by the City or the Association because of his/her exercise of the rights established by law.

SECTION 5 – RECOGNITION MATTERS

A. Recognition

Pursuant to Sections 3500-3510 of the Government Code of the State of California, and Chapter 25, Section 34 of the Salinas Municipal Code, the City has certified the Association as the recognized employee organization for full-time regular employees assigned to certain classifications designated in Appendix A ("Unit").

B. Dues Checkoff

The City agrees to continue to allow dues and other mutually agreed upon payroll deductions to be deducted from the pay of employees who voluntarily authorized such deductions in writing on a form provided by the Association. Such deductions shall be made in a lump sum on a monthly basis and shall be so remitted to the Association. The City shall not deny consent for reasonable payroll deductions, nor shall the Association unreasonably request payroll deductions.

The Association shall indemnify and defend and hold the City of Salinas harmless against any claims made and against any suit instituted against the City of Salinas on account of collection of Association dues and other mutually agreed upon payroll deductions. In addition, the Association shall refund to the City of Salinas any amounts paid to it in error.

SECTION 6 – PAY RATES AND PRACTICES

A. Wages

1. Effective January 5, 2026, wages for Unit members will be adjusted as reflected in the salary schedule attached as Appendix A.
2. Effective in the first full pay period of January 2027, Unit members will receive a 3% salary adjustment.
3. Effective in the first full pay period of January 2028, Unit members will receive a 3% salary adjustment.

B. Bilingual Premium

A premium of five percent (5%) of base salary shall be paid to Police Sergeants and Police Commanders in recognition that they are assigned by management to routinely and consistently speak and use Spanish in the course of the employee's duties. This section is subject to administrative direction.

One hundred dollars ($100) per month shall be paid to Deputy Police Chiefs who routinely and consistently speak and use Spanish in the course of his/her job duties, subject to administrative direction.

C. Special Assignment Pay

The City has established two (2) categories of special assignment pay.

1. Temporary Upgrade Pay (Special Assignment Pay While Working Out of Class). An employee who is assigned by the Chief of Police to all the duties of a higher classification, while relieved of the duties of the employee's current position, shall receive a ten percent (10%) Temporary Upgrade Pay. Such pay shall be based on the employee's established base salary.

2. Special Assignment Pay While Performing Additional Responsibilities. An employee who is assigned by the Police Chief a significant increase in duties and responsibility in his/her classification may receive a ten percent (10%) special assignment pay. Such pay is authorized on recommendation of the Chief of Police with approval of the Human Resources Director. It may be paid for special assignments of not less than two (2) weeks nor more than three (3) months duration. The City Manager may approve additional special assignment pay beyond three (3) months for exceptionally difficult long-range assignments.

Consistent with Government Code section 20480, an out-of-class appointment to an upgraded position or higher classification during recruitment for a vacant position shall not exceed a total of 960 hours in each fiscal year.

D. Overtime

1. Consistent with current practice, employees in the rank of Sergeant who work beyond their normal shift schedule shall be compensated at time and one-half (1½) for the excess hours worked.

2. Pursuant to 29 USC section 207(k), for purposes of FLSA overtime, the work period is 28 days.

E. Court Pay for Sergeants

1. Off-duty court pay for Sergeants will be four (4) hours pay or comp time at time and one half (1½) or time and one half (1½) for actual hours in court, whichever is greater, except as modified in 2 and 3 below.

2. If one (1) officer makes two (2) or more court appearances in one (1) day and these appearances are:

   a. Scheduled at least four (4) hours apart, the officer shall receive not less than four (4) hours pay at time and one half (1½) for each appearance.

   b. Scheduled less than four (4) hours apart, the officer shall be compensated for a minimum of four (4) hours pay at time and one half (1½) or time and one half (1½) for all hours in court, whichever is greater. This includes all subpoenas

within the four (4) hour time period with the overtime period commencing at the appearance time of the earliest subpoena. Court compensation will be no more than eight (8) hours per day (two (2)-four (4) hour minimums) unless more hours are actually worked. In no case will there be double compensation for overlapping hours.

3. If a court appearance is scheduled within two (2) hours of the beginning of the officer's shift, compensation shall be as follows:

   a. Time and one half for hours from end of shift through the completion of the court appearance, (example: If the officer ends his/her shift at 0800 hours (8:00 a.m.) and has court from 0830 hours (8:30 a.m.) to 0900 hours (9:00 a.m.) = 1 hour, 1000 hours (10:00 a.m.) to 1045 hours (10:45 a.m.) = four (4) hours)

   OR,

   b. Time and one half (1½) for hours from time of subpoena until beginning of shift, (example: 1445 hours (2:45 p.m.) to 1700 hours (5:00 p.m.) = four (4) hours; 1500 hours (3:00 p.m.) to 1700 hours (5:00 p.m.) = two (2) hours, if the officer starts his/her shift at 1700 hours).

4. The Department shall by 1800 hours (6:00 p.m.) of the preceding court day have available in the Watch Commander's office a list of those officers whose court appearances have been canceled for the next court day. It is the responsibility of the subpoenaed officer to check the status of any subpoena, as provided in the Salinas Police Department Policy Manual, after 1800 hours (6:00 p.m.) on the prior court day to ascertain if a court appearance has been canceled.

   No compensation shall be given for a properly canceled court appearance.

   In the event of a court cancellation entered into the City notification systems after 6:00 p.m. on the preceding day but before 5:00 a.m. on the court day, the officer shall receive a two (2) hour minimum at straight time.

   In the event of a court cancellation entered into the City notification systems at or after 5:00 a.m. on the court day, the officer shall receive the four (4) hour minimum set forth in Paragraph 1, above, if not otherwise scheduled to work during the time of the cancelled appearance. The applicable court pay is determined by when the cancellation is entered into the City notification system, not the time the officer checks the system.

5. At their option, employees may choose to work in the Police Department during court lunch breaks if they are required to return to court after the court lunch break. This is contingent on the Watch Commander having a work assignment for the officer. If this be the case, the officer must have the Watch Commander sign the subpoena forms indicating such assignment.

F. Night Shift Differential

Night shift differential at the rate of $25.00 per shift shall be paid to employees who are routinely and consistently scheduled to be on duty at midnight. Being on duty at midnight includes employees whose assigned shift either ends or begins at midnight. No night shift differential will be paid for overtime hours worked.

G. Emergency Callback

Police Commanders shall be eligible for emergency callback overtime. Emergency callback overtime is not paid for attendance at training, meetings, or scheduled events. Emergency callback overtime shall be compensated at time and one-half (1½), up to a maximum of ten (10) hours or ten (10) hours and forty (40) minutes (depending on assigned schedule) per incident, subject to a minimum overtime callback of two (2) hours (three hours compensation).

H. Compensatory Time Accrual

The maximum compensatory time accrual for employees represented by the Police Management Association shall be 160 hours. Comp time accrual is limited to overtime worked covering regular shifts; it does not accrue for working special events or grant-funded activities or other situations for which the City may seek reimbursement and does not accrue for holiday pay.

I. Investigations Supervisor On-Call Pay

On-call pay of $5.00 per hour shall be provided to the Investigations Supervisor as assigned by the Division Commander. The on-call compensation shall commence at the conclusion of the employee's work shift.

SECTION 7 – BENEFITS

A. Health, Dental, and Vision Plan Benefit

The City shall contribute toward the health premiums for coverage under the Peace Officers Research Association of California (PORAC) plan or another City-sponsored PERS plan of the employee's choice, for which the employee is eligible, as described below.

Effective in January 2026, the City shall contribute an amount toward monthly health benefit premiums for Unit employees equal to 94% of the premium for the level of coverage the employee has selected, up to a maximum of 94% of the cost of the premium for the PORAC plan.

The employee shall pay for premium costs above the City's contribution through payroll deductions.

The City will continue with the full amount of premiums for current supplementary dental and vision plans available to City employees and eligible dependents throughout the term of this MOU.

Employees enrolled in the City's medical program under the California Public Employees' Medical and Hospital Care Act ("PEMHCA") receive a contribution by the City equal to the statutory minimum monthly contribution under PEMHCA. The City contribution amounts described above shall include the PEMHCA statutory minimum contribution.

In the event that new legal requirements of the Affordable Care Act (ACA) are effective during the term of this MOU, the parties agree to re-open on the limited subject of achieving legal compliance with the ACA.

An employee may elect to waive the City's health insurance coverage, if the employee complies with the following conditions:

1. The employee and all individuals in the employee's tax family have alternative Minimum Essential Coverage as defined by the ACA through a provider other than Covered California; and
2. The employee provides affirmation or proof to Human Resources of the alternative Minimum Essential Coverage at hire, if applicable, and annually during the City's health insurance open enrollment period.

B. Retiree Medical Benefit

Unit members who retire from the City and qualify as "annuitants" under PEMHCA are enrolled by CalPERS in the applicable group health plan as a retiree. As required by applicable law, annuitants must enroll in Medicare at age 65 or as soon as they become eligible.

The City will pay (1) the PEMHCA minimum contribution for annuitants, and (2) twenty-five (25%) percent or $100 per month (whichever is less) for reimbursement of the medical insurance premium for employees retiring from the City who qualify as annuitants and who have been employed with the Salinas Police Department since before July 1, 2019, subject to proof of premium payment by annuitants. The City payment of the additional benefit beyond the PEMHCA minimum contribution shall be discontinued when the employee becomes eligible for Medicare coverage or after ten (10) years, whichever is sooner.

During the term of this MOU, the City will administer employee contributions to the PORAC Retiree Medical Trust at the request of the Association. The parties agree that this will be an employee-funded benefit at no expense to the City.

C. Long Term Disability

The City shall contribute to the City sponsored Long Term Disability Plan the full cost of the 60% - no maximum monthly benefit program.

D. Life Insurance

The City shall provide term life insurance in an amount equal to the employee's base salary, up to $150,000, for each regular employee represented in the Unit.

E. Tuition Reimbursement

An employee shall be allowed up to five hundred dollars ($500) per fiscal year for eligible educational expenses upon successful completion of an approved academic course of study and/or individual course of study approved by the Chief of Police and the Human Resources Director. Eligible expenses are defined as costs for classes which meet the following criteria:

- Approval is obtained prior to attending class
- Are directly related to an employee's job duties
- Receive college units, POST training credit, CEU credit, or are offered/presented by a bona fide, recognized firm or institution with direct knowledge of an experience in the curriculum offered
- For which class and study time is outside of the employee's work hours
- For which successful completion (academic grade of C or better or a certificate of completion) is provided. Reimbursement will not be made without such documentation.
- Reimbursement for training classes, seminars and workshops which are not part of an academic course of study is limited to the cost of registration only. Expenses for lodging, meals, travel and other related expenses are not reimbursable under this program.
- Expenses for books, class fees, and/or class supplies for college classes which are part of an academic course of study will be eligible for reimbursement under this program.

F. Uniform Allowance

The City shall pay twelve hundred dollars ($1200) per calendar year for uniform replacement and maintenance. The uniform allowance shall be paid at the rate of one hundred ($100) per month.

G. Educational Incentive

1. An educational incentive in the amount of two and a half percent (2.5%) of base pay will be paid to a Unit member with an associate's degree (AA/AS) from an accredited college or university. The AA/AS educational incentive does not stack or carry forward; it is not paid in addition to the educational incentives described below.

2. An educational incentive in the amount of five percent (5%) of base pay will be paid to a Unit member with a bachelor's degree (BA/BS) from an accredited college or university. The BA/BS educational incentive does not stack or carry forward; it is not paid in addition to the educational incentive described below.

3. An educational incentive in the amount of seven and a half percent (7.5%) of base pay will be paid to a Unit member who holds a graduate degree (MA/MS/JD) from an accredited college or university. The total amount of educational incentive is capped at seven and a half percent (7.5%).

To qualify for educational incentives, employees must submit proof of degree to the Human Resources Director. These incentives are effective upon approval by the Human Resources Director, no sooner than the first full pay period following approval of this MOU; no retroactive educational increases will be paid.

H. Residency Stipend

Employees who maintain their legal residence within the corporate limits of the City of Salinas shall receive a monthly residency stipend payable on a biweekly basis. The stipend shall be $200 per month.

I. PERS Retirement Program

1. Classic Employees

The City shall provide the PERS Police Public Safety Retirement Program 3% @ 50 benefit for employees hired before July 1, 2011. The City provides the 3% @ 55 formula for employees hired on or after July 1, 2011. Employees shall pay the employee share of nine (9%) percent.

PERS contributions contained in this paragraph shall be provided consistent with Government Code section 20516(f). Effective in the first full pay period following approval of this MOU or as soon as administratively feasible thereafter, each classic employee in the classifications of Police Sergeant and Police Commander shall contribute an additional two percent (2%) toward the employer contribution to his/her pension benefit. Effective January 2018, each classic employee in the classifications of Police Sergeant and Police Commander shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit. Effective in the first full pay period of July 2018, classic employees in the classification of Deputy Chief shall contribute an additional three percent (3%) toward the employer contribution to his/her pension benefit.

2. New Members

The formulas above do not apply to persons who are defined as "new members" under the Public Employees' Pension Reform Act of 2013 ("PEPRA").

"New members" under PEPRA are subject to all applicable PEPRA provisions, including the 2.7% @ 57 formula. Each new member will contribute 50% of the normal cost of his/her benefit as determined by CalPERS.

J. Longevity Pay

Effective January 20, 2025, employees who have attained ten (10) years of regular service with the City of Salinas Police Department shall receive a three percent (3%) longevity pay incentive.

Employees who have attained twenty (20) years of regular service with the City of Salinas Police Department shall receive a longevity pay incentive of an additional five (5%) percent base salary in recognition of their time in service for a total of eight percent (8%) in longevity pay.

No employee shall receive more than eight percent (8%) in longevity pay. Longevity pay is effective in the first full pay period following the employee's anniversary date.

K. Blood Donation

An employee may be granted paid release time of up to a maximum of one (1) hour for donating blood during scheduled hours of work. The length of the leave must be approved in advance by the supervisor. Approval or denial of this leave shall be within the sole discretion of the Department.

SECTION 8 – LEAVE PROVISIONS

A. Holidays

1. Fixed Holidays

Fixed Holidays	Date
New Year's Day	January 1
Martin Luther King Birthday	Third Monday in January
Lincoln's Birthday	February 12
Presidents' Day	Third Monday in February
Cesar Chavez Day	March 31
Memorial Day	Last Monday in May
Juneteenth	June 19
Independence Day	July 4th
Labor Day	First Monday in September
Veterans Day	November 11
Thanksgiving Day	Fourth Thursday in November
Friday after Thanksgiving	Day after Thanksgiving
Christmas Eve	December 24
Christmas Day	December 25

2. Effective June 18, 2024, Cesar Chavez Day and Juneteenth are recognized holidays for this Unit.

3. Every day appointed by the President or Governor for a public day of mourning, Thanksgiving, or holiday, when ratified by the Mayor or the Salinas City Council.

4. All holidays are calculated as eight (8) hours.

5. Holiday Pay: In recognition of the fact that employees assigned to patrol with rotating schedules are normally required to work on a fixed holiday because they work in positions that require scheduled staffing without regard to holidays, in lieu of receiving time off for fixed holidays, employees with rotating schedules will be paid 4.31 hours of pay in each biweekly paycheck (112 hours per year). This pay consists of base pay plus any applicable bilingual premium, temporary upgrade pay, special assignment pay (additional duties), educational incentive, and longevity pay. If an employee was scheduled to work on a holiday, the employee must use accrued annual leave or compensatory time off for any approved leave on the holiday.

6. Holiday Leave: Unit employees who are not normally required to work on a holiday (generally employees with non-patrol assignments, such as to the Detective Division, Personnel & Training, or Internal Affairs) are paid eight (8) hours of holiday leave at straight time for time off on each holiday listed above.

B. Annual Leave

Annual Leave shall be as provided in the Personnel Manual. Annual Leave accrues over the course of a year as follows:

1st through 5th year	176 hours per year
6th through 10th year	216 hours per year
11th through 15th year	232 hours per year
16th through 17th year	240 hours per year
18th through 19th year	248 hours per year
20th through 24th year	256 hours per year
25th year and later	264 hours per year

C. Bereavement Leave

An employee represented by the Association shall be entitled to four (4) days of leave with pay, plus one unpaid day (which may be compensated using annual leave), for the death of a family member. All provisions of the Personnel Manual regarding Bereavement Leave shall apply.

Family member includes:

Husband	Mother-in-Law

Wife	Father-in-Law
Father	Sister-in-Law
Mother	Brother-in-Law
Child	Legal Guardian
Brother	Step-Child
Sister	Step-Father
Grandparent	Step-Mother
Grandchild	Step-Mother-in-Law
Step-Father-in-Law	Registered Domestic Partner

D. Family & Medical Leave

In accordance with the California Family Rights Act and the federal Family and Medical Leave Act, the City of Salinas Family & Medical Leave Policy is detailed in the Administrative Memorandum 94-1, as revised.

SECTION 9 – WORKING CONDITIONS

A. Grievance/Disciplinary Action Appeal Procedure

The Grievance/Disciplinary Action Appeal Procedure for employees in this Unit is set forth in the Personnel Manual. No employee shall suffer retaliation resultant from use of this procedure.

B. Schedules

Personnel assigned to patrol are normally scheduled to work 10-hour and 40-minute shifts. The Chief of Police may authorize other schedules as appropriate, including a four-ten plan with four 10-hour days each week. The Police Chief has the right to change and implement work schedules for all unit personnel, consistent with the needs of the Salinas Police Department and the community subject to completing any legally required bargaining under the MMBA.

SECTION 10 – COMMITTEES

A. Safety Committee

The City and the Association shall cooperate in pursuing safe working practices. In the interest of increasing safety within City operations and consistent with existing City policy, the Association may appoint one (1) member to serve on any safety committee within the scope of Association representation. The rotation policy (six-month rotation, 1-year term) shall apply. Recommendations of the Safety Committee shall be referred to the City Manager for review and action if deemed appropriate by the City Manager.

B. Deferred Compensation Committee

The City's Deferred Compensation Committee may include one (1) employee designated by

the Association. The designated employee must be a participant in the City's Deferred Compensation Program with Trust Deed Program investments.

SECTION 11 – TERM

The term of this Memorandum of Understanding shall commence January 1, 2026, and shall expire December 31, 2028, except as otherwise provided in this Memorandum of Understanding. Proposals for change and/or renewal shall be submitted by October 1, 2028.

Dated _____	Dated _____
CITY OF SALINAS	SALINAS POLICE MANAGERS ASSOCIATION
_____	_____
By: René Mendez City Manager	By: Ruben Sanchez President

Appendix A

Position	Step 1 Hourly	Step 1 Monthly	Step 2 Hourly	Step 2 Monthly	Step 3 Hourly	Step 3 Monthly	Step 4 Hourly	Step 4 Monthly	Step 5 Hourly	Step 5 Monthly	Step 6 Hourly	Step 6 Monthly
Deputy Chief of Police	89.0945	15,443	93.5551	16,216	98.2346	17,027	103.1467	17,879	108.3052	18,773	113.7205	19,712
Police Commander	82.7753	14,348	86.9178	15,066	91.2589	15,818	95.8210	16,609	100.6180	17,440	105.6489	18,312
Police Sergeant	70.1054	12,152	73.6150	12,760	77.2938	13,398	81.1640	14,068	85.2253	14,772	89.4866	15,511

MEMORANDUM OF UNDERSTANDING
BETWEEN
THE CITY OF SALINAS
AND
THE SALINAS POLICE OFFICERS ASSOCIATION

SECTION 1 – PREAMBLE

This Memorandum of Understanding is entered into by the City of Salinas ("City") and the Salinas Police Officers Association ("Association"). "Employee" for the purpose of this Memorandum of Understanding means all regular personnel in Job Classifications found in Appendix A attached hereto. This Memorandum of Understanding is subject to Sections 3500-3510 of the Government Code of the State of California, otherwise known as the Meyers-Milias-Brown ("MMB") Act, and the City of Salinas Charter and Municipal Code.

SECTION 2 – NO ABROGATION OF RIGHTS

The parties acknowledge that the City rights and employee rights as indicated under Chapter 25, Sections 31 and 32, of the Salinas Municipal Code, and all applicable state or municipal laws, the City Personnel Manual, the Salinas Police Department Policy Manual, and the rights of the City Council are neither abrogated nor made subject to the meet and confer process by the adoption of this Memorandum of Understanding.

The City also agrees to act in accordance with the provisions of the Public Safety Officers Procedural Bill of Rights as provided in Government Code Sections 3300, et seq.

SECTION 3 – PAST PRACTICES

The parties agree that this Memorandum of Understanding supersedes any past practice covered by this Memorandum of Understanding but does not affect any other written agreements agreed to by the parties not addressed in this Memorandum of Understanding. Such prior written agreements shall continue in full force unless they no longer apply.

SECTION 4 – NO DISCRIMINATION

The City and the Association will cooperate in pursuing a policy of no discrimination. Unit employees shall have the right to form, join, and participate in the activities of employee organizations of their own choosing for the purpose of representation on all matters of employer-employee relations including wages, hours, and other terms and conditions of employment. No such employee shall be interfered with, restrained, coerced, or discriminated against by the City or the Association because of his/her exercise of the rights established by law.

Employees electing not to join the Association may not be represented by the Association or its affiliated representative. An employee not joining the Association is exercising his or her rights to self-representation.

Nothing in this section prevents the Association and its representative from representing its members in accordance with the Memorandum of Understanding, state and federal law, and the City of Salinas Personnel Manual.

SECTION 5 – RECOGNITION MATTERS

A. Recognition

Pursuant to Sections 3500-3510 of the Government Code of the State of California, and Chapter 25, Section 37, of the Salinas Municipal Code, the City has certified the Association as the recognized employee organization consisting of regular employees filling classes designated in Appendix A.

B. Dues Collection

The City shall deduct Association membership dues in an amount designated by the Association, and any other mutually agreed upon payroll deduction from the pay of member employees.

The Association shall indemnify and defend and hold the City of Salinas harmless against any claims made and against any suit instituted against the City of Salinas on account of collection of Association dues and other mutually agreed upon payroll deductions. In addition, the Association shall refund to the City of Salinas any amounts paid to it in error upon presentation of supporting evidence.

SECTION 6 – PAY RATES AND PRACTICES

A. Wages

1. Effective January 5, 2026, bargaining unit members will receive a 3.0% cost-of-living adjustment plus 2.0% market adjustment, for a total of 5.0% increase to the salary schedule.

2. Effective in the first full pay period of January 2027, bargaining unit members will receive a 2.0% increase to the salary schedule.

3. Effective in the first full pay period of July 2027, bargaining unit members will receive a 2.0% increase to the salary schedule.

B. Bilingual Premium

A premium pay of five percent (5%) of base salary shall be paid to an employee assigned by management to speak and use Spanish in the course of the employee's duties, effective in the first full pay period following approval by Human Resources. This section is subject to administrative direction.

C. Special Assignment Pay

The City has established the following categories of special assignment pay.

1. Temporary Upgrade Pay (Special Assignment Pay While Working Out of Class). An employee who is assigned by the Chief of Police to perform all the duties of a higher position and classification for a limited duration (up to 960 hours each fiscal year), without maintaining the duties of his/her current position, shall receive a five percent (5%) Temporary Upgrade Pay while so assigned. Such pay shall be based on the employee's established base salary.

2. Special Assignment Pay While Performing Additional Responsibilities. An employee who is assigned by the Chief of Police a significant increase in duties and responsibility in his/her classification may receive a ten percent (10%) special assignment pay. Such pay is authorized on recommendation of the Chief of Police with approval of the Human Resources Director It may be paid for special assignments of not less than two (2) weeks nor more than three (3) months duration. The City Manager may approve additional special assignment pay beyond three (3) months for exceptionally difficult long-range assignments.

D. Differentials/Premiums

The Police Chief may make special assignments in his/her discretion. The following premiums are effective in the first full pay period following notice to Human Resources of an assignment; no retroactive payment of premiums is owed. Premiums are calculated at 5% of base pay.

1. Motorcycle Patrol Premium – 5%

   A unit employee routinely and consistently assigned by management to operate and/or patrol on motorcycle duty shall receive a Motorcycle Patrol Premium of five percent (5%) above current step subject to administrative direction.

   Employees so assigned shall be reimbursed for the purchase of motorcycle boots and helmets as needed. Need shall be defined by management. The City will provide reasonably required material for cleaning and maintenance of the motorcycle as defined by the City. All cleaning and maintenance must be performed during normal work hours.

2. Canine Officer Premium – 5%

   A unit employee routinely and consistently assigned by management to handle, train, and board a canine shall receive a Canine Officer Premium of five percent (5%) above current step, in the first full pay period following assignment with a canine, subject to administrative direction.

The City and the Association reasonably approximate that canine officers spend four (4) hours per workweek, while otherwise off duty, walking, grooming/cleaning, feeding, training, and otherwise caring for and maintaining the canine. Four (4) hours per workweek at one and a half (1½) times the employee's hourly rate is paid for such time, in addition to the 5% premium described above. This additional compensation is intended to compensate for all off-duty care of the canine and related activity; payment will be processed automatically during the assignment, without a need for overtime slips. In the event of a medical emergency or other unusual circumstance requiring extraordinary care for the canine, the canine officer must notify a supervisor as soon as possible of any additional time required.

In addition, veterinarian fees, food costs, and other reasonable expenses for the upkeep of the canine are reimbursed upon proper request for reimbursement.

3. Detective Division Premium – 5%

Police Officers who are routinely and consistently assigned to the Detective Division may receive a Detective Division Premium of five percent (5%) above current step subject to administrative direction.

4. Police Liaison Premium (Community Relations/SRO) – 5%

Police Officers who are routinely and consistently assigned to function as a liaison between special persons, groups, or courts and the Police Department (while assigned to Community Relations or as a School Resource Officer) may receive a Police Liaison Premium of five percent (5%) above current step subject to administrative direction.

5. Crime Scene Investigator Premium – 5%

A unit employee routinely and consistently assigned by management to analyze and explore crime scenes on Crime Scene Investigation (CSI) duty shall receive a CSI Premium of five percent (5%) above current step subject to administrative direction.

6. Field Training Officer Training Premium – 5%

A unit employee routinely and consistently assigned by management to train employees on field training officer (FTO) duty shall receive a Training Premium of five percent (5%) above current step subject to administrative direction, effective in the first full pay period following notice to Human Resources of the assignment of a trainee to the FTO.

7. Gang Detail (Violence Suppression Task Force) Assignment Premium – 5%

A unit employee routinely and consistently assigned by management to the Gang Detail (Violence Suppression Task Force) Assignment, to enforce laws relating to a group of individuals banded together for unlawful activities, shall receive a Gang Detail

Assignment Premium of five percent (5%) above current step subject to administrative direction.

8. Police Administrative Officer Premium (Personnel & Training/Internal Affairs) – 5%

A unit employee routinely and consistently assigned to police administration to provide support for the Police Chief and command staff in the operation of the Police Department, while serving in the Personnel and Training Unit or in Internal Affairs, receives a Police Administrative Officer Premium of five percent (5%) above current step subject to administrative direction.

9. Drone Operator Premium – 5%

A unit employee licensed and assigned as a Drone Operator receives a premium of five percent (5%) above current step subject to administrative direction.

10. SWAT Premium – 5%

A unit employee assigned to Special Weapons and Tactics (SWAT) receives a premium of five percent (5%) above current step subject to administrative direction.

E. On-Call Pay for Detectives

A detective who is assigned to be on-call shall receive on-call compensation in the amount of $5.00 per hour of assignment, unless called in to work (in which case the employee is paid for time worked instead). On-call pay shall begin at the conclusion of the employee's regular shift.

F. Court Pay

1. Off-duty court pay shall be a minimum of four (4) hours pay or comp time (Officer's option) at time and one half (1-1/2) based on the employee's regular rate.

2. a. If an officer is required to be available for a court appearance for more than four (4) hours of otherwise off-duty time, court pay will be calculated from subpoena appearance time until the officer is released from court duty for the day.

   b. If there is a break of at least four (4) hours between the time the officer is released to the time the officer is required to return on the same day, the officer will receive four (4) hours pay at time and one half (1-1/2) for each appearance.

   c. Court compensation will be no more than eight (8) hours per day, unless more hours are actually worked.

3. If a court appearance is scheduled within two (2) hours of the beginning of an officer's shift, compensation shall be time and one half (1-1/2) from time of subpoena until beginning of shift.

4. It is the responsibility of the subpoenaed officer to check the status of any subpoena, as provided in the Salinas Police Department Policy Manual, after 1800 (6:00 p.m.) hours on the prior court day to ascertain if a court appearance has been canceled. In the event of a court cancellation entered into the City notification systems after 6:00 p.m. on the preceding day but before 5:00 a.m. on the court day, the officer shall receive a two (2) hour minimum at straight time. In the event of a court cancellation entered into the City notification systems at or after 5:00 a.m. on the court day, the officer shall receive the four (4) hour minimum set forth in Paragraph 1, above, if not otherwise scheduled to work during the time of the cancelled appearance. The applicable court pay is determined by when the cancellation is entered into the City notification system, not the time the officer checks the system.

G. Overtime

A unit employee required to work beyond his/her regularly scheduled work shift shall be compensated at a premium of one and a half (1½) times the employee's regular rate (as defined under the Fair Labor Standards Act (FLSA)) for the excess hours worked.

Overtime calculations shall include paid leave time (including, but not limited to, annual leave, bereavement leave and compensatory time off) and shall be considered time worked.

Pursuant to 29 USC section 207(k), for purposes of FLSA overtime, the work period is 28 days with 171 hours.

H. Night Shift Differential

$25.00 per shift differential payment will be paid to unit employees who are routinely and consistently scheduled to work shifts at midnight. Being on duty at midnight includes those employees whose assigned shift either ends or begins at midnight. No night shift differential will be paid for overtime hours worked.

I. Master Police Officer Incentive Pay

The City will establish a Master Police Officer Incentive Pay Program effective in the first full pay period of January 2017 for employees that satisfy all of the following criteria:

a. An overall performance evaluation rating of meets standards or better for the period most recently evaluated.
b. At least 8 years of law enforcement experience as a sworn peace officer.
c. Possession of an Advanced POST Certificate.
d. Completion of at least 40 hours of Crisis Intervention Training (CIT) within five years or, if CIT training is older than five years, completion of approved refresher training within five years.
e. Current performance of at least one (1) of the following collateral duties/special assignments with the Salinas Police Department: Canine Officer, Community Relations

Officer (Police Liaison), Violence Suppression Unit/Gang Task Force (Gang Detail Assignment), Detective Division/Police Investigator, Training Instructor (e.g., defensive tactics, less lethal, EVOC, use of force, etc.), Range Master, School Resource Officer or Police Activities League (Police Liaison/Drug Abuse Resistance Education), Traffic Detail/Motorcycle Patrol, Crime Scene Investigator, Field Training Officer, SWAT, or Personnel & Training/Internal Affairs (Police Administrative Officer).

Employees who satisfy the criteria set forth above shall receive a three percent (3%) Master Police Officer pay incentive, effective in the first full pay period of ratification and approval of this MOU and following verification of criteria by Human Resources.

Effective in the first full pay period of January 2025 and following verification of criteria by Human Resources, employees who satisfy the criteria set forth above and have a total of twelve years of law enforcement experience as a sworn peace officer shall receive an additional two percent (2%) for a total incentive pay of five percent (5%).

SECTION 7 - BENEFITS

A. Health, Dental, and Vision

The City shall contribute amounts toward the premiums for Peace Officers Research Association of California (PORAC) coverage or other City sponsored PERS plan of the employee's choice, for which the employee is eligible, for the employee and eligible dependents as follows. The City will continue with the full amount of premiums for current supplementary dental and vision plans available to City employees and eligible dependents.

The City will contribute an amount toward monthly health benefits premiums for eligible bargaining unit employees as follows.

Effective with the start of the 2025 plan year, the City will contribute toward monthly health benefits premiums in an amount equal to 94% of the premium for the plan and level of coverage the employee has selected, up to a maximum of 94% of the cost of the premium for the PORAC plan.

The employee shall share in the cost of health coverage and pay for premium costs above the City's contribution through payroll deductions.

Employees enrolled in the City's medical program under the California Public Employees' Medical and Hospital Care Act ("PEMHCA") receive a contribution by the City equal to the statutory minimum monthly contribution under PEMHCA. The City contribution amounts described above shall include the PEMHCA statutory minimum contribution.

In the event that new legal requirements of the Affordable Care Act (ACA) are effective during the term of this Memorandum of Understanding, the parties agree to re-open on the limited subject of achieving legal compliance with the ACA.

An employee may elect to waive the City's health insurance coverage, if the employee complies with the following conditions:

1. The employee and all individuals in the employee's tax family have alternative Minimum Essential Coverage as defined by the ACA through a provider other than Covered California; and
2. The employee provides affirmation or proof to Human Resources of the alternative Minimum Essential Coverage at hire, if applicable, and annually during the City's health insurance open enrollment period.

B. Retiree Medical Benefit

Employees who retire from the City and qualify as "annuitants" under PEMHCA are enrolled by CalPERS in the applicable group health plan as a retiree. As required by applicable statutes or regulations, annuitants must enroll in Medicare at age 65 or as soon as they become eligible.

The City will pay (1) the PEMHCA minimum contribution for annuitants, and (2) twenty-five (25%) percent or $100 per month (whichever is less) of the employee and spouse medical insurance premium for employees retiring from the City who qualify as annuitants and who were hired with the Salinas Police Department before July 1, 2019. The City payment of the additional benefit beyond the PEMHCA minimum contribution shall be provided for no more than ten (10) years for each employee, and shall be discontinued when the employee or spouse becomes eligible for Medicare coverage, whichever is earlier.

Upon request from the Association, the City will enter into a Side Letter Agreement allowing all employees covered by this Agreement to participate in a retiree medical expense reimbursement plan administered by the PORAC Retiree Medical Trust. The trust shall be and remain separate and apart from any employer health insurance funding program. The City and the Association acknowledge that the Side Letter Agreement shall specify that the program shall be implemented in a manner that is cost-neutral for the City. The Association shall pay for the administrative costs arising from the enrollment of the Association in the PORAC Retiree Medical Trust and the City shall not be required to pay any fees or make any contributions on behalf of individual employees.

C. Long Term Disability

The Association shall maintain a separate account for City contributions to the Association-sponsored Long Term Disability Plan and shall apply such contributions solely to the Association-sponsored plan. The City contribution per Association employee shall not exceed the City's per employee rate for the City's Long Term Disability Plan, or the per employee rate of the PORAC Premier Plus Long Term Disability Plan, whichever is less.

D. Tuition Assistance

An employee shall be allowed up to five hundred dollars ($500) per fiscal year for reimbursement for eligible educational expenses upon successful completion of a voluntary

academic course of study and/or individual course approved by the Chief of Police and the Human Resources Director. Eligible expenses are defined as costs for classes which meet the following criteria:

- Approval is obtained prior to attending class
- Are directly related to an employee's job duties
- Receive college units, POST training credit, CEU credit, or are offered/presented by a bona fide, recognized firm or institution with direct knowledge of and experience in the curriculum offered
- For which class and study time are outside of the employee's work hours
- For which successful completion (academic grade of C or better or a certificate of completion) is provided. Reimbursement will not be made without such documentation.

Reimbursement for training classes, seminars and workshops which are not part of an academic course of study is limited to the cost of registration only. Expenses for lodging, meals, travel, and other related expenses are not reimbursable under this program. Expenses for books, class fees, and/or class supplies for college classes which are part of an academic course of study will be eligible for reimbursement under this program.

E. Uniform Allowance

The Police Department issues to each employee uniform clothing and items for personal health and safety, as listed in Attachment B, through a vendor selected by the Department.

Such employees receive a monthly payment of $100 beginning with the first month of employment to cover expenses of uniform replacement and maintenance. The monthly amount is prorated in the first month for newly hired employees.

F. POST Certificate Pay

1. Intermediate Certificate: An employee who has a POST Intermediate Certificate shall receive a premium pay of three and a half percent (3.5%) of base salary.

2. Advanced Certificate: An employee who has a POST Advanced Certificate shall receive a premium pay of three and a half percent (3.5%) of base salary, in addition to POST Intermediate Certificate Pay (3.5%), for a total of seven percent (7%) of base salary.

An employee who becomes eligible for the POST Certificate Pay shall retain that eligibility while employed in a classification represented by the Association. POST Certificate Pay is effective in the first full pay period following the employee’s submission of an Immediate or Advanced Certificate to Human Resources.

G. Fitness Exam for SWAT Assignment

Assignment and reassignment to the Special Weapons and Tactics (SWAT) unit is conditioned on successful completion of a SWAT fitness exam. The exam will be the SWAT Physical Fitness Test Agility Course. The exam may be amended from time to time upon mutual agreement of the Police Chief and the Association. Changes in assignment/reassignment from the SWAT unit are solely a management right and not subject to approval or grievance.

H. PERS Retirement Program

1. Classic Employees

The City shall provide the PERS Police Public Safety Retirement Program 3% @ 50 benefit for employees hired before July 1, 2011. The City provides the 3% @ 55 formula for employees hired on or after July 1, 2011.

Employees contribute nine (9%) percent of the employee's compensation toward the cost of this retirement benefit as cost sharing. Each classic employee shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit (for a total 10% employee pension contribution). Effective in the first full pay period in January 2017, each classic employee shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit (for a total 11% employee pension contribution). Effective in the first full pay period in January 2018, each classic employee shall contribute an additional one percent (1%) toward the employer contribution to his/her pension benefit (for a total 12% employee pension contribution).

2. New Members

The formulas above do not apply to persons who are defined as "new members" under the Public Employees' Pension Reform Act of 2013 ("PEPRA").

"New members" under PEPRA are subject to all applicable PEPRA provisions, including the 2.7% @ 57 formula. Each new member will contribute 50% of the normal cost of his/her benefit as determined by CalPERS.

I. Longevity Pay

Effective September 12, 2016, employees who have attained ten (10) years of regular service with the City of Salinas Police Department shall receive a three percent (3%) longevity pay incentive. Employees who have attained twenty (20) years of regular service with the City of Salinas Police Department shall receive a longevity pay incentive of an additional five (5%) percent base salary in recognition of their time in service for a total of eight percent (8%) in longevity pay. No employee shall receive more than eight percent (8%) in longevity pay incentives. Longevity pay is effective in the first full pay period following the employee's anniversary date.

J. Blood Donation

An employee may be granted paid release time of up to a maximum of one (1) hour for donating blood during scheduled hours of work. The length of the leave must be approved in advance by the supervisor. Approval or denial of this leave shall be within the sole discretion of the Department.

SECTION 8 - LEAVE PROVISIONS

A. Holidays

1.

Fixed Holidays	**Date**
New Year's Day	January 1
Martin Luther King	Third Monday in January
Lincoln's Birthday	February 12
Presidents' Day	Third Monday in February
Cesar Chavez Day	March 31
Memorial Day	Last Monday in May
Juneteenth	June 19
Independence Day	July 4th
Labor Day	First Monday in September
Veterans Day	November 11
Thanksgiving Day	Fourth Thursday in November
Friday after Thanksgiving	Day after Thanksgiving
Christmas Eve	December 24
Christmas Day	December 25

2. Every day appointed by the President or Governor for a public day of mourning, thanksgiving, or holiday, when ratified by the Mayor or the Salinas City Council.

3. All holidays are calculated as eight (8) hours.

4. Holiday Leave: Unit employees who are not normally required to work on a holiday (generally officers with non-patrol assignments, such as to the Detective Division, Personnel & Training, or Internal Affairs) are paid eight (8) hours of holiday leave at straight time for time off on each holiday listed above.

5. Holiday Pay: In recognition of the fact that other bargaining unit employees (including patrol officers) are normally required to work on an approved holiday because they work in positions that require scheduled staffing without regard to holidays, in lieu of receiving time off for holidays, such unit employees will be paid 4.31 hours of pay n each biweekly paycheck (i.e., 112 hours per year). This pay consists of base pay plus any applicable bilingual premium, temporary upgrade pay, special assignment pay (additional duties), motor patrol premium, canine officer premium, detective division premium, police liaison premium, CSI premium, FTO premium, VSTF premium, administrative officer premium, master officer incentive pay, POST certificate pay, and

longevity pay. Usual wages are paid for time worked; no premium is paid for working on a holiday. If an employee was scheduled to work on a holiday, the employee must use accrued annual leave or compensatory time off for any approved leave on the holiday.

B. Annual Leave

Annual Leave shall be as provided in Section 11.4 of the Personnel Manual. Annual Leave accrues over the course of a year as follows:

1st through 5th year	176 hours per year
6th through 10th year	216 hours per year
11th through 15th year	232 hours per year
16th through 17th year	240 hours per year
18th through 19th year	248 hours per year
20th through 24th year	256 hours per year
25th year and later	264 hours per year

C. Bereavement Leave

An employee represented by the Association shall be entitled to four (4) days of leave with pay for the death of a family member, plus one unpaid day, based on the number of hours regularly scheduled. All provisions of the Personnel Manual regarding Bereavement Leave shall apply.

Family member includes:

Husband	Mother-in-Law
Wife	Father-in-Law
Father	Sister-in-Law
Mother	Brother-in-Law
Child	Legal Guardian
Brother	Step-Child
Sister	Step-Father
Grandparent	Step-Mother
Grandchild	Step-Sister
Step-Mother-in-Law	Step-Brother
Step-Father-in-Law	Registered Domestic Partner

D. Family & Medical Leave

Family and medical leave is provided in accordance with the California Family Rights Act and the Federal Family and Medical Leave Act, as detailed in the Administrative Memorandum 94-1, as revised.

SECTION 9 - WORKING CONDITIONS

A. Grievance/Disciplinary Action Appeals Procedure

The purpose of this Grievance Procedure is to promote communication and improve employer-employee relations by establishing a process to encourage settlement of disputes. The parties recognize that it is in their mutual interest to resolve problems expeditiously at the lowest possible administrative level. Any resolution of dispute at this level must be consistent with the terms of this Memorandum of Understanding.

1. Grievance Definition

   A grievance shall be defined as an alleged violation of the Meyers-Milias-Brown Act ("MMBA"), or a dispute arising from the application or interpretation of any section of this Memorandum of Understanding; the City of Salinas Municipal Code; Department policies, procedures, rules or regulations; or the City Personnel Rules.

2. Procedure for Grievances

   Step 1 – Informal Resolution

   In the event an individual employee wishes to lodge a grievance, he or she will, within 14 calendar days of the incident being grieved, discuss the grievance with his/her immediate supervisor, notifying the supervisor that this discussion is the first step in the grievance procedure. There is no requirement for the employee to submit the grievance in writing at this point. If the grievance is not resolved to the Grievant's satisfaction, the Grievant must advance the grievance to Step 2 of this Grievance Procedure within 45 calendar days from the date the Grievant knew or reasonably should have become aware of the alleged violation. Grievances filed by the Association on behalf of one or more members may be filed at Step 2 within 45 calendar days from the date the Association knew or reasonably should have become aware of the alleged violation.

   Step 2 – Police Chief

   A Step 2 grievance shall be submitted to the Chief of Police in writing with a copy to the Human Resources Director. The written grievance shall contain the following information:

   a) a statement of the grievance, the facts upon which it is based, and the person(s) involved;

   b) the specific section(s) of the MMBA, this Memorandum of Understanding, the City Personnel Rules, the City of Salinas Municipal Code, or Department policies, procedures, rules, or regulations alleged to have been violated;

   c) a summary of informal resolution efforts; and

   d) the remedy requested.

The Chief of Police or designee shall respond in writing within fifteen (15) working days of receipt of the written grievance. The written response at this step (and all management responses at all steps hereafter) shall contain the following information:

a) a response to the facts upon which the grievance is based;

b) an analysis of the alleged violation; and

c) a response to the remedy requested;

If the grievance is not resolved to the Grievant's satisfaction, the Grievant shall advance the grievance to Step 3 of this Grievance Procedure within ten (10) working days from the date of receiving the written response from the Chief of Police or designee.

Step 3 – City Manager

A Step 3 grievance shall be submitted to the City Manager in writing. The written grievance shall contain the following information:

a) a copy of the Step 2 grievance;

b) a copy of the Chief's response to the Step 2 grievance; and

c) a response by the Grievant to the Chief's Step 2 response.

The City Manager or City Manager's designee shall meet with the Grievant or the Grievant's representative within thirty (30) calendar days of receipt of the written grievance. The City Manager or City Manager's designee shall provide a written response within ten (10) working days of the date of discussion with the Grievant or the Grievant's representative.

If the grievance is not resolved to the Grievant's satisfaction, the Grievant shall advance the grievance to Step 4 of this Grievance Procedure within ten (10) working days from the date of receiving the written response from the City Manager or City Manager's designee.

Step 4 – Grievance Board

The Grievance Board is composed of three members and one alternate. The first two members are appointed by City Council as described in Section 25-43 of the Salinas Municipal Code, with one member nominated by City management and a second member selected from a list of nominations by the employee organizations.

For each appeal, a third member shall be selected by the City and the Association to serve temporarily on the Grievance Board, as follows. If the parties are unable to mutually agree on the selection of an arbitrator, the names of seven (7) arbitrators shall be obtained from the California State Mediation and Conciliation Service. By coin toss, the losing party shall strike one (1) name from the panel list. The other party shall strike one (1) name alternately until only one (1) name remains, who shall serve as the third member arbitrator.

The City and the Association agree to divide equally the cost of the arbitrator and any court reporter. Each party shall bear their own respective costs of making their presentation to the arbitrator, including but not limited to, their own attorney fees, expert witness fees, regular witness fees, and related costs.

The Grievance Board decision shall be advisory to the City Council. The Grievance Board shall issue a written decision within forty-five (45) calendar days of the close of the hearing. The City Council shall maintain the authority to affirm, reverse, or modify the Grievance Board's award. Absent a stipulation between the parties, any failure of the City Council to take action within 45 calendar days of the Grievance Board's award shall serve to affirm the award.

3. Procedure for Disciplinary Appeals

An appeal from disciplinary action shall be in writing and subject to the following procedure. Written reprimands are not appealable, but an employee may submit written comments in rebuttal.

The employee may appeal disciplinary action (post-*Skelly*) by submitting a written notice of appeal within ten (10) working days of receipt of notification of disciplinary action from the City Manager or his/her designee. The written notice shall be directed to the Director of Human Resources.

The appeal shall be heard by the Grievance Board as described in Step 4 above. The City Council shall maintain the authority to affirm, reverse, or modify the Grievance Board's award, as stated in Step 4 above.

4. Time Limits

Any time limits specified in this Grievance Procedure / Disciplinary Appeal Procedure may be extended by mutual agreement. Requests for an agreement to extend any deadline shall be confirmed in writing.

B. Comp Time

Accumulation of comp time, in lieu of overtime compensation, shall be limited to 160 hours with an option of full buy-out at the appropriate rate of pay upon separation subject to administrative direction. Comp time accrual is limited to overtime worked covering regular shifts; it does not accrue for working special events or grant-funded activities or other situations for which the City may seek reimbursement (where employees will be paid out for any overtime) and does not accrue for holiday pay.

C. Pre-scheduled Overtime

If a change in scheduling requires an officer to work two (2) hours or less during his/her off-duty hours, he/she shall receive a minimum of two (2) hours pay at one and a half (1-1/2) times the employee's regular rate. This minimum does not include hours contiguous with

his/her scheduled shift.

D. Field Operations

1. Shift Assignments

   Officers sign up for shifts by seniority.

   Officers may request shift preference for reasons of personal hardships, etc.

2. Holidays

   Police Officers assigned to duty on a holiday may request and be allowed to take the day off if the shift is adequately staffed as determined by the Watch Commander.

   Priority for granting Officers' requests for holidays off is on a first-come first-served basis.

3. Vacations

   Vacation time will normally be scheduled in weekly increments by watch. For employees with less than sixteen (16) years tenure with the City, vacation time may not exceed three (3) consecutive weeks in any calendar year. For employees with sixteen (16) years or more tenure with the City, vacation time may not exceed four (4) consecutive weeks in any calendar year. Vacation time is generally limited to no more than thirty (30) working days in any calendar year. Vacation time off is limited to two (2) officers per watch, with generally no more than 12 officers scheduled to be out per day (using either annual leave or compensatory time off). Vacation scheduling will be determined by seniority. The Police Chief may grant exceptions to the vacation scheduling rules based on the needs of the City and the requests of the employees and as required by law.

   Any of the vacation periods having an unassigned slot may be applied for by seniority with the Division Commander's approval.

   Police Officers may exchange vacation slots with each other with the Division Commander's approval.

   Police Officers may take vacations out of their assigned time period, if staffing permits and with Division Commander's approval.

   Field Training Officers (FTOs) will be provided a separate vacation schedule in which they may sign up by seniority.

   When the Field Training Officers' vacation schedule is completed and compared against the supervisory schedule, no conflicts shall be allowed, such as a Field Training

Officer (FTO) and his/her Sergeant being off in the same vacation slot. In the event of a conflict, the Division Commander will make the decision if the parties cannot resolve the conflict between themselves.

4. Schedules

The Chief of Police has the right to change and implement work schedules for all unit personnel, consistent with the needs of the Salinas Police Department. In the event that the Chief changes work schedules during the term of the MOU, the Chief has the right to implement such changes following the completion of any legally required meet and confer and impasse requirements.

E. Investigation Shift Assignments

Detectives are assigned shifts based on departmental needs, individual experience and capabilities as determined by the Division Commander.

F. Scheduling Coverage

A unit employee shall not have his/her regularly scheduled days off changed except in the event of an emergency or in accordance with Departmental policy. Nothing in this section shall be interpreted to limit the Department's authority to require an employee to work on his or her regularly scheduled days off and compensate the employee at his or her applicable rate of pay.

Supplemental Law Enforcement: The parties agree that public safety is of paramount concern to both parties as well as the community we serve. Therefore, the City and the Association agree to meet following approval of this Memorandum of Understanding to work together to address issues related to law enforcement staffing for special events, and staffing options related to emergency situations. How supplemental law enforcement may be used shall also be considered in these meetings.

G. Training Activities

The City shall implement training activities to provide each employee with a minimum of forty (40) hours every two (2) years of POST-certified training. These POST-certified training hours shall be provided only if POST provides reimbursement consistent with the POST reimbursement program in effect.

SECTION 10 – COMMITTEES

A. Safety Committee

The City and the Association shall cooperate in pursuing safe working practices. In the interest of increasing safety within City operations and consistent with existing City policy, the Association may appoint one (1) member to serve on any safety committee within the scope

of Association representation. The rotation policy (six-month rotation, 1-year term) shall apply. Recommendations of the Safety Committee shall be referred to the City Manager for review and action if deemed appropriate by the City Manager.

B. Deferred Compensation Committee

The City's Deferred Compensation Committee may include one (1) employee designated by the Association. The designated employee must be a participant in the City's Deferred Compensation Program with Trust Deed Program investments.

SECTION 11 – MISCELLANEOUS

A. Accommodations for Employees with Disabilities

The City grants reasonable accommodations to employees with disabilities as required under the Americans with Disabilities Act (ADA) and the Fair Employment and Housing Act (FEHA). To avoid disability discrimination, the City may modify provisions of this Memorandum of Understanding and its Personnel Manual and other policies relative to hiring, promotion, transfer, layoff, reassignment, termination, rehire, rates of pay, job classification and duties, seniority, leaves of absence, benefits, training opportunities, hours of work, or other terms and privileges of employment. Any accommodation provided to an individual protected by the ADA or FEHA shall not establish a past practice or be used or cited as past practice in any grievance procedure.

SECTION 12 – TERM

The term of this Memorandum of Understanding shall commence upon January 1, 2026 and shall expire on December 31, 2027. Proposals for change and/or renewal shall be submitted by October 1, 2027.

Dated _____	Dated _____
CITY OF SALINAS	SALINAS POLICE OFFICERS ASSOCIATION
_____	_____
By: René Mendez City Manager	By: A. Christopher Avila President

Appendix A

Position	Step 1 Hourly	Step 1 Monthly	Step 2 Hourly	Step 2 Monthly	Step 3 Hourly	Step 3 Monthly	Step 4 Hourly	Step 4 Monthly	Step 5 Hourly	Step 5 Monthly	Step 6 Hourly	Step 6 Monthly	Step 7 Hourly	Step 7 Monthly
Police Officer-New Hire	49.5918	8,596	52.0715	9,026	54.6735	9,477	57.4054	9,950	60.2755	10,448	63.2906	10,970	66.4551	11,519
Police Officer	49.5918	8,596	52.0715	9,026	54.6735	9,477	57.4054	9,950	60.2755	10,448	63.2906	10,970	66.4551	11,519
Police Recruit	44.6326	7,736												

APPENDIX B

UNIFORM CLOTHING & EQUIPMENT – LATERAL / ACADEMY GRAD

SUMMIT UNIFORM CORP.

QTY.	ITEM*
2	Navy Wool Pants
2	Navy Wool Shirts
1	Duty Jacket
1	w/ Cloth Name Tag
1	Rain Jacket
1	Rain Hood
1	Rain Pants
1	Black Tie
1	Tie Bar
1	Velcro Duty Belt
1	Velcro Pant Belt (Under Belt)
4	Keepers – Hidden Snap
1	Double Cuff Case – Hidden Snap
1	Key Silencer
1	26” ASP Baton
1	26” ASP Holder
1	Closed OC Holder
1	Holster (Level 3 / P320)
1	Mag Pouch (Triple P320 .45 / Dbl P320 9mm)
1	Light Holder
2	Handcuffs
1	Badge holder

1	Blackington Name Tag
1	Class A Hat
1	Rain Cover for Hat
1	Class A Hat Piece
1	Florescent Traffic Vest
1	Flashlight
1	Boots
1	Ballistic Vest

*Items provided are subject to change.

File #: ID#25-558, Version: 1

Establishment of 2026 Residential Rental Registration and Rent Stabilization Program Fees, Revenue and Expenditures

Approve Resolution(s) amending Rental Registry Fees established by Resolution No. 23170 (N.C.S.) to be $29.00 effective January 1, 2026, and integrating the new fee amount into the City's Schedule of Fees and Charges for City Services; amending Rent Program Fees established by Resolution No. 23169 (N.C.S.) to be $112.00 effective January 1, 2026, and integrating the new fee amount into the City's Schedule of Fees and Charges; and establishing the appropriation for 2026 Rental Registration and Rent Stabilization Program revenue and expenditures in the amount of one million one hundred twenty-eight thousand eight hundred fifty-one dollars ($1,128,851).

powered by Legistar™

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **COMMUNITY DEVELOPMENT**
CITY ATTORNEY
FINANCE

FROM: **LISA BRINTON, DIRECTOR**
CHRISTOPHER A. CALLIHAN, CITY ATTORNEY
SELINA ANDREWS, DIRECTOR

THROUGH: **ORLANDO REYES, ASSISTANT DIRECTOR**

BY: **VINCENT MONTGOMERY, PLANNING MANAGER**
LAURA GAMA, ADMINISTRATIVE ANALYST
AQUONTIS GARLINGTON, ADMINISTRATIVE AIDE

TITLE: **ESTABLISHMENT OF 2026 RESIDENTAL RENTAL REGISTRATION AND RENT STABILIZATION PROGRAM FEES, REVENUE AND EXPENDITURES**

RECOMMENDED MOTION:

A motion to approve Resolutions:

1. Amending Rental Registry Fees established by Resolution No. 23170 (N.C.S.) to be $29.00 effective January 1, 2026, and integrating the new fee amount into the City's Schedule of Fees and Charges for City Services;

2. Amending Rent Program Fees established by Resolution No. 23169 (N.C.S.) to be $112.00 effective January 1, 2026, and integrating the new fee amount into the City's Schedule of Fees and Charges; and

3. Establishing the appropriation for 2026 Rental Registration and Rent Stabilization Program revenue and expenditures in the amount of one million one hundred twenty-eight thousand eight hundred fifty-one dollars ($1,128,851).

EXECUTIVE SUMMARY:

The Community Development Department began implementation of the Residential Rental Registration and Rent Stabilization Program (Program) on January 1, 2025. To continue Program implementation in 2026, City Council action is needed to establish updated Program registration fees to align with Program budget expenditures. This report outlines 2026 Program staffing, budget and Rental Registry and Rent Program Fee adjustments.

DISCUSSION:

2026 Program Staffing and Budget

The Program will continue to be staffed with a Planning Manager (partial), one Community Development Analyst, one limited term Administrative Analyst, and one limited term Administrative Aide to support the administration, enforcement, and public-facing components of the ordinances. Program staff are responsible for assisting landlords and tenants with registration, responding to inquiries, monitoring compliance, processing petitions and fair rate of return requests and conducting outreach and education efforts as discussed in more detail below.

0.20 FTE Planning Manager
0.75 FTE Community Development Analyst (Limited Term)
1.00 FTE Admin Analyst (Limited Term)
1.00 FTE Admin Aide (Limited Term)

2.95 FTE

The proposed 2026 calendar year Program expenses of $1,128,851 is provided in **Table 1** below. Program expenses include staffing costs, software platform renewal, a hearing officer, and education and tenant supportive services. In accordance with policy published in the FY 2025-26 Operating Budget, indirect/overhead costs are fifteen percent (15%). Following best practices, twenty-five percent (25%) of program cost has also been incorporated as a reserve to cover Program expenses should participation be lower than projected. The reserve allocation is based on the standard percentage the City applies to all enterprise funds.

Table 1 – 2026 Program Calendar Year Budget	
Salaries & Benefits	$351,252
Software	$131,000
Supportive Services	$300,515
Indirect Costs / Overhead	$117,415
Subtotal	$900,182
25% Reserve	$228,669
Total Program Budget	**$1,128,851**

Program Fees

As discussed in the 2025 Program Update (ID #25-318), the amount of Rental Registry and Rent Program Fees resulted in higher revenue than needed to operate the Program. As the Program is to be cost neutral, and to avoid future shortage or over collection of fees, staff worked with Economic & Planning Systems (EPS) to revisit and update **Table 4-13** of their Fee Study, which was the basis for the establishment of 2025 Fees. EPS updated **Table 4-13** of the Fee Study with the proposed 2026 budget of $1,128,851 and adjusted formulas to assume a forty-five percent (45%) compliance (participation) rate. **Table 4-13** of the Updated Fee Study, provided as an attachment to this staff report, reduces both Rental Registry and Rent Program Fees by approximately thirty-five (35%) percent. The recommended Rental Registry Fee per unit is $29.00 and $112.00 per unit for Rent Program Fees.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

The Residential Rental Registration and Rent Stabilization Program does not directly align with objectives under the City Council's 2025-2028 Strategic Plan Goal of Housing. Examination of a Rent Stabilization Program was an identified objective under the 2022-2025 Goal of promoting Housing/Affordable Housing.

DEPARTMENTAL COORDINATION:

The Program is administered by the City's Community Development Department in coordination with the City Attorney and Finance Department. These three departments worked collaboratively to prepare this report.

FISCAL AND SUSTAINABILITY IMPACT:

There is no direct impact to the General Fund as Program cost is intended to be neutral. **Table 4-13** of the Updated Fee Study illustrates that a Rental Registry Fee per unit of $29.00 and Rent

Program Fees of $112.00 will cover Program expenses at a 45% compliance rate, including a 25% reserve of $228,669. Should 2026 Program participation be higher than projected, excess revenues collected over Program expenses would be returned to paid registrants following the same methodology as used for Program Year 2025. Appropriation of the proposed 2026 Program revenues and expenses totaling $1,128,851 including salaries and benefit, software, support services, administrative indirect and overhead costs, and reserves is shown below.

Fund	**General Ledger Number (Operating/CIP)**	**General Ledger Account Name**	**Amount Requested**
2530	30.3220-56.3530 (revenue)	Charges for Rental Registry Fees	$114,985
2530	30.3220-56.3540 (revenue)	Charges for Rent Program Fees	$989,408
2530	TBD	Estimated Late Fees	$24,458
2530	30.3220-various	Various	$1,083,036
2530	30.3240-various	Education and Outreach	$45,815

ATTACHMENTS:
Resolution establishing 2026 Rental Registry Fees
Resolution establishing Rent Program Fees
Resolution appropriating 2026 Program revenue and expenditures
Updated Fee Study Table 4-13
Updated Fee Study

RESOLUTION NO. (N.C.S.)

A RESOLUTION AMENDING RENTAL REGISTRY FEES ESTABLISHED BY RESOLUTION NO. 23170 (N.C.S.) AND INTEGRATED INTO THE CITY'S SCHEDULE OF FEES AND CHARGES FOR CITY SERVICES BY RESOLUTION NO. 23239 (N.C.S.)

WHEREAS, on April 4, 2023, the City Council adopted Ordinance No. 2663 establishing a Residential Rental Registration Program, which Ordinance is codified at Article I of Chapter 17 of the Salinas Municipal Code; and

WHEREAS, on September 24, 2024, the City Council adopted Ordinance No. 2681 establishing the Rent Stabilization Program to protect tenants from rapidly increasing rental costs, which Ordinance is codified at Article IIA of Chapter 17 of the Salinas Municipal Code; and

WHEREAS, on November 19, 2024, the City Council approved Resolution No. 23170 (N.C.S.) amended Rental Registry Fees established under Resolution No. 22622 (N.C.S) to $45.00 per Rental Unit in the City of Salinas subject to Ordinance No. 2663; and

WHEREAS, also on November 19, 2024, the City Council approved Resolution No. 23169 (N.C.S.) establishing the Rent Program Fee pursuant to Salinas Municipal Code section 17-02.13 in the amount of $170.00 on every Controlled Rental Unit owned and offered for rent in the City of Salinas subject to Ordinance No. 2681; and

WHEREAS, also on November 19, 2024, the City Council approved Resolution No. 23171 (N.C.S.) establishing the 2025 Residential Rental Registration and Rent Stabilization Program Revenue and Expense Budget of $655,250 under Fund 2530; and

WHEREAS, the Community Development Department began implementation of the Rental Registration and Rent Stabilization Program (Program) on January 1, 2025; and

WHEREAS, on May 6, 2025, Program fees established under Resolutions Nos. 23169 and 23170 (N.C.S.) were incorporated into the City's Schedule of Fees and Charges by Resolution No. 23239 (N.C.S.); and

WHEREAS, 2025 Program Fee revenue exceed Program expenses due to higher-than-expected participation and lower-than-projected operational costs; and

WHEREAS, the Program is to be cost neutral, and to avoid future shortage or over collection of fees, staff worked with Economic & Planning Systems (EPS) to revisit and update Table 4-13 of their Fee Study, which was the basis for the establishment of 2025 Program Fees; and

WHEREAS, the 2026 Program budget estimates total Program expenses to be $1,128,851 for the 2026 calendar year, including salaries and benefits, software, supportive services, administrative

indirect and overhead costs, and a 25% reserve; and

WHEREAS, EPS updated Table 4-13 of the Fee Study with the proposed 2026 budget of $1,128,851 and adjusted formulas to assume a forty-five percent (45%) compliance (participation) rate. The Updated Fee Study is attached hereto and incorporated herein by this reference; and

WHEREAS, the updated Table 4-13 reduces both Rental Registry and Rent Program Fees by approximately thirty-five (35%) percent; and

WHEREAS, the recommended Rental Registry fee per unit is $29.00 and $112.00 per unit for Rent Program Fees; and

WHEREAS, the City Council desires to amend the Rental Registry Fee to ensure that fees collected do not exceed the reasonable cost of providing services necessary to administer the Rental Registration Ordinance, pursuant to Article XI, §7 of the California Constitution.

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF SALINAS AS FOLLOWS:

1. The Rental Registry Fee (as referenced in Salinas Municipal Code section 17-01.04) established by Resolution No. 23170 (N.C.S.) and integrated into the City's Schedule of Fees and Charges for City Services by Resolution No. 23239 is hereby amended as set forth in this Resolution.
2. Effective January 1, 2026, the Rental Registry Fee shall be set at $29.00 per Rental Unit in the City of Salinas subject to Ordinance No. 2663 and is hereby integrated into the City's Schedule of Fees and Charges for City Services by this Resolution, as required by Chapter 11B of the Salinas Municipal Code.
3. The Rent Registry Fee shall be billed annually by the City.
4. Revenues collected from the Rental Registry Program shall be appropriated to Fund 2530.This Resolution shall take effect immediately upon its approval.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION AMENDING RENT PROGRAM FEES ESTABLISHED BY RESOLUTION NO. 23169 (N.C.S.) AND INTEGRATED INTO THE CITY'S SCHEDULE OF FEES AND CHARGES FOR CITY SERVICES BY RESOLUTION NO. 23239 (N.C.S.)

WHEREAS, on April 4, 2023, the City Council adopted Ordinance No. 2663 establishing a Residential Rental Registration Program, which Ordinance is codified at Article I of Chapter 17 of the Salinas Municipal Code; and

WHEREAS, on September 24, 2024, the City Council adopted Ordinance No. 2681 establishing the Rent Stabilization Program to protect tenants from rapidly increasing rental costs, which Ordinance is codified at Article IIA of Chapter 17 of the Salinas Municipal Code; and

WHEREAS, on November 19, 2024, the City Council approved Resolution No. 23170 (N.C.S.) amending Rental Registry Fees established under Resolution No. 22622 (N.C.S) to $45.00 per Rental Unit in the City of Salinas subject to Ordinance No. 2663; and

WHEREAS, also on November 19, 2024, the City Council approved Resolution No. 23169 (N.C.S.) establishing the Rent Program Fee pursuant to Salinas Municipal Code section 17-02.13 in the amount of $170.00 on every Controlled Rental Unit owned and offered for rent in the city of Salinas subject to Ordinance No. 2681; and

WHEREAS, also on November 19, 2024, the City Council approved Resolution No. 23171 (N.C.S.) establishing the 2025 Residential Rental Registration and Rent Stabilization Program Revenue and Expense Budget of $655,250 under Fund 2530; and

WHEREAS, the Community Development Department began implementation of the Rental Registration and Rent Stabilization Program (Program) on January 1, 2025; and

WHEREAS, on May 6, 2025, Program fees established under Resolution Nos. 23169 and 23170 (N.C.S.) were incorporated into the City's Schedule of Fees and Charges by Resolution No. 23239 (N.C.S.); and

WHEREAS, in 2025 Program Fee revenue exceeded Program expenses due to higher-than-expected participation and lower-than-projected operational costs; and

WHEREAS, the Program is to be cost neutral, and to avoid future shortage or over collection of fees, staff worked with Economic & Planning Systems (EPS) to revisit and update Table 4-13 of their Fee Study, which was the basis for the establishment of 2025 Program Fees. The Fee Study is attached hereto and incorporated herein by this reference; and

WHEREAS, the 2026 Program budget estimates total Program expenses to be $1,128,851 for the 2026 calendar year, including salaries and benefits, software, supportive services, administrative

indirect and overhead costs, and a 25% reserve; and

WHEREAS, EPS updated Table 4-13 of the Fee Study with the proposed 2026 budget of $1,128,851 and adjusted formulas to assume a forty-five percent (45%) compliance (participation) rate. The Updated Fee Study is attached hereto and incorporated herein by this reference; and

WHEREAS, Table 4-13 of the Updated Fee Study, provided as Exhibit A, reduces both Rental Registry and Rent Program Fees by approximately thirty-five (35%) percent; and

WHEREAS, the recommended Rental Registry fee per unit is $29.00 and $112.00 per unit for Rent Program Fees; and

WHEREAS, the City Council desires to amend the Rent Program Fee to ensure that fees collected do not exceed the reasonable cost of providing services necessary to administer the Rent Stabilization Ordinance, pursuant to Article XI, §7 of the California Constitution; and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF SALINAS AS FOLLOWS:

1. The Rent Program Fee (as referenced in Salinas Municipal Code section 17-02.13) established by Resolution No. 23169 (N.C.S.) and integrated into the City's Schedule of Fees and Charges for City Services by Resolution No. 23239 is hereby amended as set forth in this Resolution.
2. Effective January 1, 2026, the Rent Program Fee shall be set at $112.00 per Controlled Rental Unit subject to Ordinance No. 2681 and is hereby integrated into the City's Schedule of Fees and Charges for City Services by this Resolution, as required by Chapter 11B of the Salinas Municipal Code.
3. The Rent Program Fee shall be billed annually by the City.
4. Revenues collected from the Rent Stabilization Program shall be appropriated to Fund 2530.
5. This Resolution shall take effect immediately upon its approval.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

RESOLUTION NO. (N.C.S.)

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SALINAS ESTABLISHING THE APPROPRIATION FOR 2026 RESIDENTIAL RENTAL REGISTRATION AND RENT STABILIZATION PROGRAM REVENUE AND EXPENDITURES IN THE AMOUNT OF $1,128,851

WHEREAS, on April 4, 2023, the City Council adopted Ordinance No. 2663 establishing the Residential Rental Registration Program, which Ordinance is codified at Article I of Chapter 17 of the Salinas Municipal Code; and

WHEREAS, on September 24, 2024, the City Council adopted Ordinance No. 2681 establishing the Rent Stabilization Program to protect tenants from rapidly increasing rental costs, which Ordinance is codified at Article IIA of Chapter 17 of the Salinas Municipal Code; and

WHEREAS, on November 19, 2024, the City Council approved Resolution No. 23171 (N.C.S.) establishing the 2025 Residential Rental Registration and Rent Stabilization Program Revenue and Expense Budget of $655,250 under Fund 2530; and

WHEREAS, the Community Development Department began implementation of the Rental Registration and Rent Stabilization Program (Program) on January 1, 2025; and

WHEREAS, the establishment of a 2026 Program Revenue and Expense Budget is required to continue Program implementation; and

WHEREAS, on December 9, 2025, the City Council considered and approved Resolution No. _____(N.C.S.) amending Rent Program fees established under Resolution No. 23169 (N.C.S.) to be $112.00 imposed on every Controlled Rental Unit owned and offered for rent in the City of Salinas subject to Ordinance No. 2681; and

WHEREAS, also on December 9, 2025, the Salinas City Council considered and adopted Resolution No. _____(N.C.S.) amending Rental Registry fees established under Resolution No. 23170 (N.C.S.) to be $29.00 imposed on every Unit owned and offered for rent in the City of Salinas subject to Ordinance No. 2663; and

WHEREAS, Resolutions Nos _____(N.C.S.) and _____(N.C.S.) also integrated amended fees into the City's Schedule of Fees and Charges for City as required by Chapter 11B of the Salinas Municipal Code; and

WHEREAS, the 2026 Program Budget estimates total program expenses of $1,128,851 including salaries and benefits, software, supportive services, administrative indirect and overhead costs and a 25% reserve and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined

by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF SALINAS THAT:

1. Establish an appropriation for revenues collected from Residential Rental Registration Program (Fund 2530) in the amount of one million one hundred twenty eight thousand eight hundred fifty one dollars ($1,128,851).
2. Establish an appropriation for expenditures of the Residential Rental Registration Program (Fund 2530) in the amount of one million one hundred twenty-eight thousand eight hundred fifty one dollars ($1,128,851).
3. Effective January 1, 2026, the Rental Registry Fee shall be set at $29.00 per Rental Unit in the City of Salinas subject to Ordinance No. 2663 and is hereby integrated into the City's Schedule of Fees and Charges for City Services by this Resolution, as required by Chapter 11B of the Salinas Municipal Code. (Resolution No. _____(N.C.S.)).
4. Effective January 1, 2026, the Rent Program Fee shall be set at $112.00 per Controlled Rental Unit subject to Ordinance No. 2681 and is hereby integrated into the City's Schedule of Fees and Charges for City Services by this Resolution, as required by Chapter 11B of the Salinas Municipal Code. (Resolution No. _____(N.C.S.))
5. The Community Development Department, in coordination with the City Attorney and Finance Department, is authorized to administer the program, enforce compliance, and implement outreach and education efforts.
6. This Resolution shall take effect immediately upon adoption.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

UPDATED DRAFT

Table 4-13
City of Salinas
Rent Stabilization Analysis
Estimated Fee Based on Percentage of Compliance

Item	Original Assumption		2025 Actual Compliance, Revenues, and Costs [1] 45%	2026 Estimated Compliance 45% Updated Fee	2026 Estimated Compliance 45% Proportional Reduction	2026 Estimated Compliance 45% Amount
Residential Units						
Fully Covered Units (Qualify for Rent Stabilization)	8,330	Units	8,834	-	-	8,834
Partially Covered Units (Qualify for Just Cause Protections)	14,464	Units	3,965	-	-	3,965
			12,799	-	-	**12,799**
Fee Amount based on Level of Staff and Third Party Services + Software						
Rent Stabilization Program + Rent Program	$170	per unit/per year	$1,501,780	$112	34.1%	$989,408
Rent Program	$45	per unit/per year	$178,425	$29	35.6%	$114,985
Late Fees (2% of Revenue)	-		$37,210	-	-	$24,458
Adjustments and Refunds	-		($2,068)	-	-	$0
Total Annual Revenue	-		**$1,715,347**	-	-	**$1,128,851**
Estimated Costs [2]						
Staffing Costs	-		-	-	-	$351,252
Software & Systems Supporters	-		-	-	-	$131,000
Tenant/Landlord Services and Resources	-		-	-	-	$300,515
Indirect Costs / Overhead	-		-	-	-	$117,415
Subtotal	-		**$720,750**	-	-	**$900,182**
Loan Repayment to General Fund	-		$205,203	-	-	$0
Grant Funding	-		($122,321)	-	-	$0
Total Annual Estimated Costs	-		**$803,632**	-	-	**$900,182**
Program Surplus/Deficit	-		**$911,715**	-	-	**$228,669**
Contingency %	-		**NA**	-	-	**25.4%**

Source: City of Salinas; EPS.

[1] Actual compliance percentage, revenues, and costs for 2025 per the City of Salinas.
[2] Estimated costs for 2026 per the City of Salinas.

Final Report

Proposed Rent Stabilization Ordinance Analysis

The Economics of Land Use

Prepared for:
City of Salinas

Prepared by:
Economic & Planning Systems, Inc. (EPS)

November 2024 Updated 2025

EPS #242050

Economic & Planning Systems, Inc.
455 Capitol Mall, Suite 701
Sacramento, CA 95814
916 649 8010 tel
916 649 2070 fax

Oakland
Sacramento
Denver
Los Angeles

www.epsys.com

Table of Contents

1. Introduction and Summary of Findings 1

Introduction 1
Study Overview 2
Background 3
California Rent Stabilization 4
Rent Stabilization Concepts and Discussion 5
Key Findings and Considerations 7
Overall Conclusions 12
Recommendations 13

2. Regulatory Context 16

California Rent Stabilization 16
Summary of Salinas' Proposed Ordinance 17
Additional Renter Protections 18

3. Literature Review and Case Study 20

Impacts on Renter Displacement 21
Impacts on Rental Supply 22
Impacts on Economic Inequality 24
Impacts on Property Values 25
Impacts on Building Quality 26
Other Potential Impacts 27
Case-Study Research 28
Literature Review and Case-Study Conclusions 32

4. Economic and Fiscal Impacts of Rent Stabilization 34
Housing Supply 34
Affordable Housing Supply 36
Residential Property Tax 36
Rent Pressures and Displacement 39
Renter Household Socioeconomics 42
Economic Impact on Property Owner 45
Program Implementation Costs to the City 54

5. Conclusions and Recommendations 60
Conclusions 60
Recommendations 61

Appendices

Appendix A: Demographic and Socioeconomic Analysis Support Tables

Appendix B: Financial Analysis Support Tables

List of Tables

Table 1-1. California Cities with Rent Stabilization 6

Table 3-1. Comparison of Rent Stabilization Ordinance (3 pages) 29

Table 4-1. Summary of Housing Inventory as it Relates to Rent Stabilization: City of Salinas 35

Table 4-2. Affordable Housing Inventory: City of Salinas 36

Table 4-3. Real Estate Assessed Values: City of Salinas 38

Table 4-4. Rent-Burdened Households: City of Salinas 41

Table 4-5. Renter Movement by City 42

Table 4-6. City Salinas Median Income, Average Household Size, and Income per Capita by Household Tenure: City of Salinas 42

Table 4-7. Householder Race: City of Salinas 43

Table 4-8. Householder Age: City of Salinas 44

Table 4-9. Median Renter Household Income compared to Average Monthly Rent 45

Table 4-10. IRR and Property Value Growth Sensitivity Analysis 51

Table 4-11. Estimate Range of Required Staff 55

Table 4-12. Estimated Staffing and Annual Costs Rental Registry and Rent Stabilization Program 56

Table 4-13. Rental Registry and Rent Stabilization Program Estimated Annual Cost Variations: Minimum Number of Employees 58

Table 4-14. Current Rental Registry Fee Comparison 59

List of Figures

Figure 1. CPI Comparison 14

Figure 2. Housing Inventory as it Relates to Rent Stabilization: City of Salinas 35

Figure 3. Breakdown of the City of Salinas Assessed Value by Land Use 38

Figure 4. Year-Over-Year Percentage Change in Median Renter-Occupied Household Income versus Average MFR Rent for Apartments Built Before 1995: City of Salinas: 2012-2022/2024 40

Figure 5. Rental Revenue Differential: Market Rate vs Stabilization Alternatives 47

Figure 6. Effective Rent Roll Growth with Vacancy Decontrol by Rent Stabilization Rate 48

Figure 7. Inflation and Corresponding Allowable Rental Increases 48

Figure 8. Internal Rate of Return Differential: Market-Rate Base Case vs. Alternative Rent Stabilization Scenarios 50

Figure 9. Internal Rate of Return Differential: Impact of 5 Percent Annual Operating Expense Growth 52

Figure 10. Peer Cities Hypothetical IRR Comparison 53

1. Introduction and Summary of Findings

Introduction

At the request of the City of Salinas' (City) City Council (Council), Economic & Planning Systems, Inc. (EPS) was retained to provide due diligence by analyzing the potential economic effects of establishing a rent stabilization policy (Study).[1]

Please note that rent stabilization **ONLY** applies to residential land uses with the following characteristics:

- Multifamily rental dwelling units (including duplexes and triplexes, unless one unit is occupied by the property owner).
- Built before February 1, 1995.
- Remodeled residential units converted from space long dedicated to residential.[2]

The following residential land uses are **EXEMPT**:

- Single-family dwelling units.
- Single-family rentals.
- Condominium units.
- Condominium rentals.
- Multifamily dwelling units built after February 1, 1995.
- Newly constructed dwelling units.[3]

---

[1] The City Attorney retained the services of EPS to serve as an outside expert by conducting a Consultant's study of the proposed rent stabilization ordinance intended to inform and support the City Attorney's legal evaluation. As such, this Study is subject to evidentiary protections under the attorney work product doctrine or attorney-client privilege, and all written communications should be appropriately marked to preserve those protections.

[2] California Legislative Information Civil Code—CIV DIVISION 3. OBLIGATIONS [1427 - 3273.69] (Heading of Division 3 amended by Stats. 1988, Ch. 160, Sec. 14.) PART 4. OBLIGATIONS ARISING FROM PARTICULAR TRANSACTIONS [1738 - 3273.69] (Part 4 enacted 1872.) TITLE 5. HIRING [1925 - 1997.270] (Title 5 enacted 1872.) CHAPTER 2.7. Residential Rent Control [1954.50 - 1954.535] (Title 5 added by Stats. 1995, Ch. 331, Sec. 1.) https://leginfo.legislature.ca.gov/faces/codes_displayText.xhtml?lawCode=CIV&division=3.&title=5.&part=4.&chapter=2.7.&article (accessed May 2024).

[3] Ibid.

NOTE: Rent stabilization provides landlords with the ability to increase rent by a fixed percentage year over year. This differs from rent control, which is defined as when a municipality locks in rental rates at a specific amount. Please note that while the distinction between these methods of regulating rent is important, the terms may sometimes be used interchangeably within the literature review and other parts of this analysis.

This Study was prepared to answer the following **key questions** related to a potential rent stabilization ordinance on multifamily residential rental units in the City:

- What socioeconomic and real estate trends led City officials to consider implementing a rent stabilization policy?
- How can the experiences of cities with existing rent stabilization policies inform the elements of the proposed policy requirements in Salinas?
- What are the potential fiscal implications of a proposed rent stabilization ordinance on the City's General Fund?
- What are the estimated impacts of different rent stabilization ordinance scenarios on housing supply in the City?

It is important to note that local rental markets are complex and influenced by a variety of factors that are external to the proposed ordinance, including regional growth trends, federal and State of California (State) policies and regulations, and business cycle considerations, among others. Thus, the identified economic and fiscal impacts of the proposed ordinance are informed by available evidence and are not intended to be precise predictions but are to support discussion of potential policies and recommendations.

Study Overview

This Study includes various research methods to help examine the economic and fiscal effects of rent stabilization, including a literature review on rent stabilization, case studies of rent stabilization regulations implemented in jurisdictions in California, and a technical socioeconomic and financial analysis.

The technical analysis component of this Study comprises the following key analytic elements and addresses how they relate to and could be affected by rent stabilization:

- **Demographic and Socioeconomic Profile.** Identifies trends in population and households, age, race & ethnicity, and household income.
- **Residential Market Profile.** Examines the housing inventory and residential market trends in the City.
- **Economic and Fiscal Impacts.** Estimates the economic impacts of rent stabilization on housing supply and pricing, the City's General Fund, and on landlord returns.

The purpose of this evaluation is to develop an understanding of the dynamics of socioeconomic and residential market trends in Salinas to examine the economic and fiscal impacts of rent stabilization and address the key questions to help the City develop a rent stabilization ordinance that considers and balances the economic implications for both the tenants and building owners.

Supporting data tables underlying the findings and figures presented herein are included in appendices at the end of this Study.

Sources

This Study relies on publicly available data sources (e.g., 2012 and 2022 U.S. Census American Community Survey, California Department of Finance, Housing and Urban Development, RedFin, Zillow, Nolo) and subscription-based data (e.g., CoStar, ParcelQuest) to document and evaluate trends in the City, the State, and other jurisdictions.

Background

As the county seat, the City is both a center of agricultural production and an affordable residential center for service economy employees serving the Monterey Peninsula. The City has been making gains in its downtown, which has become a compelling and livable district. Recent years have shown Salinas' economic base growing at a modest pace, with agriculture making up the largest portion of economic activity.

Salinas' labor force is young, with a large proportion of workers lacking a high school or college education. Salinas also has a shortage of both agricultural production workers, as well as health care and educational workers.

The labor force also has a sizable number of professionals and construction workers who commute to jobs outside of the City and Monterey County. The role of Salinas as a bedroom community for those workers has put upward pressure on housing prices, and the regional shortage of agricultural workers, as well as the tourist-serving hospitality workers, is an outcome of that trend.

Salinas has a rare if not unfortunate status as an area of lower wage labor subject to very expensive land and development costs (similar to the greater Bay Area). With very little new market supply added despite several major Specific Plans on the books, these forces have combined to create a high cost of living in the City. Communities to the south of Salinas on U.S. Highway 101 are actively seeking to compete for this labor force as part of their own economic development ambitions. While every effort is being made to diversify and train the local labor force and enable citizens to gain additional skills and command higher wages, these efforts take time. In the interim, the rising costs of living, including the cost of housing, are important to understand, and efforts to help must center on stabilizing housing costs through various policies, including but not limited to rent stabilization.

California Rent Stabilization

The California Tenant Protection Act established a statewide maximum allowable rent increase and just-cause eviction protections. The statewide policy caps rent increases at the lesser of 5 percent plus the increase in the regional consumer price index (CPI) or 10 percent of the lowest rent charged over the 12 months before the increase.[4]

Cities and counties may also enact their own rent stabilization with a lower rent cap than the statewide provision. However, any local ordinance is limited by the Costa-Hawkins Rental Act, which exempts single-family homes, condominiums, and all housing built after 1995 from rent stabilization (but not just-cause eviction). State law also dictates that all units covered by rent stabilization are subject to vacancy decontrol, which allows landlords to establish market-rate rents for new tenants.[5]

There is a statewide ballot initiative set for the November 2024 ballot that would repeal Costa-Hawkins.[6] If the initiative passes, any local ordinance not explicitly written to exempt single-family homes or provide vacancy decontrol will take effect. Therefore, if Costa-Hawkins is repealed, the City's proposed rent stabilization ordinance, if approved, would apply to all rental housing, including single-family units, and rents would not reset to market rate for new tenants if these elements are not specified in the ordinance.

---

[4] Rent Control Is Here: California's Tenant Protection Act of 2019 | Nolo

[5] Costa-Hawkins Act • California Apartment Association (caanet.org)

[6] California Prohibit State Limitations on Local Rent Control Initiative (2024) - Ballotpedia

Various studies on rent stabilization in California suggest that approximately 30 cities in the State have some form of rent stabilization program, or about 7 percent of the total cities (accounting for 22 percent of the State's population).[7] As illustrated in **Table 1-1** most of these cities tie rent caps to a percentage of the CPI. A smaller number of cities cap rent at an annual percentage increase, ranging from 2 percent to 10 percent, regardless of the CPI.

Rent Stabilization Concepts and Discussion

Rent stabilization and control are a controversial concept, subject to divisive opinions and concerns.

These are some of the common concerns with this regulatory policy:

- Reduced rental unit supply.
- Reduced residential mobility.
- Reduced property value.
- Decreased revenue leading to property disinvestment.
- Inflated rent as an effect of vacancy decontrol.

Conversely, these are some of the positive expectations from rent stabilization:

- Housing stability:
  - Reduced worker turnover.
  - Improved educational outcomes.
  - Reduced demand for social services.
- Increased discretionary income potentially to help boost the local economy.
- Protecting communities of color from historical housing cost burdens.
- Increase in income equality.

Many of the concerns can be alleviated through education of the proposed rent stabilization policy. For example, making sure the community understands which residential units qualify for rent stabilization and specifically clarifying it does not affect new development, as discussed in **Chapter 2**, and refuting some common misconceptions, as discussed in **Chapter 3**.

[7] California Rent Control Law | Nolo

Table 1-1. California Cities with Rent Stabilization

City	Allowable Annual Rent Increase (% of CPI)	City	Allowable Annual Rent Increase Flat %
Bell Gardens	50%	Gardena	5%
Antioch	60%	Hayward	5%
Concord	60%	Larkspur	7%
Oakland	60%	Mountain View	2% - 5%
Richmond	60%	Oxnard	4%
San Francisco	60%	Sacramento	10%
Berkeley	65%	San Jose	5%
Alameda	70%	**Average**	**6%**
Los Gatos	70%		
Fairfax	75%		
Palm Springs	75%		
Pasadena	75%		
Santa Monica	75%		
West Hollywood	75%		
East Palo Alto	80%		
Santa Ana	80%		
Baldwin Park	100%		
Beverly Hills	100%		
Cudahy	100%		
Culver City	100%		
Inglewood	100%		
Los Angeles	100%		
Pomona	100%		
Average	**78%**		

Source: Nolo; EPS.

Key Findings and Considerations

Key Question 1: What socioeconomic and real estate trends led City officials to consider implementing a rent stabilization policy?

For decades, California has faced a housing crisis related to its significant unhoused population and housing affordability related to rising housing costs and lack of supply. For renters, especially those living in poverty, high rental rates have translated into large proportions of their income allocated to housing costs, leaving little remaining for basic living expenses, let alone bolstering savings accounts to build wealth.[8] Disparities in cost burdens persist among renters, particularly affecting households from a diverse racial background. These disparities are attributed to long-standing discrimination in housing,[9] employment, and education.[10] Black, Hispanic, and multiracial households face higher rates of cost burdens compared to White renters by 5 to 10 percent.[11] Among the renters experiencing housing hardships, 4 in 10 renter households are Black and Latinx.[12] This housing crisis is exacerbated for people of color, who often face additional barriers such as lower wages and fewer housing options in desirable neighborhoods. These communities are more likely to experience housing instability and are at greater risk of eviction. The socioeconomic factors and real estate trends discussed below have prompted the City Council to consider a rent stabilization policy in the City to help protect the vulnerable renter communities by helping to alleviate the pressures of increasingly high rents.

---

[8] Kimberlin, Sara and Esi Hutchful, 2019. New Census Figures Show More Than 1 in 6 Californians Struggle to Afford Basic Necessities. *California Budget and Policy Center.* [online] https://calbudgetcenter.org/resources/number-of-californians-living-in-poverty-has-been-declining-but-more-than-1-in-6-residents-still-struggle-to-afford-basic-necessities/#:~:text=Approximately%207.1%20million%20Californians%20lived,Supplemental%20Poverty%20Measure%20(SPM) [Accessed January 2021].

[9] CBPC, *Who is Experiencing Housing Hardship in California? May 2022; 5*.

[10] JCHS of Harvard University, *America's Rental Housing, 2024*; 34-36.

[11] Ibid.

[12] CBPC, *Who is Experiencing Housing Hardship in California? May 2022*.

These are characteristics of renter-occupied households in Salinas:

- Overcrowding in renter-occupied households has increased by more than 24 percent over the last decade, compared to only 6 percent statewide.[13]
- About 53 percent of City renter-occupied households have 4 or more occupants, compared to 27 percent statewide.
- Mirroring a trend negatively affecting all of California, more than half of renter-occupied households in the City are considered rent-burdened and 26 percent are considered severely cost-burdened:
  - Median renter household income: $64,509/year.
  - 30 percent of median income: $1,612/month.
  - Median multifamily residential rent for units built before 1995: $1,994/month.
- Approximately 18 percent of families that are renters fall below the poverty level, compared to 6 percent of owner-occupied families in Salinas, and statewide, 16 percent of renters fall below the poverty level, compared to 4 percent of owner-occupied.[14]
- More than half (53 percent) of the City's households are renter occupied, in comparison to 44 percent statewide.
- Latinx population comprises 81 percent of the renter-occupied units in Salinas, compared to 30 percent countywide and 37 percent statewide.
- About 57 percent of renter-occupied households comprise householders ages 44 or younger, compared to 37 percent countywide and 53 percent statewide.

The multifamily rental rate increase of 86 percent over the past decade greatly exceeds the increase in renter-household incomes, which only increased by a total of 33 percent (in 2022 dollars) over the same period.[15]

---

[13] An overcrowded household is defined by the U.S. Census as having 1 or more persons per room (excluding bathrooms and kitchens).

[14] The US Department of Housing and Urban Development defines a household spending more than 30 percent of their income on housing as "rent burdened." Households spending more than 50 percent of their income on housing are considered "severely rent burdened."

[15] This is based on the difference between 2012 and 2024 for multifamily rental units built before 1995.

In addition, the housing market in Salinas has become much more expensive. Home prices have increased 203 percent since 2012 (2023 average median sales price is $675,000 for for-sale units), and rents in multifamily units built before 1995 have increased by 86 percent since 2012 (2023 average asking rent was about $1,980 for all unit sizes).

The housing market is considered tight, with little room for movement. Overall low vacancy of about 3 percent, compared to Monterey County's 8 percent average, indicates the need for increased housing supply. The City's current overall vacancy rate of 3 percent falls below the 5 percent threshold that many housing experts believe to be an ideal vacancy rate.[16] Higher vacancy rates provide prospective buyers and renters with more options when searching for homes, helping to stabilize prices. Below this 5 percent rate, those looking for housing have fewer options, allowing landlords or sellers to charge higher prices. Research consistently has found that a vacancy rate below this 5 percent threshold leads to increasing rents and sales prices. The undersupply of housing most prominently affects underserved populations—including students, teachers, young families, low-income families and individuals, seniors, people with disabilities, and the unhoused population—indicating the need for focused strategies to increase access to a variety of housing types at various levels of affordability.

Key Question 2: How can the experiences of cities with existing rent stabilization policies inform the elements of the proposed policy requirements in Salinas?

A survey of rent stabilization ordinances in comparable jurisdictions was completed to examine established policy structures, as well as program fee amounts. The full survey can be found in **Chapter 3 Table 3-1**.

The rent-stabilized jurisdictions analyzed in the case study implemented varying levels of rent increase percentages, as well as different fee amounts. One of the key takeaways is the emphasis on the importance of educating the community, property owners, and developers on the types of units subject to rent stabilization, as well as the elements within the ordinance that can help both renters and landlords.

In addition, it is important to acknowledge that rent stabilization does not serve as a single "silver bullet" solution to such a pervasive problem. For it to alleviate some of the housing pressure, it must be combined with other policies that protect renters and encourage additional supply such as providing incentives

---

[16] Phillips, Shane. 2020. Does the Los Angeles Region Have Too Many Vacant Homes? UCLA Lewis Center for Regional Policy Studies Working Paper Series. https://escholarship.org/uc/item/87r4543q [Accessed October 2021].

to support the development of missing housing types in the City, encouraging infill development, streamlining the permitting process, creating supportive housing-related programs for underserved populations, etc.

Key Question 3: What are the potential fiscal implications of a proposed rent stabilization ordinance on the City's General Fund?

Property Tax

There may be positive fiscal impacts on property taxes and property transfer taxes if rental units are sold in response to a rent stabilization ordinance. However, these fiscal impacts will be minor under current conditions as the ordinance only applies to multifamily units. The building would either be sold and continued to be occupied as rental units, or the property owner would have to go through the detailed process of converting to condominiums, which could then reduce the rental supply.

There is also the potential that limiting rent increases could reduce the assessed value of a rent-stabilized property. However, because of the impact of Proposition 13 on assessed values, only properties that have been sold would be eligible for a reassessment in their taxable value. In these circumstances, some new property owners ultimately may file assessment appeals if the values of their properties do not keep pace with inflation because the real rental revenue is declining over time. The impact of this effect on property taxes will depend on the portion of multifamily rental housing that was recently transacted. In the last 5 years, only 5.5 percent of the City's rental inventory that would qualify for the ordinance was sold.

In addition to property tax payments, any change in property values would impact the City's property tax in-lieu of vehicle license fee revenue received from the State. Therefore, if the proposed ordinance were to result in a decrease (or increase) in assessed values, the City would receive lower (or higher) revenue from the State.

Program Costs to the City's General Fund

Salinas will incur both one-time and ongoing costs to implement and administer a Rent Stabilization Program—costs that potentially could be covered through a per-unit fee program specified in the ordinance. Based on discussions with rent stabilization program staff in other jurisdictions, Salinas would likely need 1.1 to 11.4 full-time equivalent employees (FTEs) to manage the proposed ordinance (excluding the Rental Registry FTEs). Preliminary EPS estimates suggest ongoing program administration costs ranging from about $927,000 to $2.6 million per year, as detailed in **Chapter 4 Table 4-12**.

A combined annual per-unit fee for the Rental Registry and Rent Stabilization programs should be designed to recover the costs of the fully burdened costs of staff. An illustrative example using the estimated annual costs of $927,000 reflects a $45 fee per unit for partially covered units and a $170 fee per unit for fully covered units. The actual fees will depend on the level of staffing and will decrease over time if not escalated to keep pace with inflation. This fee does not include the initial costs to implement the program, and it provides an estimated cost of hiring third-party sources that may help with services such as legal counsel, tenant relocation assistance, and renter helpline. Actual costs of third-party services will depend on what elements are included from each service type.

Key Question 4: What are the estimated impacts of different rent stabilization ordinance scenarios on housing supply in the City?

Under current State law, the impact of the proposed ordinance on City finances and economic trajectory is likely to be relatively modest. Because of the statewide exemptions for single-family homes and multifamily units built after 1995, the rent stabilization provisions of the ordinance would only impact about 19 percent of the City's total housing stock. The most significant economic impacts are likely to be distributional, with existing renters experiencing direct financial benefits at the expense of property owners. The rent and eviction protections also may limit displacement among lower income communities who tend to disproportionately occupy rental housing.

Vacancy decontrol, which allows the rent for vacated units to be brought up to market rate, helps stabilize the potential financial effects for property owners, reflecting only a slightly decreased Internal Rate of Return (IRR) depending on the rent cap. A financial sensitivity analysis shows that a prototypical rent-stabilized building would appreciate at a slower rate compared to a market-rate building not subject to rent stabilization. In addition, rent-stabilized buildings are considered low-risk investments, requiring a stable IRR from about 8 percent to 12 percent compared to new construction, which would need to range about 2 percentage points higher. See **Chapter 4**.

Operating expenses for multifamily buildings have been somewhat volatile in recent years, largely because of increases in utility costs and particularly insurance costs. Increases in operating costs impact the net operating income for owners of multifamily rental units that are unable to pass along the total increased cost to tenants. Correspondingly, the return on investment for landlords can be negatively impacted. At the most restrictive rent control rates, the rates of investor return can potentially dip close to levels that can be achieved with far less risk and effort through an investment account. Under such a scenario, there would be increased incentive for some landlords to exit the market. **The inclusion of provisions for landlords to petition for rent increases**

to accommodate additional operating expenses is an important safety valve to prevent undue burden and potential loss of rental units.

Overall Conclusions

Rent regulations are increasingly prevalent in California. In cities like Salinas, where apartments account for about 36 percent of the housing stock, the policy could have a range of potential impacts. As discussed previously, current State law limits the impact of rent stabilization by exempting single-family units, condominiums, and properties built after February 1995 and allowing for vacancy decontrol (the ability to raise rent back to market rate after a tenant leaves).

For applicable units (19 percent of the City's housing), the proposed ordinance is likely to stabilize rents and decrease displacement risk, which is an important equity concern in the City. Thus, existing City renters would be the direct beneficiaries of the ordinance, accruing long-term financial benefits and reduced risk of eviction. This benefit would come at a cost to existing Salinas landlords who could experience reduced rental income and limitations on removing unwanted tenants. However, the effects on income appear to be relatively modest, particularly as the ordinance has policies to help protect hardships by allowing a landlord to petition for rent increase beyond the allowed rent-stabilized increase to obtain a fair and reasonable return, as well as petition to pass through to the tenant specific capital improvements. Conversely, there is a policy that allows a tenant to petition for a rent reduction if they believe that the landlord has demanded, accepted, or retained any rent in excess of the rent permitted.

However, despite the clear and direct redistribution effects of the proposed ordinance, the broader economic implications are likely to be modest absent the repeal of Costa-Hawkins, which would expand the incidence of rent control beyond the above-referenced 19 percent of the City's housing.

While 19 percent of the City's housing is not immaterial, the renter protections included in the ordinance are likely to have both positive and negative impacts on the local economy and the City's fiscal health. The positive impacts include reduced displacement, as well as increased economic stability and disposable income for renters. The negative impacts may include reduced labor mobility and housing availability for new residents, as rent stabilization is shown to decrease turnover by about 20 percent, and with vacancy in the City experiencing an extremely tight market, this exacerbates the limited housing options for new residents and the ability for existing residents to move, as discussed in **Chapter 3**.

Rent stabilization is part of a toolkit that, along with other policies and incentives, can help alleviate some housing cost pressures. Taken in combination with other policies that encourage renter protections and additional supply, it can be part of a multi-pronged effort to improve the outlook for residents struggling to afford housing.

Recommendations

Based on the findings from the literature review, a survey of comparable cities, and the technical fiscal and economic impacts analysis, **EPS recommends the City consider adopting a rent stabilization ordinance, limiting the maximum increase of rent between the following ranges to help stabilize rents and prevent displacement for the City's most vulnerable populations:**

- **The lesser of 2.5 percent or 65 percent of the CPI for All Urban Consumers in the Urban West (CPI-U West)**

  OR

- **The lesser of 2.75 percent or 75 percent of the CPI-U West**

Using a percentage of CPI to calculate allowed annual rent increases maintains a logical basis because the CPI itself includes changes in housing prices to measure inflation. As of December 2023, rent of primary residences of relative importance to the CPI-U West was 9.7 percent, while owners' equivalent rent's relative importance was 27.1 percent.[17] Thus, using CPI to calculate allowable rent increases risks of "double-counting" rent, in that exogenous rent increases in non-rent stabilized units could drive higher allowable rent increases that are larger than the increased costs of maintenance services captured in the CPI. Using either 65 percent or 75 percent of CPI to benchmark allowable rent increases helps to mitigate this potential issue.

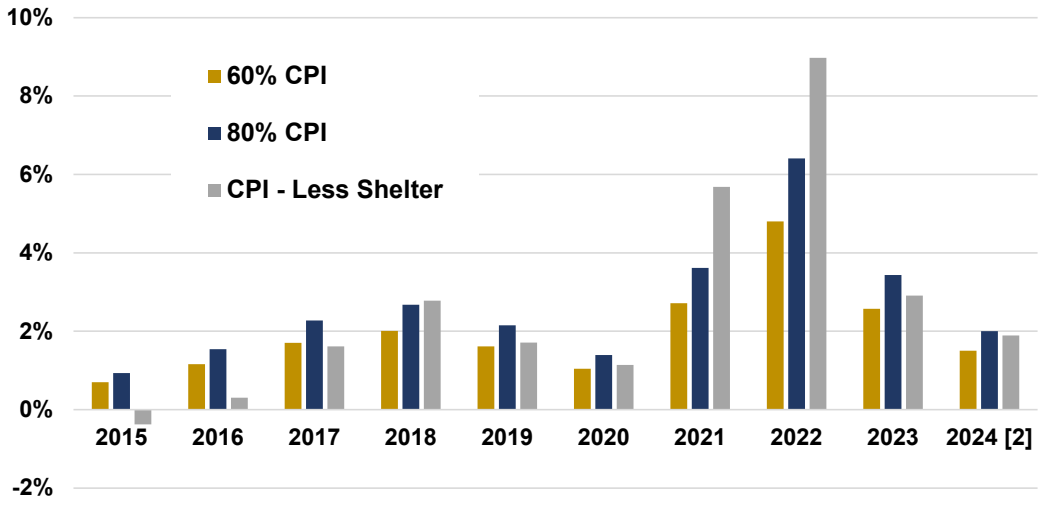
The Bureau of Labor Statistics (BLS) does publish inflation measures that exclude housing costs, titled "CPI-Less Shelter." However, this measure can be extremely volatile, as the large relative importance of shelter costs and their relative stability year-over-year mitigates more volatile consumer goods and services costs in unstable inflationary environments. For example, during the inflationary spikes of 2021 and 2022, which were driven by COVID-related supply chain issues

[17] Owners' equivalent rent is the amount that an owner-occupied home would rent for on the open market. Relative importance indicates the relative contribution of one category of items to the overall inflation measure. For example, with 9.7 percent relative importance, a 10 percent increase in rent of primary residences would increase the overall CPI by 0.97 percent, assuming all other items' prices do not change.

for consumer goods, the CPI-Less Shelter was 26 percent and 12 percent higher than the overall CPI-U West, respectively. See **Appendix A Table A-14**.

The allowed rent increases strike a balance to benefit both the tenant and the property owner, preventing exorbitant increases in rent, while still providing a reasonable rate of return for the property owner.

Figure 1. CPI Comparison



The Rent Stabilization Ordinance should include strong tenant protections. Strong tenant protections include Just-Cause eviction protections, as well as No-Fault eviction protections such as requiring landlords to pay fair relocation costs. See **Appendix A Table A-1** for no-fault eviction protections in the California cities that have rent stabilization ordinances. An additional protection the City could consider is setting a cap on the number of units that can convert to condominiums within a year and providing current tenants the right of first refusal to purchase condominium conversions.

The City should consider merging the Rent Stabilization Fee into the Rental Registry Fee and charge this fee on a per-unit basis. The fee amount should differ based on unit type: fully covered units (rental registry, tenant protections, and rent stabilization) should be higher than partially covered units (rental registry and tenant protections). The fee is to help the City recover the costs to run the program, including costs for staffing, third-party services and software, community education, and program enforcement, and should provide financial neutrality.

Based on data from other cities, **the additional staffing needed to establish, operate, and maintain the Rent Stabilization Ordinance ranges from the equivalent of 4.2 to 11.4 net new hires** (excluding the rental registry staff) or a percentage of existing employees' time. With the minimum level of only 4.2 new staff members, or 5.1 FTEs total, Salinas would likely need to contract third-party services for legal counsel, tenant relocation services, and mediation and dispute resolution. As staffing increases beyond 5.1 FTEs, the number of third-party source contracts will decrease.

The City should consider including language in the ordinance establishing periodic review elements such as the rent increase caps, the number of petitions, staffing levels, fee amounts, etc., to ensure the program operates effectively for property owners, tenants, and the City.

In addition, the City should take careful consideration to explicitly include any elements they would like to retain from Costa-Hawkins, such as exempting single-family homes, exempting new development, and providing vacancy decontrol. If these are not included in the City's ordinance and the statewide ballot initiative set for the November 2024 ballot to repeal Costa-Hawkins passes, the local ordinance would apply to all rental housing, including single-family units, and rents would not reset to market for new tenants.

2. Regulatory Context

This chapter summarizes the existing California legal context relevant to evaluating the fiscal and economic impact of the proposed ordinance and the specific provisions of the proposed ordinance in this context.

California Rent Stabilization

The California Tenant Protection Act established a statewide maximum allowable rent increase and just-cause eviction protections. The statewide policy caps rent increases at the lesser of 5 percent plus the increase in the regional CPI, or 10 percent of the lowest rent charged over the 12 months before the increase.[18]

Cities and counties also may enact their own rent stabilization with a lower rent cap than the statewide provision. However, any local ordinance is limited by the Costa-Hawkins Rental Act, which exempts single-family homes, condominiums, and all housing built after 1995 from rent stabilization (but not just-cause eviction). State law also dictates that all units covered by rent stabilization are subject to vacancy decontrol, allowing landlords to establish market-rate rents for new tenants.[19]

There is a statewide ballot initiative set for the November 2024 ballot that would repeal Costa-Hawkins.[20] If the initiative passes, any local ordinance not explicitly written to exempt single-family homes or provide vacancy decontrol will take effect, as would be the case for Salinas, as described further below. Therefore, if Costa-Hawkins is repealed, the City's proposed rent stabilization ordinance, if approved, would apply to all rental housing, including single-family units, and rents would not reset to market for new tenants.

Assorted studies on rent stabilization in California suggest that approximately 30 cities in the State currently have some form of a program, or about 7 percent of the total cities (accounting for 22 percent of the State's population).[21]

---

[18] Rent Control Is Here: California's Tenant Protection Act of 2019 | Nolo

[19] Costa-Hawkins Act • California Apartment Association (caanet.org)

[20] California Prohibit State Limitations on Local Rent Control Initiative (2024) - Ballotpedia

[21] California Rent Control Law | Nolo

As illustrated in **Table 1-1**, most of these cities tie rent caps to a percentage of the CPI, similar to the approach in the proposed Salinas Ordinance. A smaller number of cities cap rent at an annual percentage increase, ranging from 2 percent to 10 percent, regardless of the CPI.

Summary of Salinas' Proposed Ordinance

The "City of Salinas Rent Stabilization and Tenant Protection Ordinance" (Ordinance) proposes to establish an annual rent increase cap of the lesser of a specified percentage or a percentage of the CPI (percentage amounts to be determined later) and establish just-cause eviction protections. As illustrated in **Table 1-1**, 60 percent of CPI threshold is the lower end (e.g., more favorable for existing tenants) than other California cities that have such ordinances (the average is 78 percent of CPI).

Like most rent stabilization programs, the proposed Ordinance applies to all covered units irrespective of household income (e.g., it is not means tested). As in Costa-Hawkins, the Ordinance exempts the following properties:

- Any residential real property with a certificate of occupancy issued after February 1, 1995.
- Rental units in hotels, motels, and inns (for a period of fewer than 30 days).
- Dormitories.
- Rental units in any hospital, convent, monastery, or extended care facility.
- A rental unit that has been the primary residence of the landlord since the beginning of the tenancy, and where the landlord shares a bathroom or kitchen with the tenant.
- Rental units fully owned, operated, and managed by a county government unit, agency, or authority, if applicable. Federal, State, or administrative regulations specifically exempt the units from local rent stabilization.
- Mobile homes located in mobile home parks.

Notably, the Ordinance does not exempt single-family or vacated units. While these units are exempt from rent stabilization under Costa-Hawkins, if voters repeal this law (as proposed in a statewide ballot measure), both single-family and vacated units would thereafter be covered by the proposed Ordinance.

In addition, the Ordinance provides the following policy stipulations to protect both tenants and property owners:

- Reasonable rate of return.
- Tenant protection for rent reduction.
- Landlord petition for rent increase.
- Petition for pass through for specific capital improvements.
- Rent increase ineffective (e.g., landlord fails to comply with the provisions of the Ordinance).
- Notice requirements.
- Violations and remedies.

If passed, the City would fund the administration of the Ordinance through the Rent Program Fee charged to landlords per non-exempt unit per year. The amount of the fee has yet to be determined. Other complaint-driven enforcement jurisdictions charge fees that range from $59 to $144 per unit.

Additional Renter Protections

Rent stabilization is a single policy tool designed to protect renters, and other rental protections and aid should be considered as well. For example, from March 2021 through the end of 2023, the City partnered with United Way to establish a funding agreement, providing the City with $15 million to assist with more than 3,800 rental payments. The program serves low-income residents throughout Monterey County who are at risk of becoming homeless. During this time, the City was able to help:

- 2,031 Rental Cases.
- 1,705 Utility Cases.
- 61 Motel Payments.

The City is working with United Way to develop a Homeless Housing Navigation and Stabilization Program (HHNSP), which includes partnering with the Housing Authority of Monterey County as a subgrantee. Funding will be used by the City's housing case navigators to provide case management, housing navigation referrals, and financial assistance with application fees, deposits, move-in fees, and storage fees to help residents obtain stable housing. These services are provided to individuals that are already a part of the City's Emergency Motel Program (EMP) or the Salinas Outreach and Response Team (SORT).

The City is not assisting with rental or utility services but helps provide referrals to outside services using the Smart Referral Network (SRN). The City is working on partnering with Monterey College of Law to assist tenants with tenant/landlord mediation services.

Potential Options for Additional Renter Protection

In addition to or in place of a rent stabilization ordinance, the following renter protection methods can be considered:

- **Assembly Bill (AB) 1482: The California Tenant Protection Act of 2019.** This law went into effect January 1, 2020, and expires on January 1, 2030. These are the two main aspects of this law:
  - Requires a landlord to have a "just cause" to terminate a tenancy.
  - Limits annual rent increases to more than 5 percent + local CPI, or 10 percent, whichever is lower.

  This law applies to units that were constructed 15 years ago or more, which differs from Costa-Hawkins, in that unit age is on a rolling basis. Another difference is it can apply to single-family homes and condominiums if those units are owned by a real estate trust, a corporation, or an LLC with at least one corporate member.
- **Additional renter protection programs** provided by other cities:
  - Just-cause eviction ordinances.
  - Tenant protection ordinances.
  - Legal assistance.
  - Fair housing services.
  - Emergency assistance programs.
  - Housing stability assistance program.

3. Literature Review and Case Study

The impact of rent stabilization ordinances on communities largely depends on the framework of the policy and the context of the local housing market. That said, there are common themes that can be gleaned from empirical and academic studies on the topic. Traditional economic analyses often focused on negative aspects of rent ***control***, a much stricter form of rent regulation originating from World War II-era price controls that are now only applicable to approximately 24,000 rental units located exclusively in New York City.[22] Under the rent control regime that was in place between 1943 and 1968 in New York City, landlords were required to apply to a rent commission for rental increases, with no allowances for automatic inflationary increases of rent.[23] Although economic theory predicts that such a hard price ceiling, coupled with no exemptions for new construction, would significantly depress new construction of rental housing and investment in maintenance and upkeep of current units, such strict policies were only in place temporarily and are not reflective of the more nuanced policies in place in most jurisdictions.[24]

Nearly all rent stabilization policies currently in place include significant allowances for automatic inflationary adjustments of rent, increases for capital improvements, vacancy decontrol, and exemptions for new construction, mitigating harmful effects on new construction and maintenance investment from the price control aspect of the policies. Most empirical studies on more moderate rent stabilization policies indicate that the policy is effective in its intended goal of reducing rent for existing tenants. However, rent stabilization policies have also been found to cause a range of other impacts on the housing market, including increased rent for new residents and reduced housing mobility/displacement. Impacts on other factors are more ambiguous. A summary of the salient findings from a variety of empirical rent stabilization studies is provided below.

---

[22] New York City Rent Guidelines Board, 2024. Frequently Asked Questions. https://rentguidelinesboard.cityofnewyork.us/resources/faqs/. Accessed June 18, 2024.

[23] Cavadias, M., 2017. A Brief History of Rent Regulation in New York. Hypocrite Reader. https://hypocritereader.com/81/rent-regulation-nyc. Accessed June 18, 2024.

[24] Jenkins, B., 2009. Rent Control: Do Economists Agree? Econ Journal Watch. Vol. 6, Issue 1.

Impacts on Renter Displacement

Almost all academic research indicates that tenants in rent-stabilized apartments have longer tenures and are less likely to move than renters in non-rent-stabilized units.[25] In other words, households that are protected from rapid rent increases appear less likely to move. In a 2019 Stanford research paper, authors Diamond, McQuade, and Qian (DMQ) examined the impacts of San Francisco's rent stabilization after a 1994 law removed an exemption for small multifamily units in the city. The paper concluded that San Francisco's rent stabilization lowered renter displacement by about 20 percent.[26] The authors note that rent stabilization had an especially significant impact in preventing the displacement of racial minorities. A summary of stabilization's impacts by PolicyLink noted that tenants living in rent-stabilized units move less frequently and are less likely to experience forced moves.[27]

The "strictness," as measured by the magnitude of rent increases allowed and the burden of proof necessary to raise rents beyond the standard allowable increases, of rent control policies is strongly correlated with longer tenancies.[28] Under extremely strict rent control regimes, such as those that existed in New York City before 1968, the impacts on tenant mobility can be extreme, with a 1992 study finding that the typical tenant in a rent-controlled unit would remain in the same unit for 18 years longer than a similar tenant in a non-rent-controlled unit.[29]

Although economic analyses of strict rent control policies have often focused on the misallocation of rent control's benefits (i.e., that most benefits accrue to upper income households), recent analysis of rapidly gentrifying neighborhoods in the San Francisco Bay Area finds that rent stabilization is uniquely effective in preventing displacement of extremely low-income households.[30]

---

[25] Pastor, M.; Carter, V.; Abood, M. 2018. Rent Matters: What are the Impacts of Rent Stabilization Measures? https://dornsife.usc.edu/eri/wp-content/uploads/sites/41/2023/01/2018RentMattersPERE.pdf

[26] DMQ.pdf (stanford.edu)

[27] OurHomesOurFuture_Web_08-02-19.pdf (policylink.org)

[28] Crispell, M., 2016. Rent Control Policy Brief. University of California Berkeley Urban Displacement Project.

[29] Ault, R.l Jackson, J.; & Saba, R. 1992. The Effect of Long-Term Rent Control on Tenant Mobility.

[30] Hwang, J., et al., 2022. Who Benefits from Tenant Protections? The Effects of Rent Stabilization and Just Cause for Evictions on Residential Mobility in the Bay Area. University of California Berkeley Institute of Governmental Studies Policy Brief.

In Salinas, increasing housing stability for the City's rental community, specifically the 81 percent of renter-occupied units comprising Latinx residents, and other vulnerable residents such as farmworkers, the elderly, and low-income households, is key to ensuring quality of life for these communities and the City as a whole. Research from San Mateo County shows that displacement, whether from formal eviction or an inability to afford rent, has disastrous impacts on families' well-being. Renters displaced from their homes experienced extremely high rates of homelessness compared to other families and, on average, were forced to move to communities with worse environmental health outcomes and longer commutes.[31] Additional research from Michigan conducted during the Great Recession shows that people who move because of an inability to afford rent or mortgage are more than twice as likely to report anxiety attacks or severe depression than people who move for other reasons.

Impacts on Rental Supply

Much of the economic literature critical of rent control policies' depressive impact on new housing development examines strict rent control policies present in New York City and many European cities immediately following World War II.[32] [33] **However, empirical evidence from more moderate rent stabilization policies with exemptions for new construction find little to no effect on the supply of new housing.** An examination of the end of rent stabilization policies in Boston, where new construction was exempted, found that being in a zone of Boston exempt from rent stabilization led to an increase of only 0.2 percentage points in the quantity of new housing.[34] Similarly, analysis comparing 76 cities in New Jersey both with and without rent stabilization policies found that moderate price control policies had no statistically significant effect on new construction.[35]

---

[31] Marcus, J.; Zuk, M., 2017. Displacement in San Mateo County, California: Consequences for Housing, Neighborhoods, Quality of Life, and Health. University of California Berkeley Institute of Governmental Studies Policy Brief.

[32] Glaeser, Edward L. 2002. Does Rent Control Reduce Segregation? Harvard Institute of Economic Research Discussion Paper No. 1985.

[33] Arnott, Richard. 1995. "Time for Revisionism on Rent Control?" Journal of Economic Perspectives, 9 (1): 99–120.

[34] Sims, David P. 2007. Out of Control: What Can We Learn from the End of Massachusetts Rent Control? Journal of Urban Economics 61(1).

[35] Gilderbloom, John I., and Lin Ye. 2007. "Thirty Years of Rent Control: A Survey of New Jersey Cities." Journal of Urban Affairs 29(2).

While moderate rent stabilization policies with exemptions for new construction may not depress new housing development, they may lead to the conversion of existing rental units to condominiums, **generating a shift toward for-sale housing**. Over the 36-year study period, DMQ found that impacted landlords reduced the supply of available rental housing by 15 percent by selling to owner-occupants and redeveloping buildings. As a result, rental properties made up a smaller portion of the City's housing over time, which increased the cost of rental housing. The shift toward for-sale housing and the increased price of rental housing together directed the City's housing stock toward higher income households.

Because the Ordinance would apply only to multifamily buildings, the property owners of apartment buildings that qualify for rent stabilization in Salinas would have to go through the legal process to convert the rental units to condominiums. The conversion process is complex, with many detailed steps:

1. Consult with a real estate attorney.
2. Conduct a market assessment.
3. Retain a licensed professional to examine the property.
4. Talk to a mortgage broker.
5. Understand the role of the title company.
6. Tenant notice or vacancy exemption.
7. Application process:
   - Application.
   - Tenant history and provisions.
   - Inspection.
   - CC&Rs.
   - Site plan and floor plans.
   - Utility plan.
   - Tentative parcel map.
   - Subdivision map.
   - Preliminary title report.
   - Affordable housing proposal, if applicable.
8. Recordation of applicable paperwork.
9. Post-conversion refinance and sales transactions.[36]

[36] Old Republic Title, "Understanding the Condo Conversion Process," December 14, 2022, https://www.linkedin.com/pulse/understanding-condo-conversion-process-oldrepublictitle/ (accessed May 2024).

While apartment-to-condominium conversions would reduce rental inventory, several policies exist to mitigate the threat of these conversions, including the prohibition of condominium conversions for buildings over a certain number of units, requiring that landlords pay fair relocation costs, or providing current tenants the right of first refusal to purchase condominium units in the converted building.

Impacts on Economic Inequality

Economists have made varying conclusions on how rent stabilization impacts inequality.

While rent control does not directly decrease income inequality, **the benefits of housing, rental expenditure, and neighborhood stability are much more impactful for low-income households**. Because rent stabilization is a broadly targeted policy, benefitting tenants regardless of their income levels, many economists have noted that the majority of the aggregate benefits of cheaper rent accrue to middle- and upper-income households.[37]

However, analysis of the aggregate benefits of lower rent does not consider the relative effect of stabilized rents on households of different incomes. Lower income families spend a much larger proportion of their incomes on rent—in 2017, 80 percent of low-income households spent more than 30 percent of their income on rent, compared to only 16 percent of high-income households.[38] [39] Thus, the income-saving aspect of rent stabilization policies is much more impactful for low-income households than for higher income households, even if the nominal dollar benefit is the same.

However, rent stabilization (along with the robust tenant protections that often accompany these policies) allow lower income families to remain in neighborhoods even as rental prices and neighborhood incomes rise. As noted in the DMQ study of San Francisco rent stabilization, allowing low-income families to remain in place while the average income of in-migrants rises actually increases income inequality on a citywide scale as the incomes of existing tenants and new residents diverge. However, these families, and especially young children, strongly benefit from housing stability in an improving neighborhood. As noted above, low-income families displaced from gentrifying neighborhoods are often forced to move to neighborhoods with lower opportunity and higher environmental health risks.

---

[37] Ault, R. & Saba, R., 1990. The economic effects of long-term rent control: The case of New York City. The Journal of Real Estate Finance and Economics. Volume 3.

[38] Kimberlin, S., 2019. California's Housing Affordability Crisis Hits Renters and Households With the Lowest Incomes the Hardest. California Budget & Policy Center.

[39] Low-income is less than 200 percent of the federal poverty line, while high-income is 400 percent or more of the federal poverty line.

In addition, as average neighborhood incomes rise, children raised in these higher income, higher opportunity neighborhoods grow up to have significantly lower incarceration rates, much higher employment rates, and higher incomes, regardless of the household income of the family in which they were raised.[40]

In an economy such as Salinas, where many workers cannot afford to live and may struggle to afford rent and price increases and with elevated levels of overcrowding in residential units and high percentages of households that are cost burdened, rent stabilization can allow low-income households to remain in their neighborhoods even as the housing prices and average incomes rise.

Impacts on Property Values

Classical economics holds that rent stabilization potentially impacts property values by limiting the income earning potential of rental properties and potentially by reducing investment on building maintenance, leading to building deterioration. Although studies of strict rent *control* policies do show that such policies lead to significantly lower property values compared to uncontrolled rental properties, **moderate rent stabilization policies, allowing for vacancy decontrol and providing allowances for capital improvements, have been shown to have little to no effect on property values**.

The unanticipated elimination of rent stabilization in Massachusetts in 1995 provided economists with an opportunity to study the price effects on decontrolled properties. MIT researchers analyzed the elimination of rent stabilization in Cambridge and found that previously rent-controlled properties rose in assessed value by approximately 13 percent to 25 percent over the 10 years following rent decontrol. However, Cambridge's rent control policy and implementation was extremely strict, with very limited annual allowable rent increases for inflation and no vacancy decontrol.

Alameda County's experience with rent stabilization in the 1970s and 1980s also allowed for studying the effects of varying degrees of strictness. Of the 13 incorporated cities in Alameda County, 1 (Berkeley) had strict rent control, with minimal allowed rent increases and no rent control, 2 (Hayward and Oakland) had more moderate rent stabilization policies, and the remaining 10 cities had no rent control or stabilization policies during the study period (1970-88). Although property values in Berkeley were approximately 50 percent lower than would have been expected during the study period, property values in Oakland and Hayward were unaffected by their more moderate policies.[41]

---

[40] Kramer, M. How the neighborhood you grow up in affects your future. https://projects.publicsource.org/pittsburgh-neighborhood-success/

[41] St. John, M., 1990. The Impact of Rent Controls on Property Value. UC Berkeley Fisher Center Working Papers. https://escholarship.org/uc/item/8c9648s1

A similar study in New Jersey examined property values in 74 cities with moderate rent stabilization polices and 87 cities without rent stabilization policies. With more than 40 years of data captured, the study found that the rent stabilization policies had no significant impact on property values, with property appreciation rates amongst the cities driven much more strongly by median household income and other demographic factors.[42]

Impacts on Building Quality

Research on rent stabilization and building quality is ambiguous, largely because of the difficulty in measuring building quality and levels of maintenance on a large scale. **However, empirical research has found that moderate rent stabilization policies, which allow landlords a return on investments in building improvements, do not depress the amount of building maintenance.** In Boston, rent stabilization regulations were found to lead to a decline in cosmetic maintenance, although the author notes that such regulations did not appear to lead to "catastrophic failures" and that the end of such policies did not lead to an increase in "functional maintenance" of building systems such as windows, plumbing, and climate control. [43] Similarly, experience in Cambridge showed that the strict rent control regime there, combined with the low likelihood that the city would approve rent increases for property improvements, reduced property owners' incentive to maintain or improve their units.[44]

Conversely, several researchers have found that the increased length of tenure allowed by rent stabilization policies increases tenants' willingness to maintain their own units.[45] [46] Importantly, a study of moderate rent stabilization policies in North American cities finds that such policies that allow for capitalization of building improvements or increase enforcement of housing codes finds that these policies do not negatively impact owner investments in property upkeep and improvements. A key finding from that study is that "allow[ing] increases in the level of housing services [i.e., building improvements] to be valued at their market price," is critical to ensuring that the price control aspect of rent

---

[42] Ambrosius, J., et al., 2015. Forty years of rent control: Reexamining New Jersey's moderate local policies after the great recession. Cities. Vol. 49.

[43] 2007 Sims MA rent control study - DocumentCloud

[44] Autor, D.; Palmer, C.; and Pathak, P., 2014.

[45] Gyourko, J., and Linneman, P. 1990. Rent Controls and Rental Housing Quality: A Note on the Effects of New York City's Old Controls. Journal of Urban Economics Vol. 27, Issue 3.

[46] Moon, Choon-Geol, and Janet G. Stotsky. 1993. The Effect of Rent Control on Housing Quality Change: A Longitudinal Analysis. The Journal of Political Economy Vol. 101, Issue 6.

stabilization policies does not depress investment in building upkeep and improvement.[47]

However, when coupled with strong just-cause protections, rent stabilization has been found to provide leverage to tenants to advocate for improved conditions. A study in Washington, D.C. found that the share of physically deficient units decreased after rent stabilization because most tenants said they were more willing to insist on repairs.[48]

This discrepancy may be explained by the type of investments being examined. While tenants may have added leverage to request repairs related to basic building functionality and health and safety requirements, landlords may have less of an incentive to make more cosmetic investments or add amenities designed to appeal to new tenants.

If Salinas does implement a rent stabilization ordinance, it will be important to include strong just-cause protections and support for tenants to advocate for the health and safety of their living conditions.

Other Potential Impacts

There are many potential impacts of rent stabilization that have not been significantly studied. A few impacts have been noted by researchers but have less empirical support. One example is listed below:

- **Sales tax impacts.** Sales taxes may be impacted both positively and negatively by rent stabilization. Rent stabilization increases the discretionary income of renters, allowing households to spend money and boost the local economy.

Conversely, if rent stabilization were to limit the influx of higher income residents, it may reduce the number of households that spend the most money on local services:

- **Workforce impacts.** A lack of available housing can be a barrier to attracting and retaining employees. While the proposed Ordinance would help existing renters remain in place, it may reduce the availability of housing for people moving to Salinas. A potential spatial mismatch between employment and worker populations can limit access to jobs.[49] On the other hand, rent stabilization and subsequent housing stability may provide economic benefits

[47] Kutty, N. 2007. The impact of rent control on housing maintenance: A dynamic analysis incorporating European and North American rent regulations. Housing Studies. Vol. 11, Issue 1.

[48] OurHomesOurFuture_Web_08-02-19.pdf

[49] Four Reasons Why Employers Should Care about Housing | Housing Matters (urban.org)

through reduced worker turnover. Displacement and housing instability lead to absenteeism from work, reduced productivity, and higher turnover—people who experience eviction are up to 22 percent more likely to be laid off.[50]

- **Improved educational outcomes.** Children who move frequently have more absences and a lower likelihood of finishing school. Reduced displacement can lead to fewer moves for students and, as a result, improved overall educational outcomes. In addition, rent stabilization may help teachers who are rent burdened to continue in their profession at their local school.
- **Demand for social services.** The benefits of improving financial stability for renters can be significant.[51] All else equal, financially stable households are less likely to need public benefits. As a result, increased housing stability can potentially decrease the need for government spending on food and housing assistance. This has the potential to reduce a city's expenditures.

Case-Study Research

A survey of the rent stabilization programs in comparative jurisdictions was completed to help examine the current requirements and fee amounts in cities with a similarly sized population or socioeconomic elements. The communities surveyed include the cities of Oxnard, Antioch, Mountain View, Oakland, and San Diego. Examining the rent stabilization elements in these communities provides insight into ordinance elements that are working well in other communities, as well as concerns from the community. **Table 3-1** provides a summary of the survey of the rent stabilization ordinances in the comparative jurisdictions.

Both Oxnard and Antioch only recently adopted their rent stabilization ordinances in 2022, and while Oxnard established a straight percentage limit of 4 percent, Antioch limits rent increases to the lesser of 3 percent or 60 percent of CPI. Oakland adopted an amendment in 2022 to their rent stabilization ordinance, which was originally passed in 1980, to the same limits as Antioch. Mountain View limits rent increases to no less than 2 percent and no more than 5 percent. As shown in **Table 1-1**, cities in California with rent stabilization ordinances have allowed increases ranging from a low of 50 percent of CPI up to a maximum 10 percent increase, which is the maximum increase per State law. The City of San Diego chose to adopt the AB 1482 rent cap, discussed in **Chapter 1**, which limits the rent increase to 5 percent plus the percentage change in CPI or 10 percent, whichever is lower.

---

[50] Housing and Employment Insecurity among the Working Poor | Social Problems | Oxford Academic (oup.com)

[51] Thriving Residents, Thriving Cities: Family Financial Security Matters for Cities (urban.org)

Table 3-1
Case Study

Item [1]	Salinas	Oxnard	Antioch	Mountain View	Oakland	San Diego [2]	Richmond	Sacramento
Socioeconomic Factors (2023)								
Total Housing Units	43,649	54,494	36,850	35,973	175,640	531,259	39,245	197,362
Households	157,083	195,793	114,712	83,311	409,417	1,307,002	111,924	505,137
Persons per Household	3.60	3.59	3.11	2.32	2.33	2.46	2.85	2.56
Renter-Occupied Housing								
Total	22,437	22,668	13,637	20,589	96,383	264,566	96,383	941
Persons per Household	3.93	3.99	3.25	2.23	2.21	2.45	2.89	2.45
Renter Median Household Income	$64,509	$68,872	$61,411	$153,279	$68,434	$75,291	$62,537	$56,131
Median Rent	$1,795	$1,907	$2,150	$2,855	$1,849	$2,080	$1,853	$1,592
Estimated Average Rent Burden	33%	33%	42%	22%	32%	33%	36%	34%
% Rent Burden Households	52%	57%	62%	37%	48%	52%	56%	51%

Table 3-1
Case Study

Item [1]	Salinas	Oxnard	Antioch	Mountain View	Oakland	San Diego [2]	Richmond	Sacramento
Rent Stabilization Factors								
Article Name	N/A	Rent Stabilization Ordinance No.3013	Rent Stabilization Ordinance No. 2219-C-S	Community Stabilization and Fair Rent Act	Rent Adjustment Program O.M.C. Section 8.22.010 (RAP)	N/A	Richmond Fair Rent, Just Cause for Eviction and Homeowner Protection Ordinance Chapter 11.100	Sacramento Tenant Protection Act Ordinance. 2019-0025 § 2
Municipal Code	N/A		Chapter 1 of Title 11, Section 11-1.01	Part 1 Article 17	Title 8 Chapter 8.22	N/A	Chapter 11.100	Title 5 Chapter 5.156 Tenant Protection
Year Adopted	N/A	2022	2022	2016	1980 (Ordinance No. 9980 C.M.S.) but it was amended many times from 1980 to 2023. Current Ordinance is O.M.C. Section 8.22.010 et seq.)	N/A	2017	2019
Expiration Year	N/A	2030	N/A	N/A	-	N/A	N/A	2024
Increase	N/A	Limits rent increases to one rent increase per 12-month period not to exceed 4%	Limits rent increases to one rent increase per 12-month period not to exceed lesser of 3% or 60% of the most recent 12-month increase in the CPI for All Urban Consumers in the San Francisco Oakland-Hayward Area	Limits rents to no less than 2%, no more than 5%	In June 2022, the City Council has adopted an amendment to change the formula used to calculate the annual allowable rent increase to 60% of the change in CPI, or 3%, whichever is lower. (per 12-month period)	N/A	On November 8, 2022, Richmond Measure P limit rent increases for regulated units to 3% or 60% of the Consumer Price Index, whichever is less. (per 12-month period)	Evert April 1st the annual rent adjustment is 5% plus the percentage of the annual increase in the cost of living adjustment, if any, but not to exceed a combined total of 10%. A tenant may not waive this limitation on the increase in rent.
Fees	N/A	Fee amount not yet established. The City is currently performing a research study.	Fee amount not yet established.	$108 per unit	$101 per unit	N/A	$220/Controlled rental unit $125/Partially covered rental unit	$20 flat rate
Other	N/A	-	N/A	-minimum of 3+ units	The Oakland Rent Adjustment Ordinance allows an annual rent increase based on the regional Consumer Price Index (CPI) without a petition. If the owner does not give a RAP notice, the landlord cannot increase the rent until 6 months after the tenant receives the notice.	N/A	N/A	Staff can impose administrative penalties against landlords for violation of the ordinance which can range from $100 to $25,000 per violation.

Table 3-1
Case Study

Item [1]	Salinas	Oxnard	Antioch	Mountain View	Oakland	San Diego [2]	Richmond	Sacramento
Rent Stabilization Factors								
Legal Issues	N/A	Passed in a 5-2 vote. -Concern of not enough affordable housing stock. Fear that the new ordinances may exacerbate the housing shortage.	City Counsel voted 3-2 for a Rent Stabilization Ordinance. Concerns for Mom-and-Pop renters and disagreement with limit percentages. -Organizers claim renters in apartments received rent increases between $200 and $700 per month threatening to displace them. -Other speakers believe Antioch should build more homes not focus on rent control.	-Landlords protested and requested regulations that do not affect base rent. -April (2024), the Rental Housing Committee in Mountain View rejected a proposal related to rent reduction guidelines in a 2-4 vote. -Mountain View experienced an increase in the number of petitions filed by tenants and appeals from tenants and landlords challenging the decisions of hearing officers.	The City Council voted 6-1 for an ordinance to stabilize rents. -Despite amending their Rent ordinance multiple times, at the time of the most recent ordinance amendment renters were claiming to have 7% rent increases, which could force them out of their home (in 2022).	N/A	N/A	A significant number of landlords objected to the wording in the act, which was approved with a 7-to-1 vote. Low-income residents also voiced their concerns during the meeting, stating that a 10 percent cap on yearly rent increases is inadequate.
Additional Renter Protection Programs	N/A	-Mobile Home Park Rent Stabilization (MHRS) -Tenant Protection Ordinance 3012-Just Cause -No-fault Just Cause Evictions Ordinance 3042 -Urgency Ordinance Regarding No-Fault Just Cause Evictions Ordinance 3041	-Tenant Protection Ordinance No. 2232-C-S -Bay Area Legal Aid -Contra Costa Senior Legal Services -California Civil Rights Department -Tuesday Tenant Legal Clinic	-Housing Help Center for Tenants (HHC) -Fair Housing Services -Mediation Program -Emergency Assistance Program	-Just Cause for Eviction Ordinance (Measure EE) Section 8.22.300 -Tenant Protection Ordinance Section 8.22.600	-Residential Tenant Protections Ordinance 21647 N.S. -Housing Stability Assistance Program (COVID-19) -California Western Community Law Project -Legal Aid Society of San Diego Affordable Housing Advocates -San Diego Regional Alliance for Fair Housing (SDRAFFH)	-Renter Assistance Resources -Renter Relief Program -Richmond Rapid Response Fund (R3F)	-Tenant Protection Program -Emergency Rental Assistance Program
Grounds for Landlord Rent Increase Petitions		Landlord must substantiate their claim that the Ordinance has impeded their ability to achieve a fair return. Explanation of claim and accompanying evidence must satisfy the following condition: "The 4% annual limitation imposed by the City of Oxnard Rent Stabilization Ordinance has prevented the petition owner from receiving a fair and reasonable return on the [identified] property".	- Maintenance of Net-Operating Income (MNOI) - MNOI with Amortized Operating Expenses (includes Capital Improvement costs and legal expenses) - Other Grounds Applicable factors Hearing Officer may consider when determining outcome of Fair Return Petition: - Changes in CPI - Time since last Rent increase or Rent increase application - Capital Improvements (inc. materials, labor, construction interest, permit fees) amortized over period not less than 60 months - Rehab work amortized over period not less than 36 months - Changes in property taxes or other taxes related to the subject real property - Changes in utility charges - Changes in reasonable operating and maintenance expenses - Repairs caused by circumstances other than ordinary wear and tear - Amount and quality of services	- Maintenance of Net Operating Income (MNOI): "provides for rent increases if necessary to ensure that the net operating income earned in the petition year is at least equal to the inflation-adjusted net operating income earned in the base year." - Specified Capital Improvement Petitions: allows a temporary increase in rent for qualifying improvements. The maximum increased allowed under this petition is: - Capped at 5% of annual rent (not including the Annual General Adjustment) - Amortized over a specific time period for each type of improvement - Limited by the number of units on the property (associated values reflect the maximum percentage of costs that can be passed through to tenants) - 1-5 units on property: 90% - 6-20 units on property: 75% - >20 units on property: 50%	- Capital improvements: Allows a 70% cost pass-through (plus interest) to tenants, divided among affected units and amortized over the improvement's expected life. - Uninsured repair costs: Allows pass-through of costs for compliance-related repairs from natural disasters, not covered by insurance. - Increased Housing Service Costs: Permits rent increases above CPI due to rising net operating costs. Replaces CPI increase for the current year and applies to all units. - Fair Return: Allows rent increases when NOI indicates the owner is denied a fair return, replacing CPI increases for all years. - Banking: Deferred annual rent increases can be carried over ("banked) for up to 10 years without prior approval, unless combined with other petitions. - Additional Occupant(s): Allows up to a 5% rent increase for occupants exceeding the base level, excluding covered family members, legal guardians, and caretakers. - Tenant Not Residing in Unit as Principal Residence: Allows for unrestricted rent increase	For its Section 8 Housing Choice Voucher program, the San Diego Housing Commission permits landlords to increase rents if the requested amount is deemed "reasonable." The SDHC determines this by evaluating comparable units within the same complex and the broader market.	- Maintenance of Net Operating Income (MNOI) - Increase in Number of Occupants: Allows an increase of up to 15% for each additional occupant above base occupancy level, in addition to any Maximum Allowable Rent adjustment to which the Landlord is otherwise entitled. Excludes family members, legal guardians and caretakers. - Change in Space or Services: Increase in usable space or in Housing Services. Rent increase request commensurate with the cost increase associated with the change in space or service. - Restoration of Denied Annual General Adjustments: Allows landlords to recover AGAs previously denied due to code violations, non-payment of Rental Housing Fees, or failure to comply with orders from a Hearing Examiner or Rent Board (or other reasons). - Increase in Security Deposit Due to Addition of Pet(s)	Six options for valid claims: - Cap improvements (a) necessary for safety and health and are not routine maintenance/repair or (b) substantial repair outside of normal wear and tear (uninsured disaster or vandalism) - "Unavoidable" increases in operating expenses - Increases in Housing Services costs - Tenant number increase leading to operating or capital improvement expense increases - Property tax increases above standard 2% - Cost of debt service due to purchase of the rental property by new owner. Does not include refi or variable rate loan

Source: Cities of Oxnard, Antioch, Mountain View, Oakland, and San Diego; EPS.

[1] California Assembly Bill 1482 also known as the Tenant Protection Act of 2019, was signed into law in September 2019 and it was established to address the state's housing affordability crisis by imposing statewide rent control measures and provide just cause eviction protection for tenants. The bill caps annual rent increases at 5 percent plus the local rate of inflation, with a maximum limit of 10 percent. In response to AB 1482, some cities in California have established additional rent stabilization ordinances to further protect tenants. These local ordinances often provide stricter rent control measures and additional tenant protection beyond the statewide law. However, there are exceptional cities that enacted rent control ordinances before the California Assembly Bill 1482, such as City of Oakland.

[2] The City of San Diego adopted the California Assembly Bill 1482 rent cap, which the limits rent increases to 5 percent plus the percentage change of CPI or 10 percent, whichever is lower.

As discussed later in **Chapter 4**, enforcing the rent stabilization ordinance creates the need for additional staffing at a cost to the City, even if enforced on a complaint-driven basis. To help alleviate some of the financial burden, some jurisdictions opt to charge a fee to the property owners of the rent stabilized units. The cities of Oxnard and Antioch have not established their fee amounts but plan to at a later time. Mountain View charges $108 per unit, and Oakland charges $101 per unit.

These are rent stabilization concerns from the City Council and the communities:

- The Ordinance will negatively affect smaller "mom-and-pop" building owners, and it should be directed more at corporate owners.
- The City should focus on building more housing, not focus solely on rent stabilization.
- The Ordinance will drive up landlord costs, causing them to go out of business, and accelerating housing shortages or corporate owners to take over the buildings.
- California Apartment Association representatives argue that protections are already covered by State law: AB 1482.
- The question of the equity of the economic effects created by the potential policy. For example, the Ordinance will affect a landlord's income, but for tenants, the Ordinance affects both their discretionary income and their access to housing.

Literature Review and Case-Study Conclusions

The literature review and case-study findings indicate the potential for the following positive and negative outcomes.

Pros to Rent Stabilization

- Reduces renter displacement by about 20 percent and has a significant impact in preventing the displacement of racial minorities and other vulnerable renter populations.
- Increases benefits to low-income households:
  - Housing.
  - Decreased rental expenditure.
  - Neighborhood stability.

Cons to Rent Stabilization

- Very little to no negative effect on property value.
- Slight reduction in rental supply through condominium conversions, building redevelopment, and reduced tenant turnover.
- May increase rents as landlords react to the policy.
- If the policy does NOT allow for increases of housing services to be valued at their market price, it may disincentivize building improvements and maintenance.

While the jurisdictions analyzed in the case study implemented varying allowed rent income percentages and fee program amounts, one of the key takeaways is the emphasis on the importance of educating the community, property owners, and developers on rent stabilization. In addition, acknowledging that rent stabilization is not the single solution, and it is one part of a larger toolkit that, along with other policies and incentives, can help alleviate some housing cost pressures. Taken in combination with other policies that encourage additional supply, it can be part of a multi-pronged effort to improve the outlook for residents struggling to afford housing.

4. Economic and Fiscal Impacts of Rent Stabilization

This chapter describes the composition of the City's housing supply and renter population to shed light on likely fiscal and economic implications of the Ordinance, if approved, followed by discussion of the potential economic implications for property owners.

Housing Supply

The City has more than 44,500 total residential units, with 97 percent occupancy (43,070 occupied units). Of the total inventory, 52 percent comprises rental units and 51 percent is occupied by renters, as shown in **Table 4-1** and **Appendix A Table A-1**, **Table A-2**, **Table A-3**, and **Table A-4**. All the rental properties would be subject to the just-cause portion of the proposed Ordinance; however, because of the Costa-Hawkins Rental Housing Act, single-family homes, condominiums, and all housing built after 1995 are exempt from rent stabilization. As shown in **Figure 2**, **Table 4-1**, and **Appendix A Table A-5** and **Table A-6**, these statewide exemptions would cover 35 percent of the City's rental inventory and 81 percent of total housing inventory. More than half of the City's occupied housing comprises renters (53 percent), a rental housing portion of 7 percentage points higher than the State overall (44 percent). As a result, whether Costa-Hawkins is repealed or maintained, the proposed Ordinance would have some impact on the City's housing market.

As noted in the literature review section, research indicates that rent stabilization has the potential to cause landlords to sell off units. Single-family homes are most likely to be sold in response to rent stabilization because they are the easiest to convert to for-sale housing, as opposed to shifting multifamily rentals to condominiums; however, **given that State law currently exempts single-family units from rent stabilization, the scale of conversion is likely to be relatively small**, unless California voters overturn Costa-Hawkins. Single-family attached and detached homes account for 38 percent of the City's occupied rental housing. If this portion of rental properties was sold in response to the Ordinance, it may lead to a significant reduction in rental supply. Conversely, this phenomenon would also lead to an increase in for-sale housing, which could increase home ownership opportunities. The fiscal impact of housing stock being sold in response to the proposed Ordinance could lead to a short-term gain in property transfer taxes and an increase in property taxes because of a realignment of the taxes with market value. Conversely, over the long term, this phenomenon could decrease overall affordability in the rental market by reducing rental supply.

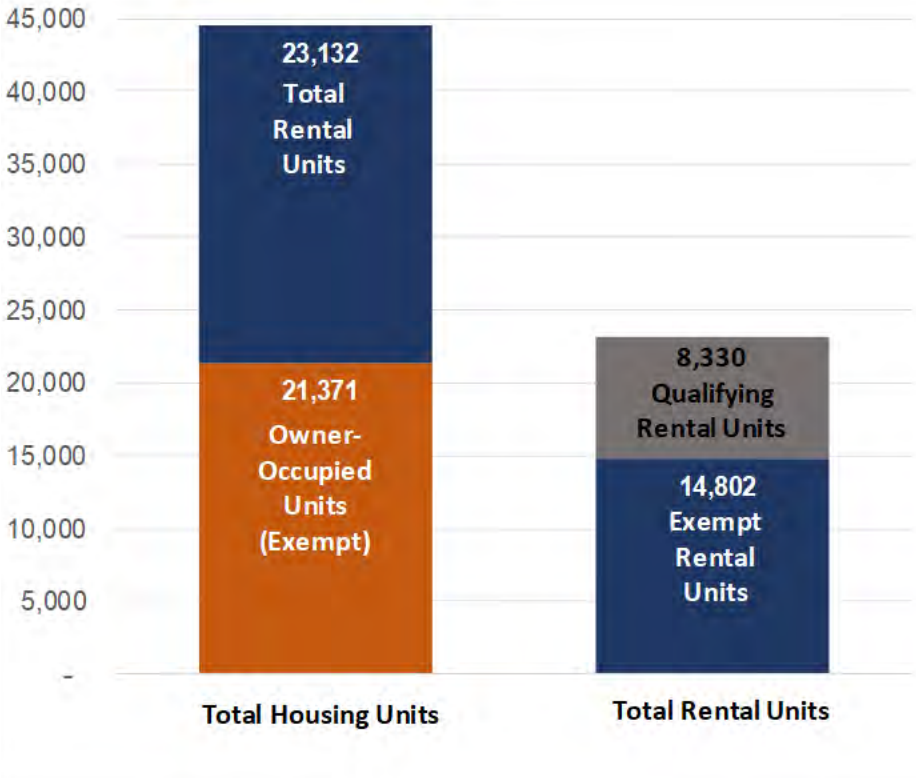
Table 4-1. Summary of Housing Inventory as it Relates to Rent Stabilization: City of Salinas (2022)

Item	City of Salinas		
	Total	% of Total Housing Inventory	Rental Housing Inventory
Residential Units [1]			
Total Units	44,503	100.0%	52.0%
Total Rental Inventory	23,132	52.0%	100.0%
Total Renter-Occupied	22,794	51.2%	98.5%
Total Exempt Units	36,173	81.3%	35.3%
Total Units Qualifying for Rent Stabilization	8,330	18.7%	36.0%

Source: American Community Survey 5-Year Estimates; CoStar; EPS.

[1] See Table A-6.

Figure 2. Housing Inventory as it Relates to Rent Stabilization: City of Salinas (2022)



Affordable Housing Supply

As shown in **Table 4-2** and **Appendix A Table A-7**, the City has approximately 3,240 deed-restricted affordable housing units, most of which were constructed after 1995. These units are essentially already rent-stabilized and likely would not be impacted by the proposed ordinance.

Table 4-2. Affordable Housing Inventory: City of Salinas

Item	City of Salinas		
	Median Year Built	Total Units	% of Rental Housing
Affordable Housing [1]			
Apartment Units	2003	2,654	11.5%
Other Afford. Units	1998	587	2.5%
Total Affordable Units	**2001**	**3,241**	**14.0%**

Source: Costar; HUD National Low Income Housing Tax Credit 1987-2022 Data; EPS.

[1] See Table A-7.

Residential Property Tax

Property tax accounts for about 21 percent of Salinas' total General Fund revenues.[52] Thus, to the extent that rent stabilization materially affects the performance of the City's housing markets, the proposed Ordinance could affect the City's fiscal outlook through property-related taxes. Rent stabilization policies can potentially impact property-related revenues in multiple ways, as described below:

- **Conversion of rental housing to ownership.** To the extent that the Ordinance incentivizes landlords to sell rental housing, these properties would be reassessed to prevailing market values. Because of Proposition 13, the assessed value of most property that has remained under the same ownership

[52] https://www.cityofsalinas.org/files/sharedassets/city/v/1/finance/documents/fy_2023_adopted_operating_budget.pdf

for multiple years is typically well below its true market value.[53] This pattern is often more acute for rental property, which tends to exhibit lower market turnover rates relative to owner-occupied units. Thus, any increase in housing sales attributable to the Ordinance would likely generate at least a temporary increase in property-related tax revenues such as property tax, property transfer tax, and motor vehicle in-lieu payments.

- **Reduced assessed value of rent-stabilized properties.** By limiting rent increases to a specified percentage of the CPI, the proposed Ordinance essentially mandates a gradual decline in the real rents of affected properties over time. This effect will, in turn, limit the income-generating potential of these properties and ultimately their economic and market values. However, because of the impact of Proposition 13 on assessed values, as noted above, it is likely that only a portion of residential rental properties would be eligible for a reassessment in their taxable value. Specifically, recently transacted multifamily properties, that is, those that have been recently purchased, are most likely to have assessed values that are most closely aligned with prevailing market prices. In these circumstances, some new property owners ultimately may file assessment appeals if the values of their properties do not keep pace with inflation because real rental revenue is declining over time.

  The impact of this effect on property taxes will depend on the portion of multifamily rental housing that was recently transacted. In the last 5 years, 74 multifamily properties have been sold in Salinas, according to CoStar. Almost 96 percent of these properties (71) were built before 1995 and would therefore be subject to rent stabilization. These properties are most at risk for assessment repeals under the premise that the income stream estimated at purchase will now be restricted. The 71 properties account for 1,277 units, or 5.5 percent of the City's total rental housing inventory. The potential impact of reassessments is likely to be more pronounced if Costa-Hawkins is overturned.

In addition to property tax payments, any change in property values would impact the City's property tax in-lieu of vehicle license fee revenue received from the State. The State sends cities these funds based on the gross assessed valuation of taxable property in the jurisdiction. Therefore, if the proposed ordinance were to result in a decrease (or increase) in assessed values, the City would receive lower (or higher) revenue from the State.

The significance of the potential impacts of rent stabilization on housing values and in turn, property taxes, depends on the value makeup of Salinas' rental stock. Based on 2023 assessed value data, residential property accounted for 67 percent

[53] California passed Proposition 13 in 1978 to limit property tax increases. Property taxes are based on a property's purchase price, each year thereafter, the property's taxable value increases by 2 percent or the rate of inflation, whichever is lower.

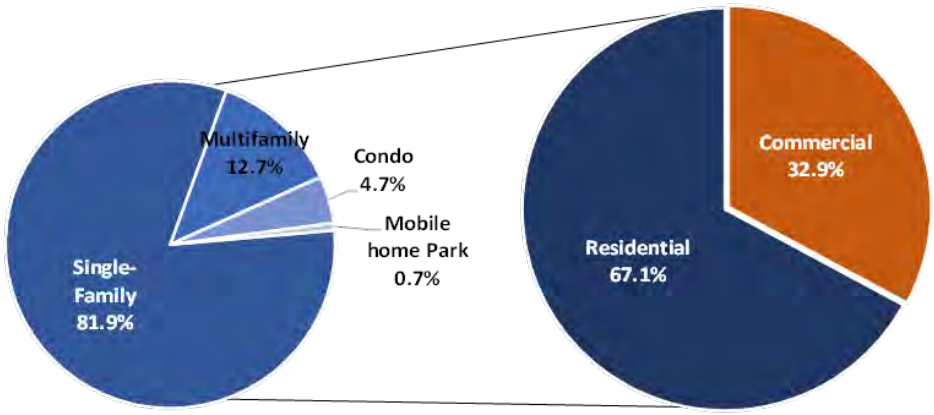
of the citywide assessed value. As shown in **Table 4-3** and **Figure 3**, single-family properties comprised almost 82 percent of the residential assessed value, while multifamily rental units, including duplexes and triplexes, accounted for about 13 percent of residential assessed value. As noted previously, under Costa-Hawkins, rent stabilization will only apply to the portion of multifamily units that were built before 1995. Therefore, any property value impacts caused by the proposed Ordinance will impact properties accounting for less than 13 percent of the City's residential assessed value.

Table 4-3. Real Estate Assessed Values: City of Salinas (2023)

Item	City of Salinas Residential Assessed Value	
	Total	% of Total
Residential Land Use		
Single-Family	$11,637,215,636	81.9%
Multifamily	$1,804,679,180	12.7%
Condo	$662,840,239	4.7%
Mobile home Park	$101,282,848	0.7%
Residential Total	**$14,206,017,903**	**100.0%**
Total Citywide Assessed Value	**$21,169,840,831**	**67.1%**

Source: ParcelQuest, Monterey County Secured Tax Roll, 2023; EPS.

Figure 3. Breakdown of the City of Salinas Assessed Value by Land Use (2023)



Rent Pressures and Displacement

Salinas' low-income households have experienced significant overcrowding and displacement pressures primarily caused by rising house prices and the influx of higher income households. Although Salinas has experienced a 23 percent increase in median income over the past decade, the growth has come from households with annual incomes above $75,000; the City experienced a net decrease in households in every income category below $75,000. The increase in household incomes may be explained by the increase in persons per household or increased income disparity.

Average rents for multifamily units have continually increased at a higher rate, compared with the increase in the median income for renter-occupied households, as shown in **Figure 4**, with the exception of 2018 and 2022, which both followed years with very large percentage increase gaps between rents and income. **Rents in multifamily buildings built before 1995 in Salinas have increased by 117 percent between 2000 and 2024**, with an average vacancy of only 3.3 percent, as shown in **Appendix A Table A-8**.

In addition, as an agriculture-based economy, Salinas has a bifurcated population, with farm workers who serve the community not being able to afford to live there. A 2018 study done for the Salinas Valley and Pajaro Valley regions indicated a farmworker housing shortage of more than 45,500 units.[54]

As a result of the disparity between increases in rents and household incomes, lack of farmworker housing, overcrowding, and displacement have become pressing issues facing the community, creating overcrowding by causing households to double up or move, redistributing demand to southern Monterey County and other locations.

In addition to the influx of higher income households, the cost of living in Salinas has remained high, in line with Monterey County overall. As shown in **Figure 4**, rents have increased an average of about 5 percent each year since 2012, with a spike in rent between 2020 and 2021, with an almost 13 percent increase, and then resuming regular increases over the past 2 years.[55] A little more than half of the City's renter-occupied households remain rent-burdened, paying 30 percent or more of their household income on housing, as shown in **Table 4-4**.

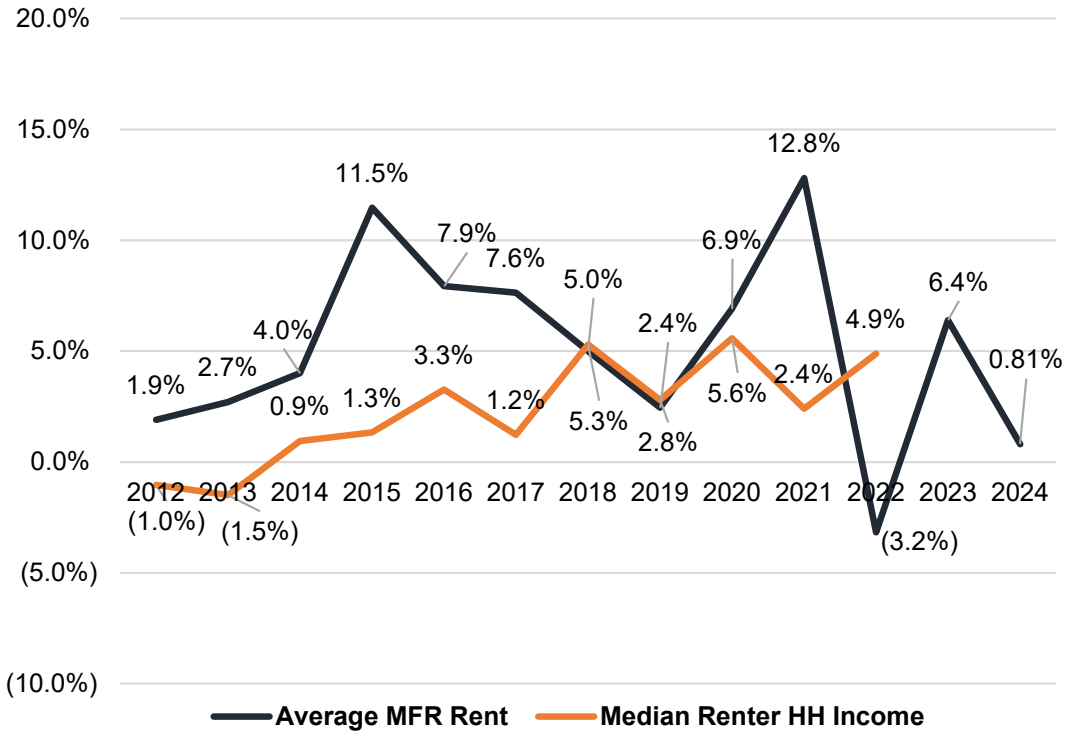
---

[54] Farmworker Housing Study and Action Plan for Salinas Valley and Pajaro Valley, prepared by California Institute for Rural Studies, June 2018.

[55] The years time trend between 2012 to 2022 was analyzed based on availability of ACS data at the time this Study was completed. For renter-household incomes, rents are based on CoStar, which provides more up-to-date data out to the most recently completed month of the current year.

Rent-burdened households have less money to spend on other essentials like food, transportation, healthcare, and childcare.

Figure 4. Year-Over-Year Percentage Change in Median Renter-Occupied Household Income versus Average MFR Rent for Apartments Built Before 1995: City of Salinas: 2012-2022/2024 [1]



[1] See Appendix A Table A-8 and Table A-9.

Source: CoStar; ACS 5-year Estimates Table B25119; BLS; EPS.

Table 4-4. Rent-Burdened Households: City of Salinas (2012 & 2022)

Item	City of Salinas			
	2012		2022	
	Total Renter Households	% of Total Renter Households	Total Renter Households	% of Total Renter Households
Rent as a Percentage of Household Income [1]				
Less than 30% of Income	8,908	39.4%	10,245	44.9%
30% to 50% of Income	6,934	30.6%	6,086	26.7%
More than 50% of Income	6,007	26.5%	5,837	25.6%
Total Renter Households	**22,637**	**100.0%**	**22,794**	**100.0%**

Source: American Community Survey 5-Year Estimates, Table B25070; EPS.

[1] The US Department of Housing and Urban Development defines a household spending more than 30% of their income on housing as "rent burdened." Households spending more than 50% of their income on housing are considered "severely rent burdened." Approximately 612 households were not computed.

Based on renter mobility/displacement data, it appears that other economic factors may be more significant than rent stabilization in impacting renter movement. **Table 4-5** compares the percentage of renters living in the same unit as the previous year in Salinas compared to other communities with rent stabilization. Mountain View adopted their rent stabilization in 2017 but continually shows significantly lower rates of renters staying in the same units than the State overall. This may be caused by a prevalence of students and young professionals that stay for short periods, which may also be a factor in San Diego.

Salinas and four of the comparable cities experienced an increase in renters remaining in the same unit between 2017 and 2022, likely based on two contributing factors. First, rent stabilization ordinances and amendments were approved in 2022 in Oxnard, Antioch, and Oakland and are a likely result from a State-approved rent stabilization ordinance in 2020 that limited rent increases and prevented evictions until September 2021. San Diego adopted AB 1482 in 2023, indicating that the increase in renters staying longer in San Diego and Salinas was also a likely result from the State-approved rent stabilization ordinance passed in 2020. Second, the decrease in housing movement also may be contributed by ever-rising housing costs.

Table 4-5. Renter Movement by City

Item	Salinas	Oxnard	Antioch	Mountain View	Oakland	San Diego
2022						
Renting HH's	88,229	91,491	44,663	46,179	232,184	653,750
Renters Living in the Same Unit as Previous Year	78,316	83,432	37,351	33,083	194,535	509,207
% of Renters Living in the Same Unit as Previous Year	*89%*	*91%*	*84%*	*72%*	*84%*	*78%*
2017						
Renting HH's	86,183	98,722	43,516	44,122	235,423	692,471
Renters Living in the Same Unit as Previous Year	76,550	84,213	32,785	31,914	190,430	519,901
% of Renters Living in the Same Unit as Previous Year	*89%*	*85%*	*75%*	*72%*	*81%*	*75%*
2012						
Renting HH's	83,660	87,636	37,825	41,497	211,425	624,587
Renters Living in the Same Unit as Previous Year	67,496	69,937	23,987	29,128	163,262	450,068
% of Renters Living in the Same Unit as Previous Year	*81%*	*80%*	*63%*	*70%*	*77%*	*72%*

Source: ACS 2022 5-Year estimate Table B07013; EPS.

Renter Household Socioeconomics

Literature indicates that current renting residents benefit the most from rent stabilization and eviction protections. However, because rent stabilization policies are not means-tested, a question arises about the socioeconomic status of the intended beneficiaries. As shown in **Table 4-6**, renter-occupied households in Salinas have lower incomes per capita than households who own their homes. Therefore, although the proposed Ordinance is not means-tested, it will on average benefit households with lower than median incomes.

Table 4-6. City Salinas Median Income, Average Household Size, and Income per Capita by Household Tenure: City of Salinas (2022)

	City of Salinas		
Item	Median Household Income	Average Household Size	Income per Capita
Household Tenure			
Owner-occupied	$107,679	3.32	$32,433
Renter-occupied	$64,509	3.58	$18,019
Total Households	$84,250	3.46	$24,350

Source: ACS 2022 5-Year estimate Table B25010 and Table B25119; EPS.

In addition, the affordability crisis disproportionately affects people of color because these communities are over-represented in the renter population. As shown in **Table 4-7**, Latinx residents and residents of Some Other Race in Salinas make up larger shares of the renter population than in the City overall. The pattern of disparity of affordability for people of color is not unique to Salinas; it is prevalent in most U.S. cities and is driven primarily by a history of racially restrictive housing covenants, redlining, and discriminatory lending. Because of existing racial disparities in home ownership, policies that protect renters like rent stabilization and just-cause eviction protections are most likely to benefit Salinas' Latinx residents.

Table 4-7. Householder Race: City of Salinas (2022)

Item	City of Salinas Housing Units		
	Renter-Occupied	Owner-Occupied	Citywide
Householder Race			
White	24.1%	41.0%	32.1%
Latinx (Hispanic or Latino)	80.4%	59.3%	70.5%
Asian	4.4%	9.2%	6.6%
Some Other Race	60.8%	35.4%	48.9%
Two of More Races	8.0%	11.7%	9.7%
Black	1.6%	1.3%	1.5%
Indigenous (Native American and Alaksa Native)	0.2%	0.1%	0.1%

Source: American Community Survey 5-Year Estimates Table S2502; EPS.

Salinas' renter population also skews younger than the City's population overall. As indicated in **Table 4-8**, residents above the age of 65 account for approximately 12 percent of the City's renters, compared to residents under 35, which account for almost 30 percent of the renter population. However, older renters may be one of the groups most positively impacted by rent stabilization because many seniors live on fixed incomes. Noting that not every renter lives in a unit that falls under the rent stabilization building qualifications, the effect of the proposed Ordinance will impact less than the total renter population.

Table 4-8. Householder Age: City of Salinas (2022)

	City of Salinas Housing Units					
	Renter-Occupied		Owner-Occupied		Citywide	
Item	Total	%	Total	%	Total	%
Householder Age						
Under 35 years	6,468	28.4%	1,572	7.8%	8,040	18.7%
35 to 44 years	6,576	28.8%	3,564	17.6%	10,140	23.5%
45 to 54 years	4,563	20.0%	4,664	23.0%	9,227	21.4%
55 to 64 years	2,561	11.2%	4,565	22.5%	7,126	16.5%
Over 65 years	2,626	11.5%	5,914	29.2%	8,540	19.8%
Total	**22,794**	**100.0%**	**20,279**	**100.0%**	**43,073**	**100.0%**

Source: American Community Survey 5-Year Estimates Table S2502; EPS.

A comparison of the median renter income compared with average monthly rents between 2012 and 2022 for the comparable cities reflect a large disparity between the increases in rent compared to the increases in income for the cities with recent adoptions or no rent stabilization in place. See **Table 4-9**. The cities with recent or no rent stabilization in place—including Salinas, Oxnard, Antioch, and San Diego—experienced high increases in average rent, ranging from about 38 percent up to almost 50 percent, compared to proportionally lower increases in renter median household income from 18 percent to 33 percent. Both Mountain View and Oakland have had rent stabilization policies in place and both cities experienced higher increases in rental household incomes compared to increases in average rent. This indicates rent stabilization policies actually do help control increases in rent, helping maintain a balance in inflation.

Table 4-9. Median Renter Household Income compared to Average Monthly Rent (2012 and 2022)

Item	Comparable Cities					
	Salinas	Oxnard	Antioch	Mountain View	Oakland	San Diego
Year RSO Adopted	--	2022	2022	2016	1980	AB 1482 as of 2023
Median Renter Household Income (2022$)						
2012 [1]	$48,547	$55,058	$52,256	$100,070	$45,906	$60,767
2022	$64,509	$68,872	$61,411	$153,279	$68,434	$75,291
% Change	**32.9%**	**25.1%**	**17.5%**	**53.2%**	**49.1%**	**23.9%**
Average Monthly Effective Rent [2]						
2012	$1,070	$1,193	$994	$2,050	$1,318	$1,289
2022	$1,859	$1,942	$1,647	$2,675	$1,701	$2,093
% Change	**73.7%**	**62.8%**	**65.7%**	**30.5%**	**29.1%**	**62.4%**
Percentage Point Difference Rent Inc. to Income	**40.9%**	**37.7%**	**48.2%**	**(22.68%)**	**(20.02%)**	**38.5%**

Source: U.S. Census Bureau ACS 2012 & 2022, Table S1901; CoStar; EPS.

[1] The median household incomes reported by ACS are inflation-adjusted to constant dollars.
[2] This data reflects market rate multifamily apartment units built before 1995 from CoStar.

Economic Impact on Property Owner

The proposed Ordinance also needs to consider the implications of reduced rents for the property owners resulting from rent stabilization. While a rent stabilization policy restricts annual rent adjustments, costs of operating and maintaining residential properties to their current standard will continue to increase. However, with vacancy decontrol, vacated units revert to the current market rate, helping to offset some of reduction in rental revenue to landlords.

Rental Revenue Impact

Each year, a share of units in rent-stabilized buildings/complexes will be vacated by existing tenants and replaced by new tenants. As noted above, with vacancy decontrol, the vacated units will be eligible for rental at current market rates. It has been found that the average length of tenure in units, or turnover, decreases with rent stabilization by about 20 percent. For Salinas, a 20 percent reduction in turnover translates to an average turnover of 11 percent.

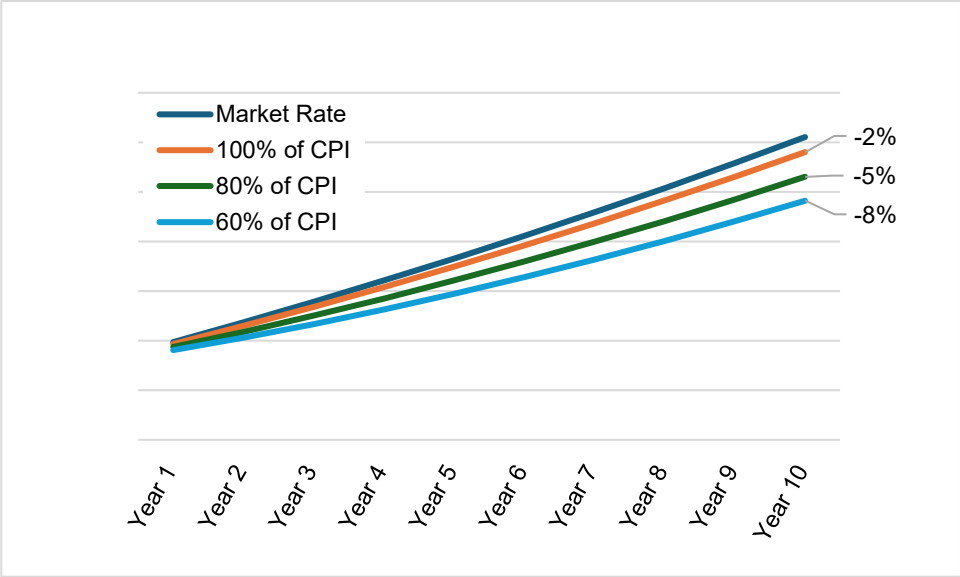
For purposes of analyzing the effects of rent stabilization on property owners, EPS modeled rental revenue and operating expenses for a hypothetical 100-unit existing apartment complex, occupied at the current market average occupancy rate of 97 percent, with current rents at the market average for pre-1995 apartments.

Several scenarios were modeled to compare the impact of different rent stabilization thresholds: Base Case, using the recent market rent growth rate of 3.35 percent; 100 percent of CPI (currently 3 percent); 80 percent of CPI; and 60 percent of CPI. Estimated rent rolls were developed for each scenario, assuming each year 11 percent of units are vacated, re-rented at current market rents under the vacancy decontrol provision, and escalated annually according to the assumed rate for that scenario.

The effect of the vacancy decontrol provision is a lessening of the overall reduction in potential rental revenues collected by landlords, while maintaining rent stabilization for existing tenants and for future tenants after occupancy.

The overall effect on rental income for the 4 scenarios described above is shown in **Figure 5**.

Figure 5. Rental Revenue Differential: Market Rate vs Stabilization Alternatives



As shown in the figure above, after factoring in vacancy decontrol, the estimated reduction in rental revenue by the tenth year of rent stabilization ranges from a 2 percent reduction with a rent growth cap at 100 percent of CPI to an 8 percent reduction with a rent growth cap at 60 percent of CPI.[56]

[56] Assumes annual turnover of 11 percent (20 percent lower than current turnover without rent stabilization) and annual market-rate rent growth of 3.35 percent.

Figure 6 provides a summary of the estimated effective annual growth rate in rental revenue for different rent stabilization rates, after factoring in vacancy decontrol.

Figure 6. Effective Rent Roll Growth with Vacancy Decontrol by Rent Stabilization Rate

Measure	Rent Stabilization Rate - % CPI								
	60%	65%	70%	75%	80%	85%	90%	95%	100%
Effective Rent Roll Growth Rate [1][2]	2.50%	2.58%	2.66%	2.74%	2.83%	2.91%	2.99%	3.07%	3.16%

Source: US Census; Costar; EPS.

[1] Assumes 11% turnover (20% reduction from current state due to rent stabilization), average CPI of 3%, and vacancy decontrol market-based annual rent growth of 3.35% (based on recent historic average).
[2] Compound Annual Growth Rate (CAGR).

In low or moderate inflation years, stabilized rents typically will increase based on the adopted percentage of CPI growth. However, in years with higher inflation, the adopted maximum rate of rent growth provides a cap on the rent increases that would otherwise be allowed based on the percentage of CPI. **Figure 7** provides a comparison of the allowable rent increases at different rates of inflation (CPI) under alternative rent stabilization rates (65 percent to 75 percent of CPI) to illustrate at what level of inflation the adopted flat rates would take effect. The proposed flat rate caps would take effect at about 3.5 to 4.0 percent inflation (CPI).

Figure 7. Inflation and Corresponding Allowable Rental Increases

Consumer Price Index	2.0%	2.5%	3.0%	3.5%	3.75%	4.0%	4.5%	5.0%
Allowable Rent Increases at Alternative Stabilization Rates								
65% of CPI	1.3%	1.6%	2.0%	2.3%	2.4%	2.6%	2.9%	3.3%
70% of CPI	1.4%	1.8%	2.1%	2.5%	2.6%	2.8%	3.2%	3.5%
75% of CPI	1.5%	1.9%	2.3%	2.6%	2.8%	3.0%	3.4%	3.8%

Source: EPS.

Financial Feasibility Summary

The financial feasibility analysis uses multi-year cash flows to compare investment returns of the hypothetical 100-unit apartment complex under a market-rate base case scenario and 3 alternative rent stabilization scenarios.

The metric used to compare the alternative scenarios is the IRR. IRR is a standard measure used in real estate analysis that evaluates the potential project return over time against the investment required, accounting for risk and the time-value of money. Technically, the IRR is the discount rate that equates the present value of the future cash inflows with the initial cash outflow.[57] IRRs typically include an initial investment (acquisition), ongoing revenues and expenses, and reversion (sale) in the final year of analysis. For this Study, acquisition of a hypothetical, existing, occupied 100-unit building was assumed, with resale after 10 years of operation.

IRRs can be categorized as either “leveraged” (also referred to as “levered”) or “unleveraged” (also referred to as “unlevered”). A leveraged IRR measures return on equity and compares initial equity investment and debt service, while an unleveraged IRR, sometimes referred to as a project IRR, compares the costs with the anticipated future revenues, without regard to the financing structure.

While most of buildings in question in Salinas are not necessarily changing ownership, the IRR requires some form of initial investment to be compared to the following cash flow, so in the hypothetical scenarios, a cap rate was applied to the net operating income (NOI) to estimate the initial investment (building purchase).

[57] Brueggeman & Fisher, Real Estate Finance and Investments, Tenth Edition, 1997, page 321.

Net Operating Income Sensitivity Analysis

Figure 8 illustrates the leveraged and unleveraged IRRs for the hypothetical 100-unit apartment under the market-rate base case scenario and 3 rent stabilization scenarios.

Figure 8. Internal Rate of Return Differential: Market-Rate Base Case vs. Alternative Rent Stabilization Scenarios

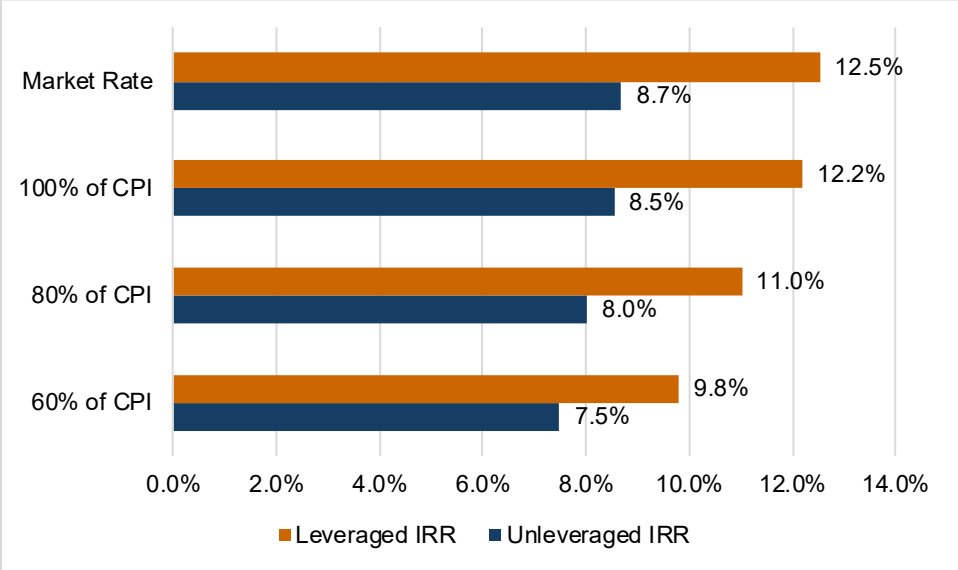


Table 4-10 presents the same IRR sensitivity results illustrated above in tabular form, along with a comparison of the average annual growth rate in property value for the hypothetical apartment complex under the different scenarios. Note that for each rent stabilization scenario, operating expenses are assumed to increase at the same rate as CPI.

Table 4-10. IRR and Property Value Growth Sensitivity Analysis

Item	Value Comparison: Property Value Annual Growth Rate	Value Comparison: Internal Rate of Return (IRR) *Unleveraged*	Value Comparison: Internal Rate of Return (IRR) *Leveraged*
Scenario			
Market Rate Building	3.4%	8.7%	12.5%
Rent Stabilized Building [1]			
60% of CPI	2.3%	7.5%	9.8%
80% of CPI	2.8%	8.0%	11.0%
100% of CPI	3.2%	8.5%	12.2%

Source: EPS.

[1] Includes 20% lower tenant turnover.

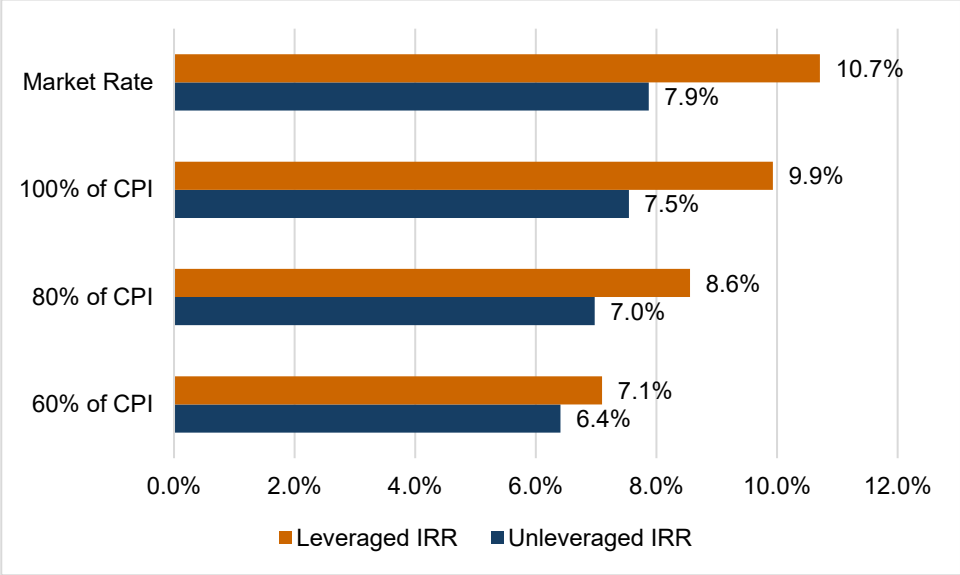
Detailed cash flow analyses, including assumptions and prototype characteristics, can be found in **Appendix B**. The rent stabilization allowed increases based on a percentage of CPI options that were chosen based on the average low and high of the rent stabilization requirements in other jurisdictions, as shown in **Table 1-1**. In addition, as discussed in **Chapter 3**, rent stabilization impacts renter turnover, with estimates of turnover rates decreasing by about 20 percent.

The rates of return in the sensitivity analysis would be considered low for a new construction project, but for a relatively low-risk investment in an existing, tenanted asset, the returns for scenarios with rent stabilization at 80 percent of CPI and 100 percent of CPI appear adequate and are not too dissimilar to the market-rate base case returns. Projects entailing substantial new development or upgrades to existing product entail speculative market risk, suggesting higher rates of return needed (e.g., 10 to 15 percent leveraged; 15 to 20 percent unleveraged). The hypothetical scenarios included in this Study assume the purchase, operation, and sale of a stabilized and operating asset, where acceptable returns may be much lower in the absence of development risk. A strong IRR for a lower risk, stable property is estimated to range from around 8 percent to 12 percent.

Impact of Operating Expense Growth

Operating expenses have been somewhat volatile in recent years, largely because of increases in utility costs and particularly insurance costs. Increases in operating costs impact the net operating income for multifamily rental units that are unable to pass along the total increased cost to tenants. Correspondingly, the return on investment for landlords can be negatively impacted. **Figure 9** summarizes the effect higher operating expense growth has on the potential investment return at different rent stabilization rates (modeled using a 5 percent average growth in costs).

Figure 9. Internal Rate of Return Differential: Impact of 5 Percent Annual Operating Expense Growth



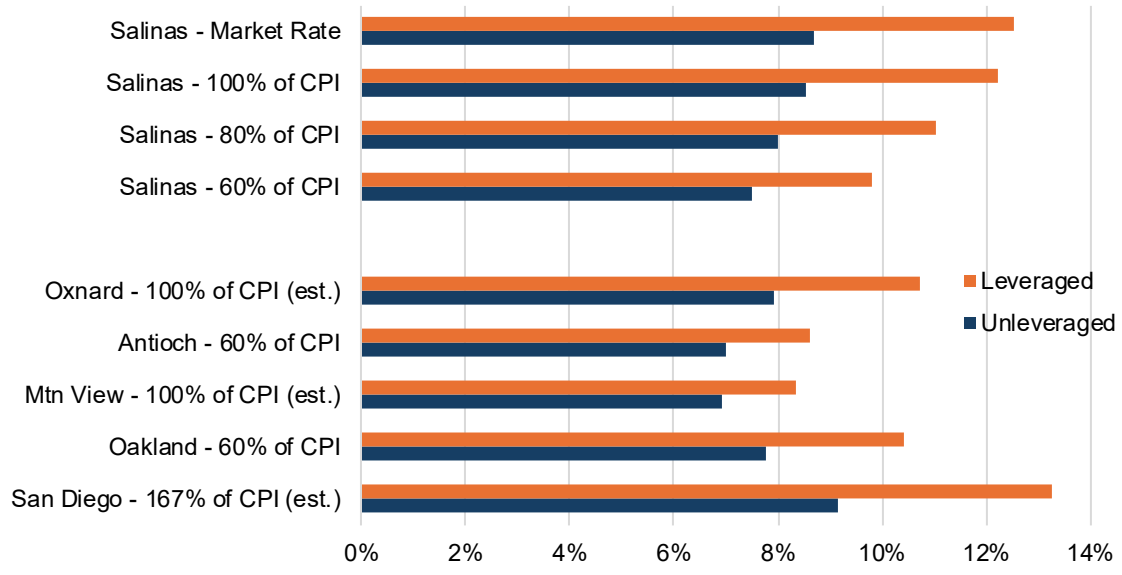
Compared to **Figure 8**, with operating expenses increasing at the overall rate of inflation, **Figure 9** illustrates the lower rates of return resulting from higher operating expenses under different rent stabilization rates. At the more restrictive rent control rates, the rates of investor return are not significantly higher than what can be achieved with far less risk and effort through an investment account. Under such a scenario, there may be increased incentive for landlords to exit the market. The inclusion of provisions for landlords to petition for rent increases to accommodate additional operating expenses is an important safety valve to prevent undue burden and potential loss of rental units. See **Appendix A Table A-15** and **Table A-16**.

Peer Cities Feasibility Comparison

To compare the scenarios discussed above to the identified peer cities, EPS developed similar investment and operating pro formas, using the adopted rent stabilization rates and actual local market data for hypothetical 100-unit apartment complexes in each city.

The results of the peer city rent stabilization financial feasibility comparison are illustrated in **Figure 10**.

Figure 10. Peer Cities Hypothetical IRR Comparison



Note: Based on purchase, 10-year operation, and resale of prototypical existing, occupied 100-unit building/ complex using current local market variables. Leveraged analysis assumes 30% equity, 25-year loan at 6%.

Antioch and Oakland both have rent stabilization rates at 60 percent of CPI. Both Oxnard (4 percent maximum) and Mountain View (2 to 5 percent) were estimated to be roughly equivalent to CPI, while San Diego, based on AB 1482 allowing 5 percent plus the rate of inflation, was assumed to be the equivalent of 167 percent of CPI.

San Diego's much higher allowable annual rent increase, combined with relatively high rents and high turnover, results in the highest rate of return of the peer cities. Mountain View's high acquisition cost and currently low rate of market rent growth results in the lowest rate of return, along with Antioch, which limits rent growth to 60 percent of CPI and has the lowest market rent among the peer cities.

Program Implementation Costs to the City

EPS conducted research to help estimate the costs of implementing and administering rent stabilization programs. EPS reviewed financial information from other city programs and interviewed staff from 3 jurisdictions with varying levels of rent stabilization: Mountain View, Hayward, and Richmond. This research confirmed that implementing and administering these programs requires full-time staff and associated equipment and office space. However, costs can vary significantly based on the level of enforcement and the cost of complementary support services. The City envisions that, if adopted, the Rent Stabilization Program would consolidate with the existing Rental Registry Program, combining the existing costs with the estimated costs to implement the Rent Stabilization Program.

The estimated implementation costs for Salinas depend on the level of enforcement and subsequent staffing. The City estimates that their Rent Stabilization Program will be a complaint-driven enforcement program. To illustrate this range, EPS estimated staff at a minimum, average, and maximum level of complaint-based enforcement, as shown in **Table 4-11**. Please note that these totals exclude the Rental Registry FTEs. The ratio of units per staff is based on a staffing level analysis of rent stabilization jurisdictions.[58]

[58] City of Mountain View Memorandum to the Rental Housing Committee, dated January 25, 2021.

Table 4-11. Estimate Range of Required Staff

Item	Required Staff per 1,000 Units [1]	Complaint-Driven Rest Stabilization Enforcement: Estimated City of Salinas FTEs Equivalent by Unit Type (Excluding the Rental Registry)		
		Fully Covered Units	Partially Covered Units	Total
Staffing Level				
Minimum	0.13	1.1	1.9	3.0
Average	0.20	1.7	3.0	4.7
Maximum	0.50	4.2	7.2	11.4
Salinas Rental Units		**8,330**	**14,464**	**22,794**

Source: City of Mountain View Memorandum to the Rental Housing Committee, dated January 25, 2021; EPS.

[1] Based on varying fee levels for complaint-driven rent stabilization jurisdictions across California, sourced from a 2021 Mountain View staff report.

Based on data from other cities, the required staff for Salinas would range from the equivalent of 1.1 to 11.4 net new hires (excluding the Rental Registry staff) or a percentage of existing employees' time. At the lower staffing-level estimates, the primary role of the City employees would be to monitor the Rental Registry and Rent Stabilization Program, educate the community, manage third-party services and software, and manage the petition process. Education occupies the most core part of the program.

Even in a complaint-driven enforced rent stabilization program, staff communicated that education is key to keeping people informed of their rights. Education includes preparing materials in multiple languages, direct mailing, and speaking at community events. With the minimum level of only 1.1 new staff members, or 3.2 FTEs total, Salinas would likely need to contract third-party services for legal counsel, tenant relocation services, and mediation and dispute resolution. These services along with third-party software are estimated to cost approximately $500,000 annually. See **Table 4-12**.

In each increasing staffing-level scenario estimated below, there is the potential that fewer services would be contracted out, with City in-house staff completing all tasks in the maximum staffing level scenario. Under maximum staff, Salinas would actively oversee the rental registry, which would involve reviewing every rent increase submitted by landlords. The City of Richmond demonstrates a

Table 4-12. Estimated Staffing and Annual Costs Rental Registry and Rent Stabilization Program

Item	Assumptions	Existing Rental Registry Program	Rental Registry + Rent Stabilization Program Level of Enforcement Range [1]			
			Proposed	Minimum	Average	Maximum
CITY COST						
Number of Staff		---------- FTEs ----------				
Planning Manager	-	0.1	0.1	0.1	0.1	0.2
Community Development Analyst	-	1.0	0.0	1.2	1.8	4.6
Administrative Analyst - Housing	-	1.0	0.0	1.2	1.8	4.6
Admin Aide	-	0.0	1.0	0.5	1.0	2.0
Subtotal	-	**2.1**	**1.1**	**3.0**	**4.7**	**11.4**
Total Combined with Rental Registry			**3.2**	**5.1**	**6.7**	**13.4**
Total Staffing Costs	*Cost per FTE [2]*	---------- Cost by Staff Level [3] ----------				
Planning Manager	$235,000	$11,750	$35,250	$26,304	$32,708	$65,611
Community Development Analyst	$154,200	$154,200	$154,200	$345,197	$429,242	$861,038
Administrative Analyst - Housing	$128,800	$128,800	$128,800	$288,336	$358,537	$719,207
Admin Aide	$108,700	$0	$108,700	$54,350	$108,700	$217,400
Subtotal Staffing Costs	-	**$294,750**	**$426,950**	**$714,187**	**$929,187**	**$1,863,255**
Other Costs		---------- Other Costs by Staff Level [3] ----------				
Software & Systems Supporters	-	$10,000	$200,000	$200,000	$200,000	$200,000
Tenant/Landlord Services and Resources [4]	-	$100,000	$300,000	$300,000	$250,000	$200,000
Subtotal Other Costs	-	**$110,000**	**$500,000**	**$500,000**	**$450,000**	**$400,000**
Total Cost		**$404,750**	**$926,950**	**$1,214,187**	**$1,379,187**	**$2,263,255**

Source: City of Salinas; EPS.

[1] See Table 4-11
[2] Staff costs are based on the data received from the Community Development department October 19, 2024.
[3] Total Rent Stabilization Program costs include the total for the Rental Registry Program.
[4] Third party resource requirements are estimated to decrease with increased levels of City staff.

staffing level of full enforcement, and the City of Mountain View is approaching this level by adding additional staff. Both cities, however, did not start their programs at full capacity; rather, they began by contracting portions of the program and hiring full-time staff over time. Richmond staff noted that the first 6 months of the program cost about $1.1 million.

The program fee should be designed to recover costs of all budgeted operations:

- Personnel costs of staff, benefits, and overtime.
- Risk management of general and supplemental liability insurance.

burdened cost of staff shown includes salaries, taxes, and benefits. Please note that the fee for partially covered units should be less than the fully covered unit fee. Other cities have fees ranging from about $60 for all units in San Francisco up to $344 per fully covered unit and $212 for partially covered units in Berkeley, as shown in **Appendix A Table A-13**.

2025 Updated Table 4-13. Rental Registry and Rent Stabilization Program Estimated Annual Cost 2025 Estimate and 2026 Projection at 45 Percent Compliance

Item	Original Assumption		2025 Actual Compliance, Revenues, and Costs [1] 45%	2026 Estimated Compliance 45% Updated Fee	2026 Estimated Compliance 45% Proportional Reduction	2026 Estimated Compliance 45% Amount
Residential Units						
Fully Covered Units (Qualify for Rent Stabilization)	8,330	Units	8,834	-	-	8,834
Partially Covered Units (Qualify for Just Cause Protections)	14,464	Units	3,965	-	-	3,965
			12,799	-	-	**12,799**
Fee Amount based on Level of Staff and Third Party Services + Software						
Rent Stabilization Program + Rent Program	$170	per unit/per year	$1,501,780	$112	34.1%	$989,408
Rent Program	$45	per unit/per year	$178,425	$29	35.6%	$114,985
Late Fees (2% of Revenue)	-		$37,210	-	-	$24,458
Adjustments and Refunds	-		($2,068)	-	-	$0
Total Annual Revenue	-		**$1,715,347**	-	-	**$1,128,851**
Estimated Costs [2]						
Staffing Costs	-		-	-	-	$351,252
Software & Systems Supporters	-		-	-	-	$131,000
Tenant/Landlord Services and Resources	-		-	-	-	$300,515
Indirect Costs / Overhead	-		-	-	-	$117,415
Subtotal	-		**$720,750**	-	-	**$900,182**
Loan Repayment to General Fund	-		$205,203	-	-	$0
Grant Funding	-		($122,321)	-	-	$0
Total Annual Estimated Costs	-		**$803,632**	-	-	**$900,182**
Program Surplus/Deficit	-		**$911,715**	-	-	**$228,669**
Contingency %	-		**NA**	-	-	**25.4%**

Source: City of Salinas; EPS.

[1] Actual compliance percentage, revenues, and costs for 2025 per the City of Salinas.
[2] Estimated costs for 2026 per the City of Salinas.

For the Rental Registry Program fee, the City currently charges a fee based on the number of units within a range per parcel. The initial goal was to not overcharge owners of smaller buildings; however, this fee structure actually provides a monetary discount for larger developments and creates a financial loss to the City. As shown in **Table 4-14**, the total estimated revenue based on the City's current Rental Registry fee structure is about $207,000, compared to if the City charged a fee on a per-unit basis. For illustrative purposes, EPS used the estimated average cost of the proposed staffing and fee revenue at 100 percent compliance to estimate the total revenue, which would create a cost recovery of about $2.1 million.

Table 4-14. Current Rental Registry Fee Comparison

Item	Estimated Salinas Rental Residential [1]			Current Rental Registry Fee		Estimated Revenue of a Rental Registry + Rent Stabilization Combined Fee on a Per Unit Basis based on the Proposed FTEs at 100% Compliance [3]			Difference between Current Estimate Revenue and Updated Fee
	Buildings	Units	%	Annual Registration Fee [2]	Estimated Total Revenue	Partially Covered Units	Fully Covered Units	Total	
Estimated per Unit Fee [3]						$45	$170		
Number of Units [4]						14,464	8,330		
Number of Units per Parcel									
1	8,691	8,691	38.1%	$20	$173,820	$248,166	$539,955	$788,121	$614,301
2-4	11	3,192	14.0%	$35	$385	$91,145	$198,313	$289,458	$289,073
5-9	168	1,455	6.4%	$60	$10,080	$41,553	$90,410	$131,963	$121,883
10-24	118	2,151	9.4%	$75	$8,850	$61,410	$133,614	$195,024	$186,174
25-49	30	1,344	5.9%	$120	$3,600	$38,390	$83,529	$121,919	$118,319
50-99	13	1,132	5.0%	$225	$2,925	$32,331	$70,344	$102,675	$99,750
100+	20	4,829	21.2%	$350	$7,000	$137,876	$299,989	$437,865	$430,865
Total	**9,051**	**22,794**	**100.0%**	**-**	**$206,660**	**$650,868**	**$1,416,147**	**$2,067,025**	**$1,860,354**

Source: ACS; CoStar; City of Salinas; EPS.

[1] Estimated based on data from ACS and CoStar.
[2] Registration fees for the rental registry program per the Residential Registry Community Development Council Staff Report dated April 4, 2023.
[3] The annual fee for partially covered units should be less than that for fully covered units. The fee shown is based on the City's proposed FTEs.
[4] See Table 4-11.

5. Conclusions and Recommendations

Conclusions

Rent regulations are increasingly prevalent in California. In cities like Salinas, where apartments account for about 36 percent of the housing stock, the policy could have a range of potential impacts. As discussed previously, current State law limits the impact of rent stabilization by exempting single-family units, condominiums, and properties built after 1995 and allowing for vacancy decontrol (the ability to raise rent back to market rate after a tenant leaves).

For applicable units (19 percent of the City's housing), the proposed Ordinance is likely to stabilize rents and decrease displacement risk, which is an important equity concern in the City. Thus, existing City renters would be the direct beneficiaries of the Ordinance, accruing long-term financial benefits and reduced risk of eviction. This benefit would come at a cost to existing Salinas landlords who could experience reduced rental income and limitations on removing unwanted tenants. However, the effects on income appear to be relatively modest, particularly as the Ordinance has policies to help protect hardships by allowing a landlord to petition for rent increase beyond the allowed rent-stabilized increase to obtain a fair and reasonable return, as well as petition to pass through to the tenant specific capital improvements. Conversely there is a policy that allows a tenant to petition for a rent reduction if they believe that the landlord has demanded, accepted, or retained any rent in excess of the rent permitted.

However, despite the clear and direct redistribution effects of the proposed Ordinance, the broader economic implications are likely to be modest absent the repeal of Costa-Hawkins, which would expand the incidence of rent control beyond the above-referenced 19 percent of the City's housing.

While 19 percent of the City's housing is not immaterial, the renter protections included in the Ordinance are likely to have both positive and negative impacts on the local economy and the City's fiscal health. The positive impacts include reduced displacement, as well as increased economic stability and disposable income for renters. The negative impacts may include reduced labor mobility and housing availability for new residents, as rent stabilization is shown to decrease turnover by about 20 percent, and with vacancy in the City already extremely tight, this exacerbates the limited housing options for new residents and the ability for existing residents to move, as discussed in **Chapter 3**.

Rent stabilization is part of a toolkit that, along with other policies and incentives, can help alleviate some housing cost pressures. Taken in combination with other policies that encourage additional supply, it can be part of a multi-pronged effort to improve the outlook for residents struggling to afford housing.

Recommendations

Based on the findings from the literature review and economic impacts analysis, EPS recommends the City consider adopting a rent stabilization ordinance limiting the maximum increase of rent to the lesser of **2.5 percent** or **65 percent of the CPI-U West** or **2.75 percent** or **75 percent of the CPI-U West**.

The Rent Stabilization Ordinance should include strong tenant protections, as well as clear guidance on the types of units that would qualify in the event Costa-Hawkins is repealed. Strong tenant protections include Just-Cause eviction protections, as well as No-Fault eviction protections such as requiring landlords to pay fair relocation costs. See **Appendix A Table A-1** for no-fault eviction in the California cities that have rent stabilization ordinances. An additional protection the City could consider is setting a cap on the number of units that can convert to condominiums within a year and providing current tenants the right of first refusal to purchase condominium conversions.

The City should consider merging the Rent Stabilization Fee into the Rental Registry Fee and charge this fee on a per-unit basis. The fee amount should differ based on unit type: fully covered units (rental registry, tenant protections, and rent stabilization) should be higher than partially covered units (rental registry and tenant protections). The fee is to help the City recover the costs to run the program, including staffing, third-party services and software, community education, and program enforcement and should provide financial neutrality. Based on data from other cities, the additional staffing needed to establish, run, and maintain the Rent Stabilization Ordinance ranges from the equivalent of 1.1 to 11.4 net new hires (excluding the rental registry staff) or a percentage of existing employees' time. With the minimum level of only 1.1 new staff members, or 3.2 FTEs total, Salinas would likely need to contract third-party services for legal counsel, tenant relocation services, and mediation and dispute resolution. As staffing increases beyond the 3.2 FTEs, the amount of third-party source contracts will decrease.

The City should consider including language in the Ordinance establishing periodic review elements such as the rent increase caps, the number of petitions, staffing levels, fee amounts, etc., to ensure the program operates effectively for property owners, tenants, and the City.

In addition, the City should take careful consideration to explicitly include any elements they would like to retain from Costa-Hawkins, such as exempting single-family homes, exempting new development, and providing vacancy decontrol. If these are not included in the City's Ordinance, and the statewide ballot initiative set for the November 2024 ballot to repeal Costa-Hawkins passes, the local Ordinance would apply to all rental housing—including single-family units—and rents would not reset to market for new tenants.

APPENDICES:

Appendix A: Demographic and Socioeconomic Analysis Support Tables

Appendix B: Financial Analysis Support Tables

APPENDIX A:

Demographic and Socioeconomic Analysis Support Tables

Table A-1 Units in Structure: City of Salinas A-1

Table A-2 Vacant Housing Units by Usage Category A-2

Table A-3 Total Vacancy Rate A-3

Table A-4 Tenure by Units In Structure A-4

Table A-5 Tenure by Age of Structure: City of Salinas A-5

Table A-6 Residential Inventory Characteristics: City of Salinas A-6

Table A-7 Subsidized Affordable Housing Units A-7

Table A-8 Multifamily Housing Market Summary A-8

Table A-9 Household Income by Range A-9

Table A-10 Household Size and Tenure A-10

Table A-11 Year Householder Moved into Unit A-11

Table A-12 Units Permitted by Year A-12

Table A-13 Comparable Rent Stabilization Programs Staffing and Fees A-13

Table A-14 Inflation Method Comparison A-14

Table A-15 Household Operations and Furnishings Price Index Change A-15

Table A-16 Median Operating Expenses by Property Type A-16

Table A-1
City of Salinas
Rent Stabilization Analysis
Units in Structure: City of Salinas (2022)

Item	2022 Units	2022 % of Total
Type of Unit		
Single Detached Units	25,252	56.7%
Single Attached Units	2,517	5.7%
2-4 Units	3,602	8.1%
5+ Units	11,019	24.8%
Mobile Homes	2,113	4.7%
Total Housing Units	**44,503**	**100.0%**

Source: ACS; EPS.

Table A-2
City of Salinas
Rent Stabilization Analysis
Vacant Housing Units by Usage Category (2022)

Item	2022 VACANT HOUSING UNITS			
	City of Salinas		Monterey County	
	Units	% of Total	Units	% of Total
Vacant Housing Units				
For Rent	265	18.5%	1,589	12.4%
Unoccupied Rentals	73	5.1%	302	2.4%
For-Sale	162	11.3%	565	4.4%
Unoccupied Sold Units	165	11.5%	501	3.9%
Seasonal, Recreational, or Occasional Use	123	8.6%	6,290	49.3%
For Migrant Workers	-	-	95	0.7%
Other	642	44.9%	3,428	26.8%
Total Vacant	**1,430**	**100.0%**	**12,770**	**100.0%**

Source: American Community Survey 5-Year Estimates Tables B25004; EPS.

Table A-3
City of Salinas
Rent Stabilization Analysis
Total Vacancy Rate (2010-2023)

Item	Total Residential Vacancy Rate	
	City of Salinas	Monterey County
Year		
2010	5.3%	9.4%
2011	5.3%	9.6%
2012	5.3%	9.6%
2013	5.5%	9.9%
2014	5.5%	10.0%
2015	5.5%	10.0%
2016	5.6%	10.3%
2017	5.6%	10.3%
2018	5.6%	10.5%
2019	5.7%	10.6%
2020	2.8%	8.2%
2021	2.9%	8.2%
2022	2.9%	8.1%
2023	2.9%	8.1%

Source: California Department of Finance E-5; EPS.

Table A-4
City of Salinas
Rent Stabilization Analysis
Tenure by Units In Structure (2012-2022)

Item	City of Salinas								2021-2022 Change			
	2012				2022				Owner-Occupied		Renter Occupied	
	Owner-Occupied	Renter Occupied	Share Renter Occupied	% of Unit Type	Owner-Occupied	Renter Occupied	Share Renter Occupied	% of Unit Type	Total	%	Total	%
Unit Type												
Detached Single-Family	15,409	6,834	30.7%	55.2%	17,392	7,234	29.4%	57.2%	1,983	12.9%	400	5.9%
Attached Single-Family	1,140	1,456	56.1%	6.4%	1,031	1,457	58.6%	5.8%	(109)	(9.6%)	1	0.1%
Duplex	38	815	95.5%	2.1%	-	891	100.0%	2.1%	(38)	(100.0%)	76	9.3%
3 to 4 unit building	116	2,654	95.8%	6.9%	255	2,301	90.0%	5.9%	139	119.8%	(353)	(13.3%)
5 + unit building	200	10,368	98.1%	26.2%	124	10,288	98.8%	24.2%	(76)	(38.0%)	(80)	(0.8%)
Other	752	510	40.4%	3.1%	1,477	623	29.7%	4.9%	725	96.4%	113	22.2%
Total	**17,655**	**22,637**	**56.2%**	**100.0%**	**20,279**	**22,794**	**52.9%**	**100.0%**	**2,624**	**14.9%**	**157**	**0.7%**

Source: American Community Survey 2018-2022 5-Year Estimates, Table B25032; EPS.

Table A-5
City of Salinas
Rent Stabilization Analysis
Tenure by Age of Structure: City of Salinas (2022)

Item	CITY OF SALINAS AGE OF RESIDENTIAL STRUCTURE							
	Tenure of Occupied Housing Units							
	Owner-Occupied		Renter-Occupied		Total		Total Housing Units	
	Total	%	Total	%	Total	%	Total	%
Year								
Built 2020 or later	22	0.1%	13	0.1%	35	0.1%	35	0.1%
Built 2010 to 2019	216	1.1%	621	2.7%	837	1.9%	845	1.9%
Built 2000 to 2009	2,499	12.3%	1,921	8.4%	4,420	10.3%	4,645	10.4%
Built 1990 to 1999	3,344	16.5%	3,753	16.5%	7,097	16.5%	7,258	16.3%
Est. of units built between 1990 and 1994	***751***	***3.7%***	***843***	***3.7%***	***1,593***	***3.7%***	***3,187***	***7.2%***
Built 1980 to 1989	2,147	10.6%	3,803	16.7%	5,950	13.8%	6,221	14.0%
Built 1970 to 1979	3,384	16.7%	4,636	20.3%	8,020	18.6%	8,213	18.5%
Built 1960 to 1969	3,005	14.8%	2,860	12.5%	5,865	13.6%	6,074	13.6%
Built 1950 to 1959	2,607	12.9%	2,387	10.5%	4,994	11.6%	5,231	11.8%
Built 1940 to 1949	1,553	7.7%	1,657	7.3%	3,210	7.5%	3,257	7.3%
Built 1939 or earlier	1,502	7.4%	1,143	5.0%	2,645	6.1%	2,724	6.1%
Total	**20,279**	**100.0%**	**22,794**	**100.0%**	**43,073**	**100.0%**	**44,503**	**100.0%**
Built Before 1995	**14,949**	**73.7%**	**17,329**	**76.0%**	**32,277**	**74.9%**	**34,907**	**78.4%**
Built 1995 or Later	**5,330**	**26.3%**	**5,465**	**24.0%**	**10,796**	**25.1%**	**9,596**	**21.6%**

Source: American Community Survey 2018-2022 5-Year Estimates, Table B25034; EPS.

[1] ACS data only provides data within 10-year timeframes; the number of units estimated to be built between 1990 and 1994 is based on the average percentage of permits pulled between those years within the 1990 to 1999 time period. See Table A-12.

Table A-6
City of Salinas
Rent Stabilization Analysis
Residential Inventory Characteristics: City of Salinas (2022)

Item	Source/Table	Formula	City of Salinas Total	% of Total Housing	% that is Rental Housing
Housing Inventory					
Total Single Family Residential (SFR) Detached	Table A-1	A	25,252	56.7%	28.6%
Total Multifamily (MFR) and Other	Table A-1	B	19,251	43.3%	82.6%
Total Units			**44,503**	**100.0%**	**52.0%**
Total Occupied Units					
Owner-Occupied SFR	Table A-4	C	17,392	39.1%	-
Owner-Occupied MFR	Table A-4	D	2,887	6.5%	-
Renter-Occupied SFR	Table A-4	E	7,234	16.3%	31.3%
Renter-Occupied MFR	Table A-4	F	15,560	35.0%	67.3%
Total Occupied Units		**G = C + D + E + F**	**43,073**	**96.8%**	**-**
Vacant Units					
Owner/For-Sale	Table A-2	H	327	0.7%	-
Rental/For Rent	Table A-2	I	338	0.8%	1.5%
Seasonal, Rec. Use, Migrant Workers, Other	Table A-2	J	765	1.7%	-
Total Vacant Units		**K = H + I + J**	**1,430**	**3.2%**	**-**
Total Rental Unit Inventory		**L = E + F + I**	**23,132**	**52.0%**	**100.0%**
Units Exempt from Rent Stabilization					
Built 1995 or Later					
Total Owner-Occupied		M = C + D + H	20,606	46.3%	-
Renter-Occupied Built 1995 or Later	Table A-5	N	5,465	12.3%	23.6%
Multifamily Built 1995 or Later [1]	CoStar	O	2,022	4.5%	8.7%
SFR Renter-Occupied		E	7,234	16.3%	31.3%
Seasonal, Rec. Use, Migrant Workers, Other [2]		J	765	1.7%	-
Built 1995 or Later	***Table A-5***	***P***	***24%***	**-**	**-**
Rental/For Rent [3]		Q = I * P	81	0.2%	0.4%
Total Exempt Units		**R = M + N + O + E + J + Q**	**36,173**	**81.3%**	**54.9%**
Units Qualifying for Rent Stabilization					
Renter-Occupied Built Prior to 1995	Table A-5	S	17,329	38.9%	74.9%
Built Prior to 1995	Table A-5	T	***76%***	**-**	**-**
Rental/For Rent [3]		U = I * T	257	0.6%	1.1%
Less Renter-Occupied SFR		***E***	***(7,234)***	(16.3%)	(31.3%)
Less Multifamily Built 1995 or Later		***O***	***(2,022)***	(4.5%)	(8.7%)
Total Units Qualifying for Rent Stabilization		**V = S + U - E - O**	**8,330**	**18.7%**	**36.0%**

Source: American Community Survey 5-Year Estimates Table S2502; EPS.

[1] Per CoStar.
[2] To remain conservative, EPS assumes seasonal, recreational, occasional use, migrant worker housing, and other are exempt from rent stabili
[3] To estimate the year built for vacant rentals, EPS applied the percentage breakdown for renter-occupied units from Table A-5.

Table A-7
City of Salinas
Rent Stabilization Analysis
Subsidized Affordable Housing Units (April 2024)

Item	Address	Type	Year Built	Total Units	Studio	One-Bedroom	Two-Bedrooms	Three-Bedrooms	Four Bed-Rooms
			City of Salinas						
Apartment Units									
Moon Gate Plaza	21 Soledad Street	Apartments	2017	90	81	4	5	-	-
Haciendas 3	40, 50, 60 East Rossi Street	Apartments	2016	50	-	19	16	15	-
Gabilan Plaza	736 Williams Rd.	Apartments	2013	200	-	36	74	90	-
Harden Ranch Apts	1907 Dartmouth Way	Apartments	2013	100	-	16	20	48	16
Haciendas Apartments II	275 Calle Cebu	Apartments	2012	46	-	6	20	17	3
One Haciendas	233 Calle Cebu	Apartments	2011	52	-	9	27	14	3
Salinas Gateway Apts	25 Lincoln Ave	Apartments	2011	52	25	21	6	-	-
Tresor Apts	1041 Buckhorn Dr	Apartments	2009	81	-	-	24	41	16
La Gloria Senior Apts	539 E Market St	Apartments	2009	23	-	23	-	-	-
Sherwood Village	808 N Main St	Apartments	2006	124	-	102	22	-	-
Jardines Del Monte Apartments	1259 Del Monte Ave	Apartments	2004	28	-	-	-	-	-
Salinas Pointe Apts	1260 John St	Apartments	2003	219	3	91	61	8	-
Salinas Bay Apts	920 Larkin St	Apartments	2002	95	-	-	25	60	10
Plaza Grande	50 E Market St	Apartments	2002	92	91	1	-	-	-
Montecito at Williams Ranch	1598 Mesquite Dr	Apartments	2000	132	-	107	25	-	-
Steinbeck Commons Apts	10 Lincoln Ave	Apartments	2000	100	-	99	-	-	-
Nantucket Bay Apts	950 Nantucket Blvd	Apartments	1999	160	-	-	70	70	20
Plaza Club Apts	100 Harden Pkwy	Apartments	1997	208	-	7	28	8	-
Shadowbrook Apartments	1115-1118 Alamo Way	Apartments	1988	88	-	20	38	30	-
Vista De La Terraza	165-177 Carr Ave	Apartments	1984	40	-	-	15	10	15
Las Casas de Madera	510 E Market St	Apartments	1982	75	-	-	22	28	25
Lakeview	58 Natividad Rd	Apartments	1982	50	-	-	28	9	13
Parkside Manor	1112-1115 Parkside St	Apartments	1971	48	-	-	-	-	-
Tynan Village	323 Front St	Apartments	-	172	-	65	60	35	12
Santanna Apartments	1235 Garner Ave	Apartments	-	160	-	-	-	-	-
Tesoros del Campos	42 La Posada Dr	Apartments	-	57	-	-	8	43	6
Del Monte Plaza	1415 Del Monte Ave	Apartments	-	44	-	-	-	-	-
Ocean View Apartments	44 Natividad Rd	Apartments	-	40	-	8	19	13	-
Mariposa Apartments	300 Casentini St	Apartments	-	21	-	-	-	-	-
-	775 Elkington Ave	Apartments	-	7	-	-	-	-	-
Subtotal Multifamily Units				**2,654**					
Other Affordable									
East Salinas Family Rad	Scattered Sites	Townhomes	2016	202	-	35	86	63	18
Los Abuelitos Senior Apts	528 E Market St	Senior	2004	25	-	25	-	-	-
Mountain View Townhomes	1580 Falcon Dr	Townhomes	2000	68	-	-	20	40	8
Addington Way Homes	288 Addington Ln	Special Needs	1999	2	-	-	-	2	-
Roosevelt Street Townhomes II	504 Roosevelt St	Townhomes	1998	22	-	-	-	22	-
Regency Court Senior	472 Regency Cir	Senior	1997	119	-	96	24	-	-
Gabilan Hills Townhomes	1051-1057 Paseo Grande	Townhomes	1995	100	-	-	32	34	34
Roosevelt Townhomes	522 Roosevelt St	Townhomes	1995	22	-	-	-	-	-
Plaza Hotel	30 E Market St	SRO	1992	27	-	-	-	-	-
Subtotal Other Units				**587**					
Total				**3,241**	**200**	**626**	**594**	**526**	**139**

Source: Costar; HUD National Low Income Housing Tax Credit 1987-2022 Data; EPS.

[1] Some properties do not include the number of rooms as Costar and the Department of Housing and Urban Development (HUD) do not provide this information. The absence of data may occur due to various reasons, such as privacy policies, incomplete records, or the nature of the reporting systems of these organizations.

Table A-8
City of Salinas
Rent Stabilization Analysis
Multifamily Housing Market Summary (2012-2024)

Item	City of Salinas Multifamily Housing [1]		
	Monthly Effective Rent	% Change, Rent Asked	Vacancy Rate
Year			
2000	$920	-	2.4%
2001	$963	4.7%	3.3%
2002	$955	(0.8%)	4.0%
2003	$947	(0.8%)	4.3%
2004	$948	0.1%	4.3%
2005	$979	3.3%	4.0%
2006	$1,015	3.7%	3.9%
2007	$1,046	3.1%	3.4%
2008	$1,068	2.1%	3.7%
2009	$1,027	(3.8%)	4.1%
2010	$1,041	1.4%	4.1%
2011	$1,050	0.9%	4.5%
2012	$1,070	1.9%	4.1%
2013	$1,099	2.7%	3.7%
2014	$1,143	4.0%	3.1%
2015	$1,274	11.5%	2.8%
2016	$1,375	7.9%	3.0%
2017	$1,480	7.6%	2.4%
2018	$1,554	5.0%	2.1%
2019	$1,592	2.4%	2.7%
2020	$1,702	6.9%	2.4%
2021	$1,920	12.8%	2.4%
2022	$1,859	(3.2%)	2.8%
2023	$1,978	6.4%	2.8%
2024	$1,994	0.8%	2.7%
Average/ Total Change	**$1,280**	**3.4%**	**3.3%**

Source: CoStar; EPS.

[1] This data reflects market rate multifamily apartment units built before 1995 in the City of Salinas.

Table A-9
City of Salinas
Rent Stabilization Analysis
Household Income by Range (2012 & 2022)

Item	City of Salinas					Monterey County				
	2012 [1]	%	2022	%	% Change	2012 [1]	%	2022	%	% Change
Income Range										
<$15,000	3,981	9.9%	2,550	5.9%	(35.9%)	10,761	8.6%	6,915	5.3%	(35.7%)
$15,000 - $24,999	4,992	12.4%	2,718	6.3%	(45.6%)	12,012	9.6%	6,667	5.1%	(44.5%)
$25,000 - $34,999	4,831	12.0%	2,589	6.0%	(46.4%)	12,012	9.6%	8,369	6.4%	(30.3%)
$35,000 - $49,999	6,080	15.1%	4,355	10.1%	(28.4%)	16,766	13.4%	12,560	9.6%	(25.1%)
$50,000 - $74,999	7,974	19.8%	7,111	16.5%	(10.8%)	24,524	19.6%	19,240	14.7%	(21.5%)
$75,000 - $99,999	4,871	12.1%	6,638	15.4%	36.3%	15,891	12.7%	18,454	14.1%	16.1%
$100,000 - $149,999	5,153	12.8%	8,963	20.8%	73.9%	19,394	15.5%	25,658	19.6%	32.3%
$150,000 - $199,999	1,527	3.8%	3,924	9.1%	157.0%	6,882	5.5%	13,739	10.5%	99.6%
$200,000+	882	2.2%	4,225	9.8%	378.9%	6,882	5.5%	19,371	14.8%	181.5%
Total	**40,292**	**100.0%**	**43,073**	**100.0%**	**6.9%**	**125,123**	**100.0%**	**130,973**	**100.0%**	4.7%
Median Household Income in 2022$	**$68,364**		**$84,250**		**23.2%**	**$81,279**		**$91,043**		**12.0%**

Source: U.S. Census Bureau ACS 2012 & 2022, Table S1901; EPS.

[1] The median household incomes reported by ACS are inflation-adjusted to constant dollars.

Table A-10
City of Salinas
Rent Stabilization Analysis
Household Size and Tenure (2012 and 2022)

Item	City of Salinas				
	2012		2022		Change
	Total	%	Total	%	(2012-2022)
Renter-Occupied Households					
1-person	3,973	17.6%	3,821	16.8%	(3.83%)
2-person	3,721	16.4%	3,773	16.6%	1.40%
3-person	3,750	16.6%	3,093	13.6%	(17.52%)
4+ -person	11,193	49.4%	12,107	53.1%	8.17%
Total	**22,637**	**100.0%**	**22,794**	**100.0%**	**0.69%**
Owner-Occupied					
1-person	2,648	15.0%	3,082	15.2%	16.39%
2-person	4,645	26.3%	5,112	25.2%	10.05%
3-person	3,011	17.1%	3,211	15.8%	6.64%
4+ -person	7,351	41.6%	8,874	43.8%	20.72%
Total	**17,655**	**100.0%**	**20,279**	**100.0%**	**14.86%**

Source: American Community Survey 5-Year Estimates Table B25009; EPS.

Table A-11
City of Salinas
Rent Stabilization Analysis
Year Householder Moved into Unit

Item	Years Lived in Unit			City of Salinas Households			
				Renter-Occupied		Owner-Occupied	
	Min	Max	Avg.	Total	%	Total	%
Year Householder Moved Into Unit							
Moved in 2021 or later	0 -	1	0.5	5,141	20.4%	472	2.3%
Moved in 2018 to 2020	2 -	4	3	7,406	29.3%	2,254	11.0%
Moved in 2010 to 2017	5 -	12	8.5	7,775	30.8%	6,036	29.3%
Moved in 2000 to 2009	13 -	22	17.5	3,641	14.4%	5,867	28.5%
Moved in 1990 to 1999	23 -	32	27.5	918	3.6%	3,211	15.6%
Moved in 1989 or earlier	33 +		33	358	1.4%	2,736	13.3%
Total				**25,239**	**100.0%**	**20,576**	**100.0%**
Weighted Average Years Lived in Unit					**7.6**		**16.5**

Source: ACS 2022 5-Year estimates Table B25038; EPS.

Table A-12
City of Salinas
Rent Stabilization Analysis
Units Permitted by Year (2000-2022)

Item	City of Salinas				
	1-Unit	2-Unit	3- and 4-Unit	5-Unit +	Total
Year					
1990	194	8	3	-	205
1991	160	8	3	-	171
1992	197	10	-	16	223
1993	275	-	7	27	309
1994	585	10	46	6	647
1995	431	4	9	98	542
1996	413	2	11	253	679
1997	628	-	-	207	835
1998	500	-	-	-	500
1999	809	22	-	531	1,362
2000	579	4	18	50	651
2001	268	-	-	160	428
2002	442	14	9	92	557
2003	257	-	14	273	544
2004	231	-	6	25	262
2005	224	-	-	21	245
2006	119	-	-	-	119
2007	72	2	-	170	244
2008	24	2	8	58	92
2009	19	-	-	18	37
2010	35	-	16	88	139
2011	7	-	8	10	25
2012	11	2	-	-	13
2013	3	2	3	51	59
2014	30	-	-	36	66
2015	46	2	-	46	94
2016	2	2	-	48	52
2017	26	-	-	-	26
2018	57	-	-	106	163
2019	80	4	-	12	96
2020	96	-	-	109	205
2021	64	4	-	130	198
2022	59	2	-	-	61
Total 1990-2022	**6,943**	**104**	**161**	**2,641**	**9,849**
Average per Year (1990-2022)	***217***	***3***	***5***	***83***	***308***
Total 1995-2022	**5,532**	**68**	**102**	**2,592**	**8,294**
Average per Year (1995-2022)	***205***	***3***	***4***	***96***	***307***

Source: United States Department of Housing and Urban Development State of the Cities Database; EPS.

Table A-13
City of Salinas
Rent Stabilization Analysis
Comparable Rent Stabilization Programs Staffing and Fees

Item	Number of Qualifying Units	Staffing FTEs	Number of Units per Staff	Staff per 1,000 Units	Current Rental Housing Fees per Fully Covered Unit		Portion of the Fee Passed Through to Tenants
					Fully Covered Unit	Partially Covered Unit	
JURISDICTION							
Actively Enforced Rent Programs							
East Palo Alto	2,500	2	1,250	0.80	$234	NA	50%
Berkeley	20,000	22	909	1.10	$344	$212	50%
Oakland	65,000	11	5,909	0.17	$101	NA	50%
Richmond	18,000	13	1,385	0.72	$238	$135	0%
Santa Monica	28,000	26	1,077	0.93	$228	NA	50%
Total/Weighted Avg.	**133,500**	**74**	**3,449**	**0.83**	**$185**	-	-
Complaint Driven Rent Programs							
Mountain View	15,000	5	3,000	0.33	$120	NA	NA
West Hollywood	17,000	9	2,000	0.50	$144	$144	50%
San Jose	39,000	16	2,438	0.41	$106	$34	NA
San Francisco	173,000	31	5,581	0.18	$59	$59	50%
Los Angeles	600,000	80	7,500	0.13	$39	NA	50%
Total/Weighted Avg.	**844,000**	**141**	**6,682**	**0.20**	**$50**	-	-

Source: City of Mountain View Memorandum to the Rental Housing Committee, dated January 25, 2021; City Web Sites; EPS.

Table A-14
City of Salinas
Rent Stabilization Analysis
Inflation Method Comparison

Year	CPI [1] Total	CPI [1] Annual Change 60% CPI	CPI [1] Annual Change 80% CPI	CPI - Less Shelter Total	CPI - Less Shelter Change
2014	240.215			226.976	
2015	243.015	0.70%	0.93%	226.12	-0.38%
2016	247.705	1.16%	1.54%	226.814	0.31%
2017	254.738	1.70%	2.27%	230.467	1.61%
2018	263.263	2.01%	2.68%	236.871	2.78%
2019	270.350	1.62%	2.15%	240.92	1.71%
2020	275.057	1.04%	1.39%	243.674	1.14%
2021	287.494	2.71%	3.62%	257.523	5.68%
2022	310.509	4.80%	6.40%	280.63	8.97%
2023	323.834	2.57%	3.43%	288.792	2.91%
2024 [2]	331.933	1.50%	2.00%	294.262	1.89%
Total Change (2014-2024)		22.91%	30.55%		29.64%

Source: Bureau of Labor Statistics; and EPS.

[1] Consumer Price Index for All Urban Consumers (CPI-U), West Region.
[2] Values for 2024 indicate calendar year average through June.

Table A-15
City of Salinas
Rent Stabilization Analysis
Household Operations and Furnishings Price Index Change

Year	Index Change from Previous Year		
	HIOC	COICOP 05	CPI
2014	-1.38%	-1.45%	-0.86%
2015	-0.43%	-0.74%	0.48%
2016	-0.86%	-1.16%	-0.18%
2017	-0.77%	-0.90%	-0.53%
2018	0.72%	0.55%	1.25%
2019	1.75%	1.75%	2.30%
2020	1.50%	1.75%	3.08%
2021	4.49%	4.41%	3.29%
2022	9.03%	9.16%	8.82%
2023	2.93%	2.63%	2.86%
Total Change (2014-2023)	**19.47%**	**18.38%**	**23.16%**
CAGR (2014-2023)	**1.63%**	**1.55%**	**1.98%**

Source: Bureau of Labor Statistics; and EPS.

[1] Consumer Price Index for All Urban Consumers (CPI-U), West Region.
[2] Values for 2024 indicate calendar year average through June.

Table A-16
City of Salinas
Rent Stabilization Analysis
Median Operating Expenses by Property Type (2011-2022)

Item	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Mid Rise												
Administration	$668	$647	$643	$602	$627	$720	$688	$813	$836	$785	$855	$887
Repairs and Maintenance	$1,067	$1,042	$1,031	$1,135	$1,106	$1,259	$1,263	$1,349	$1,480	$1,481	$1,741	$1,829
Utilities	$833	$782	$838	$923	$871	$919	$928	$927	$1,022	$1,103	$1,020	$1,202
Payroll	$1,298	$1,347	$1,360	$1,380	$1,299	$1,471	$1,429	$1,455	$1,553	$1,658	$1,655	$1,837
Management Fee	$485	$460	$491	$497	$422	$535	$523	$629	$708	$764	$778	$695
Property Insurance	$288	$298	$306	$286	$262	$239	$224	$332	$324	$421	$560	$739
Total Mid Rise [1]	**$4,639**	**$4,576**	**$4,669**	**$4,823**	**$4,587**	**$5,143**	**$5,055**	**$5,505**	**$5,923**	**$6,212**	**$6,609**	**$7,189**
Low Rise												
Administration	$557	$620	$594	$580	$631	$612	$588	$711	$744	$755	$741	$852
Repairs and Maintenance	$839	$838	$917	$964	$974	$1,037	$1,075	$1,103	$1,236	$1,202	$1,308	$1,650
Utilities	$694	$725	$775	$811	$793	$804	$793	$844	$876	$946	$966	$1,043
Payroll	$1,075	$1,101	$1,132	$1,172	$1,239	$1,228	$1,274	$1,336	$1,423	$1,482	$1,489	$1,639
Management Fee	$392	$406	$421	$431	$420	$436	$443	$519	$589	$673	$707	$672
Property Insurance	$229	$250	$265	$275	$272	$281	$282	$311	$346	$395	$515	$528
Total Low Rise [1]	**$3,786**	**$3,940**	**$4,104**	**$4,233**	**$4,329**	**$4,398**	**$4,455**	**$4,824**	**$5,214**	**$5,453**	**$5,726**	**$6,384**
Single-family. Duplex and Townhomes												
Administration	$505	$525	$575	$552	$595	$659	$657	$681	$769	$753	$737	$787
Repairs and Maintenance	$840	$908	$961	$1,000	$1,022	$1,119	$1,145	$1,131	$1,243	$1,253	$1,375	$1,554
Utiiities	$669	$694	$749	$758	$800	$780	$750	$891	$912	$995	$872	$972
Payroll	$1,006	$1,074	$1,116	$1,091	$1,280	$1,203	$1,376	$1,416	$1,473	$1,625	$1,461	$1,605
Management Fee	$364	$335	$330	$328	$454	$438	$481	$679	$729	$762	$705	$683
Property Insurance	$258	$293	$329	$309	$262	$258	$243	$265	$348	$318	$497	$542
Total Single-family. Duplex and Townhomes [1	**$3,642**	**$3,829**	**$4,060**	**$4,038**	**$4,413**	**$4,457**	**$4,652**	**$5,063**	**$5,474**	**$5,706**	**$5,647**	**$6,143**
Average All												
Administration	$577	$597	$604	$578	$618	$664	$644	$735	$783	$764	$778	$842
Repairs and Maintenance	$915	$929	$970	$1,033	$1,034	$1,138	$1,161	$1,194	$1,320	$1,312	$1,475	$1,678
Utiiities	$732	$734	$787	$831	$821	$834	$824	$887	$937	$1,015	$953	$1,072
Payroll	$1,126	$1,174	$1,203	$1,214	$1,273	$1,301	$1,360	$1,402	$1,483	$1,588	$1,535	$1,694
Management Fee	$414	$400	$414	$419	$432	$470	$482	$609	$675	$733	$730	$683
Property Insurance	$258	$280	$300	$290	$265	$259	$250	$303	$339	$378	$524	$603
Total Average All	**$4,022**	**$4,115**	**$4,278**	**$4,365**	**$4,443**	**$4,666**	**$4,721**	**$5,131**	**$5,537**	**$5,790**	**$5,994**	**$6,572**
Year-Over-Year Change (Average All Types)												
Administration		3.58%	1.12%	(4.30%)	6.86%	7.45%	(2.91%)	14.07%	6.53%	(2.38%)	1.74%	8.27%
Repairs and Maintenance		1.53%	4.34%	6.53%	0.10%	10.09%	1.99%	2.87%	10.49%	(0.58%)	12.40%	13.77%
Utiiities		0.23%	7.31%	5.50%	(1.12%)	1.58%	(1.28%)	7.73%	5.56%	8.33%	(6.11%)	12.56%
Payroll		4.23%	2.44%	0.97%	4.80%	2.20%	4.54%	3.14%	5.75%	7.10%	(3.36%)	10.34%
Management Fee		(3.22%)	3.41%	1.13%	3.18%	8.72%	2.70%	26.26%	10.89%	8.54%	(0.41%)	(6.39%)
Property Insurance		8.52%	7.02%	(3.33%)	(8.51%)	(2.26%)	(3.73%)	21.23%	12.11%	11.39%	38.62%	15.08%
Total Year Over Year Change		**2.30%**	**3.95%**	**2.03%**	**1.79%**	**5.02%**	**1.17%**	**8.69%**	**7.92%**	**4.58%**	**3.52%**	**9.64%**
Compound Annual Growth Rate (2014-2020)												
Administration	3.50%											
Repairs and Maintenance	5.66%											
Utiiities	3.53%											
Payroll	3.78%											
Management Fee	4.67%											
Property Insurance	8.01%											
Total	**4.56%**											

Source: Novogradac, 2023. Low-Income Housing Tax Credit Income and Operating Expenses Report.

APPENDIX B:

Financial Analysis Support Tables

Table B-1 Rent Stabilized Annual Cash Flow Estimate—
Market Rate Base Case B-1

Table B-2 Rent Stabilized Annual Cash Flow Estimate—
100% of CPI B-2

Table B-3 Hypothetical Rent Stabilized Gross Rent Roll Estimate—
100% of CPI B-3

Table B-4 Rent Stabilized Annual Cash Flow Estimate—
100% of CPI B-4

Table B-5 Hypothetical Rent Stabilized Gross Rent Roll Estimate—
80% of CPI B-5

Table B-6 Rent Stabilized Annual Cash Flow Estimate—
60% of CPI B-6

Table B-7 Hypothetical Rent Stabilized Gross Rent Roll Estimate—
60% of CPI B-7

Appendix Table B-1
City of Salinas
Rent Stabilization Analysis
Rent Stabilized Annual Cash Flow Estimate - Market Rate Base Case

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10
Market Rent Increase	3.35%							
Allowed Rent Increase (% of CPI)	na							
CPI (Inflation)	3.00%							
Operating Expense Growth	3.00%							
Gross Rental Revenue		$2,388,000	$2,468,043	$2,550,768	$2,636,267	$2,724,631	$2,815,957	$3,320,609
Less Vacancy Loss	@ 3.00%	($71,640)	($74,041)	($76,523)	($79,088)	($81,739)	($84,479)	($99,618)
Net Rental Revenue	**-**	**$2,316,360**	**$2,394,001**	**$2,474,245**	**$2,557,179**	**$2,642,892**	**$2,731,478**	**$3,220,991**
Less Operations & Maintenance [1]	@ 30.00%	($694,908)	($715,755)	($737,228)	($759,345)	($782,125)	($805,589)	($933,898)
Net Operating Income (NOI)	**-**	**$1,621,452**	**$1,678,246**	**$1,737,017**	**$1,797,834**	**$1,860,767**	**$1,925,890**	**$2,287,092**
Capitalization Rate	6.00%							
Building Value		**$27,024,200**	**$27,970,769**	**$28,950,289**	**$29,963,899**	**$31,012,782**	**$32,098,158**	**$38,118,207**
Annual Change in Value			3.50%	3.50%	3.50%	3.50%	3.50%	3.50%
10-Year Average Annual Appreciation Rate	**3.50%**							
Return on Investment (ROI)	**10-yr = 41.05%**		3.50%	7.13%	10.88%	14.76%	18.78%	41.05%
Hypothetical Acquisition (Plus Acq. Cost)	@ 4.00%	($28,105,168)						
Net Operating Income			$1,678,246	$1,737,017	$1,797,834	$1,860,767	$1,925,890	$2,287,092
Reversion Value (Less Marketing Cost)	@ 4.00%							$36,593,478
Net Cash Flow		**($28,105,168)**	**$1,678,246**	**$1,737,017**	**$1,797,834**	**$1,860,767**	**$1,925,890**	**$38,880,571**
Unleveraged IRR	**8.84%**							
Leveraged IRR								
Initial Equity Investment @	30%	-$8,431,550						
Net Operating Income			$1,678,246	$1,737,017	$1,797,834	$1,860,767	$1,925,890	$2,287,092
Debt Service - Principal (25-yr) @	6.00%		-$358,585	-$380,101	-$402,907	-$427,081	-$452,706	-$605,823
Debt Service - Interest (25-yr) @	6.00%		-$1,180,417	-$1,158,902	-$1,136,096	-$1,111,921	-$1,086,297	-$933,180
Reversion								$36,593,478
Less Remaining Principal								-$14,947,176
Net Proceeds to Developer Equity		**($8,431,550)**	**$139,244**	**$198,015**	**$258,831**	**$321,764**	**$386,887**	**$22,394,392**
Leveraged IRR	**12.88%**							

Source: CoStar; EPS.

[1] For market-rate base case example, op ex as percentage of rental income applied across all years.

Appendix Table B-2
City of Salinas
Rent Stabilization Analysis
Rent Stabilized Annual Cash Flow Estimate - 100% of CPI

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10
Market Rent Increase	3.35%							
Allowed Rent Increase (% of CPI)	100.00%							
CPI (Inflation)	3.00%							
Operating Expense Growth	3.00%							
Gross Rental Revenue		$2,388,000	$2,460,562	$2,536,178	$2,614,897	$2,696,778	$2,781,881	$3,258,336
Less Vacancy Loss	@ 3.00%	($71,640)	($73,817)	($76,085)	($78,447)	($80,903)	($83,456)	($97,750)
Net Rental Revenue	**-**	**$2,316,360**	**$2,386,745**	**$2,460,092**	**$2,536,450**	**$2,615,874**	**$2,698,425**	**$3,160,586**
Less Operations & Maintenance [1]	Yr 0 @ 30.00%	($694,908)	($715,755)	($737,228)	($759,345)	($782,125)	($805,589)	($933,898)
Net Operating Income (NOI)	**-**	**$1,621,452**	**$1,670,990**	**$1,722,864**	**$1,777,106**	**$1,833,749**	**$1,892,836**	**$2,226,688**
Capitalization Rate	6.00%							
Building Value		**$27,024,200**	**$27,849,834**	**$28,714,406**	**$29,618,425**	**$30,562,487**	**$31,547,270**	**$37,111,462**
Annual Change in Value			3.06%	3.10%	3.15%	3.19%	3.22%	3.35%
10-Year Average Annual Appreciation Rate	**3.22%**							
Return on Investment (ROI)	**10-yr = 37.33%**		3.06%	6.25%	9.60%	13.09%	16.74%	37.33%
Hypothetical Acquisition (Plus Acq. Cost)	@ 4.00%	($28,105,168)						
Net Operating Income			$1,670,990	$1,722,864	$1,777,106	$1,833,749	$1,892,836	$2,226,688
Reversion Value (Less Marketing Cost)	@ 4.00%							$35,627,003
Net Cash Flow		**($28,105,168)**	**$1,670,990**	**$1,722,864**	**$1,777,106**	**$1,833,749**	**$1,892,836**	**$37,853,691**
Unleveraged IRR	**8.54%**							
Leveraged IRR								
Initial Equity Investment @	30%	-$8,431,550						
Net Operating Income			$1,670,990	$1,722,864	$1,777,106	$1,833,749	$1,892,836	$2,226,688
Debt Service - Principal (25-yr) @	6.00%		-$358,585	-$380,101	-$402,907	-$427,081	-$452,706	-$605,823
Debt Service - Interest (25-yr) @	6.00%		-$1,180,417	-$1,158,902	-$1,136,096	-$1,111,921	-$1,086,297	-$933,180
Reversion								$35,627,003
Less Remaining Principal								-$14,947,176
Net Proceeds to Developer Equity		**($8,431,550)**	**$131,987**	**$183,862**	**$238,103**	**$294,747**	**$353,834**	**$21,367,513**
Leveraged IRR	**12.20%**							

Source: CoStar; EPS.

[1] After Year 0 for rent stabilization examples, operations and maintenance expenses increase at the rate of CPI.

Appendix Table B-3
City of Salinas
Rent Stabilization Analysis
Hypothetical Rent Stabilized Gross Rent Roll Estimate - 100% of CPI

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Assumed Units	100											
Year 0 Average Rent	$1,990											
Year 0 Vacancy Decontrol Rent	$1,990											
Average Number Years in Unit	9.11											
Turnover	11.0%											
Market Rent Increase	3.35%											
Allowed Rent Increase (% CPI)	100.00%											
CPI Inflation	3.00%											
Gross Units by Occupancy Date												
Year 0 (or before)		100.0	89.0	79.3	70.6	62.8	55.9	49.8	44.3	39.5	35.1	31.3
Year 1		-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9	4.3	3.9
Year 2		-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9	4.3
Year 3		-	-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9
Year 4		-	-	-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5
Year 5		-	-	-	-	-	11.0	9.8	8.7	7.7	6.9	6.1
Year 6		-	-	-	-	-	-	11.0	9.8	8.7	7.7	6.9
Year 7		-	-	-	-	-	-	-	11.0	9.8	8.7	7.7
Year 8		-	-	-	-	-	-	-	-	11.0	9.8	8.7
Year 9		-	-	-	-	-	-	-	-	-	11.0	9.8
Year 10		-	-	-	-	-	-	-	-	-	-	11.0
Total Units		**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**
Average Rent by Occupancy Date												
Year 0 (or before)		$1,990	$2,050	$2,111	$2,175	$2,240	$2,307	$2,376	$2,447	$2,521	$2,596	$2,674
Year 1		-	$2,057	$2,118	$2,182	$2,247	$2,315	$2,384	$2,456	$2,529	$2,605	$2,684
Year 2		-	-	$2,126	$2,189	$2,255	$2,323	$2,392	$2,464	$2,538	$2,614	$2,693
Year 3		-	-	-	$2,197	$2,263	$2,331	$2,401	$2,473	$2,547	$2,623	$2,702
Year 4		-	-	-	-	$2,271	$2,339	$2,409	$2,481	$2,555	$2,632	$2,711
Year 5		-	-	-	-	-	$2,347	$2,417	$2,490	$2,564	$2,641	$2,720
Year 6		-	-	-	-	-	-	$2,425	$2,498	$2,573	$2,650	$2,730
Year 7		-	-	-	-	-	-	-	$2,507	$2,582	$2,659	$2,739
Year 8		-	-	-	-	-	-	-	-	$2,591	$2,668	$2,748
Year 9		-	-	-	-	-	-	-	-	-	$2,677	$2,758
Year 10		-	-	-	-	-	-	-	-	-	-	$2,767
Gross Rent		**$2,388,000**	**$2,460,562**	**$2,536,178**	**$2,614,897**	**$2,696,778**	**$2,781,881**	**$2,870,277**	**$2,962,038**	**$3,057,244**	**$3,155,980**	**$3,258,336**

Source: US Census; Costar; EPS.

Appendix Table B-4
City of Salinas
Rent Stabilization Analysis
Rent Stabilized Annual Cash Flow Estimate - 80% of CPI

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10
Market Rent Increase	3.35%							
Allowed Rent Increase (% of CPI)	80.00%							
CPI (Inflation)	3.00%							
Operating Expense Growth	3.00%							
Gross Rental Revenue		$2,388,000	$2,447,807	$2,511,406	$2,578,768	$2,649,874	$2,724,718	$3,155,573
Less Vacancy Loss	@ 3.00%	($71,640)	($73,434)	($75,342)	($77,363)	($79,496)	($81,742)	($94,667)
Net Rental Revenue	**-**	**$2,316,360**	**$2,374,372**	**$2,436,064**	**$2,501,405**	**$2,570,377**	**$2,642,976**	**$3,060,905**
Less Operations & Maintenance [1]	Yr 0 @ 30.00%	($694,908)	($715,755)	($737,228)	($759,345)	($782,125)	($805,589)	($933,898)
Net Operating Income (NOI)	**-**	**$1,621,452**	**$1,658,617**	**$1,698,836**	**$1,742,060**	**$1,788,252**	**$1,837,387**	**$2,127,007**
Capitalization Rate	6.00%							
Building Value		**$27,024,200**	**$27,643,618**	**$28,313,934**	**$29,034,334**	**$29,804,206**	**$30,623,123**	**$35,450,120**
Annual Change in Value			2.29%	2.42%	2.54%	2.65%	2.75%	3.09%
10-Year Average Annual Appreciation Rate	**2.75%**							
Return on Investment (ROI)	**10-yr = 31.18%**		2.29%	4.77%	7.44%	10.29%	13.32%	31.18%
Hypothetical Acquisition (Plus Acq. Cost)	@ 4.00%	($28,105,168)						
Net Operating Income			$1,658,617	$1,698,836	$1,742,060	$1,788,252	$1,837,387	$2,127,007
Reversion Value (Less Marketing Cost)	@ 4.00%							$34,032,115
Net Cash Flow		**($28,105,168)**	**$1,658,617**	**$1,698,836**	**$1,742,060**	**$1,788,252**	**$1,837,387**	**$36,159,122**
Unleveraged IRR	**8.01%**							
Leveraged IRR								
Initial Equity Investment @	30%	-$8,431,550						
Net Operating Income			$1,658,617	$1,698,836	$1,742,060	$1,788,252	$1,837,387	$2,127,007
Debt Service - Principal (25-yr) @	6.00%		-$358,585	-$380,101	-$402,907	-$427,081	-$452,706	-$605,823
Debt Service - Interest (25-yr) @	6.00%		-$1,180,417	-$1,158,902	-$1,136,096	-$1,111,921	-$1,086,297	-$933,180
Reversion								$34,032,115
Less Remaining Principal								-$14,947,176
Net Proceeds to Developer Equity		**($8,431,550)**	**$119,615**	**$159,833**	**$203,057**	**$249,250**	**$298,385**	**$19,672,944**
Leveraged IRR	**11.02%**							

Source: CoStar; EPS.

[1] After Year 0 for rent stabilization examples, operations and maintenance expenses increase at the rate of CPI.

Appendix Table B-5
City of Salinas
Rent Stabilization Analysis
Hypothetical Rent Stabilized Gross Rent Roll Estimate - 80% of CPI

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Assumed Units	100											
Year 0 Average Rent	$1,990											
Year 0 Vacancy Decontrol Rent	$1,990											
Average Number Years in Unit	9.11											
Turnover	11.0%											
Market Rent Increase	3.35%											
Allowed Rent Increase (% CPI)	80.00%											
CPI Inflation	3.00%											
Gross Units by Occupancy Date												
Year 0 (or before)		100.0	89.0	79.3	70.6	62.8	55.9	49.8	44.3	39.5	35.1	31.3
Year 1		-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9	4.3	3.9
Year 2		-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9	4.3
Year 3		-	-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9
Year 4		-	-	-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5
Year 5		-	-	-	-	-	11.0	9.8	8.7	7.7	6.9	6.1
Year 6		-	-	-	-	-	-	11.0	9.8	8.7	7.7	6.9
Year 7		-	-	-	-	-	-	-	11.0	9.8	8.7	7.7
Year 8		-	-	-	-	-	-	-	-	11.0	9.8	8.7
Year 9		-	-	-	-	-	-	-	-	-	11.0	9.8
Year 10		-	-	-	-	-	-	-	-	-	-	11.0
Total Units		**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**
Average Rent by Occupancy Date												
Year 0 (or before)		$1,990	$2,038	$2,087	$2,137	$2,188	$2,241	$2,294	$2,349	$2,406	$2,464	$2,523
Year 1		-	$2,057	$2,106	$2,157	$2,208	$2,261	$2,316	$2,371	$2,428	$2,486	$2,546
Year 2		-	-	$2,126	$2,177	$2,229	$2,282	$2,337	$2,393	$2,451	$2,510	$2,570
Year 3		-	-	-	$2,197	$2,250	$2,304	$2,359	$2,416	$2,473	$2,533	$2,594
Year 4		-	-	-	-	$2,271	$2,325	$2,381	$2,438	$2,496	$2,556	$2,618
Year 5		-	-	-	-	-	$2,347	$2,403	$2,461	$2,520	$2,580	$2,642
Year 6		-	-	-	-	-	-	$2,425	$2,483	$2,543	$2,604	$2,667
Year 7		-	-	-	-	-	-	-	$2,507	$2,567	$2,628	$2,691
Year 8		-	-	-	-	-	-	-	-	$2,591	$2,653	$2,716
Year 9		-	-	-	-	-	-	-	-	-	$2,677	$2,742
Year 10		-	-	-	-	-	-	-	-	-	-	$2,767
Gross Rent		**$2,388,000**	**$2,447,807**	**$2,511,406**	**$2,578,768**	**$2,649,874**	**$2,724,718**	**$2,803,306**	**$2,885,654**	**$2,971,789**	**$3,061,747**	**$3,155,573**

Source: US Census; Costar; EPS.

Appendix Table B-6
City of Salinas
Rent Stabilization Analysis
Rent Stabilized Annual Cash Flow Estimate - 60% of CPI

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10
Market Rent Increase	3.35%							
Allowed Rent Increase (% of CPI)	60.00%							
CPI (Inflation)	3.00%							
Operating Expense Growth	3.00%							
Gross Rental Revenue		$2,388,000	$2,435,051	$2,486,771	$2,543,027	$2,603,707	$2,668,724	$3,056,973
Less Vacancy Loss	@ 3.00%	($71,640)	($73,052)	($74,603)	($76,291)	($78,111)	($80,062)	($91,709)
Net Rental Revenue	**-**	**$2,316,360**	**$2,361,999**	**$2,412,168**	**$2,466,736**	**$2,525,596**	**$2,588,662**	**$2,965,264**
Less Operations & Maintenance [1]	Yr 0 @ 30.00%	($694,908)	($715,755)	($737,228)	($759,345)	($782,125)	($805,589)	($933,898)
Net Operating Income (NOI)	**-**	**$1,621,452**	**$1,646,244**	**$1,674,940**	**$1,707,391**	**$1,743,471**	**$1,783,073**	**$2,031,366**
Capitalization Rate	6.00%							
Building Value		**$27,024,200**	**$27,437,403**	**$27,915,664**	**$28,456,517**	**$29,057,852**	**$29,717,886**	**$33,856,095**
Annual Change in Value			1.53%	1.74%	1.94%	2.11%	2.27%	2.85%
10-Year Average Annual Appreciation Rate	**2.28%**							
Return on Investment (ROI)	**10-yr = 25.28%**		1.53%	3.30%	5.30%	7.53%	9.97%	25.28%
Hypothetical Acquisition (Plus Acq. Cost)	@ 4.00%	($28,105,168)						
Net Operating Income			$1,646,244	$1,674,940	$1,707,391	$1,743,471	$1,783,073	$2,031,366
Reversion Value (Less Marketing Cost)	@ 4.00%							$32,501,852
Net Cash Flow		**($28,105,168)**	**$1,646,244**	**$1,674,940**	**$1,707,391**	**$1,743,471**	**$1,783,073**	**$34,533,217**
Unleveraged IRR	**7.49%**							
Leveraged IRR								
Initial Equity Investment @	30%	-$8,431,550						
Net Operating Income			$1,646,244	$1,674,940	$1,707,391	$1,743,471	$1,783,073	$2,031,366
Debt Service - Principal (25-yr) @	6.00%		-$358,585	-$380,101	-$402,907	-$427,081	-$452,706	-$605,823
Debt Service - Interest (25-yr) @	6.00%		-$1,180,417	-$1,158,902	-$1,136,096	-$1,111,921	-$1,086,297	-$933,180
Reversion								$32,501,852
Less Remaining Principal								-$14,947,176
Net Proceeds to Developer Equity		**($8,431,550)**	**$107,242**	**$135,937**	**$168,388**	**$204,469**	**$244,071**	**$18,047,039**
Leveraged IRR	**9.79%**							

Source: CoStar; EPS.

[1] After Year 0 for rent stabilization examples, operations and maintenance expenses increase at the rate of CPI.

Appendix Table B-7
City of Salinas
Rent Stabilization Analysis
Hypothetical Rent Stabilized Gross Rent Roll Estimate - 60% of CPI

Item	Assumptions	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Assumed Units	100											
Year 0 Average Rent	$1,990											
Year 0 Vacancy Decontrol Rent	$1,990											
Average Number Years in Unit	9.11											
Turnover	11.0%											
Market Rent Increase	3.35%											
Allowed Rent Increase (% CPI)	60.00%											
CPI Inflation	3.00%											
Gross Units by Occupancy Date												
Year 0 (or before)		100.0	89.0	79.3	70.6	62.8	55.9	49.8	44.3	39.5	35.1	31.3
Year 1		-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9	4.3	3.9
Year 2		-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9	4.3
Year 3		-	-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5	4.9
Year 4		-	-	-	-	11.0	9.8	8.7	7.7	6.9	6.1	5.5
Year 5		-	-	-	-	-	11.0	9.8	8.7	7.7	6.9	6.1
Year 6		-	-	-	-	-	-	11.0	9.8	8.7	7.7	6.9
Year 7		-	-	-	-	-	-	-	11.0	9.8	8.7	7.7
Year 8		-	-	-	-	-	-	-	-	11.0	9.8	8.7
Year 9		-	-	-	-	-	-	-	-	-	11.0	9.8
Year 10		-	-	-	-	-	-	-	-	-	-	11.0
Total Units		**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**
Average Rent by Occupancy Date												
Year 0 (or before)		$1,990	$2,026	$2,062	$2,099	$2,137	$2,176	$2,215	$2,255	$2,295	$2,337	$2,379
Year 1		-	$2,057	$2,094	$2,131	$2,170	$2,209	$2,249	$2,289	$2,330	$2,372	$2,415
Year 2		-	-	$2,126	$2,164	$2,203	$2,243	$2,283	$2,324	$2,366	$2,408	$2,452
Year 3		-	-	-	$2,197	$2,236	$2,277	$2,318	$2,359	$2,402	$2,445	$2,489
Year 4		-	-	-	-	$2,271	$2,311	$2,353	$2,395	$2,438	$2,482	$2,527
Year 5		-	-	-	-	-	$2,347	$2,389	$2,432	$2,476	$2,520	$2,566
Year 6		-	-	-	-	-	-	$2,425	$2,469	$2,513	$2,559	$2,605
Year 7		-	-	-	-	-	-	-	$2,507	$2,552	$2,598	$2,644
Year 8		-	-	-	-	-	-	-	-	$2,591	$2,637	$2,685
Year 9		-	-	-	-	-	-	-	-	-	$2,677	$2,726
Year 10		-	-	-	-	-	-	-	-	-	-	$2,767
Gross Rent		**$2,388,000**	**$2,435,051**	**$2,486,771**	**$2,543,027**	**$2,603,707**	**$2,668,724**	**$2,738,005**	**$2,811,499**	**$2,889,170**	**$2,970,997**	**$3,056,973**

Source: US Census; Costar; EPS.

File #: ID#25-564, Version: 1

Housing Production Dashboard Update

No action is required. Receive an Administrative Report on Housing Production Dashboard development.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **COMMUNITY DEVELOPMENT**

FROM: **LISA BRINTON, DIRECTOR**

THROUGH: **ORLANDO REYES, ASSISTANT DIRECTOR**

BY: **VINCENT MONTGOMERY, PLANNING MANAGER**
LUIS RODRIGUEZ, COMMUNITY DEVELOPMENT ANALYST

TITLE: **HOUSING PRODUCTION DASHBOARD UPDATE**

RECOMMENDED MOTION:

No action is required. Receive an Administrative Report on Housing Production Dashboard development.

EXECUTIVE SUMMARY

Staff has spearheaded a collaborative, cross-departmental effort to develop the Housing Production Dashboard, a digital tool that monitors and reports on housing production within the City. The Dashboard tracks and communicates data reported in the Housing Element Annual Performance Report (HE APR), the regulatory instrument submitted annually to the California Department of Housing and Community Development (HCD) in accordance with Government Code §65400. The HE APR documents the City's progress toward meeting its housing goals under the Regional Housing Needs Allocation (RHNA) obligations.

The Housing Production Dashboard was developed in response to growing calls for local transparency, regional housing compliance, and performance-based tracking systems tied to the City's obligations under the RHNA process. By designing the Dashboard data and user interface to align with the data reported in the HE APR, the Dashboard establishes a real-time analytical framework that strengthens informed decision-making, supports compliance monitoring, and tracks housing production across the City, including the Future Growth Areas (FGAs). As these areas advance toward significant residential development, the Dashboard provides the ability to distinguish between affordable and market-rate housing within these strategic zones. Ultimately, the dashboard functions as both a performance monitor and a policy accountability tool.

BACKGROUND

Dashboard Development Process

Establishing the Analytical Framework

On August 4, 2025, City staff initiated a cross-departmental collaboration to conceptualize the Housing Production Dashboard and define its operational framework. After evaluating various options, staff determined that the HE APR, which tracks entitled projects, permit issuance, unit completions, and affordability levels, would serve as the foundation for dashboard development. The HE APR provides a standardized, state-mandated method of measuring housing progress and establishes eligibility for State incentives, including funding programs and streamlined permitting under Senate Bill (SB) 35/423, protections under SB 330, and funding opportunities under Assembly Bill (AB) 101.

SB 35 is the housing law designed to streamline the approval process for housing development and SB 423 extends SB 35 to 2036 to provide a ministerial approval pathway. SB 330 was enacted to speed up housing development which locks in the current land use and zoning at the time of submittal so local jurisdictions cannot make changes during the application process. AB 101 is the State's effort to address homelessness and affordable housing shortage.

Because the HE APR evaluates a jurisdiction's effectiveness in implementing its Housing Element and meeting RHNA targets by income category, it was identified as the optimal instrument to ensure data accuracy, regulatory alignment, and policy transparency. The City selected the 2024 HE APR as the initial reference dataset for the Dashboard's beta version.

Data Integration and Technical Implementation

On August 7, 2025, the data integration phase commenced when the Community Development Department (CDD) staff transmitted the 2024 HE APR dataset to the Public Work's GIS Team. Working jointly, the teams mapped the HE APR data fields to the TRAKiT permit tracking software platform, which houses the City's entitlement and permitting records. By August 8, 2025, the team extracted relevant data points and confirmed a strong alignment between TRAKiT records and APR fields, validating the ability to proceed with technical development.

Recognizing the need to capture affordability levels, the teams convened on August 15, 2025, to establish User Defined Fields (UDFs) in TRAKiT. These fields allow permits to be tagged by income levels—Very Low, Low, Moderate, and Above Moderate, in alignment with RHNA reporting requirements. Permits Division staff programmed the UDFs following a schema proposed by GIS to facilitate seamless data extraction and integration.

Prototype Deployment and Initial Testing

A prototype Dashboard was tested on August 22, 2025. This early version featured a geospatial map overlaying housing production data and visualized metrics such as units produced, permits issued, and units completed (via certificates of occupancy). CDD Housing staff manually inputted 2024 HE APR data into TRAKiT to validate operational accuracy and ensure output mirrored State reporting standards. By August 29, 2025, the GIS team confirmed that the new UDFs were functioning as intended.

Data Validation and System Calibration

On September 4, 2025, Housing staff completed manual entry of 331 housing permits and development projects from the 2024 HE APR into TRAKiT. This extensive data migration enabled GIS staff to test their extraction protocols and validate Dashboard accuracy. A systems test on September 23, 2025, revealed a minor discrepancy involving eight completed units, which was quickly resolved through targeted debugging. The Dashboard release schedule follows a phased approach: proof of concept, "Alpha" internal testing, "Beta" external testing, and final 'Production' release to the public.

On October 29, 2025, the GIS and Housing team met to review progress. The GIS team recommended acquiring Microsoft Power BI to support the agreed-upon user interface, with City Information Technology team assistance required for integration. Over a three-week integration period, the teams collaborated to resolve licensing issues, related to ESRI and Power BI, configure backend SQL queries, and test communication between Power BI and TRAKiT.

By November 20, 2025, the Dashboard had reached version four. Power BI enabled graphical enhancements to improve user experience, and queries were programmed to refresh three times daily to ensure current information.

Interdepartmental Collaboration and Project Team

The success of the Housing Production Dashboard reflects coordinated leadership by staff across the Community Development and Public Works departments. Their collaborative approach and technical contributions have been instrumental in ensuring the Dashboard meets regulatory requirements and advances the City's strategic housing goals.

Strategic Significance and Forward-Looking Utility

Upon full deployment, the Dashboard will deliver transformative value to the City's housing strategy. It will:

- Enable real-time, geographically referenced tracking of housing production by affordability level, tenure, and construction status.

- Provide reliable monitoring of Future Growth Areas, which are critical to Salinas's long-term housing capacity and infrastructure planning.
- Elevate transparency and accountability by offering stakeholders, developers, and decision-makers an accessible platform to review housing trends and outcomes.

From a policy perspective, the Dashboard enhances the City's ability to comply with State mandates under RHNA, SB 35/423, SB 330 and AB 101. More broadly, it strengthens the City's position in pursuing State housing funds and eligibility for regulatory streamlining by demonstrating a robust, data-driven approach to housing production monitoring.

Next Steps

The upcoming phase will require a significant analytical and operational effort. Staff will manually compile, reconcile, and enter the full 2025 housing production dataset into TRAKiT to ensure the Dashboard reflects accurate, State-aligned information. Each project must be validated for entitlement status, permit issuance, completion milestones, and income-level categorization, consistent with RHNA and HE APR standards.

This data migration will finalize GIS extraction protocols and confirm the Dashboard's ability to translate raw permitting data into clear, publicly accessible performance metrics. Following verification, the Housing and Land Use Committee will conduct a structured review, and selected external stakeholders will participate in targeted Beta testing to assess usability, clarity, and data integrity. Feeback from these evaluations will guide final refinements before the Dashboard is presented to the City Council for approval of public release. This phase reflects the City's ongoing commitment to accuracy, transparency, and continuous improvement in housing production reporting.

With the development of the dashboard, completion of the Housing Summit, and implementation of the Rental Assistance Program – which partners with the Monterey County Office of Education (MCOE) Connections Program to assist families with school-aged children at risk of homelessness, the Mayor's Ad Hoc Committee has concluded its work.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed administrative report is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:
No.

STRATEGIC PLAN INITIATIVE:

The development and implementation of the Housing Dashboard furthers the City Council 2025-2028 Goal of City Services by engaging residents and improving communication with the community.

ATTACHMENTS:

Housing Dashboard Screenshots

SALINAS

RICH IN LAND | RICH IN VALUES

Housing Dashboard Update

December 9, 2025

City Council

Orlando Reyes,
Assistant Director

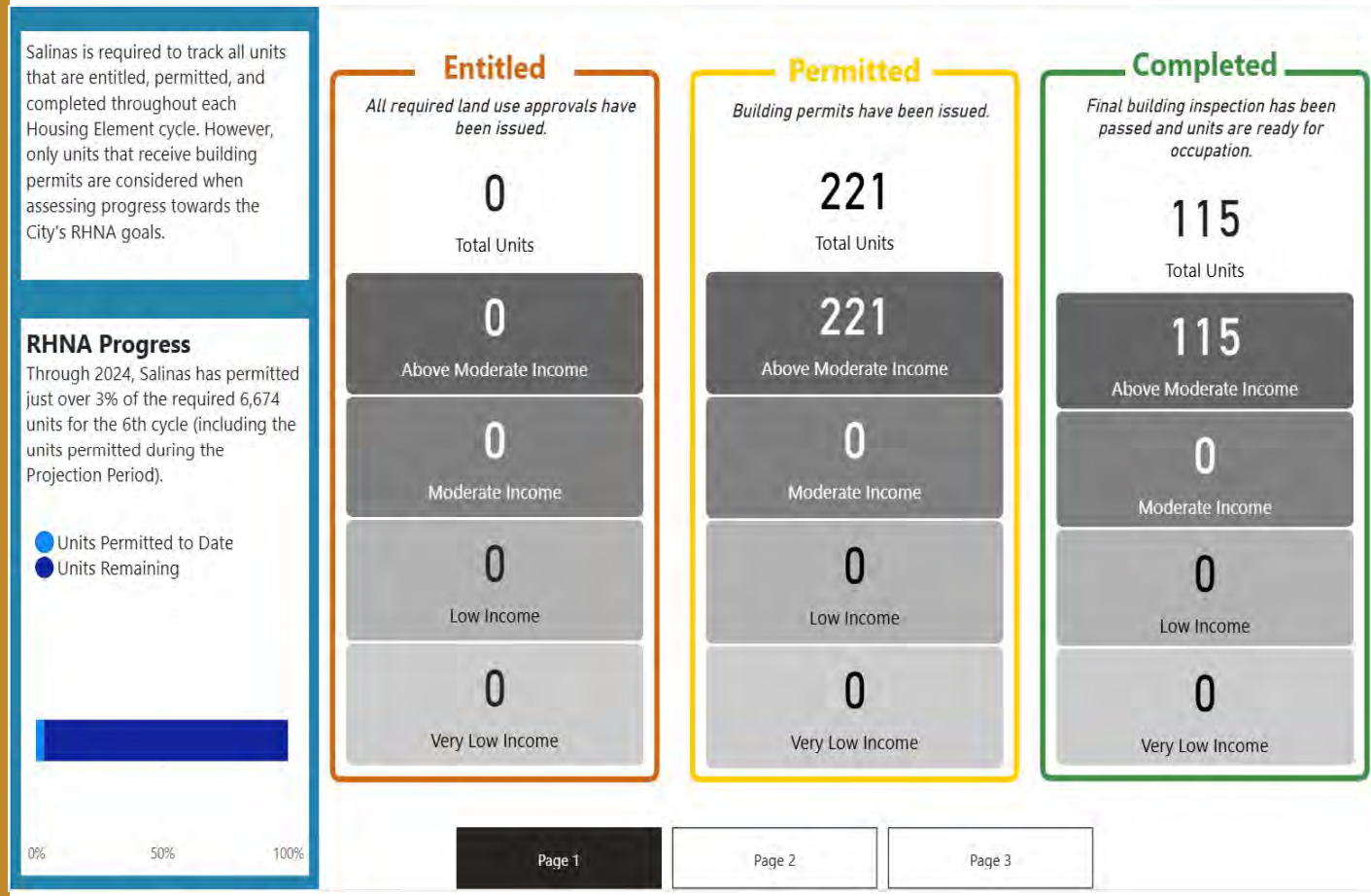
Overview

- The objective of developing a Housing Production Dashboard is to provide a visual overview of the City of Salinas' progress in meeting its Regional Housing Needs Allocation (RHNA) goals and showcases significant milestones in carrying out the City's Housing Element.

- As of November 20, 2025, the Housing Dashboard is in version four of its rendering. Power BI software has enabled the GIS team to implement graphical enhancements to improve user experience for residents.

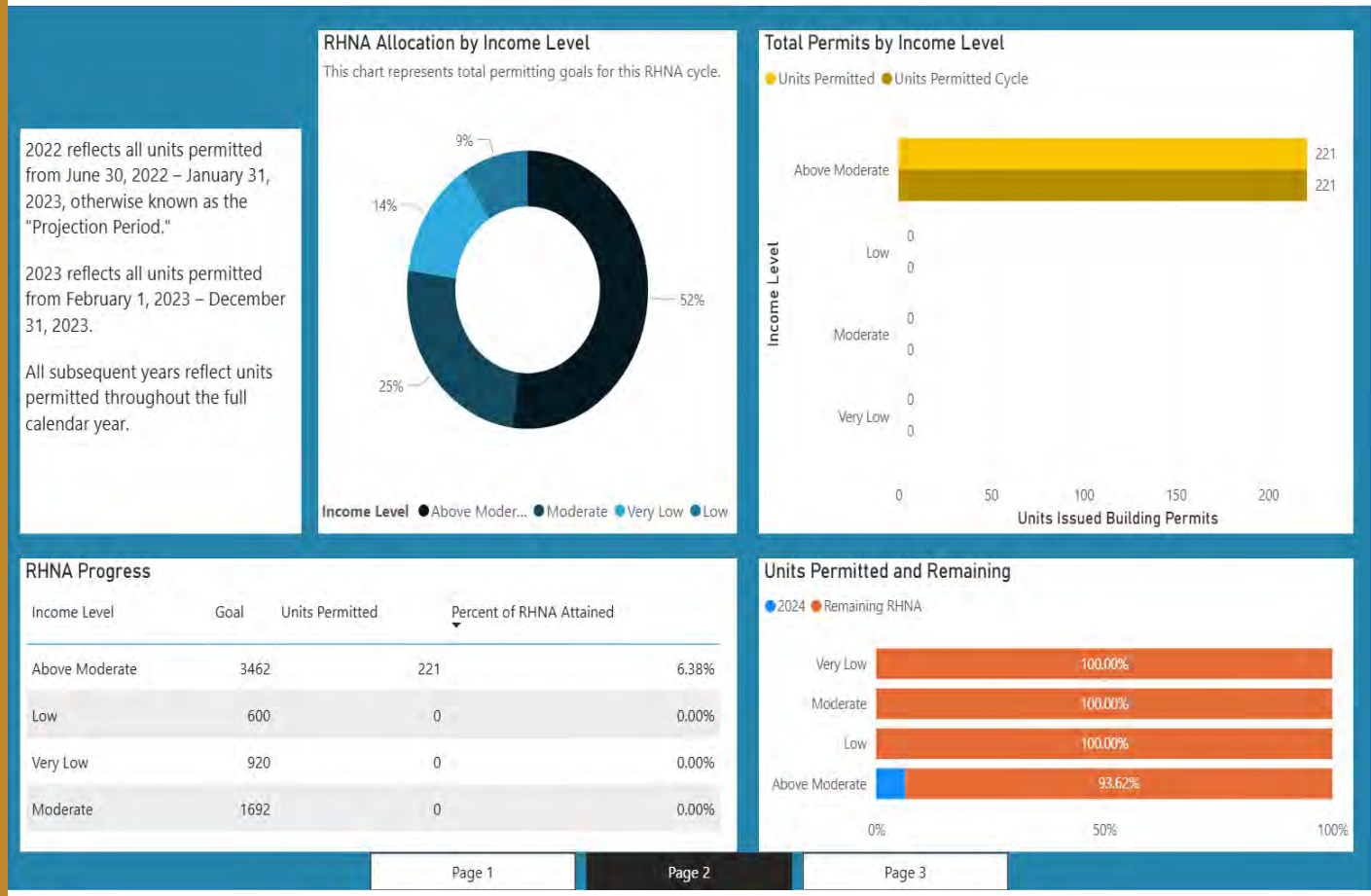
Page 1:

RHNA Cycle Summary



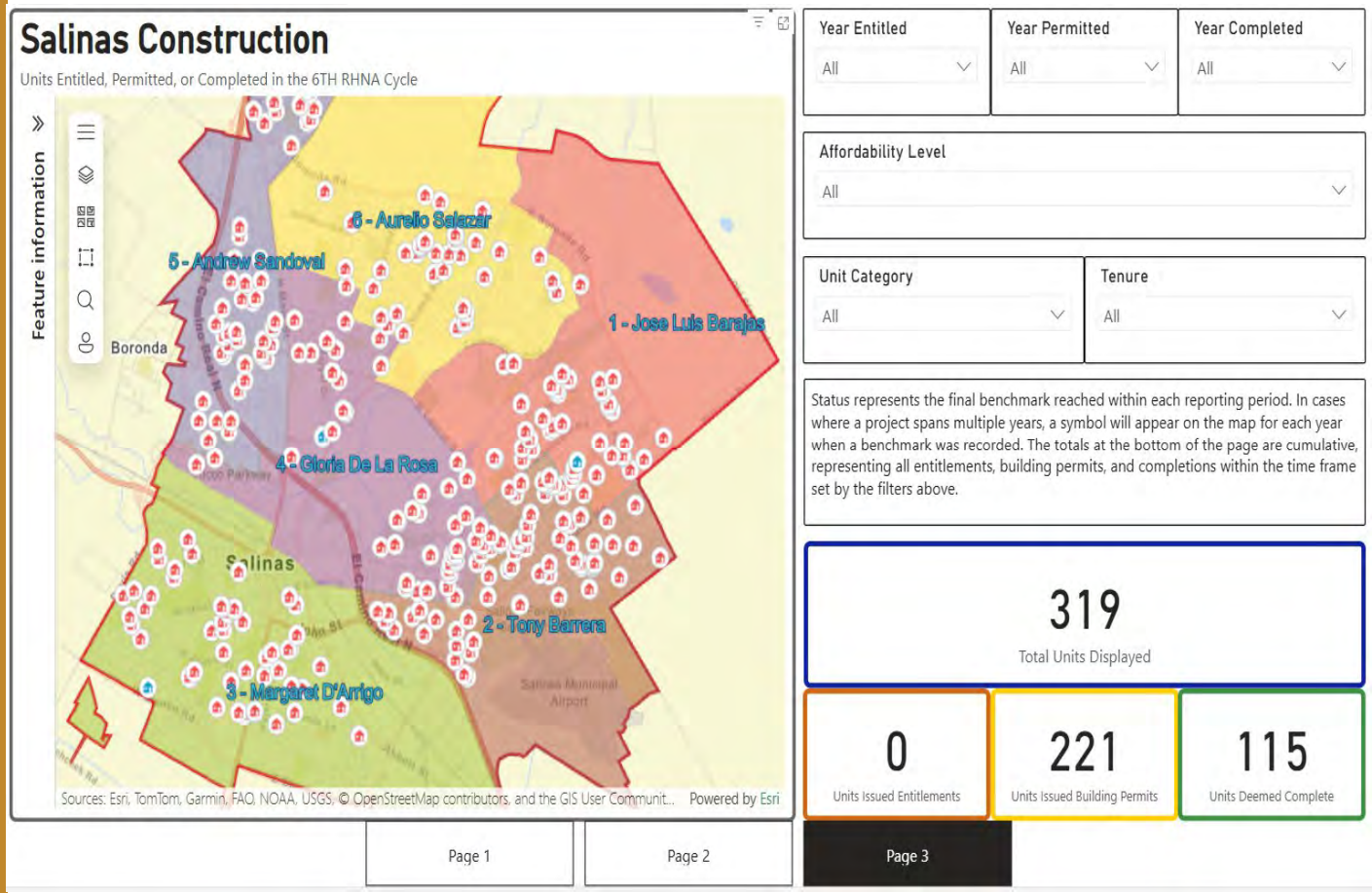
Page 2:

RHNA Allocation &Progress



Page 3:

RHNA Map Tracking City Progress



Next Steps

- HLUC members to test Dashboard prior to public release

SALINAS

RICH IN LAND | RICH IN VALUES

Questions?

For more information, contact the Housing Division

(831) 758-7334

https://www.cityofsalinas.org/Your-Government/Departments/Community-Development

File #: ID#25-583, Version: 1

Minutes

Approve minutes of December 2, 2025.

File #: ID#25-258, Version: 1

Master Service Agreements with Citiguard, Inc., Saferock, and 786 Hastraut Inc, dba 247 Private Security for Uniform Security Guard Services

Approve a Resolution authorizing the City Manager to enter into master service agreements with Citiguard Inc; SafeRock; and 786 Hastrust Inc, dba 247 Private Security, to provide uniform security guard services at City facilities each with an initial term of two years, with up to three additional one-year renewal options, and in an amount to not exceed $400,000 annually.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **PUBLIC WORKS DEPARTMENT**

FROM: **DAVID JACOBS, DIRECTOR**

BY: **CRISTINA GONZALEZ, PW ADMINISTRATIVE SUPERVISOR**

TITLE: **MASTER SERVICE AGREEMENTS WITH CITIGUARD, INC., SAFEROCK, AND 786 HASTRAUT INC, DBA 247 PRIVATE SECURITY FOR UNIFORM SECURITY GUARD SERVICES**

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the City Manager to enter into master service agreements with Citiguard Inc; SafeRock; and 786 Hastrust Inc, dba 247 Private Security, to provide uniform security guard services at City facilities each with an initial term of two years, with up to three additional one-year renewal options, and in an amount to not exceed $400,000 annually.

EXECUTIVE SUMMARY:

On May 16, 2025, a Request for Proposals was published for uniformed security guard services at City facilities, yielding twenty-two (22) responses. An evaluation committee was formed to review and rank the proposals, ultimately identifying the five highest-scoring submissions. Three of the five firms were deemed responsive and have agreed to the terms of a two-year contract agreement with three additional one-year options, each agreement in an amount not to exceed $400,000 annually. Following the execution of the Master Service Agreements, City departments will have the opportunity to execute individual task orders with any of the three firms on retainer.

BACKGROUND:

In 2017, City staff conducted a thorough review of City-owned facilities, existing security services, agreements, and pricing structures to assess the security needs across various facilities. The analysis concluded that contracting with professional uniformed security guard services would provide substantial public safety benefits and cost savings. As a result, the City issued a Request for Proposals (RFP) to establish Master Service Agreements for security guard services at City libraries, parks, the airport, train station, parking facilities, and other City-owned assets. In January 2021, City Council awarded two Master Services Agreements for uniform security services, which are now at the end of their term.

In keeping with its commitment to continuously improve service delivery, the City released a new RFP for Uniform Security Guard Services on May 16, 2025. The proposals were due on June 6, 2025, and a total of 22 bids were received from prospective vendors. This updated RFP was designed to ensure flexibility, enabling multiple vendors to be awarded contracts based on the varying needs of each department and facility.

An evaluation committee, consisting of City personnel, was formed to review the submitted proposals. The committee conducted a comprehensive evaluation based on the criteria set forth in Section 6 of the RFP, which included technical qualifications, experience, and pricing.

Proposal prices were then evaluated using the Ratio Method, and a final score was assigned to each respondent. With the Ratio Method, the proposal with the lowest cost receives the maximum points allowed, while all other proposals receive a percentage of the points available based on their cost relationship to the lowest proposal. This method is one of the three evaluation methods suggested by the State Procurement Bureau for scoring the cost portion of an RFP response. The final award was then determined based on the combination of technical score and pricing, with the most competitive proposals receiving the highest ranking.

Out of the proposal received, the evaluation committee selected the five highest ranking firms for consideration under the Master Service Agreements. A detailed ranking sheet summarizing the proposal evaluation is provided in the attachments titled "Ranking". All five firms were notified of their selection; however, only three were responsive and agreed to the established terms and conditions. Accordingly, the following three firms are recommended for award of a Master Services Agreement:

- Citiguard Inc
- SafeRock
- 786 Hastrust Inc dba 247 Private Security

Following the execution of the Master Service Agreements, Departments will have the opportunity to execute individual Task Orders to any of the three firms on retainer, in accordance with the terms and conditions in the Master Service Agreements.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

The approval of the Master Service Agreements supports the City Council's Vision and Strategic Goal of Public Safety by ensuring the continued provision of professional security services at City

facilities. These agreements enhance the City's ability to maintain a safe and secure environment for staff and the public in a cost-effective and responsive manner.

DEPARTMENTAL COORDINATION:

The Public Works Department prepared the RFP in cooperation with the Community Development Department (CDD) and Library and Community Services Departments (LCS). The review of the Proposals was a collaborative effort between LCS, CDD, Police and Public Works Departments.

FISCAL AND SUSTAINABILITY IMPACT:

There is no immediate fiscal impact associated with the approval of the Master Services Agreements. Costs related to the contracted security guard services will be incurred only upon the execution of individual task orders. These task orders will be funded through available and appropriated funds, as needed.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
N/A	N/A	N/A	N/A	N/A

ATTACHMENTS:

Resolution
Citiguard, Inc – Agreement
SafeRock – Agreement
786 Hastrust – Agreement
Ranking

RESOLUTION NO. _____ (N.C.S.)

MASTER SERVICE AGREEMENTS FOR UNIFORM SECURITY GUARD SERVICES

WHEREAS, the City of Salinas recognizes the benefits provided to the general public and cost savings by contracting uniform security guard services for its libraries, parks, the Airport, Train Station, parking facilities, and other City-owned facilities; and

WHEREAS, in January 2021 City Council awarded two master service agreements for uniform security services that are now at the end of the term; and

WHEREAS, on May 16, 2025, a Request for Proposals ("RFP"), was published on the City's electronic procurement website, PlanetBids seeking qualified contractors to provide uniform security services for City facilities; and

WHEREAS, on June 6, 2025, at the close of the proposal submittal deadline, the City received 22 proposals from qualified contractors to provide uniform security guard services for various departments and City facilities; and

WHEREAS, an evaluation committee, conducted a thorough evaluation and scoring of the proposals based on the criteria set forth in the RFP; and

WHEREAS, using the Ratio Method, each proposal's cost was evaluated, assigned a score and then combined with the evaluation committee's score (from the RFP criteria), thus providing a final "score" from each contractor.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council pursuant to Salinas Municipal Code Section 12-21, in reference to uniform security guard services contract, that all said proposals are rejected except the proposal of Citiguard Inc, SafeRock, and 786 Hastrust Inc, dba 247 Private Security, being the three most qualified and responsive are hereby accepted; and

BE IT FURTHER RESOLVED, that the City Manager is hereby authorized to enter into Master Services Agreements with Citiguard Inc.; SafeRock; and 786 Hastrust Inc, dba 247 Private Security each for a period of two years, with three additional one-year annual renewal options, and in an amount to not exceed $400,000 annually.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

AGREEMENT FOR SERVICES BETWEEN
THE CITY OF SALINAS AND SAFEROCK

On Call Uniform Security Guard Services

THIS AGREEMENT is executed this 9th day of December, 2025, ("Agreement" or "Contract") between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City") and SafeRock, a California Stock Corporation (hereinafter "Contractor").

IT IS HEREBY MUTUALLY AGREED AS FOLLOWS:

1. Scope. Contractor hereby agrees to provide to the City, as the scope of services under this Agreement, the following services: Uniform Security Guard Services. Scope of work is further discussed in Uniformed Security Guard Services of City's Request for Proposals (Attachment B, attached hereto and incorporated herein by this reference) and Contractor's Proposal dated 06/06/2025 (Attachment C, attached hereto and incorporated herein by this reference).

2. Timeliness. Contractor shall perform all tasks in a timely fashion, as set forth more specifically in Section 3 below. Failure to so perform is hereby deemed a material breach of this Agreement, and City may terminate this Agreement with no further liability hereunder, or the city may agree in writing with Contractor to an extension of time.

3. Term. This Agreement shall commence on December 1, 2025, and shall terminate on November 30, 2027, unless terminated earlier (the "Initial Term"). This Agreement may be renewed for three (3) optional one (1) year periods ("Renewal Terms") upon the mutual written consent of the parties. This Agreement may be extended only upon mutual written consent of the parties and may be terminated only pursuant to the terms of this Agreement.

4. Payment. City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, compensation in the total amount not to exceed Four Hundred Thousand Dollars ($400,000) annually, as more fully described in title of Contractor's fee schedule, Attachment C. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City's approval of Contractor's submission of monthly written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.

5. Meet & Confer. Contractor agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by City to insure timely and adequate performance of this Agreement.

6. Insurance. Contractor shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Attachment A hereto.

7. Indemnification. Contractor shall hold harmless, defend at its own expense, and indemnify City and its officers, officials, employees, agents, and volunteers from and against all liability, claims, damages, losses, and/or expenses including reasonable City attorney fees arising from all acts or omissions of Contractor or its officers, agents, or employees arising out of the performance of the work under this Contract, caused in whole or in part by any negligent act or omission of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, except where caused by the sole negligence or willful misconduct of the City.

8. Licensing. Contractor warrants that it is properly licensed to perform the work specified under this Agreement, including but not limited to possession of a current City business license.

9. Termination. City may terminate this Agreement upon ten days' written notice. The amount of damages, if any, as a result of such termination may be decided by negotiations between the parties or before a court of competent jurisdiction.

10. Agency. In performing the services specified under this Agreement, Contractor is hereby deemed to be an independent contractor and not an agent or employee of City.

11. Non-Assignability. The rights and obligations of Contractor hereunder are not assignable and cannot be delegated without written consent of City.

12. Entire Agreement. This Agreement constitutes the entire Agreement between the parties hereto and supersedes any and all prior agreements, whether oral or written, relating to the subject matter thereof. Any modification of the Agreement will be effective only if it is in writing signed by both parties hereto.

13. Validity. If any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will continue in full force without being impaired or invalidated in any way.

14. Counterparts. This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

15. Laws. Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

16. Subject to Availability of Funds. In the event that the City Council, or other governing body, fails to appropriate or budget sufficient funds for the continuation of this agreement, or should funds become unavailable for any other reason, the City reserves the right to terminate this agreement upon written notice. This termination shall be effective as of the last day of the fiscal

year for which funds were appropriated. Upon such termination, the Contractor will be limited to compensation for satisfactory services rendered up to the termination date.

17. Levine Act Disclosure Compliance (Cal Government Code Sec. 84308). Contractor hereby affirms and warrants that it has not contributed to the campaign of any elected or appointed City official an amount totaling more than $500 within twelve (12) months of the effective date of this Agreement, except as Contractor has disclosed within its Levine Act Disclosure Form submitted by Contractor to the City. Contractor agrees, that in the event it makes any contributions subject to the Levine Act's disclosure requirements within twelve (12) months of the effective date of this Agreement, that it will file a Levine Act Disclosure Form (or Forms). Contractor acknowledges this duty of disclosure and that the City has made the Levine Act Disclosure Form(s) readily available on the City's public internet site under Your Government / Transparency section for Contractor's continuous compliance.

18. Electronic Execution of Agreement. The words "execution," "signed," "signature," and words of like import in this Agreement and shall be deemed to include electronic signatures or electronic records (including, without limitation, DocuSign and AdobeSign), each of which shall be of the same legal effect, validity, enforceability, and admissibility as a handwritten signature.

IN WITNESS WHEREOF, this Agreement is entered into by the parties hereto on the day and year first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
Christopher A. Callihan, City Attorney, or
Rhonda Combs, Assistant City Attorney

CONTRACTOR

_____
By (Printed Name): _____
Its (Title): _____

Attachment A

Insurance Requirements

Contractor shall procure and maintain for the duration of the contract, and for three years thereafter, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his/her/its officers, agents, representatives, employees, and/or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability** ("CGL"): Insurance Services Office ("ISO") Form CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO Form CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.

2. **Automobile Liability**: ISO Form CA 0001 covering Code 1 (any auto), with limits no less than **$1,000,000** per accident for bodily injury and property damage.

3. **Workers' Compensation**: as required by the State of California, with Statutory Limits, and Employers' Liability insurance with a limit of no less than $1,000,000 per accident for bodily injury or disease.

4. **Contractors' Pollution Legal Liability and/or Asbestos Legal Liability and/or Errors and Omissions** (if project involves environmental hazards): with limits no less than $1,000,000 per occurrence or claim, and $2,000,000 policy aggregate, on an annual basis.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Contractor requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the Contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **The City, its officers, officials, employees, and volunteers are to be covered as additional insureds** on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired, or borrowed by or on behalf

of the Contractor. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10, CG 11 85 or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

2. For any claims related to this project, the **Contractor's insurance coverage shall be primary** insurance coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

3. Each insurance policy required by this clause shall provide that coverage shall not be canceled, except with notice to the City.

4. A copy of the claims reporting requirements must be submitted by Contractor to the City.

5. If the services involve lead-based paint or asbestos identification/remediation, the Contractor's Pollution Liability policy shall not contain lead-based paint or asbestos exclusions. If the services involve mold identification/remediation, the Contractor's Pollution Liability policy shall not contain a mold exclusion, and the definition of Pollution shall include microbial matter, including mold.

Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best rating of no less than A: VII, unless otherwise acceptable to the City.

Waiver of Subrogation

Contractor hereby agrees to waive rights of subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

Verification of Coverage

Contractor shall furnish the City with original Certificates of Insurance including an additional insured endorsement and all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

Subcontractors

Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from subcontractors. For CGL coverage subcontractors shall provide coverage with a form at least as broad as CG 20 38 04 13.

Maintenance of Insurance

Maintenance of insurance by Contractor as specified shall in no way be interpreted as relieving

Contractor of its indemnification obligations or any responsibility whatsoever and the Contractor may carry, at its own expense, such additional insurance as it deems necessary.

Special Risks or Circumstances

City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Attachment B

Request for Proposal – Uniform Security Guard Services

Attachment C

Contractor's Proposal

ATTACHMENT B

REQUEST FOR PROPOSALS:
Uniformed Security Guard Services

SALINAS
RICH IN LAND | RICH IN VALUES

Proposals are due by 3:00 pm (PST)

on Friday, June 6, 2025

City Hall
Public Works Department
ATTN: Cristina Gonzalez
200 Lincoln Avenue
Salinas, CA 93901

This Page Intentionally Left Blank

TABLE OF CONTENTS

1. INTRODUCTION....2
2. GENERAL INFORMATION....2
3. PROPOSER'S MINIMUM REQUIREMENTS....3
4. PROPOSAL SCHEDULE....4
5. CONTRACT TERM....4
6. EVALUATION AND SELECTION CRITERIA....4
7. SCOPE OF WORK....5
8. PROPOSAL PACKAGE REQUIREMENTS....7
9. PRICING....10
10. INQUIRIES....10
11. DISCRETION AND LIABILITY WAIVER....10
12. PIGGY BACK CLAUSE....11
13. SAMPLE AGREEMENT....11
14. COMPENSATION & PAYMENT....11
15. LIST OF FACILITIES....12
ATTACHMENT 1 – PRICE SCHEDULE....14
ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE....15
ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM....16
APPENDIX A: SAMPLE AGREEMENT....17

1. INTRODUCTION

The City of Salinas (hereinafter referred to as the "City") is requesting Proposals from qualified organizations (hereinafter referred to as "Proposer") to establish a City-wide Service agreement to provide Unarmed Security Guard Services to various City Departments, the Salinas City Center (SCC) and other Salinas non-profit organizations, agencies and offices located throughout the City.

The awarded Contractor (hereinafter referred to as "Contractor") will be expected to enter into an agreement for Professional Services (refer to **Appendix A**). Prior to submitting a proposal, Proposers are advised to carefully read the instructions below including the sample Professional Service Agreement and any solicitation attachments/exhibits. The Term is expected to be for two (2) years with three (3) one-year renewal options.

This solicitation is not intended to create an exclusive service agreement. City retains the ability, at its sole discretion, to select multiple Contractors and add qualified contractors after the signing of the agreement.

The full content of this RFP is available through the City's PlanetBids Vendor Portal. Proposers can register as a "Prospective Bidder" in one of two ways:

- For **FREE** through PlanetBids Vendor Portal for the City of Salinas at https://www.planetbids.com/portal/portal.cfm?CompanyID=22949
- Directly via Planet Bids' website for a **FEE** at https://vendorline.com/register and sign up for City of Salinas' bid opportunities.

For assistance in downloading the documents, contact Planet Bids online or by calling 818-992-1771.

Written responses to timely inquiries will be posted on the Q/A tab of the City's PlanetBids portal no later than 3:00pm, PST, Wednesday, May 28, 2025. Any interpretation of, or correction to, this RFP will be made only by addendum issued via PlanetBids. It is the responsibility of each Proposer to periodically check vendor portal to ensure that it has received and reviewed any and all addendas to this solicitation. The City will not be responsible for any other explanations, corrections to, or interpretations of the documents, including any oral information.

2. GENERAL INFORMATION

The City of Salinas is located on the Central Coast of California, approximately 106 miles south of San Francisco. Named for a nearby salt marsh, Salinas became the seat of Monterey County in 1872 and was incorporated in 1874. As the largest City in Monterey County, the City of Salinas boasts a population 156,600 persons. The City is approximately 23.22 square miles. Salinas and the Salinas Valley offer a unique combination of climate, natural resources and people. The Salinas Valley is known as "The Salad Bowl of the World" for its high-quality production of lettuce, broccoli, mushrooms and strawberries, along with numerous other crops and related service industries.

HOMELESS POPULATION

The homeless population within the City of Salinas continues to be a concern to the citizens in the City and the County, local governments, and private property and business owners. Many issues and concerns concentrate around frequent trespassing, littering and loitering. Current Security Guard Services and the Salinas Police Department respond to homeless disturbances involving mental illness and or other disabilities including substance abuse. It is the expectation of the Contractor(s) to have a tested protocol for responding to calls for service that are respectful and sensitive to the rights of all people including those who appear to be or are homeless, and also the laws of the City as they may apply to public intoxication, loitering, sleeping or camping in the public-right-of-way. The selected security firms will have established communication links with the City police, County behavioral health, not-for profit service organizations and others supporting resources to help and support a security staff person's effort to de-escalate and assist a person with no home to live in, displaying erratic or unpredictable behavior in the public, and know how to best address situations that arise as a result of unsocial behavior.

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

In 2015, downtown property owners voted to form an improvement district and assess their properties. Early in 2016, the property owners formed a 501(c)3 public benefit corporation called Salinas City Center Improvement Association (SCCIA). SCCIA is now up and running, with a district manager and a full slate of volunteer committees working hard to implement the vision for a vibrant downtown. The Salinas City Center is made up of 130 property owners (which includes the City and County) that own 217 properties within the District.

The Contractor shall have experience in similar types of services. All Proposers responding to this Request for Proposal (RFP) will be evaluated based the expertise, prior experience on similar projects, demonstrated competence, ability to meet the requested services, adequate staffing, reference check, understanding of services, cost and responsiveness to the needs and concerns of the City of Salinas.

3. PROPOSER'S MINIMUM REQUIREMENTS

Interested and qualified Proposers that can demonstrate their ability to successfully provide the required services outlined in **Section 7 – Scope of Work** and **Section 15 – List of Facilities**, of this RFP are invited to submit a proposal, provided they meet the following requirements. If these requirements are not met, the proposal may not receive further consideration, as determined in the sole discretion of the City.

- The Proposer must have 5 years' experience, within the last 10 years, and demonstrate a comprehensive understanding and practice of the needs of the City, or provide evidence of services equivalent or similar to the services identified in **Section 7 – Scope of Work** and **Section 15 – List of Facilities,** and indicate success rate of such services, with data that indicates the cost versus benefit of hiring this company

- The Proposer must have a Project Manager/Designated Point of Contact assigned to the Contract, with prior experience working with a similar municipality.
- The Proposer must have appropriate certificates/professional accreditations for the state of California to provide requested services, and provide a full spectrum of services offered by the proposer, as well as the organizational structure/chart, company history, company philosophy, overview of services, company strengths, major customers and services provided as requested in **Section 7 – Scope of Work** and **Section 15 – List of Facilities**.

4. PROPOSAL SCHEDULE

The following schedule has been established for this RFP. The City of Salinas reserves the right to modify this schedule if it is in its best interest to do so. Notice of changes shall be posted on Planet Bids via an Addendum to this RFP.

TASK	DATE
ISSUE RFP	May 16, 2025
DEADLINE FOR WRITTEN QUESTIONS	3pm, PST, Wednesday May 28, 2025
ANSWERS TO Q&A	Friday, May 30, 2025
PROPOSAL SUBMITTAL DEADLINE	3pm, PST Friday, June 6, 2025
NOTIFICATION OF SELECTION	Friday June 13, 2025
CITY COUNCIL AWARD	Tuesday July 1, 2025

Dates are subject to change.

5. CONTRACT TERM

The term of the Agreement(s) shall be for a period of two (2) years with the option to extend the agreement for three (3) optional one (1) year periods. City is not required to state a reason if it elects not to renew. Both parties shall agree upon rate extension(s) or changes in writing.

The Agreement shall contain a clause that provides that City reserves the right to cancel the Agreement, or any extension, without cause, with a thirty day (30) written notice, or immediately with cause.

6. EVALUATION AND SELECTION CRITERIA

The City will review all submitted proposals in accordance with the established evaluation criteria. Following the initial evaluation, the City may conduct interviews with the highest-ranked Proposers, if deemed necessary. The City reserves the right to award the contract not solely based on cost, but to the Proposer(s) whose proposal offers the best overall value, aligns most closely with the service specifications, and best serves the City's interests. All Proposers will be notified in writing or by email regarding the outcome of the selection process and their status.

Proposals will be evaluated based on the following criteria:

35%	Demonstrated capacity to fulfill scope of work
20%	Established Behavioral Health Protocol and Experience
20%	Pricing
15%	Qualifications and Experience of Entity and Key Personnel
10%	References

Local Purchasing Preference: In accordance with Section 12-28.040 of the Salinas Municipal Code, contractors that qualify as a local business enterprise shall receive a credit of five percent of the total points. If applicable, Proposers should fill out and submit Declaration of Local Business Enterprise form (refer to **Attachment 3**).

The City will adhere to the following procedures in evaluating proposals. An Evaluation/Selection Committee (Committee), which may include members of the City's staff and possibly one or more outside experts, will screen and review all proposals according to the weighted criteria set forth above. While price is one basic factor for award, it is not the sole consideration.

Recommendation for award is contingent upon the successful negotiation of final contract terms. Negotiations shall be confidential and not subject to disclosure to competing Proposers unless an agreement is reached. If contract negotiations cannot be concluded successfully within a time period determined by the City, the City may terminate negotiations and commence negotiations with the next highest scoring Proposer or withdraw the RFP.

7. SCOPE OF WORK

SECURITY GUARD GENERAL SERVICES

The scope of work includes, but is not limited to the following:

1. Guards shall perform foot, bike, vehicle[1] patrols of City facilities unless otherwise arranged.
2. Guards shall observe and report accidents, emergencies, property issues, or potential threats to City Staff immediately and have the ability to contact the Salinas Police Department as the situation warrants.
3. Guards shall observe and report any damage to property or suspicious activity to City Staff or designated representatives.
4. Guards are required to perform an annual site assessment report.
5. Guards shall provide fire watch as needed.
6. Guards shall respond to all activated panic and specific code alarms at each location.
7. Each Facility will develop a comprehensive set of Patrol Orders to be followed by the Guards.

[1] Mileage driven by patrol vehicle per month may vary depending on the site.

HOURS

Contractor shall define overtime pay start time and end time. Contractor shall provide rates for differentials swing shift and graveyard.

CONTRACTOR REQUIREMENTS

1. Contractor(s) shall provide City departments, which are contracting for services, with the following:
   - Training programs for staff on an annual basis;
   - Site assessment reports annually;
   - Daily updated activity/incident log reports to the requesting department's designated contact.
2. Services shall be provided in accordance with sections 11105, 12002, and 12033 of the California Penal Code and Sections 7583.5 and 7583.12 of the California Business and Professions Code.
3. Contractor(s) security guards shall be capable of performing duties independently, receiving general operational direction, and should not require ongoing supervision by the City.
4. Contractor will be responsible for providing its Guards with any equipment necessary to complete their assigned duties, including personal protective equipment (PPE).
5. Contractors are responsible for planning for the required Rest and Meal periods.
6. Contractor(s) security guards providing services under this Agreement are subject to federal and state laws, regulations, and rules pertaining to the confidentiality of information contained in department files and automated records. Contractor(s) employees will receive training about confidentiality and any conflicts of interest matters, the training will be conducted by the City.
7. Breach of confidentiality and/or conflict of interest laws, regulations, or rules by an assigned security guard shall be grounds for replacement of that guard, who may also face possible civil and/or criminal action.
8. City has the right to decline the services of a security guard at any time without cause and, Contractor(s) shall replace the guard in question within two (2) hours of receiving an oral request from the City.
9. City agrees to provide a follow up written record stating the cause leading to the refusal of the security guard service within fifteen (15) days from the time of an incident.
10. Contractor(s) agree(s) that the replacement guard shall complete the unfinished assignment shift of the original assigned guard at no additional cost to the City.
11. As requested by City, Contractor(s) shall require its key security guards and management staff to attend security and safety related meetings conducted by City at no additional cost to the City.
12. Contractor(s) agrees to provide the City with a primary contact person for the general administration of this Agreement.
13. The primary contact person should be available by phone to respond to service request calls made by the City on a 24/7, 365 days per year basis.
14. Contractor(s) shall ensure that security guards present a neat & business- like appearance.
15. The security guards must conduct themselves with courteous professionalism at all times.

16. If any license, permit, or approval is necessary from any agency whatsoever for the service or work to be performed pursuant to the terms and conditions of this Agreement, Contractor(s)will obtain such approvals at its own expense prior to commencement of said work or service under this Agreement.
17. Upon receiving Notice of Award, Contractor(s) shall provide the City with a list of security guards who will be assigned to provide services.
18. For each security guard listed, Contractor(s) shall provide the following information:
    - Security guard's full name;
    - Security guard's date of birth;
    - CA State Bureau of Security Guard license number;
    - Security guard's home address, both current address and addresses from the previous three (3) years.
19. Contractor(s) shall update the City list of security guards as personnel changes are made.

8. PROPOSAL PACKAGE REQUIREMENTS

Proposal should include the information as requested and as applicable to the requested services. The proposal package shall be organized as per the table below; headings and section numbering used in the proposal package shall be the same as those identified in the table. Proposal packages shall include at a minimum, but not limited to, the following information in the format indicated:

Section 1	Cover Letter (including contact info)
	Signature Page – Refer to Attachment 2
	Receipt of Signed Addenda (if any)
Section 2	Pre-Qualification / Licensing Requirements
Section 3	Project Experience and References
Section 4	Statement to Service Entire City
Section 5	Statement to Service Salinas City Center District
Section 6	Pricing Schedule – Refer to Attachment 1
Section 7	Appendix

Section 1.

Cover Letter: All proposals must be accompanied by a cover letter not exceeding one page and should provide firm information and contact information as follows:

Contact Info: The name, address, telephone number, and fax number of Contractor's primary contact person during the solicitation process through potential contract award.

Firm Info: Description of the type of organization (e.g. corporation, partnership, including joint venture teams and subcontractors) and how many years it has been in existence.

Signed Signature Page/Verification of Licensure and Signed Addenda (if any addenda were released for this solicitation): Proposal packages submitted without the signed Signature Page/Verification of Licensure (**Attachment 2**) will be deemed non-responsive. All signatures must be manual and in BLUE ink. All prices and notations must be typed or written in BLUE ink. Errors may be crossed out and corrections printed in ink or typed adjacent and must be initialed in BLUE ink by the person signing the proposal.

Section 2.

Pre-Qualifications/Licensing**:** Contractor must acknowledge in writing that it meets all of the pre-qualifications and licensing requirements as set forth in Section 3 of this RFP.

Section 3.

Key Staff Persons: Proposer shall identify key staff and their qualifications and experience proposed for the service identified herein.

Experience and Reference: Contractor shall describe at least three (3) similar projects for which it provided services similar to the scope of work described herein. Please include phone number and email address if possible as the City will conduct reference checks using this information.

Violations: Contractor shall submit copies of all notices of violations, corrective action notices, enforcement actions or orders, warning notices, writings, or other forms of permit violation/non-compliance documentation (such as OSHA) received by Contractor, or any business organization owned or operated by the Contractor which are its parent company and/or subsidiaries, from any public agency during 2015 up to and including the present day.

Section 4.

Statement to Service Entire City: Include a statement acknowledging your company is able to provide services to throughout the City at various facilities including: the Airport, Permit Center, Libraries, Recreational Facilities, Parking Garages, Parking Lots, Train Station, Sherwood Hall, and other City-owned Facilities.

If certain locations are to include added fees for travel time, please indicate as such in this statement.

Section 5.

Statement to Service Salinas City Center and Eligible Non-Profit Groups: Include a statement acknowledging your company is able to provide services to the Salinas City Center District (Downtown District) and other eligible non-profit groups based in the City of Salinas and that the same terms, conditions, and rates will be extended to those groups.

Section 6.

Attachment 1 – Pricing Schedule (Attachment 1): this form must be submitted with proposal.

Local Business Declaration (If applicable): If Proposer meets the Local Business requirements as set forth in Salinas Municipal Code Section 12-28.050 and would like to have 5% local preference applied to its proposal, it shall be required to complete and submit the Local Business Declaration Form attached hereto as **Attachment 3**.

Section 7.

Appendices: Contractor may Include here any additional information that it believes to be applicable to this proposal package.

Additional Requirements

To be considered "responsive," submitted proposal packages shall adhere to the following:

- Original proposal shall be submitted in response to this solicitation. Shall include a cover indicating the company name submitting, and reference to "RFP Citywide Service Agreements to Provide Uniformed Security Guard Services".
- Proposal packages shall be prepared on 8-1/2" x 11" paper, preferably duplex printed bound with front and back covers. Fold out charts, tables, spreadsheets, brochures, pamphlets, and other pertinent information or work product examples may be included as Appendices.
- Reproductions of the City of Salinas Seal shall not be used in any documents submitted in response to this solicitation.
- Contractor shall not use white-out or a similar correction product to make late changes to their proposal package but may instead line out and initial in BLUE ink any item which no longer is applicable or accurate.
- To validate your proposal package, submit the Signature Page/Verification of Licensure (contained herein as **Attachment 2**) with your proposal. Proposal packages submitted without that page will be deemed non-responsive. Proposal signature must be manual, in BLUE ink, and included with the original copy of the proposal. Photocopies of the Signature Page may be inserted into the remaining proposal copies. All prices and notations must be typed or written in BLUE ink in the original proposal copy as well. Errors may be crossed out and corrections printed in BLUE ink or typed adjacent, and must be initialed in BLUE ink by the person signing the proposal.
- CONFIDENTIAL OR PROPRIETARY CONTENT: Any page of the proposal package that is deemed by Proposer to be a trade secret by the Proposer shall be clearly marked "CONFIDENTIAL INFORMATION" or "PROPRIETARY INFORMATION" at the top of the page.

9. PRICING

Proposer(s) will attach and submit a completed **Attachment 1- Price Schedule** for the provision of services as outlined within this RFP.

Prices stated in **Attachment 1- Price Schedule** shall be effective from the date the proposal is submitted to the day the contract agreement is awarded and through the initial term of the agreement.

Prior to the start of each project, the City department and Contractor(s) will mutually agree upon the budget for the project. City will provide a defined scope. Pricing may be based upon an hourly rate or by the project, based upon the direction of the user department. Prices quoted for work assignments must remain in effect for a minimum of thirty (30) days.

Invoices submitted for payment will clearly itemize but is not limited to the following:

- the City Department receiving services;
- the purchase order number under which the invoice is to be charged;
- the services provided;
- the dates of services.

Proposals shall include any early discounts and/or incentives offered.

10. INQUIRIES

All requests for clarification regarding this Request for Proposals (RFP) must be submitted in writing through the Q&A tab on the PlanetBids website. Questions must be received no later than 3:00 p.m. Pacific Standard Time (PST) on Wednesday, May 28, 2025. All questions will be answered collectively via an addendum posted to the PlanetBids project page. Final responses will be issued no later than Friday, May 30, 2025.

From the date that this RFP is issued until a contractor is selected and the selection is announced, firms or public entities are not allowed to communicate outside the process set forth in this RFP with any City employee other than the contracting officer listed as a contact on PlanetBids. The City reserves the right to reject any proposal for violation of this provision. No questions other than written will be accepted, and no response other than written will be binding upon the City.

11. DISCRETION AND LIABILITY WAIVER

The City reserves the right to reject all proposals or to request and obtain from one or more Contractors submitting proposals, supplementary information as may be necessary for City staff to analyze the proposals pursuant to the consultant selection criteria.

The City is not liable for costs incurred by Contractors for the cost of the proposal. Contractors submitting a response to this RFP waive all rights to protest or seek any legal remedies whatsoever regarding any aspect of this RFP. All proposals shall be binding for a period of 90 days after the proposal due date. The City also reserves the following rights and options with respect to this RFP:

- To re-issue this RFP with or without change or modification, at any time prior to the City's execution of an Agreement pursuant to this RFP;
- To cancel this RFP with or without issuing another request for proposals;
- To supplement, amend, substitute or otherwise modify this RFP at any time prior to the City's execution of an agreement pursuant to this RFP;
- To waive informality, defect, non-responsiveness and/or deviation from this RFP that is not, in the City's sole judgment, material to the proposal;
- To request modification of some or all of the proposals following evaluation by the City;
- To request clarifications of any proposals;
- To negotiate simultaneously, or otherwise, with one or more Proposer; and
- To discontinue and resume negotiations with one or more Proposer

12. PIGGY BACK CLAUSE

Contractor shall indicate in its proposal, Section 6, if it agrees to extend the same prices, terms and conditions of their proposal to other public agencies that have delivery locations within the State of California limits.

Contractor's response to this question will not be considered in award of the agreement resulting from this solicitation. If and when Contractor extends the prices, terms and conditions of their proposal to other public agencies, any resulting agreement shall be between contractor and the other public agencies and City shall bear no responsibility or liability for any agreements between Contractor and the other public agencies.

13. SAMPLE AGREEMENT

For the Contractor's information, a sample copy of the standard Services Agreement is included to this RFP as **Appendix A**. By submitting a proposal, the Contractor agrees to be bound by the requirements under this Agreement.

14. COMPENSATION & PAYMENT

It is mutually understood and agreed by both parties that Contractor shall be compensated in accordance with the pricing sheet attached hereto. Prices shall remain firm for the initial term of the agreement and, thereafter, may be adjusted annually as provided in this paragraph. City does not guarantee any minimum or maximum amount of dollars to be spent under this agreement.

Negotiations for rate changes shall be commenced, by Contractor, a minimum of ninety days (90) prior to the expiration of the initial term. Any discount offered must allow for payment after receipt and acceptance of services, material or equipment and correct invoice, whichever is later. In no case will a discount be considered that requires payment in less than 30 days. Contractor shall levy no additional fees or surcharges of any kind during the term of the agreement without first obtaining approval from City in writing.

Pricing shall be inclusive of all applicable taxes.

15. LIST OF FACILITIES

The following locations typically require guard services on an ongoing basis and may be subject to change. Services at additional locations may be requested through the term of the agreement.

Location:	City Parking Lots 1, 2, 3, 5, 8, 10, 12, 15, 16, 17, 18, & Intermodal Transit Center (I.T.C.)
Address:	Multiple
Service Hours:	8:00am – 4:00pm
Typical Services Requested:	Random Patrols 8:00am – 4:00pm with a maximum of four (4) patrols a day

Location:	Monterey Street
Address:	20 E Market Street
Service Hours:	24 hours a day, seven days a week
Typical Services Requested:	Random Patrols once an hour every day, seven days a week. Continuous Patrol 9:00pm-2:00am Friday-Saturday, Secure/lockdown and open facility seven (7) days a week

Location:	Salinas Street Garage (Permit Center)
Address:	342 Salinas Street
Service Hours:	6:00pm-7:00am
Typical Services Requested:	Random Patrols once an hour

Location:	Salinas Permit Center
Address:	65 West Alisal
Service Hours:	Monday – Friday 7:30am – 6:00pm
Typical Services Requested:	Provide continuous patrol coverage in the morning (7:30 am-9:00am) and evening (5:00pm – 6:00pm) hours, Monday through Friday. Conduct three (3) randomized patrols between the hours of 9:00 a.m. and 4:30 pm, Monday-Friday. Patrol coverage must include the abutting Salinas Street Parking Garage.

Location:	Salinas City Hall
Address:	200 Lincoln Avenue
Service Hours:	Monday - Friday 9am-4pm
Typical Services Requested:	Period Patrols between 9:00am – 4:00pm around City Hall and Former Police Department

Location:	Steinbeck Library
Address:	350 Lincoln Ave
Service Hours:	Monday 10am-6pm Tuesday 12pm-8:15pm Wednesday 11:30am-6pm Thursday 12pm-8:15pm Friday & Saturday 10am-6pm Sunday 1pm-6pm
Typical Services Requested:	Continuous Patrol throughout operating hours. Current request: 75% of patrol time is devoted to interior/in-facility patrols, 25% of patrol time is devoted to exterior and parking lot patrol

Location:	Salinas Recreation Center
Address:	320 Lincoln Ave
Service Hours:	8:00am – 8:00pm Monday - Friday
Typical Services Requested:	Outside Random Patrols once an hour.

Location:	City Maintenance Services Yard
Address:	426 Work Street
Service Hours:	Sunset - Sunrise
Typical Services Requested:	Two (2) Random Patrols per Night.

Location:	Salinas Municipal Airport
Address:	30 Mortensen Street
Service Hours:	Sunset - Sunrise
Typical Services Requested:	Three (3) Random Patrols per Night.

Location:	Sherwood Hall Community Center
Address:	940 N. Main Street
Service Hours:	Event Security Services, various
Typical Services Requested:	Services requested will vary and are event dependent. Specific work detail will be specified on individual event basis. Typical events include music performances and recitals, seminars, conferences, graduations, community meetings, etc.

Location:	Salinas City Center Improvement Association
Address:	Downtown Area
Service Hours:	Monday - Thursday 6am-8pm Friday & Saturday 6am – 12am
Typical Services Requested:	Continuous Patrol of the improvement district by two (2) security officers throughout operating hours

ATTACHMENT 1 – PRICE SCHEDULE

The following rate shall be provided:

Supervisor **Unarmed Cost**

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Security Officer

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Patrol Rate (including vehicle)

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Alarm Response

Response Rate$_____/hr.

COMMUNICATION EQUIPMENT

2-Way Radio Rate $_____/hr.

Cellular Phone Rate $_____/hr.

Cell/Radio $_____/hr.

SAMPLE

~End of Attachment 1~

ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE

By submission of a proposal, Proposer attests to having possession of a valid private patrol operator license issued by the State of California. Such license authorizes a Contractor to contract to perform the type of work required by the specifications. Should the Contractor fail to provide below the number of Contractor's State of California License and City of Salinas, Patrol Service Permit, the City may reject this proposal.

Proposer: _____

BY: _____

TITLE: _____

MAILING ADDRESS: _____

_____

(City) (State) (Zip)

TELEPHONE NUMBER: _____

STATE OF CALIFORNIA LICENSE NO.: _____
(Private Patrol Operators License)

CITY OF SALINAS PRIVATE-PATROL OPERATOR REGISTRATION CARD NO.: _____

_____ _____

PROPOSER'S Signature Date

SAMPLE

~End of Attachment 2~

ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM

CITY OF SALINAS
DECLARATION OF LOCAL BUSINESS ENTERPRISE

Business Information (All information must be completed)
(Please type or print clearly in ink)

Business Name: _____

Business Address: _____

Local Business Office Address: _____, **Salinas, California** _____

City of Salinas Business License Number: _____

No. of Employees: _____ **No. of Full-Time Employees in Salinas** _____

Current on all City of Salinas taxes, fees, assessments, and fines? □ **Yes** □ **No**

Currently subject to enforcement action by the City or in litigation with the City? □ **Yes** □ **No**

Year began doing business within the city of Salinas: _____

Newly established business (doing business within the city of Salinas less than one year): is the newly established business owned by an individual(s) formerly employed by a local business enterprise? □ **Yes** □ **No** **If Yes, for what years?** _____

Any person claiming to be a local business enterprise as defined in Article III-A of Chapter 12 of the Salinas Municipal Code shall so certify in writing under penalty of perjury that they meet all the criteria listed in Salinas Municipal Code section 12-28.020, subsection (d). A local business enterprise shall be required to submit such declaration on an annual basis and shall immediately notify the City's Purchasing Officer if there is any change in circumstances which would disqualify it from application of the preference. The City shall not be responsible or required to verify the accuracy of any such certifications and shall have sole discretion to determine if a person meets the definition of "local business enterprise."

CERTIFICATION

I declare that I am 18 years of age or older and the information contained in the foregoing application is true and correct to the best of my knowledge. Under penalties of perjury, I certify that all the information provided herein is correct and that the business enterprise I am representing meets all of the criteria set forth in Salinas Municipal Code section 12-28.020, subsection (d) for a "local business enterprise." I declare that I am authorized to submit this Declaration for and on behalf of myself and the organization described above.

Signature _____ Date _____

Printed Name: _____

~End of Attachment 3~

APPENDIX A: SAMPLE AGREEMENT

SAMPLE

AGREEMENT
FOR PROFESSIONAL SERVICES
BETWEEN
THE CITY OF SALINAS AND
[CONSULTANT'S LEGAL NAME *]

SALINAS
RICH IN LAND | RICH IN VALUES

AGREEMENT FOR PROFESSIONAL SERVICES BETWEEN THE CITY OF SALINAS AND _____

This Agreement for Professional Services (the "Agreement" and/or "Contract") is made and entered into this ____ day of _____, 20_, between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City"), and [_____], a [California corporation/limited liability company/dba/etc.] (hereinafter "Consultant").

RECITALS

WHEREAS, Consultant represents that he, she, or it is specially trained, experienced, and competent to perform the special services which will be required by this Agreement; and

WHEREAS, Consultant is willing to render such professional services, as hereinafter defined, on the following terms and conditions.

NOW, THEREFORE, City and Consultant agree as follows:

TERMS

1. Scope of Service. The project contemplated and the scope of Consultant's services are described in Exhibit B, attached hereto and incorporated herein by reference.

2. Term; Completion Schedule. This Agreement shall commence on [XXX], and shall terminate on [XXX], unless extended in writing by either party upon (30) days written notice. This Agreement may be extended only upon mutual written consent of the parties, and may be terminated only pursuant to the terms of this Agreement.

3. Compensation. City hereby agrees to pay Consultant for services rendered the City pursuant to this Agreement on a time and materials basis according to the rates of compensation of [or as set forth in Exhibit B]. The total amount of compensation to be paid under this Agreement shall not exceed [_____dollars ($_____)].

4. Billing. Consultant shall submit to City an itemized invoice, prepared in a form satisfactory to City, describing its services and costs for the period covered by the invoice. Except as specifically authorized by City, Consultant shall not bill City for duplicate services performed by more than one person. Consultant's bills shall include the following information to which such services cost or pertain:

(A) A brief description of services performed;
(B) The date the services were performed;
(C) The number of hours spent and by whom;
(D) A brief description of any costs incurred; and
(E) The Consultant's signature.

SAMPLE

Any such invoices shall be in full accord with any and all applicable provisions of this Agreement.

City shall make payment on each such invoice within thirty (30) days of receipt; provided, however, that if Consultant submits an invoice which is incorrect, incomplete, or not in accord with the provisions of this Agreement, City shall not be obligated to process any payment to Consultant until thirty (30) days after a correct and complying invoice has been submitted by Consultant. The City shall process undisputed portion immediately.

5. Meet & Confer. Consultant agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by the City to ensure timely and adequate performance of the Agreement.

6. Additional Copies. If City requires additional copies of reports, or any other material which Consultant is required to furnish as part of the services under this Agreement, Consultant shall provide such additional copies as are requested, and City shall compensate Consultant for the actual costs related to the production of such copies by Consultant.

7. Responsibility of Consultant. By executing this Agreement, Consultant agrees that the services to be provided and work to be performed under this Agreement shall be performed in a fully competent manner. By executing this Agreement, Consultant further agrees and represents to City that the Consultant possesses, or shall arrange to secure from others, all of the necessary professional capabilities, experience, resources, and facilities necessary to provide the City the services contemplated under this Agreement and that City relies upon the professional skills of Consultant to do and perform Consultant's work. Consultant further agrees and represents that Consultant shall follow the current, generally accepted practices in this area to the profession to make findings, render opinions, prepare factual presentations, and provide professional advice and recommendations regarding the projects for which the services are rendered under this Agreement.

8. Responsibility of City. To the extent appropriate to the projects to be completed by Consultant pursuant to this Agreement, City shall:

(A) Assist Consultant by placing at its disposal all available information pertinent to the projects, including but not limited to, previous reports and any other data relative to the projects. Nothing contained herein shall obligate City to incur any expense in connection with completion of studies or acquisition of information not otherwise in the possession of City.

(B) Examine all studies, reports, sketches, drawings, specifications, proposals, and other documents presented by Consultant, and render verbally or in writing as may be appropriate, decisions pertaining thereto within a reasonable time so as not to delay the services of Consultant.

(C) City Manager, or his designee, shall act as City's representative with respect to the work to be performed under this Agreement. Such person shall have the complete authority

SAMPLE

to transmit instructions, receive information, interpret and define City's policies and decisions with respect to materials, equipment, elements, and systems pertinent to Consultant's services. City may unilaterally change its representative upon notice to the Consultant.

(D) Give prompt written notice to Consultant whenever City observes or otherwise becomes aware of any defect in a project.

9. Acceptance of Work Not a Release. Acceptance by the City of the work to be performed under this Agreement does not operate as a release of Consultant from professional responsibility for the work performed.

10. Indemnification and Hold Harmless.

Consultant shall defend, indemnify, and hold harmless the City and its officers, officials, employees, volunteers, and agents from and against any and all liability, loss, damage, expense, costs (including without limitation costs and fees of litigation) of every nature arising out of or in connection with Consultant's performance of work hereunder, including the performance of work of any of Consultant's subcontractors or agents, or Consultant's failure to comply with any of its obligations contained in the agreement, except such loss or damage which was caused by the sole negligence or willful misconduct of the City.

11. Insurance. Consultant shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Exhibit A hereto.

12. Access to Records. Consultant shall maintain all preparatory books, records, documents, accounting ledgers, and similar materials including but not limited to calculation and survey notes relating to work performed for the City under this Agreement on file for at least three (3) years following the date of final payment to Consultant by City. Any duly authorized representative(s) of City shall have access to such records for the purpose of inspection, audit, and copying at reasonable times during Consultant's usual and customary business hours. Consultant shall provide proper facilities to City's representative(s) for such access and inspection.

13. Non-Assignability. It is recognized by the parties hereto that a substantial inducement to City for entering into this Agreement was, and is, the professional reputation and competence of Consultant. This Agreement is personal to Consultant and shall not be assigned by it without express written approval of the City.

14. Changes to Scope of Work. City may at any time, and upon a minimum of ten (10) days written notice, seek to modify the scope of services to be provided for any project to be completed under this Agreement. Consultant shall, upon receipt of said notice, determine the impact on both time and compensation of such change in scope and notify City in writing. Upon agreement between City and Consultant as to the extent of said impacts to time and compensation, an amendment to this Agreement shall be prepared describing such changes. Execution of the amendment by City and Consultant shall constitute the Consultant's notice to proceed with the changed scope.

SAMPLE

15. Ownership of Documents. Title to all final documents, including drawings, specifications, data, reports, summaries, correspondence, photographs, computer software (if purchased on the City's behalf), video and audio tapes, software output, and any other materials with respect to work performed under this Agreement shall vest with City at such time as City has compensated Consultant, as provided herein, for the services rendered by Consultant in connection with which they were prepared. City agrees to hold harmless and indemnify the Consultant against all damages, claims, lawsuits, and losses of any kind including defense costs arising out of any use of said documents, drawings, and/or specifications on any other project without written authorization of the Consultant.

16. Termination.

(A) City shall have the authority to terminate this Agreement, upon ten days written notice to Consultant, as follows:

(1) If in the City's opinion the conduct of the Consultant is such that the interest of the City may be impaired or prejudiced, or

(2) For any reason whatsoever.

(B) Upon termination, Consultant shall be entitled to payment of such amount as fairly compensates Consultant for all work satisfactorily performed up to the date of termination based upon the Consultant's rates shown in Exhibit B and/or Section 3 of this Agreement, except that:

(1) In the event of termination by the City for Consultant's default, City shall deduct from the amount due Consultant the total amount of additional expenses incurred by City as a result of such default. Such deduction from amounts due Consultant are made to compensate City for its actual additional costs incurred in securing satisfactory performance of the terms of this Agreement, including but not limited to, costs of engaging another consultant(s) for such purposes. In the event that such additional expenses shall exceed amounts otherwise due and payable to Consultant hereunder, Consultant shall pay City the full amount of such expense.

(C) In the event that this Agreement is terminated by City for any reason, Consultant shall:

(1) Upon receipt of written notice of such termination promptly cease all services on this project, unless otherwise directed by City; and

(2) Deliver to City all documents, data, reports, summaries, correspondence, photographs, computer software output, video and audio tapes, and any other materials provided to Consultant or prepared by or for Consultant or the City in connection with this Agreement. Such material is to be delivered to City in completed form; however, notwithstanding the provisions of Section 15 herein, City may condition payment for

SAMPLE

services rendered to the date of termination upon Consultant's delivery to the City of such material.

(D) In the event that this Agreement is terminated by City for any reason, City is hereby expressly permitted to assume the projects and complete them by any means, including but not limited to, an agreement with another party.

(E) The rights and remedy of the City and Consultant provided under this Section are not exclusive and are in addition to any other rights and remedies provided by law or appearing in any other section of this Agreement.

17. Compliance with Laws, Rules, and Regulations. Services performed by Consultant pursuant to this Agreement shall be performed in accordance and full compliance with all applicable federal, state, and City laws and any rules or regulations promulgated thereunder.

18. Exhibits Incorporated. All exhibits referred to in this Agreement and attached to it are hereby incorporated in it by this reference. In the event there is a conflict between any of the terms of this Agreement and any of the terms of any exhibit to the Agreement, the terms of the Agreement shall control the respective duties and liabilities of the parties.

19. Independent Contractor. It is expressly understood and agreed by both parties that Consultant, while engaged in carrying out and complying with any of the terms and conditions of this Agreement, is an independent contractor and not an employee of the City. Consultant expressly warrants not to represent, at any time or in any manner, that Consultant is an employee or servant of the City.

20. Integration and Entire Agreement. This Agreement represents the entire understanding of City and Consultant as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters contained herein. This Agreement may not be modified or altered except by amendment in writing signed by both parties.

21. Jurisdiction and Venue. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas. Jurisdiction of litigation arising from this Agreement shall be in the State of California, in the County of Monterey or in the appropriate federal court with jurisdiction over the matter.

22. Severability. If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said laws, but the remainder of the Agreement shall continue to be in full force and effect.

23. Notices.

(A) Written notices to the City hereunder shall, until further notice by City, be addressed to:

SAMPLE

City Manager
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

With a copy to:

City Attorney
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

(B) Written notices to the Consultant shall, until further notice by the Consultant, be addressed to:

[Contact Information for Consultant including Title, Address, Email, and Phone #]

(C) The execution of any such notices by the City Manager shall be effective as to Consultant as if it were by resolution or order of the City Council, and Consultant shall not question the authority of the City Manager to execute any such notice.

(D) All such notices shall either be delivered personally to the other party's designee named above, or shall be deposited in the United States Mail, properly addressed as aforesaid, postage fully prepaid, and shall be effective the day following such deposit in the mail.

24. Nondiscrimination. During the performance of this Agreement, Consultant shall not discriminate against any employee or applicant for employment because of race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years) or disability. Consultant shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years) or disability.

25. Conflict of Interest. Consultant warrants and declares that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, in any manner or degree which will render the services required under the provisions of this Agreement a violation of any applicable local, state or federal law. Consultant further declares that, in the performance of this Agreement, no subcontractor or person having such an interest shall be employed. In the event that any conflict of interest should nevertheless hereinafter arise, Consultant shall promptly notify City of the existence of such conflict of interest so that City may determine whether to terminate this Agreement. Consultant further warrants its compliance with the Political Reform Act (Government Code section 81000 et seq.) and Salinas City Code Chapter 2A that apply to Consultant as the result of Consultant's performance of the work or services pursuant to the terms of this Agreement.

SAMPLE

26. Headings. The section headings appearing herein shall not be deemed to govern, limit, modify, or in any manner affect the scope, meaning or intent of the provisions of this Agreement.

27. Attorneys' Fees. In case suit shall be brought to interpret or to enforce this Agreement, or because of the breach of any other covenant or provision herein contained, the prevailing party in such action shall be entitled to recover their reasonable attorneys' fees in addition to such costs as may be allowed by the Court. City's attorneys' fees, if awarded, shall be calculated at the market rate.

28. Non-Exclusive Agreement. This Agreement is non-exclusive and both City and Consultant expressly reserves the right to contract with other entities for the same or similar services.

29. Rights and Obligations Under Agreement. By entering into this Agreement, the parties do not intend to create any obligations express or implied other than those set out herein; further, this Agreement shall not create any rights in any party not a signatory hereto.

30. Licenses. If a license of any kind, which term is intended to include evidence of registration, is required of Consultant, its representatives, agents or subcontractors by federal, state or local law, Consultant warrants that such license has been obtained, is valid and in good standing, and that any applicable bond posted in accordance with applicable laws and regulations.

31. Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute a single agreement.

32. Legal Representation. Each party affirms that it has been represented, if it so chose, by legal counsel of its own choosing regarding the preparation and the negotiation of this Agreement and the matters and claims set forth herein, and that each of them has read this Agreement and is fully aware of its contents and its legal effect. Neither party is relying on any statement of the other party outside the terms set forth in this Agreement as an inducement to enter into this Agreement.

33. Joint Representation. The language of all parts of this Agreement shall in all cases be construed as a whole, according to its fair meaning, and not strictly for or against any party. No presumptions or rules of interpretation based upon the identity of the party preparing or drafting the Agreement, or any part thereof, shall be applicable or invoked.

34. Warranty of Authority. Each party represents and warrants that it has the right, power, and authority to enter into this Agreement. Each party further represents and warrants that it has given any and all notices, and obtained any and all consents, powers, and authorities, necessary to permit it, and the persons entering into this Agreement for it, to enter into this Agreement.

35. No Waiver of Rights. Waiver of a breach or default under this Agreement shall not constitute a continuing waiver or a waiver of a subsequent breach of the same or any other provision of this Agreement. The failure to provide notice of any breach of this Agreement or

SAMPLE

failure to comply with any of the terms of this Agreement shall not constitute a waiver thereof. Failure on the part of either party to enforce any provision of this Agreement shall not be construed as a waiver of the right to compel enforcement of such provision or any other provision. A waiver by the City of any one or more of the conditions of performance under this Agreement shall not be construed as waiver(s) of any other condition of performance under this Agreement.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
□ Christopher A. Callihan, City Attorney, or
□ Rhonda Combs, Assistant City Attorney

CONSULTANT

_____

By (Printed Name): _____
Its (Title): _____

SAMPLE

Exhibit A- Insurance Requirements

Insurance Requirements

Consultant shall procure and maintain for the duration of the Agreement insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Consultant, his agents, representatives, employees, or subcontractors. With respect to General Liability and Professional Liability, coverage should be maintained for a minimum of five (5) years after Agreement completion.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

(A) Commercial General Liability ("CGL"): Insurance Services Office Form ("ISO") CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury, and personal & advertising injury with limits no less than **$1,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.

(B) Automobile Liability: ISO Form CA 0001 covering any auto, or if Consultant has no owned autos, hired and non-owned, with limits no less than **$1,000,000** per accident for bodily injury and property damage.

(C) Workers' Compensation insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with a limit of no less than **$1,000,000** per accident for bodily injury or disease.

(D) Professional Liability (also known as Errors and Omissions) insurance appropriate to the work being performed, with limits no less than **$1,000,000** per occurrence or claim, **$2,000,000** aggregate per policy period of one year.

If the Consultant maintains broader coverage and/or higher limits than the minimums shown above, the City of Salinas requires and shall be entitled to the broader coverage and/or higher limits maintained by the Consultant. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

OTHER INSURANCE PROVISIONS

The insurance policies are to contain, or be endorsed to contain, the following provisions:

Additional Insured Status

The City of Salinas, its officers, officials, employees, and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Consultant's insurance (at least as broad as ISO Form CG 20 10, CG 11 85, or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

SAMPLE

Primary Coverage
For any claims related to this Agreement or the project described within this Agreement, the **Consultant's insurance coverage shall be primary coverage** at least as broad as ISO Form CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Consultant's insurance and shall not contribute with it.

Notice of Cancellation
Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the City.

Waiver of Subrogation
Consultant hereby grants to City a waiver of any right to subrogation which any insurer of said Consultant may acquire against the City by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the City has received a waiver of subrogation endorsement from the insurer.

The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City of Salinas for all work performed by the Consultant, its employees, agents, and subcontractors.

Self-Insured Retentions
Self-insured retentions must be declared by Consultant to and approved by the City. At the option of the City, Consultant shall provide coverage to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the consultant shall provide evidence satisfactory to the City guaranteeing payment of losses and related investigations, claim administrations, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Acceptability of Insurers
Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the City.

Claims Made Policies
If any of the required policies provide coverage on a claims-made basis:

1. The Retroactive Date must be shown and must be before the date of this Agreement or the beginning of Agreement work.
2. Insurance must be maintained and evidence of insurance must be provided ***for at least five (5) years after completion of the Agreement of work.***
3. If coverage is canceled or non-renewed, and not ***replaced with another claims-made policy form with a Retroactive Dat***e prior to the Agreement effective date, the Consultant must purchase "extended reporting" coverage for a minimum of ***five (5)*** years after completion of Agreement work.
4. A copy of the claims reporting requirements must be submitted to the City for review.

SAMPLE

Verification of Coverage
Consultant shall furnish the City with original certificates and amendatory endorsements or copies of the applicable insurance language effecting coverage required by this Agreement. All certificates and endorsements are to be received and approved by the City before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

Subcontractors
Consultant shall require and verify that all sub-consultants and/or subcontractors maintain insurance meeting all the requirements stated herein, and Consultant shall ensure that Entity is an additional insured on insurance required from such sub-consultants and/or subcontractors.

Special Risks or Circumstances
City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Maintenance of Insurance
Maintenance of insurance by Consultant as specified shall in no way be interpreted as relieving Consultant of its indemnification obligations or any responsibility whatsoever and the Consultant may carry, at its own expense, such additional insurance as it deems necessary.

SAMPLE

Exhibit B- Scope of Service

[Scope of Service; Compensation]

~End of Appendix A~

SAMPLE

ATTACHMENT C

SafeRock

Modern Security, Shaping the Future.

Corporate: 1(888) 833-2844
N.A Division: 1(877) 477-7771
Investor Relations: 1(888) 786-0280
www.SafeRockSecurity.com

SB | DVBE Certification ID: 2035446
Woman Owned Enterprise
Minority Owned Enterprise
PPO No. 121921

Request for Proposals:

Title: City of Salinas
Uniformed Security Guard Services

Attention:
City Hall
Public Works Department
ATTN: Cristina Gonzalez
200 Lincoln Avenue Salinas, CA 93901

SafeRock

Megan Zadeh, CEO and Founder
Phone: 508-285-8557
Email:Megan@safeRockSecurity.com
2570 N First St, 2nd Floor
San Jose, California 95131

Section 1. Cover Letter

"Cover Letter: All proposals must be accompanied by a cover letter not exceeding one page and should provide firm information and contact information as follows:

Contact Info: The name, address, telephone number, and fax number of Contractor's primary contact person during the solicitation process through potential contract award.

Firm Info: Description of the type of organization (e.g. corporation, partnership, including joint venture teams and subcontractors) and how many years it has been in existence.

Signed Signature Page/Verification of Licensure and Signed Addenda (if any addenda were released for this solicitation): Proposal packages submitted without the signed Signature Page/Verification of Licensure (Attachment 2) will be deemed non-responsive. All signatures must be manual and in BLUE ink. All prices and notations must be typed or written in BLUE ink. Errors may be crossed out and corrections printed in ink or typed adjacent and must be initialed in BLUE ink by the person signing the proposal. "

Section 1 Overview

1.1 SafeRock Cover Letter
1.2 signed Signature Page/Verification of Licensure (Attachment 2)
1.3 Addenda 1

Cover Letter

SafeRock

Mozhgan Tabibada
Founder and CEO
611 Wilshire Blvd, Suite Suite 900
Los Angeles, CA 90017
Email: Megan@SafeRockSecurity.com
Phone: 1(888) 833-2844

City of Salinas, California
Purchasing Division
65 W. Alisal Street
Salinas, CA 93901

May 28, 2025

RE: Proposal Submission – Uniformed Security Guard Services | The City of Salinas

On behalf of SafeRock, Inc., a certified Woman- and Minority-Owned security services provider, I am pleased to submit our proposal in response to the City of Salinas' request for Uniformed Security Guard Services. We are confident that SafeRock's modernized approach to protective services, operational excellence, and deep commitment to public safety are in alignment to uniquely position us to deliver measurable outcomes across the City's diverse portfolio of public facilities.

As a nationally scaled provider with trajectory toward becoming a publicly traded company , SafeRock leverages over a decade of municipal and agency experience and insights across California. Our active portfolio includes contracts with the California Department of Transportation (Caltrans), Housing Authorities, Public Health Departments, the Health and Human Services Department and local municipalities, each requiring strict compliance, trained personnel, and community-centric protocols. At the heart of our success lies our proprietary Axess AcademyTM training platform, ScrtyXTM compliance reporting system, and a leadership team composed of mission-driven security professionals with public service backgrounds.

We recognize the critical importance of professionalism, proactivity, organization agility, responsiveness, and transparent communication in this engagement. Our proposal outlines a fully scalable Project Management driven Eco-System and staffing plan, 24/7/365 operations center, dedicated on-call supervisory structure, and a commitment to seamless collaboration with City staff and stakeholders encompassed within rigorous oversight and service quality assurance protocols and standards. Whether through rapid site mobilization or routine post execution, our team is equipped to uphold the highest standards of accountability, stewardship and public trust.

We thank you for the opportunity to present this proposal and welcome the chance to serve as a partner in advancing the City of Salinas' public safety objectives. Should you require any additional information or documentation, please contact me directly at (805) 285-8557 or via email at megan@saferocksecurity.com.

Respectfully,
Megan Zadda
Chief Executive Officer
SafeRock Security, Inc.
2570 N First St, 2nd Floor
San Jose, California 95131
megan@saferocksecurity.com
(888) 833-2844

Mozghan T.

Section 2.
Pre-Qualifications/Licensing

"Pre-Qualifications/Licensing: *Contractor must acknowledge in writing that it meets all of the pre- qualifications and licensing requirements as set forth in Section 3 of this RFP. "*

Section 2 Overview

1.1 Section 3 Acknowledgement
1.2 Business License Information and Documentation
1.3 Capabilities Statement

SafeRock Qualifications / Licensing Statement

Section 2.1 - Section 3 Acknowledgement
Section 2: Pre-Qualifications/Licensing

SafeRock, Inc. hereby affirms that it meets and exceeds all Pre-Qualifications and Licensing Requirements as outlined in Section 3 of the City of Salinas' RFP for Uniformed Security Guard Services.

SafeRock is a C-Corporation registered in the State of California, duly licensed by the Bureau of Security and Investigative Services (BSIS) under PPO License No. 121921, and maintains full compliance with all applicable State of California regulatory and operational mandates. Our organization has provided professional uniformed security services exclusively to public agencies for over 10 years, including municipal governments, transportation authorities, public health departments, and housing authorities across the State.

We maintain a deep understanding of municipal service environments and their security risk profiles. Our contracts with clients such as Caltrans District 4 (Oakland), the Housing Authority of the County of Santa Clara, and the City of Newport Beach provide direct equivalency to the Scope of Work and facilities profile outlined in Sections 7 and 15 of this RFP. SafeRock's success rate is reflected in performance continuity, contract renewals, and incident reduction metrics across sites, with cost-benefit advantages derived from strategic post coverage planning, technology-supported reporting, and scalable staffing frameworks.

A dedicated Project Manager with previous municipal experience will be assigned to this contract. Our designated contact will lead onboarding, maintain continuous communication with City personnel, and provide real-time responsiveness through our 24/7/365 Operations Center.

In summary, SafeRock satisfies all minimum requirements, including:

- A proven track record of 10+ years of experience, with direct relevance to the scope and nature of services requested by the City of Salinas.
- Assignment of a qualified Project Manager with prior experience supporting municipalities.
- Full licensing and regulatory compliance under California BSIS (PPO #121921).
- A comprehensive suite of guard services, supported by proprietary training (Axess Academy™), compliance infrastructure (ScrtyX™), and organizational capacity tailored to public sector engagements.
- We welcome the opportunity to demonstrate our capabilities in detail and to partner with the City of Salinas in delivering exceptional security services.

Full Name: **Megan Zadda**

Signature: Mozhgan Tabibzada

Date: **05/28/2025**

Section 2.2 - Tangible Insights
Section 2: Pre-Qualifications/Licensing

Section 2 – Pre-Qualifications / Licensing

SafeRock, Inc. hereby affirms that it meets and exceeds all Pre-Qualifications and Licensing Requirements as outlined in Section 3 of the City of Salinas' Request for Proposals for Uniformed Security Guard Services. SafeRock is a C-Corporation registered in the State of California, duly licensed by the Bureau of Security and Investigative Services (BSIS) under PPO License No. 121921, and maintains full compliance with all regulatory requirements applicable to security guard services within the State of California. Our license documentation is included in Exhibit A: Licensing Credentials.

As a certified Woman- and Minority-Owned Business Enterprise, SafeRock has provided professional uniformed security services exclusively to public agencies for over 10 years, including contracts with:

- Caltrans District 4 – Oakland Headquarters & Maintenance Yards
- Housing Authority of the County of Santa Clara
- City of Newport Beach – Parks and Public Facilities Patrol
- Los Angeles County Department of Public Health
- Placer County County-Wide Armed/Un-Armed Security Officer and Public Parks and Facilities Patrol

These contracts are directly equivalent to the scope and complexity of work described in Section 7 – Scope of Work and Section 15 – List of Facilities of this RFP. SafeRock's service model has consistently yielded high performance outcomes, including reduction of property damage, improved public engagement, and full regulatory compliance—demonstrating a measurable return on investment for our clients.

We will assign a dedicated Project Manager with extensive experience overseeing municipal and county security contracts. This individual will serve as the single point of contact, responsible for contract performance, compliance, and continuous collaboration with City-designated personnel. This role is supported by a centralized 24/7/365 Operations Center, Field Supervisors, and a cross-trained relief officer pool to ensure uninterrupted coverage.

Full Name: **Megan Zadda**

Signature: Mozhgan Tabibada

Date: **05/28/2025**

Bureau of Security and Investigative Services

CONSUMER AFFAIRS

Private Patrol Operator

SAFEROCK
27010 PACIFIC TERRACE DR
MISSION VIEJO, CA 92692-5001

The above is licensed as a Corporation with the State of California Bureau of Security and Investigative Services

Secretary - MOZHGAN TABIBADA
CFO - MOZHGAN TABIBADA
CEO - MOZHGAN TABIBADA
Qualified Manager - MOZHGAN TABIBADA

Capabilities Statement

Modern Security, Shaping the Future.

About Us

At SafeRock we understand the pivotal significance of our internal security personnel in the seamless provision of security solutions to our Government Partners. Our dedication revolves around equipping our personnel with comprehensive training and innovative technology to ensure an unparalleled level of service We take pride in our ability to stay agile and adapt to an extensive array of requirements and regulation, with seamless implementation and scalability. In alignment with ongoing nationwide initiatives, we take a firm stand in recognizing and addressing the urgency of climate change. Our dedication to sustainability is purposeful, and we have undertaken a pledge to uphold our security services contracts with an unwavering commitment to achieving a net-zero carbon footprint. We are not just safeguarding your security needs, but also making a meaningful contribution to the environment.

Step 3: En Route to Site

- Preparation: Dispatched personnel prepare for departure, ensuring they have the necessary equipment, uniforms, and any specific tools or documents required for the incident.
- Travel: The patrol team proceeds to the site, adhering to safe driving practices and maintaining communication with the communications center to provide updates on their estimated time of arrival (ETA).

Step 4: Site Arrival and Initial Actions

- Assessment: The operator evaluates the information to determine the level of response required (e.g., routine check, urgent intervention, armed or unarmed personnel).
- Dispatch Decision: Based on the assessment, the operator selects the appropriate personnel and dispatches them to the site. This decision is informed by our KPI database and historical data to ensure optimal resource allocation.
- Communication with Patrol Team: The operator communicates the incident details to the selected patrol team, providing them with all necessary information and instructions.

Professional qualifications and experience
SafeRock Organization-wide Mission Statement and Site Specific Values

SafeRock
Company Mission Statement

Transforming Security through Innovation
SafeRock is a pioneering security services company poised to revolutionize the industry by seamlessly integrating cutting-edge technology and innovative practices with the traditional foundation of security guard services. As a Woman Owned and Minority owned enterprise, SafeRock embraces diversity and inclusivity as core principles, enriching our approach to security solutions.

Empowering Excellence: "Axess Academy"
At the heart of SafeRock's success lies the commitment to continuous learning. Our "axess academy" sets the industry benchmark for training and development, ensuring that our security officers possess the skills and knowledge to excel in any situation. By investing in their growth, we provide our clients with security personnel who are not only adept but also empathetic and responsive.

Blending Technology and Tradition
SafeRock recognizes that modern security demands a blend of technology and human expertise. Our unique approach combines state-of-the-art surveillance systems, AI-powered analytics, and real-time monitoring with the professionalism and vigilance of our highly trained security officers. This synergy provides clients with unparalleled protection against evolving security threats.

Sustainability as a Cornerstone
Net 0 Carbon Emissions SafeRock is driven by a resolute commitment to environmental responsibility. As a trailblazer in the security industry, we are dedicated to achieving a net 0 carbon emissions footprint. Through strategic initiatives, efficient resource management, and the adoption of renewable energy sources, SafeRock aims to set a precedent for environmental stewardship within our sector.

National Brand and Beyond
SafeRock's innovative approach, paired with our dedication to excellence and sustainability, positions us as the partner of choice for organizations seeking comprehensive security solutions that evolve with the times.

Our commitment to diversity, education, and sustainability propels us forward As SafeRock strides towards becoming a household name, we invite you to join us on this journey towards a safer and more sustainable future.

Site Specific Values

Community Centric, Problem Solving Security
Lead with intention towards problem solving, Prioritizing the well-being of the community we serve. By focusing on proactive problem-solving, we aim to create a safe and supportive environment for all stakeholders alike. Our security officers are trained to address issues promptly and effectively, fostering a sense of trust and safety within the community.

Engage With Empathy
Understanding and compassion are at the core of our interactions. We recognize the challenges faced by individuals in crisis and approach every situation with empathy. Our goal is to provide reassurance and support, ensuring that all individuals feel respected and valued.

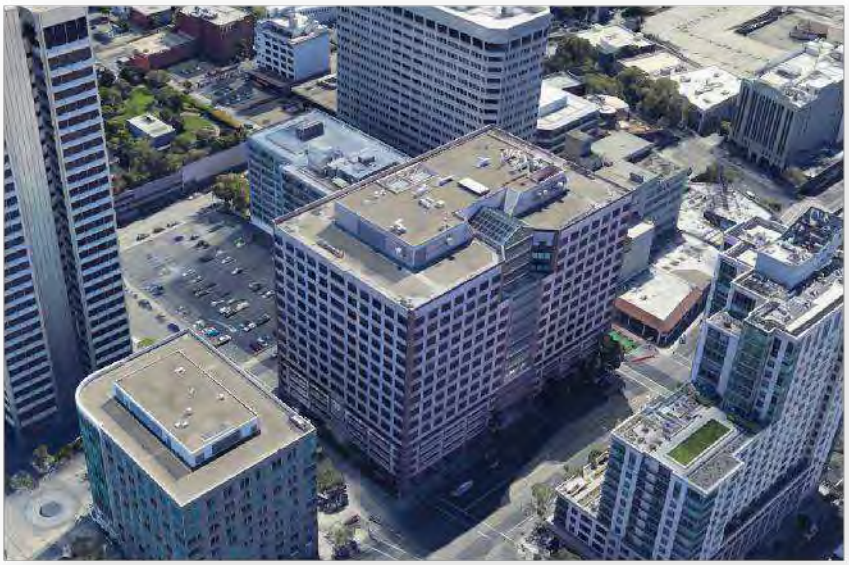
Objective Reporting that leads into Integrity-Driven Insights
SafeRock is committed to delivering integrity-driven insights and reporting that provide the City of Salinas with accurate, transparent, and actionable information. Our approach ensures that all data is collected and analyzed objectively, with comprehensive documentation of incidents and activities. We maintain open and honest communication with all stakeholders, delivering timely daily, weekly, and monthly reports that reflect the true state of operations. Through rigorous verification processes and a commitment to ethical reporting practices, SafeRock ensures that every report we provide is a reliable foundation for informed decision-making, fostering a strong partnership built on trust and accountability.

Professional qualifications and experience
Demonstrated Service Quality Assurance through Tangible and Measurable Insights

SafeRock Case Study Utilizing Parallel Projects Within Our Diverse Portfolio of Public Sector Partnerships
At SafeRock, we deliver security solutions that are intentional towards creating measurable outcomes for Government Facilities across California. By combining operational insights, adherence to contract terms, compliance driven framework with a commitment to innovation, we have consistently safeguarded facilities, enhanced public safety, and optimized resource allocation designated to the facilities we serve. The following case studies showcase our success in projects directly aligned with City of Salinas's outlined scope in the the RFP highlighting our ability to address similar challenges with solutions based outcomes for all stakeholders alike.

State of California, Department of Transportation / California Highway Patrol Radio Communications Center
Caltrans District 4 Headquarters, CHP Northern California Dispatch Center
111 Grand Avenue, Oakland, CA 94612

Site Insights
17 story facility including rooftop, Caltrans executive penthouse level(s), CHP dispatch center, 5 level parking garage and basement.



Personnel Allocation
- 24/7 Security Guard Services
- 11 total security guards on-site

Security Staff Classification(s)
- 2 Lobby Ambassadors
- 2 Rover Patrol Officers
- 2 Special Assignment Officers
- 1 Visitor/Vendor check-in and Temporary ID Station
- 1 Parking Garage Security Officer
- 1 Lead Security Officer within the Security Management Office
- 1 Security Guard Manager
- 1 Designated Dispatch Analyst

AOR (Areas of Responsibility) and AOI (Areas of Interest)
The California Department of Transportation (Caltrans) District 4 Headquarters is a high-profile government facility located in downtown Oakland, CA encompassing a 15-story High-Rise (including rooftop and basement) serving as the administrative hub for transportation operations and CHP across the Bay Area. SafeRock was entrusted with providing comprehensive, 24/7 security services for this vital infrastructure, ensuring a secure and efficient working environment for Caltrans employees, government officials, and visitors.

Security Console Officers (Lobby Reception Kiosk)
- Monitoring facility-wide CCTV feed.
- Screening and badging all visitors, vendors, and temporary personnel.
- Verifying identification and processing access credentials.
- Providing wayfinding assistance and customer service.

2 Roving Officers patrolling the interior and exterior of the building to
- Reassess positioning as needed by the flow of traffic.
- Recieve shipments from the loading docks and document appropriately.
- Canvass the entirety of the facility including all restrooms and 15 floors (plus rooftop and basement)
- Daily Maintenance inspections with attentiveness for leaks, inoperable locks, lights, flooding, potential gas leaks etc.
- Deter unauthorized access.
- Monitor for safety hazards.
- Respond to security incidents.
- Clear Stair-Wells and other low traffic building AOI's for vulnerable individuals in need of help and other occurrences.

Professional qualifications and experience
Demonstrated Service Quality Assurance through Tangible and Measurable Insights

SafeRock Case Study Utilizing Parallel Projects Within Our Diverse Portfolio of Public Sector Partnerships
At SafeRock, we deliver security solutions that are intentional towards creating measurable outcomes for Government Facilities across California. By combining operational insights, adherence to contract terms, compliance driven framework with a commitment to innovation, we have consistently safeguarded facilities, enhanced public safety, and optimized resource allocation designated to the facilities we serve. The following case studies showcase our success in projects directly aligned with City of Salinas's outlined scope in the the RFP highlighting our ability to address similar challenges with solutions based outcomes for all stakeholders alike.

County of Placer HHS Center: Department of Health and Human Services

AOR - Areas of Responsibility
SafeRock's comprehensive security services Framework for Placer County's state-of-the-art Health and Human Services (HHS) building, a modern facility designed to house multiple county agencies under one roof, streamlining public services and inter-agency collaboration.

This multi-functional hub requires a tailored security approach that balances public accessibility with strict compliance, safety protocols, and controlled access measures. SafeRock ensures seamless policy implementation by overseeing CCTV monitoring, enforcing security best practices, and providing on-site liaison services for inter-agency coordination.

Our team manages conference room security and county meeting protocols, ensuring that sensitive discussions and public hearings are conducted in a controlled and professional environment, similar to the security framework required for City of Salinas's (City of Salinas) board meetings. Security officers are trained in visitor management, de-escalation techniques, and emergency response protocols, allowing them to safeguard county personnel, residents, and stakeholders attending meetings and public forums. Additionally, SafeRock's presence extends beyond the building's interior, with perimeter patrols and parking lot security operations to maintain a secure environment for county employees and visitors.

Servicing this newly built, state-of-the-art facility, SafeRock played a pivotal role in educating the public on proper access points, ensuring a smooth and controlled flow of visitors while maintaining strict security measures for sensitive agency spaces. Our security team conducted on-site public engagement, directing individuals to appropriate entryways, screening locations, and service areas, minimizing confusion and reducing unauthorized access attempts. Additionally, we implemented hourly patrols of staff entrances, reinforcing controlled access to employee-only areas and ensuring site personnel safety from volatile or unauthorized public interactions. By integrating advanced surveillance technology, policy-driven security enforcement, and a proactive response framework, SafeRock delivers a comprehensive security strategy that ensures Placer County's HHS building operates as a safe, efficient, and well-managed facility for all stakeholders.

Behavioral Health Expertise & Alignment: Proven Readiness Through Lotus Integration

SafeRock's longstanding partnership with Lotus Behavioral Health Center has uniquely prepared our operations team and field officers for the demands and sensitivities required at Nevada County's Crown Point and Brighton Greens facilities. Lotus, a regional leader in outpatient psychiatric care, transitional support, and high-acuity client services, operates in an environment marked by elevated risk factors and complex interpersonal dynamics. In supporting Lotus over the past three years, SafeRock has developed and field-tested post strategies specific to trauma-informed environments—balancing physical safety with de-escalation-first protocols that prioritize dignity, empathy, and rapport with both staff and clients.

The behavioral health service model requires more than a security presence—it requires a situationally adaptive, emotionally intelligent team. At Lotus, our officers are trained to intervene non-aggressively in behavioral escalations, assist in voluntary and involuntary check-ins, and maintain a calm and steady presence during client medication cycles, group sessions, and emergent behavioral episodes. These exact responsibilities mirror those outlined in Nevada County's RFP for the Crown Point Behavioral Health Facility, where staff, patients, and visitors interact in a similarly sensitive, high-expectation setting. The ability to balance firmness with humanity has become a core tenet of SafeRock's behavioral health deployment model.

Operationally, our experience at Lotus has allowed us to build a repeatable, scalable implementation framework for mental health and social services environments. We have pre-developed training modules through Axess Academy for scenarios ranging from de-escalation to dual-diagnosis engagement, along with embedded ScrtyX reporting workflows tailored to behavioral risk environments. Our officers are briefed daily via digital modules and micro-quizzes to ensure alignment with HIPAA, visitor tracking, and medical facility access protocols—ensuring seamless transfer of these same operational practices into Nevada County's behavioral health and social service locations.

Moreover, SafeRock's supervisory structure, client communication practices, and post auditing routines were built in tandem with Lotus to address real-time risks and maintain transparency at every operational layer. These systems, now hardened through real-world practice, will allow us to execute a near plug-and-play transition into County-operated facilities. From initial post onboarding to live reporting, our behavioral health capabilities—proven and refined through Lotus—enable us to deliver the County a team that's not just trained for the environment, but fully immersed in it. This existing alignment ensures a low-friction launch, high reliability, and immediate continuity of service.

LOTUS
BEHAVIORAL HEALTH CRISIS CENTER

Professional qualifications and experience
Demonstrated Service Quality Assurance through Tangible and Measurable Insights

San Bernardino County Housing Authority (HACSB), Housing Programs Office (HPO)
672 S Waterman Ave, San Bernardino, CA 92408, USA

The Housing Programs Office (HPO) at the Housing Authority of the County of San Bernardino (HACSB), located at 715 E. Brier Drive, San Bernardino, CA, serves as a critical administrative hub for the management and coordination of housing programs, rental assistance, and supportive services for the community.

As an essential facility for public housing programs, Section 8 administration, and housing choice voucher services, the HPO requires a security strategy tailored to its high-volume foot traffic, client interactions, and regulatory compliance requirements. SafeRock was engaged to provide a specialized security framework that ensures the safety of personnel, clients, and agency partners while maintaining a professional and accessible environment for housing services.

SafeRock's sensitivity training and emotional intelligence-driven approach have been instrumental in equipping our security personnel with the skills needed to navigate diverse visitor interactions at the Housing Programs Office (HPO). Our guards undergo scenario-specific training that integrates emotional intelligence frameworks to de-escalate high-tension situations, such as handling angry landlords disputing lease issues, frustrated applicants facing delays, or distressed individuals seeking housing assistance. Security personnel are trained to assess emotional cues, apply active listening techniques, and use non-confrontational communication to defuse conflicts while maintaining a professional and supportive presence. Additionally, our officers provide structured visitor guidance, ensuring that all guests check in, log their visit, take a number, and wait in the designated waiting areas. Officers are also trained to direct visitors to the appropriate documents or pamphlets that may assist them while they wait, improving overall visitor flow and efficiency. Beyond the facility's entry points, SafeRock extends its security presence to staff parking areas during opening and closing hours, offering peace of mind and a visible deterrent against potential security risks. Officers are responsible for locking and unlocking designated staff and visitor parking lots during business hours, reinforcing a secure and well-managed environment from arrival to departure.

NOTE: SafeRock has implemented a rotating Friday security schedule, mirroring the operational model used by agencies such as the City of Salinas (City of Salinas) and other parallel housing authorities

Placer County Department of Child Support Services (PLDCSS) office
1000 Sunset Blvd in Rocklin, CA

SafeRock provides specialized armed security services for the Placer County Department of Child Support Services (PLDCSS) office, located at 1000 Sunset Blvd in Rocklin, CA, ensuring a safe and structured environment for employees, visitors, and legal representatives. Given the high-stakes nature of child support cases, this facility often experiences heightened emotions, confrontational disputes, and security-sensitive interactions, necessitating a strategic security framework tailored to risk mitigation and controlled access.

SafeRock's armed security personnel are highly trained in weapons screening, visitor logging, and access control enforcement, ensuring that only authorized individuals enter designated areas. At all entry points, officers conduct thorough weapons screening using state-of-the-art detection equipment, preventing unauthorized firearms, edged weapons, or contraband from entering the facility. Our access control measures include real-time visitor tracking, ID verification, and scheduled appointment confirmation, ensuring that all guests adhere to county policies before proceeding to service areas.

To further enhance security, SafeRock officers provide continuous monitoring of high-risk interactions, remaining vigilant for potential escalations and employing de-escalation techniques when necessary. Our team also maintains strict perimeter security, conducting routine patrols of parking lots and facility entryways to deter unauthorized loitering, threats, or safety concerns for county employees and visitors.

Professional qualifications and experience
Demonstrated Service Quality Assurance through Tangible and Measurable Insights

State of California, Department of Transportation / California Highway Patrol Radio Communications Center
Caltrans District 4 Headquarters, CHP Northern California Dispatch Center
111 Grand Avenue, Oakland, CA 94612

1 Parking Garage Security Officer, overseeing:
Multi-clearance-level parking security, managing:
- Caltrans fleet vehicles.
- Executive parking areas.
- CHP parking zones.
- Guiding/checking in visitor vehicles and reserved parking patrons to the appropriate stalls.
- Traffic flow optimization for seamless vehicle entry/exit.

1 Security Officer Managing the Security Management Office, responsible for:
- Issuing and managing ID badges through a structured and compliant process.
- Coordinating with the State of California DOT Access Control Team for real-time credential updates.
- Ensuring strict multi-level clearance protocols.

1 Emergency Response Officer, handling:
Rapid coordination with:
- Caltrans Operations.
- California Highway Patrol (CHP).
- Fleet Management Teams.
- State and Local Law Enforcement Agencies.
- Emergency lockdown and evacuation procedures.

Multi-Tiered Access Control and Badge Management System
SafeRock implemented new behavior patterns and managed operations transitioning a sophisticated multi-clearance-level access badge control system across all 15 floors of the facility:
- Reprogrammed the facility-wide badge system to enforce clearance scanning at all controlled access points.
- Strict adherence to access control compliance, ensuring only authorized personnel gain entry to secure areas.
- Conducted regular access audits in collaboration with state agencies to maintain regulatory compliance.
- Streamlined visitor and vendor badge issuance, ensuring real-time tracking and security logging.

Integration of Technology in Security Operation - Implemented technology-driven security enhancements to streamline security operations and improve real-time situational awareness

Real-time digital logging of security events, including
- Incident reports.
- Access control alerts.
- Security patrol verification.
- Geo-fenced mobile patrol tracking, ensuring full compliance with assigned coverage zones.
- Multi-channel radio communication system, facilitating direct coordination with law enforcement, facility management, and emergency responders.

Notable Facility Security Features Managed by SafeRock
SafeRock ensured the safeguarding of key government infrastructure assets, including:
- Total Building Square Footage: 810,000 sq. ft.
- Parking Garage CapaCounty: 500+ vehicles, including fleet, executive, and contractor parking.
- 15 floors of secured office space, featuring high-clearance executive offices and mission-critical operations rooms.
- Statewide emergency coordination center for California’s transportation network.
- Comprehensive CCTV coverage, integrated with real-time badge-access monitoring systems.

SafeRock’s performance at Caltrans District 4 Headquarters underscores our proven ability to manage complex, high-security environments. Our advanced security framework, real-time incident response, and strategic access control solutions to create a secure collaborative eco-system make us the ideal partner for the City of Salinas Smart Corner Security Services contract.

Professional qualifications and experience
Demonstrated Service Quality Assurance through Tangible and Measurable Insights

Case Study: Expertise in Transient Intervention & Encampment Management

Housing Authority of the County of San Bernardino (HACSB) – Waterman Gardens Project
Upon assuming security operations at the HACSB Waterman Gardens Project, SafeRock was tasked with addressing persistent transient encampments and unauthorized occupancy across the site. Our team executed a comprehensive encampment clearing initiative, leveraging emotional intelligence protocols to ensure a humane and structured approach to the relocation of unhoused individuals.

SafeRock's security officers underwent specialized training in transient intervention, crisis de-escalation, and resource-driven engagement to handle encampment disbandment with dignity and compliance. Officers provided structured and documented notifications before initiating clearances, ensuring that residents were given ample time to gather personal belongings. During the removal process, our team engaged in non-confrontational dialogue, directing individuals to local assistance programs and alternative housing resources.

Post-clearance, SafeRock established a preventative security framework, implementing routine patrols, perimeter monitoring, and rapid response measures to prevent future encampment resurgence. By maintaining a consistent security presence, we restored site integrity, improved resident safety, and facilitated the revitalization of Waterman Gardens into a secure and livable community.

County of Newport Beach, Public Works Department – Overnight County-Wide Patrols & Homeless Outreach Collaboration
SafeRock provides overnight security patrols for 38 County-owned facilities across Newport Beach, ensuring the protection of public buildings, parks, beaches, and restrooms while also addressing transient activity in public spaces. Our approach balances public safety enforcement with compassionate intervention, ensuring that unhoused individuals are directed toward services rather than forcibly displaced without support.

Our security officers actively collaborate with the PATH (People Assisting the Homeless) Program, distributing information on temporary shelters, transitional housing, and supportive resources to individuals found sleeping in public parks, beach areas, and County facilities. This proactive engagement allows SafeRock to clear public spaces of unauthorized occupancy while simultaneously connecting individuals to sustainable housing pathways.

In addition to patrolling high-traffic public areas, SafeRock maintains a presence at County restrooms and public access points, ensuring that facilities remain safe, clean, and accessible to the community. Our security framework includes visibility-based deterrence patrols, ensuring that residents and visitors feel safe when utilizing public spaces. By combining structured security enforcement with human-centered outreach, SafeRock supports Newport Beach's commitment to public safety, community welfare, and responsible transient intervention.

PORTFOLIO

+108

Total Active Government Sites Protected

SafeRock's NPPI Policy: Proactive Approach to Cybersecurity and Information Protection

Safeguarding Sensitive Information in the Era of Cyber Crime
In response to the recent global surge in cybercrime, particularly targeting sensitive Non-Public Personal Information (NPPI) and critical data, SafeRock has taken a proactive stance in fortifying our cybersecurity measures. Recognizing the importance of safeguarding the City of Salinas information and critical data, we have established a dedicated Cybersecurity Team focused on ensuring the proper organizational-wide handling of sensitive information.

The Cybersecurity Team: A Specialized Task Force
Our Cybersecurity Team comprises experts in information security, data protection, and cyber threat analysis. This specialized task force is responsible for:

- **Risk Assessment:** Conducting regular assessments to identify potential vulnerabilities and emerging threats to the County's information and critical data.
- **Security Protocols:** Developing and implementing robust security protocols, including encryption, access controls, and secure communication channels, to protect sensitive information from unauthorized access or breaches.
- **Employee Training:** Providing comprehensive training to all SafeRock personnel on best practices for handling NPPI and client/agency information, emphasizing the importance of confidentiality and data security.
- **Incident Response:** Establishing a rapid response protocol to swiftly address any potential security incidents, minimizing the impact and preventing the compromise of sensitive information.

Continuous Monitoring and Improvement
Our Cybersecurity Team employs cutting-edge technology and monitoring tools to keep a vigilant eye on our systems and networks. By continuously scanning for suspicious activities and potential threats, we can proactively address vulnerabilities and strengthen our defenses.
We are committed to staying ahead of the curve in cybersecurity, regularly updating our policies and practices to counteract the evolving landscape of cyber threats. This proactive approach ensures that the City of Salinas information and critical data are safeguarded with the utmost diligence, providing peace of mind in an era where cybercrime poses a significant risk.

SafeRock's proactive approach to cybersecurity and information protection underscores our dedication to maintaining the highest standards of security and confidentiality. By investing in a specialized Cybersecurity Team and implementing stringent security measures, we are committed to safeguarding the County's sensitive information and critical data against the emerging threats of the digital age.

SafeRock Analytics

SafeRock's Analytics Team is a pivotal component of our security operations, leveraging advanced data analysis techniques to drive informed decision-making and enhance overall security effectiveness. **Analytics plays a crucial role in enhancing our service quality and setting us apart in the security industry.** Comprising of professionals with expertise in data analysis, statistical modeling, and predictive analytics, our team is equipped with the necessary tools and knowledge to extract valuable insights from large datasets. Their primary functions include real-time monitoring and alerting, predictive modeling and risk assessment, performance evaluation and optimization, and strategic decision support. By continuously monitoring security metrics, identifying trends and patterns, and forecasting potential risks, our Analytics Team empowers decision-makers with actionable insights to optimize resource allocation, prioritize security measures, and mitigate threats effectively. Their expertise enables us to stay ahead of evolving security challenges, ensuring the safety and security of our clients' assets and stakeholders

Expertise in Data Analysis
SafeRock's Analytics Team comprises skilled professionals with expertise in data analysis, statistical modeling, and predictive analytics. They possess advanced analytical tools and techniques to extract meaningful insights from large datasets, enabling us to identify trends, patterns, and anomalies that impact security operations.

Real-time Monitoring and Alerting
One of the key functions of our Analytics Team is real-time monitoring and alerting. By continuously monitoring various security metrics and indicators, such as patrol routes, incident reports, and access control logs, our team can quickly identify and respond to security threats or breaches as they occur, minimizing potential risks and ensuring timely intervention.

Predictive Modeling and Risk Assessment
Our Analytics Team utilizes predictive modeling techniques to forecast security risks and anticipate potential threats proactively. By analyzing historical data and identifying risk factors, such as high-crime areas, past site reports, traffic trends or vulnerable entry points, our team can develop predictive models that help prioritize resource allocation and implement intentional security measures to prepare for risks effectively.

Performance Evaluation and Optimization
SafeRock's Analytics Team conducts ongoing performance evaluation of security operations to assess effectiveness and identify areas for improvement. Through comprehensive performance metrics analysis, including response times, incident resolution rates, and patrol coverage, our team can pinpoint operational inefficiencies and optimize resource allocation to enhance overall security performance.

Strategic Decision Support
Our Analytics Team provides strategic decision support to senior management and operational stakeholders by delivering actionable insights and recommendations based on data-driven analysis. Whether it's optimizing patrol routes, adjusting staffing levels, or implementing new technology solutions, our team empowers decision-makers with the information they need to make informed choices that drive operational excellence and security effectiveness.

SafeRock

Modern Security, Shaping the Future.

About Us

At **SafeRock**, we understand the pivotal significance of our internal security personnel in the seamless provision of security solutions to our Government Partners. Our dedication revolves around equipping our personnel with comprehensive training and innovative technology to ensure an unparalleled level of service. We take pride in our ability to stay agile and adapt to an extensive array of requirements and regulation, with seamless implementation and scalability. In alignment with ongoing nationwide initiatives, we take a firm stand in recognizing and addressing the urgency of climate change. Our dedication to sustainability is purposeful, and we have undertaken a pledge to uphold our security services contracts with an unwavering commitment to achieving a net-zero carbon footprint. We are not just safeguarding your security needs, but also making a meaningful contribution to the environment.

Core Competencies

- Armed and Unarmed Security Services
- Risk Assessment and Analysis
- Security Planning and Consulting
- Security Technology Integration
- Emergency Response Planning
- Threat Intelligence
- Security Training and Education
- Compliance and Regulations
- Physical Security Design
- Crisis Communication
- Critical Infrastructure Protection
- GPS and real time Security Guard monitoring
- Access Control Technology
- Facial Recognition Systems
- License Plate Scanners
- Teathered Drone Security
- Droid Security
- Executive Protection
- Fire and Life Safety
- Loss Prevention Strategies

Differenciators

Industry Outlier

- Net 0 Climate Pledge
- Proprietary Reporting Technology
- Nationwide Coverage
- Woman and Minority Owned Enterprise
- Intensive ongoing Training Acadamy
- Dedicated back end and admin team

BSIS

Entity Identifiers

NAICS	Duns & Bradstreet	BSIS PPO	FEIN
561612 / 561621	119102928	121921	92-2750639

UNSPSC	92121500 / 92121504	SOS File	5525188

Certifications

Woman Owned Enterprise

Minority Owned Enterprise

Southern California Minority Supplier Development Council

SAFEROCK ● Active Registration

Unique Entity ID:
ZVH4RRD3DAU3

Doing Business As:
(blank)

Purpose of Registration:
All Awards

CAGE/NCAGE:
9T1U5

Project Implementation Map

Operations Framework

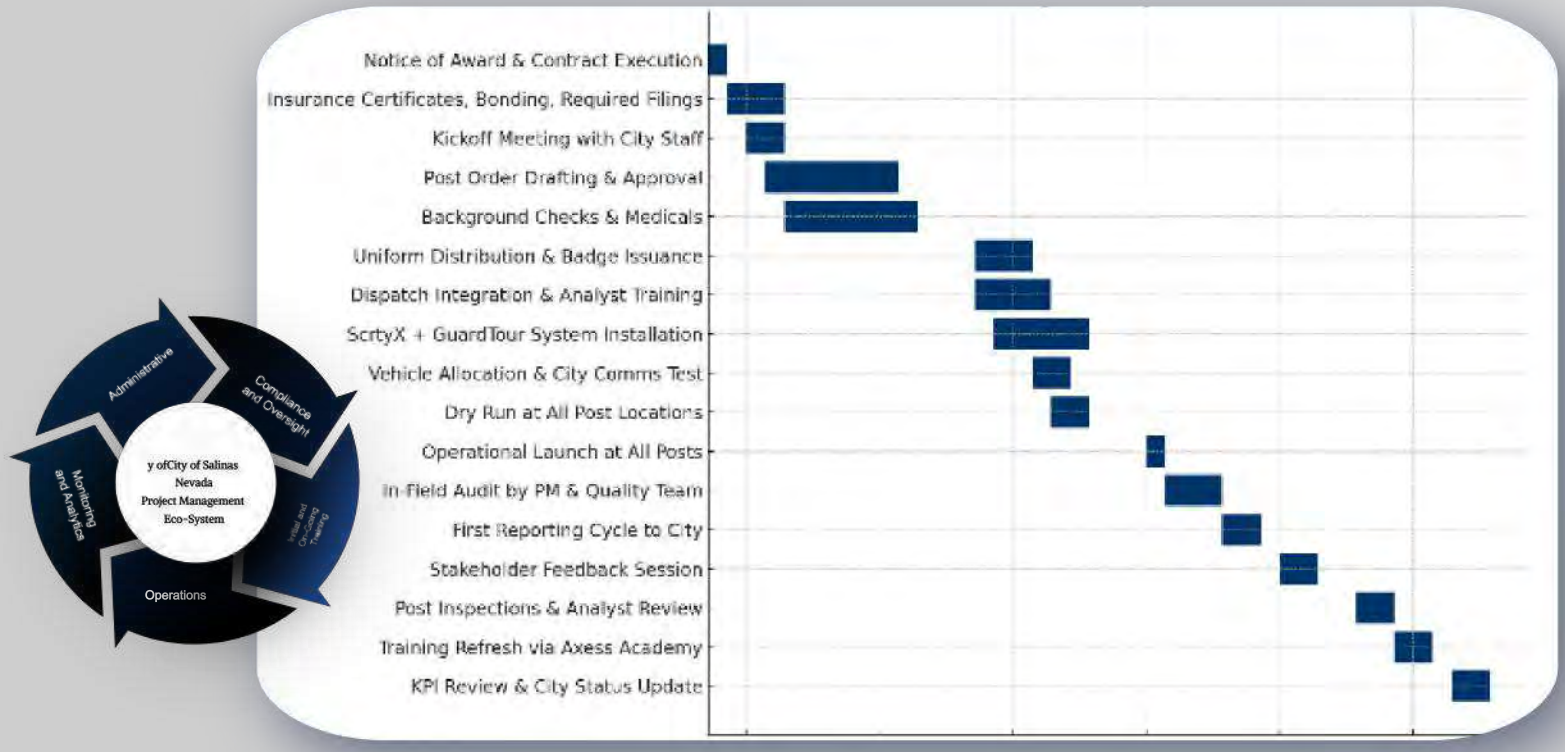
Phase I: Pre-Commencement Stage
This foundational phase begins immediately after contract execution and prior to the mutually agreed upon launch date. During this stage, SafeRock initiates a structured onboarding process in collaboration with the designated client team. Objectives include full site integrations, definition of expected service outcomes, identification of key communication points, and alignment on milestone targets. The goal is to co-develop clearly defined operational guidelines, success criteria, and a tactical workplan that will drive program execution and accountability.

Phase II: Preparation for Day One Operations
The second phase focuses on ensuring full operational readiness and enabling uninterrupted service continuity on Day One. SafeRock's transition team will deploy resources to configure all essential equipment onsite, issue uniforms to designated personnel, verify patrol vehicle placement, and ensure system integrations are live and tested. This phase includes infrastructure validation, post order finalization, and dry-run exercises designed to "de-risk" the operational changeover. Emphasis is placed on precision execution and proactive positioning of all field staff to ensure a seamless transition and optimal Day One performance.

Phase III: Day One Assurance
This phase begins the moment live operations commence. During this critical window, management oversight intensifies with a focus on operational agility and real-time issue resolution. Supervisors and project leadership will monitor site performance, solicit feedback directly from officers, and identify any inefficiencies that require immediate adjustment. Officer input will be used as operational intelligence, helping leadership calibrate procedures. Adjustments and performance insights will be shared with stakeholders to maintain alignment. This framework remains active through the first quarter or until key performance benchmarks confirm operational maturity.

Phase IV: Monthly/Ongoing – Ensuring Operational Integrity
At the conclusion of the first month, SafeRock enters a data-driven performance optimization phase. Site reports, incident logs, and digital activity data will be analyzed to identify patterns, anomalies, and risk trends. Our in-house Analytics team will review daily activity reports (DARs), incident narratives, and geographic heat maps to anticipate vulnerabilities and shape preventative patrol strategies. Recommendations are then provided to the Training and Compliance Division, which implements continuous education via live sessions, reference videos, and updated SOP briefings for the field team. These findings and adaptations are shared with client stakeholders regularly, fostering a month-over-month improvement cycle.

Phase V: Quarterly/Ongoing – Maintaining Staff Accountability
The final phase establishes a quarterly cadence for evaluating on-site personnel performance, compliance, and consistency. SafeRock will assess each security officer against a set of tangible KPIs, including attendance records, reporting accuracy, adherence to site-specific training protocols, and effectiveness in applying equipment and technology. Supervisor insights, client feedback, and documented behavior will inform performance reviews, which may lead to recognition, retraining, or realignment of personnel as needed. This cycle ensures continued service alignment, accountability, and performance resilience throughout the term of the engagement.



Project Implementation Map

Operations Framework

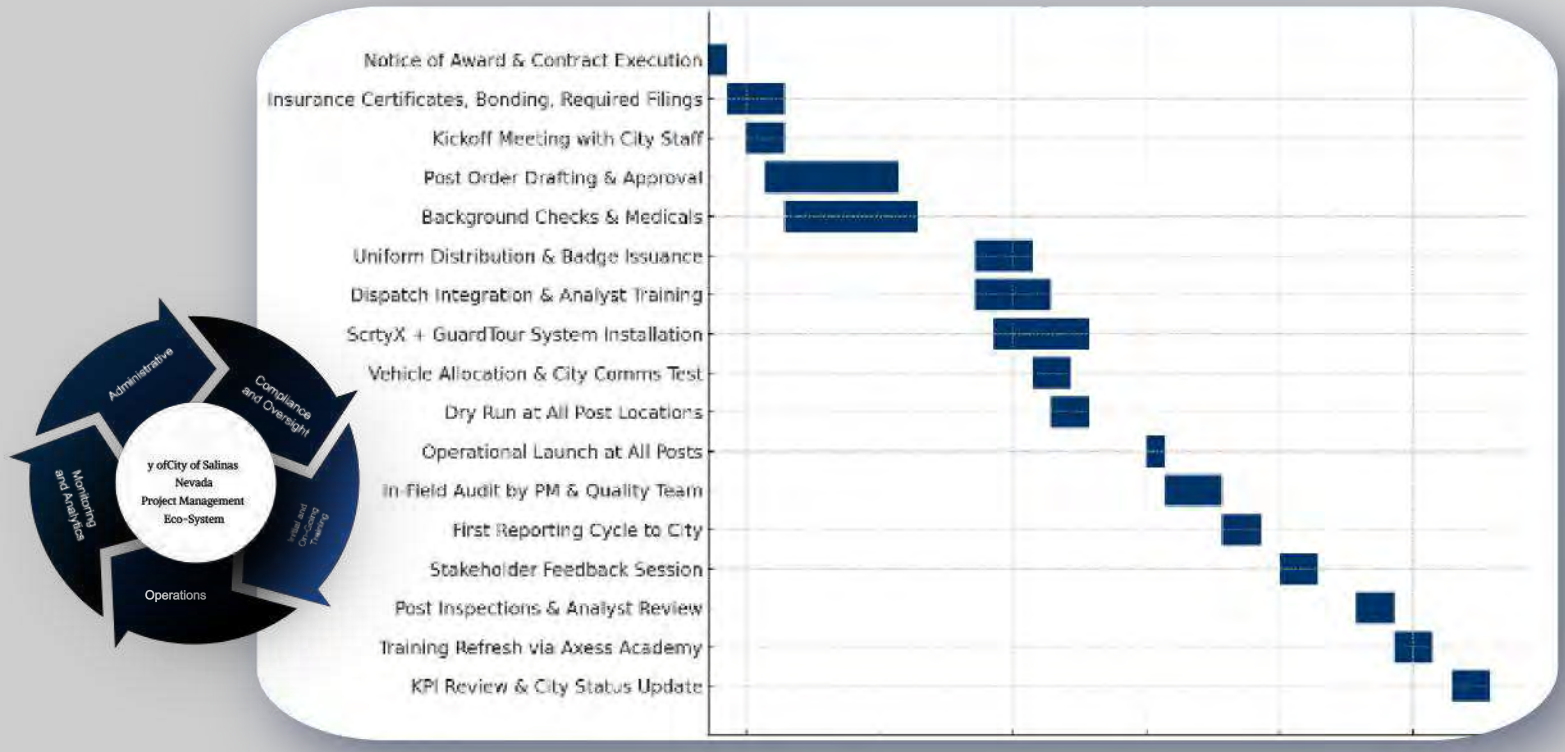
Phase I: Pre-Commencement Stage
This foundational phase begins immediately after contract execution and prior to the mutually agreed upon launch date. During this stage, SafeRock initiates a structured onboarding process in collaboration with the designated client team. Objectives include full site integrations, definition of expected service outcomes, identification of key communication points, and alignment on milestone targets. The goal is to co-develop clearly defined operational guidelines, success criteria, and a tactical workplan that will drive program execution and accountability.

Phase II: Preparation for Day One Operations
The second phase focuses on ensuring full operational readiness and enabling uninterrupted service continuity on Day One. SafeRock's transition team will deploy resources to configure all essential equipment onsite, issue uniforms to designated personnel, verify patrol vehicle placement, and ensure system integrations are live and tested. This phase includes infrastructure validation, post order finalization, and dry-run exercises designed to "de-risk" the operational changeover. Emphasis is placed on precision execution and proactive positioning of all field staff to ensure a seamless transition and optimal Day One performance.

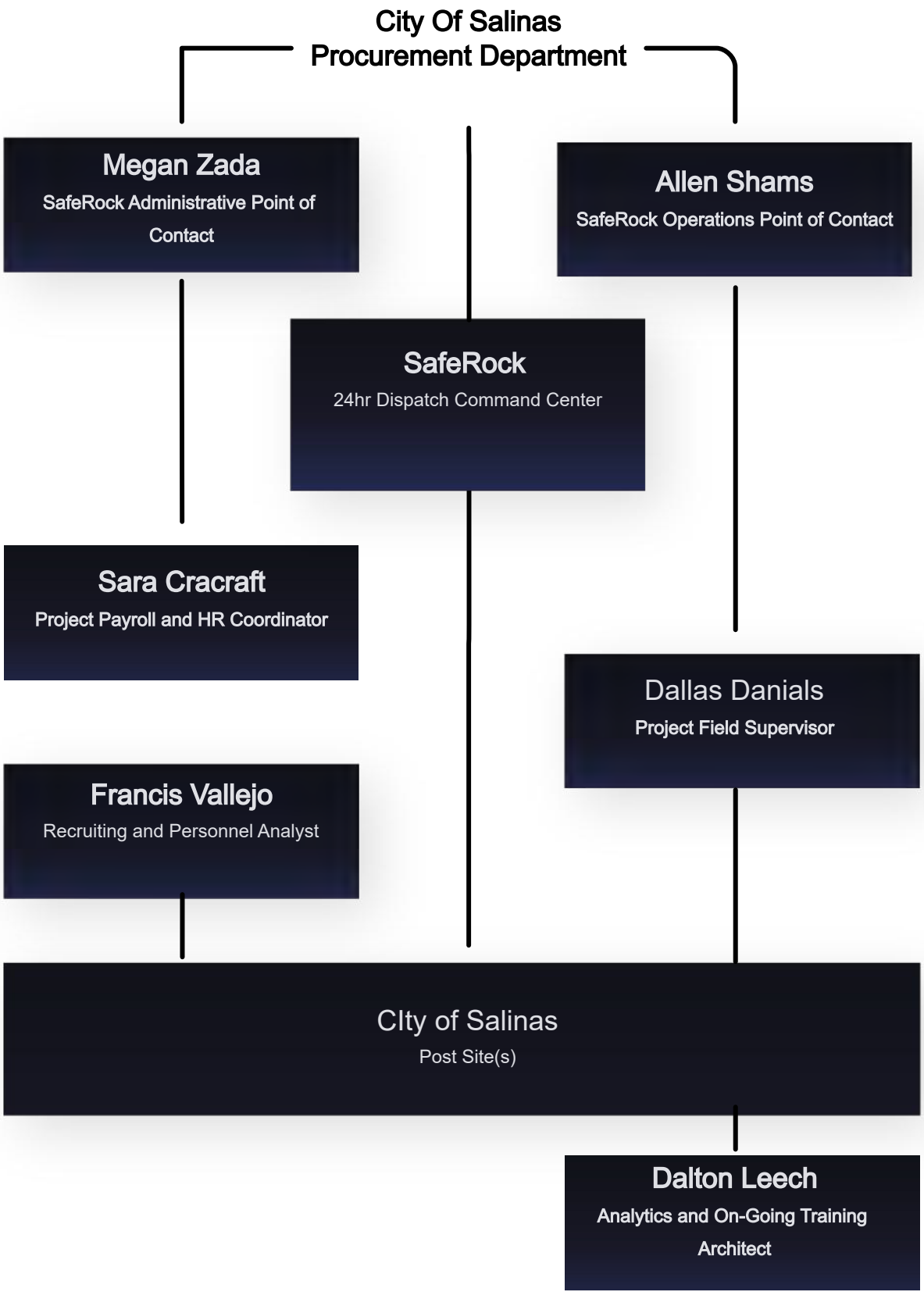
Phase III: Day One Assurance
This phase begins the moment live operations commence. During this critical window, management oversight intensifies with a focus on operational agility and real-time issue resolution. Supervisors and project leadership will monitor site performance, solicit feedback directly from officers, and identify any inefficiencies that require immediate adjustment. Officer input will be used as operational intelligence, helping leadership calibrate procedures. Adjustments and performance insights will be shared with stakeholders to maintain alignment. This framework remains active through the first quarter or until key performance benchmarks confirm operational maturity.

Phase IV: Monthly/Ongoing – Ensuring Operational Integrity
At the conclusion of the first month, SafeRock enters a data-driven performance optimization phase. Site reports, incident logs, and digital activity data will be analyzed to identify patterns, anomalies, and risk trends. Our in-house Analytics team will review daily activity reports (DARs), incident narratives, and geographic heat maps to anticipate vulnerabilities and shape preventative patrol strategies. Recommendations are then provided to the Training and Compliance Division, which implements continuous education via live sessions, reference videos, and updated SOP briefings for the field team. These findings and adaptations are shared with client stakeholders regularly, fostering a month-over-month improvement cycle.

Phase V: Quarterly/Ongoing – Maintaining Staff Accountability
The final phase establishes a quarterly cadence for evaluating on-site personnel performance, compliance, and consistency. SafeRock will assess each security officer against a set of tangible KPIs, including attendance records, reporting accuracy, adherence to site-specific training protocols, and effectiveness in applying equipment and technology. Supervisor insights, client feedback, and documented behavior will inform performance reviews, which may lead to recognition, retraining, or realignment of personnel as needed. This cycle ensures continued service alignment, accountability, and performance resilience throughout the term of the engagement.



Key Personnel Communication Map



Designated Project Dispatch Analyst and Dedicated Nevada Hotline Implementation

Ensuring transparent, direct and prompt correspondence to foster intentional communication.

Transparent and Response Time Focused Communications Framework

Dedicated Project Dispatch Analyst, 24/7 Community and County Hotline

To ensure precision in service execution, SafeRock will deploy a fully centralized and dedicated 24/7 Dispatch Center, engineered specifically to support the operational and compliance demands of the City of Salinas contract. This dispatch infrastructure is the command node of our service delivery model, designed to provide continuous visibility, resource allocation, and data integrity across all active Community Safety Officer (CSO) posts.

At the core of this framework is our Dispatch Analyst Program—a strategic staffing model that embeds contract intelligence and site-specific operational fluency directly into our dispatch function. Each dispatch analyst is trained in the granularities of the project scope, including:

- Detailed understanding of every CSO post assignment
- Task classification protocols and daily directives
- Shift transitions and contingency coverage
- Site-specific technology configurations, including mobile data terminals, radio logs, and LASD-integrated reporting flows
- Post Order escalations, resource surging, and civic engagement priorities

Tiered Analyst Scheduling Model

To optimize continuity and eliminate single-point vulnerabilities, the following tiered analyst coverage model and communications framework will be deployed and implemented:

Primary Analyst – Shift A (Days):

Manages daily operations, aligns resources in real time, ensures reporting cadence is met, and coordinates directly with County stakeholders and LASD dispatch.

Secondary Analyst – Shift B (Evenings)

Takes operational handoff from Shift A, manages after-hours dispatch cycles, and handles adaptive response assignments or emergent resourcing needs.

Alternate Analyst – Swing/Flex (Weekends & Holidays)

Fully trained on all post sites and operational protocols, available to ensure uninterrupted coverage during surge events, holidays, or in the event of unplanned absences.

This three-tier system enables round-the-clock operational knowledge retention and real-time decision-making aligned with contractual service levels. It is further supported by ScrtyX, our AI-powered dispatch dashboard and performance analytics tool, which integrates incident reporting, GPS verification, and biometric authentication to validate service execution.

Through this model, SafeRock ensures that dispatch operations are not reactive, but proactive—driving contract compliance, minimizing lag in resource deployment, and enhancing transparency for all stakeholders.

On-Call Framework and Operations Plan

Agile and Frictionless - Response Time Centric Communication Model

Our on-call framework and operations plan are designed to ensure swift, effective responses to security incidents at any time. By once again integrating agile project management, continuous training, and data-driven strategies, we maintain a state of readiness and preparation to address emergencies and routine security needs with precision, empathy, compliance and professionalism.

Step 1: Intake Call

- Reception of Call: Our 24/7 communications center receives the intake call from the client or an on-site contact, reporting a security incident or request for immediate assistance.
- Information Gathering: The operator collects critical information, including the nature of the incident, location, urgency, contact details, and any specific instructions or concerns.
- Logging the Call: All details of the call are logged into our incident management system, ensuring accurate records and facilitating follow-up actions.

Step 2: Assessment and Dispatch

- Assessment: The operator evaluates the information to determine the level of response required (e.g., routine check, urgent intervention, armed or unarmed personnel).
- Dispatch Decision: Based on the assessment, the operator selects the appropriate personnel and dispatches them to the site. This decision is informed by our KPI database and historical data to ensure optimal resource allocation.
- Communication with Patrol Team: The operator communicates the incident details to the selected patrol team, providing them with all necessary information and instructions.

Step 3: En Route to Site

- Preparation: Dispatched personnel prepare for departure, ensuring they have the necessary equipment, uniforms, and any specific tools or documents required for the incident.
- Travel: The patrol team proceeds to the site, adhering to safe driving practices and maintaining communication with the communications center to provide updates on their estimated time of arrival (ETA).

Step 4: Site Arrival and Initial Actions

- Assessment: The operator evaluates the information to determine the level of response required (e.g., routine check, urgent intervention, armed or unarmed personnel).
- Dispatch Decision: Based on the assessment, the operator selects the appropriate personnel and dispatches them to the site. This decision is informed by our KPI database and historical data to ensure optimal resource allocation.
- Communication with Patrol Team: The operator communicates the incident details to the selected patrol team, providing them with all necessary information and instructions.

Step 5: Actions and Protocols

Implementation of Protocols: The patrol team follows established protocols tailored to the nature of the incident. This may include:

- Securing the area
- Conducting a thorough inspection
- Escorting unauthorized individuals
- Coordinating with local law enforcement or emergency services if necessary

Documentation:
Throughout the intervention, the team documents their actions, observations, and any communications in real-time using our incident reporting system.

Step 6: Departure and Reporting

Final Check: Before departing, the team ensures that the site is secure and that all immediate threats have been mitigated.

Departure Notification: The team notifies the communications center of their departure and provides a summary of the actions taken and the current status of the site.

Incident Report: A detailed incident report is completed and submitted to the communications center and the client, highlighting key findings, actions taken, and recommendations for future preventative measures.

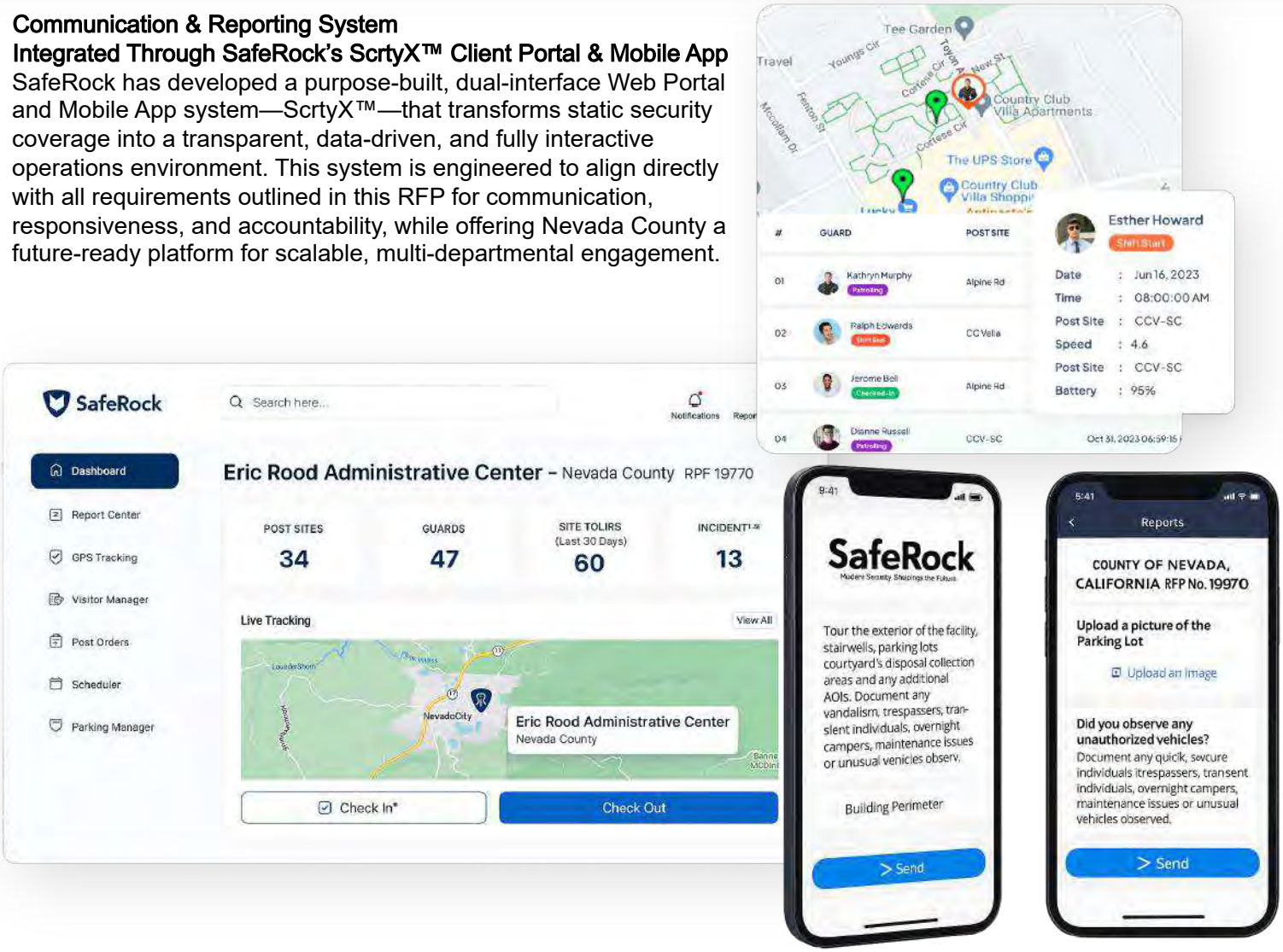
Step 7: Follow-Up

Client Communication: The communications center follows up with the client to confirm receipt of the incident report, address any additional concerns, and provide further assistance if needed.

Data Analysis: Incident data is analyzed and integrated into our KPI database to refine our security strategies and improve responses.

SafeRock's ScrtyX™ Client Portal & Mobile App
County Client Portal Interface

Communication & Reporting System Integrated Through SafeRock's ScrtyX™ Client Portal & Mobile App
SafeRock has developed a purpose-built, dual-interface Web Portal and Mobile App system—ScrtyX™—that transforms static security coverage into a transparent, data-driven, and fully interactive operations environment. This system is engineered to align directly with all requirements outlined in this RFP for communication, responsiveness, and accountability, while offering Nevada County a future-ready platform for scalable, multi-departmental engagement.



Real-Time Visibility & Oversight at All Levels
Through the ScrtyX Client Portal, Nevada County is granted up to 33 custom login credentials—allocated across departments site managers, contract liaisons, and executives—ensuring role-specific visibility into the following in real time:

- Live guard deployment status per facility
- Tour tracking and time stamps (arrival, breaks, patrol scans, shift departure)
- Daily Activity Reports (DARs) uploaded live with narrative, officer ID, timestamps, and photos
- Special Incident Reports (SIRs) flagged and escalated instantly to designated recipients
- Post analytics such as incident frequency, report response time, and absence metrics.
- Guard card/license verification and officer credentials per assigned post

This interface provides Nevada County stakeholders with total operational transparency—with dashboards accessible securely via web browser or mobile device.

SafeRock

Modern Security, Shaping the Future.

Special Event & Emergency Response Deployment Plan

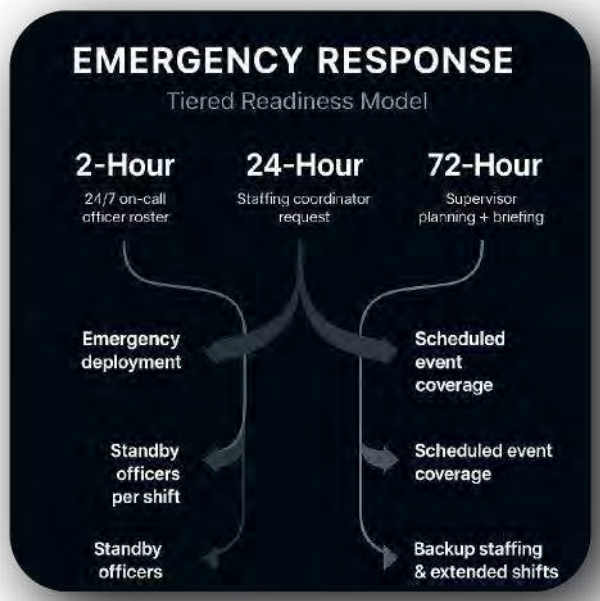
SafeRock Security has developed a structured, real-time response framework to meet the varying demands of Nevada County's event-based and emergency coverage requests. Our tiered readiness model ensures we can respond within 2 hours, 24 hours, or 72 hours depending on notice provided — with no disruption to fixed post operations.

2-Hour Emergency Response Capability

SafeRock maintains an actively monitored, geo-referenced on-call security roster comprised of BSIS-licensed and background-cleared officers who reside within 60 minutes of Nevada County's jurisdictional boundaries. When an urgent need arises:

- Our 24/7 Dispatch Officer is immediately alerted through our internal dispatch queue.
- Officers receive push notifications through our ScrtyX mobile platform.
- Shift acceptance and estimated arrival times are digitally confirmed and communicated to County contacts.
- Armed or unarmed personnel are deployed based on incident type, location, and risk profile.
- Officer tour tracking and incident logging begins upon check-in.

We maintain sufficient staffing redundancy to meet this window even during weekends, holidays, or evenings, with a minimum of 3 standby officers per shift cycle allocated for emergency deployments.



24-Hour Advance Requests

With 24 hours' notice, SafeRock activates our Rapid Response Coverage Plan through the Staffing Coordinator. This includes:

- Confirming assignment details (site, hours, scope, risk level)
- Assigning cross-trained personnel from our regional deployment team
- Ensuring officers are briefed on post orders, equipped, and travel-ready
- Coordinating site walk-throughs or virtual briefings if needed
- Sending confirmation of readiness and roster to the County

72-Hour Scheduled Events

For events or temporary coverage requests with 72+ hours' notice (e.g., public hearings, community events, overflow shelter staffing), SafeRock treats these as planned deployments and incorporates:

- Supervisor site planning and operational brief
- Review of access control, evacuation routes, and parking/security logistics
- Alignment with County department contacts (e.g., Facilities, Public Works)
- Scalable staffing based on estimated crowd size, time, and security profile
- Inclusion of backup staff if multi-day shifts or high-attendance scenarios are expected

Technology and Reporting Integration

All temporary deployment staff are issued SafeRock cell phones with ScrtyX mobile access, ensuring:

- Real-time GPS tracking from assignment check-in to completion
- Incident reporting, DARs/SIRs, and images submitted in real-time
- Immediate communication access with Dispatch and Operations Manager

Reliability Across All Timeframes

Whether for emergency response (2-hour), next-day supplemental coverage, or scheduled public events, SafeRock maintains the infrastructure, personnel, and processes to deploy rapidly, responsibly, and compliantly — without compromising our fixed post staffing obligations. Our event readiness and on-call response model ensures the County has a reliable partner for both planned and unforeseen security needs.

Designated On-Site Communication Device Allocation

SafeRock's technology-forward approach to security operations ensures that every Nevada County post is equipped with an integrated ecosystem of communication, reporting, and compliance tools. Each assigned officer will be issued an iPhone 15 or newer, preloaded with the ScrtyX™ mobile app for real-time reporting, GPS-tracked patrol logs, incident escalation, and two-way messaging with dispatch and County stakeholders. Motorola two-way radios will provide encrypted, interference-free voice communication between guards, supervisors, and the command center—especially critical at multi-guard sites or during emergency responses. At high-risk or sensitive sites such as behavioral health or social services locations, officers will also be equipped with Halo live-streaming body cameras, providing secure, on-demand footage review and direct situational visibility for command personnel.

To reinforce post readiness and accountability, SafeRock will deploy tablets at key sites (e.g., Crown Point, Brighton Greens) to serve as HR and training kiosks. These devices will facilitate biometric clock-in/out, access to the Axess Academy Virtual Training Portal, and on-site policy acknowledgments. All systems—body cams, radios, smartphones, and tablets—are fully integrated into our proprietary ScrtyX™ platform, allowing County personnel to access guard activity logs, incident reports, and shift compliance in real time. This consolidated infrastructure enables precise, transparent, and field-connected operations—ensuring Nevada County receives a security program backed by modern command capabilities and stakeholder-aligned data access.

SafeRock HQ Campus, Centrally Located and California Focused

Global Insights, Local Presence, Efficiency focused.

Corporate HQ

- SafeRock Analytics and Dispatch Analysis Center, 1st Floor
- Project Management, HR and Operations Offices, 2nd Floor
- Corporate (C-Suite and Executive) Offices and Strategic Conference Round Table Conference Room, 3rd Floor

Insightful Data Driven Personnel Decision Making

Reinforced by tangible insights through SafeRock's Pre-Employment Due Diligence, Oversight and Quality Assurance Framework

At SafeRock, our commitment to long-term continuity and workforce retention begins at the point of selection. We view the onboarding process not as a transactional HR function but as the first operational layer of risk mitigation and service cohesion. To ensure a high-functioning, agile, and mission-aligned security team, we implement a structured battery of behavioral, personality, and background screening tools during the recruitment cycle. This rigorous front-end process is designed to build cohesive teams capable of frictionless communication and consistent field performance—minimizing operational drift and maximizing coverage efficiency.

As a foundational service principle, SafeRock deploys a dual-platform approach to candidate vetting—utilizing two out of three of our strategic partners: Verified Credentials, Accurate.com, and First Advantage, based on job classification, risk tier, and City of Salinas's preferences. Each platform covers distinct dimensions of background verification—ranging from criminal and employment history to digital behavior and drug screening—ensuring comprehensive oversight with no critical blind spots.

To complement this, we implement two of the following three behavioral profiling tools—MBTI, Predictive Index (PI), or Berke Assessment—tailored to the specific role (e.g., CSO, Supervisor) and team composition. These tools evaluate temperament, cognitive agility, and stress-response profiles to ensure optimal functional fit within supervisory structures and field teams. This selection architecture allows SafeRock to construct operational units that are not only technically qualified but also behaviorally synchronized—driving service consistency, stakeholder trust, and long-term workforce retention.

Verified Credentials – Comprehensive Background Screening

- Conducts criminal history checks across federal, state, and county databases
- Verifies employment history, job title accuracy, and professional references
- Screens for education credential authentiCounty
- Drug ScreeningProvides lab-based testing (including 5-panel, 10-panel, and DOT-compliant panels)
- Provides motor vehicle record (MVR) checks for CSOs operating County-branded vehicles
- Supports compliance with LASD background requirements
- Custom screening packages tailored to public safety and high-trust environments
- Automated flagging of inconsistencies or disqualifying information for SafeRock HR review

Accurate.com – Supplementary Digital Oversight & Social Risk Monitoring

- Performs real-time social media screening for indicators of bias, aggression, or policy violations
- Pre-employment and random testing programs for ongoing workforce monitoring
- Integrates with SafeRock's applicant tracking system for seamless pre-hire compliance documentation
- Cross-references candidate data to detect identity fraud or application inconsistencies
- Offers continuous monitoring options, notifying SafeRock of post-hire red flags (e.g., criminal activity)
- Enhances transparency and provides an audit trail for all personnel background activity
- Enables a dual-verification model, adding redundancy to SafeRock's due diligence protocol

FADV (First Advantage) – Deep-Level Background Check Suite

- Rapid drug testing, hair testing, saliva testing, and DOT-compliant panels
- Offers international criminal background checks, useful for applicants with travel/work histories abroad
- Verifies civil litigation history, including restraining orders and workplace harassment cases
- Real-time database flagging for watchlists, sanctions, and global compliance registers
- Integrates easily with onboarding platforms and is commonly used in law enforcement-adjacent roles

MBTI (Myers-Briggs Type Indicator) – Behavioral and Temperament Alignment

- Assesses personality profiles to match temperament with CSO role demands
- Identifies candidates best suited for solo deployment, high-stress response, or community facing assignments or AOR's.
- Supports team dynamic optimization, ensuring CSOs are assigned to supervisors that complement behavioral strengths
- Enhances emotional intelligence awareness, a core component of de-escalation and public interaction
- Used to flag high-conflict or emotionally reactive profiles during hiring consideration
- Provides managers with predictive insights into how officers will perform under pressure or in isolation

PI Behavioral Assessment (Predictive Index) and Berke Assessment

- *The Predictive Index:* A data-driven cognitive and behavioral tool that forecasts how candidates behave under stress, follow instructions, or handle routine decision-making. Ideal for evaluating fit for structured, command-chain environments like security posts. Generates easy-to-understand reports that guide supervisors in placement and coaching
- *Berke Assessment:* Testing specifically for security logic, surveillance recall, report writing accuracy, and observation skills Results can be used to benchmark candidates against high-performers or contract KPIs

SafeRock

JASON HERNANDEZ

Proposed Position: Unarmed Security Officer – Eric Rood
Administrative Center
Proposed Assignment: Entry/Exit Control, Public Reception, Patrol, I

Incident Reporting
Availability: Full-Time, Monday through Friday (8:00 AM – 5:00 PM)
Languages: English (Fluent), Spanish (Conversational)

Summary of Qualifications
A seasoned, reliable, and professional BSIS-licensed Security Officer with over 6 years of continuous experience in public sector security. Proven ability to manage fixed post assignments at government buildings, perform daily access control procedures, and engage with the public in a respectful, service-oriented manner. Demonstrated excellence in reporting, verbal communication, and conflict de-escalation. Technologically proficient with GPS-tracked tour logging and incident report documentation via digital platforms.

Licensing & Certifications
- BSIS Guard Registration (Active)
- Reg. No: 192877 – Exp. 03/2026
- CPR / First Aid / AED Certified (American Red Cross) – Expires: 06/2026
- California BSIS Mandatory Skills Training for Security Guards
- Modules A–D (40 hours) – Completed at Allied Training Institute
- FEMA ICS-100 and ICS-200 Certified (Emergency Preparedness for Public Facilities)
- Axess Academy Certifications (SafeRock Internal Training)
- Cultural Sensitivity & Empathy in Government Settings
- Customer Service and Visitor Engagement in Public Buildings
- Verbal De-escalation and Incident Communication
- Radio Protocol and Tour Logging
- Report Writing: DARs and SIRs in ScrtyX Portal

Professional Experience

SafeRock, Inc.
Lead Unarmed Officer – County Admin & Community Centers (Placer County Contract)
April 2021 – Present | Roseville, CA
Assigned to a fixed post at Placer County's Human Services and Building Department.
Conducted entry/exit screening for staff, contractors, and members of the public.
Logged all building activity and foot traffic through DARs using ScrtyX platform.
Conducted perimeter walk-throughs and reported facility safety issues (e.g., unsecured doors, loitering).
Assisted with wayfinding and acted as the first point of contact for visitors.
Responded to behavioral incidents and engaged in verbal de-escalation while maintaining composure.
Coordinated with County employees to support fire drills and emergency evacuations.
Supervised temporary guards and trained new hires on SafeRock post order protocols.

Omni Protective Services
Security Officer – County Utility Yard & DPW Office
August 2018 – March 2021 | Auburn, CA
Unarmed officer at a County-owned transportation facility with public-facing utility office.
Monitored parking areas and pedestrian entrances via security camera feed.
Logged vehicle movements, vendor check-ins, and deliveries.
Communicated suspicious activity and incidents to County contact and local law enforcement when required.
Participated in monthly site safety inspections and logged fire exit compliance reports.

Technology & Equipment Proficiency
- ScrtyX Platform: Live GPS tracking, DAR/SIR submission, messaging
- Two-Way Radio (UHF/VHF): Channel management, post-to-post coordination
- Patrol Tools: Mobile tour wand, mobile panic button, incident cameras
- Microsoft Excel / Word / Outlook: Report documentation, incident summaries

Professional Attributes
- Punctual, observant, and detail-oriented
- Strong interpersonal skills and de-escalation tactics
- Maintains a calm demeanor under pressure
- Impeccable uniform and presentation standards
- Responsive to County staff instructions and safety directives

SafeRock

Axxess Academy
Intentional, Data Insight Driven and Preventative Training Model.

Initial and Ongoing Training, Development and Implementation Framework
Axxess Academy, Modern Security Guard Services.

On-Going Foundational Baseline Training Schedule

Quarterly Refreshers and Annual Recertifications
SafeRock mandates a recurring curriculum cadence to ensure skill retention, post-incident debrief integration, and legal compliance.

- Quarterly Focused Modules: Based on field data and emerging County concerns (e.g., unhoused engagement, protest safety, County code updates)
- Annual Recertifications: Re-evaluation of tactical skills, ethics compliance, and field conduct
- Digital Training Portal: CSOs access micro-learning modules via secure login with engagement tracking

Outcome- Data and Insight Based Training Model
All training is tied to performance benchmarks, feedback loops, and post-deployment assessments. Data from patrol behavior, incident reports, and supervisor evaluations feed back into individual training files to dynamically adjust each CSO's development trajectory.

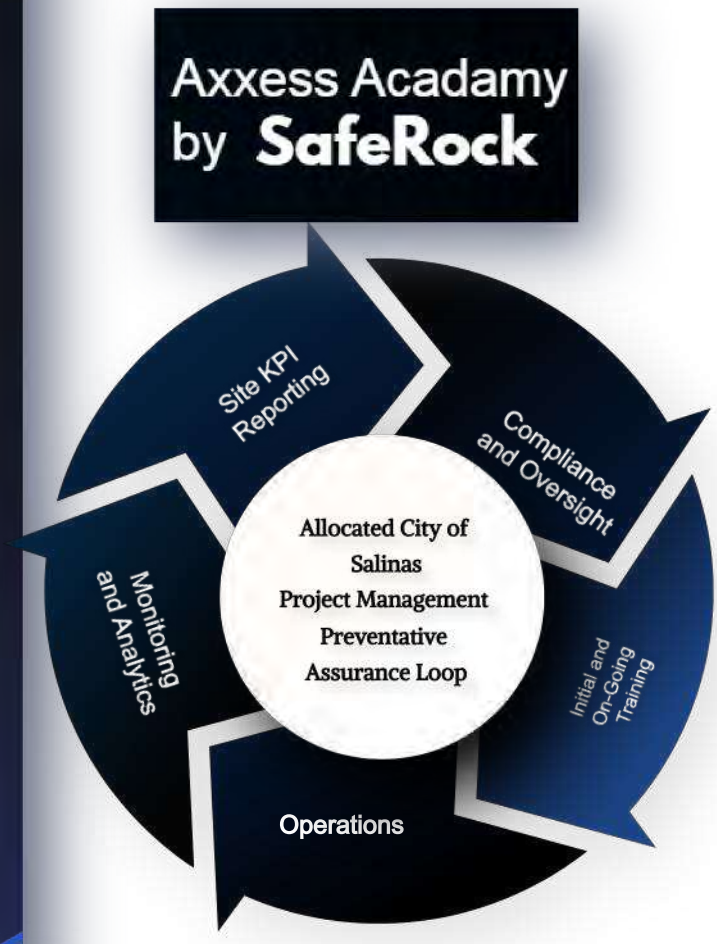
Through this layered, adaptive, and data-driven approach, SafeRock ensures that each officer deployed in the City of Salinas is not only compliant — but confident, capable, and community-conscious from day one.

Axxess Academy
Intentional, Data Insight Driven and Preventative Training Model.

Initial and Ongoing Training, Development and Implementation Framework
Axxess Academy, Modern Security Guard Services.

Insights into Action: "Preventative Training" Ahead of Emerging Risk Factors

SafeRock integrates a continuous feedback loop into its training ecosystem by capturing internal Key Performance Indicators (KPIs) across field operations, incident reports, and supervisor evaluations. These data points—ranging from response times, community interactions, and report accuracy to behavioral observations—are aggregated and analyzed to identify patterns and potential vulnerabilities in service delivery. This intelligence feeds into a predictive training model, allowing us to proactively adjust curriculum content, frequency, and modality based on real-world friction points. The result is a dynamic and adaptive training pipeline that goes beyond compliance—ensuring CSOs are not only prepared for foreseeable scenarios but are strategically developed to deliver Preventative Security: a forward-leaning posture that mitigates incidents before they occur, strengthens public trust, and aligns with the City of Salinas's goals for long-term community safety.



SafeRock's Incumbent Officer Retention Framework

Initial and Ongoing Retention and Development Framework

Site Transition Interviews & Stakeholder Alignment
Our transition process begins with Phase 1 onboarding coordination, which includes meeting with each County site point of contact to discuss the current security personnel assigned to their facility. *During these meetings, we identify:*

- Officers the County prefers to retain
- Officers they are indifferent to
- Officers they prefer to replace or rotate out

This candid, site-specific input ensures SafeRock's staffing model aligns directly with County expectations. Any incumbent officer identified by the County as preferred for retention will be offered continued employment by SafeRock, and will receive a minimum $0.25/hour wage increase, medical telehealth coverage, and access to our Attendance-Based Scheduled Pay Increase Program. These benefits reflect our commitment to both continuity and talent uplift.

I. One-on-One Incumbent Interviews
To support a fair and thorough retention process, SafeRock will conduct structured one-on-one interviews with every incumbent officer considered for continuation under our contract. These interviews are conducted by both the Staffing Coordinator and Operations Manager and are used to Review site performance and attendance records, Evaluate attitude, professionalism, and feedback from County personnel and assess the officer's interest in remaining on post and joining SafeRock These interviews are used not only for vetting, but also to foster trust, set expectations, and reinforce our culture of accountability and excellence.

II. Initial Site Specific and SafeRock Mandated Training & Immersive Cultural Alignment
Once selected, retained officers are enrolled in a customized onboarding program that integrates SafeRock's service standards and County-specific requirements. This includes:

- Completion of Axess Academy refresher training tailored to County facility protocols
- Uniform issuance and grooming standard briefings
- Systems training, including ScrtyX portal use for reporting and incident logging
- Post Order review, communication expectations, and de-escalation reinforcement

This phase ensures that even returning guards are fully reoriented to the SafeRock way of serving—with professionalism, empathy, and operational precision.

III. Recognition of Tenure & Structured Advancement
We recognize that retained incumbent officers often bring valuable institutional knowledge.
For that reason, SafeRock ensures that:

- Retained officers receive a baseline pay raise (minimum $0.25/hour)
- Officers are eligible for tiered performance-based incentives after 90 days
- A Structured Career Advancement Plan is made available, including eligibility for supervisory training tracks, post leadership rotations, and cross-site certifications

This approach not only uplifts retained staff, but also reduces turnover, increases engagement, and maintains morale during the contract transition.

Mentorship & Performance Support
Retained officers will be assigned a Field Supervisor Mentor during the first 30 days to Monitor shift performance and reporting quality, Provide feedback and coaching based on SafeRock and County expectations and Serve as an escalation point for clarification, support, or intervention This additional layer of support helps retained officers successfully adapt to SafeRock's structure while meeting the high service standards expected by Nevada County.

Strategic Continuity, Elevated Standards
SafeRock's Incumbent Officer Retention Program is designed to honor the continuity that benefits the County while elevating the performance and conditions of officers retained. With structured pay increases, benefits access, targeted training, and active performance mentorship, this plan ensures that retained personnel are not only preserved—but enhanced.

Company-Wide Retention & Benefits Framework
At SafeRock, we view retention not as a metric—but as a strategic imperative. Our national employee retention strategy is anchored by three core pillars: compensation trajectory, career development, and employee well-being. High-performing project management based contract specific teams are built through sustained investment in people, culture, and upward mobility. Our staff retention model is structured to promote long-term engagement, career development, and work-life balance—resulting in consistently high post reliability and stakeholder satisfaction across all contracts. Through structured incentives, training pipelines, and a values-based culture, we maintain one of the strongest retention rates among private security firms operating in California.

Competitive Wages & Structured Wage Progression
We offer clearly defined wage progression plans tied to tenure, attendance, and performance milestones. Key elements include:

- *Attendance-Based Scheduled Pay Increase Program:* Officers receive automatic raises at 90-, 180-, and 365-day milestones, tied to punctuality and zero-discipline records.
- *Post-Differentiated Pay Tiers:* Officers assigned to behavioral health, overnight shifts, or armed posts receive site-specific premium differentials.
- *Annual wage reviews* are conducted to ensure alignment with local living wage benchmarks and County expectations.

Health & Wellness Benefits
Flexible, accessible benefits designed to support both physical and mental health, including:

- Telehealth Medical Coverage (no-cost virtual primary care consultations)
- Mental Health First Aid Support Line (available 24/7)
- Paid Sick Leave in compliance with state and local ordinances
- Preventive care incentives (e.g., fitness stipends, wellness bonuses for non-smokers or milestone checkups)

These offerings are extended to full-time and many part-time personnel after a defined probationary period.

Advancement Pathways Through Axess Academy™
Our proprietary Axess Academy™ platform serves as the backbone of career development at SafeRock, offering:

- Monthly training modules (de-escalation, report writing, customer engagement)
- Site-specific onboarding for every new assignment
- Certification tracks for officers to become supervisors, trainers, or field mentors
- Leadership development series for promotion-eligible personnel
- Complete mandated BSIS and post-specific refreshers
- Earn certifications in de-escalation, trauma-informed response, and technology-based patrol reporting

Each training completion is logged to the officer's digital file and used as part of quarterly advancement reviews. All courses are available on-demand, and training completions contribute to promotion eligibility and wage increases.

Recognition, Retention Incentives & Culture Building
SafeRock prioritizes team cohesion and morale through:
Monthly Recognition Spotlights (site-based, performance-based awards), Referral Bonus Program for recruiting cleared and credentialed peers and Loyalty Bonuses for officers surpassing 12- and 24-month milestones. These tools create a sense of belonging and allow every officer to be seen, acknowledged, and rewarded for sustained excellence.

Field Support and Supervisor Engagement
Officers are never left unsupported. SafeRock employs a Field Engagement Model that ensures:

- Weekly Supervisor Check-ins for all active sites
- Rapid feedback resolution through real-time ScrtyX logs
- Emergency debrief support after high-impact incidents (e.g., overdoses, escalations)
- Incident stress response guidance and personal outreach by the Operations Manager

our data driven, tangible and proven model enhances officer morale, minimizes burnout, and increases post tenure stability.

A Retention Ecosystem That Powers Performance and Supports the Mission
Our retention approach is not reactive—it's designed from the inside out. By combining economic incentives, structured growth, and a culture of mutual respect, SafeRock ensures Nevada County receives not just guards—but committed, reliable public safety professionals prepared to serve long-term.

Professional qualifications and experience
Protecting your Sensitive Information is a Foundation Principal of Our Approach to Modern Security

Assurance of NPPI Protection and HIPAA Adherence
At SafeRock, protecting sensitive information, including Non-Public Personal Information (NPPI) and Personal Health Information (PHI), is a core priority. Our comprehensive framework is designed to instill confidence in City of Salinas by exceeding industry standards, safeguarding data integrity, and ensuring regulatory compliance at every level of our operations.

Safeguarding NPPI: *SafeRock ensures the secure handling and protection of NPPI through a robust system of governance, training, and technology:*

- Data Access Controls: Only authorized personnel with verified roles can access sensitive information, using multi-factor authentication and role-based access systems.
- Encryption Standards: All NPPI is encrypted during storage and transmission to prevent unauthorized access.
- Incident Response: Our 24/7 monitoring system immediately detects and responds to potential breaches, ensuring resolution within 24 hours.
- Employee Training: Staff undergo mandatory biannual training on NPPI handling, phishing prevention, and incident reporting, reinforcing vigilance and accountability.

Adherence to HIPAA Standards: *SafeRock adheres strictly to HIPAA regulations, ensuring all PHI is handled with the highest degree of care and security:*

- Privacy Safeguards: Access to PHI is strictly limited to personnel with a legitimate need, with a “minimum necessary” standard applied to all data interactions.
- Technical Protections: Communications involving PHI are conducted through encrypted channels, and systems are protected by firewalls, intrusion detection, and routine backups.
- Compliance and Audits: Quarterly internal audits and annual risk assessments proactively identify and mitigate vulnerabilities, ensuring continued adherence to HIPAA standards.

Commitment to City of Salinas
SafeRock’s approach is rooted in trust and transparency. By implementing these stringent safeguards, we ensure that the City of Salinas ’s sensitive information remains secure and its regulatory obligations are met without compromise. Our integrated systems, continuous training, and real-time reporting provide the assurance you need to confidently entrust us with this critical responsibility.

At SafeRock, protecting the privacy and security of WeHo ’s facilities, employees, and community is more than a requirement—it’s a promise we uphold with every action we take.

Cultural and Situational Sensitivity Training

At SafeRock, we recognize that cultural and situational sensitivity is critical to delivering effective and respectful security services. Our training program is designed to equip officers with the skills and awareness needed to navigate diverse environments, engage with empathy, and respond appropriately to complex situations. This ensures that every interaction upholds the values of WeHo and fosters trust within the community.

Commitment to Excellence and Accountability
SafeRock integrates cultural and situational sensitivity training into its core training program, with mandatory refreshers conducted annually. Our approach is proactive and dynamic, incorporating feedback from the communities we serve to continuously refine and enhance training content. All training records are meticulously maintained and available for review, ensuring transparency and compliance with the County's expectations.

By prioritizing cultural competence and situational awareness, SafeRock’s officers are empowered to build positive relationships, resolve conflicts effectively, and create a safe and inclusive environment for all members of the City of Salinas.

Sensitivity training is an integral part of our mission to serve mindfully with stewardship, respect, empathy, and professionalism.

SafeRock

Operations Framework

SafeRock's Operations Framework is engineered to deliver reliable, accountable, and scalable community safety services in direct alignment with the City of Salinas's vision and LASD's operational standards. Our model emphasizes precision execution, proactive oversight, and real-time adaptability—ensuring every Community Safety Officer (CSO) deployed operates within a structured chain of command, supported by advanced technology, continuous training, and KPI-driven supervision. From dispatch protocols and patrol routing to incident reporting and escalation pathways, each element of our operations is designed to reduce friction, enhance transparency, and provide measurable impact. This framework not only ensures field readiness and accountability but also strengthens interagency integration and public trust across all stakeholder groups.

Strategic Overview

In alignment with the City of Salinas's objective to enhance public safety through non-sworn, unarmed personnel, SafeRock's service model is intentionally designed to address the most frequent non-emergency calls with precision, preparedness, and partnership. Understanding the nature of community-reported incidents—ranging from property crimes and quality-of-life disturbances to mental health-related concerns—is essential to deploying a responsive and effective Community Safety Officer (CSO) force. Our approach is built on data-driven deployment, proactive engagement, and strict adherence to LASD policy frameworks, ensuring seamless operational integration while providing timely and compassionate response to the most common service needs throughout the County.

Common Non-Emergency Calls in Nevada

Nevada experiences a high rate of property crimes, with a crime rate of ***71 per 1,000 residents***, placing it among the highest in the nation. The most frequent non-emergency calls include:

- Theft and Larceny: Incidents such as shoplifting, pickpocketing, and theft from vehicles are prevalent, particularly in commercial areas like the 8900 block of Santa Monica Boulevard.
- Vandalism: Reports of graffiti and property damage are common in both residential and commercial zones.
- Noise Complaints: Frequent in entertainment districts, especially during late-night hours.
- Loitering and Trespassing: Often associated with unhoused individuals or unauthorized gatherings in public spaces.
- Mental Health Crises: Calls involving individuals experiencing mental health issues, where no immediate threat is present.
- Vehicle-Related Issues: Non-injury traffic accidents, parking disputes, and abandoned vehicles.

SafeRock's Alignment with LASD Policies

SafeRock is committed to aligning with the Los Angeles County Sheriff's Department (LASD) policies to ensure cohesive and effective public safety services:

- Community Policing: Emphasizing proactive engagement and building trust within the community, mirroring LASD's focus on transparency and community relations.
- Mental Health Response: Collaborating with LASD's Mental Evaluation Team (MET) to provide appropriate responses to mental health-related calls, ensuring individuals receive the necessary support.
- Use of Force Policies: Adhering to LASD's guidelines on the use of force, prioritizing de-escalation techniques and ensuring accountability.
- Non-Emergency Reporting: Utilizing systems like the Sheriff's Online Reporting Tracking System (SORTS) to handle non-emergency incidents efficiently.

SafeRock's Approach to Non-Emergency Calls

SafeRock's Community Safety Officers (CSOs) are trained to handle a variety of non-emergency situations, providing timely and effective responses:

- De-Escalation Techniques: CSOs are equipped with skills to defuse potentially volatile situations, reducing the need for law enforcement intervention on non-emergency centric tasks and 911 inquiries.
- Community Engagement: Building relationships with residents and businesses to foster a sense of safety and cooperation.
- Reporting and Documentation: Accurately documenting incidents and coordinating with LASD for situations requiring further action.
- Resource Referral: Connecting individuals, especially those experiencing homelessness or mental health issues, with appropriate services and support systems.

By integrating these practices, SafeRock aims to enhance public safety in Nevada, ensuring that non-emergency calls are addressed promptly and in alignment with LASD policies.

Transient and Unhoused Intervention Protocol

Ensuring Safe and Respectful Interactions that Drive Results

SafeRock
PPO No. 121921

Key Principles

Empathy and Respect
Approach individuals with dignity and respect their personal space. Use polite language and avoid stigmatizing terms.

Safety First
Prioritize safety for both staff and the transient population. Be aware of your immediate surroundings and utilize indicators to identify potential risks.

Communication Strategies
Maintain a calm and non-confrontational demeanor. Clearly communicate the purpose of engagement.

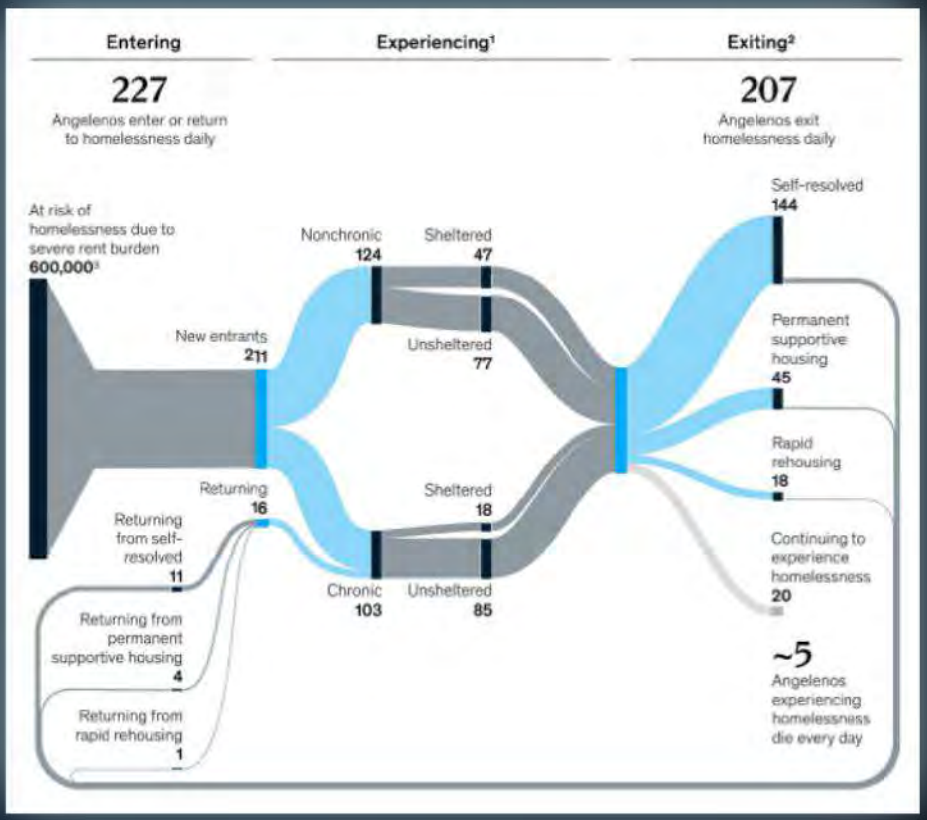
Offering Assistance
Provide information about available local resources (shelters, food services, etc.). Avoid making assumptions about personal circumstances.

Conflict De-escalation
If faced with aggression, follow established conflict resolution procedures. Seek assistance from law enforcement or designated security personnel if necessary.

Documentation
Maintain detailed records of interactions, noting dates, times, and specifics. Report any significant incidents or concerns to designated supervisors.

Procedures for Engagement

1. Identification and Observation: Identify individuals who may need assistance. Observe behavior from a distance before approaching.
2. Initial Approach: Greet individuals politely and introduce yourself. Inquire about their well-being and ask if they require assistance.
3. Providing Information: Offer information on available services. Clearly communicate any relevant policies regarding site access.
4. Referral to Support Services: If appropriate, guide individuals to local support services. Encourage connection with community resources.
5. Safety Measures: Always prioritize safety, especially in situations involving substance use or mental health concerns. Seek support from trained professionals when needed.



SafeRock's proven Transient Intervention Protocol and concepts serve as a comprehensive guide for addressing the transient unhoused population. By embracing empathy, respect, and safety, staff can contribute to a positive and supportive community environment. Continuous training and improvement ensure that engagement strategies remain safe, effective, compliant and compassionate.

Gaining voluntary compliance

Operations Framework

Understanding Emotional Intelligence

Enhancing Empathy and Social Skills

Developing Self Awareness

Stress Management and Resilience

Cultural Sensitivity Training

SafeRock Security employs a proactive and collaborative approach to gaining voluntary compliance from park visitors and addressing security concerns peacefully. Our approach emphasizes communication, education, and conflict resolution techniques to encourage positive behavior and foster a safe and welcoming environment. Our approach emphasized intentional communication and ongoing emotional intelligence training (EQ) to keep up with the evolving landscape of modern security needs.

Emotional intelligence (EI) training is an essential component of SafeRock Security's approach to effectively managing interactions with park visitors and addressing security concerns. SafeRock Security provides comprehensive training on the concept of emotional intelligence, emphasizing its importance in interpersonal communication, conflict resolution, and effective leadership. Officers learn about the core components of emotional intelligence, including self-awareness, self-regulation, empathy, social skills, and emotional management.

Our training program focuses on helping officers develop self-awareness by recognizing their own emotions, triggers, and biases. Through reflective exercises, role-playing scenarios, and feedback sessions, officers learn to identify their emotional responses and how they impact their interactions with others. SafeRock Security emphasizes the importance of empathy in understanding the perspectives and emotions of visitors. Officers receive training in active listening techniques, perspective-taking, and non-verbal communication to enhance their empathy and build rapport with diverse individuals and communities.

Emotional intelligence training includes strategies for stress management and resilience-building to help officers cope with challenging situations and maintain composure under pressure. Officers learn techniques for self-regulation, such as deep breathing exercises, mindfulness practices, and cognitive reframing, to manage stress and maintain focus during patrols. Training equips officers with effective conflict resolution and de-escalation skills to defuse tense situations and prevent escalation. Officers learn to recognize early signs of conflict, respond calmly to aggression or hostility, and use empathy and active listening to address underlying emotions and concerns.

SafeRock Security emphasizes cultural sensitivity and diversity awareness as integral components of emotional intelligence. Officers receive training in recognizing and respecting cultural differences, avoiding stereotypes, and adapting their communication style to effectively engage with individuals from diverse backgrounds.

By integrating specialized emotional intelligence training into our overall training program, SafeRock Security ensures that officers are equipped with the interpersonal skills and emotional resilience necessary to effectively manage interactions with park visitors, gain voluntary compliance and address security concerns, and promote a safe and inclusive environment within County parks.

SafeRock

Incident Report

NAME OF REPORTING OFFICER		
POST SITE NAME		
POST SITE ADDRESS		
SPECIFIC LOCATION OF INCIDENT	DATE OF INCIDENT	TIME OF INCIDENT

NOTIFICATION	MEDICAL TREATMENT OFFERED : YES ____ / NO____	MEDICAL TREATMENT ACCEPTED: YES ____ / NO____
EMS STATION NAME	ARRIVE AND DEPART TIME	REPORT NUMBER
FIRE STATION NAME	ARRIVE AND DEPART TIME	REPORT NUMBER
POLICE STATION NAME	ARRIVE AND DEPART TIME	REPORT NUMBER
OTHER PERSONS NOTIFIED	NAME	ARIVE AND DEPART TIME

WITNESS (AND/OR) VICTIME INVOLVED IN INCIDENT			
VICTIM OR WITNESS	NAME	PHONE NUMBER	ADDRESS

TYPE OF INCIDENT				
VEHICLE BREAK IN	MEDICAL	FIRE SAFTEY	SLIP AND FALL	THEFY/BURGLARY
PROPERTY DAMAGE/HAZARD	OTHER:			

SUBJECT/SUSPECT INVOLVED IN INCIDENT				
NAME (IF KNOWN)		ADDRESS(IF COLLECTED)		
HEIGHT	WEIGHT	RACE	SEX	AGE
HAIR : SHORT MEDIUM LONG	HAIR COLOR	HAIR STYLE		
MUSTACHE	BEARD	SIDEBURNS		
OTHER DISTINGUISHING CHARACTARISTICS:				

PROPERTY INVOLVED IN INCIDENT				
PROPERTY: STOLEN DAMAGED MISSING LOST		OTHER:		
PROPERTY DESCRIPTION	BRAND/MAKE	COLOR	SERIAL NUMBER	PROPERTY CONDITION

SafeRock

Incident Report

Office: 1 (888) 833-2844
Dispatch: 1 (877) 447-7771
HR: 1 (844) GuardHR
Reporting@SafeRockSecurity.com

DESCRIPTION OF INCIDENT: WHO, WHAT WHERE, WHEN, WHY, HOW.

ACTION TAKEN

COMMENTS

BY YOUR SIGNITURE YOU ACKNOWLEDGE THAT THE INFORMATION ON THIS INCIDENT REPORT IS A TRUE AND ACCURATE RECORD OF YOUR TIME AD ACCOUNT ACTIVITY	
REPORTING OFFICER SIGNITURE	DATE OF SIGNITURE

D.A.R

Office: 1 (888) 833-2844
Dispatch: 1 (877) 447-7771
HR: 1 (844) GuardHR
Reporting@SafeRockSecurity.com

Daily Activity Report

SECURITY OFFICER NAME	GUARD ID NO.	CLIENT NAME
DATE	SHIFT TIME	SITE ADDRESS

EQUIPMENT RECIEVED	RADIO	PHONE	KEYS (# OF KEYS)	DETEX	OTHER

TIME (FROM)	TIME (TO)	DAILY ACTIVITY REPORT: -REPORT ALL ACTIVITY BELOW,ATTACH ALL INCIDENT REPORTS AND SUPPORTING DOCUMENTS.

SafeRock

Time Log

Office: 1 (888) 833-2844
Dispatch: 1 (877) 447-7771
HR: 1 (844) GuardHR
Reporting@SafeRockSecurity.com

Security Officer Name

Date ___/___/_____ to ___/___/_____

DATE	POST SITE LOCATION	TIME ON DUTY	TIME ON LUNCH	TIME OFF LUNCH	TIME OFF DUTY	TOTAL HOURS	SECURITY OFFICER

Note: You are responsible for your timesheet. No willful discrepancy on your timesheet will be tolerated. Accurately complete your timesheet daily to avoid any mistakes. If there is an error in the account for the amount of hours in which you are paid, please contact your manager within 24 business hours to fix any mistakes. Timesheet will not be accepted without complete lunch times. **You must complete your timesheet according to the timesheet schedule.**

SafeRock

SafeRock

Quality Assurance and Auditing Overview

Regular Site Inspections: Ensuring Performance Excellence and Service Quality

Our commitment to delivering exceptional security services hinges on our dedication to regular site inspections. These inspections serve as our fundamental mechanism for evaluating security officers' performance, ensuring adherence to protocols, and upholding the highest standards of service quality. By conducting thorough and consistent site inspections, we proactively address challenges, enhance operations, and provide clients with the peace of mind they deserve.

Frequency and Planning

- **Scheduled Inspections:** predetermined schedule for regular site inspections, ensuring that all sites are assessed systematically with uniform metrics.
- **Unannounced Visits:** unannounced inspections to gain unbiased insights into day-to-day operations and readiness.

Performance Evaluation

- **Adherence to Protocols:** Evaluate security officers' adherence to established security protocols, guidelines, and standard operating procedures and compliance.
- **Interaction and Communication:** Assess officers' ability to interact professionally with visitors, staff, and each other, maintaining a positive image and effective communication.

Incident Response Assessment

- **Effective Incident Handling:** Evaluate how security officers respond to simulated incidents, measuring their ability to manage emergencies and maintain composure.
- **De-escalation Skills:** Gauge officers' aptitude for de-escalating potentially volatile situations and resolving conflicts peacefully.

Documentation and Reporting

- **Incident Reports:** Review incident reports for accuracy, completeness, and alignment with the actual events.
- **Daily Logs:** Assess the accuracy of daily activity logs, verifying that observations, patrols, and interactions are accurately recorded.

Equipment and Technology Utilization

- **Equipment Maintenance:** Inspect security equipment for functionality and cleanliness, ensuring proper maintenance.
- **Technology Utilization:** Evaluate officers' proficiency in utilizing technology, such as surveillance systems, alarms, and communication devices.

Interaction with Management and Clients

- **Professionalism:** Assess the professionalism of security officers when interacting with management, clients, and visitors.
- **Client Satisfaction:** Gather feedback from clients about their interactions with security officers, assessing their overall satisfaction index and experience.

Documentation and Reporting

- **Incident Reports:** Review incident reports for accuracy, completeness, and alignment with the actual events.
- **Daily Logs:** Assess the accuracy of daily activity logs, verifying that observations, patrols, and interactions are accurately recorded.

Continuous Improvement Driven by Insights

- **Identifying Gaps:** Use inspection findings to identify areas of improvement in security officer performance, procedures, and training.
- **Training Needs:** Determine training needs based on inspection results, addressing any gaps in skills and knowledge.
- **Benefits of Regular Site Inspections**
- **Quality Assurance:** Regular inspections ensure that security officers consistently deliver high-quality services in line with protocols.
- **Operational Excellence:** Inspections uncover opportunities to enhance operational efficiency, contributing to a safer and more secure environment.
- **Proactive Problem-Solving:** Detect potential issues before they escalate, allowing for timely resolution and risk mitigation.
- **Client Satisfaction:** Consistent service quality boosts client confidence and fosters long-term relationships.
- **Professional Development:** Insights gained from inspections inform training programs, fostering continuous growth among staff.

Our commitment to regular site inspections reaffirms our intention towards maintaining the highest standards of security service delivery. By continuously evaluating our security officers' performance, we ensure that our operations are fine-tuned, effective, and always aligned with our mission to provide unparalleled security solutions.

SafeRock
Americas Security Guard Provider.

PPO No. 121921

SECURITY QUALITY CONTROL INSPECTION FORM

www.SafeRockSecurity.com

1(888) 833-2844

NAME OF SUBJECT GUARD		
POST SITE NAME		
POST SITE ADDRESS		
SPECIFIC LOCATION OF AUDIT INSPECTION	DATE OF INSPECTION	TIME OF INSPECTION
ACTIVITIES MONITORED		
FINDINGS AND OBSERVATIONS		
IDENTIFIED AREAS OF IMPROVEMENT		
CORRECTIVE ACTIONS TO BE IMPLEMENTED AND TAKEN		

AUDIT INSPECTION PREFORMED BY:	SECURITY GUARD ACKNOWLEDGMENT:
FULL NAME _____	FULL NAME _____
SIGNITURE _____	SIGNITURE _____
DATE_____	DATE_____

SafeRock

Equipment Uniform and Branding

Upon contract award, SafeRock will initiate a uniform and equipment catalog review in collaboration with designated County stakeholders to ensure all deployed personnel project a professional, approachable, and mission-aligned presence. This process will involve curating a selection of uniforms and gear that reflect both SafeRock's brand standards and the City of Salinas's desired public image—emphasizing visibility, accessibility, and community trust. Final selections will balance operational functionality with visual cohesion, ensuring officers are equipped to serve with both authority and approachability.

Designated Equipment Catalog

- Motorola Walkie Talkies
- I-phone X
- Dashboard Vehicle Cameras
- Body Cameras
- Stream light LED Flashlight

SafeRock
COMMITMENT TO E&I

Corporate | 1(888) 833-2844
Procurement | 1(888) 283-3028

SafeRock Environmental & Innovation Pledge

Carbon Neutrality by 2025:
We pledge to achieve net-zero carbon emissions across all our operations by January 2025. Through rigorous measures and investments in renewable energy, efficient technologies, and sustainable practices, we will lead the way towards a greener, more prosperous future.

Technological Advancements for Sustainability:
We will continue to drive innovation in security solutions, integrating cutting-edge technology to reduce environmental impact. By leveraging AI-powered analytics, efficient energy usage, and eco-friendly equipment, we aim to set new industry standards in environmentally-conscious security services.

Continual Improvement in ESG Performance:
We commit to ongoing enhancement in our Environmental, Social, and Governance (ESG) performance. By regularly measuring and transparently reporting our progress, we ensure accountability and foster trust with our stakeholders.

Resource Efficiency and Conservation:
We will implement practices that minimize resource consumption and waste generation. Through efficient supply chain management, recycling initiatives, and responsible sourcing, we aim to protect natural resources for future generations.

Community Engagement and Philanthropy:
We pledge to give back to the communities we serve. A portion of our profits will be dedicated to charitable initiatives, focusing on education, community development, and environmental conservation.

Empowering Employees as Agents of Change:
We will provide ongoing education and training to our employees, empowering them to contribute to our environmental and innovation goals. Through initiatives like Axess Academy, we aim to foster a culture of sustainability and innovation.

ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE

By submission of a proposal, Proposer attests to having possession of a valid private patrol operator license issued by the State of California. Such license authorizes a Contractor to contract to perform the type of work required by the specifications. Should the Contractor fail to provide below the number of Contractor's State of California License and City of Salinas, Patrol Service Permit, the City may reject this proposal.

Proposer: **SafeRock**

BY: **Megan Zadda**

TITLE: **CEO**

MAILING ADDRESS: **2570 N First St. 2nd FLoor**

San Jose CA 95131

(City) (State) (Zip)

TELEPHONE NUMBER: **805-285-8557**

STATE OF CALIFORNIA LICENSE NO.: **#121921**
(Private Patrol Operators License)

Mozhgan Tabibada
PROPOSER'S Signature

05/28/2025
Date

~End of Attachment 2~

Revise per Addendum No. 1
May 30, 2025

ATTACHMENT 1 – PRICE SCHEDULE

The following rate shall be provided:

Supervisor **Unarmed Cost**

Pay Rate $ **20.00** /hr.

Billing Rate $ **28.12** /hr.

Overtime Rate $ **42.18** /hr.

Security Officer

Pay Rate $ **18.00** /hr.

Billing Rate $ **27.12** /hr.

Overtime Rate $ **40.68** /hr.

Patrol Rate (including vehicle)

Pay Rate $ **20.00** /hr.

Billing Rate $ **29.12** /hr.

Overtime Rate $ **43.68** /hr.

Alarm Response

Response Rate $ **50.00** /hr.

COMMUNICATION EQUIPMENT

2-Way Radio Rate $ **0.00** /hr.

Cellular Phone Rate $ **0.00** /hr.

Cell/Radio $ **0.00** /hr.

~End of Attachment 1~

AGREEMENT FOR SERVICES BETWEEN
THE CITY OF SALINAS AND 786 HASTRUST INC DBA 247 PRIVATE SECURITY

On Call Uniform Security Guard Services

THIS AGREEMENT is executed this 9th day of December, 2025, ("Agreement" or "Contract") between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City") and 786 Hastrust Inc dba 247 Private Security, a California Stock Corporation (hereinafter "Contractor").

IT IS HEREBY MUTUALLY AGREED AS FOLLOWS:

1. Scope. Contractor hereby agrees to provide to the City, as the scope of services under this Agreement, the following services: Uniform Security Guard Services. Scope of work is further discussed in Uniformed Security Guard Services of City's Request for Proposals (Attachment B, attached hereto and incorporated herein by this reference) and Contractor's Proposal dated 06/06/2025 (Attachment C, attached hereto and incorporated herein by this reference).

2. Timeliness. Contractor shall perform all tasks in a timely fashion, as set forth more specifically in Section 3 below. Failure to so perform is hereby deemed a material breach of this Agreement, and City may terminate this Agreement with no further liability hereunder, or the city may agree in writing with Contractor to an extension of time.

3. Term. This Agreement shall commence on December 1, 2025, and shall terminate on November 30, 2027, unless terminated earlier (the "Initial Term"). This Agreement may be renewed for three (3) optional one (1) year periods ("Renewal Terms") upon the mutual written consent of the parties. This Agreement may be extended only upon mutual written consent of the parties and may be terminated only pursuant to the terms of this Agreement.

4. Payment. City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, compensation in the total amount not to exceed Four Hundred Thousand Dollars ($400,000) annually, as more fully described in title of Contractor's fee schedule, Attachment C. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City's approval of Contractor's submission of monthly written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.

5. Meet & Confer. Contractor agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by City to insure timely and adequate performance of this Agreement.

6. Insurance. Contractor shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Attachment A hereto.

7. Indemnification. Contractor shall hold harmless, defend at its own expense, and indemnify City and its officers, officials, employees, agents, and volunteers from and against all liability, claims, damages, losses, and/or expenses including reasonable City attorney fees arising from all acts or omissions of Contractor or its officers, agents, or employees arising out of the performance of the work under this Contract, caused in whole or in part by any negligent act or omission of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, except where caused by the sole negligence or willful misconduct of the City.

8. Licensing. Contractor warrants that it is properly licensed to perform the work specified under this Agreement, including but not limited to possession of a current City business license.

9. Termination. City may terminate this Agreement upon ten days' written notice. The amount of damages, if any, as a result of such termination may be decided by negotiations between the parties or before a court of competent jurisdiction.

10. Agency. In performing the services specified under this Agreement, Contractor is hereby deemed to be an independent contractor and not an agent or employee of City.

11. Non-Assignability. The rights and obligations of Contractor hereunder are not assignable and cannot be delegated without written consent of City.

12. Entire Agreement. This Agreement constitutes the entire Agreement between the parties hereto and supersedes any and all prior agreements, whether oral or written, relating to the subject matter thereof. Any modification of the Agreement will be effective only if it is in writing signed by both parties hereto.

13. Validity. If any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will continue in full force without being impaired or invalidated in any way.

14. Counterparts. This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

15. Laws. Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

16. Subject to Availability of Funds. In the event that the City Council, or other governing body, fails to appropriate or budget sufficient funds for the continuation of this agreement, or should funds become unavailable for any other reason, the City reserves the right to terminate this

agreement upon written notice. This termination shall be effective as of the last day of the fiscal year for which funds were appropriated. Upon such termination, the Contractor will be limited to compensation for satisfactory services rendered up to the termination date.

17. Levine Act Disclosure Compliance (Cal Government Code Sec. 84308). Contractor hereby affirms and warrants that it has not contributed to the campaign of any elected or appointed City official an amount totaling more than $500 within twelve (12) months of the effective date of this Agreement, except as Contractor has disclosed within its Levine Act Disclosure Form submitted by Contractor to the City. Contractor agrees, that in the event it makes any contributions subject to the Levine Act's disclosure requirements within twelve (12) months of the effective date of this Agreement, that it will file a Levine Act Disclosure Form (or Forms). Contractor acknowledges this duty of disclosure and that the City has made the Levine Act Disclosure Form(s) readily available on the City's public internet site under Your Government / Transparency section for Contractor's continuous compliance.

18. Electronic Execution of Agreement. The words "execution," "signed," "signature," and words of like import in this Agreement and shall be deemed to include electronic signatures or electronic records (including, without limitation, DocuSign and AdobeSign), each of which shall be of the same legal effect, validity, enforceability, and admissibility as a handwritten signature.

IN WITNESS WHEREOF, this Agreement is entered into by the parties hereto on the day and year first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
Christopher A. Callihan, City Attorney, or
Rhonda Combs, Assistant City Attorney

CONTRACTOR

_____

By (Printed Name): _____

Its (Title): _____

Attachment A

Insurance Requirements

Contractor shall procure and maintain for the duration of the contract, and for three years thereafter, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his/her/its officers, agents, representatives, employees, and/or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability** ("CGL"): Insurance Services Office ("ISO") Form CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO Form CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.

2. **Automobile Liability**: ISO Form CA 0001 covering Code 1 (any auto), with limits no less than **$1,000,000** per accident for bodily injury and property damage.

3. **Workers' Compensation**: as required by the State of California, with Statutory Limits, and Employers' Liability insurance with a limit of no less than $1,000,000 per accident for bodily injury or disease.

4. **Contractors' Pollution Legal Liability and/or Asbestos Legal Liability and/or Errors and Omissions** (if project involves environmental hazards): with limits no less than $1,000,000 per occurrence or claim, and $2,000,000 policy aggregate, on an annual basis.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Contractor requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the Contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **The City, its officers, officials, employees, and volunteers are to be covered as additional insureds** on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired, or borrowed by or on behalf

of the Contractor. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10, CG 11 85 or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

2. For any claims related to this project, the **Contractor's insurance coverage shall be primary** insurance coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

3. Each insurance policy required by this clause shall provide that coverage shall not be canceled, except with notice to the City.

4. A copy of the claims reporting requirements must be submitted by Contractor to the City.

5. If the services involve lead-based paint or asbestos identification/remediation, the Contractor's Pollution Liability policy shall not contain lead-based paint or asbestos exclusions. If the services involve mold identification/remediation, the Contractor's Pollution Liability policy shall not contain a mold exclusion, and the definition of Pollution shall include microbial matter, including mold.

Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best rating of no less than A: VII, unless otherwise acceptable to the City.

Waiver of Subrogation

Contractor hereby agrees to waive rights of subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

Verification of Coverage

Contractor shall furnish the City with original Certificates of Insurance including an additional insured endorsement and all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

Subcontractors

Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from subcontractors. For CGL coverage subcontractors shall provide coverage with a form at least as broad as CG 20 38 04 13.

Maintenance of Insurance

Maintenance of insurance by Contractor as specified shall in no way be interpreted as relieving

Contractor of its indemnification obligations or any responsibility whatsoever and the Contractor may carry, at its own expense, such additional insurance as it deems necessary.

Special Risks or Circumstances

City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Attachment B

Request for Proposal – Uniform Security Guard Services

Attachment C

Contractor's Proposal

ATTACHMENT B

REQUEST FOR PROPOSALS:
Uniformed Security Guard Services

SALINAS
RICH IN LAND | RICH IN VALUES

Proposals are due by 3:00 pm (PST)

on Friday, June 6, 2025

City Hall
Public Works Department
ATTN: Cristina Gonzalez
200 Lincoln Avenue
Salinas, CA 93901

This Page Intentionally Left Blank

TABLE OF CONTENTS

1. INTRODUCTION....2
2. GENERAL INFORMATION....2
3. PROPOSER'S MINIMUM REQUIREMENTS....3
4. PROPOSAL SCHEDULE....4
5. CONTRACT TERM....4
6. EVALUATION AND SELECTION CRITERIA....4
7. SCOPE OF WORK....5
8. PROPOSAL PACKAGE REQUIREMENTS....7
9. PRICING....10
10. INQUIRIES....10
11. DISCRETION AND LIABILITY WAIVER....10
12. PIGGY BACK CLAUSE....11
13. SAMPLE AGREEMENT....11
14. COMPENSATION & PAYMENT....11
15. LIST OF FACILITIES....12
ATTACHMENT 1 – PRICE SCHEDULE....14
ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE....15
ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM....16
APPENDIX A: SAMPLE AGREEMENT....17

1. INTRODUCTION

The City of Salinas (hereinafter referred to as the "City") is requesting Proposals from qualified organizations (hereinafter referred to as "Proposer") to establish a City-wide Service agreement to provide Unarmed Security Guard Services to various City Departments, the Salinas City Center (SCC) and other Salinas non-profit organizations, agencies and offices located throughout the City.

The awarded Contractor (hereinafter referred to as "Contractor") will be expected to enter into an agreement for Professional Services (refer to **Appendix A**). Prior to submitting a proposal, Proposers are advised to carefully read the instructions below including the sample Professional Service Agreement and any solicitation attachments/exhibits. The Term is expected to be for two (2) years with three (3) one-year renewal options.

This solicitation is not intended to create an exclusive service agreement. City retains the ability, at its sole discretion, to select multiple Contractors and add qualified contractors after the signing of the agreement.

The full content of this RFP is available through the City's PlanetBids Vendor Portal. Proposers can register as a "Prospective Bidder" in one of two ways:

- For **FREE** through PlanetBids Vendor Portal for the City of Salinas at https://www.planetbids.com/portal/portal.cfm?CompanyID=22949
- Directly via Planet Bids' website for a **FEE** at https://vendorline.com/register and sign up for City of Salinas' bid opportunities.

For assistance in downloading the documents, contact Planet Bids online or by calling 818-992-1771.

Written responses to timely inquiries will be posted on the Q/A tab of the City's PlanetBids portal no later than 3:00pm, PST, Wednesday, May 28, 2025. Any interpretation of, or correction to, this RFP will be made only by addendum issued via PlanetBids. It is the responsibility of each Proposer to periodically check vendor portal to ensure that it has received and reviewed any and all addendas to this solicitation. The City will not be responsible for any other explanations, corrections to, or interpretations of the documents, including any oral information.

2. GENERAL INFORMATION

The City of Salinas is located on the Central Coast of California, approximately 106 miles south of San Francisco. Named for a nearby salt marsh, Salinas became the seat of Monterey County in 1872 and was incorporated in 1874. As the largest City in Monterey County, the City of Salinas boasts a population 156,600 persons. The City is approximately 23.22 square miles. Salinas and the Salinas Valley offer a unique combination of climate, natural resources and people. The Salinas Valley is known as "The Salad Bowl of the World" for its high-quality production of lettuce, broccoli, mushrooms and strawberries, along with numerous other crops and related service industries.

HOMELESS POPULATION

The homeless population within the City of Salinas continues to be a concern to the citizens in the City and the County, local governments, and private property and business owners. Many issues and concerns concentrate around frequent trespassing, littering and loitering. Current Security Guard Services and the Salinas Police Department respond to homeless disturbances involving mental illness and or other disabilities including substance abuse. It is the expectation of the Contractor(s) to have a tested protocol for responding to calls for service that are respectful and sensitive to the rights of all people including those who appear to be or are homeless, and also the laws of the City as they may apply to public intoxication, loitering, sleeping or camping in the public-right-of-way. The selected security firms will have established communication links with the City police, County behavioral health, not-for profit service organizations and others supporting resources to help and support a security staff person's effort to de-escalate and assist a person with no home to live in, displaying erratic or unpredictable behavior in the public, and know how to best address situations that arise as a result of unsocial behavior.

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

In 2015, downtown property owners voted to form an improvement district and assess their properties. Early in 2016, the property owners formed a 501(c)3 public benefit corporation called Salinas City Center Improvement Association (SCCIA). SCCIA is now up and running, with a district manager and a full slate of volunteer committees working hard to implement the vision for a vibrant downtown. The Salinas City Center is made up of 130 property owners (which includes the City and County) that own 217 properties within the District.

The Contractor shall have experience in similar types of services. All Proposers responding to this Request for Proposal (RFP) will be evaluated based the expertise, prior experience on similar projects, demonstrated competence, ability to meet the requested services, adequate staffing, reference check, understanding of services, cost and responsiveness to the needs and concerns of the City of Salinas.

3. PROPOSER'S MINIMUM REQUIREMENTS

Interested and qualified Proposers that can demonstrate their ability to successfully provide the required services outlined in **Section 7 – Scope of Work** and **Section 15 – List of Facilities**, of this RFP are invited to submit a proposal, provided they meet the following requirements. If these requirements are not met, the proposal may not receive further consideration, as determined in the sole discretion of the City.

- The Proposer must have 5 years' experience, within the last 10 years, and demonstrate a comprehensive understanding and practice of the needs of the City, or provide evidence of services equivalent or similar to the services identified in **Section 7 – Scope of Work** and **Section 15 – List of Facilities,** and indicate success rate of such services, with data that indicates the cost versus benefit of hiring this company

- The Proposer must have a Project Manager/Designated Point of Contact assigned to the Contract, with prior experience working with a similar municipality.
- The Proposer must have appropriate certificates/professional accreditations for the state of California to provide requested services, and provide a full spectrum of services offered by the proposer, as well as the organizational structure/chart, company history, company philosophy, overview of services, company strengths, major customers and services provided as requested in **Section 7 – Scope of Work** and **Section 15 – List of Facilities**.

4. PROPOSAL SCHEDULE

The following schedule has been established for this RFP. The City of Salinas reserves the right to modify this schedule if it is in its best interest to do so. Notice of changes shall be posted on Planet Bids via an Addendum to this RFP.

TASK	DATE
ISSUE RFP	May 16, 2025
DEADLINE FOR WRITTEN QUESTIONS	3pm, PST, Wednesday May 28, 2025
ANSWERS TO Q&A	Friday, May 30, 2025
PROPOSAL SUBMITTAL DEADLINE	3pm, PST Friday, June 6, 2025
NOTIFICATION OF SELECTION	Friday June 13, 2025
CITY COUNCIL AWARD	Tuesday July 1, 2025

Dates are subject to change.

5. CONTRACT TERM

The term of the Agreement(s) shall be for a period of two (2) years with the option to extend the agreement for three (3) optional one (1) year periods. City is not required to state a reason if it elects not to renew. Both parties shall agree upon rate extension(s) or changes in writing.

The Agreement shall contain a clause that provides that City reserves the right to cancel the Agreement, or any extension, without cause, with a thirty day (30) written notice, or immediately with cause.

6. EVALUATION AND SELECTION CRITERIA

The City will review all submitted proposals in accordance with the established evaluation criteria. Following the initial evaluation, the City may conduct interviews with the highest-ranked Proposers, if deemed necessary. The City reserves the right to award the contract not solely based on cost, but to the Proposer(s) whose proposal offers the best overall value, aligns most closely with the service specifications, and best serves the City's interests. All Proposers will be notified in writing or by email regarding the outcome of the selection process and their status.

Proposals will be evaluated based on the following criteria:

35%	Demonstrated capacity to fulfill scope of work
20%	Established Behavioral Health Protocol and Experience
20%	Pricing
15%	Qualifications and Experience of Entity and Key Personnel
10%	References

Local Purchasing Preference: In accordance with Section 12-28.040 of the Salinas Municipal Code, contractors that qualify as a local business enterprise shall receive a credit of five percent of the total points. If applicable, Proposers should fill out and submit Declaration of Local Business Enterprise form (refer to **Attachment 3**).

The City will adhere to the following procedures in evaluating proposals. An Evaluation/Selection Committee (Committee), which may include members of the City's staff and possibly one or more outside experts, will screen and review all proposals according to the weighted criteria set forth above. While price is one basic factor for award, it is not the sole consideration.

Recommendation for award is contingent upon the successful negotiation of final contract terms. Negotiations shall be confidential and not subject to disclosure to competing Proposers unless an agreement is reached. If contract negotiations cannot be concluded successfully within a time period determined by the City, the City may terminate negotiations and commence negotiations with the next highest scoring Proposer or withdraw the RFP.

7. SCOPE OF WORK

SECURITY GUARD GENERAL SERVICES

The scope of work includes, but is not limited to the following:

1. Guards shall perform foot, bike, vehicle[1] patrols of City facilities unless otherwise arranged.
2. Guards shall observe and report accidents, emergencies, property issues, or potential threats to City Staff immediately and have the ability to contact the Salinas Police Department as the situation warrants.
3. Guards shall observe and report any damage to property or suspicious activity to City Staff or designated representatives.
4. Guards are required to perform an annual site assessment report.
5. Guards shall provide fire watch as needed.
6. Guards shall respond to all activated panic and specific code alarms at each location.
7. Each Facility will develop a comprehensive set of Patrol Orders to be followed by the Guards.

[1] Mileage driven by patrol vehicle per month may vary depending on the site.

HOURS

Contractor shall define overtime pay start time and end time. Contractor shall provide rates for differentials swing shift and graveyard.

CONTRACTOR REQUIREMENTS

1. Contractor(s) shall provide City departments, which are contracting for services, with the following:
   - Training programs for staff on an annual basis;
   - Site assessment reports annually;
   - Daily updated activity/incident log reports to the requesting department's designated contact.
2. Services shall be provided in accordance with sections 11105, 12002, and 12033 of the California Penal Code and Sections 7583.5 and 7583.12 of the California Business and Professions Code.
3. Contractor(s) security guards shall be capable of performing duties independently, receiving general operational direction, and should not require ongoing supervision by the City.
4. Contractor will be responsible for providing its Guards with any equipment necessary to complete their assigned duties, including personal protective equipment (PPE).
5. Contractors are responsible for planning for the required Rest and Meal periods.
6. Contractor(s) security guards providing services under this Agreement are subject to federal and state laws, regulations, and rules pertaining to the confidentiality of information contained in department files and automated records. Contractor(s) employees will receive training about confidentiality and any conflicts of interest matters, the training will be conducted by the City.
7. Breach of confidentiality and/or conflict of interest laws, regulations, or rules by an assigned security guard shall be grounds for replacement of that guard, who may also face possible civil and/or criminal action.
8. City has the right to decline the services of a security guard at any time without cause and, Contractor(s) shall replace the guard in question within two (2) hours of receiving an oral request from the City.
9. City agrees to provide a follow up written record stating the cause leading to the refusal of the security guard service within fifteen (15) days from the time of an incident.
10. Contractor(s) agree(s) that the replacement guard shall complete the unfinished assignment shift of the original assigned guard at no additional cost to the City.
11. As requested by City, Contractor(s) shall require its key security guards and management staff to attend security and safety related meetings conducted by City at no additional cost to the City.
12. Contractor(s) agrees to provide the City with a primary contact person for the general administration of this Agreement.
13. The primary contact person should be available by phone to respond to service request calls made by the City on a 24/7, 365 days per year basis.
14. Contractor(s) shall ensure that security guards present a neat & business- like appearance.
15. The security guards must conduct themselves with courteous professionalism at all times.

16. If any license, permit, or approval is necessary from any agency whatsoever for the service or work to be performed pursuant to the terms and conditions of this Agreement, Contractor(s)will obtain such approvals at its own expense prior to commencement of said work or service under this Agreement.
17. Upon receiving Notice of Award, Contractor(s) shall provide the City with a list of security guards who will be assigned to provide services.
18. For each security guard listed, Contractor(s) shall provide the following information:
    - Security guard's full name;
    - Security guard's date of birth;
    - CA State Bureau of Security Guard license number;
    - Security guard's home address, both current address and addresses from the previous three (3) years.
19. Contractor(s) shall update the City list of security guards as personnel changes are made.

8. PROPOSAL PACKAGE REQUIREMENTS

Proposal should include the information as requested and as applicable to the requested services. The proposal package shall be organized as per the table below; headings and section numbering used in the proposal package shall be the same as those identified in the table. Proposal packages shall include at a minimum, but not limited to, the following information in the format indicated:

Section 1	Cover Letter (including contact info)
	Signature Page – Refer to Attachment 2
	Receipt of Signed Addenda (if any)
Section 2	Pre-Qualification / Licensing Requirements
Section 3	Project Experience and References
Section 4	Statement to Service Entire City
Section 5	Statement to Service Salinas City Center District
Section 6	Pricing Schedule – Refer to Attachment 1
Section 7	Appendix

Section 1.

Cover Letter: All proposals must be accompanied by a cover letter not exceeding one page and should provide firm information and contact information as follows:

Contact Info: The name, address, telephone number, and fax number of Contractor's primary contact person during the solicitation process through potential contract award.

Firm Info: Description of the type of organization (e.g. corporation, partnership, including joint venture teams and subcontractors) and how many years it has been in existence.

Signed Signature Page/Verification of Licensure and Signed Addenda (if any addenda were released for this solicitation): Proposal packages submitted without the signed Signature Page/Verification of Licensure (**Attachment 2**) will be deemed non-responsive. All signatures must be manual and in BLUE ink. All prices and notations must be typed or written in BLUE ink. Errors may be crossed out and corrections printed in ink or typed adjacent and must be initialed in BLUE ink by the person signing the proposal.

Section 2.

Pre-Qualifications/Licensing**:** Contractor must acknowledge in writing that it meets all of the pre-qualifications and licensing requirements as set forth in Section 3 of this RFP.

Section 3.

Key Staff Persons: Proposer shall identify key staff and their qualifications and experience proposed for the service identified herein.

Experience and Reference: Contractor shall describe at least three (3) similar projects for which it provided services similar to the scope of work described herein. Please include phone number and email address if possible as the City will conduct reference checks using this information.

Violations: Contractor shall submit copies of all notices of violations, corrective action notices, enforcement actions or orders, warning notices, writings, or other forms of permit violation/non-compliance documentation (such as OSHA) received by Contractor, or any business organization owned or operated by the Contractor which are its parent company and/or subsidiaries, from any public agency during 2015 up to and including the present day.

Section 4.

Statement to Service Entire City: Include a statement acknowledging your company is able to provide services to throughout the City at various facilities including: the Airport, Permit Center, Libraries, Recreational Facilities, Parking Garages, Parking Lots, Train Station, Sherwood Hall, and other City-owned Facilities.

If certain locations are to include added fees for travel time, please indicate as such in this statement.

Section 5.

Statement to Service Salinas City Center and Eligible Non-Profit Groups: Include a statement acknowledging your company is able to provide services to the Salinas City Center District (Downtown District) and other eligible non-profit groups based in the City of Salinas and that the same terms, conditions, and rates will be extended to those groups.

Section 6.

Attachment 1 – Pricing Schedule (Attachment 1): this form must be submitted with proposal.

Local Business Declaration (If applicable): If Proposer meets the Local Business requirements as set forth in Salinas Municipal Code Section 12-28.050 and would like to have 5% local preference applied to its proposal, it shall be required to complete and submit the Local Business Declaration Form attached hereto as **Attachment 3**.

Section 7.

Appendices: Contractor may Include here any additional information that it believes to be applicable to this proposal package.

Additional Requirements

To be considered "responsive," submitted proposal packages shall adhere to the following:

- Original proposal shall be submitted in response to this solicitation. Shall include a cover indicating the company name submitting, and reference to "RFP Citywide Service Agreements to Provide Uniformed Security Guard Services".
- Proposal packages shall be prepared on 8-1/2" x 11" paper, preferably duplex printed bound with front and back covers. Fold out charts, tables, spreadsheets, brochures, pamphlets, and other pertinent information or work product examples may be included as Appendices.
- Reproductions of the City of Salinas Seal shall not be used in any documents submitted in response to this solicitation.
- Contractor shall not use white-out or a similar correction product to make late changes to their proposal package but may instead line out and initial in BLUE ink any item which no longer is applicable or accurate.
- To validate your proposal package, submit the Signature Page/Verification of Licensure (contained herein as **Attachment 2**) with your proposal. Proposal packages submitted without that page will be deemed non-responsive. Proposal signature must be manual, in BLUE ink, and included with the original copy of the proposal. Photocopies of the Signature Page may be inserted into the remaining proposal copies. All prices and notations must be typed or written in BLUE ink in the original proposal copy as well. Errors may be crossed out and corrections printed in BLUE ink or typed adjacent, and must be initialed in BLUE ink by the person signing the proposal.
- CONFIDENTIAL OR PROPRIETARY CONTENT: Any page of the proposal package that is deemed by Proposer to be a trade secret by the Proposer shall be clearly marked "CONFIDENTIAL INFORMATION" or "PROPRIETARY INFORMATION" at the top of the page.

9. PRICING

Proposer(s) will attach and submit a completed **Attachment 1- Price Schedule** for the provision of services as outlined within this RFP.

Prices stated in **Attachment 1- Price Schedule** shall be effective from the date the proposal is submitted to the day the contract agreement is awarded and through the initial term of the agreement.

Prior to the start of each project, the City department and Contractor(s) will mutually agree upon the budget for the project. City will provide a defined scope. Pricing may be based upon an hourly rate or by the project, based upon the direction of the user department. Prices quoted for work assignments must remain in effect for a minimum of thirty (30) days.

Invoices submitted for payment will clearly itemize but is not limited to the following:

- the City Department receiving services;
- the purchase order number under which the invoice is to be charged;
- the services provided;
- the dates of services.

Proposals shall include any early discounts and/or incentives offered.

10. INQUIRIES

All requests for clarification regarding this Request for Proposals (RFP) must be submitted in writing through the Q&A tab on the PlanetBids website. Questions must be received no later than 3:00 p.m. Pacific Standard Time (PST) on Wednesday, May 28, 2025. All questions will be answered collectively via an addendum posted to the PlanetBids project page. Final responses will be issued no later than Friday, May 30, 2025.

From the date that this RFP is issued until a contractor is selected and the selection is announced, firms or public entities are not allowed to communicate outside the process set forth in this RFP with any City employee other than the contracting officer listed as a contact on PlanetBids. The City reserves the right to reject any proposal for violation of this provision. No questions other than written will be accepted, and no response other than written will be binding upon the City.

11. DISCRETION AND LIABILITY WAIVER

The City reserves the right to reject all proposals or to request and obtain from one or more Contractors submitting proposals, supplementary information as may be necessary for City staff to analyze the proposals pursuant to the consultant selection criteria.

The City is not liable for costs incurred by Contractors for the cost of the proposal. Contractors submitting a response to this RFP waive all rights to protest or seek any legal remedies whatsoever regarding any aspect of this RFP. All proposals shall be binding for a period of 90 days after the proposal due date. The City also reserves the following rights and options with respect to this RFP:

- To re-issue this RFP with or without change or modification, at any time prior to the City's execution of an Agreement pursuant to this RFP;
- To cancel this RFP with or without issuing another request for proposals;
- To supplement, amend, substitute or otherwise modify this RFP at any time prior to the City's execution of an agreement pursuant to this RFP;
- To waive informality, defect, non-responsiveness and/or deviation from this RFP that is not, in the City's sole judgment, material to the proposal;
- To request modification of some or all of the proposals following evaluation by the City;
- To request clarifications of any proposals;
- To negotiate simultaneously, or otherwise, with one or more Proposer; and
- To discontinue and resume negotiations with one or more Proposer

12. PIGGY BACK CLAUSE

Contractor shall indicate in its proposal, Section 6, if it agrees to extend the same prices, terms and conditions of their proposal to other public agencies that have delivery locations within the State of California limits.

Contractor's response to this question will not be considered in award of the agreement resulting from this solicitation. If and when Contractor extends the prices, terms and conditions of their proposal to other public agencies, any resulting agreement shall be between contractor and the other public agencies and City shall bear no responsibility or liability for any agreements between Contractor and the other public agencies.

13. SAMPLE AGREEMENT

For the Contractor's information, a sample copy of the standard Services Agreement is included to this RFP as **Appendix A**. By submitting a proposal, the Contractor agrees to be bound by the requirements under this Agreement.

14. COMPENSATION & PAYMENT

It is mutually understood and agreed by both parties that Contractor shall be compensated in accordance with the pricing sheet attached hereto. Prices shall remain firm for the initial term of the agreement and, thereafter, may be adjusted annually as provided in this paragraph. City does not guarantee any minimum or maximum amount of dollars to be spent under this agreement.

Negotiations for rate changes shall be commenced, by Contractor, a minimum of ninety days (90) prior to the expiration of the initial term. Any discount offered must allow for payment after receipt and acceptance of services, material or equipment and correct invoice, whichever is later. In no case will a discount be considered that requires payment in less than 30 days. Contractor shall levy no additional fees or surcharges of any kind during the term of the agreement without first obtaining approval from City in writing.

Pricing shall be inclusive of all applicable taxes.

15. LIST OF FACILITIES

The following locations typically require guard services on an ongoing basis and may be subject to change. Services at additional locations may be requested through the term of the agreement.

Location:	City Parking Lots 1, 2, 3, 5, 8, 10, 12, 15, 16, 17, 18, & Intermodal Transit Center (I.T.C.)
Address:	Multiple
Service Hours:	8:00am – 4:00pm
Typical Services Requested:	Random Patrols 8:00am – 4:00pm with a maximum of four (4) patrols a day

Location:	Monterey Street
Address:	20 E Market Street
Service Hours:	24 hours a day, seven days a week
Typical Services Requested:	Random Patrols once an hour every day, seven days a week. Continuous Patrol 9:00pm-2:00am Friday-Saturday, Secure/lockdown and open facility seven (7) days a week

Location:	Salinas Street Garage (Permit Center)
Address:	342 Salinas Street
Service Hours:	6:00pm-7:00am
Typical Services Requested:	Random Patrols once an hour

Location:	Salinas Permit Center
Address:	65 West Alisal
Service Hours:	Monday – Friday 7:30am – 6:00pm
Typical Services Requested:	Provide continuous patrol coverage in the morning (7:30 am-9:00am) and evening (5:00pm – 6:00pm) hours, Monday through Friday. Conduct three (3) randomized patrols between the hours of 9:00 a.m. and 4:30 pm, Monday-Friday. Patrol coverage must include the abutting Salinas Street Parking Garage.

Location:	Salinas City Hall
Address:	200 Lincoln Avenue
Service Hours:	Monday - Friday 9am-4pm
Typical Services Requested:	Period Patrols between 9:00am – 4:00pm around City Hall and Former Police Department

Location:	Steinbeck Library
Address:	350 Lincoln Ave
Service Hours:	Monday 10am-6pm Tuesday 12pm-8:15pm Wednesday 11:30am-6pm Thursday 12pm-8:15pm Friday & Saturday 10am-6pm Sunday 1pm-6pm
Typical Services Requested:	Continuous Patrol throughout operating hours. Current request: 75% of patrol time is devoted to interior/in-facility patrols, 25% of patrol time is devoted to exterior and parking lot patrol

Location:	Salinas Recreation Center
Address:	320 Lincoln Ave
Service Hours:	8:00am – 8:00pm Monday - Friday
Typical Services Requested:	Outside Random Patrols once an hour.

Location:	City Maintenance Services Yard
Address:	426 Work Street
Service Hours:	Sunset - Sunrise
Typical Services Requested:	Two (2) Random Patrols per Night.

Location:	Salinas Municipal Airport
Address:	30 Mortensen Street
Service Hours:	Sunset - Sunrise
Typical Services Requested:	Three (3) Random Patrols per Night.

Location:	Sherwood Hall Community Center
Address:	940 N. Main Street
Service Hours:	Event Security Services, various
Typical Services Requested:	Services requested will vary and are event dependent. Specific work detail will be specified on individual event basis. Typical events include music performances and recitals, seminars, conferences, graduations, community meetings, etc.

Location:	Salinas City Center Improvement Association
Address:	Downtown Area
Service Hours:	Monday - Thursday 6am-8pm Friday & Saturday 6am – 12am
Typical Services Requested:	Continuous Patrol of the improvement district by two (2) security officers throughout operating hours

ATTACHMENT 1 – PRICE SCHEDULE

The following rate shall be provided:

Supervisor **Unarmed Cost**

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Security Officer

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Patrol Rate (including vehicle)

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Alarm Response

Response Rate$_____/hr.

COMMUNICATION EQUIPMENT

2-Way Radio Rate $_____/hr.

Cellular Phone Rate $_____/hr.

Cell/Radio $_____/hr.

SAMPLE

~End of Attachment 1~

ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE

By submission of a proposal, Proposer attests to having possession of a valid private patrol operator license issued by the State of California. Such license authorizes a Contractor to contract to perform the type of work required by the specifications. Should the Contractor fail to provide below the number of Contractor's State of California License and City of Salinas, Patrol Service Permit, the City may reject this proposal.

Proposer: _____

BY: _____

TITLE: _____

MAILING ADDRESS: _____

_____

(City) (State) (Zip)

TELEPHONE NUMBER: _____

STATE OF CALIFORNIA LICENSE NO.: _____
(Private Patrol Operators License)

CITY OF SALINAS PRIVATE-PATROL OPERATOR REGISTRATION CARD NO.: _____

_____ _____

PROPOSER'S Signature Date

SAMPLE

~End of Attachment 2~

ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM

CITY OF SALINAS
DECLARATION OF LOCAL BUSINESS ENTERPRISE

Business Information (All information must be completed)
(Please type or print clearly in ink)

Business Name: _____

Business Address: _____

Local Business Office Address: _____, **Salinas, California** _____

City of Salinas Business License Number: _____

No. of Employees: _____ **No. of Full-Time Employees in Salinas** _____

Current on all City of Salinas taxes, fees, assessments, and fines? □ **Yes** □ **No**

Currently subject to enforcement action by the City or in litigation with the City? □ **Yes** □ **No**

Year began doing business within the city of Salinas: _____

Newly established business (doing business within the city of Salinas less than one year): is the newly established business owned by an individual(s) formerly employed by a local business enterprise? □ **Yes** □ **No** **If Yes, for what years?** _____

Any person claiming to be a local business enterprise as defined in Article III-A of Chapter 12 of the Salinas Municipal Code shall so certify in writing under penalty of perjury that they meet all the criteria listed in Salinas Municipal Code section 12-28.020, subsection (d). A local business enterprise shall be required to submit such declaration on an annual basis and shall immediately notify the City's Purchasing Officer if there is any change in circumstances which would disqualify it from application of the preference. The City shall not be responsible or required to verify the accuracy of any such certifications and shall have sole discretion to determine if a person meets the definition of "local business enterprise."

CERTIFICATION

I declare that I am 18 years of age or older and the information contained in the foregoing application is true and correct to the best of my knowledge. Under penalties of perjury, I certify that all the information provided herein is correct and that the business enterprise I am representing meets all of the criteria set forth in Salinas Municipal Code section 12-28.020, subsection (d) for a "local business enterprise." I declare that I am authorized to submit this Declaration for and on behalf of myself and the organization described above.

Signature _____ Date _____

Printed Name: _____

~End of Attachment 3~

APPENDIX A: SAMPLE AGREEMENT

SAMPLE

AGREEMENT
FOR PROFESSIONAL SERVICES
BETWEEN
THE CITY OF SALINAS AND
[CONSULTANT'S LEGAL NAME *]

SALINAS
RICH IN LAND | RICH IN VALUES

AGREEMENT FOR PROFESSIONAL SERVICES BETWEEN THE CITY OF SALINAS AND _____

This Agreement for Professional Services (the "Agreement" and/or "Contract") is made and entered into this ____ day of _____, 20_, between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City"), and [_____], a [California corporation/limited liability company/dba/etc.] (hereinafter "Consultant").

RECITALS

WHEREAS, Consultant represents that he, she, or it is specially trained, experienced, and competent to perform the special services which will be required by this Agreement; and

WHEREAS, Consultant is willing to render such professional services, as hereinafter defined, on the following terms and conditions.

NOW, THEREFORE, City and Consultant agree as follows:

TERMS

1. Scope of Service. The project contemplated and the scope of Consultant's services are described in Exhibit B, attached hereto and incorporated herein by reference.

2. Term; Completion Schedule. This Agreement shall commence on [XXX], and shall terminate on [XXX], unless extended in writing by either party upon (30) days written notice. This Agreement may be extended only upon mutual written consent of the parties, and may be terminated only pursuant to the terms of this Agreement.

3. Compensation. City hereby agrees to pay Consultant for services rendered the City pursuant to this Agreement on a time and materials basis according to the rates of compensation of [or as set forth in Exhibit B]. The total amount of compensation to be paid under this Agreement shall not exceed [_____dollars ($_____)].

4. Billing. Consultant shall submit to City an itemized invoice, prepared in a form satisfactory to City, describing its services and costs for the period covered by the invoice. Except as specifically authorized by City, Consultant shall not bill City for duplicate services performed by more than one person. Consultant's bills shall include the following information to which such services cost or pertain:

(A) A brief description of services performed;
(B) The date the services were performed;
(C) The number of hours spent and by whom;
(D) A brief description of any costs incurred; and
(E) The Consultant's signature.

SAMPLE

Any such invoices shall be in full accord with any and all applicable provisions of this Agreement.

City shall make payment on each such invoice within thirty (30) days of receipt; provided, however, that if Consultant submits an invoice which is incorrect, incomplete, or not in accord with the provisions of this Agreement, City shall not be obligated to process any payment to Consultant until thirty (30) days after a correct and complying invoice has been submitted by Consultant. The City shall process undisputed portion immediately.

5. Meet & Confer. Consultant agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by the City to ensure timely and adequate performance of the Agreement.

6. Additional Copies. If City requires additional copies of reports, or any other material which Consultant is required to furnish as part of the services under this Agreement, Consultant shall provide such additional copies as are requested, and City shall compensate Consultant for the actual costs related to the production of such copies by Consultant.

7. Responsibility of Consultant. By executing this Agreement, Consultant agrees that the services to be provided and work to be performed under this Agreement shall be performed in a fully competent manner. By executing this Agreement, Consultant further agrees and represents to City that the Consultant possesses, or shall arrange to secure from others, all of the necessary professional capabilities, experience, resources, and facilities necessary to provide the City the services contemplated under this Agreement and that City relies upon the professional skills of Consultant to do and perform Consultant's work. Consultant further agrees and represents that Consultant shall follow the current, generally accepted practices in this area to the profession to make findings, render opinions, prepare factual presentations, and provide professional advice and recommendations regarding the projects for which the services are rendered under this Agreement.

8. Responsibility of City. To the extent appropriate to the projects to be completed by Consultant pursuant to this Agreement, City shall:

(A) Assist Consultant by placing at its disposal all available information pertinent to the projects, including but not limited to, previous reports and any other data relative to the projects. Nothing contained herein shall obligate City to incur any expense in connection with completion of studies or acquisition of information not otherwise in the possession of City.

(B) Examine all studies, reports, sketches, drawings, specifications, proposals, and other documents presented by Consultant, and render verbally or in writing as may be appropriate, decisions pertaining thereto within a reasonable time so as not to delay the services of Consultant.

(C) City Manager, or his designee, shall act as City's representative with respect to the work to be performed under this Agreement. Such person shall have the complete authority

SAMPLE

to transmit instructions, receive information, interpret and define City's policies and decisions with respect to materials, equipment, elements, and systems pertinent to Consultant's services. City may unilaterally change its representative upon notice to the Consultant.

(D) Give prompt written notice to Consultant whenever City observes or otherwise becomes aware of any defect in a project.

9. Acceptance of Work Not a Release. Acceptance by the City of the work to be performed under this Agreement does not operate as a release of Consultant from professional responsibility for the work performed.

10. Indemnification and Hold Harmless.

Consultant shall defend, indemnify, and hold harmless the City and its officers, officials, employees, volunteers, and agents from and against any and all liability, loss, damage, expense, costs (including without limitation costs and fees of litigation) of every nature arising out of or in connection with Consultant's performance of work hereunder, including the performance of work of any of Consultant's subcontractors or agents, or Consultant's failure to comply with any of its obligations contained in the agreement, except such loss or damage which was caused by the sole negligence or willful misconduct of the City.

11. Insurance. Consultant shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Exhibit A hereto.

12. Access to Records. Consultant shall maintain all preparatory books, records, documents, accounting ledgers, and similar materials including but not limited to calculation and survey notes relating to work performed for the City under this Agreement on file for at least three (3) years following the date of final payment to Consultant by City. Any duly authorized representative(s) of City shall have access to such records for the purpose of inspection, audit, and copying at reasonable times during Consultant's usual and customary business hours. Consultant shall provide proper facilities to City's representative(s) for such access and inspection.

13. Non-Assignability. It is recognized by the parties hereto that a substantial inducement to City for entering into this Agreement was, and is, the professional reputation and competence of Consultant. This Agreement is personal to Consultant and shall not be assigned by it without express written approval of the City.

14. Changes to Scope of Work. City may at any time, and upon a minimum of ten (10) days written notice, seek to modify the scope of services to be provided for any project to be completed under this Agreement. Consultant shall, upon receipt of said notice, determine the impact on both time and compensation of such change in scope and notify City in writing. Upon agreement between City and Consultant as to the extent of said impacts to time and compensation, an amendment to this Agreement shall be prepared describing such changes. Execution of the amendment by City and Consultant shall constitute the Consultant's notice to proceed with the changed scope.

SAMPLE

15. Ownership of Documents. Title to all final documents, including drawings, specifications, data, reports, summaries, correspondence, photographs, computer software (if purchased on the City's behalf), video and audio tapes, software output, and any other materials with respect to work performed under this Agreement shall vest with City at such time as City has compensated Consultant, as provided herein, for the services rendered by Consultant in connection with which they were prepared. City agrees to hold harmless and indemnify the Consultant against all damages, claims, lawsuits, and losses of any kind including defense costs arising out of any use of said documents, drawings, and/or specifications on any other project without written authorization of the Consultant.

16. Termination.

(A) City shall have the authority to terminate this Agreement, upon ten days written notice to Consultant, as follows:

(1) If in the City's opinion the conduct of the Consultant is such that the interest of the City may be impaired or prejudiced, or

(2) For any reason whatsoever.

(B) Upon termination, Consultant shall be entitled to payment of such amount as fairly compensates Consultant for all work satisfactorily performed up to the date of termination based upon the Consultant's rates shown in Exhibit B and/or Section 3 of this Agreement, except that:

(1) In the event of termination by the City for Consultant's default, City shall deduct from the amount due Consultant the total amount of additional expenses incurred by City as a result of such default. Such deduction from amounts due Consultant are made to compensate City for its actual additional costs incurred in securing satisfactory performance of the terms of this Agreement, including but not limited to, costs of engaging another consultant(s) for such purposes. In the event that such additional expenses shall exceed amounts otherwise due and payable to Consultant hereunder, Consultant shall pay City the full amount of such expense.

(C) In the event that this Agreement is terminated by City for any reason, Consultant shall:

(1) Upon receipt of written notice of such termination promptly cease all services on this project, unless otherwise directed by City; and

(2) Deliver to City all documents, data, reports, summaries, correspondence, photographs, computer software output, video and audio tapes, and any other materials provided to Consultant or prepared by or for Consultant or the City in connection with this Agreement. Such material is to be delivered to City in completed form; however, notwithstanding the provisions of Section 15 herein, City may condition payment for

SAMPLE

services rendered to the date of termination upon Consultant's delivery to the City of such material.

(D) In the event that this Agreement is terminated by City for any reason, City is hereby expressly permitted to assume the projects and complete them by any means, including but not limited to, an agreement with another party.

(E) The rights and remedy of the City and Consultant provided under this Section are not exclusive and are in addition to any other rights and remedies provided by law or appearing in any other section of this Agreement.

17. Compliance with Laws, Rules, and Regulations. Services performed by Consultant pursuant to this Agreement shall be performed in accordance and full compliance with all applicable federal, state, and City laws and any rules or regulations promulgated thereunder.

18. Exhibits Incorporated. All exhibits referred to in this Agreement and attached to it are hereby incorporated in it by this reference. In the event there is a conflict between any of the terms of this Agreement and any of the terms of any exhibit to the Agreement, the terms of the Agreement shall control the respective duties and liabilities of the parties.

19. Independent Contractor. It is expressly understood and agreed by both parties that Consultant, while engaged in carrying out and complying with any of the terms and conditions of this Agreement, is an independent contractor and not an employee of the City. Consultant expressly warrants not to represent, at any time or in any manner, that Consultant is an employee or servant of the City.

20. Integration and Entire Agreement. This Agreement represents the entire understanding of City and Consultant as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters contained herein. This Agreement may not be modified or altered except by amendment in writing signed by both parties.

21. Jurisdiction and Venue. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas. Jurisdiction of litigation arising from this Agreement shall be in the State of California, in the County of Monterey or in the appropriate federal court with jurisdiction over the matter.

22. Severability. If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said laws, but the remainder of the Agreement shall continue to be in full force and effect.

23. Notices.

(A) Written notices to the City hereunder shall, until further notice by City, be addressed to:

SAMPLE

City Manager
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

With a copy to:

City Attorney
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

(B) Written notices to the Consultant shall, until further notice by the Consultant, be addressed to:

[Contact Information for Consultant including Title, Address, Email, and Phone #]

(C) The execution of any such notices by the City Manager shall be effective as to Consultant as if it were by resolution or order of the City Council, and Consultant shall not question the authority of the City Manager to execute any such notice.

(D) All such notices shall either be delivered personally to the other party's designee named above, or shall be deposited in the United States Mail, properly addressed as aforesaid, postage fully prepaid, and shall be effective the day following such deposit in the mail.

24. Nondiscrimination. During the performance of this Agreement, Consultant shall not discriminate against any employee or applicant for employment because of race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years) or disability. Consultant shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years) or disability.

25. Conflict of Interest. Consultant warrants and declares that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, in any manner or degree which will render the services required under the provisions of this Agreement a violation of any applicable local, state or federal law. Consultant further declares that, in the performance of this Agreement, no subcontractor or person having such an interest shall be employed. In the event that any conflict of interest should nevertheless hereinafter arise, Consultant shall promptly notify City of the existence of such conflict of interest so that City may determine whether to terminate this Agreement. Consultant further warrants its compliance with the Political Reform Act (Government Code section 81000 et seq.) and Salinas City Code Chapter 2A that apply to Consultant as the result of Consultant's performance of the work or services pursuant to the terms of this Agreement.

SAMPLE

26. Headings. The section headings appearing herein shall not be deemed to govern, limit, modify, or in any manner affect the scope, meaning or intent of the provisions of this Agreement.

27. Attorneys' Fees. In case suit shall be brought to interpret or to enforce this Agreement, or because of the breach of any other covenant or provision herein contained, the prevailing party in such action shall be entitled to recover their reasonable attorneys' fees in addition to such costs as may be allowed by the Court. City's attorneys' fees, if awarded, shall be calculated at the market rate.

28. Non-Exclusive Agreement. This Agreement is non-exclusive and both City and Consultant expressly reserves the right to contract with other entities for the same or similar services.

29. Rights and Obligations Under Agreement. By entering into this Agreement, the parties do not intend to create any obligations express or implied other than those set out herein; further, this Agreement shall not create any rights in any party not a signatory hereto.

30. Licenses. If a license of any kind, which term is intended to include evidence of registration, is required of Consultant, its representatives, agents or subcontractors by federal, state or local law, Consultant warrants that such license has been obtained, is valid and in good standing, and that any applicable bond posted in accordance with applicable laws and regulations.

31. Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute a single agreement.

32. Legal Representation. Each party affirms that it has been represented, if it so chose, by legal counsel of its own choosing regarding the preparation and the negotiation of this Agreement and the matters and claims set forth herein, and that each of them has read this Agreement and is fully aware of its contents and its legal effect. Neither party is relying on any statement of the other party outside the terms set forth in this Agreement as an inducement to enter into this Agreement.

33. Joint Representation. The language of all parts of this Agreement shall in all cases be construed as a whole, according to its fair meaning, and not strictly for or against any party. No presumptions or rules of interpretation based upon the identity of the party preparing or drafting the Agreement, or any part thereof, shall be applicable or invoked.

34. Warranty of Authority. Each party represents and warrants that it has the right, power, and authority to enter into this Agreement. Each party further represents and warrants that it has given any and all notices, and obtained any and all consents, powers, and authorities, necessary to permit it, and the persons entering into this Agreement for it, to enter into this Agreement.

35. No Waiver of Rights. Waiver of a breach or default under this Agreement shall not constitute a continuing waiver or a waiver of a subsequent breach of the same or any other provision of this Agreement. The failure to provide notice of any breach of this Agreement or

SAMPLE

failure to comply with any of the terms of this Agreement shall not constitute a waiver thereof. Failure on the part of either party to enforce any provision of this Agreement shall not be construed as a waiver of the right to compel enforcement of such provision or any other provision. A waiver by the City of any one or more of the conditions of performance under this Agreement shall not be construed as waiver(s) of any other condition of performance under this Agreement.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
□ Christopher A. Callihan, City Attorney, or
□ Rhonda Combs, Assistant City Attorney

CONSULTANT

_____

By (Printed Name): _____
Its (Title): _____

SAMPLE

Exhibit A- Insurance Requirements

Insurance Requirements

Consultant shall procure and maintain for the duration of the Agreement insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Consultant, his agents, representatives, employees, or subcontractors. With respect to General Liability and Professional Liability, coverage should be maintained for a minimum of five (5) years after Agreement completion.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

(A) Commercial General Liability ("CGL"): Insurance Services Office Form ("ISO") CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury, and personal & advertising injury with limits no less than **$1,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.

(B) Automobile Liability: ISO Form CA 0001 covering any auto, or if Consultant has no owned autos, hired and non-owned, with limits no less than **$1,000,000** per accident for bodily injury and property damage.

(C) Workers' Compensation insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with a limit of no less than **$1,000,000** per accident for bodily injury or disease.

(D) Professional Liability (also known as Errors and Omissions) insurance appropriate to the work being performed, with limits no less than **$1,000,000** per occurrence or claim, **$2,000,000** aggregate per policy period of one year.

If the Consultant maintains broader coverage and/or higher limits than the minimums shown above, the City of Salinas requires and shall be entitled to the broader coverage and/or higher limits maintained by the Consultant. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

OTHER INSURANCE PROVISIONS

The insurance policies are to contain, or be endorsed to contain, the following provisions:

Additional Insured Status

The City of Salinas, its officers, officials, employees, and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Consultant's insurance (at least as broad as ISO Form CG 20 10, CG 11 85, or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

SAMPLE

Primary Coverage
For any claims related to this Agreement or the project described within this Agreement, the **Consultant's insurance coverage shall be primary coverage** at least as broad as ISO Form CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Consultant's insurance and shall not contribute with it.

Notice of Cancellation
Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the City.

Waiver of Subrogation
Consultant hereby grants to City a waiver of any right to subrogation which any insurer of said Consultant may acquire against the City by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the City has received a waiver of subrogation endorsement from the insurer.

The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City of Salinas for all work performed by the Consultant, its employees, agents, and subcontractors.

Self-Insured Retentions
Self-insured retentions must be declared by Consultant to and approved by the City. At the option of the City, Consultant shall provide coverage to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the consultant shall provide evidence satisfactory to the City guaranteeing payment of losses and related investigations, claim administrations, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Acceptability of Insurers
Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the City.

Claims Made Policies
If any of the required policies provide coverage on a claims-made basis:

1. The Retroactive Date must be shown and must be before the date of this Agreement or the beginning of Agreement work.
2. Insurance must be maintained and evidence of insurance must be provided ***for at least five (5) years after completion of the Agreement of work.***
3. If coverage is canceled or non-renewed, and not ***replaced with another claims-made policy form with a Retroactive Dat***e prior to the Agreement effective date, the Consultant must purchase "extended reporting" coverage for a minimum of ***five (5)*** years after completion of Agreement work.
4. A copy of the claims reporting requirements must be submitted to the City for review.

SAMPLE

Verification of Coverage
Consultant shall furnish the City with original certificates and amendatory endorsements or copies of the applicable insurance language effecting coverage required by this Agreement. All certificates and endorsements are to be received and approved by the City before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

Subcontractors
Consultant shall require and verify that all sub-consultants and/or subcontractors maintain insurance meeting all the requirements stated herein, and Consultant shall ensure that Entity is an additional insured on insurance required from such sub-consultants and/or subcontractors.

Special Risks or Circumstances
City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Maintenance of Insurance
Maintenance of insurance by Consultant as specified shall in no way be interpreted as relieving Consultant of its indemnification obligations or any responsibility whatsoever and the Consultant may carry, at its own expense, such additional insurance as it deems necessary.

SAMPLE

Exhibit B- Scope of Service

[Scope of Service; Compensation]

~End of Appendix A~

SAMPLE

ATTACHMENT C

247 PRIVATE SECURITY

"Securing the Future, Protecting the Present"

LICENSE NO.: PPO120440

SUBMITTED FOR:

City of Salinas
City Hall
Public Works Department
ATTN: Cristina Gonzalez
200 Lincoln Avenue
Salinas, CA 93901

Date: June 6, 2025

RFP Citywide Service Agreements to Provide Uniformed Security Guard Services

SUBMITTED BY: **247 PRIVATE SECURITY**

4208 N Freeway Blvd., #101, Sacramento, CA 95834
www.247privatesecurity.com
(805) 464-9371
ray@247privatesecurity.com

TABLE OF CONTENTS

SECTION 1: **1**

1.1. COVER LETTER: 1

1.2. SIGNED SIGNATURE PAGE / VERIFICATION OF LICENSURE – ATTACHMENT 2: 2

1.3. RECEIPT OF SIGNED ADDENDA: 3

SECTION 2 – PRE-QUALIFICATION / LICENSING REQUIREMENTS: **4**

2.1. OUR CAPABILITY AND PERFORMANCE HISTORY: 4

2.2. PROJECT MANAGER/DESIGNATED POINT OF CONTACT: 9

2.3. FIRM OVERVIEW AND PROFESSIONAL CERTIFICATIONS: 10

SECTION 3 – PROJECT EXPERIENCE AND REFERENCES: **13**

3.1. KEY STAFF PERSONS: 13

3.2. EXPERIENCE AND REFERENCE: 19

3.3. VIOLATIONS: 20

SECTION 4 – STATEMENT TO SERVICE ENTIRE CITY: **21**

SECTION 5 – STATEMENT TO SERVICE SALINAS CITY CENTER AND ELIGIBLE NON-PROFIT GROUPS: **21**

SECTION 6 – PRICING SCHEDULE – ATTACHMENT 1: **22**

SECTION 7 – APPENDIX: **23**

7.1. VALUE ADDED SERVICE – TRACKTIK TECHNOLOGY PLATFORM: 23

SECTION 1:

1.1. COVER LETTER:

June 6, 2025

City of Salinas
City Hall
Public Works Department
Attn: Cristina Gonzales
200 Lincoln Avenue
Salinas, CA 93901

Subject: Proposal Submission for Uniformed Security Guard Services

Dear Cristina Gonzalez,

247 Private Security is pleased to submit our proposal in response to the City of Salinas' Request for Proposals for Uniformed Security Guard Services. We appreciate the opportunity to demonstrate our qualifications and commitment to delivering professional, reliable, and comprehensive security services across all City-owned facilities.

247 Private Security is a C Corporation registered and operating in the State of California. Our company has been in existence for over seven (7) years, providing armed and unarmed security services to both public and private sector clients throughout the state under California PPO License #120440. Since our establishment, we have grown to become one of California's most trusted security providers, known for our experienced personnel, responsive management, and community-centered approach.

Primary Contact for this Proposal:

Ray Tahiri, Project Manager
247 Private Security
Telephone: (805) 464-9371
Fax: (818) 518-9913
Email: Ray@247privatesecurity.com
Address: 4208 N Freeway Blvd., #101, Sacramento, CA 95834

We look forward to the opportunity to support the City of Salinas in creating a safe and secure environment for its residents, staff, and visitors. Thank you for your time and consideration.

Sincerely,

Ray Tahiri
Project Manager, 247 Private Security

1.2. SIGNED SIGNATURE PAGE / VERIFICATION OF LICENSURE – ATTACHMENT 2:

ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE

By submission of a proposal, Proposer attests to having possession of a valid private patrol operator license issued by the State of California. Such license authorizes a Contractor to contract to perform the type of work required by the specifications. Should the Contractor fail to provide below the number of Contractor's State of California License and City of Salinas, Patrol Service Permit, the City may reject this proposal.

Proposer: 786 Hastrust Inc. dba 247 Private Security

BY: Ray Tahiri

TITLE: Project Manager

MAILING ADDRESS: 4208 N Freeway Blvd., #101

Sacramento, CA 95834

(City) (State) (Zip)

TELEPHONE NUMBER: (805) 464-9371

STATE OF CALIFORNIA LICENSE NO.: PPO120440
(Private Patrol Operator License)

PROPOSER'S Signature

June 6, 2025
Date

~End of Attachment 2~

Revise per Addendum No. 1
May 30, 2025

1.3. RECEIPT OF SIGNED ADDENDA:

247 Private Security hereby acknowledges receipt and full understanding of Addendum No. 1 to the RFP issued on May 30, 2025.

ADDENDUM NO. 1 TO RFP

SALINAS
RICH IN LAND | RICH IN VALUES

DATE: May 30, 2025

TO: Potential Responders to Request for Proposal

FROM: Cristina Gonzalez, PW Admin Supervisor

RE: City of Salinas Request for Proposals
UNIFORMED SECURITY GUARD SERVICES

NOTICE TO ALL POTENTIAL RESPONDENTS, The Request for Proposals ("RFP") is modified as set forth in this Addendum. The original RFP documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby incorporated and made part of the RFP. Respondent shall take this Addendum into consideration when preparing and submitting Respondent's Proposal.

Revised Section 15. List of Facilities

This Addendum revises Section 15 of the Request for Proposals (RFP), titled "List of Facilities," to reflect the current needs of the City of Salinas, specifically for the Information Technology Center (ITC) and the Steinbeck Library.

The updated facility hours are based on operational needs and may be subject to change during the contract term.

Please refer to the attached document titled: "Attachment – Section 15 List of Facilities (Revised)" for the updated schedule.

Updates Signature Page/Verification of Licensure form

This Addendum revises "Attachment 2 - Signature Page/Verification of Licensure' removing line City of Salinas Private Patrol Operator Registration Card No. requirement.

Questions and Answers

Answers to timely questions are being provided hereto in order to allow all potential respondents access to the contents of the attachments submitted with, and referenced in, the Request for Proposals (RFP).

Due to the number of questions received, the Q&A will be provided as a separate attachment to this addendum. Please refer to the attachment titled: "RFP 2025 Uniformed Security Guard Services – Q&A Responses"

END OF ADDENDUM

SECTION 2 – PRE-QUALIFICATION / LICENSING REQUIREMENTS:

247 Private Security, acknowledges that it meets all pre-qualification and licensing requirements as outlined in Section 3 of the RFP. Below, we referred to each of the required pre-qualification criteria and provided additional details demonstrating our capability to meet all pre-qualification and licensing requirements under this RFP.

2.1. OUR CAPABILITY AND PERFORMANCE HISTORY:

247 Private Security brings over seven (7) years of expertise in delivering security solutions across California. Our management team collectively brings more than 24 years of experience in the security industry. We are a fully licensed, insured, and independent security provider with a strong track record of delivering services that align with the requirements of the City of Salinas for provision of Uniformed Security Guard Services.

Over the past five (5) years, we have successfully delivered security services to more than 35 clients in various sectors. Our service portfolio includes public facilities, educational institutions, healthcare centers, construction sites, transportation hubs, religious venues, residential communities, commercial properties, retail outlets, and event venues.

The following recent and ongoing projects highlight our experience providing similar services to those identified in the City's Scope of Work:

1. HOPICS (Homeless Outreach Program Integrated Care System):
Providing 24/7 unarmed and vehicle patrol security for over 40 facilities across 30 projects, including interim housing, safe parking sites, and homeless shelters. This involves safeguarding more than 10,000 clients and 450 employees, exemplifying our ability to manage high-risk and complex urban environments.
2. East Side Union High School District:
Providing unarmed security services across multiple school sites including Andrew P. Hill High School and Overfelt Adult Center, Monday through Friday, from 5 PM to 10 PM. These deployments require managing student safety, access control, and on-site coordination with school administration.
3. Metro Crossing Master Association:
Night patrol services, 7 days a week, from 9 PM to 6 AM at residential complexes, focusing on crime deterrence, access verification, and neighborhood safety.
4. Metro One LPSG Partnership (Multiple Cities in CA):
We support Metro One with uniformed security services for brands such as Verizon, Nike, Nordstrom Rack, and CVS. These projects involve seven-day-a-week patrols, access control, theft prevention, and after-hours premises security.

5. Lighthouse Community Church:
Unarmed security guard services from 4 PM to 10 PM ensuring evening security during community events and administrative functions.
6. Guardian Eagle Security Inc. Partnership (Contract for Los Angeles Unified School District):
Subcontracted fire watch and patrol services at over 15 LAUSD sites, including high schools and elementary schools, demonstrating our compliance capacity and coordination with public agencies.
7. Ouster, Inc.:
Delivering security services for overnight coverage on weekdays and 24-hour coverage on weekends, ensuring protection of high-value technology assets.
8. O'Reilly:
Ongoing provision of guards 7 days a week, from 8 AM to 10:30 PM, for one of the busiest retail corridors in the region.

OUR CAPABILITIES IN BEHAVIORAL HEALTH RESPONSE:

As urban and public spaces increasingly intersect with behavioral health and housing crises, our team has responded by integrating Behavioral Health Protocol Training across our field force. Our officers receive training in:

- De-escalation and non-violent intervention
- Crisis management and trauma-informed care
- Mental health first aid and referral protocols
- Coordination with social workers, first responders, and municipal staff

This has been critical in our work with HOPICS, shelters, transitional housing facilities, and educational environments where emotional and psychological volatility is a factor. We prepare our personnel to engage respectfully, assess situations accurately, and act responsibly in line with both public safety and humanitarian priorities.

SUCCESS RATE AND COST VS. BENEFIT:

Our client retention rate exceeds **90%**, with the majority of our clients renewing contracts or expanding service scopes within the first 12 months. Our ability to reduce incidents and improve response times directly translates into measurable benefits for clients. For example:

- HOPICS saw a **40% reduction in unauthorized entry incidents** within 90 days of contract start.
- Retail partners reported **up to 60% drop in theft-related losses** during our deployment.
- Educational clients cite improved student and staff satisfaction in campus safety surveys, supporting a conducive learning environment.

UNDERSTANDING OF CITY NEEDS:

Our experience across education, public spaces, homeless facilities, and high-traffic commercial environments enables us to understand and meet the requirements of the City of Salinas.

WE UNDERSTAND THAT THE CITY REQUIRES:

- Trained, professional, and independent security personnel capable of executing duties across a wide range of facility types without direct City supervision.
- Visible deterrence and rapid incident response at high-traffic areas such as parking garages, transit centers, public libraries, and event venues.
- Ongoing patrol coverage - foot, bike, and vehicle - tailored to different times of day, facility risks, and public activity patterns.
- Compliance with all applicable laws and codes, including the California Penal Code, Business and Professions Code, OSHA regulations, and BSIS licensing requirements.
- Accurate and consistent reporting - daily activity logs, annual site assessments, and incident tracking - to support transparency and operational improvements.
- Behaviorally aware, culturally sensitive, and courteous personnel, especially for assignments involving public interaction, vulnerable populations, or city service points like libraries and the Intermodal Transit Center.

We recognize that many of the facilities under this contract such as Monterey Street, Salinas Permit Center, Steinbeck Library, and Sherwood Hall, are community-facing and frequented by diverse groups, including the unhoused and individuals facing behavioral health challenges. Our teams are experienced in these scenarios and trained accordingly.

HOW WE ALIGN WITH SALINAS' EXPECTATIONS?

1. Patrol Capability Across Facility Types:

With over 25 patrol vehicles, 18 golf carts, and 8 motorized bicycles in our fleet, we are equipped to meet the City's requirement for:

- Randomized and scheduled patrols
- Foot patrols in compact areas like libraries or event centers
- Vehicle patrols in large areas such as the City Maintenance Yard and Airport
- Standing guards in static posts, such as the ITC and City Hall

Our GPS-tracked patrol operations and incident reporting systems ensure verifiable compliance and real-time responsiveness.

2. Behavioral Health Protocols and De-Escalation:

Many public spaces in Salinas experience complex social dynamics. Our work at HOPICS, shelters, and school campuses has prepared our officers to:

- Recognize and respond to signs of mental health crises
- Use trauma-informed communication techniques
- Apply non-violent crisis intervention and behavioral health protocols
- Coordinate with local authorities and social service partners when needed

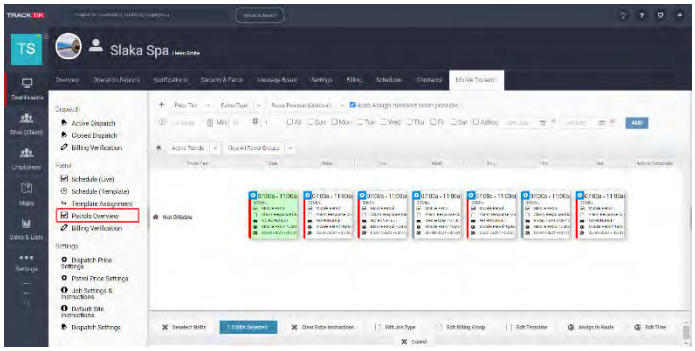
This behavioral intelligence is critical for areas like Monterey Street, Steinbeck Library, and the Downtown Improvement District, where interaction with unhoused or at-risk populations is routine.

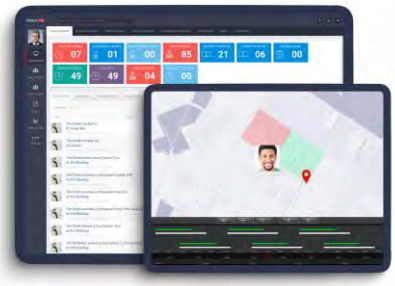
3. Incident Response, Reporting & Compliance:

We understand that guards must:

- Respond immediately to alarms and emergencies (including panic/code alarms)
- Provide daily activity and incident reports
- Submit annual site assessments
- Ensure every report is timely, complete, and actionable

We use TrackTik digital reporting platform that timestamps all activity logs and incident entries, which can be exported daily for City review. Supervisors review all reports for completeness and pattern recognition.





4. Regulatory and Legal Adherence:

We strictly comply with:

- Sections 11105, 12002, and 12033 of the California Penal Code
- Sections 7583.5 and 7583.12 of the California Business & Professions Code
- BSIS licensing standards for all guards
- Confidentiality and conflict-of-interest protocols, including training for all employees serving municipal contracts

Any replacement of personnel (due to performance or City request) will be fulfilled within two (2) hours, per City requirements.

5. Training, Appearance, and Professional Conduct:

All guards assigned to City facilities will be:

- Professionally uniformed and well-groomed
- Trained in customer service, municipal protocols, and courteous public engagement
- Provided with PPE and all required tools to perform their duties safely and effectively
- Re-trained annually and briefed on site-specific Patrol Orders

Our dedicated Site Supervisors will ensure continual performance evaluation, shadowing, and feedback loops.

FACILITY-SPECIFIC FAMILIARITY:

We are confident in our ability to fulfill the unique coverage patterns and service expectations across all listed facilities, including:

- Random patrols at parking lots, maintenance yard, and airport (with visibility and deterrence)
- Interior-focused patrols at Steinbeck Library, Recreation Center, and Permit Center (with behavioral sensitivity and customer service)
- Static posts and lockdown duties at ITC and Monterey Street
- Event-driven adaptability at Sherwood Hall and Downtown Improvement District

Every guard will be assigned only after receiving full orientation on that facility's Patrol Orders, event schedules, and communication protocols.

~ Remainder of Page Intentionally Left Blank ~

2.2. PROJECT MANAGER/DESIGNATED POINT OF CONTACT:

247 Private Security designates Mr. Ray Tahiri as the Project Manager for this contract. Ray will serve as the City's dedicated liaison and operational lead, responsible for contract execution, performance oversight, client coordination, and overall service quality.

Ray Tahiri is a seasoned operations leader with over a decade of combined experience in security operations, contract management, crisis response, and cross-functional coordination. He has successfully overseen guard deployments for high-traffic environments which are very similar in scope and sensitivity to those outlined by the City of Salinas.

In his current role as Project Manager for 247 Private Security, Ray leads daily operations involving more than 250 active security professionals across California. He has extensive experience supporting contracts with various clients.

RELEVANT EXPERIENCE:

- **Project Manager – 247 Private Security (2021–Present):** Leads large-scale security deployments across California. Key contributions include coordinating multi-site patrol operations for both armed and unarmed security services. Ray is instrumental in ensuring our guards are compliant with BSIS and OSHA standards, and that daily reporting, site assessments, and client communications are timely and effective. His leadership has directly impacted successful partnerships, where the company provides similar services such as static post monitoring, alarm response, fire watch, and patrol operations.
- **Operations Manager – SGP Security (2018–2021):** Directed contract execution for various portfolio of clients, designed incident response protocols, and supervised security officers.
- **Cultural Advisor & Translator – U.S. Military (2009–2013):** Supported high-risk security operations and provided situational analysis and communication support in conflict zones. This experience shaped his approach to risk management, threat detection, and interpersonal engagement in sensitive environments.

Ray's qualifications align directly with the City's expectations for a Project Manager who understands how to:

- Manage patrols and fixed posts across multiple sites, shift types, and risk levels.
- Implement behavioral health protocols in environments with vulnerable populations.
- Maintain reporting accuracy, transparency, and real-time responsiveness.
- Navigate municipal processes, safety regulations, and emergency protocols.

Ray will be available to the City 24/7, 365 days per year, and is committed to attending security and safety-related meetings at no additional cost to the City.

(805) 464-9371
Ray@247privatesecurity.com

2.3. FIRM OVERVIEW AND PROFESSIONAL CERTIFICATIONS:

247 Private Security is a full-fledged private security company holding California Private Patrol Operator (PPO) License No. PPO120440 from the Bureau of Security and Investigative Services (BSIS), offering security services throughout California. We have more than 7 years of industry experience and have been operating under the name "247 Private Security" since 2018. We operate 24 hours a day, 7 days a week, and 365 days a year to ensure the highest level of protection at all times for our clients.

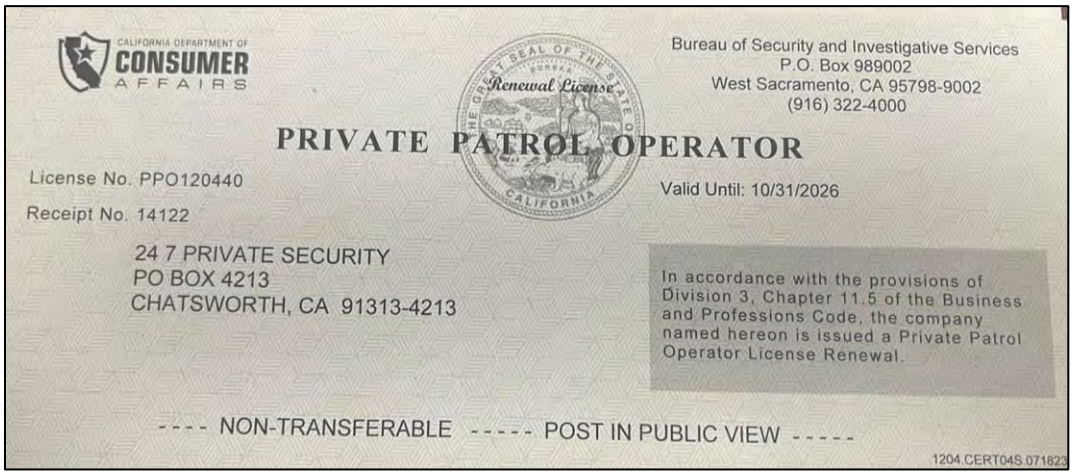
LEGAL NAME:	786 Hastrust Inc. dba 247 Private Security
WEB ADDRESS:	www.247privatesecurity.com

CORPORATE AND LOCAL ADDRESSES

247 Private Security is strategically positioned to provide security services across key regions in California. Our corporate office is located in Van Nuys, a neighborhood of Los Angeles, and our branch / local offices are in Sacramento, San Francisco, and Oakland.

- 14654 Victory Blvd., #218 Van Nuys, CA 91411
- 1999 Harrison Street, #1800, Oakland, CA 94612
- 4208 N Freeway Blvd., #101, Sacramento, CA 95834
- Sansome Street, #3500, San Francisco, CA 94104

California PPO License:



CALIFORNIA DEPARTMENT OF CONSUMER AFFAIRS

Bureau of Security and Investigative Services
P.O. Box 989002
West Sacramento, CA 95798-9002
(916) 322-4000

Renewal License

PRIVATE PATROL OPERATOR

License No. PPO120440

Valid Until: 10/31/2026

Receipt No. 14122

24 7 PRIVATE SECURITY
PO BOX 4213
CHATSWORTH, CA 91313-4213

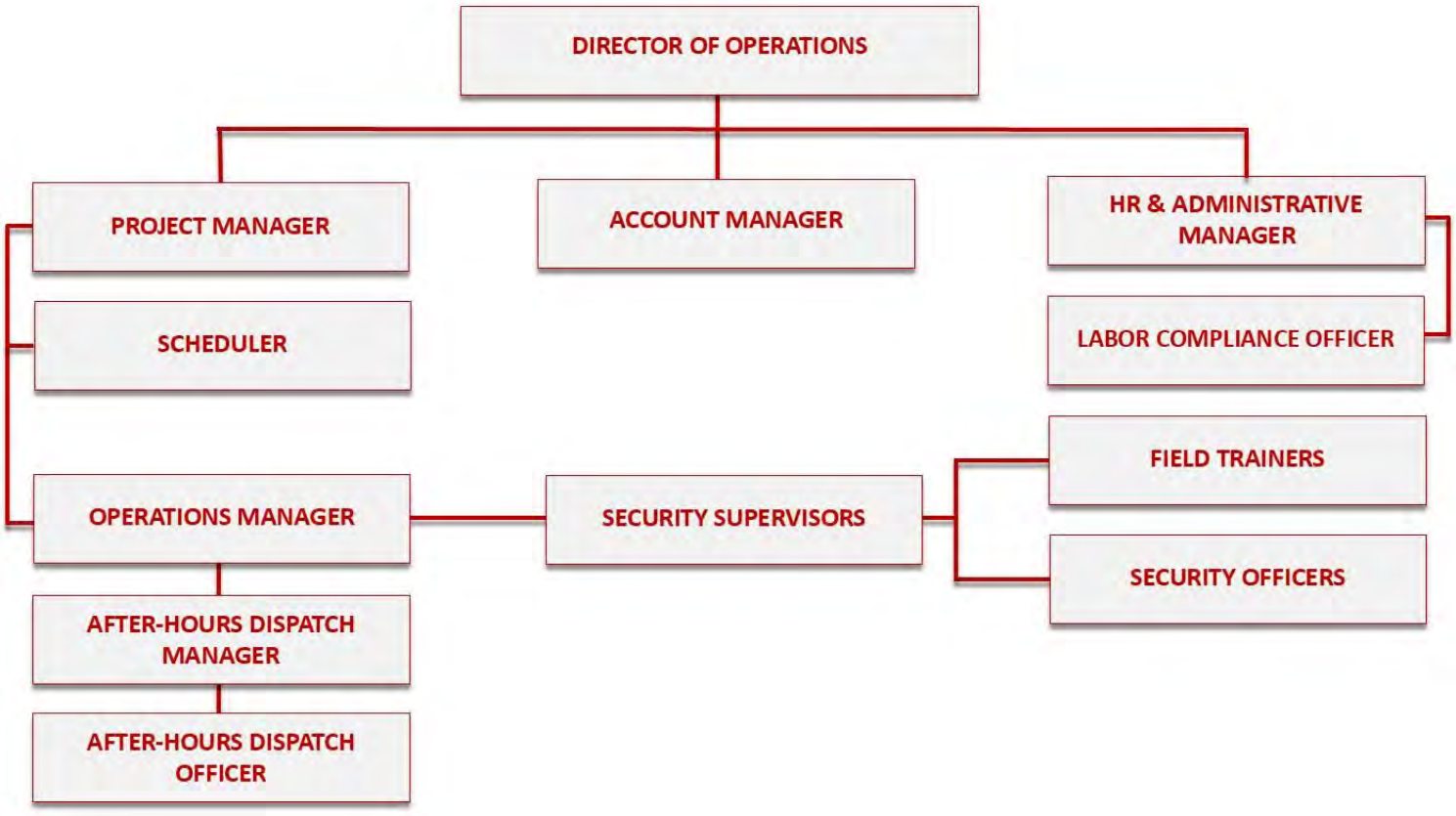
In accordance with the provisions of Division 3, Chapter 11.5 of the Business and Professions Code, the company named hereon is issued a Private Patrol Operator License Renewal.

---- NON-TRANSFERABLE ----- POST IN PUBLIC VIEW -----

1204.CERT04S.071823

At 247 Private Security, we offer a comprehensive range of security services tailored to meet the unique needs of our clients

ORGANIZATIONAL CHART:



We currently maintain a workforce of:

- 259 licensed security professionals
- 29 dedicated management and administrative personnel

COMPANY PHILOSOPHY & STRENGTHS:

Our philosophy is rooted in public safety, responsiveness, and proactive prevention. We emphasize partnership, professionalism, and accountability in every client relationship. Our key strengths are:

- 24/7/365 Availability
- Fully Licensed and Insured
- Extensive Training in Behavioral Health and Conflict De-escalation
- Fleet of 25 Patrol Vehicles and Support Equipment
- Multi-site Coordination Capabilities
- Technology-Enabled Reporting (TrackTik Real-Time Incident and Activity Logs)
- Culturally Aware, Community-Integrated Officers
- Rapid Guard Replacement and Service Scalability

MAJOR CUSTOMERS:

SECTION 3 – PROJECT EXPERIENCE AND REFERENCES:

3.1. KEY STAFF PERSONS:

For the successful implementation of security services under this project, 247 Private Security will designate our highly qualified management personnel with extensive experience in security management, operations, client relations, scheduling, and human resources. Our management team is composed of experienced professionals, each member plays a vital role and will ensure high-quality security service delivery, compliance, and operational efficiency for the City.

OMAR MOTAWAKEL:

Position and Role for This Project: Director of Operations

Omar Mutawakel is a highly experienced security management professional with over 15 years of expertise in security operations, forensic analysis, and risk assessment. As Director of Operations at 247 Private Security, he is responsible for overseeing security programs, ensuring compliance with client requirements, and implementing strategic policies to enhance operational efficiency. His leadership is backed by strong academic credentials and extensive experience in both private security and forensic training.

Education:	❖ Clinical Psychology with emphasis on Police Psychology, The Chicago School of Professional Phycology (2013) ❖ Master of Business Administration (MBA), University of La Verne (2001) – Emphasis on International Business and Public Affairs ❖ Bachelor of Science in Health Science, California State University, Northridge (1997)
Certification & Training:	❖ Applied Forensic Services – Forensic Training & Hostage Negotiation (2011) ❖ Certified PPO Qualified Manager – California Bureau of Security & Investigative Services (BSIS) – PPO #120440 ❖ Firearm Permit License #2660254 ❖ Alarm Company License #93678
Summary of Relevant Experience:	❖ **Director of Operations – 247 Private Security (2018-Present):** Oversees security operations, manages client contracts, and ensures regulatory compliance. Implements risk assessment strategies and enhances security protocols. ❖ **Operations Manager/Private Investigator Analysist – Modern Protection (2009-2018):** Led private security investigations, developed security plans, and supervised security patrol teams for high-risk locations.

RAY TAHIRI:	
Position and Role for This Project: Project Manager Ray Tahiri is a seasoned operations leader with a strong background in security logistics, crisis management, and compliance. As Project Manager at 247 Private Security, he is responsible for managing security deployments, coordinating teams, and ensuring the seamless execution of operational plans. His expertise in handling large-scale security operations makes him a key asset in ensuring high-quality service delivery.	
Education:	❖ Advanced Security & Management Training
Certification & Training:	❖ ASIS Certification ❖ Use of Force, Power to Arrest ❖ Conflict Management ❖ Crowd Management ❖ Patrol Security
Summary of Relevant Experience:	❖ **Project Manager – 247 Private Security (2021-Present):** Manages daily security operations, ensures compliance with regulations, and coordinates with clients for optimized security strategies. ❖ **Operations Manager – SGP Security (2018-2021):** Supervised security contracts, developed security response plans, and led field operations. ❖ **Cultural Advisor & Translator – U.S. Military (2009-2013):** Assisted in high-risk operations, facilitated communication, and contributed to strategic security initiatives.

~ Remainder of Page Intentionally left Blank ~

ANA BUSTAMANTE:

Position and Role for This Project: Account Manager/Billing Point of Contact

Ana Bustamante is a dedicated security account management professional with over 10 years of extensive experience in client relations, contract management, and administrative oversight. As Account Manager at 247 Private Security, she ensures that client needs are met, service standards are maintained, and operational efficiency is optimized.

Education:	❖ Business Management – Pasadena City College (2023) ❖ Los Angeles City College (2012) ❖ High School – Downtown Business Magnet (2010)
Certification & Training:	❖ Professional Development in Security Operations & Client Relations
Summary of Relevant Experience:	❖ **Account Manager – 247 Private Security (2025-Present):** Oversees client relationships, ensures contract compliance, manages billing, and security service coordination. ❖ **Account Manager/ HR & Administrative Manager – Guardian Eagle Security (2024-2025):** Managed client accounts, HR operations, and administrative functions, ensuring seamless security services and workforce compliance. ❖ **Director of Security & Client Relations – Direct Solutions Security Group (2023-2024):** Led administrative and security operations, managed client accounts, and improved customer engagement strategies. ❖ **Senior Account Manager – ATF Private Security (2022-2023):** Managed high-profile security accounts, ensured service excellence, and handled client concerns. ❖ **Office Manager/Admin – SGP Solutions (2021-2021):** Managed administrative operations, HR functions, and client service coordination.

Sofia Perez Sandoval:	
Position and Role for This Project: Scheduler Sofia Perez Sandoval is a highly skilled scheduling and logistics coordinator with extensive experience in workforce management, payroll processing, and client communication. As Scheduler at 247 Private Security, she ensures that all security personnel are deployed effectively while meeting operational demands and labor compliance requirements.	
Education:	❖ Scheduling & Administrative Management Training ❖ High School Diploma – James Monroe High School
Certification & Training:	❖ Workforce Coordination & Payroll Systems Certification
Summary of Relevant Experience:	❖ **Scheduler – 247 Private Security (2024-Present):** Manages shift assignments, optimizes scheduling procedures, and ensures workforce allocation efficiency. ❖ **Collections Representative – Grupo Estrella LLC (2021-Present):** Developed strong client communication and problem-solving skills in service coordination. ❖ **Scheduler – Good Guard Security Inc. (2023-2024):** Coordinated security teams, handled shift assignments, and optimized scheduling logistics. ❖ **Bio Remediation & Mitigation Coordinator – CBC & Scope Environmental (2023 – 2023):** Coordinated bio-remediation and mitigation efforts, overseeing environmental hazard response and compliance. Managed project execution, safety protocols, and client coordination.

~ Remainder of Page Intentionally left Blank ~

Ahmad Mustafa:

Position and Role for This Project: Administrative & HR Manager

Ahmad Mustafa is an experienced HR and administrative professional with over 10 years of expertise in workforce management, regulatory compliance, and organizational administration. As Administrative & HR Manager at 247 Private Security, he leads recruitment and personnel compliance, ensuring that all security personnel are properly trained and assigned per contract requirements.

Education:	❖ Bachelor of Business Administration (2018)
Certification & Training:	❖ Professional in Human Resources (PHR) Certification ❖ Certified Administrative Professional (CAP) ❖ MOS: Microsoft Word Associate ❖ MOS: Microsoft Excel Associate ❖ MOS: Microsoft PowerPoint Associate ❖ Technical Writing – Purdue University Online Writing Lab ❖ Effective Business Writing – Udemy ❖ Writing Winning Technical Proposals – Lohfeld Consulting Group
Summary of Relevant Experience:	❖ **Administrative & HR Manager – 247 Private Security (2024-Present):** Manages recruitment, compliance, and personnel development. Ensures training and licensing requirements are met. ❖ **Senior HR & Administrative Specialist – Afghan Family Guidance Association (2021-2024):** Led HR initiatives, developed policies, and managed workforce relations. ❖ **HR & Administrative Specialist – World Bank (2020-2021):** Oversaw talent acquisition, employee evaluations, and HR compliance for multinational teams. ❖ **HR & Administrative Coordinator – RET Germany (2016-2019):** Managed payroll, recruitment, and compliance for an international humanitarian organization.

We currently maintain a workforce of **259 active**, trained, and licensed security officers, with an additional **300+** pre-vetted personnel in our HR pool ready for rapid deployment. This substantial capacity allows us to deliver consistent and uninterrupted coverage across all required facilities of the City.

For this project, we are proposing a team of **100% full-time employees** who each have more than **five (5) years** of professional security experience**.** Additionally, a majority of the proposed team is multilingual, with proficiency in both English and Spanish. This linguistic versatility supports effective communication with diverse community members and enhances the officers' ability to perform their duties in culturally sensitive and linguistically varied environments.

Below is a list of the anticipated security officers for this contract. All individuals listed are current employees of 247 Private Security and fully certified by the California Bureau of Security and Investigative Services (BSIS):

SN	FIRST NAME	LAST NAME	CURRENT CA GUARD CARD NUMBER	Full-Time Employee
1	Carlos	Garcia	6436991	Yes
2	Jose Ernesto	Aguilar	6450732	Yes
3	Ahmed Mohammed	Ibrahim	6721949	Yes
4	Sergio Francisco	Alfaro	6708662	Yes
5	Jaime Javier	Luna	6806319	Yes
6	Olusegun	Taiwo	6588976	Yes
7	Omer	Omer	6689704	Yes
8	Yousaf Ahmad	Akbari	6802019	Yes
9	Ahmed Abdalla	Ibrahim	6681614	Yes
10	Edmond	Ekwegh	6797705	Yes
11	Mohamed Aman	Ali	6749864	Yes
12	Jorge	Zarate	1712723	Yes
13	Robert Berton	Gordy	1659084	Yes
14	Ahmad Massoud	Niazi	6788597	Yes
15	Fernando F	Vazquez	6733261	Yes
16	Yonies	Hassan	6733680	Yes
17	Habibullah	Fazli	6801419	Yes
18	Hamid	Ahmadi	6297448	Yes
19	Luis Fernando	Mazariegos	6602200	Yes
20	Joginder S	Saini	6611468	Yes

3.2. EXPERIENCE AND REFERENCE:

Below is a list of our clients who can speak to the quality, reliability, and professionalism of our security services. These references reflect our proven ability to deliver exceptional security solutions across diverse environments. Additional references can be provided upon request as part of the City's evaluation process:

SN	Client Name	Contact Person & Title	Telephone / Email	Contract Dates	Description of Services & Role
1	HOPICS	Charles Rutley, Lead Security Officer	(213) 718-7219 crutley@hopics.org	2023 – Present	247 Private Security provides 24/7 on-site and vehicle patrol services for over 30 projects, including 40+ buildings, interim housing sites, and safe parking facilities. Services protect 10,000+ clients and 450 employees.
2	East Side Union High School District (multiple facilities)	Minh Nguyen, Site Supervisor	(408) 254-8110 nguyenmn@esuhsd.org	2022 – Present	Full-time unarmed guards for daily campus security from 5 PM – 10 PM, Monday through Friday at high schools and adult education centers, including Overfelt and Independence Adult Center.
3	Metro Crossing Master Association (Residential Community HOA)	Jamie Lee, Manager	(734) 552-1355 jhuey9@gmail.com	2023 – Present	Nighttime unarmed security officers (9 PM – 6 AM, 7 days/week) for luxury residential complexes. Duties include patrolling, incident reporting, resident assistance, property monitoring, and etc.

4	Lighthouse Community Church	Andy Yueng, Director of Admin & HR / Jeff Silva, Billing Department	(310) 356-0950 andy@lighthousesouthbay.org / bills@lighthousesouthbay.org	2023 – Present	Unarmed security services daily from 4 PM – 10 PM to secure church premises, assist with congregation safety, and manage incidents during community events and gatherings.
5	Metro One LPSG (National Retail Security Partner)	Lisa Strydio, In-Charge	(718) 864-2851 lstrydio@metroonelpsg.com	2023 – Present	Contracted to provide unarmed security guards for major retail clients including Verizon, Nike, Nordstrom Rack, and others at multiple locations. Services include theft deterrence, orderly traffic flow, access control, parking facilities patrol, and reporting.
6	Ouster, Inc.	Matt Rudie, Global Facilities Manager	(415) 283-8615 Matt.rudie@ouster.io	2024 – Present	Armed security services, Weekdays 11 PM – 7 AM and 24-hour weekend coverage. Services include access control, incident response, patrols, and etc.

3.3. VIOLATIONS:

247 Private Security (786 Hastrust Inc. dba 247 Private Security) affirms that from its establishment date to the present, the company **has not received any notices of violation, corrective action notices, enforcement actions or orders, warning notices, or any other form of noncompliance documentation** from any public agency, including but not limited to OSHA, BSIS, or any regulatory authority.

SECTION 4 – STATEMENT TO SERVICE ENTIRE CITY:

247 Private Security confirms our full capability and readiness to provide security services across all designated locations within the City of Salinas. This includes, but is not limited to, the Salinas Municipal Airport, Permit Center, libraries, recreational facilities, parking garages, parking lots, Train Stations, Sherwood Hall, and all other City-owned facilities identified in the Scope of Work and throughout the term of the contract.

We maintain a strong operational presence in Monterey County and possess the staffing, logistical capacity, and fleet resources necessary to support consistent and timely deployment across all service locations.

No additional fees will be applied for travel time to any of the City's facilities listed in the RFP. All services will be delivered under the agreed-upon rates, with no hidden or added travel costs.

SECTION 5 – STATEMENT TO SERVICE SALINAS CITY CENTER AND ELIGIBLE NON-PROFIT GROUPS:

247 Private Security acknowledges and confirms our ability to provide security services to the Salinas City Center District (Downtown District) as well as to other eligible non-profit organizations located within the City of Salinas.

We are fully committed to extending the same terms, conditions, and rates outlined in our proposal *"Section 6"* to these groups, ensuring consistent service quality, reliability, and responsiveness. Our personnel are trained to operate effectively in high-traffic urban areas and community-centered environments, aligning with the public safety expectations of the City and its partner organizations.

~ Remainder of Page Intentionally Left Blank ~

SECTION 6 – PRICING SCHEDULE – ATTACHMENT 1:

ATTACHMENT 1 – PRICE SCHEDULE

The following rate shall be provided:

Supervisor	**Unarmed Cost**
Pay Rate	$ 20.00 /hr.
Billing Rate	$ 25.50 /hr.
Overtime Rate	$ 38.25 /hr.

Security Officer

Pay Rate	$ 18.00 /hr.
Billing Rate	$ 24.00 /hr.
Overtime Rate	$ 36.00 /hr.

Patrol Rate (including vehicle)

Pay Rate	$ 19.00 /hr.
Billing Rate	$ 27.00 /hr.
Overtime Rate	$ 40.50 /hr.

Alarm Response

Response Rate	$ 38.00 /hr.

COMMUNICATION EQUIPMENT

2-Way Radio Rate	$ 0.00 /hr.
Cellular Phone Rate	$ 0.00 /hr.
Cell/Radio	$ 0.00 /hr.

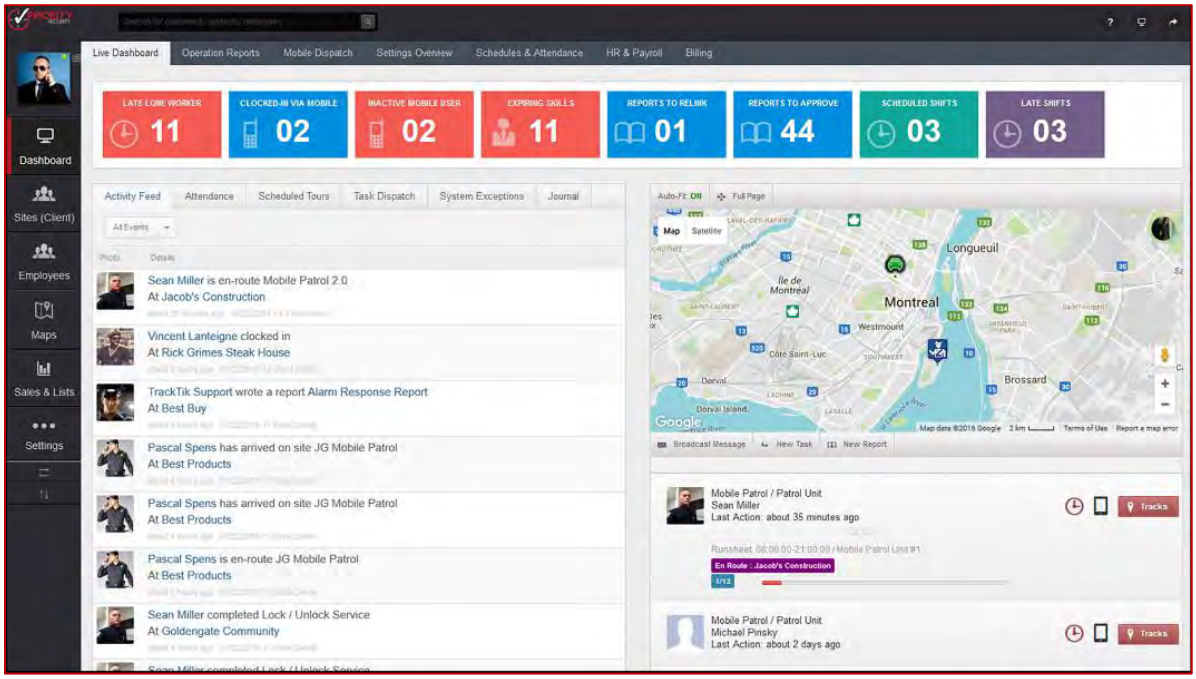
Referring to section 12 of RFP (Piggy Back Clause), we agree to extend the same prices, terms and conditions of our proposal to other public agencies that have delivery locations within the State of California limits.

~End of Attachment 1~

SECTION 7 – APPENDIX:

7.1. VALUE ADDED SERVICE – TRACKTIK TECHNOLOGY PLATFORM:

As a value-added service to enhance performance, transparency, and accountability, 247 Private Security will provide the City of Salinas with full access to our **TrackTik** workforce management and reporting system, **at no additional cost**. This advanced security operations software enables real-time visibility and communication between our guards, supervisors, and City personnel.



TrackTik's integrated system includes GPS tracking, customizable patrol tour check-ins, automated incident reporting, mobile access, and client portals. This platform empowers City staff to monitor activities, review reports, and receive alerts in real time, ultimately improving coordination, safety oversight, and service quality. Our supervisors actively monitor all guard activities through the system's live dashboard and are able to respond quickly to any discrepancies or emergencies. The City will also receive periodic performance and activity reports, tailored to its needs.

TRACKTIK FUNCTIONALITY OVERVIEW:

- Live GPS Tracking
- Incident & Activity Reporting
- Automated Daily Reports
- Client Portal Access
- Scheduling & Timekeeping
- Geofenced Tour Checkpoints
- Photo Upload Capability
- Supervisor Dashboard
- Panic Button Integration
- Analytics & Performance Metrics

While using any Android or Apple Devices, Security Officers in the field can:

- Report Incidents
- Update Daily Activity Reports
- Include Photos & Audio Files
- Mobile Patrol Run Sheets
- Receive Tasks & Reminders
- Communicate with Dispatch
- Clock In & Out

All of this information is GPS tracked and available in real-time in the Issue Monitor/ Dashboard

- Dispatchers, Supervisors & Admins
- Maintenance Teams and Vendors (TrackTik)
- City Supervisors and Representatives

TRACKTIK SAMPLE REPORTS:

247 Private Security
14654 Victory Blvd., #218
Van Nuys, CA 91411
USA

HOPICS
5702 S Broadway
Los Angeles, CA 90037
USA

Incident Report	
Report #	111
Report Date	2024-05-15
Report Time	11:44
Created By	Robert Berton Gordy #1002
Position	Security Guard
Client	HOPICS

Information	
Date	2024-05-15
Time	09:10
Incident Type	Uttering Threats
Other Incident Type	Causing a disturbance, uttering threats
Incident Location	T064
Property Manager Notified (Name)	Lisa
Supervisor Notified	
Police Involved	
EHS Involved	
Fire Involved	
Arrest Made	
Incident Report	At approximately 0910 hours, I (Robert Gordy) was conducting a patrol of the campgrounds. I was driving down Ash, nearing the General Store when I heard extremely loud yelling and swearing coming from behind the store area. I stopped and listened, and confirmed there was an active problem - I contacted Maintenance over the Radio and informed them of the situation, due to the nature of what I heard I asked them to provide watch over me while I made contact. I approached site T064 who was provided to (MASON, James 5702 S Broadway, T064 - HOPICS sltr) and announced myself as security. I told James to step out of the tent and explain why he was yelling, causing a disturbance. His response to me while still in the tent was " fuck off, leave me the fuck alone" I said no you can step out and explain to me why your screaming, he said it's none of my business and to fuck off again. He said, do you want me to fucking leave? I said no, I didn't tell you to leave I want you to show me what's wrong. He said in a very aggressive manner " you want me to show you what's fuckin wrong? As he unzipped the tent. He took two steps toward me with his fists clenched - he looked ready to fight with me. I said look man, I'm just trying to find out what the problem is, that's all. He again told me it's none of my business. He seemed to be going through a manic bipolar episode, claiming he has military PTSD, and that were trying to have sex with him. He was mumbling all sorts of graphic expletives - at one point I heard him say he's had 30,000 round shot at him. He told me never to walk up on someone's back again or else. At this point due to his belligerent behavior, and what he has told me I chose to disengage because he was clearly packing up his site to vacate. I was briefing Lisa on the situation keeping an eye out for him leaving and when he got close to the gate he he said "Enjoy your freedom". Mason James has been here March 30th - April 2nd, April 7th-9th, May 10th to 12th, and May 14th to 15th. The situation is rectified now, with James departing at approx 9:45 - 10:00 am. Mason James looked like a Caucasian, black short haired male approx 5ft 4inches in height. Extremely argumentative and combative. Nothing further to report at this time. End of report.
Officer's Signature	*I hereby declare that all information provided is accurate and true to the best of my knowledge.*

Consolidated Report#111 Incident Report 1/1

247 Private Security
14654 Victory Blvd., #218
Van Nuys, CA 91411
USA

HOPICS
5702 S Broadway
Los Angeles, CA 90037
USA

Incident Report	
Report #	153
Report Date	2025-03-11
Report Time	10:19
Created By	Robert Berton Gordy #1002
Position	Security Guard
Client	HOPICS

Information	
Date	2025-03-11
Time	10:14
Bylaw Offense	**Wilful Damage To Property**
Specific Bylaw Offense (ie: 4.2(a)	N/A
Location/Site Of Offence	T6/T7
Site Manager Notified (Name)	
Supervisor Notified	
Police Involved	
EHS Involved	
Fire Involved	
Arrest Made	
Offense Report	While conducting a patrol, I noticed site T6/T7 had graffiti on the trees. When investigated, it seems as though it's not actual paint - but chalk style paint. I tested an area, and it seems to be able to be removed with water. Both tenting sites are vacant at this time. Nothing further to report.
Photo Evidence 1	

Photo Evidence 2	
Photo Evidence 3	
Officer's Signature	*I hereby declare that all information provided is accurate and true to the best of my knowledge.*

Daily Activity Report

Employee: Robert Berton Gordy
Account: HOPICS
Started on: 2025-01-17 06:57
Ended on: 2025-01-17 14:10

Time	Action	Details
08:26 2025-01-17	#120 DAR Report 570 S Broadway, Los Angeles, CA 90037	**Date** 2025-01-17 **Time** 07:50 **Offense** Pets **Specific Offense (ie: 4.2(a)** 11.1 **Location/Site Of Offence** Gate T-6 **Offense Report** While conducting patrol, spoke to a woman near gate T-6 without her dog on a leash. Compliant when requested to leash the dog unless in specific areas. Compliant with my request. **Officer's Signature** *I hereby declare that all information provided is accurate and true to the best of my knowledge.*
11:43 2025-01-17	#121 DAR Report 570 S Broadway, Los Angeles, CA 90037	**Date** 2025-01-17 **Time** 11:37 **Incident Type** Hazard **Other Incident Type** Clogged Sewage Pipe - Sanitary Hazard **Location/Site Of Offence** Men's Restroom - South Wing **Offense Report** A sewage backup in the men's South Wing restroom caused flooding and a strong foul odor. The area was secured due to slip and sanitary hazards. Maintenance confirmed a blocked pipe and began repairs promptly. **Officer's Signature** *I hereby declare that all information provided is accurate and true to the best of my knowledge.*
13:00 2025-01-17	#122 DAR Report 570 S Broadway, Los Angeles, CA 90037	**Date** 2025-01-17

Time
11:30

Incident Type
Trespassing

Other Incident Type
Non-Client Individual on Premises

Location/Site Of Offence
Rear Courtyard Entrance

Offense Report
An unknown male was spotted climbing the rear fence into the shelter courtyard. He was not a a registered client and became verbally agitated when approached. A verbal warning was given and he was escorted off-site without incident. LAPD was notified for documentation, no damage occured.

Officer's Signature
I hereby declare that all information provided is accurate and true to the best of my knowledge

#123 DAR Report
570 S Broadway, Los Angeles, CA 90037

Date
2025-01-17

Time
12:45

Incident Type
Hazard

Other Incident Type
Verbal Altercation Between Clients

Incident Location
Dining Area

Property Manager Notified (Name)
Charles Rutley

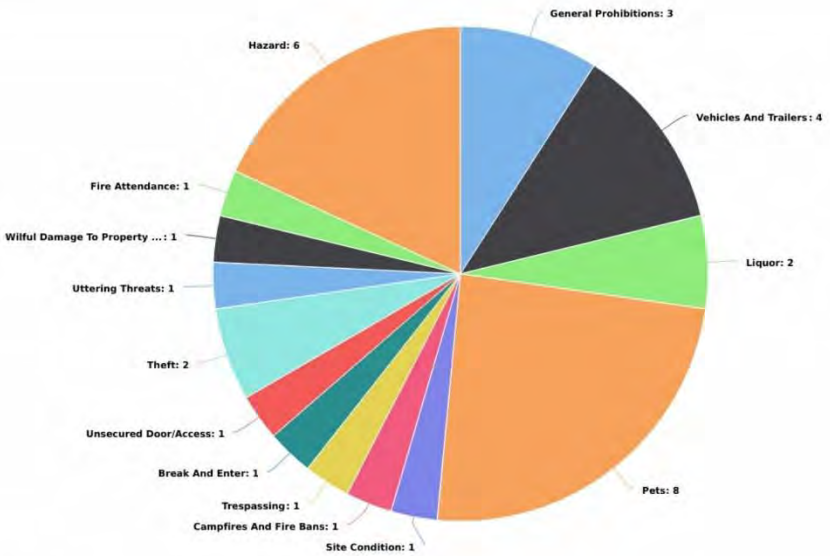
Incident Report
Two male clients engaged in a verbal dispute over seating in the dining areas. The argument involved shouting and profanity but remained non-physical. I interviewed, separated both parties, and notified case management, both clients were counseled. End of report.

Officer's Signature
I hereby declare that all information provided is accurate and true to the best of my knowledge

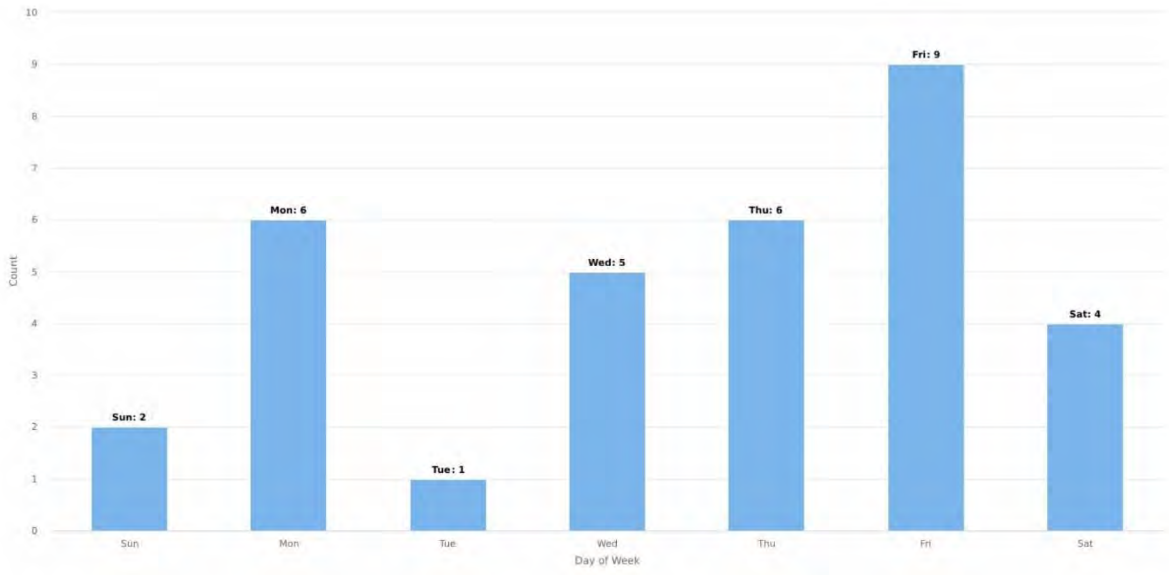
Incident Analysis

2025-01-28 - 2025-04-14

Incident Category



Day of Week



Incident Category vs Day of Week

2025-01-28 - 2025-04-14

Incident Category	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Total
General Prohibitions	1			1			1	3
Vehicles And Trailers		1				2	1	4
Liquor					2			2
Pets				2	1	4	1	8
Site Condition			1					1
Campfires And Fire Bans							1	1
Trespassing					1			1
Break And Enter						1		1
Unsecured Door/Access					1			1
Theft		1		1				2
Uttering Threats				1				1
Wilful Damage To Property		1						1
Fire Attendance	1							1
Hazard		3			1	2		6
Total	2	6	1	5	6	9	4	33

CONTACT INFORMATION

247 PRIVATE SECURITY

RAY TAHIRI
Operations Manager

Email: ray@247privatesecurity.com
Cell: (805) 464-9371
Office: (866) 247-6506
Fax: (818) 518-9913
Website: www.247privatesecurity.com

CORPORATE OFFICE:

- 14654 Victory Blvd # 218, Van Nuys, CA 91411

BRANCH/LOCAL OFFICES:

- 4208 N Freeway Blvd., #101, Sacramento, CA 95834
- 1999 Harrison Street, #1800, Oakland, CA 94612
- Sansome Street, #3500, San Francisco, CA 94104

AGREEMENT FOR SERVICES BETWEEN
THE CITY OF SALINAS AND CITIGUARD INC

On Call Uniform Security Guard Services

THIS AGREEMENT is executed this 9th day of December, 2025, ("Agreement" or "Contract") between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City") and Citiguard Inc, a California Stock Corporation (hereinafter "Contractor").

IT IS HEREBY MUTUALLY AGREED AS FOLLOWS:

1. Scope. Contractor hereby agrees to provide to the City, as the scope of services under this Agreement, the following services: Uniform Security Guard Services. Scope of work is further discussed in Uniformed Security Guard Services of City's Request for Proposal, (Attachment B, attached hereto and incorporated herein by this reference) and Contractor's Proposal dated 06/06/2025 (Attachment C, attached hereto and incorporated herein by this reference).

2. Timeliness. Contractor shall perform all tasks in a timely fashion, as set forth more specifically in Section 3 below. Failure to so perform is hereby deemed a material breach of this Agreement, and City may terminate this Agreement with no further liability hereunder, or the city may agree in writing with Contractor to an extension of time.

3. Term. This Agreement shall commence on December 1, 2025, and shall terminate on November 30, 2027, unless terminated earlier (the "Initial Term"). This Agreement may be renewed for three (3) optional one (1) year periods ("Renewal Terms") upon the mutual written consent of the parties. This Agreement may be extended only upon mutual written consent of the parties and may be terminated only pursuant to the terms of this Agreement.

4. Payment. City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, compensation in a total amount not to exceed Four Hundred Thousand Dollars ($400,000) annually, as more fully described in title of Contractor's fee schedule, Attachment C. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City's approval of Contractor's submission of monthly written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.

5. Meet & Confer. Contractor agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by City to insure timely and adequate performance of this Agreement.

6. Insurance. Contractor shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Attachment A hereto.

7. Indemnification. Contractor shall hold harmless, defend at its own expense, and indemnify City and its officers, officials, employees, agents, and volunteers from and against all liability, claims, damages, losses, and/or expenses including reasonable City attorney fees arising from all acts or omissions of Contractor or its officers, agents, or employees arising out of the performance of the work under this Contract, caused in whole or in part by any negligent act or omission of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, except where caused by the sole negligence or willful misconduct of the City.

8. Licensing. Contractor warrants that it is properly licensed to perform the work specified under this Agreement, including but not limited to possession of a current City business license.

9. Termination. City may terminate this Agreement upon ten days' written notice. The amount of damages, if any, as a result of such termination may be decided by negotiations between the parties or before a court of competent jurisdiction.

10. Agency. In performing the services specified under this Agreement, Contractor is hereby deemed to be an independent contractor and not an agent or employee of City.

11. Non-Assignability. The rights and obligations of Contractor hereunder are not assignable and cannot be delegated without written consent of City.

12. Entire Agreement. This Agreement constitutes the entire Agreement between the parties hereto and supersedes any and all prior agreements, whether oral or written, relating to the subject matter thereof. Any modification of the Agreement will be effective only if it is in writing signed by both parties hereto.

13. Validity. If any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will continue in full force without being impaired or invalidated in any way.

14. Counterparts. This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

15. Laws. Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

16. Subject to Availability of Funds. In the event that the City Council, or other governing body, fails to appropriate or budget sufficient funds for the continuation of this agreement, or should funds become unavailable for any other reason, the City reserves the right to terminate this agreement upon written notice. This termination shall be effective as of the last day of the fiscal

year for which funds were appropriated. Upon such termination, the Contractor will be limited to compensation for satisfactory services rendered up to the termination date.

17. Levine Act Disclosure Compliance (Cal Government Code Sec. 84308). Contractor hereby affirms and warrants that it has not contributed to the campaign of any elected or appointed City official an amount totaling more than $500 within twelve (12) months of the effective date of this Agreement, except as Contractor has disclosed within its Levine Act Disclosure Form submitted by Contractor to the City. Contractor agrees, that in the event it makes any contributions subject to the Levine Act's disclosure requirements within twelve (12) months of the effective date of this Agreement, that it will file a Levine Act Disclosure Form (or Forms). Contractor acknowledges this duty of disclosure and that the City has made the Levine Act Disclosure Form(s) readily available on the City's public internet site under Your Government / Transparency section for Contractor's continuous compliance.

18. Electronic Execution of Agreement. The words "execution," "signed," "signature," and words of like import in this Agreement and shall be deemed to include electronic signatures or electronic records (including, without limitation, DocuSign and AdobeSign), each of which shall be of the same legal effect, validity, enforceability, and admissibility as a handwritten signature.

IN WITNESS WHEREOF, this Agreement is entered into by the parties hereto on the day and year first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
Christopher A. Callihan, City Attorney, or
Rhonda Combs, Assistant City Attorney

CONTRACTOR

_____

By (Printed Name): _____

Its (Title): _____

Attachment A

Insurance Requirements

Contractor shall procure and maintain for the duration of the contract, and for three years thereafter, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his/her/its officers, agents, representatives, employees, and/or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability** ("CGL"): Insurance Services Office ("ISO") Form CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO Form CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.

2. **Automobile Liability**: ISO Form CA 0001 covering Code 1 (any auto), with limits no less than **$1,000,000** per accident for bodily injury and property damage.

3. **Workers' Compensation**: as required by the State of California, with Statutory Limits, and Employers' Liability insurance with a limit of no less than $1,000,000 per accident for bodily injury or disease.

4. **Contractors' Pollution Legal Liability and/or Asbestos Legal Liability and/or Errors and Omissions** (if project involves environmental hazards): with limits no less than $1,000,000 per occurrence or claim, and $2,000,000 policy aggregate, on an annual basis.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Contractor requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the Contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **The City, its officers, officials, employees, and volunteers are to be covered as additional insureds** on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired, or borrowed by or on behalf of the Contractor. General liability coverage can be provided in the form of an endorsement to the

Contractor's insurance (at least as broad as ISO Form CG 20 10, CG 11 85 or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

2. For any claims related to this project, the **Contractor's insurance coverage shall be primary** insurance coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

3. Each insurance policy required by this clause shall provide that coverage shall not be canceled, except with notice to the City.

4. A copy of the claims reporting requirements must be submitted by Contractor to the City.

5. If the services involve lead-based paint or asbestos identification/remediation, the Contractor's Pollution Liability policy shall not contain lead-based paint or asbestos exclusions. If the services involve mold identification/remediation, the Contractor's Pollution Liability policy shall not contain a mold exclusion, and the definition of Pollution shall include microbial matter, including mold.

Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best rating of no less than A: VII, unless otherwise acceptable to the City.

Waiver of Subrogation

Contractor hereby agrees to waive rights of subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

Verification of Coverage

Contractor shall furnish the City with original Certificates of Insurance including an additional insured endorsement and all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

Subcontractors

Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from subcontractors. For CGL coverage subcontractors shall provide coverage with a form at least as broad as CG 20 38 04 13.

Maintenance of Insurance

Maintenance of insurance by Contractor as specified shall in no way be interpreted as relieving Contractor of its indemnification obligations or any responsibility whatsoever and the Contractor

may carry, at its own expense, such additional insurance as it deems necessary.

Special Risks or Circumstances
City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Attachment B

Request for Proposal – Uniform Security Guard Services

Attachment C

Contractor's Proposal

ATTACHMENT B

REQUEST FOR PROPOSALS:
Uniformed Security Guard Services

SALINAS
RICH IN LAND | RICH IN VALUES

Proposals are due by 3:00 pm (PST)

on Friday, June 6, 2025

City Hall
Public Works Department
ATTN: Cristina Gonzalez
200 Lincoln Avenue
Salinas, CA 93901

This Page Intentionally Left Blank

TABLE OF CONTENTS

1. INTRODUCTION....2
2. GENERAL INFORMATION....2
3. PROPOSER'S MINIMUM REQUIREMENTS....3
4. PROPOSAL SCHEDULE....4
5. CONTRACT TERM....4
6. EVALUATION AND SELECTION CRITERIA....4
7. SCOPE OF WORK....5
8. PROPOSAL PACKAGE REQUIREMENTS....7
9. PRICING....10
10. INQUIRIES....10
11. DISCRETION AND LIABILITY WAIVER....10
12. PIGGY BACK CLAUSE....11
13. SAMPLE AGREEMENT....11
14. COMPENSATION & PAYMENT....11
15. LIST OF FACILITIES....12
ATTACHMENT 1 – PRICE SCHEDULE....14
ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE....15
ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM....16
APPENDIX A: SAMPLE AGREEMENT....17

1. INTRODUCTION

The City of Salinas (hereinafter referred to as the "City") is requesting Proposals from qualified organizations (hereinafter referred to as "Proposer") to establish a City-wide Service agreement to provide Unarmed Security Guard Services to various City Departments, the Salinas City Center (SCC) and other Salinas non-profit organizations, agencies and offices located throughout the City.

The awarded Contractor (hereinafter referred to as "Contractor") will be expected to enter into an agreement for Professional Services (refer to **Appendix A**). Prior to submitting a proposal, Proposers are advised to carefully read the instructions below including the sample Professional Service Agreement and any solicitation attachments/exhibits. The Term is expected to be for two (2) years with three (3) one-year renewal options.

This solicitation is not intended to create an exclusive service agreement. City retains the ability, at its sole discretion, to select multiple Contractors and add qualified contractors after the signing of the agreement.

The full content of this RFP is available through the City's PlanetBids Vendor Portal. Proposers can register as a "Prospective Bidder" in one of two ways:

- For **FREE** through PlanetBids Vendor Portal for the City of Salinas at https://www.planetbids.com/portal/portal.cfm?CompanyID=22949
- Directly via Planet Bids' website for a **FEE** at https://vendorline.com/register and sign up for City of Salinas' bid opportunities.

For assistance in downloading the documents, contact Planet Bids online or by calling 818-992-1771.

Written responses to timely inquiries will be posted on the Q/A tab of the City's PlanetBids portal no later than 3:00pm, PST, Wednesday, May 28, 2025. Any interpretation of, or correction to, this RFP will be made only by addendum issued via PlanetBids. It is the responsibility of each Proposer to periodically check vendor portal to ensure that it has received and reviewed any and all addendas to this solicitation. The City will not be responsible for any other explanations, corrections to, or interpretations of the documents, including any oral information.

2. GENERAL INFORMATION

The City of Salinas is located on the Central Coast of California, approximately 106 miles south of San Francisco. Named for a nearby salt marsh, Salinas became the seat of Monterey County in 1872 and was incorporated in 1874. As the largest City in Monterey County, the City of Salinas boasts a population 156,600 persons. The City is approximately 23.22 square miles. Salinas and the Salinas Valley offer a unique combination of climate, natural resources and people. The Salinas Valley is known as "The Salad Bowl of the World" for its high-quality production of lettuce, broccoli, mushrooms and strawberries, along with numerous other crops and related service industries.

HOMELESS POPULATION

The homeless population within the City of Salinas continues to be a concern to the citizens in the City and the County, local governments, and private property and business owners. Many issues and concerns concentrate around frequent trespassing, littering and loitering. Current Security Guard Services and the Salinas Police Department respond to homeless disturbances involving mental illness and or other disabilities including substance abuse. It is the expectation of the Contractor(s) to have a tested protocol for responding to calls for service that are respectful and sensitive to the rights of all people including those who appear to be or are homeless, and also the laws of the City as they may apply to public intoxication, loitering, sleeping or camping in the public-right-of-way. The selected security firms will have established communication links with the City police, County behavioral health, not-for profit service organizations and others supporting resources to help and support a security staff person's effort to de-escalate and assist a person with no home to live in, displaying erratic or unpredictable behavior in the public, and know how to best address situations that arise as a result of unsocial behavior.

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

In 2015, downtown property owners voted to form an improvement district and assess their properties. Early in 2016, the property owners formed a 501(c)3 public benefit corporation called Salinas City Center Improvement Association (SCCIA). SCCIA is now up and running, with a district manager and a full slate of volunteer committees working hard to implement the vision for a vibrant downtown. The Salinas City Center is made up of 130 property owners (which includes the City and County) that own 217 properties within the District.

The Contractor shall have experience in similar types of services. All Proposers responding to this Request for Proposal (RFP) will be evaluated based the expertise, prior experience on similar projects, demonstrated competence, ability to meet the requested services, adequate staffing, reference check, understanding of services, cost and responsiveness to the needs and concerns of the City of Salinas.

3. PROPOSER'S MINIMUM REQUIREMENTS

Interested and qualified Proposers that can demonstrate their ability to successfully provide the required services outlined in **Section 7 – Scope of Work** and **Section 15 – List of Facilities**, of this RFP are invited to submit a proposal, provided they meet the following requirements. If these requirements are not met, the proposal may not receive further consideration, as determined in the sole discretion of the City.

- The Proposer must have 5 years' experience, within the last 10 years, and demonstrate a comprehensive understanding and practice of the needs of the City, or provide evidence of services equivalent or similar to the services identified in **Section 7 – Scope of Work** and **Section 15 – List of Facilities,** and indicate success rate of such services, with data that indicates the cost versus benefit of hiring this company

- The Proposer must have a Project Manager/Designated Point of Contact assigned to the Contract, with prior experience working with a similar municipality.
- The Proposer must have appropriate certificates/professional accreditations for the state of California to provide requested services, and provide a full spectrum of services offered by the proposer, as well as the organizational structure/chart, company history, company philosophy, overview of services, company strengths, major customers and services provided as requested in **Section 7 – Scope of Work** and **Section 15 – List of Facilities**.

4. PROPOSAL SCHEDULE

The following schedule has been established for this RFP. The City of Salinas reserves the right to modify this schedule if it is in its best interest to do so. Notice of changes shall be posted on Planet Bids via an Addendum to this RFP.

TASK	DATE
ISSUE RFP	May 16, 2025
DEADLINE FOR WRITTEN QUESTIONS	3pm, PST, Wednesday May 28, 2025
ANSWERS TO Q&A	Friday, May 30, 2025
PROPOSAL SUBMITTAL DEADLINE	3pm, PST Friday, June 6, 2025
NOTIFICATION OF SELECTION	Friday June 13, 2025
CITY COUNCIL AWARD	Tuesday July 1, 2025

Dates are subject to change.

5. CONTRACT TERM

The term of the Agreement(s) shall be for a period of two (2) years with the option to extend the agreement for three (3) optional one (1) year periods. City is not required to state a reason if it elects not to renew. Both parties shall agree upon rate extension(s) or changes in writing.

The Agreement shall contain a clause that provides that City reserves the right to cancel the Agreement, or any extension, without cause, with a thirty day (30) written notice, or immediately with cause.

6. EVALUATION AND SELECTION CRITERIA

The City will review all submitted proposals in accordance with the established evaluation criteria. Following the initial evaluation, the City may conduct interviews with the highest-ranked Proposers, if deemed necessary. The City reserves the right to award the contract not solely based on cost, but to the Proposer(s) whose proposal offers the best overall value, aligns most closely with the service specifications, and best serves the City's interests. All Proposers will be notified in writing or by email regarding the outcome of the selection process and their status.

Proposals will be evaluated based on the following criteria:

35%	Demonstrated capacity to fulfill scope of work
20%	Established Behavioral Health Protocol and Experience
20%	Pricing
15%	Qualifications and Experience of Entity and Key Personnel
10%	References

Local Purchasing Preference: In accordance with Section 12-28.040 of the Salinas Municipal Code, contractors that qualify as a local business enterprise shall receive a credit of five percent of the total points. If applicable, Proposers should fill out and submit Declaration of Local Business Enterprise form (refer to **Attachment 3**).

The City will adhere to the following procedures in evaluating proposals. An Evaluation/Selection Committee (Committee), which may include members of the City's staff and possibly one or more outside experts, will screen and review all proposals according to the weighted criteria set forth above. While price is one basic factor for award, it is not the sole consideration.

Recommendation for award is contingent upon the successful negotiation of final contract terms. Negotiations shall be confidential and not subject to disclosure to competing Proposers unless an agreement is reached. If contract negotiations cannot be concluded successfully within a time period determined by the City, the City may terminate negotiations and commence negotiations with the next highest scoring Proposer or withdraw the RFP.

7. SCOPE OF WORK

SECURITY GUARD GENERAL SERVICES

The scope of work includes, but is not limited to the following:

1. Guards shall perform foot, bike, vehicle[1] patrols of City facilities unless otherwise arranged.
2. Guards shall observe and report accidents, emergencies, property issues, or potential threats to City Staff immediately and have the ability to contact the Salinas Police Department as the situation warrants.
3. Guards shall observe and report any damage to property or suspicious activity to City Staff or designated representatives.
4. Guards are required to perform an annual site assessment report.
5. Guards shall provide fire watch as needed.
6. Guards shall respond to all activated panic and specific code alarms at each location.
7. Each Facility will develop a comprehensive set of Patrol Orders to be followed by the Guards.

[1] Mileage driven by patrol vehicle per month may vary depending on the site.

HOURS

Contractor shall define overtime pay start time and end time. Contractor shall provide rates for differentials swing shift and graveyard.

CONTRACTOR REQUIREMENTS

1. Contractor(s) shall provide City departments, which are contracting for services, with the following:
   - Training programs for staff on an annual basis;
   - Site assessment reports annually;
   - Daily updated activity/incident log reports to the requesting department's designated contact.
2. Services shall be provided in accordance with sections 11105, 12002, and 12033 of the California Penal Code and Sections 7583.5 and 7583.12 of the California Business and Professions Code.
3. Contractor(s) security guards shall be capable of performing duties independently, receiving general operational direction, and should not require ongoing supervision by the City.
4. Contractor will be responsible for providing its Guards with any equipment necessary to complete their assigned duties, including personal protective equipment (PPE).
5. Contractors are responsible for planning for the required Rest and Meal periods.
6. Contractor(s) security guards providing services under this Agreement are subject to federal and state laws, regulations, and rules pertaining to the confidentiality of information contained in department files and automated records. Contractor(s) employees will receive training about confidentiality and any conflicts of interest matters, the training will be conducted by the City.
7. Breach of confidentiality and/or conflict of interest laws, regulations, or rules by an assigned security guard shall be grounds for replacement of that guard, who may also face possible civil and/or criminal action.
8. City has the right to decline the services of a security guard at any time without cause and, Contractor(s) shall replace the guard in question within two (2) hours of receiving an oral request from the City.
9. City agrees to provide a follow up written record stating the cause leading to the refusal of the security guard service within fifteen (15) days from the time of an incident.
10. Contractor(s) agree(s) that the replacement guard shall complete the unfinished assignment shift of the original assigned guard at no additional cost to the City.
11. As requested by City, Contractor(s) shall require its key security guards and management staff to attend security and safety related meetings conducted by City at no additional cost to the City.
12. Contractor(s) agrees to provide the City with a primary contact person for the general administration of this Agreement.
13. The primary contact person should be available by phone to respond to service request calls made by the City on a 24/7, 365 days per year basis.
14. Contractor(s) shall ensure that security guards present a neat & business- like appearance.
15. The security guards must conduct themselves with courteous professionalism at all times.

16. If any license, permit, or approval is necessary from any agency whatsoever for the service or work to be performed pursuant to the terms and conditions of this Agreement, Contractor(s)will obtain such approvals at its own expense prior to commencement of said work or service under this Agreement.
17. Upon receiving Notice of Award, Contractor(s) shall provide the City with a list of security guards who will be assigned to provide services.
18. For each security guard listed, Contractor(s) shall provide the following information:
    - Security guard's full name;
    - Security guard's date of birth;
    - CA State Bureau of Security Guard license number;
    - Security guard's home address, both current address and addresses from the previous three (3) years.
19. Contractor(s) shall update the City list of security guards as personnel changes are made.

8. PROPOSAL PACKAGE REQUIREMENTS

Proposal should include the information as requested and as applicable to the requested services. The proposal package shall be organized as per the table below; headings and section numbering used in the proposal package shall be the same as those identified in the table. Proposal packages shall include at a minimum, but not limited to, the following information in the format indicated:

Section 1	Cover Letter (including contact info)
	Signature Page – Refer to Attachment 2
	Receipt of Signed Addenda (if any)
Section 2	Pre-Qualification / Licensing Requirements
Section 3	Project Experience and References
Section 4	Statement to Service Entire City
Section 5	Statement to Service Salinas City Center District
Section 6	Pricing Schedule – Refer to Attachment 1
Section 7	Appendix

Section 1.

Cover Letter: All proposals must be accompanied by a cover letter not exceeding one page and should provide firm information and contact information as follows:

Contact Info: The name, address, telephone number, and fax number of Contractor's primary contact person during the solicitation process through potential contract award.

Firm Info: Description of the type of organization (e.g. corporation, partnership, including joint venture teams and subcontractors) and how many years it has been in existence.

Signed Signature Page/Verification of Licensure and Signed Addenda (if any addenda were released for this solicitation): Proposal packages submitted without the signed Signature Page/Verification of Licensure (**Attachment 2**) will be deemed non-responsive. All signatures must be manual and in BLUE ink. All prices and notations must be typed or written in BLUE ink. Errors may be crossed out and corrections printed in ink or typed adjacent and must be initialed in BLUE ink by the person signing the proposal.

Section 2.

Pre-Qualifications/Licensing**:** Contractor must acknowledge in writing that it meets all of the pre-qualifications and licensing requirements as set forth in Section 3 of this RFP.

Section 3.

Key Staff Persons: Proposer shall identify key staff and their qualifications and experience proposed for the service identified herein.

Experience and Reference: Contractor shall describe at least three (3) similar projects for which it provided services similar to the scope of work described herein. Please include phone number and email address if possible as the City will conduct reference checks using this information.

Violations: Contractor shall submit copies of all notices of violations, corrective action notices, enforcement actions or orders, warning notices, writings, or other forms of permit violation/non-compliance documentation (such as OSHA) received by Contractor, or any business organization owned or operated by the Contractor which are its parent company and/or subsidiaries, from any public agency during 2015 up to and including the present day.

Section 4.

Statement to Service Entire City: Include a statement acknowledging your company is able to provide services to throughout the City at various facilities including: the Airport, Permit Center, Libraries, Recreational Facilities, Parking Garages, Parking Lots, Train Station, Sherwood Hall, and other City-owned Facilities.

If certain locations are to include added fees for travel time, please indicate as such in this statement.

Section 5.

Statement to Service Salinas City Center and Eligible Non-Profit Groups: Include a statement acknowledging your company is able to provide services to the Salinas City Center District (Downtown District) and other eligible non-profit groups based in the City of Salinas and that the same terms, conditions, and rates will be extended to those groups.

Section 6.

Attachment 1 – Pricing Schedule (Attachment 1): this form must be submitted with proposal.

Local Business Declaration (If applicable): If Proposer meets the Local Business requirements as set forth in Salinas Municipal Code Section 12-28.050 and would like to have 5% local preference applied to its proposal, it shall be required to complete and submit the Local Business Declaration Form attached hereto as **Attachment 3**.

Section 7.

Appendices: Contractor may Include here any additional information that it believes to be applicable to this proposal package.

Additional Requirements

To be considered "responsive," submitted proposal packages shall adhere to the following:

- Original proposal shall be submitted in response to this solicitation. Shall include a cover indicating the company name submitting, and reference to "RFP Citywide Service Agreements to Provide Uniformed Security Guard Services".
- Proposal packages shall be prepared on 8-1/2" x 11" paper, preferably duplex printed bound with front and back covers. Fold out charts, tables, spreadsheets, brochures, pamphlets, and other pertinent information or work product examples may be included as Appendices.
- Reproductions of the City of Salinas Seal shall not be used in any documents submitted in response to this solicitation.
- Contractor shall not use white-out or a similar correction product to make late changes to their proposal package but may instead line out and initial in BLUE ink any item which no longer is applicable or accurate.
- To validate your proposal package, submit the Signature Page/Verification of Licensure (contained herein as **Attachment 2**) with your proposal. Proposal packages submitted without that page will be deemed non-responsive. Proposal signature must be manual, in BLUE ink, and included with the original copy of the proposal. Photocopies of the Signature Page may be inserted into the remaining proposal copies. All prices and notations must be typed or written in BLUE ink in the original proposal copy as well. Errors may be crossed out and corrections printed in BLUE ink or typed adjacent, and must be initialed in BLUE ink by the person signing the proposal.
- CONFIDENTIAL OR PROPRIETARY CONTENT: Any page of the proposal package that is deemed by Proposer to be a trade secret by the Proposer shall be clearly marked "CONFIDENTIAL INFORMATION" or "PROPRIETARY INFORMATION" at the top of the page.

9. PRICING

Proposer(s) will attach and submit a completed **Attachment 1- Price Schedule** for the provision of services as outlined within this RFP.

Prices stated in **Attachment 1- Price Schedule** shall be effective from the date the proposal is submitted to the day the contract agreement is awarded and through the initial term of the agreement.

Prior to the start of each project, the City department and Contractor(s) will mutually agree upon the budget for the project. City will provide a defined scope. Pricing may be based upon an hourly rate or by the project, based upon the direction of the user department. Prices quoted for work assignments must remain in effect for a minimum of thirty (30) days.

Invoices submitted for payment will clearly itemize but is not limited to the following:

- the City Department receiving services;
- the purchase order number under which the invoice is to be charged;
- the services provided;
- the dates of services.

Proposals shall include any early discounts and/or incentives offered.

10. INQUIRIES

All requests for clarification regarding this Request for Proposals (RFP) must be submitted in writing through the Q&A tab on the PlanetBids website. Questions must be received no later than 3:00 p.m. Pacific Standard Time (PST) on Wednesday, May 28, 2025. All questions will be answered collectively via an addendum posted to the PlanetBids project page. Final responses will be issued no later than Friday, May 30, 2025.

From the date that this RFP is issued until a contractor is selected and the selection is announced, firms or public entities are not allowed to communicate outside the process set forth in this RFP with any City employee other than the contracting officer listed as a contact on PlanetBids. The City reserves the right to reject any proposal for violation of this provision. No questions other than written will be accepted, and no response other than written will be binding upon the City.

11. DISCRETION AND LIABILITY WAIVER

The City reserves the right to reject all proposals or to request and obtain from one or more Contractors submitting proposals, supplementary information as may be necessary for City staff to analyze the proposals pursuant to the consultant selection criteria.

The City is not liable for costs incurred by Contractors for the cost of the proposal. Contractors submitting a response to this RFP waive all rights to protest or seek any legal remedies whatsoever regarding any aspect of this RFP. All proposals shall be binding for a period of 90 days after the proposal due date. The City also reserves the following rights and options with respect to this RFP:

- To re-issue this RFP with or without change or modification, at any time prior to the City's execution of an Agreement pursuant to this RFP;
- To cancel this RFP with or without issuing another request for proposals;
- To supplement, amend, substitute or otherwise modify this RFP at any time prior to the City's execution of an agreement pursuant to this RFP;
- To waive informality, defect, non-responsiveness and/or deviation from this RFP that is not, in the City's sole judgment, material to the proposal;
- To request modification of some or all of the proposals following evaluation by the City;
- To request clarifications of any proposals;
- To negotiate simultaneously, or otherwise, with one or more Proposer; and
- To discontinue and resume negotiations with one or more Proposer

12. PIGGY BACK CLAUSE

Contractor shall indicate in its proposal, Section 6, if it agrees to extend the same prices, terms and conditions of their proposal to other public agencies that have delivery locations within the State of California limits.

Contractor's response to this question will not be considered in award of the agreement resulting from this solicitation. If and when Contractor extends the prices, terms and conditions of their proposal to other public agencies, any resulting agreement shall be between contractor and the other public agencies and City shall bear no responsibility or liability for any agreements between Contractor and the other public agencies.

13. SAMPLE AGREEMENT

For the Contractor's information, a sample copy of the standard Services Agreement is included to this RFP as **Appendix A**. By submitting a proposal, the Contractor agrees to be bound by the requirements under this Agreement.

14. COMPENSATION & PAYMENT

It is mutually understood and agreed by both parties that Contractor shall be compensated in accordance with the pricing sheet attached hereto. Prices shall remain firm for the initial term of the agreement and, thereafter, may be adjusted annually as provided in this paragraph. City does not guarantee any minimum or maximum amount of dollars to be spent under this agreement.

Negotiations for rate changes shall be commenced, by Contractor, a minimum of ninety days (90) prior to the expiration of the initial term. Any discount offered must allow for payment after receipt and acceptance of services, material or equipment and correct invoice, whichever is later. In no case will a discount be considered that requires payment in less than 30 days. Contractor shall levy no additional fees or surcharges of any kind during the term of the agreement without first obtaining approval from City in writing.

Pricing shall be inclusive of all applicable taxes.

15. LIST OF FACILITIES

The following locations typically require guard services on an ongoing basis and may be subject to change. Services at additional locations may be requested through the term of the agreement.

Location:	City Parking Lots 1, 2, 3, 5, 8, 10, 12, 15, 16, 17, 18, & Intermodal Transit Center (I.T.C.)
Address:	Multiple
Service Hours:	8:00am – 4:00pm
Typical Services Requested:	Random Patrols 8:00am – 4:00pm with a maximum of four (4) patrols a day

Location:	Monterey Street
Address:	20 E Market Street
Service Hours:	24 hours a day, seven days a week
Typical Services Requested:	Random Patrols once an hour every day, seven days a week. Continuous Patrol 9:00pm-2:00am Friday-Saturday, Secure/lockdown and open facility seven (7) days a week

Location:	Salinas Street Garage (Permit Center)
Address:	342 Salinas Street
Service Hours:	6:00pm-7:00am
Typical Services Requested:	Random Patrols once an hour

Location:	Salinas Permit Center
Address:	65 West Alisal
Service Hours:	Monday – Friday 7:30am – 6:00pm
Typical Services Requested:	Provide continuous patrol coverage in the morning (7:30 am-9:00am) and evening (5:00pm – 6:00pm) hours, Monday through Friday. Conduct three (3) randomized patrols between the hours of 9:00 a.m. and 4:30 pm, Monday-Friday. Patrol coverage must include the abutting Salinas Street Parking Garage.

Location:	Salinas City Hall
Address:	200 Lincoln Avenue
Service Hours:	Monday - Friday 9am-4pm
Typical Services Requested:	Period Patrols between 9:00am – 4:00pm around City Hall and Former Police Department

Location:	Steinbeck Library
Address:	350 Lincoln Ave
Service Hours:	Monday 10am-6pm Tuesday 12pm-8:15pm Wednesday 11:30am-6pm Thursday 12pm-8:15pm Friday & Saturday 10am-6pm Sunday 1pm-6pm
Typical Services Requested:	Continuous Patrol throughout operating hours. Current request: 75% of patrol time is devoted to interior/in-facility patrols, 25% of patrol time is devoted to exterior and parking lot patrol

Location:	Salinas Recreation Center
Address:	320 Lincoln Ave
Service Hours:	8:00am – 8:00pm Monday - Friday
Typical Services Requested:	Outside Random Patrols once an hour.

Location:	City Maintenance Services Yard
Address:	426 Work Street
Service Hours:	Sunset - Sunrise
Typical Services Requested:	Two (2) Random Patrols per Night.

Location:	Salinas Municipal Airport
Address:	30 Mortensen Street
Service Hours:	Sunset - Sunrise
Typical Services Requested:	Three (3) Random Patrols per Night.

Location:	Sherwood Hall Community Center
Address:	940 N. Main Street
Service Hours:	Event Security Services, various
Typical Services Requested:	Services requested will vary and are event dependent. Specific work detail will be specified on individual event basis. Typical events include music performances and recitals, seminars, conferences, graduations, community meetings, etc.

Location:	Salinas City Center Improvement Association
Address:	Downtown Area
Service Hours:	Monday - Thursday 6am-8pm Friday & Saturday 6am – 12am
Typical Services Requested:	Continuous Patrol of the improvement district by two (2) security officers throughout operating hours

ATTACHMENT 1 – PRICE SCHEDULE

The following rate shall be provided:

Supervisor **Unarmed Cost**

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Security Officer

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Patrol Rate (including vehicle)

Pay Rate $_____/hr.

Billing Rate $_____/hr.

Overtime Rate$_____/hr.

Alarm Response

Response Rate$_____/hr.

COMMUNICATION EQUIPMENT

2-Way Radio Rate $_____/hr.

Cellular Phone Rate $_____/hr.

Cell/Radio $_____/hr.

SAMPLE

~End of Attachment 1~

ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE

By submission of a proposal, Proposer attests to having possession of a valid private patrol operator license issued by the State of California. Such license authorizes a Contractor to contract to perform the type of work required by the specifications. Should the Contractor fail to provide below the number of Contractor's State of California License and City of Salinas, Patrol Service Permit, the City may reject this proposal.

Proposer: _____

BY: _____

TITLE: _____

MAILING ADDRESS: _____

_____

(City) (State) (Zip)

TELEPHONE NUMBER: _____

STATE OF CALIFORNIA LICENSE NO.: _____
(Private Patrol Operators License)

CITY OF SALINAS PRIVATE-PATROL OPERATOR REGISTRATION CARD NO.: _____

_____ _____

PROPOSER'S Signature Date

SAMPLE

~End of Attachment 2~

ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM

CITY OF SALINAS
DECLARATION OF LOCAL BUSINESS ENTERPRISE

Business Information (All information must be completed)
(Please type or print clearly in ink)

Business Name: _____

Business Address: _____

Local Business Office Address: _____, **Salinas, California** _____

City of Salinas Business License Number: _____

No. of Employees: _____ **No. of Full-Time Employees in Salinas** _____

Current on all City of Salinas taxes, fees, assessments, and fines? □ **Yes** □ **No**

Currently subject to enforcement action by the City or in litigation with the City? □ **Yes** □ **No**

Year began doing business within the city of Salinas: _____

Newly established business (doing business within the city of Salinas less than one year): is the newly established business owned by an individual(s) formerly employed by a local business enterprise? □ **Yes** □ **No** **If Yes, for what years?** _____

Any person claiming to be a local business enterprise as defined in Article III-A of Chapter 12 of the Salinas Municipal Code shall so certify in writing under penalty of perjury that they meet all the criteria listed in Salinas Municipal Code section 12-28.020, subsection (d). A local business enterprise shall be required to submit such declaration on an annual basis and shall immediately notify the City's Purchasing Officer if there is any change in circumstances which would disqualify it from application of the preference. The City shall not be responsible or required to verify the accuracy of any such certifications and shall have sole discretion to determine if a person meets the definition of "local business enterprise."

CERTIFICATION

I declare that I am 18 years of age or older and the information contained in the foregoing application is true and correct to the best of my knowledge. Under penalties of perjury, I certify that all the information provided herein is correct and that the business enterprise I am representing meets all of the criteria set forth in Salinas Municipal Code section 12-28.020, subsection (d) for a "local business enterprise." I declare that I am authorized to submit this Declaration for and on behalf of myself and the organization described above.

Signature _____ Date _____

Printed Name: _____

~End of Attachment 3~

APPENDIX A: SAMPLE AGREEMENT

SAMPLE

AGREEMENT
FOR PROFESSIONAL SERVICES
BETWEEN
THE CITY OF SALINAS AND
[CONSULTANT'S LEGAL NAME *]

SALINAS
RICH IN LAND | RICH IN VALUES

AGREEMENT FOR PROFESSIONAL SERVICES BETWEEN THE CITY OF SALINAS AND _____

This Agreement for Professional Services (the "Agreement" and/or "Contract") is made and entered into this ____ day of _____, 20_, between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City"), and [_____], a [California corporation/limited liability company/dba/etc.] (hereinafter "Consultant").

RECITALS

WHEREAS, Consultant represents that he, she, or it is specially trained, experienced, and competent to perform the special services which will be required by this Agreement; and

WHEREAS, Consultant is willing to render such professional services, as hereinafter defined, on the following terms and conditions.

NOW, THEREFORE, City and Consultant agree as follows:

TERMS

1. Scope of Service. The project contemplated and the scope of Consultant's services are described in Exhibit B, attached hereto and incorporated herein by reference.

2. Term; Completion Schedule. This Agreement shall commence on [XXX], and shall terminate on [XXX], unless extended in writing by either party upon (30) days written notice. This Agreement may be extended only upon mutual written consent of the parties, and may be terminated only pursuant to the terms of this Agreement.

3. Compensation. City hereby agrees to pay Consultant for services rendered the City pursuant to this Agreement on a time and materials basis according to the rates of compensation of [or as set forth in Exhibit B]. The total amount of compensation to be paid under this Agreement shall not exceed [_____dollars ($_____)].

4. Billing. Consultant shall submit to City an itemized invoice, prepared in a form satisfactory to City, describing its services and costs for the period covered by the invoice. Except as specifically authorized by City, Consultant shall not bill City for duplicate services performed by more than one person. Consultant's bills shall include the following information to which such services cost or pertain:

(A) A brief description of services performed;
(B) The date the services were performed;
(C) The number of hours spent and by whom;
(D) A brief description of any costs incurred; and
(E) The Consultant's signature.

SAMPLE

Any such invoices shall be in full accord with any and all applicable provisions of this Agreement.

City shall make payment on each such invoice within thirty (30) days of receipt; provided, however, that if Consultant submits an invoice which is incorrect, incomplete, or not in accord with the provisions of this Agreement, City shall not be obligated to process any payment to Consultant until thirty (30) days after a correct and complying invoice has been submitted by Consultant. The City shall process undisputed portion immediately.

5. Meet & Confer. Consultant agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by the City to ensure timely and adequate performance of the Agreement.

6. Additional Copies. If City requires additional copies of reports, or any other material which Consultant is required to furnish as part of the services under this Agreement, Consultant shall provide such additional copies as are requested, and City shall compensate Consultant for the actual costs related to the production of such copies by Consultant.

7. Responsibility of Consultant. By executing this Agreement, Consultant agrees that the services to be provided and work to be performed under this Agreement shall be performed in a fully competent manner. By executing this Agreement, Consultant further agrees and represents to City that the Consultant possesses, or shall arrange to secure from others, all of the necessary professional capabilities, experience, resources, and facilities necessary to provide the City the services contemplated under this Agreement and that City relies upon the professional skills of Consultant to do and perform Consultant's work. Consultant further agrees and represents that Consultant shall follow the current, generally accepted practices in this area to the profession to make findings, render opinions, prepare factual presentations, and provide professional advice and recommendations regarding the projects for which the services are rendered under this Agreement.

8. Responsibility of City. To the extent appropriate to the projects to be completed by Consultant pursuant to this Agreement, City shall:

(A) Assist Consultant by placing at its disposal all available information pertinent to the projects, including but not limited to, previous reports and any other data relative to the projects. Nothing contained herein shall obligate City to incur any expense in connection with completion of studies or acquisition of information not otherwise in the possession of City.

(B) Examine all studies, reports, sketches, drawings, specifications, proposals, and other documents presented by Consultant, and render verbally or in writing as may be appropriate, decisions pertaining thereto within a reasonable time so as not to delay the services of Consultant.

(C) City Manager, or his designee, shall act as City's representative with respect to the work to be performed under this Agreement. Such person shall have the complete authority

SAMPLE

to transmit instructions, receive information, interpret and define City's policies and decisions with respect to materials, equipment, elements, and systems pertinent to Consultant's services. City may unilaterally change its representative upon notice to the Consultant.

(D) Give prompt written notice to Consultant whenever City observes or otherwise becomes aware of any defect in a project.

9. Acceptance of Work Not a Release. Acceptance by the City of the work to be performed under this Agreement does not operate as a release of Consultant from professional responsibility for the work performed.

10. Indemnification and Hold Harmless.

Consultant shall defend, indemnify, and hold harmless the City and its officers, officials, employees, volunteers, and agents from and against any and all liability, loss, damage, expense, costs (including without limitation costs and fees of litigation) of every nature arising out of or in connection with Consultant's performance of work hereunder, including the performance of work of any of Consultant's subcontractors or agents, or Consultant's failure to comply with any of its obligations contained in the agreement, except such loss or damage which was caused by the sole negligence or willful misconduct of the City.

11. Insurance. Consultant shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Exhibit A hereto.

12. Access to Records. Consultant shall maintain all preparatory books, records, documents, accounting ledgers, and similar materials including but not limited to calculation and survey notes relating to work performed for the City under this Agreement on file for at least three (3) years following the date of final payment to Consultant by City. Any duly authorized representative(s) of City shall have access to such records for the purpose of inspection, audit, and copying at reasonable times during Consultant's usual and customary business hours. Consultant shall provide proper facilities to City's representative(s) for such access and inspection.

13. Non-Assignability. It is recognized by the parties hereto that a substantial inducement to City for entering into this Agreement was, and is, the professional reputation and competence of Consultant. This Agreement is personal to Consultant and shall not be assigned by it without express written approval of the City.

14. Changes to Scope of Work. City may at any time, and upon a minimum of ten (10) days written notice, seek to modify the scope of services to be provided for any project to be completed under this Agreement. Consultant shall, upon receipt of said notice, determine the impact on both time and compensation of such change in scope and notify City in writing. Upon agreement between City and Consultant as to the extent of said impacts to time and compensation, an amendment to this Agreement shall be prepared describing such changes. Execution of the amendment by City and Consultant shall constitute the Consultant's notice to proceed with the changed scope.

SAMPLE

15. Ownership of Documents. Title to all final documents, including drawings, specifications, data, reports, summaries, correspondence, photographs, computer software (if purchased on the City's behalf), video and audio tapes, software output, and any other materials with respect to work performed under this Agreement shall vest with City at such time as City has compensated Consultant, as provided herein, for the services rendered by Consultant in connection with which they were prepared. City agrees to hold harmless and indemnify the Consultant against all damages, claims, lawsuits, and losses of any kind including defense costs arising out of any use of said documents, drawings, and/or specifications on any other project without written authorization of the Consultant.

16. Termination.

(A) City shall have the authority to terminate this Agreement, upon ten days written notice to Consultant, as follows:

(1) If in the City's opinion the conduct of the Consultant is such that the interest of the City may be impaired or prejudiced, or

(2) For any reason whatsoever.

(B) Upon termination, Consultant shall be entitled to payment of such amount as fairly compensates Consultant for all work satisfactorily performed up to the date of termination based upon the Consultant's rates shown in Exhibit B and/or Section 3 of this Agreement, except that:

(1) In the event of termination by the City for Consultant's default, City shall deduct from the amount due Consultant the total amount of additional expenses incurred by City as a result of such default. Such deduction from amounts due Consultant are made to compensate City for its actual additional costs incurred in securing satisfactory performance of the terms of this Agreement, including but not limited to, costs of engaging another consultant(s) for such purposes. In the event that such additional expenses shall exceed amounts otherwise due and payable to Consultant hereunder, Consultant shall pay City the full amount of such expense.

(C) In the event that this Agreement is terminated by City for any reason, Consultant shall:

(1) Upon receipt of written notice of such termination promptly cease all services on this project, unless otherwise directed by City; and

(2) Deliver to City all documents, data, reports, summaries, correspondence, photographs, computer software output, video and audio tapes, and any other materials provided to Consultant or prepared by or for Consultant or the City in connection with this Agreement. Such material is to be delivered to City in completed form; however, notwithstanding the provisions of Section 15 herein, City may condition payment for

SAMPLE

services rendered to the date of termination upon Consultant's delivery to the City of such material.

(D) In the event that this Agreement is terminated by City for any reason, City is hereby expressly permitted to assume the projects and complete them by any means, including but not limited to, an agreement with another party.

(E) The rights and remedy of the City and Consultant provided under this Section are not exclusive and are in addition to any other rights and remedies provided by law or appearing in any other section of this Agreement.

17. Compliance with Laws, Rules, and Regulations. Services performed by Consultant pursuant to this Agreement shall be performed in accordance and full compliance with all applicable federal, state, and City laws and any rules or regulations promulgated thereunder.

18. Exhibits Incorporated. All exhibits referred to in this Agreement and attached to it are hereby incorporated in it by this reference. In the event there is a conflict between any of the terms of this Agreement and any of the terms of any exhibit to the Agreement, the terms of the Agreement shall control the respective duties and liabilities of the parties.

19. Independent Contractor. It is expressly understood and agreed by both parties that Consultant, while engaged in carrying out and complying with any of the terms and conditions of this Agreement, is an independent contractor and not an employee of the City. Consultant expressly warrants not to represent, at any time or in any manner, that Consultant is an employee or servant of the City.

20. Integration and Entire Agreement. This Agreement represents the entire understanding of City and Consultant as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters contained herein. This Agreement may not be modified or altered except by amendment in writing signed by both parties.

21. Jurisdiction and Venue. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas. Jurisdiction of litigation arising from this Agreement shall be in the State of California, in the County of Monterey or in the appropriate federal court with jurisdiction over the matter.

22. Severability. If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said laws, but the remainder of the Agreement shall continue to be in full force and effect.

23. Notices.

(A) Written notices to the City hereunder shall, until further notice by City, be addressed to:

SAMPLE

City Manager
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

With a copy to:

City Attorney
City of Salinas
200 Lincoln Avenue
Salinas, California 93901

(B) Written notices to the Consultant shall, until further notice by the Consultant, be addressed to:

[Contact Information for Consultant including Title, Address, Email, and Phone #]

(C) The execution of any such notices by the City Manager shall be effective as to Consultant as if it were by resolution or order of the City Council, and Consultant shall not question the authority of the City Manager to execute any such notice.

(D) All such notices shall either be delivered personally to the other party's designee named above, or shall be deposited in the United States Mail, properly addressed as aforesaid, postage fully prepaid, and shall be effective the day following such deposit in the mail.

24. Nondiscrimination. During the performance of this Agreement, Consultant shall not discriminate against any employee or applicant for employment because of race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years) or disability. Consultant shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years) or disability.

25. Conflict of Interest. Consultant warrants and declares that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, in any manner or degree which will render the services required under the provisions of this Agreement a violation of any applicable local, state or federal law. Consultant further declares that, in the performance of this Agreement, no subcontractor or person having such an interest shall be employed. In the event that any conflict of interest should nevertheless hereinafter arise, Consultant shall promptly notify City of the existence of such conflict of interest so that City may determine whether to terminate this Agreement. Consultant further warrants its compliance with the Political Reform Act (Government Code section 81000 et seq.) and Salinas City Code Chapter 2A that apply to Consultant as the result of Consultant's performance of the work or services pursuant to the terms of this Agreement.

SAMPLE

26. Headings. The section headings appearing herein shall not be deemed to govern, limit, modify, or in any manner affect the scope, meaning or intent of the provisions of this Agreement.

27. Attorneys' Fees. In case suit shall be brought to interpret or to enforce this Agreement, or because of the breach of any other covenant or provision herein contained, the prevailing party in such action shall be entitled to recover their reasonable attorneys' fees in addition to such costs as may be allowed by the Court. City's attorneys' fees, if awarded, shall be calculated at the market rate.

28. Non-Exclusive Agreement. This Agreement is non-exclusive and both City and Consultant expressly reserves the right to contract with other entities for the same or similar services.

29. Rights and Obligations Under Agreement. By entering into this Agreement, the parties do not intend to create any obligations express or implied other than those set out herein; further, this Agreement shall not create any rights in any party not a signatory hereto.

30. Licenses. If a license of any kind, which term is intended to include evidence of registration, is required of Consultant, its representatives, agents or subcontractors by federal, state or local law, Consultant warrants that such license has been obtained, is valid and in good standing, and that any applicable bond posted in accordance with applicable laws and regulations.

31. Counterparts. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute a single agreement.

32. Legal Representation. Each party affirms that it has been represented, if it so chose, by legal counsel of its own choosing regarding the preparation and the negotiation of this Agreement and the matters and claims set forth herein, and that each of them has read this Agreement and is fully aware of its contents and its legal effect. Neither party is relying on any statement of the other party outside the terms set forth in this Agreement as an inducement to enter into this Agreement.

33. Joint Representation. The language of all parts of this Agreement shall in all cases be construed as a whole, according to its fair meaning, and not strictly for or against any party. No presumptions or rules of interpretation based upon the identity of the party preparing or drafting the Agreement, or any part thereof, shall be applicable or invoked.

34. Warranty of Authority. Each party represents and warrants that it has the right, power, and authority to enter into this Agreement. Each party further represents and warrants that it has given any and all notices, and obtained any and all consents, powers, and authorities, necessary to permit it, and the persons entering into this Agreement for it, to enter into this Agreement.

35. No Waiver of Rights. Waiver of a breach or default under this Agreement shall not constitute a continuing waiver or a waiver of a subsequent breach of the same or any other provision of this Agreement. The failure to provide notice of any breach of this Agreement or

SAMPLE

failure to comply with any of the terms of this Agreement shall not constitute a waiver thereof. Failure on the part of either party to enforce any provision of this Agreement shall not be construed as a waiver of the right to compel enforcement of such provision or any other provision. A waiver by the City of any one or more of the conditions of performance under this Agreement shall not be construed as waiver(s) of any other condition of performance under this Agreement.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
□ Christopher A. Callihan, City Attorney, or
□ Rhonda Combs, Assistant City Attorney

CONSULTANT

_____

By (Printed Name): _____
Its (Title): _____

SAMPLE

Exhibit A- Insurance Requirements

Insurance Requirements

Consultant shall procure and maintain for the duration of the Agreement insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Consultant, his agents, representatives, employees, or subcontractors. With respect to General Liability and Professional Liability, coverage should be maintained for a minimum of five (5) years after Agreement completion.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

(A) Commercial General Liability ("CGL"): Insurance Services Office Form ("ISO") CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury, and personal & advertising injury with limits no less than **$1,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.

(B) Automobile Liability: ISO Form CA 0001 covering any auto, or if Consultant has no owned autos, hired and non-owned, with limits no less than **$1,000,000** per accident for bodily injury and property damage.

(C) Workers' Compensation insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with a limit of no less than **$1,000,000** per accident for bodily injury or disease.

(D) Professional Liability (also known as Errors and Omissions) insurance appropriate to the work being performed, with limits no less than **$1,000,000** per occurrence or claim, **$2,000,000** aggregate per policy period of one year.

If the Consultant maintains broader coverage and/or higher limits than the minimums shown above, the City of Salinas requires and shall be entitled to the broader coverage and/or higher limits maintained by the Consultant. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

OTHER INSURANCE PROVISIONS

The insurance policies are to contain, or be endorsed to contain, the following provisions:

Additional Insured Status

The City of Salinas, its officers, officials, employees, and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Consultant's insurance (at least as broad as ISO Form CG 20 10, CG 11 85, or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

SAMPLE

Primary Coverage
For any claims related to this Agreement or the project described within this Agreement, the **Consultant's insurance coverage shall be primary coverage** at least as broad as ISO Form CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Consultant's insurance and shall not contribute with it.

Notice of Cancellation
Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the City.

Waiver of Subrogation
Consultant hereby grants to City a waiver of any right to subrogation which any insurer of said Consultant may acquire against the City by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether or not the City has received a waiver of subrogation endorsement from the insurer.

The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City of Salinas for all work performed by the Consultant, its employees, agents, and subcontractors.

Self-Insured Retentions
Self-insured retentions must be declared by Consultant to and approved by the City. At the option of the City, Consultant shall provide coverage to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the consultant shall provide evidence satisfactory to the City guaranteeing payment of losses and related investigations, claim administrations, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Acceptability of Insurers
Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A:VII, unless otherwise acceptable to the City.

Claims Made Policies
If any of the required policies provide coverage on a claims-made basis:

1. The Retroactive Date must be shown and must be before the date of this Agreement or the beginning of Agreement work.
2. Insurance must be maintained and evidence of insurance must be provided ***for at least five (5) years after completion of the Agreement of work.***
3. If coverage is canceled or non-renewed, and not ***replaced with another claims-made policy form with a Retroactive Dat***e prior to the Agreement effective date, the Consultant must purchase "extended reporting" coverage for a minimum of ***five (5)*** years after completion of Agreement work.
4. A copy of the claims reporting requirements must be submitted to the City for review.

SAMPLE

Verification of Coverage
Consultant shall furnish the City with original certificates and amendatory endorsements or copies of the applicable insurance language effecting coverage required by this Agreement. All certificates and endorsements are to be received and approved by the City before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

Subcontractors
Consultant shall require and verify that all sub-consultants and/or subcontractors maintain insurance meeting all the requirements stated herein, and Consultant shall ensure that Entity is an additional insured on insurance required from such sub-consultants and/or subcontractors.

Special Risks or Circumstances
City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Maintenance of Insurance
Maintenance of insurance by Consultant as specified shall in no way be interpreted as relieving Consultant of its indemnification obligations or any responsibility whatsoever and the Consultant may carry, at its own expense, such additional insurance as it deems necessary.

SAMPLE

Exhibit B- Scope of Service

[Scope of Service; Compensation]

~End of Appendix A~

SAMPLE

ATTACHMENT C

RFP:
Uniform Security Guard Services

Responding with Precision and Innovation for

City of Salinas

Strategic Excellence Unveiled

Response to:

RFP: CITYWIDE SERVICE AGREEMENTS
TO PROVIDE UNIFORMED SECURITY GUARD SERVICES

June 5, 2025

Cristina Gonzalez
City Hall
Public Works Department
200 Lincoln Avenue
Salinas, CA 93901

Dear Ms. Gonzalez,

On behalf of Citiguard, Inc., I want to express our sincere appreciation for the opportunity to submit our proposal for professional security services for the City of Salinas. Our submission has been carefully tailored to meet the specific needs of the City Hall, City Parking Lots, Monterey Street, Salinas Street Garage, Salinas Permit Center, Steinbeck Library, Salinas Recreation Center, City Maintenance Services Yard, Salinas Municipal Airport, Sherwood Hall Community Center, and the Salinas City Center Improvement Association.

Citiguard is a California-based, full-service private security firm established in 2007 and organized as an S Corporation. With more than 18 years of experience, we specialize in delivering high-performance security solutions for public sector clients, including municipalities, transportation districts, and educational institutions. Our officers—many of whom bring prior law enforcement or military experience—are extensively trained in de-escalation, emergency protocols, and community-focused engagement. We remain fully compliant with BSIS standards and excel at securing high-traffic, multi-use government environments.

Our trusted clients include Monterey-Salinas Transit District, Bakersfield Police Department, City of Torrance, Los Angeles County Probation Department, and numerous school districts statewide. These organizations rely on Citiguard for our responsiveness, professionalism, and consistent service delivery in even the most demanding environments.

With over 1,000 security officers and 12 strategic locations across California, Citiguard operates without the use of subcontractors or sub-consultants—ensuring full accountability, consistent quality, and direct oversight for every assignment.

We are honored to be considered for this critical role and are committed to exceeding the City of Salinas' expectations for safety, professionalism, and reliability. Thank you for your time and consideration. We look forward to the opportunity to partner with you.

Best Regards,

Howard Fridkin
Director of Contracts and Procurements
Authorized to execute documents on behalf of Citiguard, Inc.

Tel: 800-613-5903 • Fax: 877-765-0955 • Em: howard@citiguardinc.com • Web: www.citiguardinc.com

TABLE OF CONTENTS

PRE-QUALIFICATIONS/LICENSING.....1

KEY STAFF PERSONS.....2-11

EXPERIENCE AND REFERENCE.....12-17

VIOLATIONS.....18

STATEMENT TO SERVICE ENTIRE CITY.....18

STATEMENT TO SERVICE SALINAS CITY CENTER AND ELIGIBLE NON-PROFIT GROUPS.....19

Appendices (attached)

1. **ATTACHMENT 1 – PRICE SCHEDULE**
2. **ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE**
3. **ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM**
4. **CITIGUARD REFERENCE LETTERS** (5)
5. **SALINAS BUSINESS LICENSE**
6. **CITIGUARD COI**
7. **CITIGUARD PPO LICENSE**
8. **CITIGUARD W-9**
9. **CITIGUARD TRANING MANUAL**

PRE-QUALIFICATIONS/LICENSING

Citiguard, Inc. fully meets and exceeds all minimum requirements set forth by the City of Salinas as outlined in Section 7 – Scope of Work and Section 15 – List of Facilities. Citiguard has more than 18 years of direct experience delivering contract security services across California for government facilities, civic centers, municipal parking structures, community centers, transit hubs, and public libraries.

Our proven track record includes continuous performance on comparable contracts within the past decade, including for the Monterey-Salinas Transit District, City of Torrance, Los Angeles County Probation Department, and multiple public school districts. Each of these engagements reflects our deep understanding of high-visibility, public-facing environments that mirror the operational needs of the City of Salinas.

We are proud to report a 78% client retention rate and outstanding contract compliance performance, with consistent delivery of professional coverage, rapid response times, and documented cost-efficiency. Clients have experienced measurable benefits in reduced incident rates, increased public satisfaction, and overall enhancement in facility safety, all achieved without cost overrun or service delays.

A dedicated Project Manager—assigned exclusively to the City of Salinas—will serve as the Designated Point of Contact. This individual has extensive experience managing public-sector security contracts with municipalities of comparable scope and complexity. They will oversee all operations, reporting, and communication, ensuring timely responsiveness and adherence to contract terms.

Citiguard holds all appropriate professional licenses and accreditations required by the State of California, including compliance with the Bureau of Security and Investigative Services (BSIS). We provide a comprehensive spectrum of unarmed and vehicle patrol services, customized to meet the needs of diverse city facilities.

Our proposal includes the following supporting documentation:

- Organizational chart
- Company history and corporate philosophy
- Overview of services
- Summary of major clients and representative contracts
- Description of services aligned with the Scope of Work and Facilities listed

Citiguard does not use subcontractors or sub-consultants. All personnel are W-2 employees, directly supervised and accountable to our internal leadership team. This structure ensures quality control, consistent standards, and immediate issue resolution.

We are confident that Citiguard's depth of experience, structure, and performance history make us the ideal partner to protect and serve the City of Salinas with integrity, professionalism, and reliability.

KEY STAFF PERSONS

Citiguard is proud to offer a team of highly qualified supervisory, management, and security personnel, all fully bilingual in English and Spanish and equipped with decades of combined experience in the security industry. This linguistic proficiency allows our team to communicate seamlessly across diverse communities, fostering an inclusive, welcoming, and secure environment for all individuals. With 100% of our security personnel fluent in both languages, Citiguard underscores its commitment to accessible, culturally competent service.

We are pleased to introduce our Key Personnel — a dedicated and experienced core team ready to assume oversight responsibilities for the City of Salinas, delivering exceptional, responsive security management in the event of a successful contract award.

Sami Nomair (President – 2007 to present) Primary Contact: 800-613-5903

Sami Nomair is a distinguished leader with deep-rooted ties to law enforcement, serving as an active member of the LAPD Board of Directors. His expertise in community security allows him to adapt enforcement strategies to address evolving challenges across various sectors, including city installations, airports, and homeless shelters. Under his leadership, Citiguard has become a premier security firm, known for its customized solutions, operational efficiency, and unwavering commitment to customer satisfaction.

As a passionate advocate for public safety, Mr. Nomair works closely with local police to foster strong, positive relationships between law enforcement and the communities they serve. His efforts contribute to a safer, more harmonious urban environment, and his dedication to public safety is further demonstrated through his collaboration with the Mayor's Office to improve and expand homeless shelters.

Mr. Nomair's philanthropic endeavors reflect his deep commitment to community well-being. He actively organizes charity drives and celebrity fundraisers, benefiting homeless veterans and underprivileged children. He contributes both his time and financial resources to renowned organizations such as Save the Children, Feeding America, and Children International. Furthermore, he leads Citiguard’s volunteer employee program, which raises awareness and provides support to veterans' organizations including Wounded Warrior Project, Disabled American Veterans, and Homes for Our Troops.

His interpersonal and communication skills have earned him a reputation for effective collaboration with stakeholders, driving meaningful change within both law enforcement and the communities they serve. Mr. Nomair's ability to balance law enforcement engagement with community advocacy highlights his comprehensive approach to creating safer, more vibrant urban environments.

As the founder of Citiguard in 2007, Mr. Nomair identified and addressed critical gaps in the security industry.

Today, Citiguard is renowned for its large-scale city, state, and government contracts, consistently delivering top-tier security services. His visionary leadership ensures the seamless execution of operations and the highest performance standards.

Sami will oversee the entire organizational team to ensure that the City of Salinas experiences trouble-free security and an impeccable performance schedule across the board.

He continues to invest in his professional development through senior-level operational and business training, underscoring his dedication to excellence in the security industry.

Educational Background:
Sami Nomair earned a Bachelor's Degree in Business Management from the University of California, Los Angeles, in 2011.

Steven Barragan (Regional Manager – 2013 to present)

Mr. Barragan has played a crucial role as Cyber Security Operations Manager during the inception of LifeLock in 2005, bringing invaluable structure to Citiguard's growing expertise in cyberspace safeguarding. His cybersecurity background has significantly enhanced Citiguard's capabilities in both physical and digital security, aligning with the rising demand for comprehensive protection.

As Regional Manager, Steven ensures operational efficiency across all ten Citiguard locations by standardizing security protocols, processes, and standards. He leads audits, implements best practices for incident reporting, patrolling, and emergency response, and closely monitors performance metrics like response times and client feedback to drive consistency and improvement.

Steven coordinates regular training programs to ensure that security personnel remain updated on the latest protocols, technology, and safety procedures. His emphasis on leadership and mentorship fosters staff growth, creating clear pathways for promotions and increasing overall job satisfaction.

A significant part of his role involves building and maintaining strong client relationships. Steven holds regular meetings with clients to gather feedback, resolve concerns promptly, and ensure Citiguard's services consistently meet client expectations. He ensures full compliance with California state regulations, including the California Bureau of Security and Investigative Services (BSIS) standards, while continually reviewing legal and safety requirements to keep certifications and training current.

Steven manages resource allocation by overseeing budgets for personnel, equipment, and technology.

He optimizes financial performance while ensuring that crisis and risk management strategies are in place, preparing locations for emergencies such as natural disasters or security breaches. His coordination of rapid response teams ensures that urgent security needs are promptly addressed.

In addition to promoting the use of advanced security technologies like surveillance systems and communication tools, Steven collaborates closely with IT teams to maintain functionality and reliability. He also facilitates regular communication between location managers, using tools such as 'When I Work' to streamline staffing coordination.

Steven's focus on recruitment and retention ensures that all locations are fully staffed with highly qualified personnel. He works alongside HR to develop retention strategies, such as recognition programs and career advancement opportunities, boosting employee morale and reducing turnover.

By conducting regular site visits, Steven ensures that each location adheres to Citiguard's rigorous standards, addressing any challenges and providing on-site leadership support as needed.

Since joining Citiguard in 2013, Steven has become an indispensable part of the team. His exceptional communication skills and leadership abilities led to his swift promotion to Regional Manager. He also manages all of Citiguard's Caltrans contracts, ensuring optimal safety measures for both staff and surrounding communities.

Educational Background:
Steven holds a Master's Degree in Computer Science from Caltech and engages in yearly corporate training and administration programs, showcasing his commitment to ongoing professional development. Through his leadership, Citiguard continues to solidify its position as a premier provider of security services across the region.

Henry Linares (Project Manager – 2010 to present):

Mr. Linares is an elite security project manager known for his exceptional leadership and comprehensive skill set in evaluating, selecting, and training security personnel. With a meticulous approach, he leverages his extensive experience to ensure seamless operations and consistent communication with local authorities.

Under his direction, security teams are strategically deployed across high-risk municipal and governmental sites, with a special focus on armed security for contracts requiring heightened protective measures. Mr. Linares' military background as a decorated Sergeant in the Marine Corps is a cornerstone of his expertise, having served with distinction as a machine gunner and Crew Chief through five combat tours. His military experience is marked by tactical precision, crisis management, and superior leadership under pressure, all of which translate into his current role managing complex security operations.

Educational Background:
Mr. Linares holds a Bachelor's degree in Executive Management from the University of San Diego, reinforcing his dedication to achieving the highest standards in security management and operational excellence. He continuously adapts to emerging threats and evolving security demands, making him a trusted and highly effective leader in the industry.

Michael Quinonez (Director of Security Operations & Training Officer – 2023 to Present)

Michael Quinonez is a seasoned security operations leader with over 15 years of experience managing high-risk, multi-site environments across healthcare, government, and corporate sectors. As Project Manager at Citiguard, he plays a pivotal role in directing day-to-day operations, ensuring service consistency, maintaining contract compliance, and responding swiftly to client needs.

Michael currently oversees Citiguard's security contract with the Los Angeles County Probation Department, managing operations at Los Padrinos and Barry J. Nidorf Juvenile Halls. His responsibilities include implementing advanced security protocols, recruiting and training specialized personnel, conducting emergency response drills, and serving as the primary point of contact with County officials. His leadership has ensured full compliance with complex regulations and high standards for institutional safety.

In addition to his operational leadership, Michael is instrumental in developing and conducting critical training programs for Citiguard personnel. He provides hands-on instruction in medical emergencies (CPR, First Aid, AED), power outage procedures, fire response and prevention, earthquake response, identification and response to suspicious packages, bomb threat protocols, and active shooter response tactics. His training initiatives ensure that all assigned personnel are fully prepared to respond decisively and effectively to a wide range of emergency scenarios.

Prior to joining Citiguard, Michael served as Security Account Manager for Allied Universal, managing behavioral health and detox units at two Southern California Hospitals. His work included leading Active Shooter Response Training in coordination with local law enforcement agencies, and conducting comprehensive risk assessments to improve patient and staff safety. His earlier roles with Amazon Studios and NMS-Concourse Residential further underscore his expertise in large-scale scheduling, high-profile executive protection, access control enforcement, and visitor management across high-traffic facilities.

Michael is a certified instructor in De-escalation Techniques, Workplace Violence Prevention, Tactical Handcuffing, and the use of Chemical Agents. He is also a Red Cross Certified Instructor in CPR, First Aid, and AED, and holds the IAHSS Certified Healthcare Protection Administrator (CHPA) credential. His combined field knowledge and teaching qualifications make him uniquely suited to lead both training initiatives and security operations for dynamic municipal environments like the City of West Hollywood.

Michael brings extensive hands-on experience with advanced security technologies, including Honeywell ProWatch access control systems, CCTV infrastructure, and incident tracking platforms. He ensures all personnel under his command are prepared to perform with professionalism, vigilance, and adaptability.

In his role as Project Manager, Michael will directly oversee all West Hollywood field operations, ensuring post orders are executed, shift coverage is seamless, incident reporting is prompt and accurate, and that all security personnel reflect the City's values of professionalism, courtesy, responsiveness, and community engagement.

Certifications & Training:

- Certified Instructor: De-Escalation, Workplace Violence Prevention, Tactical Handcuffing, Chemical Agents
- Red Cross Certified Instructor: CPR, First Aid, AED
- IAHSS Certified Healthcare Protection Administrator (CHPA)
- Specialized Training Instructor: Medical Emergencies, Power Outage Procedures, Fire Response, Earthquake Response, Suspicious Packages, Bomb Threat Response, Active Shooter Preparedness
- Advanced knowledge of Honeywell ProWatch, CCTV, and digital security systems

Educational Background:

Bachelor of Arts in Criminal Justice University of Las Vegas, Nevada

Bashir Oriakhil (Quality Assurance Director – 2011 to present)

Mr. Oriakhil has been a driving force behind Citiguard's commitment to excellence since joining the company in 2011. With a history in quality assurance management dating back to 2005, Bashir was promoted to Quality Assurance Director in 2018, where he oversees all quality control efforts across Citiguard's California operations. He maintains direct communication with every Quality Assurance Manager, ensuring clear channels for maintaining high-quality service delivery throughout the state.

Bashir plays a pivotal role in developing rigorous protocols that meet client needs, regulatory requirements, and industry standards. His oversight includes conducting regular audits and inspections to assess compliance with security protocols, safety measures, and client expectations. By monitoring performance metrics such as incident reports, response times, and client feedback, he ensures Citiguard consistently meets key performance indicators (KPIs) and delivers optimized services.

A core part of his role is ensuring compliance with evolving local, state, and federal regulations. Bashir continuously updates company policies, ensuring all certifications and licensing are up to date. He works closely with clients, swiftly addressing concerns and fostering strong relationships.

Bashir leads training programs to keep security personnel equipped with the latest technologies and best practices. In the event of incidents, he manages thorough investigations, preparing detailed reports and implementing preventive measures to avoid future issues. His focus on continuous improvement drives the introduction of new technologies and the refinement of operations through quality management systems (QMS).

He manages both internal and external audits, ensuring compliance with standards such as ISO, while also overseeing risk management strategies to minimize potential vulnerabilities. His collaboration with HR, Operations, and IT ensures quality standards are embedded into recruitment, staff development, and daily operations, while also maintaining the functionality of security systems and technologies.

Bashir gathers client feedback to further refine Citiguard's services, leads emergency response planning, and oversees the budget for quality assurance, ensuring resources are allocated efficiently and that expenditures improve service outcomes. His leadership ensures Citiguard remains competitive and compliant with industry standards.

Educational Background:
With a military background and service in Afghanistan, Bashir earned a Bachelor's degree in Business Information Systems from the University of Kabul. He is active in yearly quality assurance courses, reflecting his commitment to continuous improvement in Citiguard's security services.

Howard Fridkin (Director of Contracts and Procurements – 2015 to present)
Primary contact: 800-613-5903

With over a decade of expertise in contract management, security operations, and customer service, Howard Fridkin serves as the Director of Contracts and Procurement at Citiguard. In this role, he oversees the end-to-end procurement process, contract negotiations, and compliance assurance, ensuring that all agreements align with the company's operational needs and regulatory requirements.

Howard plays a pivotal role in evaluating vendor contracts, managing procurement strategies, and optimizing resource allocation to support Citiguard's expanding security operations. He ensures that all contracts adhere to industry best practices and legal standards while maintaining cost efficiency and service excellence. His meticulous approach to contract oversight and risk management safeguards the company's financial interests and enhances its ability to deliver superior security solutions.

Previously serving as a Senior Security Consultant, Howard conducted comprehensive security audits, risk assessments, and compliance evaluations, identifying vulnerabilities and strengthening client security infrastructures. His expertise in physical, operational, and cybersecurity now informs his strategic approach to contract development, ensuring that all procurement decisions support Citiguard's commitment to high-quality security services.

Beyond contract administration, Howard continues to mentor and lead cross-functional teams, providing guidance on procurement strategies, compliance with OSHA, HIPAA, and GDPR, and vendor risk management. He also plays an active role in corporate training programs, reinforcing Citiguard's dedication to professional development and operational excellence.

Howard's data-driven approach to procurement and contract management enhances operational efficiency, reduces risks, and strengthens Citiguard's ability to meet the evolving needs of its clients.

Through his leadership in contract negotiations, supplier relations, and strategic sourcing, he contributes to the company's continued growth and reputation as an industry leader in security services.

Educational Background:
Howard Fridkin holds an MBA from UCLA, showcasing his academic achievements in combination with extensive professional experience.

Aurora Olmos (Senior Accounts Manager – 2014 to present)
Primary contact: 800-613-5903

As an Accounts Manager at Citiguard, Aurora Olmos plays a pivotal role in ensuring the company's 24/7 availability to clients. She has designed a highly efficient response system tailored to meet the unique security needs of each client. Aurora's dedication to precisely matching client requirements with the right security team has resulted in optimal scheduling, deployment, and overall performance across all managed sites.

In her role as the primary client liaison, Aurora ensures that client concerns and inquiries are addressed promptly. She works closely with clients to fully understand their evolving security needs, adapting strategies to keep up with any changes. By building strong, trust-based relationships, Aurora ensures that clients have complete confidence in the quality of Citiguard's services.

Service delivery oversight is another area where Aurora excels. She carefully monitors the performance of security personnel to ensure they consistently meet or exceed service expectations. Any issues or complaints are resolved swiftly, maintaining a high level of client satisfaction. Aurora conducts regular site visits to assess security operations firsthand, facilitating open communication with both clients and staff to gather feedback and implement improvements.

Aurora also plays a key role in staff coordination and management. She ensures the right security personnel are assigned to each client site, carefully coordinating the deployment of guards, supervisors, and support staff to ensure appropriate coverage. She works closely with the operations team to develop schedules that align with client requirements while ensuring that staffing levels remain sufficient. Additionally, she ensures that security personnel are trained to meet each client's specific needs, including site-specific protocols and updated industry standards.

Contract management is a central aspect of Aurora's role. She ensures that all contract terms are fulfilled, including service hours and staffing requirements. As contracts approach renewal, Aurora engages clients in discussions about extending or expanding the service agreement. She also works with the finance department to ensure accurate billing, manage budget concerns, and adjust pricing based on changes in scope or additional services requested.

In incident management, Aurora is responsible for overseeing the reporting of any security incidents, ensuring reports are completed accurately and promptly shared with clients. She works closely with security supervisors to resolve incidents quickly and efficiently, minimizing disruption to client operations. Aurora also identifies potential security risks and recommends strategies to mitigate those risks, ensuring the highest level of protection for clients.

Operational coordination is a key responsibility for Aurora, as she collaborates with field management and operations teams to ensure all logistical needs are met, including personnel, equipment, and technology. She tracks account-related expenses and monitors profitability to ensure services remain within budget. Aurora, working with the HR Department, also ensures full compliance with local regulations and industry standards, such as OSHA or other relevant guidelines.

Client reporting and analytics are central to Aurora's approach. She provides detailed reports on security services, including performance metrics, incident logs, and response times, allowing clients to assess the effectiveness of their security measures. Aurora uses these insights to propose improvements and gather client feedback regularly, ensuring that service delivery is continuously optimized.

Aurora also contributes to Citiguard's business development efforts by identifying opportunities to expand relationships with existing clients. She proposes additional services, upgrades to security systems, and new technologies that meet evolving needs. Client retention is a major focus for Aurora, who ensures exceptional service that leads to contract renewals and long-term partnerships.

Educational Background:
Aurora Olmos holds a Master's Degree in Financial Economics & Performance Studies in Management from the University of California at Santa Cruz, which reflects her comprehensive understanding of financial and management principles.

Security Officers

At Citiguard, we take pride in employing security officers who are not only highly trained but also exceptionally experienced and deeply committed to public safety. All Citiguard officers possess, at minimum, a high school diploma, with many holding college degrees, military service records, or prior law enforcement experience—reinforcing the professionalism and discipline we bring to every assignment.

As part of our rigorous hiring criteria, Citiguard requires a minimum of five years of prior security guard experience for all applicants. For candidates with military or law enforcement backgrounds, a minimum of three years of relevant field service is accepted. This ensures that every officer we deploy is field-tested, situationally aware, and mission-ready from day one.

Our officers are California POST-certified and have completed basic Police Academy training, equipping them with the tactical proficiency and operational readiness needed to manage high-risk environments. Their robust experience enables them to assess threats swiftly, respond with sound judgment, and remain composed in dynamic, high-pressure situations.

Fluent in both English and Spanish, Citiguard officers are skilled communicators who foster respectful, effective engagement with the public and the diverse communities we serve. Their training in de-escalation, behavioral recognition, and public interaction promotes safe, inclusive environments at every assignment.

Whether securing high-profile municipal properties, conducting complex risk assessments, or responding to critical incidents, our officers operate with professionalism, accountability, and confidence. Their extensive emergency preparedness includes:

- Medical emergency response
- Crisis and evacuation protocols
- Fire and earthquake procedures
- Suspicious package recognition
- Bomb threat and active shooter response

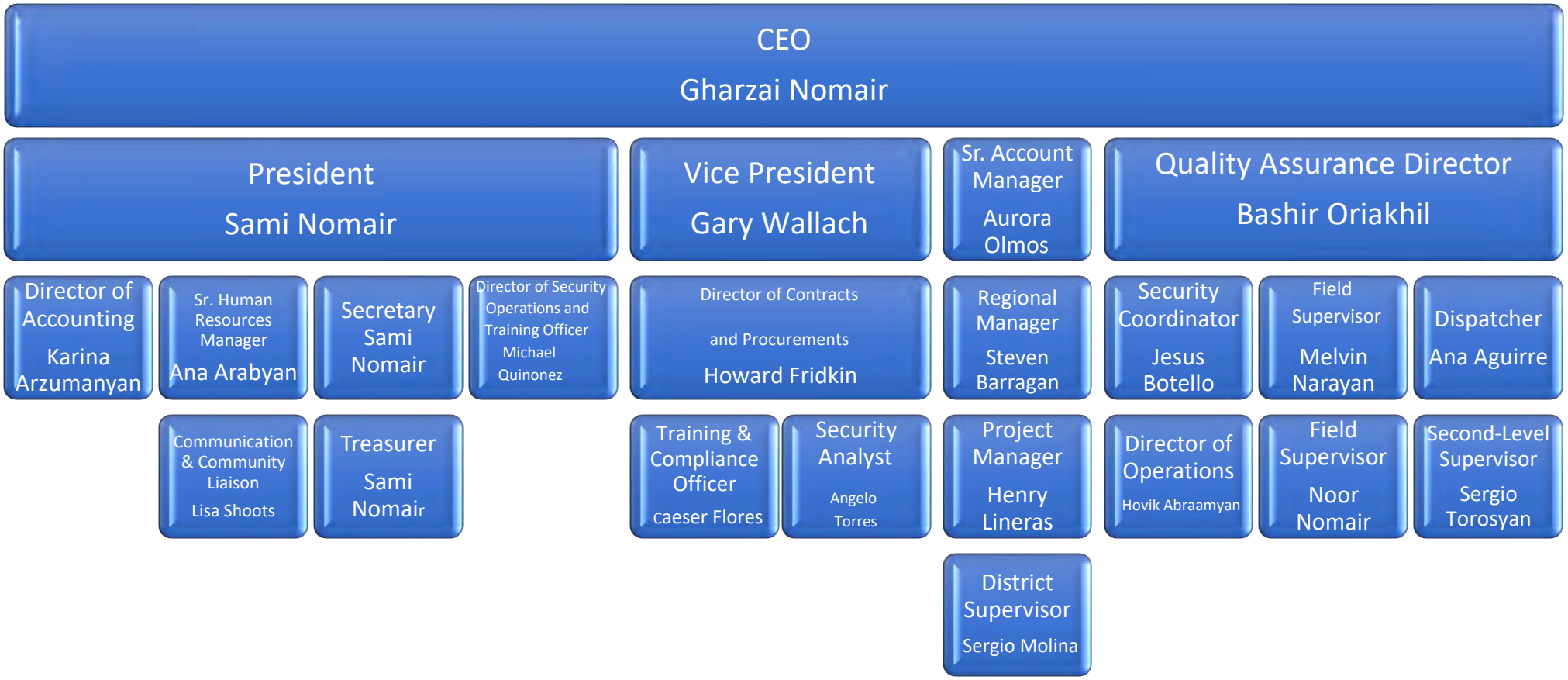
Citiguard officers are also trained to manage sensitive interactions with transient and unhoused individuals. They approach each encounter with empathy and professionalism, often coordinating with outreach organizations such as LAHSA, PATH, Hope of the Valley, and Mercy House to help connect individuals with support services and shelter resources.

We are deeply committed to continuous training and development. Our personnel receive ongoing instruction on evolving security protocols and technologies, including CitiTrac digital reporting systems and Wolfcom body-worn camera technology, to ensure transparency, accountability, and operational excellence.

In addition to their core responsibilities, many Citiguard officers serve as mentors to junior staff, fostering leadership growth and reinforcing our company-wide culture of service excellence.

Through their qualifications, discipline, and commitment to public safety, Citiguard officers do more than secure properties—they build confidence, elevate standards, and serve as proactive partners in community protection.

ORGANIZATIONAL CHART



EXPERIENCE AND REFERENCE

Experience Servicing Municipal Facilities

Citiguard brings extensive, hands-on experience securing a wide range of municipal environments that directly align with the facility portfolio of the City of Salinas. We currently provide contracted security services to numerous cities, counties, public agencies, and transportation authorities across California—ensuring safety, access control, public engagement, and rapid incident response for city halls, libraries, public garages, community centers, transit stations, and more.

City Halls and Administrative Centers

Citiguard provides daily security services for municipal government buildings and civic campuses in jurisdictions such as the City of Torrance, City of Coachella, and County of Orange/Santa Ana. Our officers perform lobby access control, visitor screening, public assistance, and evening patrols. We are highly experienced in maintaining an open, welcoming environment while enforcing city policies with professionalism and respect.

City Parking Lots, Streets, and Garages

Our officers currently patrol city-owned parking structures and surface lots in both urban and suburban settings, including for the Bakersfield Police Department, where we provide 24/7 vehicle patrol and fixed-post coverage. We actively deter loitering, vandalism, vehicle break-ins, and unauthorized access while maintaining high visibility to reassure the public.

Libraries and Recreation Centers

Citiguard safeguards library branches and recreational facilities in various cities and school districts, including all public libraries in the City of Arcadia and the County of Orange/Santa Ana. We ensure peaceful environments by addressing disruptive behavior, monitoring for safety threats, and upholding facility rules through trained, non-confrontational engagement techniques.

City Maintenance Yards and Infrastructure Sites

We provide security for city maintenance yards, fleet vehicle depots, and infrastructure zones by performing access control, perimeter patrols, and asset protection services. Our work with Caltrans includes similar oversight for large-scale operations, and our security coverage at multiple Vulcan Materials Company locations involves extensive patrol of outdoor yards, environmental areas, and heavy-equipment staging zones.

Municipal Airports and Transportation Facilities

Citiguard has current contracts providing transportation and aviation security services. At Marin County Airport, we perform FAA-aligned access control, ID verification, perimeter security, and emergency response coordination. Our officers are trained to meet the heightened standards and regulatory requirements of airport environments.

Community Centers and Civic Halls

Citiguard secures community venues such as Sherwood Hall–type facilities, neighborhood centers, and event halls. Our personnel are trained in large-crowd management, parking oversight, pedestrian flow, and public safety coordination. We have successfully managed major event deployments, including the 2023 and 2024 Breeders' Cup, where over 100 Citiguard officers provided traffic control, access security, and crowd supervision—without a single reportable incident.

Business Improvement Districts and Downtown Associations

Citiguard proudly serves multiple business improvement districts, including those similar to the Salinas City Center Improvement Association. We currently provide safety ambassadors and patrol officers for areas such as Downtown Santa Ana and San Diego's Hillcrest Business Association. Our high-visibility patrols, direct merchant support, and collaborative partnerships with local law enforcement have significantly reduced criminal activity and garnered public recognition in regional media.

Experience Managing Transient and Homeless Populations

Citiguard has extensive experience addressing the complex challenges posed by the presence of transient and unhoused individuals around city facilities, public spaces, and business districts. For many years, we have provided specialized security services in partnership with prominent organizations such as PATH (People Assisting the Homeless), Hope of the Valley Rescue Mission, LAHSA (Los Angeles Homeless Services Authority), and Mercy House. These long-standing partnerships have helped shape our approach to homelessness not merely as a security issue—but as a community issue requiring balance, compassion, and firmness.

Our officers are trained in de-escalation techniques, trauma-informed response, and both mental and physical intervention methods. We focus on redirecting aggressive or chronically unhoused individuals away from unauthorized locations that hinder public access and disrupt the safe use of civic facilities. In doing so, we work in tandem with social outreach programs to guide individuals toward shelter resources, mental health services, and permanent housing solutions.

Through this combined strategy, Citiguard has successfully supported municipalities in reducing loitering, public safety complaints, and repeat calls for service—while promoting community access to City Halls, libraries, recreation centers, and other public sites.

This approach aligns with the City of Salinas' goals of fostering safe, inclusive, and well-maintained civic environments.

Current References

Citiguard takes pride in delivering exceptional security services to a distinguished roster of clients across diverse sectors, including city, state, and federal government agencies, as well as high-profile organizations. Our unwavering commitment to excellence, reliability, and professionalism has earned the trust of these esteemed partners. Below is a selection of the valued clients who have entrusted Citiguard with their security needs, showcasing our proven dedication to ensuring safety and peace of mind for all those we serve.

MARIN COUNTY AIRPORT
451 Airport Rd, Novato, CA 94945

Contact person: David Lawlor, Purchaser
Phone: (415) 473-4217
Email: david.lawlor@marincounty.gov

Start date: August, 2024
Term of contract: Ongoing
Annual contract amount: $128,026.00

Service:
Citiguard provides nightly security at Marin County Airport (Gnoss Field), patrolling the facility from (8:00 PM) to (6:00 AM), seven days a week. The team reports unlawful activities and emergencies to the appropriate agencies and the County Airport Manager. In cases of public emergencies or incidents like fire, theft, or vandalism, Citiguard promptly notifies the Airport Manager or, if unavailable, contacts emergency responders and documents the events. An all-weather patrol vehicle with adequate lighting is used for night monitoring. A nightly email report is sent to the Airport Manager, and employees at secure access points are screened with metal detectors.

CALIFORNIA LOTTERY ASSOCIATION
700 North 10th St. MS: 4-3, Sacramento, CA 95811

Contact person: Jennifer Tointon-Painter
Phone: (916) 247-9182
email: jtointon-painter@calottery.com

(cont'd.)

Start date: March 7, 2024
Term of contract: Ongoing
Five year contract amount: $12,500,000.00

Service:
Citiguard deploys 50 security officers to safeguard 12 California Lottery locations statewide. Our team conducts routine patrols, enforces access control measures, and ensures a visible security presence. Officers are trained to manage high-security environments effectively, addressing potential threats while maintaining a professional demeanor. Citiguard's close collaboration with local law enforcement enables rapid response to emergencies, providing a secure environment for staff, visitors, and customers. This contract demonstrates Citiguard's ability to handle high-profile, multi-location security operations with precision and professionalism.

LOS ANGELES COUNTY PROBATION DEPARTMENT (2 locations)
BARRY J. NIDORF JUVENILE HALL
16350 Filbert St. Sylmar, CA 91342

LOS PADRINOS JUVENILE HALL
7285 Quill Dr. Downey, CA 90242

Contact person: Nicholas Esparza, Director
Tel: (323) 804-6152
Email: nicholas.esparza@probation.lacounty.gov

Start date: September 5, 2023
Term of Contract: Ongoing
Contract amount: $6,000,000.00

Service (both locations):
We provide comprehensive security coverage across multiple locations with a dedicated team of 96 highly trained security officers. Our personnel adhere to stringent security protocols, utilizing metal detectors to conduct thorough screenings of staff, inmates, and visitors, ensuring that all individuals entering the facilities are properly vetted.

Our armed security officers maintain a 24/7 presence, actively monitoring and patrolling facility entrances. They meticulously document staff and visitor movements, maintaining detailed records to uphold the highest standards of safety, accountability, and compliance.

Beyond entrance security, we deploy security golf carts for continuous perimeter patrols, enhancing visibility and response capabilities. This proactive approach ensures that all areas remain secure, well-monitored, and prepared for any potential threats.

BAKERSFIELD POLICE DEPT.
1600 Truxtun Avenue, Bakersfield, CA 93301

Contact Person: Nicole Anderberg, Director
Tel: (661) 326-3978
Email: nanderberg@bakersfieldpd.us

Start date: February 13, 2023
Term of contract: Ongoing
Contract amount: $1,090,297.00

Service:
Citiguard operates a fleet of patrol vehicles providing 24/7 security coverage for Bakersfield's downtown area. Our high-visibility patrols ensure constant surveillance, rapid incident response, and the safety of city staff, residents, and visitors. Officers are trained in advanced de-escalation techniques to diffuse volatile situations involving criminal behavior, transient populations, and potential fire or public safety threats. In aggressive scenarios, Citiguard officers coordinate seamlessly with the Bakersfield Police Department, leveraging a strong partnership for immediate intervention. Our proactive approach, focusing on deterring criminal activity and maintaining public safety, has significantly enhanced the security landscape in the downtown district.

PASADENA USD
351 S Hudson Ave., Rm 102, Pasadena, CA 91009

Contact name: Julianne Reynoso, Assistant Superintendent, Student Wellness and Support
Tel: (626) 396-3600 ext. 88238
email: reynoso.julianne@pusd.us

Start date: December 1, 2023
Term of contract: Ongoing
Contract amount: $538,284.00

Service:
Citiguard deploys three dedicated patrol vehicles to actively traverse and monitor 28 Pasadena Unified School District sites, including schools, libraries, community centers, children's facilities, administrative offices, and district buildings. Our security teams respond promptly to on-campus emergencies, secure gates and access points, de-escalate incidents involving criminal or disruptive behavior, remove unauthorized individuals, and coordinate with local law enforcement when intervention is required for aggressive or unlawful conduct.

VULCAN MATERIAL COMPANY
16013 E Foothill Blvd, Irwindale, CA 91702

Contact Person: Shannon Pedroza, Sourcing Lead, Western Division
Tel: (626) 513-5521
Email: pedrozas@vmcmail.com

Start date: July, 2024
Term of contract: Ongoing
Contract amount: $2,300,000.00

Service:
Citiguard provides blanket security services across 45 Vulcan Materials locations in California, encompassing quarries, asphalt plants, ready-mix sites, offices, and distribution centers. With a team of 75 highly trained security officers, we deliver both on-site and vehicle patrols, ensuring coverage in remote and high-risk areas. Our guards are proficient in enforcing safety protocols, managing access control, and de-escalating conflicts, particularly with transient populations that often pose challenges. By maintaining strong relationships with local law enforcement, we facilitate swift emergency responses when necessary. Citiguard's efforts safeguard Vulcan's employees, assets, and surrounding communities, ensuring uninterrupted operations and a secure environment.

ARCADIA PUBLIC LIBRARY
20 W. Duarte Road, Arcadia, CA 91006

Contact person: Samantha Alba, Library Services Manager
Tel: (626) 821-4364
Email: salba@arcadiaca.gov

Start date: July, 2023
Term of contract: Ongoing
Contract amount: $77,940.00

Service:
Citiguard provides vigilant monitoring and proactive patrol services to ensure the safety and comfort of library staff, patrons, and visitors. Our assigned security officer is professionally trained in de-escalation techniques and responds effectively to disruptive or unauthorized individuals, maintaining a secure, welcoming environment for all.

VIOLATIONS

Citiguard, Inc. affirms that, from 2015 to the present day, neither our company nor any business organization owned or operated by Citiguard—including any parent company or subsidiaries—has received any notices of violation, corrective action notices, enforcement actions or orders, warning notices, or other forms of permit violation or non-compliance documentation from any public agency, including but not limited to OSHA or other regulatory bodies.

Citiguard takes compliance, workplace safety, and regulatory oversight with the utmost seriousness. We have implemented strict internal protocols, routine safety training, and regular audits to ensure full adherence to federal, state, and local requirements. This consistent commitment to compliance reflects our dedication to operational excellence, transparency, and accountability across all contracts.

Should the City of Salinas require any additional documentation or verification, we are prepared to provide it promptly upon request.

STATEMENT TO SERVICE ENTIRE CITY

Citiguard, Inc. affirms our full capability and commitment to providing comprehensive security services throughout the City of Salinas. With over 18 years of experience delivering municipal security solutions across California—and a robust operational infrastructure—we are fully prepared to deploy trained personnel to all designated City-owned facilities and locations, regardless of size, complexity, or logistical demand.

We acknowledge and confirm our ability to provide consistent, reliable coverage at all identified sites, including but not limited to: the Salinas Municipal Airport, Permit Center, Steinbeck Library and other public libraries, community recreation centers, public parking garages and surface lots, the Salinas Train Station, Sherwood Hall, and any additional City-owned facilities or properties outlined within the RFP.

Citiguard maintains a statewide network of over 1,000 licensed officers and twelve fully staffed branch offices—including regional coverage in Monterey County. This ensures not only immediate deployment capacity, but also backup staffing, local supervision, and rapid incident response across all service zones. Our service model is flexible, scalable, and customized to meet the City's evolving public safety needs.

We are honored by the opportunity to serve the City of Salinas and stand ready to protect its residents, staff, and visitors with the highest standards of professionalism and reliability.

STATEMENT TO SERVICE SALINAS CITY CENTER AND ELIGIBLE NON-PROFIT GROUPS

Citiguard, Inc. affirms our full capability and commitment to providing professional security services to the Salinas City Center District (Downtown District) as well as to all eligible non-profit organizations operating within the City of Salinas. We understand the essential role these groups play in supporting the city's cultural, economic, and community development initiatives, and we are proud to extend our services in support of their missions.

Citiguard will provide security services to these entities under the same terms, conditions, and hourly rates as outlined in our proposal to the City of Salinas. Our service model is designed to be flexible, responsive, and scalable, enabling us to meet the unique needs of downtown business corridors, special events, public spaces, and nonprofit-led community programs.

With extensive experience securing downtown districts and nonprofit partnerships across California—including our work in the Downtown Santa Ana District and Hillcrest Business Association in San Diego—Citiguard brings a proven approach to maintaining public safety while fostering a welcoming environment.

We welcome the opportunity to support the Salinas City Center and its nonprofit community with dependable, professional, and community-conscious security services.

ATTACHMENT 1 – PRICE SCHEDULE

The following rate shall be provided:

Supervisor **Unarmed Cost**

Pay Rate $ 21.00 /hr.

Billing Rate $ 28.00 /hr.

Overtime Rate $ 42.00 /hr.

Security Officer

Pay Rate $ 19.00 /hr.

Billing Rate $ 26.00 /hr.

Overtime Rate $ 39.00 /hr.

Patrol Rate (including vehicle)

Pay Rate $ 20.00 /hr.

Billing Rate $ 33.00 /hr.

Overtime Rate $ 49.50 /hr.

Alarm Response

Response Rate $ 45.00 /hr.

COMMUNICATION EQUIPMENT

2-Way Radio Rate $ 0.00 /hr.

Cellular Phone Rate $ 0.00 /hr.

Cell/Radio $ 0.00 /hr.

SAMPLE

~End of Attachment 1~

ATTACHMENT 2 – SIGNATURE PAGE / VERIFICATION OF LICENSURE

By submission of a proposal, Proposer attests to having possession of a valid private patrol operator license issued by the State of California. Such license authorizes a Contractor to contract to perform the type of work required by the specifications. Should the Contractor fail to provide below the number of Contractor's State of California License and City of Salinas, Patrol Service Permit, the City may reject this proposal.

Proposer: Citiguard, Inc.

BY: Howard Fridkin

TITLE: Director of Contracts and Procurements

MAILING ADDRESS: 22736 Vanowen St., Ste. 300

West Hills	CA	91307
(City)	(State)	(Zip)

TELEPHONE NUMBER: 800-613-5903

STATE OF CALIFORNIA LICENSE NO.: 121572
(Private Patrol Operators License)

CITY OF SALINAS PRIVATE-PATROL OPERATOR REGISTRATION CARD NO.: FINBL25-00394

PROPOSER'S Signature

05/19/2025
Date

~End of Attachment 2~

ATTACHMENT 3 – LOCAL VENDOR DECLARATION FORM

CITY OF SALINAS
DECLARATION OF LOCAL BUSINESS ENTERPRISE

Business Information (All information must be completed)
(Please type or print clearly in ink)

Business Name: N/A _____

Business Address: _____

Local Business Office Address: _____, **Salinas, California** _____

City of Salinas Business License Number: _____

No. of Employees: _____ **No. of Full-Time Employees in Salinas** _____

Current on all City of Salinas taxes, fees, assessments, and fines? □ **Yes** □ **No**

Currently subject to enforcement action by the City or in litigation with the City? □ **Yes** □ **No**

Year began doing business within the city of Salinas: _____

Newly established business (doing business within the city of Salinas less than one year): is the newly established business owned by an individual(s) formerly employed by a local business enterprise? □ **Yes** □ **No** **If Yes, for what years?** _____

Any person claiming to be a local business enterprise as defined in Article III-A of Chapter 12 of the Salinas Municipal Code shall so certify in writing under penalty of perjury that they meet all the criteria listed in Salinas Municipal Code section 12-28.020, subsection (d). A local business enterprise shall be required to submit such declaration on an annual basis and shall immediately notify the City's Purchasing Officer if there is any change in circumstances which would disqualify it from application of the preference. The City shall not be responsible or required to verify the accuracy of any such certifications and shall have sole discretion to determine if a person meets the definition of "local business enterprise."

CERTIFICATION

I declare that I am 18 years of age or older and the information contained in the foregoing application is true and correct to the best of my knowledge. Under penalties of perjury, I certify that all the information provided herein is correct and that the business enterprise I am representing meets all of the criteria set forth in Salinas Municipal Code section 12-28.020, subsection (d) for a "local business enterprise." I declare that I am authorized to submit this Declaration for and on behalf of myself and the organization described above.

Signature _____ Date _____

Printed Name: _____

~End of Attachment 3~

City of Salinas

Business License

19 27 1 OCCUPATIONS AND SERVICES — License Section

30 Jun 2025 — Expiration Date

Business Name and Address

Citiguard, Inc.
22736 Vanowen St., Ste. 300
West Hills, CA 91307

License Number

FINBL25-00394

This license evidences that the person(s), firm, or corporation named herein has paid the applicable fee required by the Salinas City Code through the date indicated above. Under provisions of Chapter 19-3 of the Salinas City Code, issuance of this license shall not be construed as compliance with other City Ordinances, State Law, or Federal Laws.

DISPLAY IN A CONSPICUOUS PLACE

THIS LICENSE IS NOT TRANSFERABLE

Citiguard, Inc.

22736 Vanowen St., Ste. 300
West Hills, CA 91307

Type of Business
SECURITY SERVICES

COUNTY OF LOS ANGELES
PROBATION DEPARTMENT

CAMPUS SAFETY & SECURITY OPERATIONS
9150 EAST IMPERIAL HIGHWAY – DOWNEY, CALIFORNIA 90242
(562) 940-3554

GUILLERMO VIERA ROSA
Chief Probation Officer

June 21, 2024

TO: Michael Quinonez, Citiguard Account Manager

FROM: Eric Strong, Chief Safety and Security Officer

SUBJECT: LETTER OF RECOMMENDATION

To Whom It May Concern,

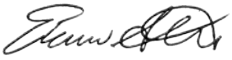
As the Chief of Campus Safety and Security Operations for the Los Angeles County Probation Department, I am writing this letter of recommendation on behalf of Citiguard Security Services.

Citiguard Security Services entered in contract with Los Angeles County Probation Department September 1, 2023, to provide weapons screening, perimeter patrol and secure entrance monitoring at two of our juvenile detention facilities. Citiguard provided a carefully selected group of individuals that would bring a higher level of professionalism and experience. At the time of onboarding, our department was experiencing a significant change in security protocols including physical enhancements.

Throughout these changes, Citiguard Account Manager Michael Quiñonez has been readily available and responsive to requests from our Campus Safety and Security Operations (CSSO) team. Michael has been proactive in reporting safety/security concerns and has been a part of the conversations to address the many issues we have encountered during our implementation of new security protocols.

There have been some adjustments made by Citiguard regarding their personnel at various post assignments, yet most of the guards are actively seeking to perform at a high level and are constantly communicating with the CSSO team. CSSO and Citiguard have developed a positive working relationship and we appreciate their collaboration in fostering a safe and secure work environment at both Los Padrinos Juvenile Hall and Barry J. Nidorf Treatment Facility.

Respectfully,



Eric Strong
Chief of Campus Safety and Security Operations
Los Angeles County Probation Department

PASADENA UNIFIED SCHOOL DISTRICT
STUDENT WELLNESS AND SUPPORT SERVICES

September 18, 2024

From: Julianne Reynoso

To Whom It May Concern:

I am thrilled to affirm the commitment of the Pasadena Unified School District (PUSD) to our newly forged partnership with CItiguard Security. The prospect of a contractual and professional service has been outstanding.

We are particularly proud of the effective and efficient communication and heightened sense of urgency Citiguard takes to protect the well-being of our staff, students, and schools/building. We receive daily reports that impart a 12-hour range of services and allow us to take action if anything is seen as unsafe. The staff is professional, responsive, and empathetic, yet direct when safety and security are at the forefront.

The Pasadena Unified School District supports all efforts Citiguard Security has made to bring a sense of safety, prevention, intervention, and communication to our community.

Sincerely,

Julianne Reynoso, Ed.D.
Assistant Superintendent, Student Wellness and Support Services

To whom it may concern,

The City of Bakersfield engaged in a contract with Citi-Guard for private security services in February 2022. Citi-Guard provides a high visibility, proactive security patrols for various portions of the city at our direction. I currently manage the account on behalf of the city and have found the work product provided by Citi-Guard to be valuable for our municipality. My communication with the account manager, Robert Smith has been excellent, and I have found him to be very receptive. Mr. Smith and his team have shown to be flexible, dependable, and hard working.

Best,

Lt. Matt Gregory

Bakersfield Police Department

1601 Truxtun Av, Bakersfield, Ca 93301

661-326-3981

County of El Dorado

Chief Administrative Office

330 Fair Lane
Placerville, CA 95667-4197

Tiffany Schmid
Chief Administrative Officer

Phone (530) 621-5530
Fax (530) 626-5730

August 22, 2024

RE: Citiguard, Inc.

To Whom it May Concern:

Since June of last year, the County of El Dorado has contracted with Citiguard, Inc. for security services at several of our facilities, including our Administration offices, Library, Health and Human Services offices, and our Navigation Center for homeless services. Citiguard has provided two unarmed security guards to patrol our sites for twelve hours per day, serving as a visual and physical deterrent to crime.

Citiguard's staff consistently perform their duties in an efficient, conscientious manner, demonstrating professionalism to all persons they encounter on County property. All Citiguard personnel have exercised good judgment and shown to be courteous, alert, and capable of diffusing confrontational situations. Their problem-solving skills and initiative have proven them to be a reliable choice for our security needs.

I highly recommend Citiguard's services. If you would like any further information about our experience with Citiguard, please feel free to contact me by phone at (530) 621-5833 or by email at kevin.gilliland@edcgov.us.

Sincerely,

Kevin Gilliland
Facilities Program Manager

City of Arcadia

March 5, 2024

Arcadia Public Library

20 West Duarte Road
Arcadia, CA 91006
(626) 821-5567
www.ArcadiaCA.gov/Library

Gilb Museum of Arcadia Heritage

380 West Huntington Drive
Post Office Box 60021
Arcadia, CA 91006-6021
(626) 574-5440
www.ArcadiaCA.gov/Museum

Darlene Bradley
Director of Library and Museum Services

To whom it may concern:

It is my pleasure to write a letter of recommendation for Citiguard. Last year the Arcadia Public Library switched security companies, and it was the best decision for our facility. Citiguard staff are professional, easy to contact whenever there is a problem, and will strive to pair the right guards for your facility. Staff took the time to tour our facility and discuss our needs. Guards are on time, personable, practice a polite but firm approach when it comes to enforcing library policies, and have excellent communication with members of the public and library personnel. Our experience with Citiguard has exceeded our expectations and I'm sure they will meet your facilities needs as well.

Sincerely,

Samantha Alba
Library Services Manager
City of Arcadia Public Library
626.821.5565
salba@arcadiaCA.gov

CALIFORNIA DEPARTMENT OF CONSUMER AFFAIRS

Bureau of Security and Investigative Services
P.O. Box 989002
West Sacramento, CA 95798-9002
(916) 322-4000

PRIVATE PATROL OPERATOR

License No. PPO121572

Valid Until: 09/30/2026

Receipt No. 13357

CITIGUARD
22736 VANOWEN ST STE 300
WEST HILLS, CA 91307-2656

In accordance with the provisions of Division 3, Chapter 11.5 of the Business and Professions Code, the company named hereon is issued a Private Patrol Operator License Renewal.

---- NON-TRANSFERABLE ----- POST IN PUBLIC VIEW -----

1204.CERT04S.071823

JOB000774.lp32-20240619213347659-00018.rtf//943.870045.D1.00.1.1

CITIGUARD
22736 VANOWEN ST STE 300
WEST HILLS CA 91307-2656

BUREAU OF SECURITY AND INVESTIGATIVE SERVICES
PO BOX 989002
WEST SACRAMENTO CA 95798-9002

CITIINC-01 IFATHIPOUR

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/28/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME:	
Paramount Exclusive Insurance Services, Inc. 15760 Ventura Blvd. Suite 500 Encino, CA 91436	PHONE (A/C, No, Ext): (818) 986-7283	FAX (A/C, No): (818) 986-4949
	E-MAIL ADDRESS: service@paramountexclusiveins.com	

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Evanston Ins. Co.	035378
INSURER B : National Fire & Marine Ins.	20052
INSURER C : Travelers Casualty and Surety Company of America	31194
INSURER D :	
INSURER E :	
INSURER F :	

INSURED

CitiGuard Inc
22736 VANOWEN STREET STE 300
West Hills, CA 91307

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	[X] COMMERCIAL GENERAL LIABILITY			BMGG100043-01	3/26/2025	3/26/2026	EACH OCCURRENCE	$ 1,000,000
	[ ] CLAIMS-MADE [X] OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
							MED EXP (Any one person)	$ 5,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 3,000,000
	[ ] POLICY [X] PRO-JECT [ ] LOC						PRODUCTS - COMP/OP AGG	$ 3,000,000
	[ ] OTHER:						**MISC ERRORS OMM**	$ 1,000,000
B	AUTOMOBILE LIABILITY			72APB011105	3/26/2025	3/26/2026	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
	[ ] ANY AUTO						BODILY INJURY (Per person)	$
	[ ] OWNED AUTOS ONLY [X] SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	[ ] HIRED AUTOS ONLY [ ] NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
A	[X] UMBRELLA LIAB [X] OCCUR			BMGE100039-01	3/26/2025	3/26/2026	EACH OCCURRENCE	$ 5,000,000
	[ ] EXCESS LIAB [ ] CLAIMS-MADE						AGGREGATE	$
	[ ] DED [ ] RETENTION $						**Aggregate**	$ 5,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y / N	N / A					[ ] PER STATUTE [ ] OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? [ ] **(Mandatory in NH)**						E.L. EACH ACCIDENT	$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$
							E.L. DISEASE - POLICY LIMIT	$
C	**Crime**			107479980	7/27/2024	7/27/2025	**Single Loss**	100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

FOR INFORMTATIONAL PURPOSES ONLY

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Danielle Jáuregui

© 1988-2015 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 3/24/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER SUNZ Insurance Solutions, LLC ID: (DecisionHR) c/o DecisionHR Holdings Inc 5801 Postal Road, PO Box 818020 Cleveland, OH 44181	**CONTACT NAME:** Cortney Horn **PHONE (A/C, No, Ext):** 888-828-5511 **FAX (A/C, No):** **E-MAIL ADDRESS:** Certs@DecisionHR.com
INSURED DecisionHR I Inc LCF Citiguard Inc 5801 Postal Road; PO Box 818020 Cleveland OH 44181	**INSURER(S) AFFORDING COVERAGE** / **NAIC #** **INSURER A :** SUNZ Insurance Company / 34762 **INSURER B :** **INSURER C :** **INSURER D :** **INSURER E :** **INSURER F :**

COVERAGES **CERTIFICATE NUMBER:** 84507696 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
	COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☐ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PRO-JECT ☐ LOC ☐ OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG [blank]	$ $ $ $ $ $ $
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) [blank]	$ $ $ $ $
	☐ **UMBRELLA LIAB** ☐ OCCUR ☐ **EXCESS LIAB** ☐ CLAIMS-MADE ☐ DED ☐ RETENTION $						EACH OCCURRENCE AGGREGATE [blank]	$ $ $
A	**WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** Y / N ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? ☐ **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		WC042-00263-024	3/26/2025	6/1/2025	✓ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 1,000,000 $ 1,000,000 $ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

976101

FOR INFORMATIONAL PURPOSES ONLY

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Rick Leonard

© 1988-2015 ACORD CORPORATION. All rights reserved.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ **Go to *www.irs.gov/FormW9* for instructions and the latest information.**

Give Form to the requester. Do not send to the IRS.

Print or type. See **Specific Instructions** on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Citiguard, Inc

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☑ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
22736 Vanowen Street Suite 300

Requester's name and address (optional)

6 City, state, and ZIP code
West Hills, CA 91307

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
			-			-				

or

Employer identification number
9	0	-	1	0	0	3	6	2	3

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here | **Signature of U.S. person ▶** S. Nomair | **Date ▶** 01/01/2025

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Training Procedures and Methodology

Created by Michael Quinonez – Fire Life & Safety Director

Citiguard Employs a Comprehensive and Systematic Approach to Training, Ensuring That All Security Personnel Meet and Maintain the Necessary Certifications and Qualifications.

TABLE OF CONTENTS

INITIAL TRAINING PROGRAMS.....1

CERTIFICATION VERIFICATION.....1

REGULAR REFRESHER TRAINING.....1

CONTINUOUS EDUCATION.....1

REGULAR ASSESSMENTS AND EVALUATIONS.....2

HANDS-ON TRAINING.....2

MANDATORY CONTINUING EDUCATION.....2

DOCUMENTATION AND RECORDS.....2

SUPERVISION AND MENTORING.....2

PC-832 ARREST AND FIREARMS COURSE.....3

CLIENT RELATIONS / SERVICE ATTITUDE.....3

EMERGENCY PREPAREDNESS.....3 - 4

TABLE OF CONTENTS

(cont'd.)

GOVERNEMENT LAWS AND REGULATIONS.....4

SECURITY PATROIL PROCEDURES.....4

CITIGUARD DE-ESCALATION GUIDELINES.....4

- ***Recognizing Early Warning Signs*****.....4**
- ***Control Your Own Emotions*****.....5**
- ***Build Rapport*****.....5**
- ***Clarify the Situation*****.....5**
- ***Set Boundaries*****.....5**
- ***Use Verbal and Non-Verbal Techniques*****.....5**
- ***Seek Assistance*****.....5 - 6**

CITIGUARD'S COMPREHENSIVE TRAINING FOR PROACTIVE DEFENSE.....6

- ***Firearm Safety Certification (Armed Guards Only)*****.....6**

TABLE OF CONTENTS

(cont'd.)

- *PR-24 Baton Certification*.....6
- *Pepper Spray/Mace Permit*.....6
- *Emergency Response Training*.....6 - 7
- *Report Writing Training*.....7
- *Safety Training*.....7
- *Community Rules and Regulations*.....7 - 8
- *Procedural Training*.....8
- *Interpersonal Relationships*.....8
- *Ongoing Training and Drills*.....8
- *Hours of Training*.....8 - 11

EMPLOYEE PHYSICAL EXAMS.....11 - 12

- *Pre-Employment Medical Screening*.....11
- *Annual Physical Exams*.....11
- *Selection of Qualified Healthcare Providers*.....12

TABLE OF CONTENTS

(cont'd.)

- ***Standardized Medical Examination Protocol*.....12**
- ***Documentation and Record-Keeping*.....12**
- ***Reminders and Scheduling*.....12**
- ***Employee Support*.....12**

DRUG AND ALCOHOL TESTING.....12 - 14

- ***Pre-Employment Testing*.....13**
- ***Pre-Employment Drug Screening*.....13**
- ***Random Testing*.....13**
- ***Unannounced Random Drug Testing*.....13**
- ***Random Alcohol Testing*.....13**
- ***Follow-Up Testing*.....13**
- ***Follow-Up Drug and Alcohol Testing*.....13 - 14**
- ***Reasonable Suspicion Testing*.....14**

TABLE OF CONTENTS

(cont'd.)

- *Drug and Alcohol Testing Based on Reasonable Suspicion*.....14
- *Compliance with Applicable Laws*.....14
- *Compliance with State and Federal Regulations*.....14

ENSURING EMPLOYEES ARE CAPABLE.....14 - 17

- *Rigorous Recruitment and Selection Process*.....14 - 15
- *Specialized Training Programs*.....15
- *Continuous Professional Development*.....15 - 16
- *Site-Specific Training*.....16
- *Regular Drills and Simulations*.....16
- *Strong Supervision and Support*.....16
- *Effective Communication and Collaboration*.....16 - 17

EMERGENCY PROCEDURES.....17 - 25

- *Power Failure Procedures*.....17 - 18

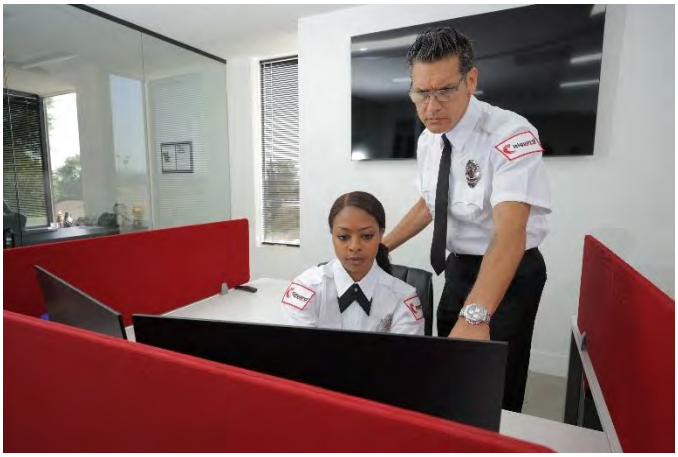
TABLE OF CONTENTS

(cont'd.)

- ***Fire Evacuation*.....18 - 20**
- ***Earthquake Evacuation*.....20 - 21**
- ***Abandoned/Suspicious Packages*.....21 - 23**
- ***Bomb Treat*.....23 - 25**
- ***Active Shooter Response*.....25 - 28**

Initial Training Program

New security personnel undergo extensive training programs that cover a wide range of topics, including security protocols, emergency procedures, legal regulations, ethical conduct, and customer service. These programs are designed to equip employees with the fundamental knowledge and skills required for their roles.



Certification Verification

Citiguard conducts thorough checks to verify the certifications and licenses of new hires. This includes confirming the authenticity of security licenses, firearm permits, first aid/CPR certifications, and any other relevant qualifications. Only individuals with valid and verified certifications are employed.

Regular Refresher Training

Security personnel participate in regular refresher training sessions to reinforce their skills and knowledge. These sessions cover updates in security protocols, changes in regulations, and advancements in technology. Refresher training ensures that employees stay current with industry best practices.

Continuous Education

Citiguard encourages security personnel to pursue continuous education opportunities. This can include advanced security training, higher education in related fields, or specialized certifications. The company supports and sometimes sponsors employees in these endeavors to enhance their skills and expertise.

Regular Assessments and Evaluations

Security personnel undergo periodic assessments and evaluations to gauge their proficiency and identify areas for improvement. These assessments can include written tests, practical exercises, and scenario-based simulations. Performance evaluations are conducted by experienced trainers or supervisors.

Hands-On Training

Citiguard provides hands-on training experiences to ensure that security personnel are proficient in using security equipment, handling emergencies, and executing their duties effectively. Practical exercises enhance their abilities to respond to real-life situations.

Mandatory Continuing Education

Citiguard enforces mandatory continuing education requirements for all security personnel. This includes staying updated on legal regulations, attending workshops or seminars, and completing online courses. Proof of completion is regularly verified to ensure compliance.

Documentation and Records

Citiguard maintains detailed records of all training sessions, certifications, and assessments. These records serve as evidence of employee qualifications and training compliance. Documentation is regularly audited to ensure accuracy and completeness.

Supervision and Mentoring

Experienced supervisors provide guidance and mentorship to security personnel. They offer on-the-job training, share best practices, and provide constructive feedback to enhance employees' skills and confidence.

PC-832 Arrest and Firearms Course

Hired guards either possess completed training or complete it within the first 30 days. The training comprises two components totaling a minimum of 64 hours: a 40-hour Arrest component and a 24-hour Firearms component for armed guards.

- **The Arrest component has a 40-hour requirement**
- **The Firearms component has a 24-hour requirement (Armed guards only).**

Client Relations / Service Attitude

New hires undergo training within their first 30 days, focusing on a client-centered approach, managing difficult clients, fostering client loyalty, and enhancing communication and writing skills.

- **Client-Centered Approach**
- **Dealing with Angry/Upset Clients**
- **Importance of Client Loyalty / How to Nurture Relationships**
- **Writing and Communication Skills**

Emergency Preparedness

All new hires receive training within their initial 30 days, covering concepts such as awareness, mitigation, response, and recovery. Training addresses various emergency situations, including antiterrorism, active shooter incidents, HazMat incidents, crowd control, and evacuation protocols.

- **Antiterrorism**

- Active Shooter
- HazMat
- Crowd Control
- Evacuation protocols

Government Laws and Regulations

Applicants and new hires are tested on their understanding of federal and state laws governing security personnel. Ongoing training ensures compliance with evolving laws and regulations affecting security guards in California.

Security Patrol Procedures

New hires receive training within the first 30 days, focusing on entrance/exit checks, observing suspicious behavior, ensuring people's safety, and being vigilant for emergencies.

Citiguard De-escalation Guidelines

At Citiguard, our foremost goal is to uphold a safe and secure environment for all. A cornerstone of our approach lies in mastering the art of de-escalation. These vital techniques have been proven to calm potentially volatile situations, thwart escalation, and defuse conflicts before they reach a dangerous point. Our specialized training program, meticulously crafted by our team of ex-law enforcement professionals, offers stringent guidelines on employing de-escalation tactics with precision in diverse situations.

1. Recognize Early Warning Signs:

Effective de-escalation starts with identifying early warning signs of aggression or conflict, including physical cues like clenched fists or tense body posture, and behavioral signs such as shouting, aggressive language, or threats.

2. Control Your Own Emotions:

Maintaining composure is crucial. Stay calm and composed in all situations, even under high pressure. Be mindful of your body language, tone of voice, and facial expressions, as they can either escalate or de-escalate a situation.

3. Build Rapport:

Establishing rapport and connecting with the individual you're dealing with can Foster trust and cooperation. Utilize active listening skills, ask open-ended questions, and show empathy to understand their perspective.

4. Clarify the Situation:

Before attempting to de-escalate, ensure a thorough understanding of the circumstances and the reasons behind the person's behavior. Clarify any misunderstandings or misconceptions, validating their feelings and emotions.

5. Set Boundaries:

Define clear boundaries and behavior expectations while ensuring the person feels respected and heard. Provide explicit instructions and consequences for non-compliance, while also offering practical solutions and alternatives to the situation.

6. Use Verbal and Non-Verbal Techniques:

De-escalation tactics encompass both verbal and non-verbal approaches. Verbal techniques involve using a calm and reassuring tone, mirroring the person's language and gestures, and providing choices and options. Non-verbal techniques include open body language, maintaining eye contact, and establishing appropriate physical distance.

7. Seek Assistance:

In situations where handling becomes challenging or there is a risk of physical harm, promptly seek assistance from other security personnel or law enforcement.

Have a well-defined escalation plan and know when to involve higher authorities to ensure a swift and safe resolution.

Citiguard's Comprehensive Training for Proactive Defense

While restraint is a fundamental aspect of a guard's security approach, it's crucial to acknowledge that emergency situations may require guards to face physical threats from antagonists. In these challenging scenarios, proactive defense strategies are paramount to ensuring safety and maintaining control. Citiguard security personnel are rigorously trained, prepared, and equipped with the following certifications:

1. Firearm Safety Certificate (Armed Guards Only):

Armed guard applicants must obtain this certification prior to employment. It Entails passing a rigorous Department of Justice (DOJ) written test on firearm safety, administered by DOJ Certified Instructors.

2. PR-24 Baton Certification:

All ACOs either possess PR-24 Baton Certification upon hiring or complete the Training within their initial 30 days of employment. This certification comprises a state-mandated course with a minimum of eight hours of instruction. A written examination, requiring a passing score of 83% or better, ensures proficiency.

3. Pepper Spray / Mace Permit:

ACOs are either hired with their pepper spray/mace permit or undergo Comprehensive training within their first 30 days of employment. This training encompasses legal and moral aspects, types of sprays, proper usage protocols, storage guidelines, and recognizing/treating symptoms associated with exposure.

4. Emergency Response Training:

- Types of Emergencies: Provide training on various types of emergencies such as fire, medical emergencies, natural disasters, and security breaches.
- Evacuation Procedures: Outline clear evacuation routes and procedures For different scenarios.

- First Aid and CPR: Ensure security personnel are trained in basic first aid And CPR to provide immediate assistance in medical emergencies.

5. Report Writing Training:

- Incident Reporting: Train security personnel to accurately and promptly report incidents, including details such as time, location, individuals involved, and actions taken.
- Documentation Skills: Emphasize clear and concise documentation of incidents, ensuring that reports are accessible for future reference.

6. Safety Training:

- Patrol Procedures: Instruct on effective patrol techniques to identify and address potential safety hazards.
- Security Equipment Usage: Provide training on the proper use of security equipment such as surveillance cameras, alarms, and communication devices.

7. Community Rules and Regulations:

- Familiarity with Community Policies: Ensure security personnel have a thorough understanding of community rules and regulations.
- Conflict Resolution: Provide training on resolving conflicts while upholding community standards.

8. Procedural Training:

- Access Control Procedures: Train security personnel on verifying and controlling access to the community.
- Visitor Management: Instruct on proper procedures for handling and logging visitors to the community.
- Package Handling: Provide guidelines on receiving and handling packages, ensuring security and resident satisfaction.

9. Interpersonal Relationships:

- Customer Service Training: Emphasize the importance of good customer service in interactions with residents.
- Communication Skills: Train security personnel in effective communication to handle inquiries, complaints, and emergencies with professionalism.
- Cultural Sensitivity: Promote cultural awareness to foster positive relationships with a diverse resident population.

10. Ongoing Training and Drills:

- Regular Drills: Conduct regular emergency response drills to ensure security personnel are well-prepared.
- Continuing Education: Provide ongoing training to keep security personnel updated on new procedures, technologies, and community developments.

11. Hours of Training:

a. Orientation (4-8 hours):

- Introduction to the security company and its policies.
- Overview of the security industry and the role of ACOs.
- Introduction to basic security procedures and professionalism.

b. **Legal and Ethical Considerations (4-8 hours):**

- Understanding relevant laws and regulations.
- Ethics in the security industry.
- Use of force and legal responsibilities.

c. **Emergency Response Training (8-16 hours):**

- First aid and CPR certification.
- Emergency evacuation procedures.
- Handling medical emergencies.

d. **Patrol and Observation (8-12 hours):**

- Techniques for effective patrolling.
- Observation skills and situational awareness.
- Identifying and reporting security threats.

e. **Communication Skills (4-8 hours):**

- Effective verbal and written communication.
- Radio communication procedures.
- Interacting with the public and residents.

f. **Access Control and Technology (8-12 hours):**

- Access control procedures.
- Proper usage of security equipment (e.g., surveillance cameras, alarms).
- Technology training relevant to the security role.

g. **Report Writing and Documentation (8-12 hours):**

- Writing incident reports.
- Documentation skills and record-keeping.
- Legal considerations in report writing.

h. **Customer Service (4-8 hours):**

- Interacting with residents, visitors, and the public.
- Conflict resolution and de-escalation techniques.
- Cultural sensitivity and diversity training.

i. **Community Rules and Regulations (4-8 hours):**

- Familiarity with community-specific rules.
- Enforcing rules while maintaining professionalism.

- Handling resident inquiries and complaints.

j. **Practical Exercises and Drills (8-16 hours):**

- Hands-on exercises to reinforce training.
- Emergency response drills.
- Simulations of common security scenarios.

k. **Regular Refresher Courses: Implement regular refresher courses to reinforce skills and knowledge.**

EMPLOYEE PHYSICAL EXAMS

Citiguard prioritizes the health and physical well-being of its employees through a structured approach to conducting annual physical exams. The company follows a systematic process to ensure these exams are completed on schedule:

Pre-employment Medical Screening:

Before hiring, Citiguard requires candidates to undergo a comprehensive pre-employment medical screening. This screening includes a thorough examination by a licensed medical professional. Candidates are assessed for their overall health, physical fitness, and ability to perform the required job duties.

Annual Physical Exams:

Citiguard mandates that all employees undergo a thorough physical examination on an annual basis. These exams are scheduled and coordinated by the company's HR department. The purpose of these exams is to assess the employee's general health, identify any potential health issues, and ensure that they are physically fit to continue their duties effectively.

Selection of Qualified Healthcare Providers:

Citiguard partners with qualified healthcare providers or medical facilities to conduct the physical exams. These providers are experienced in occupational health assessments and are capable of identifying health issues relevant to the specific job requirements of security personnel.

Standardized Medical Examination Protocol:

Citiguard ensures that the physical exams follow a standardized protocol. This protocol includes a range of tests and assessments such as blood pressure measurement, vision and hearing tests, cardiovascular health evaluation, musculoskeletal examination, and overall fitness assessment. The examination protocol is tailored to address the unique physical demands of security duties.

Documentation and Record-Keeping:

Citiguard maintains detailed records of each employee's physical exams. These records include the results of the examination, any recommendations made by the healthcare provider, and the employee's overall fitness status. Having accurate documentation allows Citiguard to track employees' health over time and ensure timely follow-ups if necessary.

Reminders and Scheduling:

Citiguard implements a proactive approach to scheduling annual physical exams. Employees receive timely reminders well in advance of their scheduled exam dates. HR personnel assist in coordinating appointments, ensuring that every employee complies with the annual physical examination requirement.

Employee Support:

Citiguard offers support to employees during the physical examination process. This can include providing necessary information, addressing concerns, and ensuring that employees feel comfortable throughout the examination.

DRUG AND ALCOHOL TESTING

Citiguard maintains stringent policies and procedures regarding drug and alcohol testing to ensure a safe and drug-free work environment for its employees assigned to every post.

The company follows a comprehensive approach that includes pre-employment testing, random testing, and follow-up testing, as well as procedures for reasonable suspicion testing. Here are the details:

1. Pre-Employment Testing:

Pre-employment drug screening:

All candidates undergo mandatory drug testing before they are officially hired by Citiguard. This screening includes tests for commonly abused substances to ensure that prospective employees are drug-free.

Alcohol screening: Pre-employment alcohol testing is also conducted to confirm that candidates do not have alcohol-related issues.

2. Random Testing:

Unannounced random drug testing:

Citiguard conducts random drug tests on employees throughout the year. This random approach deters substance abuse and ensures that employees are aware they can be tested at any time.

Random alcohol testing:

Similar to drug tests, random alcohol tests are administered without prior notice to selected employees, ensuring compliance with alcohol policies.

3. Follow-Up Testing:

Follow-up drug and alcohol testing:

Employees who have previously tested positive for drugs or alcohol, or have undergone rehabilitation, are subject to follow-up testing as part of their continued employment.

The frequency of follow-up testing is determined on a case-by-case basis, typically involving regular and unannounced tests to monitor ongoing sobriety and compliance with company policies.

4. Reasonable Suspicion Testing:

Drug and alcohol testing based on reasonable suspicion:

If there is reasonable suspicion that an employee may be under the influence of drugs or alcohol while on duty, Citiguard reserves the right to conduct drug and alcohol testing. Reasonable suspicion can be based on observed behavior, performance issues, or other specific indicators.

5. Compliance with Applicable Laws:

Compliance with state and federal regulations:

Citiguard ensures that all drug and alcohol testing procedures comply with relevant state and federal laws, including the guidelines set forth by the Department of Transportation (DOT) if applicable.

ENSURING EMPLOYEES ARE CAPABLE

Citiguard adopts a comprehensive and strategic methodology to guarantee its employees possess the requisite competencies to effectively deliver services as specified in the Statement of Work (SOW) for each contract. These services encompass safeguarding designated locations through specialized armed, unarmed, or vehicle patrol services. Key components of this approach include:

1. Rigorous Recruitment and Selection Process:

- Citiguard recruits experienced and qualified security personnel who Have a background in law enforcement, military, or private security.

- Candidates undergo a thorough screening process, including Background checks, interviews, and skills assessments to ensure they meet the necessary criteria and possess the requisite skills for the job.

2. Specialized Training Programs:

- Citiguard delivers thorough training programs meticulously designed to cater to the unique post orders of the facilities or locations to which its personnel are deployed. This training incorporates an expansive spectrum of subjects, encompassing emergency response protocols, access control procedures, conflict resolution strategies, surveillance techniques, and adherence to legal regulations.

- Armed guards receive specialized firearm training, ensuring they are proficient in the safe and responsible use of weapons. Vehicle patrol officers are trained in defensive driving techniques and patrolling methodologies.

3. Continuous Professional Development:

- Citiguard invests in the continuous professional development of its employees. Ongoing training sessions and workshops keep security personnel updated on the latest security technologies, industry best practices, and legal requirements.

- Employees are encouraged to pursue relevant certifications and attend Industry conferences, enhancing their knowledge and expertise in the field.

4. Site-Specific Training:

- Citiguard conducts site-specific training to ensure that employees are thoroughly acquainted with the distinct layout, security concerns, and crucial areas of each location to which they are assigned.

- Security personnel are trained to handle various situations specific to The facilities they are assigned to, ensuring they are well-prepared to address any security-related issues that may arise.

5. Regular Drills and Simulations:

- Citiguard organizes regular drills and simulations to assess the Readiness and response capabilities of its security personnel.

- These exercises include scenarios related to intruder detection, emergency evacuations, and coordination with law enforcement agencies, allowing employees to practice their skills in a controlled environment.

6. Strong Supervision and Support:

- Citiguard maintains a robust supervisory system where experienced supervisors provide guidance, support, and oversight to security personnel.

- Supervisors conduct regular site visits to monitor the performance of security officers, ensuring that they adhere to protocols and maintain a high level of professionalism.

7. Effective Communication and Collaboration:

- Citiguard emphasizes open communication and collaboration among Security personnel, ensuring seamless coordination during patrols, emergencies, and shift changes.

- Security officers are trained to effectively communicate with each other and with other relevant parties, fostering a cohesive and efficient security team.

EMERGENCY PROCEDURES

Power Failure Procedures: Citiguard prioritizes thorough training on power failure procedures for our clients to ensure preparedness and effective response during such incidents. Our training program covers a range of essential topics to equip Security Staff with the knowledge and skills needed to mitigate risks and maintain security in the event of a power outage.

1. Understanding Power Systems: We provide detailed insights into the building (s) power infrastructure, including main power sources, backup generators, and emergency lighting systems. Understanding these systems enables Security Staff to identify potential vulnerabilities and respond accordingly.

2. Response Protocols: Our training emphasizes clear protocols for responding to power failures, including immediate actions to ensure the safety of everyone. This includes procedures for evacuating buildings safely if necessary and establishing communication channels with emergency services.

3. Emergency Lighting Usage: Proper utilization of emergency lighting is crucial during power outages. We train Security Staff on how to locate and activate emergency lighting systems to maintain visibility in critical areas such as corridors, stairwells, and exits.

4. Security Measures: In the event of a power failure, security measures must be adapted to maintain the safety and integrity of the premises. Our training covers strategies for securing entrances, monitoring vulnerable areas, and deploying additional Security Staff if needed.

5. Communication Protocols: Effective communication is essential during power outages to coordinate responses and provide updates to relevant stakeholders. We instruct Security Staff on how to establish communication channels using alternative methods such as two-way radios or mobile phones.

6. Equipment Operation: Some security equipment may rely on power sources that are affected during outages. Our training includes instructions on how to operate backup systems or alternative equipment to ensure continuous monitoring and surveillance.

7. Mock Drills and Scenario-Based Training: Practical exercises and simulated scenarios are integral parts of our training program. By conducting mock drills, Security Staff can practice implementing power failure procedures in a controlled environment, allowing for refinement and improvement of response protocols.

8. Continuous Education and Updates: As part of our commitment to ongoing improvement, we provide regular updates and refresher training sessions to ensure that Security Staff remain current with best practices and any changes to procedures or equipment.

Fire Evacuation Procedures:

Citiguard places great emphasis on training clients in fire evacuation procedures to ensure the safety of all occupants during emergencies. Our comprehensive training program equips Security Staff with the knowledge, skills, and confidence needed to respond effectively in the event of a fire. Here are the key components of our fire evacuation training:

1. Understanding Fire Risks: We educate Security Staff about common fire hazards and risks specific to their facility. This includes identifying potential ignition sources, flammable materials, and areas with a high risk of fire occurrence.

2. Fire Alarm Systems: Training covers the operation and response to fire alarm systems installed on the premises. Security Staff learn how to recognize different alarm signals, activate alarm systems, and respond promptly upon hearing an alarm.

3. Emergency Exits and Evacuation Routes: We ensure that Security Staff are acquainted with the whereabouts of emergency exits, evacuation routes, and assembly points. This training encompasses identifying both primary and secondary evacuation routes and ensuring unobstructed access to exits at all times.

4. Evacuation Procedures: Security Staff are trained on the steps to take when evacuating the building during a fire. This includes calmly directing occupants to the nearest exit, assisting individuals with disabilities or special needs, and ensuring orderly evacuation without causing panic.

5. Emergency Communication: Effective communication is critical during fire evacuations. We instruct Security Staff on how to raise the alarm, notify emergency services, and communicate evacuation instructions to all occupants using designated communication methods such as intercoms or two-way radios.

6. Fire Suppression Equipment: Training includes instruction on the safe and proper use of fire suppression equipment such as fire extinguishers, hoses, and blankets. Security Staff learn how to assess whether it is safe to attempt to extinguish a fire and when to evacuate instead.

7. Accounting for Occupants: Security Staff are trained to account for all occupants during evacuations, particularly vulnerable individuals such as children, elderly persons, or those with mobility impairments. This includes conducting roll calls at assembly points and reporting any missing persons to emergency responders.

8. Mock Drills and Scenario-Based Training: Practical exercises and simulated fire scenarios are conducted regularly to reinforce training and allow Security Staff to practice evacuation procedures in a controlled environment. These drills provide valuable experience and help identify areas for improvement.

9. Post-Evacuation Procedures: After evacuating the building, Security Staff are trained on post-evacuation procedures such as assisting emergency responders, providing information about the incident, and conducting debriefings to review the evacuation process and identify lessons learned.

10. Continuous Education and Updates: Our commitment to ongoing education ensures that Security Staff receive regular updates and refresher training on fire evacuation procedures, including any changes to protocols or evacuation routes.

Earthquake Evacuation Procedures:

Citiguard's earthquake evacuation training for clients is meticulously designed to equip individuals with the knowledge and skills needed to respond swiftly and effectively during seismic events. Here are the comprehensive details of Citiguard's earthquake evacuation training program:

1. Understanding Earthquake Risks: Clients are educated about the seismic risks specific to their geographical location and facility. They learn about the potential impact of earthquakes on structures, utilities, and infrastructure, as well as the likelihood of aftershocks.

2. Seismic Hazard Identification: Training includes instruction on identifying hazards within the facility that may pose risks during an earthquake, such as unsecured objects, heavy furniture, and glass windows. Clients learn how to mitigate these hazards to minimize potential injuries.

3. Drop, Cover, and Hold On Protocol: Clients are trained on the internationally recognized safety protocol of "Drop, Cover, and Hold On" during an earthquake. They learn to drop to the ground, take cover under a sturdy object, and hold on until the shaking stops to protect themselves from falling debris.

4. Emergency Communication: Effective communication strategies during and after an earthquake are emphasized. Clients learn how to use designated communication channels to notify occupants about the earthquake, provide instructions for evacuation, and relay information to emergency responders.

5. Evacuation Routes and Assembly Points: Detailed evacuation plans are provided, highlighting primary and alternate evacuation routes, as well as designated assembly points outside the facility. Clients learn how to guide occupants safely to these locations while avoiding hazards such as damaged structures or fallen debris.

6. Assisting Vulnerable Individuals: Procedures are outlined for assisting vulnerable individuals, including the elderly, disabled, or injured, during evacuation. Clients learn how to prioritize the safety of these individuals and provide appropriate assistance based on their needs.

7. Post-Earthquake Procedures: Clients receive guidance on post-earthquake procedures, including conducting safety assessments of the facility, checking for gas leaks or structural damage, and providing first aid to injured individuals. They also learn how to initiate emergency response protocols and communicate with authorities if necessary.

8. Mock Drills and Scenario-Based Training: Practical exercises and simulated earthquake scenarios are conducted regularly to reinforce training and allow clients to practice evacuation procedures in a controlled environment. These drills help identify areas for improvement and familiarize individuals with the appropriate response actions.

9. Continuous Education and Updates: Citiguard emphasizes the importance of ongoing education by providing regular updates and refresher training on earthquake evacuation procedures. Clients are informed of any changes to protocols or evacuation routes and encouraged to stay informed about earthquake preparedness measures.

Abandoned/Suspicious Packages: Citiguard's training for identifying and responding to abandoned or suspicious packages is crucial for ensuring the safety and security of our clients' facilities. Here are the detailed components of Citiguard's training program on this matter:

1. **Recognition of Abandoned or Suspicious Packages:** Clients are trained to recognize signs of abandoned or suspicious packages, including unusual appearance, unexpected location, lack of identification, leaking substances, or protruding wires. They learn to trust their instincts and report any concerns immediately.

2. **Initial Response Protocol:** Upon discovering an abandoned or suspicious package, clients are instructed to maintain a safe distance and avoid touching or moving the package. They learn to alert nearby individuals and evacuate the area if necessary, following established evacuation routes and assembly points.

3. **Emergency Communication Procedures:** Effective communication is paramount during such situations. Clients are trained on the importance of promptly reporting the discovery of abandoned or suspicious packages to designated authorities, such as Security Staff, law enforcement, or emergency services. They learn the appropriate channels and methods for reporting, including emergency hotlines or radio communications.

4. **Establishment of Perimeter and Isolation Zone:** Clients learn to establish a safe perimeter around the suspicious package to prevent unauthorized access and ensure the safety of bystanders. They are trained to cordon off the area and create an isolation zone to minimize the risk of harm in case of an explosion or hazardous substance release.

5. **Documentation and Observation:** Detailed documentation of the suspicious package and surrounding area is emphasized. Clients are trained to record essential details, such as the package's size, shape, color, and any identifying features, as well as the circumstances of its discovery. They are also instructed to observe and report any suspicious individuals or activities in the vicinity.

6. Coordination with Authorities: Clients receive guidance on coordinating with law enforcement, bomb squads, or hazardous materials teams to assess and address the situation. They learn to provide accurate and timely information to assist authorities in their investigation and response efforts.

7. Evacuation and Shelter-in-Place Procedures: Depending on the nature of the threat, clients are trained on appropriate evacuation or shelter-in-place procedures. They learn to prioritize the safety of occupants and follow established protocols for relocating to safe areas or remaining indoors until authorities provide further instructions.

8. Mock Drills and Scenario-Based Training: Practical exercises and simulated scenarios are conducted regularly to reinforce training and familiarize clients with the appropriate response actions. These drills help build confidence, identify areas for improvement, and ensure readiness in real-life situations.

9. Continuous Education and Updates: Citiguard emphasizes the importance of ongoing education by providing regular updates and refresher training on identifying and responding to abandoned or suspicious packages. Clients are encouraged to stay vigilant and informed about emerging threats and best practices in security.

Bomb Threat Procedures:

Citiguard's training for bomb threat procedures equips clients with the knowledge and skills necessary to effectively respond to and mitigate the risks associated with bomb threats. Here are the detailed components of Citiguard's training program on this matter:

1. Recognition of Bomb Threat Indicators: Clients are trained to recognize common indicators of a bomb threat, including suspicious packages, unusual behavior from individuals, and anonymous threats via phone calls, emails, or written messages.

They learn to remain vigilant and report any suspicious activity immediately.

2. Initial Response Protocol: Upon receiving a bomb threat, clients are instructed to remain calm and follow established protocols. They learn to take threats seriously and immediately notify designated authorities, such as Security Staff, law enforcement agencies, or emergency services. Clients are trained to provide detailed information about the threat, including the location, nature of the threat, and any specific instructions provided by the caller or sender.

3. Emergency Communication Procedures: Effective communication is critical during bomb threat situations. Clients are trained on the importance of promptly reporting threats and communicating with relevant authorities using designated channels, such as emergency hotlines or radio communications. They learn to maintain clear and concise communication to ensure swift response and coordination.

4. Evacuation and Shelter-in-Place Protocols: Depending on the nature of the threat and guidance from authorities, clients are trained on appropriate evacuation or shelter-in-place procedures. They learn to prioritize the safety of occupants and follow established evacuation routes to evacuate the premises safely. In cases where evacuation is not feasible, clients are instructed on shelter-in-place protocols to minimize exposure to potential hazards.

5. Search and Sweep Procedures: Clients receive training on conducting systematic searches of their premises to identify any suspicious objects or packages. They learn to follow predefined search patterns and techniques while maintaining a safe distance from potential explosive devices. Clients are also trained to report any suspicious findings to designated authorities for further investigation.

6. Establishment of Perimeter and Isolation Zones: In the event of a bomb threat, clients learn to establish a secure perimeter around the affected area to prevent unauthorized access and ensure the safety of bystanders. They are trained to cordon off the area and create isolation zones to minimize the risk of harm in case of an explosion.

7. Coordination with Authorities: Clients receive guidance on coordinating with law enforcement agencies, bomb squads, or hazardous materials teams to assess and address the threat. They learn to provide accurate and timely information to assist authorities in their response efforts and follow instructions provided by law enforcement personnel.

8. Mock Drills and Scenario-Based Training: Practical exercises and simulated scenarios are conducted regularly to reinforce training and familiarize clients with the appropriate response actions. These drills help build confidence, identify areas for improvement, and ensure readiness in real-life situations.

9. Continuous Education and Updates: Citiguard emphasizes the importance of ongoing education by providing regular updates and refresher training on bomb threat procedures. Clients are encouraged to stay informed about emerging threats and best practices in security to enhance their preparedness and response capabilities.

Active Shooter Response:

Trained by off-duty Los Angeles law enforcement officers and implementing stringent protocols, Citiguard's elite security personnel exemplify excellence in promptly and efficiently addressing active shooter incidents. Our unwavering commitment is to prioritize the safety and well-being of all individuals involved. Below, we present an overview of Citiguard's comprehensive procedures for managing such critical incidents:

1. Evacuation Protocol:

- Evacuate immediately if a clear path to safety exists: When faced with an active shooter situation, the priority is to get yourself and others to safety as quickly as possible.
- Have an evacuation plan and route ready: Familiarize yourself with evacuation routes and designated safe areas in advance to facilitate swift and organized evacuation.

- **Assist others in evacuating and prevent access to dangerous areas: Help guide and support individuals who may need assistance in evacuating, and ensure that no one enters areas where the shooter may be present.**
- **Keep hands visible and comply with law enforcement instructions: Law enforcement personnel need to distinguish between potential threats and civilians. Keep your hands visible and follow instructions carefully to avoid being mistaken for the shooter.**

2. Hiding Protocol:

- **Find a hiding place away from the shooter's view if evacuation is not possible: If evacuation is not feasible, seek shelter in a secure location away from the shooter's line of sight.**
- **Choose locations with protection from gunfire and ensure you're not trapped: Select hiding spots that provide physical barriers, such as solid walls or furniture, to shield you from gunfire. Ensure that your hiding place allows for freedom of movement and escape if necessary.**
- **Secure doors and barricade entry points with heavy objects: Take proactive measures to fortify your hiding place by securing doors and barricading entry points with heavy objects to impede the shooter's access.**

3. Proactive Duties (Role in Immediate Risk Situations): In situations where occupants' safety is immediately threatened by an active shooter, prioritize safety by avoiding direct engagement with the shooter.

- **Secure yourself in a safe area and provide real-time information to local law enforcement, including the shooter's location, description, and any other relevant details.**
- **Enable law enforcement to employ tactical strategies effectively to neutralize the threat while minimizing harm to occupants.**

4. Interaction with Law Enforcement:

- Stay calm and composed when interacting with law enforcement officers.
- Keep your hands visible at all times and avoid making sudden movements.
- Provide law enforcement with accurate and timely information about the situation, including the number of shooters, their location, and any weapons they may possess.

5. Training Client Staff (Emergency Action Plan Development):

- Collaborate with stakeholders to develop a comprehensive Emergency Action Plan tailored to the specific needs and layout of the facility.
- Conduct regular training exercises and mock drills to familiarize client staff with the Emergency Action Plan and ensure they are prepared to respond effectively in an active shooter situation.
- Train client staff to recognize the sound of gunshots, assess threats quickly, and take decisive action to protect themselves and others.
- Provide instruction on how to effectively communicate with law enforcement, emergency responders, and other stakeholders during an active shooter incident.
- Emphasize the importance of maintaining a survival mindset and remaining calm under pressure.

6. Preparation and Prevention to Maximize Safety:

- Establish multiple evacuation routes throughout the facility and clearly mark them to ensure easy identification during emergencies.

- Implement preventive measures such as access controls, surveillance systems, and visitor screening procedures to deter potential threats and enhance security.

7. Recognizing and Managing Workplace Violence:

- Train client staff to recognize warning signs of potential workplace violence, including behavioral changes, verbal threats, or hostile actions.
- Implement reporting protocols to encourage the prompt reporting of suspicious behavior or security concerns to appropriate authorities for investigation and intervention.

8. Managing Post-Incident Consequences:

- Conduct thorough post-event assessments to evaluate the effectiveness of response efforts and identify areas for improvement.
- Provide support and assistance to individuals affected by the incident, including counseling services, debriefing sessions, and follow-up care as needed.

9. Filling Operational Gaps:

- Identify any deficiencies or shortcomings in personnel, procedures, or equipment that may have been exposed during the active shooter incident.
- Take proactive steps to address and rectify these gaps, such as updating training protocols, enhancing communication systems, or augmenting security measures, to improve preparedness and response capabilities for future incidents.

At Citiguard, your safety is our priority, and our personalized training ensures you're always prepared to handle emergencies confidently and effectively.

Company Name	CDD Rating	LCS Rating	PW Rating	PD Rating	Average
Citiguard	91.46	80.46	88.46	90.46	87.71
Aventus Security	93.13	76.13	87.13	92.13	87.13
SafeRock	92.70	69.70	90.70	93.70	86.70
Nguyen Security Services	90.14	73.14	91.14	89.14	85.89
786 Hastrust Inc	89.00	85.00	87.00	82.00	85.75
Condor Security of America	88.28	75.14	89.29	89.32	85.51
Good Guard	87.44	81.44	85.44	87.44	85.44
Secure Guard	87.08	84.08	85.08	79.08	83.83
Assest Private Security	75.34	85.45	80.39	73.52	78.68
American Global Security	89.01	68.01	88.01	67.01	78.01
Scaife Protection Services	76.12	85.12	75.12	74.12	77.62
Allied Universal	79.73	73.66	89.84	60.86	76.02
HKC Protective Services	79.48	81.00	72.48	64.48	74.36
Access Control Security	82.20	65.20	77.20	72.20	74.20
Veterans High Risk Security	75.55	76.55	72.55	68.55	73.30
OPS Inc. Security	76.05	71.05	74.05	68.05	72.30
Crime Shield Private Security	68.52	69.53	70.54	57.77	66.59
Orion Security	59.92	76.92	67.92	53.92	64.67
Lotus USA	62.17	51.17	65.17	60.17	59.67
Defensa Private Security	52.55	57.55	57.55	53.55	55.30
UPSI	36.00	52.00	38.00	32.00	39.50
Sure Patrol Services	1.00	20.00	5.00	0.00	6.50

File #: ID#25-485, Version: 1

Fire Apparatus Purchase and Lease Financing

Approve a Resolution authorizing the direct purchase and/or lease financing of two (2) Type 1 Fire Engines, one (1) Tiller Ladder Truck, and one (1) BME Type 6 Wildland Engine from Golden State Fire Apparatus, Inc, including all associated equipment, installation, and performance bonds, in an amount of $5,404,476.31 and a 5% contingency ($270,223.82), excluding financing costs; authorizing the use of proceeds from a sale of City surplus property located at 342 Front Street and 323 California Street to fund a portion of the fire apparatus purchases; and authorizing the City Manager to execute agreements all related purchase agreements, lease-purchase or financing documents, and any necessary amendments to or change orders required to complete the purchase.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **FIRE DEPARTMENT**

FROM: **SAMUEL P. KLEMEK, FIRE CHIEF**

BY: **ESTEFANIA VARGAS, MANAGEMENT ANALYST**

TITLE: **FIRE APPARATUS PURCHASE AND LEASE FINANCING**

RECOMMENDED MOTION:

A motion to approve a Resolution:

1. Authorizing the direct purchase and/or lease financing of two (2) Type 1 Fire Engines, one (1) Tiller Ladder Truck, and one (1) BME Type 6 Wildland Engine from Golden State Fire Apparatus, Inc, including all associated equipment, installation, and performance bonds, in an amount of $5,404,476.31 and a 5% contingency ($270,223.82), excluding financing costs;

2. Authorizing the use of proceeds from a sale of City surplus property located at 342 Front Street and 323 California Street to fund a portion of the fire apparatus purchases; and

3. Authorizing the City Manager to execute agreements all related purchase agreements, lease-purchase or financing documents, and any necessary amendments to or change orders required to complete the purchase.

Commented [CC1]: Why would we need to specify this when this funding is a part of the general fund?

Commented [SA2R1]: Rene - I agree with Chris. We don't need this authority but based on council comments during this item, they may wonder if it's available for another purpose. Other surplus sales just go back to the general fund. I defer to you whether we keep this or remove it.

EXECUTIVE SUMMARY:

The Salinas Fire Department is requesting approval to purchase two Pierce Enforcer Type 1 fire engines, one Pierce tiller ladder truck, and one BME Type 6 wildland engine from Golden State Fire Apparatus. The purchases will be made through cooperative contract agreements with Sourcewell and HGAC Buy, in compliance with Salinas City Code Section 12-27. Staff recommends a combination of lease equipment financing and direct purchase, utilizing funds from the sale of City surplus property located at 342 Front Street and 323 California Street and financing $3,005,730.

BACKGROUND:

The Fire Department has been working diligently to bring its fleet into a state of good repair and maintain a fire apparatus and vehicle replacement program consistent with best practices. To

achieve this goal, the department requires the replacement of two fire engines and one tiller ladder truck, as well as replacing the existing Type 3 wildland vehicle with two Type 6 models to improve access to hard-to-reach wildland areas. One Type 6 unit has already been ordered. The Fire Department's replacement program calls for rotating front-line engines every 8 – 10 years and aerial trucks every 15 years, consistent with use and in line with National Fire Protection Association standards (NFPA).

Staff plans to house one (1) Type 1 Fire Engine at Station 2 and another at Station 3, one (1) Tiller Ladder Truck at Station 5, and one (1) BME Type 6 Wildland Engine at either Station 1 or Station 5. This deployment may change based on operational needs and the utilization of additional engines.

On September 23, 2025, Council approved the sale of City surplus property located at 342 Front Street and 323 California Street to the Monterey County Office of Education in the amount of $2,500,000. Staff recommends using $1,656,088 to purchase one Type 1 Fire Engine and the BME Type 6 Wildland Engine. The second Type 1 Fire Engine and the Tiller Ladder Truck will be acquired through lease equipment financing.

Commented [CC3]: Same comment as above: I do not understand why we would need to call this out in this way. I defer to Rene and Selina, though.

Commented [SA4R3]: Same response as above.

On December 2, 2025, this item was presented to the Finance Committee. Committee members asked clarifying questions and moved to recommend the acquisition of the four fire apparatuses to City Council.

Proposals have been obtained from Golden State Fire Apparatus. Delivery is expected within 36 months for the Type 6, up to 51 months for the engines and up to 49 months for the tiller. Purchases will be made through Sourcewell and HGAC Buy cooperative contracts under Salinas City Code §12-27 through the recommended direct purchase and/or lease-purchase financing.

The City modeled three purchase and financing options.

- **Scenario 1** includes a prepayment discount of $742,658 and the use of surplus land sale proceeds. This scenario has an estimated financing amount of $3,005,730 and an estimated annual payment of $378,281.

- **Scenario 2** includes no prepayment discount, the use of surplus land sale proceeds, and requires payment on delivery. This scenario has an estimated financing amount of $3,748,388 and an estimated annual payment of $475,878.

- **Scenario 3** includes a prepayment discount of $742,658 and does not include proceeds from the surplus land sale. This scenario has an estimated financing amount of $4,661,818 and an estimated annual payment of $583,294. Financing a larger amount results in higher interest costs which would ultimately reduce the City's general fund capacity in future years.

	Scenario 1: Prepay with Land Sale Proceeds	Scenario 2: Pay on Delivery with Land Sale Proceeds	Scenario 3: Prepay without use of Land Sale Proceeds
Fire Apparatus (4)	5,404,476	5,404,476	5,404,476
Less: Prepayment Discount	-742,658	0	-742,658
Total Vehicle Purchase Costs	**4,661,818**	**5,404,476**	**4,661,818**
Less: Proceeds from Surplus Land Sale	-1,656,088	-1,656,088	
Financed Amount	**3,005,730**	**3,748,388**	**4,661,818**

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

Yes.

STRATEGIC PLAN INITIATIVE:

This item achieves the City Council 2025 Strategic Goal of Public Safety.

DEPARTMENTAL COORDINATION:

The Fire Department will collaborate with City Attorney to ensure all contracts comply with applicable laws and ordinances and with Finance to seek the most appropriate direct purchase and/or lease option and while adhering to the City of Salinas procurement policies.

FISCAL AND SUSTAINABILITY IMPACT:

Staff recommends using proceeds from the surplus land sale to purchase two apparatuses and finance the remaining two over a 10-year period, through either a prepayment option (Scenario 1) or a pay on delivery option (Scenario 2), as shown below. Use of the surplus land proceeds is in alignment with this purchase as it would reduce the City's future debt service allowing additional capacity for other important services or projects.

Scenario 3 identifies the estimated annual cost to the City should the surplus land proceeds not be used. As evidenced below, the estimated annual payment for this option is the highest.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
7121	45.4510-66.5500	Capital Outlays Vehicles	N/A	$1,656,088 (proceeds from surplus land sale)
7121	45.4510-65.1030 45.4510-65.2030	Principal Interest	N/A	$378,281 Annually (**Scenario 1** beginning 6/1/26 – thru 12/31/25)

7121	45.4510-65.1030 45.4510-65.2030	Principal Interest	N/A	$475,878 Annually (**Scenario 2** beginning upon delivery for 10 years)
7121	45.4510-65.1030 45.4510-65.2030	Principal Interest	N/A	$583,294 Annually (**Scenario 3** beginning 6/1/26 – thru 12/31/25)

ATTACHMENTS:

Resolution
Pumper Proposal Package
Type 6 Proposal Package
Tiller Proposal Package

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION AUTHORIZING THE PURCHASE AND FINANCING OF FIRE APPARATUS

WHEREAS, the Salinas Fire Department has been working diligently to bring our fleet into a state of good repair and maintain a fire apparatus and vehicle replacement program consistent with best practices. To achieve this goal, the department requires the replacement of two fire engines and one tiller ladder truck, along with the addition of a Type 6 wildland vehicle to improve access to hard-to-reach wildland areas; and

WHEREAS, Golden State Fire Apparatus, Inc. has provided proposals for the purchase of two Pierce Enforcer Type 1 engines, one Pierce tiller ladder truck, and one BME Type 6 "Sawtooth" wildland engine for a combined total cost of approximately **$5,404,476.31** excluding financing costs; and

WHEREAS, these purchases will be made through cooperative purchasing agreement consistent with **Salinas City Code §12-27**, which permits direct procurement through approved cooperative purchasing programs; and

WHEREAS, the City of Salinas intends to finance the total cost through a lease-purchase agreement and such financing may include prepayment and contingency provisions; and

WHEREAS, the City Manager is authorized to execute all necessary agreements and financing documents to complete the purchase, including a **contingency amount of up to five (5) percent ($270,223.82)** to cover unforeseen costs or contractual adjustments.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council:

1. Authorizes the direct purchase and/or financing of two (2) Pierce Enforcer Type 1 fire engines, one (1) Pierce tiller ladder truck, and one (1) BME Type 6 wildland engine from Golden State Fire Apparatus, Inc., for an estimated amount of $5,404,476.31, plus a contingency amount of up to five percent (5%), or $270,223.82, excluding financing costs;

2. Authorizes the use of proceeds from the sale of City surplus property located at 342 Front Street and 323 California Street to fund a portion of the fire apparatus purchases; and

3. Authorizes the City Manager to execute all related purchase agreements, lease-purchase or financing documents, and any necessary amendments or change orders required to complete the purchases.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

GOLDEN STATE
FIRE APPARATUS

PREPARED ESPECIALLY FOR:

CITY OF SALINAS

Two (2) Pierce Manufacturing, Inc.
Enforcer 1500 GPM Type 1 Fire Engines

Pierce

Sourcewell
Formerly NJPA

TABLE OF CONTENTS

1. Product Proposal
2. Standard Terms and Conditions (Exhibit A)
3. Product Specifications (Exhibit B)
    - Supporting Documents (If Applicable)
        - Electrical Analysis
        - Turning Radius Report
4. Product Warranties (Exhibit C)
5. Dealer Supplied Products and/or Services (Exhibit D)

1 PRODUCT PROPOSAL

OPTION A

100% PRE-PAYMENT

This will be the price of the Product(s) contingent upon the Customer paying the Grand Total Purchase Price to GSFA within thirty (30) calendar days of the Executed Date pursuant to the Payment Terms

IF YOU ELECT THIS OPTION, IT RESULTS IN A SAVINGS OF **($355,830.28) OFF** OF THE GRAND TOTAL OF OPTION B

Please note this discount is also available contingent upon a Third Party (Leasing Company) paying 100% of the Grand Total Purchase Price on behalf of the Customer to GSFA within thirty (30) calendar days of the Executed Date pursuant to the Payment Terms

PRODUCT PROPOSAL FOR:

City of Salinas

65 W. Alisal Street, Suite 210
Salinas, CA 93901

Sales Consultant

Dewayne Young
dewayne@goldenstatefire.com
Mobile: (209) 777-0650

SUBMITTED DATE	EXPIRATION DATE	GSFA PROPOSAL #	MANUFACTURER BID #	MANUFACTURER	CONSORTIUM
11/12/2025	01/09/2026	31112-25AP	969	Pierce Manufacturing Inc.	Sourcewell #113021-OKC, ID #259, Member #2424

Golden State Fire Apparatus, Inc. ("**GSFA**") is pleased to provide this proposal for the fire apparatus(es) and equipment identified below (the "**Product**") to CITY OF SALINAS ("**Customer**") for consideration. This proposal (this "**Product Proposal**") includes the following exhibits attached hereto: the Standard Terms and Conditions attached as Exhibit A (the "**Terms and Conditions**"); the Product Specifications attached as Exhibit B (the "**Specifications**"); the Product Warranties attached as Exhibit C; and the Dealer Supplied Products and/or Services attached as Exhibit D (the "**Dealer Supplied Products/Services List**") (all of the foregoing, collectively, the "**Agreement**"). Through its signature below or other Acceptance (as defined on page 2), Customer acknowledges having received and read, and agrees to be bound by, the Agreement. The Agreement shall be effective as of the latest date appearing in the signature blocks below (the "**Executed Date**").

ITEM	PRODUCT DESCRIPTION	EXTENDED PRICE
A	Two (2) Pierce Manufacturing, Inc. Enforcer 1500 GPM Type 1 Fire Engines	2,232,864.00
B	***Discount for 100% Payment at Time of Order (the "Prepayment Discount")***	***(325,322.00)***
C	SUBTOTAL	1,907,542.00
D	9.25% State Sales Tax	176,447.64
E	California Tire Fee	21.00
F	100% Performance Bond	2,840.00
G	GRAND TOTAL PURCHASE PRICE	2,086,850.64

PAYMENT TERMS – Customer shall pay the total purchase price set forth directly above (the "**Grand Total Purchase Price**") to GSFA within thirty (30) calendar days of the Executed Date. If payment of the Grand Total Purchase Price is late, a late fee as specified in section 6 of the Terms and Conditions may be applied, and the Prepayment Discount may be adjusted, and the Grand Total Purchase Price increased in accordance with section 2.c of the Terms and Conditions. Customer shall pay any balance due as a result of Change Orders as described in the Terms and Conditions.

MANUFACTURER – Customer acknowledges that GSFA is not an agent of the Product manufacturer identified above ("**Manufacturer**") and is not capable of binding Manufacturer. Within five (5) business days of the Executed Date, GSFA shall submit an order form to the Manufacturer for the Product. GSFA's further performance under the Agreement is contingent upon Manufacturer's acceptance of such order form at the price and on the terms GSFA believed to be available when submitting this Product Proposal to Customer. If Manufacturer rejects such order as submitted or fails to respond to GSFA within a reasonable

amount of time, GSFA shall notify Customer in writing, and unless GSFA and Customer otherwise agree in writing, the Agreement shall then terminate and have no further force or effect.

PRODUCT COMPLETION – The Product shall be ready for final inspection by Customer at the manufacturing facility within approximately **48 to 51 MONTHS** after the Executed Date. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PREDELIVERY SERVICE – If applicable, after transportation from the manufacturing facility and prior to final delivery or pick up, the Product shall receive those additional Products and/or services identified on the Dealer Supplied Products/Services List. It is estimated that such a service will add approximately **0.5 to 1.5 MONTH(S)** to the above Product completion estimate. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PROPOSAL EXPIRATION – This Product Proposal supersedes any previous proposal(s) presented to Customer by GSFA and its employees and may be accepted by Customer on or before the Expiration Date identified above. Unless accepted by the Expiration Date, GSFA reserves the right to withdraw this Product Proposal or to alter its terms (including by providing updated Product pricing) prior to an order being accepted.

PURCHASE ORDER – Any PO shall be made out to: *Golden State Fire Apparatus, Inc. – 7400 Reese Road – Sacramento, CA 95828.*

ACCEPTANCE – ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN GSFA AND CUSTOMER. "**ACCEPTANCE**" MEANS THAT THE CUSTOMER DELIVERS TO GSFA: (A) A SIGNED COPY OF THIS PRODUCT PROPOSAL, OR (B) A SIGNED COPY OF A PURCHASE ORDER INCORPORATING THE AGREEMENT IN ITS ENTIRETY. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED AND OF NO EFFECT UNLESS APPROVED IN WRITING SIGNED BY GSFA.

COUNTERPARTS - This Product Proposal may be executed in multiple counterparts, each of which shall be deemed an original (including copies sent to a party by electronic transmission) as against the party signing such counterpart, but which together shall constitute one and the same instrument. A signed copy of this Product Proposal delivered by facsimile, email or other means of electronic transmission will be deemed to have the same legal effect as delivery of an original signed copy of this Product Proposal. If this Product Proposal is returned to GSFA with the signature of Customer's authorized representative but without an attestation or co-signers signature, then absent Customer's written notice to the contrary, GSFA shall be entitled to rely on such single signature as sufficient evidence of the signatory's authority to execute the Agreement and bind Customer thereby.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and GSFA have each caused this Product Proposal dated 11/12/2025, GSFA Proposal Number 31112-25AP to be executed by their duly authorized representatives effective as of the Executed Date.

ACCEPTED AND AGREED TO BY CUSTOMER	ACCEPTED AND AGREED TO BY GSFA
_____	_____
Signature of Authorized Customer Representative	Signature of Authorized GSFA Representative
_____	_____
Print Name	Print Name
_____	_____
Title	Title
_____	_____
Date	Date

OPTION B

PAYMENT AT TIME OF DELIVERY OR PICKUP

This will be the price of the Product(s) contingent upon the Customer paying the Grand Total Purchase Price to GSFA at time of delivery or pickup pursuant to the Payment Terms

PRODUCT PROPOSAL FOR:

City of Salinas

65 W. Alisal Street, Suite 210
Salinas, CA 93901

Sales Consultant

Dewayne Young
dewayne@goldenstatefire.com
Mobile: (209) 777-0650

SUBMITTED DATE	EXPIRATION DATE	GSFA PROPOSAL #	MANUFACTURER BID #	MANUFACTURER	CONSORTIUM
11/12/2025	01/09/2026	31112-25BP	969	Pierce Manufacturing Inc.	Sourcewell #113021-OKC, ID #259, Member #2424

Golden State Fire Apparatus, Inc. ("**GSFA**") is pleased to provide this proposal for the fire apparatus(es) and equipment identified below (the "**Product**") to CITY OF SALINAS ("**Customer**") for consideration. This proposal (this "**Product Proposal**") includes the following exhibits attached hereto: the Standard Terms and Conditions attached as Exhibit A (the "**Terms and Conditions**"); the Product Specifications attached as Exhibit B (the "**Specifications**"); the Product Warranties attached as Exhibit C; and the Dealer Supplied Products and/or Services attached as Exhibit D (the "**Dealer Supplied Products/Services List**") (all of the foregoing, collectively, the "**Agreement**"). Through its signature below or other Acceptance (as defined on page 2), Customer acknowledges having received and read, and agrees to be bound by, the Agreement. The Agreement shall be effective as of the latest date appearing in the signature blocks below (the "**Executed Date**").

ITEM	PRODUCT DESCRIPTION	EXTENDED PRICE
A	Two (2) Pierce Manufacturing, Inc. Enforcer 1500 GPM Type 1 Fire Engines	2,232,864.00
B	9.25% State Sales Tax	206,539.92
C	California Tire Fee	21.00
D	100% Performance Bond	3,256.00
E	GRAND TOTAL PURCHASE PRICE	2,442,680.92

PAYMENT TERMS – Customer shall pay the total purchase price set forth directly above (the "**Grand Total Purchase Price**") to GSFA no later than the time of GSFA's delivery of the applicable Product to Customer's address listed above (or Customer's pick up of such Product at GSFA's facilities, if approved by GSFA). GSFA shall have no obligation to deliver, or permit pick up of the Product if the Customer does not have full payment ready when the Product is complete and ready to deliver or pick up, as applicable. Customer shall pay any balance due as a result of Change Orders as described in the Terms and Conditions.

MANUFACTURER – Customer acknowledges that GSFA is not an agent of the Product manufacturer identified above ("**Manufacturer**") and is not capable of binding Manufacturer. Within five (5) business days of the Executed Date, GSFA shall submit an order form to the Manufacturer for the Product. GSFA's further performance under the Agreement is contingent upon Manufacturer's acceptance of such order form at the price and on the terms GSFA believed to be available when submitting this Product Proposal to Customer. If Manufacturer rejects such order as submitted or fails to respond to GSFA within a reasonable amount of time, GSFA shall notify Customer in writing, and unless GSFA and Customer otherwise agree in writing, the Agreement shall then terminate and have no further force or effect.

PRODUCT COMPLETION – The Product shall be ready for final inspection by Customer at the manufacturing facility within approximately **48 to 51 MONTHS** after the Executed Date. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PREDELIVERY SERVICE – If applicable, after transportation from the manufacturing facility and prior to final delivery or pick up, the Product shall receive those additional Products and/or services identified on the Dealer Supplied Products/Services List. It is estimated that such a service will add approximately **0.5 to 1.5 MONTH(S)** to the above Product completion estimate. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PROPOSAL EXPIRATION – This Product Proposal supersedes any previous proposal(s) presented to Customer by GSFA and its employees and may be accepted by Customer on or before the Expiration Date identified above. Unless accepted by the Expiration Date, GSFA reserves the right to withdraw this Product Proposal or to alter its terms (including by providing updated Product pricing) prior to an order being accepted.

PURCHASE ORDER – Any PO shall be made out to: *Golden State Fire Apparatus, Inc. – 7400 Reese Road – Sacramento, CA 95828.*

ACCEPTANCE – ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN GSFA AND CUSTOMER. "**ACCEPTANCE**" MEANS THAT THE CUSTOMER DELIVERS TO GSFA: (A) A SIGNED COPY OF THIS PRODUCT PROPOSAL, OR (B) A SIGNED COPY OF A PURCHASE ORDER INCORPORATING THE AGREEMENT IN ITS ENTIRETY. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED AND OF NO EFFECT UNLESS APPROVED IN WRITING SIGNED BY GSFA.

COUNTERPARTS - This Product Proposal may be executed in multiple counterparts, each of which shall be deemed an original (including copies sent to a party by electronic transmission) as against the party signing such counterpart, but which together shall constitute one and the same instrument. A signed copy of this Product Proposal delivered by facsimile, email or other means of electronic transmission will be deemed to have the same legal effect as delivery of an original signed copy of this Product Proposal. If this Product Proposal is returned to GSFA with the signature of Customer's authorized representative but without an attestation or co-signers signature, then absent Customer's written notice to the contrary, GSFA shall be entitled to rely on such single signature as sufficient evidence of the signatory's authority to execute the Agreement and bind Customer thereby.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and GSFA have each caused this Product Proposal dated 11/12/2025, GSFA Proposal Number 31112-25BP to be executed by their duly authorized representatives effective as of the Executed Date.

ACCEPTED AND AGREED TO BY CUSTOMER	ACCEPTED AND AGREED TO BY GSFA
_____	_____
Signature of Authorized Customer Representative	Signature of Authorized GSFA Representative
_____	_____
Print Name	Print Name
_____	_____
Title	Title
_____	_____
Date	Date

2 STANDARD TERMS AND CONDITIONS

Exhibit "A"

STANDARD TERMS AND CONDITIONS

1. Definitions.

a. "**Agreement**" has the meaning given in the Product Proposal.
b. "**Customer**" means the customer identified in the Product Proposal.
c. "**Dealer Preparation**," if applicable, means additional product(s) and/or services added or provided by GSFA after Manufacturer's completion of the Product and transportation to GSFA's premises prior to delivery to Customer, in accordance with the Dealer Supplied Products/Services List and/or a valid Change Order(s).
d. "**Dealer Supplied Products/Services List**" means the Dealer Supplied Products and/or Services List attached to the Product Proposal as Exhibit D, which reflects all Dealer Preparation under the Agreement absent a valid Change Order(s).
e. "**Grand Total Purchase Price**" means the total purchase price for the Product identified in the Product Proposal (subject to any adjustments required or permitted by these Terms and Conditions, including by the execution of a valid Change Order(s)).
f. "**GSFA**" means Golden State Fire Apparatus, Inc., a California corporation.
g. "**Manufacturer**" means the person or persons, company, firm, corporation, partnership, or other organization identified in the Product Proposal as responsible for manufacturing the Product.
h. "**Party**" or "**Parties**" means GSFA and/or Customer, as applicable.
i. "**Prepayment Discount**" means a discount to the purchase price for the Product granted to Customer in connection with Customer's advance payment of the Grand Total Purchase Price (or portion thereof, as specified in the Product Proposal), if applicable.
j. "**Product**" means the fire apparatus(es) and any associated equipment listed in the Product Proposal and further described in the Specifications.
k. "**Product Proposal**" means the GSFA proposal executed by Customer to which these Terms and Conditions are attached.
l. "**Product Warranties**" means the Manufacturer warranties for the Product attached to the Product Proposal as Exhibit C.
m. "**Specifications**" means the specifications for the Product attached to the Product Proposal as Exhibit B.
n. "**Terms and Conditions**" means these Standard Terms and Conditions, which are attached to the Product Proposal as Exhibit A.

2. Purchase and Payment.

a. Purchase. Customer agrees to purchase the Product at the Grand Total Purchase Price (as such amount may be adjusted in accordance with these Terms and Conditions), pursuant to the payment terms set forth in the Product Proposal. The Grand Total Purchase Price is payable in U.S. dollars.

b. Contingency Reserve Fund. The Grand Total Purchase Price may include an amount to be set aside for the purpose of funding any future costs or financial obligations incurred by Customer under the Product Proposal or any valid Change Order(s) (the "**Contingency Reserve Fund**"). If applicable, the amount of any required Contingency Reserve Fund will be set forth in either the Product Proposal or Exhibit D. The Contingency Reserve Fund may be withdrawn against by Customer or GSFA for the purpose of satisfying Customer's payment obligations under the initial Product Proposal or any valid Change Order(s) (including, without limitation, a Change Order submitted by GSFA pursuant to Section 8.b). If a Contingency Reserve Fund is required under the Agreement, the amount of such fund is not intended as an estimate of the actual additional costs of contingencies, Change Orders, unforeseen items or other required work that may be incurred under the Agreement after submission of the Product Proposal to Customer, which amounts Customer acknowledges may exceed the Contingency Reserve Fund amount. The balance of any Contingency Reserve Fund will be credited against Customer's payment obligations, or otherwise returned to Customer within thirty (30) calendar days of delivery of all Products under the Agreement (provided that Customer has paid all amounts owed under the Agreement as of such date).

c. Prepayment Discount. If GSFA has granted Customer a Prepayment Discount, Customer must provide each associated prepayment (each, a "**Prepayment**") within the time frame specified in the Product Proposal in order to receive such discount. Customer's failure to timely make any Prepayment may result in: (i) GSFA's termination of the Agreement; and/or (ii) Customer's loss of the Prepayment Discount for the portion of the Grand Total Purchase Price represented by such outstanding Prepayment and the application of a late fee as set forth in Section 6, in each case in GSFA's sole discretion.

d. State Sales Tax. Customer shall be responsible for the cost of state sales tax associated with, or attributable to, the Product. The taxes stated in the Product Proposal are subject to adjustment for the applicable state sales tax rate in effect at the time of delivery. Therefore, the sales tax set forth on the Product Proposal is only an estimate of such taxes and will be increased or decreased at the time of delivery if a change in the applicable sales tax rate has occurred, in which case Customer shall pay GSFA (or be refunded by GSFA) the difference in the applicable sales tax.

3. Product Completion Date. Within thirty (30) calendar days of the date on which the last required signatory executes the Product Proposal (such date, the "**Executed Date**"), GSFA shall submit to Customer a tentative Product completion date based on the then-estimated time to complete the manufacturing of the Product(s) and for the Product(s) to be ready for inspection and final approval by Customer at the manufacturing facility (which may differ from the Product completion estimate contained in the Product Proposal). Due to global supply chain constraints, any Product completion date contained herein, or in the Product Proposal, or otherwise provided to Customer, is a good faith estimate only as of the date provided to Customer, and merely an approximation based on current information available to GSFA and Manufacturer. Customer shall not be entitled to rely on any such estimate, and GSFA shall have no liability to Customer for a failure by GSFA or Manufacturer to meet any such estimate. All Product completion estimates are subject to modification and, if applicable, GSFA will provide updates to such estimates to Customer when available.

4. Stock / Demo Units. Notwithstanding any other provision contained in the Agreement (including Section 12 hereof concerning warranties), any Products constituting stock/demo unit(s) are sold to Customer on an as-is, first-come and first-served basis and GSFA makes no further representation or warranty to any customer with respect to such unit(s). Regardless of the terms of the Product Proposal, GSFA shall only be obligated to sell such stock/demo unit(s) to the first customer to enter into a purchase agreement with GSFA identifying such unit(s), and after the execution by GSFA of such agreement any subsequent purchase agreement (including the Agreement, as applicable) shall have no further force or effect with respect to such unit(s).

5. Multiple Unit Purchase. If the Grand Total Purchase Price includes pricing for multiple Products, the Product price stated in the Product Proposal shall only be valid if the quantity of Products being proposed are purchased at the same time, pursuant to the same Agreement. GSFA shall have no obligation to offer the same price for any Product if purchased by Customer pursuant to a later purchase agreement.

6. Late Fee; Storage Fee. A late fee equal to 0.033% of the outstanding portion of the Grand Total Purchase Price will be charged per calendar day for overdue payments beginning ten (10) calendar days after the payment is due and continuing for the first thirty (30) calendar days thereafter. After such thirty (30) calendar day period, the late fee shall increase to 0.044% per calendar day until payment of the outstanding portion of the Grand Total Purchase Price is received; provided that if Customer is a public agency, the foregoing late fees shall not exceed the statutory limit set forth in Section 926.10 of the California Government Code. If Customer is unable to satisfy the delivery requirements hereunder or is unwilling to take delivery of the Product, then GSFA shall be entitled to a storage charge running from the earlier of: (i) the date of delivery agreed to between GSFA and Customer (provided GSFA is willing and able to deliver the Product on such date), or (ii) twenty-one (21) calendar days after GSFA notifies Customer that the Product is available for delivery. The storage charge is equal to: (i) $175.00 per calendar day per apparatus stored, or (ii) the actual charges incurred by GSFA with a third party for storage of the Product, whichever is greater. Such storage charge shall continue until the actual time of delivery and Customer's possession of the Product, and any such storage by GSFA or such third party shall be at the sole risk of Customer.

7. Delivery; Inspection and Acceptance.

a. Delivery. Subject to Section 5 hereof, the Product is scheduled to be delivered to the location and within the time period specified in the Product Proposal. Such delivery date is an estimate, and GSFA is, notwithstanding this Section 7.a, not bound to such date unless it otherwise agrees in a separate writing to complete delivery by a date certain. For the avoidance of doubt, GSFA is not responsible for delivery delays caused by or because of actions, omissions or conduct of Customer, the Manufacturer, or their respective employees, affiliates, suppliers, contractors, and carriers. Risk of loss for the Product shall pass to Customer at the point and time of delivery (which shall include an attempted delivery by GSFA which cannot be completed due to any act or omission of Customer). However, title to the Product shall only pass to Customer upon delivery if Customer has then fully paid GSFA all amounts due hereunder (including additional amounts due under any valid Change Order). Absent GSFA's separate written agreement, which it may or may not provide in its sole and absolute discretion, delivery of the Product will not occur before Customer has fully paid all amounts due under the Agreement and provided proof of insurance reasonably satisfactory to GSFA. If GSFA permits Customer to take possession of the Product prior to such payment, Customer may not mount equipment, conduct training, or place the Product into service until all amounts due under the Agreement have been paid. If Customer has ordered multiple Products, GSFA reserves the right to deliver such Products in installments and to separately invoice Customer for such Products.

b. Inspection and Acceptance. Upon delivery, Customer shall have ten (10) calendar days within which to inspect the Product for substantial conformance to the Specifications, and in the event of substantial non-conformance to the Specifications to furnish GSFA with written notice sufficient to permit GSFA to evaluate such non-conformance ("**Notice of Nonconformance to Specifications**"). Contingent upon part availability and Customer's cooperation, any Product not in substantial conformance to material Specifications shall be remedied by GSFA (by repair or replacement, at GSFA's election) within thirty (30) calendar days from GSFA's receipt of the Notice of Nonconformance to Specifications. In the event GSFA does not receive a Notice of Nonconformance to Specifications within ten (10) calendar days of delivery, the Product will be deemed to be in conformance with Specifications and accepted by Customer.

8. Changes to Agreement Terms.

a. Change Orders. The Customer may request that GSFA incorporate a change to the Product or the Specifications for the Product, or GSFA may submit changes to the Agreement required or permitted to be made by GSFA (pursuant to Section 8.b or otherwise), by delivering a written Change Order to the other party hereto, which shall include a description of the proposed change sufficient to permit the receiving party to evaluate such change (either, a "**Change Order**"). For any Change Order submitted by Customer, GSFA will provide Customer a written response (a "**Response**") stating (i) whether GSFA will accommodate such Change Order (which GSFA may decide in its sole and absolute discretion); and (ii) the terms of the modification to the order, including any increase or decrease in the Grand Total Purchase Price resulting from such Change Order, a date on which any increase in the Grand Total Purchase Price must be paid, and an estimate of any effect on production scheduling or delivery resulting from such Change Order. Customer shall have seven (7) calendar days after receipt of the Response to notify GSFA as to whether Customer desires to make the changes GSFA has approved in the Response. In the event Customer countersigns GSFA's Response, Customer shall pay the increase (or be refunded the decrease) in the Grand Total Purchase Price by the date specified in the Response. GSFA may also send Customer a Change Order to account for any changes to the Agreement required or permitted to be made by GSFA (including those changes required pursuant to Section 8.b hereof), and such Change Order shall be effective upon delivery to Customer unless Customer elects to terminate the applicable Product order under the Agreement in accordance with Section 9.

b. Additional Changes.

i. Component Price Volatility; Increases Imposed by Manufacturer. GSFA shall not be responsible for (i) any unforeseen price increase or surcharge enacted by suppliers of major components of the Product (including but not limited to commercial chassis, engine, transmission, and fire pump); or (ii) price increases imposed on GSFA by Manufacturer pursuant to Manufacturer's terms and conditions for sale of the Product (a "**Manufacturer**

Price Increase"), after Customer becomes bound by the Agreement. Customer shall be responsible for all amounts arising from any price increases for major components of the Product (including all associated taxes and fees thereon) or any Manufacturer Price Increases occurring after the execution of the Agreement which increase the cost of the Product to GSFA, and such amounts will be documented on a Change Order adjusting the Grand Total Purchase Price accordingly. Customer shall pay any such price increase prior to Product delivery. A Manufacturer Price Increase may include, but shall not be limited to, an increase in Product price resulting from an increase in the Producer Price Index of Components for Manufacturing (see www.bls.gov Series ID: WPUID6112) in excess of a compounded annual growth rate of five percent (5%), as measured between the month Manufacturer accepts the applicable Product order and the month that is fourteen (14) months prior to the then-current estimated Product completion date (the foregoing, a "**PPI-Based Price Increase**"). If, upon Customer's receipt of a Change Order reflecting a PPI-Based Price Increase, Customer elects to terminate the applicable Product order in accordance with Section 8.b.iii rather than pay such increase, then in lieu of the cancellation fees described in Section 9.a hereof GSFA shall be entitled to recover and Customer shall pay GSFA's actual non-reimbursable costs incurred in connection with the Product order through the date of Customer's termination of such Product order.

ii. New Legal Standards. In the event the Product design, materials or specifications require an alteration arising from new regulations issued by any governmental entity or trade association, including, but not limited to, the NFPA, DOT, and EPA, and such alteration increases the cost of the Product to GSFA, Customer shall be responsible for changes to the Grand Total Purchase Price arising from such alteration. GSFA shall promptly notify Customer when it becomes aware of any potential or required change in regulations occurring prior to delivery that would impact the Product purchased.

iii. Change Orders. Customer shall execute any Change Order submitted by GSFA documenting any of the changes required or permitted by Sections 8.b.i and 8.b.ii above (which shall, to the extent practicable, itemize any increases in the Grant Total Purchase Price and specify a commercially reasonable date by which Customer must pay such increase), unless Customer instead elects to terminate the applicable Product order under the Agreement within fifteen (15) calendar days of Customer's receipt of such Change Order and in accordance with Section 9. Absent such a termination, failure or refusal to execute a Change Order does not alter Customer's obligations under this Section 8.b.

c. Changes in Commercial Specifications. Specifications for all components of the Product manufactured by companies other than the Manufacturer are subject to change without notice. Specifications for such components will be as available at the time of manufacture of the Product. GSFA shall not be liable for any deviations in such specifications arising from a substitution of components or changes in the design of any component by their original manufacturer.

9. Termination.

a. By Customer. Customer may terminate a Product order identified in the Product Proposal or a Change Order by providing written notice to GSFA in accordance with Section 16 hereof. If Customer elects to terminate a Product order, Customer shall pay GSFA a cancellation fee as follows: (a) after the Product order is accepted and entered by GSFA, 10% of the portion of the Grand Total Purchase Price applicable to such Product (including all associated taxes, fees and costs) (such amount, the "**Product Purchase Price**"); (b) after completion of the pre-construction phase of the order process, 20% of the Product Purchase Price; and (c) after the requisition of any materials or commencement of any manufacturing or assembly of the Product by either GSFA or Manufacturer but before substantial completion of such Product, 50% of the Product Purchase Price. Customer shall not be permitted to terminate a Product order after substantial completion of manufacturing and assembly of such Product (excluding any Dealer Preparation or other pre-delivery services or untypical Product customization, if applicable). Notwithstanding the foregoing, if the applicable tier of cancellation fee is not sufficient to cover all actual costs and fees incurred by GSFA with Manufacturer in connection with Customer's termination of the Product order ("**Manufacturer Termination Fees**"), then in addition to such cancellation fee Customer shall pay the balance of all Manufacturer Termination Fees. If Customer received a Prepayment Discount, such discount shall not be considered for the purpose of calculating the above cancellation fee. The tier of cancellation fee applicable to any cancellation,

as well as the determination of whether a Product has reached substantial completion, shall be in the sole and absolute discretion of GSFA. Customer may request a fee waiver, and GSFA, in its sole discretion, may agree to waive and/or adjust such fee. GSFA will return the balance of the Grand Total Purchase Price or Product Purchase Price, as applicable, within thirty (30) calendar days of the effective date of the cancellation of the Product order or termination of the Agreement.

Customer may terminate the Agreement for an Event of Default by GSFA after providing GSFA with written notice in accordance with Section 16 (which notice shall describe with reasonably particularity the Event of Default justifying such termination) if such Event of Default remains uncured (if capable of cure) thirty (30) days following GSFA's receipt of such notice; provided, however, that the foregoing cure period shall continue if and for so long as GSFA has commenced and is continuing to undertake commercially reasonable efforts to cure such Event of Default as promptly as reasonably practicable.

b. By GSFA. GSFA may terminate the Agreement for an Event of Default by Customer after providing Customer with written notice in accordance with Section 16 (which notice shall describe with reasonably particularity the Event of Default justifying such termination) if such Event of Default remains uncured (if capable of cure) thirty (30) days following Customer's receipt of such notice; provided, however, that the foregoing cure period shall continue if and for so long as Customer has commenced and is continuing to undertake commercially reasonable efforts to cure such Event of Default as promptly as reasonably practicable. Notwithstanding the foregoing, GSFA may terminate the Agreement effective immediately upon written notice to Customer for Customer's failure to pay any amount owed under the Agreement when due.

Notwithstanding any other provision of this Agreement, if Customer terminates a Product order in accordance with Section 9.a above, GSFA may elect to instead terminate the Agreement upon notice to Customer in accordance with Section 16 hereof. If GSFA terminates the Agreement in accordance with this Section 9.b, Customer shall pay the applicable tier of cancellation fee for all Products pursuant to Section 9.a above as if Customer had elected to terminate each applicable Product order.

c. Based on Discontinuation or Cancellation by Manufacturer. In the event that Manufacturer cancels a Product order (provided that such cancellation is not the result of an act by Customer in violation of the Agreement) or discontinues the manufacture of a Product prior to its completion and delivery: (i) if such Product is the only Product contemplated under the Agreement, then the Agreement shall terminate; or (ii) if additional Products are contemplated under the Agreement, then only the Product order for the applicable cancelled or discontinued Product shall be terminated. Such Agreement termination or Product termination, as applicable, shall be effective upon GSFA's written notice to Customer of such cancellation or discontinuance in accordance with Section 16 hereof. GSFA's only obligation to Customer in such event shall be the return of any Prepayment paid by Customer for the cancelled or discontinued Product. For the avoidance of doubt, the cancellation fees contemplated in Section 9.a hereof shall not apply in the event of a termination pursuant to this Section 9.c.

10. Customer's Obligations. Customer shall provide its timely and best efforts to cooperate with GSFA and Manufacturer during the Product manufacturing and Dealer Preparation process. Reasonable and timely cooperation includes, without limitation, Customer's providing timely information in response to any requests from Manufacturer or GSFA and the participation of Customer's authorized representatives in traveling to Manufacturer's facility for inspections and approval of the Product, including a final approval before the Product leaves Manufacturer's facility.

11. Representations and Warranties. Customer hereby represents and warrants to GSFA as of the Executed Date that the execution of the Agreement and the purchase of the Product(s) and performance of the other obligations of Customer under the Agreement have been approved by Customer in accordance with applicable general laws and, as applicable, Customer's charter, ordinances, purchasing policies, and other governing documents, and executed by the appropriate Customer employees, officials, and/or representatives, and funding for Customer's performance of its obligations under the Agreement has been duly budgeted and appropriated by Customer.

12. Standard Warranty. All applicable Manufacturer warranties are contained in the Product Warranties. Any additional warranties must be expressly approved in a writing signed by GSFA, and Customer acknowledges and agrees that Manufacturer will not be liable for any such additional warranties.

a. Disclaimer. OTHER THAN AS EXPRESSLY SET FORTH IN THE AGREEMENT, GSFA, ITS AFFILIATES, AND THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS, OR REPRESENTATIVES, DO NOT MAKE ANY EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO THE PRODUCT (WHETHER RELATING TO THE CONDITION OR QUALITY OF THE PRODUCT, OR OTHERWISE) PROVIDED HEREUNDER OR OTHERWISE REGARDING THE AGREEMENT (INCLUDING, WITHOUT LIMITATION, WITH RESPECT TO ANY APPLICABLE DEALER PREPARATION), WHETHER ORAL OR WRITTEN, EXPRESS, IMPLIED OR STATUTORY. WITHOUT LIMITING THE FOREGOING, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, THE IMPLIED WARRANTY AGAINST INFRINGEMENT, THE IMPLIED WARRANTY OR CONDITION OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY IMPLIED WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE ARE EXPRESSLY EXCLUDED AND DISCLAIMED BY GSFA. STATEMENTS MADE BY SALES CONSULTANTS OR IN PROMOTIONAL MATERIALS DO NOT CONSTITUTE WARRANTIES.

b. Exclusions of Incidental and Consequential Damages. In no event shall GSFA be liable for special, consequential, incidental, indirect or punitive damages incurred by Customer in connection with any matter arising out of or relating to the Agreement, or the breach thereof, even if GSFA has been advised of the possibility of such damages, and regardless of whether such damages arise out of breach of warranty, the Agreement, indemnity, whether resulting from non-delivery or from GSFA's own negligence, or otherwise, except and solely to the extent such damages arise from the gross negligence or willful misconduct of GSFA.

13. Default. The occurrence of one or more of the following events (each, an "**Event of Default**") shall constitute a default under the Agreement: (a) Customer's failure to pay any amounts due or to perform any of its obligations under the Agreement; (b) GSFA's failure to perform any of its obligations under the Agreement; (c) either Party becoming insolvent or becoming subject to bankruptcy or insolvency proceedings; (d) any representation made by either Party under the Agreement which is false in any material respect; (e) any action by Customer to dissolve, merge, consolidate or transfer a substantial portion of its property to another entity during the term of the Agreement; (f) any other material breach of the terms of the Agreement by a Party; or (g) a default or breach by Customer under any other agreement with GSFA or its affiliates.

14. Indemnification of GSFA. Customer shall indemnify, defend, and hold harmless GSFA, its agents, servants, successors and assigns from and against all losses, damages, injuries, claims, demands and expenses, including attorneys' fees and other legal expenses, of whatever nature ("**Damages**"), to the extent such Damages arise out of or in connection with: (i) Customer's breach of the Agreement, or (ii) Customer's use, storage, or operation of the Product following delivery, regardless of where, how, and by whom operated (excluding any negligent operation by GSFA). The indemnification and assumptions of liability and obligation herein provided shall continue in full force and effect notwithstanding the termination of the Agreement, whether by expiration of time, by operation of law or otherwise. This provision is not intended to and shall not constitute the exclusive remedy of the Parties under the Agreement; the Parties may seek indemnity from one another under other legal principles, whether based in equity or law, so long as they do not nullify or cancel the effects of this paragraph.

15. Force Majeure. GSFA shall not be responsible nor deemed to be in default of any provision of the Agreement on account of delays in performance due to causes which are beyond GSFA's or Manufacturer's control and which make GSFA's performance impracticable, including but not limited to wars, insurrections, strikes or labor unrest, riots, fires, storms, floods, other acts of nature, explosions, earthquakes, accidents, any act of federal, state or local government, failure or delays in transportation, inability to obtain necessary labor, supplies or manufacturing facilities, supply chain issues, allocation regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorism, failure of transportation, disease, pandemics or epidemics, quarantine restrictions, failure of vendors (due to causes similar to those within the scope of this clause) to perform their agreements or labor troubles causing cessation, slowdown, or interruption of work.

16. Notice. Any notices, requests, consents, claims, demands, waivers and other communications required or permitted to be given hereunder must be given in writing at the address of each Party set forth below, or to such other address as either Party may substitute by written notice to the other in accordance with this Section 16, by one of the following methods: hand delivery; registered, express, or certified mail, return receipt requested, postage prepaid; or nationally recognized private express courier. All such communications will be deemed to have been given: (i) when delivered by hand (with written confirmation of receipt); (ii) on the third (3rd) calendar day after the date mailed, by registered, express or certified mail; or (iii) when delivered by the addressee if sent by a nationally recognized private express courier.

GSFA:	CUSTOMER:
Golden State Fire Apparatus Inc. 7400 Reese Road Sacramento, CA 95828	To the address listed in the Product Proposal

17. Contradictions. In the event of a conflict between the Agreement and any Change Order, or between Change Orders, the terms of the latest executed Change Order shall control.

18. Manufacturer's Statement of Origin. It is agreed that the manufacturer's statement of origin ("**MSO**") for the Product covered by the Agreement, if applicable, shall be retained and remain in the possession of GSFA per California Department of Vehicles (DMV) directives. Notwithstanding the foregoing, GSFA shall provide Customer with the original MSO if the Customer is self-registering, and Customer shall comply with all good-faith Process of Duty and other DMV requirements applicable to the Product and retain its own MSO.

19. Assignment. The relationship of the Parties established under the Agreement is that of independent contractors and neither Party is a partner, employee, agent, or joint venturer of or with the other. Neither Party may assign its rights and obligations under the Agreement unless it has obtained the prior written approval of the other Party.

20. Governing Law; Jurisdiction; Disputes. Without regard to any conflict of laws provisions, the Agreement is to be governed by and under the laws of the state of California. Prior to taking any legal action that may and/or can arise out of the Agreement, the Parties shall first attempt mediation with an agreed upon mediator. If the Parties cannot agree upon a mediator within thirty (30) calendar days of the submission of written notice of a dispute in accordance with Section 16 hereof, if any disputed matter remain unresolved within thirty (30) calendar days of the commencement of discussions, or if any party refuses to meet, then either party may submit any remaining disputes concerning and/or claim regarding the Agreement and/or the terms and conditions herein to the Superior Court, County of Sacramento (and the parties expressly consent to exclusive personal jurisdiction and venue before such court).

21. Entire Agreement; Amendments. The Agreement, including the Product Proposal, its exhibits and all valid Change Orders, is the exclusive agreement between the Parties regarding the subject matter contained herein and therein. No change in, modification of, or revision of the Agreement shall be valid unless in writing and signed by duly authorized representatives of both Parties with authority to sign such amendments to the Agreement.

END OF STANDARD TERMS AND CONDITIONS

3 PRODUCT SPECIFICATIONS

Exhibit “B”

Proposal Details Report

11/12/2025

Customer: Salinas Fire Department
Bid Number: 969
Representative Young, Dewayne
Job Number:
Requirements Manager:
Organization: Golden State Fire Apparatus, Inc
Description: Salinas Fire Department - Enforc
Chassis: Enforcer Chassis
Body: Pumper, Medium, Galvanneal, 2nd Gen

OptionCode	Type	Option	ProposalText
0766611		Boiler Plates, Pumper	Golden State Fire ADMIN (SEND SP'S TO TURN PINK), Inc. is pleased to submit a proposal to Salinas Fire Department for a **Pierce® triple combination pumper** per your request for quotation. The following paragraphs will describe in detail the apparatus, construction methods, and equipment proposed. This proposal will indicate size, type, model and make of components parts and equipment, providing proof of compliance with each and every item (except where noted) in the departments advertised specifications. PIERCE MANUFACTURING was founded in 1913. Since then, we have been building bodies with one philosophy, "BUILD THE FINEST". Our skilled craftsmen take pride in their work, which is reflected, in the final product. We have been building fire apparatus since the early "forties" giving Pierce Manufacturing over 75 years of experience in the fire apparatus market. Pierce Manufacturing has built and put into service more than 62,500 apparatus, including more than 33,900 on Pierce custom chassis designed and built specifically for fire and emergency applications. Our Appleton, Wisconsin facility has over 870,000 total square feet of floor space situated on approximately 105 acres of land. Our Bradenton, Florida facility has 300,000 square feet of floor space situated on approximately 38 acres of land. Our beliefs in high ethical standards are carried through in all of our commitments and to everyone with whom we do business. Honesty, Integrity, Accountability and Citizenship are global tenets by which we all live and work. Consequently, we neither engage in, nor have we ever been convicted of price fixing, bid rigging, or collusion in any domestic or international fire apparatus market. Pierce has only one brand of fire apparatus "Pierce", ensuring you are receiving top of the line product that meets your specification. In accordance with the current edition of applicable NFPA standards, this proposal will specify whether the fire department, manufacturer, or apparatus dealership will provide required loose equipment. Images and illustrative material in this proposal are as accurate as known at the time of publication but are subject to change without notice. Images and illustrative material are for reference only and may include optional equipment and accessories and may not include all standard equipment. **GENERAL DESIGN AND CONSTRUCTION** To control quality, ensure compatibility, and provide a single source for service and warranty, the custom cab, chassis, pump module and body will be entirely designed, assembled/welded and painted in Pierce owned manufacturing facilities. This includes, but not limited to the cab weldment, the pumphouse module assembly, the chassis assembly, the body and the electrical system. **QUALITY AND WORKMANSHIP** Pierce has set the pace for quality and workmanship in the fire apparatus field. Our tradition of building the highest quality units with craftsmen second to none has been the rule right from the beginning and we demonstrate that ongoing commitment by: Ensuring all steel welding follows American Welding Society D1.1-2004 recommendations for structural steel welding. All aluminum welding follows American Welding society and ANSI D1.2-2003 requirements for structural welding of aluminum. All sheet metal welding follows American welding Society B2.1-2000 requirements for structural welding of sheet metal. Our flux core arc welding uses alloy rods, type 7000 and is performed to American Welding Society standards A5.20-E70T1. Furthermore, all employees classified as welders are tested and certified to meet the American welding Society codes upon hire and every three (3) years thereafter. Pierce also employs and American Welding Society certified welding inspector in plant during working hours to monitor weld quality. Pierce Manufacturing operates a Quality Management System under the requirements of ISO 9001. These standards sponsored by the International Organization for Standardization (ISO) specify the quality systems that are established by the manufacturer for design, manufacture, installation and service. A copy of the certificate of compliance is included with this proposal. In addition to the Quality Management system, we also employ a Quality Achievement Supplier program to ensure the vendors and suppliers that we utilize meet the high standards we demand. That is just part of our overall "Quality at the Source" program at Pierce. To demonstrate the quality of our products and services, a list of at least five (5) fire departments/municipalities that have purchased vehicles for a second time is provided. **DELIVERY** The apparatus will be delivered under its own power to ensure proper break-in of all components while the apparatus is still under warranty. A qualified delivery representative shall deliver the apparatus and remain for a sufficient length of time to instruct personnel in proper operation, care and maintenance of the equipment delivered. **MANUAL AND SERVICE INFORMATION** At time of delivery, complete operation and maintenance manuals covering the apparatus will be provided. A permanent plate will be mounted in the driver's compartment specifying the quantity and type of fluids required including engine oil, engine coolant, transmission, pump transmission lubrication, pump primer and drive axle. **SAFETY VIDEO** At the time of delivery Pierce will also provide one (1) 39-minute, professionally produced apparatus safety video, in DVD format. A link to the video is also available on the Pierce Training website. This video will address key safety considerations for personnel to follow when they are driving, operating, and maintaining the apparatus, including the following: vehicle pre-trip inspection, chassis operation, pump operation, aerial operation, and safety during maintenance. **PERFORMANCE TESTS** A road test will be conducted with the apparatus fully loaded and a continuous run of no less than

ten (10) miles. During that time the apparatus will show no loss of power, nor will it overheat. The transmission drive shaft or shafts and the axles will run quietly and be free of abnormal vibration or noise. The apparatus when fully loaded will not have less than 25 percent nor more than 50 percent on the front axle, and not less than 50 percent nor more than 75 percent on the rear axle. The apparatus will meet the current edition of applicable NFPA standards acceleration and braking requirements.

SERVICE AND WARRANTY SUPPORT

Pierce dealership support will be provided by Golden State Emergency Vehicle Services by operating in conjunction with a Pierce authorized service center. The service center will have factory-trained mechanics on staff versed in Pierce fire apparatus. The service facility will be located within one hundred fifty (150) miles of the fire department.

In addition to the dealership, Pierce has service facilities located in both, Weyauwega, Wisconsin and Bradenton, Florida. Pierce also maintains a dedicated parts facility of over 100,000 square feet in Appleton, Wisconsin. The parts facility stocks in excess of $5,000,000 in parts dedicated to service and replacement parts. The parts facility employs a staff dedicated solely for the distribution and shipment of service and replacement parts.

Service parts for the apparatus being proposed can be found via Pierceparts.com which, is an interactive online tool that delivers information regarding your specific apparatus as well as the opportunity to register for training classes.

As a Pierce customer you have the ability to view the complete bill of materials for your specific apparatus, including assembly drawings, piece part drawings, and beneficial parts notations. You will also have the ability to search the complete Pierce item master through a parts search function which offers all Pierce SKU's and descriptions offered on all Pierce apparatus. Published component catalogs, which include proprietary systems along with an extensive operator's manual library is available for easy reference.

Pierce Manufacturing maintains a dedicated service and warranty staff of over 35 personnel, dedicated to customer support, which also maintains a 24 hour 7 day a week toll free hot line, four (4) on staff EVTs, and offers hands-on repair and maintenance training classes multiple times a year.

LIABILITY

The successful bidder will defend any and all suits and assume all liability for the use of any patented process including any device or article forming a part of the apparatus or any appliance furnished under the contract.

INSURANCE PROVIDED BY BIDDER

Commercial General Liability Insurance

The successful bidder will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of commercial general liability insurance:

Each Occurrence:
$1,000,000
Products/Completed Operations Aggregate:
$1,000,000
Personal and Advertising Injury:
$1,000,000
General Aggregate:
$2,000,000

Coverage will be written on a Commercial General Liability form. The policy will be written on an occurrence form and will include Contractual Liability coverage for bodily injury and property damage subject to the terms and conditions of the policy. The policy will include Owner as an additional insured when required by written contract.

Commercial Automobile Liability Insurance

The successful bidder will, during the performance of the contract, keep in force at least the following minimum limits of commercial automobile liability insurance and coverage will be written on a Commercial Automobile liability form:

Each Accident Combined Single Limit:
$1,000,000

Umbrella/Excess Liability Insurance

The successful bidder will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of umbrella liability insurance:

Aggregate:
$3,000,000
Each Occurrence:
$3,000,000

The umbrella policy will be written on an occurrence basis and at a minimum provide excess to the bidder's General Liability and Automobile Liability policies.

The required limits can be provided by one (1) or more policies provided all other insurance requirements are met.

Coverage will be provided by a carrier(s) rated A- or better by A.M. Best.

All policies will provide a 30-day notice of cancellation to the named insured. The Certificate of Insurance will provide the following cancellation clause: Should any of the above described polices be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions.

Bidder agrees to furnish owner with a current Certificate of Insurance with the coverages listed above along with the bid. The certificate will show the purchaser as certificate holder.

INSURANCE PROVIDED BY MANUFACTURER

Product Liability Insurance

The manufacturer will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of Product Liability insurance:

Each Occurrence:
$1,000,000
Products/Completed Operations Aggregate:
$1,000,000

Coverage will be written on a Commercial General Liability form. The policy will be written on an occurrence form. The manufacturer's policy will include the owner as additional insured when required by written contract between the Owner and a Pierce authorized dealer.

		Umbrella/Excess Liability Insurance The manufacturer will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of umbrella liability insurance: Each Occurrence: $25,000,000 Aggregate: $25,000,000 The umbrella policy will be written on an occurrence basis and provide excess to the manufacturer's General Liability/Products policies. The required limits can be provided by one (1) or more policies provided all other insurance requirements are met. Coverage will be provided by a carrier(s) rated A- or better by A.M. Best. All policies will provide a 30-day notice of cancellation to the named insured. The Certificate of Insurance will provide the following cancellation clause: Should any of the above described polices be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions. Manufacturer agrees to furnish owner with a current Certificate of Insurance with the coverages listed above along with the bid. The certificate will show the purchaser as the certificate holder.
0661794	Single Source Compliance	**SINGLE SOURCE MANUFACTURER** Pierce Manufacturing, Inc. provides an integrated approach to the design and manufacture of our products that delivers superior apparatus and a dedicated support team. From our facilities, the chassis, cab weldment, cab, pumphouse (including the sheet metal enclosure, valve controls, piping and operators panel) and body will be entirely designed, tested, and hand assembled to the customer's exact specifications. The electrical system either hardwired or multiplexed, will be both designed and integrated by Pierce Manufacturing. The warranties relative to these major components (excluding component warranties such as engine, transmission, axles, pump, etc.) will be provided by Pierce as a single source manufacturer. Pierce's single source solution adds value by providing a fully engineered product that offers durability, reliability, maintainability, performance, and a high level of quality.
0584456	Manufacture Location, Appleton, Wisconsin	Your apparatus will be manufactured in Appleton, Wisconsin.
0584452	RFP Location: Appleton, Wisconsin	
0588609	Vehicle Destination, US	
0670275	Unit to be Similar in some Aspects, Excluding Pump Panel	**SPECIAL INSTRUCTIONS** The apparatus being proposed will be designed and built to match the 35932. However, some variation may be necessary due to changes in our manufacturing processes or our product offering. Revisions in NFPA guidelines and/or other regulations may also affect our ability to match the previous unit.
0816491	Comply NFPA 1900 Changes Effective Jan 1, 2024, With Exceptions	**NFPA 2024 STANDARDS** This unit will comply with the NFPA standards effective January 1, 2024, except for fire department directed exceptions. These exceptions will be set forth in the Statement of Exceptions. Certification of slip resistance of all stepping, standing and walking surfaces will be supplied with delivery of the apparatus. All horizontal surfaces designated as a standing or walking surface that are greater than 48.00" above the ground must be defined by a 1.00" wide line along its outside perimeter. Perimeter markings and designated access paths to destination points will be identified on the customer approval print and are shown as approximate. Actual location(s) will be determined based on materials used and actual conditions at final build. Access paths may pass through hose storage areas and opening or removal of covers or restraints may be required. Access paths may require the operation of devices and equipment such as the aerial device or ladder rack. A plate that is highly visible to the driver while seated will be provided. This plate will show the overall height, length, and gross vehicle weight rating. The manufacturer will have programs in place for training, proficiency testing and performance for any staff involved with certifications. An official of the company will designate, in writing, who is qualified to witness and certify test results.
0533347	Pumper/Pumper with Aerial Device Fire Apparatus	
0588611	Vehicle Certification, Pumper	

0661778	Agency, Apparatus Certification, Pumper/Tanker, U.L.	**NFPA COMPLIANCY** Apparatus proposed by the bidder will meet the applicable requirements of the National Fire Protection Association (NFPA) as stated in current edition at time of contract execution. Fire department's specifications that differ from NFPA specifications will be indicated in the proposal as "non-NFPA". **PUMP TEST** Underwriters Laboratory (UL) will test, approved, and certify the pump. The test results and the pump manufacturer's certification of hydrostatic test; the engine manufacturer's certified brake horsepower curve; and the pump manufacturer's record of pump construction details will be forwarded to the Fire Department. **GENERATOR TEST** If the unit has a generator, Underwriters Laboratory (UL) will test, approved, and certify the generator. The test results will be provided to the Fire Department at the time of delivery. **BREATHING AIR TEST** If the unit has breathing air, Pierce Manufacturing will draw an air sample from the air system and have the sample certified that the air quality meets the requirements of NFPA 1989, *Standard on Breathing Air Quality for Fire and Emergency Services Respiratory Protection.*
0816495	Certification, Vehicle Inspection Program, NFPA 1900	**VEHICLE INSPECTION PROGRAM CERTIFICATION** To assure the vehicle is built to current NFPA 1900 standards, the apparatus, in its entirety, will be third-party, independent, audit-certified through Underwriters Laboratory (UL) that it is built and complies to all applicable standards in the current edition. The certification includes: all design, production, operational, and performance testing of not only the apparatus, but those components that are installed on the apparatus. A placard will be affixed in the driver's side area stating the third party agency, the date, the standard and the certificate number of the whole vehicle audit.
0092138	Highly Customized Product (HCP)	**PRODUCT CHANGES AND IMPROVEMENTS** Our components and processes, as described in this proposal document, are as accurate as known at the time of bid submission, but are subject to change for the purpose of product or process improvements, or changes in industry standards providing the change does not affect the meaning or definition of the bid specifications.
0766110	Consortium, Sourcewell	
0537375	Unit of Measure, US Gallons	
0030006	Bid Bond Not Requested	**BID BOND NOT REQUESTED** A bid bond will not be included. If requested, the following will apply: All bidders will provide a bid bond as security for the bid in the form of a 5 percent bid bond to accompany their bid. This bid bond will be issued by a Surety Company who is listed on the U.S. Treasury Departments list of acceptable sureties as published in Department Circular 570. The bid bond will be issued by an authorized representative of the Surety Company and will be accompanied by a certified power of attorney dated on or before the date of bid. The bid bond will include language, which assures that the bidder/principal will give a bond or bonds as may be specified in the bidding or contract documents, with good and sufficient surety for the faithful performance of the contract, including the Basic One (1) Year Limited Warranty, and for the prompt payment of labor and material furnished in the prosecution of the contract. Notwithstanding any document or assertion to the contrary, any surety bond related to the sale of a vehicle will apply only to the Basic One (1) Year Limited Warranty for such vehicle. Any surety bond related to the sale of a vehicle will not apply to any other warranties that are included within this bid (OEM or otherwise) or to the warranties (if any) of any third party of any part, component, attachment or accessory that is incorporated into or attached to the vehicle. In the event of any contradiction or inconsistency between this provision and any other document or assertion, this provision will prevail.

0816574	Performance Bond, 100% with Warranty Bond, 1 Yr, and Payment Bond, PPI Terms	**PERFORMANCE BOND, 1 YEAR** The successful bidder will furnish a Performance and Payment bond (Bond) equal to 100 percent of the total contract amount within 30 days of the notice of award. Such Bond will be in a form acceptable to the Owner and issued by a surety company included within the Department of Treasury's Listing of Approved Sureties (Department Circular 570) with a minimum A.M. Best Financial Strength Rating of A and Size Category of XV. In the event of a bond issued by a surety of a lesser Size Category, a minimum Financial Strength rating of A+ is required. Bidder and Bidder's surety agree that the Bond issued hereunder, whether expressly stated or not, also includes the surety's guarantee of the vehicle manufacturer's Basic One (1) Year Limited Warranty period included within this proposal. Owner agrees that the penal amount of this bond will be simultaneously amended to 100 percent of the total contract amount upon satisfactory acceptance and delivery of the vehicle(s) included herein. Notwithstanding anything contained within this contract to the contrary, the surety's liability for any warranties of any type will not exceed one (1) year from the date of such satisfactory acceptance and delivery, or the actual Basic One (1) Year Limited Warranty period, whichever is shorter. Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible. If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID: WPUID6112] ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts the order ("Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month. The seller will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order.
0000007	Approval Drawing	**APPROVAL DRAWING** A drawing of the proposed apparatus will be prepared and provided to the purchaser for approval before construction begins. The Pierce sales representative will also be provided with a copy of the same drawing. The finalized and approved drawing will become part of the contract documents. This drawing will indicate the chassis make and model, location of the lights, siren, horns, compartments, major components, etc. A "revised" approval drawing of the apparatus will be prepared and submitted by Pierce to the purchaser showing any changes made to the approval drawing.
0002928	Electrical Diagrams	**ELECTRICAL WIRING DIAGRAMS** Two (2) electrical wiring diagrams, prepared for the model of chassis and body, will be provided.
0649754	Enforcer Chassis	**ENFORCER CHASSIS** The Pierce Enforcer™ is the custom chassis developed exclusively for the fire service. Chassis provided will be a new, tilt-type custom fire apparatus. The chassis will be manufactured in the apparatus body builder's facility eliminating any split responsibility. The chassis will be designed and manufactured for heavy-duty service, with adequate strength, capacity for the intended load to be sustained, and the type of service required. The chassis will be the manufacturer's first line tilt cab.
0000110	Wheelbase	**WHEELBASE** The wheelbase of the vehicle will be 191.50.
0000070	GVW Rating	**GVW RATING** The gross vehicle weight rating will be 43,500#.
0649713	Frame Rails, 10.25" x 3.50" x .375", Saber FR/Enf	**FRAME** The chassis frame will be built with two (2) steel channels bolted to five (5) cross members or more, depending on other options of the apparatus. The side rails will be heat-treated steel measuring 10.25" x 3.50" x 0.375". Each rail will have a section modulus of 16.00 cubic inches, yield strength of 120,000 psi, and a resisting bending moment (rbm) of 1,921,069 inch-pounds.
0648354	Frame Liner, Internal "C", 9.38" x 3.13" x .25", Saber FR/Enf, 26" Qval	**FRAME REINFORCEMENT** A full-length mainframe "C" liner will be provided. The liner will be an internal "C" design, heat-treated steel measuring 9.38" x 3.13" x 0.25". Each reinforcement member will have a section modulus of 3.90 cubic inches, yield strength of 120,000 psi and resisting bending moment (rbm) of 938,762 in-lb.

0630705	Axle, Front, Oshkosh TAK-4, Non Drive, 19,500 lb, Enforcer	**FRONT NON DRIVE AXLE** The Oshkosh TAK-4® front axle will be of the independent suspension design with a ground rating of 19,500 lb. Upper and lower control arms will be used on each side of the axle. Upper control arm castings will be made of 100,000-psi yield strength 8630 steel and the lower control arm casting will be made of 55,000-psi yield ductile iron. The center cross members and side plates will be constructed out of 80,000-psi yield strength steel. Each control arm will be mounted to the center section using elastomer bushings. These rubber bushings will rotate on low friction plain bearings and be lubricated for life. Each bushing will also have a flange end to absorb longitudinal impact loads, reducing noise and vibrations. There will be nine (9) grease fittings supplied, one (1) on each control arm pivot and one (1) on the steering gear extension. The upper control arm will be shorter than the lower arm so that wheel end geometry provides positive camber when deflected below rated load and negative camber above rated load. Camber at load will be zero degrees for optimum tire life. The ball joint bearing will be of low friction design and be maintenance free. Toe links that are adjustable for alignment of the wheel to the center of the chassis will be provided. The wheel ends must have little to no bump steer when the chassis encounters a hole or obstacle. The steering linkage will provide proper steering angles for the inside and outside wheel, based on the vehicle wheelbase. The axle will have a turning angle of up to 45 degrees.
0030264	Suspension, Front TAK-4, 19,500 lb, Qtm/AXT/Imp/Vel/Enf/SFR	**FRONT SUSPENSION** Front Oshkosh TAK-4™ independent suspension will be provided with a minimum ground rating of 19,500 lb. The independent suspension system will be designed to provide maximum ride comfort. The design will allow the vehicle to travel at highway speeds over improved road surfaces and at moderate speeds over rough terrain with minimal transfer of road shock and vibration to the vehicle's crew compartment. Each wheel will have torsion bar type spring. In addition, each front wheel end will also have energy absorbing jounce bumpers to prevent bottoming of the suspension. The suspension design will be such that there is at least 10.00" of total wheel travel and a minimum of 3.75" before suspension bottoms. The torsion bar anchor lock system allows for simple lean adjustments, without the use of shims. One can adjust for a lean within 15 minutes per side. Anchor adjustment design is such that it allows for ride height adjustment on each side. The independent suspension was put through a durability test that simulated 140,000 miles of inner city driving.
0087572	Shock Absorbers, KONI, TAK-4, Qtm/AXT/Imp/Vel/Enf	**FRONT SHOCK ABSORBERS** KONI heavy-duty telescoping shock absorbers will be provided on the front suspension.
0000322	Oil Seals, Front Axle	**FRONT OIL SEALS** Oil seals with viewing window will be provided on the front axle.
0582936	Tires, Front, Goodyear, G289 WHA, 315/80R22.50, 20 ply	**FRONT TIRES** Front tires will be Goodyear® 315/80R22.50 radials, 20 ply G289 WHA tread, rated for 20,400 lb maximum axle load and 68 mph maximum speed.
0019575	Wheels, Front, Alcoa, 22.50" x 9.00", Aluminum, Hub Pilot	The tires will be mounted on Alcoa 22.50" x 9.00" polished aluminum disc wheels with a ten (10) stud, 11.25" bolt circle.
0530458	Axle, Rear, Meritor RS24-160, 24,000 lb, Saber/Enforcer	**REAR AXLE** The rear axle will be a Meritor™, Model RS-24-160, with a capacity of 24,000 lb.
0544250	Top Speed of Vehicle, 65 MPH /104 KPH	**TOP SPEED OF VEHICLE** A rear axle ratio will be furnished to allow the vehicle to reach a top speed of 65 MPH / 104 KPH.
0565379	Suspen, Rear, Single Slipper Spring, 24,000 lb, Saber/Enforcer	**REAR SUSPENSION** The rear suspension will be Standens, semi-elliptical, 3.00" wide x 52.50" long, with a ground rating of 24,000 lb. The spring hangers will be castings. The two (2) top leaves will wrap the forward spring hanger pin, and the rear of the spring will be a slipper style end that will ride in a rear slipper hanger. A steel encased rubber bushing will be used in the spring eye. The steel encased rubber bushing will be maintenance free and require no lubrication.
0000485	Oil Seals, Rear Axle	**REAR OIL SEALS** Oil seals will be provided on the rear axle(s).

0782552	Tires, Rear, Goodyear, Endurance RSA, 12R22.50, LRH, Single	**REAR TIRES** Rear tires will be four (4) Goodyear 12R22.50 radials, load range H, Endurance RSA highway tread, rated for 27,120 lb maximum axle load and 75 mph maximum speed.
0654792	Wheels, Rear, Alcoa-Accuride, 22.50" x 8.25", Aluminum-Steel, Hub Pilot, Single	The outside tires will be mounted on Alcoa® 22.50" x 8.25" polished aluminum disc wheels with a ten (10) stud, 11.25" bolt circle. The inside tires will be mounted on Accuride® 22.50" x 8.25" steel disc wheels with a ten (10) stud, 11.25" bolt circle. An isolator will be provided between the steel and aluminum rims.
0568081	Tire Balancing, Counteract Beads	**TIRE BALANCE** All tires will be balanced with Counteract balancing beads. The beads will be inserted into the tire and eliminate the need for wheel weights.
0819008	No Tire Pressure Indicator, Fire Department Omits, Non-NFPA 2024 Compliant	**TIRE PRESSURE INDICATOR** NFPA 1900, 2024 edition, section 7.14.6 requires each tire be equipped with a visual indicator or monitoring system that indicates tire pressure. Per Fire Department specification, a tire pressure indicator is not on the apparatus as manufactured. This apparatus will be non-compliant to NFPA 1900 standards effective at time of contract execution.
0003245	Axle Hub Covers w/center hole, S/S, Front Axle	**FRONT HUB COVERS** Stainless steel hub covers will be provided on the front axle. An oil level viewing window will be provided.
0012045	Mud Flap, Rear, Pierce Logo	**MUD FLAPS** Mud flaps with a Pierce logo will be installed behind the rear wheels.
0544802	Chocks, Wheel, SAC-44-E, Folding, (Up to 44" Diameter Tires)	**WHEEL CHOCKS** There will be two (2) pairs of folding Ziamatic, Model SAC-44-E, aluminum alloy, Quick-Choc wheel blocks, with easy-grip handle provided.
0544806	Mounting Brackets, Chocks, SAC-44-E, Folding, Horizontal	**Wheel Chock Brackets** There will be two (2) pairs of Zico, Model SQCH-44-H, horizontal mounting wheel chock brackets provided for the Ziamatic, Model SAC-44-E, folding wheel chocks. The brackets will be made of aluminum and consist of a quick release spring loaded rod to hold the wheel chocks in place. The brackets will be mounted forward of the right side rear tire, rearward of the right side rear tire and one (1) forward and one (1) rearward of the left side rear tire.
0820509	ESC/ABS/ATC Wabco Brake System, Single Rear Axle, NFPA 1900/ULC	**ELECTRONIC STABILITY CONTROL** A vehicle control system will be provided as an integral part of the ABS brake system from Meritor Wabco. The system will monitor and update the lateral acceleration of the vehicle and compare it to a critical threshold where a side roll event may occur. If the critical threshold is met, the vehicle control system will automatically reduce engine RPM, engage the engine retarder (if equipped), and selectively apply brakes to the individual wheel ends of the front and rear axles to reduce the possibility of a side roll event. The system will monitor directional stability through a lateral accelerometer, steer angle sensor and yaw rate sensor. If spinout or drift out is detected, the vehicle control system will selectively apply brakes to the individual wheel ends of the front and rear axles to bring the vehicle back to its intended direction. **ANTI-LOCK BRAKE SYSTEM** The vehicle will be equipped with a Wabco 4S4M, anti-lock braking system. The ABS will provide a four (4) channel anti-lock braking control on both the front and rear wheels. A digitally controlled system that utilizes microprocessor technology will control the anti-lock braking system. Each wheel will be monitored by the system. When any wheel begins to lockup, a signal will be sent to the control unit. This control unit will then reduce the braking of that wheel for a fraction of a second and then reapply the brake. This anti-lock brake system will eliminate the lockup of any wheel thus helping to prevent the apparatus from skidding out of control. **AUTOMATIC TRACTION CONTROL** An anti-slip feature will be included with the ABS. The Automatic Traction Control will be used for traction in poor road and weather conditions. The Automatic Traction Control will act as an electronic differential lock that will not allow a driving wheel to spin, thereby supplying traction at all times. The ABS electronic control unit (ECU) will work with the engine ECU, sharing information concerning wheel slip. Engine ECU will use information to control engine speed, allowing only as much throttle application as required for the available traction, regardless of how much the driver is asking for. An "off road traction" switch will be provided on the instrument panel. Activation of the switch will allow additional tire slip to let the truck climb out and get on top of deep snow or mud.

0030185	Brakes, Knorr/Bendix 17", Disc, Front, TAK-4	**BRAKES** The service brake system will be full air type. The front brakes will be Knorr/Bendix disc type with a 17.00" ventilated rotor for improved stopping distance. The brake system will be certified, third party inspected, for improved stopping distance.
0509206	Brakes, Meritor, EX225, Disc Plus, Rear, Single Axle	The rear brakes will be Meritor™, Disc Plus, Model EX225, disc operated with automatic slack adjusters and a 17.00" ventilated rotor for improved stopping distance.
0020784	Air Compressor, Brake, Cummins/Wabco 18.7 CFM	**BRAKE SYSTEM AIR COMPRESSOR** The air compressor will be a Cummins/WABCO with 18.7 cubic feet per minute output.
0644232	Brake Reservoirs, 4,272 Cubic Inch Minimum Capacity, Saber FR/Enforcer	**BRAKE SYSTEM** The brake system will include: Brake treadle valve Heated automatic moisture ejector on air dryer Total air system minimum capacity of 4,272 cubic inches Two (2) air pressure gauges with a red warning light and an audible alarm, that activates when air pressure falls below 60 psi Spring set parking brake system Parking brake operated by a push-pull style control valve A parking "brake on" indicator light on instrument panel Park brake relay/inversion and anti-compounding valve, in conjunction with a double check valve system, with an automatic spring brake application at 40 psi A pressure protection valve to prevent all air operated accessories from drawing air from the air system when the system pressure drops below 80 psi (550 kPa) 1/4 turn drain valves on each air tank The air tank will be primed and painted to meet a minimum 750 hour salt spray test. The air tanks will be painted same as frame color. To reduce the effects of corrosion, the air tank will be mounted with stainless steel brackets.
0644228	Air Dryer, Wabco System Saver 1200 IWT, Heated, 10" Frame, Standen, SFR/Enf	**BRAKE SYSTEM AIR DRYER** The air dryer will be a WABCO System Saver 1200 IWT, with internal wet tank, spin-on coalescing filter cartridge and 100 watt heater.
0000790	Brake Lines, Nylon	**BRAKE LINES** Color-coded nylon brake lines will be provided. The lines will be wrapped in a heat protective loom in the chassis areas that are subject to excessive heat.
0813346	Inlet/Outlet, Air, w/Disconnect Fitting, 1/4 Turn Valve, Location	**AIR INLET/OUTLET** One (1) air inlet/outlet will be installed with the female coupling located on the driver side pump panel. This system will tie into the "wet" tank of the brake system and include a check valve in the inlet line and an 85 psi pressure protection valve in the outlet line. The air outlet will be controlled by a 1/4 turn valve. A mating male fitting will be provided with the loose equipment. The air inlet will allow a shoreline air hose to be connected to the vehicle. This will allow station air to be supplied to the brake system of the vehicle to insure constant air pressure.
0675244	All Wheel Lock-up, Single Prk Brk Control	**ALL WHEEL LOCK-UP** An all wheel lock-up system will be installed which will apply air to the front brakes and use the spring brake at the rear. Front brakes will apply when standard rear parking brake control valve is activated.
0615609	Fittings, Compression Type, Entire Apparatus, Single Rear Axle	**COMPRESSION FITTINGS ONLY** Any nylon tube on the apparatus that is pneumatic will be plumbed with compression type fittings where applicable. Push lock fittings will not be acceptable for any pneumatic nylon tube plumbing.

0808535		Engine, Cummins X10, 450 hp, 1250 lb-ft, W/OBD, EPA 2027, Saber FR/Enforcer	**ENGINE** The chassis will be powered by an electronically controlled engine as described below: Make: Cummins Model: X10 Power: 450 hp at 2100 rpm Torque: 1250 lb-ft at 1200 rpm Governed Speed: 2200 rpm Emissions Level: EPA 2027 Fuel: Diesel Cylinders: Six (6) Displacement: 604 cubic inches (9.9L) Starter: Delco 39MT™ Fuel Filters: Spin-on style primary filter with water separator and water-in-fuel sensor. Secondary spin-on style filter. The engine will include On-board diagnostics (OBD), which provides self diagnostic and reporting. The system will give the owner or repair technician access to state of health information for various vehicle sub systems. The system will monitor vehicle systems, engine and after treatment. The system will illuminate a malfunction indicator light on the dash console if a problem is detected. The engine will be filled with FA-4 10W30 oil as required by Cummins.
0000000	STF	Engine Contingency Adjustment	
0001244		High Idle w/Electronic Engine, Custom	**HIGH IDLE** A high idle switch will be provided, inside the cab, on the instrument panel, that will automatically maintain a preset engine rpm. A switch will be installed, at the cab instrument panel, for activation/deactivation. The high idle will be operational only when the parking brake is on and the truck transmission is in neutral. A green indicator light will be provided, adjacent to the switch. The light will illuminate when the above conditions are met. The light will be labeled "OK to Engage High Idle."
0687994		Engine Brake, Jacobs Compression Brake, Cummins Engine	**ENGINE BRAKE** A Jacobs® engine brake is to be installed with the controls located on the instrument panel within easy reach of the driver. The driver will be able to turn the engine brake system on/off and have a high, medium and low setting. The engine brake will activate when the system is on and the throttle is released. The high setting of the brake application will activate and work simultaneously with the variable geometry turbo (VGT) provided on the engine. The engine brake will be installed in such a manner that when the engine brake is slowing the vehicle the brake lights are activated. The ABS system will automatically disengage the auxiliary braking device, when required.
0644227		Clutch, Fan, Air Actuated, Saber FR/Enforcer	**CLUTCH FAN** A fan clutch will be provided. The fan clutch will be automatic when the pump transmission is in "Road" position, and constantly engaged when in "Pump" position.
0640477		Air Intake, Metal Screen, Saber FR/Enforcer	**ENGINE AIR INTAKE** The engine air intake will be located above the engine cooling package. It will draw fresh air from the front of the apparatus through the radiator grille. A stainless steel metal screen will be installed at the inlet of the air intake system that will meet current edition of applicable NFPA standards. The air cleaner and stainless steel screen will be easily accessible by tilting the cab.
0814375		Exhaust System, Horizontal, Right Side	**EXHAUST SYSTEM** The exhaust system will be stainless steel from the turbo to the engine's aftertreatment device. The exhaust system will include an aftertreatment device to meet current EPA standards. An insulation wrap will be provided on all exhaust pipe between the turbo and the aftertreatment device to minimize the transfer of heat to the cab. The exhaust will terminate horizontally ahead of the right side rear wheels and will be flush with the body rub rail. The exhaust pipes will be aluminized steel. There will be an aluminized steel exhaust diffuser with a standard straight tip on the end provided to reduce the temperature of the exhaust as it exits. Heat deflector shields will be provided to isolate chassis and body components from the heat of the tailpipe diffuser.

0816172	Adapter, Exhaust, Plymovent Bladder, for 6" or 7" Diffuser Outlet	**EXHAUST MODIFICATION** An adapter for the Plymovent bladder exhaust extraction system will be provided on the end of the tail pipe.
0788765	Radiator, Saber FR/Enforcer	**RADIATOR** The radiator and the complete cooling system will meet or exceed the current edition of applicable NFPA and engine manufacturer cooling system standards. For maximum corrosion resistance and cooling performance, the entire radiator core will be constructed using long life aluminum alloy. The radiator core will consist of aluminum fins, having a serpentine design, brazed to aluminum tubes. The radiator core will have a minimum front area of 1060 square inches. Supply tank will be made of heavy duty glass-reinforced nylon and the return tank will be made of aluminum. Both tanks will be crimped onto the core assembly using header tabs and a compression gasket to complete the radiator core assembly. There will be a full steel frame around the inserts to enhance cooling system durability and reliability. The radiator will be compatible with commercial antifreeze solutions. The radiator assembly will be isolated from the chassis frame rails with rubber isolators to prevent the development of leaks caused by twisting or straining when the apparatus operates over uneven terrain. The radiator will include a de-aeration/expansion tank. For visual coolant level inspection, the radiator will have a built-in sight glass. The radiator will be equipped with a 15 psi pressure relief cap. A drain port will be located at the lowest point of the cooling system and/or the bottom of the radiator to permit complete flushing of the coolant from the system. Shields or baffles will be provided to prevent recirculation of hot air to the inlet side of the radiator.
0001090	Cooling Hoses, Rubber	**COOLANT LINES** Gates, or Goodyear, rubber hose will be used for all engine coolant lines installed by Pierce Manufacturing. Hose clamps will be stainless steel constant torque type to prevent coolant leakage. They will expand and contract according to coolant system temperature thereby keeping a constant clamping pressure on the hose.
0051125	Fuel Tank, 75 Gallon, Left Side Fill, Qtm/AXT/Vel/Imp/SFR/Enf	**FUEL TANK** A 75 gallon fuel tank will be provided and mounted at the rear of the chassis. The tank will be constructed of 12-gauge, hot rolled steel. It will be equipped with swash partitions and a vent. To eliminate the effects of corrosion, the fuel tank will be mounted with stainless steel straps. A 0.75" drain plug will be located in a low point of the tank for drainage. A fill inlet will be located on the left hand side of the body and is covered with a hinged, spring loaded, stainless steel door that is marked "Ultra Low Sulfur - Diesel Fuel Only." The fuel door will be polished stainless steel. A 0.50" diameter vent will be installed from tank top to just below fuel fill inlet. The fuel tank will meet all FHWA 393.67 requirements including a fill capacity of 95 percent of tank volume.
0001129	Lines, Fuel	All fuel lines will be provided as recommended by the engine manufacturer.
0595087	DEF Tank, 4.5 Gallon, LS Fill, Forward of Rear Axle	**DIESEL EXHAUST FLUID TANK** A 4.5 gallon diesel exhaust fluid (DEF) tank will be provided and mounted in the left side body forward of the rear axle. A 0.50" drain plug will be provided in a low point of the tank for drainage. A fill inlet will be located on the left side of the body and be covered with a hinged, spring loaded, polished stainless steel door that is marked "Diesel Exhaust Fluid Only". The tank will meet the engine manufacturers requirement for 10 percent expansion space in the event of tank freezing. The tank will include an integrated heater unit that utilizes engine coolant to thaw the DEF in the event of freezing.
0723716	Fuel Priming Pump, Electronic, Automatic, Cummins, No Swt Req'd	**FUEL PRIMING PUMP** A Cummins automatic electronic fuel priming pump will be integrated as part of the engine.
0552607	Shutoff Valves (2), Fuel Line @ Filter	**FUEL SHUTOFF** A shutoff valve will be installed in the fuel line, on both sides of the fuel filter.
0699437	Cooler, Chassis Fuel, Not Req'd.	
0592809	Fuel Fill, Lower	**FUEL FILL LOWERED** The fuel fill will be lowered.
0690880	No Selection Required From This Category	

0887559	Trans, Allison 6th Gen, 3000 EVS P, w/Prognostics, Imp/Vel/SFR/Enf	**TRANSMISSION** An Allison 6th generation, Model EVS 3000P, electronic torque converting automatic transmission will be provided. The transmission will be equipped with prognostics to monitor oil life, filter life, and transmission health. A wrench icon on the shift selector's digital display will indicate when service is due. Two (2) PTO openings will be located on both sides of converter housing (positions 4 o'clock and 8 o'clock) as viewed from the rear. A transmission temperature gauge with amber light and audible alarm will be installed on the cab dash.
0625329	Transmission, Shifter, 5-Spd, Push Button, 3000 EVS	**TRANSMISSION SHIFTER** A five (5)-speed push button shift module will be mounted to right of driver on console. Shift position indicator will be indirectly lit for after dark operation. The transmission ratio will be: 1st 3.49 to 1.00 2nd 1.86 to 1.00 3rd 1.41 to 1.00 4th 1.00 to 1.00 5th 0.75 to 1.00 R 5.03 to 1.00
0684459	Transmission Oil Cooler, Modine, External	**TRANSMISSION COOLER** A Modine plate and fin transmission oil cooler will be provided using engine coolant to control the transmission oil temperature.
0024895	Mode, Downshift, Aggressive downshift to 2nd, w/engine brake, 5 speed	**DOWNSHIFT MODE (w/engine brake)** The transmission will be provided with an aggressive downshift mode. This will provide earlier transmission downshifts to 2nd gear, resulting in improved engine braking performance.
0801878	Fluid, 3000 Series Trans, Allison Approved TES-668 Synthetic, IPOS, Custom	**TRANSMISSION FLUID** The transmission will be provided with TranSynd, or other Allison approved TES-668 heavy duty synthetic transmission fluid.
0001370	Driveline, Spicer 1710	**DRIVELINE** Drivelines will be a heavy-duty metal tube and be equipped with Spicer® 1710 universal joints. The shafts will be dynamically balanced before installation. A splined slip joint will be provided in each driveshaft where the driveline design requires it. The slip joint will be coated with Glidecoat® or equivalent.
0669988	Steering, Sheppard M110 w/Tilt, TAK-4, Eaton Pump, w/Cooler	**STEERING** Dual Sheppard, Model M110, steering gears, with integral heavy-duty power steering, will be provided. For reduced system temperatures, the power steering will incorporate an air to oil cooler and an Eaton, Model VN20, hydraulic pump with integral pressure and flow control. All power steering lines will have wire braded lines with crimped fittings. A tilt and telescopic steering column will be provided to improve fit for a broader range of driver configurations.
0605356	Steering Wheel, 4 Spoke without Controls, Saber FR/Enforcer	**STEERING WHEEL** The steering wheel will be 18.00" in diameter, have tilting and telescoping capabilities, and a 4-spoke design.
0550144	Logo/Emblem, on Horn Button	**LOGO AND CUSTOMER DESIGNATION ON HORN BUTTON** The steering wheel will have an emblem containing the Pierce logo and customer name. The emblem will have three (3) rows of text for the customer's department name. There will be a maximum of eight (8) characters in the first row, 11 characters in the second row and 11 characters in the third row. The first row of text will be: EVERYBODY The second row of text will be: GOES The third row of text will be: HOME

0624298	Bumper, 16" Extended, Saber FR/Enforcer	**BUMPER** A one (1) piece, ten (10) gauge, 304-2B type polished stainless steel bumper, minimum of 10.00" high, will be attached to a bolted modular extension frame constructed of 50,000 psi tensile steel "C" channel mounted directly behind it to provide adequate support strength. The bumper will be extended 16.00" from front face of cab. **Gravel Pan** A gravel pan, constructed of bright aluminum treadplate, will be furnished between the bumper and cab face. The gravel pan will be properly supported from the underside to prevent flexing and vibration of the aluminum treadplate.
0640199	Tray, Hose, Center, 16" Bumper, Outside Air Horns	**CENTER HOSE TRAY** A hose tray, constructed of aluminum, will be placed in the center of the bumper extension. The tray will have a capacity of 100' of 1.75" double jacket cotton-polyester hose. Black rubber grating will be provided at the bottom of the tray. Drain holes are also provided.
0630809	Cover, Aluminum Treadplate, One (1) D-Ring Latch, Hose Tray, Notched	**Center Hose Tray Cover** A bright aluminum treadplate cover will be provided over the center hose tray. The cover will be "notched" allowing the hose to be pre connected to hose connection. The cover will be attached with a stainless steel hinge. A D-ring latch will secure the cover in the closed position and a pneumatic stay arm will hold the cover in the open position. The arm will be located right side.
0614646	No Lift & Tow Package, Imp/Vel, AXT, SFR/Enf	
0628336	Tow Eyes, Painted, Below Deck, Color Feature	**TOW EYES** Two (2) painted steel tow eyes will be installed under the bumper and attached to the front frame members. The tow eyes will be designed and positioned to allow up to a 6,000 lb straight horizontal pull in line with the centerline of the vehicle. The tow eyes will not be used for lifting of the apparatus. The inner and outer edges of the tow eyes will have a .25" radius. The tow eyes will be painted red #90.
0030434	Travel Stops, Front Inlet/Outlet Swivel, Qty & Location	**SWIVEL STOPS** Installed on the front bumper extension will be two (2) sets of stainless steel rods to limit the travel of a front outlet or inlet swivel. Two (2) stainless steel rods, for each application, will be threaded into the bumper deck and mounted both IPO flange bolts on swivel closest to the cab.

0648332	Cab, Enforcer, 7010	**CAB** The Enforcer cab will be designed specifically for the fire service and manufactured by the chassis builder. The cab will be built by the apparatus manufacturer in a facility located on the manufacturer's premises. For reasons of structural integrity and enhanced occupant protection, the cab will be a heavy duty design, constructed to the following minimal standards. The cab will have 12 main vertical structural members located in the A-pillar (front cab corner posts), B-pillar (side center posts), C-pillar (rear corner posts), and rear wall areas. The A-pillar will be constructed of solid A356-T5 aluminum castings. The B-pillar and C-pillar will be constructed from 0.13" wall extrusions. The rear wall will be constructed of two (2) 2.00" x 2.00" outer aluminum extrusions and two (2) 2.00" x 1.00" inner aluminum extrusions. All main vertical structural members will run from the floor to 4.625" x 3.864" x 0.090" thick roof extrusions to provide a cage-like structure with the A-pillar and roof extrusions being welded into a 0.25" thick corner casting at each of the front corners of the roof assembly. The front of the cab will be constructed of a 0.13" firewall plate, covered with a minimum 0.090" front skin thickness, and reinforced with a full width x 0.50" thick cross-cab support located just below the windshield and fully welded to the engine tunnel. The cross-cab support will run the full width of the cab and weld to each A-pillar, the 0.13" firewall plate, and the front skin. The cab floors will be constructed of 0.125" thick aluminum plate and reinforced at the firewall with an additional 0.375" thick cross-floor support providing a total thickness of 0.50" of structural material at the front floor area. The front floor area will also be supported with two (2) triangular 0.30" wall extrusions that also provides the mounting point for the cab lift. This tubing will run from the floor wireway of the cab to the engine tunnel side plates, creating the structure to support the forces created when lifting the cab. The cab will be 96.00" wide (outside door skin to outside door skin) to maintain maximum maneuverability. The centerline of front axle to the rear of the cab will be 70.00" long. The forward cab section will have an overall height (from the cab roof to the ground) of approximately 99.00". The crew cab section will have a 10.00" raised roof, with an overall cab height of approximately 109.00". The overall height listed will be calculated based on a truck configuration with the lowest suspension weight rating, the smallest diameter tires for the suspension, no water weight, no loose equipment weight, and no personnel weight. Larger tires, wheels, and suspension will increase the overall height listed. The floor to ceiling height inside the crew cab will be 64.50" in the center and outboard positions. The crew cab floor will measure 46.00" from the rear wall to the back side of the rear facing seat risers. The medium block engine tunnel, at the rearward highest point (knee level), will measure 61.50" to the rear wall. The big block engine tunnel will measure between 45.00" and 51.50" to the rear wall. The crew cab will be a totally enclosed design with the interior area completely open to improve visibility and verbal communication between the occupants. The cab will be a full tilt cab style. A 3-point cab mount system with rubber isolators will improve ride quality by isolating chassis vibrations from the cab. **CAB ROOF DRIP RAIL** For enhanced protection from inclement weather, a drip rail will be furnished on the sides of the cab. The drip rail will be painted to match the cab roof, and bonded to the sides of the cab. The drip rail will extend the full length of the cab roof. **FENDER LINERS** Full circular inner fender liners in the wheel wells will be provided. **PANORAMIC WINDSHIELD** A one (1)-piece safety glass windshield will be provided with over 2,775 square inches of clear viewing area. The windshield will be full width and will provide the occupants with a panoramic view. The windshield will consist of three (3) layers: outer light, middle safety laminate, and inner light. The outer light layer will provide superior chip resistance. The middle safety laminate layer will prevent the windshield glass pieces from detaching in the event of breakage. The inner light will provide yet another chip resistant layer. The cab windshield will be bonded to the aluminum windshield frame using a urethane adhesive. A custom frit pattern will be applied on the outside perimeter of the windshield for a finished automotive appearance. **WINDSHIELD WIPERS** Three (3) electric windshield wipers with washer will be provided that meet FMVSS and SAE requirements. The washer reservoir will be able to be filled without raising the cab.
0647919	Engine Tunnel, ISL, Spray Insulation, Saber FR/Enforcer	**ENGINE TUNNEL** Engine hood side walls will be constructed of 0.375" aluminum. The top will be constructed of 0.125" aluminum and will be tapered at the top to allow for more driver and passenger elbow room. The engine hood will be insulated for protection from heat and sound. The noise insulation keeps the dBA level within the limits stated in the current edition of applicable NFPA standards. The engine tunnel will be no higher than 17.00" off the crew cab floor.
0887601	Cab Insulation, Enforcer/Saber FR	**INTERIOR CAB INSULATION** The cab will include 1.00" insulation in the ceiling, 1.50" insulation in the side walls, a minimum of 1.00" insulation in the crew cab floor, and 2.00" insulation in the rear wall to maximize acoustic absorption and thermal insulation.

0633594	Rear Wall, Interior, Adjustable Seating	**INTERIOR CREW CAB REAR WALL ADJUSTABLE SEATING (PATENT PENDING)** The interior rear wall of the crew cab will have mounting holes every 2.75" to allow for adjustability of the forward facing crew cab seating along the rear wall. Seats will be adjustable with use of simple hand tools allowing departments flexibility of their seating arrangement should their department needs change.
0632103	Rear Wall, Exterior, Cab, Saber FR/Enforcer	**CAB REAR WALL EXTERIOR COVERING** The exterior surface of the rear wall of the cab will be overlaid with bright aluminum treadplate except for areas that are not typically visible when the cab is lowered.
0639726	Cab Lift, Elec/Hyd, Manual Override, Unlocked Ind Light, Saber FR/Enforcer	**CAB LIFT** A hydraulic cab lift system will be provided consisting of an electric powered hydraulic pump, dual lift cylinders, and necessary hoses and valves. Hydraulic pump will have a manual override for backup in the event of electrical failure. Lift controls will be located on the right side pump panel or front area of the body in a convenient location. A "cab unlocked" indicator light will be located at the controls that will indicate when the cab is not in the locked position for safe road travel. The cab will be capable of tilting 43 degrees to accommodate engine maintenance and removal. The cab will be locked down by a 2-point normally closed spring loaded hook type latch that fully engages after the cab has been lowered. The system will be hydraulically actuated to release the normally closed locks when the cab lift control is in the raised position and cab lift system is under pressure. When the cab is completely lowered and system pressure has been relieved, the spring loaded latch mechanisms will return to the normally closed and locked position. The hydraulic cylinders will be equipped with a velocity fuse that protects the cab from accidentally descending when the control is located in the tilt position. For increased safety, a redundant mechanical stay arm will be provided that must be manually put in place on the left side between the chassis and cab frame when the cab is in the raised position. This device will be manually stowed to its original position before the cab can be lowered. **Cab Lift Interlock** The cab lift system will be interlocked to the parking brake. The cab tilt mechanism will be active only when the parking brake is set and the ignition switch is in the on position. If the parking brake is released, the cab tilt mechanism will be disabled.
0751131	Grille, Bright Finished, Painted Mesh Screen, Front of Cab, Enforcer	**GRILLE** An aluminum mesh grille screen, inserted behind a bright finished grille surround, will be provided on the front center of the cab. The mesh screen will be painted black #101.
0002224	Scuffplates, S/S At Cab Door Jambs, 4-Door Cab	**DOOR JAMB SCUFFPLATES** All cab door jambs will be furnished with a 1.00" polished stainless steel scuffplate, mounted on the striker side of the jamb.
0620047	Scuffplates, S/S Corner Guard, Polished, Rear Cab Corners, 2"	**SCUFFPLATES, REAR CAB CORNER GUARDS** Both rear cab corners will be furnished with a full height, polished stainless steel corner guard scuffplate. The guard will extend 2.00" from the corner to protect paint from damage when pulling items (such as booster hose) around the cab.
0647932	Not Required, Trim, S/S Band, Across Cab Face, AXT/Saber/Enforcer	
0015440	No Chrome Molding, On side of cab	
0569263	Mirrors, Retrac, West Coast Style, Remote, w/Remote Convex	**MIRRORS** A Retrac Aerodynamic, Model 613295, dual vision, motorized, west coast style mirror with chrome finish will be mounted on each side of the front cab door with spring loaded retractable arms. The flat glass and convex glass will be adjustable with a remote control within reach of the driver.

0648170	Door, Half-Height, Saber FR/Enforcer 4-Door Cab, Raised Roof	**DOORS** To enhance entry and egress to the cab, the forward cab door openings will be a minimum of 37.50" wide x 63.37" high. The crew cab doors will be located on the sides of the cab and will be constructed in the same manner as the forward cab doors. The crew cab door openings will be a minimum of 34.30" wide x 73.25" high. The forward cab and crew cab doors will be constructed of extruded aluminum with a nominal material thickness of 0.093". The exterior door skins will be constructed from 0.090" aluminum. A customized, vertical, pull-down type door handle will be provided on the exterior of each cab door. The finish of the door handle will be chrome/black. The exterior handle will be designed specifically for the fire service to prevent accidental activation, and will provide 4.00" wide x 2.00" deep hand clearance for ease of use with heavy gloved hands. Each door will also be provided with an interior flush, open style paddle handle that will be readily operable from fore and aft positions, and be designed to prevent accidental activation. The interior handles will provide 4.00" wide x 1.25" deep hand clearance for ease of use with heavy gloved hands. The cab doors will be provided with both interior (rotary knob) and exterior (keyed) locks exceeding FMVSS standards. The keys will be Model 751. The locks will be capable of activating when the doors are open or closed. The doors will remain locked if locks are activated when the doors are opened, then closed. A full length, heavy duty, stainless steel, piano-type hinge with a 0.38" pin and 11 gauge leaf will be provided on all cab doors. There will be double automotive-type rubber seals around the perimeter of the door framing and door edges to ensure a weather-tight fit. A chrome grab handle will be provided on the inside of each cab door for ease of entry. A red webbed grab handle will be installed on the crew cab door stop strap. The grab handles will be securely mounted. The bottom cab step at each cab door location will be located below the cab doors and will be exposed to the exterior of the cab.
0655543	Door Panel, Brushed Stainless Steel, Saber/Enforcer 4-Door Cab	**Door Panels** The inner cab door panels will be constructed out of brushed stainless steel.
0630636	Controls, Electric Roll-Up Windows, 4dr, 4 Driver Controls, Saber FR/Enforcer	**ELECTRIC OPERATED CAB DOOR WINDOWS** All four (4) cab doors will be equipped with electric operated windows with one (1) flush mounted automotive style switch on each door. The driver's door will have four (4) switches, one (1) to control each door window. Each switch will allow intermittent or auto down operation for ease of use. Auto down operation will be actuated by holding the window down switch for approximately 1 second.
0528251	Electric Door Locks, Cab Doors, QXS, AXT, Sab, Enf	**ELECTRIC CAB DOOR LOCKS** The front driver and officer doors will have a door lock master switch that will control all front and rear crew cab door locks. Each rear crew cab door will have its own lock control. There will be one (1) concealed switch located in an easily accessible chassis specific location that will unlock all the doors.
0528263	Key Pad, Electric Door locks, DS & PS, QXS, AXT, Sab, Enf	**KEY PAD FOR ELECTRIC DOOR LOCKS** For improved convenience, the cab door locks will include a Trimark keypad entry system to provide complete keyless entry to the cab. There will be two (2) keypads provided, located one (1) each side of the cab behind the front cab doors. The keypads will include visual and audio feedback to confirm activation and acknowledge correct entry code. For enhanced night time use, the keypads will be lighted. For increased security, the system will allow over 3,000 possible code combinations.
0633615	Steps, 4-Door Cab, Reduced Bottom Step, Saber FR/Enforcer	**CAB STEPS** The forward cab and crew cab access steps will be a full size two (2) step design to provide largest possible stepping surfaces for safe ingress and egress. The bottom steps will be designed with a grip pattern punched into bright aluminum treadplate material to provide support, slip resistance, and drainage. The bottom steps will be a bolt-in design to minimize repair costs should they need to be replaced. The forward cab steps will be a minimum 25.00" wide, and the crew cab steps will be 21.65" wide with an 8.00" minimum depth. The inside cab steps will not exceed 16.50" in height. The vertical surfaces of the step well will be aluminum treadplate.
0770194	Handrail, Exterior, Knurled, Alum, 4-Door Cab	**CAB EXTERIOR HANDRAILS** A 1.25" diameter slip-resistant, knurled aluminum handrail will be provided adjacent to each cab and crew cab door opening to assist during cab ingress and egress.

0892638	Lights, Cab & Crw Cab Acs Stps, P25, LED w/Bezel, 6lts	**STEP LIGHTS** There will be six (6) white LED step lights with chrome housing installed for cab and crew cab access steps. One (1) light for the left side cab access steps. Two (2) lights for the left side crew cab access steps. Two (2) lights for the right side crew cab access steps. One (1) light for the right side cab access step. In order to ensure exceptional illumination, each light will provide a minimum of 25 foot-candles (fc) covering an entire 15" x 15" square placed ten (10) inches below the light and a minimum of 1.5 fc covering an entire 30" x 30" square at the same ten (10) inch distance below the light. The lights will be activated when the battery switch is on and the adjacent door is opened.
0583698	Fenders, S/S on cab, Extra Wide, Saber/Enf	**FENDER CROWNS** Stainless steel fender crowns will be installed at the cab wheel openings.
0042105	No Windows, Side of Crew Cab	
0012090	Not Required, Windows, Front/Side of raised roof	
0779033	Not Required, Windows Rear of Crew Cab, Saber FR/Enforcer	
0813747	Compt, 16.50 W x 28 H x 15 D, Ea Side C/C, Dbl Pan, 2.5" Blw, 70" SFR/Enf	**STORAGE COMPARTMENTS** Provided on each side of the cab, to the rear of the crew cab access doors, will be a storage compartment. The compartments will be 16.50" wide x 28.00" high x 15.00" deep. The floor of each compartment will extend 2.50" below the cab. The exterior of the compartments that extend below the cab will be covered with aluminum treadplate. There will be two (2) reverse hinged double pan doors painted to match the cab exterior with a non-locking D-Ring latch, one (1) on each side of the cab. A pneumatic stay arm for each exterior door will be provided as a door stop. The clear door openings will be 10.25" wide x 22.50" high. The compartment interior will be painted to match the cab interior. **Compartment Light** There will be two (2) white LED strip lights provided, one (1) each hinged side of compartment door openings.
0809595	Arm Rest, Side of Engine Tunnel, Each	**ARM REST ON SIDE OF ENGINE TUNNEL** There will be two (2) padded arm rest(s) provided on the side of the engine tunnel, One (1) LS and One (1) RS of Engine Tunnel. The arm rest padding will match the seat upholstery.
0619947	Lip, Dash Board, 1.00" Aluminum Angle Lip, Officer Side	**EQUIPMENT MOUNTING AREA** There will be an aluminum angle with a 1.00" lip installed on the dash to prevent items from sliding off the dash panel. The angle will run full length across the front, flat portion of the dashboard closest to the officer. The lip will be painted to match the cab interior.
0722796	Dash, Poly, Saber FR/Enforcer	**CAB DASH** The driver side dash, switch panel located to the right of the driver, and center console will be an easily removable high impact resistant polymer cover. The instrument gauge cluster will be surrounded with a high impact ABS plastic contoured to the same shape of the instrument gauge cluster. The officer side dash will be a flat top design with an upper beveled edge to provide easy maintenance and will be constructed out of aluminum and painted to match the cab interior.
0634206	Mounting Provisions, 1/4" Alum, Full Engine Tunnel, Saber FR/Enforcer	**MOUNTING PLATE ON ENGINE TUNNEL** Equipment installation provisions will be installed on the engine tunnel. A 0.25" smooth aluminum plate will be bolted to the top surface of the engine tunnel. The plate will follow the contour of the engine tunnel and will run the entire length of the engine tunnel. The plate will be spaced off the engine tunnel 1.00" to allow for wire routing below the plate. The mounting surface will be painted to match the cab interior.
0606278	Tray, Equipment Mounting, Aluminum, Lip, Size	**EQUIPMENT MOUNTING TRAY(S)** There will be two (2) tray(s) for mounting of equipment located top of the engine tunnel, please leave loose until final. Each tray will have a 1.00" lip on four (4) sides. The size of the tray(s) will be 13"W x 22"L x 1"D for the engine tunnel. Each tray will be fabricated from aluminum and will be painted to match the cab interior. Tray not intended for storage of loose equipment. Items stored on tray will be permanently attached to meet current edition of applicable NFPA standards.

0750824	Cab Interior, Vinyl Headliner, Saber FR/Enforcer, CARE	**CAB INTERIOR** The cab interior will be constructed of primarily metal (painted aluminum) to withstand the severe duty cycles of the fire service. The engine tunnel will be padded and covered, on the top and sides, with black 36 ounce leather grain vinyl resistant to oil, grease, and mildew. For durability and ease of maintenance, the cab interior side walls will be painted aluminum. The rear wall will be painted aluminum. The headliner will be installed in both forward and rear cab sections. Headliner material will be vinyl. A sound barrier will be part of its composition. Material will be installed on an aluminum sheet and securely fastened to interior cab ceiling. The forward portion of the cab headliner will permit easy access for service of electrical wiring or other maintenance needs. All wiring will be placed in metal raceways. **CAB INTERIOR UPHOLSTERY** The cab interior upholstery will be 36 oz black vinyl.
0753903	Cab Interior, Paint Color, Saber FR/Enforcer	**CAB INTERIOR PAINT** The cab interior metal surfaces, excluding the rear heater panels, will be painted black, vinyl texture paint. The rear heater panels will be painted black, vinyl textured paint.
0052100	Floor, Rubber Padded, Cab & Crew Cab, Saber/Enforcer	**CAB FLOOR** The cab and crew cab floor areas will be covered with Polydamp™ acoustical floor mat consisting of a black pyramid rubber facing and closed cell foam decoupler. The top surface of the material has a series of raised pyramid shapes evenly spaced, which offer a superior grip surface. Additionally, the material has a 0.25" thick closed cell foam (no water absorption) which offers a sound dampening material for reducing sound levels.
0722696	HVAC, Standard-Duty, Enforcer, CARE	**DEFROST/AIR CONDITIONING SYSTEM** A ceiling mounted combination heater, defroster and air conditioning system will be installed in the cab above the engine tunnel area. **Cab Defroster** A 54,000 BTU heater-defroster unit with 690 SCFM of air flow will be provided inside the cab. The heater-defrost will be installed in the forward portion of the cab ceiling. Air outlets will be strategically located in the cab header extrusion per the following: One (1) adjustable outlet directed towards the left side cab window. One (1) adjustable outlet directed towards the right side cab window. Six (6) fixed outlets directed at the windshield. The defroster will be capable of clearing 98 percent of the windshield and side glass when tested under conditions where the cab has been cold soaked at 0 degrees Fahrenheit for 10 hours, and a 2 ounce per square inch layer of frost/ice has been able to build up on the exterior windshield. The defroster system will meet or exceed SAE J382 requirements. **Cab/Crew Auxiliary Heater** There will be one (1) 31,000 BTU auxiliary heater with 560 SCFM of air flow provided in each outboard rear facing seat riser with a dual scroll blower. An aluminum plenum incorporated into the cab structure to be used to transfer heat to the forward positions. **Air Conditioning** A condenser will be a 59,644 BTU output that meets and exceeds the performance specification will be mounted on the radiator. The air conditioning system will be capable of cooling the average cab temperature from 100 degrees Fahrenheit to 75 degrees Fahrenheit at 50 percent relative humidity within 30 minutes. The cooling performance test will be run only after the cab has been heat soaked at 100 degrees Fahrenheit for a minimum of 4 hours. The evaporator unit will be installed in the rear portion of the cab ceiling over the engine tunnel. The evaporator will include one (1) high performance heating core, one (1) high performance cooling core with (1) plenum directed to the front and one (1) plenum directed to the rear of the cab. The rear plenum will be covered with a metal cover painted to match the cab interior. The evaporator unit will have a 52,000 BTU at 690 SCFM rating that meets and exceeds the performance specifications. Adjustable air outlets will be strategically located on the forward plenum cover per the following: Four (4) outlets directed towards the seating position on the left side of the cab. Four (4) outlets directed towards the seating position on the right side of the cab. Adjustable air outlets will be strategically located on the rear plenum cover per the following: Minimum of five (5) outlets directed towards crew cab area. A high efficiency particulate air (HEPA) filter will be included for the system. Access to the filter cover will be hinged with two (2) thumb latches. The air conditioner refrigerant will be R-134A and will be installed by a certified technician. **Climate Control** An automotive style controller will be provided to control the heat and air conditioning system within the cab. The controller will have three (3) functional knobs for fan speed, temperature, and air flow distribution (front to rear) control. The system will control the temperature of the cab and crew cab automatically by pushing the center of the fan speed control knob. Rotate the center temperature control knob to set the cab and crew cab temperature. The AC system will be manually activated by pushing the center of the temperature control knob. Pushing the center of the air flow distribution knob will engage the AC for max defrost, setting the fan speeds to 100 percent and directing all air flow to the overhead forward position. The system controller will be located within panel position #12. **Gravity Drain Tubes** Two (2) condensate drain tubes will be provided for the air conditioning evaporator. The drip pan will have two (2) drain tubes plumbed separately to allow for the condensate to exit the drip pan. No pumps will be provided.

0639675	Sun Visor, Smoked Lexan, AXT, Imp/Vel, SFR/Enf	**SUN VISORS** Two (2) smoked Lexan™ sun visors will be provided. The sun visors will be located above the windshield with one (1) mounted on each side of the cab. There will be a black plastic thumb latch provided to help secure each sun visor in the stowed position.
0634328	Grab Handles, Driver and Officer Door Posts, SFR/Enf	**GRAB HANDLES** A black rubber covered grab handle will be mounted on the door post of the driver and officer's side cab door to assist in entering the cab. The grab handles will be securely mounted to the post area between the door and windshield.
0583938	Lights, Engine Compt, Custom, Auto Sw, Wln 3SC0CDCR, 3" LED, Trim	**ENGINE COMPARTMENT LIGHTS** There will be one (1) Whelen, Model 3SC0CDCR, 12 volt DC, 3.00" white LED light(s) with Whelen, Model 3FLANGEC, chrome flange kit(s) installed under the cab to be used as engine compartment illumination. These light(s) will be activated automatically when the cab is raised.
0631830	Fluid Check Access, Saber FR/Enforcer, Arrow XT	**ACCESS TO ENGINE DIPSTICKS** For access to the engine oil and transmission fluid dipsticks, there will be a door on the engine tunnel, inside the crew cab. The door will be on the rear wall of the engine tunnel, on the vertical surface. The engine oil dipstick will allow for checking only. The transmission dipstick will allow for both checking and filling. The door will have a rubber seal for thermal and acoustic insulation. One (1) flush lift and turn latch will be provided on the access door.
0599959	Straps, Velcro, Map Box, Custom Chassis	**VELCRO STRAP(S) FOR MAP BOX** There will be one (1) Velcro® strap(s) installed at final inspection.
0770893	Mounting Bracket, Map Box, Leveling	**MAP BOX MOUNTING BRACKET** A bracket will be provided under the map box to keep it level on the engine tunnel.
0013560	Map box, 5 bin/30 Deg Slant, AXT, Imp/Vel, SFR/Enf	**MAP BOX** A map box with five (5) bins, open at the top, will be installed RS EMS cabinet on exterior inboard side wall of cabinet with each bin being 12.50" wide x 2.25" high x 12.00" deep. Each bin will slant 30 degrees from horizontal. The map box will be constructed of .125" aluminum and will be painted to match the cab interior.
0583039	Not Required, Side Roll and Frontal Impact Protection	
0622618	Seating Capacity, 5 Belted Seats	**SEATING CAPACITY** The seating capacity of the vehicle (including tiller cab and belted seat positions in the rescue body) will be five (5).
0636957	Seat, Driver, Pierce PSV, Air Ride, High Back, PRIMARY, SFR/Enf	**DRIVER SEAT** A seat will be provided in the cab for the driver. The seat design will be a cam action type, with air suspension. For increased convenience, the seat will include a manual control to adjust the horizontal position (6.00" travel). The manual horizontal control will be a towel-bar style located below the forward part of the seat cushion. To provide flexibility for multiple driver configurations, the seat will have an adjustable reclining back. The seat back will be a high back style with side bolster pads for maximum support. For optimal comfort, the seat will be provided with 17.00" deep foam cushions designed with EVC (elastomeric vibration control). The seat will be furnished with a 3-point, shoulder type seat belt.
0632923	Seat, Officer, Pierce PSV, Air Ride, High Back, PRIMARY, SFR/Enf	**OFFICER SEAT** A seat will be provided in the cab for the passenger. The seat design will be a cam action type, with air suspension. The seat back will be a high back style with 9 degree fixed recline angle and side bolster pads for maximum support. For optimal comfort, the seat will be provided with 17.00" deep foam cushions designed with EVC (elastomeric vibration control). The seat will be furnished with a 3-point, shoulder type seat belt.
0002517	Not Required, Radio Compartment	

0748169	SP	Cabinet, Rear Facing, LS, 26.75 W x 30 H x 23 D, Ext Acc Only, SFR/Enf	**REAR FACING LEFT SIDE CABINET** A rear facing cabinet will be provided in the crew cab at the left side outboard position. The cabinet will be 26.75" wide x 30.00" high x 23.00" deep. The cabinet will include no adjustable shelves or traysin the cabinet interior. The cabinet will include no louvers. The cabinet will provide access only from outside the cab with one (1) reverse hinged double pan door painted to match the cab exterior with a non-locking D-ring latch. The door will be located on the side of the cab over the wheelwell. A pneumatic stay arm will be provided as a door stop. The clear door opening will be 17.00" wide x 27.50" high. The exterior access will be provided with a brushed stainless steel scuffplate on the lower door frame. The cabinet will be constructed of smooth aluminum and painted to match the cab interior. **Cabinet Light** There will be one (1) white LED strip light installed on the right side of the exterior cabinet door opening. The lighting will be controlled by an automatic door switch.
0102783		Not Required, Seat, Rr Facing C/C, Center	
0748168	SP	Cabinet, Rear Facing, RS, 26.75 W x 30 H x 22 D, Ext Acc Only, SFR/Enf	**REAR FACING RIGHT SIDE CABINET** A rear facing cabinet will be provided in the crew cab at the right side outboard position. The cabinet will be 26.75" wide x 30.00" high x 22.00" deep. The cabinet will include no adjustable shelves or traysin the cabinet interior. The cabinet will include no louvers. The cabinet will also provide access from outside the cab with one (1) reverse hinged double pan door painted to match the cab exterior with a non-locking D-ring latch. A pneumatic stay arm will be provided as a door stop. The exterior clear door opening will be 17.00" wide x 27.50" high. The exterior access will be provided with a brushed stainless steel scuffplate on the lower door frame. The cabinet will be constructed of smooth aluminum, and painted to match the cab interior. **Cabinet Light** There will be one (1) white LED strip light installed on the left side of the exterior cabinet door opening. The lights will be controlled by an automatic door switch.
0632947		Seat, Fwd Fcng C/C, LS Otbrd, Pierce PSV, SCBA, Foldup, SECONDARY, SFR/Enf	**FORWARD FACING DRIVER SIDE OUTBOARD SEAT** There will be one (1) forward facing, foldup seat provided at the driver side outboard position in the crew cab. For optimal comfort, the seat will be a minimum of 15.00" from the front of the cushion to the face of the seat back and designed with EVC (elastomeric vibration control). The seat back will be an SCBA style with 90 degree back. The SCBA cavity will be adjustable from front to rear in 1.00" increments, to accommodate different sized SCBA cylinders. Moving the SCBA cavity will be accomplished by unbolting, relocating, and re-bolting it in the desired location. The seat will be furnished with a 3-point, shoulder type seat belt.
0632657		Seat, Fwd Fcng C/C, Ctr, (1) Pierce PSV, SCBA, SECONDARY, SFR/Enf	**FORWARD FACING CENTER SEAT** There will be one (1) forward facing seat provided at the center position in the crew cab. For optimal comfort, the seat will be provided with 15.00" deep foam cushion designed with EVC (elastomeric vibration control). The seat back will be an SCBA style with 90 degree back. The SCBA cavity will be adjustable from front to rear in 1.00" increments, to accommodate different sized SCBA cylinders. Moving the SCBA cavity will be accomplished by unbolting, relocating, and re-bolting it in the desired location. The seat will be furnished with a 3-point, shoulder type seat belt.
0632875		Seat, Fwd Fcng C/C, RS Otbrd, Pierce PSV, Hi-Back, Foldup, SECONDARY, SFR/Enf	**FORWARD FACING PASSENGER SIDE OUTBOARD SEAT** There will be one (1) forward facing foldup seat provided at the passenger side outboard position in the crew cab. The seat back will be a high back style with 9 degree fixed recline angle. For optimal comfort, the seat will be a minimum of 15.00" from the front of the cushion to the face of the seat back and designed with EVC (elastomeric vibration control). The seat will be furnished with a 3-point, shoulder type seat belt.
0752005		Lip, Top of Interior Cabinet, All Sides	**LIP ON CABINET** There will be a 1.00" lip provided around the top perimeter of the cabinet. There will NOT be anything stored on the top portion without restraints. There will be two (2) cabinets(s) provided with the lip each EMS compartment.

0748170	SP	Cabinet, Rr Fcng, Top Eng Tnl, 38 W x 15 H x 18 D, Web, Notch, SFR/Enf	**REAR FACING CENTER CABINET** A rear facing cabinet will be provided on the top rear of the engine tunnel. The cabinet will be 38.00" wide x 15.00" high x 18.00" deep. The bottom of the cabinet will taper to match the angle of the engine tunnel. The back corners of the cabinet will be notched around the gravity drains. The interior door will be web netting. The netting will be made with 1.00" wide nylon material with 2.00" openings. The nylon webbing will be permanently fastened at the bottom side of the cabinet and have 1.00" cam buckle fasteners on the opposite side to secure it. The clear door opening of the cabinet will be 35.50" wide x 12.00" high. The cabinet will include one (1) infinitely adjustable shelf with a 1.25" up-turned lippainted to match the cab interior. The cabinet will include no louvers. The cabinet will be constructed of smooth aluminum, and painted to match the cab interior. **Cabinet Light** There will be one (1) white LED strip light installed horizontally above the interior cabinet door opening. The lighting will be controlled by a rocker switch on the front of the cabinet.
0566653		Upholstery, Seats In Cab, Turnout Tuff	**SEAT UPHOLSTERY** All seat upholstery will be black Turnout Tuff material.
0543991		Bracket, Air Bottle, Hands-Free II, Cab Seats	**AIR BOTTLE HOLDERS** All SCBA type seats in the cab will have a "Hands-Free" auto clamp style bracket in its backrest. For efficiency and convenience, the bracket will include an automatic spring clamp that allows the occupant to store the SCBA bottle by simply pushing it into the seat back. For protection of all occupants in the cab, in the event of an accident, the inertial components within the clamp will constrain the SCBA bottle in the seat and will exceed the NFPA standard of 9G. There will be a quantity of two (2) SCBA brackets.
0733995	SP	Spacer, Leveler, Driver/Officer PSV Air Ride Seat	**SEAT SPACER** There will be a spacer provided between the suspension and seat cushion on the driver and officer air ride seats. The spacer will level the seat cushion.
0697223	SP	Seat Mounting, Forward Facing, Moved Rearward	**SPECIAL SEAT MOUNTING** All forward facing seats will be mounted as far rearward as possible without having the front of the seat further back than the front of the seat riser.
0603866		Seat Belt, Dual Retractor, ReadyReach, Saber FR/Enforcer	**SEAT BELTS** All cab and tiller cab (if applicable) seating positions will have red seat belts. To provide quick, easy use for occupants wearing bunker gear, the female buckle and seat belt webbing length will meet or exceed the current edition of applicable NFPA and CAN/ULC - S515 standards. The 3-point shoulder type seat belts will include height adjustment. This adjustment will optimize the belts effectiveness and comfort for the seated firefighter. The 3-point shoulder type seat belts will be furnished with dual automatic retractors that will provide ease of operation in the normal seating position. The 3-point shoulder type belts will also include the ReadyReach® D-loop assembly to the shoulder belt system. The ReadyReach feature adds an extender arm to the D-loop location placing the D-loop in a closer, easier to reach location. Any flip up seats will include a 3-point shoulder type belts only. To ensure safe operation, the seats will be equipped with seat belt sensors in the seat cushion and belt receptacle that will activate an alarm indicating a seat is occupied but not buckled.
0817557		Helmet Storage, Provided by Fire Department, NFPA/ULC 2024	**HELMET STORAGE PROVIDED BY FIRE DEPARTMENT** NFPA 1900, 2024 edition, section 11.1.8.4.1 and CAN/ULC 515:2024 edition, section 5.2, requires a location for helmet storage be provided. There is no helmet storage on the apparatus as manufactured. The fire department will provide a location for storage of helmets.
0647647		Lights, Dome, FRP Dual LED 4 Lts	**CAB DOME LIGHTS** There will be four (4) dual LED dome lights with black bezels provided. Two (2) lights will be mounted above the inside shoulder of the driver and officer and two (2) lights will be installed and located, one (1) on each side of the crew cab. The color of the LED's will be red and white. The white LED's will be controlled by the door switches and the lens switch. The color LED's will be controlled by the lens switch. All dome lights on the apparatus will be illuminated per the current edition of applicable NFPA standards per seating position.
0896451		Enhanced Software for Cab and Crew Cab Dome Lts	**ENHANCED SOFTWARE FOR CAB AND CREW CAB DOME LIGHTS** The cab and crew cab dome lights will remain on for 10 seconds for improved visibility after the doors are closed. The dome lights will dim after 10 seconds or immediately if the vehicle's transmission is put into gear.

0626097	Light, Map, Sunnex HS76*-00 Series, Swivel Joint, Clear Lens, Ceiling Mount	**MAP LIGHT** There will be one (1) Sunnex®, HS76*-00, halogen map light(s) with swivel joint base provided in the cab and located over officer side left shoulder. Each map light will have a square base with an on/off switch. The light(s) will also be provided with a red lens. The light switch(es) will be connected directly to the battery switched power.
0804719	Handlts, (4) Streamlight, Fire Vulcan, 44451, C4 LED, Tail Lts, 12v, Orange	**HAND HELD LIGHT** There will be four (4) Streamlight, Fire Vulcan, Model #44451, hand lights provided with a vehicle mount with 12VDC direct wire charging rack and quick release buckle strap mounted Crew Cab, One (1) Under PS forward facing Seat, One (1) DS under forward facing seat, One (1)in LS3 and One (1) in RS3 final location at precon. Each light housing will be orange in color and be provided with a C4, LED and two (2) "ultra bright blue tail light LEDs". The tail light LEDs will have a dual mode of blinking or steady.
0622803	Cab Instruments, Black Gauges, Black Bezels, Enforcer MUX	**CAB INSTRUMENTATION** The cab instrument panel include gauges, an LCD display, telltale indicator lamps, control switches, alarms, and a diagnostic panel. The function of the instrument panel controls and switches will be identified by a label adjacent to each item. Actuation of the headlight switch will illuminate the labels in low light conditions. Telltale indicator lamps will not be illuminated unless necessary. The cab instruments and controls will be conveniently located within the forward cab section, forward of the driver. The gauge assembly and switch panels are designed to be removable for ease of service and low cost of ownership. **Gauges** The gauge panel will include the following ten (10) black faced gauges with black bezels to monitor vehicle performance: Voltmeter gauge (volts): Low volts (11.8 VDC) Amber caution indicator on the information center with intermittent alarm Amber caution light on gauge assembly High volts (15.5 VDC) Amber caution indicator on the information center with intermittent alarm Amber caution light on gauge assembly Very low volts (11.3 VDC) Red warning indicator on the information center with a steady alarm Amber caution light on gauge assembly Very high volts (16.0 VDC) Red warning indicator on the information center with a steady alarm Amber caution light on gauge assembly Engine Tachometer (RPM) Speedometer MPH (Major Scale), KM/H (Minor Scale) Fuel level gauge (Empty - Full in fractions): Low fuel (1/8 full) Amber caution indicator on the information center with intermittent alarm Amber caution light on gauge assembly Very low fuel (1/32 full) Red caution indicator on the information center with steady alarm Amber caution light on gauge assembly Engine Oil pressure Gauge (PSI): Low oil pressure to activate engine warning lights and alarms Red caution indicator on the information center with steady alarm Amber caution light on gauge assembly Front Air Pressure Gauges (PSI): Low air pressure to activate warning lights and alarm Red warning indicator on the information center with a steady alarm Amber caution light on gauge assembly Rear Air Pressure Gauges (PSI): Low air pressure to activate warning lights and alarm Red warning indicator on the information center with a steady alarm Amber caution light on gauge assembly Transmission Oil Temperature Gauge (Fahrenheit): High transmission oil temperature activates warning lights and alarm Amber caution indicator on the information center with intermittent alarm Amber caution light on gauge assembly Engine Coolant Temperature Gauge (Fahrenheit): High engine temperature activates an engine warning light and alarms Amber caution indicator on the information center with intermittent alarm Amber caution light on gauge assembly Diesel Exhaust Fluid Level Gauge (Empty - Full in fractions): Low fluid (1/8 full) Amber indicator light in gauge dial All gauges will perform prove out at initial power-up to ensure proper performance. **Indicator Lamps** To promote safety, the following telltale indicator lamps will be located on the instrument panel in clear view of the driver. The indicator lamps will be "dead-front" design that is only visible when active. The colored indicator lights will have descriptive text or symbols. The following amber telltale lamps will be present: Low coolant Trac cntl (traction control) (where applicable) Check engine Check trans (check transmission Aux brake overheat (Auxiliary brake overheat Air rest (air restriction) Caution (triangle symbol)

Water in fuel
DPF (engine diesel particulate filter regeneration)
Trailer ABS (where applicable)
Wait to start (where applicable)
HET (engine high exhaust temperature) (where applicable)
ABS (antilock brake system)
MIL (engine emissions system malfunction indicator lamp) (where applicable)
Side roll fault (where applicable)
Front air bag fault (where applicable)
The following red telltale lamps will be present:
Warning (stop sign symbol)
Seat belt
Parking brake
Stop engine
Rack down
The following green telltale lamps will be provided:
Left turn
Right turn
Battery on
The following blue telltale lamp will be provided:
High beam

Alarms

Audible steady tone warning alarm: A steady audible tone alarm will be provided whenever a warning message is present.
Audible pulsing tone caution alarm: A pulsing audible tone alarm (chime/chirp) will be provided whenever a caution message is present without a warning message being present.
Alarm silence: Any active audible alarm will be able to be silenced by holding the ignition switch at the top position for three (3) to five (5) seconds. For improved safety, silenced audible alarms will intermittently chirp every 30 seconds until the alarm condition no longer exists. The intermittent chirp will act as a reminder to the operator that a caution or warning condition still exists. Any new warning or caution condition will enable the steady or pulsing tones respectively.

Indicator Lamp and Alarm Prove-Out

A system will be provided which automatically tests telltale indicator lights and alarms located on the cab instrument panel. Telltale indicators and alarms will perform prove-out at initial power-up to ensure proper performance.

Control Switches

For ease of use, the following controls will be provided immediately adjacent to the cab instrument panel within easy reach of the driver. All switches will have backlit labels for low light applications.
Headlight/Parking light switch: A three (3)-position maintained rocker switch will be provided. The first switch position will deactivate all parking and headlights. The second switch position will activate the parking lights. The third switch will activate the headlights.
Panel back lighting intensity control switch: A three (3)-position momentary rocker switch will be provided. Pressing the top half of the switch, "Panel Up" increases the panel back lighting intensity and pressing the bottom half of the switch, "Panel Down" decreases the panel back lighting intensity. Pressing the half or bottom half of the switch several times will allow back lighting intensity to be gradually varied from minimum to maximum intensity level for ease of use.
Ignition switch: A three (3)-position maintained/momentary rocker switch will be provided. The first switch position will turn off and deactivate vehicle ignition. The second switch position will activate vehicle ignition and will perform prove-out on the telltale indicators and alarms for 3 to 5 seconds after the switch is turned on. A green indicator lamp is activated with vehicle ignition. The third momentary position will temporarily silence all active cab alarms. An alarm "chirp" may continue as long as alarm condition exists. Switching ignition to off position will terminate the alarm silence feature and reset function of cab alarm system.
Engine start switch: A two (2)-position momentary rocker switch will be provided. The first switch position is the default switch position. The second switch position will activate the vehicle's engine. The switch actuator is designed to prevent accidental activation.
Hazard switch will be provided on the instrument panel or on the steering column.
Heater, defroster, and air conditioning control panel.
Turn signal arm: A self-canceling turn signal with high beam headlight controls will be provided.
Windshield wiper control will have high, low and intermittent modes.
Parking brake control: An air actuated push/pull park brake control valve will be provided.
Chassis horn control: Activation of the chassis horn control will be provided through the center of the steering wheel.
High idle engagement switch: A momentary rocker switch with integral indicator lamp will be provided. The switch will activate and deactivate the high idle function. The "OK To Engage High Idle" indicator lamp must be active for the high idle function to engage. A green indicator lamp integral to the high idle engagement switch will indicate when the high idle function is engaged.
"OK To Engage High Idle" indicator lamp: A green indicator light will be provided next to the high idle activation switch to indicate that the interlocks have been met to allow high idle engagement.
Emergency switching will be controlled by multiple individual warning light switches for various groups or areas of emergency warning lights. An Emergency Master switch provided on the instrument panel that enables or disables all individual warning light switches is included.
An additional "Emergency Master" button will be provided on the lower left hand corner of the gauge panel to allow convenient control of the "Emergency Master" system from inside the driver's door when standing on the ground.

Custom Switch Panels

The design of cab instrumentation will allow for emergency lighting and other switches to be placed within easy reach of the operator thus improving safety. There will be positions for up to four (4) switch panels in the lower instrument console and up to six (6) switch panels in the overhead visor console. All switches have backlit labels for low light

		conditions. **Diagnostic Panel** **A diagnostic panel will be accessible while standing on the ground and located inside the driver's side door left of the steering column. The diagnostic panel will allow diagnostic tools such as computers to connect to various vehicle systems for improved troubleshooting providing a lower cost of ownership. Diagnostic switches will allow ABS systems to provide blink codes should a problem exist.** **The diagnostic panel will include the following:** **Engine diagnostic port** **Transmission diagnostic port** **ABS diagnostic port** **Roll sensor diagnostic port** **Command Zone USB diagnostic port** **ABS diagnostic switch (blink codes flashed on ABS telltale indicator)** **Diesel particulate filter regeneration switch (where applicable)** **Diesel particulate filter regeneration inhibit switch (where applicable)** **Cab LCD Display** **A digital four (4)-row by 20-character dot matrix display will be integral to the gauge panel. The display will be capable of showing simple graphical images as well as text. The display will be split into three (3) sections. Each section will have a dedicated function.** **The upper left section will display the outside ambient temperature.** **The upper right section will display the following, along with other configuration specific information:** **Odometer** **Trip mileage** **PTO hours** **Fuel consumption** **Engine hours** **The bottom section will display INFO, CAUTION, and WARNING messages. Text messages will automatically activate to describe the cause of an audible caution or warning alarm.** **The LCD will be capable of displaying multiple text messages should more than one caution or warning condition exist.**
0509511	Air Restriction Indicator, Imp/Vel, AXT, Enf MUX	**AIR RESTRICTION INDICATOR** A high air restriction warning indicator light LCD message with amber warning indicator and audible alarm will be provided.
0683556	Light, Do Not Move Apparatus, Wln M2R Red LED	**"DO NOT MOVE APPARATUS" INDICATOR** A Whelen, Model M2R flashing red indicator light with a chrome bezel, located in the driving compartment, will be illuminated automatically per the current NFPA requirements. The light will be labeled "Do Not Move Apparatus If Light Is On." The same circuit that activates the Do Not Move Apparatus indicator will not activate any alarm when the parking brake is released.
0509042	Messages, Open Dr/DNMT, Color Dsply,	**DO NOT MOVE TRUCK MESSAGES** Messages will be displayed on the Command Zone™, color display located within sight of the driver whenever the Do Not Move Truck light is active. The messages will designate the item or items not in the stowed for vehicle travel position (parking brake disengaged). The following messages will be displayed (where applicable): Do Not Move Truck DS Cab Door Open (Driver Side Cab Door Open) PS Cab Door Open (Passenger's Side Cab Door Open) DS Crew Cab Door Open (Driver Side Crew Cab Door Open) PS Crew Cab Door Open (Passenger's Side Crew Cab Door Open) DS Body Door Open (Driver Side Body Door Open) PS Body Door Open (Passenger's Side Body Door Open) Rear Body Door Open DS Ladder Rack Down (Driver Side Ladder Rack Down) PS Ladder Rack Down (Passenger Side Ladder Rack Down) Deck Gun Not Stowed Lt Tower Not Stowed (Light Tower Not Stowed) Fold Tank Not Stowed (Fold-A-Tank Not Stowed) Aerial Not Stowed (Aerial Device Not Stowed) Stabilizer Not Stowed Steps Not Stowed Handrail Not Stowed Any other device that is opened, extended, or deployed that creates a hazard or is likely to cause major damage to the apparatus if the apparatus is moved will be displayed as a caution message after the parking brake is disengaged.

0611683	Switching, Cab Instrument Lower Console & Overhead, Membrane, Enforcer WiFi MUX	**SWITCH PANELS** The emergency light switch panel will have a master switch for ease of use plus individual switches for selective control. Each switch panel will contain eight (8) membrane-type switches each rated for one million (1,000,000) cycles. Panels containing less than eight (8) switch assignments will include non-functioning black appliqués. The built-in switch panels will be located in the lower console or overhead console of the cab. Additional switch panel(s) will be located in the overhead position(s) above the windshield or in designated locations on the lower instrument panel layout. The switches will be membrane-type and also act as an integral indicator light. For quick, visual indication the entire surface of the switch will be illuminated white whenever back lighting is activated and illuminated green whenever the switch is active. An active illuminated switch will flash when interlock requirements are not met or device is actively being load managed. For ease of use, a two (2)-ply, scratch resistant laser engraved Gravoply label indicating the use of each switch will be placed in the center of the switch. The label will allow light to pass through the letters for ease of use in low light conditions.
0802940	Wiper Control, 2-Speed with Intermittent, Saber FR/Enforcer	**WIPER CONTROL** Wiper control will consist of a two (2)-speed windshield wiper control with intermittent feature and windshield washer controls. The control will be located on the left side of the center instrument panel.
0834416	USB, Cab, 4, 12V DC, Dual USB Termination, NFPA1900/ULC	**CAB USB** There will be four (4) USB terminations with a combination USB type A & C, wired to switched battery power, provided per the following: One (1) within reach of the driver One (1) within reach of the passenger Two (2) on the rear of the engine tunnel, one (1) each side. This circuit may be load managed.
0821194	Wiring, Spare, 20 A 12V DC, Batt Dir, 2nd NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power The negative wire will be connected to ground Wires will be capable of carrying 20 amps Power and ground will terminate upper left corner of LS3 with 6' coil Termination will be with heat shrinkable butt splicing Wires will be protected to meet the NFPA Automotive Fire Apparatus standard Battery direct loads cannot be Load Managed
0821260	Wiring, Spare, 20 A 12V DC, 12 Ckt Fuse Block, Blue Sea 5026 1st NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery switched power. The negative wire will be connected to ground. Wires will be capable of carrying 20 amps. Power and ground will terminate officer side dash area, leave loose with a 4' coil, . Termination will be to a Blue Sea System, Model 5026, 12 circuit with negative bus bar, straight blade fuse block. The terminal block will include a cover with circuit labels. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. This circuit(s) may be load managed when the parking brake is set.
0821261	Wiring, Spare, 20 A 12V DC, 12 Circuit Fuse Block Blue Sea 5026 2nd NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery switched power. The negative wire will be connected to ground. Wires will be capable of carrying 20 amps. Power and ground will terminate rear crew cab wall center, leave loose with a 4' coil. Termination will be to a Blue Sea System, Model 5026, 12 circuit with negative bus bar, straight blade fuse block. The terminal block will include a cover with circuit labels. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. This circuit(s) may be load managed when the parking brake is set.
0821329	Wiring, Spare, 10 A 12V DC Batt Dir 1st NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 10 amps. Power and ground will terminate RS1 right wall on rearward shelf track in box with adjust ability. Termination will be with 15 amp, power point plug with rubber cover. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. Battery direct loads cannot be Load Managed

0821330	Wiring, Spare, 10 A 12V DC Batt Dir 2nd NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 10 amps. Power and ground will terminate rear crew cab wall center, leave loose with a 4' coil. Termination will be with heat shrinkable butt splicing. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. This circuit(s) may be load managed when the parking brake is applied.
0821331	Wiring, Spare, 10 A 12V DC Batt Dir 3rd NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 10 amps. Power and ground will terminate RS1 right wall on rearward shelf track in box with adjust ability. Termination will be with 15 amp, power point plug with rubber cover. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. Battery Direct loads cannot be Load Managed
0821333	Wiring, Spare, 10 A 12V DC Batt Dir 4th NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 10 amps. Power and ground will terminate upper left corner of RS3 with 6' coil. Termination will be with heat shrinkable butt splicing. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. Battery Direct loads cannot be Load Managed
0686687	Wiring, Spare, 37.5 A 12V DC, Customer Install Radio, 30A Sw Bat, 7.5A Ign Grnd	**CUSTOMER SUPPLIED RADIO WIRING** There will be one (1) 12 volt combination wiring leads of which each will include one (1) battery switched, one (1) ignition and one (1) negative for use with radio equipment. Each lead will be 18.00" long and be provided top center console, behind switch panels 13 and 14 for future radio install. The leads will be clearly marked in a coil and terminate with butt splices. A breaker rated for 30 amps will be provided for circuit protection of the battery switched lead with a minimum of 10 gauge wire. A breaker rated for 7.5 amps will be provided for circuit protection of the ignition lead. The wires will be colored coded as follows: red for battery switched yellow for ignition black for ground
0547322	Wiring, Spare, 15 A 12V DC, Switch Feature 1st	**SPARE CIRCUIT** There will be six (6) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 15 amps. Power and ground will terminate See IP Layout. Termination will be with 15 amp, power point plug with rubber cover. The circuits selected above will be controlled by a switch in the following locations: a switch in the command switch panel no additional switch location Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. This circuit(s) may be load managed when the parking brake is set.
0819994	Radio, Jensen, AM/FM/WB, Bluetooth	**STEREO RADIO** There will be one heavy duty AM/FM / Weatherband / Bluetooth stereo radio. The radio will be installed within reach of the officer. There will be 5.25" speakers installed one (1) pair of 5.25" speakers in the cab and one (1) pair of 5.25" speakers in the crew cab. The antenna will be a roof-mounted rubber antenna located in an open space, on the cab roof. The following Jensen features will be included: 180 watts max power (45W x 4); 100 watts RMS (25W x 4) Bluetooth® streaming audio (A2DP/AVRCP) Weatherband AM/FM tuner with 30 presets Audio settings (volume/bass/treble/balance/fade) Toggle switch between day and night display Daylight-readable, segmented LCD Two-wire power with non-volatile memory and clock support Low battery alert
0814201	Vehicle Information Center, 7" Color Display, Touchscreen, MUX, CL714	**INFORMATION CENTER** An information center employing a 7.00" diagonal touch screen color LCD display will be encased

in an ABS plastic housing.
The information center will have the following specifications:
Operate in temperatures from -40 to 158 degrees Fahrenheit
LCD optically bonded to hardened AR glass lens
Five weather resistant user interface switches
Grey with black accents
Sunlight Readable
Linux operating system
Minimum of 1000nits rated display
Display can be changed to an available foreign language
A LCD display integral to the cab gauge panel will be included as outlined in the cab instrumentation area.
Programmed to read US Customary

General Screen Design

Where possible, background colors will be used to provide "At a Glance" vehicle information. If information provided on a screen is within acceptable limits, a green background will be used.
If a caution or warning situation arises the following will occur:
An amber background/text color will indicate a caution condition
A red background/text color will indicate a warning condition
The information center will utilize an "Alert Center" to display text messages for audible alarm tones. The text messages will be written to identify the item(s) causing the audible alarm to sound. If more than one (1) text message occurs, the messages will cycle every second until the problem(s) have been resolved. The background color for the "Alert Center" will change to indicate the severity of the "warning" message. If a warning and a caution condition occur simultaneously, the red background color will be shown for all alert center messages.
A label for each button will exist. The label will indicate the function for each active button for each screen. Buttons that are not utilized on specific screens will have a button label with no text or symbol.

Home/Transit Screen

This screen will display the following:
Vehicle Mitigation (if equipped)
Water Level (if the water level system includes compatible communications to the information center)
Foam Level (if the foam level system includes compatible communications to the information center)
Seat Belt Monitoring Screen
Tire Pressure Monitoring (if equipped)
Digital Speedometer
Active Alarms

On Scene Screen

This screen will display the following and will be auto activated with pump engaged (if equipped):
Battery Voltage
Fuel
Oil Pressure
Coolant Temperature
RPM
Water Level (if equipped)
Foam Level (if equipped)
Foam Concentration (if equipped)
Water Flow Rate (if equipped)
Water Used (if equipped)
Active Alarms

Virtual Buttons

There will be four (4) virtual switch panel screens that match the overhead and lower lighting and HVAC switch panels.

Page Screen

The page screen will display the following and allow the user to progress into other screens for further functionality:
Diagnostics
Faults
Listed by order of occurrence
Allows to sort by system
Interlock
Throttle Interlocks
Pump Interlocks (if equipped)
Aerial Interlocks (if equipped)
PTO Interlocks (if equipped)
Load Manager
A list of items to be load managed will be provided. The list will provide a description of the load. The lower the priority numbers the earlier the device will be shed should a low voltage condition occur.
The screen will indicate if a load has been shed (disabled) or not shed.
"At a glance" color features are utilized on this screen.
Systems
Command Zone
Module type and ID number
Module Version
Input or output number
Circuit number connected to that input or output
Status of the input or output
Power and Constant Current module diagnostic information
Foam (if equipped)
Pressure Controller (if equipped)
Generator Frequency (if equipped)
Live Data
General Truck Data
Maintenance
Engine oil and filter

Transmission oil and filter
Pump oil (if equipped)
Foam (if equipped)
Aerial (if equipped)
Setup
Clock Setup
Date & Time
12 or 24 hour format
Set time and date
Backlight
Daytime
Night time
Sensitivity
Unit Selection
Home Screen
Virtual Button Setup
On Scene Screen Setup
Configure Video Mode
Set Video Contrast
Set Video Color
Set Video Tint
Do Not Move
The screen will indicate the approximate location and type of item that is open or is not stowed for travel. The actual status of the following devices will be indicated
Driver Side Cab Door
Passenger's Side Cab Door
Driver Side Crew Cab Door
Passenger's Side Crew Cab Door
Driver Side Body Doors
Passenger's Side Body Doors
Rear Body Door(s)
Ladder Rack (if applicable)
Deck Gun (if applicable)
Light Tower (if applicable)
Hatch Door (if applicable)
Stabilizers (if applicable)
Steps (if applicable)
Notifications
View Active Alarms
Shows a list of all active alarms including date and time of the occurrence is shown with each alarm
Silence Alarms - All alarms are silenced
Timer Screen
HVAC (if equipped)
Tire Information (if equipped)
Ascendant Set Up Confirmation (if equipped)
Button functions and button labels may change with each screen.

0816633	Collision Mitigation, HAAS Alert (R2V), HA7	**COLLISION MITIGATION** There will be a HAAS Alert®, Model HA7 Responder-to-Vehicle (R2V) collision avoidance system provided on the apparatus. The HA7 cellular transponder module will be installed behind the cab windshield, as high and near to the center as practical, to allow clear visibility to the sky. The module dimensions are 5.40" long x 2.70" wide x 1.30" high, and operating temperature range is -40 degrees Celsius to 85 degrees Celsius. The transponder will be connected to the vehicle's emergency master circuit and battery direct power and ground. While responding with emergency lights on, the HA7 transponder sends alert messages via cellular network to motorists in the vicinity of the responding truck that are equipped with the WAZE app. While on scene with emergency lights on, the HA7 transponder sends road hazard alerts to motorists in the vicinity of the truck that are equipped with the WAZE app. The HA7 Responder-to-Vehicle (R2V) collision avoidance system will include the transponder and a 5 year cellular plan subscription. Activation of the HAAS Alert system requires a representative of the customer to accept the End User License Agreement (EULA) via an on-line portal.

0606247	Vehicle Data Recorder w/CZ Display Seat Belt Monitor	**VEHICLE DATA RECORDER** There will be a vehicle data recorder (VDR) capable of reading and storing vehicle information provided. The information stored on the VDR can be downloaded through a USB port mounted in a convenient location determined by cab model. A USB cable can be used to connect the VDR to a laptop to retrieve required information. The program to download the information from the VDR will be available to download on-line. The vehicle data recorder will be capable of recording the following data via hardwired and/or CAN inputs: Vehicle Speed - MPH Acceleration - MPH/sec Deceleration - MPH/sec Engine Speed - RPM Engine Throttle Position - % of Full Throttle ABS Event - On/Off Seat Occupied Status - Yes/No by Position Seat Belt Buckled Status - Yes/No by Position Master Optical Warning Device Switch - On/Off Internal clock syncs the time and date when a laptop is connected. **Seat Belt Monitoring System** A seat belt monitoring system (SBMS) will be provided on the Command Zone™ color display. The SBMS will be capable of monitoring up to 10 seating positions indicating the status of each seat position per the following: Seat Occupied & Buckled = Green LED indicator illuminated Seat Occupied & Unbuckled = Red LED indicator with audible alarm No Occupant & Buckled = Red LED indicator with audible alarm No Occupant & Unbuckled = No indicator and no alarm FAULT = Blue LED indicator illuminated The seat belt monitoring screen will become active on the Command Zone color display when: The home screen is active: and there is any occupant seated but not buckled or any belt buckled with an occupant. and there are no other Do Not Move Apparatus conditions present. As soon as all Do Not Move Apparatus conditions are cleared, the SBMS will be activated. The SBMS will include an audible alarm that will warn that an unbuckled occupant condition exists and the parking brake is released, or the transmission is not in park.
0802726	Intercom, David Clark, 5-Pos, 2-Dual Radio, (D, O, RPTT), 3ibC, 3805	**INTERCOM SYSTEM** A five (5) position intercom system with dual radio interface capability at the driver and officer positions with dual remote push to talk buttons located Per intercom layout will be provided. Three (3) crew cab positions at three (3) forward facing seats will have radio listen / intercom only. The following David Clark, Model U3800 components will be supplied with this system: Two (2) U3816 Radio Interface Modules (Driver, Officer) Two (2) U3805 Radio Junction Modules Four (4) Remote push to talk kits (2 Driver, 2 Officer) One (1) U3800 Intercom Unit (2 Crew) One (1) C3820 Power Cable One (1) U3801 Remote Headset Station (1 Crew) All necessary station cables and connectors
0637058	David Clark Universal Radio Interfaces Included with Single/Dual System	**RADIO / INTERCOM INTERFACE INCLUDED** All radio interfaced stations will have universal radio interfaces installed. The interface wiring will be routed within the cab to With Radio Equipment .
0597914	Headset, David Clark, H3442 Under Helmet, Flex Mic	**UNDER THE HELMET HEADSET** There will be four (4) under the helmet, headset(s) provided Driver, Officer, RS outboard Fwd Fcng seat, LS outboard Fwd Fcng seat. Each David Clark, Model H3442, headset will feature: M-7A noise canceling electret microphone Hybrid wire/flex boom assembly, 280Â rotating, for perfect microphone placement on left or right side Dynamic earphone elements Advanced Undercut Gel Ear Seals for superior comfort Microphone on/off switch 6 ft. extended coil cord Adjustable overhead support assembly Carbon steel nape-band spring, black finish, rotates for left or right side mic positioning Independently Certified NRR: 23dB
0819255	Hangers For Headsets, NFPA/ULC 2024, Each	**HEADSET HANGERS** There will be four (4) headset hanger(s) installed driver's seat, officer's seat, driver's side inboard forward facing seat and passenger's side inboard forward facing seat. The hanger(s) will meet the current edition of applicable NFPA and ULC standards for equipment mounting.
0687904	Antenna Mount, Custom Chassis, Cable Routed to Behind Officer Seat	**RADIO ANTENNA MOUNT** There will be three (3) standard 1.125", 18 thread antenna-mounting base(s) installed right side on the cab roof with high efficiency, low loss, coaxial cable(s) routed to behind the officer seat. A weatherproof cap will be installed on the mount.

0815108	Camera, Safety Vision, LS Mux, R, Camera, SD	**VEHICLE CAMERA SYSTEM** There will be a color vehicle camera system provided with the following: One (1) camera located at the rear of the apparatus, pointing rearward, displayed automatically with the vehicle in reverse The camera images will be displayed on the left side vehicle information center display. Audio from the microphone on the active camera will be via an amplified speaker with volume control located behind the driver seat. The following Safety Vision components will be included: One (1) Safety Vision, 620 camera All necessary cables
0814831	Not Required, Camera Switcher	**Camera Switcher** A camera switcher is not required.
0890416	Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT	**ELECTRICAL POWER CONTROL SYSTEM** The primary power distribution will be located forward of the officer's seating position and be easily accessible while standing on the ground for simplified maintenance and troubleshooting. Additional electrical distribution centers will be provided throughout the vehicle to house the vehicle's electrical power, circuit protection, and control components. The electrical distribution centers will be located strategically throughout the vehicle to minimize wire length. For ease of maintenance, all electrical distribution centers will be easily accessible. All distribution centers containing fuses, circuit breakers and/or relays will be easily accessible. Distribution centers located throughout the vehicle will contain battery powered studs for supplying customer installed equipment thus providing a lower cost of ownership. Circuit protection devices, which conform to SAE standards, will be utilized to protect electrical circuits. All circuit protection devices will be rated per NFPA requirements to prevent wire and component damage when subjected to extreme current overload. General protection circuit breakers will be Type-I automatic reset (continuously resetting). When required, automotive type fuses will be utilized to protect electronic equipment. Control relays and solenoid will have a direct current rating of 125 percent of the maximum current for which the circuit is protected per NFPA. **Solid-State Control System** A solid-state electronics based control system will be utilized to achieve advanced operation and control of the vehicle components. A fully computerized vehicle network will consist of electronic modules, electronic control modules to include a see through housing, a power indicator, a status indicator and circuit indicators located near their point of use to reduce harness lengths and improve reliability. The control system will comply with SAE J1939-11 recommended practices. The control system will operate as a master-slave system whereas the main control module instructs all other system components. The system will contain patented Mission Critical software that maintains critical vehicle operations in the unlikely event of a main controller error. The system will utilize a Real Time Operating System (RTOS) fully compliant with OSEK/VDX™ specifications providing a lower cost of ownership. For increased reliability and simplified use the control system modules will include the following attributes: Green LED indicator light for module power Red LED indicator light for network communication stability status Control system self test at activation and continually throughout vehicle operation No moving parts due to transistor logic Software logic control for NFPA mandated safety interlocks and indicators Integrated electrical system load management without additional components Integrated electrical load sequencing system without additional components Customized control software to the vehicle's configuration Factory and field programmable to accommodate changes to the vehicle's operating parameters To assure long life and operation in a broad range of environmental conditions, the solid-state control system modules will meet the following specifications: Module circuit board will meet SAE J771 specifications Operating temperature from -40 degrees Celsius to +70 degrees Celsius Storage temperature from -40 degrees Celsius to +70 degrees Celsius Vibration to 50g IP67 rated enclosure (Totally protected against dust and also protected against the effect of temporary immersion between 15 centimeters and one (1) meter) Operating voltage from eight (8) volts to 32 volts DC The main controller will activate status indicators and audible alarms designed to provide warning of problems before they become critical. **Circuit Protection and Control Diagram** Copies of all job-specific, computer network input and output (I/O) connections will be provided with each chassis. The sheets will indicate the function of each module connection point, circuit protection information (where applicable), wire numbers, wire colors and load management information. **On-Board Electrical System Diagnostics** The on-board information center will include the following diagnostic information: Text description of active warning or caution alarms Simplified warning indicators Amber caution indication with intermittent alarm Red warning indication with steady tone alarm Advanced diagnostic feature will be provided in this control system. From the Command Zone display or connected wireless device, these features allow the user to monitor the real-time status of every input or output on the vehicle. It also allows users logged in as an administrator to force on inputs or outputs to assist the troubleshooting process. **TCU Module with WiFi** An in cab module will provide WiFi wireless interface and data logging capability. The WiFi interface will comply with IEEE 802.11 b/g/n capabilities while communicating at 2.4 Gigahertz. The module will communicate through a black WiFi antenna allowing a line of site communication range of up to 300 feet with a roof mounted antenna. The module will transmit a password protected web page to a WiFi enabled device (i.e. most

		smart phones, tablets or laptops) allowing two levels of user interaction. The firefighter level will allow vehicle monitoring of the vehicle and firefighting systems on the apparatus. The technician level will allow diagnostic access to inputs and outputs installed on the Command Zone™, control and information system. The TCU capability will record faults from the engine, transmission, ABS and Command Zone™, control and information systems as they occur. No other data will be recorded at the time the fault occurs. The data TCU will provide up to 2 Gigabytes of data storage. The TCU will provide a means to download the TCU information and update software in the device. **Indicator Light and Alarm Prove-Out System** A system will be provided which automatically tests basic indicator lights and alarms located on the cab instrument panel. **Voltage Monitor System** A voltage monitoring system will be provided to indicate the status of the battery system connected to the vehicle's electrical load. The system will provide visual and audible warning when the system voltage is below or above optimum levels. The alarm will activate if the system falls below 11.8 volts DC for more than two (2) minutes. **Dedicated Radio Equipment Connection Points** There will be three (3) studs provided in the primary power distribution center located in front of the officer for two-way radio equipment. The studs will consist of the following: 12-volt 40-amp battery switched power 12-volt 60-amp ignition switched power 12-volt 60-amp direct battery power There will also be a 12-volt 100-amp ground stud located in or adjacent to the power distribution center. **EMI/RFI Protection** To prevent erroneous signals from crosstalk contamination and interference, the electrical system will meet, at a minimum, SAE J551/2, thus reducing undesired electromagnetic and radio frequency emissions. An advanced electrical system will be used to ensure radiated and conducted electromagnetic interference (EMI) or radio frequency interference (RFI) emissions are suppressed at their source. The apparatus will have the ability to operate in the electromagnetic environment typically found in fire ground operations to ensure clean operations. The electrical system will meet, without exceptions, electromagnetic susceptibility conforming to SAE J1113/25 Region 1, Class C EMR for 10KHz-1GHz to 100 Volts/Meter. The vehicle OEM, upon request, will provide EMC testing reports from testing conducted on an entire apparatus and will certify that the vehicle meets SAE J551/2 and SAE J1113/25 Region 1, Class C EMR for 10KHz-1GHz to 100 Volts/Meter requirements. Component and partial (incomplete) vehicle testing is not adequate as overall vehicle design can impact test results and thus is not acceptable by itself. EMI/RFI susceptibility will be controlled by applying appropriate circuit designs and shielding. The electrical system will be designed for full compatibility with low-level control signals and high-powered two-way radio communication systems. Harness and cable routing will be given careful attention to minimize the potential for conducting and radiated EMI/RFI susceptibility.
0896456	Prognostics, Electrical System	**ELECTRICAL SYSTEM PROGNOSTICS** There will be a software based vehicle tool provided to predict remaining life of the vehicles critical fluid and events. The system will send automatic indications to the Command Zone™ information center and/or wireless enabled devices to proactively alert of upcoming service intervals. Prognostics will include the following: Engine oil and filter Transmission oil and filter
0816093	ClearSky Telematics, Remote Fleet & On-scene Management, AT&T Commercial	**TELEMATICS SYSTEM** Your vehicle will include a cellular-based vehicle telematics system including a telematic control unit with external cellular Wi-Fi and GPS antenna. Pierce will provide access to a web-based user interface portal that will allow users to access vehicle data collected as part of the system, allow users to configure monitoring tools, provide a global view of the location of each vehicle that has the system, provide a summary of fleet data, etc. The web-based user interface portal or certain features thereof may be provided on a subscription basis. The telematic control unit will be fully integrated into the electrical system of the vehicle, will monitor the vehicle through the CAN data bus, and will transmit data through a secure AT&T 4G LTE cellular connection, and be provided with a 5 year subscription. The web-based user interface portal will provide, among other features: User defined interval notifications User defined fault alerts Remote access to Command Zone™ diagnostics Vehicle analytics and activity monitoring Vehicle system status The system is activated while building your vehicle and thereafter remains active for a 60-day grace period starting when your vehicle ships from the factory. This means that the system is active at the time of factory acceptance and during the 60-day grace period. By selecting this option, it is agreed that use of the system and the web-based user interface portal will be subject to the terms set forth in the Data Systems Agreement referenced at https://www.piercemfg.com/privacy-statement. Customers will be provided with an initial login at the time of factory acceptance to verify performance of the system and the web-based user interface portal. The term of the subscription, if any, will begin when the vehicle ships from the factory. If customers do not log into the web-based user interface portal and confirm acceptance of the terms before the 60-day grace period ends, the system will be deactivated, and no new data will be collected or retained Pierce. Reactivation can be coordinated through the customer's authorized Pierce Dealer.

0624253	Electrical System, Enforcer MUX	**ELECTRICAL** All 12-volt electrical equipment installed by the apparatus manufacturer will conform to modern automotive practices. All wiring will be high temperature crosslink type. Wiring will be run, in loom or conduit, where exposed and have grommets where wire passes through sheet metal. Automatic reset circuit breakers will be provided which conform to SAE Standards. Wiring will be color, function and number coded. Function and number codes will be continuously imprinted on all wiring harness conductors at 2.00" intervals. Exterior exposed wire connectors will be positive locking, and environmentally sealed to withstand elements such as temperature extremes, moisture and automotive fluids. Electrical wiring and equipment will be installed utilizing the following guidelines: All holes made in the roof will be caulked with silicon. Large fender washers, liberally caulked, will be used when fastening equipment to the underside of the cab roof. Any electrical component that is installed in an exposed area will be mounted in a manner that will not allow moisture to accumulate in it. Exposed area will be defined as any location outside of the cab or body. Electrical components designed to be removed for maintenance will not be fastened with nuts and bolts. Metal screws will be used in mounting these devices. Also a coil of wire will be provided behind the appliance to allow them to be pulled away from mounting area for inspection and service work. Corrosion preventative compound will be applied to all terminal plugs located outside of the cab or body. All non-waterproof connections will require this compound in the plug to prevent corrosion and for easy separation (of the plug). All lights that have their sockets in a weather exposed area will have corrosion preventative compound added to the socket terminal area. All electrical terminals in exposed areas will have silicon applied completely over the metal portion of the terminal. All lights and reflectors, required to comply with Federal Motor Vehicle Safety Standard #108, will be furnished. Rear identification lights will be recessed mounted for protection. Lights and wiring mounted in the rear bulkheads will be protected from damage by installing a false bulkhead inside the rear compartments. An operational test will be conducted to ensure that any equipment that is permanently attached to the electrical system is properly connected and in working order. The results of the tests will be recorded and provided to the purchaser at time of delivery.
0079211	Batteries, (6) Stryten/Exide Grp 31, 950 CCA each, Threaded Stud	**BATTERY SYSTEM** There will be six (6) 12 volt Stryten/Exide®, Model 31S950X3W, batteries that include the following features will be provided: 950 CCA, cold cranking amps 190 amp reserve capacity High cycle Group 31 Rating of 5700 CCA at 0 degrees Fahrenheit 1140 minutes of reserve capacity Threaded stainless steel studs Each battery case will be a black polypropylene material with a vertically ribbed container for increased vibration resistance. The cover will be manifold vented with a central venting location to allow a 45 degree tilt capacity. The inside of each battery will consist of a "maintenance free" grid construction with poly wrapped separators and a flooded epoxy bottom anchoring for maximum vibration resistance.
0008621	Battery System, Single Start, All Custom Chassis	**BATTERY SYSTEM** There will be a single starting system with an ignition switch and starter button provided and located on the cab instrument panel. **MASTER BATTERY SWITCH** There will be a master battery switch provided within the cab within easy reach of the driver to activate the battery system. An indicator light will be provided on the instrument panel to notify the driver of the status of the battery system.
0002698	Battery Compartment, Saber/Enforcer	**BATTERY COMPARTMENTS** Batteries will be placed on non-corrosive mats and be stored in well ventilated compartments located under the cab and bolted directly to the chassis frame. The battery boxes will have reinforced sides. The battery compartments will be constructed of 0.188" steel plate and be designed to accommodate a maximum of three (3) group 31 batteries in each compartment. The battery hold-downs will be of a non-corrosive material. All bolts and nuts will be stainless steel. Heavy-duty, 2/0 gauge, color coded battery cables will be provided. Battery terminal connections will be coated with anti-corrosion compound. Battery solenoid terminal connections will be encapsulated with semi-permanent rubberized compound. **JUMPER STUDS** One (1) set of battery jumper studs with plastic color-coded covers will be included on the battery compartments.
0816197	Charger, Sngl Sys, Kussmaul, LPC 80, 091-206-12-194C-WT-XX, 80 Amp	**BATTERY CHARGER** There will be a Kussmaul, Model LPC 80, part number 091-206-12-194C-WT-XX, 80 amp 12 volt DC battery charger with part number 091-194-provided. There will be a, Model 091-194X-IND-WT-XX, display indicating the state of charge provided. The color of the outside trim of this display will be red. The battery charger will be wired to the AC shoreline inlet through a splice box.

0814869	Location, Cab, Charger, Behind Driver Seat	The battery charger will be located in the cab behind the driver seat.
0813919	Panel, Charger Display, Kussmaul, Included w/ Charger	**REMOTE CONTROL PANEL - BATTERY CHARGER** There will be a Kussmaul™, charger display included.
0814939	Location, Cab, Ind/Remote, Driver's Seat Riser	The battery charger indicator will be located on the driver's seat riser.
0811952	Not Required, Indicator/Remote Status	
0824337	Not Required, Location Ind/Remote	
0016857	Shoreline, 20A 120V, Kussmaul Auto Eject, 091-55-20-120, Super	**AUTO EJECT FOR SHORELINE** There will be one (1) Kussmaul™, Model 091-55-20-120, 20 amp 120 volt AC shoreline inlet(s) provided to operate the dedicated 120 volt AC circuits on the apparatus. The shoreline inlet(s) will include red weatherproof flip up cover(s). There will be a release solenoid wired to the vehicle's starter to eject the AC connector when the engine is starting. The shoreline(s) will be connected to the battery charger. There will be a mating connector body supplied with the loose equipment. There will be a label installed near the inlet(s) that state the following: Line Voltage Current Ratting (amps) Phase Frequency
0026800	Shoreline Location	The shoreline receptacle will be located on the driver side of cab, to the front of cab door.
0813265	Display, Kussmaul Single Bat Status Ind 091-94-12, Wired to Batteries, Comm/PMFD	**BATTERY CHARGE INDICATOR** There will be a Kussmaul, Model 091-94-12, battery charge indicator installed on the driver's seat riser.
0642936	Timer, Havis Chargeguard Select CG-X	**12 VOLT AUTO SHUT OFF TIMER** There will be a Havis, Model CG-X Chargeguard, automatic 12Vdc shut off timer located inside the officer side MUX access door in best possible location to protect 20A fuse block near the officer side dash . The timer will provide 18Vdc high and 11Vdc low voltage disconnect and an adjustable shut down delay timer with a load current rating of 30 amps.
0121711	Alternator, 320 amp, Leece-Neville 4962PA, Sgl Sys	**ALTERNATOR** A Leece-Neville, Model 4962PA, alternator will be provided. It will have a rated output current of 320 amps, as measured by SAE method J56. The alternator will feature an integral, self diagnostic regulator and rectifier. The alternator will be connected to the power and ground distribution system with heavy-duty cables sized to carry the full rated alternator output.

0092582	Load Manager/Sequencer, MUX	**ELECTRONIC LOAD MANAGER** An electronic load management (ELM) system will be provided that monitors the vehicles 12-volt electrical system, automatically reducing the electrical load in the event of a low voltage condition, and automatically restoring the shed electrical loads when a low voltage condition expires. This ensures the integrity of the electrical system. For improved reliability and ease of use, the load manager system will be an integral part of the vehicle's solid state control system requiring no additional components to perform load management tasks. Load management systems which require additional components will not be allowed. The system will include the following features: System voltage monitoring. A shed load will remain inactive for a minimum of five minutes to prevent the load from cycling on and off. Sixteen available electronic load shedding levels. Priority levels can be set for individual outputs. High Idle to activate before any electric loads are shed and deactivate with the service brake. If enabled: "Load Man Hi-Idle On" will display on the information center. Hi-Idle will not activate until 30 seconds after engine start up. Individual switch "on" indicator to flash when the particular load has been shed. The information center indicates system voltage. The information center, where applicable, includes a "Load Manager" screen indicating the following: Load managed items list, with priority levels and item condition. Individual load managed item condition: ON = not shed SHED = shed **SEQUENCER** A sequencer will be provided that automatically activates and deactivates vehicle loads in a preset sequence thereby protecting the alternator from power surges. This sequencer operation will allow a gradual increase or decrease in alternator output, rather than loading or dumping the entire 12 volt load to prolong the life of the alternator. For improved reliability and ease of use, the load sequencing system will be an integral part of the vehicle's solid state control system requiring no additional components to perform load sequencing tasks. Load sequencing systems which require additional components will not be allowed. Emergency light sequencing will operate in conjunction with the emergency master light switch. When the emergency master switch is activated, the emergency lights will be activated one by one at half-second intervals. Sequenced emergency light switch indicators will flash while waiting for activation. When the emergency master switch is deactivated, the sequencer will deactivate the warning light loads in the reverse order. Sequencing of the following items will also occur, in conjunction with the ignition switch, at half-second intervals: Cab Heater and Air Conditioning Crew Cab Heater (if applicable) Crew Cab Air Conditioning (if applicable) Exhaust Fans (if applicable) Third Evaporator (if applicable)
0783153	Headlights, Rect LED, JW Spkr Evo 2, AXT/Enf/Imp/Sab/Vel	**HEADLIGHTS** There will be four (4) JW Speaker®, Model 8800, 4" x 6" rectangular LED lights mounted in the front quad style, chrome housing on each side of the cab grille: the outside light on each side will contain a part number 055***1 low beam module the inside light on each side will contain a part number 055***1 high beam module the headlights to include chrome bezels The low beam lights will be activated when the headlight switch is on. The high beam and low beam lights will be activated when the headlight switch and the high beam switch is activated.
0625953	Light, Directional, Wln 600 Cmb, Cab Crn, Wrp Bzl Out HD Lts, Enf/Sab	**DIRECTIONAL LIGHTS** There will be two (2) Whelen 600 series, LED combination directional/marker lights provided. The lights will be located on the outside cab corners, next to the headlights. The color of the lenses will be clear.
0805325	Light, Directional, Wln M62T* LED, 15 Degree Angle Bracket, Additional	**ADDITIONAL DIRECTIONAL LIGHT** There will be two (2) Whelen®, Model M62T*, amber LED directional lights provided Rear of crew cab. The lens color(s) to be the same as the LEDs. Each light will be surface mounted in a 15 degree angled bracket with chrome housing. The flash pattern of the directional lights will be Steady On (Arrow).
0620054	Light, Directional/Marker, Intermediate, Weldon 9186-8580-29 LED 2lts	**INTERMEDIATE LIGHT** There will be two (2) Weldon, Model 9186-8580-29, amber LED turn signal marker lights furnished, one (1) each side, in the rear fender panel. The light will double as a turn signal and marker light.

0647802	Lights, Clearance/Marker/ID, Front, P25 LED 5 Lts, Saber FR/Enforcer	**CAB CLEARANCE/MARKER/ID LIGHTS** There will be five (5) amber LED lights provided to indicate the presence and overall width of the vehicle in the following locations: Three (3) amber LED identification lights will be installed in the center of the cab above the windshield. Two (2) amber LED clearance lights will be installed, one (1) on each outboard side of the cab above the windshield.
0625210	Lights, Directional, Cab Front Side, Truck-Lite 19036Y LED, AXT/Enf	**FRONT CAB SIDE DIRECTIONAL LIGHTS** There will be two (2) Truck-Lite®, Model 19036Y, amber LED lights installed to the outside of the chrome wrap around bezel, one (1) on each side of the cab. The lights will activate as additional directional lights with the corresponding directional circuit.
0563675	Lights, Clearance/Marker/ID, Rear, Truck-Lite 33050R LED 7Lts	**REAR CLEARANCE/MARKER/ID LIGHTING** There will be three (3) Truck-Lite®, Model 33050R, LED lights used as identification lights recessed and located at the rear of the apparatus per the following: As close as practical to the vertical centerline Centers spaced not less than 6.00" or more than 12.00" apart Red in color All at the same height There will be two (2) Truck-Lite, Model 33050R, LED lights recessed at the rear of the apparatus used as clearance lights located at the rear of the apparatus per the following: To indicate the overall width of the vehicle One (1) each side of the vertical centerline As near the top as practical Red in color To be visible from the rear All at the same height There will be two (2) Truck-Lite, Model 33050R, LED lights recessed on the side of the apparatus as marker lights as close to the rear as practical per the following: To indicate the overall length of the vehicle One (1) each side of the vertical centerline As near the top as practical Red in color To be visible from the side All at the same height There will be two (2) red reflectors located on the rear of the truck facing to the rear. One (1) each side, as far to the outside as practical, at a minimum of 15.00", but no more than 60.00", above the ground. There will be two (2) red reflectors located on the side of the truck facing to the side. One (1) each side, as far to the rear as practical, at a minimum of 15.00", but no more than 60.00", above the ground. Per FMVSS 108 and CMVSS 108 requirements.
0804514	Lights, Tail, Wln M62BTT* Red Stop/Tail & M62T* Amber Dir Arw For Hsg	**REAR FMVSS LIGHTING** The rear stop/tail and directional lighting included in the rear tail light housing will include the following: Two (2) Whelen®, Model M62BTT, 4.30" high x 6.70" wide x 1.40" deep brake/tail lights with red LEDs Two (2) Whelen, Model M62T, 4.30" high x 6.70" wide x 1.40" deep directional lights with amber LEDs. The directional lights will be set to Steady On (Arrow) flash pattern. The lens color(s) to be the same as the LEDs.
0806466	Lights, Backup, Wln M62BU, LED, For Tail Lt Housing	There will be two (2) Whelen Model M62BU, LED backup lights provided in the tail light housing.
0889571	Bracket, License Plate & Light, P25 LED, Stainless Brkt, Loc	**LICENSE PLATE BRACKET** One (1) license plate bracket constructed of stainless steel will be provided and located LS rear. Above electric hosebed door switches (see signed AD drawing). One (1) white LED light with chrome housing will be provided to illuminate the license plate. A stainless steel light shield will be provided over the light that will direct illumination downward, preventing white light to the rear.
0556842	Bezels, Wln, (2) M6 Chrome Pierce, For mtg (4) Wln M6 lights	**LIGHTING BEZEL** There will be two (2) Whelen, Model M6FCV4P, four (4) place chromed ABS housings with Pierce logos provided for the rear M6 series stop/tail, directional, back up, scene lights or warning lights.
0589905	Alarm, Back-up Warning, PRECO 1040	**BACK-UP ALARM** A PRECO, Model 1040, solid-state electronic audible back-up alarm that actuates when the truck is shifted into reverse will be provided. The device will sound at 60 pulses per minute and automatically adjust its volume to maintain a minimum ten (10) dBA above surrounding environmental noise levels.

0564535	Light, Marker, Britax Rubber Arm, Model L427.203.L12 LED, Red/Amb, Qty/Loc	**MARKER LIGHTS** There will be one (1) pair of amber and red, Britax, Model L427.203.L12, LED marker lights with rubber arm, located at the very rear of the body (duplicate location from previous job 35932. The amber lens will face the front and the red lens will face the rear of the truck and be the most rearward marker light. These lights will be activated with the running lights of the vehicle.
0626588	Lights, Perimeter Cab, TecNiq T10-LC00-1 15" LED 4Dr	**CAB PERIMETER SCENE LIGHTS** There will be four (4) TecNiq, Model T10-LC00-1, 15.00" lights with white LEDs and 45 degree stainless steel brackets provided per the following: one (1) under the driver's side cab access step one (1) under the passenger's side cab access step one (1) under the passenger's side crew cab access step one (1) under the driver's side crew cab access step The lights will be activated when the battery switch is on, when the respective door is open and by the same control selected for the body perimeter lights.
0617901	Lights, Perimeter Pump House, TecNiq T10-LC00-1 15" LED 2lts	**PUMP HOUSE PERIMETER LIGHTS** There will be two (2) TecNiq, Model T10-LC00-1, 15.00" white 12 volt DC LED weatherproof strip lights provided under the pump panel running boards, one (1) each side. The lights will be controlled by the same means as the body perimeter lights.
0626579	Lights, Perimeter Body, TecNiq T10-LC00-1 15" LED 2lts, Rear Step	**BODY PERIMETER SCENE LIGHTS** There will be two (2) TecNiq, Model T10-LC00-1, 15.00" 12 volt DC LED strip lights provided at the rear step area of the body, one (1) each side shining to the rear. The perimeter scene lights will be activated when a switch within reach of the driver is activated and the parking brake is applied.
0896454	Enhanced Software for Perimeter Lts	**ENHANCED SOFTWARE FOR PERIMETER LIGHTS** All perimeter lights will be deactivated when the parking brake is released unless alternate control is selected. The cab and crew cab perimeter lights will remain on for ten (10) seconds for improved visibility after the doors closed.
0556360	Lights, Step, P25 LED 4lts, Pump Pnl Sw	**STEP LIGHTS** Four (4) white LED step lights will be provided. One (1) step light will be provided on each side, on the front compartment face and two (2) step lights at the rear to illuminate the tailboard. These step lights will be actuated with the pump panel light switch. All steps on the apparatus will be illuminated per the current edition of applicable NFPA standards.
0776357	Light, Visor, Wln, 12V P*H2* Pioneer, Cnt Feature, 1st	**12 VOLT LIGHTING** There will be one (1) Whelen® Model P*H2*, 17,750 lumens 12 volt DC light(s) with a combination of flood and spot optics provided on the front visor, centered. The housing(s) painted parts of this light assembly to be black. The light(s) will be controlled by a switch at the driver's side switch panel and by a switch at the passenger's side switch panel. These light(s) may be load managed when the parking brake is applied.
0774308	Lights, Wln, P*H2* Pioneer, 12 VDC, 2nd	**12 VOLT DC SCENE LIGHTS** There will be one (1) Whelen® Model P*H2*, 17,750 lumens 12 volt DC powered lights with white LEDs and a combination of flood and spot optics installed on the apparatus located, P/S rear outer crew cab wall (Match Job 35932). The light(s) to be installed on push up side mount outside pole length to be 20.00" long with a handle holder and sensor connecting the pole to the Do Not Move Truck Indicator circuit. The painted parts of this light assembly to be black. The lights will be activated by a switch at the left side pump panel and by a switch at the right side pump panel. The light(s) may be load managed when the parking brake is applied.
0774309	Lights, Wln, P*H2* Pioneer, 12 VDC, 1st	**12 VOLT DC SCENE LIGHTS** There will be one (1) Whelen® Model P*H2*, 17,750 lumens 12 volt DC powered lights with white LEDs and a combination of flood and spot optics installed on the apparatus located, D/S rear outer crew cab wall (Match Job 35932). The light(s) to be installed on push up side mount outside pole length to be 20.00" long with a handle holder and sensor connecting the pole to the Do Not Move Truck Indicator circuit. The painted parts of this light assembly to be black. The lights will be activated by a switch at the left side pump panel and by a switch at the right side pump panel. The light(s) may be load managed when the parking brake is applied.

0774948	Lights, Wln, P*H1* Pioneer, 12 VDC, 2nd	**12 VOLT DC SCENE LIGHTS** There will be one (1) Whelen® Model P*H1*, 8,875 lumens 12 volt DC powered lights with white LEDs and flood optics installed on the apparatus located, P/S crew cab upper (Match Job 35932). The light(s) to be installed in a 15 degree vertical recessed bracket. The painted parts of this light assembly to be black. The lights will be activated by a switch at the driver's side switch panel, by a switch at the left side pump panel and by a switch at the passenger's side switch panel. The light(s) may be load managed when the parking brake is applied.
0775524	Lights, Wln, P*H1* Pioneer, 12 VDC, 1st	**12 VOLT DC SCENE LIGHTS** There will be one (1) Whelen® Model P*H1*, 8,875 lumens 12 volt DC powered lights with white LEDs and flood optics installed on the apparatus located, driver side, upper crew cab (Match Job 35932). The light(s) to be installed in a 15 degree vertical recessed bracket. The painted parts of this light assembly to be black. The lights will be activated by a switch at the driver's side switch panel, by a switch at the left side pump panel and by a switch at the passenger's side switch panel. The light(s) may be load managed when the parking brake is applied.
0774336	Lights, Wln, P*H1* Pioneer, 12 VDC, 1st	**12 VOLT LIGHTING** There will be two (2) Whelen® Model P*H1*, 8,875 lumens 12 volt DC LED light(s) with flood optics installed on the apparatus located, upper rear bulkheads, one each side (Match Job 35932). The painted parts of this light assembly to be black. The light(s) to be installed in a 15 degree vertical recessed bracket. The lights will be controlled by a switch at the driver's side switch panel, by a switch at the left side pump panel, by a switch at the passenger's side switch panel and by a switch in a stainless steel cup located on the passenger's side at the rear of the apparatus no more than 72.00" from the ground. The light(s) may be load managed when the parking brake is applied.
0645878	Lights, Hose Bed, Cover, Dual Amdor AY-9750-20 LED Light Strips 4lts, Low	**HOSE BED LIGHTS** There will be Amdor LumaBar H2O, Model AY-9750-20, 20.00" white 12 volt DC LED light strips provided to illuminate the hose bed area. Two (2) LED light strips will be installed on the driver's side hose bed cover 30.00" from the front and rear of the hose bed, as close to the hinge as practical. Two (2) LED light strips will be installed on the passenger's side hose bed cover 30.00" from the front and rear of the hose bed, as close to the hinge as practical. The lights will be activated when the hosebed cover is raised.
0645677	Lights, Not Required, Rear Work, Alt. 12 Volt Lights At Rear Body	
0709438	Lights, Walk Surf, FRP Flood, LED	**WALKING SURFACE LIGHT** There will be Model FRP, 4.00" round black 12 volt DC LED floodlight(s) with bolt mount provided to illuminate the entire designated walking surface on top of the body. The light(s) will be activated when the body step lights are on.
0060111	Pumper, Medium, Galvanneal, 2nd Gen	
0554271	Body Skirt Height, 20"	

0028244	Tank, Water, 500 Gallon, Poly, Med	**WATER TANK** Booster tank will have a capacity of 500 gallons and be constructed of polypropylene plastic by United Plastic Fabricating, Incorporated. Tank joints and seams will be nitrogen welded inside and out. Tank will be baffled in accordance with the current edition of applicable NFPA standards. Baffles will have vent openings at both the top and bottom to permit movement of air and water between compartments. Longitudinal partitions will be constructed of 0.38" polypropylene plastic and will extend from the bottom of the tank through the top cover to allow for positive welding. Transverse partitions will extend from 4.00" off the bottom of the tank to the underside of the top cover. All partitions will interlock and will be welded to the tank bottom and sides. Tank top will be constructed of 0.50" polypropylene. It will be recessed 0.38" and will be welded to the tank sides and the longitudinal partitions. Tank top will be sufficiently supported to keep it rigid during fast filling conditions. Construction will include 2.00" polypropylene dowels spaced no more than 30.00" apart and welded to the transverse partitions. Two (2) of the dowels will be drilled and tapped (0.50" diameter, 13.00" deep) to accommodate lifting eyes. A sump that will be sized dependent on the tank to pump plumbing will be provided at the bottom of the water tank. Sump will include a drain plug and the tank outlet. Tank will be installed in a fabricated cradle assembly constructed of structural steel. Sufficient crossmembers will be provided to properly support bottom of tank. Crossmembers will be constructed of steel bar channel or rectangular tubing. Tank will "float" in cradle to avoid torsional stress caused by chassis frame flexing. Rubber cushions, 0.50" thick x 3.00" wide, will be placed on all horizontal surfaces that the tank rests on. Stops or other provision will be provided to prevent an empty tank from bouncing excessively while moving vehicle. Mounting system will be approved by the tank manufacturer.
0003405	Overflow, 4.00" Water Tank, Poly	Fill tower will be constructed of 0.50" polypropylene and will be a minimum of 8.00" wide x 14.00" long. Fill tower will be furnished with a 0.25" thick polypropylene screen and a hinged cover. An overflow pipe, constructed of 4.00" schedule 40 polypropylene, will be installed approximately halfway down the fill tower and extend through the water tank and exit to the rear of the rear axle.
0028104	Foam Cell Required	
0023412	Drain, Tank - 1.50"	**TANK DRAIN** A 1.50" tank drain will be installed with a 1.50" ball valve located underneath the left front compartment and properly labeled.
0084432	Modified Poly Tank, Ext'd Over Rear Compt	The water tank will be extended to the rear of the truck, over the rear compartment.
0633066	Sleeve, Through Tank	**SLEEVE PLUMBING THROUGH TANK** Two (2) sleeves will be provided in the water tank for a 3.00" pipe to the rear.
0553729	Not Required, Restraint, Water Tank, Heavy Duty	
0003429	Not Required, Direct Tank Fill	
0003424	Not Required, Dump Valve	
0048710	Not Required, Jet Assist	
0030007	Not Required, Dump Valve Chute	
0514778	Not Required, Switch, Tank Dump Master	

0126632	Hose Bed, Galv, Pumper	**HOSE BED** The hose bed will be fabricated of 12-gauge galvanneal steel. The sides will not form any portion of the fender compartments. Upper and rear edges of side panels will have a double break for rigidity, a split tube finish will not be acceptable. The upper area at the rear of the hose bed will be covered with brushed stainless steel to prevent damage to painted surface when hose is removed. Flooring of the hose bed will be removable aluminum grating with the top surface corrugated to aid in hose aeration. The grating slats will be a minimum of 0.50" x 4.50" with spacing between slats for hose ventilation.
0723549	Painted Hose Bed	The hose bed interior walls will be painted to match the lower body color.
0003481	Hose Bed Capacity, Special	Hose bed will accommodate From DS to PS: 800' Bulldog 5", 200' Key Tru-Id 2.5", 400' Key Cobra Combat 1.75", 200' Key Tru-Id 2.5" and 400' Key 3".
0083488	Divider, Hose Bed, .25" Unpainted	**HOSE BED DIVIDER** Three (3) hosebed dividers will be furnished for separating hose. Each divider will be constructed of a 0.25" brushed aluminum sheet. Flat surfaces will be sanded for uniform appearance or constructed of brushed aluminum. Divider will be fully adjustable by sliding in tracks, located at the front and rear of the hose bed. Divider will be held in place by tightening bolts, at each end. Acorn nuts will be installed on all bolts in the hose bed which have exposed threads.
0821844	Cover, Hose Bed, Alum Treadplate, Bolted T-Bar, Electric Actuated	**HOSE BED COVER ELECTRIC ACTUATOR** A two (2) section hose bed cover, constructed of .125" bright aluminum treadplate will be furnished. The cover will be hinged with full length stainless steel piano hinge. The sides will be slanted down with the center of the cover supported by a modular stationary bridgework support. The covers will not over lap. The cover will be reinforced so that it can support the weight of a man walking on the cover. A pneumatic gas spring assist will be installed at the front of the covers to help support and stabilize the cover throughout its range of motion. If access to water tank fill tower is blocked by the hose bed cover, then a hinged door will be provided in it so that tank may be filled without raising cover doors. Chrome grab handles and two (2) (one (1) each side) electric linear actuator with brake cylinders will be provided to assist in opening and closing the cover. A rubber-covered momentary toggle switch will be provided for each actuator that controls the opening and closing of the covers. Each switch will be located at the rear body of the body at the left side. Additional locks on top of the cover are not required to secure the cover in the nested position. A cross divider will be provided directly behind the actuators, at the front of the hose bed, to support the actuators and provide a clean appearance. A handrail will be provided at the rear, in the center of the support, to assist in climbing up the back of the truck. The hose bed cover will be connected to the Do Not Move Truck indicator. The light will be activated if the cover is not in the stowed position and the parking brake is released.
0807353	Hose Restraint, Hose Bed, Vinyl, Rear, Separate From Top, Split 2-Sec	**HOSE RESTRAINT REAR** At the rear of the hose bed, a black vinyl flap will be provided. The vinyl flap will be split into two sections at the center. The vinyl flap will be provided with hook and loop between each section. The top of the vinyl flap will be attached to the top of the hosebed with quarter turn. At the bottom of the flap, hinged style seat belt buckle will be provided. The bottom of the flap will be chain weighted.
0010133	Cross-Divider, Hose Bed	A cross-divider will be provided just behind the fill tower. The divider will be bolted to the side sheet.
0581892	Divider, .25", Unpainted, Permanent	**ADDITIONAL HOSE BED DIVIDER** There will be one (1) additional hose bed dividers furnished. Each divider will be constructed of a 0.25" brushed aluminum sheet. Partition will be permanently installed and located on the inboard top edge of the ladder storage box. Acorn nuts will be installed on all bolts in the hose bed which have exposed threads. Flat surfaces will be sanded for uniform appearance or constructed of brushed aluminum.
0817279	Extension, Over Pre-Connect, Webbing or Vinyl, Rear Hose Bed Cover	A quantity of one (1) extension(s) in the webbing or vinyl hosebed cover at the rear of the hose bed will be provided to allow for coverage of pre-connects. The extension(s) provided will be Vinyl 4" Longer than StandardThis will be for the right side of the split hose cover.

0013512		Running Boards, 12.75" Deep	**RUNNING BOARDS** Running boards will be fabricated of 0.125" bright aluminum treadplate. Each running board will be supported by a welded 2.00" square tubing and channel assembly, which will be bolted to the pump compartment substructure. Running boards will be 12.75" deep and spaced 0.50" away from the pump panel. A splash guard will be provided above the running board treadplate.
0689621		Tailboard, 16" Deep	**TAILBOARD** The tailboard will also be constructed of .125" bright aluminum treadplate and spaced .50" from the body, as well as supported by a structural steel assembly. The tailboard area will be 16.00" deep. The exterior side will be flanged down and in for increased rigidity of tailboard structure.
0831801	SP	Wall, Rear, Body Material, Aluminum Treadplate Center, 16" Inset	**REAR WALL, BODY MATERIAL/TREADPLATE CENTER** The rear facing surfaces of the center rear wall will be aluminum treadplate. The bulkheads, the surface to the rear of the side body compartments, will be smooth and the same material as the body. The center rear wall will be inset 16" from the body bulkhead rear walls. Any inboard facing surfaces below the height of the hosebed will be aluminum diamondplate.
0889214		Tow Eyes, w/Tow Bar, 2G Pumper	**REAR TOW EYES** Two (2) tow eyes, which are an integral part of the body mounting substructure, will be installed below the rear of the truck. The tow eyes will be of adequate strength to allow the truck to be pulled from the eyes. **REAR TOW BAR** One (1) tow bar will be installed under the tailboard. The tow bar assembly will be designed and positioned to allow up to a 30-degree upward angled pull of 17,000 lb, or a 20,000 lb straight horizontal pull in line with the centerline of the vehicle. The tow bar design will have been tested and evaluated using finite element analysis techniques.
0590934		Hose Restraint, Running Board, Straps, FV Fastener	**RUNNING BOARD HOSE RESTRAINT** A pair of 2.00" wide black nylon straps with 2.00" side release fasteners will be provided for each hose tray to secure the hose during travel. There will be Two (2) hose trays located one (1) in each side running board.
0014112		Tray, Hose, Running Board, Special Capacity, Predefined	**HOSE TRAY** Two (2) hose trays will be recessed one (1) in each side running board. Capacity of the tray will be 25' of 5.00" hose. Rubber matting will be installed on the floor of the tray to provide proper ventilation. Drain holes will be provided.

0895816	Construction, Compt, Galv, 2G Pumper	**COMPARTMENTATION** Body and compartments will be fabricated of galvanneal steel. Side compartments will be an integral assembly with the rear fenders. Circular fender liners will be provided for prevention of rust pockets and ease of maintenance. Side compartment flooring will be 12-gauge and of the sweep out design, with the floor higher than the compartment door lip. The side compartment door opening will be framed by flanging the edges in 1.75" and bending out again 0.75" to form an angle. Drip protection will be provided above the doors by means of bright aluminum extrusion, formed bright aluminum treadplate, or polished stainless steel. The top of the compartment will be covered with bright aluminum treadplate rolled over the edges on the front, rear, and outward side. These covers will have the corners TIG welded. Side compartment covers will be separate from the compartment tops. Front facing compartment walls will be covered with bright aluminum treadplate. All screws and bolts which protrude into a compartment will have acorn nuts on the ends to prevent injury. **UNDERBODY SUPPORT SYSTEM** Due to the severe loading requirements of this pumper, a method of body and compartment support suitable for the intended load will be provided. The backbone of the support system will be the chassis frame rails, which is the strongest component of the chassis and designed for sustaining maximum loads. The support system will include 0.375" thick steel vertical angle supports bolted to the chassis frame rails with 0.625" diameter bolts. Attached to the bottom of the steel vertical angles will be horizontal angles, with gussets welded to the vertical members, which extend to the outside edge of the body. A steel frame will be mounted on the top of these supports to create a floating substructure, which results in a 500 lb equipment support rating per lower compartment. The steel frames as well as the steel vertical angles will be treated with an epoxy E-coat or equivalent to provide resistance to corrosion and chemicals as standard. The floating substructure will be separated from the horizontal members with neoprene elastomer isolators. These isolators will reduce the natural flex stress of the chassis from being transmitted to the body. The isolators will have a broad load range, proven viability in vehicular applications, be of a fail safe design and allow for all necessary movement in three (3) transitional and rotational modes. The neoprene isolators will be installed in a modified V three (3)-point mounting pattern to reduce the natural flex of the chassis being transmitted to the body. A design with body compartments hanging on the chassis, unsupported, will not be acceptable. **AGGRESSIVE WALKING SURFACE** All exterior surfaces designated as stepping, standing, and walking areas will comply with the required average slip resistance of the current NFPA standards. **LOUVERS** Louvers will be stamped into compartment walls to provide the proper airflow inside the body compartments and to prevent water from dripping into the compartment. Where these louvers are provided, they will be formed into the metal and not added to the compartment as a separate plate. **TESTING OF BODY DESIGN** Body structural analysis will be fully tested. Proven engineering and test techniques such as finite element analysis, strain gauging, and model analysis will be performed with special attention given to fatigue, life and structural integrity of the cab, body and substructure. The body will be tested while loaded to its greatest in-service weight. The criteria used during the testing procedure will include: Raising opposite corners of the vehicle tires 9.00", simulating the twisting a truck may experience when driving over a curb. Making a 90 degree turn while at 20 mph, simulating aggressive driving conditions. Driving the vehicle at 35 mph on a washboard road. Driving the vehicle at 55 mph on a smooth road. Accelerating the vehicle fully, until reaching the approximate speed of 45 mph, on rough pavement. Evidence of actual testing techniques will be made available upon request.
0023650	LS 152" Rollup, Full Height Compts, FDLER	**LEFT SIDE COMPARTMENTATION** The left side compartmentation will consist of three rollup door compartments. A full height, rollup door compartment ahead of the rear wheels will be provided. The interior dimensions of this compartment will be 34.50" wide x 66.63" high x 25.88" deep in the lower 25.00" of the compartment and 12.00" deep in the remaining upper portion. The clear door opening will be a minimum of 28.75" wide x 56.88" high. A rollup door compartment over the rear wheels will be provided. The interior dimensions of this compartment will be 66.50" wide x 32.88" high x 12.00" deep. The clear door opening will be a minimum of 58.25" wide x 23.13" high. A full height, rollup door compartment behind the rear wheels will be provided.**The interior dimensions of this compartment will be 47.75" wide x 67.63" high x 25.88" deep in the lower 26.00" of height and 12.00" deep in the remaining upper section of the compartment. The clear door opening will be a minimum of 44.75" wide x 57.88" high.** **The interior height of the compartments will be measured from the compartment floor to the ceiling. The spool of the rollup door at the top of the compartment takes up some usable space. The depth of the compartments will be measured from the back wall to the inside of the door frame.** **Closing of the door will not require releasing, unlocking, or unlatching any mechanism and will easily be accomplished with one hand.**

0063658	RS 152" Rollup, Full Height Compts, FDLER	**RIGHT SIDE COMPARTMENTATION** The right side compartmentation will consist of three rollup door compartments. A full height, rollup door compartment ahead of the rear wheels will be provided. The interior dimensions of this compartment will be 34.50" wide x 66.63" high x 25.88" deep in the lower 25.00" of the compartment and 12.00" deep in the remaining upper portion. The clear door opening will be a minimum of 28.75" wide x 56.88" high. A rollup door compartment over the rear wheels will be provided. The interior dimensions of this compartment will be 66.50" wide x 32.88" high x 12.00" deep. The clear door opening will be a minimum of 58.25" wide x 23.13" high. A full height, rollup door compartment behind the rear wheels will be provided.**The interior dimensions of this compartment will be 47.75" wide x 67.63" high x 25.88" deep in the lower 26.00" of height and 12.00" deep in the remaining upper section of the compartment. The clear door opening will be a minimum of 44.75" wide x 57.88" high.** **The interior height of the compartments will be measured from the compartment floor to the ceiling. The spool of the rollup door at the top of the compartment takes up some usable space. The depth of the compartments will be measured from the back wall to the inside of the door frame.** **Closing of the door will not require releasing, unlocking, or unlatching any mechanism and will easily be accomplished with one hand.**
0594005	Doors, Rollup, Amdor, Side Compartments	**SIDE COMPARTMENT ROLLUP DOOR(S)** There will be six (6) compartment doors installed on the side compartments, double faced, aluminum construction, painted one (1) color to match the lower portion of the body and manufactured by AMDOR™ brand rollup doors. Door(s) will be constructed using 1.00" extruded double wall aluminum slats which will feature a flat smooth interior surface to provide maximum protection against equipment hang-up. The slats will be connected with a structural driven ball and socket hinge designed to provide maximum curtain diaphragm strength. Mounting and adjusting the curtain will be done with a clip system that connects the curtain to the balancer drum allowing for easy tension adjustment without tools. The slats will be mounted in reusable slat shoes with positive snap-lock securement. Each slat will incorporate weather tight recessed dual durometer seals. One (1) fin will be designed to locate the seal within the extrusion. The second will serve as a wiping seal which will also allow for compression to prevent water ingression. The doors will be mounted in a one (1)-piece aluminum side frame with recessed side seals to minimize seal damage during equipment deployment. All seals including side frames, top gutters and bottom panel are to be manufactured utilizing non-marring materials. Bottom panel flange of rollup door will be equipped with two (2) cut-outs to allow for easier access with gloved hands. A polished stainless steel lift bar with locking key latches to be provided for each roll-up door. The keys to be Model 751 to match all compartment and cab doors. The lift bar will be located at the bottom of door with striker latches installed at the base of the side frames. Side frame mounted door strikers will include support beneath the stainless steel lift bar to prevent door curtain bounce, improve bottom seal life expectancy and to avoid false door ajar signals. All injection molded rollup door wear components will be constructed of Type 6 nylon. Each rollup door will have a 3.00 inch diameter balancer/tensioner drum to assist in lifting the door. The header for the rollup door assembly will not exceed 4.00". A heavy-duty magnetic switch will be used for control of open compartment door warning lights.
0013671	Rear, Rollup, 30.75" F-F, 25.88" D	**REAR COMPARTMENTATION** A roll-up door compartment above the rear tailboard will be provided**.** The interior dimensions of this compartment will be 40.00" wide x 33.63" high x 25.88" deep. The spool of the rollup door at the top of the compartment takes up some usable space. The depth of the compartment will be calculated with the compartment door closed. A louvered, removable access panel will be furnished on the back wall of the compartment. The rear compartment will be open into the rear side compartments. The clear door opening of this compartment will be a minimum of 33.25" wide x 23.88" high. Closing of the door will not require releasing, unlocking, or unlatching any mechanism and will easily be accomplished with one hand.

0594003	Door, Amdor, Rollup, Rear Compartment	**ROLLUP REAR COMPARTMENT DOOR** The rear compartment will have a rollup door. The door will be double faced, aluminum construction, satin aluminum and manufactured by AMDOR™ brand rollup doors. The door will be constructed using 1.00" extruded double wall aluminum slats which will feature a flat smooth interior surface to provide maximum protection against equipment hang-up. The slats will be connected with a structural driven ball and socket hinge designed to provide maximum curtain diaphragm strength. Mounting and adjusting the curtain will be done with a clip system that connects the curtain to the balancer drum allowing for easy tension adjustment without tools. The slats will be mounted in reusable slat shoes with positive snap-lock securement. Each slat will incorporate weather tight recessed dual durometer seals. One (1) fin will be designed to locate the seal within the extrusion. The second will serve as a wiping seal which will also allow for compression to prevent water ingression. The door will be mounted in a one (1)-piece aluminum side frame with recessed side seals to minimize seal damage during equipment deployment. All seals including side frames, top gutters and bottom panel are to be manufactured utilizing non-marring materials. Bottom panel flange of rollup door will be equipped with two (2) cut-outs to allow for easier access with gloved hands. A polished stainless steel lift bar with locking key latches to be provided for each roll-up door. The keys to be Model 751 to match all compartment and cab doors. The lift bar will be located at the bottom of door with striker latches installed at the base of the side frames. Side frame mounted door strikers will include support beneath the stainless steel lift bar to prevent door curtain bounce, improve bottom seal life expectancy and to avoid false door ajar signals. All injection molded rollup door wear components will be constructed of Type 6 Nylon. The door will have a 3.00 inch diameter balancer/tensioner drum to assist in lifting the door. The header for the rollup door assembly will not exceed 4.00". A heavy-duty magnetic switch will be used for control of open compartment door warning lights.
0554995	No Body Modification Required	
0625184	Guard, Drip Pan, S/S, Rollup Door, Pumper	**DOOR GUARD** There will be seven (7) compartment doors that will include a guard/drip pan designed to protect the rollup door from damage when in the retracted position and contain any water spray. The guard will be fabricated from stainless steel and installed left side rearward compartment, left side over the wheel compartment, left side forward compartment, right side rearward compartment, right side over the wheel compartment, right side forward compartment and rear compartment.
0641826	Electric Door Locks, Body Doors, Amdor	**ELECTRIC DOOR LOCKS** There will be seven (7) door(s) located all body compartments equipped with electric locks. The locks will be wired battery direct. The switch for control will be located cab key pad both sides. In the event of loss of power, a manual override is available.
0642303	Master Control, Electric Door Locks, Body Drs and Cab Drs, Vel/Imp,Enf	**CONTROL OF ELECTRIC DOOR LOCKS** The electric body door locks will be locked or unlocked with the cab controls. In the event of loss of power, a manual override is available.
0732709	Pull Strap for Rollup Doors, Special Length	**ROLLUP DOOR PULL STRAPS** six (6) compartment doors will be provided with pull straps. The pull straps will be 12.00" long and black in color. The straps will be installed directly to the inside of the rollup door. The rollup door compartments to have these straps will be each side roll up door.
0616670	Lights, Compt, Pierce LED, Dual Light Strips, Each Side of Door, Pumper/Tanker	**COMPARTMENT LIGHTING** There will be seven (7) compartment(s) with two (2) white 12 volt DC LED compartment light strips. The dual light strips will be centered vertically along each side of the door framing. There will be two (2) light strips per compartment. The dual light strips will be in all body compartment (s). Any remaining compartments without light strips will have a 6.00" diameter Truck-Lite, Model: 79384 light. Each light will have a number 1076 one filament, two wire bulb. Opening the compartment door will automatically turn the compartment lighting on.
0687146	Shelf Tracks, Painted	**MOUNTING TRACKS** There will be four (4) sets of tracks for mounting shelf(s) in LS1, LS2, RS1 and B1. These tracks will be installed vertically to support the adjustable shelf(s). The tracks will be painted to match the compartment interior.

0773380	SP	Shelves, Adjustable, Full Width/Depth, Low/Special Side Height	**ADJUSTABLE SHELVES** There will be one (1) shelf provided B1 upper. The shelf construction will consist of .188" aluminum painted nightspots. A capacity rating will not be available on this item due to a reduced side height being less than 2.00". Each shelf will be infinitely adjustable by means of a threaded fastener, which slides in a track. Each shelf will have an inside wide of 36.00" and as deep as the compartment space will allow. The shelves will be held in place by .12" thick stamped plated brackets and bolts. The side height of the shelf/shelves will be as follows: Front: 1.00" high Rear: 2.00" high Left & Right Sides: 2.00" high
0791839	SP	Shelves, Fixed, 500 lb Capacity, Full Width/Depth, Nightspots	**FIXED SHELVES** There will be two (2) shelves with a capacity of 500 lb provided. The shelf construction will consist of .188" aluminum with 2.00" sides. The finish will be Nightspots 909017 paint. Each shelf will be fixed in its location in the compartment The shelves will be held in place by .12" thick stamped plated brackets and bolts or angles bolted to the compartment as the engineer or shop floor see fit. The location will be LS3 mounted above the C-Tech cabinet, LS1 forward of the partition at 28.00" from the floor.
0788782	SP	Shelves, Adjustable, FW/FD, Painted, Front Flange Down,Special Reinforcement	**ADJUSTABLE SHELVES** There will be one (1) shelf provided. The shelf construction will consist of .188" aluminum with 2.00" sides at each side and the rear. The front of the shelf will have a 1.00" lip flanged down with a 1.00" square tube provided across the midpoint of the bottom of the shelf to provide adequate structural integrity to the shelf. Each shelf will be painted to match the compartment interior. Each shelf will be infinitely adjustable by means of a threaded fastener, which slides in a track. The shelves will be held in place by .12" thick stamped plated brackets and bolts. Each shelf will be designed to be .25" away from the back wall and the side mounting tracks. The shelf front will be .75" back from the door opening to allow for equipment shift. There will be a manufacturing tolerance of + or- .25" . The location will be LS2 below the upper shelf that is to be located at 18" off the floor.
0600350		Shelves, Adj, 500 lb Capacity, Full Width/Depth, Predefined Locations	**ADJUSTABLE SHELVES** There will be four (4) shelves with a capacity of 500 lb provided. The shelf construction will consist of .188" aluminum painted nightspots with 2.00" sides. Each shelf will be infinitely adjustable by means of a threaded fastener, which slides in a track. The shelves will be held in place by .12" thick stamped plated brackets and bolts. The location(s) will be in RS1 in the lower third, in RS1 in the upper third, in LS2 in the upper third and in LS1 in the upper third to the left of the partition.
0647091		Tray, Floor Mounted, Slide-Out, 500lb, 2.00" Sides	**SLIDE-OUT FLOOR MOUNTED TRAY** There will be one (1) floor mounted slide-out tray(s) provided. Each tray will have 2.00" high sides and a minimum capacity rating of 500 lb in the extended position. Each tray will be constructed of aluminum painted nightspots. There will be two undermount-roller bearing type slides rated at 250 lb each provided. The pair of slides will have a safety factor rating of 2. To ensure years of dependable service, the slides will be coated with a finish that is tested to withstand a minimum of 1,000 hours of salt spray per ASTM B117. To ensure years of easy operation, the slides will require no more than a 50lb force for push-in or pull-out movement when fully loaded after having been subjected to a 40 hour vibration (shaker) test under full load. The vibration drive file will have been generated from accelerometer data collected from a heavy truck chassis driven over rough gravel roads in an unloaded condition. Proof of compliance will be provided upon request. Automatic locks will be provided for both the "in" and "out" positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand. The location(s) will be B1.
0725642		Cabinet, Drawer Assembly, CTECH, Three Drawers, Up To 36" Wide, 24" Deep	**DRAWER ASSEMBLY** A slide-out drawer assembly will be installed LS3. The clear dimensions of the first drawer starting at the top will be 3.00" with a face plate that is 4.00" high x 21.00" deep. The clear dimensions of the second drawer will be 5.75" with a face plate that is 6.00" high x 21.00" deep. The clear dimensions of the third drawer will be 9.75" with a face plate that is 10.00" high x 21.00" deep. Each drawer will be the same width and not exceed 36.00". The drawers will have a capacity of 250 lb. The drawers will be mounted in a cabinet housing constructed of light gray powder coated aluminum with anodized aluminum frames. The housing will be 24.00" deep, and completely enclose the drawer. A full-length aluminum extruded rail will be provided at the top edge of each drawer. This rail will act as the latching mechanism as well as the handle for each drawer. There will be a total of one (1) provided.

0540317		Toolboard, Swing-out, Alum, .188", Peg Board	**SWING OUT TOOLBOARD** A swing out aluminum toolboard will be provided. It will be a minimum of 0.188" thick with .203" diameter holes in a pegboard pattern with 1.00" centers between holes. A 1.00" x 1.00" aluminum tube frame will be welded to the edge of the pegboard. The board will be mounted on a pivoting device at the front of the compartment on the top and bottom to allow easy movement in and out of the compartment. The maximum tool load will be 400 lb. The board will have positive lock in the stowed and extended position. The board will have a D-ring handle to secure it in the stowed position. The board will be mounted stationary within the compartment. One (1) toolboard(s) will be provided. The toolboard(s) will be painted nightspots 909017 and installed RS2 full height and width.
0726441		Partition, Trans Rear Compt	**PARTITION, TRANSVERSE REAR COMPARTMENT** Two (2) partitions will be bolted in place to separate the left and right side rear compartments from the rear tailboard compartment. The partition will be body material painted nightspots 909017.
0726403		Partition, Vertical Compt, Special Height	**VERTICAL COMPARTMENT PARTITION** One (1) partition will be bolted in LS1, Mounted 20" from the rear bulkhead, also make partition 53.00" tall from the floor. (Match Previous Job # 35932). Each partition will be 53.00" tall from the floor vertical height of the compartment. (Match Previous Job # 35932) vertical height of the compartment. Each partition will be painted nightspots 909017.
0004047		Aluminum, .188" Smooth Aluminum, "DA", on Compartment Floor	**COMPARTMENT FLOOR SCUFFPLATE** Smooth aluminum will be provided on the floor of one (1) compartments. The scuffplate(s) will be .188" thick with a "DA" finish. The locations will be RS1. The edges of the aluminum scuffplate will be completely caulked before installation to prevent corrosion.
0004005		Aluminum Treadplate on Compartment Floor	**COMPARTMENT FLOOR SCUFFPLATE** Aluminum treadplate will be provided on the floor of two (2) compartments. The locations will be, LS1, RS3. The edges of the treadplate will be completely caulked before installation to prevent corrosion.
0674891		Lip, 1.00" Retaining, Each	**1.00" RETAINING LIP** A 1.00" lip will be provided full width of LS1 floor to contain the equipment. The lip will be finished to match the compartment interior.
0692510	SP	Bracket, SCBA, Zico, ULLH, Load & Lock, Mounted at 45 Degrees	**SCBA HOLDER** A total of one (1) Ziamatic model ULLH SCBA holder bracket. This bracket will include a backplate, two seats, a footplate and the model LLS ("Load & Lock") strap to hold the bottle in the bracket. The bracket seats will be a "one size fits all" style seat and will accommodate SCBA cylinders from the high pressure 30-minute to the high pressure 60-minute. The bracket will be mounted on a 45 degree wall bracket. The brackets will be mounted LS3 on shelf tracks, locate at pick up.
0076795		Bracket, SCBA, Zico, ULLH, Load & Lock, Mounted	**SCBA HOLDER** A total of one (1) Ziamatic model ULLH SCBA holder bracket. This bracket will include a backplate, two seats, a footplate and the model LLS ("Load & Lock") strap to hold the bottle in the bracket. The bracket seats will be a "one size fits all" style seat and will accommodate SCBA cylinders from the high pressure 30-minute to the high pressure 60-minute. The brackets will be mounted LS3 - locate at pick up.
0044903		Netting, Retention 1.00" Nylon Strap, Side Fastened, 2.00" Box Pattern	**RETENTION NETTING** Retention netting will be provided to retain compartment equipment from laying against the compartment door. The net(s) will be located LS1 upper left portion, match 32039 - see photo. Each compartment door opening will be provided with a heavy black nylon webbing made of 1.00" nylon strap with a 2.00" box pattern. The nylon webbing will be fastened to one (1) side of the compartment in a fixed manner. The remaining sides will be secured with Hook and loop straps fastener(s). A total of one (1) will be provided.
0755528		Toolboard, Alum, .188", No Holes, Back Wall Mounted, Special	**TOOLBOARD** There will be 3/16" thick aluminum toolboard (no holes) painted nightspots 909017 installed on the back wall of one (1) compartment(s). The toolboard will be mounted using two (2) horizontal tracks. Retainers will be used to mount the toolboard to the tracks. The toolboard will be located in the RS2 and mounted The board will be split into two pieces for easier removal. (Please match Job # 35932 which used deleted option 629334).

0027090	Tracks, Equipment Mounting, Horizontal	**MOUNTING TRACKS** There will be three (3) sets of tracks for mounting equipment. These tracks will be installed horizontally on the back wall of the compartment(s). The compartment(s) with mounting tracks will be full width in LS2, LS3, RS3 - locate at pick up.
0024016	Rub Rail, Aluminum Extruded, Side & Rear of Body	**RUB RAIL** Bottom edge of the side and rear of the body compartments will be trimmed with a bright aluminum extruded rub rail. Trim will be 2.12" high with 1.38" flanges turned outward for rigidity. The rub rails will not be an integral part of the body construction, which allows replacement in the event of damage.
0784811	Fender Crowns, Rear, Stainless, w/Removable Liner	**BODY FENDER CROWNS** Polished stainless steel fender crowns will be provided around the rear wheel openings with a dielectric barrier will be provided between the fender crown and the fender sheet metal to prevent corrosion. The fender crowns will be held in place with stainless steel screws that thread directly into a composite nut and not directly into the parent body sheet metal to eliminate dissimilar metals contact and greatly reduce the chance for corrosion. Rubber welting will be provided between the body and crown. **BODY FENDER LINER** A aluminum painted to match the lower body color fender liner will be provided. The liners will be removable to aid in the maintenance of rear suspension components.
0816944	Hose, Hard Suction, Provided by Fire Department, NFPA/ULC 2024	**HARD SUCTION HOSE** Hose is not on the apparatus as manufactured. The fire department will provide suction or supply hose. There will be Two (2) lengths of 10' long x 6.00" diameter hose provided and equipped with rocker lug couplings provided on the ends.
0004095	Troughs, HSH, (1), Each Side, Steel	**HOSE TROUGHS** Hard suction hose will be carried in two (2) V-shaped troughs, one (1) each side, and held in place by chrome plated, quarter turn, spring loaded clamps. Troughs will be constructed of steel and painted job color.
0626229	Handrails, Side Pump Panels, Per Print	**HANDRAILS** The handrails will be 1.25" diameter knurled aluminum to provide a positive gripping surface. Chrome plated end stanchions will support the handrail. Plastic gaskets will be used between end stanchions and any painted surfaces. Drain holes will be provided in the bottom of all vertically mounted handrails. Handrails will be provided to meet current edition of applicable NFPA standards. The handrails will be installed as noted on the sales drawing.
0004126	Handrails, Beavertail, Standard	**HANDRAILS** One (1) vertical handrail will be located on each rear beavertail.
0082756	Handrail, Rear, Below Hose Bed	**HANDRAIL** One (1) knurled aluminum handrail will be installed below the hose bed.
0004150	Handrail, Extra - 15-20" Long	**ADDITIONAL HANDRAIL** Two (2) handrails will be mounted forward portion of the D/S and P/S hosebed cover. match 35932. The handrail(s) will be constructed of knurled aluminum.
0519354	Handrail, Extra - 12"	**ADDITIONAL HANDRAIL** One (1) handrail, 12.00" long, will be mounted Directly below reel line roller assembly RS, attached to dunnage area side sheet.. The handrail(s) will be constructed out of knurled aluminum.
0657651	Compt, Air Bottle, Double, Fender Panel	**AIR BOTTLE STORAGE (Double)** A quantity of three (3) air bottle compartments, 15.25" wide x 7.75" tall x 26.00" deep, will be provided on the left side rearward of the rear wheels, on the right side forward of the rear wheels and on the right side rearward of the rear wheels. A polished stainless steel door with a chrome plated flush lift & turn latch will be provided to contain the air bottle. A dielectric barrier will be provided between the door hinge, hinge fasteners and the body sheet metal. Inside the compartment, "W" shaped insert formed of composite materials will be provided.

0724007	SP	Storage Bin, Extinguisher, One, 45 Degree Tilt Out	**EXTINGUISHER STORAGE BIN** A storage bin will be provided for storage of one (1) hand held fire extinguisher. This storage bin will be installed PS compartment behind crew cab door (watercan) DS compartment behind crew cab door (drychem). Each bin will be size to hold an extinguisher that is the following diameter and height: Watercan (PS) 24.5" Tall x 8" Diameter Dry Chem (DS) 24" Tall x 8.5" Diameter. The bin will tilt out 45 degrees and be formed out of aluminum with Dura-surf on the floor.
0816909		Ladder, Extension, Provided by Fire Department, NFPA/ULC 2024	**EXTENSION LADDERS PROVIDED BY FIRE DEPARTMENT** The extension ladder is not on the apparatus as manufactured. There will be one (1) extension ladder(s) provided and installed by the fire department. The ladder(s) will be a 24' Duo-Safety 900-A, two (2)-section.
0816887		Ladder, Roof, Provided by Fire Department, NFPA/ULC 2024	**ROOF LADDER PROVIDED BY FIRE DEPARTMENT** The roof ladder is not on the apparatus as manufactured. There will be one (1) roof ladder(s) provided and installed by the fire department. The ladder(s) will be a 14' Duo-Safety 775-A.
0818211	SP	Ladders/Backboard Btwn Tank & S.Sht, RS, Enclosed, RPH, Vinyl, Spcl Mt	**LADDER STORAGE** The ladders and a single backboard will be stored between the water tank and the right side compartments. The ladders will extend into the pump compartment just to the rear of the water pump discharges. Backboard dimensions will be 16"x 72" x 1.50". The ladder storage area will be enclosed as practical by means of sheet metal to protect the ladders from road dirt. A black rubber boot will be provided to enclosed the ladders in the gap between the pump house and the body. The ladders that extend into the pump house will also be enclosed. The pump house portion of the enclosure will be made of black vinyl. The vinyl portion will be fastened to the pumphouse structure with side release buckles. The vinyl portion will allow the user to move the enclosure aside to access the pump area. Each ladder will be stored vertically in a separate stainless steel storage trough. Each stainless steel trough will be lined with Dura-Surf nylon slides. A bright aluminum treadplate enclosure will be provided at the rear of the body to properly contain the ladders This enclosure will extend to the rear of the side body compartments. The ladders will be mounted fly section inboard. The enclosure will also include a vertically hinged aluminum treadplate door with a locking D-handle latch with key Model 751 to access the ladders. The door will be hinged along the inboard edge.
0820257		Ladder, 10' Duo-Safety 585A, Provided by Fire Dept	**FOLDING LADDER PROVIDED BY FIRE DEPARTMENT** The folding ladder is not on the apparatus as manufactured. There will be one (1) 10' aluminum Series 585-A Duo-Safety folding ladder provided by the fire department.
0816920		Pike Pole, Provided by Fire Department, NFPA/ULC 2024	**PIKE POLE PROVIDED BY FIRE DEPARTMENT** The pike poles are not on the apparatus as manufactured. The fire department will provide and mount the pike poles. There will be one (1) pike pole(s) provided. The pike pole(s) will be a Akron 10' pike pole.
0816918		Pike Pole, 6', Provided by Fire Department, NFPA/ULC 2024	**6' PIKE POLE PROVIDED BY FIRE DEPARTMENT** The pike pole is not on the apparatus as manufactured. The fire department will provide and mount the pike poles. There will be one (1) 6' pike pole(s) provided. The pike pole(s) will be a Duo-Safety 6' pike pole.
0004361		Tubes, Alum, Pike Pole Storage	**PIKE POLE STORAGE** Aluminum tubing will be used for the storage of two (2) pike poles and will be located in ladder storage compartment. If the head of a pike pole can come in contact with a painted surface, a stainless steel scuffplate will be provided.
0004379		Bell, 12" Chrome w/Eagle, Mounted on Cab Corner	**BELL** A chrome plated, 12.00" bronze cast bell, complete with an eagle, will be mounted on the passenger side radiused corner of cab face. The cab will be properly reinforced to support the weight of the bell. A rope pull, for the bell, will be installed inside the cab.
0504812		Label, "NOT A STEP"	**WARNING LABEL(S)** There will be two (2) label(s) indicating "NOT A STEP", provided one (1) each side on top of the side crew cab directional light housings.

0785102		Steps, Folding, Front of Body, Cargo Bed Access, w/LED, Trident	**FOLDING STEPS FRONT OF BODY** Folding steps will be provided full height on the left side and right side body compartments to provide access to the cargo bed. Steps will be spaced evenly on the sales drawing. Actual quantity may vary due to pump panel interferences but will meet the NFPA required maximum stepping height. The Trident steps will be bright finished, non-skid with a black tread coating on the stepping surface. The step will incorporate an LED light to illuminate the stepping surface. The steps can be used as a hand hold with two openings wide enough for a gloved hand.
0592994		Steps, Folding, Rear of Body, w/LED, Trident	**REAR FOLDING STEPS** Bright finished, non-skid folding steps with a black tread coating on the stepping surface will be provided at the rear. Each step will incorporate an LED light to illuminate the stepping surface. The steps can be used as a hand hold with two openings wide enough for a gloved hand.
0650261		I Zone Bracket, Pair, Folding Style	**I-ZONE BRACKETS** Two (2) flip-out I-Zone brackets will be provided and mounted at the rear of the apparatus, just below the rear flood lights, (Match job 35932). The brackets will be designed with adequate reinforcement to eliminate flexing of the body (oil canning).
0005498		Pump House, Side Control, 52"	**PUMP COMPARTMENT** The pump compartment will be separate from the hose body and compartments so that each may flex independently of the other. It will be a fabricated assembly of steel tubing, angles and channels which supports both the fire pump and the side running boards. The pump compartment will be mounted on the chassis frame rails with rubber biscuits in a four point pattern to allow for chassis frame twist. Pump compartment, pump, plumbing and gauge panels will be removable from the chassis in a single assembly. **PUMP MOUNTING** Pump will be mounted to a substructure which will be mounted to the chassis frame rail using rubber isolators. The mounting will allow chassis frame rails to flex independently without damage to the fire pump. **PUMP CONTROL PANELS (Side Control)** All pump controls and gauges will be located at the left side of the apparatus and properly marked. The control panels will be 52.00" wide. Polished stainless steel trim collars will be installed around all inlets and outlets. All push/pull valve controls will have 1/4 turn locking control rods with polished chrome plated zinc tee handles. Guides for the push/pull control rods will be chrome plated zinc castings securely mounted to the pump panel. Push/pull valve controls will be capable of locking in any position. The control rods will pull straight out of the panel and will be equipped with universal joints to eliminate binding. The identification tag for each valve control will be recessed in the face of the tee handle. All discharge outlets will have color coded identification tags, with each discharge having its own unique color. Color coding will include the labeling of the outlet and the drain for each corresponding discharge. All line pressure gauges will be mounted in individual chrome plated castings with the identification tag recessed in the casting below the gauge. All remaining identification tags will be mounted on the pump panel in chrome plated bezels. Mounting of the castings and identification bezels will be done with a threaded peg cast on the back side of the bezel or screws.
0053227		Raised Pump House Structure, Side Control Vert Up-Right Moved Inboard For Ladder	**PUMPHOUSE STRUCTURE** A special pumphouse structure is required to accommodate the ladders stored between the tank and the sidesheet. The vertical upright support will need to be moved inboard.
0583591	SP	Compt, D-Handle Pike Pole Storage (2), Rear of Cargo Area, RS Access	**D-HANDLE PIKE POLE STORAGE** A compartment will be located to the rear of the cargo compartment to allow for storage of (2) D-handle pike poles. The compartment will be wider than the pumphouse width and will overhang on the right side. This compartment will be fabricated out of painted aluminum with a top-hinged, aluminum treadplate door and D-handle latch on the right side. The pike poles will be stored in stainless steel U-shaped troughs. The length and type of D-handled pike poles to be stored will be one (1) 6' Nupla rubbish hook w/ aluminum D handle and one (1) 6' Nupla plaster hook w/ D handle, customer will provide. A false floor will be provided over the compartment to allow access and storage of other items in the cargo area.

0004425	Pump, Waterous, CSU, 1500 GPM, Single Stage	**PUMP** Pump will be a Waterous CSU, 1500 gpm single (1) stage midship mounted centrifugal type. Pump will be the class "A" type. Pump will deliver the percentage of rated discharge at pressures indicated below: 100 percent of rated capacity at 150 psi net pump pressure. 70 percent of rated capacity at 200 psi net pump pressure. 50 percent of rated capacity at 250 psi net pump pressure. Pump body will be close-grained gray iron, bronze fitted, and horizontally split in two (2) sections for easy removal of the entire impeller shaft assembly (including wear rings). Pump will be designed for complete servicing from the bottom of the truck, without disturbing the pump setting or apparatus piping. Pump case halves will be bolted together on a single horizontal face to minimize chance of leakage and facilitate ease of reassembly. No end flanges will be used. Discharge manifold of the pump will be cast as an integral part of the pump body assembly and will provide a minimum of three (3) 3.50" openings for flexibility in providing various discharge outlets for maximum efficiency. The three (3) 3.50" openings will be located as follows: one (1) outlet to the right of the pump, one (1) outlet to the left of the pump, and one (1) outlet directly on top of the discharge manifold. Impeller shaft will be stainless steel, accurately ground to size. It will be supported at each end by sealed, anti-friction ball bearings for rigid precise support. Impeller will have flame plated hubs assuring maximum pump life and efficiency despite any presence of abrasive matter in the water supply. Bearings will be protected from water and sediment by suitable stuffing boxes, flinger rings, and oil seals. No special or sleeve type bearings will be used.
0004481	Seal, Grafoil, Waterous	**PUMP PACKING** Stuffing boxes will be of the conventional two (2) piece, split-gland type, to permit adjustment or replacement of Grafoil packing without disturbing the pump. Water will be fed into stuffing box lantern rings for proper lubrication and cooling when the pump is operating. Lantern rings will be located at the inner ends of the stuffing boxes, to avoid having to remove them when replacing pump packing. Wear rings will be bronze and easily replaceable to restore original pump efficiency and eliminate the need to replace the entire pump casing due to wear.
0816447	Trans, Pump, Waterous C22 Series	**PUMP TRANSMISSION** The pump transmission will be made of a three (3) piece, aluminum, horizontally split casing. Power transfer to pump will be through a high strength Morse HY-VO silent drive chain. By using a chain rather than gears, 50 percent of the sprocket will be accepting or transmitting torque, compared to two (2) or three (3) teeth doing all the work. Drive shafts will be 2.35" diameter hardened and ground alloy steel and supported by ball bearings. The case will be designed to eliminate the need for water cooling.
0635600	Pumping Mode, Stationary Only	**PUMPING MODE** An interlock system will be provided to ensure that the pump drive system components are properly engaged so that the apparatus can be safely operated. The interlock system will be designed to allow stationary pumping only.
0605126	Pump Shift, Air Mnl Override, Split Shaft, Interlocked, Waterous	**AIR PUMP SHIFT** Pump shift engagement will be made by a two (2) position sliding collar, actuated pneumatically (by air pressure), with a three (3) position air control switch located in the cab. A manual back-up shift control will also be located on the left side pump panel. Two (2) indicator lights will be provided adjacent to the pump shift inside the cab. One (1) green light will indicate the pump shift has been completed and be labeled "pump engaged". The second green light will indicate when the pump has been engaged, and that the chassis transmission is in pump gear. This indicator light will be labeled "OK to pump". The pump shift will be interlocked to prevent the pump from being shifted out of gear when the chassis transmission is in gear to meet NFPA requirements. The pump shift control in the cab will be illuminated to meet NFPA requirements.
0003148	Transmission Lock-up, EVS	**TRANSMISSION LOCK-UP** The direct gear transmission lock-up for the fire pump operation will engage automatically when the pump shift control in the cab is activated.
0004547	Auxiliary Cooling System	**AUXILIARY COOLING SYSTEM** A supplementary heat exchange cooling system will be provided to allow the use of water from the discharge side of the pump for cooling the engine water. The heat exchanger will be a separate unit. It will be installed in the pump or engine compartment with the control located on the pump operator's control panel. The exchanger will be plumbed to the master drain valve.
0014486	Not Required, Transfer Valve, Single Stage Pump	

0746501	Valve, Relief Intake, Elkhart	**INTAKE RELIEF VALVE - PUMP** One (1) Elkhart Style 40 relief valve(s) will be installed on the suction side of the pump preset at 125 psig. The relief valve(s) will have a working range of 75 psi to 250 psi. The outlet will terminate below the frame rails with a 2.50" National Standard hose thread adapter and will have a "do not cap" warning tag. The relief valve pressure control will be located behind the right side pump panel with a stainless steel access door.
0721609	Controller, Pressure, Pierce LCD, Custom Chassis	**PIERCE PRESSURE CONTROLLER** A Pierce electronic pressure controller will be provided. A pressure transducer will be installed in the discharge side of the water pump. The transducer continuously monitors pump pressure sending a signal to the electronic pressure controller. The pressure controller can be used in two (2) modes of operation, RPM mode and pressure modes. The controller will be programmed to turn on/default to No Mode/Default Press Setting mode. In the RPM mode, the controller can be activated after vehicle parking brake has been set. When in this mode, the controller will maintain the set engine speed, regardless of engine load (within engine operation capabilities). In the pressure mode, the controller can be activated after vehicle parking brake has been set. When in this mode, the controller will automatically maintain the discharge pressure set by the operator (within the discharge capabilities of the pump and water supply) regardless of flow. A 2.00" diameter throttle control knob with no mechanical stops, a serrated grip, and a red idle push button in the center will be a integrated/part of the pressure controller. The throttle control knob will be programmed for Clockwise rotation to increase engine speed. Individual LED indicators for ok to pump, throttle ready, pressure mode and rpm mode will be located on the pressure controller for easy viewing. A pump cavitation protection feature will also be provided which will return the engine to idle should the pump cavitate. Cavitation is sensed by the combination of pump pressure below 30 psi and engine speed above 2000 rpm for more than five (5) seconds. Other safety features include recognition of low water and no water conditions with an automatic programmed response and a push button to return the engine to idle. The pressure controller LCD screen will be 4.20" in size with a minimum brightness of 750 nits. The LCD screen and LED intensity will be automatically adjust for day and nighttime operation. The LCD screen intensity can also be manually adjusted if needed. The following information will be provided/displayed on the LCD screen - Engine RPM Check engine and stop engine warning indicators Engine oil pressure Engine coolant temperature Water pump transmission temperature Fuel Level Water tank level Battery voltage Operating mode (RPM or pressure) Pressure or RPM setting On screen messaging show diagnostic and warning messages as they occur. It will show apparatus information, stored data, and program options when selected by the operator. It will monitor inputs outputs and support audible and visual warning alarms for the following conditions - High battery voltage Low battery voltage/engine off Low battery voltage/engine running High water pump temperature Low fuel Low engine oil pressure High engine coolant temperature Water tank out of water (visual alarm only) No engine response (visual alarm only) The pressure controller will store the accumulated operating hours for the pump and engine. These items are to be displayed within the pressure controller menu. The pressure controller will include a USB port on the back of the controller for easy software upgrades if needed.
0072153	Primer, Trident, Air Prime, Air Operated	**PRIMING PUMP** The priming pump will be a Trident Emergency Products compressed air powered, high efficiency, multistage venturi based AirPrime System, conforming to standards outlined in the current edition of applicable NFPA standards. All wetted metallic parts of the priming system are to be of brass and stainless steel construction. One (1) priming control will open the priming valve and start the pump primer.
0044552	Line, 0.50" Recirculating w/Check Valve	**RECIRCULATING LINE WITH CHECK VALVE** A 0.50" diameter recirculating line, from the pump to the water tank, will be furnished with a control installed at the pump operator's control panel. A check valve will be provided in this line to prevent the back flow of water from the tank to the pump if the valve is left in the open position.
0620445	Foam Drain(s), Special Location	**FOAM DRAIN(S), LOCATION** The foam drain(s) will be located under running board as close to the hose tray as possible.

0780364	Manuals, Pump, (2) Total, Electronic Copies	**PUMP MANUALS** There will be a total of two (2) pump manuals provided by the pump manufacturer and furnished with the apparatus. The manuals will be provided by the pump manufacturer in the form of two (2) electronic copies. Each manual will cover pump operation, maintenance, and parts.
0603129	Plumbing, Stainless Steel and Hose, Single Stage Pump	**PLUMBING, STAINLESS STEEL AND HOSE** All inlet and outlet lines will be plumbed with either stainless steel pipe, flexible polypropylene tubing or synthetic rubber hose reinforced with hi-tensile polyester braid. All hose's will be equipped with brass or stainless steel couplings. All stainless steel hard plumbing will be a minimum of a schedule 10 wall thickness. Where vibration or chassis flexing may damage or loosen piping or where a coupling is required for servicing, the piping will be equipped with victaulic or rubber couplings. Plumbing manifold bodies will be ductile cast iron or stainless steel. All piping lines are to be drained through a master drain valve or will be equipped with individual drain valves. All drain lines will be extended with a hose to drain below the chassis frame. All water carrying gauge lines will be of flexible polypropylene tubing. All piping, hose and fittings will have a minimum of a 500 PSI hydrodynamic pressure rating.
0795135	Plumbing, Stainless Steel, w/Foam System	**FOAM SYSTEM PLUMBING** All piping that is in contact with the foam concentrate or foam/water solution will be stainless steel. The fittings will be stainless steel or brass. Cast iron pump manifolds will be allowed.
0004645	Inlets, 6.00" - 1250 GPM or Larger Pump	**MAIN PUMP INLETS** A 6.00" pump manifold inlet will be provided on each side of the vehicle. The suction inlets will include removable die cast zinc screens that are designed to provide cathodic protection for the pump, thus reducing corrosion in the pump.
0014650	Pump Suction Tube(s), Short, All	**SHORT SUCTION TUBE(S)** The suction tube(s) on the water pump will have short suction tube(s) installed to allow for installation of adapters, elbows or intake valves without excessive overhang.
0004646	Cap, Main Pump Inlet, Long Handle, NST, VLH	**MAIN PUMP INLET CAP** The main pump inlets will have National Standard Threads with a long handle chrome cap. The cap will be the Pierce VLH, which incorporates an exclusive thread design to automatically relieve stored pressure in the line when disconnected.
0084610	Valves, Akron 8000 series- All	**VALVES** All ball valves will be Akron® Brass. The Akron valves will be the 8000 series heavy-duty style with a stainless steel ball and a simple two-seat design. No lubrication or regular maintenance is required on the valve. Valves will have a **ten (10) year** warranty.
0004686	Valve, Inlet(s) Recess Behind Panel, Side Cntrl	The location of the valve for the two (2) inlets will be behind the pump panel.
0004700	Control, Inlet, at Valve	**INLET CONTROL** The side auxiliary inlet(s) will incorporate a quarter-turn ball valve with the control located at the inlet valve. The valve operating mechanism will indicate the position of the valve.
0004660	Inlet (1), Left Side, 2.50"	**LEFT SIDE INLET** There will be one (1) auxiliary inlet with a 2.50" valve at the left side pump panel, terminating with a 2.50" (F) National Standard hose thread adapter. The auxiliary inlet will be provided with a strainer, chrome swivel and plug.
0004680	Inlet, Right Side, 2.50"	**RIGHT SIDE INLET** There will be one (1) auxiliary inlet with a 2.50" valve at the right side pump panel, terminating with a 2.50" (F) National Standard hose thread adapter. The auxiliary inlet will be provided with a strainer, chrome swivel and plug.
0034720	Anode, Zinc, Pair, Pump Inlets	**ANODE, INLET** A pair of sacrificial zinc anodes will be provided in the water pump inlets to protect the pump from corrosion.
0092569	No Rear Inlet (Large Dia) Requested	
0064116	No Rear Inlet Actuation Required	

0092696	Not Required, Cap, Rear Inlet	
0009648	No Rear Intake Relief Valve Required on Rear Inlet	
0092568	No Rear Auxiliary Inlet Requested	
0723049	Valve, .75" Bleeder, Aux. Side Inlet, "T" Swing Handle	**INLET BLEEDER VALVE** A 0.75" bleeder valve will be provided for each side gated inlet. The valves will be located behind the panel with a "T" swing style handle control extended to the outside of the panel. The handles will be chrome plated and provide a visual indication of valve position. The swing handle will provide an ergonomic position for operating the valve without twisting the wrist and provides excellent leverage. The water discharged by the bleeders will be routed below the chassis frame rails.
0064752	Tank to Pump, (1) 3.50" Valve, 4.00" Plumbing, Waterous Valve	**TANK TO PUMP** The booster tank will be connected to the intake side of the pump with 4.00" heavy-duty piping and a quarter turn 3.50" Waterous valve. The control will be remotely located at the operator's panel. The tank to pump line will run straight, without elbows, from the pump into the front face of the water tank and angle down into the tank sump. A rubber coupling will be included in this line to prevent damage from vibration or chassis flexing. A check valve will be provided in the tank to pump supply line to prevent the possibility of back filling the water tank.
0004905	Outlet, Tank Fill, 1.50"	**TANK REFILL** A 1.50" combination tank refill and pump re-circulation line will be provided, using a quarter-turn full flow ball valve controlled from the pump operator's panel.
0062133	Control, Outlets, Manual, Pierce HW if applicable	**DISCHARGE OUTLET CONTROLS** The discharge outlets will incorporate a quarter-turn ball valve with the control located at the pump operator's panel. The valve operating mechanism will indicate the position of the valve. If a handwheel control valve is used, the control will be a minimum of a 3.90" diameter stainless steel handwheel with a dial position indicator built into the center of the handwheel. Any 3.00 inch or larger discharge valve will be a slow-operating valve to meet current edition of applicable NFPA standards.
0004940	Outlet, Left Side, 2.50"	**LEFT SIDE DISCHARGE OUTLETS** Two (2) discharge outlets with a 2.50" valve will be provided on the left side of the apparatus, terminating with a 2.50" (M) National Standard hose thread adapter.
0005091	Elbow, Left Side Outlets, 45 Degree, 2.50" FNST x 2.50" MNST, VLH	**LEFT SIDE OUTLET ELBOWS** The 2.50" discharge outlets located on the left side pump panel will be furnished with a 2.50" (F) National Standard hose thread x 2.50" (M) National Standard hose thread, chrome plated, 45 degree elbow. The elbow will be Pierce VLH, which incorporates an exclusive thread design to automatically relieve stored pressure in the line when disconnected.
0092570	Not Required, Outlets, Left Side Additional	
0035094	Not Required, Elbow, Left Side Outlets, Additional	
0004945	Outlet, Right Side, 2.50"	**RIGHT SIDE DISCHARGE OUTLET** One (1) discharge outlet with a 2.50" valve will be provided on the right side of the apparatus, terminating with a 2.50" (M) National Standard hose thread adapter.
0025091	Elbow, Right Side Outlets, 45 Degree, 2.50" FNST x 2.50" MNST, VLH	**RIGHT SIDE OUTLET ELBOWS** The 2.50" discharge outlets located on the right side pump panel will be furnished with a 2.50" (F) National Standard hose thread x 2.50" (M) National Standard hose thread, chrome plated, 45 degree elbow. The elbow will be Pierce VLH, which incorporates an exclusive thread design to automatically relieve stored pressure in the line when disconnected.
0092571	Not Required, Outlets, Right Side Additional	

0089584	Not Required, Elbow, Right Side Outlets, Additional	
0816625	Outlet, Large Diameter, Right Side, Akron Valve	**LARGE DIAMETER DISCHARGE OUTLET** There will be an Akron 8800 4.00" flat ball valve with 4.00" plumbing terminating with a 4.00" MNST chrome adapter on the right side pump panel. The valve will be controlled with a(n) Pierce large handwheel with indicator located at the pump operator's panel.
0005097	Elbow, Large Dia Outlet, 30 Deg, 4.00" FNST x 5.00" Storz	**LARGE DIAMETER OUTLET ELBOWS** The 4.00" outlet(s) will be furnished with one (1) 4.00" (F) National Standard hose thread x 5.00" Storz elbow adapter with Storz cap.
0649939	Outlet, Front, 1.50" w/2" Plumbing	**FRONT DISCHARGE OUTLET** There will be one (1) 1.50" discharge outlet piped to the front of the apparatus and located on the top of the left side of the front bumper. Plumbing will consist of 2.00" piping and flexible hose with a 2.00" ball valve with control at the pump operator's panel. A fabricated weldment made of stainless steel pipe will be used in the plumbing where appropriate. The piping will terminate with a 1.50" NST with 90 degree stainless steel swivel. There will be automatic drains provided at all low points of the piping.
0004995	Outlet, Rear, 2.50"	**REAR DISCHARGE OUTLET** There will be Two (2) discharge outlets piped to the rear of the hose bed, two (2) on the right side, installed so proper clearance is provided for spanner wrenches or adapters. Plumbing will consist of 2.50" piping along with a 2.50" full flow ball valve with the control from the pump operator's panel.
0045091	Elbow, Rear Outlets, 45 Degree, 2.50" FNST x 2.50" MNST, VLH	**REAR OUTLET ELBOWS** The 2.50" discharge outlets located at the rear of the apparatus will be furnished with a 2.50" (F) National Standard hose thread x 2.50" (M) National Standard hose thread, chrome plated, 45 degree elbow. The elbow will be Pierce VLH, which incorporates an exclusive thread design to automatically relieve stored pressure in the line when disconnected.
0092574	Not Required, Outlet, Rear, Additional	
0085695	Not Required, Elbow, Rear Outlets, Large, Additional	
0092573	Not Required, Outlet, Hose Bed/Running Board Tray	
0752097	Caps/Plugs for 1.00" to 3.00" Discharges/Inlets, Chain	**DISCHARGE CAPS/ INLET PLUGS** Chrome plated, rocker lug, caps with chain will be furnished for all discharge outlets 1.00" thru 3.00" in size, besides the pre-connected hose outlets. Chrome plated, rocker lug, plugs with chain will be furnished for all auxiliary inlets 1.00" thru 3.00" in size. The caps and plugs will incorporate a thread design to automatically relieve stored pressure in the line when disconnected.
0723042	Valve, 0.75" Bleeder, Discharges, "T" Swing Handle	**OUTLET BLEEDER VALVE** A 0.75" bleeder valve will be provided for each outlet 1.50" or larger. Automatic drain valves are acceptable with some outlets if deemed appropriate with the application. The valves will be located behind the panel with a T swing style handle control extended to the outside of the side pump panel. The handles will be chrome plated and provide a visual indication of valve position. The T swing handle will provide an ergonomic position for operating the valve without twisting the wrist and provides excellent leverage. Bleeders will be located at the bottom of the pump panel. They will be properly labeled identifying the discharge they are plumbed in to. The water discharged by the bleeders will be routed below the chassis frame rails.
0005080	Reducer, 2.50" FNST x 1.50" MNST, w/Cap	**REDUCER** There will be five (5) adapters with 2.50" FNST x 1.50" MNST threads and a 1.50" chrome plated cap installed on all 2.50" discharges.

0091260		Outlet, 3.00" Deluge w/TFT Extend-a-Gun XG12 Riser, Akron Valve, Handwheel	**DELUGE RISER** A 3.00" deluge riser will be installed above the pump in such a manner that a monitor can be mounted and used effectively. Piping will be rigidly braced and installed securely so no movement develops when the line is charged. The riser will be gated and controlled at the pump operator's panel. The outlet will include an Akron valve with a handwheel control. **TELESCOPIC PIPING** The deluge riser piping will include a 12.00" Task Force Model XG12 Extend-A-Gun extension. This extension will be telescopic to allow the deluge gun to be raised 12.00" increasing the range of operation. A position sensor will be provided on the telescopic piping that will activate the "do not move vehicle" light inside the cab when the monitor is in the raised position.
0095958		Deluge Outlet, Special Height/Location	**DELUGE OUTLET SPECIAL INSTRUCTIONS** The deluge gun outlet will be located 18.00" from the top of the floor to the top of the Extenda A Gun. 6" off of center towards the drivers side (See AD Drawing).
0770359		No Monitor Requested, Customer/Dealer Furnished and Installed	**MONITOR** A customer/dealer supplied and installed make and model Stang 925 Snorkel Monitor monitor will be properly installed on the deluge riser.
0029304		No Nozzle Req'd	
0071580		Deluge Mount, 3" ANSI 4 Bolt Flange S/S	The deluge riser will have a 3.00" four (4)-bolt stainless steel flange for mounting the monitor.
0723726		Speedlay Module Not Required	
0722432		Hose Restraint Not Required, No Speedlay Module	
0723395		Speedlays, Not Required	
0723394		Speedlays, Not Required	
0029167		Crosslays Sngl Sheet Unpainted, (2+) 1.50", Std. Cap	**CROSSLAY HOSE BEDS** Two (2) crosslays with 1.50" outlets will be provided. Each bed to be capable of carrying 200' of 1.75" double jacketed hose and will be plumbed with 2.00" i.d. pipe and gated with a 2.00" quarter turn ball valve. Outlets to be equipped with a 1.50" National Standard hose thread 90 degree swivel located in the hose bed so that hose may be removed from either side of apparatus. The crosslay controls will be at the pump operator's panel. The center crosslay dividers will be fabricated of 0.25" aluminum and will provide adjustment from side to side. The divider will be unpainted with a brushed finish. Vertical scuffplates constructed of polished stainless steel will be provided at the front and rear ends of the bed on each side of vehicle. Crosslay bed flooring will consist of removable perforated brushed aluminum.
0029196		Not Required, 2.50" Crosslay	
0500535		Not Required, Hose Restraint, Crosslay	
0029260		Not Required, Speedlays	
0750536		Hose Restr, Spdly, Not Required, No Spdly	
0590877		Hose Restraint, Crosslay/Deadlay, Aluminum Treadplate, Top Only	**CROSSLAY/DEADLAY HOSE RESTRAINT** An aluminum treadplate cover, hinged at the front will be installed over the top of the crosslay/deadlay(s). It will include a latch at each end of the cover to hold it securely in place, a chrome grab handle at each end for opening and closing the cover and a foam rubber gasket where the cover comes into contact to a painted surface. The cover will be provided with rubber latch hold open device.
0697471	SP	Crosslays, Lowered 15.00", w/Raised Pump House	**CROSSLAY HEIGHT** The crosslays will be 15.00" lower than the standard height with a raised height pump house.

0626226	SP	Divider, Crosslay, Special Height, 22.00"	**SPECIAL HEIGHT CROSSLAY DIVIDER** The crosslay divider will be 22.00" in height.
0817267	SP	Flap, Oversized, Crosslay Ends, Vinyl, Buckle Fastners	**CROSSLAY FLAPS** A black vinyl cover with a seat buckle style hold down at each bottom corner will be provided over the ends of the crosslay hose beds. A hinged male end of the seat belt buckled will be mounted to the crosslay opening The vinyl flaps will be permanently secured on the top to the aluminum treadplate. The flaps will be 4.00" longer than standard to allow for additional hose load.
0522721		90 Degree Swivel Elbow, Special Location	two (2) 90 degree swivel elbow will be located centered as much as possible within the cross lay bed, please reduce the 90 degree elbows as much as possible .
0015216		Reel, Booster, Aluminum - Over Pump, Right Side	**BOOSTER HOSE REEL** A Hannay electric rewind booster hose reel will be installed over the pump in a recessed open compartment on the right side of the apparatus. The reel will be fabricated of aluminum and have highly polished end discs. A polished stainless steel roller and guide assembly will be mounted on the reel side of the apparatus. Discharge control will be provided at the pump operator's panel. Plumbing to the reel will consist of 1.50" Aeroquip hose and a 1.50" valve.
0005280		Switches, Reel Rewind - (1) Each Pump Panel	Reel motor will be protected from overload with a circuit breaker rated to match the motor. Two (2) electric rewind control switches will be provided, one (1) installed on each pump panel.
0005300		Hose, Booster - 150' of 1.00"/800 PSI	Booster hose, 1.00" diameter and 150 feet, with chrome plated Barway, or equal couplings will be provided. Working pressure of the booster hose will be a minimum of 800 psi.
0017858		Capacity, Hose Reel 150' of 1"	Capacity of the hose reel will be 150 feet of 1.00" booster hose.
0007428		Nozzle for Booster Reel Not Req'd	
0025028		Cutout for Reel Access, Roller Assembly in Cutout	**HOSEREEL ACCESS** A quantity of one (1) cutout(s) will be provided in the RS side sheet of dunnage, outboard of reel (See AD Drawing) for the hose reel(s). These cutout(s) will allow access to the hose and provide a window to view the reel. Stainless steel rollers with nylon bushings will be mounted horizontally and vertically around the cutout.
0622237		Roller Assembly, Additional	There will be one (1) additional polished stainless steel roller and guide assembly mounted LS cargo top flange.

0592633	Foam Sys, Husky 3, Single Agent	**HUSKY 3 FOAM PROPORTIONER** A Pierce Husky® 3 foam proportioning system will be provided. The Husky 3 is an on demand, automatic proportioning, single point, direct injection system suitable for all types of Class A and B foam concentrates, including the high viscosity (6000 cps), alcohol resistant Class B foams. Operation will be based on direct measurement of water flow, and remain consistent within the specified flows and pressures. The system will automatically proportion foam solution at rates from 0.1 percent to 3 percent regardless of variations in water pressure and flow, up to the maximum rated capacity of the foam concentrate pump. The design of the system will allow operation from draft, hydrant, or relay operation. **System Capacity** The system will have the ability to deliver the following minimum foam solution flow rates at accuracies that meet or exceed NFPA requirements at a pump rating of 150 psi. 100 gpm @ 3 percent 300 gpm @ 1 percent 600 gpm @ 0.5 percent Class A foam setting in 0.1 percent increments from 0.1 percent to 1 percent. Typical settings of 1 percent, 0.5 percent and 0.3 percent (maximum capacity will be limited to the plumbing and water pump capacity). **Control System** The system will be equipped with a digital electronic control display located on the pump operators panel. Push button controls will be integrated into the panel to turn the system on/off, control the foam percentage, and to set the operation modes. The percent of injection will have a preset. This preset can be changed at the fire department as desired. The percent of injection will be able to be easily changed at the scene to adjust to changing demands. Three (3) 0.50" tall LEDs will display the foam percentage in numeric characters. Three (3) indicator LEDs will also be included, one (1) green, one (1) red, and one (1) yellow. The LEDs will indicate various system operation or error states. The indications will be: Solid Green - System On Solid Red - Valve Position Error Solid Yellow - Priming System Flashing Green - Injecting Foam Flashing Red - Low Tank Level Flashing Yellow - Refilling Tank The control display will house a microprocessor, which receives input from the systems water flow meter while also monitoring the position of the foam concentrate pump. The microprocessor will compare the values of the water flow versus the position/rate of the foam pump, to ensure the proportion rate is accurate. One (1) check valve will be installed in the plumbing to prevent foam from contaminating the water pump. **Hydraulic Drive System** The foam concentrate pump will be powered by an electric over hydraulic drive system. The hydraulic system and motor will be integrated into one (1) unit. **Foam Concentrate Pump** The foam concentrate pump will be of positive displacement, self-priming; linear actuated design, driven by the hydraulic system. The pump will be constructed of brass body; chrome plated stainless steel shaft, with a stainless steel piston. In order to increase longevity of the pump, no aluminum will be present in its construction. A relief system will be provided which is designed to protect the drive system components and prevent over pressuring the foam concentrate pump The foam concentrate pump will have minimum capacity for 3 gpm with all types of foam concentrates with a viscosity at or below 6000 cps including protein, fluoroprotein, AFFF, FFFP, or AR-AFFF. The system will deliver only the amount of foam concentrate flow required, without recirculating foam back to the storage tank. Recirculating foam concentrate back to the storage tank can cause agitation and premature foaming of the concentrate, which can result in system failure. The foam concentrate pump will be self-priming and have the ability to draw foam concentrate from external supplies such as drums or pails. **External Foam Concentrate Connection** An external foam pick-up will be provided to enable use of a foam agent that is not stored on the vehicle. The external foam pick-up will be designed to allow continued operation after the on-board foam tank is empty, or the use of foam different than the foam in the foam tank. **Panel Mounted External Pick-Up Connection / Valve** A bronze three (3)-way valve will be provided. The unit will be mounted to the pump panel. The valve unit will function as the foam system tank to pump valve and external suction valve. The external foam pick-up will be one (1) 0.75" male connection GHT (garden hose thread) with a cap. **Pick-Up Hose** A 0.75" flexible hose with an end for insertion into foam containers will be provided. The hose will be supplied with a 0.75" female swivel GHT (garden hose thread) swivel connector. The hose will be shipped loose. **Discharges** The foam system will be plumbed to five (5) discharges. The discharges capable of dispensing foam will be front bumper discharge, both crosslays, center rear 2.50" outlet, hose reel. **System Electrical Load** The maximum current draw of the electric motor and system will be no more than 55 amperes at 12 VDC.
0012126	Not Required, CAF Compressor	

0592527	Refill, Foam Tank, Integral, Husky 3	**SINGLE FOAM TANK REFILL** The foam system's proportioning pump will be used to fill the foam tank. This will allow use of the auxiliary foam pick-up to pump the foam from pails or a drum on the ground into the foam tank. A foam shut-off switch will be installed in the fill dome of the tank to shut the system down when the tank is full. The fill operation will be controlled by a mode in the foam system controller. While the proportioner pump is filling the tank, the controller that the tank is filling. When the tank is full, as determined by the float switch in the tank dome, the pump will stop. If it attempted to use tank fill and the refill valve and suction valve are in the wrong position(s), the display will indicate the improper valve position(s). When the valves are positioned properly, then filling will commence.
0031896	Demonstration, Foam System, Dealer Provided	
0005446	Foam Cell, 20 Gallon, Not Reduce Water	**FOAM TANK** The foam tank will be an integral portion of the polypropylene water tank. The cell will have a capacity of 20 gallons of foam with the intended use of Class A foam. The foam cell will not reduce the capacity of the water tank. The foam cell will have a screen in the fill dome and a breather in the lid.
0697589	Drain, 1.00", Foam Tank #1, Husky 3 Foam System, Quarter Turn	**FOAM TANK DRAIN** The foam tank drain will be a 1.00" quarter turn drain valve located inside the pump/plumbing compartment.
0091079	Not Required, Foam Tank #2	
0091112	Not Required, Foam Tank #2 Drain	
0746445	Approval Dwg, Pump Operator's Panel, Includes Color And Label Tags	The following drawing(s) will be provided for approval by the customer. The drawing(s) will be made for up Two (02) Truck apparatus and/or similar Pierce job number. **PUMP OPERATOR'S PANEL DRAWING** A detailed drawing to scale of the pump operator's panel will be provided for the customer to review. The drawing will include all of the gauges, controls, switching, etc.., located on the pump operator's panel. The customer will be allowed to make changes and/or mark-ups to this approval drawing. The fire apparatus manufacturer will make revisions (If needed) to the drawing per the customer changes and/or mark-ups as long as the changes are physically possible within a specific product line. The finalized and signed customer approved pump operator's panel drawing will become part of the contract documents. Due to the way drain(s), bleeder(s), operational/maintenance tag(s) and NFPA required warning tag(s) are placed on pump panel(s), these items will NOT be shown on any pump panel approval drawing(s). These item(s) will be placed on pump panel(s) at the fire apparatus manufacturer discretion. **COLOR CODED TAGS** A detailed drawing/chart of the colors used on all of the inlet(s) and outlet(s) will be provided for the customer to review. The customer will be allowed to make changes and/or mark-ups to this approval drawing/chart. The fire apparatus manufacturer will make revisions (If needed) to the drawing per the customer changes and/or mark-ups as long as the changes are physically possible within a specific product line. The finalized and signed customer approved drawing/chart of the colors will become part of the contract documents. **SPECIAL TEXT/VERBIAGE TAGS** A detailed drawing/chart of the text/verbiage used on all of the inlet(s) and outlet(s) will be provided for the customer to review. The customer will be allowed to make changes and/or mark-ups to this approval drawing/chart. The fire apparatus manufacturer will make revisions (If needed) to the drawing per the customer changes and/or mark-ups as long as the changes are physically possible within a specific product line. The finalized and signed customer approved drawing/chart of the text/verbiage will become part of the contract documents.
0615641	Pump Panel Configuration, Similar to Control Zone	**PUMP PANEL CONFIGURATION** The pump panel configuration layout will be ergonomically efficient and systematically organized.
0629252	Material, Pump Panels, Side Control Black Vinyl	**PUMP AND GAUGE PANEL** The pump and gauge panels will be constructed of aluminum with a black vinyl finish. A polished aluminum trim molding will be provided around each panel.

0831957	SP	Panel, Pump Access - Both Sides, Salinas	**LEFT SIDE PANEL** The left side pump panel will be split into (4) pieces. An upper (Gauge panel), mid upper section (Valve controls) and lower mid section (Main inlet and discharge outlets) lower section panels (Drain bank). The left side upper gauge pump panel will have vertically hinged access above the valve controls per the customer approved pump panel layout and secured using Southco chrome recessed type latches. The hinge will be located towards the front of the pump panel. The upper panel will be made as large as possible. The left side mid upper section (valve controls) pump panel will be secured using screws. The left side mid lower section (Main inlet and discharge outlets) will be secured using Southco recessed type latches. The panel will be made as large as possible. The lower portion/balance (drain bank) of the left panel will be secured using screws. **LEFT SIDE PANEL** The right side pump panel will be split into (3) pieces. Upper, Mid and Lower section panels. The upper and mid section panels will be secured using Southco chrome recessed type latches. The panels will be made as large as possible. The lower portion/balance (drain bank) of the right panel will be secured using screws.
0819035		No Light, No Pump Compt Light, Non-NFPA 2024	**NO PUMP COMPARTMENT LIGHT** The pump compartment light will not be installed. Per current edition of NFPA 1900, 2024 edition, Section 10.9.5.1, the pump compartment will have a light of at least 20 candlepower. Per the customer specifications this apparatus will not include this pump compartment light. The apparatus will be non compliant to NFPA 1900 standards at time of contract execution.
0586438		Gauges, (5), Engine - Pump Panel, IAT Pressure Controller	**PUMP PANEL GAUGES AND CONTROLS** The following will be provided on the pump and gauge panels in a neat and orderly fashion. These gauges will be in addition to what is provided with the pressure controller. - Engine Oil Pressure Gauge: With visual and audible warning - Engine Water Temperature Gauge: With visual and audible warning - Tachometer: Electric - Master Pump Drain Control - Voltmeter - Fuel
0005601		Throttle, Engine, Incl'd w/Press Controller	
0739224		Indicator Light @ Pump Panel, Throttle Ready, Incl w/Pressure Gov/Throttle,Green	**THROTTLE READY GREEN INDICATOR LIGHT** There will be a green indicator light integrated with the pressure governor and/or engine throttle installed on the pump operators panel that is activated when the pump is in throttle ready mode.
0549333		Indicators, Engine, Included with Pressure Controller	
0745568		Indicator Light, Pump Panel, Ok To Pump, Green	**OK TO PUMP INDICATOR LIGHT** There will be a green indicator light installed on the pump operators panel that is activated when the pump is in Ok To Pump mode.
0005635		Hourmeter, Pump	- Pump Hourmeter
0553643		Control, Air Horn at Pmp Pnl, Red Switch, Momentary	**AIR HORN SWITCH** An air horn control switch will be provided at the pump operator's control panel. This switch will be momentary red and properly labeled. The switch will be located within easy reach of the operator in the electrical switch panel.
0009624		Switch, High Idle, Mounted At Pump Panel, Indicator Light	**HIGH IDLE** A high idle switch will be provided, on the pump operator panel, that will automatically maintain a preset engine rpm. This switch will be for activation/deactivation. The high idle will be operational only when the parking brake is on and the truck transmission is in neutral. A green indicator light will be provided adjacent to the switch. The light will illuminate when the above conditions are met. The light will be labeled "OK To Engage High Idle".
0816268	SP	Pump Master Gauge Panel Mounted @ Angle	**ANGLED GAUGE PANEL** The pump master gauge panel will be mounted at an angle downward, with a hinge on the bottom and secured with Southco C2 chrome raised trigger lever latch ,to improve visibility of the gauges.
0534725	SP	Plate, Tank to Pump Line, 4"x4" Rounded	- A 4.00" x 4.00" plate with rounded corners and coated with red scotchlite will be provided around the tank to pump line control at the pump panel.

0830289	Gauges, 6.00" Master, IC	**VACUUM AND PRESSURE GAUGES** The pump vacuum and pressure gauges will be liquid filled and manufactured by Innovative Controls. The gauges will be a minimum of 6.00" in diameter and will have white faces with black markings, with a pressure range of 30.00" 0-400 psi. The pump pressure and vacuum gauges will be installed adjacent to each other at the pump operator's control panel. Test port connections will be provided at the pump operator's panel. One (1) will be connected to the intake side of the pump, and the other to the discharge manifold of the pump. They will have 0.25 in. standard pipe thread connections and polished stainless steel plugs. They will be marked with a label.
0005714	Gauge, 2.50" Pressure, Class 1, 0-400psi	**PRESSURE GAUGES** The individual "line" pressure gauges for the discharges will be Class 1 interlube filled. They will be 2.50" in diameter and have white faces with black lettering. Gauges will have a pressure range of 0-400#. The individual pressure gauge will be installed as close to the outlet control as practical.
0536428	Gauge, Water Level, Pierce, In pressure Controller	**WATER LEVEL GAUGE** An electric water level gauge will be incorporated in the pressure controller that registers water level by means of 9 LEDs. They will be at 1/8 level increments with a tank empty LED. The LEDs will be a bright type that is readable in sunlight and have a full 180-degree of clear viewing. To further alert the pump operator, the gauge will have a warning flash when the tank volume is less than 25 percent and will have "Down Chasing LEDs when the tank is almost empty. The level measurement will be ascertained by sensing the head pressure of the fluid in the tank or cell.
0084763	Gauge, Ernst Sight Water Level, w/Red Ball, IATS	**WATER LEVEL GAUGE, ADDITIONAL** An additional water level gauge will be provided. An Ernst sight tube water level indicator with a floating red ball will be mounted on the gauge panel with an unrestricted view for the operator.
0604354	Gauge, Foam Level, FRC, Tank Vision Pro, WLA 360-A00, Class "A"	**CLASS "A" FOAM LEVEL GAUGE** A Fire Research TankVision Pro, Model WLA360-A00, cell/tank level indicator kit will be installed on the pump operator's panel. The kit will include an electronic indicator module, a pressure sensor, a 10' sensor cable and a tank vent. The indicator will show the volume of Class "A" foam concentrate in the cell/tank on nine (9) easy to see super bright RGB LEDs. A wide view lens over the LEDs will provide for a viewing angle of 180 degrees. The indicator case will be waterproof, manufactured of Polycarbonate/Nylon material and have a distinctive green label. The program features will be accessed from the front of the indicator module. The program will support self-diagnostics capabilities, self-calibration, six (6) programmable colored light patterns to display cell/tank volume, adjustable brightness control levels and a data link to connect remote indicators. Low foam level warnings will include flashing LEDs at 1/4 cell/tank and down chasing LEDs when the cell/tank is almost empty. The indicator will receive an input signal from an electronic pressure sensor. The sensor will be mounted from the outside of the foam cell/tank near the bottom. No probe will be placed on the interior of the cell/tank. Wiring will be weather resistant and have automotive type plug-in connectors.
0682503	Light Shield/Step 8", LED, P25 LED Stp Lt	**STEP/LIGHT SHIELD** There will be an aluminum treadplate stepping surface no less than 8.00" deep and properly reinforced to support a man's weight, installed over the pump operator's panel. There will be 12 volt DC white LED lights installed under the step to illuminate the controls, switches, essential instructions, gauges, and instruments necessary for the operation of the apparatus. These lights will be activated by the pump panel light switch. Additional lights will be included every 18.00" depending on the size of the pump house. One (1) pump panel light will come on when the pump is in ok to pump mode. The switch panel will be lit when the parking brake is set. This is to afford the operator illumination when first approaching the control panel. All step lights on the apparatus will be illuminated per the current edition of applicable NFPA standards.
0522730	Light, Over Passenger Side Pump Panel, P25 LED Stp Lt	There will be four (4) white LED scene lights with ABS chrome housing, installed above the passenger side pump panel. All step lights on the apparatus will be illuminated per the current edition of applicable NFPA standards. The lights will be operated from a switch on the pump panel.
0682261	Light Shield/Step 8", DS LED, P25 LED Step Lt	**ADDITIONAL STEP/LIGHT SHIELD** There will be an additional aluminum treadplate stepping surface no less than 8.00" deep and properly reinforced to support a man's weight, installed over the driver's side pump panel. There will be 12 volt DC white LED lights installed under the step to illuminate the controls, switches, essential instructions, gauges, and instruments necessary for the operation of the apparatus. These lights will be activated by the pump panel light switch. Additional lights will be included every 18.00" depending on the size of the pump house. All step lights on the apparatus will be illuminated per the current edition of applicable NFPA standards.

0606694	Air Horns, (2) Hadley, 6" Round, eTone, In Bumper	**AIR HORN SYSTEM** Two (2) Hadley®, eTone, chrome air horns will be recessed in the front bumper. The air horn system will be piped to the air brake system wet tank utilizing 0.38" tubing. A pressure protection valve will be installed to prevent the loss of air in the brake system.
0606835	Location, Air Horns, Bumper, Each Side, Outside Frame, Outboard (Pos #1 & #7)	**Air Horn Location** The air horns will be located on each side of the bumper, towards the outside.
0757092	Control, Air Horn, Multi Select	**Air Horn Control** The air horn(s) will be activated by the following:
0757076	Control, Air Horn, Lanyard, RS	Right side lanyard. The lanyard to be a nylon rope.
0039704	Air Horn Switch As Primary/Electric Horn As Secondary	**AIR HORN SWITCHING** The air horns will be the default from the horn ring when the battery switch is turned on. The electric chassis horns will be secondary.
0819013	Siren, Code 3 3692 100/200W, Other Speaker, Non-NFPA 2024	**ELECTRONIC SIREN** A "Code 3", model 3692, electronic siren with noise canceling microphone will be provided. This siren to be active when the battery switch is on and that emergency master switch is on. NFPA 1900, 2024 edition, Section 10.8.1.1 requires the siren manufacturer to certify the siren as meeting the requirements of SAE J1849, *Emergency Vehicle Sirens*. Per the fire department specification, the siren and siren speaker come from separate manufacturers and a certification is therefore invalid. The apparatus will be non compliant to NFPA 1900 standards at time of contract execution.
0510206	Location, Elect Siren, Recessed Overhead In Console	Electronic siren head will be recessed in the overhead console above the engine tunnel on the driver side.
0076156	Control, Elec Siren, Head Only	The electronic siren will be controlled on the siren head only. No horn button or foot switches will be provided.
0601330	Speaker, (1) Federal, ES100C w/ESFMT-EF Recess Mnt & S/S Grille	**SPEAKER** There will be one (1) Federal Signal DynaMax®, Model ES100, 100 watt speaker provided. The speaker will use a Federal Signal, Model ESFMT-EF, recess mount with stainless steel grille. The speaker will be connected to the siren amplifier.
0601552	Location, Speaker, Frt Bumper, Recessed, Right Side, Outside Frame,Inbrd (Pos 2)	The speaker will be recessed in the right side of the front bumper, just outside of the frame rail.
0895310	Siren, Federal Q2B	**AUXILIARY MECHANICAL SIREN** There will be a Federal Signal Model Q2B mechanical siren furnished and installed in the front of the apparatus. The Q2B will be chrome finish. The siren will have a 2-gauge cable connected to a power solenoid that is connected by a 2-gauge cable ran battery direct to the primary chassis batteries and will be labeled Q2B+ at the battery. The power solenoid will only be enabled when the emergency master switch is on. The siren will have a 2-gauge ground wire connected to the chassis battery stud. The cable will be labeled Q2B- at the battery.
0006097	Location of Siren, Recessed in Bumper	The mechanical siren will be recessed in the front bumper on the left side. The siren will be properly supported using the bumper framework.
0748305	Control, Mech Siren, Multi Select	**MECHANICAL SIREN CONTROL** The mechanical siren will be activated by the following:
0748281	Control Mech Siren, Ft Sw RS	Right side foot switch
0748282	Control Mech Siren, Ft Sw LS	Left side foot switch.

0740392	Sw, Siren Brake, Momentary Red, RS Overhead Sw Pnl	A momentary red switch will be included in the right side overhead switch panel to activate the siren brake.
0740834	Sw, Siren Brake, Momentary Red, LS Overhead Sw Pnl	A momentary red switch will be included in the left side overhead switch panel to activate the siren brake.
0746353	Not Required, Warning Lights Intensity	
0605488	Lightbar, Wln, Freedom IV-Q, 81", RRRRWsrR_Opt_RsrWRRRR	**FRONT ZONE UPPER WARNING LIGHTS** There will be one (1) 81.00" Whelen Freedom IV LED lightbar mounted on the cab roof. The lightbar will include the following: One (1) red flashing LED module in the driver's side end position. One (1) red flashing LED module in the driver's side front corner position. One (1) red flashing LED module in the driver's side first front position. One (1) red flashing LED module in the driver's side second front position. One (1) white flashing LED module in the driver's side third front position. One (1) red steady burning LED module in the driver's side fourth front position. One (1) red flashing LED module in the driver's side fifth front position. Open in the driver's side sixth front position. One (1) 795 LED traffic light controller set to national standard high priority in the center positions. Open in the passenger's side sixth front position. One (1) red flashing LED module in the passenger's side fifth front position. One (1) red steady burning LED module in the passenger's side fourth front position. One (1) white flashing LED module in the passenger's side third front position. One (1) red flashing LED module in the passenger's side second front position. One (1) red flashing LED module in the passenger's side first front position. One (1) red flashing LED module in the passenger's side front corner position. One (1) red flashing LED module in the passenger's side end position. There will be clear lenses and colored filters included on the lightbar. The following switches may be a installed in the cab on the switch panel to control the lightbar: a switch to control the flashing LED modules. the traffic light controller by a cab switch with emergency master control. no momentary switch to activate the traffic light controller. The white flashing LED modules and the traffic light controller will be disabled when the parking brake is applied. The six (6) red flashing LED modules in the front positions may be load managed when the parking brake is applied.
0016380	No Additional Lights Req'd, Side Zone Upper	
0761731	Lights, Front Zone, Wln M6** M6** M6** M6**, 4lts Q Bezel, Clr Fet	**FRONT ZONE LOWER LIGHTS** There will be two (2) pair of Whelen, Model M6**, LED lights installed on the cab face above the headlights, in a common bezel matching the one for the headlamps. The housing to be polished and the trim shall be chrome. The driver's side front outside warning light to be red The driver's side front inside warning light to be red The passenger's side front inside warning light to be red The passenger's side front outside warning light to be red The color of the lenses will be the same color as the LED's There will be a switch located in the cab on the switch panel to control the lights.
0653937	Flasher, Headlight Alternating	**HEADLIGHT FLASHER** The high beam headlights will flash alternately between the left and right side. There will be a switch installed in the cab on the switch panel to control the high beam flash. This switch will be live when the battery switch and the emergency master switches are on. The flashing will automatically cancel when the headlight (high or low beam) switch is activated or when the parking brake is set.
0746667	Lights, Side Zone Lower, Wln M6**, M6**, 4Lts	**SIDE ZONE LOWER LIGHTING** There will be four (4) Whelen®, Model M6**, 4.31" high x 6.75" long x 1.37" deep flashing LED warning lights with chrome trim installed per the following: Two (2) lights located, one (1) each side on the bumper extension. The driver's side, side front light to include red warning LEDs and the passenger's side, side front light to include red warning LEDs. Two (2) lights located, one (1) each side above rear wheels. The driver's side, side rear light to include red warning LEDs and the passenger's side, side rear light to include red warning LEDs. The warning light lens colors to be the same as the LEDs. There will be a switch in the cab on the switch panel to control the lights.

0750408		Lights, Side, Wln PS*01FCR, 1st	**SIDE WARNING LIGHTS** There will be two (2) Whelen® Model PS*01FCR, 1.68" high x 11.11" wide x 0.52" deep flashing LED warning light(s) with black trim and clear lenses provided on the side of the apparatus, cab side centered above EMS door as close to drip rail as possible, each side. The light(s) to include red flashing LEDs. These lights will be controlled by the side zone lower switch in the cab. White LEDs will be deactivated when the parking brake is applied. Amber, blue, green and red LEDs may be load manages when the parking brake is applied.
0630020	SP	Lights, Side, Wln M6* LED, Prk Brk Deactivation	**SIDE WARNING LIGHTS** There will be two (2) Whelen®, Model M6* LED flashing warning light(s) with bezel(s) provided rearward of the crew cab doors, above the lower compartment doors. The color of the lights will be red. The lens colors will be the same color as the LED's. These lights will be activated with the Side Zone Lower warning lights. These lights will be deactivated when the parking brake is applied.
0564654		Lights, Rear Zn Lwr, Wln M6*, Colored Lens, For Tail Light Housing	**REAR ZONE LOWER LIGHTING** There will be two (2) Whelen®, Model M6*, LED flashing warning lights will be located at the rear of the apparatus. The driver's side rear light to be red The passenger's side rear light to be red Both lights will include a lens that is the same color as the LED's. There will be a switch located in the cab on the switch panel to control the lights.
0080676		Lights, Rear/Side Up Zone, Wln 50*03Z*R, 6Lts	**REAR AND SIDE ZONE UPPER WARNING LIGHTS** There will be six (6) Whelen, Model 50*03Z*R, flashing LED lights provided: There will be four (4) LED lights at the rear of the truck in the upper zone facing the rear. The upper pair will be driver side amber Super LED/amber lens, passenger side red Super LED/red lens. The lower pair will be driver side red Super LED/red lens, passenger side amber Super LED/amber lens. There will be one (1) LED light at the rear of the truck in the upper zone facing the driver side. There will be one (1) LED light at the rear of the truck in the upper zone facing the officer side. The color of these lights will be red Super LED/red lens. These lights will be installed with Whelen, Model 5TSMAC, chrome plated flanges. There will be a switch located in the cab on the switch panel to control the lights.
0006551		Not Required, Lights, Rear Upper Zone Blocking	
0026813		No Hose Bed Warn Lts Brkts Required, Lts On Hatch Compts, Pumper	
0791493		Light, Traffic Directing, Wln TAM65 36" Long LED	**TRAFFIC DIRECTING LIGHT** There will be one (1) Whelen® Model TAM65, 36.00" long x 2.87" high x 2.25" deep, amber LED traffic directing light installed at the rear of the apparatus. The Whelen Model TACTL5 control head will be included with this installation. The control head will be energized when the battery switch is on. The auxiliary flash not activated.
0551728		Location, TDL, Recessed with S/S Trim	This traffic directing light will be recessed with a stainless steel trim plate at the rear of the apparatus as high as practical.
0530282		Location, Traf Dir Lt Controller, Overhead Switch Panel DS Right End	The traffic directing light control head will be located in the driver side overhead switch panel in the right panel position.
0519934		Not Required, Brand, Hydraulic Tool System	
0007150		Bag of Nuts and Bolts	**LOOSE EQUIPMENT** The following equipment will be furnished with the completed unit: Two (2) bags of chrome, stainless steel, or cadmium plated screws, nuts, bolts and washers, as used in the construction of the unit.

0816508	NFPA Required Loose Equipment, Pumper, NFPA/ULC 2024, Provided by Fire Dept	**NFPA LOOSE EQUIPMENT** **NFPA Required Loose Equipment Provided by Fire Department** The following loose equipment as outlined in NFPA 1900, 2024 edition, table 8.1 and CAN/ULC 515:2024 edition, section 5.2 will be provided by the fire department: One (1) traffic vest for each seating position, each vest to comply with ANSI/ISEA 207, *Standard for High Visibility Public Safety Vests*, and have a five-point breakaway feature that includes two (2) at the shoulders, two (2) at the sides, and one (1) at the front. Five (5) fluorescent orange traffic cones not less than 28.00" (711 mm) in height, each equipped with a 6.00" (152 mm) retro-reflective white band no more than 4.00" (152 mm) from the top of the cone, and an additional 4.00" (102 mm) retro-reflective white band 2.00" (51 mm) below the 6.00" (152 mm) band. Five (5) illuminated warning devices such as highway flares, unless the five (5) fluorescent orange traffic cones have illuminating capabilities. **NFPA Loose Equipment That Should be Considered** The following loose equipment as outlined in NFPA 1900, 2024 edition, appendix table A.8.4 (a) and CAN/ULC 515:2024 edition, section 5.2 should be considered: 800 ft (60 m) of 2.50" (65 mm) or larger fire hose. 400 ft (120 m) of 1.50" (38 mm), 1.75" (45 mm), or 2.00" (52 mm) fire hose. One (1) handline nozzle, 200 gpm (750 L/min) minimum. Two (2) handline nozzles, 95 gpm (360 L/min) minimum. One (1) smooth bore or combination nozzle with shutoff and with 2.50" (65 mm) inlet that flows a minimum of 250 gpm (950 L/min). Four (4) SCBA apparatus Four (4) SCBA spare cylinders One (1) first aid kit. Four (4) combination spanner wrenches. Two (2) hydrant wrenches. One (1) double female 2.50" (65 mm) adapter with national hose (NH) threads. One (1) double male 2.50" (65 mm) adapter with national hose (NH) threads. One (1) rubber mallet, for use on suction hose connections. Two (2) salvage covers each a minimum size of 12 ft × 18 ft (3.7 m × 5.5 m). One (1) automatic external defibrillator (AED).
0519913	Not Required, Soft Suction Hose	**SOFT SUCTION HOSE** There will be no soft suction hose provided.
0027023	No Strainer Required	
0816939	Extinguisher, Dry Chemical, NFPA 2024, Provided by Fire Department	**DRY CHEMICAL EXTINGUISHER PROVIDED BY FIRE DEPARTMENT** The extinguisher is not on the apparatus as manufactured. The fire department will provide and mount the extinguisher.
0816937	Extinguisher, 2.5 Gal. Pressurized Water, NFPA/ULC 2024, Provided by Fire Dept	**WATER EXTINGUISHER PROVIDED BY FIRE DEPARTMENT** The extinguisher is not on the apparatus as manufactured. The fire department will provide and mount the extinguisher.
0816998	Axe, Flathead, Provided by Fire Department	**FLATHEAD AXE PROVIDED BY FIRE DEPARTMENT** The axe is not on the apparatus as manufactured. The fire department will provide and mount the axe.
0817000	Axe, Pickhead, Provided by Fire Department	**PICKHEAD AXE PROVIDED BY FIRE DEPARTMENT** The axe is not on the apparatus as manufactured. The fire department will provide and mount the axe.

0741569	Paint Process / Environmental Requirements, Appleton	**PAINT PROCESS** The exterior custom cab and body painting procedure will consist of a seven (7) step finishing process as follows: Manual Surface Preparation - All exposed metal surfaces on the custom cab and body will be thoroughly cleaned and prepared for painting. Imperfections on the exterior surfaces will be removed and sanded to a smooth finish. Exterior seams will be sealed before painting. Exterior surfaces that will not be painted include; chrome plating, polished stainless steel, anodized aluminum and bright aluminum treadplate. Chemical Cleaning and Pretreatment - All surfaces will be chemically cleaned to remove dirt, oil, grease, and metal oxides to ensure the subsequent coatings bond well. The aluminum surfaces will be properly cleaned and treated using a high pressure, high temperature 4 step Acid Etch process. The steel and stainless surfaces will be properly cleaned and treated using a high temperature 3 step process specifically designed for steel or stainless. The chemical treatment converts the metal surface to a passive condition to help prevent corrosion. Surfacer Primer - The Surfacer Primer will be applied to a chemically treated metal surface to provide a strong corrosion protective basecoat. A minimum thickness of 2 mils of Surfacer Primer is applied to surfaces that require a Critical aesthetic finish. The Surfacer Primer is a two-component high solids urethane that has excellent sanding properties and an extra smooth finish when sanded. Finish Sanding - The Surfacer Primer will be sanded with a fine grit abrasive to achieve an ultra-smooth finish. This sanding process is critical to produce the smooth mirror like finish in the topcoat. Sealer Primer - The Sealer Primer is applied prior to the Basecoat in all areas that have not been previously primed with the Surfacer Primer. The Sealer Primer is a two-component high solids urethane that goes on smooth and provides excellent gloss hold out when topcoated. Basecoat Paint - Two coats of a high performance, two component high solids polyurethane basecoat will be applied. The Basecoat will be applied to a thickness that will achieve the proper color match. The Basecoat will be used in conjunction with a urethane clear coat to provide protection from the environment. Clear Coat - Two (2) coats of Clear Coat will be applied over the Basecoat color. The Clear Coat is a two-component high solids urethane that provides superior gloss and durability to the exterior surfaces. Lap style and roll-up doors will be Clear Coated to match the body. Paint warranty for the roll-up doors will be provided by the roll-up door manufacturer. After the cab and body are painted, the color will be verified to make sure that it matches the color standard. Electronic color measuring equipment will be used to compare the color sample to the color standard entered into the computer. Color specifications will be used to determine the color match. A Delta E reading will be used to determine a good color match within each family color. All removable items such as brackets, compartment doors, door hinges, and trim will be removed and painted separately if required, to ensure paint behind all mounted items. Body assemblies that cannot be finish painted after assembly will be finish painted before assembly. The paint finish quality levels for critical areas of the apparatus (cab front and sides, body sides and doors, and boom lettering panels) are to meet or exceed Cadillac/General Motors GMW15777 global paint requirements. Orange peel levels are to meet or exceed the #6 A.C.T. standard in critical areas. The manufacture's written paint standards will be available upon request. **Environmental Impact** Contractor will meet or exceed all current state regulations concerning paint operations. Pollution control will include measures to protect the atmosphere, water and soil. Controls will include the following conditions: Topcoats and primers will be chrome and lead free. Metal treatment chemicals will be chrome free. The wastewater generated in the metal treatment process will be treated on-site to remove any other heavy metals. Particulate emission collection from sanding operations will have a 99.99 percent efficiency factor. Particulate emissions from painting operations will be collected by a dry filter or water wash process. If the dry filter is used, it will have an efficiency rating of 98 percent. Water wash systems will be 99.97 percent efficient. Water from water wash booths will be reused. Solids will be removed on a continual basis to keep the water clean. Paint wastes are disposed of in an environmentally safe manner. Empty metal paint containers will be recycled to recover the metal. Solvents used in clean-up operations will be recycled on-site or sent off-site for distillation and returned for reuse. Additionally, the finished apparatus will not be manufactured with or contain products that have ozone depleting substances. Contractor will, upon demand, present evidence that the manufacturing facility meets the above conditions and that it is in compliance with his state EPA rules and regulations.
0709567	Paint, Single Color, Enforcer	**CAB PAINT** The cab will be painted #90 red.
0709845	Paint, Single Color, Body	**BODY PAINT** The body will be painted to match the single cab paint color.

0646901	Paint Chassis Frame Assy, With Liner, E-Coat, Standard	**PAINT CHASSIS FRAME ASSEMBLY** The chassis frame assembly will be finished with a single system black top coat before the installation of the cab and body, and before installation of the engine and transmission assembly, air brake lines, electrical wire harnesses, etc. Components that are included with the chassis frame assembly that will be painted (unless otherwise stated in a secondary option) are: Frame rails Frame liners Cross members Axles Suspensions Steering gear Battery boxes Bumper extension weldment Frame extensions Body mounting angles Rear Body support substructure (front and rear) Pump house substructure Steel fuel tank Castings Individual piece parts used in chassis and body assembly Components treated with epoxy E-coat protection prior to paint: Two (2) C-channel frame rails Two (2) frame liners The E-coat process will meet the technical properties shown.
0693797	No Paint Required, Aluminum Front Wheels	
0687653	Paint, Rear Wheels, Single Axle, Alum-Stl	**REAR WHEELS PAINT** All wheel surfaces, inside and outside of inboard steel wheels only, will be provided with powder coat paint #101 black.
0733739	Paint, Axle Hubs	**AXLE HUB PAINT** All axle hubs will be painted to match primary job color.
0639088	Compartment Paint, 909017, Nightspots	**COMPARTMENT INTERIOR PAINT** Interior of compartments will be painted 909017, Nightspots.
0544111	Reflective Band, 10"	**REFLECTIVE BAND** A 10.00" black reflective band will be provided across the front of the vehicle and along the sides of the body.
0007356	Reflective across Cab Face	The reflective band provided on the cab face will be at the headlight level.
0536954	Stripe, Chevron, Rear, Diamond Grade, Pumper	**REAR CHEVRON STRIPING** There will be alternating chevron striping located on the rear-facing vertical surface of the apparatus. The rear surface, excluding the rear compartment door, will be covered. The colors will be red and fluorescent yellow green diamond grade. Each stripe will be 6.00" in width. This will meet the requirements of the current edition of NFPA 1901, which states that 50% of the rear surface will be covered with chevron striping.
0027341	Jog, In Reflective Stripe, Single or Multiple	**JOG(S) IN REFLECTIVE BAND** The reflective band located on each side of the apparatus body will contain two (2) jog(s) and will be angled at approximately 45 degrees when installed.
0679885	Stripe, Sign Gold Outline Above & Below Reflective Band	**SIGN GOLD STRIPE** There will be a Sign Gold stripe applied above and below the reflective band. The sign gold stripes will be .50" wide with an outline.
0065687	Stripe, Reflective, Cab Doors Interior	**CAB DOOR REFLECTIVE STRIPE** A 6.00" x 16.00" black reflective stripe will be provided across the interior of each cab door. The stripe will be located approximately 1.00" up from the bottom, on the door panel. This stripe will meet the current edition of applicable NFPA standards.
0679831	Stripe, Sign Gold, Cab Sides, IPO Chrome Molding	**CAB STRIPE** There will be a Sign Gold stripe provided on both sides of the cab in place of the chrome molding.

0033179		Lettering Specifications, Reflective	
0686162		Lettering, Reflective, 3.00", Each	**LETTERING** There will be reflective lettering, 3.00" high, with outline and shade provided. There will be nine (9) letters provided.
0686018		Lettering, Reflective, 5.00", Each	**LETTERING** There will be reflective lettering, 5.00" high, with outline and shade provided. There will be ten (10) letters provided.
0686033		Lettering, Reflective, 4.00", Each	**LETTERING** There will be reflective lettering, 4.00" high, with outline and shade provided. There will be three (3) letters provided.
0685754		Lettering, Sign Gold, 8.00", Each	**LETTERING** There will be sign gold lettering, 8.00" high, with outline and shade provided. There will be two (2) letters provided.
0685814		Lettering, Sign Gold, 4.00", (21-40)	**LETTERING** Twenty-one (21) to forty (40) Sign Gold lettering, 4.00" high, with outline and shade will be provided.
0685849		Lettering, Sign Gold, 3.00", Each	**LETTERING** There will be sign gold lettering, 3.00" high, with outline and shade provided. There will be 21 letters provided.
0683997		Lettering, Vinyl, 18.00", Each	**LETTERING** There will be non-reflective vinyl lettering, 18.00" high, with no outline or shade provided. There will be three (3) letters provided.
0684013		Lettering, Vinyl, 10.00", Each	**LETTERING** There will be non-reflective vinyl lettering, 10.00" high, with no outline or shade provided. There will be two (2) letters provided.
0655896		Sign Kit, Painted, Holder and Insert, Each	**SIGN KIT FOR LETTERING/NUMERALS** three (3) painted stainless steel plate(s) and holder(s) will be provided for department lettering. They will be mounted (1) front, (1) each side all to be painted black and 12" W x 10" H in size.
0814868	SP	Sign Kit, Painted, Holder and Insert, Hinged w/Knob	**SIGN KIT FOR LETTERING/NUMERALS** one (1) painted stainless steel plate(s) and holder(s) will be provided for department lettering. They will be mounted RS Rear and 12" W x 10" H in size. The holder(s) will be hinged on the bottom to allow the placard to be removed easily due to other items mounted around it. Threaded knob(s) will be provided to hold the hinged holder(s) in the stowed position.
0684135		Emblem, Monogram w/Scrolling, Sign Gold, 15"-17", Pair	**EMBLEM/S** There will be one (1) pair of sign gold emblems, 15.00" to 17.00" wide, supplied and installed Located on the cab doors.. The emblems will include the fire department's monogram or number inside of a circle with scrolling.
0684200		Emblem, Maltese Cross, Sign Gold, 12"-14", Pair	**EMBLEMS** There will be one (1) pair of maltese crosses, comprised of sign gold material, provided and installed Located on the cab between cab & crew cab windows..

0772003	Manual, Fire Apparatus Parts, USB Flash Drive, Custom	**FIRE APPARATUS PARTS MANUAL** There will be one (1) custom parts manual(s) in USB flash drive format for the complete fire apparatus provided. The manual(s) will contain the following: Job number Part numbers with full descriptions Table of contents Parts section sorted in functional groups reflecting a major system, component, or assembly Parts section sorted in alphabetical order Instructions on how to locate parts Each manual will be specifically written for the chassis and body model being purchased. It will not be a generic manual for a multitude of different chassis and bodies. **Service Parts Internet Site** The service parts information included in these manuals are also available on the Pierce website. The website offers additional functions and features not contained in this manual, such as digital photographs and line drawings of select items. The website also features electronic search tools to assist in locating parts quickly.
0772037	Manual, Chassis Service, USB Flash Drive, Custom	**CHASSIS SERVICE MANUALS** There will be one (1) chassis service manuals on USB flash drives containing parts and service information on major components provided with the completed unit. The manual will contain the following sections: Job number Table of contents Troubleshooting Front Axle/Suspension Brakes Engine Tires Wheels Cab Electrical, DC Air Systems Plumbing Appendix The manual will be specifically written for the chassis model being purchased. It will not be a generic manual for a multitude of different chassis and bodies.
0772065	Manual, Chassis Operation, (2) USB Flash Drives, Custom, English	**CHASSIS OPERATION MANUAL** The chassis operation manual will be provided on two (2) USB flash drives. Manuals will be in the English language.
0030008	Warranty, Basic, 1 Year, Apparatus, WA0008	**ONE (1) YEAR MATERIAL AND WORKMANSHIP** A Pierce basic apparatus limited warranty certificate, WA0008, is included with this proposal.
0696698	Warranty, Engine, Cummins, 5 Year, WA0181	**ENGINE WARRANTY** A Cummins **five (5) year** limited engine warranty will be provided. A limited warranty certificate, WA0181, is included with this proposal.
0684953	Warranty, Steering Gear, Sheppard M110, 3 Year WA0201	**STEERING GEAR WARRANTY** A Sheppard **three (3) year** limited steering gear warranty will be provided. A copy of the warranty certificate will be submitted with this proposal.
0596017	Warranty, Frame, 50 Year, Custom Chassis, WA0013	**FIFTY (50) YEAR STRUCTURAL INTEGRITY** The Pierce custom chassis frame only (does not include crossmembers) limited warranty certificate, WA0013, is included with this proposal.
0595698	Warranty, Axle, 3 Year, TAK-4, WA0050	**FRONT AXLE THREE (3) YEAR MATERIAL AND WORKMANSHIP WARRANTY** The Pierce TAK-4 suspension limited warranty certificate, WA0050, is included with this proposal.
0733306	Warranty, Single Axle, 5 Year, Meritor, General Service, WA0384	**SINGLE REAR AXLE FIVE (5) YEAR MATERIAL AND WORKMANSHIP WARRANTY** A Meritor™ Axle 5 year limited warranty will be provided.
0652758	Warranty, ABS Brake System, 3 Year, Meritor Wabco, WA0232	**ABS BRAKE SYSTEM THREE (3) YEAR MATERIAL AND WORKMANSHIP WARRANTY** A Meritor Wabco™ ABS brake system limited warranty certificate, WA0232, is included with this proposal.
0019914	Warranty, Structure, 10 Year, Custom Cab, WA0012	**TEN (10) YEAR STRUCTURAL INTEGRITY** The Pierce custom cab limited warranty certificate, WA0012, is included with this proposal.

0744240	Warranty, Paint, 10 Year, Cab, Pro-Rate, WA0055	**TEN (10) YEAR PRO-RATED PAINT AND CORROSION** A Pierce cab limited pro-rated paint warranty certificate, WA0055, is included with this proposal.
0524627	Warranty, Electronics, 5 Year, MUX, WA0014	**FIVE (5) YEAR MATERIAL AND WORKMANSHIP** The Pierce Command Zone electronics limited warranty certificate, WA0014, is included with this proposal.
0647720	Warranty, Pierce LED Strip Lights, WA0203	**COMPARTMENT LIGHT WARRANTY** The Pierce 12 volt DC LED strip lights limited warranty certificate, WA0203, is included with this proposal.
0046369	Warranty, 5-year EVS Transmission, Standard Custom, WA0187	**TRANSMISSION WARRANTY** The transmission will have a **five (5) year/unlimited mileage** warranty covering 100 percent parts and labor. The warranty will be provided by Allison Transmission. Note: The transmission cooler is not covered under any extended warranty you may be getting on your Allison Transmission. Please review your Allison Transmission warranty for coverage limitations.
0685945	Warranty, Transmission Cooler, WA0216	**TRANSMISSION COOLER WARRANTY** The transmission cooler will carry a five (5) year parts and labor warranty (exclusive to the transmission cooler). In addition, a collateral damage warranty will also be in effect for the first three (3) years of the warranty coverage and will not exceed $10,000 per occurrence. A copy of the warranty certificate will be included with this proposal.
0688798	Warranty, Water Tank, Lifetime, UPF, Poly Tank, WA0195	**WATER TANK WARRANTY** A UPF poly water tank limited warranty certificate, WA0195, is included with this proposal.
0596025	Warranty, Structure, 10 Year, Body, WA0009	**TEN (10) YEAR STRUCTURAL INTEGRITY** The Pierce apparatus body limited warranty certificate, WA0009, is included with this proposal.
0693126	Warranty, AMDOR, Roll-up Door, 10 Year/5 Year Painted, WA0185	**ROLL UP DOOR MATERIAL AND WORKMANSHIP WARRANTY** An AMDOR roll-up door limited warranty will be provided. The roll-up door will be warranted against manufacturing defects for a period of **ten (10) years**. A **five (5) year** limited warranty will be provided on painted roll up doors. The limited warranty certificate, WA0185, is included with this proposal.
0734463	Warranty, Pump, Waterous, 7 Year Parts, WA0382	**PUMP WARRANTY** The Waterous pump will be provided with a seven (7) year**material and workmanship limited warranty.** **A copy of the warranty certificate will be included with this proposal.**
0648675	Warranty, 10 Year S/S Pumbing, WA0035	**TEN (10) YEAR PUMP PLUMBING WARRANTY** The Pierce apparatus plumbing limited warranty certificate, WA0035, is included with this proposal.
0657990	Warranty, Foam System, Husky 3, WA0231	**FOAM SYSTEM WARRANTY** The Husky 3 foam system limited warranty certificate, WA0231, is included with this proposal.
0595820	Warranty, Paint, 10 Year, Body, Pro-Rate, WA0057	**TEN (10) YEAR PRO-RATED PAINT AND CORROSION** A Pierce body limited pro-rated paint warranty certificate, WA0057, is included with this proposal.
0595412	Warranty, Graphics Lamination, 1 Year, Apparatus, WA0168	**ONE (1) YEAR MATERIAL AND WORKMANSHIP** The Pierce graphics fading and deterioration limited warranty limited warranty certificate, WA0168, is included with this proposal.
0819254	Certification, Vehicle Stability, CD0196	**VEHICLE STABILITY CERTIFICATION** The fire apparatus manufacturer will provide a certification stating the apparatus complies with NFPA 1900, current edition, section 7.14, Vehicle Stability. The certification is included with this proposal.
0808582	Certification, Engine Installation, Saber FR/Enf, Cummins X10, 2027	**ENGINE INSTALLATION CERTIFICATION** The fire apparatus manufacturer will provide a certification, along with a letter from the engine manufacturer stating they approve of the engine installation in the bidder's chassis. The certification will be provided at the time of delivery.

0686786	Certification, Power Steering, CD0098	**POWER STEERING CERTIFICATION** The fire apparatus manufacturer will provide a certification stating the power steering system as installed meets the requirements of the component supplier. The certification is included with this proposal.
0892691	Certification, Cab Integrity, Saber FR/Enforcer, CD0189	**CAB INTEGRITY CERTIFICATION** The fire apparatus manufacturer will provide a cab crash test certification with this proposal. The certification will state that a specimen representing the substantial structural configuration of the cab has been tested and certified by an independent third party test facility. Testing events will be documented with photographs, real-time and high-speed video, vehicle accelerometers, cart accelerometers, and a laser speed trap. The fire apparatus manufacturer will provide a state licensed professional engineer to witness and certify all testing events. Testing will meet or exceed the requirements below: SAE J2422 Cab Roof Strength Evaluation - Quasi-Static Loading Heavy Trucks. European Occupant Protection Standard ECE Regulation No.29. SAE J2420 COE Frontal Strength Evaluation - Dynamic Loading Heavy Trucks. **Side Impact** The cab will be subjected to dynamic preload where a 14,320-lb moving barrier is slammed into the side of the cab at 5.50 mph, striking with an impact of 13,000 ft-lb of force. This test is part of the SAE J2422 test procedure and more closely represents the forces a cab will see in a rollover incident. **Frontal Impact** The same cab will withstand a frontal impact of 32,600 ft-lb of force using a moving barrier in accordance with SAE J2420. **Additional Frontal Impact** The same cab will withstand a frontal impact of 65,098 ft-lb of force using a moving barrier. (Twice the force required by SAE J2420) **Roof Crush** The cab will be subjected to a roof crush force of 22,500 lb. This value meets the ECE 29 criteria, and is equivalent to the front axle rating up to a maximum of ten (10) metric tons. **Additional Roof Crush** The same cab will be subjected to a roof crush force of 110,000 lbs. (Four and a half times the load criteria of ECE 29) The same cab will withstand all tests without any measurable intrusion into the survival space of the occupant area.
0631973	Certification, Cab Door Durability, Saber FR/Enforcer, CD0137	**CAB DOOR DURABILITY CERTIFICATION** Robust cab doors help protect occupants. Cab doors will survive a 200,000 cycle door slam test where the slamming force exceeds 20 G's of deceleration. The bidder will certify that the sample doors similar to those provided on the apparatus have been tested and have met these criteria without structural damage, latch malfunction, or significant component wear.
0631978	Certification, Windshield Wiper Durability, Saber FR/Enforcer, CD0132	**WINDSHIELD WIPER DURABILITY CERTIFICATION** Visibility during inclement weather is essential to safe apparatus performance. Windshield wipers will survive a 3 million cycle durability test in accordance with section 6.2 of SAE J198 *Windshield Wiper Systems - Trucks, Buses and Multipurpose Vehicles.* The bidder will certify that the wiper system design has been tested and that the wiper system has met these criteria.
0631974	Certification, Electric Window Durability, Saber FR/Enforcer, CD0133	**ELECTRIC WINDOW DURABILITY CERTIFICATION** Cab window roll-up systems can cause maintenance problems if not designed for long service life. The window regulator design will complete 30,000 complete up-down cycles and still function normally when finished. The bidder will certify that sample doors and windows similar to those provided on the apparatus have been tested and have met these criteria without malfunction or significant component wear.
0631977	Certification, Seat Belt Anchors and Mounting, Saber FR/Enforcer, CD0134	**SEAT BELT ANCHOR STRENGTH** Seat belt attachment strength is regulated by Federal Motor Vehicle Safety Standards and should be validated through testing. Each seat belt anchor design will withstand 3000 lb of pull on both the lap and shoulder belt in accordance with FMVSS 571.210 Seat Belt Assembly Anchorages. The bidder will certify that each anchor design was pull tested to the required force and met the appropriate criteria. **SEAT MOUNTING STRENGTH** Seat attachment strength is regulated by Federal Motor Vehicle Safety Standards and should be validated through testing. Each seat mounting design will be tested to withstand 20 G's of force in accordance with FMVSS 571.207 Seating Systems. The bidder will certify, at time of delivery, that each seat mount and cab structure design was pull tested to the required force and met the appropriate criteria.

0735949	Certification, Cab HVAC System Performance, SFR/Enf, CD0165/CD0167/CD0174/CD0175	**PERFORMANCE CERTIFICATIONS** **Cab Air Conditioning** Good cab air conditioning temperature and air flow performance keeps occupants comfortable, reduces humidity, and provides a climate for recuperation while at the scene. The cab air conditioning system will cool the cab from a heat-soaked condition at 100 degrees Fahrenheit to an average of 78 degrees Fahrenheit in 30 minutes. The bidder will certify that a substantially similar cab has been tested and has met these criteria. **Cab Defroster** Visibility during inclement weather is essential to safe apparatus performance. The defroster system will clear the required windshield zones in accordance with SAE J381 Windshield Defrosting Systems Test Procedure And Performance Requirements - Trucks, Buses, And Multipurpose Vehicles.*The bidder will certify that the defrost system design has been tested in a cold chamber and passes the SAE J381 criteria.* ***Cab Auxiliary Heater*** *Good cab heat performance and regulation provides a more effective working environment for personnel, whether in-transit, or at a scene. An auxiliary cab heater will warm the cab 77 degrees Fahrenheit from a cold-soak, within 30 minutes when tested using the coolant supply methods found in SAE J381. The bidder will certify, at time of delivery, that a substantially similar cab has been tested and has met these criteria.*
0545073	Amp Draw Report, NFPA Current Edition	**AMP DRAW REPORT** The bidder will provide, at the time of bid and delivery, an itemized print out of the expected amp draw of the entire vehicle's electrical system. The manufacturer of the apparatus will provide the following: Documentation of the electrical system performance tests. A written load analysis, which will include the following: The nameplate rating of the alternator. The alternator rating under the conditions specified per: Current edition of applicable NFPA standards. The minimum continuous load of each component that is specified per: Current edition of applicable NFPA standards. Additional loads that, when added to the minimum continuous load, determine the total connected load. Each individual intermittent load. All of the above listed items will be provided by the bidder per the current edition of applicable NFPA standards.
0002758	Amp Draw, NFPA/ULC Radio Allowance	
0799248	Appleton/Florida BTO	
0000018	PUMPER, 2ND GEN	
0000012	PIERCE CHASSIS	
0004713	ENGINE, OTHER	
0046395	EVS 3000 Series TRANSMISSION	
0020011	WATEROUS PUMP	
0020009	POLY TANK	
0028048	FOAM SYSTEM	
0020006	SIDE CONTROL	
0020007	AKRON VALVES	
0020015	ABS SYSTEM	
0658751	PUMPER BASE	

Electrical Analysis

11/12/2025

Bid #: 969

Job #:

Desc: Salinas Fire Department - Enforcer Pumpers (2) Duplicate to 42943 - 2025

Sales Rep: Young, Dewayne

Customer: Salinas Fire Department

Organization: Golden State Fire Apparatus, Inc

Option: Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT

Type: Multiplexed

Option	Description	Type*	Minimum Load	Intermittent Load	Total Connected
0001244	High Idle w/Electronic Engine, Custom		0.00	1.20	0.00
0015216	Reel, Booster, Aluminum - Over Pump, Right Side		0.00	36.00	0.00
0072153	Primer, Trident, Air Prime, Air Operated		0.00	0.00	0.00
0079211	Batteries, (6) Stryten/Exide Grp 31, 950 CCA each, Threaded Stud		0.00	3.00	0.00
0534725	Plate, Tank to Pump Line, 4"x4" Rounded		0.00	0.00	0.08
0549333	Indicators, Engine, Included with Pressure Controller		0.00	0.35	0.00
0553643	Control, Air Horn at Pmp Pnl, Red Switch, Momentary		0.00	0.16	0.00
0583938	Lights, Engine Compt, Custom, Auto Sw, Wln 3SC0CDCR, 3"		0.00	0.30	0.00
0589905	Alarm, Back-up Warning, PRECO 1040		0.00	0.50	0.00
0592633	Foam Sys, Husky 3, Single Agent		0.00	55.00	0.00
0604354	Gauge, Foam Level, FRC, Tank Vision Pro, WLA 360-A00, Class		0.00	0.00	1.23
0626097	Light, Map, Sunnex HS76*-00 Series, Swivel Joint, Clear Lens,		0.00	0.00	1.56
0630020	Lights, Side, Wln M6* LED, Prk Brk Deactivation		0.00	2.70	1.80
0630636	Controls, Electric Roll-Up Windows, 4dr, 4 Driver Controls, Saber		0.00	26.00	0.00
0639726	Cab Lift, Elec/Hyd, Manual Override, Unlocked Ind Light, Saber		0.00	180.00	0.00
0683556	Light, Do Not Move Apparatus, Wln M2R Red LED		0.00	0.50	0.00
0686687	Wiring, Spare, 37.5 A 12V DC, Customer Install Radio, 30A Sw		0.00	0.00	37.50
0687994	Engine Brake, Jacobs Compression Brake, Cummins Engine		0.00	0.42	0.00
0750408	Lights, Side, Wln PS*01FCR, 1st		0.00	0.96	0.64
0802726	Intercom, David Clark, 5-Pos, 2-Dual Radio, (D, O, RPTT), 3ibC,		0.00	0.00	0.50
0805325	Light, Directional, Wln M62T* LED, 15 Degree Angle Bracket,		0.00	1.50	0.00
0806466	Lights, Backup, Wln M62BU, LED, For Tail Lt Housing		0.00	3.20	0.00
0813747	Compt, 16.50 W x 28 H x 15 D, Ea Side C/C, Dbl Pan, 2.5" Blw,		0.00	0.00	0.00
0815108	Camera, Safety Vision, LS Mux, R, Camera, SD		0.00	1.20	0.00
0819994	Radio, Jensen, AM/FM/WB, Bluetooth		0.00	0.00	2.00
0820509	ESC/ABS/ATC Wabco Brake System, Single Rear Axle, NFPA		0.00	6.00	0.00
0821260	Wiring, Spare, 20 A 12V DC, 12 Ckt Fuse Block, Blue Sea 5026		0.00	0.00	20.00
0821261	Wiring, Spare, 20 A 12V DC, 12 Circuit Fuse Block Blue Sea 5026		0.00	0.00	20.00
0834416	USB, Cab, 4, 12V DC, Dual USB Termination, NFPA1900/ULC		0.00	0.00	10.00
0895310	Siren, Federal Q2B		0.00	100.00	0.00
0547322	Wiring, Spare, 15 A 12V DC, Switch Feature 1st	Load Managed	0.00	0.00	90.00
0722696	HVAC, Standard-Duty, Enforcer, CARE	Load Managed	0.00	0.00	100.00
0774308	Lights, Wln, P*H2* Pioneer, 12 VDC, 2nd	Load Managed	0.00	0.00	13.00
0774309	Lights, Wln, P*H2* Pioneer, 12 VDC, 1st	Load Managed	0.00	0.00	13.00
0774336	Lights, Wln, P*H1* Pioneer, 12 VDC, 1st	Load Managed	0.00	0.00	13.00
0774948	Lights, Wln, P*H1* Pioneer, 12 VDC, 2nd	Load Managed	0.00	0.00	6.50
0775524	Lights, Wln, P*H1* Pioneer, 12 VDC, 1st	Load Managed	0.00	0.00	6.50
0776357	Light, Visor, Wln, 12V P*H2* Pioneer, Cnt Feature, 1st	Load Managed	0.00	0.00	13.00
0804719	Handlts, (4) Streamlight, Fire Vulcan, 44451, C4 LED, Tail Lts,	Load Managed	0.00	0.00	4.40
0821194	Wiring, Spare, 20 A 12V DC, Batt Dir, 2nd NFPA1900/ULC	Load Managed	0.00	0.00	20.00
0821329	Wiring, Spare, 10 A 12V DC Batt Dir 1st NFPA1900/ULC	Load Managed	0.00	0.00	10.00
0821330	Wiring, Spare, 10 A 12V DC Batt Dir 2nd NFPA1900/ULC	Load Managed	0.00	0.00	10.00
0821331	Wiring, Spare, 10 A 12V DC Batt Dir 3rd NFPA1900/ULC	Load Managed	0.00	0.00	10.00
0821333	Wiring, Spare, 10 A 12V DC Batt Dir 4th NFPA1900/ULC	Load Managed	0.00	0.00	10.00
0002758	Amp Draw, NFPA/ULC Radio Allowance	NFPA	5.00	0.00	0.00
0005635	Hourmeter, Pump	NFPA	0.11	0.00	0.00
0013671	Rear, Rollup, 30.75" F-F, 25.88" D	NFPA	0.90	0.00	0.90

* UDMC = User Defined Mission Critical, LM = User Defined Load Managed, S = Electrical Amperage Supply

Electrical Analysis

11/12/2025

Bid #: 969

Job #:

Desc: Salinas Fire Department - Enforcer Pumpers (2) Duplicate to 42943 - 2025

Sales Rep: Young, Dewayne

Customer: Salinas Fire Department

Organization: Golden State Fire Apparatus, Inc

Option: Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT

Type: Multiplexed

Option	Description	Type*	Minimum Load	Intermittent Load	Total Connected
0023650	LS 152" Rollup, Full Height Compts, FDLER	NFPA	4.50	0.00	4.50
0063658	RS 152" Rollup, Full Height Compts, FDLER	NFPA	4.50	0.00	4.50
0080676	Lights, Rear/Side Up Zone, Wln 50*03Z*R, 6Lts	NFPA	1.14	0.00	0.00
0092582	Load Manager/Sequencer, MUX	NFPA	0.56	0.56	0.00
0522730	Light, Over Passenger Side Pump Panel, P25 LED Stp Lt	NFPA	1.00	0.00	0.00
0536428	Gauge, Water Level, Pierce, In pressure Controller	NFPA	1.23	0.00	0.00
0556360	Lights, Step, P25 LED 4lts, Pump Pnl Sw	NFPA	1.00	0.00	0.00
0563675	Lights, Clearance/Marker/ID, Rear, Truck-Lite 33050R LED 7Lts	NFPA	0.35	0.00	0.00
0564535	Light, Marker, Britax Rubber Arm, Model L427.203.L12 LED,	Load Managed	2.00	0.00	0.00
0564654	Lights, Rear Zn Lwr, Wln M6*, Colored Lens, For Tail Light	NFPA	1.80	2.70	0.00
0586438	Gauges, (5), Engine - Pump Panel, IAT Pressure Controller	NFPA	0.30	0.00	0.00
0595087	DEF Tank, 4.5 Gallon, LS Fill, Forward of Rear Axle	NFPA	0.60	11.40	0.00
0605126	Pump Shift, Air Mnl Override, Split Shaft, Interlocked, Waterous	NFPA	1.00	0.00	0.00
0605488	Lightbar, Wln, Freedom IV-Q, 81", RRRRWsrR_Opt_RsrWRRRR	NFPA	6.48	2.68	9.92
0617901	Lights, Perimeter Pump House, TecNiq T10-LC00-1 15" LED 2lts	NFPA	0.80	0.00	0.00
0620054	Light, Directional/Marker, Intermediate, Weldon 9186-8580-29	NFPA	0.10	0.90	0.00
0622803	Cab Instruments, Black Gauges, Black Bezels, Enforcer MUX	NFPA	1.26	0.00	0.00
0625210	Lights, Directional, Cab Front Side, Truck-Lite 19036Y LED,	NFPA	0.12	0.00	0.00
0625953	Light, Directional, Wln 600 Cmb, Cab Crn, Wrp Bzl Out HD Lts,	NFPA	0.70	0.70	0.00
0626579	Lights, Perimeter Body, TecNiq T10-LC00-1 15" LED 2lts, Rear	NFPA	0.80	0.00	0.00
0626588	Lights, Perimeter Cab, TecNiq T10-LC00-1 15" LED 4Dr	NFPA	1.60	0.00	0.00
0642936	Timer, Havis Chargeguard Select CG-X	NFPA	0.04	0.00	0.00
0644228	Air Dryer, Wabco System Saver 1200 IWT, Heated, 10" Frame,	NFPA	7.81	0.00	0.00
0645878	Lights, Hose Bed, Cover, Dual Amdor AY-9750-20 LED Light	NFPA	3.40	0.00	0.00
0647647	Lights, Dome, FRP Dual LED 4 Lts	NFPA	0.80	0.80	0.00
0647802	Lights, Clearance/Marker/ID, Front, P25 LED 5 Lts, Saber	NFPA	0.35	0.00	0.00
0648332	Cab, Enforcer, 7010	NFPA	6.80	10.20	0.00
0653937	Flasher, Headlight Alternating	NFPA	0.08	0.00	0.00
0682261	Light Shield/Step 8", DS LED, P25 LED Step Lt	NFPA	3.50	0.00	0.00
0682503	Light Shield/Step 8", LED, P25 LED Stp Lt	NFPA	4.00	0.00	0.00
0709438	Lights, Walk Surf, FRP Flood, LED	NFPA	2.00	0.00	0.00
0721609	Controller, Pressure, Pierce LCD, Custom Chassis	NFPA	1.70	0.00	0.00
0739224	Indicator Light @ Pump Panel, Throttle Ready, Incl w/Pressure	NFPA	0.10	0.00	0.00
0745568	Indicator Light, Pump Panel, Ok To Pump, Green	NFPA	0.10	0.00	0.00
0746667	Lights, Side Zone Lower, Wln M6**, M6**, 4Lts	NFPA	3.60	5.40	0.00
0748168	Cabinet, Rear Facing, RS, 26.75 W x 30 H x 22 D, Ext Acc Only,	NFPA	0.30	0.30	0.00
0748169	Cabinet, Rear Facing, LS, 26.75 W x 30 H x 23 D, Ext Acc Only,	NFPA	0.30	0.30	0.00
0748170	Cabinet, Rr Fcng, Top Eng Tnl, 38 W x 15 H x 18 D, Web, Notch,	NFPA	0.15	0.15	0.00
0761731	Lights, Front Zone, Wln M6** M6** M6** M6**, 4lts Q Bezel, Clr	NFPA	3.60	5.40	0.00
0783153	Headlights, Rect LED, JW Spkr Evo 2, AXT/Enf/Imp/Sab/Vel	NFPA	4.20	4.20	0.00
0791493	Light, Traffic Directing, Wln TAM65 36" Long LED	NFPA	1.26	2.52	0.00
0804514	Lights, Tail, Wln M62BTT* Red Stop/Tail & M62T* Amber Dir Arw	NFPA	0.83	2.49	0.00
0808535	Engine, Cummins X10, 450 hp, 1250 lb-ft, W/OBD, EPA 2027,	NFPA	1.00	0.00	0.00
0814201	Vehicle Information Center, 7" Color Display, Touchscreen, MUX,	NFPA	1.20	0.00	0.00
0816093	ClearSky Telematics, Remote Fleet & On-scene Management,	NFPA	1.61	0.00	0.00
0819013	Siren, Code 3 3692 100/200W, Other Speaker, Non-NFPA 2024	NFPA	1.40	12.60	0.00
0887559	Trans, Allison 6th Gen, 3000 EVS P, w/Prognostics,	NFPA	2.00	2.00	0.00
0889571	Bracket, License Plate & Light, P25 LED, Stainless Brkt, Loc	NFPA	0.07	0.00	0.00

* UDMC = User Defined Mission Critical, LM = User Defined Load Managed, S = Electrical Amperage Supply

Electrical Analysis

11/12/2025

Bid #: 969

Desc: Salinas Fire Department - Enforcer Pumpers (2) Duplicate to 42943 - 2025

Customer: Salinas Fire Department

Option: Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT

Job #:

Sales Rep: Young, Dewayne

Organization: Golden State Fire Apparatus, Inc

Type: Multiplexed

Option	Description	Type*	Minimum Load	Intermittent Load	Total Connected
0892638	Lights, Cab & Crw Cab Acs Stps, P25, LED w/Bezel, 6lts	NFPA	1.00	0.00	0.00
0121711	Alternator, 320 amp, Leece-Neville 4962PA, Sgl Sys	S	0.00	0.00	0.00
		Load Totals:	**91.05**	**484.29**	**434.53**

Note: Minimum Continous Load is in "Blocking Right of Way" mode.(Reference current edition of NFPA 1901)
Note: Intermittent Load items are not factored in on any alternator load comparisons. These items are included on the report for reference only and should be looked at as amp draw exclusion items. (Reference current edition of NFPA 1901)
Note: Total Connected Load "Demand" represents Total Connected Load minus any Load Managed items

Alternator Output at Idle: 168.00

Minimum Continuous Load	
Supply:	168.00
Demand:	91.05
Variance:	76.95

Alternator Output at Governed Speed: 282.00

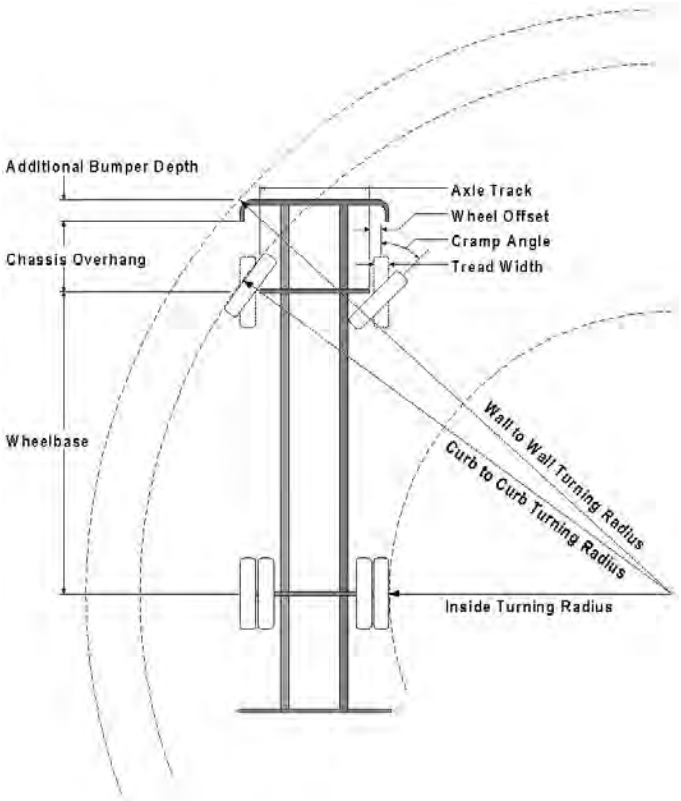
Total Connected Load	
Supply:	282.00
Demand:	206.18
Variance:	75.82

* UDMC = User Defined Mission Critical, LM = User Defined Load Managed, S = Electrical Amperage Supply

Turning Performance Analysis

11/12/2025

Bid Number: 969
Department: Salinas Fire Department
Chassis: Enforcer Chassis
Body: Pumper, Medium, Galvanneal, 2nd Gen



Parameters:

*Inside Cramp Angle:	45°
Axle Track:	82.92 in.
Wheel Offset:	3.12 in.
Tread Width:	12.4 in.
Chassis Overhang:	65.95 in.
Additional Bumper Depth:	16 in.
Front Overhang:	81.95 in.
Wheelbase:	191.5 in.

Calculated Turning Radii:

Inside Turn:	15 ft. 2 in.
Curb to curb:	28 ft. 8 in.
Wall to wall:	32 ft. 10 in.

Category	Option	Description
Axle, Front, Custom	0630705	Axle, Front, Oshkosh TAK-4, Non Drive, 19,500 lb, Enforcer
Bumpers	0624298	Bumper, 16" Extended, Saber FR/Enforcer
Wheels, Front	0019575	Wheels, Front, Alcoa, 22.50" x 9.00", Aluminum, Hub Pilot
Tires, Front	0582936	Tires, Front, Goodyear, G289 WHA, 315/80R22.50, 20 ply

Notes:

*Actual Inside cramp angle may be less than shown.

Curb to Curb turning radius calculated for 9.00 inch curb.

Definitions:	
Inside CrampAngle	Maximum turning angle of the front inside fire.
Axle Track	King-pin to King-pin distance of front axle.
Wheel Offset	Offset from the center line of the wheel to the King-pin.
Tread Width	Width of the tire tread.
Chassis Overhang	Distance of the center line of the front axle to the front edge of the cab. This does not include the bumper depth.
Additional Bumper Wheel	Depth that the bumper assembly adds to the front overhang.
Wheelbase	Distance between the center lines of the vehicles front and rear axles.
Inside Turning Radius	Radius of the smallest circle around which the vehicle can turn.
Curb to Curb Turning Radius	Radius of the smallest circle around which the vehicle's tires can turn. This measures assumes a curb height of 9 inches.
Wall to Wall Turning Radius	Radius of the smallest circle around which the vehicle's tires can turn. This measures takes into account any front overhang due to chassis , bumper extensions and or aerial devices.

4 PRODUCT WARRANTIES

Exhibit “C”

Fire and Rescue Apparatus

One (1) Year Material and Workmanship
Basic Apparatus
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Portions of the apparatus manufactured by Pierce shall be free from defects in material and workmanship**
Warranty Begins:	**The date the apparatus is placed in service, or 60 days from the original buyer invoice date, whichever comes first.**
Warranty Period Ends After:	**Twelve (12) months.**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**No specific exclusions apply**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

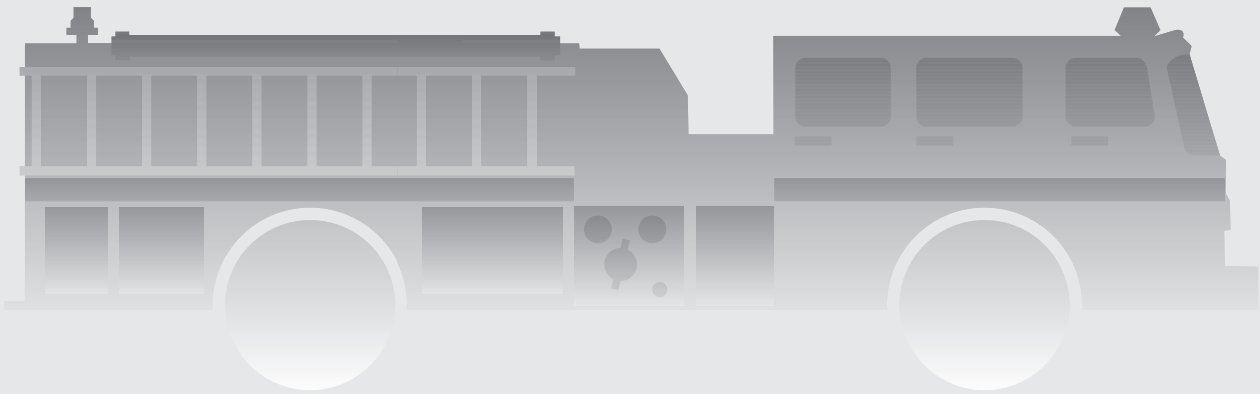
4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Cummins Warranty

Worldwide
Fire Apparatus/Crash Trucks



Coverage

Products Warranted

This Warranty applies to new diesel Engines sold by Cummins and delivered to the first user on or after April 1, 2007, that are used in fire apparatus truck and crash truck* applications Worldwide.

Base Engine Warranty

The Base Engine Warranty covers any failures of the Engine which result, under normal use and service, from a defect in material or factory workmanship (Warrantable Failure). This Coverage begins with the sale of the Engine by Cummins and ends five years or 100,000 miles (160,935 kilometers), whichever occurs first, after the date of delivery of the Engine to the first user.

Engine aftertreatment components included in the Cummins Critical Parts List (CPL) and marked with a Cummins part number are covered under Base Engine Warranty.

Additional Coverage is outlined in the Emission Warranty section.

These Warranties are made to all Owners in the chain of distribution and Coverage continues to all subsequent Owners until the end of the periods of Coverage.

Cummins Responsibilities

Cummins will pay for all parts and labor needed to repair the damage to the Engine resulting from a Warrantable Failure.

Cummins will pay for the lubricating oil, antifreeze, filter elements, belts, hoses and other maintenance items that are not reusable due to the Warrantable Failure.

Cummins will pay for reasonable labor costs for Engine removal and reinstallation when necessary to repair a Warrantable Failure.

Cummins will pay reasonable costs for towing a vehicle disabled by a Warrantable Failure to the nearest authorized repair location. In lieu of the towing expense, Cummins will pay reasonable costs for mechanics to travel to and from the location of the vehicle, including meals, mileage and lodging when the repair is performed at the site of the failure.

Owner Responsibilities

Owner is responsible for the operation and maintenance of the Engine as specified in Cummins Operation and Maintenance Manuals. Owner is also responsible for providing proof that all recommended maintenance has been performed.

Before the expiration of the applicable Warranty, Owner must notify a Cummins distributor, authorized dealer or other repair location approved by Cummins of any Warrantable Failure and make the Engine available for repair by such facility. Except for Engines disabled by a Warrantable Failure, Owner must also deliver the Engine to the repair facility.

Service locations are listed on the Cummins Worldwide Service Locator at cummins.com.

Owner is responsible for the cost of lubricating oil, antifreeze, filter elements and other maintenance items provided during Warranty repairs unless such items are not reusable due to the Warrantable Failure.

Owner is responsible for communication expenses, meals, lodging and similar costs incurred as a result of a Warrantable Failure.

Owner is responsible for non-Engine repairs and for ‘‘downtime’’ expenses, cargo damage, fines, all applicable taxes, all business costs and other losses resulting from a Warrantable Failure.

Owner is responsible for a $100 (U.S. Dollars) deductible per each service visit under this plan in the 3rd, 4th and 5th years of Base Engine Warranty. The deductible will not be charged during the first 2 years of the Base Engine Warranty.

Limitations

Cummins is not responsible for failures or damage resulting from what Cummins determines to be abuse or neglect, including, but not limited to: operation without adequate coolants or lubricants; overfueling; overspeeding; lack of maintenance of lubricating, cooling or intake systems; improper storage, starting, warm-up, run-in or shutdown practices; unauthorized modifications of the Engine.

Any unauthorized modifications to the aftertreatment could negatively effect emissions certification and void Warranty.

Cummins is also not responsible for failures caused by incorrect oil, fuel or diesel exhaust fluid or by water, dirt or other contaminants in the fuel, oil or diesel

exhaust fluid.

This Warranty does not apply to accessories supplied by Cummins which bear the name of another company. Such non-warranted accessories include, but are not limited to: alternators, starters, fans, air conditioning compressors, clutches, filters, transmissions, torque converters, vacuum pumps, power steering pumps, fan drives and air compressors. Cummins branded alternators and starters are covered for the first two years from the date of delivery of the Engine to the first user, or the expiration of the Base Engine Warranty, whichever occurs first.

Failures resulting in excessive oil consumption are not covered beyond the duration of the Coverage or 100,000 miles (160,935 kilometers) or 7,000 hours from the date of delivery of the Engine to the first user, whichever of the three occurs first. Before a claim for excessive oil consumption will be considered, Owner must submit adequate documentation to show that consumption exceeds Cummins published standards.

Failures of belts and hoses supplied by Cummins are not covered beyond the first year from the date of delivery of the Engine to the first user or the duration of the Warranty, whichever occurs first.

Parts used to repair a Warrantable Failure may be new Cummins parts, Cummins approved rebuilt parts or repaired parts. Cummins is not responsible for failures resulting from the use of parts not approved by Cummins.

A new Cummins or Cummins approved rebuilt part used to repair a Warrantable Failure assumes the identity of the part it replaced and is entitled to the remaining Coverage hereunder.

Cummins Inc. reserves the right to interrogate Electronic Control Module (ECM) data for purposes of failure analysis.

CUMMINS DOES NOT COVER WEAR OR WEAROUT OF COVERED PARTS.

CUMMINS IS NOT RESPONSIBLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

THIS WARRANTY AND THE EMISSION WARRANTY SET FORTH HEREINAFTER ARE THE SOLE WARRANTIES MADE BY CUMMINS IN REGARD TO THESE ENGINES. CUMMINS MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, OR OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

This Warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Emission Warranty

Products Warranted

This Emission Warranty applies to new Engines marketed by Cummins that are used in the United States** in vehicles designed for transporting persons or property on a street or highway. This Warranty applies to Engines delivered to the first user on or after September 1, 1992.

Coverage

Cummins warrants to the first user and each subsequent purchaser that the Engine is designed, built and equipped so as to conform at the time of sale by Cummins with all U.S. federal emission regulations applicable at the time of manufacture and that it is free from defects in material or factory workmanship which would cause it not to meet these regulations within the longer of the following periods: (A) Five years or 100,000 miles (160,935 kilometers) of operation, whichever occurs first, as measured from the date of delivery of the Engine to the first user or (B) The Base Engine Warranty.

If the vehicle in which the Engine is installed is registered in the state of California, a separate California Emission Warranty also applies.

Limitations

Failures, other than those resulting from defects in material or factory workmanship, are not covered by this Warranty.

Cummins is not responsible for failures or damage resulting from what Cummins determines to be abuse or neglect, including, but not limited to: operation without adequate coolants or lubricants; overfueling; overspeeding; lack of maintenance of lubricating, cooling or intake systems; improper storage, starting, warm-up, run-in or shutdown practices; unauthorized modifications of the Engine.

Any unauthorized modifications to the aftertreatment could negatively effect emissions certification and void Warranty.

Cummins is also not responsible for failures caused by incorrect oil, fuel or diesel exhaust fluid or by water, dirt or other contaminants in the fuel, oil or diesel exhaust fluid.

Cummins is not responsible for non-Engine repairs, ‘‘downtime’’ expenses, cargo damage, fines, all applicable taxes, all business costs or other losses resulting from a Warrantable Failure.

CUMMINS IS NOT RESPONSIBLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

* Airport operated crash trucks and fire department operated trucks employed to respond to fires, hazardous material releases, rescue and other emergency-type situations.

** United States includes American Samoa, the Commonwealth of Northern Mariana Islands, Guam, Puerto Rico and the U.S. Virgin Islands.

Cummins Inc.
Box 3005
Columbus, IN 47202-3005
U.S.A.

Bulletin 3381161
Printed in U.S.A. Rev. 08/09
©2001 Cummins Inc.

R. H. SHEPPARD CO., INC.
101 Philadelphia St.
Hanover, PA 17331
Pierce Manufacturing Inc.
2600 American Drive
Appleton, WI 54912

LIMITED WARRANTY: The R. H. Sheppard Co. Inc., ("Sheppard") warrants all M110PKG1 and M110SAU1 steering gears manufactured and sold to Pierce Manufacturing Inc. ("Pierce") for application on Pierce TAK-4 equipped vehicles to be free from defects of workmanship and material under normal use and service for a period of thirty six months from the in service date of the vehicle to its original owner.

Vehicle applications where Sheppard product is used require an application approval before production build. If Pierce uses Sheppard product for any purpose or application which has not been approved by Sheppard in advance, including aftermarket devices (defined as a device added to the steering system directly or indirectly affecting the performance or operation of the Sheppard product in its approved application) not tested and approved by Sheppard this limited warranty SHALL NOT APPLY AND SHALL BE VOID. SHEPPARD MAKES NO OTHER WARRANTY, EITHER EXPRESS OR IMPLIED. SHEPPARD EXPRESSLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR USE OR PURPOSE WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF.
SHEPPARD SHALL NOT BE LIABLE FOR ANY CONSEQUENTIAL, SPECIAL OR INDIRECT DAMAGES OR FOR LOSS OR DAMAGE DIRECTLY OR INDIRECTLY ARISING FROM THE USE OF A PRODUCT. Pierce expressly acknowledges its obligation to inform all users (customers) of the above disclaimer.

CONDITIONS: Claims under this Limited Warranty may only be made by Pierce. In no event shall Sheppard be held liable for warranty charges by unauthorized persons. No allowance will be made for repairs or alterations, unless made with the written consent of Sheppard. Authorized Pierce dealers shall be the only authorized repair facility for Sheppard products applied to Pierce vehicles. Any warrantable repair made under this Limited Warranty must be made on or before 36 months of the in-service date for the Product to which the claim relates. Sheppard shall not be liable for claims made after such date. Sheppard product fitted to Pierce vehicles that are repaired at a repair facility other than an authorized Pierce dealer within the warranty period will be considered for payment under the guidelines of this agreement only by joint written consideration of Sheppard and Pierce warranty departments. It shall be the responsibility of the Pierce warranty department to notify Sheppard if and when this situation occurs. Sheppard will not be held responsible for damage to other steering components such as but not limited to pumps and reservoirs due to improper adjustment of steering gear relief plungers. Vehicle downtime and towing will not be considered under warranty.

REMEDIES: The sole and exclusive remedy of Pierce for Sheppard's breach of the foregoing warranty is limited to the return and repair or reimbursement as follows:

Warranty Support: In support of the Pierce dealer network, Sheppard will provide a toll-free "Hotline" service to assist in the diagnosis and troubleshooting of steering problems. The R. H. Sheppard Co., Inc. Field Service Department can be reached at 1-800-274-7437 for assistance. Sheppard will require that Pierce dealers contact this toll-free "Hotline" for approval before product is removed from a vehicle in a warranty situation. When contacted regarding a warranty situation, the Sheppard representative will provide an authorization number for removal of the product. This Returned Goods Authorization (RGA) number must be included in all warranty correspondence and attached to all returned goods.

Procedure: In the event of a warranty situation, the servicing dealer shall contact the Sheppard Hotline and receive an RGA number before replacing any steering gear. For M110PKG1 and M110SAU1 steering gear models, the dealer will first obtain an RGA number from Sheppard, and then order the replacement gear from Pierce. Replacement M110PKG1 and M110SAU1 steering gears shall be shipped from Pierce once those models are in full production. A warranty claim for both parts and labor will then be generated by the dealer and sent to Pierce. After reviewing the claim, Pierce will submit it to Sheppard for reimbursement.

Parts Reimbursement: Sheppard agrees to reimburse Pierce at Pierce's purchase price plus 30% mark-up for parts found to be defective within the warranty period. Parts being returned for warranty consideration shall be sent to the R. H. Sheppard Company, 447 E. Middle St., Hanover, PA 17331 ATTN: Warranty Dept. Sheppard's determination as to whether the part is covered by the foregoing warranty is final and conclusive. Sheppard requires the return of complete steering gears only. Individual seals replaced under warranty **should not** be returned unless specifically requested by Sheppard. All parts being returned for warranty consideration must be clearly tagged with all pertinent warranty information including, but not limited to (1) Returned Goods Authorization number (RGA); (2) claim number; (3) date in service; (4) date of failure; (5) mileage; (6) part number; (7) labor hours; (8) dealer labor rate and; (9) dollar amount claimed. Claims submitted without prior authorization are subject to rejection under this agreement.

Labor: Labor to repair Sheppard product found to be defective within the warranty period will be reimbursed at not more than 10 hours per vehicle. Labor shall be reimbursed at the rate of $85.00 USD per hour for M110PGK1 and M110SAU1 steering gears.

Freight: Pierce will collect M110PGK1 and M110SAU1 warranty material at a designated collection point. Inbound freight to the Pierce collection point will be the responsibility of Pierce. All warranty material should be returned from the Pierce collection point to R. H. Sheppard Co. Freight Collect by a Sheppard-specified common carrier based on location of the Pierce collection point. Sheppard does not require the return of failed seals. Any freight charges incurred for the return of seals will be the responsibility of Pierce. Parts returned for warranty consideration without prior authorization are subject to rejection under this agreement and may be subject to a charge back of inbound freight charges. Parts rejected under this warranty will be returned to Pierce Freight Collect or scrapped by Sheppard at Pierce's discretion.

Outside Purchases: Pierce authorized dealers shall be the only outlet for repair, warranty service and parts for Sheppard products applied to Pierce vehicles. Sheppard will not be responsible for consumables such as hoses, belts, fluids, fittings or miscellaneous shop material that may be required for the repair of the product.

Warranty Documentation: Warranty credit memos will be issued monthly to the Pierce Warranty Department. Monthly credit memos will include (1) claim number; (2) part number; (3) parts reimbursement; (4) labor reimbursement; (5) any applicable Pierce reference number and; (6) reason for rejection or acceptance of the claim. Credit memos will be issued in U.S. funds. Debits for warranty claims will not be accepted under this agreement. Claim disposition will constitute the final and conclusive resolution of warranty claims.

Parts Retention: Sheppard will retain parts submitted for warranty consideration for a period of sixty (60) days for any material found to be rejected for warranty. Sheppard will notify Pierce within sixty (60) days of receipt of Sheppard's determination as to whether any such part is covered by this warranty. Warranty reimbursement will be issued within thirty days of receipt of material at Sheppard.

Good-Will Requests: Good-Will requests will be considered jointly between Sheppard and Pierce for equitable compensation.

RECALLS: Sheppard retains the right to review information regarding federal motor vehicle recall and /or product repair programs if Sheppard products fitted to Pierce vehicles are alleged to be non-compliant with federal motor vehicle safety standards. Sheppard retains the right to review any claims of product defect or non-compliance before participating in reimbursement of expenses incurred as a result of alleged non-compliance or defect of its products. Sheppard agrees to negotiate in good faith for the reimbursement of expenses incurred by Pierce for all administrative, material and labor cost and expense associated with any recall where Sheppard product is found to be defective or non-compliant with federal motor vehicle standards.

MISCELLANEOUS: This writing constitutes the full complete and final statement of Sheppard's limited warranty for M110PKG1 and M110SAU1 products sold to Pierce. All prior oral or written correspondence, test data, negotiations, representations, understandings and the like regarding products are merged in this writing and extinguished by it. This limited warranty may not be altered, amended extended or modified except by a writing signed by the President or Vice President of Sheppard. No employee, vendor, dealer, distributor or other representative of Sheppard has authority to make statements to extend, expand, alter or amend the terms of this Limited Warranty. Sheppard expressly disclaims any statements contrary to the Limited Warranty. Sheppard's failure at any time to enforce any of the terms and conditions stated herein shall not constitute a waiver of any provisions herein. This Limited Warranty shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania.

Any legal actions which may arise as a result of disputes, controversies or claims arising out of or related to this limited warranty shall be in such forum as Sheppard and Pierce shall agree, or, in the absence of agreement, in a court of appropriate jurisdiction other than in the county in which either party is located. This Limited Warranty shall not be assigned by Pierce.

COOPERATIVE EFFORT: Sheppard and Pierce agree to work cooperatively toward expanding this warranty coverage to a period of sixty months from the in service date. These cooperative efforts shall focus on examining the effects of increased heat generated by 2007 model engines and its impact on the entire power steering system.

AGREEMENT: This agreement is effective April 3, 2006 and may be modified by mutual agreement between Sheppard and Pierce of a signed amendment to be attached to the original Limited Warranty. There are no third party beneficiaries to this Limited Warranty. This warranty agreement applies to Pierce authorized dealers only. It does not encompass any special arrangements that Pierce may now have or that Pierce may enter into, with any other segments of the trucking industry. This warranty agreement does not apply to non-conforming product removed at Pierce assembly plants.

This Limited Warranty agreement between the R. H. Sheppard Co., Inc and Pierce Manufacturing Inc. may be terminated by either party with thirty days written notice prior to termination.

Signed at Pierce Manufacturing Inc., Appleton, WI this _____ day of _____, 2006.

R. H. SHEPPARD CO., INC.

_____
Authorized Signature

_____
Title

PIERCE MANUFACTURING INC.

_____
Authorized Signature

_____
Title

Fire and Rescue Apparatus

Lifetime Fifty (50) Year Structural Integrity
Custom Chassis Frame
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the purchaser who first puts the product in service ("Buyer"):

Coverage:	**Custom chassis frame rail manufactured by Pierce shall be free from defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Fifty (50) Years (Expected Life of Apparatus)**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies to the frame rails only, crossmembers are excluded.** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Three (3) Year Material and Workmanship
TAK-4 Independent Front Suspension

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The TAK-4 Front Independent Suspension and Steering Gears shall be free from defects in material and workmanship.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Three (3) Years -or- 30,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty excludes brake pads, brake rotors, seal boots and shock absorbers.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

SUPPLIER

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the purchaser who first puts the product in service ("Buyer"):

Coverage:	**The Meritor axle shall be covered by Meritor as indicated in the attached Meritor warranty coverage description**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Five (5) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**The exclusions listed in the attached Meritor warranty description shall apply.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

CUMMINS-MERITOR COMMERCIAL VEHICLE SYSTEMS WARRANTY

COVERAGE FOR THE UNITED STATES AND CANADA MODEL YEAR 2024 VEHICLES

Cummins®

Meritor

WARRANTY INFORMATION TABLE OF CONTENTS

EFFECTIVE MODEL YEAR 2024 VEHICLES

Linehaul 3

General Service 6

Heavy Service/Specialty Vehicle 9

Fire and Emergency 12

Transit Bus 14

Off-highway Service 15

Terms and Conditions 17

How to Read Warranty Coverage

Number of Years	Mileage (in thousands) Unl = Unlimited	P = Parts Only P&L = Parts and Labor

Notice:
Models or components that are approved for use by Cummins-Meritor's vocational guidelines contained in Cummins-Meritor publication TP-9441 for axles, SP-8320 for trailer axles and TP-12126 for drivelines, or any other products that have an application approval completed with Cummins-Meritor which are not specifically listed, are warranted for one year, unlimited miles, parts only (1/Unl/P).

Products purchased on an incomplete vehicle (glider) are limited to one year, unlimited miles, parts only (1/Unl/P).

Advantage Program

Purchasing additional coverage on select components will continue to safeguard your investment against major repair costs after the initial base coverage expires. You can find out more about the Advantage Program by visiting **meritor.com** or by contacting Cummins-Meritor at **866-OnTrac1 (866-668-7221)**.

LINEHAUL WARRANTY INFORMATION

Vocational Definition of Linehaul

- Long distance hauling of food, goods and finished materials
- Not included are raw ferrous materials, minerals (except oil), sand, gravel, stone, rocks, topsoil, waste or logs
- Linehaul includes turnpike and hub & spoke

Linehaul Vehicles

- Auto Hauler[1]
- Bulk Hauler[1]
- Chip Hauler[1,2]
- Doubles
- Flatbed
- General Freight
- Grain Hauler[1]
- Livestock Hauler
- Moving Van
- Pipe Hauler
- Refrigerated Freight
- Tanker[1]
- Triples

[1] Cummins-Meritor classifies these vehicle types as high center of gravity, which require special axle housing considerations.
[2] Chip Hauler vehicles require specific axle models listed below and Linehaul condition to be eligible for Linehaul warranty consideration.

Linehaul Typically Is:

- High mileage operation (over 60,000 miles/year)
- Greater than 30 miles between starts and stops
- Maximum grades of 12%
- Well maintained highways of concrete or asphalt construction (100% on-road)
- Category A job sites, terminals, docks and transfer sites (defined as pavement, concrete or maintained and hard packed gravel). **Note:** Category B job sites, terminals, docks, transfer sites (defined as loose or unmaintained sand, dirt or gravel; landfill; farm field; mud; or other similar surfaces) are **NOT** approved for certain linehaul axle models.

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 5/750/P&L

FD-965	MFS-10-144A-N	MFS-12-143A-N	MFS-13B-132B-N	MFS-14G-132B-N
FF-941	MFS-12-122A-N	MFS-12E-143A-N	MFS-13B-132C-N	MFS-14-132C-N
FF-942	MFS-12-122B-N	MFS-12-144A-N	MFS-14-122A-N	MFS-14F-132C-N
FF-943	MFS-12-122C-N	MFS-13-122A-N	MFS-14-122B-N	MFS-14G-132C-N
FF-944	MFS-12E-122A-N	MFS-13-122B-N	MFS-14F-122B-N	MFS-14-142B-N
FF-961	MFS-12E-122B-N	MFS-13-122C-N	MFS-14G-122B-N	MFS-14F-142B-N
FF-966	MFS-12E-122C-N	MFS-13-132B-N	MFS-14-122C-N	MFS-14G-142B-N
FF-967	MFS-12-124A-N	MFS-13-132C-N	MFS-14F-122C-N	MFS-14-142C-N
FG-941	MFS-12-132B-N	MFS-13-143A-N	MFS-14G-122C-N	MFS-14F-142C-N
FG-943	MFS-12-132C-N	MFS-13-144A-N	MFS-14-124A-N	MFS-14G-142C-N
MFS-10-122A	MFS-12E-132B-N	MFS-13B-122B-N	MFS-14-132B-N	MFS-14-143A-N
MFS-10-143A-N	MFS-12E-132C-N	MFS-13B-122C-N	MFS-14F-132B-N	MFS-14-144A-N

Rear Drive Single Axles – 5/750/P&L

MS-19-14X	MS-23-17H[1,2]	RS-23-160	RS-23-185
RS-21-160	MS-23-17X[2]	RS-23-161	RS-23-186

[1] Not approved for use in any Category B job sites, terminals, docks or transfer sites.
[2] Recommend 11 mm minimum wall thickness for these models used in combination with high center of gravity vehicles and trailing arm suspensions or vehicles operating mainly in Canada.

LINEHAUL WARRANTY INFORMATION

Rear Drive Tandem/Tridem Axles – 5/750/P&L

RT-40-160/P[1,2]	RZ-166[2]	MA-40-17H[3]	MT-34-14X/P[4]	MT-40-14X/P[4]
RT-46-160/P[1,2]	RT-50-160/P[1,2]	RZ-188	MT-40-14T/P	MT-40-14H/E[3,4]
RT-46-164/P[1,2]	MA-40-165	MA-40-175	MT-40-14X/P[4]	

[1] These models required for Chip Hauler and Linehaul warranty consideration.
[2] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.
[3] Not approved for use in any Category B job sites, terminals, docks or transfer sites.
[4] Recommend 11 mm minimum wall thickness for these models used in combination with high center of gravity vehicles and trailing arm suspensions or vehicles operating mainly in Canada.

Trailer Axles[1]

Beam and Brackets	5/500/P, 1/100/L
TPX3000 Axle Series[2]	10/Unl/P, 1/Unl/L
Wheel End Systems[3]	
Standard System[4]	1/100/P&L
AxlePak5	5/Unl/P&L
AxlePak7[5]	7/Unl/P&L

[1] For brake components and ABS coverage, refer to appropriate product warranties.
[2] Structural components only excluding spindle wear. Spindle wear is 5/Unl/P, 1/Unl/L.
[3] Includes hub, wheel seals and wheel bearings—all systems require annual inspections and proper documentation to ensure full coverage.
[4] When installed by Cummins-Meritor.
[5] When specified with AxlePak7 wheel end system, coverage on Meritor Tire Inflation System (MTIS) thru-tee and stator is 7/Unl/P, 1/Unl/L.

TAG/Pusher Axles[1]

TQ, TR Beam and Brackets	5/750/P&L

[1] For brake components and ABS coverage, refer to appropriate product warranties.

Trailer Mechanical Suspension Systems[1]

IMS40 (Integrated Mechanical Suspension – Tandem)[2]	1/Unl/P&L
IMS20 (Integrated Mechanical Suspension – Single)[2]	1/Unl/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] All other suspension components refer to appropriate manufacturer's warranty.

Trailer Air Suspension Systems

MPA40 (Tandem Axle Parallelogram)[1]	
Major Structural Components	5/500/P, 1/100/L
Curbing Damage Warranty[2]	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Shock Absorbers	2/200/P&L
Air Springs	2/200/P, 1/100/L
Bushings	5/Unl/P, 3/Unl/L
PinLoc Air Controls	1/100/P&L
PinLoc Actuator	3/300/P&L
MPA20 (Single Axle Parallelogram)	
Major Structural Components	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Shock Absorbers	2/200/P&L
Air Springs	2/200/P, 1/100/L
Bushings	5/Unl/P, 3/Unl/L
MTA and MTA-Tec6 Trailing Arm Suspension System	
Major Structural Components	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Air Springs	2/200/P, 1/100/L
Bushings	5/500/P, 3/300/L
Shock Absorbers	2/200/P&L
Lift Kit System	1/100/P&L

[1] Fastener torque coverage is limited to 2/Unl/P&L when torqued by Cummins-Meritor (For axle and ABS coverage, refer to appropriate product warranties.)
[2] "Curbing damage" is defined as deformation (bending, buckling or breakage), caused by sudden impact with a curb or similar fixed object. Damage to the RideSentry slider box (the suspension sliding sub-frame consisting of the frame rails, cross-members and central A-frame assembly), caused by accidental trailer impact with a curb or similar fixed object, is eligible for warranty coverage. Damage to other components or resulting from collision with another vehicle, rollover or fire is not covered under this provision. Warranty is not transferable to another trailer VIN and coverage does not apply if the trailer is deemed to be a total loss, scrapped or otherwise not salvageable.

LINEHAUL WARRANTY INFORMATION

Brake Components

Cam Q Series Trailer Brakes	5/500/P, 1/100/L
Q+ Drum Brake™[1]	5/500/P, 1/Unl/P&L
ASA	5/500/P, 1/Unl/P&L
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
STEELite X30 Drum Brake™[2]	12-Years or Wearable Life/P
EX+ L and EX+LS Air Disc Brake™[3]	5/500/P, 1/Unl/L
EX+L Air Disc Brake Extended Standard Warranty[3,4]	5/500/P&L

[1] For Trailer only, 3/300/P against rust jacking when equipped with Platinum Shield III.

[2] Based on stamped wear diameter max.

[3] Warranty coverage for boots, seals, caps, bushings and pins is 2/200/P. Warranty coverage for pads is 1/100/P.

[4] Applies only to calipers using friction: MA9300 (EX225LXXXCGXXX).

Drivelines

RPL	5/500/P, 1/Unl/P&L
MXL	3/350/P, 1/Unl/P&L
92N	1/Unl/P

Meritor Tire Inflation System (MTIS)

MTIS Components	5/Unl/P, 1/Unl/L

GENERAL SERVICE WARRANTY INFORMATION

General Service Vehicles

- Auto Hauler
- Beverage Truck
- Bulk Hauler
- Chip Hauler
- Cross Country Coach
- Flatbed
- Front Engine Commercial Chassis
- Front Engine Integral Coach
- General Freight
- Grain Hauler
- Intercity Coach
- Intermodal Chassis
- Livestock Hauler
- Meat Packer
- Moving Van
- Municipal Truck
- Newspaper Delivery
- Pick-Up and Delivery
- Pipe Hauler
- Platform Auto Hauler
- Rear Engine Integral Coach
- Recreational Vehicles
- Refrigerated Freight
- School Bus
- Stake Truck
- Tanker
- Tanker Trailer
- Tour Bus
- Wrecker

General Service Typically Is:

- Typically, moderate mileage operation (less than 60,000 miles/year)
- An average of 3 to 30 miles between starts and stops
- Maximum grades of 12%
- Generally, on-road service (less than 10% off-road allowed)
- Category A job sites, terminals, docks and transfer sites (defined as pavement, concrete or maintained and hard packed gravel) or Category B job sites, terminals, docks and transfer sites (defined as loose or unmaintained sand, dirt or gravel; landfill; farm field; mud, or other similar surfaces)

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 2/Unl/P&L

FD-965
FF-941
FF-942
FF-943
FF-944
FF-946
FF-961
FF-966
FF-967
FG-941
FH-941
FH-946[1]
FL-941
FL-943
MFS-6-151A-N
MFS-6-153B-N
MFS-6-162B-N
MFS-6-153C-N
MFS-6-162C-N
MFS-7-113C-N
MFS-7-153C-N
MFS-7-163C-N
MFS-8-113B-N
MFS-8-143A-N
MFS-8-153B-N
MFS-8-163B-N
MFS-10-122A
MFS-10-143A-N
MFS-10-144A-N
MFS-12-122A-N
MFS-12E-122A-N
MFS-12-122B-N
MFS-12E-122B-N
MFS-12-122C-N
MFS-12E-122C-N
MFS-12-124A-N
MFS-12-132B-N
MFS-12E-132B-N
MFS-12-132C-N
MFS-12E-132C-N
MFS-12-143A-N
MFS-12-144A-N
MFS-12E-143A-N
MFS-13-122A-N
MFS-13-122B-N
MFS-13B-122B-N
MFS-13-122C-N
MFS-13B-122C-N
MFS-13-132B-N
MFS-13-132C-N
MFS-13B-132B-N
MFS-13B-132C-N
MFS-13-143A-N
MFS-13-144A-N
MFS-14-122A-N
MFS-14-122B-N
MFS-14F-122B-N
MFS-14G-122B-N
MFS-14-122C-N
MFS-14F-122C-N
MFS-14G-122C-N
MFS-14-124A-N
MFS-14-132B-N
MFS-14F-132B-N
MFS-14G-132B-N
MFS-14-132C-N
MFS-14F-132C-N
MFS-14G-132C-N
MFS-14-142B-N
MFS-14F-142B-N
MFS-14G-142B-N
MFS-14-142C-N
MFS-14F-142C-N
MFS-14G-142C-N
MFS-14-143A-N
MFS-14-144A-N
MFS-16-122A-N
MFS-16-133A-N
MFS-16-135A-N
MFS-16-143A-N
MFS-18-133A-N
MFS-18-135A-N
MFS-18-193A-N
MFS-20-133A-N
MFS-20-135A-N
MFS-20-192A-N
MFS-20-193A-N
MFS-22-135A-N
MFS-22H-135A-N
MFS-22-193A-N
MFS-22H-193A-N

[1] Can also be used with reduced steer angles in tag position in Coach applications.

GENERAL SERVICE WARRANTY INFORMATION

Rear Drive Single Axles – 2/Unl/P&L

MS-17-13X	MS-21-14X	RC-23-162[1]	RS-23-186	MS-26-616-SP
MS-17-14X	MS-23-17X	RC-23-165[1]	RS-24-160	RS-30-185
MS-19-13X	RS-21-160	RS-23-160	RC-25-160	MS-30-616
MS-19-14X	RC-23-160	RS-23-161	RS-26-185	MS-30-616-SP
MS-21-13X	RC-23-161	RS-23-185	MS-26-616	RS-35-380

[1] 3/Unl/P&L if PreSet by Cummins-Meritor.

Rear Drive Tandem/Tridem Axles – 2/Unl/P&L

MT-34-14X/P	MT-44-14X/P	RT-52-185[1]	MT-70-380
MT-40-14T/P	RT-46-169	MT-58-616	RZ-188
MT-40-14X/P	MT-52-616	RT-58-185[1]	

[1] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

Rear Drive Tandem/Tridem – 3/Unl/P&L

RT-40-160/P	RT-46-160/P	RT-46-164/P	RT-50-160/P	RZ-166

Rear Drive Axles – 1/Unl/P&L

RND-14H	RND-16A

Brake Components

Cam Q Series Trailer Brakes[1]	3/Unl/P, 1/Unl/L
Cam P[2]	2/200/P
Cam	3/Unl/P
Q+ Drum Brake™	3/Unl/P&L
Q+ Drum Brake™[1,2]	2/200/P&L
ASA	3/Unl/P
ASA[2]	2/200/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
STEELite X30 Drum Brake™[3]	12-Years or Wearable Life/P
EX+ Air Disc Brake™[4]	2/Unl/P&L

[1] For Trailer only, 3/300/P against rust jacking when equipped with Platinum Shield III or Chassis Protect.
[2] Applies to Tour Bus and Cross Country Coach only.
[3] Based on stamped wear diameter max.
[4] Warranty coverage for boots, seals, caps, bushings and pins is 2/200/P. Warranty coverage for pads is 1/100/P.

Drivelines

RPL	4/400/P, 1/Unl/P&L
MXL	3/350/P, 1/Unl/P&L
92N	1/Unl/P

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

GENERAL SERVICE WARRANTY INFORMATION

Trailer Axles[1]

Beam and Brackets[2]	5/Unl/P, 1/Unl/L
TPX4000 Axle Series[3]	10/Unl/P, 1/Unl/L
Wheel End Systems[4]	
Standard System[5]	1/Unl/P&L
AxlePak5	5/Unl/P&L
AxlePak7[6]	7/Unl/P&L
AxlePak10[7]	10/Unl/P&L

[1] For brake components and ABS coverage, refer to appropriate product warranties.
[2] 9000 Series is 3/Unl/P, 1/Unl/L
[3] Structural components only excluding spindle wear. Spindle wear 5/Unl/P, 1/Unl/L.
[4] Includes hub, wheel seals and wheel bearings—all systems require annual inspections and proper documentation to ensure full coverage.
[5] When installed by Cummins-Meritor.
[6] When specified with AxlePak7 wheel end system, coverage on Meritor Tire Inflation System (MTIS) thru-tee and stator is 7/Unl/P, 1/Unl/L.
[7] AxlePak10 is limited to Intermodal Chassis applications equipped with TPX4000 series axles.

TAG/Pusher Axles[1]

TQ, TR Beam and Brackets	3/Unl/P, 1/Unl/L
MC14002, MC16003, FH946[2]	2/Unl/P&L

[1] For brake components coverage, refer to appropriate product warranties.
[2] 3/Unl/P&L if sold with PreSet by Cummins-Meritor.

Meritor Tire Inflation System (MTIS)

MTIS Components	5/Unl/P, 1/Unl/L

Trailer Mechanical Suspension Systems[1]

IMS40 (Integrated Mechanical Suspension – Tandem)[2]	1/Unl/P&L
IMS20 (Integrated Mechanical Suspension – Single)[2]	1/Unl/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] All other suspension components refer to appropriate manufacturer's warranty.

Trailer Air Suspension Systems[1]

MPA40 (Tandem Axle Parallelogram)[2]	
Major Structural Components	5/Unl/P, 1/Unl/L
Curbing Damage Warranty[3]	5/500/P, 1/100/L
Height Control Valve	1/Unl/P&L
Shock Absorbers	2/Unl/P&L
Air Springs	2/Unl/P, 1/Unl/L
Bushings	5/P, 3/L
PinLoc Air Controls	1/Unl/P&L
PinLoc Actuator	3/Unl/P&L
MPA20 (Single Axle Parallelogram)	
Major Structural Components	5/Unl/P, 1/Unl/L
Height Control Valve	1/Unl/P&L
Shock Absorbers	2/Unl/P&L
Air Springs and Rebound Straps	2/Unl/P, 1/Unl/L
Bushings	5/P, 3/L
MTA and MTA-Tec6 Trailing Arm Suspension System	
Major Structural Components	5/Unl/P, 1/Unl/L
Height Control Valve	1/Unl/P&L
Air Springs	2/Unl/P, 1/Unl/L
Bushings[4]	5/Unl/P, 3/Unl/L
Shock Absorbers	2/Unl/P&L
Lift Kit System	1/Unl/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] Fastener torque coverage is limited to 2/Unl/P&L when torqued by Cummins-Meritor.
[3] "Curbing damage" is defined as deformation (bending, buckling or breakage), caused by sudden impact with a curb or similar fixed object. Damage to the RideSentry slider box (the suspension sliding sub-frame, consisting of the frame rails, cross-members and central A-frame assembly), caused by accidental trailer impact with a curb or similar fixed object, is eligible for warranty coverage. Damage to other components or damage resulting from collision with another vehicle, rollover or fire is not covered under this provision. Warranty is not transferable to another trailer VIN and coverage does not apply if the trailer is deemed to be a total loss, scrapped or otherwise not salvageable.
[4] Raw wood applications 3/Unl/P, 1/Unl/L

HEAVY SERVICE/SPECIALTY VEHICLE WARRANTY INFORMATION

Heavy Service/Specialty Vehicles

- Airport Rescue Fire Fighting (ARFF)
- Airport Shuttle[1]
- Asphalt Truck
- Block Truck
- Bottom Dump Trailer Combination
- Cementing Vehicle
- Commercial Pick-Up
- Concrete Pumper
- Construction Material Hauler
- Mixer
- Demolition
- Drill Rig
- Dump
- Equipment Hauling
- Flatbed Trailer Hauler
- Flatbed Truck
- Fracturing Truck
- Front Loader
- Geophysical Exploration
- Hopper Trailer Combinations
- Landscaping Truck
- Liquid Waste Hauler
- Log Hauling
- Lowboy
- Michigan Special Gravel Train
- Michigan Special Log Hauler
- Michigan Special Steel Hauler
- Michigan Special Waste Vehicle
- Municipal Dump
- Rear Loader (Refuse)
- Recycling Truck
- Residential Pick-Up (Refuse)
- Rigging Truck
- Roll-Off
- Scrap Truck
- Semi-End Dump
- Sewer/Septic Vacuum
- Shuttle Bus[1]
- Side Loader
- Snowplow/Snowblower
- Steel Hauling
- Tanker
- Tank Truck
- Tractors with Pole Trailers
- Tractor/Trailer with Jeeps
- Transfer Dump
- Transfer Vehicle
- Utility Truck
- Winch Truck

[1] Commercial chassis only

Heavy Service/Specialty Vehicle Typically Is:

- Moderate mileage operation (less than 60,000 miles per year)
- On/off-road vocations (10% or more off-road)
- Moderate to frequent stops/starts (up to 10 stops per mile)
- An average of three (3) miles between starting and stopping

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 2/Unl/P&L

FD-965
FF-941
FF-942
FF-943
FF-944
FF-946
FF-961
FF-966
FF-967
FG-941
FG-943
FH-941
FH-946
FL-941
FL-943
MFS-6-151A-N
MFS-6-153B
MFS-6-162B
MFS-6-162C
MFS-7-113C-N
MFS-7-153C-N
MFS-7-163C-N
MFS-8-113B-N
MFS-8-153B-N
MFS-8-163B-N
MFS-10-122A
MFS-10-143A-N
MFS-10-144A-N
MFS-12-122
MFS-12E-122
MFS-12-122B-N
MFS-12E-122B-N
MFS-12-122C-N
MFS-12E-122C-N
MFS-12-124A-N
MFS-12-132B-N
MFS-12E-132B-N
MFS-12-132C-N
MFS-12E-132C-N
MFS-12-143A-N
MFS-12-144A-N
MFS-12-155
MFS-13-122
MFS-13-122B-N
MFS-13B-122B-N
MFS-13-122C-N
MFS-13B-122C-N
MFS-13-132B-N
MFS-13B-132B-N
MFS-13-132C-N
MFS-13B-132C-N
MFS-13-143A-N
MFS-13-144A-N
MFS-13-155
MFS-14-122
MFS-14-122B-N
MFS-14F-122B-N
MFS-14G-122B-N
MFS-14-122C-N
MFS-14F-122C-N
MFS-14G-122C-N
MFS-14-124A-N
MFS-14-132B-N
MFS-14F-132B-N
MFS-14G-132B-N
MFS-14-132C-N
MFS-14F-132C-N
MFS-14G-132C-N
MFS-14-142B-N
MFS-14F-142B-N
MFS-14G-142B-N
MFS-14-142C-N
MFS-14F-142C-N
MFS-14G-142C-N
MFS-14-143A-N
MFS-14-144A-N
MFS-16-122A-N
MFS-16-133A-N
MFS-16-135A-N
MFS-16-143A-N
MFS-18-133A-N
MFS-18-135A-N
MFS-18-192A-N
MFS-18-193A-N
MFS-20-133A-N
MFS-20-135A-N
MFS-20-192A-N
MFS-20-193A-N
MFS-22-135A-N
MFS-22H-135A-N
MFS-22-193A-N
MFS-22H-193A-N
RF-16-145
RF-21-160

HEAVY SERVICE/SPECIALTY VEHICLE WARRANTY INFORMATION

Front Drive Steer Axles – 2/Unl/P&L

MX-10-120	MX-12-120 EVO	MX-16-120	MX-19-140	MX-23-160
MX-10-120 EVO	MX-14-120	MX-18-120	MX-21-140	MX-23-810
MX-12-120	MX-14-120 EVO	MX-17-140	MX-21-160	

Front Drive Steer Axles – 1/Unl/P&L

MX-08-130-FV (FSD-08A)	MX-14-130-FV (FSD-14A)	MX-20-130-FV (FSD-20A)	MX-23-130-SD (SDA-2300)
MX-10-130-FV (FSD-10A)	MX-16-130-FV (FSD-16A)	MX-21-130-FV (FSD-21A)	
MX-12-130-FV (FSD-12A)	MX-18-130-FV (FSD-18A)	MX-21-130-SD (SDA-2100)	
MX-13-130-FV (FSD-13A)	MX-18-130-SD (SDA-1800)	MX-23-130-FV (FSD-23A)	

Rear Drive Axles – 2/Unl/P&L

MS-17-14X	RH-23-160	RS-23-186/380	MS-26-616-SP	RS-30-185/380
MS-19-14X	RS-23-160	RS-24-160	RS-26-185/380	MS-35-380
MS-21-14X	RC-23-161	RC-25-160	RC-26-633	RS-38-380
RS-21-160	RS-23-161	RS-25-160	MS-30-616	MT-58-616
RC-23-160	RS-23-185	MS-26-616	MS-30-616-SP	MT-58-616-SP

Rear Drive Axles – 1/Unl/P&L

RND-14H	RND-16A

Rear Drive Tandem/Tridem Axles – 2/Unl/P&L

MT-34-14X/P	MT-44-14X/P	MT-52-616	MT-58-616	RT-70-380
MT-40-14T/P	RT-46-169	MT-52-616-SP	MT-58-616-SP	MT-70-380
MT-40-14X/P	RT-58-160	RT-52-185/380[1,2]	RT-58-185/380[1,2]	RZ-188

[1] Axle model designated will vary according to options and variations specified on these axles. Contact Cummins-Meritor Axle Applications Engineering for details.

[2] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

Rear Drive Tandem/Tridem – 3/Unl/P&L

RT-40-160/P/A[3]	RT-46-160/P/A[1,3]	RT-46-164/P[2,3]	RT-50-160/P/A[3]	RZ-166

[1] U.S. only. Canadian warranty = 1/Unl/P for combination vehicles only.

[2] Axle model designated will vary according to options and variations specified on these axles. Contact Cummins-Meritor Axle Applications Engineering for details.

[3] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

HEAVY SERVICE/SPECIALTY VEHICLE WARRANTY INFORMATION

Drivelines

RPL	3/Unl/P, 1/Unl/P&L
92N	1/Unl/P&L
MXL	1/Unl/P&L

Transmission – 1/Unl/P&L

FAT 30

Brake Components

Cam P	3/Unl/P
Cam P	2/100/P
Cam Cast Plus™	2/100/P&L
Q+ Drum Brake™[1]	3/Unl/P&L
Q+ Drum Brake™[2]	2/100/P&L
ASA	3/Unl/P
ASA[2]	2/100/P
Hubs/Cast Drums and Other Wheel-End Components[3]	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
EX+ Air Disc Brake[4]	2/100/P&L

[1] For Trailer only, 3/300/P against rust jacking when equipped with Platinum Shield III.
[2] Applies to City Bus, Trolley, Shuttle Bus and Airport Shuttle only.
[3] Based on stamped wear diameter max.
[4] Warranty coverage for boots, seals, caps, bushings and pins is 2/100/P. Warranty coverage for pads is 1/100/P.

Trailer Axles[1]

Beam and Brackets[2]	5/Unl/P, 1/Unl/L
Wheel End Systems[3]	
Standard System[4]	1/Unl/P&L

[1] For brake components coverage, refer to appropriate product warranties.
[2] 9000 Series is 3/Unl/P, 1/Unl/L
[3] Includes hub, wheel seals and wheel bearings—all systems require annual inspections and proper documentation to ensure full coverage.
[4] When installed by Cummins-Meritor.

Trailer Air Suspension Systems[1]

MTA and MTA-Tec6 Trailing Arm Suspension System	
Major Structural Components[2]	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Air Springs	2/200/P, 1/100/L
Bushings[2]	5/500/P, 3/300/L
Shock Absorbers	2/200/P&L
Lift Kit System	1/100/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] Raw wood applications 3/Unl/P, 1/Unl/L

Meritor Tire Inflation System (MTIS)

MTIS Components	5/Unl/P, 1/Unl/L

Gearboxes – 1/Unl/P&L

MGX-402	MGX-450	MGX-466	MGX-538
MGX-423	MGX-451	MGX-479	

Transfer Cases – 1/Unl/P

MTC-2212-CV (306)
MTC-3106-FV (TC-137)
MTC-3111 (T-2111)
MTC-3112-CV (548C)
MTC-3116 (T-2111 through-shaft)
MTC-3118-FV (TC-180 and TC-180-23)
MTC-3118-CV (358)
MTC-3120-FV (TC-143)
MTC-3124 (T-2119)
MTC-3203
MTC-3205-GV (MTC-25/RTC-25)
MTC-3206-FV (TC-237)
MTC-3206-CS (544)
MTC-3208-GV (RTC-50)
MTC-3209-GV (MTC-60/RTC-60)
MTC-3212-CV (315 and 548B)
MTC-3312-FV (TC-270)
MTC-3220-FC (TC-142)
MTC-4206-FV (TC-38)
MTC-4208
MTC-4210
MTC-4213

FIRE AND EMERGENCY WARRANTY INFORMATION

Fire and Emergency Vehicles

- Aerial Ladder Truck
- Aerial Platform
- Ambulance
- Command Vehicle
- Crash Fire Rescue
- Pumper
- Rapid Intervention Vehicle (RIV)
- Tanker

Fire and Emergency Typically Is:

- Lower mileage operations (less than 20,000 miles/year)
- Generally, on-road service (less than 10% off-road)
- An average of three (3) miles between starting and stopping

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 5/Unl/P&L

FL-941	MFS-18-135A-N	MFS-20-135A-N	MFS-22H-135A-N
FL-943	MFS-18-193A-N	MFS-20-193A-N	MFS-22-193A-N
MFS-18-133A-N	MFS-20-133A-N	MFS-22-135A-N	MFS-22H-193A-N

Front Drive Steer Axles – 2/Unl/P&L

MX-19-140	MX-21-140	MX-21-160	MX-23-160	MX-23-810

Rear Drive Single Axles – 5/Unl/P&L

RC-23-160	RS-23-185	RC-25-160	RS-35-185[1]
RS-23-160	RS-23-186	RS-26-185	RS-25-160
RS-23-161	RS-24-160	RS-30-185	

[1] 2/Unl/P&L if PreSet by Cummins-Meritor.

Rear Drive Tandem/Tridem Axles – 5/Unl/P&L

MT-40-14X/P	RT-46-160/P	RT-50-160/P	MT-58-616
RT-40-160/P	RT-46-164/P	MT-52-616	RT-58-185[1]
MT-44-14X/P	RT-46-169	RT-52-185[1]	MT-70-380[2]

[1] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

[2] 2/Unl/P&L

Transfer Cases – 1/Unl/P

MTC-2212-CV (306)	MTC-3124 (T-2119)	MTC-3220-FC (TC-142)
MTC-3106-FV (TC-137)	MTC-3206-FV (TC-237)	MTC-4206-FV (TC-38)
MTC-3111 (T-2111 through-shaft)	MTC-3206-CS (544)	MTC-4208
MTC-3112-CV (548C)	MTC-3208-GV (RTC-50)	MTC-4210
MTC-3118-FV (TC-180 and TC-180-23)	MTC-3209-GV (MTC-60/RTC-60)	MTC-4213
MTC-3118-CV (358)	MTC-3212-CV (315 and 548B)	
MTC-3120-FV (TC-143)	MTC-3312-FV (TC-270)	

FIRE AND EMERGENCY WARRANTY INFORMATION

Brake Components

Cam	3/Unl/P
Q+ Drum Brake™	3/Unl/P&L
ASA	3/Unl/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
EX+ Air Disc Brake™[1]	2/Unl/P&L

[1] Warranty coverage for boots, seals, caps, bushings and pins is 2/200/P.
Warranty coverage for pads is 1/100/P.

Drivelines

RPL	4/400/P, 1/Unl/L
MXL	3/350/P, 1/Unl/L
92N	1/Unl/P

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

TRANSIT BUS WARRANTY INFORMATION

Transit Bus Vehicles

- Airport Shuttle
- City Bus
- Commuter Coach
- Shuttle Bus
- Transit Bus
- Trolley

Transit Bus Typically Is:

- Moderate mileage operation (less than 50,000 miles per year)
- Moderate to frequent stops/starts (up to 10 stops per mile)

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 5/300/P&L

FH-946	FH-941[1]	MFS-12-155	MFS-13-155

[1] Commuter coach only – 2/Unl/P&L

Rear Drive Single Axles – 5/300/P&L

RS-23-160	71163	RC-23-162[1]	RS-21-160
RC-23-161	79163	RC-23-165[1]	

[1] Commuter coach only – 2/Unl/P&L

Tag Axles – 2/Unl/P&L

MC-14002	MC-16003	FH-946

Center Non-drive Axles – 5/300/P&L

MC-26000	71063	79063

Gearboxes – 1/Unl/P&L

MGX-450	MGX-451	MGX-538

Brake Components

Cam Cast Plus™	2/100/P&L
Q+ Drum Brake™[1]	2/100/P&L
ASA[1]	2/100/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
All Other Brakes	1/Unl/P
EX+ Air Disc Brake[2]	2/100/P&L

[1] Applies to City Bus, Trolley, Shuttle Bus and Airport Shuttle only.
[2] Warranty coverage for boots, seals, caps, bushings and pins is 2/100/P. Warranty coverage for pads is 1/100/P.

Drivelines

RPL	3/Unl/P, 1/Unl/L
92N	1/Unl/P&L
MXL	1/Unl/P&L

OFF-HIGHWAY SERVICE WARRANTY INFORMATION

Industrial and Off-Highway Service Vehicles

- Load-On/Load-Off
- Port Tractor
- Rail Yard Spotter
- Roll-On/Roll-Off
- Stevedoring Tractor
- Trailer Spotter
- Yard Jockey
- All and Rough Terrain Cranes
- Forestry
- Material Handling
- Specialized Heavy Haul
- Excavator
- Compactor
- Fertilizer Spreader
- Snow Blower
- Mining and Specialized Mining
- Rail Car Mover
- Loader
- Tow Tractor
- Pushback Tractor

Industrial and Off-Highway Service Typically Is:

- Low mileage operation
- Low speed vehicle speed restriction
- Vehicles are not typically licensed for highway use
- Six (6) starts/stops per mile (typical)

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 1/Unl/P

FF - 941	FG - 941	FN - 951	MFS-20-192A-N	MFS-22-193A-N
FF - 943	FG - 943	FS-25	MFS-20-193A-N	MFS-22H-193A-N
FF - 961	FL - 941	MFS-20-133A-N	MFS-22-135A-N	MON-Z0 FAMILY
FF - 966	FL - 943	MFS-20-135A-N	MFS-22H-135A-N	

Rear Drive Axles – 1/Unl/P

MT-14X[1]	RS-23-380	RS-30-185	RT-145[1]
RS-23-186	RS-24-160	RS-30-380	RT-160[1]

[1] 2/Unl/P for LO/LO Terminal Tractor applications

Planetary Axles – 1/Unl/P

MOB	MOE	MOH	MOT	MOZ
MOC	MOF	MOR	MOX	
MOD	MOG	MOS	MOY	

Gearboxes – 1/Unl/P&L

MGX-402	MGX-450	MGX-466	MGX-538
MGX-423	MGX-451	MGX-479	

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

OFF-HIGHWAY SERVICE WARRANTY INFORMATION

Transfer Cases – 1/Unl/P

MTC-2212-CV (306)
MTC-3106-FV (TC-137)
MTC-3111 (T-2111 through-shaft)
MTC-3112-CV (548C)
MTC-3116 (T-2111)
MTC-3118-FV (TC-180 and TC-180-23)
MTC-3118-CV (358)
MTC-3120-FV (TC-143)
MTC-3124 (T-2119)
MTC-3206-FV (TC-237)
MTC-3208-GV (RTC-50)
MTC-3209-GV (MTC-60/RTC-60)
MTC-3220-FC (TC-142)

Drivelines – 1/Unl/P

RPL
MXL

Transmission – 1/Unl/P&L

FAT 30

Brake Components

Cam	3/Unl/P
Q+ Drum Brake™	3/Unl/P&L
ASA	3/Unl/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P

TERMS AND CONDITIONS

Coverage Exclusions

Product Description

All
The cost of any repairs, replacements or adjustments to a covered component (1) associated with noise; (2) resulting from the use or installation of non-genuine Cummins-Meritor components or materials; (3) due to vibration associated with improper operation or misapplication of drivetrain components; and (4) damage resulting from corrosion.

For axle assemblies supplied by Cummins-Meritor with suspension and interface brackets designed and/or attached by non-Cummins-Meritor parties, Cummins-Meritor warranty coverage does not apply to the brackets, bracket attachment methods and field issues caused by brackets or bracket attachments to any covered component unless specified in a separate OEM agreement.

Front Axles[1]
Linehaul – King Pin Bushings 1yr/Unl P&L
All Other Vocations – King Pin Bushings Excluded

[1] King Pin Bushing wear excluded for all vocations.

Rear Axles
Self-contained traction equalizers and oil filters. The use of NoSPIN differentials will result in the exclusion of axle shafts from warranty considerations. NoSPIN is a product of Eaton.

ASA
Boot and bushing. Bent, broken, over-torqued, missing or otherwise damaged pawl assemblies.

Cam Brake
Brake lining wear and brake shoe “rust-jacking.”

Disc Brake
Pad wear, rotor wear.

Coverage Limitations

Product Description

All
Any claim beyond 60 days from date of repair will not be accepted or honored under this warranty program. Products purchased on an incomplete vehicle (glider) are limited to one year, unlimited miles parts only (1/Unl/P).

Warranty coverage on vehicles with 1,850 lb-ft engine torque and over may be reduced on individual drivetrain components. Contact your Cummins-Meritor representative for specific details.

Front Axles
Tie rod and tie rod ends limited to 3-year/300,000-mile or published vocational coverage, whichever is less. Wheel seals, gaskets and wheel bearings are covered for 1 year/unlimited miles if the wheel end equipment is supplied and assembled by Cummins-Meritor.

Rear Axles
Pinion and through shaft seals limited to 3-year/300,000-mile or published vocational coverage, whichever is less, if yoke is installed by Cummins-Meritor. If yoke is not installed by Cummins-Meritor, then Cummins-Meritor does not warrant pinion seals. Wheel seals, gaskets and wheel bearings are covered for 1 year/unlimited miles if the wheel end equipment is supplied and assembled by Cummins-Meritor.

Rear Axles
The Cummins-Meritor breather part number A-2297-C-8765 with A-3196-J-1336 hose must be used for eligibility of any potential warranty consideration relating to contamination and/or loss of lube in axles.

Cam Brake
Limited to bracket, brake spider and camshaft structural integrity.

STEELite X30
Wearable life is up to the discard diameter of the drum.

Terms and Conditions

(1) What is Covered by this Commercial Warranty?

Meritor Heavy Vehicle Systems, LLC warrants to the owner (“Owner”) that the components listed in this publication, which have been installed by an Original Equipment Manufacturer (“OEM”) as original equipment in vehicles licensed for on-highway use, will be free from defects in material and workmanship. This warranty coverage begins only after the expiration of the OEM’s vehicle warranty for the applicable covered components. Warranty coverage ends at the expiration of the applicable time period from the date of vehicle purchase by the first Owner or the applicable mileage limitation, whichever occurs first. Duration of coverage varies by component and vocation as detailed elsewhere in this warranty statement.

Some components are warranted for parts only and the Owner must pay any labor costs associated with the repair or replacement of the component. Other components are warranted for both parts and reasonable labor to repair or replace the subject component. Components (whether new, used or remanufactured) installed as replacements under this warranty are warranted only for the remainder of the original period of time or mileage under the original warranty.

For certain components, coverage requires the use of specific extended drain interval or synthetic lubricants. For further information about lubrication and maintenance, see Cummins-Meritor publication Maintenance Manual Number I and the applicable Cummins-Meritor maintenance manual for the product in question. Other conditions and limitations applicable to this warranty are detailed below.

TERMS AND CONDITIONS

(2) Designation of Vocational Use Required

To obtain warranty coverage, each Owner must notify Cummins-Meritor through the OEM new truck and/or trailer dealer of the intended vocational use of the vehicle into which the Cummins-Meritor components have been incorporated prior to the vehicle in-service date. This notification may be accomplished by registering the vehicle through your OEM new truck and/or trailer dealer or with Cummins-Meritor directly. Failure to notify Cummins-Meritor of (I) the intended vocational use of the vehicle or (II) a change in vocational use from that which was originally designated, will result in the application of a one year, unlimited mileage, parts only warranty (1/Unl/P) from the initial in-service date.

A second Owner and each subsequent Owner must also notify Cummins-Meritor as to the intended vocational use of the vehicle. This notification can be sent directly to Cummins-Meritor or through the OEM new truck and/or trailer dealer. The duration and mileage coverage of this warranty cannot exceed the coverage extended to the first Owner after his or her initial designation of vocational use.

Coverage under Cummins-Meritor's warranty requires that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

(3) What is the Cost of this Warranty?

There is no charge to the Owner for this warranty.

(4) What is not Covered by this Warranty?

This warranty does not cover normal wear and tear; nor does it cover a component that fails, malfunctions or is damaged as a result of (I) improper installation, adjustment, repair or modification (including the use of unauthorized attachments or changes or modification in the vehicle's configuration, usage or vocation from that which was originally approved by Cummins-Meritor), (II) accident, natural disaster, abuse or improper use (including loading beyond the specified maximum vehicle weight or altering engine power settings to exceed the axle and/or driveline capacity) or (III) improper or insufficient maintenance (including deviation from approved lubricants, change intervals or lube levels). This warranty does not cover any component or part that is not branded by Cummins-Meritor. **For vehicles that operate full or part time outside of the United States and Canada, a one year, unlimited mileage, parts only warranty (1/Unl/P) will apply.**

(5) Remedy

The exclusive remedy under this warranty shall be the repair or replacement of the defective component at Cummins-Meritor's option. Cummins-Meritor reserves the right to require that all applicable failed materials are available and/or returned to Cummins-Meritor for review and evaluation.

(6) Disclaimer of Warranty

THIS WARRANTY IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES OR CONDITIONS, EXPRESSED, IMPLIED OR STATUTORY INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE.

(7) Limitation of Remedies

In no event shall Cummins-Meritor be liable for special, incidental, indirect or consequential damages of any kind or under any legal theory, including, but not limited to, towing, downtime, lost productivity, cargo damage, taxes or any other losses or costs resulting from a defective covered component.

(8) To Obtain Service

If the Owner discovers within the applicable coverage period a defect in material or workmanship, the Owner must promptly give notice to either Cummins-Meritor or the dealer from which the vehicle was purchased. To obtain service, the vehicle must be taken to any participating OEM new truck and/or trailer dealer or authorized Cummins-Meritor service location. The dealer will inspect the vehicle and contact Cummins-Meritor for an evaluation of the claim. When authorized by Cummins-Meritor, the dealer will repair or replace during the term of this warranty any defective Cummins-Meritor component covered by this warranty.

(9) Entire Agreement

This is the entire agreement between Cummins-Meritor and the Owner about warranty and no Cummins-Meritor employee or dealer is authorized to make any additional warranty on behalf of Cummins-Meritor. This agreement allocates the responsibilities for component failure between Cummins-Meritor and the Owner.

Cummins Inc.
Box 3005
Columbus, IN 47202-3005
U.S.A.

cummins.com

Product models, brands, names and trademarks depicted herein are the property of their respective owners and, except where otherwise indicated, are not in any way associated with Meritor Heavy Vehicle Systems, LLC, or any parent or affiliate, thereof.

SP-95155
Bulletin 6451105 Produced in U.S.A. Rev. 1/24
©2024 Meritor, Inc.

Fire and Rescue Apparatus

Three (3) Year Material and Workmanship
Meritor Wabco ABS Brake System
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The Meritor Wabco ABS brake system shall be covered by Meritor Wabco as indicated in the attached Meritor Wabco warranty coverage description**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Three (3) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**The exclusions listed in the attached Meritor Wabco warranty description shall apply.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

WARRANTY

MODEL YEAR 2021 VEHICLES

Warranty coverage is essential to protecting your investment. But understanding the full details of your coverage can be challenging. This straightforward approach allows you, our valued customer, to better understand how your specific vehicle applications will be covered in your region. Our component warranty coverage is provided according to vocation/usage categories listed below.

- Linehaul covers high mileage operation (over 60,000 miles/year) on well-maintained major highways of concrete or asphalt construction.
- General Service covers moderate mileage operations (less than 60,000 miles/year) on well-maintained public roads (less than 10 percent off-road) typically with less than three (3) stops per mile.
- Heavy Service (Vocational) covers vehicles with more than 10 percent off-road OR moderate to frequent starts/stops typically with more than three (3) stops per mile.
- Off-Highway Service covers lower mileage operations. Vehicles are not typically licensed for highway use.

How to Read Warranty Coverage (Example)		
Number of Years	**Mileage (in thousands) Unl=Unlimited**	**P=Parts Only P&L=Parts & Labor**
3	300	P

- The standard aftermarket warranty for WABCO products - including WABCO Original parts, WABCO Reman Solutions, ProVia quality aftermarket parts and WABCO retrofit solutions - is one year, parts only from in-service date when purchased from ZF distributor networks or its affiliates and/or subsidiaries.

WABCO

LINEHAUL/GENERAL SERVICE WARRANTY INFORMATION

LINEHAUL/GENERAL SERVICE VEHICLES

- Aerial Ladder Truck
- Aerial Platform
- Ambulance
- Auto Hauler
- Beverage Truck
- Bulk Hauler
- Chip Hauler (Truck)
- Cross Country Coach
- Doubles
- Flatbed
- Front Engine Commercial Chassis
- Front Engine Integral Coach
- General Freight
- Grain Hauler
- Intercity Coach
- Intermodal Chassis
- Livestock Hauler
- Meat Packer
- Moving Van
- Municipal Truck
- Pipe Hauler
- Platform Auto Hauler
- Pumper
- Rear Engine Integral Coach
- Recreational Vehicles
- Refrigerated Freight
- School Bus
- Stake Truck
- Tanker
- Tanker Truck
- Triples
- Tour Bus
- Wrecker

LINEHAUL TYPICALLY IS

- High mileage operation (over 60,000 miles/year)
- Well maintained major highways of concrete or asphalt construction

GENERAL SERVICE TYPICALLY IS

- Moderate mileage operations (less than 60,000 miles/year)
- Well maintained public roads (less than 10% off-road)
- Less than three (3) stops per mile

WABCO Components[1]	
Air Management	
Air Brake Valves	1/100/P&L
Trailer Lift Axle Control Valve	
Trailer Control Line Filter[3]	
Air Compressors (ALL)[2]	2/200/P&L
Air Dryers (ALL)	3/300/P&L
Aerodynamics	
OptiFlow® TrailerSkirt	2/UnU/P
OptiFlow® Trailer Tail and AutoTail	2/Unl/P
Braking Systems	
ABS (Anti-Lock Braking System) Air	3/300/P&L
ABS (Anti-Lock Braking System) Hydraulic	
Electronic Braking System (EBS)	
Electronic Stability Control (ESC)	
Roll Stability Control (RSS)	
Trailer Roll Stability Support (RSS)	
Trailer ABS (Anti-Lock Braking System)[3]	
Driveline Suspension Control	
Clutch Controls	2/200/P&L
Leveling Valves	1/100/P&L
OptiRide® Automated Manual Transmission (AMT)	
OptiRide® Electronically Controlled Air Suspension (ECAS)	3/300/P&L

WABCO Components[1] (cont.)	
Safety	
OnGuardACTIVE®	3/300/P&L
OnLane®	
OnLaneALERT®	
OnSide®	
Trailer SafeStart™	
Trailer TailGUARD™	
Telematics	
TrailerCAST™ Telematics Device	3/300/P&L
Wheel End Solutions	
EasyFit™ Slack Adjuster	6/600/P
MAXXUS™ Truck Air Disc Brake	5/500/P&L
IVTM - Wheel Module	6/P
IVTM - All Other Products	2/P
Pan 17 and 19 Air Disc Brake	2/Unl/P and 1/Unl/L
Pan 22 Air Disc Brake	5/500/P and 1/L
TRISTOP™ D Actuator w/ IBV or IRB	6/600/P
TRISTOP™ D Actuator	3/300/P
UNISTOP™ Actuator	2/200/P
Trailer MAXX22T™ Air Disc Brake	5/500/P and 1/L

[1] ZF and WABCO branded components. [2] WABCO compressors installed on Cummins, Mercedes, and DDC engines are not warranted or serviced by ZF. Please contact your respective dealer/distributor of those engines for warranty and servicing. [3] An extended warranty of 4/400/P will apply when a WABCO Trailer Control Line Filter is used in combination with a WABCO Trailer ABS valve.

HEAVY SERVICE (VOCATIONAL) WARRANTY INFORMATION

HEAVY SERVICE VEHICLES

- Airport Rescue Fire (ARF)
- Airport Shuttle
- Asphalt Truck
- Block Truck
- Bottom Dump Trailer Combination
- Cementing Vehicle
- City Bus
- Commercial Pick-Up
- Concrete Pumper
- Construction Material Hauler
- Crash Fire Rescue (CFR)
- Mixer
- Demolition
- Drill Rig
- Dump
- Emergency Service
- Equipment Hauling
- Flatbed Trailer Hauler
- Flatbed Truck
- Fracturing Truck
- Front Loader
- Geophysical Exploration
- Hopper Trailer Combinations
- Landscaping Truck
- Liquid Waste Hauler
- Log Hauling
- Lowboy
- Michigan Special Gravel Trains
- Michigan Special Log Hauler
- Michigan Special Steel Hauler
- Michigan Special Waste Vehicle
- Municipal Dump
- Newspaper Delivery
- Package Delivery
- Pick-up and Delivery
- Rapid Intervention Vehicle (RIV)
- Rear Loader
- Recycling Truck
- Residential Pick-Up/Waste
- Rigging Truck
- Roll-Off
- Scrap Truck
- Semi-End Dump
- Sewer/Septic Vacuum
- Shuttle Bus
- Side Loader
- Snowplow/Snowblower
- Steel Hauling
- Tanker
- Tank Truck
- Tractors with Pole Trailers
- Tractor/Trailer with Jeeps
- Transfer Dump
- Transfer Vehicle
- Transit Bus
- Trolley
- Utility Truck
- Winch Truck

HEAVY SERVICE TYPICALLY IS

- On/Off road vocations (10% or more off-road) OR
- Moderate to frequent starts/stops typically more than three (3) stops per mile

WABCO Components[1]	
Air Management	
Air Brake Valves	1/100/P&L
Air Compressors (ALL)2	
Air Dryers (ALL)	
Trailer Control Line Filter[3]	
Braking Systems	
ABS (Anti-Lock Braking System) Air	3/300/P&L
ABS (Anti-Lock Braking System) Hydraulic	2/200/P&L
Electronic Braking System (EBS)	3/300/P&L
Electronic Stability Control (ESC)	
Trailer ABS Valve[3]	
Roll Stability Control (RSS)	
Trailer Roll Stability Support (RSS)	
Driveline Suspension Control	
OptiRide® Electronically Controlled Air Suspension (ECAS)	2/200/P&L
Leveling Valves	1/100/P&L
Clutch Controls	2/200/P&L
Safety	
OnGuardACTIVE®	3/300/P&L
OnLane®	
OnLaneALERT®	
OnSide®	
Trailer SafeStart™	
Trailer TailGUARD™	
Telematics	
TrailerCAST™ Telematics Device	3/300/P&L
Wheel End Solutions	
EasyFit™ Slack Adjuster	2/200/P
MAXXUS™ Air Disc Brake	1/Unl/P&L
IVTM - Wheel Module	6/P
IVTM - All Other Products	2/P
Pan 22, 19 and 17 Air Disc Brake	1/Unl/P&L
Trailer MAXX22T™	1/Unl/P&L
TRISTOP™ D Actuator w/ IBV	3/Unl/P
TRISTOP™ D Actuator	2/200/P
UNISTOP™ Actuator	1/100/P

1 ZF and WABCO branded components. 2 WABCO compressors installed on Cummins, Mercedes, and DDC engines are not warranted or serviced by ZF. Please contact your respective dealer/distributor of those engines for warranty and servicing. 3 An extended warranty of 4/400/P will apply when a WABCO Trailer Control Line Filter is used in combination with a WABCO Trailer ABS valve.

INDUSTRIAL/OFF-HIGHWAY SERVICE WARRANTY INFORMATION

INDUSTRIAL AND OFF-HIGHWAY SERVICE TYPICALLY IS

- Low mileage operation[3]
- Vehicles are not typically licensed for highway use

Market	Common Application Types
Agriculture	Fertilizer Spreader, Tractor, Heavy Duty Ag Trailers, Harvester, Sprayer, Skid Loader, Silage Bagger, Slurry Wagons, Grain Cart
Airport Support	Pushback Tractor, Towing Tugs, Aircraft Tow Tractor, Refueling Trucks, Food Service Trucks, Baggage Tractors, De-Icing Equipment, Runway Clearing Equipment
Construction	All-Terrain Crane, Rough Terrain Crane, Excavator, Compactor, Wheel Loader, Road Roller, Motor Grader, Articulated Dump Truck, Rubber Tire Road Roller, Backhoe Loaders, Haul Trucks, Scraper Rough Terrain Forklifts, Trenchers, Drills
Forestry	Logging Forwarder, Kidder, Loaders, Yard Forklifts, Harvesters Fellers
Material Handling	Port Tractor, Rail Yard Spotter, Stevedoring Tractor, Trailer Spotter, Yard Jockey, Scissor Lift, Straddle Carrier, Manlift, Forklift, Boom Lift Telebandlers, Aerial Work Platforms
Mining	Specialized Mining, Excavator, Haul Truck, Underground Loader, Service Trucks, Wheel Loaders, Scrapers, Load Haul Dumps, Personnel Transports, Bolters, Scalers
Municipal	Street Sweeper, Utility Tractor, Utility Trucks, Tree Trimmers, Dump Trucks, Tow Trucks, Flat Bed Trucks, Winch Applications
Oil & Gas	Fracturing Trailer, Injecter Heads, Top Drives, Jack/Lift Boats, Wireline Trucks, Load-On / Load-Off
Rail	Railcar Mover, Track Layers, Grinders, Platform Crane, Locomotive Railcars, Ballast Equipment, Winch Applications

WABCO Components[1]	
Air Management	
Air Brake Valves	2/Unl/P
Air Compressors (ALL)2	
Air Dryers (ALL)	
Brake Actuation	
Air/Hydraulic Actuators	2/Unl/P
Master Cylinders	
Remote Actuators	
Slave and Wheel Cylinders	
Two Fluid Actuators	
Brake Locks	
Brake Locks (ALL)	2/Unl/P
Electric Brake Locks	
Lever Locks	
Braking Systems	
ABS (Anti-Lock Braking System) Air	1/100/P&L
ABS (Anti-Lock Braking System) Hydraulic	
Driveline Suspension Control	
Clutch Controls	1/100/P&L
Leveling Valves	
Electrohydraulics & Controls	
Electronic Pedals	2/Unl/P
Electrohydraulic Brake Valves (EBV)	
Pressure Switches	
Hydraulic Braking Solutions	
Accumulator Charging Valves	2/Unl/P
Hydraulic Throttle Controls and Switches	
Modulating Brake Valves	
Wheel End Solutions	
EasyFit™ Slack Adjuster	2/200/P
Caliper Disc Brakes	2/Unl/P
MAXXUS™ Air Disc Brake	1/Unl/P&L
Multiple Disc Brakes	2/Unl/P
IVTM - Wheel Module	6/P
IVTM - All Other Products	2/P
Pan 22, 19 and 17 Air Disc Brake	1/Unl/P&L
TRISTOP™ D Actuator w/ IBV	3/Unl/P
TRISTOP™ D Actuator	2/200/P
UNISTOP™ Actuator	1/100/P

[1] ZF and WABCO branded components. 2 WABCO compressors installed on Cummins, Mercedes, and DDC engines are not warranted or serviced by ZF. Please contact your respective dealer/distributor of those engines for warranty and servicing. 3 Equivalent hours of service limit: 2,000 hours for all components.

TERMS AND CONDITIONS

COVERAGE EXCLUSIONS

PRODUCT DESCRIPTION

ALL PRODUCTS

This Warranty shall not apply to the following, but not limited to: (1) damage to the product or its component parts caused by incorrect use, installation, maintenance or repair, including without limitation (a) improper fit of mating components or brackets, damaged threads, cut, broken, chafed, pinched or otherwise damaged wiring (sensors, harnesses and connectors), (b) sensors damaged during removal when seized in block, or associated with sensor adjustments/ alignments, and (c) damage resulting from the use or installation of non-genuine WABCO components or materials; (2) damage to the product, its component parts, or diminished product or component part performance due to incorrect operation, deviation from approved conditions or misapplication; (3) any unauthorized disassembly of the product or its component parts including without limitation (a) obliterated, defaced or missing WABCO or WABCO name plate, serial numbers or label identifying the device as a ZF product or WABCO component, (b) changes to sealed adjusting screws, and (c) opening or attempted repair of non-serviceable components; (4) malfunction of the component due to internal contamination of the vehicle system including without limitation (a) water and other contamination damage that is due to the use of a non-genuine air dryer cartridge or (b) valve failures due to contamination in air system, (5) complaints associated with noise, (6) damage resulting from corrosion (including oxidation of electrical devices and connections).

AIR DRYERS

Mounting brackets (see vehicle OEM). Desiccant cartridge housing only.

AIR SYSTEM COMPONENTS

Normal wear items; Gladhand seals, dash valve knobs, valve actuation handles, treadles, pedals.

ABS, ELECTRONIC STABILITY CONTROL (ESC), ROLL STABILITY CONTROL (RSC), OPTIRIDE®, ONGUARD® AND ONLANE®, COLLECTIVELY “ELECTRONICS”

Failure of electronic components due to overvoltage condition, improper grounding, electrostatic discharge (ESD), improper shielding, electromagnetic interference (EMI), or other wiring or installation issues. Malfunctions and failure codes caused by other electronic subsystem failures (data bus, engine, transmission, dashboard, etc.)

HYDRAULIC COMPONENTS

For certain components, brake fluid DOT3 or DOT4 is used as the operating medium. Use of any other fluid will void all warranties associated with that component. For hydraulic braking applications the brake fluid is considered a maintenance item. Maintenance intervals are listed in TB-1367.

COVERAGE LIMITATIONS

PRODUCT DESCRIPTION

ALL PRODUCTS

Any claim beyond 60 days from date of repair will not be accepted or honored under this warranty program.

Products purchased on an incomplete vehicle (glider) are limited to one year, 1/Unl/P.

For vehicles that operate full- or part-time outside of the United States and Canada, a 1-Year/Unlimited Miles parts only (1/Unl/P) will apply.

TOOLBOX PLUS™ DIAGNOSTIC SOFTWARE

Proper diagnostics of WABCO Electronics may require the latest version of TOOLBOX PLUS™. Additional labor due to use of an outdated version of TOOLBOX™ software and/or the time to purchase or install the latest version of TOOLBOX PLUS™ are not covered under product warranty.

TERMS AND CONDITIONS

(1) What is Covered by this Commercial Warranty?
ZF CV Systems North America LLC and its North American subsidiaries and affiliates (ZF) warrant to the owner ("Owner") that the components listed in this publication, which have been installed by an Original Equipment Manufacturer ("OEM") as original equipment will be free from defects in material and workmanship. This warranty coverage begins from the original in-service date to the limits provided and runs concurrently with any warranties provided by OEMs and/or any distribution agreements and/or any service contracts that cover the components listed in this publication, if any. If the components listed in this publication are covered by an OEM warranty and/or service contract, then the OEM's warranty and/ or service contract shall supersede ZF's warranty and Owner shall comply with all OEM's warranty and/or service contract requirements for claims under such OEM's warranty and/or service contract until those agreements expire. Once those agreements expire and provided the ZF warranty has not expired under the terms stated above, the ZF warranty will be in effect until its expiration date.

Warranty coverage ends at the expiration of the applicable time period from the date of vehicle purchase by the first Owner, or, the applicable mileage limitation, whichever occurs first. Duration of coverage varies by component and vocation as detailed previously in this publication. Some components are warranted for parts only and the Owner must pay any labor costs associated with the repair or replacement of the component. Other components are warranted for both parts and reasonable labor to repair or replace the subject component. Additional diagnostic time due to use of an outdated version of TOOLBOX™, time to purchase or install latest version of TOOLBOX™ are the responsibility of the authorized ZF distributor networks and are not covered under product warranty. Components installed as replacements under this warranty are warranted only for the remainder of the original period of time or mileage under the original warranty.

(2) Designation of Vocational Use Required. To obtain warranty coverage, each Owner must notify ZF through the OEM new truck and/or trailer dealer of the intended vocational use of the vehicle into which the WABCO components have been incorporated prior to the vehicle in-service date. This notification may be accomplished by registering the vehicle through your OEM new truck and/or trailer dealer or with ZF directly. Failure to notify ZF of (I) the intended vocational use of the vehicle or (II) a change in vocational use from that which was originally designated, will result in the application of a one year, unlimited mileage, parts only warranty (1/Unl/P) from the initial in-service date. A second Owner and each subsequent Owner must also notify ZF as to the intended vocational use of the vehicle. This notification can be sent directly to ZF or through the OEM new truck and/or trailer dealer. The duration and mileage coverage of this warranty cannot exceed the coverage extended to the first Owner after his or her initial designation of vocational use. Coverage under ZF's warranty requires that the application of products be properly approved pursuant to OEM and ZF, approvals.

(3) What is the Cost of this Warranty? There is no charge to the Owner for this warranty.

(4) What is not Covered by this Warranty? In addition to the items listed on "Coverage Exclusions," this warranty does not cover normal wear and tear, or service items; nor does it cover a component that fails, malfunctions or is damaged as a result of (a) improper handling, storage, installation, adjustment, repair or modification including the use of unauthorized attachments or changes or modification in the vehicle's configuration, usage, or vocation from that which was originally approved by ZF, (b) accident, fire or other casualty, natural disaster, road debris, negligence, misuse, abuse, or improper use (including loading beyond the specified maximum vehicle weight or altering engine power settings to exceed the brake system capacity), or (c) improper or insufficient maintenance (including deviation from maintenance intervals, approved lubricants, or lube levels). This warranty does not cover any component or part that is not sold by ZF.

(5) To obtain service. If the owner discovers within the applicable coverage period a defect in material or workmanship, the Owner must promptly give notice to either ZF or the dealer from which the vehicle was purchased. To obtain service, the vehicle must be taken to any participating OEM dealer or ZF distributor networks' servicer. The dealer or ZF authorized servicer will inspect the vehicle and contact ZF for an evaluation of the claim. When authorized by ZF, the dealer or ZF authorized servicer will repair or replace during the term of this warranty any defective WABCO component covered by this warranty.

(6) Disclaimer of Warranty and Limitation of remedies. TO THE MAXIMUM EXTENT PERMITTED BY LAW, THE LIMITED WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, ARISING BY OPERATION OF LAW OR OTHERWISE, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND/OR WARRANTY FOR HIDDEN OR LATENT DEFECTS, AND IN NO EVENT WILL ZF OR ANY OF ITS AFFILIATES BE LIABLE FOR DIRECT, INDIRECT, INCIDENTAL, PROGRESSIVE, SPECIAL, OR CONSEQUENTIAL DAMAGES OF ANY KIND.

(7) Legal action. Any legal action or claim arising from or related to this Warranty, in contract or otherwise, must be commenced within one year from the accrual of that cause of action, or be barred forever. Any dispute arising in connection with this agreement shall be governed by and construed according to the laws of the State of Michigan and be brought, heard and determined exclusively in either the Circuit Court for the County of Oakland, State of Michigan or the United States District Court for the Eastern District of Michigan. The parties stipulate that the referenced venues are convenient.

(8) Remedy. The exclusive remedy under this warranty shall be the repair or replacement of the defective component at ZF's option. ZF reserves the right to require that all applicable covered components are available and/or returned to ZF for review and evaluation. THE MAXIMUM LIABILITY, IF ANY, OF ZF FOR ALL DAMAGES, INCLUDING WITHOUT LIMITATION CONTRACT DAMAGES, BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY, OR OTHER TORT, IS LIMITED TO AN AMOUNT NOT TO EXCEED THE PURCHASE PRICE OF THE PRODUCT and where indicated in the product and application warranty information above, the inclusion of labor is limited to the standard repair time. THE PARTIES ACKNOWLEDGE AND AGREE THAT THE LIMITATION OF DAMAGES PROVISION SET FORTH IN THIS PARAGRAPH SURVIVES BETWEEN THE ORIGINAL END USER AND ZF EVEN IF THE EXCLUSIVE REMEDY SET FORTH ABOVE IS DEEMED TO FAIL OF ITS ESSENTIAL PURPOSE. ZF may change the design or make improvements to its Products without incurring any warranty obligation for previously manufactured Product .

(9) Entire Agreement. This is the entire agreement between ZF and the Owner about warranty and no, ZF employee, or dealer is authorized to make any additional warranty on behalf of ZF unless in writing and signed by an authorized representative of ZF.

For further product details contact your distributor or the WABCO Customer Care Center at 855-228-3203.

About ZF Friedrichshafen AG

ZF is a global technology company and supplies systems for passenger cars, commercial vehicles and industrial technology, enabling the next generation of mobility. ZF allows vehicles to see, think and act. In the four technology domains Vehicle Motion Control, Integrated Safety, Automated Driving, and Electric Mobility, ZF offers comprehensive solutions for established vehicle manufacturers and newly emerging transport and mobility service providers. ZF electrifies different kinds of vehicles. With its products, the company contributes to reducing emissions and protecting the climate.

ZF, which acquired WABCO Holdings Inc. on May 29, 2020, now has 160,000 employees worldwide with approximately 260 locations in 41 countries. In 2019, the two then-independent companies achieved sales of €36.5 billion (ZF) and $3.4 billion (WABCO). For more information, visit: **www.wabco-na.com**

© 2021 ZF CV Systems North America LLC - All rights reserved - SP1375 / 2.2021

WABCO

Fire and Rescue Apparatus

Ten (10) Year Structural Integrity
Custom Cab
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The Pierce Custom Cab shall be free from structural failures caused by defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years - or - 100,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies only to the cab tubular support and mounting structures and other structural components of the cab of the vehicle model, as identified in the Pierce specifications for the Fire and Rescue Apparatus.** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Ten (10) Year Pro-Rated Paint and Corrosion Cab

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Exterior surfaces of the cab painted by Pierce shall be free from blistering, peeling, corrosion or any other adhesion defect caused by defective manufacturing methods or paint material selection.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty is applicable to the vehicle in the following percentage costs of warranty repair, if any:** **Topcoat Durability & Appearance: Gloss, Color Retention & Cracking** **0-72 months 100%** **73-96 months 50%** **97-120 months 25%** **Integrity of Coating System: Adhesion, Blistering/Bubbling** **0-36 months 100%** **37-84 months 50%** **85-120 months 25%** **Corrosion: Dissimilar Metal and Crevice** **0-36 months 100%** **37-48 months 50%** **49-72 months 25%** **73-120 months 10%** **Corrosion Perforation** **0-120 months 100%** **This limited warranty applies only to exterior paint. Paint on the vehicle's interior is warranted only under the Pierce Basic One Year Limited Warranty.** **Items not covered by this warranty include:** **(a) Damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).** **(b) UV paint fade.** **(c) Any cab not manufactured by Pierce.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Five (5) Year Material and Workmanship
Command Zone Electronics
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Command Zone control modules shall be free from failures caused by defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Five (5) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty applies to all of the control modules for the Command Zone system, including the full color graphic displays. Related wire harnesses, cables and connectors are not covered under this limited warranty and are instead covered under the Pierce One Year Basic Apparatus Limited Warranty.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Ten (10) Year Material and Workmanship
Pierce 12V LED Strip Light
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**This limited warranty covers repairs to correct any defect related to materials or workmanship of the Pierce 12V LED strip lights installed on the apparatus occuring during the warranty period.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty does not apply to related wire harnesses, cables, and connectors, which are covered by the Pierce one (1) year basic apparatus limited warranty.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

NEW PRODUCT WARRANTY

PARTICIPATING OEM SALES
DISTRIBUTOR SALES

LIMITED WARRANTY ON NEW ALLISON AUTOMATIC TRANSMISSIONS USED IN EMERGENCY VEHICLE APPLICATIONS

Allison Transmission will provide for repairs or replacement, at its option, during the warranty period of each new Allison transmission listed below that is installed in an Emergency Vehicle in accordance with the following terms, conditions, and limitations.

WHAT IS COVERED

- **WARRANTY APPLIES —** This warranty is for new Allison transmission models listed below installed in an Emergency Vehicle and is provided to the original and any subsequent owner(s) of the vehicle during the warranty period.
- **REPAIRS COVERED —** The warranty covers repairs or replacement, at Allison Transmission's option, to correct any transmission malfunction resulting from defects in material or workmanship occurring during the warranty period. Needed repairs or replacements will be performed using the method Allison Transmission determines most appropriate under the circumstances.
- **TOWING —** Towing is covered to the nearest Allison Transmission Distributor or authorized Dealer only when necessary to prevent further damage to your transmission.
- **PAYMENT TERMS —** Warranty repairs, including parts and labor, will be covered per the schedule shown in the chart contained in section "APPLICABLE MODELS, WARRANTY LIMITATIONS, AND ADJUSTMENT SCHEDULE."
- **OBTAINING REPAIRS —** To obtain warranty repairs, take the vehicle to any Allison Transmission Distributor or authorized Dealer within a reasonable amount of time and request the needed repairs. A reasonable amount of time must be allowed for the Distributor or Dealer to perform necessary repairs.
- **TRANSMISSION REMOVAL AND REINSTALLATION —** Labor costs for the removal and re-installation of the transmission, when necessary to make a warranty repair, are covered by this warranty.
- **WARRANTY PERIOD —** The warranty period for all coverages shall begin on the date the transmission is delivered to the first retail purchaser, with the following exception:

  Demonstration Service - A transmission in a new truck or bus may be demonstrated to a total of 5000 miles (8000 kilometers). If the vehicle is within this limit when sold to a retail purchaser, the warranty start date is the date of purchase. Normal warranty services are applicable to the demonstrating Dealer. Should the truck or bus be sold to a retail purchaser after these limits are reached, the warranty period will begin on the date the vehicle was first placed in demonstration service and the purchaser will be entitled to the remaining warranty.

APPLICABLE MODELS, WARRANTY LIMITATIONS, AND ADJUSTMENT SCHEDULE

APPLICABLE MODELS	WARRANTY LIMITATIONS (Whichever occurs first)		ADJUSTMENT CHARGE TO BE PAID BY THE CUSTOMER	
	Months	Transmission Miles Or Kilometers	Parts	Labor
MT, MD 3000, 3200, 3500, 3700	0–24	No Limit	No Charge	No Charge
HT with Hydraulic Controls	0–24	No Limit	No Charge	No Charge
AT, 1000 Series™, 2000 Series™, 2400 Series™	0–36	No Limit	No Charge	No Charge
HT with Electronic Controls	0–60	No Limit	No Charge	No Charge
HD 1000 EVS, 2100 EVS, 2200 EVS 2350 EVS, 2500 EVS, 2550 EVS, 3000 EVS, 3500 EVS, 4000, 4000 EVS, 4500, 4500 EVS, 4700, 4700 EVS, 4800, 4800 EVS	0–60	No Limit	No Charge	No Charge

WHAT IS NOT COVERED

- **DAMAGE DUE TO ACCIDENT, MISUSE, or ALTERATION —** Defects and damage caused as the result of any of the following are not covered:
  - — Flood, collision, fire, theft, freezing, vandalism, riot, explosion, or objects striking the vehicle;
  - — Misuse of the vehicle;
  - — Installation into unapproved applications and installations;
  - — Alterations or modification of the transmission or the vehicle, and
  - — Damage resulting from improper storage (refer to long-term storage procedure outlined in the applicable Allison Service Manual)
  - — Anything other than defects in Allison Transmission material or workmanship

  NOTE: This warranty is void on transmissions used in vehicles currently or previously titled as salvaged, scrapped, junked, or totaled.
- **CHASSIS, BODY, and COMPONENTS —** The chassis and body company (assemblers) and other component and equipment manufacturers are solely responsible for warranties on the chassis, body, component(s), and equipment they provide. Any transmission repair caused by an alteration(s) made to the Allison transmission or the vehicle which allows the transmission to be installed or operated outside of the limits defined in the appropriate Allison Installation Guideline is solely the responsibility of the entity making the alteration(s).
- **DAMAGE CAUSED by LACK of MAINTENANCE or by the USE of TRANSMISSION FLUIDS NOT RECOMMENDED in the OPERATOR'S MANUAL —** Defects and damage caused by any of the following are not covered:
  - — Failure to follow the recommendations of the maintenance schedule intervals applicable to the transmission;
  - — Failure to use transmission fluids or maintain transmission fluid levels recommended in the Operator's Manual.
- **MAINTENANCE —** Normal maintenance (such as replacement of filters, screens, and transmission fluid) is not covered and is the owner's responsibility.
- **REPAIRS by UNAUTHORIZED DEALERS —** Defects and damage caused by a service outlet that is not an authorized Allison Transmission Distributor or Dealer are not covered.
- **USE of OTHER THAN GENUINE ALLISON TRANSMISSION PARTS —** Defects and damage caused by the use of parts that are not genuine Allison Transmission parts are not covered.
- **EXTRA EXPENSES —** Economic loss and extra expenses are not covered. Examples include but are not limited to: loss of vehicle use; inconvenience; storage; payment for loss of time or pay; vehicle rental expense; lodging; meals; or other travel costs.
- **"DENIED PARTY" OWNERSHIP —** Warranty repair parts and labor costs are not reimbursed to any participating or non-participating OEMs, dealers or distributors who perform warranty work for, or on behalf of, end users identified by the United States as being a "denied party" or who are citizens of sanctioned or embargoed countries as defined by the U.S. Department of Treasury Office of Foreign Assets Control. Furthermore, warranty reimbursements are not guaranteed if the reimbursement would be contrary to any United States export control laws or regulations as defined by the U.S. Department of Commerce, the U.S. Department of State, or the U.S. Department of Treasury.

OTHER TERMS APPLICABLE TO CONSUMERS AS DEFINED by the MAGNUSON-MOSS WARRANTY ACT

This warranty gives you specific legal rights and you may also have other rights which vary from state to state.

Allison Transmission does not authorize any person to create for it any other obligation or liability in connection with these transmissions. **ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE APPLICABLE TO THESE TRANSMISSIONS IS LIMITED IN DURATION TO THE DURATION OF THIS WRITTEN WARRANTY. PERFORMANCE OF REPAIRS AND NEEDED ADJUSTMENTS IS THE EXCLUSIVE REMEDY UNDER THIS WRITTEN WARRANTY OR ANY IMPLIED WARRANTY. ALLISON TRANSMISSION SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES (SUCH AS, BUT NOT LIMITED TO, LOST WAGES OR VEHICLE RENTAL EXPENSES) RESULTING FROM BREACH OF THIS WRITTEN WARRANTY OR ANY IMPLIED WARRANTY.****

** Some states do not allow limitations on how long an implied warranty will last or the exclusion or limitation of incidental or consequential damages, so the above limitations or exclusions may not apply to you.

OTHER TERMS APPLICABLE TO OTHER END-USERS

THIS WARRANTY IS THE ONLY WARRANTY APPLICABLE TO THE ALLISON TRANSMISSION MODELS LISTED ABOVE AND IS EXPRESSLY IN LIEU OF ANY OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. ALLISON TRANSMISSION DOES NOT AUTHORIZE ANY PERSON TO CREATE FOR IT ANY OTHER OBLIGATION OR LIABILITY IN CONNECTION WITH SUCH TRANSMISSIONS. ALLISON TRANSMISSION SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM BREACH OF THIS WARRANTY OR ANY IMPLIED WARRANTY.

QUESTIONS

If you have any questions regarding this warranty or the performance of warranty obligations, you may contact any Allison Transmission Distributor or Dealer or write to:

Allison Transmission, Inc.
P.O. Box 894
Indianapolis, IN 46206-0894
Attention: Warranty Administration PF-9

Form SE0616EN (201009)

Fire and Rescue Apparatus

Five (5) Year Material and Workmanship - Transmission Oil Cooler
Three (3) Year Collateral Damage Coverage

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The transmission cooler shall be free from component or structural failures caused by defects in material and/or workmanship. Collateral damage up to $10,000 per occurrence is available for the first three (3) years.**
Warranty Begins:	**The date of delivery to the first retail purchaser.**
Warranty Period Ends After:	**Five (5) Years on Oil Cooler and three (3) years on collateral damage coverage**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty does not cover repair due to accidents, misuse, and excessive vibration, flying debris, storage damage (freezing), negligence or modification. This warranty is void if any modification or repairs are performed without authorization. This also voids any future warranty.** **This warranty does not cover cost of maintenance or repairs due to lack of required maintenance services as recommended. Performance of the required maintenance and use of proper fluids are the responsibility of the owner.** **Towing is covered to the nearest distributor or authorized dealer only when necessary to prevent further damage to your transmission.** **Labor costs for the removal and reinstallation of goods may be covered when necessary to make repairs. Please contact your OEM for authorization.** **Replacement of cooler during the warranty period is limited to 100% of reasonable labor costs up to a maximum of $700 to remove, replace, or repair the oil cooler.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

UNITED PLASTIC FABRICATING

Limited Lifetime Warranty

Effective as of January 1, 2024

1. General. United Plastic Fabricating, Inc. (the "Company") warrants to the owner (the "Owner") that the products set forth on Exhibit A, attached hereto (the "Product") will be reasonably free from defects in materials and workmanship for the service life of the Product. This Limited Lifetime Warranty (the "Warranty") only applies to Company Products that are: (a) owned by a federal, state, county or local government, a volunteer fire department or dedicated commercial fire service operation; (b) continuously and actively used in emergency response and/or fire suppression vehicles; and (c) used, stored, handled and installed in the manner recommended by Company.

2. Warranty Obligations. Subject to the exclusions and limitations set forth in this Warranty, Company will, at its option, repair or offer a one (1) time replacement of the Product without charge, if the Product fails or does not perform as warranted during the warranty period due to a manufacturing defect or a defect in materials. Repair or replacement shall include reasonable labor charges necessary to repair or replace the defective Product but shall not include: (a) the costs associated with removal of the Product from the vehicle or the cost to otherwise provide access to the Product in the vehicle; (b) the cost associated with any required upgrades the vehicle (including, without limitation, upgrades required to strengthen the vehicle's frame); or (c) travel costs, except as provided by Section 3. Company's obligation as to repair or replacement shall further be limited to repair or replacement with the models of the Product that are available at the time of the repair or replacement, and shall be limited to the repair or replacement of only the specific Product that fails due to a manufacturing defect. In the event a Product becomes unavailable or cannot be supplied by Company for any reason a substitute Product of equal quality and functionality of the subject Product may be substituted by Company. Any repaired Product shall remain subject to this Warranty and any repair shall not extend the warranty period in any manner or start a new warranty period. Any Product that is replaced by Company shall be excluded from this Warranty. In no event shall Company be required to expend, in any one (1) or series of expenditures, more than the purchase price of the Product to repair or replace a defective Product. Amounts expended by Company shall include all amounts paid by Company in connection the repair or replacement, including without limitation, amounts paid to third-parties, material costs, incidental costs and travel costs (except as provided by Section 3).

3. Travel; Expenses; Product Access. Company shall be responsible for any travel costs incurred to repair or replace the Product provided that: (a) the Product is located in the continental United States or Canada; and (ii) the warranty claim is initiated prior to the date on which NFPA 1912 Standards (Annex D) recommends replacement of the Product. All other travel costs incurred by Company or its agents to repair or replace the Product shall be the responsibility of the party asserting the warranty claim. Company reserves the right to require, as a condition to undertaking any repair or replacement: (y) pre-payment of its anticipated travel costs; and (z) satisfactory arraignments concerning scheduling and access to the Product. If the subject Product is located in an area of the world considered, in Company's sole discretion, to be unsafe Company may refuse to process the claim or require relocation of the Product, at no expense to Company, to an area where such repairs can be performed safely by Company or its agents. In the event Company or Company's agents are dispatched to repair or replace a defective Product and the vehicle in which the Product has been installed is not available or the Product is not readily accessible, for any reason, Company or Company's agents, as the case may be, shall be immediately reimbursed for all expenses incurred therewith.

4. Exclusions: Products must be stored, handled, installed, used and maintained in accordance with instructions provided by Company, and this Warranty is conditioned upon compliance with all such instructions. This Warranty does not cover defects caused by: (a) improper installation; (b) modification, alteration or repair of the Product by any unauthorized third-party; (c) misuse, including, without limitation, improper

storage or handling of the Product (e.g. excessive exposure to UV rays); chemical abuse (e.g. harsh cleansers and solvents), thermal abuse or shock (e.g. excessive heat or cold); (d) damage not resulting from manufacturing defects that occur while the Product is not in Company's possession (e.g. accidents); or (e) unreasonable or unintended use of the Product. Copies of the Company's operation and maintenance instructions are available on the Company's website https://www.unitedplastic.com/upf-documents/

5. Disclaimer. THE WARRANTIES SET FORTH HEREIN ARE THE ONLY WARRANTIES MADE BY COMPANY IN CONNECTION WITH THE PRODUCT. COMPANY CAN NOT AND DOES NOT MAKE ANY IMPLIED OR EXPRESS WARRANTIES WITH RESPECT TO THE PRODUCT, AND DISCLAIMS ALL OTHER WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. PRODUCTS SOLD BY COMPANY ARE SOLD ONLY TO THE SPECIFICATIONS SPECIFICALLY SET FORTH BY COMPANY IN WRITING. OTHER THAN THE LIMITED WARRANTY SET FORTH HEREIN, COMPANY MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED. COMPANY'S SOLE OBLIGATION UNDER THIS WARRANTY SHALL BE REPAIR OR REPLACEMENT OF NON-CONFORMING PRODUCT. BUYER ASSUMES ALL RISK WHATSOEVER AS TO THE RESULT OF THE USE OF THE PRODUCT PURCHASED, WHETHER USED SINGULARLY OR IN COMBINATION WITH ANY OTHER PRODUCTS OR SUBSTANCES.

6. Limitation of Liability. NO CLAIM BY OWNER OF ANY KIND, INCLUDING CLAIMS FOR INDEMNIFICATION, SHALL BE GREATER IN AMOUNT THAN THE PURCHASE PRICE OF THE PRODUCT IN RESPECT TO WHICH DAMAGES ARE CLAIMED. IN NO EVENT SHALL COMPANY BE LIABLE TO OWNER IN TORT, CONTRACT OR OTHERWISE, FOR ANY SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL (INCLUDING, WITHOUT LIMITATION, ANY OBLIGATION OF COMPANY TO REPAIR OR REPLACE ANY CHASSIS, SUB-FRAMES, BODIES, VALVES, DUMPS, HOSES, PRESSURE VACUUM VENTS OR OTHER SIMILAR COMPONENTS), RELIANCE, STATUTORY, SPECIAL, PUNITIVE OR EXEMPLARY DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS, LOSS OF USE, LOSS OF TIME, LOSS OF REVENUES, INCONVENIENCE, LOSS BUSINESS OPPORTUNITIES, OR DAMAGE TO GOOD WILL OR REPUTATION, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES OR SUCH DAMAGES COULD HAVE BEEN REASONABLY FORESEEN, IN CONNECTION WITH, ARISING OUT OF, OR AS A RESULT OF, THE SALE, DELIVERY, SERVICING, USE OR LOSS OF USE OF THE PRODUCTS SOLD HEREUNDER, OR FOR ANY LIABILITY OF BUYER TO ANY THIRD PARTY WITH RESPECT THERETO.

7. Reformation. If any term or provision of this Warranty shall be held or deemed to be, or shall in fact be, invalid, inoperative, illegal or unenforceable as applied in any case or in any jurisdiction or jurisdictions because of the conflicting nature of any provision with any constitution or statute or rule of public policy or for any other reason, then: (a) such circumstance shall not have the effect of rendering the provision or provisions in question invalid, inoperative, illegal or unenforceable in any other jurisdiction or in any other case or circumstance or of rendering any other provision or provisions herein contained invalid, inoperative, illegal or unenforceable to the extent that such other provisions are not themselves actually in conflict with such constitution, statute or rule of public policy; and (b) any such invalid, inoperative, illegal or unenforceable provision shall be reformed and construed in any such jurisdiction or case so that such provision would be valid, operative and enforceable to the maximum extent permitted in such jurisdiction or case.

8. Headings. The headings contained herein are for convenience and reference only, and shall be given no effect in the interpretation of any term or condition of this Warranty.

9. Submitting a Warranty Claim. To request coverage under this Warranty you must submit a claim through Company's_website:
https://www.unitedplastic.com/contact/product-support/

10. Transferability. This Warranty is transferable and entitles the transferee to coverage for the remainder of the original warranty period.

11. Modification. This Warranty may be modified (a) as set forth on a binding sales order for the Product or (b) by a written agreement between Company and the Owner.

Exhibit A

Covered Product List

- Poly-Tanks®
- PolySide® Wetside Tanks
- Defender™ Skid Tanks
- Ellip-T™ Elliptical Tanks
- ARFF Tanks

Fire and Rescue Apparatus

Ten (10) Year Structural Integrity Apparatus Body

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The apparatus body shall be free from structural failures caused by defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years - or - 100,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies only to the body tubular support and mounting structures and other structural components of the body of the vehicle model, as identified in the Pierce specifications for the Fire and Rescue Apparatus.** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

AMDOR Inc. TERMS OF BUSINESS AND GENERAL INFORMATION

Warranty:

All AMDOR Inc. roll-up door products are warranted for a period of 10 years from the date of delivery (with the exception of wet paint adhesion - please see below). AMDOR Inc. liability covers the replacement or repair of any component that fails due to defects in material and / or workmanship during the coverage period. We accept no liability for claims made for damages to any part (or parts) of a vehicle and / or machine (of any type) or injury claims by a person or persons assumed or alleged to have been brought about by the use or misuse of any product supplied by AMDOR Inc. Warranty coverage does not extend to door attachments including (but not limited to) decals, emblems, stripes and adhesives.

In order to initiate the claims process please contact your authorized representative of AMDOR Inc. Warranty claims must be accompanied by a written description providing full and reasonable details as to the nature of the defect. Upon receipt of your claim arrangements will be made to inspect the defective product (if necessary). Justified warranty claims will be repaired, exchanged, or credited to the customer's account at AMDOR Inc.'s discretion. All warranty claims must be approved in writing by the Customer Service Manager for AMDOR Inc. There are no exceptions to this clause.

Limited warranty coverage includes the labor associated with the disassembly and assembly of products deemed to be defective by AMDOR Inc. Labor allowances are based on a set time schedule as determined by AMDOR Inc. The maximum allowable hourly labor rate is $ 50. All warranty labor claims must be approved in writing by an authorized representative of AMDOR Inc. prior to commencement of work. Allowances for removal and installation:

Curtain replacement:	3/4 hour
Balancer replacement:	1 hour
Door ajar switch	3/4 hour
Bottom Panel Assembly:	1/2 hour
Slat replacement:	3/4 hour
Door removal and replacement	1 1/2 hours

Items authorized for return must be accompanied by a Return Goods Authorization (RGA) number. We will accept collect shipments of items deemed to be defective provided that they are returned via the most economical carrier. Should items be

returned by means other than the most economical carrier the difference will be charged back to the sender.

AMDOR Inc. reserves the right to reject any claim when a product has been opened, interfered with or modified. Claims may also be rejected when damage to the product (or any sub-assembly) has been brought about by accident, misuse, abuse, vandalism, incorrect installation, temperature extremes, chemical exposure or any factor other than regular operating conditions.

Limited Wet Paint Match Adhesion Warranty

AMDOR Inc. warrants wet paint finishes applied by AMDOR utilizing our approved factory paint specification. All wet paint match colors must be approved in writing by an authorized OEM representative. AMDOR Inc. will provide a color spray out for this purpose. The time required for shipping and consideration of initial color spray outs will be considered over and above stated lead times. Warranty coverage will extend for a period of not less than 5 years from the date of delivery as determined by AMDOR Inc.'s Packing Slip. AMDOR reserves the right to determine whether individual units will be replaced and / or repaired by an AMDOR approved vendor. An allowance will be made for labor associated with the disassembly and assembly of individual units at the prescribed hourly rate of $ 50 per hour. Compensation for labor will not exceed the maximum time allowance permitted for door removal and replacement. Written approval including specified allowance for time must be obtained from AMDOR prior to initiating work. Warranty coverage will extend to the following visible paint system defects:

1./ Loss of mechanical adhesion as evidenced by peeling, cracking or blistering which exposes the substrate material.

2./ Corrosion of the substrate due to paint system failure.

3./ Fading which results in a substantial departure from the primary AMDOR approved body color.

Wet paint adhesion limited warranty coverage will be excluded when damages to the system are determined by AMDOR Inc. to be a result of the following:

1./ Damage caused through the use of attachments including (but not limited to) decals, labels, adhesives, non factory approved coatings.

2./ Loss of gloss, discoloration or damage due to improper maintenance (including but not limited to) mechanical wash systems, pressure washers, steam cleaners, non approved wash or polishing agents.

3./ Abuse, acts of nature, excessive heat / cold, chemical exposure, vandalism and / or accidents.

4./ Scratches, chips, abrasions, or dents from any source.

This document supercedes all previous written and / or verbal warranties provided by AMDOR Inc. and / or it's affiliates.

Waterous Seven-Year Limited Warranty

WATEROUS warrants, to the original Buyer only, that products manufactured by WATEROUS will be free from defects in material and workmanship under normal use and service for a period of seven (7) years from the date the product is first placed in service, or seven and one-half (7-1/2) years from the date of shipment by WATEROUS, whichever period shall be the first to expire; provided the Buyer notifies WATEROUS, in writing, of the defect in said product within the warranty period, and said product is found by WATEROUS to be nonconforming with the aforesaid warranty. When required in writing by WATEROUS, defective products must be promptly returned by Buyer to WATEROUS at WATEROUS' plant at South St. Paul, Minnesota, or at such other place as may be specified by WATEROUS, with transportation and other charges prepaid. A Returned Material Authorization (RMA) is required for all products and parts and may be requested by phone, fax, email, or mail. The aforesaid warranty excludes any responsibility or liability of WATEROUS for:

(a) damages or defects due to accident, abuse, misuse, abnormal operating conditions, negligence, accidental causes, use in non-firefighting applications, or improper maintenance, or attributable to written specifications or instructions furnished by Buyer;

(b) defects in products manufactured by others and furnished by WATEROUS hereunder, it being understood and agreed by the parties that the only warranty provided for such products shall be the warranty provided by the manufacturer thereof which, if assignable, WATEROUS will assign to Buyer, if requested by Buyer;

(c) any product or part, altered, modified, serviced or repaired other than by WATEROUS, without its prior written consent;

(d) the cost of dismantling, removing, transporting, storing, or insuring the defective product or part and the cost of reinstallation; and

(e) normal wear items (packing, strainers, filters, light bulbs, anodes, intake screens, mechanical seals, etc.).

ALL OTHER WARRANTIES ARE EXCLUDED, WHETHER EXPRESS OR IMPLIED BY OPERATION OF LAW OR OTHERWISE, INCLUDING ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT, WHETHER AS A RESULT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY, OR ANY OTHER CAUSE OF ACTION, SHALL WATEROUS BE LIABLE FOR ANY PUNITIVE, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, OR FOR PERSONAL INJURY OR PROPERTY DAMAGES.

The exclusive remedy of Buyer and the sole liability of WATEROUS, whether based on contract, warranty, tort or any other basis of recovery whatsoever, is expressly limited at the election of WATEROUS to:

(a) the replacement at the agreed point of delivery of any product or part, which upon inspection by WATEROUS or its duly authorized representative, is found not to conform to the limited warranty set forth above, or

(b) the repair of such product or part, or

(c) the refund or crediting to Buyer of the net sales price of the defective product or part.

BUYER'S REMEDIES CONTAINED HEREIN ARE EXCLUSIVE OF ANY OTHER REMEDY OTHERWISE AVAILABLE TO BUYER.

Waterous Company
125 Hardman Avenue South
South St. Paul, MN 55075 USA
www.waterousco.com

WATEROUS

F-2891 (04/15/20)

Fire and Rescue Apparatus

Ten (10) Year Material and Workmanship Stainless Steel Piping

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Stainless steel piping shall be free from structural failures caused by defects in material and workmanship, or perforation caused by corrosion.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years - or - 100,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**Pierce's obligation under this warranty is limited to repairing or replacing without charge, as Pierce may elect, the stainless steel piping or components which Pierce determines to have failed due to defective material and workmanship, or perforation caused by corrosion.** **This warranty does not cover the use of fluoroprotein (FP) type foam. The sodium chloride within FP foam can cause long-term damage to system components if not thoroughly flushed immediately after use.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

One (1) Year Material and Workmanship Foam System & Five (5) Year Material and Workmanship Control Head

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Limited warranty 1 year parts and labor for for the foam system and 5 years parts and labor for the control head.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**One (1) Year & Five (5) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty does not cover repair due to accidents, misuse, and excessive vibration, flying debris, storage damage (freezing), negligence or modification. This warranty is void if any modification or repairs are performed without authorization. This also voids any future warranty.** **This warranty does not cover cost of maintenance or repairs due to lack of required maintenance services as recommended. Performance of the required maintenance and use of proper fluids are the responsibility of the owner.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Ten (10) Year Pro-Rated Paint and Corrosion Custom Body

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Exterior surfaces of the body shall be free from blistering, peeling, corrosion or any other adhesion defect caused by defective manufacturing methods or paint material selection.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty is applicable to the vehicle in the following percentage costs of warranty repair, if any:** **Topcoat Durability & Appearance: Gloss, Color Retention & Cracking** **0-72 months 100%** **73-96 months 50%** **97-120 months 25%** **Integrity of Coating System: Adhesion, Blistering/Bubbling** **0-36 months 100%** **37-84 months 50%** **85-120 months 25%** **Corrosion: Dissimilar Metal and Crevice** **0-36 months 100%** **37-48 months 50%** **49-72 months 25%** **73-120 months 10%** **Corrosion Perforation** **0-120 months 100%** **This limited warranty applies only to exterior paint. Paint on the vehicle's interior is warranted only under the Pierce Basic One Year Limited Warranty.** **Items not covered by this warranty include:** **(a) Damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).** **(b) UV paint fade.** **(c) Any cab not manufactured by Pierce.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

One (1) Year Material and Workmanship
Graphics Fading and Deterioration

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Each graphic lamination shall be free from defects in material workmanship, fading, and deterioration.**
Warranty Begins:	**The date the apparatus is placed in service, or 60 days from the original buyer invoice date, whichever comes first.**
Warranty Period Ends After:	**One (1) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty does not cover damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

5 DEALER SUPPLIED PRODUCTS AND/OR SERVICES

Exhibit "D"

DEALER SUPPLIED EQUIPMENT and/or SERVICES

The following items and/or services will be provided by Golden State Fire Apparatus Inc. (GSFA) and are shown PER UNIT unless otherwise noted:

LICENSED MANUFACTURER

The State of California Vehicle Code, section 11701 requires "every manufacturer of a vehicle subject to registration shall make application to the Department of Motor Vehicles (DMV) for a license containing a general distinguishing number". The manufacturer has a current license at time of proposal and shall provide a copy upon request. Temporary licenses are not acceptable.

LICENSED DEALERSHIP

The State of California Vehicle Code, section 11701 requires a "dealer in vehicles of a type subject to registration, shall make application to the Department of Motor Vehicles (DMV) for a license containing a general distinguishing number". Golden State Fire Apparatus, Inc. has a current license at time of bid as outlined above and is available upon request. Temporary licenses are not acceptable.

LICENSED SALES REPRESENTATIVE

The State of California Vehicle Code, section 11800 requires that it shall be "unlawful for any person to function as a vehicle salesperson without having first procured a license issued by the Department of Motor Vehicles (DMV)". The representative has a current vehicle salespersons license at time of proposal and shall provide a copy upon request. Temporary licenses are not acceptable.

WEEKLY PROGRESS REPORTS

GSFA will provide weekly progress reports including photographs of the apparatus or the major components as they are being constructed. The reports will commence at the start of the manufacturing process and will continue through production by the manufacturer. The reports will show the progress of the apparatus through the course of each week. Special attention will be given to show the unique features and aspects of the apparatus as construction progresses.

VEHICLE REGISTRATION

The State of California Vehicle Code section 11739 requires that the "dealer of a new motor vehicle sale is responsible for applying for the title, securing vehicle registration, and obtaining license plates for the Customer" through the Department of Motor Vehicles (DMV). Golden State Fire Apparatus, Inc. is a factory-authorized dealer of the vehicle being sold and is authorized to register with the State of California as a new vehicle manufacturer.

GSFA will make all necessary applications and complete all transfer papers, including applying for California Exempt "E" license plates.

PRE-CONSTRUCTION, FACTORY TRIP

A pre-construction trip to the manufacturing facility will be provided for four (4) Customer representative(s). The intent of this trip is to review and finalize, in detail, the specifications prior to the start of production. The pre-construction trip will have a duration of four (4) days and three (3) nights and be scheduled at times mutually agreed upon between GSFA. and the Customer. Costs for airfare, lodging, meals, and ground transportation while at the manufacturer's location will be the responsibility of GSFA. Air travel will be from one of the following airports: Sacramento, San Francisco, or San Jose.

Costs such as Customer ground transportation in California, Customer airport parking, Customer luggage fees and Customer incidentals while traveling to the factory will be the responsibility of the Customer. Flight reservations are non-refundable and in the event of a cancellation after booking, the Customer will be responsible for all costs associated with this cancellation, which may include not only the original

ticket cost but also any change or cancellation fees imposed by the airline and/ or travel agency. Flight reservations are also non-transferable.

FINAL INSPECTION, FACTORY TRIP

A final inspection trip to the manufacturing facility will be provided for four (4) Customer representative(s). The intent of this trip is to ensure that the apparatus is built to specification and to detect any deficiencies that require correction. The final inspection trip will have a duration of four (4) days and three (3) nights and be scheduled at times mutually agreed upon between GSFA and the Customer. Costs for airfare, lodging, meals, and ground transportation while at the manufacturer's location will be the responsibility of GSFA. Air travel will be from one of the following airports: Sacramento, San Francisco, or San Jose.

Costs such as Customer ground transportation in California, Customer airport parking, Customer luggage fees and Customer incidentals while traveling to the factory will be the responsibility of the Customer. Flight reservations are non-refundable and in the event of a cancellation after booking, the Customer will be responsible for all costs associated with this cancellation, which may include not only the original ticket cost but also any change or cancellation fees imposed by the airline and/ or travel agency. Flight reservations are also non-transferable.

CONTINGENCY RESERVE FUND

A Contingency Reserve Fund amounting to $20,000 per unit is incorporated into the quotation to address potential change orders, unforeseen items, or necessary work that may arise during the contract. The utilization of this reserve fund is at the sole discretion of the Customer. It is essential to note that this reserve fund is not an estimate for the aforementioned contingencies, and the actual costs associated with change orders, unforeseen items, or required work may surpass the reserved amount depending on their nature.

Any unused portion of the Contingency Reserve Fund will be credited back on the final invoice. Alternatively, if not credited, the remaining funds will be promptly returned to the Customer in the form of a check following the completion of the final invoicing process. This approach guarantees financial transparency and effective management throughout the project.

DELIVERY TO AUTHORIZED SERVICE FACILITY

GSFA will, at their expense, deliver the apparatus (including any applicable equipment, spare parts, and supplies) to their Northern California facility in Sacramento for a dealer preparation inspection.

To ensure proper break in of all components while still under warranty, the apparatus shall be delivered under its own power - rail or truck freight shall not be acceptable.

PRE-DELIVERY SERVICE

After transportation from the factory and prior to delivery, the apparatus will receive a pre-delivery service to confirm proper operation and correction of any issues found as a result of said inspection. The Golden State Fire Apparatus, Inc. pre-delivery service consists of the following:

- Engine Compartment and Undercarriage – Check for any broken mounting brackets and inspect for correct capacities of the following (if applicable): engine oil, coolant, power steering fluid, washer reservoir fluid, transmission fluid, rear end fluid, pump transmission oil, and primer oil.

- Interior – Operate all doors, windows, and locks for proper adjustment. Check upholstery.

- Exterior – Repair reasonable paint scratches or chips. Tighten any loose hardware and inspect tires and wheels for proper pressure and lug torquing.

- Road Test – With the water tank (if applicable) full, the apparatus will be driven approximately twenty miles which allows the drive train components to get up to operating temperature. Road test will be on both city and highway roads. A DOT compliant brake test will be conducted to ensure the system is holding air. The brake condition and wheel seals will also be inspected.

- Electrical - Operate all lights, sirens, and other electrical accessories to verify operation.

- Pump - If applicable, vacuum test the pump to hold for 15 minutes. After vacuum test, operate the relief valve, transfer valve and check pump shift. Check water tank for leaks and inspect water level gauge for calibration. With discharge caps loose, rapid test all individual gauges and main gauges for calibration. Lubricate valve rods.

- Foam System – If applicable, tighten caps and connect foam lines. Test selector, valves, metering valve and operation of foam system (including flush).

- Fuel Tank - Fuel tank will be filled at the dealership location prior to final delivery.

- DEF Tank - DEF tank will be filled at the dealership location prior to final delivery.

- Wash - The apparatus will be thoroughly washed at the dealership location prior to final delivery.

FINAL DELIVERY (CUSTOMER LOCATION)

GSFA will, at their expense, deliver the Product (including any applicable equipment, spare parts, and supplies) to the Customer specified address once completed. Prior to delivery of the Product, Customer agrees to provide proof of liability and physical damage insurance to GSFA. GSFA will not release the Product to the Customer until such proof of insurance is provided.

It is the responsibility of the Customer to have any outstanding balance due, paid in full to GSFA, prior to or at the time that the Product is complete and ready to deliver. If payment is late or delivery is delayed pending payment, a daily finance charge of $150.00 and a daily storage fee of $50.00 may apply until such payment is received.

Due to insurance liability, the Product will not be delivered without full acceptance and full payment (or prior written agreement between the Customer and GSFA).

END OF EXHIBIT "D"

GOLDEN STATE
FIRE APPARATUS

PREPARED ESPECIALLY FOR:

CITY OF SALINAS

One (1) BME Fire Trucks, LLC.
Ford F550 “Sawtooth” Extreme Type 6 Engine

BME FIRE TRUCKS

HGACBuy
THE SMART PURCHASING SOLUTION

TABLE OF CONTENTS

1. Product Proposal
2. Standard Terms and Conditions (Exhibit A)
3. Product Specifications (Exhibit B)
    - Supporting Documents (If Applicable)
        - Electrical Analysis
        - Turning Radius Report
4. Product Warranties (Exhibit C)
5. Dealer Supplied Products and/or Services (Exhibit D)

1 PRODUCT PROPOSAL

OPTION A

100% PRE-PAYMENT

This will be the price of the Product(s) contingent upon the Customer paying the Grand Total Purchase Price to GSFA within thirty (30) calendar days of the Executed Date pursuant to the Payment Terms

IF YOU ELECT THIS OPTION, IT RESULTS IN A SAVINGS OF **($19,528.43) OFF** OF THE GRAND TOTAL OF OPTION B

Please note this discount is also available contingent upon a Third Party (Leasing Company) paying 100% of the Grand Total Purchase Price on behalf of the Customer to GSFA within thirty (30) calendar days of the Executed Date pursuant to the Payment Terms

PRODUCT PROPOSAL FOR:

City of Salinas

65 W. Alisal Street, Suite 210
Salinas, CA 93901

Sales Consultant

Dewayne Young
dewayne@goldenstatefire.com
Mobile: (209) 777-0650

SUBMITTED DATE	EXPIRATION DATE	GSFA PROPOSAL #	MANUFACTURER BID #	MANUFACTURER	CONSORTIUM
11/12/2025	12/26/2025	31112-25AME	10050-0002	BME Fire Trucks, LLC.	HGAC Contract FS12-23, Product Code Sawtooth

Golden State Fire Apparatus, Inc. ("**GSFA**") is pleased to provide this proposal for the fire apparatus(es) and equipment identified below (the "**Product**") to CITY OF SALINAS ("**Customer**") for consideration. This proposal (this "**Product Proposal**") includes the following exhibits attached hereto: the Standard Terms and Conditions attached as Exhibit A (the "**Terms and Conditions**"); the Product Specifications attached as Exhibit B (the "**Specifications**"); the Product Warranties attached as Exhibit C; and the Dealer Supplied Products and/or Services attached as Exhibit D (the "**Dealer Supplied Products/Services List**") (all of the foregoing, collectively, the "**Agreement**"). Through its signature below or other Acceptance (as defined on page 2), Customer acknowledges having received and read, and agrees to be bound by, the Agreement. The Agreement shall be effective as of the latest date appearing in the signature blocks below (the "**Executed Date**").

ITEM	PRODUCT DESCRIPTION	UNIT PRICE
A	One (1) BME Fire Trucks, LLC. Ford F550 "Sawtooth" Xtreme Type 6 Engine	415,350.00
B	***Discount for 100% Payment at Time of Order (the "Prepayment Discount")***	***(17,875.00)***
C	SUBTOTAL	397,475.00
D	9.25% State Sales Tax	36,766.44
E	California Tire Fee	10.50
F	GRAND TOTAL PURCHASE PRICE	434,251.94

PAYMENT TERMS – Customer shall pay the total purchase price set forth directly above (the "Grand Total Purchase Price") to GSFA within thirty (30) calendar days of the Executed Date. If payment of the Grand Total Purchase Price is late, a late fee as specified in section 6 of the Terms and Conditions may be applied, and the Prepayment Discount may be adjusted, and the Grand Total Purchase Price increased in accordance with section 2.c of the Terms and Conditions. Customer shall pay any balance due as a result of Change Orders as described in the Terms and Conditions.

MANUFACTURER – Customer acknowledges that GSFA is not an agent of the Product manufacturer identified above ("**Manufacturer**") and is not capable of binding Manufacturer. Within five (5) business days of the Executed Date, GSFA shall submit an order form to the Manufacturer for the Product. GSFA's further performance under the Agreement is contingent upon Manufacturer's acceptance of such order form at the price and on the terms GSFA believed to be available when submitting this Product Proposal to Customer. If Manufacturer rejects such order as submitted or fails to respond to GSFA within a reasonable amount of time, GSFA shall notify Customer in writing, and unless GSFA and Customer otherwise agree in writing, the Agreement shall then terminate and have no further force or effect.

PRODUCT COMPLETION – The Product shall be ready for final inspection by Customer at the manufacturing facility within approximately **36 MONTHS** after the Executed Date. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PREDELIVERY SERVICE – If applicable, after transportation from the manufacturing facility and prior to final delivery or pick up, the Product shall receive those additional Products and/or services identified on the Dealer Supplied Products/Services List. It is estimated that such a service will add approximately **0.5 to 1 MONTH(S)** to the above Product completion estimate. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PROPOSAL EXPIRATION – This Product Proposal supersedes any previous proposal(s) presented to Customer by GSFA and its employees and may be accepted by Customer on or before the Expiration Date identified above. Unless accepted by the Expiration Date, GSFA reserves the right to withdraw this Product Proposal or to alter its terms (including by providing updated Product pricing) prior to an order being accepted.

PURCHASE ORDER – Any PO shall be made out to: *Golden State Fire Apparatus, Inc. – 7400 Reese Road – Sacramento, CA 95828.*

ACCEPTANCE – ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN GSFA AND CUSTOMER. "**ACCEPTANCE**" MEANS THAT THE CUSTOMER DELIVERS TO GSFA: (A) A SIGNED COPY OF THIS PRODUCT PROPOSAL, OR (B) A SIGNED COPY OF A PURCHASE ORDER INCORPORATING THE AGREEMENT IN ITS ENTIRETY. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED AND OF NO EFFECT UNLESS APPROVED IN WRITING SIGNED BY GSFA.

COUNTERPARTS - This Product Proposal may be executed in multiple counterparts, each of which shall be deemed an original (including copies sent to a party by electronic transmission) as against the party signing such counterpart, but which together shall constitute one and the same instrument. A signed copy of this Product Proposal delivered by facsimile, email or other means of electronic transmission will be deemed to have the same legal effect as delivery of an original signed copy of this Product Proposal. If this Product Proposal is returned to GSFA with the signature of Customer's authorized representative but without an attestation or co-signers signature, then absent Customer's written notice to the contrary, GSFA shall be entitled to rely on such single signature as sufficient evidence of the signatory's authority to execute the Agreement and bind Customer thereby.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and GSFA have each caused this Product Proposal dated 11/12/2025, GSFA Proposal Number 31112-25AME to be executed by their duly authorized representatives effective as of the Executed Date.

ACCEPTED AND AGREED TO BY CUSTOMER	ACCEPTED AND AGREED TO BY GSFA
_____	_____
Signature of Authorized Customer Representative	Signature of Authorized GSFA Representative
_____	_____
Print Name	Print Name
_____	_____
Title	Title
_____	_____
Date	Date

OPTION B

PAYMENT AT TIME OF DELIVERY OR PICKUP

This will be the price of the Product(s) contingent upon the Customer paying the Grand Total Purchase Price to GSFA at time of delivery or pickup pursuant to the Payment Terms

PRODUCT PROPOSAL FOR:

City of Salinas

65 W. Alisal Street, Suite 210
Salinas, CA 93901

Sales Consultant

Dewayne Young
dewayne@goldenstatefire.com
Mobile: (209) 777-0650

SUBMITTED DATE	EXPIRATION DATE	GSFA PROPOSAL #	MANUFACTURER BID #	MANUFACTURER	CONSORTIUM
11/12/2025	12/26/2025	31112-25BME	10050-0002	BME Fire Trucks, LLC.	HGAC Contract FS12-23, Product Code Sawtooth

Golden State Fire Apparatus, Inc. ("**GSFA**") is pleased to provide this proposal for the fire apparatus(es) and equipment identified below (the "**Product**") to CITY OF SALINAS ("**Customer**") for consideration. This proposal (this "**Product Proposal**") includes the following exhibits attached hereto: the Standard Terms and Conditions attached as Exhibit A (the "**Terms and Conditions**"); the Product Specifications attached as Exhibit B (the "**Specifications**"); the Product Warranties attached as Exhibit C; and the Dealer Supplied Products and/or Services attached as Exhibit D (the "**Dealer Supplied Products/Services List**") (all of the foregoing, collectively, the "**Agreement**"). Through its signature below or other Acceptance (as defined on page 2), Customer acknowledges having received and read, and agrees to be bound by, the Agreement. The Agreement shall be effective as of the latest date appearing in the signature blocks below (the "**Executed Date**").

ITEM	PRODUCT DESCRIPTION	UNIT PRICE
A	One (1) BME Fire Trucks, LLC. Ford F550 "Sawtooth" Xtreme Type 6 Engine	415,350.00
B	9.25% State Sales Tax	38,419.87
C	California Tire Fee	10.50
D	GRAND TOTAL PURCHASE PRICE	453,780.37

PAYMENT TERMS – Customer shall pay the total purchase price set forth directly above (the "**Grand Total Purchase Price**") to GSFA no later than the time of GSFA's delivery of the applicable Product to Customer's address listed above (or Customer's pick up of such Product at GSFA's facilities, if approved by GSFA). GSFA shall have no obligation to deliver, or permit pick up of the Product if the Customer does not have full payment ready when the Product is complete and ready to deliver or pick up, as applicable. Customer shall pay any balance due as a result of Change Orders as described in the Terms and Conditions.

MANUFACTURER – Customer acknowledges that GSFA is not an agent of the Product manufacturer identified above ("**Manufacturer**") and is not capable of binding Manufacturer. Within five (5) business days of the Executed Date, GSFA shall submit an order form to the Manufacturer for the Product. GSFA's further performance under the Agreement is contingent upon Manufacturer's acceptance of such order form at the price and on the terms GSFA believed to be available when submitting this Product Proposal to Customer. If Manufacturer rejects such order as submitted or fails to respond to GSFA within a reasonable amount of time, GSFA shall notify Customer in writing, and unless GSFA and Customer otherwise agree in writing, the Agreement shall then terminate and have no further force or effect.

PRODUCT COMPLETION – The Product shall be ready for final inspection by Customer at the manufacturing facility within approximately **36 MONTHS** after the Executed Date. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PREDELIVERY SERVICE – If applicable, after transportation from the manufacturing facility and prior to final delivery or pick up, the Product shall receive those additional Products and/or services identified on the Dealer Supplied Products/Services List. It is estimated that such a service will add approximately **0.5 to 1 MONTH(S)** to the above Product completion estimate. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PROPOSAL EXPIRATION – This Product Proposal supersedes any previous proposal(s) presented to Customer by GSFA and its employees and may be accepted by Customer on or before the Expiration Date identified above. Unless accepted by the Expiration Date, GSFA reserves the right to withdraw this Product Proposal or to alter its terms (including by providing updated Product pricing) prior to an order being accepted.

PURCHASE ORDER – Any PO shall be made out to: *Golden State Fire Apparatus, Inc. – 7400 Reese Road – Sacramento, CA 95828.*

ACCEPTANCE – ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN GSFA AND CUSTOMER. "**ACCEPTANCE**" MEANS THAT THE CUSTOMER DELIVERS TO GSFA: (A) A SIGNED COPY OF THIS PRODUCT PROPOSAL, OR (B) A SIGNED COPY OF A PURCHASE ORDER INCORPORATING THE AGREEMENT IN ITS ENTIRETY. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED AND OF NO EFFECT UNLESS APPROVED IN WRITING SIGNED BY GSFA.

COUNTERPARTS - This Product Proposal may be executed in multiple counterparts, each of which shall be deemed an original (including copies sent to a party by electronic transmission) as against the party signing such counterpart, but which together shall constitute one and the same instrument. A signed copy of this Product Proposal delivered by facsimile, email or other means of electronic transmission will be deemed to have the same legal effect as delivery of an original signed copy of this Product Proposal. If this Product Proposal is returned to GSFA with the signature of Customer's authorized representative but without an attestation or co-signers signature, then absent Customer's written notice to the contrary, GSFA shall be entitled to rely on such single signature as sufficient evidence of the signatory's authority to execute the Agreement and bind Customer thereby.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and GSFA have each caused this Product Proposal dated 11/12/2025, GSFA Proposal Number 31112-25BME to be executed by their duly authorized representatives effective as of the Executed Date.

ACCEPTED AND AGREED TO BY CUSTOMER	ACCEPTED AND AGREED TO BY GSFA
_____	_____
Signature of Authorized Customer Representative	Signature of Authorized GSFA Representative
_____	_____
Print Name	Print Name
_____	_____
Title	Title
_____	_____
Date	Date

2 STANDARD TERMS AND CONDITIONS

Exhibit "A"

STANDARD TERMS AND CONDITIONS

1. Definitions.

a. "**Agreement**" has the meaning given in the Product Proposal.
b. "**Customer**" means the customer identified in the Product Proposal.
c. "**Dealer Preparation**," if applicable, means additional product(s) and/or services added or provided by GSFA after Manufacturer's completion of the Product and transportation to GSFA's premises prior to delivery to Customer, in accordance with the Dealer Supplied Products/Services List and/or a valid Change Order(s).
d. "**Dealer Supplied Products/Services List**" means the Dealer Supplied Products and/or Services List attached to the Product Proposal as Exhibit D, which reflects all Dealer Preparation under the Agreement absent a valid Change Order(s).
e. "**Grand Total Purchase Price**" means the total purchase price for the Product identified in the Product Proposal (subject to any adjustments required or permitted by these Terms and Conditions, including by the execution of a valid Change Order(s)).
f. "**GSFA**" means Golden State Fire Apparatus, Inc., a California corporation.
g. "**Manufacturer**" means the person or persons, company, firm, corporation, partnership, or other organization identified in the Product Proposal as responsible for manufacturing the Product.
h. "**Party**" or "**Parties**" means GSFA and/or Customer, as applicable.
i. "**Prepayment Discount**" means a discount to the purchase price for the Product granted to Customer in connection with Customer's advance payment of the Grand Total Purchase Price (or portion thereof, as specified in the Product Proposal), if applicable.
j. "**Product**" means the fire apparatus(es) and any associated equipment listed in the Product Proposal and further described in the Specifications.
k. "**Product Proposal**" means the GSFA proposal executed by Customer to which these Terms and Conditions are attached.
l. "**Product Warranties**" means the Manufacturer warranties for the Product attached to the Product Proposal as Exhibit C.
m. "**Specifications**" means the specifications for the Product attached to the Product Proposal as Exhibit B.
n. "**Terms and Conditions**" means these Standard Terms and Conditions, which are attached to the Product Proposal as Exhibit A.

2. Purchase and Payment.

a. Purchase. Customer agrees to purchase the Product at the Grand Total Purchase Price (as such amount may be adjusted in accordance with these Terms and Conditions), pursuant to the payment terms set forth in the Product Proposal. The Grand Total Purchase Price is payable in U.S. dollars.

b. Contingency Reserve Fund. The Grand Total Purchase Price may include an amount to be set aside for the purpose of funding any future costs or financial obligations incurred by Customer under the Product Proposal or any valid Change Order(s) (the "**Contingency Reserve Fund**"). If applicable, the amount of any required Contingency Reserve Fund will be set forth in either the Product Proposal or Exhibit D. The Contingency Reserve Fund may be withdrawn against by Customer or GSFA for the purpose of satisfying Customer's payment obligations under the initial Product Proposal or any valid Change Order(s) (including, without limitation, a Change Order submitted by GSFA pursuant to Section 8.b). If a Contingency Reserve Fund is required under the Agreement, the amount of such fund is not intended as an estimate of the actual additional costs of contingencies, Change Orders, unforeseen items or other required work that may be incurred under the Agreement after submission of the Product Proposal to Customer, which amounts Customer acknowledges may exceed the Contingency Reserve Fund amount. The balance of any Contingency Reserve Fund will be credited against Customer's payment obligations, or otherwise returned to Customer within thirty (30) calendar days of delivery of all Products under the Agreement (provided that Customer has paid all amounts owed under the Agreement as of such date).

c. Prepayment Discount. If GSFA has granted Customer a Prepayment Discount, Customer must provide each associated prepayment (each, a "**Prepayment**") within the time frame specified in the Product Proposal in order to receive such discount. Customer's failure to timely make any Prepayment may result in: (i) GSFA's termination of the Agreement; and/or (ii) Customer's loss of the Prepayment Discount for the portion of the Grand Total Purchase Price represented by such outstanding Prepayment and the application of a late fee as set forth in Section 6, in each case in GSFA's sole discretion.

d. State Sales Tax. Customer shall be responsible for the cost of state sales tax associated with, or attributable to, the Product. The taxes stated in the Product Proposal are subject to adjustment for the applicable state sales tax rate in effect at the time of delivery. Therefore, the sales tax set forth on the Product Proposal is only an estimate of such taxes and will be increased or decreased at the time of delivery if a change in the applicable sales tax rate has occurred, in which case Customer shall pay GSFA (or be refunded by GSFA) the difference in the applicable sales tax.

3. Product Completion Date. Within thirty (30) calendar days of the date on which the last required signatory executes the Product Proposal (such date, the "**Executed Date**"), GSFA shall submit to Customer a tentative Product completion date based on the then-estimated time to complete the manufacturing of the Product(s) and for the Product(s) to be ready for inspection and final approval by Customer at the manufacturing facility (which may differ from the Product completion estimate contained in the Product Proposal). Due to global supply chain constraints, any Product completion date contained herein, or in the Product Proposal, or otherwise provided to Customer, is a good faith estimate only as of the date provided to Customer, and merely an approximation based on current information available to GSFA and Manufacturer. Customer shall not be entitled to rely on any such estimate, and GSFA shall have no liability to Customer for a failure by GSFA or Manufacturer to meet any such estimate. All Product completion estimates are subject to modification and, if applicable, GSFA will provide updates to such estimates to Customer when available.

4. Stock / Demo Units. Notwithstanding any other provision contained in the Agreement (including Section 12 hereof concerning warranties), any Products constituting stock/demo unit(s) are sold to Customer on an as-is, first-come and first-served basis and GSFA makes no further representation or warranty to any customer with respect to such unit(s). Regardless of the terms of the Product Proposal, GSFA shall only be obligated to sell such stock/demo unit(s) to the first customer to enter into a purchase agreement with GSFA identifying such unit(s), and after the execution by GSFA of such agreement any subsequent purchase agreement (including the Agreement, as applicable) shall have no further force or effect with respect to such unit(s).

5. Multiple Unit Purchase. If the Grand Total Purchase Price includes pricing for multiple Products, the Product price stated in the Product Proposal shall only be valid if the quantity of Products being proposed are purchased at the same time, pursuant to the same Agreement. GSFA shall have no obligation to offer the same price for any Product if purchased by Customer pursuant to a later purchase agreement.

6. Late Fee; Storage Fee. A late fee equal to 0.033% of the outstanding portion of the Grand Total Purchase Price will be charged per calendar day for overdue payments beginning ten (10) calendar days after the payment is due and continuing for the first thirty (30) calendar days thereafter. After such thirty (30) calendar day period, the late fee shall increase to 0.044% per calendar day until payment of the outstanding portion of the Grand Total Purchase Price is received; provided that if Customer is a public agency, the foregoing late fees shall not exceed the statutory limit set forth in Section 926.10 of the California Government Code. If Customer is unable to satisfy the delivery requirements hereunder or is unwilling to take delivery of the Product, then GSFA shall be entitled to a storage charge running from the earlier of: (i) the date of delivery agreed to between GSFA and Customer (provided GSFA is willing and able to deliver the Product on such date), or (ii) twenty-one (21) calendar days after GSFA notifies Customer that the Product is available for delivery. The storage charge is equal to: (i) $175.00 per calendar day per apparatus stored, or (ii) the actual charges incurred by GSFA with a third party for storage of the Product, whichever is greater. Such storage charge shall continue until the actual time of delivery and Customer's possession of the Product, and any such storage by GSFA or such third party shall be at the sole risk of Customer.

7. Delivery; Inspection and Acceptance.

a. Delivery. Subject to Section 5 hereof, the Product is scheduled to be delivered to the location and within the time period specified in the Product Proposal. Such delivery date is an estimate, and GSFA is, notwithstanding this Section 7.a, not bound to such date unless it otherwise agrees in a separate writing to complete delivery by a date certain. For the avoidance of doubt, GSFA is not responsible for delivery delays caused by or because of actions, omissions or conduct of Customer, the Manufacturer, or their respective employees, affiliates, suppliers, contractors, and carriers. Risk of loss for the Product shall pass to Customer at the point and time of delivery (which shall include an attempted delivery by GSFA which cannot be completed due to any act or omission of Customer). However, title to the Product shall only pass to Customer upon delivery if Customer has then fully paid GSFA all amounts due hereunder (including additional amounts due under any valid Change Order). Absent GSFA's separate written agreement, which it may or may not provide in its sole and absolute discretion, delivery of the Product will not occur before Customer has fully paid all amounts due under the Agreement and provided proof of insurance reasonably satisfactory to GSFA. If GSFA permits Customer to take possession of the Product prior to such payment, Customer may not mount equipment, conduct training, or place the Product into service until all amounts due under the Agreement have been paid. If Customer has ordered multiple Products, GSFA reserves the right to deliver such Products in installments and to separately invoice Customer for such Products.

b. Inspection and Acceptance. Upon delivery, Customer shall have ten (10) calendar days within which to inspect the Product for substantial conformance to the Specifications, and in the event of substantial non-conformance to the Specifications to furnish GSFA with written notice sufficient to permit GSFA to evaluate such non-conformance ("**Notice of Nonconformance to Specifications**"). Contingent upon part availability and Customer's cooperation, any Product not in substantial conformance to material Specifications shall be remedied by GSFA (by repair or replacement, at GSFA's election) within thirty (30) calendar days from GSFA's receipt of the Notice of Nonconformance to Specifications. In the event GSFA does not receive a Notice of Nonconformance to Specifications within ten (10) calendar days of delivery, the Product will be deemed to be in conformance with Specifications and accepted by Customer.

8. Changes to Agreement Terms.

a. Change Orders. The Customer may request that GSFA incorporate a change to the Product or the Specifications for the Product, or GSFA may submit changes to the Agreement required or permitted to be made by GSFA (pursuant to Section 8.b or otherwise), by delivering a written Change Order to the other party hereto, which shall include a description of the proposed change sufficient to permit the receiving party to evaluate such change (either, a "**Change Order**"). For any Change Order submitted by Customer, GSFA will provide Customer a written response (a "**Response**") stating (i) whether GSFA will accommodate such Change Order (which GSFA may decide in its sole and absolute discretion); and (ii) the terms of the modification to the order, including any increase or decrease in the Grand Total Purchase Price resulting from such Change Order, a date on which any increase in the Grand Total Purchase Price must be paid, and an estimate of any effect on production scheduling or delivery resulting from such Change Order. Customer shall have seven (7) calendar days after receipt of the Response to notify GSFA as to whether Customer desires to make the changes GSFA has approved in the Response. In the event Customer countersigns GSFA's Response, Customer shall pay the increase (or be refunded the decrease) in the Grand Total Purchase Price by the date specified in the Response. GSFA may also send Customer a Change Order to account for any changes to the Agreement required or permitted to be made by GSFA (including those changes required pursuant to Section 8.b hereof), and such Change Order shall be effective upon delivery to Customer unless Customer elects to terminate the applicable Product order under the Agreement in accordance with Section 9.

b. Additional Changes.

i. Component Price Volatility; Increases Imposed by Manufacturer. GSFA shall not be responsible for (i) any unforeseen price increase or surcharge enacted by suppliers of major components of the Product (including but not limited to commercial chassis, engine, transmission, and fire pump); or (ii) price increases imposed on GSFA by Manufacturer pursuant to Manufacturer's terms and conditions for sale of the Product (a "**Manufacturer**

Price Increase"), after Customer becomes bound by the Agreement. Customer shall be responsible for all amounts arising from any price increases for major components of the Product (including all associated taxes and fees thereon) or any Manufacturer Price Increases occurring after the execution of the Agreement which increase the cost of the Product to GSFA, and such amounts will be documented on a Change Order adjusting the Grand Total Purchase Price accordingly. Customer shall pay any such price increase prior to Product delivery. A Manufacturer Price Increase may include, but shall not be limited to, an increase in Product price resulting from an increase in the Producer Price Index of Components for Manufacturing (see www.bls.gov Series ID: WPUID6112) in excess of a compounded annual growth rate of five percent (5%), as measured between the month Manufacturer accepts the applicable Product order and the month that is fourteen (14) months prior to the then-current estimated Product completion date (the foregoing, a "**PPI-Based Price Increase**"). If, upon Customer's receipt of a Change Order reflecting a PPI-Based Price Increase, Customer elects to terminate the applicable Product order in accordance with Section 8.b.iii rather than pay such increase, then in lieu of the cancellation fees described in Section 9.a hereof GSFA shall be entitled to recover and Customer shall pay GSFA's actual non-reimbursable costs incurred in connection with the Product order through the date of Customer's termination of such Product order.

ii. New Legal Standards. In the event the Product design, materials or specifications require an alteration arising from new regulations issued by any governmental entity or trade association, including, but not limited to, the NFPA, DOT, and EPA, and such alteration increases the cost of the Product to GSFA, Customer shall be responsible for changes to the Grand Total Purchase Price arising from such alteration. GSFA shall promptly notify Customer when it becomes aware of any potential or required change in regulations occurring prior to delivery that would impact the Product purchased.

iii. Change Orders. Customer shall execute any Change Order submitted by GSFA documenting any of the changes required or permitted by Sections 8.b.i and 8.b.ii above (which shall, to the extent practicable, itemize any increases in the Grant Total Purchase Price and specify a commercially reasonable date by which Customer must pay such increase), unless Customer instead elects to terminate the applicable Product order under the Agreement within fifteen (15) calendar days of Customer's receipt of such Change Order and in accordance with Section 9. Absent such a termination, failure or refusal to execute a Change Order does not alter Customer's obligations under this Section 8.b.

c. Changes in Commercial Specifications. Specifications for all components of the Product manufactured by companies other than the Manufacturer are subject to change without notice. Specifications for such components will be as available at the time of manufacture of the Product. GSFA shall not be liable for any deviations in such specifications arising from a substitution of components or changes in the design of any component by their original manufacturer.

9. Termination.

a. By Customer. Customer may terminate a Product order identified in the Product Proposal or a Change Order by providing written notice to GSFA in accordance with Section 16 hereof. If Customer elects to terminate a Product order, Customer shall pay GSFA a cancellation fee as follows: (a) after the Product order is accepted and entered by GSFA, 10% of the portion of the Grand Total Purchase Price applicable to such Product (including all associated taxes, fees and costs) (such amount, the "**Product Purchase Price**"); (b) after completion of the pre-construction phase of the order process, 20% of the Product Purchase Price; and (c) after the requisition of any materials or commencement of any manufacturing or assembly of the Product by either GSFA or Manufacturer but before substantial completion of such Product, 50% of the Product Purchase Price. Customer shall not be permitted to terminate a Product order after substantial completion of manufacturing and assembly of such Product (excluding any Dealer Preparation or other pre-delivery services or untypical Product customization, if applicable). Notwithstanding the foregoing, if the applicable tier of cancellation fee is not sufficient to cover all actual costs and fees incurred by GSFA with Manufacturer in connection with Customer's termination of the Product order ("**Manufacturer Termination Fees**"), then in addition to such cancellation fee Customer shall pay the balance of all Manufacturer Termination Fees. If Customer received a Prepayment Discount, such discount shall not be considered for the purpose of calculating the above cancellation fee. The tier of cancellation fee applicable to any cancellation,

as well as the determination of whether a Product has reached substantial completion, shall be in the sole and absolute discretion of GSFA. Customer may request a fee waiver, and GSFA, in its sole discretion, may agree to waive and/or adjust such fee. GSFA will return the balance of the Grand Total Purchase Price or Product Purchase Price, as applicable, within thirty (30) calendar days of the effective date of the cancellation of the Product order or termination of the Agreement.

Customer may terminate the Agreement for an Event of Default by GSFA after providing GSFA with written notice in accordance with Section 16 (which notice shall describe with reasonably particularity the Event of Default justifying such termination) if such Event of Default remains uncured (if capable of cure) thirty (30) days following GSFA's receipt of such notice; provided, however, that the foregoing cure period shall continue if and for so long as GSFA has commenced and is continuing to undertake commercially reasonable efforts to cure such Event of Default as promptly as reasonably practicable.

b. By GSFA. GSFA may terminate the Agreement for an Event of Default by Customer after providing Customer with written notice in accordance with Section 16 (which notice shall describe with reasonably particularity the Event of Default justifying such termination) if such Event of Default remains uncured (if capable of cure) thirty (30) days following Customer's receipt of such notice; provided, however, that the foregoing cure period shall continue if and for so long as Customer has commenced and is continuing to undertake commercially reasonable efforts to cure such Event of Default as promptly as reasonably practicable. Notwithstanding the foregoing, GSFA may terminate the Agreement effective immediately upon written notice to Customer for Customer's failure to pay any amount owed under the Agreement when due.

Notwithstanding any other provision of this Agreement, if Customer terminates a Product order in accordance with Section 9.a above, GSFA may elect to instead terminate the Agreement upon notice to Customer in accordance with Section 16 hereof. If GSFA terminates the Agreement in accordance with this Section 9.b, Customer shall pay the applicable tier of cancellation fee for all Products pursuant to Section 9.a above as if Customer had elected to terminate each applicable Product order.

c. Based on Discontinuation or Cancellation by Manufacturer. In the event that Manufacturer cancels a Product order (provided that such cancellation is not the result of an act by Customer in violation of the Agreement) or discontinues the manufacture of a Product prior to its completion and delivery: (i) if such Product is the only Product contemplated under the Agreement, then the Agreement shall terminate; or (ii) if additional Products are contemplated under the Agreement, then only the Product order for the applicable cancelled or discontinued Product shall be terminated. Such Agreement termination or Product termination, as applicable, shall be effective upon GSFA's written notice to Customer of such cancellation or discontinuance in accordance with Section 16 hereof. GSFA's only obligation to Customer in such event shall be the return of any Prepayment paid by Customer for the cancelled or discontinued Product. For the avoidance of doubt, the cancellation fees contemplated in Section 9.a hereof shall not apply in the event of a termination pursuant to this Section 9.c.

10. Customer's Obligations. Customer shall provide its timely and best efforts to cooperate with GSFA and Manufacturer during the Product manufacturing and Dealer Preparation process. Reasonable and timely cooperation includes, without limitation, Customer's providing timely information in response to any requests from Manufacturer or GSFA and the participation of Customer's authorized representatives in traveling to Manufacturer's facility for inspections and approval of the Product, including a final approval before the Product leaves Manufacturer's facility.

11. Representations and Warranties. Customer hereby represents and warrants to GSFA as of the Executed Date that the execution of the Agreement and the purchase of the Product(s) and performance of the other obligations of Customer under the Agreement have been approved by Customer in accordance with applicable general laws and, as applicable, Customer's charter, ordinances, purchasing policies, and other governing documents, and executed by the appropriate Customer employees, officials, and/or representatives, and funding for Customer's performance of its obligations under the Agreement has been duly budgeted and appropriated by Customer.

12. Standard Warranty. All applicable Manufacturer warranties are contained in the Product Warranties. Any additional warranties must be expressly approved in a writing signed by GSFA, and Customer acknowledges and agrees that Manufacturer will not be liable for any such additional warranties.

a. Disclaimer. OTHER THAN AS EXPRESSLY SET FORTH IN THE AGREEMENT, GSFA, ITS AFFILIATES, AND THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS, OR REPRESENTATIVES, DO NOT MAKE ANY EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO THE PRODUCT (WHETHER RELATING TO THE CONDITION OR QUALITY OF THE PRODUCT, OR OTHERWISE) PROVIDED HEREUNDER OR OTHERWISE REGARDING THE AGREEMENT (INCLUDING, WITHOUT LIMITATION, WITH RESPECT TO ANY APPLICABLE DEALER PREPARATION), WHETHER ORAL OR WRITTEN, EXPRESS, IMPLIED OR STATUTORY. WITHOUT LIMITING THE FOREGOING, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, THE IMPLIED WARRANTY AGAINST INFRINGEMENT, THE IMPLIED WARRANTY OR CONDITION OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY IMPLIED WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE ARE EXPRESSLY EXCLUDED AND DISCLAIMED BY GSFA. STATEMENTS MADE BY SALES CONSULTANTS OR IN PROMOTIONAL MATERIALS DO NOT CONSTITUTE WARRANTIES.

b. Exclusions of Incidental and Consequential Damages. In no event shall GSFA be liable for special, consequential, incidental, indirect or punitive damages incurred by Customer in connection with any matter arising out of or relating to the Agreement, or the breach thereof, even if GSFA has been advised of the possibility of such damages, and regardless of whether such damages arise out of breach of warranty, the Agreement, indemnity, whether resulting from non-delivery or from GSFA's own negligence, or otherwise, except and solely to the extent such damages arise from the gross negligence or willful misconduct of GSFA.

13. Default. The occurrence of one or more of the following events (each, an "**Event of Default**") shall constitute a default under the Agreement: (a) Customer's failure to pay any amounts due or to perform any of its obligations under the Agreement; (b) GSFA's failure to perform any of its obligations under the Agreement; (c) either Party becoming insolvent or becoming subject to bankruptcy or insolvency proceedings; (d) any representation made by either Party under the Agreement which is false in any material respect; (e) any action by Customer to dissolve, merge, consolidate or transfer a substantial portion of its property to another entity during the term of the Agreement; (f) any other material breach of the terms of the Agreement by a Party; or (g) a default or breach by Customer under any other agreement with GSFA or its affiliates.

14. Indemnification of GSFA. Customer shall indemnify, defend, and hold harmless GSFA, its agents, servants, successors and assigns from and against all losses, damages, injuries, claims, demands and expenses, including attorneys' fees and other legal expenses, of whatever nature ("**Damages**"), to the extent such Damages arise out of or in connection with: (i) Customer's breach of the Agreement, or (ii) Customer's use, storage, or operation of the Product following delivery, regardless of where, how, and by whom operated (excluding any negligent operation by GSFA). The indemnification and assumptions of liability and obligation herein provided shall continue in full force and effect notwithstanding the termination of the Agreement, whether by expiration of time, by operation of law or otherwise. This provision is not intended to and shall not constitute the exclusive remedy of the Parties under the Agreement; the Parties may seek indemnity from one another under other legal principles, whether based in equity or law, so long as they do not nullify or cancel the effects of this paragraph.

15. Force Majeure. GSFA shall not be responsible nor deemed to be in default of any provision of the Agreement on account of delays in performance due to causes which are beyond GSFA's or Manufacturer's control and which make GSFA's performance impracticable, including but not limited to wars, insurrections, strikes or labor unrest, riots, fires, storms, floods, other acts of nature, explosions, earthquakes, accidents, any act of federal, state or local government, failure or delays in transportation, inability to obtain necessary labor, supplies or manufacturing facilities, supply chain issues, allocation regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorism, failure of transportation, disease, pandemics or epidemics, quarantine restrictions, failure of vendors (due to causes similar to those within the scope of this clause) to perform their agreements or labor troubles causing cessation, slowdown, or interruption of work.

16. Notice. Any notices, requests, consents, claims, demands, waivers and other communications required or permitted to be given hereunder must be given in writing at the address of each Party set forth below, or to such other address as either Party may substitute by written notice to the other in accordance with this Section 16, by one of the following methods: hand delivery; registered, express, or certified mail, return receipt requested, postage prepaid; or nationally recognized private express courier. All such communications will be deemed to have been given: (i) when delivered by hand (with written confirmation of receipt); (ii) on the third (3rd) calendar day after the date mailed, by registered, express or certified mail; or (iii) when delivered by the addressee if sent by a nationally recognized private express courier.

GSFA:	CUSTOMER:
Golden State Fire Apparatus Inc. 7400 Reese Road Sacramento, CA 95828	To the address listed in the Product Proposal

17. Contradictions. In the event of a conflict between the Agreement and any Change Order, or between Change Orders, the terms of the latest executed Change Order shall control.

18. Manufacturer's Statement of Origin. It is agreed that the manufacturer's statement of origin ("**MSO**") for the Product covered by the Agreement, if applicable, shall be retained and remain in the possession of GSFA per California Department of Vehicles (DMV) directives. Notwithstanding the foregoing, GSFA shall provide Customer with the original MSO if the Customer is self-registering, and Customer shall comply with all good-faith Process of Duty and other DMV requirements applicable to the Product and retain its own MSO.

19. Assignment. The relationship of the Parties established under the Agreement is that of independent contractors and neither Party is a partner, employee, agent, or joint venturer of or with the other. Neither Party may assign its rights and obligations under the Agreement unless it has obtained the prior written approval of the other Party.

20. Governing Law; Jurisdiction; Disputes. Without regard to any conflict of laws provisions, the Agreement is to be governed by and under the laws of the state of California. Prior to taking any legal action that may and/or can arise out of the Agreement, the Parties shall first attempt mediation with an agreed upon mediator. If the Parties cannot agree upon a mediator within thirty (30) calendar days of the submission of written notice of a dispute in accordance with Section 16 hereof, if any disputed matter remain unresolved within thirty (30) calendar days of the commencement of discussions, or if any party refuses to meet, then either party may submit any remaining disputes concerning and/or claim regarding the Agreement and/or the terms and conditions herein to the Superior Court, County of Sacramento (and the parties expressly consent to exclusive personal jurisdiction and venue before such court).

21. Entire Agreement; Amendments. The Agreement, including the Product Proposal, its exhibits and all valid Change Orders, is the exclusive agreement between the Parties regarding the subject matter contained herein and therein. No change in, modification of, or revision of the Agreement shall be valid unless in writing and signed by duly authorized representatives of both Parties with authority to sign such amendments to the Agreement.

END OF STANDARD TERMS AND CONDITIONS

3 PRODUCT SPECIFICATIONS

Exhibit “B”

FIRE TRUCKS

City of Salinas Fire Department

COMMERCIAL
CHASSIS TYPE 6
EXTREME
"SAWTOOTH"

LOW VOLTAGE TEST REQUIRMENTS

The fire apparatus low voltage electrical system shall be tested as required by this section and the test results shall be certified by the apparatus manufacturer. The certification shall be delivered to the purchaser with the documentation for the completed apparatus. The tests shall be performed when the air temperature is between 0 degrees Fahrenheit and 110 degrees Fahrenheit.

TEST SEQUENCE

The three tests defined below shall be performed in the order in which they appear. Before each test, the chassis batteries shall be fully charged until the voltage stabilizes at the voltage regulator set point and the lowest charge current is maintained for 10 minutes. The failure of any of these tests shall require a repeat of the test sequence.

RESERVE CAPACITY TEST

The chassis engine shall be started and kept running until the chassis engine and engine compartment temperatures are stabilized at normal operating temperatures and the chassis battery system is fully charged. The chassis engine shall be shut off and the minimum continuous electrical load shall be applied for 10 minutes. All electrical loads shall be turned off prior to attempting to restart the chassis engine. The chassis battery system shall then be capable of restarting the chassis engine. The failure to restart the chassis engine shall be considered a failure of this test.

ALTERNATOR PERFORMANCE TEST AT IDLE

The minimum continuous electrical load shall be applied with the chassis engine running at idle speed. The chassis engine temperature shall be stabilized at normal operating temperature. The chassis battery system shall be tested to detect the presence of a chassis battery current discharge. The detection of chassis battery current discharge shall be considered a failure of this test.

ALTERNATOR PERFORMANCE TEST AT FULL LOAD

The total continuous electrical load shall be applied with the chassis engine running up to the engine manufacturer's governed speed. The test duration shall be a minimum of two hours. The activation of the electrical system load management system shall be permitted during this test. The activation of an alarm due to excessive chassis battery discharge, as detected by the system required by NFPA (current edition), or an electrical system voltage of less than 11.8 volts direct current for a 12 volt direct current nominal system, for more than 120 seconds, shall be considered a failure of this test.

LOW VOLTAGE ALARM TEST

Following the completion of the tests described above, the chassis engine shall be turned off. With the chassis engine turned off, the total continuous electrical load shall be applied and shall continue to be applied until the excessive battery discharge alarm activates. The chassis battery voltage shall be measured at the battery

terminals.

The test shall be considered to be a failure if the low voltage alarm has not yet sounded 140 seconds after the voltage drops to 11.70 volts direct current for a 12 volt direct current nominal system. The chassis battery system shall then be able to restart the chassis engine. The failure of the chassis battery system to restart the chassis engine shall be considered a failure of this test.

The completed fire apparatus shall undergo a complete 12 volt electrical load and performance testing per applicable sections of NFPA standards with inspection and test sheets included in delivery documentation.

DOCUMENTATION

The apparatus manufacturer shall provide the results of the low-voltage electrical system performance test, certified in writing, with the documentation provided to the purchaser at the time of delivery of the completed apparatus.

The test results shall consist of the following documents:

(1) Documentation of the electrical system performance tests.
(2) A written electrical load analysis, including the following:

- (a) The nameplate rating of the alternator.
- (b) The alternator rating under the conditions specified in NFPA 1906 (current edition).
- (c) Each of the component loads specified that make up the minimum continuous electrical load.
- (d) Additional electrical loads that, when added to the minimum continuous electrical load, determine the total continuous electrical load.
- (e) Each individual intermittent electrical load.

TEST RESULTS

BME Fire Trucks LLC. shall provide results of the apparatus testing and shall certify the following:

The weight of the completed apparatus, when loaded to its estimated in service weight, does not exceed the GVWR and GAWR of the chassis.

The complete unit, when loaded to its estimated in service weight, meets the weight distribution and vehicle stability requirements, as defined in the current NFPA guidelines.

The unit meets all required federal standards pertaining to the manufacturer and completion of the apparatus and a label tag has been affixed to the apparatus by the manufacturer stating same.

BME Fire Trucks LLC. shall provide all testing results, including engine, speed, acceleration, road ability, braking, and auxiliary braking to the Purchaser at the time of delivery.

GENERAL WARRANTY PROVISIONS

All materials and workmanship herein specified, including all equipment furnished, shall be guaranteed for a

period of one (1) year after the acceptance date of the apparatus, unless otherwise noted, with the exception of any normal maintenance services or adjustments which shall be required. Under this warranty, BME Fire Trucks, LLC. shall be responsible for the costs of repairs to the apparatus that have been caused by defective workmanship or materials during this period.
This warranty shall not apply to the following:

- Any component parts or trade accessories such as chassis, engines, tires, pumps, valves, signaling devices, batteries, electric lights, bulbs, alternators, and all other installed equipment and accessories, in as much as they are usually warranted separately by their respective manufacturers, or are subject to normal wear and tear.

- Failures resulting from the apparatus being operated in a manner or for a purpose not recommended by the apparatus manufacturer.

- Loss of time or use of the apparatus, inconvenience or other incidental expenses.

- Any apparatus which has been repaired or altered without written consent or outside of the apparatus manufacturer's factory and or authorized service center in any way that affects its stability, or which has been subject to misuse, negligence, or accident.

- Delivery of the apparatus to repair site.

DISCLAIMER

NO WARRANTIES ARE GIVEN BEYOND THOSE DESCRIBED HEREIN. THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED. THE COMPANY SPECIFICALLY DISCLAIMS WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ALL OTHER REPRESENTATIONS TO THE USER/PURCHASER AND ALL OTHER OBLIGATIONS OR LIABILITIES. FURTHER, THE COMPANY EXCLUDES LIABILITY FOR CONSEQUENTIAL AND INCIDENTAL DAMAGES, ON THE PART OF THE COMPANY OR SELLER. No person is authorized to give any other warranties or to assume any liabilities on the Company’s behalf unless made or assumed in writing by the seller; and no other person is authorized to give any warranties or to assume any liabilities on the seller’s behalf unless made or assumed in writing by the seller.

OBTAINING SERVICE

Return the vehicle to any BME Fire Trucks, LLC. dealer/authorized service center; Return the vehicle to BME Fire Trucks, LLC. or contact BME Fire Trucks, LLC.. BME Fire Trucks, LLC. shall be solely responsible for determining the extent of repair under the terms of the warranty. Transportation costs shall be the responsibility of the purchaser.

MATERIAL AND WORKMANSHIP

All equipment provided shall be guaranteed to be new and of current manufacture, and unless specified otherwise, shall meet all requirements of these specifications and prevailing NFPA documents and be in condition at time of delivery for use as specified for this type of apparatus.

All workmanship shall be of the highest quality and accomplished in a professional manner so as to insure a functional apparatus with a high quality aesthetic appearance.

The construction shall be rugged and ample safety factors shall be provided to carry the loads specified to meet both on and off road requirements.

The apparatus shall be designed and the equipment mounted with due consideration to the distribution of load between the front and rear axles, so all specified equipment, with a full complement of personnel, can be carried without damage to the apparatus.

BODY AND STRUCTURAL WARRANTY

BME Fire Trucks, LLC. shall warrant each new apparatus body, if used in a normal and reasonable manner, against structural defects caused by defects in material, design or workmanship for a period of ten (10) years, covering parts & labor to the original purchaser which shall start on day of acceptance.

This warranty shall not apply to:

- Normal maintenance services or adjustments

- To any vehicle which will have been repaired or altered outside of our factory in any way so as, in the judgment of BME Fire Trucks, LLC., to affect it's stability, nor which has been subject to misuse, negligence, or accident, nor to any vehicle made by us which will have been operated to a speed exceeding the factory rated speed, or loaded beyond the factory rated load capacity.

- Commercial chassis and associated equipment furnished with chassis, signaling devices, generators, batteries, or other trade accessories as they are usually warranted separately by their respective manufacturers.

- Shipping costs of parts or apparatus for purposes of repair or replacement of parts. This warranty is in lieu of all other warranties, expressed or implied. All other representations as to the original purchaser and all other obligations or liabilities, including for incidental or consequential damage on the company's behalf unless made in writing by the company.

PLUMBING WARRANTY

The stainless steel fire pump plumbing shall carry a ten (10) year parts and labor warranty against defects in workmanship and perforation corrosion.

AKRON VALVE WARRANTY

The Akron valves shall carry a five (5) year manufacturer’s warranty. Provisions of this warranty shall be

provided with the completed apparatus documentation.

PAINT WARRANTY

This limited warranty is applicable to the vehicle in the following percentage costs of warranty repair, if any:

Topcoat Durability & Appearance: Gloss, Color Retention & Cracking
0-72 months 100%
73-96 months 50%
97-120 months 25%

Integrity of Coating System: Adhesion, Blistering/Bubbling
0-36 months 100%
37-84 months 50%
85-120 months 25%

Corrosion: Dissimilar Metal and Crevice
0-36 months 100%
37-48 months 50%
49-72 months 25%
73-120 months 10%

Corrosion Perforation
0-120 months 100%

This limited warranty applies only to exterior paint. Paint on the vehicle's interior is warranted only under the BME Fire Trucks LLC. Basic One Year Limited Warranty.

CHASSIS WARRANTY

The specified chassis shall be provided with the chassis manufacturer's warranty. The exact provisions of this warranty shall be supplied with the completed apparatus documentation.

APPARATUS OPERATION MANUAL(S)

BME Fire Trucks, LLC. shall provide (2) electronic apparatus operational manual(s) on a USB thumb drive.

CHASSIS SPECIFICATIONS-FORD F550

Ford F550

Crew Cab

Diesel Engine

Automatic Transmission

4x4

Dual Alternators

Unless otherwise specified, the chassis shall be the XL verison and have vinyl seats and black vinyl flooring.

CAB SEATING AND WEIGHT ALLOWANCE

A warning label shall be installed in the cab to indicate seating positions.

LABELS, STANDARD PACKAGE SET

A standard set of labels shall be provided and installed on the inside of chassis cab area. The labels shall contain the required information based on the applicable components for the apparatus.

DATA PLAQUE

A data plaque shall be provided and installed on the inside of the cab The data plaque shall contain the required information based on the applicable components for the apparatus:

- Engine oil
- Engine coolant
- Chassis transmission fluid
- Drive axle lubricant
- Power steering fluid
- Pump, generator, or other component lubrications
- Other NFPA applicable fluid levels or data as required
- Paint manufacturer, type, and color number
- Tire Speed Ratings

DATA PLAQUE

A data plaque shall be provided and installed. The plaque shall contain the following information.

- Pump make and model
- GPM capacity rating
- Truck serial and production number
- Pump performance (specific GPMs at rated pressures with engine RPM)
- Governed engine RPM
- Pump gear ratio

WARNING LABEL -- NO RIDING ON REAR

A warning label shall be provided and installed in the rear step area of the apparatus that states the following:

"WARNING: DO NOT RIDE ON REAR STEP WHILE VEHICLE IS IN MOTION. DEATH OR SERIOUS INJURY MAY RESULT

WARNING LABEL -- OCCUPANT SEATED AND BELTED

A warning label that complies with FAMA07 shall be provided and installed in a location visible to all occupants of the cab that states the following:

Label shall read "Crash hazard occupants must be seated and belted when vehicle is in motion. Use only OEM approved belts. Unbelted occupants are at greater risk of injury or death in a crash."

WARNING LABEL -- SIREN NOISE

A warning label that complies with FAMA42 shall be provided and installed inside the driver's cab door that states the following:

Label shall read, "Sirens produce loud sounds that may damage hearing. Roll up windows. Wear hearing protection. Use only for emergency response. Avoid exposure to siren sound outside of vehicle."

WARNING LABEL -- HELMET WORN IN CAB

A warning label that complies with FAMA43 shall be provided and installed in a location visible to all occupants of the cab that states the following:

The label shall read, "Crash Hazard. Do not wear helmet while seated unless necessary during suppression operations. Serious head or neck injury may result from helmet use in cab. Failure to comply may injure or kill".

AIR FILTER EMBER PROTECTION SCREEN WARNING LABEL

A warning label shall be provided and installed in the apparatus cab interior that states the following:

"THIS VEHICLE HAS AN AIR INTAKE EMBER SCREEN WHICH REQUIRES PERIODIC INSPECTION & CLEANING"

FRESH AIR EMBER SEPARATOR WARNING LABEL

A warning label shall be provided and installed in the apparatus cab interior that states the following:

"THIS APPARATUS IS EQUIPPED WITH A CAB FRESH AIR INTAKE EMBER PROTECTION SCREEN. ROUTINE INSPECTION IS REQUIRED"

MANUFACTURER LOGO

The apparatus shall include a BME logo plaque which shall be affixed at the rear of the apparatus.

The BME plaque shall feature white reflective material on the outside of the Maltese cross and red reflective material in the middle.

PULL-OUT/DROP DOWN STEP

One (1) "Quic-Step" model #PS-8-5, pull out, drop down style step shall be provided. It shall be constructed of corrosion resistant steel and a cast aluminum stepping surface.

DRIVERS SIDE -- FRONT BUMPER COMPARTMENT

One (1) recessed hose storage compartment shall be installed in the drivers side of the bumper. The compartment shall be constructed of smooth aluminum. The floor of the compartment shall have drain holes provided.

BUMPER COMPARTMENT NYLON HOLD DOWN STRAP

One (1) nylon strap with a buckle shall be installed on the specified front bumper compartment. The nylon strap shall act as a hold down mechanism for the hose in the compartment.

The straps shall be black in color.

BUMPER COMPARTMENT GRATING

The specified bumper compartment shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

CUSTOMCUSTOM FABRICATED BUMPER

A front custom fabricated front bumper shall be made and installed. The bumper shall have mounting provisions for one (1) LED light on each side of bumper. The bumper shall also have cutouts and mounting provisions for up to two (2) siren speakers. The front bumper shall be made of steel and shall be painted or powder coated satin black, with the top portion coated in slip resistant durabak.

AUXILIARY OFF ROAD LIGHT

There shall be two PIAA 560 LED driving lights installed in the front bumper located in the supplied cutouts.

CUSTOM FABRICATED REAR BUMPER

The rear bumper shall be a custom made BME steel bumper. The bumper shall contain tow eye provisions, a rear access step, license plate, DOT lighting and be caoted in black Dura-Bak coating.

REAR HANGING STEP

A hanging type step shall be provided. It shall be constructed of structural steel plate and steel cable hangers with extruded grip strut installed on the stepping surface. The step shall be bolted directly to the chassis step.

CAB STEPS RUNNING BOARDS

A set of BME custom made running boards shall be installed under the front and rear driver side and passenger side cab doors. The steps shall be made of steel and be powdercoated satin black.

CAB DOOR REFLECTIVE PANELS

The cab doors shall include reflective trim installed inside each door.

Specified part shall include Red and White DOT approved reflective striping.

CAB REAR SEATING

The rear seats of the cab shall be replaced with two (2) outboard forward facing non-SCBA Bostrom Sierra seats. The seats shall feature a folding seat bottom and seat occupancy sensor. The seats shall be a grey vinyl material.

AIR FILTER EMBER PROTECTION SCREEN AND WARNING LABEL

The chassis air intake shall be protected by an ember guard of 18 Mesh, 0.017-inch wire diameter, and a maximum mesh opening of 0.039 inches. The ember guard shall be sized to fit and located at the intake opening. The screen shall be readily accessible for inspection and maintenance.

EMBER SEPARATOR

The final stage manufacturer shall install a stainless steel ember separator within the auxiliary fire pump engine air intake system.

OEM TINTED CAB WINDOWS

The cab windows shall remain as tinted by the OEM chassis manufacturer for UV resistance only, no aftermarket tinting shall be done.

FUEL TANK PICKUP TUBE

The O.E.M fuel tank shall have an additional pickup installed to supply fuel to the auxiliary pump engine. It shall be routed from the chassis fuel tank to the pump engine. Any chassis fuel system modifications shall be fully compliant CARB regulations, CVC and FMVSS.

All fuel lines shall be loomed, “grommeted”, and firmly clamped in position to prevent chafing or damage and all synflex fuel hoses shall be wrapped with fire wrap lagging capable of withstanding temperatures in excess of 250°C.

The fuel tanks and lines shall be protected as necessary from exhaust heat through the use of heat shields or baffles. Only metal fasteners, coated or insulated for maximum fuel line protection shall be used..

TIRE PRESSURE INDICATOR SYSTEM

There shall be a tire pressure indicator at each tire's valve stem on the vehicle that shall indicate if there is insufficient pressure in the specific tire.

TIRE REPLACEMENT

The factory tires shall be replaced with seven (7) Toyo M608Z 265/70r19.5 tires. The tires shall be mounted and balanced.

SUSPENSION LIFT AND LEVEL

The truck shall get the following suspension modifications:

Front 2" level with new front shocks

Rear 3" lift w new rear shocks.

POWERCOAT FACTORY WHEELS

The factory wheels, including spare, for a total of seven (7) wheels, shall be powdercoated black by the final stage manufacturer.

Chassis Skid Plate Options

STEEL TRANSMISSION SKID PLATE

There shall be a steel transmission skid plate installed on the apparatus.

STEEL TRANSFER CASE SKID PLATE

There shall be a steel transfercase skid plate installed on the apparatus.

STEEL RADIATOR SKID PLATE

There shall be a steel radiator skid plate installed on the apparatus. The skid plate shall protect from the radiator to the front axle.

FRONT FENDER FLARES

There shall be fender flares installed on the front fenders of the apparatus. The flares shall cover the extended track of the the front tires. The flares shall be coated with durabak.

PORTABLE PUMP

A Darley 1-1/2AGE 24K portable pump shall be provided on the apparatus. The unit shall have a liquid cooled, 24 HP, Kubota D902 diesel engine equipped with an electric start.

Pump Performance
20 gpm @ 310 psi
140 gpm @ 145 psi
180 gpm @ 80 psi

Diesel Engine
Kubota, D902 Diesel, water-cooled, 24 hp.

Fuel Supply
The engine shall be piped to the chassis fuel system with provisions to prevent fuel drain back to the tank when the engine is shutdown.

Fuel Prime
A fuel re-prime pump shall be provided to assist in fuel delivery to the diesel engine from the chassis tank.

Lubrication
Pressure feed with spin-on filter.

Starter
12-volt electric wired into the chassis battery system

Exhaust
A spark arrestor shall be provided on the engine exhaust system.

Air Intake
An air cleaner shall be provided with easy access to remove the element.
An ember screen shall be provided on the inlet to the air cleaner.

DARLEY FIRE PUMP WARRANTY

A three (3) year warranty on the Darley fire pump shall be provided. The provisions of this warranty shall be described in the completed apparatus documentation.

DUAL VANGUARD PANELS

The auxiliary pump shall be controlled by a dual Vanguard panel set up, with one IO module. One panel shall be located on the pump panel and one panel shall be located in the cab center console; the IO module shall be located in the pump area. The panels shall be warrantied for a period of five (5) years.

ELECTRIC PRIMER SPECIFICATIONS

A 12 volt electrically driven positive displacement fire pump primer system shall be installed. The priming pump shall be constructed of heat treated aluminum and hard coat anodized and shall not use oil in the operation. The system shall perform in compliance to applicable NFPA standards.

FIRE PUMP TEST

The fire pump shall undergo factory fire pump tests for a minimum of 30 minutes of continuous pump at rated capacity at rated net pump pressure prior to delivery of the completed apparatus. the complete pump test shall include a pressure control test, a priming system test, a vacuum test and a water tank to pump flow test. The factory pump testing results shall be furnished on delivery.

AUXILIARY PUMP PLUMBING

The auxiliary fire pump plumbing system shall utilize stainless steel piping incorporating hosing to allow for flex. The piping shall utilize TIG welding to provide a complete seal. Hard angles shall be avoided when possible to improve water flow characteristics. The piping shall utilize Victaulic couplers whenever possible to allow flex as the body module flexes.

Threaded sections of piping shall be avoided to reduce the leak potential of the system. Victaulic couplers shall be used in place of threading to reduce leak potential. Schedule 10 stainless steel piping shall be used for transport type piping. Schedule 40 stainless steel shall be used for areas requiring threading to provide a stable threading base. Brackets shall be installed to support threading locations thereby reducing the potential for leaks.

All hoses shall be connected directly to the tank due to the different flex ratios of the tank to body. Any front discharges, any rear discharges, and all cross lays shall use hose to reach the actual discharge. The use of hose shall be utilized due to the difference in flex or movement between the discharge location and the pump connection.

AUXILIARY FUEL SYSTEM

The fuel system for the auxiliary fire pump shall be plumbed to the chassis fuel system. There shall be a separate fuel pickup tube mounted in the chassis fuel tank specifically for a separate engine driven pump assembly. There shall be an electric fuel pump with regulator and fuel hose furnished between the chassis fuel tank and the auxiliary pump.

AUXILIARY FIRE PUMP ELECTRIC START WIRING TO CHASSIS

Properly sized 12 volt positive and negative cables shall be provided from the chassis battery to the auxiliary fire pump.

AUXILIARY PUMP OIL DRAIN EXTENSION

There shall be an oil drain extension installed on the auxiliary pump. This will allow for the engine oil to be drained without removing the auxiliary engine.

AUXILIARY PUMP SHROUD

The Axuiliary Motor Radiator shall incorporate a 3-sided bolt on shroud. The shroud's intended purpose is to seal the radiator on three sides (top and both sides) of the radiator in order to draw fresh air from the outside as to not re-circulate alrady warm air around the pump.

2-1/2” GATED INTAKE -- REAR LEFT

One (1) 2-1/2" gated suction intake shall be installed on rear left area of apparatus to supply the fire pump from an external water supply. The valve shall be a quarter-turn ball valve and shall have 2-1/2" NH female thread with removable screen. The plumbing to the intake shall be with full flow flexible hose or piping with Victaulic couplings. The color coded label shall be installed near the control handle.

One (1) Akron 8825 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The specified valve shall have a direct actuated ‘local’ control Akron Model TSC valve handle.

One (1) chrome brass 2-1/2" NH rocker lug plug with a securing chain or cable shall be installed on the intake.

WATER TANK SUPPLY LINE TO FIRE PUMP

A 2.5" water tank to pump line shall be installed with a 2.5" full flow quarter turn ball valve and 2.5" piping. The line shall be equipped with a hump hose with stainless steel hose clamps.

One (1) Akron 8825 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The valve shall be equipped with a Thuemling manually operated pull rod, with quarter-turn locking feature.

PUMP TO TANK

One (1) 1.5" pump to tank line shall be installed with a 1.5" full flow quarter turn controlled ball valve and 1.5" piping.

One (1) Akron 8815 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The valve shall be equipped with a Thuemling manually operated pull rod, with quarter-turn locking feature.

2” DISCHARGE -- REAR

One (1) 2" discharge shall be installed on the rear panel right side, controlled by a quarter turn ball valve on pump panel. The discharge shall have 2" NPT x 1-1/2" NH male hose threads and nameplate label adjacent the valve control handle.

One (1) Akron 8820 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The specified valve shall have a direct actuated ‘local’ control Akron Model TSC valve handle.

One (1) chrome plated brass 1.5" NH rocker lug cap with a securing chain or cable shall be installed on the discharge.

1-1/2" CROSSLAY DISCHARGE

One (1) pre-connect 1-1/2" hose cross lay shall be installed over pump enclosure. The outlet shall be equipped with a 1-1/2" NPT female chicksan swivel x 1-1/2" male NH hose threads. The hose bed decking shall be constructed with a removable slatted material. The bed shall be approximately 8" wide, 14" deep, and 72" right to left over the pump enclosure area. The hose bed shall provide a minimum capacity of 200 feet of 1-3/4" diameter double jacket hose with nozzle provided by fire department.

One (1) Akron 8820 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The specified valve shall have a direct actuated ‘local’ control Akron Model TSC valve handle.

The crosslay hosebed shall be equipped with a hypalon vinyl cover with a nylon strap enclosures on each side, installed in compliance with applicable NFPA #1900 standards.

The specified crosslay/deadlay flaps shall be black.

CROSSLAY EDGES

The crosslay side sheets shall be rolled on each side to act as a guide for the hose to come out of the tray.

1-1/2" BUMPER AREA DISCHARGE (RIGHT SIDE)

One (1) 2" discharge, shall be provided at the passenger’s side of the front bumper extension. The discharge shall be plumbed with 2" flexible high pressure hose with reusable fittings or welded stainless steel pipe. The front bumper discharge shall be equipped with a 2" quarter turn ball valve. The discharge shall have a 90 degree

full swivel elbow, terminating in 1-1/2" NST male threads, to allow the hose to be pulled in any direction without kinking.

One (1) Akron 8820 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The specified valve shall have a direct actuated 'local' control Akron Model TSC valve handle.

2" ISOLATION VALVE

One (1) 2" inline valve, labeled, shall be provided to isolate the front bumper extension discharge piping in the case of a hose or piping failure. This valve shall normally be left in the open position. Control for this valve shall be through the use of a R1 handle, painted red, located at the valve.

One (1) Akron 8820 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The specified valve shall have a direct actuated 'local' control, Akron Model R1 valve handle.

One (1) chrome plated brass 1.5" NH rocker lug cap with a securing chain or cable shall be installed on the discharge.

HOSE REEL

One (1) Hannay painted steel hose reel shall be installed. The reel shall have leak proof ball bearing swing joint, adjustable friction brake, electric 12 volt rewind and manual crank rewind provisions. The reel shall be plumbed with wire reinforced, high-pressure hose coupled with brass fittings. The reel shall be designed to hold 125% of the specified hose capacity.

The reel shall be provided with a #227 1/3 HP 12 volt electric motor for rewinding the hose back on to the reel. The hose reel shall have provisions for being rewound manually. The pinion shaft for the manual rewind gear shall be equipped with an adjustable tension brake, controlled at the hose reel.

The specified steel Hannay hose reel shall be painted black.

One (1) 1" discharge shall be piped from the fire pump to the hose reel with 1" flexible high pressure hose. A nameplate label shall be provided near the valve control handle.

One (1) Akron 8810 series swing-out style valve(s) shall be supplied and installed. All valves shall be designed to operate under normal conditions up to 500 PSI and shall have dual seats to work in both pressure and vacuum environments. All valves and controls shall be easily accessible for service, repair or replacement.

The specified valve shall have a direct actuated 'local' control Akron Model TSC valve handle.

One (1) push button, hose reel rewind control shall be installed adjacent the hose reel area.

The hose reel(s) and hose shall be equipped with 1" NPSH hose threads.

REEL MOUNTED HOSE

Three (3) 50' foot length(s) of 1" coupler water hose shall be installed on the hose reel. The hose shall be a rubber material and have an 800 PSI working pressure. The hose shall be 3/4" in diameter.

FOAM SYSTEM

A FoamPro electronic foam system shall be provided. The system shall be designed for use with Class A foam concentrate. The foam proportioning operation shall be designed for direct measurement of water flows and shall remain consistent within the specified flows and pressures. The system shall be capable of accurately delivering foam solution as required by applicable sections of the NFPA standards.

The system shall be equipped with a control module suitable for installation on the pump panel. There shall be a microprocessor incorporated within the motor driver that shall receive input from the system's flowmeter, while also monitoring the foam concentrate pump output. The microprocessor shall compare the values to ensure that the desired amount of foam concentrate is injected onto the discharge side of the fire pump. A "foam capable" paddlewheel-type flowmeter shall be installed in the discharge side of the piping system.

The control module shall enable the pump operator to:

- Activate the foam proportioning system
- Select the proportioning rates from 0.1% to 1.0%
- See a "low concentrate" warning light flash when the foam tank level becomes low and in two (2) minutes, if the foam concentrate has not been added to the tank, the foam concentrate pump shall be capable of shutting down.

A 12-volt electric motor driven positive displacement plunger pump shall be provided. The pump capacity range shall be 0.1 to 1.7 GPM (6.4L/min) at 200 PSI (13.8 BAR) with a maximum operating pressure up to 400 PSI (27.6 BAR). The system shall draw a maximum of 30 amps at 12 volts. The motor shall be controlled by the microprocessor which shall be mounted to the base of the pump. It receives signals from the control module and power the 1/3 horsepower (.25 Kw) electric motor in a variable speed duty cycle to ensure that the correct proportion of concentrate is injected into the water stream.

A full flow check valve shall be provided in the discharge piping to prevent foam contamination of the fire pump and water tank. A 5 PSI (.35 BAR) opening pressure check valve shall be provided in concentrate line.

Components of the complete proportioning system as described above shall include:

- Operator control module
- Paddlewheel flowmeter
- Pump and electric motor/motor driver
- Wiring harnesses

- Low level tank switch
- Foam tank
- Foam injection check valve
- Main waterway check valve
- Flowmeter and tee

The foam system shall be installed and calibrated to manufacturer's requirements. In addition the system shall be tested and certified by the apparatus manufacturer to applicable NFPA standards.

The foam system design shall be tested and pass environmental testing in accordance to SAE standards.

An installation and operation manual shall be provided for the unit. The system shall have a one (1) year limited warranty by the foam system manufacturer.

The FoamPro 1601 Series foam system shall be provided with a control cable from the controller to the foam pump assembly.

The FoamPro 1601 Series foam system shall be provided with a standard pump panel mounted FoamPro control head.

A FoamPro brass flowmeter shall be provided. The flowmeter shall be installed in the "foam capable" discharge line. The flowmeter shall have maximum accuracy between the flow range of 10 GPM and 320 GPM and be capable of operation between 3 GPM to 380 GPM. The tee shall have NPT and Victaulic inlet and outlets connections.

A FoamPro instruction and system rating label shall be provided. The label shall display information for a FoamPro 1601 Series foam system and shall meet applicable sections of the NFPA standards.

FOAM SYSTEM OUTLETS

The following discharges shall have foam distributed to them.

Front bumper discharges (if applicable)
Front bumper monitor (if applicable)
Booster hose reel(s)
Rear 2" x 1-1/2" discharge

FOAM SYSTEM WARRANTY

A one (1) year warranty on the foam system equipment shall be provided. The provisions of this warranty shall be described in the completed apparatus documentation.

REAR MOUNT PUMP ENCLOSURE

The rear mounted fire pump and plumbing enclosure shall be located aft of the water tank and between the side compartments. The pump module shall for allow independent flexing of the pump area from the body, chassis, tank, and shall permit quick removal.

PUMP PANEL MATERIAL

There shall be a rear mounted pump panel constructed of stainless steel, the pump controls and inlets/outlets shall be on the left side of the pump panel, while the right side shall feature a vertically hinged access door to the front of the Aux pump motor. The door shall have venting for the radiator and fasten with two thumb latches. The pump panels shall be satin black.

MASTER PRESSURE GAUGE

One (1) pressure gauge shall be provided on the operator's panel. The gauge shall be a Span brand, or equivalent, 30-0-600 PSI graduated, with a minimum diameter of 2-1/2", backlit for nighttime operations and silicone liquid filled to prevent condensation inside the gauge and to dampen the movement.

The gauge housing shall be constructed of Zytel nylon with a 1/4" NPT brass male fitting centrally located on the rear of the housing. The gauge shall be filled with low-temperature liquid with an operating range of -40 to +150 degrees Fahrenheit, which prevents bouncing of the readout needle and provides for an accuracy rating of 3% or 1" hg on the vacuum side and 5% or 15 PSI on the pressure side of the gauge.

Gauge(s) shall include internal, back-lit 12 volt lighting. Replaceable, White, LED bulb in a water-resistant holder.

Gauge(s) shall be supplied with a white dial face with black lettering and black gauge marks.

Gauge bezel shall be Chrome in color.

TEST TAPS

Test taps for pump intake and pump pressure with name plate labels shall be provided on the pump instrument panel.

CAB MOUNTED -- WATER TANK GAUGE

One (1) Fire Research brand, Model WLA205-A00 tank level gauge, shall be provided on the cab center console, within view of the driver's seating position, to monitor the water tank liquid level. The gauge shall indicate the water tank liquid level on an LED bar graph display, and shall be wired in common with the sensor circuit for the pump operator's panel-mounted gauge.

The specified level gauge shall be active anytime the chassis battery switch is turned on.

WATER TANK GAUGE

One (1) Fire Research TankVision model WLA300-A00-S20 tank gauge shall be installed on the pump panel. The water tank indicator kit shall include an electronic indicator module, a pressure sensor, and a 10' sensor cable. The indicator shall show the volume of water in the tank on nine (9) easy to see super bright LEDs.

The specified level gauge shall be active anytime the chassis battery switch is turned on.

The specified level gauge shall be activated by an on-off switch, the switch shall be labeled and back lit.

CLASS A FOAM TANK GAUGE

One (1) Fire Research brand, Model WLA360-A00 tank level gauge shall be provided on the pump operator's panel to monitor the foam concentrate storage tank level. The gauge shall indicate the foam concentrate storage tank liquid level on an LED bar graph display.

The specified level gauge shall be active anytime the chassis battery switch is turned on.

NOMENCLATURE PLATES

The apparatus shall be equipped with color coded labels. The labels shall be furnished for discharges, intakes, and for other controls and indicators. All labels shall be in English format.

PUMP PANEL LIGHT SHIELD

There shall be one (1) stainless steel light shield assembly provided and installed above the pump panel area. There shall be TecNiq LED light(s) installed within the shield.

two (2) Tecniq E10 LED lights shall be installed in the specified area.

DESIGN AND SCOPE-ALUMINUM WILDLAND BODY

The body shall be designed and constructed of commonly available structural components for ease of repair and maintenance. The body shall be of a modular design with the body structure independent of the chassis frame rails. The fabrication of the body shall be of welded construction to withstand the rigors of fire service use.

The body shall be designed to incorporate and support the tank, hose bed, compartments, and all other equipment intended to be stored in, or mounted to, the body module. The body skeleton and compartment framework shall be designed of tubular members for increased strength and stress resistance. There shall be no sheet metal or extrusions utilized in the foundation or structural components of the body module due to their critical role in assuring durability, functionality, and usability.

BODY FRAMEWORK

The entire body framework shall be fabricated from aluminum tubing. The body framework shall be a completely welded unit, forming a connected, stable frame for strength and longevity and providing the skeleton of the body module.

BODY MOUNTING SYSTEM

The mounting assembly shall be designed to isolate and protect the body module from vibration and twisting stresses imparted by the flexing of the chassis frame rails. The body module shall employ spring-loaded body mounting assemblies. Each two-piece mounting assembly shall be designed to positively position the body on the frame rails while allowing lateral and forward or aft movement. Mounting assemblies shall be placed forward and rearward of the rear axle as necessary to provide a strong and stable mounting of the body module. Each mounting assembly shall consist of a “male” upper mounting bracket and a “female” lower mounting bracket.

COMPARTMENT FLOOR-SWEEP OUT STYLE

Each compartment shall feature a raised floor sufficient enough so the lip of the compartment shall clear the frame rail of the body module to allow debris to be removed easily from the compartment.

COMPARTMENTATION

All compartments shall be constructed of aluminum, welded for strength and be sealed from the elements. The compartments shall be attached to the aluminum superstructure only, in order to maintain a truly modular design. Each compartment shall feature smooth edges and surfaces from the walls to each weld without burs or sharp edges in the material.

Square Body Sawtooth Package

DRIVER’S SIDE BODY COMPARTMENTS

COMPARTMENT D1

One full height compartment shall be provided on the driver's side of the apparatus body, forward of the rear wheels. Approximate "clear door opening" compartment dimensions: 23.5" wide x 41.5" high x 21" deep.

COMPARTMENT VENTILATION

A minimum 2-inch single “Weber” style polished stainless steel swivel vent with four (4) ¼-inch vent holes shall be provided. These vents shall have a stainless steel center bolt to lock the vent in either the open or closed position and be located in the compartment walls. All vents will contain fire resistant filters to minimize dust entering the compartment.

COMPARTMENT FLOOR DRAIN

The compartment shall be provided with rear corner floor drains to the underside of the body.

COMPARTMENT SILL PLATE

The compartment shall feature a polished stainless steel sill plate protecting the painted surface of the compartment when items are accessed.

ADJUSTABLE UNISTRUT

Adjustable Uni-Strut equipment mounting tracks shall be installed inside the compartment with two (2) channels on the left wall and two (2) channels on the right wall. The tracks shall be positioned to provide support for equipment mounting. The length of the tracks shall be sized to allow for optimum use of the compartment interior.

ADJUSTABLE SHELF

There shall be (1) adjustable shelf(ves) installed; and the shelf(ves) shall be constructed of .125" thick smooth aluminum plate and be mounted in the specified compartment with double bolt aluminum shelf brackets. The shelf(ves) shall have a broken front edge, and a broken rear edge for added strength and reinforcement.

COMPARTMENT SHELF GRATING

The specified compartment shelf shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

The compartment shelf and or shelves shall have reflective striping added to the outside lip. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

COMPARTMENT GRATING

The compartments shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

COMPARTMENT GRATING EDGE

The Dri-Dek grating shall be equipped with beveled edges where required.

The specified Dri-Dek grating shall be black in color.

COMPARTMENT LIGHTING

The specified compartment(s) shall have Code 3 800 series compartment lighting, sufficient to illuminate the contents.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

COMPARTMENT D2

One horizontal compartment shall be provided above the rear wheel well on the driver's side of the apparatus body. Approximate compartment "clear door opening" dimensions: 42" wide x 21.5" high x 21" deep.

COMPARTMENT VENTILATION

A minimum 2-inch single “Weber” style polished stainless steel swivel vent with four (4) ¼-inch vent holes shall be provided. These vents shall have a stainless steel center bolt to lock the vent in either the open or closed position and be located in the compartment walls. All vents will contain fire resistant filters to minimize dust entering the compartment.

COMPARTMENT FLOOR DRAIN

The compartment shall be provided with rear corner floor drains to the underside of the body.

COMPARTMENT SILL PLATE

The compartment shall feature a polished stainless steel sill plate protecting the painted surface of the compartment when items are accessed.

ADJUSTABLE UNISTRUT

Adjustable Uni-Strut equipment mounting tracks shall be installed inside the compartment with two (2) channels on the left wall and two (2) channels on the right wall. The tracks shall be positioned to provide support for equipment mounting. The length of the tracks shall be sized to allow for optimum use of the compartment interior.

ADJUSTABLE SHELF

There shall be (1) adjustable shelf(ves) installed; and the shelf(ves) shall be constructed of .125" thick smooth aluminum plate and be mounted in the specified compartment with double bolt aluminum shelf brackets. The shelf(ves) shall have a broken front edge, and a broken rear edge for added strength and reinforcement.

COMPARTMENT SHELF GRATING

The specified compartment shelf shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

The compartment shelf and or shelves shall have reflective striping added to the outside lip. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

500# ROLL OUT TRAY

There shall be one (1) 500# capacity roll out tray(s) provided and installed in the specified compartments. The tray(s) shall be constructed of .188" smooth aluminum with a 2" lip on all four sides. The tray(s) shall roll fully out of the compartment, and shall be equipped with a locking device to hold the tray in both the in and out positions.

The roll out slide tray and or trays shall have reflective striping applied horizontally on the front and side edges of the tray. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

TOOL BOARD MOUNTING PANEL

A Performance Advantage (PAC) wall mounted tool board constructed of aluminum extrusions shall be provided.

No compartment floor grating shall be provided in specified compartment.

COMPARTMENT LIGHTING

The specified compartment(s) shall have Code 3 800 series compartment lighting, sufficient to illuminate the contents.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

COMPARTMENT D3

One compartment shall be provided on the driver's side of the apparatus body aft of the rear wheels. Approximate compartment "clear door opening" dimensions: 29" wide x 41.5" high x 21" deep.

COMPARTMENT VENTILATION

A minimum 2-inch single "Weber" style polished stainless steel swivel vent with four (4) ¼-inch vent holes shall be provided. These vents shall have a stainless steel center bolt to lock the vent in either the open or closed position and be located in the compartment walls. All vents will contain fire resistant filters to minimize dust entering the compartment.

COMPARTMENT FLOOR DRAIN

The compartment shall be provided with rear corner floor drains to the underside of the body.

COMPARTMENT SILL PLATE

The compartment shall feature a polished stainless steel sill plate protecting the painted surface of the compartment when items are accessed.

ADJUSTABLE UNISTRUT

Adjustable Uni-Strut equipment mounting tracks shall be installed inside the compartment with two (2) channels on the left wall and two (2) channels on the right wall. The tracks shall be positioned to provide support for equipment mounting. The length of the tracks shall be sized to allow for optimum use of the compartment interior.

ADJUSTABLE SHELF

There shall be (2) adjustable shelf(ves) installed; and the shelf(ves) shall be constructed of .125" thick smooth aluminum plate and be mounted in the specified compartment with double bolt aluminum shelf brackets. The shelf(ves) shall have a broken front edge, and a broken rear edge for added strength and reinforcement.

COMPARTMENT SHELF GRATING

The specified compartment shelf shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

The compartment shelf and or shelves shall have reflective striping added to the outside lip. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

TOOL BOARD MOUNTING PANEL

A Performance Advantage (PAC) wall mounted tool board constructed of aluminum extrusions shall be provided.

COMPARTMENT GRATING

The compartments shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

COMPARTMENT GRATING EDGE

The Dri-Dek grating shall be equipped with beveled edges where required.

The specified Dri-Dek grating shall be black in color.

COMPARTMENT LIGHTING

The specified compartment(s) shall have Code 3 800 series compartment lighting, sufficient to illuminate the contents.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

PASSENGER SIDE BODY COMPARTMENTS

COMPARTMENT P1

One full height compartment shall be provided on the passenger's side of the apparatus body forward of the rear wheels. Approximate compartment "clear door opening" dimensions: 23.5" wide x 41.5" high x 21" deep.

COMPARTMENT VENTILATION

A minimum 2-inch single “Weber” style polished stainless steel swivel vent with four (4) ¼-inch vent holes shall be provided. These vents shall have a stainless steel center bolt to lock the vent in either the open or closed position and be located in the compartment walls. All vents will contain fire resistant filters to minimize dust entering the compartment.

COMPARTMENT FLOOR DRAIN

The compartment shall be provided with rear corner floor drains to the underside of the body.

COMPARTMENT SILL PLATE

The compartment shall feature a polished stainless steel sill plate protecting the painted surface of the compartment when items are accessed.

ADJUSTABLE UNISTRUT

Adjustable Uni-Strut equipment mounting tracks shall be installed inside the compartment with two (2) channels on the left wall and two (2) channels on the right wall. The tracks shall be positioned to provide support for equipment mounting. The length of the tracks shall be sized to allow for optimum use of the compartment interior.

ADJUSTABLE SHELF

There shall be (1) adjustable shelf(ves) installed; and the shelf(ves) shall be constructed of .125" thick smooth aluminum plate and be mounted in the specified compartment with double bolt aluminum shelf brackets. The shelf(ves) shall have a broken front edge, and a broken rear edge for added strength and reinforcement.

COMPARTMENT SHELF GRATING

The specified compartment shelf shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

The compartment shelf and or shelves shall have reflective striping added to the outside lip. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

COMPARTMENT GRATING

The compartments shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

COMPARTMENT GRATING EDGE

The Dri-Dek grating shall be equipped with beveled edges where required.

The specified Dri-Dek grating shall be black in color.

COMPARTMENT LIGHTING

The specified compartment(s) shall have Code 3 800 series compartment lighting, sufficient to illuminate the contents.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

COMPARTMENT P2

One horizontal compartment shall be provided above the rear wheel well quarter panel on the passenger's side of the apparatus body. Approximate compartment "clear door opening" dimension: 42"wide x 21.5" high x 21" deep.

COMPARTMENT VENTILATION

A minimum 2-inch single “Weber” style polished stainless steel swivel vent with four (4) ¼-inch vent holes shall be provided. These vents shall have a stainless steel center bolt to lock the vent in either the open or closed position and be located in the compartment walls. All vents will contain fire resistant filters to minimize dust entering the compartment.

COMPARTMENT FLOOR DRAIN

The compartment shall be provided with rear corner floor drains to the underside of the body.

COMPARTMENT SILL PLATE

The compartment shall feature a polished stainless steel sill plate protecting the painted surface of the compartment when items are accessed.

ADJUSTABLE UNISTRUT

Adjustable Uni-Strut equipment mounting tracks shall be installed inside the compartment with two (2) channels on the left wall and two (2) channels on the right wall. The tracks shall be positioned to provide support for equipment mounting. The length of the tracks shall be sized to allow for optimum use of the compartment interior.

ADJUSTABLE SHELF

There shall be (1) adjustable shelf(ves) installed; and the shelf(ves) shall be constructed of .125" thick smooth aluminum plate and be mounted in the specified compartment with double bolt aluminum shelf brackets. The shelf(ves) shall have a broken front edge, and a broken rear edge for added strength and reinforcement.

COMPARTMENT SHELF GRATING

The specified compartment shelf shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

The compartment shelf and or shelves shall have reflective striping added to the outside lip. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

COMPARTMENT GRATING

The compartments shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

COMPARTMENT GRATING EDGE

The Dri-Dek grating shall be equipped with beveled edges where required.

The specified Dri-Dek grating shall be black in color.

COMPARTMENT LIGHTING

The specified compartment(s) shall have Code 3 800 series compartment lighting, sufficient to illuminate the contents.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

COMPARTMENT P3

One compartment shall be provided on the passenger's side of the apparatus body aft of the rear wheels. Approximate compartment "clear door opening" dimensions: 29" wide x 41.5" high x 21" deep.

COMPARTMENT VENTILATION

A minimum 2-inch single “Weber” style polished stainless steel swivel vent with four (4) ¼-inch vent holes shall be provided. These vents shall have a stainless steel center bolt to lock the vent in either the open or closed position and be located in the compartment walls. All vents will contain fire resistant filters to minimize dust entering the compartment.

COMPARTMENT FLOOR DRAIN

The compartment shall be provided with rear corner floor drains to the underside of the body.

COMPARTMENT SILL PLATE

The compartment shall feature a polished stainless steel sill plate protecting the painted surface of the compartment when items are accessed.

ADJUSTABLE UNISTRUT

Adjustable Uni-Strut equipment mounting tracks shall be installed inside the compartment with two (2) channels on the left wall and two (2) channels on the right wall. The tracks shall be positioned to provide support for equipment mounting. The length of the tracks shall be sized to allow for optimum use of the compartment interior.

ADJUSTABLE SHELF

There shall be (2) adjustable shelf(ves) installed; and the shelf(ves) shall be constructed of .125" thick smooth aluminum plate and be mounted in the specified compartment with double bolt aluminum shelf brackets. The shelf(ves) shall have a broken front edge, and a broken rear edge for added strength and reinforcement.

COMPARTMENT SHELF GRATING

The specified compartment shelf shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

The specified Dri-Dek grating shall be black in color.

The compartment shelf and or shelves shall have reflective striping added to the outside lip. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

COMPARTMENT GRATING

The compartments shall be fitted with removable interlocking vinyl Dri-Dek grating. This material shall be resistant to heat, cold, ultra-violet radiation, mechanical impacts, chemical actions and is corrosion resistant.

COMPARTMENT GRATING EDGE

The Dri-Dek grating shall be equipped with beveled edges where required.

The specified Dri-Dek grating shall be black in color.

COMPARTMENT LIGHTING

The specified compartment(s) shall have Code 3 800 series compartment lighting, sufficient to illuminate the contents.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

COMPARTMENT BL

The walls in between D2 and D3 shall be removed for long handle tool storage. There shall be a door on the rear tail panel approximate clear door opening of 14.5"W x 25"H to access the compartment.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

*** Square Sawtooth Top Boxes ***

TOP OF BODY COMPARTMENT- LARGE FRONT 1 COMPARTMENT

There shall be a compartment mounted on top of the body, the large front compartment shall feature one large open compartment with one forward hinged lift up door. There shall be a vertical grab handle on each front corner of the box to aid in climbing the front of the body. The clear door opening shall be approx 90"wide, by 42" long, and 16 1/2" deep. The entire box shall be painted or powdercoated satin blk.

ALUMINUM TREADPLATE DOOR

This compartment shall feature an aluminum diamond plate lid, the lid shall be coated in black Dura-bak

DOOR LATCH

The specified hinged door(s) shall be equipped with a sealed, black lever latch(es). Latch(es) shall be equipped with a lock cylinder fitted for a 1250 style key.

No compartment floor grating shall be provided in specified compartment.

COMPARTMENT LIGHTING

The specified compartment shall have two (2) Tecniq E10 lights installed within it.

DOOR AJAR SENSOR

The compartment(s) shall feature a magnetic proximity switch to indicate when the compartment door is ajar.

NO-- Secondary Upper Box

Deadlay / Crosslay Compartment

A deadlay / crosslay box will be installed on the apparatus, rear of the forward most dunnage. The deadlay / crosslay will have a single 1-1/2" Discharge plumbed to it. The box will utilize fabric flaps with seatbelt buckles for retention. Similar in design to Anchorage.

A single top door will be installed on the deadlay / cross lay box. It will utilize seatbelt buckles to retain the cross lay flaps on either side. To utilize CP-54956

Top door to utilize locking latches.

REAR TOP STORAGE BOX - DRIVER'S SIDE

There shall be a rear top storage box mounted on the driver's side of the apparatus with approximate dimensions of 59.25"L x 41.75"W x 16.5"D, AP-00-022680 (reference Fresno). The box shall begin aft the second top storage compartment and span all the way to the rear of the apparatus. There shall be no gap between the transverse compartment and the rear top storage box.

DOOR LATCH

The specified hinged door(s) shall be equipped with a sealed, black lever latch(es). Latch(es) shall be equipped with a lock cylinder fitted for a 1250 style key.

To be installed on secondary dunnage box.

WHEEL WELL PANEL CONSTRUCTION

The outer wheel well panel shall be an integral part of the overall body design and constructed of aluminum. It shall be welded in to place. The exterior wheel well area shall be painted to match the body.

FUEL FILL ACCESS

A Cast Products aluminum enclosure with hinged access door shall be installed in the driver's side wheel well area to accommodate the fuel fill assembly.

DIESEL EXHAUST FLUID FILL ACCESS

The factory DEF fill access shall be located inbetween the cab and the body, the fill shall be held in place by either an OEM or BME made bracket.

FRONT OF BODY -- PROTECTIVE SURFACE

The entire front of the apparatus body shall include a protective surface, constructed of aluminum tread plate material. The panels shall be painted or powder coated satin black.

REAR BODY PANELS

The entire rear of the apparatus body shall be painted apparatus color.

OUTER REAR BODY PANELS -- PROTECTIVE COVERING

The rear outer panels of the body shall have protective surfaces installed on the corners. The protective covering shall be constructed of polished stainless steel material. They shall be painted or powder coated satin black.

TOP OF BODY COMPARTMENTS -- PROTECTIVE SURFACES

The top of the side compartments shall have a protective surfaces installed. The surface shall be constructed of aluminum diamond plate and coated in black Dura-Bak coating for slip resistance.

ALUMININUM – COMPARTMENT DOOR, HINGED OVERLAP

Five (5) single, vertically hinged door shall be provide and fabricated from aluminum. The frame of the door shall be constructed of aluminum tubing to prevent corrosion and provide structural support. The spacing created by the frame tubing shall be filled with Styrofoam for added support, dent resistance, insulation and noise reduction. The exterior surface shall be aluminum for durability. There shall be no mechanical fasteners, such as bolt heads or rivets on the inside or outside of the doors.

The exterior of the door shall overlap the opening of the compartment. A lip shall be constructed around the opening of the compartment and the exterior of the door. A rubber seal shall be installed on the lip on both the compartment and the door to provide a double seal against water and dust.

The door shall be mounted using a stainless steel piano style hinge and a .25” diameter hinge pin for stability. The vertical hinge shall be mounted to the body frame with threaded inserts and stainless steel screws to preserve functionality and ease of maintenance in the event of damage.

Gas struts shall be utilized to hold the door in the open position and to prevent the door from slamming during closing. The gas struts shall be mounted directly to the door with a stainless steel bracket assembly for stability and ease of maintenance. The gas struts shall be mounted to the interior of the compartment with a fully adjustable assembly.

The specified door(s) shall have a black stainless-steel D-ring door handle.

The specified door(s) D-ring handles shall be equipped with manual key door locks keyed to use the 1250 key.

COMPARTMENT DOOR EDGE STRIPING

The hinged compartment doors shall have reflective striping applied on the edges. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

ALUMININUM – COMPARTMENT DOOR, LIFT UP HINGED OVERLAP

There shall be two (2), horizontally hinged lift up door shall be fabricated of aluminum. The door shall feature an exterior surface which overlaps the opening of the compartment. The exterior surface shall be aluminum for durability and damage resistance. The interior surface shall be aluminum for structural support and overall appealing appearance of the compartment. The frame of the door shall be constructed of aluminum tubing to prevent corrosion and provide structural support. The spacing created by the frame tubing shall be filled with Styrofoam for added support and dent resistance, temperature insulation, and noise reduction.

A lip shall be constructed around the opening of the compartment and the exterior of the door. A rubber seal shall be installed on the lip of both the compartment and the door to provide for a double seal against water and dust. A rain gutter shall be mounted above the latch type door for an added third layer of water protection.

The door shall be mounted with a stainless steel hinge with .25” diameter hinge pin for stability. The horizontal hinge shall be mounted to the body frame with threaded inserts and stainless steel screws to preserve functionality with use or age and ease of maintenance in the event of damage.

Gas struts shall be utilized to hold the door in the open position and to prevent the door from slamming during closing. The gas struts are mounted directly to the door with a stainless steel bracket assembly for stability and ease of maintenance. The gas struts shall be mounted to the interior of the compartment with fully adjustable assembly for ease of adjustment and maintenance while increasing stability.

The specified door(s) shall have a black stainless-steel D-ring door handle.

The specified door(s) D-ring handles shall be equipped with manual key door locks keyed to use the 1250 key.

COMPARTMENT DOOR EDGE STRIPING

The hinged compartment doors shall have reflective striping applied on the edges. The stripe shall be a 1-1/2" minimum in width.

Specified part shall include Red and White DOT approved reflective striping.

FOLDING STEP -- DRIVERS SIDE FRONT

There shall be three (3) Innovative Controls black powder coated steps installed. The steps shall be a spring loaded design with an approx 8" by 6" stepping surface and feature a BME logo and an LED light to light up the stepping surface. The step shall be installed on the front drivers side of the body.

FOLDING STEP -- PASSENGER SIDE FRONT

There shall be three (3) Innovative Controls black powder coated steps installed. The steps shall be a spring loaded design with an approx 8" by 6" stepping surface and feature a BME logo and an LED light to light up the stepping surface. The step shall be installed on the front passenger side of the body.

FOLDING STEP -- PASSENGER SIDE REAR

There shall be two (2) Innovative Controls black powder coated steps installed. The steps shall be a spring loaded design with an approx 8" by 6" stepping surface and feature a BME logo and an LED light to light up the stepping surface. The step shall be installed on the rear passenger side of the body.

GRAB HANDLES

There shall be grab handles mounted in applicable areas near steps and/or ladders to maintain a "three point of contact" climbing approach.

HOSE STORAGE BRACKETS

Two (2) folding Cast Products I-Zone hose brackets shall be provided on the rear of the apparatus body, rear-facing, one (1) on each side of the body.

WATER TANK CAPACITY

The water tank shall be a poly water tank with a capacity of 300 gallons.

WATER TANK WARRANTY

The polypropylene water tank that is specified to be supplied with this apparatus shall be warranted by the water tank manufacturer for a "lifetime" period from the date that the apparatus is put into service. The tank manufacturer shall repair, at no cost to the purchaser, any problems caused by defective materials and/or workmanship. The warranty shall cover the reasonable costs of removing the water tank from the apparatus and reinstalling it after the completion of the covered warranty repairs, but shall not cover any liability for the loss of

service or downtime costs of the apparatus.

The water tank shall be constructed of polypropylene, nitrogen-welded and tested inside and out. The tank manufacturer shall define the floor, top, sides, ends, and baffles material thicknesses. The tank shall carry a lifetime warranty.

The transverse and longitudinal swash partitions shall be interlocked and welded to each other as well as to the walls of the tank. The partitions shall be designed and equipped with vent holes to permit air and liquid movement between compartments. The cover shall be recessed .375" from the top of the side walls. Hold down dowels shall extend through and be welded to both the covers and the transverse partitions, providing rigidity during fast fill operations. Drilled and tapped holes for lifting eyes shall be provided in the top area of the water tank.

The water tank manufacturer shall certify the capacity of the water tank prior to delivery of the apparatus. This capacity shall be recorded on the manufacturer's record of construction and the certification shall be provided to the purchaser when the apparatus is delivered. Tank construction shall conform to applicable NFPA standards.

NFPA COMPLIANCE

The water tank construction shall conform to applicable NFPA standards.

TANK TO PUMP CONNECTION

A 3" PVC pipe shall be provided on the water tank for connection of the tank to the suction side of the pump with a flexible hump hose assembly. The tank suction valve and hump hose required to complete this connection shall be supplied by the final assembler.

PUMP TO TANK CONNECTION

A 2" connection shall be provided on the water tank for connection of the discharge side of the pump to the tank for filling purposes. The valves and hose required to complete this connection shall be supplied by the final assembler.

CLASS A FOAM TANK SPECIFICATIONS

The Class A foam tank shall have a capacity of 12 gallons.

Foam tank is integral to the water tank, and will be present whether or not apparatus is equipped with foam.

FOAM TANK WARRANTY

The foam tank shall carry a “lifetime” warranty against defects in workmanship and perforation corrosion. The provisions of this warranty shall be provided in the delivery documentation. The tank manufacturer shall repair, at no cost to the purchaser, any problems caused by defective materials and/or workmanship. The warranty shall cover the reasonable costs of removing the water tank from the apparatus and reinstalling it after the completion of the covered warranty repairs, but shall not cover any liability for the loss of service or downtime costs of the

apparatus.

12 VOLT ELECTRICAL SPECIFICATIONS

The following describes the low voltage electrical system on the apparatus including all panels, electrical components, switches and relays, wiring harnesses and other electrical components. The apparatus manufacturer shall conform to the latest Federal DOT standards, current automotive electrical system standards and the applicable requirements of NFPA.

Wiring shall be stranded copper or copper alloy conductors of a gauge rated to carry 125 percent of the maximum current for which the circuit is protected. Voltage drops shall not exceed 10 percent in all wiring from the power source to the using device. The wiring and wiring harness and insulation shall be in conformance with SAE and NFPA standards. The wiring harness shall conform to SAE J-1128 with GXL temperature properties. Exposed wiring shall be run in a loom with a 290 degree Fahrenheit rating. Wiring looms shall be properly supported and attached to body members. Electrical conductors shall be constructed in accordance with applicable SAE standards, except when good engineering practice requires special construction.

All wiring connections and terminations shall provide positive mechanical and electrical connections and be installed in accordance with the device manufacturer's instructions. When wiring passes through metal panels, electrical connections shall be with mechanical type fasteners and rubber/plastic grommets

Wiring between the cab and body shall be split using Deutsch type connectors or enclosed in a terminal junction panel allowing body removal with minimal impact on the apparatus electrical system. Connections shall be insulated with heat shrink tubing to resist moisture and foreign debris such as grease and road grime. Weather resistant connectors shall be provided throughout the system.

Electrical junction or terminal boxes shall be weather resistant and located away from water spray conditions. When required, automatic reset breakers and relays shall be housed in the main body junction panel.

There shall be no exposed electrical cabling, harnesses, or terminal connections located in compartments, unless enclosed in an electrical junction box or covered with a removable electrical panel. Wiring shall be secured in place and protected against heat, liquid contaminants and damage and shall be uniquely identified at least every six inches (6") by color coding or permanent marking with a circuit function code and identified on a reference chart or electrical wiring schematic per requirements of applicable NFPA standards.

Low voltage protective devices shall be provided for the electrical circuits. The devices shall be accessible and located in required terminal connection locations or weather resistant enclosures. Over current protection devices shall be automatic reset type suitable for electrical equipment and shall meet SAE standards. All electrical equipment, switches, relays, terminals, and connectors shall have a direct current rating of 125 percent of maximum current for which the circuit is protected. Electro-magnetic interference suppression shall be provided in the system as required in applicable SAE standards.

The electrical system shall include the following:

Electrical terminals in weather exposed areas shall have a non-conductive grease or spray applied. All terminal plugs located outside of the cab or body shall be treated with a corrosion preventative compound.

All electrical wiring shall be placed in a protective loom or be harnessed.

Exposed connections shall be protected by heat shrink and or a sealed connector.

Large fender washers shall be used when fastening equipment to the underside of the cab roof and all holes made in the roof shall utilize a weatherproof strain relief.

Electrical components installed in exposed areas shall be mounted in a manner that will not allow moisture to accumulate inside.

A service loop shall be provided behind all electrical appliances to allow them to be pulled away from their mounting area for inspection and service work

Upon completion of the vehicle and prior to delivery, the apparatus shall be electrically tested and the electrical testing, certifications, and test results shall be submitted with delivery documentation per the requirements of NFPA.

ELECTRICAL WIRING HARNESS

The electrical system shall be divided into separate harnesses. The individual harnesses shall be connected with Deutsch type quick connectors.

CUP HOLDER

The console shall have two (2) cup holders installed. Exact location to be determined at the preconstruction meeting.

USB CHARGING PORT

Four (4) USB charging port(s) shall be installed in the cab of the truck for the fire departments accessory devices. The USB charging port shall have two (2) USB connections and one USB-C connection.

CUSTOM FABRICATED REAR CONSOLE

A custom fabricated electrical console and enclosure shall be located between the driver's and the officer's seating positions. The console shall feature a single row of havis style plates on a bolted down lid.

CONSOLE MAP BOX

There shall be a map box attached to the rear of the console. The map box shall be painted to match the console.

The specified compartment(s) shall be coated with Black/Black colored Multi-Spec paint.

CUSTOM FABRICATED FRONT CONSOLE

A custom fabricated electrical console and enclosure shall be located between the driver's and the officer's seating positions. The console shall feature a single row of havis style plates on a bolted down lid, with an angled front section.

CONSOLE MAP BOX

There shall be a map box attached to the rear of the console. The map box shall be painted to match the console.

The specified compartment(s) shall be coated with Black/Black colored Multi-Spec paint.

12 VOLT POWER SOURCE

There shall be two (2) 12 volt plug-in utility power connection(s) rated at 20 amps provided and installed in the cab console.

The specified power source shall be wired to the switched battery circuit.

USB CHARGING PORT

Four (4) USB charging port(s) shall be installed in the cab of the truck for the fire departments accessory devices. The USB charging port shall have two (2) USB connections and one USB-C connection.

The specified power source shall be wired to the switched battery circuit.

CUP HOLDER

The console shall have three (3) cup holders installed. Exact location to be determined at the preconstruction meeting.

EMERGENCY MASTER SWITCH

An emergency master switch shall be located conveniently near the driver.

BATTERY CHARGER INLET

There shall be a polarized plug wired directly to the chassis starting batteries to be connected to a customer supplied charging source.

BLUE SEA SYSTEMS BATTERY CHARGER

The apparatus shall have a Blue Sea Systems, P12 Battery Charger, model #7532 installed. The battery charger shall be 12V DC and have a total output current of 40A. The battery charger shall be located in a clean and dry area.

BLUE SEA SYSTEMS SHORE POWER

The apparatus shall have a Blue Sea Systems, Sure Eject 20 amp shore power plug installed.

The specified Sure Eject shall include a red cover.

IDENTIFICATION LIGHTS

LED identification lights shall be installed on the vehicle as required by applicable highway regulations. All lights shall be 3/4" grommet mount type.

LICENSE PLATE BRACKET

A license plate bracket with a Tecniq L110 LED light shall be provided at the rear of the apparatus.

DOT LIGHTING

There shall be four (4) Truck-Lite brand 60 series lights mounted in the provided cutouts in the rear bumper. The lights shall function as the Stop, tail, and turn signals. The lights shall also have back-up lights integrated into the housing. The lights shall be mounted using screws.

NO--Cab Interior Lighting

FRONT BUMPER -- GROUND LIGHTS

There shall be two (2) Tecniq E10, LED ground light(s) installed under the front bumper.

The ground lights shall be activated when parking brake is set, or the transmission is placed into park (where applicable).

CAB GROUND LIGHTS

There shall be four (4) Tecniq E10, LED ground lights installed under the cab door(s).

The ground lights shall be activated when parking brake is set, or the transmission is placed into park (where applicable).

GROUND LIGHTS - UNDER REAR STEP

There shall be two (2) Tecniq E10, LED ground lights installed under the rear step area.

The ground lights shall be activated when parking brake is set, or the transmission is placed into park (where applicable).

TOMAR 15" SCENE LIGHT

One (1) Tomar TRX ten inch (15") model TRX-15W-AC light(s) shall be installed as specified on the apparatus. The light shall be capable of emitting amber and white light.

TOMAR 30" SCENE LIGHT

One (1) Tomar TRX thirty inch (30") model TRX-30W-AC light(s) shall be installed as specified on the apparatus. The light shall be capable of emitting amber and white light.

SCENE LIGHTING

There shall be a total of 2 (two) scene lights provided and installed on the apparatus, they shall be located at the following locations.

Located on the driver and passenger side of the top compartment.

On the back of the truck, the upper and lower zone C shall feature red/wht Whelen Ion-T light heads, utilizing the white for rear scene lighting.

DOOR OPEN WARNING LIGHT

The door ajar warning system shall be separated into four zones, a Front, Left, Right, and Rear zone. Each zone shall have an individually labeled warning light and also activate an audible alarm. The door ajar lights and audible alarm shall activate only when the apparatus parking brake has been released.

RADIO PRE-WIRE

There shall be a radio pre-wire provided in the cab center console. The prewire shall consist of a battery hot, battery switched, and a ground source.

RADIO ANTENNA INSTALLATION

There shall be two (2) radio antenna installed on the apparatus and routed to the cab center console.

BACK UP ALARM

One (1) solid state back up alarm shall be provided at the rear of the apparatus. The back up alarm shall be wired to the reverse circuit of the transmission, and shall provide an audible alarm to the rear of the apparatus when reverse gear is selected. The alarm shall have a volume of 87 to 112 db while in operation.

CHASSIS SUPPLIED BACK UP CAMERA INSTALLATION

The chassis shall be ordered with a back up camera. The camera shall be installed by the apparatus manufacturer. The exact location shall be determined at the pre-construction conference.

ELECTRONIC SIREN

A Whelen CenCom Core C399 electric siren and lighting control module shall be installed.

WHELEN CORE CONTROL HEAD

There shall be a Whelen model CCTL6 control head supplied with the Cencom Core system. It features a 3 section control head, with 8 push buttons, 4- position slide switch with a 7 position rotary knob. A manual siren and air horn button, and 3 traffic advisor control buttons.

SIREN SPEAKER

One (1) Whelen Model #SA315P siren speaker shall be provided. The 100 watt siren speaker shall be designed in a black nylon composite housing with 123 decibel rating.

ZONE A -- UPPER FRONT -- LIGHTBAR

One (1) Tomar Black Widow 53" lightbar Model# 970B-53DT-RR Shall be installed. The lightbar shall contain Full dual color front and sides (red/wht). Lightbar shall include CA flash rates and CA steady red. The front of the lightbar shall be fully populated with six (6) 12-LED modules, High-power off-road TRX take downs, and four (4) 24-LED corner modules with alley lights. The light bar shall be black in color.

OPTICOM EMITTER

There shall be a GTT 795H opticom emitter provided with in the lightbar installed by the OEM.

ZONE A -- LOWER FRONT WARNING LIGHTS

Two (2) Federal signal MicroPulse Ultra 6 lightheads shall be provided and installed. The lightheads shall have red and white LEDs with a clear lens and feature 6 LED modules, with the colors split 50/50 left and right.

The specified light(s) shall include a black bezel.

ZONE B AND D -- FRONT INTERSECTION WARNING LIGHTS

Two (2) Federal signal MicroPulse Ultra 12 lightheads shall be provided and installed on the apparatus. The lightheads shall have red and white LEDs with a clear lens and feature 12 LED modules, with the colors split 50/50 left and right.

The specified light(s) shall include a black bezel.

ZONE B AND D -- LOWER MID BODY WARNING LIGHTS

Two (2) Federal signal MicroPulse Ultra 12 lightheads shall be provided and installed on the apparatus. The lightheads shall have red and white LEDs with a clear lens and feature 12 LED modules, with the colors split 50/50 left and right.

The specified light(s) shall include a black bezel.

ZONE C -- UPPER REAR WARNING LIGHTS

Two (2) Federal signal MicroPulse Ultra 12 lightheads shall be provided and installed on the apparatus. The lightheads shall have blue and white LEDs with a clear lens and feature 12 LED modules, with the colors split 50/50 left and right.

The specified light(s) shall include a black bezel.

ZONE C -- LOWER REAR WARNING LIGHTS

Two (2) Federal signal MicroPulse Ultra 12 lightheads {will/shall} be provided and installed on the apparatus. The lightheads shall have red and white LEDs with a clear lens and feature 12 LED modules, with the colors split 50/50 left and right.

The specified light(s) shall include a black bezel.

REAR TRAFFIC ADVISOR, SIX (6) LAMPS

A Tomar L stick traffic advisor model # LSTICK-14TD6-B LED shall be provided and mounted at the rear of the body. The traffic advisor shall include a 40' cable.

FRONT MOUNTED ELECTRIC WINCH

A Warn Winch Company 16,500 pound capacity, 12-volt electric winch system shall be installed on the front of the apparatus. It shall have forward and reverse gears, a three stage planetary gearing and a sliding ring gear clutch that will permit free-spooling for quick unwinding of cable.

The winch shall be controlled with a push button device attached to a twelve foot (12') control cable and weatherproof receptacle.

The winch shall include 80' of Spydura pro synthetic rope.

PAINT CODES/COLORS

The apparatus shall be painted the following color(s).

Ford Race Red

BODY PAINTING SPECIFICATIONS

All exposed surfaces shall be prepared and painted using a multi-step process to ensure a blemish-free, protective coating for the base metal materials.

All removable items, such as brackets and compartment doors, shall be removed and painted separately to insure finish paint behind them after they are reinstalled.

Due to its modular design, the apparatus body shall be completely finish painted prior to its installation on the chassis.

The body shall be sanded, and cleaned. Any imperfections or defects in the metal shall be corrected with premium body filler and then sanded smooth.

An epoxy primer shall be utilized on all painted and coated surfaces and shall prepare the metal for the final paint. The direct-to-metal primer shall be used to create a first level seal allowing secure adhesion between the base metal and the subsequent substrates.

All body and components shall then be primed, thoroughly sanded, and meticulously inspected for any imperfections; which shall be properly corrected..

All surfaces shall then be painted with a base coat of premium paint following the guidelines as established by the paint manufacturer. The body shall be painted using a single color to match the cab primary color, and then shall be buffed to a high gloss finish.

INTERIOR COMPARTMENT FINISH

The interior wall, floor and ceiling surfaces of compartments shall be finished with Rust-Oleum brand Multispec color flecked paint.

The specified compartment(s) shall be coated with Hamlet Black colored Multi-Spec paint.

TOUCH-UP PAINT

Touch-up paint shall be furnished with the completed truck at final delivery.

SILVER STRIPING PACKAGE

Examples of graphics that can be covered under this package:

- Custom reflective stripe and partial rear chevron
- Custom reflective stripe, small area rear chevron or front bumper, (2) door shields, (2) large lettering, (2) medium lettering, (5) identifiers.
- Single straight reflective stripe, full rear chevron, (2) door shields, and (2) large lettering
- Single straight reflective stripe, small area rear chevron, front bumper chevron, (2) door shields, (2) large lettering, (2) medium lettering, (5) identifiers, and (2) large graphics

2.5" Suction Options Package

SUCTION HOSE

One (1) 2.5” x 7 foot lengths of Kochek PVC flexible suction hose shall be provided and equipped with lightweight couplings.

SUCTION HOSE

Two (2) 2.5” x 8 foot length of Kochek PVC flexible suction hose shall be provided and equipped with lightweight couplings.

HARD SUCTION HOSE STORAGE

There shall be storage to accommodate two (2) 8' sections of 2.5" hard suction and one 7' sections of 2.5 hard suctions with barrel strainer located above the pump operators panel. The compartment shall feature a drop down door with a thumb latch.

ALUMINUM TREADPLATE DOOR

There shall be a drop down aluminum diamond plate door installed. The door shall be powder coated satin black.

The specified hinged door(s) shall be equipped with (2), black lever latch(es). Latch(es) shall be non-locking style.

STRAINER

One (1) barrel strainer shall be provided on the apparatus. . The strainer shall be equipped with a 2.5" female rocker lug coupling.

WHEEL CHOCKS

Two (2) Zico Model AC-1, aluminum wheel chocks shall be provided on the apparatus.

5# DRY CHEMICAL FIRE EXTINGUISHER

One (1) 5# ABC dry chemical fire extinguisher and mounting bracket shall be provided on the apparatus. The extinguisher shall have a pressure gauge and shall be filled with a dry chemical extinguishing agent.

HYDRAULIC JACK

One (1) hydraulic jack shall be provided. The jack shall be designed for lifting capacity of twelve (12) tons.

LUG WRENCH

There shall be one (1) lug wrench provided and shipped loose with the completed apparatus.

REFLECTOR

A set of three (3) triangular reflectors shall be provided.

4 PRODUCT WARRANTIES

Exhibit “C”

GENERAL WARRANTY PROVISIONS

All materials and workmanship herein specified, including all equipment furnished, shall be guaranteed for a period of one (1) year after the acceptance date of the apparatus, unless otherwise noted, with the exception of any normal maintenance services or adjustments which shall be required. Under this warranty, BME Fire Trucks, LLC. shall be responsible for the costs of repairs to the apparatus that have been caused by defective workmanship or materials during this period.

This warranty shall not apply to the following:

- Any component parts or trade accessories such as chassis, engines, tires, pumps, valves, signaling devices, batteries, electric lights, bulbs, alternators, and all other installed equipment and accessories, in as much as they are usually warranted separately by their respective manufacturers, or are subject to normal wear and tear.
- Failures resulting from the apparatus being operated in a manner or for a purpose not recommended by the apparatus manufacturer.
- Loss of time or use of the apparatus, inconvenience, or other incidental expenses.
- Any apparatus which has been repaired or altered outside of the apparatus manufacturer's factory in any way that affects its stability, or which has been subject to misuse, negligence, or accident.
- Delivery of the apparatus to repair site.

DISCLAIMER

No warranties are given beyond those described herein. This warranty is in lieu of all other warranties, expressed or implied. The company specifically disclaims warranties of merchantability and fitness for a particular purpose, all other representations to the user/purchaser and all other obligations or liabilities. Further, the company excludes liability for consequential and incidental damages, on the part of the company or seller. No person is

authorized to give any other warranties or to assume any liabilities on the Company's behalf unless made or assumed in writing by the seller; and no other person is authorized to give any warranties or to assume any liabilities on the seller's behalf unless made or assumed in writing by the seller.

OBTAINING SERVICE

Return the vehicle to any BME Fire Trucks, LLC. dealer/authorized service center; Return the vehicle to BME Fire Trucks, LLC. or contact BME Fire Trucks, LLC. BME Fire Trucks, LLC. shall be solely responsible for determining the extent of repair under the terms of the warranty. Transportation costs shall be the responsibility of the purchaser.

BODY AND STRUCTURAL WARRANTY

BME Fire Trucks, LLC. shall warrant each new apparatus body, if used in a normal and reasonable manner, against structural defects caused by defects in material, design or workmanship for a period of ten (10) years, covering parts & labor to the original purchaser which shall start on day of acceptance.

This warranty shall not apply to:

- Normal maintenance services or adjustments
- To any vehicle which will have been repaired or altered outside of our factory in any way so as, in the judgment of BME Fire Trucks, LLC., to affect its stability, nor which has been subject to misuse, negligence, or accident, nor to any vehicle made by us which will have been operated to a speed exceeding the factory rated speed, or loaded beyond the factory rated load capacity.
- Commercial chassis and associated equipment furnished with chassis, signaling devices, generators, batteries, or other trade accessories as they are usually warranted separately by their respective manufacturers.
- Shipping costs of parts or apparatus for purposes of repair or replacement of parts. This warranty is in lieu of all other warranties, expressed or implied. All other representations as to the original purchaser and all other obligations or liabilities, including for incidental or consequential damage on the company's behalf unless made in writing by the company.

PLUMBING WARRANTY

The stainless-steel fire pump plumbing shall carry a ten (10) year parts and labor warranty against defects in workmanship and perforation corrosion.

PAINT WARRANTY

BME Fire Trucks, LLC. shall provide a pro-rated limited paint warranty which shall cover peeling and/or de-lamination of the topcoat and other layers of paint, cracking or checking, loss of gloss caused by cracking, checking or chalking, and any paint failure caused by defective paint materials covered by the paint manufacturer's material warranty.

Topcoat Durability & Appearance: Gloss, Color Retention & Cracking

0-72 months 100%

73-96 months 50%

97-120 months 25%

Corrosion: Dissimilar Metal and Crevice

0-36 months 100%

37-48 months 50%

49-72 months 25%

73-120 months 10%

Integrity of Coating System: Adhesion, Blistering/Bubbling

0-36 months 100%

37-84 months 50%

85-120 months 25%

Corrosion Perforation

0-120 months 100%

This limited warranty applies only to exterior paint. Paint on the vehicle's interior is warranted only under the BME Fire Trucks LLC Basic One Year Limited Warranty.

LETTERING AND STRIPING WARRANTY

The manufacturer shall provide a three (3) year lettering and striping warranty. The provisions of this warranty shall be detailed in the completed apparatus documentation.

WARRANTY REGISTRATION

This form has been provided for you to register your new fire apparatus in the BME Fire Trucks Warranty Program. (This does not constitute acceptance of your Fire Apparatus per Specifications or Contract requirements.) Please complete the information below and mail this form back to BME. The warranty period begins thirty (30) calendar days after delivery unless otherwise noted.

Department Name: _____

Address: _____

Dept. Contact Name: _____

Title: _____ Phone Number: _____

Apparatus Description:

Serial #: _____ Delivery Date: _____

Chassis Mfg: _____

Chassis Serial #: _____

Pump Mfg: _____ Pump Serial #: _____

Engine Mfg: _____ Engine Serial #: _____

Tank Mfg: _____ Tank Serial #: _____

Foam System Mfg: _____ _____ Foam System Serial #: _____

Name & Model: _____ Mfg & Serial #: _____

Other Components (list each):

Date: _____

WE ARE WILDLAND

www.bmefire.com | 800.445.8342

5 DEALER SUPPLIED PRODUCTS AND/OR SERVICES

Exhibit "D"

PROPOSAL INTRDUCTION

With over three decades of industry expertise, Golden State Fire Apparatus, Inc. (GSFA) proudly stands as the premier authorized dealership for top-tier fire apparatus in Central and Northern California. Our steadfast commitment to detail and customer satisfaction has earned us a trusted reputation among first responders.

We sincerely appreciate the opportunity to present this comprehensive proposal for a BME FIRE TRUCKS, LLC. FORD F550 “SAWTOOTH” XTREME TYPE 6 ENGINE. Your consideration of this proposal is greatly valued, and we are eager for the opportunity to support your department with the highest level of excellence and professionalism.

DEALER-SUPPLIED PRODUCTS AND SERVICES

Golden State Fire Apparatus Inc. (GSFA) will furnish the following items and/or services before final delivery so that all necessary components and support are in place, contributing to an efficient final delivery process. Please refer to the detailed list below for a comprehensive overview of the products and/or services included:

AUTHORIZED MANUFACTURER

In accordance with the State of California Vehicle Code, specifically Section 11701, it is mandated that "every manufacturer of a vehicle subject to registration shall make application to the Department of Motor Vehicles (DMV) for a license containing a general distinguishing number." The manufacturer, as of the proposal submission, holds a valid license in compliance with this requirement and is prepared to furnish a copy upon request. This adherence to regulatory standards ensures that the manufacturer maintains a current and official status, promoting transparency and compliance with legal requirements throughout the duration of the proposal and subsequent processes.

AUTHORIZED DEALERSHIP

In compliance with the State of California Vehicle Code, specifically Section 11701, it is mandated that "a dealer in vehicles of a type subject to registration shall make application to the Department of Motor Vehicles (DMV) for a license containing a general distinguishing number." Golden State Fire Apparatus, Inc. possesses a valid license at the time of the bid, as detailed above, and can promptly provide a copy upon request. This adherence to regulatory standards ensures that the dealership maintains a current and official status, promoting transparency and compliance with legal requirements throughout the duration of the proposal and subsequent processes.

AUTHORIZED SALES REPRESENTATIVE

In accordance with the State of California Vehicle Code, specifically Section 11800, it is expressly prohibited for any individual to function as a vehicle salesperson without obtaining a license issued by the Department of Motor Vehicles (DMV). The representative, at the time of

proposal, holds a valid vehicle salesperson's license and is ready to furnish a copy upon request. This adherence to regulatory standards ensures that the sales representative maintains a current and official status, promoting transparency and compliance with legal requirements throughout the bidding process and subsequent phases.

VEHICLE REGISTRATION

In adherence to the State of California Vehicle Code Section 11739, it is mandated that the "dealer of a new motor vehicle sale is responsible for applying for the title, securing vehicle registration, and obtaining license plates for the Customer" through the Department of Motor Vehicles (DMV). Being a factory-authorized dealer of the vehicle being sold, Golden State Fire Apparatus, Inc. is duly authorized to register the vehicle with the State of California as a new vehicle manufacturer.

GSFA is committed to facilitating an excellent vehicle ownership experience for the customer. As such, we will manage all necessary applications and complete all transfer papers, including the application for California Exempt "E" license plates. This approach ensures compliance with regulatory requirements and a hassle-free registration process for our valued customers.

WEEKLY PROGRESS PHOTOGRAPHS

GSFA is committed to ensuring transparency and comprehensive reporting throughout the construction process of the apparatus. To achieve this, GSFA will provide weekly photographs capturing various stages of the apparatus or major components under construction.

Commencing from the initiation of the manufacturing process, the photographic documentation will extend throughout the entire production phase by the manufacturer. These weekly reports will offer a visual representation of the ongoing progress of the apparatus, highlighting key milestones and showcasing unique features and aspects as construction unfolds.

Our focus is to provide customers with a clear and detailed insight into the evolution of the apparatus, fostering a deeper understanding of the craftsmanship and distinct elements incorporated during the construction process. This commitment to regular, visual updates aims to enhance communication and transparency regarding the progress of the apparatus.

CONTINGENCY RESERVE FUND

A Contingency Reserve Fund amounting to $10,000 per unit is incorporated into the quotation to address potential change orders, unforeseen items, or necessary work that may arise during the contract. The utilization of this reserve fund is at the sole discretion of the Customer. It is essential to note that this reserve fund is not an estimate for the aforementioned contingencies, and the actual costs associated with change orders, unforeseen items, or required work may surpass the reserved amount depending on their nature.

Any unused portion of the Contingency Reserve Fund will be credited back on the final invoice. Alternatively, if not credited, the remaining funds will be promptly returned to the Customer in the form of a check following the completion of the final invoicing process. This approach guarantees financial transparency and effective management throughout the project.

PRE-CONSTRUCTION, FACTORY VISIT

A pre-construction trip to the manufacturing facility is included for three (3) Customer representatives. The primary objective of review and finalize, in detail, the specifications prior to the start of production. The pre-construction trip is anticipated to span three (3) days and two (2) nights, with scheduling details collaboratively determined between GSFA and the Customer.

GSFA will cover the costs associated with airfare, lodging, meals, and ground transportation during the stay at the manufacturer's location. Air travel will be arranged from one of the following airports: Fresno, Sacramento, San Francisco, or San Jose.

It is important to note that certain costs, including Customer ground transportation within California, airport parking, luggage fees, and incidental expenses during travel to the factory, fall within the responsibility of the Customer. Furthermore, flight reservations are non-refundable, and in the event of a cancellation post-booking, the Customer will bear all associated costs, encompassing not only the original ticket cost but also any change or cancellation fees levied by the airline and/or travel agency. Additionally, flight reservations are non-transferable. This delineation aims to establish clarity and transparency regarding the allocation of responsibilities and potential costs associated with the pre-construction trip.

FINAL INSPECTION, FACTORY VISIT

A final inspection trip to the manufacturing facility is included for three (3) Customer representatives. The primary objective of this visit is to ensure the adherence of the apparatus to specifications and promptly identify any potential deficiencies. The final inspection trip is anticipated to span three (3) days and two (2) nights, with scheduling details collaboratively determined between GSFA and the Customer.

GSFA will cover the costs associated with airfare, lodging, meals, and ground transportation during the stay at the manufacturer's location. Air travel will be arranged from one of the following airports: Fresno, Sacramento, San Francisco, or San Jose.

It is important to note that certain costs, including Customer ground transportation within California, airport parking, luggage fees, and incidental expenses during travel to the factory, fall within the responsibility of the Customer. Furthermore, flight reservations are non-refundable, and in the event of a cancellation post-booking, the Customer will bear all associated costs, encompassing not only the original ticket cost but also any change or

cancellation fees levied by the airline and/or travel agency. Additionally, flight reservations are non-transferable. This delineation aims to establish clarity and transparency regarding the allocation of responsibilities and potential costs associated with the final inspection trip.

DELIVERY TO AUTHORIZED SERVICE FACILITY

GSFA will deliver the apparatus to our Northern California facility located in Sacramento for a comprehensive dealer preparation inspection. This service, conducted at the expense of GSFA, aims to have the apparatus in optimal condition at the time of final delivery.

To ensure the proper break-in of all components while still under warranty, the apparatus will be delivered under its own power. The use of rail or truck freight for transportation is deemed unacceptable in order to uphold the highest standards of quality assurance during the delivery process. This approach not only aligns with warranty considerations but also emphasizes the commitment to delivering a fully operational apparatus to our valued customers.

PRE-DELIVERY SERVICE

Before reaching its final destination, the apparatus undergoes a pre-delivery service conducted by Golden State Emergency Vehicle Service, Inc. This service is designed to tap into the expertise of an external source, providing an experienced perspective that enhances the thoroughness of your final inspection. Our pre-delivery service covers the following areas:

1. Engine Compartment and Undercarriage:
    - Inspect for broken mounting brackets.
    - Inspect and identify locations of any fluid leaks.
    - General inspection of hoses, wiring, and linkage, focusing on potential wear points.
    - Verify correct fluid capacities for engine oil, coolant, power steering fluid, washer reservoir fluid, transmission fluid, rear-end fluid, pump transmission oil, and primer oil if applicable.
    - Re-torque U-bolts to OEM specifications if equipped with leaf spring suspension (Pierce Custom chassis only).

2. Interior:
    - Confirm proper operation of doors, windows, and locks, ensuring accurate adjustment.
    - Confirm proper operation of seatbelt alarms.
    - Confirm proper operation of all compartment door alarms, as well as hose bed cover, ladder rack, light tower, and deck gun alarms.
    - Ensure functionality of auxiliary power points, interior lighting, mirror, and seat controls, and if applicable - headsets and radios.
    - Inspect upholstery for quality and condition.

3. Exterior:
    - Address reasonable paint scratches or chips.
    - Tighten any loose hardware.
    - Inspect tires and wheels, ensure proper pressure.
    - Check compartment doors for proper operation and latch fit.
    - Lubricate compartment door locks if applicable.

4. Road Test:
    - Conduct a road test with a full water tank (if applicable), covering approximately twenty miles on both city and highway roads.
    - Perform a DOT compliant brake test to verify the system is holding air.
    - Inspect brake condition, wheel seals, and ensure drive train components reach optimal operating temperatures.
    - Conduct an Allison Transmission self-diagnostic to verify fluid level, fluid and filter life, and check for fault codes.

5. Electrical:
    - Verify the operation of all lights, sirens, and other electrical accessories.

6. Pump:
    - Operate the Pressure Governor or Relief Valve, transfer valve, and check pump shift.
    - Inspect water tank, pump and plumbing for leaks and calibrate the water level gauge.
    - Ensure smooth operation of all discharge, suction, and drain valves.

7. Pierce Husky™ Foam System:
    - If applicable, draft and inject clean water to ensure proper operation of the foam pump.

8. Fuel and DEF Tanks:
    - Fill the fuel tank and DEF tank prior to final delivery.

9. Wash:
    - Thoroughly wash the apparatus prior to final delivery.

This pre-delivery service assists the apparatus to meet our high standards of quality and operational efficiency before reaching its final destination.

FINAL DELIVERY (CUSTOMER LOCATION)

GSFA will deliver the completed Product, inclusive of any relevant equipment, spare parts, and supplies, to the Customer's specified address at GSFA's expense.

In preparation for the Product's delivery, the Customer is required to furnish GSFA with proof of liability and physical damage insurance. GSFA will withhold the release of the Product until such proof of insurance is provided.

To ensure a timely delivery process, it is incumbent upon the Customer to settle any outstanding balance owed to GSFA before or at the time the Product is completed and ready for delivery. In the event of delayed payment or delivery, GSFA reserves the right to impose a late fee and daily storage charge as outlined in the Standard Terms and Conditions until payment is received.

For compliance with insurance liability considerations, the Product will only be delivered upon full acceptance and full payment, or through a prior written agreement mutually reached between the Customer and GSFA. This ensures a secure and efficient finalization of the delivery process, aligning with both parties' obligations and safeguarding against potential liabilities.

COMPREHENSIVE SALES AND SERVICE SUPPORT

At GSFA, we understand that immediate response is essential - and the service and support of your apparatus should be no different. Since our founding in 1989, our mission has been to provide first responders with the highest quality, most reliable fire and emergency apparatus from top-tier manufacturers. We specialize in guiding our customers through the entire process - from apparatus evaluation and customization to final inspection - and ensuring years of reliable service through our Golden State Emergency Vehicle Service (GSEVS) division.

Golden State Emergency Vehicle Service (GSEVS)

Established in 2014, GSEVS is committed to building long-term, collaborative relationships by providing exceptional warranty and technical support. Our services cover a wide range of needs, including chassis, electrical systems, pump, aerial, routine maintenance, equipment mounting, and pump testing - with priority given to new units sold by GSFA. Our goal is to deliver prompt, professional service and unwavering support for your apparatus.

Sacramento Facility

Our Sacramento location features a 33,814-square-foot facility with 14 working bays and a 4,500-square-foot, two-story parts distribution department. Conveniently located near Highway 99 with easy access to Interstates 80 and 50, we are positioned to serve you efficiently.

Tracy Facility (Opening Fall 2025)

Our second location in Tracy will expand our service capacity with a 49,634-square-foot facility featuring 21 working bays and a parts department equal in size to our Sacramento facility. Strategically located

within the "Tracy Triangle" - bordered by I-580, I-205, and I-5 - this facility will enhance our ability to serve customers in the Bay Area and beyond.

Certified and Experienced Technicians

Our service team includes factory-trained professionals certified by Pierce, ASE, and EVT. They undergo regular training to stay current on chassis, electrical systems, and aerial devices, ensuring expert handling of any challenge. Whether it's routine maintenance or complex diagnostics, you can count on expert care and precision with every visit.

Parts

At Golden State, we're dedicated to keeping your apparatus fully operational and mission-ready. That's why we maintain a robust inventory of both Pierce and non-Pierce parts—ready for immediate deployment when you need them most. If a part isn't in stock, we expedite orders directly from the manufacturer to minimize downtime and get your unit back in service without delay.

To make the process even more efficient, our digital Parts Request Portal offers a streamlined, user-friendly experience. It provides 24/7 access to submit requests, monitor order status, and communicate directly with our team—ensuring transparent updates and quicker turnaround times every step of the way.

Mobile Service

To minimize emergency apparatus downtime, we offer a robust mobile service program for on-site repairs and maintenance.

Pre-Delivery Inspection (PDI) Process

We employ a dedicated team of Pre-Delivery Inspection (PDI) technicians solely focused on ensuring your apparatus arrives in peak condition. Before your new custom unit is delivered, it undergoes a thorough, multi-point inspection to verify quality, performance, and compliance with all specifications. Our team handles every detail of the acceptance and delivery process—so you can take ownership with complete confidence and peace of mind.

Your Single Source for Sales and Service

With Golden State Fire, you have a single point of contact for sales, service, and support - all under one roof, with two strategically located facilities to serve you better. We are confident that our combination of expertise, customer service, and product support is unmatched by any other fire and emergency apparatus dealership in California.

END OF EXHIBIT "D"

GOLDEN STATE
FIRE APPARATUS

PREPARED ESPECIALLY FOR:

CITY OF SALINAS

One (1) Pierce Manufacturing, Inc.
100' Enforcer Tractor Drawn Aerial

Pierce

Sourcewell
Formerly NJPA

TABLE OF CONTENTS

1. Product Proposal
2. Standard Terms and Conditions (Exhibit A)
3. Product Specifications (Exhibit B)
    - Supporting Documents (If Applicable)
        - Electrical Analysis
        - Turning Radius Report
4. Product Warranties (Exhibit C)
5. Dealer Supplied Products and/or Services (Exhibit D)

1 PRODUCT PROPOSAL

OPTION A

100% PRE-PAYMENT

This will be the price of the Product(s) contingent upon the Customer paying the Grand Total Purchase Price to GSFA within thirty (30) calendar days of the Executed Date pursuant to the Payment Terms

IF YOU ELECT THIS OPTION, IT RESULTS IN A SAVINGS OF **($362,051.92) OFF** OF THE GRAND TOTAL OF OPTION B

Please note this discount is also available contingent upon a Third Party (Leasing Company) paying 100% of the Grand Total Purchase Price on behalf of the Customer to GSFA within thirty (30) calendar days of the Executed Date pursuant to the Payment Terms

PRODUCT PROPOSAL FOR:

City of Salinas

65 W. Alisal Street, Suite 210
Salinas, CA 93901

Sales Consultant

Dewayne Young
dewayne@goldenstatefire.com
Mobile: (209) 777-0650

SUBMITTED DATE	EXPIRATION DATE	GSFA PROPOSAL #	MANUFACTURER BID #	MANUFACTURER	CONSORTIUM
11/12/2025	01/09/2026	31112-25AT	968	Pierce Manufacturing Inc.	Sourcewell #113021-PMI, ID #251, Member #2424

Golden State Fire Apparatus, Inc. ("**GSFA**") is pleased to provide this proposal for the fire apparatus(es) and equipment identified below (the "**Product**") to CITY OF SALINAS ("**Customer**") for consideration. This proposal (this "**Product Proposal**") includes the following exhibits attached hereto: the Standard Terms and Conditions attached as Exhibit A (the "**Terms and Conditions**"); the Product Specifications attached as Exhibit B (the "**Specifications**"); the Product Warranties attached as Exhibit C; and the Dealer Supplied Products and/or Services attached as Exhibit D (the "**Dealer Supplied Products/Services List**") (all of the foregoing, collectively, the "**Agreement**"). Through its signature below or other Acceptance (as defined on page 2), Customer acknowledges having received and read, and agrees to be bound by, the Agreement. The Agreement shall be effective as of the latest date appearing in the signature blocks below (the "**Executed Date**").

ITEM	PRODUCT DESCRIPTION	UNIT PRICE
A	One (1) Pierce Manufacturing, Inc. 100' Enforcer Tractor Drawn Aerial	2,329,487.00
B	***Discount for 100% Payment at Time of Order (the "Prepayment Discount")***	***(330,637.00)***
C	SUBTOTAL	1,998,850.00
D	9.25% State Sales Tax	184,893.63
E	California Tire Fee	14.00
F	100% Performance Bond	5,223.00
G	GRAND TOTAL PURCHASE PRICE	2,188,980.63

PAYMENT TERMS – Customer shall pay the total purchase price set forth directly above (the "**Grand Total Purchase Price**") to GSFA within thirty (30) calendar days of the Executed Date. If payment of the Grand Total Purchase Price is late, a late fee as specified in section 6 of the Terms and Conditions may be applied, and the Prepayment Discount may be adjusted, and the Grand Total Purchase Price increased in accordance with section 2.c of the Terms and Conditions. Customer shall pay any balance due as a result of Change Orders as described in the Terms and Conditions.

MANUFACTURER – Customer acknowledges that GSFA is not an agent of the Product manufacturer identified above ("**Manufacturer**") and is not capable of binding Manufacturer. Within five (5) business days of the Executed Date, GSFA shall submit an order form to the Manufacturer for the Product. GSFA's further performance under the Agreement is contingent upon Manufacturer's acceptance of such order form at the price and on the terms GSFA believed to be available when submitting this Product Proposal to Customer. If Manufacturer rejects such order as submitted or fails to respond to GSFA within a reasonable

amount of time, GSFA shall notify Customer in writing, and unless GSFA and Customer otherwise agree in writing, the Agreement shall then terminate and have no further force or effect.

PRODUCT COMPLETION – The Product shall be ready for final inspection by Customer at the manufacturing facility within approximately **46 to 49 MONTHS** after the Executed Date. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PREDELIVERY SERVICE – If applicable, after transportation from the manufacturing facility and prior to final delivery or pick up, the Product shall receive those additional Products and/or services identified on the Dealer Supplied Products/Services List. It is estimated that such a service will add approximately **0.5 to 1.5 MONTH(S)** to the above Product completion estimate. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PROPOSAL EXPIRATION – This Product Proposal supersedes any previous proposal(s) presented to Customer by GSFA and its employees and may be accepted by Customer on or before the Expiration Date identified above. Unless accepted by the Expiration Date, GSFA reserves the right to withdraw this Product Proposal or to alter its terms (including by providing updated Product pricing) prior to an order being accepted.

PURCHASE ORDER – Any PO shall be made out to: *Golden State Fire Apparatus, Inc. – 7400 Reese Road – Sacramento, CA 95828.*

ACCEPTANCE – ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN GSFA AND CUSTOMER. "**ACCEPTANCE**" MEANS THAT THE CUSTOMER DELIVERS TO GSFA: (A) A SIGNED COPY OF THIS PRODUCT PROPOSAL, OR (B) A SIGNED COPY OF A PURCHASE ORDER INCORPORATING THE AGREEMENT IN ITS ENTIRETY. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED AND OF NO EFFECT UNLESS APPROVED IN WRITING SIGNED BY GSFA.

COUNTERPARTS - This Product Proposal may be executed in multiple counterparts, each of which shall be deemed an original (including copies sent to a party by electronic transmission) as against the party signing such counterpart, but which together shall constitute one and the same instrument. A signed copy of this Product Proposal delivered by facsimile, email or other means of electronic transmission will be deemed to have the same legal effect as delivery of an original signed copy of this Product Proposal. If this Product Proposal is returned to GSFA with the signature of Customer's authorized representative but without an attestation or co-signers signature, then absent Customer's written notice to the contrary, GSFA shall be entitled to rely on such single signature as sufficient evidence of the signatory's authority to execute the Agreement and bind Customer thereby.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and GSFA have each caused this Product Proposal dated 11/12/2025, GSFA Proposal Number 31112-25AT to be executed by their duly authorized representatives effective as of the Executed Date.

ACCEPTED AND AGREED TO BY CUSTOMER	ACCEPTED AND AGREED TO BY GSFA
_____	_____
Signature of Authorized Customer Representative	Signature of Authorized GSFA Representative
_____	_____
Print Name	Print Name
_____	_____
Title	Title
_____	_____
Date	Date

OPTION B

PAYMENT AT TIME OF DELIVERY OR PICKUP

This will be the price of the Product(s) contingent upon the Customer paying the Grand Total Purchase Price to GSFA at time of delivery or pickup pursuant to the Payment Terms

PRODUCT PROPOSAL FOR:

City of Salinas

65 W. Alisal Street, Suite 210
Salinas, CA 93901

Sales Consultant

Dewayne Young
dewayne@goldenstatefire.com
Mobile: (209) 777-0650

SUBMITTED DATE	EXPIRATION DATE	GSFA PROPOSAL #	MANUFACTURER BID #	MANUFACTURER	CONSORTIUM
11/12/2025	01/09/2026	31112-25BT	968	Pierce Manufacturing Inc.	Sourcewell #113021-OKC, ID #251, Member #2424

Golden State Fire Apparatus, Inc. ("**GSFA**") is pleased to provide this proposal for the fire apparatus(es) and equipment identified below (the "**Product**") to CITY OF SALINAS ("**Customer**") for consideration. This proposal (this "**Product Proposal**") includes the following exhibits attached hereto: the Standard Terms and Conditions attached as Exhibit A (the "**Terms and Conditions**"); the Product Specifications attached as Exhibit B (the "**Specifications**"); the Product Warranties attached as Exhibit C; and the Dealer Supplied Products and/or Services attached as Exhibit D (the "**Dealer Supplied Products/Services List**") (all of the foregoing, collectively, the "**Agreement**"). Through its signature below or other Acceptance (as defined on page 2), Customer acknowledges having received and read, and agrees to be bound by, the Agreement. The Agreement shall be effective as of the latest date appearing in the signature blocks below (the "**Executed Date**").

ITEM	PRODUCT DESCRIPTION	UNIT PRICE
A	One (1) Pierce Manufacturing, Inc. 100' Enforcer Tractor Drawn Aerial	2,329,487.00
B	9.25% State Sales Tax	215,477.55
C	California Tire Fee	14.00
D	100% Performance Bond	6,054.00
E	GRAND TOTAL PURCHASE PRICE	2,551,032.55

PAYMENT TERMS – Customer shall pay the total purchase price set forth directly above (the "**Grand Total Purchase Price**") to GSFA no later than the time of GSFA's delivery of the applicable Product to Customer's address listed above (or Customer's pick up of such Product at GSFA's facilities, if approved by GSFA). GSFA shall have no obligation to deliver, or permit pick up of the Product if the Customer does not have full payment ready when the Product is complete and ready to deliver or pick up, as applicable. Customer shall pay any balance due as a result of Change Orders as described in the Terms and Conditions.

MANUFACTURER – Customer acknowledges that GSFA is not an agent of the Product manufacturer identified above ("**Manufacturer**") and is not capable of binding Manufacturer. Within five (5) business days of the Executed Date, GSFA shall submit an order form to the Manufacturer for the Product. GSFA's further performance under the Agreement is contingent upon Manufacturer's acceptance of such order form at the price and on the terms GSFA believed to be available when submitting this Product Proposal to Customer. If Manufacturer rejects such order as submitted or fails to respond to GSFA within a reasonable amount of time, GSFA shall notify Customer in writing, and unless GSFA and Customer otherwise agree in writing, the Agreement shall then terminate and have no further force or effect.

PRODUCT COMPLETION – The Product shall be ready for final inspection by Customer at the manufacturing facility within approximately **46 to 49 MONTHS** after the Executed Date. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PREDELIVERY SERVICE – If applicable, after transportation from the manufacturing facility and prior to final delivery or pick up, the Product shall receive those additional Products and/or services identified on the Dealer Supplied Products/Services List. It is estimated that such a service will add approximately **0.5 to 1.5 MONTH(S)** to the above Product completion estimate. The foregoing estimate is provided as a good faith approximation as of the date of submission of this Product Proposal and is subject to the Terms and Conditions.

PROPOSAL EXPIRATION – This Product Proposal supersedes any previous proposal(s) presented to Customer by GSFA and its employees and may be accepted by Customer on or before the Expiration Date identified above. Unless accepted by the Expiration Date, GSFA reserves the right to withdraw this Product Proposal or to alter its terms (including by providing updated Product pricing) prior to an order being accepted.

PURCHASE ORDER – Any PO shall be made out to: *Golden State Fire Apparatus, Inc. – 7400 Reese Road – Sacramento, CA 95828.*

ACCEPTANCE – ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN GSFA AND CUSTOMER. "**ACCEPTANCE**" MEANS THAT THE CUSTOMER DELIVERS TO GSFA: (A) A SIGNED COPY OF THIS PRODUCT PROPOSAL, OR (B) A SIGNED COPY OF A PURCHASE ORDER INCORPORATING THE AGREEMENT IN ITS ENTIRETY. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED AND OF NO EFFECT UNLESS APPROVED IN WRITING SIGNED BY GSFA.

COUNTERPARTS - This Product Proposal may be executed in multiple counterparts, each of which shall be deemed an original (including copies sent to a party by electronic transmission) as against the party signing such counterpart, but which together shall constitute one and the same instrument. A signed copy of this Product Proposal delivered by facsimile, email or other means of electronic transmission will be deemed to have the same legal effect as delivery of an original signed copy of this Product Proposal. If this Product Proposal is returned to GSFA with the signature of Customer's authorized representative but without an attestation or co-signers signature, then absent Customer's written notice to the contrary, GSFA shall be entitled to rely on such single signature as sufficient evidence of the signatory's authority to execute the Agreement and bind Customer thereby.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and GSFA have each caused this Product Proposal dated 11/12/2025, GSFA Proposal Number 31112-25BT to be executed by their duly authorized representatives effective as of the Executed Date.

ACCEPTED AND AGREED TO BY CUSTOMER	ACCEPTED AND AGREED TO BY GSFA
_____	_____
Signature of Authorized Customer Representative	Signature of Authorized GSFA Representative
_____	_____
Print Name	Print Name
_____	_____
Title	Title
_____	_____
Date	Date

2 STANDARD TERMS AND CONDITIONS

Exhibit "A"

STANDARD TERMS AND CONDITIONS

1. Definitions.

a. "**Agreement**" has the meaning given in the Product Proposal.
b. "**Customer**" means the customer identified in the Product Proposal.
c. "**Dealer Preparation**," if applicable, means additional product(s) and/or services added or provided by GSFA after Manufacturer's completion of the Product and transportation to GSFA's premises prior to delivery to Customer, in accordance with the Dealer Supplied Products/Services List and/or a valid Change Order(s).
d. "**Dealer Supplied Products/Services List**" means the Dealer Supplied Products and/or Services List attached to the Product Proposal as Exhibit D, which reflects all Dealer Preparation under the Agreement absent a valid Change Order(s).
e. "**Grand Total Purchase Price**" means the total purchase price for the Product identified in the Product Proposal (subject to any adjustments required or permitted by these Terms and Conditions, including by the execution of a valid Change Order(s)).
f. "**GSFA**" means Golden State Fire Apparatus, Inc., a California corporation.
g. "**Manufacturer**" means the person or persons, company, firm, corporation, partnership, or other organization identified in the Product Proposal as responsible for manufacturing the Product.
h. "**Party**" or "**Parties**" means GSFA and/or Customer, as applicable.
i. "**Prepayment Discount**" means a discount to the purchase price for the Product granted to Customer in connection with Customer's advance payment of the Grand Total Purchase Price (or portion thereof, as specified in the Product Proposal), if applicable.
j. "**Product**" means the fire apparatus(es) and any associated equipment listed in the Product Proposal and further described in the Specifications.
k. "**Product Proposal**" means the GSFA proposal executed by Customer to which these Terms and Conditions are attached.
l. "**Product Warranties**" means the Manufacturer warranties for the Product attached to the Product Proposal as Exhibit C.
m. "**Specifications**" means the specifications for the Product attached to the Product Proposal as Exhibit B.
n. "**Terms and Conditions**" means these Standard Terms and Conditions, which are attached to the Product Proposal as Exhibit A.

2. Purchase and Payment.

a. Purchase. Customer agrees to purchase the Product at the Grand Total Purchase Price (as such amount may be adjusted in accordance with these Terms and Conditions), pursuant to the payment terms set forth in the Product Proposal. The Grand Total Purchase Price is payable in U.S. dollars.

b. Contingency Reserve Fund. The Grand Total Purchase Price may include an amount to be set aside for the purpose of funding any future costs or financial obligations incurred by Customer under the Product Proposal or any valid Change Order(s) (the "**Contingency Reserve Fund**"). If applicable, the amount of any required Contingency Reserve Fund will be set forth in either the Product Proposal or Exhibit D. The Contingency Reserve Fund may be withdrawn against by Customer or GSFA for the purpose of satisfying Customer's payment obligations under the initial Product Proposal or any valid Change Order(s) (including, without limitation, a Change Order submitted by GSFA pursuant to Section 8.b). If a Contingency Reserve Fund is required under the Agreement, the amount of such fund is not intended as an estimate of the actual additional costs of contingencies, Change Orders, unforeseen items or other required work that may be incurred under the Agreement after submission of the Product Proposal to Customer, which amounts Customer acknowledges may exceed the Contingency Reserve Fund amount. The balance of any Contingency Reserve Fund will be credited against Customer's payment obligations, or otherwise returned to Customer within thirty (30) calendar days of delivery of all Products under the Agreement (provided that Customer has paid all amounts owed under the Agreement as of such date).

c. Prepayment Discount. If GSFA has granted Customer a Prepayment Discount, Customer must provide each associated prepayment (each, a "**Prepayment**") within the time frame specified in the Product Proposal in order to receive such discount. Customer's failure to timely make any Prepayment may result in: (i) GSFA's termination of the Agreement; and/or (ii) Customer's loss of the Prepayment Discount for the portion of the Grand Total Purchase Price represented by such outstanding Prepayment and the application of a late fee as set forth in Section 6, in each case in GSFA's sole discretion.

d. State Sales Tax. Customer shall be responsible for the cost of state sales tax associated with, or attributable to, the Product. The taxes stated in the Product Proposal are subject to adjustment for the applicable state sales tax rate in effect at the time of delivery. Therefore, the sales tax set forth on the Product Proposal is only an estimate of such taxes and will be increased or decreased at the time of delivery if a change in the applicable sales tax rate has occurred, in which case Customer shall pay GSFA (or be refunded by GSFA) the difference in the applicable sales tax.

3. Product Completion Date. Within thirty (30) calendar days of the date on which the last required signatory executes the Product Proposal (such date, the "**Executed Date**"), GSFA shall submit to Customer a tentative Product completion date based on the then-estimated time to complete the manufacturing of the Product(s) and for the Product(s) to be ready for inspection and final approval by Customer at the manufacturing facility (which may differ from the Product completion estimate contained in the Product Proposal). Due to global supply chain constraints, any Product completion date contained herein, or in the Product Proposal, or otherwise provided to Customer, is a good faith estimate only as of the date provided to Customer, and merely an approximation based on current information available to GSFA and Manufacturer. Customer shall not be entitled to rely on any such estimate, and GSFA shall have no liability to Customer for a failure by GSFA or Manufacturer to meet any such estimate. All Product completion estimates are subject to modification and, if applicable, GSFA will provide updates to such estimates to Customer when available.

4. Stock / Demo Units. Notwithstanding any other provision contained in the Agreement (including Section 12 hereof concerning warranties), any Products constituting stock/demo unit(s) are sold to Customer on an as-is, first-come and first-served basis and GSFA makes no further representation or warranty to any customer with respect to such unit(s). Regardless of the terms of the Product Proposal, GSFA shall only be obligated to sell such stock/demo unit(s) to the first customer to enter into a purchase agreement with GSFA identifying such unit(s), and after the execution by GSFA of such agreement any subsequent purchase agreement (including the Agreement, as applicable) shall have no further force or effect with respect to such unit(s).

5. Multiple Unit Purchase. If the Grand Total Purchase Price includes pricing for multiple Products, the Product price stated in the Product Proposal shall only be valid if the quantity of Products being proposed are purchased at the same time, pursuant to the same Agreement. GSFA shall have no obligation to offer the same price for any Product if purchased by Customer pursuant to a later purchase agreement.

6. Late Fee; Storage Fee. A late fee equal to 0.033% of the outstanding portion of the Grand Total Purchase Price will be charged per calendar day for overdue payments beginning ten (10) calendar days after the payment is due and continuing for the first thirty (30) calendar days thereafter. After such thirty (30) calendar day period, the late fee shall increase to 0.044% per calendar day until payment of the outstanding portion of the Grand Total Purchase Price is received; provided that if Customer is a public agency, the foregoing late fees shall not exceed the statutory limit set forth in Section 926.10 of the California Government Code. If Customer is unable to satisfy the delivery requirements hereunder or is unwilling to take delivery of the Product, then GSFA shall be entitled to a storage charge running from the earlier of: (i) the date of delivery agreed to between GSFA and Customer (provided GSFA is willing and able to deliver the Product on such date), or (ii) twenty-one (21) calendar days after GSFA notifies Customer that the Product is available for delivery. The storage charge is equal to: (i) $175.00 per calendar day per apparatus stored, or (ii) the actual charges incurred by GSFA with a third party for storage of the Product, whichever is greater. Such storage charge shall continue until the actual time of delivery and Customer's possession of the Product, and any such storage by GSFA or such third party shall be at the sole risk of Customer.

7. Delivery; Inspection and Acceptance.

a. Delivery. Subject to Section 5 hereof, the Product is scheduled to be delivered to the location and within the time period specified in the Product Proposal. Such delivery date is an estimate, and GSFA is, notwithstanding this Section 7.a, not bound to such date unless it otherwise agrees in a separate writing to complete delivery by a date certain. For the avoidance of doubt, GSFA is not responsible for delivery delays caused by or because of actions, omissions or conduct of Customer, the Manufacturer, or their respective employees, affiliates, suppliers, contractors, and carriers. Risk of loss for the Product shall pass to Customer at the point and time of delivery (which shall include an attempted delivery by GSFA which cannot be completed due to any act or omission of Customer). However, title to the Product shall only pass to Customer upon delivery if Customer has then fully paid GSFA all amounts due hereunder (including additional amounts due under any valid Change Order). Absent GSFA's separate written agreement, which it may or may not provide in its sole and absolute discretion, delivery of the Product will not occur before Customer has fully paid all amounts due under the Agreement and provided proof of insurance reasonably satisfactory to GSFA. If GSFA permits Customer to take possession of the Product prior to such payment, Customer may not mount equipment, conduct training, or place the Product into service until all amounts due under the Agreement have been paid. If Customer has ordered multiple Products, GSFA reserves the right to deliver such Products in installments and to separately invoice Customer for such Products.

b. Inspection and Acceptance. Upon delivery, Customer shall have ten (10) calendar days within which to inspect the Product for substantial conformance to the Specifications, and in the event of substantial non-conformance to the Specifications to furnish GSFA with written notice sufficient to permit GSFA to evaluate such non-conformance ("**Notice of Nonconformance to Specifications**"). Contingent upon part availability and Customer's cooperation, any Product not in substantial conformance to material Specifications shall be remedied by GSFA (by repair or replacement, at GSFA's election) within thirty (30) calendar days from GSFA's receipt of the Notice of Nonconformance to Specifications. In the event GSFA does not receive a Notice of Nonconformance to Specifications within ten (10) calendar days of delivery, the Product will be deemed to be in conformance with Specifications and accepted by Customer.

8. Changes to Agreement Terms.

a. Change Orders. The Customer may request that GSFA incorporate a change to the Product or the Specifications for the Product, or GSFA may submit changes to the Agreement required or permitted to be made by GSFA (pursuant to Section 8.b or otherwise), by delivering a written Change Order to the other party hereto, which shall include a description of the proposed change sufficient to permit the receiving party to evaluate such change (either, a "**Change Order**"). For any Change Order submitted by Customer, GSFA will provide Customer a written response (a "**Response**") stating (i) whether GSFA will accommodate such Change Order (which GSFA may decide in its sole and absolute discretion); and (ii) the terms of the modification to the order, including any increase or decrease in the Grand Total Purchase Price resulting from such Change Order, a date on which any increase in the Grand Total Purchase Price must be paid, and an estimate of any effect on production scheduling or delivery resulting from such Change Order. Customer shall have seven (7) calendar days after receipt of the Response to notify GSFA as to whether Customer desires to make the changes GSFA has approved in the Response. In the event Customer countersigns GSFA's Response, Customer shall pay the increase (or be refunded the decrease) in the Grand Total Purchase Price by the date specified in the Response. GSFA may also send Customer a Change Order to account for any changes to the Agreement required or permitted to be made by GSFA (including those changes required pursuant to Section 8.b hereof), and such Change Order shall be effective upon delivery to Customer unless Customer elects to terminate the applicable Product order under the Agreement in accordance with Section 9.

b. Additional Changes.

i. Component Price Volatility; Increases Imposed by Manufacturer. GSFA shall not be responsible for (i) any unforeseen price increase or surcharge enacted by suppliers of major components of the Product (including but not limited to commercial chassis, engine, transmission, and fire pump); or (ii) price increases imposed on GSFA by Manufacturer pursuant to Manufacturer's terms and conditions for sale of the Product (a "**Manufacturer**

Price Increase"), after Customer becomes bound by the Agreement. Customer shall be responsible for all amounts arising from any price increases for major components of the Product (including all associated taxes and fees thereon) or any Manufacturer Price Increases occurring after the execution of the Agreement which increase the cost of the Product to GSFA, and such amounts will be documented on a Change Order adjusting the Grand Total Purchase Price accordingly. Customer shall pay any such price increase prior to Product delivery. A Manufacturer Price Increase may include, but shall not be limited to, an increase in Product price resulting from an increase in the Producer Price Index of Components for Manufacturing (see www.bls.gov Series ID: WPUID6112) in excess of a compounded annual growth rate of five percent (5%), as measured between the month Manufacturer accepts the applicable Product order and the month that is fourteen (14) months prior to the then-current estimated Product completion date (the foregoing, a "**PPI-Based Price Increase**"). If, upon Customer's receipt of a Change Order reflecting a PPI-Based Price Increase, Customer elects to terminate the applicable Product order in accordance with Section 8.b.iii rather than pay such increase, then in lieu of the cancellation fees described in Section 9.a hereof GSFA shall be entitled to recover and Customer shall pay GSFA's actual non-reimbursable costs incurred in connection with the Product order through the date of Customer's termination of such Product order.

ii. New Legal Standards. In the event the Product design, materials or specifications require an alteration arising from new regulations issued by any governmental entity or trade association, including, but not limited to, the NFPA, DOT, and EPA, and such alteration increases the cost of the Product to GSFA, Customer shall be responsible for changes to the Grand Total Purchase Price arising from such alteration. GSFA shall promptly notify Customer when it becomes aware of any potential or required change in regulations occurring prior to delivery that would impact the Product purchased.

iii. Change Orders. Customer shall execute any Change Order submitted by GSFA documenting any of the changes required or permitted by Sections 8.b.i and 8.b.ii above (which shall, to the extent practicable, itemize any increases in the Grant Total Purchase Price and specify a commercially reasonable date by which Customer must pay such increase), unless Customer instead elects to terminate the applicable Product order under the Agreement within fifteen (15) calendar days of Customer's receipt of such Change Order and in accordance with Section 9. Absent such a termination, failure or refusal to execute a Change Order does not alter Customer's obligations under this Section 8.b.

c. Changes in Commercial Specifications. Specifications for all components of the Product manufactured by companies other than the Manufacturer are subject to change without notice. Specifications for such components will be as available at the time of manufacture of the Product. GSFA shall not be liable for any deviations in such specifications arising from a substitution of components or changes in the design of any component by their original manufacturer.

9. Termination.

a. By Customer. Customer may terminate a Product order identified in the Product Proposal or a Change Order by providing written notice to GSFA in accordance with Section 16 hereof. If Customer elects to terminate a Product order, Customer shall pay GSFA a cancellation fee as follows: (a) after the Product order is accepted and entered by GSFA, 10% of the portion of the Grand Total Purchase Price applicable to such Product (including all associated taxes, fees and costs) (such amount, the "**Product Purchase Price**"); (b) after completion of the pre-construction phase of the order process, 20% of the Product Purchase Price; and (c) after the requisition of any materials or commencement of any manufacturing or assembly of the Product by either GSFA or Manufacturer but before substantial completion of such Product, 50% of the Product Purchase Price. Customer shall not be permitted to terminate a Product order after substantial completion of manufacturing and assembly of such Product (excluding any Dealer Preparation or other pre-delivery services or untypical Product customization, if applicable). Notwithstanding the foregoing, if the applicable tier of cancellation fee is not sufficient to cover all actual costs and fees incurred by GSFA with Manufacturer in connection with Customer's termination of the Product order ("**Manufacturer Termination Fees**"), then in addition to such cancellation fee Customer shall pay the balance of all Manufacturer Termination Fees. If Customer received a Prepayment Discount, such discount shall not be considered for the purpose of calculating the above cancellation fee. The tier of cancellation fee applicable to any cancellation,

as well as the determination of whether a Product has reached substantial completion, shall be in the sole and absolute discretion of GSFA. Customer may request a fee waiver, and GSFA, in its sole discretion, may agree to waive and/or adjust such fee. GSFA will return the balance of the Grand Total Purchase Price or Product Purchase Price, as applicable, within thirty (30) calendar days of the effective date of the cancellation of the Product order or termination of the Agreement.

Customer may terminate the Agreement for an Event of Default by GSFA after providing GSFA with written notice in accordance with Section 16 (which notice shall describe with reasonably particularity the Event of Default justifying such termination) if such Event of Default remains uncured (if capable of cure) thirty (30) days following GSFA's receipt of such notice; provided, however, that the foregoing cure period shall continue if and for so long as GSFA has commenced and is continuing to undertake commercially reasonable efforts to cure such Event of Default as promptly as reasonably practicable.

b. By GSFA. GSFA may terminate the Agreement for an Event of Default by Customer after providing Customer with written notice in accordance with Section 16 (which notice shall describe with reasonably particularity the Event of Default justifying such termination) if such Event of Default remains uncured (if capable of cure) thirty (30) days following Customer's receipt of such notice; provided, however, that the foregoing cure period shall continue if and for so long as Customer has commenced and is continuing to undertake commercially reasonable efforts to cure such Event of Default as promptly as reasonably practicable. Notwithstanding the foregoing, GSFA may terminate the Agreement effective immediately upon written notice to Customer for Customer's failure to pay any amount owed under the Agreement when due.

Notwithstanding any other provision of this Agreement, if Customer terminates a Product order in accordance with Section 9.a above, GSFA may elect to instead terminate the Agreement upon notice to Customer in accordance with Section 16 hereof. If GSFA terminates the Agreement in accordance with this Section 9.b, Customer shall pay the applicable tier of cancellation fee for all Products pursuant to Section 9.a above as if Customer had elected to terminate each applicable Product order.

c. Based on Discontinuation or Cancellation by Manufacturer. In the event that Manufacturer cancels a Product order (provided that such cancellation is not the result of an act by Customer in violation of the Agreement) or discontinues the manufacture of a Product prior to its completion and delivery: (i) if such Product is the only Product contemplated under the Agreement, then the Agreement shall terminate; or (ii) if additional Products are contemplated under the Agreement, then only the Product order for the applicable cancelled or discontinued Product shall be terminated. Such Agreement termination or Product termination, as applicable, shall be effective upon GSFA's written notice to Customer of such cancellation or discontinuance in accordance with Section 16 hereof. GSFA's only obligation to Customer in such event shall be the return of any Prepayment paid by Customer for the cancelled or discontinued Product. For the avoidance of doubt, the cancellation fees contemplated in Section 9.a hereof shall not apply in the event of a termination pursuant to this Section 9.c.

10. Customer's Obligations. Customer shall provide its timely and best efforts to cooperate with GSFA and Manufacturer during the Product manufacturing and Dealer Preparation process. Reasonable and timely cooperation includes, without limitation, Customer's providing timely information in response to any requests from Manufacturer or GSFA and the participation of Customer's authorized representatives in traveling to Manufacturer's facility for inspections and approval of the Product, including a final approval before the Product leaves Manufacturer's facility.

11. Representations and Warranties. Customer hereby represents and warrants to GSFA as of the Executed Date that the execution of the Agreement and the purchase of the Product(s) and performance of the other obligations of Customer under the Agreement have been approved by Customer in accordance with applicable general laws and, as applicable, Customer's charter, ordinances, purchasing policies, and other governing documents, and executed by the appropriate Customer employees, officials, and/or representatives, and funding for Customer's performance of its obligations under the Agreement has been duly budgeted and appropriated by Customer.

12. Standard Warranty. All applicable Manufacturer warranties are contained in the Product Warranties. Any additional warranties must be expressly approved in a writing signed by GSFA, and Customer acknowledges and agrees that Manufacturer will not be liable for any such additional warranties.

a. Disclaimer. OTHER THAN AS EXPRESSLY SET FORTH IN THE AGREEMENT, GSFA, ITS AFFILIATES, AND THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS, OR REPRESENTATIVES, DO NOT MAKE ANY EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO THE PRODUCT (WHETHER RELATING TO THE CONDITION OR QUALITY OF THE PRODUCT, OR OTHERWISE) PROVIDED HEREUNDER OR OTHERWISE REGARDING THE AGREEMENT (INCLUDING, WITHOUT LIMITATION, WITH RESPECT TO ANY APPLICABLE DEALER PREPARATION), WHETHER ORAL OR WRITTEN, EXPRESS, IMPLIED OR STATUTORY. WITHOUT LIMITING THE FOREGOING, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, THE IMPLIED WARRANTY AGAINST INFRINGEMENT, THE IMPLIED WARRANTY OR CONDITION OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY IMPLIED WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE ARE EXPRESSLY EXCLUDED AND DISCLAIMED BY GSFA. STATEMENTS MADE BY SALES CONSULTANTS OR IN PROMOTIONAL MATERIALS DO NOT CONSTITUTE WARRANTIES.

b. Exclusions of Incidental and Consequential Damages. In no event shall GSFA be liable for special, consequential, incidental, indirect or punitive damages incurred by Customer in connection with any matter arising out of or relating to the Agreement, or the breach thereof, even if GSFA has been advised of the possibility of such damages, and regardless of whether such damages arise out of breach of warranty, the Agreement, indemnity, whether resulting from non-delivery or from GSFA's own negligence, or otherwise, except and solely to the extent such damages arise from the gross negligence or willful misconduct of GSFA.

13. Default. The occurrence of one or more of the following events (each, an "**Event of Default**") shall constitute a default under the Agreement: (a) Customer's failure to pay any amounts due or to perform any of its obligations under the Agreement; (b) GSFA's failure to perform any of its obligations under the Agreement; (c) either Party becoming insolvent or becoming subject to bankruptcy or insolvency proceedings; (d) any representation made by either Party under the Agreement which is false in any material respect; (e) any action by Customer to dissolve, merge, consolidate or transfer a substantial portion of its property to another entity during the term of the Agreement; (f) any other material breach of the terms of the Agreement by a Party; or (g) a default or breach by Customer under any other agreement with GSFA or its affiliates.

14. Indemnification of GSFA. Customer shall indemnify, defend, and hold harmless GSFA, its agents, servants, successors and assigns from and against all losses, damages, injuries, claims, demands and expenses, including attorneys' fees and other legal expenses, of whatever nature ("**Damages**"), to the extent such Damages arise out of or in connection with: (i) Customer's breach of the Agreement, or (ii) Customer's use, storage, or operation of the Product following delivery, regardless of where, how, and by whom operated (excluding any negligent operation by GSFA). The indemnification and assumptions of liability and obligation herein provided shall continue in full force and effect notwithstanding the termination of the Agreement, whether by expiration of time, by operation of law or otherwise. This provision is not intended to and shall not constitute the exclusive remedy of the Parties under the Agreement; the Parties may seek indemnity from one another under other legal principles, whether based in equity or law, so long as they do not nullify or cancel the effects of this paragraph.

15. Force Majeure. GSFA shall not be responsible nor deemed to be in default of any provision of the Agreement on account of delays in performance due to causes which are beyond GSFA's or Manufacturer's control and which make GSFA's performance impracticable, including but not limited to wars, insurrections, strikes or labor unrest, riots, fires, storms, floods, other acts of nature, explosions, earthquakes, accidents, any act of federal, state or local government, failure or delays in transportation, inability to obtain necessary labor, supplies or manufacturing facilities, supply chain issues, allocation regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorism, failure of transportation, disease, pandemics or epidemics, quarantine restrictions, failure of vendors (due to causes similar to those within the scope of this clause) to perform their agreements or labor troubles causing cessation, slowdown, or interruption of work.

16. Notice. Any notices, requests, consents, claims, demands, waivers and other communications required or permitted to be given hereunder must be given in writing at the address of each Party set forth below, or to such other address as either Party may substitute by written notice to the other in accordance with this Section 16, by one of the following methods: hand delivery; registered, express, or certified mail, return receipt requested, postage prepaid; or nationally recognized private express courier. All such communications will be deemed to have been given: (i) when delivered by hand (with written confirmation of receipt); (ii) on the third (3rd) calendar day after the date mailed, by registered, express or certified mail; or (iii) when delivered by the addressee if sent by a nationally recognized private express courier.

GSFA:	CUSTOMER:
Golden State Fire Apparatus Inc. 7400 Reese Road Sacramento, CA 95828	To the address listed in the Product Proposal

17. Contradictions. In the event of a conflict between the Agreement and any Change Order, or between Change Orders, the terms of the latest executed Change Order shall control.

18. Manufacturer's Statement of Origin. It is agreed that the manufacturer's statement of origin ("**MSO**") for the Product covered by the Agreement, if applicable, shall be retained and remain in the possession of GSFA per California Department of Vehicles (DMV) directives. Notwithstanding the foregoing, GSFA shall provide Customer with the original MSO if the Customer is self-registering, and Customer shall comply with all good-faith Process of Duty and other DMV requirements applicable to the Product and retain its own MSO.

19. Assignment. The relationship of the Parties established under the Agreement is that of independent contractors and neither Party is a partner, employee, agent, or joint venturer of or with the other. Neither Party may assign its rights and obligations under the Agreement unless it has obtained the prior written approval of the other Party.

20. Governing Law; Jurisdiction; Disputes. Without regard to any conflict of laws provisions, the Agreement is to be governed by and under the laws of the state of California. Prior to taking any legal action that may and/or can arise out of the Agreement, the Parties shall first attempt mediation with an agreed upon mediator. If the Parties cannot agree upon a mediator within thirty (30) calendar days of the submission of written notice of a dispute in accordance with Section 16 hereof, if any disputed matter remain unresolved within thirty (30) calendar days of the commencement of discussions, or if any party refuses to meet, then either party may submit any remaining disputes concerning and/or claim regarding the Agreement and/or the terms and conditions herein to the Superior Court, County of Sacramento (and the parties expressly consent to exclusive personal jurisdiction and venue before such court).

21. Entire Agreement; Amendments. The Agreement, including the Product Proposal, its exhibits and all valid Change Orders, is the exclusive agreement between the Parties regarding the subject matter contained herein and therein. No change in, modification of, or revision of the Agreement shall be valid unless in writing and signed by duly authorized representatives of both Parties with authority to sign such amendments to the Agreement.

END OF STANDARD TERMS AND CONDITIONS

3 PRODUCT SPECIFICATIONS

Exhibit “B”

Proposal Details Report

11/12/2025

Customer: Salinas Fire Department
Bid Number: 968
Representative Young, Dewayne
Job Number:
Requirements Manager:
Organization: Golden State Fire Apparatus, Inc
Description: 100' Tiller - Duplicate to 42944 -
Chassis: Enforcer Chassis, Tractor (Tiller)
Body: Aerial, Tiller, No Pump, Alum Body

OptionCode	Type	Option	ProposalText
0766599		Boiler Plates, Tiller	Golden State Fire Apparatus, Inc. is pleased to submit a proposal to Salinas Fire Department for a **Pierce® Tractor-Drawn Aerial Ladder** per your request for quotation. The following paragraphs will describe in detail the apparatus, construction methods, and equipment proposed. This proposal will indicate size, type, model and make of components parts and equipment, providing proof of compliance with each and every item (except where noted) in the departments advertised specifications. PIERCE MANUFACTURING was founded in 1913. Since then, we have been building bodies with one philosophy, "BUILD THE FINEST". Our skilled craftsmen take pride in their work, which is reflected, in the final product. We have been building fire apparatus since the early "forties" giving Pierce Manufacturing over 75 years of experience in the fire apparatus market. Pierce Manufacturing has built and put into service more than 62,500 apparatus, including more than 33,900 on Pierce custom chassis designed and built specifically for fire and emergency applications. Our Appleton, Wisconsin facility has over 870,000 total square feet of floor space situated on approximately 105 acres of land. Our Bradenton, Florida facility has 300,000 square feet of floor space situated on approximately 38 acres of land. Our beliefs in high ethical standards are carried through in all of our commitments and to everyone with whom we do business. Honesty, Integrity, Accountability and Citizenship are global tenets by which we all live and work. Consequently, we neither engage in, nor have we ever been convicted of price fixing, bid rigging, or collusion in any domestic or international fire apparatus market. Pierce has only one brand of fire apparatus "Pierce", ensuring you are receiving top of the line product that meets your specification. In accordance with the current edition of applicable NFPA standards, this proposal will specify whether the fire department, manufacturer, or apparatus dealership will provide required loose equipment. Images and illustrative material in this proposal are as accurate as known at the time of publication but are subject to change without notice. Images and illustrative material are for reference only and may include optional equipment and accessories and may not include all standard equipment. **GENERAL DESIGN AND CONSTRUCTION** To control quality, ensure compatibility, and provide a single source for service and warranty, the custom cab, chassis, pump module and body will be entirely designed, assembled/welded and painted in Pierce owned manufacturing facilities. This includes, but not limited to the cab weldment, the pumphouse module assembly, the chassis assembly, the body and the electrical system. **QUALITY AND WORKMANSHIP** Pierce has set the pace for quality and workmanship in the fire apparatus field. Our tradition of building the highest quality units with craftsmen second to none has been the rule right from the beginning and we demonstrate that ongoing commitment by: Ensuring all steel welding follows American Welding Society D1.1-2004 recommendations for structural steel welding. All aluminum welding follows American Welding society and ANSI D1.2-2003 requirements for structural welding of aluminum. All sheet metal welding follows American welding Society B2.1-2000 requirements for structural welding of sheet metal. Our flux core arc welding uses alloy rods, type 7000 and is performed to American Welding Society standards A5.20-E70T1. Furthermore, all employees classified as welders are tested and certified to meet the American welding Society codes upon hire and every three (3) years thereafter. Pierce also employs and American Welding Society certified welding inspector in plant during working hours to monitor weld quality. Pierce Manufacturing operates a Quality Management System under the requirements of ISO 9001. These standards sponsored by the International Organization for Standardization (ISO) specify the quality systems that are established by the manufacturer for design, manufacture, installation and service. A copy of the certificate of compliance is included with this proposal. In addition to the Quality Management system, we also employ a Quality Achievement Supplier program to ensure the vendors and suppliers that we utilize meet the high standards we demand. That is just part of our overall "Quality at the Source" program at Pierce. To demonstrate the quality of our products and services, a list of at least five (5) fire departments/municipalities that have purchased vehicles for a second time is provided. **DELIVERY** The apparatus will be delivered under its own power to ensure proper break-in of all components while the apparatus is still under warranty. A qualified delivery representative shall deliver the apparatus and remain for a sufficient length of time to instruct personnel in proper operation, care and maintenance of the equipment delivered. **MANUAL AND SERVICE INFORMATION** At time of delivery, complete operation and maintenance manuals covering the apparatus will be provided. A permanent plate will be mounted in the driver's compartment specifying the quantity and type of fluids required including engine oil, engine coolant, transmission, pump transmission lubrication, pump primer and drive axle. **SAFETY VIDEO** At the time of delivery Pierce will also provide one (1) 39-minute, professionally produced apparatus safety video, in DVD format. A link to the video is also available on the Pierce Training website. This video will address key safety considerations for personnel to follow when they are driving, operating, and maintaining the apparatus, including the following: vehicle pre-trip inspection, chassis operation, pump operation, aerial operation, and safety during maintenance. **PERFORMANCE TESTS** A road test will be conducted with the apparatus fully loaded and a continuous run of no less than

ten (10) miles. During that time the apparatus will show no loss of power nor will it overheat. The transmission drive shaft or shafts and the axles will run quietly and be free of abnormal vibration or noise. The apparatus when fully loaded will not have less than 25 percent nor more than 50 percent on the front axle, and not less than 50 percent nor more than 75 percent on the rear axle. The apparatus will meet the current edition of applicable NFPA standards acceleration and braking requirements.

SERVICE AND WARRANTY SUPPORT

Pierce dealership support will be provided by Golden State Emergency Vehicle Services by operating in conjunction with a Pierce authorized service center. The service center will have factory-trained mechanics on staff versed in Pierce fire apparatus. The service facility will be located within one hundred fifty (150) miles of the fire department.

In addition to the dealership, Pierce has service facilities located in both, Weyauwega, Wisconsin and Bradenton, Florida. Pierce also maintains a dedicated parts facility of over 100,000 square feet in Appleton, Wisconsin. The parts facility stocks in excess of $5,000,000 in parts dedicated to service and replacement parts. The parts facility employs a staff dedicated solely for the distribution and shipment of service and replacement parts.

Service parts for the apparatus being proposed can be found via Pierceparts.com which, is an interactive online tool that delivers information regarding your specific apparatus as well as the opportunity to register for training classes.

As a Pierce customer you have the ability to view the complete bill of materials for your specific apparatus, including assembly drawings, piece part drawings, and beneficial parts notations. You will also have the ability to search the complete Pierce item master through a parts search function which offers all Pierce SKU's and descriptions offered on all Pierce apparatus. Published component catalogs, which include proprietary systems along with an extensive operator's manual library is available for easy reference.

Pierce Manufacturing maintains a dedicated service and warranty staff of over 35 personnel, dedicated to customer support, which also maintains a 24-hour 7 day a week toll free hot line, four (4) on staff EVTs, and offers hands-on repair and maintenance training classes multiple times a year.

LIABILITY

The successful bidder will defend any and all suits and assume all liability for the use of any patented process including any device or article forming a part of the apparatus or any appliance furnished under the contract.

INSURANCE PROVIDED BY BIDDER

Commercial General Liability Insurance

The successful bidder will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of commercial general liability insurance:

Each Occurrence:
$1,000,000
Products/Completed Operations Aggregate:
$1,000,000
Personal and Advertising Injury:
$1,000,000
General Aggregate:
$2,000,000

Coverage will be written on a Commercial General Liability form. The policy will be written on an occurrence form and will include Contractual Liability coverage for bodily injury and property damage subject to the terms and conditions of the policy. The policy will include Owner as an additional insured when required by written contract.

Commercial Automobile Liability Insurance

The successful bidder will, during the performance of the contract, keep in force at least the following minimum limits of commercial automobile liability insurance and coverage will be written on a Commercial Automobile liability form:

Each Accident Combined Single Limit:
$1,000,000

Umbrella/Excess Liability Insurance

The successful bidder will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of umbrella liability insurance:

Aggregate:
$3,000,000
Each Occurrence:
$3,000,000

The umbrella policy will be written on an occurrence basis and at a minimum provide excess to the bidder's General Liability and Automobile Liability policies.

The required limits can be provided by one (1) or more policies provided all other insurance requirements are met.

Coverage will be provided by a carrier(s) rated A- or better by A.M. Best.

All policies will provide a 30-day notice of cancellation to the named insured. The Certificate of Insurance will provide the following cancellation clause: Should any of the above described polices be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions.

Bidder agrees to furnish owner with a current Certificate of Insurance with the coverages listed above along with the bid. The certificate will show the purchaser as certificate holder.

INSURANCE PROVIDED BY MANUFACTURER

Product Liability Insurance

The manufacturer will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of Product Liability insurance:

Each Occurrence:
$1,000,000
Products/Completed Operations Aggregate:
$1,000,000

Coverage will be written on a Commercial General Liability form. The policy will be written on an occurrence form. The manufacturer's policy will include the owner as additional insured when required by written contract between the Owner and a Pierce authorized dealer.

		Umbrella/Excess Liability Insurance The manufacturer will, during the performance of the contract and for three (3) years following acceptance of the product, keep in force at least the following minimum limits of umbrella liability insurance: Each Occurrence: $25,000,000 Aggregate: $25,000,000 The umbrella policy will be written on an occurrence basis and provide excess to the manufacturer's General Liability/Products policies. The required limits can be provided by one (1) or more policies provided all other insurance requirements are met. Coverage will be provided by a carrier(s) rated A- or better by A.M. Best. All policies will provide a 30-day notice of cancellation to the named insured. The Certificate of Insurance will provide the following cancellation clause: Should any of the above described polices be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions. Manufacturer agrees to furnish owner with a current Certificate of Insurance with the coverages listed above along with the bid. The certificate will show the purchaser as the certificate holder.
0018180	Single Source Compliance, Aerials	**SINGLE SOURCE MANUFACTURER** Pierce Manufacturing, Inc. provides an integrated approach to the design and manufacture of our products that delivers superior apparatus and a dedicated support team. From our facilities, the chassis, cab weldment, cab, pump house (including the sheet metal enclosure, valve controls, piping and operators panel) body and aerial device will be entirely designed, tested, and hand assembled to the customer's exact specifications. The electrical system either hardwired or multiplexed, will be both designed and integrated by Pierce Manufacturing. The warranties relative to these major components (excluding component warranties such as engine, transmission, axles, pump, etc.) will be provided by Pierce as a single source manufacturer. Pierce's single source solution adds value by providing a fully engineered product that offers durability, reliability, maintainability, performance, and a high level of quality.
0584456	Manufacture Location, Appleton, Wisconsin	Your apparatus will be manufactured in Appleton, Wisconsin.
0584452	RFP Location: Appleton, Wisconsin	
0588609	Vehicle Destination, US	
0670275	Unit to be Similar in some Aspects, Excluding Pump Panel	**SPECIAL INSTRUCTIONS** The apparatus being proposed will be designed and built to match the 28976. However, some variation may be necessary due to changes in our manufacturing processes or our product offering. Revisions in NFPA guidelines and/or other regulations may also affect our ability to match the previous unit.
0816491	Comply NFPA 1900 Changes Effective Jan 1, 2024, With Exceptions	**NFPA 2024 STANDARDS** This unit will comply with the NFPA standards effective January 1, 2024, except for fire department directed exceptions. These exceptions will be set forth in the Statement of Exceptions. Certification of slip resistance of all stepping, standing and walking surfaces will be supplied with delivery of the apparatus. All horizontal surfaces designated as a standing or walking surface that are greater than 48.00" above the ground must be defined by a 1.00" wide line along its outside perimeter. Perimeter markings and designated access paths to destination points will be identified on the customer approval print and are shown as approximate. Actual location(s) will be determined based on materials used and actual conditions at final build. Access paths may pass through hose storage areas and opening or removal of covers or restraints may be required. Access paths may require the operation of devices and equipment such as the aerial device or ladder rack. A plate that is highly visible to the driver while seated will be provided. This plate will show the overall height, length, and gross vehicle weight rating. The manufacturer will have programs in place for training, proficiency testing and performance for any staff involved with certifications. An official of the company will designate, in writing, who is qualified to witness and certify test results.
0533349	Aerial Fire Apparatus	
0588613	Vehicle Certification, Aerial w/o Pump	

0681279	Agency, Apparatus Certification, Aerial w/o Pump, U.L.	**NFPA COMPLIANCY** Apparatus proposed by the bidder will meet the applicable requirements of the National Fire Protection Association (NFPA) as stated in current edition at time of contract execution. Fire department's specifications that differ from NFPA specifications will be indicated in the proposal as "non-NFPA". **INSPECTION CERTIFICATE** A third party inspection certificate for the aerial device will be furnished upon delivery of the aerial device. The certificate will be Underwriters Laboratories Inc. Type 1 and will indicate that the aerial device has been inspected on the production line and after final assembly. Visual structural inspections will be performed on all welds on both aluminum and steel ladders. On critical weld areas, or on any suspected defective area, the following tests will be conducted: Magnetic particle inspection will be conducted on steel aerials to assure the integrity of the weldments and to detect any flaws or weaknesses. Magnets will be placed on each side of the weld while iron powder is placed on the weld itself. The powder will detect any crack that may exist. This test will conform to ASTM E709 and be performed prior to assembly of the aerial device. A liquid penetrant test will be conducted on aluminum aerials to assure the integrity of the weldments and to detect any flaws or weaknesses. This test will conform to ASTM E165 and be performed prior to assembly of the aerial device. Ultrasonic inspection will be conducted on all aerials to detect any flaws in pins, bolts and other critical mounting components. In addition to the tests above, functional tests, load tests, and stability tests will be performed on all aerials. These tests will determine any unusual deflection, noise, vibration, or instability characteristics of the unit. **GENERATOR TEST** If the unit has a generator, the generator will be tested, approved, and certified by Underwriters Laboratories at the manufacturer's expense. The test results will be provided to the Fire Department at the time of delivery. **BREATHING AIR TEST** If the unit has breathing air, Pierce Manufacturing will draw an air sample from the air system and certify that the air quality meets the requirements of NFPA 1989, *Standard on Breathing Air Quality for Fire and Emergency Services Respiratory Protection.*
0816495	Certification, Vehicle Inspection Program, NFPA 1900	**VEHICLE INSPECTION PROGRAM CERTIFICATION** To assure the vehicle is built to current NFPA 1900 standards, the apparatus, in its entirety, will be third-party, independent, audit-certified through Underwriters Laboratory (UL) that it is built and complies to all applicable standards in the current edition. The certification includes: all design, production, operational, and performance testing of not only the apparatus, but those components that are installed on the apparatus. A placard will be affixed in the driver's side area stating the third party agency, the date, the standard and the certificate number of the whole vehicle audit.
0092138	Highly Customized Product (HCP)	**PRODUCT CHANGES AND IMPROVEMENTS** Our components and processes, as described in this proposal document, are as accurate as known at the time of bid submission, but are subject to change for the purpose of product or process improvements, or changes in industry standards providing the change does not affect the meaning or definition of the bid specifications.

0536644	Customer Service Website	**AFTERMARKET SUPPORT WEBSITE** Pierceparts.com will provide Pierce authorized dealer access to comprehensive information pertaining to the maintenance and service of their customer's apparatus. This tool will provide the Pierce authorized dealer the ability to service and support their customers to the best of their ability with factory support at their fingertips. Pierceparts.com is also accessible to the end user through the guest login. Limited access is available and vehicle specific parts information accessible by entering a specific VIN number. All end users should see their local authorized Pierce dealer for additional support and service. The website will consist of the following screens at the dealer level: **My Fleet Screen** The My Fleet screen will provide access to truck detail information on the major components of the vehicle, warranty information, available vehicle photographs, vehicle drawings, sales options, applicable vehicle software downloads, etc. **Parts Screens** The Parts screens will provide parts look-up capability of Pierce Manufacturing sourced items, with the aid of digital photographs, part drawings and assembly drawings. The parts search application will permit the searching of parts by item description or function group (major system category). The parts application will provide the ability to submit electronically a parts order, parts quote, or parts return request directly to Pierce Manufacturing for processing. **Warranty Screen** The Warranty screens will provide dealers the ability to submit electronically warranty claims directly to Pierce Manufacturing for reimbursement. **My Reports Screens** The My Reports screens will provide access to multiple dealer reports to allow the dealership to maintain communication with the customer on the status of orders, claims, and phone contacts. **Technical Support Screens** The Technical Support screens will provide access to all currently published Operation and Maintenance and Service Publications. Access to Pierce Manufacturing Service Bulletins and Work Instructions, containing information on current service topics and recommendations will be provided. **Training** The Training screens will provide access to upcoming training classes offered by Pierce Manufacturing along with interactive electronic learning modules (Operators Guides) covering the operation of major vehicle components will be provided. Access to training manuals used in Pierce Manufacturing training classes will be provided. **About Pierce** Access to customer service articles, corporate news, quarterly newsletters, and key contacts within the Customer Service Department will be provided. The current Customer Service Policy and Procedure Manual, detailing the operation of the Customer Service group will also be accessible.
0766110	Consortium, Sourcewell	
0535579	Not Required, Unit of Measure, (no pump, no tank)	
0030006	Bid Bond Not Requested	**BID BOND NOT REQUESTED** A bid bond will not be included. If requested, the following will apply: All bidders will provide a bid bond as security for the bid in the form of a 5 percent bid bond to accompany their bid. This bid bond will be issued by a Surety Company who is listed on the U.S. Treasury Departments list of acceptable sureties as published in Department Circular 570. The bid bond will be issued by an authorized representative of the Surety Company and will be accompanied by a certified power of attorney dated on or before the date of bid. The bid bond will include language, which assures that the bidder/principal will give a bond or bonds as may be specified in the bidding or contract documents, with good and sufficient surety for the faithful performance of the contract, including the Basic One (1) Year Limited Warranty, and for the prompt payment of labor and material furnished in the prosecution of the contract. Notwithstanding any document or assertion to the contrary, any surety bond related to the sale of a vehicle will apply only to the Basic One (1) Year Limited Warranty for such vehicle. Any surety bond related to the sale of a vehicle will not apply to any other warranties that are included within this bid (OEM or otherwise) or to the warranties (if any) of any third party of any part, component, attachment or accessory that is incorporated into or attached to the vehicle. In the event of any contradiction or inconsistency between this provision and any other document or assertion, this provision will prevail.

0816574	Performance Bond, 100% with Warranty Bond, 1 Yr, and Payment Bond, PPI Terms	**PERFORMANCE BOND, 1 YEAR** The successful bidder will furnish a Performance and Payment bond (Bond) equal to 100 percent of the total contract amount within 30 days of the notice of award. Such Bond will be in a form acceptable to the Owner and issued by a surety company included within the Department of Treasury's Listing of Approved Sureties (Department Circular 570) with a minimum A.M. Best Financial Strength Rating of A and Size Category of XV. In the event of a bond issued by a surety of a lesser Size Category, a minimum Financial Strength rating of A+ is required. Bidder and Bidder's surety agree that the Bond issued hereunder, whether expressly stated or not, also includes the surety's guarantee of the vehicle manufacturer's Basic One (1) Year Limited Warranty period included within this proposal. Owner agrees that the penal amount of this bond will be simultaneously amended to 100 percent of the total contract amount upon satisfactory acceptance and delivery of the vehicle(s) included herein. Notwithstanding anything contained within this contract to the contrary, the surety's liability for any warranties of any type will not exceed one (1) year from the date of such satisfactory acceptance and delivery, or the actual Basic One (1) Year Limited Warranty period, whichever is shorter. Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible. If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID: WPUID6112] ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts the order ("Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month. The seller will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order.
0000007	Approval Drawing	**APPROVAL DRAWING** A drawing of the proposed apparatus will be prepared and provided to the purchaser for approval before construction begins. The Pierce sales representative will also be provided with a copy of the same drawing. The finalized and approved drawing will become part of the contract documents. This drawing will indicate the chassis make and model, location of the lights, siren, horns, compartments, major components, etc. A "revised" approval drawing of the apparatus will be prepared and submitted by Pierce to the purchaser showing any changes made to the approval drawing.
0517327	Drawing, As Built, At Delivery a Revised Print w/ Changes	**FINAL DRAWING** There will be a revised drawing of the truck with all the changes made during production provided at pickup.
0002928	Electrical Diagrams	**ELECTRICAL WIRING DIAGRAMS** Two (2) electrical wiring diagrams, prepared for the model of chassis and body, will be provided.
0626490	Enforcer Chassis, Tractor (Tiller)	**ENFORCER CHASSIS** The Pierce Enforcer™ is the custom chassis developed exclusively for the fire service. Chassis provided will be a new, tilt-type custom fire apparatus. The chassis will be manufactured in the apparatus body builder's facility eliminating any split responsibility. The chassis will be designed and manufactured for heavy-duty service, with adequate strength, capacity for the intended load to be sustained, and the type of service required. The chassis will be the manufacturer's first line tilt cab.
0523786	Angle of Approach	**ANGLE OF APPROACH** The angle of approach will be 15.5 degrees degrees. This will be effective with the truck in a loaded state.
0523787	Angle of Departure	**ANGLE OF DEPARTURE** The angle of departure will be 11 degrees degrees. This will be effective with the truck in a loaded state.
0000110	Wheelbase	**WHEELBASE** The wheelbase of the vehicle will be 166.00".
0000070	GVW Rating	**GVW RATING** The gross vehicle weight rating will be 76,600#.

0729280	Frame Rails, 13.38 x 3.50 x .375, Enforcer	**FRAME** The chassis frame will be built with two (2) steel channels bolted to five (5) cross members or more, depending on other options of the apparatus. The side rails will have a 13.38" tall web over the front and mid sections of the chassis, with a continuous smooth taper to 10.75" over the rear axle. Each rail will have a section modulus of 25.992 cubic inches and a resisting bending moment (rbm) of 3,119,040 in-lb over the critical regions of the frame assembly, with a section modulus of 18.96 cubic inches with an rbm of 2,275,200 in-lb over the rear axle. The frame rails will be constructed of 120,000 psi yield strength heat-treated 0.38" thick steel with 3.50" wide flanges.
0889469	Frame Liner, "C/Inv L" 12.50" x 3.00" x .25", AXT/Vel/Imp/Enf, 56" QVal	**FRAME REINFORCEMENT** In addition, a mainframe internal liner will be provided. The liner will be an internal "C" design that steps to an internal "L" design over the rear axle. It will be heat-treated steel measuring 12.50" x 3.00" x 0.25" through the front portion of the liner, stepping to 9.38" x 3.00" x 0.25" through the rear portion of the liner. Each liner will have a section modulus of 13.58 cubic inches, yield strength of 110,000 psi, and rbm of 1,494,042 in-lb. Total rbm at wheelbase center will be 4,391,869 in-lb. The frame liner will be mounted inside of the chassis frame rail and extend the full length of the frame.
0630705	Axle, Front, Oshkosh TAK-4, Non Drive, 19,500 lb, Enforcer	**FRONT NON DRIVE AXLE** The Oshkosh TAK-4® front axle will be of the independent suspension design with a ground rating of 19,500 lb. Upper and lower control arms will be used on each side of the axle. Upper control arm castings will be made of 100,000-psi yield strength 8630 steel and the lower control arm casting will be made of 55,000-psi yield ductile iron. The center cross members and side plates will be constructed out of 80,000-psi yield strength steel. Each control arm will be mounted to the center section using elastomer bushings. These rubber bushings will rotate on low friction plain bearings and be lubricated for life. Each bushing will also have a flange end to absorb longitudinal impact loads, reducing noise and vibrations. There will be nine (9) grease fittings supplied, one (1) on each control arm pivot and one (1) on the steering gear extension. The upper control arm will be shorter than the lower arm so that wheel end geometry provides positive camber when deflected below rated load and negative camber above rated load. Camber at load will be zero degrees for optimum tire life. The ball joint bearing will be of low friction design and be maintenance free. Toe links that are adjustable for alignment of the wheel to the center of the chassis will be provided. The wheel ends must have little to no bump steer when the chassis encounters a hole or obstacle. The steering linkage will provide proper steering angles for the inside and outside wheel, based on the vehicle wheelbase. The axle will have a turning angle of up to 45 degrees.
0030264	Suspension, Front TAK-4, 19,500 lb, Qtm/AXT/Imp/Vel/Enf/SFR	**FRONT SUSPENSION** Front Oshkosh TAK-4™ independent suspension will be provided with a minimum ground rating of 19,500 lb. The independent suspension system will be designed to provide maximum ride comfort. The design will allow the vehicle to travel at highway speeds over improved road surfaces and at moderate speeds over rough terrain with minimal transfer of road shock and vibration to the vehicle's crew compartment. Each wheel will have torsion bar type spring. In addition, each front wheel end will also have energy absorbing jounce bumpers to prevent bottoming of the suspension. The suspension design will be such that there is at least 10.00" of total wheel travel and a minimum of 3.75" before suspension bottoms. The torsion bar anchor lock system allows for simple lean adjustments, without the use of shims. One can adjust for a lean within 15 minutes per side. Anchor adjustment design is such that it allows for ride height adjustment on each side. The independent suspension was put through a durability test that simulated 140,000 miles of inner city driving.
0087572	Shock Absorbers, KONI, TAK-4, Qtm/AXT/Imp/Vel/Enf	**FRONT SHOCK ABSORBERS** KONI heavy-duty telescoping shock absorbers will be provided on the front suspension.
0000322	Oil Seals, Front Axle	**FRONT OIL SEALS** Oil seals with viewing window will be provided on the front axle.
0582936	Tires, Front, Goodyear, G289 WHA, 315/80R22.50, 20 ply	**FRONT TIRES** Front tires will be Goodyear® 315/80R22.50 radials, 20 ply G289 WHA tread, rated for 20,400 lb maximum axle load and 68 mph maximum speed.
0019575	Wheels, Front, Alcoa, 22.50" x 9.00", Aluminum, Hub Pilot	The tires will be mounted on Alcoa 22.50" x 9.00" polished aluminum disc wheels with a ten (10) stud, 11.25" bolt circle.

0530461	Axle, Rear, Meritor RS30-185, 31,000 lb, Saber/Enforcer	**REAR AXLE** The rear axle will be a Meritor™, Model RS-30-185, with a capacity of 31,000 lb.
0544244	Top Speed of Vehicle, 60 MPH/96 KPH	**TOP SPEED OF VEHICLE** A rear axle ratio will be furnished to allow the vehicle to reach a top speed of 60 mph/96KPH.
0555352	Suspen, Rear, Hendrickson FMX 312 EX, Air Ride, 31,000 lb	**REAR SUSPENSION** Rear suspension will be a Hendrickson FMX 312 EX, air ride with a ground rating of 31,000 lb. The suspension will have the following features: Heavy-duty shock absorbers to protect air springs from overextension Heavy-duty torque rods and bushings Premium, heavy-duty rubber bushings require no lubrication Integrated stabilizer design results in greater stability Low spring rate air springs for excellent ride quality Dual height control valves to maintain level vehicle from side to side
0000485	Oil Seals, Rear Axle	**REAR OIL SEALS** Oil seals will be provided on the rear axle(s).
0585004	Tires, Rear, Goodyear, G289 WHA, 315/80R22.50, 20 ply, Single	**REAR TIRES** Rear tires will be four (4) Goodyear 315/80R22.50 radials with 20 ply G289 WHA tread, rated for 36,360 lb maximum axle load and 68 mph maximum speed.
0641529	Wheels, Rear, Accuride, 22.50" x 9.00", Aluminum, Hub Pilot, Single	The tires will be mounted on Accuride® 22.50" x 9.00" polished aluminum disc wheels with a ten (10) stud, 11.25" bolt circle.
0568081	Tire Balancing, Counteract Beads	**TIRE BALANCE** All tires will be balanced with Counteract balancing beads. The beads will be inserted into the tire and eliminate the need for wheel weights.
0620570	Tire Pressure Monitoring, RealWheels, AirSecure, Valve Cap, Single Axle	**TIRE PRESSURE MANAGEMENT** There will be a RealWheels LED AirSecure™ tire alert pressure management system provided, that will monitor each tire's pressure. A sensor will be provided on the valve stem of each tire for a total of eight (8) tires. The sensor will calibrate to the tire pressure when installed on the valve stem for pressures between 10 and 200 psi. The sensor will activate an integral battery operated LED when the pressure of that tire drops 5 to 8 psi. Removing the cap from the sensor will indicate the functionality of the sensor and battery. If the sensor and battery are in working condition, the LED will immediately start to flash.
0003245	Axle Hub Covers w/center hole, S/S, Front Axle	**FRONT HUB COVERS** Stainless steel hub covers will be provided on the front axle. An oil level viewing window will be provided.
0003246	Axle Hub Covers w/center hole, S/S, Tiller Axle	**HUB COVERS (Tiller Axle)** Stainless steel hub covers will be provided on the tiller trailer axle. An oil level viewing window will be provided.
0012045	Mud Flap, Rear, Pierce Logo	**MUD FLAPS** Mud flaps with a Pierce logo will be installed behind the rear wheels.
0020257	Mud Flap, Tiller Trailer, Pierce Logo	**MUD FLAPS** Mud flaps will be installed behind the tiller trailer wheels of the apparatus.
0601010	Chocks, Wheel, SAC-44-E, Folding, Aerials	**WHEEL CHOCKS** There will be two (2) pairs of folding Ziamatic, Model SAC-44-E, aluminum alloy, Quick-Choc wheel blocks, with easy-grip handle provided.
0690999	Mounting Brackets, Chocks, SAC-44-E, Folding, Horizontal, Angle Mount	**Wheel Chock Brackets** There will be two (2) pairs of Ziamatic SQCH-44-H horizontal mounting wheel chock brackets provided for the Ziamatic SAC-44-E folding wheel chocks. The brackets will be mounted one pair under D7 and the other pair shipped loose. The brackets will be mounted on an angle, with the "stop" down and opening up.

0822289	ABS/ATC Wabco Brake System, Single Axle, Tiller, NFPA 1900/ULC	**ANTI-LOCK BRAKE SYSTEM** The vehicle will be equipped with a Wabco tractor 4S4M and tiller tractor 2S2M anti-lock braking system. The ABS will provide a four (4) channel anti-lock braking control on both the front, rear tractor axle, and a two (2) channel system on the tiller axle. It will be a digitally controlled system that utilizes microprocessor technology to control the anti-lock braking system. Each wheel will be monitored by the system. When any particular wheel begins to lockup, a signal will be sent to the control unit. This control unit then will reduce the braking of that wheel for a fraction of a second and then reapply the brake. This anti-lock brake system will eliminate the lockup of any wheel thus helping to prevent the apparatus from skidding out of control. **Automatic Traction Control** An anti-slip feature will be included with the ABS. The Automatic Traction Control will be used for traction in poor road and weather conditions. The Automatic Traction Control will act as an electronic differential lock which will not allow a driving wheel to spin, thereby supplying traction at all times. The ABS electronic control unit (ECU) will work with the engine ECU, sharing information concerning wheel slip. Engine ECU will use information to control engine speed, allowing only as much throttle application as required for the available traction, regardless of how much the driver is asking for. An "Off-road traction" switch will be provided on the instrument panel. Activation of the switch will allow additional tire slip to let the truck climb out and get on top of deep snow or mud.
0030185	Brakes, Knorr/Bendix 17", Disc, Front, TAK-4	**BRAKES** The service brake system will be full air type. The front brakes will be Knorr/Bendix disc type with a 17.00" ventilated rotor for improved stopping distance. The brake system will be certified, third party inspected, for improved stopping distance.
0803729	Brakes, Meritor, Cam, Rear, 16.50 x 8.63" No Dust Shield	The rear brakes will be Meritor™ 16.50" x 8.63" cam operated with automatic slack adjusters. Dust shields cannot be provided.
0020784	Air Compressor, Brake, Cummins/Wabco 18.7 CFM	**BRAKE SYSTEM AIR COMPRESSOR** The air compressor will be a Cummins/WABCO with 18.7 cubic feet per minute output.
0637584	Brake Reservoirs, 5,376 Cubic Inch Minimum Capacity, Saber FR/Enforcer	**BRAKE SYSTEM** The brake system will include: Brake treadle valve Heated automatic moisture ejector on air dryer Total air system minimum capacity of 5,376 cubic inches Two (2) air pressure gauges with a red warning light and an audible alarm, that activates when air pressure falls below 60 psi Spring set parking brake system Parking brake operated by a push-pull style control valve A parking "brake on" indicator light on instrument panel Park brake relay/inversion and anti-compounding valve, in conjunction with a double check valve system, with an automatic spring brake application at 40 psi A pressure protection valve to prevent all air operated accessories from drawing air from the air system when the system pressure drops below 80 psi (550 kPa) 1/4 turn drain valves on each air tank The air tank will be primed and painted to meet a minimum 750 hour salt spray test. The air tanks will be painted gloss black #101. To reduce the effects of corrosion, the air tank will be mounted with stainless steel brackets.
0568012	Air Dryer, Wabco System Saver 1200, Heater, 2010	**BRAKE SYSTEM AIR DRYER** The air dryer will be WABCO System Saver 1200 with spin-on coalescing filter cartridge and 100 watt heater.
0000790	Brake Lines, Nylon	**BRAKE LINES** Color-coded nylon brake lines will be provided. The lines will be wrapped in a heat protective loom in the chassis areas that are subject to excessive heat.
0813346	Inlet/Outlet, Air, w/Disconnect Fitting, 1/4 Turn Valve, Location	**AIR INLET/OUTLET** One (1) air inlet/outlet will be installed with the female coupling located in the driver side lower step well of cab. This system will tie into the "wet" tank of the brake system and include a check valve in the inlet line and an 85 psi pressure protection valve in the outlet line. The air outlet will be controlled by a 1/4 turn valve. A mating male fitting will be provided with the loose equipment. The air inlet will allow a shoreline air hose to be connected to the vehicle. This will allow station air to be supplied to the brake system of the vehicle to insure constant air pressure.

0643363		Outlet, Air, with Shut Off Valve, Location	**AIR OUTLET** Two (2) air outlets will be installed with a female coupling located below D6 and P7 just rear of the stabilizer pads with dust covers. This system will tie into the "wet" tank of the brake system, include an 85 psi pressure protection valve in the outlet line to prevent the brake system from losing all air, and include a quarter turn shut off valve mounted at the tank. The valve and hoses will be mounted to the tank as high as possible to ensure maximum clearance and protect the lines from being damaged by brush and rocks during off-road operations.
0070810		All Wheel Lockup (Aerial/Tanker Chassis)	**ALL WHEEL LOCK-UP** An additional all wheel lock-up system will be installed which applies air to the front brakes only. The standard spring brake control valve system will be used for the rear.
0797636		Air Tanks, Special Location, Tiller	**AIR TANK, SPECIAL LOCATION** Due to space constraints, one (1) air tanks will be located relocate standard chassis air tanks due to full depth reservoir compartment.
0607839		Fittings, Compression Type, Entire Apparatus, Single Axle Tiller	**COMPRESSION FITTINGS ONLY** Any nylon hose on the apparatus that is pneumatic will be plumbed with compression type fittings where applicable.
0808497		Engine, Cummins X15, 565 hp, 1850 lb-ft, W/OBD, EPA 2027, Enforcer	**ENGINE** The chassis will be powered by an electronically controlled engine as described below: Make: Cummins® Model: X15 Power: 565 hp at 1700 rpm Torque: 1850 lb-ft at 1150 rpm Governed Speed: 2100 rpm Emissions Level: EPA 2027 Fuel: Diesel Cylinders: Six (6) Displacement: 912 cubic inches (14.9L) Starter: Delco 39MT+™ Fuel Filters: Frame mounted spin-on style filter from Cummins®. The engine will include On-board diagnostics (OBD), which provides self diagnostic and reporting. The system will give the owner or repair technician access to state of health information for various vehicle sub systems. The system will monitor vehicle systems, engine and after treatment. The system will illuminate a malfunction indicator light on the dash console if a problem is detected. The engine will be filled with FA-4 10W30 oil as required by Cummins.
0000000	STF	Engine Contingency Adjustment	
0730808		Filters, Remote Mounted, Oil, Fuel, X15, VEL/AXT/Enf	**REMOTE MOUNTED ENGINE FILTERS** The engine fuel and oil filters will be remote mounted for ease of maintenance.
0001244		High Idle w/Electronic Engine, Custom	**HIGH IDLE** A high idle switch will be provided, inside the cab, on the instrument panel, that will automatically maintain a preset engine rpm. A switch will be installed, at the cab instrument panel, for activation/deactivation. The high idle will be operational only when the parking brake is on and the truck transmission is in neutral. A green indicator light will be provided, adjacent to the switch. The light will illuminate when the above conditions are met. The light will be labeled "OK to Engage High Idle."

0687994	Engine Brake, Jacobs Compression Brake, Cummins Engine	**ENGINE BRAKE** A Jacobs® engine brake is to be installed with the controls located on the instrument panel within easy reach of the driver. The driver will be able to turn the engine brake system on/off and have a high, medium and low setting. The engine brake will activate when the system is on and the throttle is released. The high setting of the brake application will activate and work simultaneously with the variable geometry turbo (VGT) provided on the engine. The engine brake will be installed in such a manner that when the engine brake is slowing the vehicle the brake lights are activated. The ABS system will automatically disengage the auxiliary braking device, when required.
0552334	Clutch, Fan, Air Actuated, Horton Drive Master	**CLUTCH FAN** A Horton® fan clutch will be provided. The fan clutch will be automatic when the pump transmission is in "Road" position, and fully engaged in "Pump" position.
0657451	Heater, 1500 Watt Immersion, Thermostatically Controlled, Shoreline	**ENGINE HEATER** A 1,500 watt, 120 volt, immersion type engine heater will be installed. The AC power inlet will be connected to the shoreline. The heater is thermostatically controlled.
0644573	Air Intake, Water & Ember Screen, Saber FR/Enforcer	**ENGINE AIR INTAKE** The engine air intake will be located above the engine cooling package. It will draw fresh air from the front of the apparatus through the radiator grille. The ember separator is designed to prevent road dirt and recirculating hot air from entering the engine. The ember separator will be easily accessible by tilting the cab.
0814375	Exhaust System, Horizontal, Right Side	**EXHAUST SYSTEM** The exhaust system will be stainless steel from the turbo to the engine's aftertreatment device. The exhaust system will include an aftertreatment device to meet current EPA standards. An insulation wrap will be provided on all exhaust pipe between the turbo and the aftertreatment device to minimize the transfer of heat to the cab. The exhaust will terminate horizontally ahead of the right side rear wheels and will be flush with the body rub rail. The exhaust pipes will be aluminized steel. There will be an aluminized steel exhaust diffuser with a standard straight tip on the end provided to reduce the temperature of the exhaust as it exits. Heat deflector shields will be provided to isolate chassis and body components from the heat of the tailpipe diffuser.
0816172	Adapter, Exhaust, Plymovent Bladder, for 6" or 7" Diffuser Outlet	**EXHAUST MODIFICATION** An adapter for the Plymovent bladder exhaust extraction system will be provided on the end of the tail pipe.
0829493	Radiator, Enforcer X15	**RADIATOR** The radiator and the complete cooling system will meet or exceed the current edition of applicable NFPA and engine manufacturer cooling system standards. For maximum corrosion resistance and cooling performance, the entire radiator core will be constructed using long life aluminum alloy. The radiator core will consist of aluminum fins, having a serpentine design, brazed to aluminum tubes. The radiator core will have a minimum front area of 1060 square inches. The radiator will be compatible with commercial antifreeze solutions. The radiator assembly will be isolated from the chassis frame rails with rubber isolators to prevent the development of leaks caused by twisting or straining when the apparatus operates over uneven terrain. The radiator will include a de-aeration/expansion tank. For visual coolant level inspection, the radiator will have a built-in sight glass. The radiator will be equipped with a 15 psi pressure relief cap. A drain port will be located at the lowest point of the cooling system and/or the bottom of the radiator to permit complete flushing of the coolant from the system. Shields or baffles will be provided to prevent recirculation of hot air to the inlet side of the radiator.
0001090	Cooling Hoses, Rubber	**COOLANT LINES** Gates, or Goodyear, rubber hose will be used for all engine coolant lines installed by Pierce Manufacturing. Hose clamps will be stainless steel constant torque type to prevent coolant leakage. They will expand and contract according to coolant system temperature thereby keeping a constant clamping pressure on the hose.

0565944	Fuel Tank, 50 Gallon, Left Side Rear Fill, Tractor Chassis, Sgl Axle	**FUEL TANK** A 50 gallon fuel tank will be provided and mounted at rear of chassis. The tank will be constructed of 12-gauge, hot rolled steel. It will be equipped with swash partitions and a vent. To eliminate the effects of corrosion, the fuel tank will be mounted with stainless steel straps. A .75" drain plug will be provided in a low point of the tank for drainage. A fill inlet will be located on the left hand side rear of the chassis on the vertical portion of the fender skirting area. The inlet will be covered with a hinged, spring loaded, stainless steel door that is marked "Ultra Low Sulfur - Diesel Fuel Only". A .50" diameter vent will be provided running from top of tank to just below fuel fill inlet. The tank will meet all FHWA 393.67 requirements, including a fill capacity of 95 percent of tank volume.
0001129	Lines, Fuel	All fuel lines will be provided as recommended by the engine manufacturer.
0763582	DEF Tank, 4.5 Gallon, DS Fill, Forward of Rear Axle, Tiller	**DIESEL EXHAUST FLUID TANK** A 4.5 gallon diesel exhaust fluid (DEF) tank will be provided and mounted in the driver's side body forward of the rear axle. A 0.50" drain plug will be provided in a low point of the tank for drainage. A fill inlet will be located on the driver's side of the body and be covered with a hinged polished stainless steel door that is marked "Diesel Exhaust Fluid Only". The tank will meet the engine manufacturers requirement for 10 percent expansion space in the event of tank freezing. The tank will include an integrated heater unit that utilizes engine coolant to thaw the DEF in the event of freezing.
0723716	Fuel Priming Pump, Electronic, Automatic, Cummins, No Swt Req'd	**FUEL PRIMING PUMP** A Cummins automatic electronic fuel priming pump will be integrated as part of the engine.
0582243	Shutoff Valves, Fuel Line @ Primary Filter, Cummins	**FUEL SHUTOFF** A fuel line shutoff valve will be installed on both the inlet and outlet of the primary fuel filter.
0553019	Cooler, Engine Fuel, Imp/Vel, SFR/Enf	**FUEL COOLER** An air to fuel cooler will be installed in the engine fuel return line.
0578959	Fuel/Water Separator, Racor Inline	**FUEL SEPARATOR** The engine will be equipped with a Racor in-line spin-on fuel and water separator in addition to the engine fuel filters.
0887546	Trans, Allison 6th Gen, 4000 EVS P, w/Prognostics, Imp/Vel/SFR/Enf	**TRANSMISSION** An Allison 6th generation, Model EVS 4000P, electronic, torque converting, automatic transmission will be provided. The transmission will be equipped with prognostics to monitor oil life, filter life, and transmission health. A wrench icon on the shift selector's digital display will indicate when service is due. Two (2) PTO openings will be located on left side and top of converter housing (positions 8 o'clock and 1 o'clock). A transmission temperature gauge with an amber light and buzzer will be installed on the cab instrument panel.
0625331	Transmission, Shifter, 6-Spd, Push Button, 4000 EVS	**TRANSMISSION SHIFTER** A six (6)-speed push button shift module will be mounted to right of driver on console. Shift position indicator will be indirectly lit for after dark operation. The transmission ratio will be: 1st 3.51 to 1.00 2nd 1.91 to 1.00 3rd 1.43 to 1.00 4th 1.00 to 1.00 5th 0.75 to 1.00 6th 0.64 to 1.00 R 4.80 to 1.00
0684459	Transmission Oil Cooler, Modine, External	**TRANSMISSION COOLER** A Modine plate and fin transmission oil cooler will be provided using engine coolant to control the transmission oil temperature.

0522824	Mode, Downshift, Aggressive downshift to 3rd, w/engine brake, 6 speed	**DOWNSHIFT MODE (w/engine brake)** The transmission will be provided with an aggressive downshift mode. This will provide earlier transmission downshifts to 3rd gear from 6th gear, resulting in improved engine braking performance.
0801876	Fluid, 4000 Series Trans, Allison Approved TES-668 Synthetic, IPOS, Custom	**TRANSMISSION FLUID** The transmission will be provided with TranSynd, or other Allison approved TES-668 heavy duty synthetic transmission fluid.
0001375	Driveline, Spicer 1810	**DRIVELINE** Drivelines will be a heavy-duty metal tube and be equipped with Spicer® 1810 universal joints. The shafts will be dynamically balanced before installation. A splined slip joint will be provided in each driveshaft where the driveline design requires it. The slip joint will be coated with Glidecoat® or equivalent.
0669988	Steering, Sheppard M110 w/Tilt, TAK-4, Eaton Pump, w/Cooler	**STEERING** Dual Sheppard, Model M110, steering gears, with integral heavy-duty power steering, will be provided. For reduced system temperatures, the power steering will incorporate an air to oil cooler and an Eaton, Model VN20, hydraulic pump with integral pressure and flow control. All power steering lines will have wire braded lines with crimped fittings. A tilt and telescopic steering column will be provided to improve fit for a broader range of driver configurations.
0605356	Steering Wheel, 4 Spoke without Controls, Saber FR/Enforcer	**STEERING WHEEL** The steering wheel will be 18.00" in diameter, have tilting and telescoping capabilities, and a 4-spoke design.
0550144	Logo/Emblem, on Horn Button	**LOGO AND CUSTOMER DESIGNATION ON HORN BUTTON** The steering wheel will have an emblem containing the Pierce logo and customer name. The emblem will have three (3) rows of text for the customer's department name. There will be a maximum of eight (8) characters in the first row, 11 characters in the second row and 11 characters in the third row. The first row of text will be: EVERYBODY The second row of text will be: GOES The third row of text will be: HOME
0606186	Bumper, Non-Extended, Saber FR/Enforcer	**BUMPER** A one (1) piece, ten (10) gauge 304-2B polished stainless steel bumper, minimum of 10.00" high, will be attached to the front of the chassis frame. A 9.00" formed steel channel will be mounted directly behind bumper for additional strength. **Gravel Pan** A gravel pan, constructed of bright aluminum treadplate, will be furnished between the bumper and cab face.
0822502	Lift & Tow Package, Non-Extended Bumper, SFR/Enforcer	**LIFT AND TOW MOUNTS** Mounted to the frame extension will be lift and tow mounts. The lift and tow mounts will be designed and positioned to adapt to certain tow truck lift systems. The lift and tow mounts with eyes will be painted the same color as the frame.
0522573	Tow Hooks Not Required, Due to Lift and Tow Package	**TOW HOOKS** No tow hooks are to be provided. This truck will be equipped with a lift and tow package with integral tow eyes.

0625650	Cab, Enforcer, 7000	**CAB** The Enforcer cab will be designed specifically for the fire service and manufactured by the chassis builder. The cab will be built by the apparatus manufacturer in a facility located on the manufacturer's premises. For reasons of structural integrity and enhanced occupant protection, the cab will be a heavy duty design, constructed to the following minimal standards. The cab will have 12 main vertical structural members located in the A-pillar (front cab corner posts), B-pillar (side center posts), C-pillar (rear corner posts), and rear wall areas. The A-pillar will be constructed of solid A356-T5 aluminum castings. The B-pillar and C-pillar will be constructed from 0.13" wall extrusions. The rear wall will be constructed of two (2) 2.00" x 2.00" outer aluminum extrusions and two (2) 2.00" x 1.00" inner aluminum extrusions. All main vertical structural members will run from the floor to 4.625" x 3.864" x 0.090" thick roof extrusions to provide a cage-like structure with the A-pillar and roof extrusions being welded into a 0.25" thick corner casting at each of the front corners of the roof assembly. The front of the cab will be constructed of a 0.13" firewall plate, covered with a minimum 0.090" front skin thickness, and reinforced with a full width x 0.50" thick cross-cab support located just below the windshield and fully welded to the engine tunnel. The cross-cab support will run the full width of the cab and weld to each A-pillar, the 0.13" firewall plate, and the front skin. The cab floors will be constructed of 0.125" thick aluminum plate and reinforced at the firewall with an additional 0.375" thick cross-floor support providing a total thickness of 0.50" of structural material at the front floor area. The front floor area will also be supported with two (2) triangular 0.30" wall extrusions that also provides the mounting point for the cab lift. This tubing will run from the floor wireway of the cab to the engine tunnel side plates, creating the structure to support the forces created when lifting the cab. The cab will be 96.00" wide (outside door skin to outside door skin) to maintain maximum maneuverability. The centerline of front axle to the rear of the cab will be 70.00" long. The overall height (from the cab roof to the ground) of approximately 99.00". The overall height listed will be calculated based on a truck configuration with the lowest suspension weight rating, the smallest diameter tires for the suspension, no water weight, no loose equipment weight, and no personnel weight. Larger tires, wheels, and suspension will increase the overall height listed. The floor to ceiling height inside the crew cab will be 54.50" in the center and outboard positions. The crew cab floor will measure 46.00" from the rear wall to the back side of the rear facing seat risers. The medium block engine tunnel, at the rearward highest point (knee level), will measure 61.50" to the rear wall. The big block engine tunnel will measure between 45.00" and 51.50" to the rear wall, depending on the engine. The crew cab will be a totally enclosed design with the interior area completely open to improve visibility and verbal communication between the occupants. The cab will be a full tilt cab style. A 3-point cab mount system with rubber isolators will improve ride quality by isolating chassis vibrations from the cab. **CAB ROOF DRIP RAIL** For enhanced protection from inclement weather, a drip rail will be furnished on the sides of the cab. The drip rail will be painted to match the cab roof, and bonded to the sides of the cab. The drip rail will extend the full length of the cab roof. **FENDER LINERS** Full circular inner fender liners in the wheel wells will be provided. **PANORAMIC WINDSHIELD** A one (1)-piece safety glass windshield will be provided with over 2,775 square inches of clear viewing area. The windshield will be full width and will provide the occupants with a panoramic view. The windshield will consist of three (3) layers: outer light, middle safety laminate, and inner light. The outer light layer will provide superior chip resistance. The middle safety laminate layer will prevent the windshield glass pieces from detaching in the event of breakage. The inner light will provide yet another chip resistant layer. The cab windshield will be bonded to the aluminum windshield frame using a urethane adhesive. A custom frit pattern will be applied on the outside perimeter of the windshield for a finished automotive appearance. **WINDSHIELD WIPERS** Three (3) electric windshield wipers with washer will be provided that meet FMVSS and SAE requirements. The washer reservoir will be able to be filled without raising the cab.
0727969	Engine Tunnel, X15, Foil Insulation w/Mech Fasteners, Enforcer	**ENGINE TUNNEL** Engine tunnel side walls will be constructed of 0.375" aluminum. The top will be constructed of 0.125" aluminum and will be tapered at the top to allow for more driver and passenger elbow room. The engine tunnel will be insulated for protection from heat and sound. Perforated foil faced insulation will be over a 1.00" thick closed cell foam affixed with pressure sensitive adhesive and further secured with mechanical fasteners. Thermal rating for this insulation will be -40 degrees Fahrenheit to 300 degrees Fahrenheit. The noise insulation keeps the dBA level within the limits stated in the current edition of applicable NFPA standards. The engine tunnel will be no higher than 18.00" off the crew cab floor.
0887601	Cab Insulation, Enforcer/Saber FR	**INTERIOR CAB INSULATION** The cab will include 1.00" insulation in the ceiling, 1.50" insulation in the side walls, a minimum of 1.00" insulation in the crew cab floor, and 2.00" insulation in the rear wall to maximize acoustic absorption and thermal insulation.

0633594	Rear Wall, Interior, Adjustable Seating	**INTERIOR CREW CAB REAR WALL ADJUSTABLE SEATING (PATENT PENDING)** The interior rear wall of the crew cab will have mounting holes every 2.75" to allow for adjustability of the forward facing crew cab seating along the rear wall. Seats will be adjustable with use of simple hand tools allowing departments flexibility of their seating arrangement should their department needs change.
0632103	Rear Wall, Exterior, Cab, Saber FR/Enforcer	**CAB REAR WALL EXTERIOR COVERING** The exterior surface of the rear wall of the cab will be overlaid with bright aluminum treadplate except for areas that are not typically visible when the cab is lowered.
0639726	Cab Lift, Elec/Hyd, Manual Override, Unlocked Ind Light, Saber FR/Enforcer	**CAB LIFT** A hydraulic cab lift system will be provided consisting of an electric powered hydraulic pump, dual lift cylinders, and necessary hoses and valves. Hydraulic pump will have a manual override for backup in the event of electrical failure. Lift controls will be located on the right side pump panel or front area of the body in a convenient location. A "cab unlocked" indicator light will be located at the controls that will indicate when the cab is not in the locked position for safe road travel. The cab will be capable of tilting 43 degrees to accommodate engine maintenance and removal. The cab will be locked down by a 2-point normally closed spring loaded hook type latch that fully engages after the cab has been lowered. The system will be hydraulically actuated to release the normally closed locks when the cab lift control is in the raised position and cab lift system is under pressure. When the cab is completely lowered and system pressure has been relieved, the spring loaded latch mechanisms will return to the normally closed and locked position. The hydraulic cylinders will be equipped with a velocity fuse that protects the cab from accidentally descending when the control is located in the tilt position. For increased safety, a redundant mechanical stay arm will be provided that must be manually put in place on the left side between the chassis and cab frame when the cab is in the raised position. This device will be manually stowed to its original position before the cab can be lowered. **Cab Lift Interlock** The cab lift system will be interlocked to the parking brake. The cab tilt mechanism will be active only when the parking brake is set and the ignition switch is in the on position. If the parking brake is released, the cab tilt mechanism will be disabled.
0751131	Grille, Bright Finished, Painted Mesh Screen, Front of Cab, Enforcer	**GRILLE** An aluminum mesh grille screen, inserted behind a bright finished grille surround, will be provided on the front center of the cab. The mesh screen will be painted black #101.
0002224	Scuffplates, S/S At Cab Door Jambs, 4-Door Cab	**DOOR JAMB SCUFFPLATES** All cab door jambs will be furnished with a 1.00" polished stainless steel scuffplate, mounted on the striker side of the jamb.
0620047	Scuffplates, S/S Corner Guard, Polished, Rear Cab Corners, 2"	**SCUFFPLATES, REAR CAB CORNER GUARDS** Both rear cab corners will be furnished with a full height, polished stainless steel corner guard scuffplate. The guard will extend 2.00" from the corner to protect paint from damage when pulling items (such as booster hose) around the cab.
0647932	Not Required, Trim, S/S Band, Across Cab Face, AXT/Saber/Enforcer	
0015440	No Chrome Molding, On side of cab	
0521669	Mirrors, Retrac, West Coast Style, Htd/Rmt, w/Htd/Rmt Convex	**MIRRORS** A Retrac, Model 613423, dual vision, motorized, west coast style mirror, with chrome finish, will be mounted on each side of the front cab door with spring loaded retractable arms. The flat glass and convex glass will be heated and adjustable with remote control within reach of the driver.
0072189	Mirror, 8.00" Convex, Cab Front, Front Cross View	**FRONT CROSS VIEW MIRROR** An 8.00" diameter convex mirror will be provided over the officer's side front corner of the cab. The mirror will provide the driver with a view of the front bumper and the area several feet in front of the truck. The mirror housing, tubing, clamps, and hardware will be constructed of corrosion resistant stainless steel.

0648171	Door, Half-Height, Saber FR/Enforcer 4-Door Cab, Level Roof	**DOORS** To enhance entry and egress to the cab, the forward cab door openings will be a minimum of 37.50" wide x 63.37" high. The crew cab doors will be located on the sides of the cab and will be constructed in the same manner as the forward cab doors. The crew cab door openings will be a minimum of 34.30" wide x 63.37" high. The forward cab and crew cab doors will be constructed of extruded aluminum with a nominal material thickness of 0.093". The exterior door skins will be constructed from 0.090" aluminum. A customized, vertical, pull-down type door handle will be provided on the exterior of each cab door. The finish of the door handle will be chrome/black. The exterior handle will be designed specifically for the fire service to prevent accidental activation, and will provide 4.00" wide x 2.00" deep hand clearance for ease of use with heavy gloved hands. Each door will also be provided with an interior flush, open style paddle handle that will be readily operable from fore and aft positions, and be designed to prevent accidental activation. The interior handles will provide 4.00" wide x 1.25" deep hand clearance for ease of use with heavy gloved hands. The cab doors will be provided with both interior (rotary knob) and exterior (keyed) locks exceeding FMVSS standards. The keys will be Model 751. The locks will be capable of activating when the doors are open or closed. The doors will remain locked if locks are activated when the doors are opened, then closed. A full length, heavy duty, stainless steel, piano-type hinge with a 0.38" pin and 11 gauge leaf will be provided on all cab doors. There will be double automotive-type rubber seals around the perimeter of the door framing and door edges to ensure a weather-tight fit. A chrome handle will be provided on the inside of each cab door for ease of entry. A red webbed grab handle will be installed on the crew cab door stop strap. The grab handles will be securely mounted. The bottom cab step at each cab door location will be located below the cab doors and will be exposed to the exterior of the cab.
0655543	Door Panel, Brushed Stainless Steel, Saber/Enforcer 4-Door Cab	**Door Panels** The inner cab door panels will be constructed out of brushed stainless steel.
0630636	Controls, Electric Roll-Up Windows, 4dr, 4 Driver Controls, Saber FR/Enforcer	**ELECTRIC OPERATED CAB DOOR WINDOWS** All four (4) cab doors will be equipped with electric operated windows with one (1) flush mounted automotive style switch on each door. The driver's door will have four (4) switches, one (1) to control each door window. Each switch will allow intermittent or auto down operation for ease of use. Auto down operation will be actuated by holding the window down switch for approximately 1 second.
0528251	Electric Door Locks, Cab Doors, QXS, AXT, Sab, Enf	**ELECTRIC CAB DOOR LOCKS** The front driver and officer doors will have a door lock master switch that will control all front and rear crew cab door locks. Each rear crew cab door will have its own lock control. There will be one (1) concealed switch located in an easily accessible chassis specific location that will unlock all the doors.
0528263	Key Pad, Electric Door locks, DS & PS, QXS, AXT, Sab, Enf	**KEY PAD FOR ELECTRIC DOOR LOCKS** For improved convenience, the cab door locks will include a Trimark keypad entry system to provide complete keyless entry to the cab. There will be two (2) keypads provided, located one (1) each side of the cab behind the front cab doors. The keypads will include visual and audio feedback to confirm activation and acknowledge correct entry code. For enhanced night time use, the keypads will be lighted. For increased security, the system will allow over 3,000 possible code combinations.
0633615	Steps, 4-Door Cab, Reduced Bottom Step, Saber FR/Enforcer	**CAB STEPS** The forward cab and crew cab access steps will be a full size two (2) step design to provide largest possible stepping surfaces for safe ingress and egress. The bottom steps will be designed with a grip pattern punched into bright aluminum treadplate material to provide support, slip resistance, and drainage. The bottom steps will be a bolt-in design to minimize repair costs should they need to be replaced. The forward cab steps will be a minimum 25.00" wide, and the crew cab steps will be 21.65" wide with an 8.00" minimum depth. The inside cab steps will not exceed 16.50" in height. The vertical surfaces of the step well will be aluminum treadplate.
0770194	Handrail, Exterior, Knurled, Alum, 4-Door Cab	**CAB EXTERIOR HANDRAILS** A 1.25" diameter slip-resistant, knurled aluminum handrail will be provided adjacent to each cab and crew cab door opening to assist during cab ingress and egress.

0892638	Lights, Cab & Crw Cab Acs Stps, P25, LED w/Bezel, 6lts	**STEP LIGHTS** There will be six (6) white LED step lights with chrome housing installed for cab and crew cab access steps. One (1) light for the left side cab access steps. Two (2) lights for the left side crew cab access steps. Two (2) lights for the right side crew cab access steps. One (1) light for the right side cab access step. In order to ensure exceptional illumination, each light will provide a minimum of 25 foot-candles (fc) covering an entire 15" x 15" square placed ten (10) inches below the light and a minimum of 1.5 fc covering an entire 30" x 30" square at the same ten (10) inch distance below the light. The lights will be activated when the battery switch is on and the adjacent door is opened.
0583698	Fenders, S/S on cab, Extra Wide, Saber/Enf	**FENDER CROWNS** Stainless steel fender crowns will be installed at the cab wheel openings.
0825060	Tractor 5th Wheel and Fenders, Single	**FIFTH WHEEL** The fifth wheel will be designed to allow the tiller trailer to pivot fore and aft and be rotated. The fifth wheel will also be capable of full operation up to a 14 degree break over angle. A fill and a gauge port will be provided on the top of the trailer goose neck for maintenance. **LOCKOUT** A fifth wheel lockout system will be provided to limit motion during aerial operations. The fifth wheel lockout system, when activated, will prevent movement between the upper and lower plates of the fifth wheel assembly. In the normal road travel condition, the cylinder mounted solenoid valves will be open and will allow transfer of oil between the front and rear pair of cylinders. When the stabilizers are in their proper supporting position and as the aerial leaves the boom support, the solenoid valves will close. The closed valves will allow no oil to be transferred and the fifth wheel assembly will become rigid. There will be a cylinder lockout indicator located in the cab. **FENDER PANELS** The chassis behind the cab will be assembled with fender panels over the wheels. The fender panels will be fabricated of 0.125"-5052 aluminum with a 38,000 psi tensile strength. Fender design will be provided for prevention of rust pockets and ease of maintenance. **FENDER CROWNS** Stainless steel fender crowns will be provided around the rear wheel openings. A rubber welting will be provided between the body and the crown to seal the seam and restrict moisture from entering. A dielectric barrier will be provided between the fender crown fasteners (screws) and the fender sheet metal to prevent corrosion. **WALKWAY** The area over the frame rails between the cab and fifth wheel will be covered with aluminum treadplate to serve as a walkway area. The walkway area will be properly reinforced with a steel substructure attached to the frame rails. **RUNNING BOARDS** Running boards will be installed on each side directly behind the cab for access to the walkway area behind the cab and the turntable. The running boards will be covered with aluminum treadplate.
0042105	No Windows, Side of Crew Cab	
0813747	Compt, 16.50 W x 28 H x 15 D, Ea Side C/C, Dbl Pan, 2.5" Blw, 70" SFR/Enf	**STORAGE COMPARTMENTS** Provided on each side of the cab, to the rear of the crew cab access doors, will be a storage compartment. The compartments will be 16.50" wide x 28.00" high x 15.00" deep. The floor of each compartment will extend 2.50" below the cab. The exterior of the compartments that extend below the cab will be covered with aluminum treadplate. There will be two (2) reverse hinged double pan doors painted to match the cab exterior with a non-locking D-Ring latch, one (1) on each side of the cab. A pneumatic stay arm for each exterior door will be provided as a door stop. The clear door openings will be 10.25" wide x 22.50" high. The compartment interior will be painted to match the cab interior. **Compartment Light** There will be two (2) white LED strip lights provided, one (1) each hinged side of compartment door openings.
0594943	Inclinometer, In Cab, Location	**INCLINOMETER** There will be one (1) inclinometer(s) provided to indicate the degree of elevation of the apparatus. The inclinometer(s) will be located inside the cab Side of HVAC enclosure, facing the driver.
0619947	Lip, Dash Board, 1.00" Aluminum Angle Lip, Officer Side	**EQUIPMENT MOUNTING AREA** There will be an aluminum angle with a 1.00" lip installed on the dash to prevent items from sliding off the dash panel. The angle will run full length across the front, flat portion of the dashboard closest to the officer. The lip will be painted to match the cab interior.

0809595	Arm Rest, Side of Engine Tunnel, Each	**ARM REST ON SIDE OF ENGINE TUNNEL** There will be two (2) padded arm rest(s) provided on the side of the engine tunnel, One (1) LS and One (1) RS of Engine Tunnel. The arm rest padding will match the seat upholstery.
0894089	Dash, Heavy Duty Metal, Enforcer	**CAB DASH** The driver side dash, switch panel located to the right of the driver, and center console will be constructed of metal and painted to match the cab interior. The officer side dash will be a flat top design with an upper beveled edge to provide easy maintenance and will be constructed out of aluminum and painted to match the cab interior. The instrument gauge cluster will be surrounded with a high impact ABS plastic contoured to the same shape of the instrument gauge cluster.
0634206	Mounting Provisions, 1/4" Alum, Full Engine Tunnel, Saber FR/Enforcer	**MOUNTING PLATE ON ENGINE TUNNEL** Equipment installation provisions will be installed on the engine tunnel. A 0.25" smooth aluminum plate will be bolted to the top surface of the engine tunnel. The plate will follow the contour of the engine tunnel and will run the entire length of the engine tunnel. The plate will be spaced off the engine tunnel 1.00" to allow for wire routing below the plate. The mounting surface will be painted to match the cab interior.
0606278	Tray, Equipment Mounting, Aluminum, Lip, Size	**EQUIPMENT MOUNTING TRAY(S)** There will be one (1) tray(s) for mounting of equipment located on the mounting plate next to the officer, allow room on passenger side for arm rest, match 28976. Each tray will have a 1.00" lip on four (4) sides. The size of the tray(s) will be 13'Wx22"Lx1"D. Each tray will be fabricated from aluminum and will be painted to match the cab interior. Tray not intended for storage of loose equipment. Items stored on tray will be permanently attached to meet current edition of applicable NFPA standards.
0750824	Cab Interior, Vinyl Headliner, Saber FR/Enforcer, CARE	**CAB INTERIOR** The cab interior will be constructed of primarily metal (painted aluminum) to withstand the severe duty cycles of the fire service. The engine tunnel will be padded and covered, on the top and sides, with dark silver gray 36 ounce leather grain vinyl resistant to oil, grease, and mildew. For durability and ease of maintenance, the cab interior side walls will be painted aluminum. The rear wall will be painted aluminum. The headliner will be installed in both forward and rear cab sections. Headliner material will be vinyl. A sound barrier will be part of its composition. Material will be installed on an aluminum sheet and securely fastened to interior cab ceiling. The forward portion of the cab headliner will permit easy access for service of electrical wiring or other maintenance needs. All wiring will be placed in metal raceways. **CAB INTERIOR UPHOLSTERY** The cab interior upholstery will be 36 oz black vinyl.
0753903	Cab Interior, Paint Color, Saber FR/Enforcer	**CAB INTERIOR PAINT** The cab interior metal surfaces, excluding the rear heater panels, will be painted black, vinyl texture paint. The rear heater panels will be painted black, vinyl textured paint.
0052100	Floor, Rubber Padded, Cab & Crew Cab, Saber/Enforcer	**CAB FLOOR** The cab and crew cab floor areas will be covered with Polydamp™ acoustical floor mat consisting of a black pyramid rubber facing and closed cell foam decoupler. The top surface of the material has a series of raised pyramid shapes evenly spaced, which offer a superior grip surface. Additionally, the material has a 0.25" thick closed cell foam (no water absorption) which offers a sound dampening material for reducing sound levels.

0722038	HVAC, Heavy-Duty, Enforcer, w/X15, CARE	**DEFROST/AIR CONDITIONING SYSTEM** A ceiling mounted combination heater, defroster and air conditioning system will be installed in the cab above the engine tunnel area. **Cab Defroster** A 54,000 BTU heater-defroster unit with 690 SCFM of air flow will be provided inside the cab. The heater-defrost will be installed in the forward portion of the cab ceiling. Air outlets will be strategically located in the cab header extrusion per the following: One (1) adjustable outlet directed towards the left side cab window. One (1) adjustable outlet directed towards the right side cab window. Six (6) fixed outlets directed at the windshield. The defroster will be capable of clearing 98 percent of the windshield and side glass when tested under conditions where the cab has been cold soaked at 0 degrees Fahrenheit for 10 hours, and a 2 ounce per square inch layer of frost/ice has been able to build up on the exterior windshield. The defroster system will meet or exceed SAE J382 requirements. **Cab/Crew Auxiliary Heater** There will be one (1) 31,000 BTU auxiliary heater with 560 SCFM of air flow provided in each outboard rear facing seat riser with a dual scroll blower. An aluminum plenum incorporated into the cab structure to be used to transfer heat to the forward positions. **Air Conditioning** A 19.10 cubic inch compressor will be installed on the engine. A roof-mounted condenser with a 78,000 BTU output at 2,400 SCFM that meets and exceeds the performance specification will be installed on the cab roof. The condenser cover to be painted to match the cab roof. The air conditioning system will be capable of cooling the average cab temperature from 100 degrees Fahrenheit to 75 degrees Fahrenheit at 50 percent relative humidity within 30 minutes. The cooling performance test will be run only after the cab has been heat soaked at 100 degrees Fahrenheit for a minimum of 4 hours. The evaporator unit will be installed in the rear portion of the cab ceiling over the engine tunnel. The evaporator will include one (1) high performance heating core, one (1) high performance cooling core with (1) plenum directed to the front and one (1) plenum directed to the rear of the cab. The rear plenum will be covered with a metal cover painted to match the cab interior. The evaporator unit will have a 52,000 BTU at 690 SCFM rating that meets and exceeds the performance specifications. Adjustable air outlets will be strategically located on the forward plenum cover per the following: Four (4) outlets directed towards the seating position on the left side of the cab. Four (4) outlets directed towards the seating position on the right side of the cab. Adjustable air outlets will be strategically located on the evaporator cover per the following: Minimum of five (5) outlets directed towards crew cab area. A high efficiency particulate air (HEPA) filter will be included for the system. Access to the filter cover will be secured with four (4) screws. The air conditioner refrigerant will be R-134A and will be installed by a certified technician. **Climate Control** An automotive style controller will be provided to control the heat and air conditioning system within the cab. The controller will have three (3) functional knobs for fan speed, temperature, and air flow distribution (front to rear) control. The system will control the temperature of the cab and crew cab automatically by pushing the center of the fan speed control knob. Rotate the center temperature control knob to set the cab and crew cab temperature. The AC system will be manually activated by pushing the center of the temperature control knob. Pushing the center of the air flow distribution knob will engage the AC for max defrost, setting the fan speeds to 100 percent and directing all air flow to the overhead forward position. The system controller will be located within panel position #12. **Gravity Drain Tubes** Two (2) condensate drain tubes will be provided for the air conditioning evaporator. The drip pan will have two (2) drain tubes plumbed separately to allow for the condensate to exit the drip pan. No pumps will be provided.
0639675	Sun Visor, Smoked Lexan, AXT, Imp/Vel, SFR/Enf	**SUN VISORS** Two (2) smoked Lexan™ sun visors will be provided. The sun visors will be located above the windshield with one (1) mounted on each side of the cab. There will be a black plastic thumb latch provided to help secure each sun visor in the stowed position.
0634328	Grab Handles, Driver and Officer Door Posts, SFR/Enf	**GRAB HANDLES** A black rubber covered grab handle will be mounted on the door post of the driver and officer's side cab door to assist in entering the cab. The grab handles will be securely mounted to the post area between the door and windshield.
0583938	Lights, Engine Compt, Custom, Auto Sw, Wln 3SC0CDCR, 3" LED, Trim	**ENGINE COMPARTMENT LIGHTS** There will be one (1) Whelen, Model 3SC0CDCR, 12 volt DC, 3.00" white LED light(s) with Whelen, Model 3FLANGEC, chrome flange kit(s) installed under the cab to be used as engine compartment illumination. These light(s) will be activated automatically when the cab is raised.

0631830		Fluid Check Access, Saber FR/Enforcer, Arrow XT	**ACCESS TO ENGINE DIPSTICKS** For access to the engine oil and transmission fluid dipsticks, there will be a door on the engine tunnel, inside the crew cab. The door will be on the rear wall of the engine tunnel, on the vertical surface. The engine oil dipstick will allow for checking only. The transmission dipstick will allow for both checking and filling. The door will have a rubber seal for thermal and acoustic insulation. One (1) flush lift and turn latch will be provided on the access door.
0599959		Straps, Velcro, Map Box, Custom Chassis	**VELCRO STRAP(S) FOR MAP BOX** There will be one (1) Velcro® strap(s) installed at final inspection.
0770893		Mounting Bracket, Map Box, Leveling	**MAP BOX MOUNTING BRACKET** A bracket will be provided under the map box to keep it level on the engine tunnel.
0013560		Map box, 5 bin/30 Deg Slant, AXT, Imp/Vel, SFR/Enf	**MAP BOX** A map box with five (5) bins, open at the top, will be installed RS EMS cabinet 0n exterior inboard side wall of cabinet (Match Job # 35932) with each bin being 12.50" wide x 2.25" high x 12.00" deep. Each bin will slant 30 degrees from horizontal. The map box will be constructed of .125" aluminum and will be painted to match the cab interior.
0558014		Storage Pockets, Nylon Netting for Safety Vests	**STORAGE POCKET** There will be two (2) storage pockets provided for safety vests. Each pocket will be designed to accommodate one (1) safety vest. The storage pockets will be located under the forward facing rear seats, one per side. Mount the netting on the actual seat riser not the bottom of the seat cushion.. The pockets will be constructed of black nylon netting. The storage pocket will be approximately 9.00" wide x 13.00" high closed and 13.00" wide when opened.
0583039		Not Required, Side Roll and Frontal Impact Protection	
0622617		Seating Capacity, 6 Belted Seats	**SEATING CAPACITY** The seating capacity of the vehicle (including tiller cab and belted seat positions in the rescue body) will be six (6).
0636957		Seat, Driver, Pierce PSV, Air Ride, High Back, PRIMARY, SFR/Enf	**DRIVER SEAT** A seat will be provided in the cab for the driver. The seat design will be a cam action type, with air suspension. For increased convenience, the seat will include a manual control to adjust the horizontal position (6.00" travel). The manual horizontal control will be a towel-bar style located below the forward part of the seat cushion. To provide flexibility for multiple driver configurations, the seat will have an adjustable reclining back. The seat back will be a high back style with side bolster pads for maximum support. For optimal comfort, the seat will be provided with 17.00" deep foam cushions designed with EVC (elastomeric vibration control). The seat will be furnished with a 3-point, shoulder type seat belt.
0632923		Seat, Officer, Pierce PSV, Air Ride, High Back, PRIMARY, SFR/Enf	**OFFICER SEAT** A seat will be provided in the cab for the passenger. The seat design will be a cam action type, with air suspension. The seat back will be a high back style with 9 degree fixed recline angle and side bolster pads for maximum support. For optimal comfort, the seat will be provided with 17.00" deep foam cushions designed with EVC (elastomeric vibration control). The seat will be furnished with a 3-point, shoulder type seat belt.
0002517		Not Required, Radio Compartment	
0748169	SP	Cabinet, Rear Facing, LS, 26.75 W x 30 H x 23 D, Ext Acc Only, SFR/Enf	**REAR FACING LEFT SIDE CABINET** A rear facing cabinet will be provided in the crew cab at the left side outboard position. The cabinet will be 26.75" wide x 30.00" high x 23.00" deep. The cabinet will include no adjustable shelves or traysin the cabinet interior. The cabinet will include no louvers. The cabinet will provide access only from outside the cab with one (1) reverse hinged double pan door painted to match the cab exterior with a locking D-ring latch with #751 key. The door will be located on the side of the cab over the wheelwell. A pneumatic stay arm will be provided as a door stop. The clear door opening will be 17.00" wide x 27.50" high. The exterior access will be provided with a brushed stainless steel scuffplate on the lower door frame. The cabinet will be constructed of smooth aluminum and painted to match the cab interior. **Cabinet Light** There will be one (1) white LED strip light installed on the right side of the exterior cabinet door opening. The lighting will be controlled by an automatic door switch.

0102783		Not Required, Seat, Rr Facing C/C, Center	
0748168	SP	Cabinet, Rear Facing, RS, 26.75 W x 30 H x 22 D, Ext Acc Only, SFR/Enf	**REAR FACING RIGHT SIDE CABINET** A rear facing cabinet will be provided in the crew cab at the right side outboard position. The cabinet will be 26.75" wide x 30.00" high x 22.00" deep. The cabinet will include no adjustable shelves or traysin the cabinet interior. The cabinet will include no louvers. The cabinet will also provide access from outside the cab with one (1) reverse hinged double pan door painted to match the cab exterior with a locking D-ring latch with #751 key. A pneumatic stay arm will be provided as a door stop. The exterior clear door opening will be 17.00" wide x 27.50" high. The exterior access will be provided with a brushed stainless steel scuffplate on the lower door frame. The cabinet will be constructed of smooth aluminum, and painted to match the cab interior. **Cabinet Light** There will be one (1) white LED strip light installed on the left side of the exterior cabinet door opening. The lights will be controlled by an automatic door switch.
0632947		Seat, Fwd Fcng C/C, LS Otbrd, Pierce PSV, SCBA, Foldup, SECONDARY, SFR/Enf	**FORWARD FACING DRIVER SIDE OUTBOARD SEAT** There will be one (1) forward facing, foldup seat provided at the driver side outboard position in the crew cab. For optimal comfort, the seat will be a minimum of 15.00" from the front of the cushion to the face of the seat back and designed with EVC (elastomeric vibration control). The seat back will be an SCBA style with 90 degree back. The SCBA cavity will be adjustable from front to rear in 1.00" increments, to accommodate different sized SCBA cylinders. Moving the SCBA cavity will be accomplished by unbolting, relocating, and re-bolting it in the desired location. The seat will be furnished with a 3-point, shoulder type seat belt.
0632657		Seat, Fwd Fcng C/C, Ctr, (1) Pierce PSV, SCBA, SECONDARY, SFR/Enf	**FORWARD FACING CENTER SEAT** There will be one (1) forward facing seat provided at the center position in the crew cab. For optimal comfort, the seat will be provided with 15.00" deep foam cushion designed with EVC (elastomeric vibration control). The seat back will be an SCBA style with 90 degree back. The SCBA cavity will be adjustable from front to rear in 1.00" increments, to accommodate different sized SCBA cylinders. Moving the SCBA cavity will be accomplished by unbolting, relocating, and re-bolting it in the desired location. The seat will be furnished with a 3-point, shoulder type seat belt.
0632875		Seat, Fwd Fcng C/C, RS Otbrd, Pierce PSV, Hi-Back, Foldup, SECONDARY, SFR/Enf	**FORWARD FACING PASSENGER SIDE OUTBOARD SEAT** There will be one (1) forward facing foldup seat provided at the passenger side outboard position in the crew cab. The seat back will be a high back style with 9 degree fixed recline angle. For optimal comfort, the seat will be a minimum of 15.00" from the front of the cushion to the face of the seat back and designed with EVC (elastomeric vibration control). The seat will be furnished with a 3-point, shoulder type seat belt.
0752005		Lip, Top of Interior Cabinet, All Sides	**LIP ON CABINET** There will be a 1.00" lip provided around the top perimeter of the cabinet. There will NOT be anything stored on the top portion without restraints. There will be two (2) cabinets(s) provided with the lip On top of driver side and passenger side rear facing EMS compartment.
0748170	SP	Cabinet, Rr Fcng, Top Eng Tnl, 38 W x 15 H x 18 D, Web, Notch, SFR/Enf	**REAR FACING CENTER CABINET** A rear facing cabinet will be provided on the top rear of the engine tunnel. The cabinet will be 38.00" wide x 15.00" high x 18.00" deep. The bottom of the cabinet will taper to match the angle of the engine tunnel. The back corners of the cabinet will be notched around the gravity drains. The interior door will be web netting. The netting will be made with 1.00" wide nylon material with 2.00" openings. The nylon webbing will be permanently fastened at the bottom side of the cabinet and have 1.00" cam buckle fasteners on the opposite side to secure it. The clear door opening of the cabinet will be 35.50" wide x 12.00" high. The cabinet will include one (1) infinitely adjustable shelf with a 1.25" up-turned lippainted to match the cab interior. The cabinet will include no louvers. The cabinet will be constructed of smooth aluminum, and painted to match the cab interior. **Cabinet Light** There will be one (1) white LED strip light installed horizontally above the interior cabinet door opening. The lighting will be controlled by a rocker switch on the front of the cabinet.
0566653		Upholstery, Seats In Cab, Turnout Tuff	**SEAT UPHOLSTERY** All seat upholstery will be black Turnout Tuff material.

0543991		Bracket, Air Bottle, Hands-Free II, Cab Seats	**AIR BOTTLE HOLDERS** All SCBA type seats in the cab will have a "Hands-Free" auto clamp style bracket in its backrest. For efficiency and convenience, the bracket will include an automatic spring clamp that allows the occupant to store the SCBA bottle by simply pushing it into the seat back. For protection of all occupants in the cab, in the event of an accident, the inertial components within the clamp will constrain the SCBA bottle in the seat and will exceed the NFPA standard of 9G. There will be a quantity of two (2) SCBA brackets.
0697223	SP	Seat Mounting, Forward Facing, Moved Rearward	**SPECIAL SEAT MOUNTING** All forward facing seats will be mounted as far rearward as possible without having the front of the seat further back than the front of the seat riser.
0603866		Seat Belt, Dual Retractor, ReadyReach, Saber FR/Enforcer	**SEAT BELTS** All cab and tiller cab (if applicable) seating positions will have red seat belts. To provide quick, easy use for occupants wearing bunker gear, the female buckle and seat belt webbing length will meet or exceed the current edition of applicable NFPA and CAN/ULC - S515 standards. The 3-point shoulder type seat belts will include height adjustment. This adjustment will optimize the belts effectiveness and comfort for the seated firefighter. The 3-point shoulder type seat belts will be furnished with dual automatic retractors that will provide ease of operation in the normal seating position. The 3-point shoulder type belts will also include the ReadyReach® D-loop assembly to the shoulder belt system. The ReadyReach feature adds an extender arm to the D-loop location placing the D-loop in a closer, easier to reach location. Any flip up seats will include a 3-point shoulder type belts only. To ensure safe operation, the seats will be equipped with seat belt sensors in the seat cushion and belt receptacle that will activate an alarm indicating a seat is occupied but not buckled.
0817557		Helmet Storage, Provided by Fire Department, NFPA/ULC 2024	**HELMET STORAGE PROVIDED BY FIRE DEPARTMENT** NFPA 1900, 2024 edition, section 11.1.8.4.1 and CAN/ULC 515:2024 edition, section 5.2, requires a location for helmet storage be provided. There is no helmet storage on the apparatus as manufactured. The fire department will provide a location for storage of helmets.
0647647		Lights, Dome, FRP Dual LED 4 Lts	**CAB DOME LIGHTS** There will be four (4) dual LED dome lights with black bezels provided. Two (2) lights will be mounted above the inside shoulder of the driver and officer and two (2) lights will be installed and located, one (1) on each side of the crew cab. The color of the LED's will be red and white. The white LED's will be controlled by the door switches and the lens switch. The color LED's will be controlled by the lens switch. All dome lights on the apparatus will be illuminated per the current edition of applicable NFPA standards per seating position.
0896451		Enhanced Software for Cab and Crew Cab Dome Lts	**ENHANCED SOFTWARE FOR CAB AND CREW CAB DOME LIGHTS** The cab and crew cab dome lights will remain on for 10 seconds for improved visibility after the doors are closed. The dome lights will dim after 10 seconds or immediately if the vehicle's transmission is put into gear.
0626097		Light, Map, Sunnex HS76*-00 Series, Swivel Joint, Clear Lens, Ceiling Mount	**MAP LIGHT** There will be one (1) Sunnex®, HS76*-00, halogen map light(s) with swivel joint base provided in the cab and located match 35932. Each map light will have a square base with an on/off switch. The light(s) will also be provided with a red lens. The light switch(es) will be connected directly to the battery switched power.
0804719		Handlts, (4) Streamlight, Fire Vulcan, 44451, C4 LED, Tail Lts, 12v, Orange	**HAND HELD LIGHT** There will be four (4) Streamlight, Fire Vulcan, Model #44451, hand lights provided with a vehicle mount with 12VDC direct wire charging rack and quick release buckle strap mounted Crew Cab, One (1) Under PS Forward Facing Seat, One (1) Under DS Forward Facing Seat, One (1) in LS3 and One (1) in RS3 final location at precon.. Each light housing will be orange in color and be provided with a C4, LED and two (2) "ultra bright blue tail light LEDs". The tail light LEDs will have a dual mode of blinking or steady.
0622803		Cab Instruments, Black Gauges, Black Bezels, Enforcer MUX	**CAB INSTRUMENTATION** The cab instrument panel include gauges, an LCD display, telltale indicator lamps, control switches, alarms, and a diagnostic panel. The function of the instrument panel controls and switches will be identified by a label adjacent to each item. Actuation of the headlight switch will illuminate the labels in low light conditions. Telltale indicator lamps will not be illuminated unless necessary. The cab instruments and controls will be conveniently located within the forward cab section, forward of the driver. The gauge assembly and switch panels are designed to be removable for ease of service and low cost of ownership. **Gauges** The gauge panel will include the following ten (10) black faced gauges with black bezels to monitor vehicle performance: Voltmeter gauge (volts):

Low volts (11.8 VDC)
Amber caution indicator on the information center with intermittent alarm
Amber caution light on gauge assembly
High volts (15.5 VDC)
Amber caution indicator on the information center with intermittent alarm
Amber caution light on gauge assembly
Very low volts (11.3 VDC)
Red warning indicator on the information center with a steady alarm
Amber caution light on gauge assembly
Very high volts (16.0 VDC)
Red warning indicator on the information center with a steady alarm
Amber caution light on gauge assembly
Engine Tachometer (RPM)
Speedometer MPH (Major Scale), KM/H (Minor Scale)
Fuel level gauge (Empty - Full in fractions):
Low fuel (1/8 full)
Amber caution indicator on the information center with intermittent alarm
Amber caution light on gauge assembly
Very low fuel (1/32 full)
Red caution indicator on the information center with steady alarm
Amber caution light on gauge assembly
Engine Oil pressure Gauge (PSI):
Low oil pressure to activate engine warning lights and alarms
Red caution indicator on the information center with steady alarm
Amber caution light on gauge assembly
Front Air Pressure Gauges (PSI):
Low air pressure to activate warning lights and alarm
Red warning indicator on the information center with a steady alarm
Amber caution light on gauge assembly
Rear Air Pressure Gauges (PSI):
Low air pressure to activate warning lights and alarm
Red warning indicator on the information center with a steady alarm
Amber caution light on gauge assembly
Transmission Oil Temperature Gauge (Fahrenheit):
High transmission oil temperature activates warning lights and alarm
Amber caution indicator on the information center with intermittent alarm
Amber caution light on gauge assembly
Engine Coolant Temperature Gauge (Fahrenheit):
High engine temperature activates an engine warning light and alarms
Amber caution indicator on the information center with intermittent alarm
Amber caution light on gauge assembly
Diesel Exhaust Fluid Level Gauge (Empty - Full in fractions):
Low fluid (1/8 full)
Amber indicator light in gauge dial
All gauges will perform prove out at initial power-up to ensure proper performance.

Indicator Lamps

To promote safety, the following telltale indicator lamps will be located on the instrument panel in clear view of the driver. The indicator lamps will be "dead-front" design that is only visible when active. The colored indicator lights will have descriptive text or symbols.
The following amber telltale lamps will be present:
Low coolant
Trac cntl (traction control) (where applicable)
Check engine
Check trans (check transmission
Aux brake overheat (Auxiliary brake overheat
Air rest (air restriction)
Caution (triangle symbol)
Water in fuel
DPF (engine diesel particulate filter regeneration)
Trailer ABS (where applicable)
Wait to start (where applicable)
HET (engine high exhaust temperature) (where applicable)
ABS (antilock brake system)
MIL (engine emissions system malfunction indicator lamp) (where applicable)
Side roll fault (where applicable)
Front air bag fault (where applicable)
The following red telltale lamps will be present:
Warning (stop sign symbol)
Seat belt
Parking brake
Stop engine
Rack down
The following green telltale lamps will be provided:
Left turn
Right turn
Battery on
The following blue telltale lamp will be provided:
High beam

Alarms

Audible steady tone warning alarm: A steady audible tone alarm will be provided whenever a warning message is present.
Audible pulsing tone caution alarm: A pulsing audible tone alarm (chime/chirp) will be provided whenever a caution message is present without a warning message being present.
Alarm silence: Any active audible alarm will be able to be silenced by holding the ignition switch at the top position for three (3) to five (5) seconds. For improved safety, silenced audible alarms will intermittently chirp every 30 seconds until the alarm condition no longer exists. The intermittent chirp will act as a reminder to the operator that a caution or warning condition still exists. Any new warning or caution condition will enable the steady or pulsing tones respectively.

Indicator Lamp and Alarm Prove-Out
A system will be provided which automatically tests telltale indicator lights and alarms located on the cab instrument panel. Telltale indicators and alarms will perform prove-out at initial power-up to ensure proper performance.
Control Switches
For ease of use, the following controls will be provided immediately adjacent to the cab instrument panel within easy reach of the driver. All switches will have backlit labels for low light applications.
Headlight/Parking light switch: A three (3)-position maintained rocker switch will be provided. The first switch position will deactivate all parking and headlights. The second switch position will activate the parking lights. The third switch will activate the headlights.
Panel back lighting intensity control switch: A three (3)-position momentary rocker switch will be provided. Pressing the top half of the switch, "Panel Up" increases the panel back lighting intensity and pressing the bottom half of the switch, "Panel Down" decreases the panel back lighting intensity. Pressing the half or bottom half of the switch several times will allow back lighting intensity to be gradually varied from minimum to maximum intensity level for ease of use.
Ignition switch: A three (3)-position maintained/momentary rocker switch will be provided. The first switch position will turn off and deactivate vehicle ignition. The second switch position will activate vehicle ignition and will perform prove-out on the telltale indicators and alarms for 3 to 5 seconds after the switch is turned on. A green indicator lamp is activated with vehicle ignition. The third momentary position will temporarily silence all active cab alarms. An alarm "chirp" may continue as long as alarm condition exists. Switching ignition to off position will terminate the alarm silence feature and reset function of cab alarm system.
Engine start switch: A two (2)-position momentary rocker switch will be provided. The first switch position is the default switch position. The second switch position will activate the vehicle's engine. The switch actuator is designed to prevent accidental activation.
Hazard switch will be provided on the instrument panel or on the steering column.
Heater, defroster, and air conditioning control panel.
Turn signal arm: A self-canceling turn signal with high beam headlight controls will be provided.
Windshield wiper control will have high, low and intermittent modes.
Parking brake control: An air actuated push/pull park brake control valve will be provided.
Chassis horn control: Activation of the chassis horn control will be provided through the center of the steering wheel.
High idle engagement switch: A momentary rocker switch with integral indicator lamp will be provided. The switch will activate and deactivate the high idle function. The "OK To Engage High Idle" indicator lamp must be active for the high idle function to engage. A green indicator lamp integral to the high idle engagement switch will indicate when the high idle function is engaged.
"OK To Engage High Idle" indicator lamp: A green indicator light will be provided next to the high idle activation switch to indicate that the interlocks have been met to allow high idle engagement.
Emergency switching will be controlled by multiple individual warning light switches for various groups or areas of emergency warning lights. An Emergency Master switch provided on the instrument panel that enables or disables all individual warning light switches is included.
An additional "Emergency Master" button will be provided on the lower left hand corner of the gauge panel to allow convenient control of the "Emergency Master" system from inside the driver's door when standing on the ground.
Custom Switch Panels
The design of cab instrumentation will allow for emergency lighting and other switches to be placed within easy reach of the operator thus improving safety. There will be positions for up to four (4) switch panels in the lower instrument console and up to six (6) switch panels in the overhead visor console. All switches have backlit labels for low light conditions.
Diagnostic Panel
A diagnostic panel will be accessible while standing on the ground and located inside the driver's side door left of the steering column. The diagnostic panel will allow diagnostic tools such as computers to connect to various vehicle systems for improved troubleshooting providing a lower cost of ownership. Diagnostic switches will allow ABS systems to provide blink codes should a problem exist.
The diagnostic panel will include the following:
Engine diagnostic port
Transmission diagnostic port
ABS diagnostic port
Roll sensor diagnostic port
Command Zone USB diagnostic port
ABS diagnostic switch (blink codes flashed on ABS telltale indicator)
Diesel particulate filter regeneration switch (where applicable)
Diesel particulate filter regeneration inhibit switch (where applicable)
Cab LCD Display
A digital four (4)-row by 20-character dot matrix display will be integral to the gauge panel. The display will be capable of showing simple graphical images as well as text. The display will be split into three (3) sections. Each section will have a dedicated function.
The upper left section will display the outside ambient temperature.
The upper right section will display the following, along with other configuration specific information:
Odometer
Trip mileage
PTO hours
Fuel consumption
Engine hours
The bottom section will display INFO, CAUTION, and WARNING messages. Text messages will automatically activate to describe the cause of an audible caution or warning alarm. The LCD will be capable of displaying multiple text messages should more than one

			caution or warning condition exist.
0509511		Air Restriction Indicator, Imp/Vel, AXT, Enf MUX	**AIR RESTRICTION INDICATOR** A high air restriction warning indicator light LCD message with amber warning indicator and audible alarm will be provided.
0777954	SP	Light, Indicator, Jackknife Warning, Wln 3S*00F*R	- There will be a Whelen Model 3S*00F*R, 3.00" diameter flashing indicator light with chrome trim in the cab in an overhead position TBD at pre-construction, that indicates jackknife position approaching the maximum allowable angle which is 60 degrees. The light(s) to include blue flashing LEDs and the warning light lens colors to be the same as the LEDs.
0683556		Light, Do Not Move Apparatus, Wln M2R Red LED	**"DO NOT MOVE APPARATUS" INDICATOR** A Whelen, Model M2R flashing red indicator light with a chrome bezel, located in the driving compartment, will be illuminated automatically per the current NFPA requirements. The light will be labeled "Do Not Move Apparatus If Light Is On." The same circuit that activates the Do Not Move Apparatus indicator will activate a pulsing alarm when the parking brake is released.
0509042		Messages, Open Dr/DNMT, Color Dsply,	**DO NOT MOVE TRUCK MESSAGES** Messages will be displayed on the Command Zone™, color display located within sight of the driver whenever the Do Not Move Truck light is active. The messages will designate the item or items not in the stowed for vehicle travel position (parking brake disengaged). The following messages will be displayed (where applicable): Do Not Move Truck DS Cab Door Open (Driver Side Cab Door Open) PS Cab Door Open (Passenger's Side Cab Door Open) DS Crew Cab Door Open (Driver Side Crew Cab Door Open) PS Crew Cab Door Open (Passenger's Side Crew Cab Door Open) DS Body Door Open (Driver Side Body Door Open) PS Body Door Open (Passenger's Side Body Door Open) Rear Body Door Open DS Ladder Rack Down (Driver Side Ladder Rack Down) PS Ladder Rack Down (Passenger Side Ladder Rack Down) Deck Gun Not Stowed Lt Tower Not Stowed (Light Tower Not Stowed) Fold Tank Not Stowed (Fold-A-Tank Not Stowed) Aerial Not Stowed (Aerial Device Not Stowed) Stabilizer Not Stowed Steps Not Stowed Handrail Not Stowed Any other device that is opened, extended, or deployed that creates a hazard or is likely to cause major damage to the apparatus if the apparatus is moved will be displayed as a caution message after the parking brake is disengaged.
0611683		Switching, Cab Instrument Lower Console & Overhead, Membrane, Enforcer WiFi MUX	**SWITCH PANELS** The emergency light switch panel will have a master switch for ease of use plus individual switches for selective control. Each switch panel will contain eight (8) membrane-type switches each rated for one million (1,000,000) cycles. Panels containing less than eight (8) switch assignments will include non-functioning black appliqués. The built-in switch panels will be located in the lower console or overhead console of the cab. Additional switch panel(s) will be located in the overhead position(s) above the windshield or in designated locations on the lower instrument panel layout. The switches will be membrane-type and also act as an integral indicator light. For quick, visual indication the entire surface of the switch will be illuminated white whenever back lighting is activated and illuminated green whenever the switch is active. An active illuminated switch will flash when interlock requirements are not met or device is actively being load managed. For ease of use, a two (2)-ply, scratch resistant laser engraved Gravoply label indicating the use of each switch will be placed in the center of the switch. The label will allow light to pass through the letters for ease of use in low light conditions.
0802940		Wiper Control, 2-Speed with Intermittent, Saber FR/Enforcer	**WIPER CONTROL** Wiper control will consist of a two (2)-speed windshield wiper control with intermittent feature and windshield washer controls. The control will be located on the left side of the center instrument panel.
0002565		Hourmeter, Aerial Inside Cab	**HOURMETER - AERIAL DEVICE** An hourmeter for the aerial device will be provided and located within the cab display or instrument panel.
0002615		Switch, Aerial 12V Master	**AERIAL MASTER** There will be a master switch for the aerial operating electrical system provided.
0032828		No PTO switch req'd - w/aerial piggyback	

0834413		USB, Cab, 4, 12V DC, Dual USB Termination, Batt Dir. NFPA1900/ULC	**CAB USB** There will be four (4) USB terminations with a combination USB type A & C, wired to battery direct power, and provided per the following: One (1) within reach of the driver One (1) within reach of the passenger Two (2) on the rear of the engine tunnel, one (1) each side. Battery direct loads cannot be load managed.
0820911		Wiring, Spare, 15 A 12V DC 6th NFPA1900/ULC	**SPARE CIRCUIT** There will be six (6) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery switched power The negative wire will be connected to ground Wires will be capable of carrying 15 amps Power and ground will terminate match 28976 Termination will be with 15 amp, power point plug with rubber cover Wires will be protected to meet the NFPA Automotive Fire Apparatus standard The circuit(s) may be load managed when the parking brake is set.
0821191		Wiring, Spare, 20 A 12V DC, Batt Dir, 1st NFPA1900/ULC	**SPARE CIRCUIT** There will be one (1) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 20 amps. Power and ground will terminate behind officer seat. Termination will be with a 10-place bus bar with screws and removable cover. Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. Battery direct loads cannot be Load Managed.
0547328		Wiring, Spare, 20 A 12V DC, Switch Feature 1st	**SPARE CIRCUIT** There will be six (6) pair of wires, including a positive and a negative, installed on the apparatus. The wires will have the following features: The positive wire will be connected directly to the battery power. The negative wire will be connected to ground. Wires will be capable of carrying 20 amps. Power and ground will terminate One (1) LS3, One (1) RS4, Two (2) RS8 upper rear wall with a 5' coil leftover and Two (2) in LS7. Termination will be with heat shrinkable butt splicing. The circuits selected above will be controlled by a switch in the following locations: no switch location no additional switch location Wires will be protected to meet the NFPA Automotive Fire Apparatus standard. This circuit(s) may be load managed when the parking brake is set.
0772592	SP	Speakers, Panasonic, (2) Additional, Tiller Cab	**ADDITIONAL RADIO SPEAKERS** There will be one (1) 2 channel amplifier install in the chassis cab. There will be a volume control with on off switch installed in the tiller cab in reach of the tiller driver. There will be two (2) Panasonic radio speakers installed in the tiller cab.
0819994		Radio, Jensen, AM/FM/WB, Bluetooth	**STEREO RADIO** There will be one heavy duty AM/FM / Weatherband / Bluetooth stereo radio. The radio will be installed within reach of the officer. There will be 5.25" speakers installed one (1) pair of 5.25" speakers in the cab and one (1) pair of 5.25" speakers in the crew cab. The antenna will be a roof-mounted rubber antenna located in an open space, on the cab roof. The following Jensen features will be included: 180 watts max power (45W x 4); 100 watts RMS (25W x 4) Bluetooth® streaming audio (A2DP/AVRCP) Weatherband AM/FM tuner with 30 presets Audio settings (volume/bass/treble/balance/fade) Toggle switch between day and night display Daylight-readable, segmented LCD Two-wire power with non-volatile memory and clock support Low battery alert
0814201		Vehicle Information Center, 7" Color Display, Touchscreen, MUX, CL714	**INFORMATION CENTER** An information center employing a 7.00" diagonal touch screen color LCD display will be encased in an ABS plastic housing. The information center will have the following specifications: Operate in temperatures from -40 to 158 degrees Fahrenheit LCD optically bonded to hardened AR glass lens Five weather resistant user interface switches Grey with black accents Sunlight Readable Linux operating system Minimum of 1000nits rated display

Display can be changed to an available foreign language
A LCD display integral to the cab gauge panel will be included as outlined in the cab instrumentation area.
Programmed to read US Customary

General Screen Design

Where possible, background colors will be used to provide "At a Glance" vehicle information. If information provided on a screen is within acceptable limits, a green background will be used.
If a caution or warning situation arises the following will occur:
An amber background/text color will indicate a caution condition
A red background/text color will indicate a warning condition
The information center will utilize an "Alert Center" to display text messages for audible alarm tones. The text messages will be written to identify the item(s) causing the audible alarm to sound. If more than one (1) text message occurs, the messages will cycle every second until the problem(s) have been resolved. The background color for the "Alert Center" will change to indicate the severity of the "warning" message. If a warning and a caution condition occur simultaneously, the red background color will be shown for all alert center messages.
A label for each button will exist. The label will indicate the function for each active button for each screen. Buttons that are not utilized on specific screens will have a button label with no text or symbol.

Home/Transit Screen

This screen will display the following:
Vehicle Mitigation (if equipped)
Water Level (if the water level system includes compatible communications to the information center)
Foam Level (if the foam level system includes compatible communications to the information center)
Seat Belt Monitoring Screen
Tire Pressure Monitoring (if equipped)
Digital Speedometer
Active Alarms

On Scene Screen

This screen will display the following and will be auto activated with pump engaged (if equipped):
Battery Voltage
Fuel
Oil Pressure
Coolant Temperature
RPM
Water Level (if equipped)
Foam Level (if equipped)
Foam Concentration (if equipped)
Water Flow Rate (if equipped)
Water Used (if equipped)
Active Alarms

Virtual Buttons

There will be four (4) virtual switch panel screens that match the overhead and lower lighting and HVAC switch panels.

Page Screen

The page screen will display the following and allow the user to progress into other screens for further functionality:
Diagnostics
Faults
Listed by order of occurrence
Allows to sort by system
Interlock
Throttle Interlocks
Pump Interlocks (if equipped)
Aerial Interlocks (if equipped)
PTO Interlocks (if equipped)
Load Manager
A list of items to be load managed will be provided. The list will provide a description of the load. The lower the priority numbers the earlier the device will be shed should a low voltage condition occur.
The screen will indicate if a load has been shed (disabled) or not shed.
"At a glance" color features are utilized on this screen.
Systems
Command Zone
Module type and ID number
Module Version
Input or output number
Circuit number connected to that input or output
Status of the input or output
Power and Constant Current module diagnostic information
Foam (if equipped)
Pressure Controller (if equipped)
Generator Frequency (if equipped)
Live Data
General Truck Data
Maintenance
Engine oil and filter
Transmission oil and filter
Pump oil (if equipped)
Foam (if equipped)
Aerial (if equipped)
Setup
Clock Setup
Date & Time
12 or 24 hour format
Set time and date

		Backlight Daytime Night time Sensitivity Unit Selection Home Screen Virtual Button Setup On Scene Screen Setup Configure Video Mode Set Video Contrast Set Video Color Set Video Tint Do Not Move The screen will indicate the approximate location and type of item that is open or is not stowed for travel. The actual status of the following devices will be indicated Driver Side Cab Door Passenger's Side Cab Door Driver Side Crew Cab Door Passenger's Side Crew Cab Door Driver Side Body Doors Passenger's Side Body Doors Rear Body Door(s) Ladder Rack (if applicable) Deck Gun (if applicable) Light Tower (if applicable) Hatch Door (if applicable) Stabilizers (if applicable) Steps (if applicable) Notifications View Active Alarms Shows a list of all active alarms including date and time of the occurrence is shown with each alarm Silence Alarms - All alarms are silenced Timer Screen HVAC (if equipped) Tire Information (if equipped) Ascendant Set Up Confirmation (if equipped) Button functions and button labels may change with each screen.
0816633	Collision Mitigation, HAAS Alert (R2V), HA7	**COLLISION MITIGATION** There will be a HAAS Alert®, Model HA7 Responder-to-Vehicle (R2V) collision avoidance system provided on the apparatus. The HA7 cellular transponder module will be installed behind the cab windshield, as high and near to the center as practical, to allow clear visibility to the sky. The module dimensions are 5.40" long x 2.70" wide x 1.30" high, and operating temperature range is -40 degrees Celsius to 85 degrees Celsius. The transponder will be connected to the vehicle's emergency master circuit and battery direct power and ground. While responding with emergency lights on, the HA7 transponder sends alert messages via cellular network to motorists in the vicinity of the responding truck that are equipped with the WAZE app. While on scene with emergency lights on, the HA7 transponder sends road hazard alerts to motorists in the vicinity of the truck that are equipped with the WAZE app. The HA7 Responder-to-Vehicle (R2V) collision avoidance system will include the transponder and a 5 year cellular plan subscription. Activation of the HAAS Alert system requires a representative of the customer to accept the End User License Agreement (EULA) via an on-line portal.

0606247		Vehicle Data Recorder w/CZ Display Seat Belt Monitor	**VEHICLE DATA RECORDER** There will be a vehicle data recorder (VDR) capable of reading and storing vehicle information provided. The information stored on the VDR can be downloaded through a USB port mounted in a convenient location determined by cab model. A USB cable can be used to connect the VDR to a laptop to retrieve required information. The program to download the information from the VDR will be available to download on-line. The vehicle data recorder will be capable of recording the following data via hardwired and/or CAN inputs: Vehicle Speed - MPH Acceleration - MPH/sec Deceleration - MPH/sec Engine Speed - RPM Engine Throttle Position - % of Full Throttle ABS Event - On/Off Seat Occupied Status - Yes/No by Position Seat Belt Buckled Status - Yes/No by Position Master Optical Warning Device Switch - On/Off Internal clock syncs the time and date when a laptop is connected. **Seat Belt Monitoring System** A seat belt monitoring system (SBMS) will be provided on the Command Zone™ color display. The SBMS will be capable of monitoring up to 10 seating positions indicating the status of each seat position per the following: Seat Occupied & Buckled = Green LED indicator illuminated Seat Occupied & Unbuckled = Red LED indicator with audible alarm No Occupant & Buckled = Red LED indicator with audible alarm No Occupant & Unbuckled = No indicator and no alarm FAULT = Blue LED indicator illuminated The seat belt monitoring screen will become active on the Command Zone color display when: The home screen is active: and there is any occupant seated but not buckled or any belt buckled with an occupant. and there are no other Do Not Move Apparatus conditions present. As soon as all Do Not Move Apparatus conditions are cleared, the SBMS will be activated. The SBMS will include an audible alarm that will warn that an unbuckled occupant condition exists and the parking brake is released, or the transmission is not in park.
0816632	SP	Intercom, David Clark, 8-Pos, 3-Dual Radio, (D, O, TC, RPTT), 4C, T	**INTERCOM SYSTEM** An eight (8) position intercom system with dual radio interface at the driver position with two (2) Remote Push To Talk (RPTT) located SEE Switch Layout, the officer positions will be provided with two (2) RPTT located SEE Switch Layout and the Tiller cab positions will be provided with two (2) RPTT located See Switch Layout. Four (4) crew cab positions, at three (3) forward facing seats and two (2) rearward facing seats and the turntable will have intercom only. The following David Clark, Model U3800 components will be supplied with this system: Two (2) U3805 Radio Cord Junction Module Three (3) U3816 Dual Radio Interface Module (Driver, officer and Tiller cab) Six (6) David Clark RPTT Switches One (1) U3800 Intercom Unit (2 forward facing Crew) One (1) C3820 Power Cable Two (2) U3802 Intercom Only Module (2 Crew) One (1) U3801 Intercom Only Module (Turntable) All necessary cables and connectors
0637058		David Clark Universal Radio Interfaces Included with Single/Dual System	**RADIO / INTERCOM INTERFACE INCLUDED** All radio interfaced stations will have universal radio interfaces installed. The interface wiring will be routed within the cab to With Radio Equipment .
0589947		Headset, David Clark, H3432 Over The Head, Flex Mic, Push On Push Off	**OVER THE HEAD HEADSET** There will be five (5) over the head headset(s) provided See signed intercom drawing. Each David Clark, Model H3432, headset will feature: 5' Coiled cord Noise cancelling electric microphone Flexible microphone boom rotates 200 degrees for left or right dress Microphone on/off button Comfort Gel Earseals 23 dB noise reduction
0819255		Hangers For Headsets, NFPA/ULC 2024, Each	**HEADSET HANGERS** There will be five (5) headset hanger(s) installed driver's seat, officer's seat, driver's side outboard forward facing seat, passenger's side outboard forward facing seat and tiller operator seat. The hanger(s) will meet the current edition of applicable NFPA and ULC standards for equipment mounting.
0835670		Install Customer Provided Key Storage/ Knox Box, Loc	**Key Storage Box** There will beTwo (2) Key / Knox Boxessent to the apparatus manufacturers preferred installer and installed at TBD at Preconstruction. If wiring is required it will be included in with this option. Specific shipping requirements will be followed. A "technician's key" will be provided by the customer for each key storage box. The box cannot be installed without a compatible technician's key. May require a signed letter of approval.

0687904	Antenna Mount, Custom Chassis, Cable Routed to Behind Officer Seat	**RADIO ANTENNA MOUNT** There will be six (6) standard 1.125", 18 thread antenna-mounting base(s) installed Match 35932 on the cab roof with high efficiency, low loss, coaxial cable(s) routed to behind the officer seat. A weatherproof cap will be installed on the mount.
0817058	Camera, Pierce, LS Mux, R Camera, SD, CL714	**VEHICLE CAMERA SYSTEM** There will be a color vehicle camera system provided with the following: One (1) Standard Definition (SD) camera located at the rear of the apparatus, pointing rearward, displayed automatically with the vehicle in reverse. The camera images will be displayed on the left side vehicle information center display. Audio from the microphone on the rear camera will be emitted by an amplified speaker with volume control located behind the driver seat. The following components will be included: One (1) SV-CW134639CAI Camera All necessary cables
0814831	Not Required, Camera Switcher	**Camera Switcher** A camera switcher is not required.
0890416	Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT	**ELECTRICAL POWER CONTROL SYSTEM** The primary power distribution will be located forward of the officer's seating position and be easily accessible while standing on the ground for simplified maintenance and troubleshooting. Additional electrical distribution centers will be provided throughout the vehicle to house the vehicle's electrical power, circuit protection, and control components. The electrical distribution centers will be located strategically throughout the vehicle to minimize wire length. For ease of maintenance, all electrical distribution centers will be easily accessible. All distribution centers containing fuses, circuit breakers and/or relays will be easily accessible. Distribution centers located throughout the vehicle will contain battery powered studs for supplying customer installed equipment thus providing a lower cost of ownership. Circuit protection devices, which conform to SAE standards, will be utilized to protect electrical circuits. All circuit protection devices will be rated per NFPA requirements to prevent wire and component damage when subjected to extreme current overload. General protection circuit breakers will be Type-I automatic reset (continuously resetting). When required, automotive type fuses will be utilized to protect electronic equipment. Control relays and solenoid will have a direct current rating of 125 percent of the maximum current for which the circuit is protected per NFPA. **Solid-State Control System** A solid-state electronics based control system will be utilized to achieve advanced operation and control of the vehicle components. A fully computerized vehicle network will consist of electronic modules, electronic control modules to include a see through housing, a power indicator, a status indicator and circuit indicators located near their point of use to reduce harness lengths and improve reliability. The control system will comply with SAE J1939-11 recommended practices. The control system will operate as a master-slave system whereas the main control module instructs all other system components. The system will contain patented Mission Critical software that maintains critical vehicle operations in the unlikely event of a main controller error. The system will utilize a Real Time Operating System (RTOS) fully compliant with OSEK/VDX™ specifications providing a lower cost of ownership. For increased reliability and simplified use the control system modules will include the following attributes: Green LED indicator light for module power Red LED indicator light for network communication stability status Control system self test at activation and continually throughout vehicle operation No moving parts due to transistor logic Software logic control for NFPA mandated safety interlocks and indicators Integrated electrical system load management without additional components Integrated electrical load sequencing system without additional components Customized control software to the vehicle's configuration Factory and field programmable to accommodate changes to the vehicle's operating parameters To assure long life and operation in a broad range of environmental conditions, the solid-state control system modules will meet the following specifications: Module circuit board will meet SAE J771 specifications Operating temperature from -40 degrees Celsius to +70 degrees Celsius Storage temperature from -40 degrees Celsius to +70 degrees Celsius Vibration to 50g IP67 rated enclosure (Totally protected against dust and also protected against the effect of temporary immersion between 15 centimeters and one (1) meter) Operating voltage from eight (8) volts to 32 volts DC The main controller will activate status indicators and audible alarms designed to provide warning of problems before they become critical. **Circuit Protection and Control Diagram** Copies of all job-specific, computer network input and output (I/O) connections will be provided with each chassis. The sheets will indicate the function of each module connection point, circuit protection information (where applicable), wire numbers, wire colors and load management information. **On-Board Electrical System Diagnostics** The on-board information center will include the following diagnostic information: Text description of active warning or caution alarms Simplified warning indicators Amber caution indication with intermittent alarm Red warning indication with steady tone alarm Advanced diagnostic feature will be provided in this control system. From the Command Zone display or connected wireless device, these features allow the user to monitor the real-time status of every input or output on the vehicle. It also allows users logged in as an administrator to force on inputs or outputs to assist the troubleshooting process.

TCU Module with WiFi
An in cab module will provide WiFi wireless interface and data logging capability. The WiFi interface will comply with IEEE 802.11 b/g/n capabilities while communicating at 2.4 Gigahertz.
The module will communicate through a black WiFi antenna allowing a line of site communication range of up to 300 feet with a roof mounted antenna.
The module will transmit a password protected web page to a WiFi enabled device (i.e. most smart phones, tablets or laptops) allowing two levels of user interaction. The firefighter level will allow vehicle monitoring of the vehicle and firefighting systems on the apparatus. The technician level will allow diagnostic access to inputs and outputs installed on the Command Zone™, control and information system.
The TCU capability will record faults from the engine, transmission, ABS and Command Zone™, control and information systems as they occur. No other data will be recorded at the time the fault occurs. The data TCU will provide up to 2 Gigabytes of data storage.
The TCU will provide a means to download the TCU information and update software in the device.
Indicator Light and Alarm Prove-Out System
A system will be provided which automatically tests basic indicator lights and alarms located on the cab instrument panel.
Voltage Monitor System
A voltage monitoring system will be provided to indicate the status of the battery system connected to the vehicle's electrical load. The system will provide visual and audible warning when the system voltage is below or above optimum levels.
The alarm will activate if the system falls below 11.8 volts DC for more than two (2) minutes.
Dedicated Radio Equipment Connection Points
There will be three (3) studs provided in the primary power distribution center located in front of the officer for two-way radio equipment. The studs will consist of the following:
12-volt 40-amp battery switched power
12-volt 60-amp ignition switched power
12-volt 60-amp direct battery power
There will also be a 12-volt 100-amp ground stud located in or adjacent to the power distribution center.
EMI/RFI Protection
To prevent erroneous signals from crosstalk contamination and interference, the electrical system will meet, at a minimum, SAE J551/2, thus reducing undesired electromagnetic and radio frequency emissions. An advanced electrical system will be used to ensure radiated and conducted electromagnetic interference (EMI) or radio frequency interference (RFI) emissions are suppressed at their source.
The apparatus will have the ability to operate in the electromagnetic environment typically found in fire ground operations to ensure clean operations. The electrical system will meet, without exceptions, electromagnetic susceptibility conforming to SAE J1113/25 Region 1, Class C EMR for 10KHz-1GHz to 100 Volts/Meter. The vehicle OEM, upon request, will provide EMC testing reports from testing conducted on an entire apparatus and will certify that the vehicle meets SAE J551/2 and SAE J1113/25 Region 1, Class C EMR for 10KHz-1GHz to 100 Volts/Meter requirements. Component and partial (incomplete) vehicle testing is not adequate as overall vehicle design can impact test results and thus is not acceptable by itself.
EMI/RFI susceptibility will be controlled by applying appropriate circuit designs and shielding. The electrical system will be designed for full compatibility with low-level control signals and high-powered two-way radio communication systems. Harness and cable routing will be given careful attention to minimize the potential for conducting and radiated EMI/RFI susceptibility.

0896456 Prognostics, Electrical System

ELECTRICAL SYSTEM PROGNOSTICS
There will be a software based vehicle tool provided to predict remaining life of the vehicles critical fluid and events.
The system will send automatic indications to the Command Zone™ information center and/or wireless enabled devices to proactively alert of upcoming service intervals.
Prognostics will include the following:
Engine oil and filter
Transmission oil and filter

0816093	ClearSky Telematics, Remote Fleet & On-scene Management, AT&T Commercial	**TELEMATICS SYSTEM** Your vehicle will include a cellular-based vehicle telematics system including a telematic control unit with external cellular Wi-Fi and GPS antenna. Pierce will provide access to a web-based user interface portal that will allow users to access vehicle data collected as part of the system, allow users to configure monitoring tools, provide a global view of the location of each vehicle that has the system, provide a summary of fleet data, etc. The web-based user interface portal or certain features thereof may be provided on a subscription basis. The telematic control unit will be fully integrated into the electrical system of the vehicle, will monitor the vehicle through the CAN data bus, and will transmit data through a secure AT&T 4G LTE cellular connection, and be provided with a 5 year subscription. The web-based user interface portal will provide, among other features: User defined interval notifications User defined fault alerts Remote access to Command Zone™ diagnostics Vehicle analytics and activity monitoring Vehicle system status The system is activated while building your vehicle and thereafter remains active for a 60-day grace period starting when your vehicle ships from the factory. This means that the system is active at the time of factory acceptance and during the 60-day grace period. By selecting this option, it is agreed that use of the system and the web-based user interface portal will be subject to the terms set forth in the Data Systems Agreement referenced at https://www.piercemfg.com/privacy-statement. Customers will be provided with an initial login at the time of factory acceptance to verify performance of the system and the web-based user interface portal. The term of the subscription, if any, will begin when the vehicle ships from the factory. If customers do not log into the web-based user interface portal and confirm acceptance of the terms before the 60-day grace period ends, the system will be deactivated, and no new data will be collected or retained Pierce. Reactivation can be coordinated through the customer's authorized Pierce Dealer.
0624253	Electrical System, Enforcer MUX	**ELECTRICAL** All 12-volt electrical equipment installed by the apparatus manufacturer will conform to modern automotive practices. All wiring will be high temperature crosslink type. Wiring will be run, in loom or conduit, where exposed and have grommets where wire passes through sheet metal. Automatic reset circuit breakers will be provided which conform to SAE Standards. Wiring will be color, function and number coded. Function and number codes will be continuously imprinted on all wiring harness conductors at 2.00" intervals. Exterior exposed wire connectors will be positive locking, and environmentally sealed to withstand elements such as temperature extremes, moisture and automotive fluids. Electrical wiring and equipment will be installed utilizing the following guidelines: All holes made in the roof will be caulked with silicon. Large fender washers, liberally caulked, will be used when fastening equipment to the underside of the cab roof. Any electrical component that is installed in an exposed area will be mounted in a manner that will not allow moisture to accumulate in it. Exposed area will be defined as any location outside of the cab or body. Electrical components designed to be removed for maintenance will not be fastened with nuts and bolts. Metal screws will be used in mounting these devices. Also a coil of wire will be provided behind the appliance to allow them to be pulled away from mounting area for inspection and service work. Corrosion preventative compound will be applied to all terminal plugs located outside of the cab or body. All non-waterproof connections will require this compound in the plug to prevent corrosion and for easy separation (of the plug). All lights that have their sockets in a weather exposed area will have corrosion preventative compound added to the socket terminal area. All electrical terminals in exposed areas will have silicon applied completely over the metal portion of the terminal. All lights and reflectors, required to comply with Federal Motor Vehicle Safety Standard #108, will be furnished. Rear identification lights will be recessed mounted for protection. Lights and wiring mounted in the rear bulkheads will be protected from damage by installing a false bulkhead inside the rear compartments. An operational test will be conducted to ensure that any equipment that is permanently attached to the electrical system is properly connected and in working order. The results of the tests will be recorded and provided to the purchaser at time of delivery.
0079211	Batteries, (6) Stryten/Exide Grp 31, 950 CCA each, Threaded Stud	**BATTERY SYSTEM** There will be six (6) 12 volt Stryten/Exide®, Model 31S950X3W, batteries that include the following features will be provided: 950 CCA, cold cranking amps 190 amp reserve capacity High cycle Group 31 Rating of 5700 CCA at 0 degrees Fahrenheit 1140 minutes of reserve capacity Threaded stainless steel studs Each battery case will be a black polypropylene material with a vertically ribbed container for increased vibration resistance. The cover will be manifold vented with a central venting location to allow a 45 degree tilt capacity. The inside of each battery will consist of a "maintenance free" grid construction with poly wrapped separators and a flooded epoxy bottom anchoring for maximum vibration resistance.

0008621	Battery System, Single Start, All Custom Chassis	**BATTERY SYSTEM** There will be a single starting system with an ignition switch and starter button provided and located on the cab instrument panel. **MASTER BATTERY SWITCH** There will be a master battery switch provided within the cab within easy reach of the driver to activate the battery system. An indicator light will be provided on the instrument panel to notify the driver of the status of the battery system.
0002698	Battery Compartment, Saber/Enforcer	**BATTERY COMPARTMENTS** Batteries will be placed on non-corrosive mats and be stored in well ventilated compartments located under the cab and bolted directly to the chassis frame. The battery boxes will have reinforced sides. The battery compartments will be constructed of 0.188" steel plate and be designed to accommodate a maximum of three (3) group 31 batteries in each compartment. The battery hold-downs will be of a non-corrosive material. All bolts and nuts will be stainless steel. Heavy-duty, 2/0 gauge, color coded battery cables will be provided. Battery terminal connections will be coated with anti-corrosion compound. Battery solenoid terminal connections will be encapsulated with semi-permanent rubberized compound. **JUMPER STUDS** One (1) set of battery jumper studs with plastic color-coded covers will be included on the battery compartments.
0816197	Charger, Sngl Sys, Kussmaul, LPC 80, 091-206-12-194C-WT-XX, 80 Amp	**BATTERY CHARGER** There will be a Kussmaul, Model LPC 80, part number 091-206-12-194C-WT-XX, 80 amp 12 volt DC battery charger with part number 091-194-provided. There will be a, Model 091-194X-IND-WT-XX, display indicating the state of charge provided. The color of the outside trim of this display will be red. The battery charger will be wired to the AC shoreline inlet through a splice box.
0814869	Location, Cab, Charger, Behind Driver Seat	The battery charger will be located in the cab behind the driver seat.
0813919	Panel, Charger Display, Kussmaul, Included w/ Charger	**REMOTE CONTROL PANEL - BATTERY CHARGER** There will be a Kussmaul™, charger display included.
0814939	Location, Cab, Ind/Remote, Driver's Seat Riser	The battery charger indicator will be located on the driver's seat riser.
0811952	Not Required, Indicator/Remote Status	
0824337	Not Required, Location Ind/Remote	
0016857	Shoreline, 20A 120V, Kussmaul Auto Eject, 091-55-20-120, Super	**AUTO EJECT FOR SHORELINE** There will be one (1) Kussmaul™, Model 091-55-20-120, 20 amp 120 volt AC shoreline inlet(s) provided to operate the dedicated 120 volt AC circuits on the apparatus. The shoreline inlet(s) will include red weatherproof flip up cover(s). There will be a release solenoid wired to the vehicle's starter to eject the AC connector when the engine is starting. The shoreline(s) will be connected to the battery charger. There will be a mating connector body supplied with the loose equipment. There will be a label installed near the inlet(s) that state the following: Line Voltage Current Ratting (amps) Phase Frequency
0026800	Shoreline Location	The shoreline receptacle will be located on the driver side of cab, to the front of cab door.
0813265	Display, Kussmaul Single Bat Status Ind 091-94-12, Wired to Batteries, Comm/PMFD	**BATTERY CHARGE INDICATOR** There will be a Kussmaul, Model 091-94-12, battery charge indicator installed on the driver's seat riser.
0642936	Timer, Havis Chargeguard Select CG-X	**12 VOLT AUTO SHUT OFF TIMER** There will be a Havis, Model CG-X Chargeguard, automatic 12Vdc shut off timer located Inside the officer side MUX access door in best possible location (Match 35932) to protect 20A fuse block near the officer side dash (Match 35932) . The timer will provide 18Vdc high and 11Vdc low voltage disconnect and an adjustable shut down delay timer with a load current rating of 30 amps.

0647728		Alternator, 430 amp, Delco Remy 55SI	**ALTERNATOR** A Delco Remy®, Model 55SI, alternator will be provided. It will have a rated output current of 430 amps, as measured by SAE method J56. The alternator will feature an integral regulator and rectifier system that has been tested and qualified to an ambient temperature of 257 degrees Fahrenheit (125 degrees Celsius). The alternator will be connected to the power and ground distribution system with heavy-duty cables sized to carry the full rated alternator output.
0658249	SP	Alarm, Buzzer Signaling System, Tiller, Special StaccatoTone, IPOS	**TILLER BUZZER SIGNALING SYSTEM ALARM WITH SPECIAL TONE** The buzzer signaling system alarm provided in the tractor and tiller cab will have a staccato tone provided so as to distinguish itself from other truck alarms.
0026408		Wiring, Customer Installed Radio, Battery-Direct, Ignition-Power & Ground	**CUSTOMER RADIO WIRING** There will be one (1) 12 volt combination wiring leads of which each will include, one (1) battery direct, one (1) ignition and one (1) negative, for use with radio equipment. Each lead will be 18" long and be provided officer side overhead far right. The leads will be clearly marked and in a coil. A breaker rated for 20 amps will be provided for circuit protection of the battery direct powered lead with a minimum of 12 gauge wire. The ignition lead is for sensing purposes only. The wires will be colored coded as follows: Red for battery direct Yellow for ignition Black for ground
0092582		Load Manager/Sequencer, MUX	**ELECTRONIC LOAD MANAGER** An electronic load management (ELM) system will be provided that monitors the vehicles 12-volt electrical system, automatically reducing the electrical load in the event of a low voltage condition, and automatically restoring the shed electrical loads when a low voltage condition expires. This ensures the integrity of the electrical system. For improved reliability and ease of use, the load manager system will be an integral part of the vehicle's solid state control system requiring no additional components to perform load management tasks. Load management systems which require additional components will not be allowed. The system will include the following features: System voltage monitoring. A shed load will remain inactive for a minimum of five minutes to prevent the load from cycling on and off. Sixteen available electronic load shedding levels. Priority levels can be set for individual outputs. High Idle to activate before any electric loads are shed and deactivate with the service brake. If enabled: "Load Man Hi-Idle On" will display on the information center. Hi-Idle will not activate until 30 seconds after engine start up. Individual switch "on" indicator to flash when the particular load has been shed. The information center indicates system voltage. The information center, where applicable, includes a "Load Manager" screen indicating the following: Load managed items list, with priority levels and item condition. Individual load managed item condition: ON = not shed SHED = shed **SEQUENCER** A sequencer will be provided that automatically activates and deactivates vehicle loads in a preset sequence thereby protecting the alternator from power surges. This sequencer operation will allow a gradual increase or decrease in alternator output, rather than loading or dumping the entire 12 volt load to prolong the life of the alternator. For improved reliability and ease of use, the load sequencing system will be an integral part of the vehicle's solid state control system requiring no additional components to perform load sequencing tasks. Load sequencing systems which require additional components will not be allowed. Emergency light sequencing will operate in conjunction with the emergency master light switch. When the emergency master switch is activated, the emergency lights will be activated one by one at half-second intervals. Sequenced emergency light switch indicators will flash while waiting for activation. When the emergency master switch is deactivated, the sequencer will deactivate the warning light loads in the reverse order. Sequencing of the following items will also occur, in conjunction with the ignition switch, at half-second intervals: Cab Heater and Air Conditioning Crew Cab Heater (if applicable) Crew Cab Air Conditioning (if applicable) Exhaust Fans (if applicable) Third Evaporator (if applicable)

0783153	Headlights, Rect LED, JW Spkr Evo 2, AXT/Enf/Imp/Sab/Vel	**HEADLIGHTS** There will be four (4) JW Speaker®, Model 8800, 4" x 6" rectangular LED lights mounted in the front quad style, chrome housing on each side of the cab grille: the outside light on each side will contain a part number 055***1 low beam module the inside light on each side will contain a part number 055***1 high beam module the headlights to include chrome bezels The low beam lights will be activated when the headlight switch is on. The high beam and low beam lights will be activated when the headlight switch and the high beam switch is activated.
0625953	Light, Directional, Wln 600 Cmb, Cab Crn, Wrp Bzl Out HD Lts, Enf/Sab	**DIRECTIONAL LIGHTS** There will be two (2) Whelen 600 series, LED combination directional/marker lights provided. The lights will be located on the outside cab corners, next to the headlights. The color of the lenses will be clear.
0805325	Light, Directional, Wln M62T* LED, 15 Degree Angle Bracket, Additional	**ADDITIONAL DIRECTIONAL LIGHT** There will be two (2) Whelen®, Model M62T*, amber LED directional lights provided Rear of reservoir compartment. The lens color(s) to be the same as the LEDs. Each light will be surface mounted in a 15 degree angled bracket with chrome housing. The flash pattern of the directional lights will be Steady On (Arrow).
0620054	Light, Directional/Marker, Intermediate, Weldon 9186-8580-29 LED 2lts	**INTERMEDIATE LIGHT** There will be two (2) Weldon, Model 9186-8580-29, amber LED turn signal marker lights furnished, one (1) each side, in the rear fender panel. The light will double as a turn signal and marker light.
0647802	Lights, Clearance/Marker/ID, Front, P25 LED 5 Lts, Saber FR/Enforcer	**CAB CLEARANCE/MARKER/ID LIGHTS** There will be five (5) amber LED lights provided to indicate the presence and overall width of the vehicle in the following locations: Three (3) amber LED identification lights will be installed in the center of the cab above the windshield. Two (2) amber LED clearance lights will be installed, one (1) on each outboard side of the cab above the windshield.
0625210	Lights, Directional, Cab Front Side, Truck-Lite 19036Y LED, AXT/Enf	**FRONT CAB SIDE DIRECTIONAL LIGHTS** There will be two (2) Truck-Lite®, Model 19036Y, amber LED lights installed to the outside of the chrome wrap around bezel, one (1) on each side of the cab. The lights will activate as additional directional lights with the corresponding directional circuit.
0534987	Lights, Clearance/Marker/ID, Rear, Truck-Lite 33050R LED 7Lts, Aerial	**REAR CLEARANCE/MARKER/ID LIGHTING** There will be three (3) Truck-Lite®, Model 33050R, LED lights used as identification lights recessed and located at the rear of the apparatus per the following: As close as practical to the vertical centerline Centers spaced not less than 6.00" or more than 12.00" apart Red in color All at the same height There will be two (2) Truck-Lite, Model 33050R, LED lights recessed at the rear of the apparatus used as clearance lights located at the rear of the apparatus per the following: To indicate the overall width of the vehicle One (1) each side of the vertical centerline As near the top as practical Red in color To be visible from the rear All at the same height There will be two (2) Truck-Lite, Model 33050R, LED lights recessed on the side of the apparatus as marker lights as close to the rear as practical per the following: To indicate the overall length of the vehicle One (1) each side of the vertical centerline As near the top as practical Red in color To be visible from the side All at the same height There will be two (2) red reflectors located on the rear of the truck facing to the rear. One (1) each side, as far to the outside as practical, at a minimum of 15.00", but no more than 60.00", above the ground. There will be two (2) red reflectors located on the side of the truck facing to the side. One (1) each side, as far to the rear as practical, at a minimum of 15.00", but no more than 60.00", above the ground. Per FMVSS 108 and CMVSS 108 requirements.
0514453	Light, Marker End Outline, Rubber Arm, LED Marker Lamp	**MARKER LIGHTS** There will be one (1) pair of amber and red LED marker lights with rubber arm, located on the trailer in the standard location at the rear. The amber lens will face the front and the red lens will face the rear of the truck. These lights will be activated with the running lights of the vehicle.

0804519		Lights, Tail, Wln M62BTT* Red Stop/Tail & M62T* Amber Dir Arw w/Flange	**REAR FMVSS LIGHTING** The rear stop/tail and directional lighting will include the following: Two (2) Whelen®, Model M62BTT, 4.30" high x 6.70" wide x 1.40" deep brake/tail lights with red LEDs Two (2) Whelen, Model M62T, 4.30" high x 6.70" wide x 1.40" deep directional lights with amber LEDs. The directional lights will be set to Steady On (Arrow) flash pattern. The lens color(s) to be the same as the LEDs. The lights to include chrome trim.
0805618		Lights, Backup, Wln M62BU	There will be two (2) Whelen® Model M62BU, 4.31" high x 6.75" wide x 1.37" deep backup lights with white LEDs, clear lenses and chrome trim provided.
0889577		Bracket, License Plate & Light, P25 LED, Stainless Brkt	**LICENSE PLATE BRACKET** One (1) license plate bracket constructed of stainless steel will be provided at the rear of the apparatus. One (1) white LED light with chrome housing will be provided to illuminate the license plate. A stainless steel light shield will be provided over the light that will direct illumination downward, preventing white light to the rear.
0589905		Alarm, Back-up Warning, PRECO 1040	**BACK-UP ALARM** A PRECO, Model 1040, solid-state electronic audible back-up alarm that actuates when the truck is shifted into reverse will be provided. The device will sound at 60 pulses per minute and automatically adjust its volume to maintain a minimum ten (10) dBA above surrounding environmental noise levels.
0059809		Light, Marker, Weldon, 9186-1500 LED, Location	**MARKER LIGHTS** There will be one (1) pair of Weldon, Model: 9186-1500-10 or 9186-1500-20, LED marker lights installed on this apparatus, one (1) light each side per the quantity selected. These lights will be activated with the headlight switch. These lights will be located on top of the trailer catwalk directly above the tiller trailer axle. These lights will be installed into the rub rail or with metal flanges to protect them from most damage. Amber lights will be used except for the rear most light at the rear of the apparatus which will be red.
0804537		Lights, Cornering, Tiller, Wln, 704BU, 2 lts	**TILLER CORNERING LIGHTS** There will be two (2) Whelen®, Model 704BU, 3.06" high x 7.25" wide x 1.25" deep lights with white LEDs and chrome trim installed per the following: one (1) light will be installed on the left side body in front of the trailer axle one (1) light will be installed on the right side body in front of the trailer axle The lights will be activated by the high beam function of the directional switch on the tiller cab steering column or the chassis directional light circuit.
0626588		Lights, Perimeter Cab, TecNiq T10-LC00-1 15" LED 4Dr	**CAB PERIMETER SCENE LIGHTS** There will be four (4) TecNiq, Model T10-LC00-1, 15.00" lights with white LEDs and 45 degree stainless steel brackets provided per the following: one (1) under the driver's side cab access step one (1) under the passenger's side cab access step one (1) under the passenger's side crew cab access step one (1) under the driver's side crew cab access step The lights will be activated when the battery switch is on, when the respective door is open and by the same control selected for the body perimeter lights.
0760732	SP	Lights, Perimeter Body, TecNiq T10-LC00-1 15" LED 4lts, Turntbl/Rr Stp, Tiller	**BODY PERIMETER SCENE LIGHTS** There will be four (4) TecNiq part number T10-LC00-1, 1.28" high x 15.52" long x 0.48" deep lights with white LEDs provided per the following: One (1) light under the left side turntable access steps One (1) light under the left side tiller cab access steps One (1) light under the right side tiller cab access steps One (1) light under the right side turntable access steps The lights will be activated when a switch within reach of the driver is activated and the parking brake is applied.
0552317		Lights, Perimeter, Wln 20C0CDCR	**ADDITIONAL PERIMETER LIGHTS** There will be eight (8) lights in addition to the standard body perimeter light(s) installed under front bumper center, D2, P3, spilt under P4 and P5, split under D3 and D4, split under P6 and P7, under D5 rear of the air oulet, below rear ladder access center. These additional light(s) will be Whelen, Model 20C0CDCR, 4.00" round LED light(s) with grommet(s). These additional light(s) will be controlled the same as the other perimeter lights.

0896454	Enhanced Software for Perimeter Lts	**ENHANCED SOFTWARE FOR PERIMETER LIGHTS** All perimeter lights will be deactivated when the parking brake is released unless alternate control is selected. The cab and crew cab perimeter lights will remain on for ten (10) seconds for improved visibility after the doors closed.
0813525	Lights, Step, P25 LED, Tiller, Control, Trim Feature	**STEP LIGHTS** There will be a total of sixteen (16) white LED step lights provided for access to the tiller cab and turntable. In order to ensure exceptional illumination, each light will provide a minimum of 25 foot-candles (fc) covering an entire 15" x trim shall be chrome 15" square placed ten (10) inches below the light and a minimum of 1.5 fc covering an entire 30" x 30" square at the same ten (10) inch distance below the light. The step lights will be activated when parking brake is applied. The [Color, Trim]. All other steps on the apparatus will be illuminated per the current edition of applicable NFPA standards.
0690488	Lights, Side Scene, Zico ZQL-SS-LED, Stainless 2nd	**SCENE LIGHTS** There will be two (2) Ziamatic, Model Model ZQL-SS-LED, LED scene light(s) with stainless steel housing, installed on the side of the apparatus, P/S in the trailer axle fender well, one facing forward and one facing rear. A control for the light(s) selected above will be the following: no additional switch location no additional switch location Right Tiller Directional Switch Turn SIgnal - DS/PS turn Signal (cab) Matching feature value of option 550452 within bid) These lights may be load managed when the parking brake is set.
0550452	Lights, Side Scene, Zico ZQL-SS-LED, Stainless 1st	**SCENE LIGHTS** There will be two (2) Ziamatic, Model Model ZQL-SS-LED, LED scene light(s) with stainless steel housing, installed on the side of the apparatus, D/S in the trailer axle fender well, one facing rearward and one light facing forward. A control for the light(s) selected above will be the following: no additional switch location left cornering lights activated with tiller cab left turn signal switch no additional switch location ds/ps turn signal switch These lights may be load managed when the parking brake is set.
0666072	Lights, Tractor Scene, Wln M6ZC LED Rear of Cab 2lts	**SCENE LIGHTS** There will be one (1) pair of Whelen, Model M6ZC LED scene lights installed on the rear exterior wall of the tractor cab with chrome flanges. The lights will be controlled by the aerial master switch.
0776357	Light, Visor, Wln, 12V P*H2* Pioneer, Cnt Feature, 1st	**12 VOLT LIGHTING** There will be one (1) Whelen® Model P*H2*, 17,750 lumens 12 volt DC light(s) with a combination of flood and spot optics provided on the front visor, centered. The housing(s) painted parts of this light assembly to be black. The light(s) will be controlled by a switch at the driver's side switch panel and by a switch at the passenger's side switch panel. These light(s) may be load managed when the parking brake is applied.
0774948	Lights, Wln, P*H1* Pioneer, 12 VDC, 2nd	**12 VOLT DC SCENE LIGHTS** There will be one (1) Whelen® Model P*H1*, 8,875 lumens 12 volt DC powered lights with white LEDs and flood optics installed on the apparatus located, PS Upper Crew Cab (Match Job 35932). The light(s) to be installed in a all black 15 degree vertical recessed bracket PBH103BB. The painted parts of this light assembly to be black. The lights will be activated by a switch at the driver's side switch panel and by a switch at the passenger's side switch panel. The light(s) may be load managed when the parking brake is applied.
0775524	Lights, Wln, P*H1* Pioneer, 12 VDC, 1st	**12 VOLT DC SCENE LIGHTS** There will be one (1) Whelen® Model P*H1*, 8,875 lumens 12 volt DC powered lights with white LEDs and flood optics installed on the apparatus located, DS Upper Crew Cab (Match Job 35932). The light(s) to be installed in a all black 15 degree vertical recessed bracket PBH103BB. The painted parts of this light assembly to be black. The lights will be activated by a switch at the driver's side switch panel and by a switch at the passenger's side switch panel. The light(s) may be load managed when the parking brake is applied.

0768928	Lights, Wln, PSL2** Pioneer, 12 VDC, 2nd	**12 VOLT LIGHTING** There will be two (2) Whelen® Model PSL2**, 7,300 lumens 12 volt DC LED light(s) installed on the body located, One (1) As far back as possible above LS3 One (1) As Far Forward as possible above LS6. The painted parts of this light assembly to be black. The light(s) to be installed on adjustable bail bracket(s). The lights will be controlled when the battery switch is on and by the same control that has been selected for the driver's side scene light(s). The light(s) may be load managed when the parking brake is applied.
0768929	Lights, Wln, PSL2** Pioneer, 12 VDC, 1st	**12 VOLT LIGHTING** There will be two (2) Whelen® Model PSL2**, 7,300 lumens 12 volt DC LED light(s) installed on the body located, One (1) As far back as possible above RS4 One (1) As Far Forward as possible above RS7. The painted parts of this light assembly to be black. The light(s) to be installed on adjustable bail bracket(s). The lights will be controlled when the battery switch is on and by a switch in the tiller cab and by the same control that has been selected for the right side scene light(s). The light(s) may be load managed when the parking brake is applied.
0736743	Light, Wln, 12V PSL2** Slm Ln, 12 VDC 2nd	**12 VOLT LIGHTING ON TILLER CAB** There will be two (2) Whelen® Model PSL2**, 10,206 lumens 12 volt light(s) with white LEDs and flood optics. The painted parts of this light assembly to be black. The light(s) to be installed on adjustable bail bracket(s) and located on the tiller cab, PS of the tiller cab and on the catwalk above the forward portion of RS5. The light(s) will be controlled by a switch in the tiller cab. The light(s) may be load managed when the parking brake is applied.
0736755	Light, Wln, 12V PSL2** Slm Ln, 12 VDC 1st	**12 VOLT LIGHTING ON TILLER CAB** There will be two (2) Whelen® Model PSL2**, 10,206 lumens 12 volt light(s) with white LEDs and flood optics. The painted parts of this light assembly to be black. The light(s) to be installed on adjustable bail bracket(s) and located on the tiller cab, DS of the tiller cab and on the catwalk above the forward portion of LS4 (Match Job # 28976). The light(s) will be controlled by a switch in the tiller cab. The light(s) may be load managed when the parking brake is applied.
0889974	Light, Wln, 12V PSL2** Slm Ln, 12 VDC 3rd	**12 VOLT LIGHTING ON TILLER CAB** There will be one (1) Whelen® Model PSL2**, 10,206 lumens 12 volt light(s) with white LEDs and 40 degree x 20 degree flood optics. The painted parts of this light assembly to be black. The light (s) to be installed in a 15 degree vertical recessed bracket and located on the tiller cab, Back of Tiller Cab (Match Job 28976). The light(s) will be controlled by a switch at the driver's side switch panel and by a switch in the tiller cab. The light(s) may be load managed when the parking brake is applied.
0645678	Lights, Not Required, Rear Work, Alt. 120/240 Volt Lights At Rear Body	
0797313	Not Required, No Walking Surface, NFPA	
0090655	Aerial, Tiller, No Pump, Alum Body	
0554269	Body Skirt Height, 18"	
0013481	Not Required, Hose Bed Capacity	
0013534	Not Required, Running Boards	
0825621	Turntable Steps-Morton Cass, LS/RS, Tiller Single Axle	**TURNTABLE STEPS** Steps to access the turntable from the left and right side will be provided just behind the reservoir compartment. The bottom step will have a step height not exceeding 24.00" from the ground to the top surface of the step at any time. All steps will have a height no greater than 14.00" from top surface to top surface. The steps will be welded in place with the stepping area made of Morton Tread-Grip® channel. The stepwell will be lined with bright aluminum treadplate to act as scuffplates. A knurled aluminum handrail handrail will be provided on the forward side of the access steps.

0690023		Wall, Rear, Smooth Aluminum	**SMOOTH ALUMINUM REAR WALL** The rear wall will be smooth aluminum.
0029503		Tow Eyes (2), Painted Lower Job Color, Aerial	**TOW EYES** Two (2) rear painted tow eyes will be located at the rear of the apparatus and will be mounted directly to the torque box. The inner and outer edges of the tow eyes will be radiused. Each tow eye will be rated for 9000lb and painted to match the lower job color.
0090670		Construction, Compt, Alum, Tiller	**COMPARTMENTATION** Body and compartments will be fabricated of .125", 5052-H32 aluminum. Side compartments will be an integral assembly with the rear fenders. Circular fender liners will be provided for prevention of rust pockets and ease of maintenance. Compartment flooring will be of the sweep out design with the floor higher than the compartment door lip. The compartment door opening will be framed by flanging the edges in 1.75" and bending out again .75" to form an angle. Drip protection will be provided above the doors by means of bright aluminum extrusion or formed bright aluminum treadplate. The top of the compartment will be covered with bright aluminum treadplate rolled over the edges on the front, rear and outward side. These covers will have the corners welded. Side compartment covers will be separate from the compartment tops. All screws and bolts which protrude into a compartment will have acorn nuts on the ends to prevent injury. A support system will be used which will incorporate a floating substructure by using Neoprene Elastomer isolators to allow the body to remain rigid while the chassis goes through its natural flex. The isolators will have a broad range of proven viability in vehicular applications, be of a fail safe design, and allow for all necessary movement in three (3) transitional and rotational modes. This will result in a 500 lb equipment rating for each lower compartment of the body. The compartmentation will include a 3.00" steel support assemblies which are bolted to the chassis frame rails. A steel framework will be mounted to the body above these support assemblies connected to the support assemblies with isolators. There will be one (1) support assembly mounted to each chassis frame rail. **AGGRESSIVE WALKING SURFACE** All exterior surfaces designated as stepping, standing, and walking areas will comply with the required average slip resistance of the current NFPA standards. **LOUVERS** All body compartments will have a minimum of one (1) set of louvers stamped into a wall to provide the proper airflow inside the compartment and to prevent water from dripping into the compartment. These louvers will be formed into the metal and not added to the compartment as a separate plate.
0824055	SP	Compt,Single Reserv,22.5"HTop Stg Area w/Ctr Lift,Grating,F/D Ea Side,Dbl Dr.47"	**TRACTOR RESERVOIR COMPARTMENT** A compartment will be provided ahead of the tractor fifth wheel. The compartment on the left side will be approximately 44.00" wide x 37.75" high x 8.00" deep in the forward 10.63" of width, with the remainder of the compartment being 24.00" deep. The clear door opening will be 39.50" wide x 29.75" high. The compartment on the right side will be approximately 44.00" wide x 36.75" high x 8.00" deep in the forward 10.63" of width, with the remainder of the compartment being 24.00" deep. The clear door opening will be 39.50" wide x 28.75" high. The floor of this compartment will be raised 1.00" to allow for proper clearance from exhaust components. The transverse section will be approximately 34.38" wide x 15.50" high. There will be two (2) LED strip lights mounted on the forward wall, one each side of the apparatus to illuminate this compartment. The compartment will be fabricated out of smooth aluminum painted job color. Bright aluminum treadplate will be provided on the top of the compartment. The compartment will be furnished with a double lap door on each side that has a D handle latch and positive door hold open device. There will be an additional upper storage area provided rearward of the reservoir components. The size of this storage area will be approximately 14.00" wide x 22.50" high x 76.00" long. A lift up cover will be provided on the top. The hinge will be located towards the cab side and be located such that only the rear half of the cover opens up. A D-ring latch will be provided on each end, as well as gas shocks to hold the cover open. To illuminate this area, an Amdor Model AY-9750-040 white light will be provided running length-wise across the compartment. Hose grating will be provided on the floor of this rearward storage area.
0652578	SP	Compt, F/H, Trans Roll, Special Generator Mounting, 92.00" Wide, LS Front,Tiller	**LEFT SIDE COMPARTMENTATION** Left side compartmentation will consist of the following: Two (2) compartments will be provided in the front body section on the left side. Each compartment will be full-height. The forward compartment will be approximately 47.13" wide x 55.63" high x 24.50" deep with a door opening of approximately 39.00" wide x 47.75" high. The transverse area to the right side will be approximately 20.00" high due to the generator mounting. The rear compartment will be approximately 44.50" wide x 55.63" high x 24.50" deep with a door opening of approximately 39.00" wide x 47.75" high. The upper 38.75" of this compartment will be transverse to the right side front compartmentation. Both compartments will have roll-up doors.

0036503		Compt, F/H, Trans Front, Roll, LS Center, Tiller	Two (2) compartments will be provided in the center body section on the left side. Each compartment will be full-height. The forward compartment will be approximately 47.13" wide x 55.63" high x 24.50" deep with a minimum clear door opening of approximately 38.75" wide x 45.87" high. The upper 38.75" of the forward compartment will be transverse to the right side front compartmentation. The rear compartment will be approximately 44.50" wide x 55.63" high x 24.50" deep with a minimum clear door opening of approximately 38.75" wide x 45.87" high. Both compartments will have roll-up doors.
0822192	SP	Compt, F/H F/D Front Roll, Low Rear Roll, Spec Cab Steps, Narrow Rear	Two (2) compartments will be provided in the rear body section on the left side. The forward compartment will be approximately 69.00" wide x 49.63" high x 24.50" deep in the lower 24.13" of the compartment with the remaining upper portion being approximately 22.50" deep. The minimum clear door opening will be approximately 63.25" wide x 39.87" high. This compartment will be located ahead of the rear wheels and will have a roll-up door. The rearward compartment will be approximately 42.00" wide x 24.13" high x 21.25" deep with a minimum clear door opening of approximately 36.25" wide x 16.87" high. The forward 21.25" of compartment width will be approximately 9.00" deep. This compartment will be located behind the rear wheels and in front of the tiller cab access steps and have a roll-up door.
0652577	SP	Compt, F/H, Trans Roll, Special Generator Mounting, 92.00" Wide, RS Front,Tiller	**RIGHT SIDE COMPARTMENTATION** Right side compartmentation will consist of the following: Two (2) compartments will be provided in the front body section on the right side. Each compartment will be full-height. The forward compartment will be approximately 47.13" wide x 55.63" high x 24.50" deep with a door opening of approximately 39.00" wide x 47.75" high. The transverse area to the left side will be approximately 20.00" high due to the generator mounting. The rear compartment will be approximately 44.50" wide x 55.63" high x 24.50" deep with a door opening of approximately 39.00" wide x 47.75" high. The upper 38.75" of this compartment will be transverse to the left side front compartmentation. Both compartments will have roll-up doors.
0036512		Compt, F/H, Trans Front, Roll, RS Center, Tiller	Two (2) compartments will be provided in the center body section on the right side. Each compartment will be full-height. The forward compartment will be approximately 47.13" wide x 55.63" high x 24.50" deep with a minimum clear door opening of approximately 38.75" wide x 45.87" high. The upper 38.75" of the forward compartment will be transverse to the left side front compartmentation. The rear compartment will be approximately 44.50" wide x 55.63" high x 24.50" deep with a minimum clear door opening of approximately 38.75" wide x 45.87" high. Both compartments will have roll-up doors.
0793424		Compt, F/H F/D Front/Rear Roll, Center Lift Past 90, Special Cab Steps,78"Wide	Three (3) compartments will be provided in the rear body section on the right side. The forward compartment will be approximately 69.00" wide x 49.63" high x 24.50" deep in the lower 24.13" of the compartment with the remaining upper portion being approximately 22.50" deep. The minimum clear door opening will be approximately 63.25" wide x 39.87" high. This compartment will be located ahead of the rear wheels and will have a roll-up door. The compartment directly above the rear wheels will be approximately 57.00" wide x 19.63" high x 13.50" deep with a clear door opening of approximately 52.25" wide x 13.75" high. This compartment will be provided with a lift-up door. This lift-up door will be provided with a cylinder that allows it to open approximately 120 degrees. The rearward compartment will be approximately 42.00" wide x 49.63" high x 21.00" deep with a minimum clear door opening of approximately 36.25" wide x 39.87" high. This compartment will be located behind the rear wheels and in front of the tiller cab access steps and will have a roll-up door. The forward 21.25" of compartment width and 24.25" of compartment height will be 9.00" deep.

0594014		Doors, Amdor, Rollup, Side Compartments	**ROLL-UP DOOR, SIDE COMPARTMENTS** There will be 12 compartment doors installed on the side compartments, double faced, aluminum construction, painted one (1) color to match the lower portion of the body and manufactured by AMDOR™ brand roll-up doors. Door(s) will be constructed using 1.00" extruded double wall aluminum slats which will feature a flat smooth interior surface to provide maximum protection against equipment hang-up. The slats will be connected with a structural driven ball and socket hinge designed to provide maximum curtain diaphragm strength. Mounting and adjusting the curtain will be done with a clip system that connects the curtain to the balancer drum allowing for easy tension adjustment without tools. The slats will be mounted in reusable slat shoes with positive snap-lock securement. Each slat will incorporate weather tight recessed dual durometer seals. One (1) fin will be designed to locate the seal within the extrusion. The second will serve as a wiping seal which will also allow for compression to prevent water ingression. The doors will be mounted in a one (1)-piece aluminum side frame with recessed side seals to minimize seal damage during equipment deployment. All seals including side frames, top gutters and bottom panel are to be manufactured utilizing non-marring materials. Bottom panel flange of roll-up door will be equipped with two (2) cut-outs to allow for easier access with gloved hands. A polished stainless steel lift bar with locking key latches to be provided for each roll-up door. The keys to be Model J236 for all compartment doors. The lift bar will be located at the bottom of door with striker latches installed at the base of the side frames. Side frame mounted door strikers will include support beneath the stainless steel lift bar to prevent door curtain bounce, improve bottom seal life expectancy and to avoid false door ajar signals. All injection molded roll-up door wear components will be constructed of Type 6 nylon. Each roll-up door will have a 3.00 inch diameter balancer/tensioner drum to assist in lifting the door. The header for the roll-up door assembly will not exceed 4.00". A heavy-duty magnetic switch will be used for control of open compartment door warning lights.
0544873		Bumper, Rear, Rub Rail, Aerial	**REAR BUMPER** An aluminum rub rail will be provided at the rear of the unit. It will extend the full width of the compartments.
0688458	SP	Scuffplate, Location	**SCUFFPLATE** There will be Two (2) scuffplatespolished stainless steel scuffplates furnished On the top rail of the aerial egress, from the bolted location out to where the front starts to curve. Please make these 3 sided plates to wrap the top and sides of the upper egress section
0062742		Compartment Door(s), Open Past 90 Degrees	**COMPARTMENT DOOR MODIFICATION** There will be one (1) compartment door that will be provided with the capability to open past 90 degrees. The door(s) to receive this modification are located P2.
0019845		Guard, Drip Pan, S/S, Rollup Door	**DOOR GUARD** There will be 12 compartment doors that will include a guard/drip pan designed to protect the roll-up door from damage when in the retracted position and contain any water spray. The guard will be fabricated from stainless steel and installed all body roll up door compartments.
0028546		D-Ring Latch for Free Door, Lap Doors	**FREE DOOR D-RING LATCH** A D-ring style latch will be provided on the free door for three (3) compartment doors. The compartmentation, to have a free door latch(es), will be LS7, RS8 and R1.
0641823		Electric Door Locks, Body Doors, Lap	**ELECTRIC DOOR LOCKS** There will be three (3) door(s) located LS7, RS8, RS2 equipped with electric locks. The locks will be wired battery direct. The switch for control will be located With roll-up door control switch (LS Aerial Stabilizer control). In the event of loss of power, a manual override is available.
0641826		Electric Door Locks, Body Doors, Amdor	**ELECTRIC DOOR LOCKS** There will be twelve (12) door(s) located Within Stabilizer Control Box LS equipped with electric locks. The locks will be wired battery direct. The switch for control will be located RS1, RS3, RS4, RS5, RS6, RS7, LS1, LS2, LS3, LS4, LS5 and LS6. In the event of loss of power, a manual override is available.
0642303		Master Control, Electric Door Locks, Body Drs and Cab Drs, Vel/Imp,Enf	**CONTROL OF ELECTRIC DOOR LOCKS** The electric body door locks will be locked or unlocked with the cab controls. In the event of loss of power, a manual override is available.
0074012		Scuffplate, Brushed S/S, Inside Compartment Door	**SCUFFPLATE ON INTERIOR OF COMPARTMENT DOOR(S)** The four (4) compartment doors will include a brushed stainless steel scuffplate to cover the entire width and height on the inside panel of each door pan. Scuffplate will be located D7, P8.

0689549	Lights, Compt, Pierce LED, Dual Light Strips, Each Side of Door	**COMPARTMENT LIGHTING** There will be thirteen (13) compartment(s) with two (2) white 12 volt DC LED compartment light strips. The dual light strips will be centered vertically along each side of the door framing. There will be two (2) light strips per compartment. The dual light strips will be in compartment(s): all side bod compartments, D7/P8 are inluded with reservoir compartment option. Any remaining compartments without light strips will have a 6.00" diameter Truck-Lite, Model 79384, light. Each light will have a number 1076 one filament, two wire bulb. Opening the compartment door will automatically turn the compartment lighting on.
0689539	Lights, Compt, Pierce, LED Light Strip, 36", Additional	**COMPARTMENT LIGHTING, ADDITIONAL** There will be one (1) Pierce LED strip light(s) provided in the compartment(s) located overhead in R1. Each light will be 36.00" in length. Opening the compartment door(s) will automatically turn the compartment lighting on.
0689540	Lights, Compt, Pierce, LED Light Strip, 27", Additional	**COMPARTMENT LIGHTING, ADDITIONAL** There will be two (2) Pierce LED strip light(s) provided in the compartment(s) located reservoir compartment rear door frame each side. Each light will be 27.00" in length. Opening the compartment door(s) will automatically turn the compartment lighting on.
0689541	Lights, Compt, Pierce, LED Light Strip, 9", Additional	**COMPARTMENT LIGHTING, ADDITIONAL** There will be one (1) Pierce LED light(s) provided in the compartment(s) located overhead in R2. Each light will be 9.00" in length. Opening the compartment door(s) will automatically turn the compartment lighting on.
0603420	Shelf Tracks, Painted, Aerial	**MOUNTING TRACKS** There will be eight (8) sets of tracks for mounting shelf(s) in LS2, LS3, LS5, LS6, RS3, RS4, RS6 and RS7. These tracks will be installed vertically to support the adjustable shelf(s) and will be full height of the compartment. The tracks will be painted to match the compartment interior.
0638569	Shelves, Fixed, 500 lb Capacity, Full Width/Depth, Painted Spatter Gray	**FIXED SHELVES** There will be one (1) shelf with a capacity of 500 lb provided. The shelf construction will consist of .188" aluminum with 2.00" sides. Each shelf will be painted spatter gray to match the compartment interior. Each shelf will be fixed in its location in the compartment The shelves will be held in place by .12" thick stamped plated brackets and bolts or angles bolted to the compartment as the engineer or shop floor see fit. The location will be D4/P5 full width, mounted 7.00" above the floor extensions. This dmension is needed for the rescue jacks being installed on P5 above the floor extension.
0687112	Shelves, Adjustable, 500 lb Capacity, Full Width/Depth, Painted	**ADJUSTABLE SHELVES** There will be seven (7) shelves with a capacity of 500 lb provided. The shelf construction will consist of .188" aluminum with 2.00" sides. Each shelf will be painted spatter gray. Each shelf will be infinitely adjustable by means of a threaded fastener, which slides in a track. The shelves will be held in place by 0.12" thick stamped plated brackets and bolts. The location will be Two (2) in D3 - see photo, two (2) in P4 at 18" and 32.5", D2 upper - see photo, D2 lower - see photo, P3 upper at 32.5".
0015364	Tray, 500 lb, Slide-out, 2-Way, Utility, Adj Height, 3" Sides, Full Trans	**TWO (2) WAY SLIDE-OUT UTILITY TRAY** There will be two (2) slide-out trays provided. Each tray will be rated for up to 500 lb in the extended position. The tray(s) will be constructed of .19" thick aluminum for the tray bottom and special aluminum extrusions for the tray sides, ends and tracks. The corners will be welded. The tray will have 3.00" high sides, will span the full depth of the transverse compartment and will be as wide as possible for the compartment. The tray will be supported with a minimum of six (6) ball bearing rollers. The tray will slide out two thirds (2/3) of its length to either side of the apparatus. Automatic locks will be provided for both the in and out positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand. The vertical location of the tray within the compartment will be adjustable. The tray(s) will be located D5/P6 at 19", D6/P7 at 20.5".
0083986	Tray, 215 lb, Tilt/Slide-Out, 30 Deg, Adj	**SLIDE-OUT/TILT-DOWN TRAY** There will be two (2) slide-out trays provided. The bottom of each tray will constructed of 0.188" thick aluminum while special aluminum extrusions will be utilized for the tray sides, ends, and tracks. The corners will be welded to form a rigid unit. A spring loaded lock will be provided on each side at the front of the tray. Releasing the locks will allow the tray to slide out approximately two-thirds (2/3) of its length from the stowed position and tip 30 degrees down from horizontal. The tray will be equipped with ball bearing rollers for smooth operation. Rubber padded stops will be provided for the tray in the extended positions. The capacity rating of the tray will be a minimum of 215 lb in the extended position. The vertical position of the tray within the compartment will be adjustable. The tray(s) will be located in LS5 and LS6.

0510777		Tray, 215 lb, Tilt/Slide-Out, 30 Deg, Adj, 1/2 Trans	**SLIDE-OUT/TILT-DOWN TRAY** There will be two (2) slide-out trays provided. The bottom of each tray will be constructed of 0.188" thick aluminum while special aluminum extrusions will be utilized for the tray sides, ends, and tracks. The corners will be welded to form a rigid unit. The tray will be half depth of the transverse compartment. A spring-loaded lock will be provided on each side at the front of the tray. Releasing the locks will allow the tray to slide out approximately two-thirds (2/3) of its length from the stowed position and tip 30 degrees down from horizontal. The tray will be equipped with ball bearing rollers for smooth operation. Rubber padded stops will be provided for the tray in the extended positions. The capacity rating of the tray will be a minimum of 215 lb in the extended position. The vertical position of the tray within the compartment will be adjustable. The tray(s) will be located D6, P7 at 32.5" - painted compartment interior.
0647091		Tray, Floor Mounted, Slide-Out, 500lb, 2.00" Sides	**SLIDE-OUT FLOOR MOUNTED TRAY** There will be five (5) floor mounted slide-out tray(s) provided. Each tray will have 2.00" high sides and a minimum capacity rating of 500 lb in the extended position. Each tray will be constructed of aluminum painted nightspots. There will be two undermount-roller bearing type slides rated at 250 lb each provided. The pair of slides will have a safety factor rating of 2. To ensure years of dependable service, the slides will be coated with a finish that is tested to withstand a minimum of 1,000 hours of salt spray per ASTM B117. To ensure years of easy operation, the slides will require no more than a 50lb force for push-in or pull-out movement when fully loaded after having been subjected to a 40 hour vibration (shaker) test under full load. The vibration drive file will have been generated from accelerometer data collected from a heavy truck chassis driven over rough gravel roads in an unloaded condition. Proof of compliance will be provided upon request. Automatic locks will be provided for both the "in" and "out" positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand. The location(s) will be RS4, RS5, LS4, LS5 and RS7.
0646005		Tray, Floor Mounted, Utility, Two Way Slide-Out, 500lb, 3" Sides, Full Trans	**TWO (2) WAY UTILITY SLIDE-OUT FLOOR MOUNTED TRAY** There will be two (2) floor mounted utility slide-out tray(s) provided in D4/P5 side by side with shelf track for Customer installed toolboard mounted in each tray - see photo. Each tray will be rated for up to 500lb in the extended position. The tray(s) will be constructed of .19" thick aluminum for the tray bottom and special aluminum extrusions for the tray sides, ends and tracks. The corners will be welded. The finish will be painted spatter gray. The tray will be 3.00" high x full depth of the transverse compartment x as wide as possible for the compartment. The tray will be supported with a minimum of six (6) ball bearing rollers. The tray will slide out two thirds (2/3) of its length to either side of the apparatus. Automatic locks will be provided for both the "in" and "out" positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand.
0646301		Tray, Floor Mounted, Slide-Out, Aluminum Plate, Flat Top	**SLIDE-OUT FLOOR MOUNTED TRAY** There will be one (1) floor mounted slide-out tray(s) provided TBD at precon. A rating on this tray will not be provided due to the elimination of sides. The tray(s) will be constructed of 0.25" thick aluminum plate. The tray will be flat with no sides or flanges. The finish of the tray will be with a brushed finish. There will be two undermount-roller bearing type slides rated at 250 lb each provided. The pair of slides will have a safety factor rating of 2. To ensure years of dependable service, the slides will be coated with a finish that is tested to withstand a minimum of 1,000 hours of salt spray per ASTM B117. To ensure years of easy operation, the slides will require no more than a 50 lb force for push-in or pull-out movement when fully loaded after having been subjected to a 40 hour vibration (shaker) test under full load. The vibration drive file will have been generated from accelerometer data collected from a heavy truck chassis driven over rough gravel roads in an unloaded condition. Proof of compliance will be provided upon request. Automatic locks will be provided for both the "in" and "out" positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand.
0799600	SP	Tray, Floor Mounted, Slide-Out, 1.00" Sides Front/Rear, Three (3) Slides	**SLIDE-OUT FLOOR MOUNTED TRAY** There will be one (1) floor mounted slide-out tray(s) provided P3. A capacity rating will not be available on this tray due to a reduced side height being less than 2.00". The tray(s) will be constructed of .19" aluminum. The tray will have 1.00" flanges on the front and rear. There will be three (3) undermount-roller bearing type slides rated at 250lb each provided. To ensure years of dependable service, the slides will be coated with a finish that is tested to withstand a minimum of 1,000 hours of salt spray per ASTM B117. To ensure years of easy operation, the slides will require no more than a 50lb force for push-in or pull-out movement when fully loaded after having been subjected to a 40 hour vibration (shaker) test under full load. The vibration drive file will have been generated from accelerometer data collected from a heavy truck chassis driven over rough gravel roads in an unloaded condition. Proof of compliance will be provided upon request. Automatic locks will be provided for both the "in" and "out" positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand. The lock mechanism will be provided on the center slide.

0811095	SP	Respond Ready Storage w/4 Drawers, Painted & Powder Coated, 38"W, 4"/4"/4"/6"	**TOOL BOX** There will be one (1) Respond Ready heavy duty drawer system(s) with four (4) drawers installed floor of LS3 (Match Job 28976). The drawer system will consist of one (1) flat top shelf, side panels with 1/2 inch risers, heavy duty 500lb slides, lock-out drawers, single handle latching hardware, powder coated front panels and galvanized components. The unit will be painted red. The drawers will be configured in a drawer system measuring 19.70" H x 38.00" W x 23.70" D exterior dimensions. Drawers will consist of one (1) 6.00" drawer (bottom) and three (3) 4.00" drawers. Each drawer will contain four (4) dividers.
0646185		Toolboard, Slide-out, Alum, .188", Peg Board, "L"-Shaped	**SLIDE-OUT TOOLBOARD** A slide-out aluminum toolboard will be provided. The tool board will be designed to include the upper and lower sections of the compartment. It will be a minimum of 0.188" thick with .281" diameter holes in a pegboard pattern with 1.00" centers between holes. A 1.00" x 1.00" aluminum tube frame will be welded to the edge of the pegboard. A handhold cutout will be provided on the outboard edge of the toolboard. The board will be mounted on an undermount-roller bearing type slide rated at 250 lb with a factor of safety of 2. To ensure years of dependable service the slides will be coated with a finish that is tested to withstand a minimum of 1,000 hours of salt spray per ASTM B117. To ensure years of easy operation, the slides will require no more than a 50 pound force for push-in or pull-out movement when fully loaded after having been subjected to a 40 hour vibration (shaker) test under full load. The vibration drive file will have been generated from accelerometer data collected from a heavy truck chassis driven over rough gravel roads in an unloaded condition. Proof of compliance will be provided upon request. The slide will be mounted stationary within the compartment. The board will have positive lock in the stowed and extended position. There will be One (1) toolboard(s) provided. The toolboard(s) will be spatter gray painted and installed P7.
0726429		Partition, Vertical Compt, Transverse Compt, Aerials/HDRs	**PARTITION IN TRANSVERSE COMPARTMENT** One (1) partition will be bolted in full width in RS7 and LS6 rearward, mounted 10.00" clear from door frame (Match Job 28976). Each partition will be the full vertical height of the compartment.
0726451		Partition, Vertical Compt	**VERTICAL COMPARTMENT PARTITION** One (1) partition will be bolted in LS7 and RS8 to enclose the cylinder (install with nutserts to make removable (Match Job 28976). Each partition will be the full vertical height of the compartment.
0004005		Aluminum Treadplate on Compartment Floor	**COMPARTMENT FLOOR SCUFFPLATE** Aluminum treadplate will be provided on the floor of one (1) compartments. The locations will be, P6. The edges of the treadplate will be completely caulked before installation to prevent corrosion.
0650491		DuraSurf, Compartment Floor	**COMPARTMENT FLOOR SCUFFPLATE** DuraSurf will be provided on the floor of one (1) compartment(s). The compartment below R1 compartment(s) will be lined.
0614922		Dura Surf, Additional, Location	**SCUFF RESISTANT MATERIAL** two (2) additional areas will be protected with Dura Surf material. The locations will be Floor of Stokes/Little Giant storage box.
0539811		Box, Poly Tool	**TOOL BOX** A tool box will be furnished. The outside size will be 20.00" long x 12.00" wide x 12.00" deep. The tool box will be black in color. Construction will be of .50" polypropylene plastic with joints and seams nitrogen welded. A cut out carrying handle will be provided on each end. There will be four (4) provided. It will be located three (3) in D5 on the floor mounted tray, one (1) ship loose.
0817125	SP	Tray, 1" Sides, Fixed Floor Mount, S/S, Unpainted	**FLOOR MOUNTED FIXED TRAY** There will be one (1) fixed floor mount tray with 1.00" sides, front, and rear. A capacity rating will not be available on this tray due to reduced side height being less than 2.00". Tray location will be RS6 floor match 28976. Power unit to match mounting of 28976, streamline connections to be facing forward. Tray mounted towards to rear section of the floor in RS6. The tray will be bolted to the floor of the compartment for a permanent mount. The tray will be constructed of stainless steel and unpainted.

0062168	Cable Release, Tilt Tray, IAT Std Latches	**CABLE RELEASE** A cable release will be provided to allow one handed operation of the latches for slide out tilt trays. A cable will connect the two pull knobs so when you pull the cable from the center, it will release the dual knobs and release the tray. Cable will be plastic coated. A total of four (4) will be provided all slide out tilt trays.
0832901	Mirror, Velvac, 8" Round Convex, Each Side, Tiller Body	**TILLER CONVEX MIRRORS** An 8.00" convex mirror will be provided on each side of the tiller body Match Previous Job 28796. The brackets will angle outward so the tillerman can see the rear bumper in the mirrors.
0661232	Compt, At Rear Between Tow Eyes, Divider, Smooth Alum Sngl Pan Dr, D Ring,Tiller	**COMPARTMENT BETWEEN TOW EYES** A compartment will be supplied at the rear of the unit, above the rear bumper. It will be 8.50" high x 25.75" wide x 27.00" deep. The compartment will have two fixed dividers equally spaced to create three equal storage areas. The compartment will have a single-pan smooth aluminum drop-down door with a D-ring latch.
0660727	Louvers, Non-Standard Location, Per Compartment	**COMPARTMENT LOUVER, NON-STANDARD LOCATION** The louver(s) located in the P8 and D7 compartments will be provided rear inboard wall of D7 and P8, these shall be installed on the removable air tank cover within each compartment.. The quantity of louvers with non-standard locations is two (2).
0027093	Rack, Air Bags Inside Compartment, 6-Slot	**AIR BAG STORAGE** There will be a rack installed for storing six (6) air bags in the D4 mounted on the floor extension centered compartment. The rack will be fabricated from painted Nightspots 909017 .125" aluminum. The fire department will provide exact sizes of air bags prior to construction. The size of the air bags will be (2) @ 24" x 25" x 1.00", (2) @ 21" x 20" x 1.00", (1) @ 15" x 22" x1.00", (1) @ 7" x 7" x.1.00 (air bag size).
0050308	Rear of Body, Smooth Aluminum Sheet	**REAR WALL** The entire rear surface of the apparatus and all the doors will be covered with smooth aluminum.
0796214	Floor Extension, Compartment, 2.00" Downturned Lip	**FLOOR EXTENSION** There will be a compartment floor extension provided. The floor extension will extend from the area over the frame rails to within an inch of the compartment door. The floor extension will have a 2.00" vertical downturned lip and a 1.00" return flange. A total of four (4) will be provided and located LS4 and RS5.
0796215	Floor Extension, Compartment, 1.00" Upturned Lip	**FLOOR EXTENSION** There will be a compartment floor extension provided. The floor extension will extend from the area over the frame rails to within an inch of the compartment door. The floor extension will have a 1.00" vertical upturned lip and no return flange. A total of one (1) will be provided and located D6 rear of vertical partition to support the pike pole storage.
0796216	Floor Extension, Compartment, 1.00" Downturned Lip	**FLOOR EXTENSION** There will be a compartment floor extension provided. The floor extension will extend from the area over the frame rails to within an inch of the compartment door. The floor extension will have a 1.00" vertical downturned lip and no return flange. A total of one (1) will be provided and located D6 rear of vertical partition to support the pike pole storage.
0013202	Strap, Nylon w/Velcro	**STRAP** There will be twelve (12) black 2.00" wide nylon strap(s) provided sized to hold two (2) blowers on the floor tray in P3 - size to be determined at post paint, match 28976, two to restrain the air bags in D4, and 8 mounted to restrain the SCBA bottles in D2. The strap(s) will be fastened with Velcro in the center.
0027090	Tracks, Equipment Mounting, Horizontal	**MOUNTING TRACKS** There will be eight (8) sets of tracks for mounting equipment. These tracks will be installed horizontally on the back wall of the compartment(s). The compartment(s) with mounting tracks will be on the two trays in D4/P5. Mount four of them per tray as if the tool board was being installed. Customer is providing tool board from 28976.
0004016	Rub Rail, Aluminum Extruded, Side of Body	**RUB RAIL** Bottom edge of the side compartments will be trimmed with a bright aluminum extruded rub rail. Trim will be 2.12" high with 1.38" flanges turned outward for rigidity. The rub rails will not be an integral part of the body construction, which allows replacement in the event of damage.

0510626		Fender Crowns, Rear, S/S, Wider Than Standard	**BODY FENDER CROWNS** Stainless steel fender crowns will be provided around the rear wheel openings. These fender crowns must be wide enough to prevent splashing onto the body from the specified tires. A rubber welting will be provided between the body and the crown to seal the seam and restrict moisture from entering. A dielectric barrier will be provided between the fender crown fasteners (screws) and the fender sheet metal to prevent corrosion.
0558496		Handrails, Access to Tiller Cab, U-Shaped, Knurled Aluminum, Front Each Side	**TILLER CAB HANDRAILS** A U-shaped handrail will be installed on each side of the truck on the forward side of the tiller cab access steps. The handrail will extend upward from the existing tiller cab handrail and form a U-shape approximately 10.00" high above the top of the body. The standard handrail will be provided on the rearward side of the steps. Handrails will be 1.25" diameter anodized aluminum extrusion, with a knurled design, to provide a positive gripping surface. Chrome plated end stanchions will support the handrail. Plastic gaskets will be used between end stanchions and any painted surfaces. Drain holes will be provided in the bottom of all vertically mounted handrails.
0505105		Handle, Grab, Chrome, Each	**CHROME GRAB HANDLE** One (1) handrail, chrome plated grab handle, will be mounted on top of the hinged reservoir compartment door centered.
0004154		Handrail, Extra - 10" Long	**ADDITIONAL HANDRAIL** Two (2) handrails, 10.00" long, will be mounted forward of D2 and P3 vertical for platform step. The handrail will be constructed out of knurled aluminum.
0024205		Holder, Air Bottle w/CRS Strap, Body Compt Mount w/Tracks	**AIR BOTTLE HOLDERS** Three (3) brackets will be provided for mounting air bottles. Each bracket will be a Ziamatic, model UN-6-30-3-SF, and contain a collision restraint strap. It will be mounted on tracks and used for adjusting the location of the bracket within the compartment. The brackets will be installed in compartment one in P1, two shipped loose.
0024210		Storage Bin, Air Bottle, 7.50" Square	**AIR BOTTLE STORAGE BIN** A storage bin will be provided for storage of 16 air bottles. This storage bin will be installed floor of D2. Each separate air bottle storage compartment will be 7.50" square x 23.00" deep. The storage bin will be formed out of aluminum and the flooring lined with Dura-surf.
0724007	SP	Storage Bin, Extinguisher, One, 45 Degree Tilt Out	**EXTINGUISHER STORAGE BIN** A storage bin will be provided for storage of one (1) hand held fire extinguisher. This storage bin will be installed PS compartment behind crew cab door (watercan) DS compartment behind crew cab door (drychem). Each bin will be size to hold an extinguisher that is the following diameter and height: Watercan (PS) 24.5" Tall x 8" Diameter Dry Chem (DS) 24" Tall x 8.5" Diameter. The bin will tilt out 45 degrees and be formed out of aluminum with Dura-surf on the floor.
0004218		Ladder, 35' Duo-Safety 1200A 2-Sect	**EXTENSION LADDER** There will be two (2) 35' two (2) section aluminum Duo-Safety Series 1200-A extension ladder(s) provided.
0010406		Ladder, 28' Duo-Safety 1200A 2-Section	**AERIAL EXTENSION LADDERS** There will be two (2) 28' two (2) section aluminum Duo-Safety Series 1200-A extension ladder(s) provided and located in the ladder storage compartment.
0074230		Ladder, 20' Duo-Safety 875A Roof	**ROOF LADDER** There will be one (1) 20' aluminum Duo-Safety Series 875-A roof ladder(s) provided.
0654575		Ladder, 10' Duo-Safety 775-DR Roof	**ADDED ROOF LADDER** There will be one (1) 10' aluminum roof ladder(s), Series 775, with roof hooks on both ends provided aerial base section.
0044235		Ladder, 16' Duo-Safety 875A Roof	**ADDED ROOF LADDER** There will be one (1) 16' roof, aluminum, Series 875-A provided.
0024233		Not Required, Attic Extension Ladder	

0004246		Ladder, 10' Duo-Safety Folding, 585A	**AERIAL FOLDING LADDER** There will be one (1) 10' aluminum Duo-Safety Series 585-A folding ladder(s) provided and located in the ladder storage compartment.
0680193		Ladder Storage, Vertically Hinged Doors, Smooth Alum, Grabber Door Brkt, Tiller	**GROUND LADDER STORAGE** The ground ladders will be removable from the center rear of the apparatus. The ladders will be individually stored in stainless steel slides and will be arranged in such a manner that any one (1) ladder can be removed without having to move or remove any other ladder. Black Dura-Surf friction reducing material will be added to the stainless steel slides, on the bottom horizontal surfaces, of the ladder storage rack. Vertically hinged double lap doors will be provided at the rear to close the ladder compartment. Doors will be of double pan aluminum construction. Single sheet aluminum doors will not be considered. The lock door will be latched with Eberhard latches with "D" ring handles. There will be a Cast Products grabber door stay bracket provided on the outside of each door to hold it in the open position.
0568188	SP	Trough(s), Additional Equipment Storage, Compartment DS Rear Wall, Tiller	**STORAGE TROUGHS** There will be two (2) stainless steel trough(s) provided in driver side. The trough(s) will be sized to fit 6' Nupla Vent Hookl RH-6DA and 10' Nupla Vent Hook RH-10DA.
0602100		Lights, Torque Box Ladder Storage, Pierce LED Strip Lights, 2 Lts	**LADDER STORAGE LIGHTING** There will be 21.00" white 12 volt DC LED strip lights in the torque box ladder storage compartment. One (1) light will be provided on each side of the ladder storage area. The lights will be activated when the ladder storage compartment door is opened.
0024245		Trough, Mounting Folding Ladder	**FOLDING LADDER TROUGH** A stainless steel trough will be provided for mounting the folding ladder.
0661513	SP	Door, Lift Up, Extend Past 90 Degrees, Tiller	**LADDER STORAGE DOOR** The lift up ladder storage door will open past 90 degrees.
0889410	SP	Compt, Above Rr Comp, T/P, Lift Past 90 Drs,Stokes & Ladder,Ea Side Acc,Till	**COMPARTMENT FOR STOKES & LADDER STORAGE** A treadplate compartment assembly will be provided for the storage of a stokes basket and a ladder. The box will be divided in the center to provide two (2) separate storage areas. The compartment will be located on top of the rear body, forward of the boom support. The overall length of the box will be the width of the top of the rear body. The rear area will store a stokes basket that is 84.50" long x 24.00" wide x 7.50" high. The stokes will be centered in the box (as applicable). The front area will store a Little Giant Classic Model 17 - 10102. The ladder will be stored toward the left side of the apparatus. There will be a vertical partition in this area to allow miscellaneous storage opposite of the ladder, if applicable (depending on ladder length). There will be two (2) lift up aluminum treadplate doors on each side with a D-handle latch on each door and pneumatic cylinders that allow the doors to lift up past 90 degrees. The compartment will be reinforced so it can withstand the weight of a person.
0064320		Pike Pole, 12' Fire Hooks Unlimited, New Yorker, Fiberglass, NYFG-12, Ram Knob	**PIKE POLES** There will be three (3) Fire Hooks Unlimited NYFG-12, 12' pike pole(s) with fiberglass handles and a ram knob end provided. The pike pole(s) will be stored on the apparatus.
0054352		Pike Pole, 8' Fire Hooks Unlimited, Fiberglass, NHF-8	**PIKE POLE 8 FT** There will be two (2) Fire Hooks Unlimited NHF-8, 8 foot pike pole(s) with fiberglass handles provided.
0054351		Pike Pole, 6' Fire Hooks Unlimited, Fiberglass, NHF-6	**6' PIKE POLE** There will be two (2) Fire Hooks Unlimited NHF-6, 6' pike pole(s) with fiberglass handles provided.
0548410		Not Required, Pole, Pike, 3'	
0089555		Trash Hook, 6' Fire Hooks Unlimited, TRH-6, w/D Handle	**ADDITIONAL PIKE POLE(S)** There will be four (4) 6' long trash hook(s), Fire Hooks Unlimited TRH-6, with fiberglass shaft and "D" handle provided.
0068135		Trash Hook, 10' Fire Hooks Unlimited, TRH-10, w/D Handle	**ADDITIONAL PIKE POLE(S)** There will be one (1) 10' long trash hook(s), Fire Hooks Unlimited Model TRH-10, with fiberglass shaft and "D" handle end provided.

0024892		Pike Pole, 6' Fire Hooks Unlimited, New York Roof Hook, Steel, Pry End, RH-6	**PIKE POLE** There will be two (2) Fire Hooks Unlimited, Model RH-6, 6' long New York Roof Hook with steel handle and pry end provided and located rear outboard pike pole compartment on driver side.
0770577		Pike Pole Tubes, in Torque Box/Ladder Storage, Aluminum	**PIKE POLE STORAGE IN TORQUE BOX/LADDER STORAGE** There will be aluminum tubing provided in the torque box/ladder storage area for a total of two (2) pike poles. If the head of a pike pole can come into contact with a painted surface, a stainless steel scuffplate will be provided.
0811101	SP	Pike Pole Storage Rack, Transverse Compt (No Poles), (4) Troughs/(2) Tubes	**PIKE POLE STORAGE RACK** A storage rack will be provided in the transverse compartment located Match Job 28796 deleted option 607374. The rack will consist of four (4) troughs and two (2) tubes. The troughs will be mounted one above the other with the tubes side by side above the top trough.
0779224	SP	Trough for D-Handled Pike Pole	**PIKE POLE STORAGE** Stainless steel trough(s) will be provided for the storage of two (2) pike poles. The pike poles to be stored will be One (1) Nupla 10' D handle rubbish hook and One (1) Nupla 6' D Handle Rubbish Hook. The trough(s) will be installed Drive side rear storage compartment (Match Job # 28976).
0004361		Tubes, Alum, Pike Pole Storage	**PIKE POLE STORAGE** Aluminum tubing will be used for the storage of two (2) pike poles and will be located in ladder storage compartment. If the head of a pike pole can come in contact with a painted surface, a stainless steel scuffplate will be provided.
0565794	SP	Compt, Pike Pole, BackBoard, Miscellaneous, Storage, LS Rear Wall, Tiller	**STORAGE COMPARTMENT** There will be storage for pike poles, backboard, and miscellaneous items provided at the rear, in the upper portion of the left side rear wall. The compartment will be equipped with aluminum tubing for storage of six (6) pike poles. The pike poles being stored in this compartment will be make/model and sized; two (2) 6' Nupla Featherlight, two (2) 8' Nupla Featherlight, two (2) 6' Fire Hooks New York Roof Hook. The backboard will be 74.00" long x 21.00" wide x 3.00" high. Each compartment will have a single pan smooth aluminum vertically hinged, to outside of the body, door with lift and turn latch.
0010458		Platform, Slide Out, 500 lb Capacity, w/Morton Cass	**SLIDE-OUT PLATFORM** Two (2) slideout platforms will be provided. The capacity rating will be 500# in the extended position. Automatic locks will be provided for both the "in" and "out" positions. The trip mechanism for the locks will be located at the front of the tray for ease of use with a gloved hand. Each platform will be made of .12 polished aluminum treadplate with a Morton Cass insert to provide a non-skid surface. There will be an Amdor Model AY-LB-12HW0** white 12 volt DC LED light provided to illuminate the ground area. The location will be under LS2 & RS3 (to assist in removing the stokes basket and Little Giant ladder).
0067658		Not Required, Step, Slide-Out Pump Op. Platform	
0665700		Light, Slide-Out Pump Operator Step, Not Required	
0046495		Not Required, Pump Access, No Pump	
0001836		No Light, No Pump Compartment	
0606694		Air Horns, (2) Hadley, 6" Round, eTone, In Bumper	**AIR HORN SYSTEM** Two (2) Hadley®, eTone, chrome air horns will be recessed in the front bumper. The air horn system will be piped to the air brake system wet tank utilizing 0.38" tubing. A pressure protection valve will be installed to prevent the loss of air in the brake system.
0606835		Location, Air Horns, Bumper, Each Side, Outside Frame, Outboard (Pos #1 & #7)	**Air Horn Location** The air horns will be located on each side of the bumper, towards the outside.
0757092		Control, Air Horn, Multi Select	**Air Horn Control** The air horn(s) will be activated by the following:

0815744	Control, Air Horn, Push Button Sw, Turntable	Push button switch located at the aerial turntable. The control to be available when the parking brake is applied.
0757076	Control, Air Horn, Lanyard, RS	Right side lanyard. The lanyard to be a nylon rope.
0757084	Control, Air Horn, Horn Ring	Steering wheel horn ring with electric/air horn selector switch
0039704	Air Horn Switch As Primary/Electric Horn As Secondary	**AIR HORN SWITCHING** The air horns will be the default from the horn ring when the battery switch is turned on. The electric chassis horns will be secondary.
0819013	Siren, Code 3 3692 100/200W, Other Speaker, Non-NFPA 2024	**ELECTRONIC SIREN** A "Code 3", model 3692, electronic siren with noise canceling microphone will be provided. This siren to be active when the battery switch is on and that emergency master switch is on. NFPA 1900, 2024 edition, Section 10.8.1.1 requires the siren manufacturer to certify the siren as meeting the requirements of SAE J1849, *Emergency Vehicle Sirens*. Per the fire department specification, the siren and siren speaker come from separate manufacturers and a certification is therefore invalid. The apparatus will be non compliant to NFPA 1900 standards at time of contract execution.
0510206	Location, Elect Siren, Recessed Overhead In Console	Electronic siren head will be recessed in the overhead console above the engine tunnel on the driver side.
0076156	Control, Elec Siren, Head Only	The electronic siren will be controlled on the siren head only. No horn button or foot switches will be provided.
0601330	Speaker, (1) Federal, ES100C w/ESFMT-EF Recess Mnt & S/S Grille	**SPEAKER** There will be one (1) Federal Signal DynaMax®, Model ES100, 100 watt speaker provided. The speaker will use a Federal Signal, Model ESFMT-EF, recess mount with stainless steel grille. The speaker will be connected to the siren amplifier.
0601552	Location, Speaker, Frt Bumper, Recessed, Right Side, Outside Frame,Inbrd (Pos 2)	The speaker will be recessed in the right side of the front bumper, just outside of the frame rail.
0895281	Siren, Federal Q2B, Littelfuse 24213 Sol	**AUXILIARY MECHANICAL SIREN** There will be a Federal Signal Model Q2B mechanical siren furnished and installed in the front of the apparatus. The Q2B siren will be chrome finish. The siren will have a 2-gauge cable connected to a Littelfuse part number 24213 power solenoid that is connected by a 2-gauge cable ran battery direct to the primary chassis batteries and will be labeled Q2B+ at the battery. The power solenoid will only be enabled when the emergency master switch is on. The siren will have a 2-gauge ground wire connected to the chassis battery stud. The cable will be labeled Q2B- at the battery.
0006097	Location of Siren, Recessed in Bumper	The mechanical siren will be recessed in the front bumper on the left side. The siren will be properly supported using the bumper framework.
0748305	Control, Mech Siren, Multi Select	**MECHANICAL SIREN CONTROL** The mechanical siren will be activated by the following:
0748281	Control Mech Siren, Ft Sw RS	Right side foot switch
0748282	Control Mech Siren, Ft Sw LS	Left side foot switch.
0740391	Sw, Siren Brake, Momentary Chrome Push Button, RS	A momentary chrome push button switch will be included in the right side dash panel to activate the siren brake.
0746353	Not Required, Warning Lights Intensity	

0605488		Lightbar, Wln, Freedom IV-Q, 81", RRRRWsrR_Opt_RsrWRRRR	**FRONT ZONE UPPER WARNING LIGHTS** There will be one (1) 81.00" Whelen Freedom IV LED lightbar mounted on the cab roof. The lightbar will include the following: One (1) red flashing LED module in the driver's side end position. One (1) red flashing LED module in the driver's side front corner position. One (1) red flashing LED module in the driver's side first front position. One (1) red flashing LED module in the driver's side second front position. One (1) white flashing LED module in the driver's side third front position. One (1) red steady burning LED module in the driver's side fourth front position. One (1) red flashing LED module in the driver's side fifth front position. Open in the driver's side sixth front position. One (1) 795 LED traffic light controller set to national standard high priority in the center positions. Open in the passenger's side sixth front position. One (1) red flashing LED module in the passenger's side fifth front position. One (1) red steady burning LED module in the passenger's side fourth front position. One (1) white flashing LED module in the passenger's side third front position. One (1) red flashing LED module in the passenger's side second front position. One (1) red flashing LED module in the passenger's side first front position. One (1) red flashing LED module in the passenger's side front corner position. One (1) red flashing LED module in the passenger's side end position. There will be clear lenses and colored filters included on the lightbar. The following switches may be a installed in the cab on the switch panel to control the lightbar: a switch to control the flashing LED modules. the traffic light controller by a cab switch with emergency master control. no momentary switch to activate the traffic light controller. The white flashing LED modules and the traffic light controller will be disabled when the parking brake is applied. The six (6) red flashing LED modules in the front positions may be load managed when the parking brake is applied.
0605598		Lightbars, Wln, Freedom IV-Q, 2-21.5", RRRRR RRRRR	**SIDE WARNING LIGHTS** There will be two (2) 21.50" Whelen Freedom IV LED lightbars mounted on the roof, one (1) on each side, over the crew cab doors. Each lightbar will include the following: One (1) red flashing LED module in the outside end position. One (1) red flashing LED module in the outside front corner position. One (1) red flashing LED module in the outside front position. One (1) red flashing LED module in the inside front position. One (1) red flashing LED module in the inside front corner position. There will be lenses that are the same color as the LEDs included on the lightbar. There will be a switch in the cab on the switch panel to control the lightbars. These lights may be load managed when the parking brake is applied.
0067509	SP	Switch, Additional for Lightbar	An additional switch will be provided in the cab that will allow the operator to control the passenger side overhead for the floodlights in the lightbar portion of the lightbar.
0761731		Lights, Front Zone, Wln M6** M6** M6** M6**, 4lts Q Bezel, Clr Fet	**FRONT ZONE LOWER LIGHTS** There will be two (2) pair of Whelen, Model M6**, LED lights installed on the cab face above the headlights, in a common bezel matching the one for the headlamps. The housing to be polished and the trim shall be chrome. The driver's side front outside warning light to be red The driver's side front inside warning light to be red The passenger's side front inside warning light to be red The passenger's side front outside warning light to be red The color of the lenses will be clear There will be a switch located in the cab on the switch panel to control the lights.
0653937		Flasher, Headlight Alternating	**HEADLIGHT FLASHER** The high beam headlights will flash alternately between the left and right side. There will be a switch installed in the cab on the switch panel to control the high beam flash. This switch will be live when the battery switch and the emergency master switches are on. The flashing will automatically cancel when the hi-beam headlight switch is activated or when the parking brake is set.
0746667		Lights, Side Zone Lower, Wln M6**, M6**, 4Lts	**SIDE ZONE LOWER LIGHTING** There will be four (4) Whelen®, Model M6**, 4.31" high x 6.75" long x 1.37" deep flashing LED warning lights with black trim installed per the following: Two (2) lights located, one (1) each side on the front custom cab corner. The driver's side, side front light to include red warning LEDs and the passenger's side, side front light to include red warning LEDs. Two (2) lights located, one (1) each side above rear wheels. The driver's side, side rear light to include red warning LEDs and the passenger's side, side rear light to include red warning LEDs. The warning light lens colors to be the same as the LEDs. There will be a switch in the cab on the switch panel to control the lights.

0750408		Lights, Side, Wln PS*01FCR, 1st	**SIDE WARNING LIGHTS** There will be six (6) Whelen® Model PS*01FCR, 1.68" high x 11.11" wide x 0.52" deep flashing LED warning light(s) with black trim and clear lenses provided on the side of the apparatus, in rubrail centered below D1, D3/D4, D5/D6, P1, P4/P5, P6/P7. The light(s) to include red flashing LEDs. These lights will be controlled by the side zone lower switch in the cab. White LEDs will be deactivated when the parking brake is applied. Amber, blue, green and red LEDs may be load manages when the parking brake is applied.
0630020	SP	Lights, Side, Wln M6* LED, Prk Brk Deactivation	**SIDE WARNING LIGHTS** There will be two (2) Whelen®, Model M6* LED flashing warning light(s) with bezel(s) provided behind the crew cab doors. The color of the lights will be red. The lens colors will be the same color as the LED's. These lights will be activated with the Side Zone Lower warning lights. These lights will be deactivated when the parking brake is applied.
0836565		Lights, Rear Zn Lwr, Wln M6*, 2Lts	**REAR ZONE LOWER LIGHTING** There will be two (2) Whelen®, Model M6* LED warning lights with chrome trim located at the rear lower of the apparatus per the following: The left side rear warning light to include red LEDs The right side rear warning light to include red LEDs The lens color(s) to be the same as the LEDs There will be a switch located in the cab on the switch panel to control the lights.
0088745		Light, Rear Zone Up, Wln L31H*F LED Beacon, Red LED	**REAR/SIDE ZONE UPPER WARNING LIGHTS** There will be two (2) Whelen®, Model L31H*FN, LED warning beacons provided at the rear of the truck, located one (1) each side. There will be a switch located in the cab on the switch panel to control the beacons. The color of the lights will be red LEDs with both domes red.
0006551		Not Required, Lights, Rear Upper Zone Blocking	
0791528		Light, Traffic Directing, Wln TAL65, 36.00" Long, TACTL5	**TRAFFIC DIRECTING LIGHT** There will be one (1) Whelen®, Model TAL65, 36.00" long x 2.87" high x 2.25" deep, amber LED traffic directing light installed at the rear of the apparatus. The Whelen, Model TACTL5, control head will be included with this installation. The controller will be energized when the battery switch is on. The auxiliary flash not activated.
0529278		Location, TDL, Surface Mounted	This traffic directing light will be surface mounted at the rear of the apparatus.
0530282		Location, Traf Dir Lt Controller, Overhead Switch Panel DS Right End	The traffic directing light control head will be located in the driver side overhead switch panel in the right panel position.
0006646		Electrical System, 120/240VAC, General Design	**ELECTRICAL SYSTEM GENERAL DESIGN for ALTERNATING CURRENT** The following guidelines will apply to the 120/240 VAC system installation: **General** Any fixed line voltage power source producing alternating current (ac) line voltage will produce electric power at 60 cycles plus or minus 3 cycles. Except where superseded by the requirements of the current edition of applicable NFPA standards, all components, equipment and installation procedures will conform to NFPA 70, National Electrical Code (herein referred to as the NEC). Line voltage electrical system equipment and materials included on the apparatus will be listed and installed in accordance with the manufacturer's instructions. All products will be used only in the manner for which they have been listed. **Grounding** Grounding will be in accordance with Section 250-6 "Portable and Vehicle Mounted Generators" of the NEC. Ungrounded systems will not be used. Only stranded or braided copper conductors will be used for grounding and bonding. An equipment grounding means will be provided in accordance with Section 250-91 (Grounding Conductor Material) of the NEC. The grounded current carrying conductor (neutral) will be insulated from the equipment grounding conductors and from the equipment enclosures and other grounded parts. The neutral conductor will be colored white or gray in accordance with Section 200-6 (Means of Identifying Grounding Conductors) of the NEC. In addition to the bonding required for the low voltage return current, each body and driving or crew compartment enclosure will be bonded to the vehicle frame by a copper conductor. This conductor will have a minimum amperage rating of 115 percent of the nameplate current rating of the power source specification label as defined in Section 310-15 (amp capacities) of the NEC. A single conductor properly sized to meet the low voltage and line voltage requirements will be permitted to be used. All power source system mechanical and electrical components will be sized to support the continuous duty nameplate rating of the power source. **Operation**

Instructions that provide the operator with the essential power source operating instructions, including the power-up and power-down sequence, will be permanently attached to the apparatus at any point where such operations can take place.
Provisions will be made for quickly and easily placing the power source into operation. The control will be marked to indicate when it is correctly positioned for power source operation. Any control device used in the drive train will be equipped with a means to prevent the unintentional movement of the control device from its set position.
A power source specification label will be permanently attached to the apparatus near the operator's control station. The label will provide the operator with the following information:
Rated voltage(s) and type (ac or dc)
Phase
Rated frequency
Rated amperage
Continuous rated watts
Power source engine speed
Direct drive (PTO) and portable generator installations will comply with Article 445 (Generators) of the NEC.

Overcurrent protection

The conductors used in the power supply assembly between the output terminals of the power source and the main over current protection device will not exceed 144.00" (3658 mm) in length.
For fixed power supplies, all conductors in the power supply assembly will be type THHW, THW, or use stranded conductors enclosed in nonmetallic liquid tight flexible conduit rated for a minimum of 194 degree Fahrenheit (90 degrees Celsius).
For portable power supplies, conductors located between the power source and the line side of the main overcurrent protection device will be type SO or type SEO with suffix WA flexible cord rated for 600-volts at 194 degrees Fahrenheit (90 degrees Celsius).

Wiring Methods

Fixed wiring systems will be limited to the following:
Metallic or nonmetallic liquid tight flexible conduit rated at not less than 194 degrees Fahrenheit (90 degrees Celsius)
or
Type SO or Type SEO cord with a WA suffix, rated at 600 volts at not less than 194 degrees Fahrenheit (90 degrees Celsius)
Electrical cord or conduit will not be attached to chassis suspension components, water or fuel lines, air or air brake lines, fire pump piping, hydraulic lines, exhaust system components, or low voltage wiring. In addition the wiring will be run as follows.
Separated by a minimum of 12.00" (305 mm), or properly shielded, from exhaust piping
Separated from fuel lines by a minimum of 6.00" (152 mm) distance
Electrical cord or conduit will be supported within 6.00" (152 mm) of any junction box and at a minimum of every 24.00" (610 mm) of continuous run. Supports will be made of nonmetallic materials or corrosion protected metal. All supports will be of a design that does not cut or abrade the conduit or cable and will be mechanically fastened to the vehicle.

Wiring Identification

All line voltage conductors located in the main panel board will be individually and permanently identified. The identification will reference the wiring schematic or indicate the final termination point. When prewiring for future power sources or devices, the unterminated ends will be labeled showing function and wire size.

Wet Locations

All wet location receptacle outlets and inlet devices, including those on hardwired remote power distribution boxes, will be of the grounding type provided with a wet location cover and installed in accordance with Section 210-7 "Receptacles and Cord Connections" of the NEC.
All receptacles located in a wet location will be not less than 24.00" (610 mm) from the ground. Receptacles on off-road vehicles will be a minimum of 30.00" (762 mm) from the ground.
The face of any wet location receptacle will be installed in a plane from vertical to not more than 45 degrees off vertical. No receptacle will be installed in a face up position.

Dry Locations

All receptacles located in a dry location will be of the grounding type. Receptacles will be not less than 30.00" (762 mm) above the interior floor height.
All receptacles will be marked with the type of line voltage (120-volts or 240-volts) and the current rating in amps. If the receptacles are direct current, or other than single phase, they will be so marked.

Listing

All receptacles and electrical inlet devices will be listed to UL 498, Standard for Safety Attachment Plugs and Receptacles, or other appropriate performance standards. Receptacles used for direct current voltages will be rated for the appropriate service.

Electrical System Testing

The wiring and associated equipment will be tested by the apparatus manufacturer or the installer of the line voltage system.
The wiring and permanently connected devices and equipment will be subjected to a dielectric voltage withstand test of 900-volts for one (1) minute. The test will be conducted between live parts and the neutral conductor, and between live parts and the vehicle frame with any switches in the circuit(s) closed. This test will be conducted after all body work has been completed.
Electrical polarity verification will be made of all permanently wired equipment and receptacles to determine that connections have been properly made.

Operational Test per Current Edition NFPA Standard

The apparatus manufacturer will perform the following operation test and ensure that the power source and any devices that are attached to the line voltage electrical system are properly connected and in working order. The test will be witnessed and the results certified by an independent third-party certification organization.
The prime mover will be started from a cold start condition and the line voltage electrical system loaded to 100 percent of the nameplate rating.
The power source will be operated at 100 percent of its nameplate voltage for a minimum of two (2) hours unless the system meets category certification as defined in the current edition of applicable NFPA standards.
Where the line voltage power is derived from the vehicle's low voltage system, the minimum continuous electrical load as defined in the current edition of applicable NFPA standards will be applied to the low voltage electrical system during the operational test.

0529588		Generator, Harrison 8kW, 8.0MAS-16R/D-11011/15/1, Hydraulic, Hotshift PTO	**GENERATOR** The apparatus will be equipped with a complete AC (alternating current) electrical power system. The generator will be a Harrison Model 8.0MAS-16R/D-11011/15/1, 8,000 watt hydraulic driven unit. The generator will be driven by a transmission power take off unit, through a hydraulic pump and motor. The hydraulic engagement supply will be operational at any time (no interlocks). An electric/hydraulic valve will supply hydraulic fluid to the clutch engagement unit provided on the chassis PTO drive. **Generator Instruments and Controls** To properly monitor the generator performance a digital meter panel will be furnished and mounted near the circuit breaker panel.
0096833	SP	Location, Hydraulic Generator, Forward Compt,Tiller	**GENERATOR LOCATION** The generator will be mounted as high as possible in the center transverse area of the forward tiller trailer compartment. An opening will be made from the overhead. Structure to the torque box area will be either reinforced or constructed in such a manner, that it will handle the additional weight of the generator. The front wall of the compartment will have knockouts for air flow. The transverse areas in the compartment will be sealed to keep water out of the compartment. **GENERATOR COVER** An aluminum treadplate surround will be provided to conceal the generator. Adequate louvers or knockouts will be provided for cooling the generator.
0016752		Starting Sw, Truck Engine Powered Gen, Cab Sw Pnl	**GENERATOR START** There will be a switch provided on the cab instrument panel to engage the generator.
0511739	SP	Remote Start, Hydraulic Generator, PTO and Field - SAME SWITCH	**GENERATOR REMOTE START** A remote start switch will be provided in the cab switch panel, at the aerial turntable and in the tiller cab to engage the hydraulic generator PTO and field. A light at each switch location will be provided to indicate that the generator is running. There will be one switch only.
0016740		Not Required, Fuel System	
0016767		Not Required, Oil Drain Extension, Generator	
0036738		Circuit Breaker Panel, Included With PTO Generator	**CIRCUIT BREAKER PANEL** The circuit breaker panel will be located high on the right wall of compartment LS3.
0016771		Not Required, Routing Exhaust, Generator	
0779722		Receptacle, 15/20A 120V 3-Pr 3-Wr, NEMA 5-20R SB Dup, 1st, Interior Body	**120 VOLT RECEPTACLE** There will be two (2), 15/20 amp 120 volt AC three (3) wire straight blade duplex receptacle(s) with an interior stainless steel wall plate, installed One (1) LS3 and One (1) RS4 Match Job 28976. The NEMA configuration for the receptacle(s) will be 5-20R. The receptacle(s) will be powered from the shoreline inlet. There will be a label installed near the receptacle(s) that state the following: Line Voltage Current Ratting (amps) Phase Frequency
0779561	SP	Receptacle Strip, 15A 120V 6-Place, Shoreline	**POWER OUTLET STRIP** There will be two (2) receptacle strip(s) with six (6) 15 amp 120 volt AC straight blade receptacles provided One (1) - LS3 TBD at pre-con (see signed AD) One (1) - RS4 TBD at pre-con (see signed AD). The strip(s) selected will be powered directly from the shoreline inlet. There will be a label installed near the strip(s) that state the following: Line Voltage Current Ratting (amps) Phase Frequency

0006790		Receptacle, 20A 120V 3-Pr 3-Wr TL, L5-20R Wtrprf	**120 VOLT RECEPTACLE** There will be two (2), 20 amp 120 volt AC three (3) wire twist lock receptacle(s) with waterproof flip up cover(s) installed on the left side of the rear body bulkhead and on the right side of the rear body bulkhead. The NEMA configuration for the receptacles will be L5-20R. The receptacle(s) will be powered from the on board generator. There will be a label installed near the receptacle(s) that state the following: Line Voltage Current Ratting (amps) Phase Frequency
0581812		Receptacle, 30A 240V 3-Pr 3-Wr TL, L6-30R, Sw Loc, 2 Sw, Wtrprf	**240 VOLT SWITCHED RECEPTACLE** There will be one (1) 30 amp, 240 volt AC three (3) wire twist lock receptacle(s) with waterproof flip up cover(s) installed near the hydraulic power suppl(ies), P6 near the power supply location on lower back wall. The NEMA configuration for the receptacles will be L6-30R. There will be two (2) switches provided to allow the power suppl(ies) to be plugged in at all times, with the power supply switch turned on and controlled by the remote switches located D5 and P6 exact location TBD at precon. The receptacle(s) will be powered from the generator. There will be a label installed near the receptacle(s) that state the following: Line Voltage Current Ratting (amps) Phase Frequency
0519544		Brand, Hydraulic Tool System, Hurst Low Pressure	
0648232	SP	Power Supply, Hurst JL-SE, 240 VAC, 5,000 PSI	**HYDRAULIC POWER SUPPLY** A Hurst, Model JL-SE, 240 volt, 5000 psi hydraulic power supply will be provided. The unit will be capable of operating four (4) tools simultaneously or two (2) tools with turbo function which doubles the flow of hydraulic fluid to two (2) tools in order to increase speed. The power supply will be provided with a quick disconnect for the electrical plug and Streamline® mono-coupling connections for the hydraulic lines. Each mono-coupling will be made of machined aluminum and hardened steel. The mono-coupling system will have an interlocking push-twist positive locking capability allowing the twin hose to be connected into a single coupling for safe and quick connection of hydraulic hoses. Only the female mono couplings are mounted on the connecting block of the unit. A total of quantity of one (1) will be provided P6 floor mount towards the rear floor area, mount the unit where the streamline connections are facing forward - match 28976 .
0652376		Hose, Hydraulic, Parflex, Low Pressure, All Sizes, Twin Line, Connection	**HYDRAULIC HOSE** A high pressure aramid non-conductive hose will be plumbed from the hydraulic power unit to the reel/outlet. The hose will meet SAE J343 for less than 50 microamps of leakage under 75,000 volts per foot, and will also meet or exceed SAE 100R8 specifications. The hose construction will consist of a polymeric core tube, aramid braid reinforcement, and abrasion-resistant urethane cover. All layers will be permanently bonded. Minimum burst pressure will be 20,000 psi (1,380 bar) with a 4:1 operational safety factor. Appropriate couplings will be installed for quick connection of the power unit. A total of two (2) section(s) of hose will be provided for the reel(s)/outlet(s) located D5 and P6. The color of the hose(s) will be: hose 1 green/green hose 2 orange/orange hose 3 no hose required hose 4 no hose required hose 5 no hose required hose 6 no hose required The brand, model and age of tool being used with this hose will be Hurst.
0652357		Hose, Hydraulic, 150', Dual Parker-Hannifin, 5K	**DUAL HYDRAULIC HOSE** A 150' section of low pressure aramid braided hose will be provided. The hose will be Parflex 528N lightweight, kink resistant, permanently bonded, non-conductive hose constructed of a polymeric tube core with abrasion resistant urethane cover. The hose will be rated for 5,000 psi working pressure and will exceed SAE 100R8 specifications. The hose will meet the SAE J343 standard for less than 50 microamps leakage under 75,000 volts per foot. All layers are permanently bonded with a 20,000 psi minimum burst pressure. The hose provide will provide a 4:1 operational safety factor. The hose will be one (1) continuous length without unions and will be equipped with quick connection type fittings at the tool end. A total of two (2) section(s) of hose will be provided. The color of the hose(s) will be: Hose One (1): green/green Hose Two (2): orange/orange Hose Three (3): no hose required Hose Four (4): no hose required Hose Five (5): no hose required Hose Six (6): no hose required The brand, model and age of tool(s) being used with the hose(s) will be Hurst JLE.

0653543		Reel, Hydraulic, Hannay, 150' Cap, .25" Dual Hose (Any Make Tool)	**HYDRAULIC REEL WITH CAPACITY FOR 150' OF HOSE** A hydraulic hose reel will be provided. The reel will be operated by a 12 volt electric motor controlled by a rewind switch. The motor will be protected by a circuit breaker and the rewind circuit will be protected by a fuse. The switch will be installed at a height not to exceed 72.00" above the operator's standing position. The switch will be guarded to prevent accidental operation. The reel capacity will be a minimum of 150' of 0.25" inside diameter dual hydraulic hose. Surfaces where the hose comes in contact with the reel roller will be constructed of either stainless steel, chrome plated steel or plastic. No guide is required on the reel assembly. A ball stop will be provided to prevent the hose from being wound around the reel. A label will be provided in a readily visible location adjacent to the reel. The label will indicate maximum flow pressure and total length of hose installed on the reel. A total of two (2) reels will be installed on ceiling in center of D5/P6, one to payout D5 and other to payout P6 - Match 28976. The reel will be designed for a Hurst, new.
0599505		Fluid, Hurst Hydraulic, One Gallon of Hurst Blue, (180R017) (fills 1 reel)	**HYDRAULIC FLUID** One (1) gallon of Hurst Blue hydraulic fluid will be provided. The fluid will be fire resistant, non-corrosive, electrically non-conductive and maintains viscosity over a wide range of temperatures. A total of four (4) will be provided.
0596037		Switch, Hydraulic Power Supply, 240V Receptacle	**RECEPTACLE CONTROL SWITCH** An on/off 12 volt toggle switch with an independent indicator light will be provided. The switch will control a 240V receptacle (through a relay) that will provide power for the hydraulic power unit. The switch(es) will be provided on a bracket. There will be a total of two (2) switch(es) provided in a box next to the reel rewind switches, one per side of D5 and P6.
0503617	SP	Switch, Second IATS, To Control Reel Rewind	**SECOND REEL REWIND SWITCH** There will be a redundant button switch to control the reel rewind. one each side (total of two switches each side, one for each reel). A total of two (2) will be provided.
0640704	SP	Captive Roller Guide, Two Reels, Mounted on Bracket, Connected to Side Cmpt Wall	**ROLLER GUIDE BRACKET** To aid in the payout hose from the reels, a captive roller assembly will be installed on a bracket. The bracket will be connected from the side wall to the side wall in D5/P6 - see photo. There will be two (2) captive roller assemblies provided on this bracket for the reels that are located above the bracket.
0057807		Roller Guide for Reel, Mounted on Slide Out Tray	**ROLLER GUIDE** To aid in the payout of the hose from the reel, a roller assembly will be installed on the end of a slide out tray in the compartment housing the reel. There will be four (4) individual roller assembly(ies) provided D5/P6 on the two-way slide out tray in each corner.
0893414		Aerial, 100' Heavy Duty Ladder, 500/500 Tip, 50 MPH Wind, Tiller	**FOUR (4)-SECTION 100 FOOT TRACTOR-DRAWN AERIAL LADDER CONSTRUCTION STANDARDS** The ladder will be constructed to meet all of the requirements as described in the current edition of applicable NFPA standards. The aerial device will be a true ladder type device; therefore ladders attached to booms will not be considered. These capabilities will be established in an unsupported configuration. All structural load supporting elements of the aerial device that are made of a ductile material will have a design stress of not more than 50% of the minimum yield strength of the material based on the combination of the live load and the dead load. This 2:1 structural safety factor meets the current NFPA standard. All structural load supporting elements of the aerial device that are made of non-ductile material will have a design stress of not more than 20% of the minimum ultimate strength of the material, based on the combination of the rated capacity and the dead load. This 5:1 safety factor meets the current NFPA standard. Wire ropes and attaching systems used to extend and retract the fly sections will have a 5:1 safety factor based on the ultimate strength under all operating conditions. The factor of safety for the wire rope will remain above 2:1 during any extension or retraction stall. The minimum ratio of the diameter of wire rope used to the diameter of the sheave used will be 1:12. Wire ropes will be constructed of seven (7) strands over an inner wire core for increased flexibility. The wire rope will be galvanized to reduce corrosion. The aerial base pivot bearings will be maintenance free type bearings and require no external lubrication. The aerial device will be capable of sustaining a static load one and one-half times its rated tip load capacity (live load) in every position in which the aerial device can be placed when the vehicle is on a firm level surface. The aerial device will be capable of sustaining a static load one and one-third times its rated tip load capacity (live load) in every position the aerial device can be placed when the vehicle is on a slope of five degrees downward in the direction most likely to cause overturning. With the aerial device out of the cradle and in the fully extended position at zero degrees elevation, a test load will be applied in a horizontal direction normal to the centerline of the ladder. The turntable will not rotate and the ladder will not deflect beyond what the product specification

allows.
All welding of aerial components, including the aerial ladder sections, turntable, pedestal, and outriggers, will be in compliance with the American Welding Society standards. All welding personnel will be certified, as qualified under AWS welding codes.
The aerial device will be capable of operating in conditions of wind up to 50 mph and icing conditions of up to a .25" coating over the aerial structure.
All of the design criteria must be supported by the following test data:
- Strain gage testing of the complete aerial device
- Analysis of deflection data taken while the aerial device was under test load
The following standards for materials are to be used in the design of the aerial device:
- Materials are to be certified by the mill that manufactured the material
- Material testing that is performed after the mill test will be for verification only and not with the intent of changing the classification
- All welded structural components for the ladder will be traceable to their mill lots.

LADDER CONSTRUCTION

The ladder is comprised of four (4) sections.
The ladder will have the capability to support a minimum of 500 pounds at the tip in the unsupported configuration, based upon 360 degree rotation, up to full extension and from -8 degrees to +75 degrees.
The ladder will be constructed of high strength low alloy steel, minimum 70,000 pounds per square inch yield, with full traceability on all structural members.
Each section will be trussed diagonally, vertically and horizontally using welded steel tubing.
All ladder rungs are round and welded to each section utilizing "K" bracing for lateral and torsional rigidity.
The inside width dimensions of the ladder will be:
- Base Section 39.00"
- Lower Mid Section 32.25"
- Upper Mid Section 26.62"
- Fly Section 21.62"

The height of the handrails above the centerline of the rungs will be:
- Base Section 26.75"
- Lower Mid Section 22.87"
- Upper Mid Section 20.25"
- Fly Section 17.50"

The ladder will be designed to provide continuous egress for firefighters and civilians from an elevated position to the ground. The end of the fly section will be constructed in a manner that aids personnel in climbing off the ladder.
The egress section will be designed to maintain the rated load of the aerial device. It will be bolted on for easy replacement.

VERTICAL HEIGHT

The ladder will extend to a minimum height of 100' above the ground at 75 degrees. The measurement of height will be consistent with NFPA standards.

HORIZONTAL REACH

The rated horizontal reach will be 95'1". The measurement of horizontal reach will be consistent with NFPA standards.

TURNTABLE

The upper turntable assembly will connect the aerial ladder to the turntable bearing. The steel structure will have a mounting position for the aerial elevation cylinders, ladder connecting pins, and upper turntable operator's position. The turntable platform will be approximately 96.00" wide by 72.00" long.
The turntable will be coated with an non-skid, chemical resistant material in the walking areas. The stepping surfaces will meet the skid-resistance requirements of the current NFPA standard.
The turntable handrails will be a minimum 42.00" high and will not increase the overall travel height of the vehicle. The handrails will be constructed from aluminum and have a slip resistant knurled surface.
A foot switch will be located at the turntable control console to allow hydraulic flow to the aerial device. The foot switch will be protected by a cover to prevent accidental activation. Activation of the foot switch is necessary for aerial operation.

ELEVATION SYSTEM

Two (2) double acting lift cylinders will be utilized to provide smooth precise elevation from 8 degrees below horizontal to 75 degrees above horizontal.
The lift cylinders will have a 6.00" internal diameter (bore), a .50" wall thickness, a 4.50" diameter cylinder rod and a 34.84" stroke.
The lift cylinders will be equipped with integral holding valves located on the cylinder to prevent the unit from falling should the charged lines be severed at any point within the hydraulic system.
The lift cylinders will be mounted utilizing maintenance free spherical bearings on both ends of the cylinders. The bearings will help reduce pin wear.
Ladder tip speed is automatically decelerated at angles above 60 degrees reducing "tip-lash".
The pivot pins will be stainless steel and 2.25" in diameter. Each elevation pin will be stainless steel with a greaseless ladder pivot pin.

EXTENSION/RETRACTION SYSTEM

A full hydraulic powered extension and retraction system will be provided using two (2) hydraulic cylinders and wire ropes.
Each set is capable of operating the ladder in the event of a failure to the other.
The extension cylinder will have a 3.00" internal diameter (bore), 1.75" diameter rod and a 134.00" stroke.
Extension and retraction will be internally limited within the cylinders, eliminating excess strain on wire ropes, sheaves and the ladder structure.
Each of the cylinders, wire ropes and sheave assemblies will be completely independent of the other, so as to provide a safety factor wherein a failure of one assembly will not affect the function and operation of the other.
The extension cylinders are equipped with counter balance valves to synchronize the cylinders for smoother operation and prevent the unit from retracting should the charged lines be severed at any point within the hydraulic system. The cylinders will also have internal deceleration valves, to cushion the movement of the cylinder when approaching full extension or retraction. All extension/retraction pins will have a corrosion-preventative, QPQ black finish.
The extension cylinders will be mounted utilizing maintenance free spherical bearings.

The reeling of the wire rope will be such as to provide synchronized, simultaneous movement of all sections to full extension.
The extension/retraction wire ropes will be 7-flex galvanized with stainless steel threaded ends, and will possess the following characteristics:
- Lower Mid Section .50 diameter, 26,200lb breaking strength
- Upper Mid Section .38" diameter, 14,880lb breaking strength
- Fly Section .31" diameter, 10,380lb breaking strength

Wear pads made of polymer material will be used between the telescoping sections for maximum weight distribution, strength and smoothness of operation.
Adjustment screws are provided on the wear pads to permit proper side alignment.
All sheaves will be plastic and greaseless and all sheave pins and pivot pins will be stainless steel.

ROTATION SYSTEM

A 46.00" diameter, external tooth, monorace, slewing ring bearing will be used for the rotation system. The gear teeth will be a stub tooth form.
The bearing will provide 360 degree continuous rotation.
The turntable will be bolted to the bearing using 36 SAE Grade 8, .875" diameter bolts.
To secure the bearing to the base support 36 Grade 8, .875" diameter bolts will be used.
The turntable base and the torque box bearing plate will be machined to fit the bearing thereby providing even distribution of forces.
A hydraulically driven, planetary gear box with a drive speed reducer will be used to provide infinite and minute rotation control throughout the entire rotational travel.
The gearbox will have a torque rating of 130,000 pounds per square inch.
A spring applied, hydraulically released disc type swing brake will be furnished to provide positive braking of the turntable assembly.
Provisions will be made for auxiliary operation of the system in case of prime mover failure.
The hydraulic system is equipped with pressure relief valves which will limit the rotational torque to a non-destructive power.

ROTATION INTERLOCK

A permanently installed prevention mechanism will be provided as part of the rotation system to prevent the rotation of the aerial device to the side in which the stabilizers have not been fully deployed or are short-jacked.
The mechanism will allow full and unrestricted use of the aerial in the 180 degree area on the side(s) where the stabilizers have been fully deployed.
The system will also have a manual override to comply with NFPA.

LOAD CAPACITIES

The following load capacities will be established with the stabilizers at full horizontal extension and placed in the down position to level the truck and to relieve the weight from the tires and axles. Capacities will be based upon full extension and 360 degree rotation.
A load chart, visible at the operator's station, will be provided. The load chart will show the recommended safe load at any condition of the aerial device's elevation and extension.

50 MPH WIND CONDITIONS/WATERWAY DRY

Degrees of Elevation	Egress	Fly	Upper Mid	Lower Mid
-8 to 9	500	-	-	-
10 to 19	500	-	-	-
20 to 29	500	-	-	-
30 to 39	500	-	250	250
40 to 49	500	250	250	250
50 to 59	500	250	500	500
60 to 69	500	750	1000	750
70 to 75	500	1000	1000	1000

Base
-
250
250
500
750
1000
1000
1000

50 MPH WIND CONDITIONS/WATERWAY CHARGED

Degrees of Elevation
-8 to 9
10 to 19
20 to 29
30 to 39
40 to 49
50 to 59
60 to 69
70 to 75

Egress
500
500
500
500
500
500
500
500

Fly
-
-
-
-
-
250
500
750

Upper Mid
-
-
-
-
250
500
750
1000

Lower Mid
-
-
-
250
500
750
1000
1000

Base
-
-
250
500
750
1000
1000
1000

The tip capacity will be reduced to zero when flowing water with the nozzle above the waterway centerline.

BOOM SUPPORT

A heavy-duty boom support will be provided for support of the ladder in the travel position. On the base section of the ladder, a stainless steel scuffplate will be provided where the ladder comes into contact with the boom support. In the stowed position, the ladder tip will be not less than 11.00" below horizontal for unsurpassed visibility and safety while maneuvering the apparatus.

0762413 — Light, Boom Support, Amdor AY-LB-12HW012, 12" LED

AERIAL BOOM SUPPORT LIGHT

There will be one (1) Amdor®, Model AY-LB-12HW012, 190 lumen, 12" long, white LED strip light mounted on the boom support cradle. This light will be activated when the aerial master switch is activated.

0755127 — Tie Down, Rope, Per Pair, 9000lb Rating, Trailer Gooseneck, Tiller

ROPE TIE DOWN AT GOOSENECK

There will be two (2) pairs of rope tie downs provided each side of the tiller gooseneck in the forward and rearward locations. Equal quantities will be provided on each side. The tie downs will be rated for a straight line pull of 9000 lb and will be chrome plated.

0663833		Boom Support, Raised, Tiller	**SPECIAL HEIGHT BOOM SUPPORT** A special height boom support will be provided to raise the aerial device to clear the generator above the gooseneck.
0663892		Scuffplate, Aerial Boom Support, Top and Sides	**BOOM SUPPORT SCUFFPLATES** There will be scuffplates provided on the top and sides of the aerial boom support that come into contact with the aerial device. The scuffplates will be DA finished.
0619238	SP	Cover, Boom Support Wiring, 4Way, Tiller	**COVER FOR BOOM SUPPORT WIRING** The exposed wiring at the rear of the tiller boom support will be covered by an aluminum treadplate cover.
0680821		Boom Panel, Pair	**AERIAL BOOM PANEL** There will be one boom panel provided on each side of the aerial ladder base section. The boom panel will be painted #90 red. The boom panels will be designed so no mounting bolts are in the face of the panel. This will keep the lettering surface free of holes.
0526886		Indicator, Extension, Inside Handrails Only, Every 10'	**EXTENSION INDICATOR** Extension markings and corresponding numerical indicators will be provided along each inside top rail of the base section of the aerial every ten (10) feet. They will indicate various positions of extension up to full. Markings and indicators will be clearly visible to the console operator. To aid in visibility during hours of darkness, the markings and numerical indicators will be of a black reflective material.
0723719		Steps, Folding, Four, Aerial Device, Trident	**FOLDING STEPS** One (1) set of folding steps will be provided at the tip of the ladder. An additional set of folding steps will be provided at the base of the fly section. The steps will be bright finished with a luminescent tread coating, that is rechargeable from any light source and can hold a charge for up to 24 hours, on the stepping surface. Each step will have no integrated light.
0688232		Rung Covers, Aerial Device	**AERIAL DEVICE RUNG COVERS** Each rung will be covered with a secure, heavy-duty, fiberglass pultrusion that incorporates an aggressive, no-slip coating. The rung covers will be glued to each rung and will be easily replaceable should the rung cover become damaged. The center portion of each rung cover will be black and the outside 2.00" edge at each side will be photoluminescent to assist in providing a light source for each rung during low light conditions. Under no circumstances will the rung covers be fastened to the rungs using screws or rivets. The rung covers will have a 10-year, limited warranty.
0786841		Brackets Only, Roof/Fresno Ladder, Base Section, Inboard of Boom Panel	**LADDER STORAGE MOUNTING BRACKETS** Mounting will be provided on the right side of the aerial device while viewed from the turntable for storage of one (1) roof ladder(s). The bracket(s) will be located inboard of the boom panel at the base section. The bracket(s) will hold the boom panel as close to the base section as possible and include straps to secure the ladder. The mounting brackets will accommodate a 10' Duo-Safety 775-DR roof ladder as determined by the type of aerial device and the available space.
0663209		Inclinometer, Additional, Aerial Device	**ADDITIONAL INCLINOMETER** There will be one (1) additional inclinometer(s) provided to indicate the degree of elevation of the aerial device. The inclinometer(s) will be located on the outside of the base section on the opposite side of the standard location. A light will be provided to illuminate the inclinometer.
0674963		Scabbard, Temporary Vent Saw Storage, No Depth Gauge, Aerial Ladder	**TEMPORARY SCABBARD AT END OF AERIAL** There will be a total of two (2) vent saw scabbard(s) provided. The scabbard(s) will be mounted on each side of the aerial egress. The scabbard(s) will be DA finished.
0676785		Bracket Only, Rubbish Hook, Aerial Fly Section	**RUBBISH HOOK MOUNTING BRACKET** Mounting will be provided near the end of the fly section of the aerial ladder for a rubbish hook. The bracket will be sized to hold a Nupla 12' roof vent rubbish hook with D handle.
0678815		Brackets Only, Axe, 6lb or 8lb, Aerial Fly Section	**AXE MOUNTING BRACKETS** Brackets will be provided near the end of the fly section of the aerial ladder for mounting a fire axe. The mounting plates will be D/A finished aluminum.

0893726	Lights, Turntable Walkway, P25, LED, Job Color Brackets	**LIGHTS FOR TURNTABLE WALKWAY** There will be lights with white LEDs and black housing provided at the aerial turntable. The lights will be located to illuminate the entire walking surface of the turntable including the area around the turntable console. These lights will be activated by the aerial master switch. The light(s) that are installed with fabricated brackets, the brackets will be painted to match the mounting surface.
0762396	Light, Turntable Console, Amdor AY-LB-12HW012, LED Strip Light	**TURNTABLE CONSOLE LIGHTING** There will be one (1), Amdor®, Model AY-LB-12HW012, 190 lumen, 12" long, white LED light strip mounted in the turntable console cover to illuminate the controls located on both the upper and lower portion of the turntable control station. These lights will be activated by the aerial master switch.
0660526	Hoist Rings, S/S, Forward Edge of Turntable, 105', 100'HD	**HOIST RINGS** There will be two (2) stainless steel hoist rings located on the forward edge (aerial side) of the turntable. One (1) to be mounted on each side of the aerial device. The hoist rings will be mounted on a stainless steel protective plate which is attached to the turntable deck. The rating of each hoist ring will be a maximum of 1000 lb. There will be a label indicating this rating provided next to the hoist rings.
0682164	Cover, Around Aerial Rotation Bearing	**ROTATION BEARING COVER** A cover will be fitted over the aerial rotation bearing and drive pinion gear(s). The cover will be aluminum treadplate and attached to the underside of the turntable deck.
0642824	Guard, Aerial Ladder Extension Control While Stowed, Tiller	**LADDER EXTENSION CONTROL GUARD** A guard, fabricated from a stainless steel hinge will be installed at the forward end of the ladder extension control as a protective measure. This will allow the aerial operator at the turntable control console, to position the guard when the ladder is stowed preventing the aerial from extending into the tiller cab window.
0120788	Control Stations, 100'/105' Tiller	**CONTROL STATION** There will be a turntable control station located on the right hand side of the turntable so the operator will be able to easily observe the ladder tip while operating the controls. The controls will permit the operator to regulate the speed of the aerial functions within safe limits (as determined by the manufacturer and NFPA standards). The controls will be clearly marked and lighted for nighttime operation. A hinged aluminum cover will be provided. The momentary foot switch located at the turntable control station will activate the aerial function controls. They are capable of being operated independently or simultaneously. The following controls and indicator lights will be clearly identified, illuminated, and conveniently located for ease of operation and viewing: - Elevation, extension/retraction, and rotation controls - High idle switch - Rung alignment indicator light - Tip/Tracking lights - Hydraulic system pressure gauge - Indicator/Alarm test switch - EPU switch - Operator's load chart - Stabilizer Not Fully Extended indicator light - Monitor controls - Aerial waterway flow meter There will also be a minimum of two (2) 12-volt work lights installed on the turntable to illuminate the surrounding area for nighttime operation. The work lights will be activated by the aerial master switch. **STABILIZER CONTROL STATION** There will be an easily accessible control station located at both the driver and passenger side of the apparatus. The following controls and indicator lights will be clearly identified and conveniently located for ease of operation and viewing at each control station. - Stabilizer controls for driver and passenger side - Stabilizer Firm On Ground indicator lights - Stabilizer Fully Extended indicator lights - Inclinometer for grade and slope - Stabilizer EPU switch - High Idle switch

0662753	Stabilizers, 100'/105' HD Tractor Drawn Steel Aerial, Split Pan, 17' Spread	**STABILIZERS** The vehicle will come equipped with a stabilization system consisting of two (2) hydraulically operated out and down style stabilizers. This system will meet or exceed all requirements of the NFPA specifications related to stabilization and setup on sloped surfaces. The stabilizer/leveling jacks will have a maximum spread of 17' measured from the centerline of the jack footpads when the beams are fully extended. The beams will be 6.81" wide x 8.88" high with 0.75" thick top and bottom plates and 0.50" thick sides of 100,000-PSI minimum yield strength steel. The cylinders will have pilot-operated check valves with thermal relief designed to insure that the beams will not drift out of the stowed position during travel. Wear pads will guide the stabilizers. The horizontal extension cylinders will be totally enclosed within the beams and will incorporate telescoping hydraulic tubing to supply the jack cylinder hydraulic power. Stabilizer hydraulic hoses will remain stationary during operation of the stabilizers to prevent hose wear and potential failure. The cylinders will be equipped with decelerators to reduce the speed of extension and retraction when the beams are near the fully retracted and extended positions. The stabilizer extension hydraulic cylinders will have the following dimensions: 2.25" bore, 1.38" rod, and 57.25" stroke. The vertical jack cylinders will be capable of 12.00" ground penetration. The cylinders will be supplied with pilot operated check valves on each jack cylinder to hold the cylinder in the stowed or working position, should a charged line be severed at any point in the hydraulic system. For safety, the integral holding valves will be located in the cylinder base end, NOT in the transfer tube. Vertical jack cylinder rods will be fully enclosed by a telescoping inner box to protect the cylinder rods from damage. The stabilizer jack hydraulic cylinders will have the following dimensions: 4.25" bore, 3.00" rod, and 28.88" stroke. Each stabilizer jack will have a pan that will be of the split-pan design and will be a maximum 12.50" wide so as to allow the extension of the stabilizer between parked cars or other obstacles. This pan will serve as a protective guard and a mounting surface for warning lights. The top, forward, and rear edges will be flanged back 90 degrees for added strength. **Stabilizer Pads** The stabilizer footpad will be 12.00" in diameter. The footpad will be attached to the jack cylinder rod by means of a machined ball at the end of the jack cylinder rod which mates to a socket machined into the footpad. The footpad will have the ability to pivot 20 degrees from horizontal in any direction to allow setup on uneven terrain. **Auxiliary Stabilizer Pads** An auxiliary ground pad will be supplied for each stabilizer to provide additional load distribution on soft surfaces. The pads will be 24.00" square and made from lightweight composite material. The ground pressure will not exceed 75 lb per square inch when the ground pads are used and the apparatus is fully loaded and the aerial device is carrying its rated capacity in any position. There will be one (1) pad located on each side of the apparatus, behind the stabilizers. **Stabilizer Controls** An electrically controlled hydraulic valve will power stabilizer movement. The valve can also be manually controlled in the event of electrical malfunction. Hydraulic power override controls will be incorporated into the valve. The manual override mechanism will be completely sealed within the valve assembly to prevent any possibility of corrosion. The stabilizer controls will be located to provide the operator with a full view of each stabilizer being positioned. Each stabilizer control panel will include the following: In/out stabilizer beam control toggle switch Up/down stabilizer jack control toggle switch Emergency hydraulic power unit (EPU) control toggle switch High idle control toggle switch Stabilizer fully extended LED indicator lights Stabilizer planted LED indicator lights As a safety device, an electrically actuated diverter valve will be provided. The hydraulic power will be diverted to the aerial ladder controls automatically the instant all stabilizer jacks are firmly planted on the ground. Once the aerial ladder is raised from the bedded position, the stabilizer hydraulic power is cut off so the stabilizers will not accidentally be moved while the aerial is being operated. To aid in leveling the unit, two (2) bubble type angle indicators will be located near the stabilizer controls. One (1) indicator will show the angle of the truck from the front to rear and the other will show the side to side angle of the truck. The indicators will be color coded green to show when the truck has been properly leveled allowing the aerial device to be operated at full capacity. A stabilizer deployment audible warning alarm will be provided at each side of the body, activated by the stabilizer movement. A "Stabilizers Not Stowed" indicator light will be provided in the cab within view of the driver. It will illuminate automatically whenever the stabilizers are not fully stowed to prevent damage to the vehicle if it is moved. The stabilizer system will also be wired to the "Do Not Move Truck" indicator light. This light will flash whenever the apparatus parking brake is not engaged and the stabilizers are not fully stowed.
0728961	Stabilizer Pan Material	**STABILIZER PAN MATERIAL** The aerial stabilizer pans will be polished stainless steel.
0530817	Aerial Stabilizer Pins	**STABILIZER PINS** The stabilizer jacks will have holes for the stabilizer pins.
0779621	Doors, Stabilizer Control Box, Valve/Electrical Distribution Box, Tiller	**STABILIZER CONTROL BOX DOORS** There will be polished stainless steel doors hinged along the forward edge with a flush lift and turn latch provided over each stabilizer control box. **VALVE/POWER DISTRIBUTION BOX ACCESS DOOR** There will be polished stainless steel doors with a flush lift and turn latch provided over the valve and power distribution box doors. These doors will be bottom hinged.

0769589	SP	Lights, Stabilizer Pad Locator, Wln Micro MPB*, Rec Stb S Pn, Cnt Ft	**STABILIZER GROUND ILLUMINATION LIGHT** There will be two (2) Whelen® Model MPB*, 4,100 lumens 12 volt DC light(s) provided. The light (s) will be recessed in the stationary stabilizer pan(s) located, One (1) DS and One (1) PS. The light(s) will indicate where the stabilizer pad can be set down. The painted parts of this light assembly to be black. The light(s) will be activated when the aerial master switch is activated. The light(s) may be load managed when the parking brake is applied.
0540495		Pads, Stabilizer, Modified to Slide On	**STABILIZER PADS, MODIFIED** The two (2) auxiliary stabilizer pads will be modified so they can be installed on the bottom of the stabilizer. The auxiliary stabilizer pad holders on the truck will also be modified.

0121267 Hydraulic System, Tiller

HYDRAULIC SYSTEM

All hose assemblies will be assembled and crimped by the hose manufactures certified technician. An assembly cell will be located on the premises where the technician can perform audits of the final aerial assembly for proper fitting torque and hose routing.

All manufacturing employees responsible for the installation of hydraulic components will be properly trained. Training will include: proper handling, installation, torque requirements, cleanliness and quality control procedures for hydraulic components.

Hoses used in the aerial hydraulic system will be of a premium quality hose with a high abrasion resistant cover. All pressure hoses will have a working pressure of 4000 psi and a burst pressure rating of 16,000 psi.

The hydraulic oil will be a premium Multi-Vis product having a leading edge additive package, provide oxidation stability, be extremely shear stable and maximum anti-wear properties. All oil delivered to the manufacturing site will have a minimum ISO cleanliness level of 18/15/13.

Each aerial will be evaluated as to the region and climate where it will be used to determine the optimum viscosity and proper oil grade. Oil viscosity will be based on an optimum range of 80 to 1000 SUS during normal aerial use. Before shipment of the unit, an oil sample will be taken and analyzed to confirm the oil is within the allowable ISO grade tolerance.

The aerial hydraulic system will have a minimum oil cleanliness level of ISO 18/15/13 based on the ISO 4406:1999 cleanliness standard. Each customer will receive a certificate of actual cleanliness test results and an explanation of the rating system.

Each aerial will include an oil sample port, identified with a yellow dust cap and a label, for subsequent customer testing.

Ball valves will be provided in the hydraulic suction lines to permit component servicing without draining the oil reservoir.

The system hydraulic pressure will be displayed on a 2.5" liquid filled gauge, located on the control console.

The hydraulic system will be additionally protected from excessive pressure by a secondary pressure relief valve set at 3,150 psi. In the event the main hydraulic pump compensator malfunctions, the secondary relief will prevent system damage.

HYDRAULIC CYLINDERS

All cylinders used on the aerial device will be produced by a manufacturer that specializes in the manufacture of hydraulic cylinders.

Each cylinder will include integral safety holding cartridges.

Each cylinder will be designed to a minimum safety factor of 4:1 to failure.

All safety holding cartridges will be installed at the cylinder manufacturer, in a controlled clean environment to avoid possible contamination and or failure.

HYDRAULIC PUMP

The hydraulic system will be supplied by a 4.6 cubic inch variable volume, load and pressure compensating piston pump. The pump will be rated at a minimum of 5,365 psi peak pressure and 2,600 rpm. The pump will meet the demands of all three simultaneous aerial functions. The pump will provide proper flow for single aerial function with the engine at idle speed. A switch will be provided on the control console to increase the engine speed for multiple function operation.

EMERGENCY PUMP

The aerial will be equipped with an emergency hydraulic pump, electrically driven from the truck batteries. The pump will be capable of running for 30 minutes for limited aerial functions to stow the unit in case of a main pump or truck system failure. A momentary switch will be located at the stabilizer and aerial control locations to activate the emergency pump.

AERIAL CONTROL VALVE

The aerial hydraulic control valve will be designed with special spool flows, limiting the oil flow for the designed function speed. The valve will be manually controlled and be located in the control console with the handles protruding through the operating surface for operation. The activation handles will be spaced a minimum of 3.5" for ease of operation. The valve spools will be designed to bleed off downstream pressure, in the neutral position and allow proper seating of any cylinder holding cartridge.

OIL RESERVOIR

The oil reservoir will have a minimum capacity of 40 gallons. The oil fill location will be easily accessible and be labeled "Hydraulic Oil Only" and also indicate the grade of oil that is installed in the reservoir. The fill cap will have a 40 micron filter to provide protection from contamination. A drain hose will be included and will terminate with a quarter turn ball valve.

Two suction ports will be provided, one for the main hydraulic pump and one for the emergency pump. The main suction will be slightly elevated off the bottom of the reservoir and include a 100 mesh suction strainer. The emergency suction port will be closer to the bottom of the reservoir to provide some reserve oil for emergency operation.

A six (6) disc type magnetic drain will also be provided to collect any ferrous contaminants.

A combination sight glass and thermometer will be mounted to the reservoir in an easily viewable location.

HIGH PRESSURE FILTER

The pressure filter will be rated for 6,000 psi working pressure and generously sized for efficiency and capacity. A 90 psi bypass spring will be included to protect the element and hydraulic system during lower than normal system operating temperatures.

The 5Q filter element will be constructed of a micro glass medium, which has the highest capture efficiency, dirt holding capacity and life expectancy over other media such as cellulose and synthetic. The nominal rating will be 5 micron and have an efficiency rating of 99.3 % for 5 micron sized particles. The element will have a dirt holding capacity of not less than 35 grams.

RETURN FILTER

The return filter will be rated for 150 psi working pressure and generously sized for efficiency and capacity. A 25 psi bypass spring will be included to protect the element and hydraulic system during lower than normal system operating temperatures. The 10Q filter element will be constructed of a micro glass medium, which has the highest capture efficiency, dirt holding capacity and life expectancy over other media such as cellulose and synthetic. The nominal rating will be 10 microns and have an efficiency rating of 99.5% for 10 micron sized particles. The element will have a dirt holding capacity of not less than 84.7 grams.

0120793	Swivels, PAL, Tiller, 32 Collector Rings	**HYDRAULIC SWIVEL** The aerial ladder will be equipped with a high pressure hydraulic swivel which will connect the hydraulic lines from the hydraulic pump and reservoir, through the rotation point, to the aerial control bank. The hydraulic swivel will allow for 360-degree continuous rotation of the aerial. **ELECTRIC SWIVEL** The ladder will be equipped with an electric swivel to allow 360-degree rotation of the aerial while maintaining connections in all electrical circuits through the rotation point. A minimum of 32 collector rings that are capable of supplying 30-amp continuous service will be provided. All collector rings will be enclosed and protected against condensation and corrosion.
0120780	Electrical System, Tiller	**ELECTRICAL SYSTEM** The aerial electrical system will be designed and manufactured in such a way that the power and signal protection and control compartments will contain circuit protection devices and power control devices. The power and signal protection and control components will be protected against corrosion, excessive heat, excessive vibration, physical damage, and water spray. The aerial electrical system will be designed and manufactured to allow the following: - All of the serviceable components will be readily accessible. - Circuit protection devices will be utilized to protect each circuit. - General protection circuit breakers will be Type-I automatic reset (continuously resetting) or Type-II (manual resetting) and conform to SAE requirements. When required, automotive type fuses conforming to SAE requirements will be utilized to protect electronic equipment. - Power control relays and solenoids, when utilized, will have a direct current (dc) rating of 125% of the maximum current for which the circuit is protected. The aerial electrical system will be designed and manufactured to allow the following: - Toggle switches will be utilized that are certified for the outside conditions that fire apparatus experience. - All wiring will be protected through conduit or loom. - All wiring harnesses will be properly supported to eliminate harness damage through rubbing. - All connectors utilized in the system will be of a waterproof design. - Two (2) inductive proximity switches and an illumination light will be incorporated into the boom support. - The aerial master and aerial PTO can be engaged after the water pump has been engaged without having to bring the RPM back to idle. - Standard cabling to the tip of the aerial will consist of one (1) 16/20 cable and one (1) 12/8 cable. **TORQUE BOX POWER DISTRIBUTION PANEL** A fuse and relay panel, located in the passenger side gooseneck area, will include the following: - NEMA 4x rated weatherproof enclosure - Relays, fuses, and circuit breakers for aerial and stabilizer interlocks and control switches **TURNTABLE LIGHTING** The turntable will be lighted for nighttime operation with a minimum of two (2) work lights activated by the aerial master switch. **TURNTABLE CONSOLE** The following switches and indicator lights will be standard on the turntable console: - High idle on/off switch - Tip/Tracking light switch - Indicator and alarm test switch - Emergency hydraulic power switch - STABILIZERS NOT FULLY EXTENDED amber indicator light - Rung alignment green indicator light The turntable console will be lighted for nighttime operation with one (1) work light activated by the aerial master switch. A fuse panel will be located in the turntable console. **TURNTABLE OVERRIDE CONTROLS** The aerial manual override controls will be located in the turntable control console. **MASTER OVERRIDE CONTROLS** An emergency power switch will be located behind an access panel on the driver's side of the tiller gooseneck. The switch will activate the emergency power unit and allow control of the aerial or stabilizers based on the direction the switch is toggled. A work light will be provided to illuminate the master override controls when the battery switch is active and the master override door is open. **BOOM SUPPORT** Two (2) Turck inductive proximity switches will be provided on the boom support to detect if the aerial device is fully stowed within the boom support. **STABILIZER INDICATOR** A "Stabilizers Not Stowed" indicator will be provided in the driver's compartment. It will illuminate automatically whenever the stabilizers are not fully stowed, to prevent damage to the apparatus if moved. The stabilizer system will also be wired to the "Do Not Move" indicator light, which will flash whenever the apparatus parking brake is not fully engaged and the stabilizers are not fully stowed. **CRADLE INTERLOCK SYSTEM** A cradle interlock system will be provided to prevent the lifting of the aerial from the nested position until the operator has positioned all the stabilizers in a load supporting configuration. A switch will be installed at the cradle to prevent operation of the stabilizers once the aerial has been elevated from the nested position. **STABILIZER ALARM** An electronic warning device will be provided at each stabilizer to warn personnel that the stabilizers are being deployed. Each alarm will produce a fast pulsing 90 DBA signal and will cancel only when the stabilizer is put into a load bearing configuration. **STABILIZER SCENE LIGHTS** A 4.00" clear floodlight will be provided on each stabilizer to illuminate the surrounding area. The light will be actuated by the aerial master switch.

0804781		Aerial Scene Lts Separated into Aerial Tip Category and Aerial Tracking Category	
0820601		Lights, Tip, Wln MP** LED, 4lts	**TIP LIGHT** There will be four (4) Whelen® Model MP**, 5,695 lumens 12 volt DC LED lights installed at the tip of the aerial device. One (1) light on the left side high. The left side tip light to include spot optics. One (1) light on the left side low. The left side lower tip light to include flood optics. One (1) light on the right side low. The right side lower tip light to include flood optics. One (1) light on the right side high. The right side tip light to include spot optics. The light(s) to be installed with low profile adjustable pedestal mount(s). The painted parts of this light assembly to be white The lights will be controlled with the tracking lights.
0802753		Lights, Tracking, Wln MP** LED, 2lts	**TRACKING LIGHTS** There will be two (2) Whelen® MP**, 5,695 lumens 12 volt DC LED lights installed on the base section of the aerial device below the hand rails per the following: One (1) will be located on the left side with left side tracking light to include spot optics. One (1) will be located on the right side with spot optics. The light(s) to be installed with low profile adjustable pedestal mount(s). The painted parts of this light assembly to be white. The tracking lights will be controlled by a switch located at the platform/tip and turntable.
0733396	SP	Light, Locator, Wln L31H*F, LED, at Tip, PAL/PAP, 1lt	**AERIAL LOCATOR LIGHT** There will be a Whelen®, Model L31H*F, LED beacon installed at the aerial tip for the purpose of locating the aerial device while in operation. The color of the locator light will be blue. The lights will be activated whenever the aerial is raised from the cradle.
0618906		Lighting, Rung, LED, TecNiq, 4 Section, Base, Lower/Upper Mid, Fly, 3 Colors RWB	**LIGHTING ON AERIAL LADDER** There will be TecNiq, Model D02, LED rung lighting provided on both sides of the aerial ladder base, lower and upper mid, and fly sections. The lighting will be located adjacent to the ladder rungs along the lower rail of the ladder sections and will run the length of the ladder section. The color of the aerial device when the device is at full extension will be: Top one-third to be red Middle one-third to be white Bottom one-third to be blue The LED rung lighting will be activated when a switch at the turntable operator's panel is activated through the aerial master and a switch at the turntable operator's panel is activated through the master battery switch. The lights may be load managed when the parking brake is applied.
0540701		Lights, Stabilizer Warn (1) Set, Wln M6* LED, Front Colored Lens	**STABILIZER WARNING LIGHTS** There will be two (2) Whelen, Model M6*, LED flashing warning lights with Whelen, Model M6FC, chrome flanges installed on the stabilizer cover panels, one (1) each side. The front stabilizer pan lights will be red LED with a lens the same color as the LEDs. These warning lights will be activated by the same switch as the side warning lights.
0068703		Lights, Grote Supernova LED, Stabilizer Beam, (1) Set	**STABILIZER BEAM WARNING LIGHTS** Two (2) 4.00" diameter red LED flashing lights will be mounted on each stabilizer, one (1) facing forward and one (1) facing rearward. The lights will be Grote Supernova 40 series LED lights. The lights will be recessed in the horizontal beam of the stabilizer. These warning lights will be activated with the aerial master switch.
0601973		Lights, Stabilizer Scene, (1) set, Truck-Lite 44042C, LED	**STABILIZER SCENE LIGHTS** There will be one (1) Truck-Lite, Model 44042C 4.00" LED, scene light installed under each stabilizer beam to illuminate the surrounding area. A total of two (2) lights will be installed. These lights will be activated by the aerial master switch.
0633833		DC Power To Aerial Tip, 11.2 Amp @ 12 Volt DC	**DC POWER CABLE to TIP** There will be a cable installed in the aerial device to provide 11.2 amps @ 12 volts DC to the tip of the aerial device.
0737181		Intercom, 2-Way Fire Research ICA910 Hands Free	**2-WAY AERIAL COMMUNICATION SYSTEM** There will be a Fire Research, Model ICA910, two-way intercom system provided. The control module with an LED volume display and push-button volume control will be located on the turntable operator console. A hands free module will be located at the aerial tip or platform and constantly transmit to the other module unless the control module push-to-talk button is pressed. Each intercom unit will be weatherproof.

0540895	Not Required, Breathing Air to Tip, Aerial Ladder	
0024742	Not Required, Mask, Breathing Air To Tip	
0066919	Not Required, Raised Pedestal, Tiller	
0808215	LyfePulley, Rescue System	**RESCUE LIFTING SYSTEM** A rescue lifting attachment will be provided. The lifting attachment**will mount to the aerial egress and will consist of a pair of nylatron pulleys mounted to a stainless steel shaft. The pulleys will be adjustable from side to side and will have a total lifting capacity of 750lb, regardless of whether one (1) or both pulleys are being utilized.**
0597280	Lifting Eye Assembly, Rope Rescue Attachment, HDL	**LIFTING EYE ASSEMBLY - ROPE RESCUE ATTACHMENT** A lifting eye assembly will be provided that is designed to evenly distribute load at the tip of the aerial. The egress will include attachment points for the lifting eye assembly. The lift eye assembly is retained by two (2) locking pins, one (1) at each end outboard side of the egress. Leveling is maintained by the lifting eye assembly rotating within the egress mounting.
0645472	Rope Tie Bar At Base Section, for Lyfe Pulley, Painted Box,Ascendant,105',Tiller	**ROPE TIE BAR AT BASE SECTION, RESCUE LIFTING SYSTEM** A removable bracket will be supplied at the rear of the base section, attached between the left hand and right hand rear hand rails. The bracket will provide Lyfe Pulley rope tie off and/or guide points spaced 5.25" apart, centered between the rear hand rails. The bracket will be designed to be easily removable and not interfere with a fully retracted ladder assembly when attached to the base section. A storage box for the bracket will be provided on the outside rear of the base section. The storage box and bracket will be painted to match the aerial device.
0667968	Switch, Console Cover, Do Not Move Truck Indicator Circuit	**SWITCH** There will be a switch installed that will activate the Do Not Move Truck Indicator circuit when the battery switch is on, the turntable console cover is opened and the parking brake is released.
0530828	Turntable Access, Chains	**AERIAL TURNTABLE CHAIN** A chain will be installed at the aerial turntable.
0090677	Waterway, 100' HDL, Tiller	**WATER SYSTEM** A waterway system will be provided consisting of the following components and features: The integral telescopic water system will consist of a 4.50" diameter tube in the base section, a 4.00" diameter tube in the lower mid-section, a 3.50" diameter tube in the upper mid-section and a 3.00" diameter tube in the fly section. The telescopic waterway will be constructed of anodized aluminum pipe. The aerial will be capable of discharging up to 1000 gpm at 100 psi parallel to the ladder and 90 degrees to each side of center. An adjustable pressure relief valve will be furnished to protect the aerial waterway from a pressure surge. Two (2) 1.50" drain valves will be located at the lowest points of the waterway system and will be routed to drain through the center of the 5th wheel. **WATERWAY SEALS** The waterway seals will be of type-B PolyPak design, composed of nitroxile seal and a nitrile wiper, which together offer maximum stability and extrusion resistance on the waterway. The seal will be capable of withstanding pressures up to 2000 psi, temperatures in excess of 250 degrees Fahrenheit and have resistance to all foam generating solutions. The seals will be internally lubricated. The waterway seals will have automatic centering guides constructed of synthetic thermalpolymer. The guides will provide positive centering of the extendible sections within each other and the base section to insure longer service life and smoother operation.
0632856	Monitor, Akron 3480 StreamMaster II Electric	**AERIAL MONITOR** An Akron Model 3480 monitor with stow and deploy will be provided at the tip with a Akron 1250 gpm Model 5177. The monitor's functions will be controlled electrically from two (2) separate locations. One (1) control will be located at the control console and the other at the ladder tip. There will be a courtesy light at the tip of the aerial to illuminate the controls. Vertical travel of this monitor will be -45 degrees to 90 degrees. Horizontal rotation will be 90 degrees to each side of the center line of the aerial device.
0534379	Flowmeter, FRC, Waterway, PAL	**AERIAL WATERWAY FLOW METER** A Fire Research Corporation Model DF430, digital flow indicator with a four (4) digit LED display will be provided for the aerial waterway at the turntable control station. The display will have a flow totalizer, programmable high and low flow warnings, and automatically adjust LED brightness for day/night viewing.

0512000		Inlet, Aerial Waterway, 4.00" Plumbing with 5.00" Inlet, Tiller	**AERIAL WATERWAY INLET** The aerial waterway will be plumbed from the fifth wheel area to the waterway swivel with 4.00" pipe. A 5.00" inlet will be located on each side of the apparatus complete with a chrome plated cap. The individual "line" pressure gauges for the inlets will be manufactured by Class 1. They will be a minimum of 3.50" in diameter and will have white faces with black lettering. Gauges will be compound type with a vacuum/pressure range of 30.00"-0-600#. The individual pressure gauge will be installed as close to the inlet as practical.
0673128		Quick-Lock Waterway Locking System, 100' HDL, 105' HDL, ASL	**WATERWAY LOCKING SYSTEM** The aerial ladder waterway monitor will be capable of being positioned at either the fly section or at the next lower section of the ladder. The monitor location will be changeable by the use of a single handle, located at the side of the ladder. The handle, attached to a cam bracket, will simply be moved forward to lock the monitor at the fly section and back to lock it to the previous section. There will be no pins to remove and reinstall. The monitor will be operational at all times, regardless of its position, without connecting or disconnecting electrical lines.
0663185	SP	Monitor Auto Stow, To Left Side Body, Tiller	**MONITOR AUTO STOW** The monitor will be set to auto stow facing the left side of the body to the allow the operator to verify the monitor is stowed prior to nesting the device.
0660379	SP	Label Pinnable Waterway Lock, Rescue/Waterpipe	**QUICK-LOCK WATER WAY LOCK LABELING** The Quick-Lock waterway locking mechanism will be labeled "LOWER FLY" "RELEASE" "UPPER FLY". Three (3) labels will be installed on the side and three (3) on the top of the pinnable waterway release lever mounting bracket.
0013164		Elbow, Aerial Inlet, 5" FNST x 5" Storz w/Cap	**ADAPTER, STORZ INLET** There will be two (2) 5.00" FNST x 5.00" Storz 30 degree elbow(s) with blind cap provided aerial waterway inlet.
0746470		Waterway Shutoff Valve, Above Swivel, Elkhart Apex, Elec Control	**AERIAL WATERWAY SHUTOFF VALVE** A 5.00" electric operated butterfly valve will be installed above the swivel in the aerial inlet waterway to shut off water flow to the aerial waterway. The controller(s) will be located aerial turntable. The valve will be controlled with an Elkhart Apex electric valve controller(s). The electric control must be of a true position feedback design, requiring no clutches in the motor or current limiting. The controller(s) will have momentary open, close as well as programmable preset valve positions. The controller(s) will provide position indication on a full color, backlit LCD display. It will have manual adjustment of the brightness as well as an auto dimming option. If applicable, there will be a preset relief valve in the waterway between the butterfly valve and the monitor to protect the waterway when retracting.
0047897		Tools, Aerial	**TOOLS** The following tools will be provided for retorquing of all specified bolts as recommended by the manufacturer: Torque Wrench All Required Extensions, Sockets and Adapters 4-to-1 Multiplier
0559494		Manuals and Training, 3 Consecutive Days, Ascendant Ladder, PAL, English	**MANUALS** Two (2) operator maintenance manuals and two (2) wiring diagrams pertaining to the aerial device will be provided with the apparatus at time of pick-up. Manuals will be in the English language. **INITIAL INSTRUCTION** On initial delivery of the fire apparatus, the contractor will supply a qualified representative to demonstrate the apparatus and provide initial instruction to the fire department regarding the operation, care, and maintenance of the apparatus for a period of three (3) consecutive days.

0832200		Cab, Tiller, Sliding Doors, 2025	**TILLER CAB** A permanently mounted tiller cab will be located on top of the tiller trailer, to the rear of the aerial ladder. The maximum overall height of the tiller cab will not exceed 134.00". The tiller cab will be totally enclosed. The cab windshield will be automotive approved tinted safety glass and will provide a minimum of 1,513 square inches of clear viewing area. Each side window, directly rearward of the windshield, will be more than 536 square inches. The side windows, combined with the windshield, will provide a minimum of 2,585 square inches of unobstructed viewing area. In order to provide maximum visibility for the tillerman, there will be no corner posts at the forward corners of the windshield. Two (2) slide back doors, one each side of cab will be provided. Doors will be mounted on top and bottom slides which will be lockable in either open or closed position. A minimum door opening of 21.50" will be provided when entering and exiting the tiller cab. The tiller cab doors will be equipped with drop-down windows. The windows will be 18.00" wide x 31.00" high. The rear wall of the tiller cab will have a vertically-split sliding window. The window will be 33.50" wide x 27.75" high. The tiller cab floor will be constructed of aluminum treadplate. A two (2) speed electric windshield wiper with washer will be provided for the front windshield. The windshield washer reservoir will have a capacity of two (2) quarts and will be located forward of the tiller cab. An adjustable, telescopic steering column will be provided. The diagnostic plug for the trailer ABS system will be provided in the driver side tiller access stepwell, behind the fuel fill door. The following controls/alarms will be provided inside the tiller cab: Buzzer signaling system with push button in tiller cab steering wheel as well as a labeled push button in the tractor cab, within reach of the driver. Jackknife alarm The following will be provided on the steering column support pedestal: Two (2) heater/defroster outlets Heater/defroster control switch The following controls/gauges will be located in the upper control panel: Tiller wheel position indicator LCD color display gauge (L-C-R) Two (2) LED amber turn signals Windshield wiper/washer control switch
0726222		Sun Visor, Smoked Lexan, Tiller Cab	A smoked Lexan™ sun visor will be provided in the tiller cab above the windshield. There will be no retention bracket provided to help secure the sun visor in the stowed position.
0636263		Light, Dome, FRP Dual LED 1lt	**TILLER CAB DOME LIGHT** There will be one (1) dual LED dome light with black bezel installed in the tiller cab. The color of the LED will be red and white. The white LED will be controlled by the door switches and the lens switch. The color LED will be controlled by the lens switch. All dome lights on the apparatus will be illuminated per the current edition of applicable NFPA standards per seating position.
0834060		Heater/Defroster, Tiller Cab, Electric, Dual 12V, Med Climate	**TILLER CAB HEATER/DEFROSTER** There will be two (2) DC Thermal, Model SA12-4000, combination heater/defroster provided in the tiller cab. Each heater will have a max of 5,000BTU. The heater/defrost system will have an airflow of 220 cfm. Each heater/defroster will have a high/off/low heat switch, and thermostatic control located in the tiller cab within reach of the tillerman. There will be a minimum of two (2) defrost outlets in the cab for maximum defrost performance. The system will be 12 volt and will be powered through the tractor ignition circuit.
0827713	SP	Air Conditioner, Tiller Cab, Painted Sides, 4-Way Top, Soft Start, Safe-Stride	**TILLER CAB AIR CONDITIONING** Air conditioning will be provided for the tiller cab. The unit will be manufactured by Danhard Inc. The air conditioner will have cooling capacity of 13,500 BTU. The in tiller cab venting will route via louvers included on the B-pillar of the tiller cab. The unit will be 120 volt AC and will be run off of the onboard generator. The full load amperage draw will be 12.00 amps in the cooling mode. A start assist kit provided by Danhard Inc, will be included to reduce the compressor starting current experienced by the generator. The evaporator will be located ahead of the tiller cab on the top deck of the tiller trailer. The air conditioning unit will not increase the overall height of the tiller cab. The evaporator sides will be painted to match the job color. The cover will be made of aluminum treadplate coated with black Safe-Stride® non-slip surface treatment.

0695671	Seat, Tiller, Pierce PS6, Premium, Air Ride Hi-Back	**TILLER CAB SEAT** A seat will be provided in the tiller cab. The seat will be a cam action type, with air suspension. For increased convenience, the seat will include a manual control to adjust the horizontal position (6.00" travel). The manual horizontal control will be a towel-bar style located below the forward part of the seat cushion. The seat will have a reclining back adjustable from 20 degrees back to 0 degrees forward. The seat back will be a high back style with manual lumbar adjustment lever, and will include minimum 7.50" deep side bolster pads for maximum support. For optimal comfort, the seat will be provided with 17.00" deep dual density foam cushions designed with EVC (elastomeric vibration control). To ensure safe operation, the seat will be equipped with seat belt sensors in the seat cushion and belt receptacle that will activate an alarm indicating a seat is occupied but not buckled. The seat will be furnished with a 3-point, shoulder type seat belt. The seat belt will be furnished with dual automatic retractors that will provide ease of operation in the normal seating position.
0554699	Steps,Tiller Cab Access, Moved Rearward, Each Side	**TILLER CAB STEPS** For access to the tiller cab, two (2) sets of steps will be furnished at the rear of the apparatus, one set each side. The steps will be moved rearward and be in alignment with the tiller cab door. The bottom three (3) access steps will be full width, approximately 21.00" wide and the top step will be full width, approximately 18.50" wide. The steps will be securely reinforced and constructed of aluminum treadplate. Handrails will be provided on each side of the step assemblies for maximum safety; a vertical handrail will be on the forward side and a candy cane style will be provided on the rearward side. A vertical handrail will also be provided on the tiller cab. The steps will be illuminated for nighttime operation.
0036977	Tiller Warning Indicators w/Seatbelt Warn in Cab	**JACKKNIFE ALARM** An audible and visual warning system will be provided to warn both drivers when the jackknife position approaches the maximum allowable angle. **TILLER WARNING INDICATOR** A warning indicator in the tractor cab will be activated if the parking brake is released and the tiller driver is not present in the tiller cab.
0012207	Mirror, 6" Round Convex, Tiller Cab (PR)	**CONVEX MIRRORS (tiller cab)** A 6.00" diameter round convex mirror with adjustable arm will be installed on each side of tiller cab.
0051052	Window Defrost Fans (2)	**WINDOW DEFROST FANS** Two (2) window defrost fans will be mounted one each side.
0626771	Trailer, 3.00" Extended Gooseneck, Single Axle Only, Tiller	**TILLER TRAILER** The gooseneck area of the tiller trailer will be constructed of 100,000 psi minimum yield strength steel. The gooseneck area will have a section modulus of 289.00 cu. in. and a resistance to bending moment of 28,900,000 inch pounds. The gooseneck area will be 46.00" wide x 13.50" deep. The tiller trailer frame will be box type construction to effectively resist trailer twist. The side rails will have a 13.38" tall web over the front and mid sections of the trailer, with a continuous smooth taper to a 10.75" over the tiller axle. The frame rails will be constructed of 80,000 psi minimum yield strength heat treated .38" thick steel, with 3.50" wide flanges and covered by top and bottom plates to form a ridged box structure. Cover plates will be 50,000 psi minimum yield strength steel. The tiller trailer frame will have a section modulus of 257.70 cu. in., and a resisting bending moment (rbm) of 12,880,000 inch pounds over the critical regions of the frame assembly, with a section modulus of 18.96 cu. in. with an rbm of 2,085,803 inch pounds over the rear axle. The overall length of the tiller trailer will be 471.00". The gooseneck area of the trailer will be extended 3.00".
0090681	Walkway, Turntable to Body, Tiller	**WALKWAY, TURNTABLE TO BODY** A walkway will be provided from the aerial turntable to the tiller body.

0052481	Axle, Tiller Trailer, Oshkosh TAK-4, Non Drive, 22,800#	**TILLER TRAILER NON DRIVE AXLE** The tiller trailer axle will be of the independent suspension design with a ground rating of 22,800 lb. Upper and lower control arms will be used on each side of the axle. Upper control arm castings will be made of 100,000-psi yield strength 8630 steel and the lower control arm casting will be made of 55,000-psi yield ductile iron. The center cross members and side plates will be constructed out of 80,000-psi yield strength steel. Each control arm will be mounted to the center section using elastomer bushings. These rubber bushings will rotate on low friction plain bearings and be lubricated for life. Each bushing will also have a flange end to absorb longitudinal impact loads, reducing noise and vibrations. The upper control arm will be shorter than the lower arm so that wheel end geometry provides positive camber when deflected below rated load and negative chamber above rated load. Camber at load will be zero degrees for optimum tire life. The kingpin bearing will be of low friction design and be sealed for life. Toe links that are adjustable for alignment of the wheel to the center of the trailer will be provided. The wheel ends must have little to no bump steer when the chassis encounters a hole or obstacle. The steering linkage will provide proper steering angles for the inside and outside wheel, based on the vehicle wheelbase. The turning angle will be up to 24 degrees. **TILLER TRAILER NON DRIVE AXLE WARRANTY** The non drive axle system will have a **three (3) year parts** and labor warranty.
0032125	Steering, Sheppard M110 w/tilt, TAK-4, Tiller Trailer	**TILLER TRAILER STEERING** Dual Sheppard M110 steering gears, with integral heavy-duty power steering, will be provided. The steering wheel will be 18.00" in diameter, and capable of tilting and telescoping. A lock-out pin will be provided on the tiller cab steering column.
0652502	Brakes, Meritor, EX225, 17", Disc Plus, TAK-4, Tiller	**BRAKES** The tiller trailer brake calipers will be Meritor® DiscPlus™ EX225 air disc type. The brake rotors will be 17.00" ventilated.
0052483	Suspension, Tiller, 22,800#	**SUSPENSION** Independent suspension will be provided with a minimum ground rating of 22,800 lb. The independent suspension system will be designed to provide maximum ride comfort. The design will allow the vehicle to travel at highway speeds over improved road surfaces, and at moderate speeds over rough terrain with minimal transfer of road shock and vibration to the vehicle's crew compartment. Each wheel will have torsion bar type spring. In addition, each wheel end will also have energy absorbing jounce bumpers to prevent bottoming of the suspension. The suspension design will be such that there is at least 10.00" of total wheel travel and a minimum of 3.75" before suspension bottoms. The torsion bar type spring and anchor lock system will allow for simple lean adjustments without the use of shims. Adjustment for a lean will be accomplished within 15 minutes. Anchor adjustment design is such that it allows 4.00" of ride height adjustment per side. The independent suspension will have been put through a durability test that simulated a minimum of 140,000 miles of inner city driving.
0898937	Tires, Goodyear, Armor MAX MSA, 425/65R22.5 20 Ply (tiller)	**TIRES** Tiller trailer tires will be Goodyear 425/65R22.50 radials, 20 ply Armor MAX MSA, rated for 22,800 lb maximum axle load and 68 mph maximum speed.
0037030	Wheels, Alum. Alcoa, 22.50" x 12.25" (385/425), Tiller	**WHEELS, TILLER** The tires will be mounted on Alcoa® 22.50" x 12.25" polished aluminum disc type wheels with a ten (10)-stud 11.25" bolt circle.
0037050	Oil Seals, Tiller Axle	**OIL SEALS** Oil seals with viewing window will be provided on the tiller axle.
0007150	Bag of Nuts and Bolts	**LOOSE EQUIPMENT** The following equipment will be furnished with the completed unit: One (1) bag of chrome, stainless steel, or cadmium plated screws, nuts, bolts and washers, as used in the construction of the unit.

0816498	NFPA Required Loose Equipment, Aerial, NFPA/ULC 2024, Provided by Fire Dept	**NFPA LOOSE EQUIPMENT** **NFPA Required Loose Equipment Provided by Fire Department** The following loose equipment as outlined in NFPA 1900, 2024 edition, table 8.1 and CAN/ULC S515:2024 edition, section 5.2 will be provided by the fire department: One (1) traffic vest for each seating position, each vest to comply with ANSI/ISEA 107, *American National Standard for High-Visibility Safety Apparel and Accessories*, and have a five-point breakaway feature that includes two (2) at the shoulders, two (2) at the sides, and one (1) at the front. Five (5) fluorescent orange traffic cones not less than 28.00" (711 mm) in height, each equipped with a 6.00" (152 mm) retro-reflective white band no more than 4.00" (152 mm) from the top of the cone, and an additional 4.00" (102 mm) retro-reflective white band 2.00" (51 mm) below the 6.00" (152 mm) band. Five (5) illuminated warning devices such as highway flares, unless the five (5) fluorescent orange traffic cones have illuminating capabilities. Four (4) ladder belts meeting the requirements of NFPA 2500. **NFPA Loose Equipment That Should be Considered** The following loose equipment as outlined in NFPA 1900, 2024 edition, appendix table A.8.4 (a) and CAN/ULC S515:2024 edition, section 5.2 should be considered: Two (2) 3 ft - 4 ft plaster hooks with D handles mounted in brackets fastened to the apparatus Two (2) crowbars Two (2) claw tools Two (2) 12 lb (5 kg) sledgehammers Four (4) SCBA apparatus Four (4) SCBA spare cylinders One (1) first aid kit Six (6) salvage covers, each a minimum size of 12 ft × 18 ft (3.6 m × 5.5 m) Four (4) combination spanner wrenches Two (2) scoop shovels One (1) pair of bolt cutters, 24.00" (0.6 m) minimum One (1) 150 ft (45 m) light-use life safety rope meeting the requirements of NFPA 2500 One (1) 150 ft (45 m) general-use life safety rope meeting the requirements of NFPA 2500 One (1) 150 ft (45 m) utility ropes having a breaking strength of at least 5000 lb (2300 kg) One (1) box of tools to include the following: one (1) hacksaw with three (3) blades one (1) keyhole saw one (1) 12" (.3 m) pipe wrench one (1) 24" (.6 m) pipe wrench one (1) ballpeen hammer one (1) pair of tin snips one (1) pair of pliers one (1) pair of lineman's pliers assorted types and sizes of screwdrivers assorted adjustable wrenches assorted combination wrenches One (1) automatic external defibrillator (AED)
0816939	Extinguisher, Dry Chemical, NFPA 2024, Provided by Fire Department	**DRY CHEMICAL EXTINGUISHER PROVIDED BY FIRE DEPARTMENT** The extinguisher is not on the apparatus as manufactured. The fire department will provide and mount the extinguisher.
0816937	Extinguisher, 2.5 Gal. Pressurized Water, NFPA/ULC 2024, Provided by Fire Dept	**WATER EXTINGUISHER PROVIDED BY FIRE DEPARTMENT** The extinguisher is not on the apparatus as manufactured. The fire department will provide and mount the extinguisher.
0007482	Not Required, Crowbars	
0007484	Not Required, Claw Tools	
0816998	Axe, Flathead, Provided by Fire Department	**FLATHEAD AXE PROVIDED BY FIRE DEPARTMENT** The axe is not on the apparatus as manufactured. The fire department will provide and mount the axe.
0817000	Axe, Pickhead, Provided by Fire Department	**PICKHEAD AXE PROVIDED BY FIRE DEPARTMENT** The axe is not on the apparatus as manufactured. The fire department will provide and mount the axe.
0007494	Not Required, Sledgehammers	

0741569	Paint Process / Environmental Requirements, Appleton	**PAINT PROCESS** The exterior custom cab and body painting procedure will consist of a seven (7) step finishing process as follows: Manual Surface Preparation - All exposed metal surfaces on the custom cab and body will be thoroughly cleaned and prepared for painting. Imperfections on the exterior surfaces will be removed and sanded to a smooth finish. Exterior seams will be sealed before painting. Exterior surfaces that will not be painted include; chrome plating, polished stainless steel, anodized aluminum and bright aluminum treadplate. Chemical Cleaning and Pretreatment - All surfaces will be chemically cleaned to remove dirt, oil, grease, and metal oxides to ensure the subsequent coatings bond well. The aluminum surfaces will be properly cleaned and treated using a high pressure, high temperature 4 step Acid Etch process. The steel and stainless surfaces will be properly cleaned and treated using a high temperature 3 step process specifically designed for steel or stainless. The chemical treatment converts the metal surface to a passive condition to help prevent corrosion. Surfacer Primer - The Surfacer Primer will be applied to a chemically treated metal surface to provide a strong corrosion protective basecoat. A minimum thickness of 2 mils of Surfacer Primer is applied to surfaces that require a Critical aesthetic finish. The Surfacer Primer is a two-component high solids urethane that has excellent sanding properties and an extra smooth finish when sanded. Finish Sanding - The Surfacer Primer will be sanded with a fine grit abrasive to achieve an ultra-smooth finish. This sanding process is critical to produce the smooth mirror like finish in the topcoat. Sealer Primer - The Sealer Primer is applied prior to the Basecoat in all areas that have not been previously primed with the Surfacer Primer. The Sealer Primer is a two-component high solids urethane that goes on smooth and provides excellent gloss hold out when topcoated. Basecoat Paint - Two coats of a high performance, two component high solids polyurethane basecoat will be applied. The Basecoat will be applied to a thickness that will achieve the proper color match. The Basecoat will be used in conjunction with a urethane clear coat to provide protection from the environment. Clear Coat - Two (2) coats of Clear Coat will be applied over the Basecoat color. The Clear Coat is a two-component high solids urethane that provides superior gloss and durability to the exterior surfaces. Lap style and roll-up doors will be Clear Coated to match the body. Paint warranty for the roll-up doors will be provided by the roll-up door manufacturer. After the cab and body are painted, the color will be verified to make sure that it matches the color standard. Electronic color measuring equipment will be used to compare the color sample to the color standard entered into the computer. Color specifications will be used to determine the color match. A Delta E reading will be used to determine a good color match within each family color. All removable items such as brackets, compartment doors, door hinges, and trim will be removed and painted separately if required, to ensure paint behind all mounted items. Body assemblies that cannot be finish painted after assembly will be finish painted before assembly. The paint finish quality levels for critical areas of the apparatus (cab front and sides, body sides and doors, and boom lettering panels) are to meet or exceed Cadillac/General Motors GMW15777 global paint requirements. Orange peel levels are to meet or exceed the #6 A.C.T. standard in critical areas. The manufacture's written paint standards will be available upon request. **Environmental Impact** Contractor will meet or exceed all current state regulations concerning paint operations. Pollution control will include measures to protect the atmosphere, water and soil. Controls will include the following conditions: Topcoats and primers will be chrome and lead free. Metal treatment chemicals will be chrome free. The wastewater generated in the metal treatment process will be treated on-site to remove any other heavy metals. Particulate emission collection from sanding operations will have a 99.99 percent efficiency factor. Particulate emissions from painting operations will be collected by a dry filter or water wash process. If the dry filter is used, it will have an efficiency rating of 98 percent. Water wash systems will be 99.97 percent efficient. Water from water wash booths will be reused. Solids will be removed on a continual basis to keep the water clean. Paint wastes are disposed of in an environmentally safe manner. Empty metal paint containers will be recycled to recover the metal. Solvents used in clean-up operations will be recycled on-site or sent off-site for distillation and returned for reuse. Additionally, the finished apparatus will not be manufactured with or contain products that have ozone depleting substances. Contractor will, upon demand, present evidence that the manufacturing facility meets the above conditions and that it is in compliance with his state EPA rules and regulations.
0709567	Paint, Single Color, Enforcer	**CAB PAINT** The cab will be painted #90 red.
0709845	Paint, Single Color, Body	**BODY PAINT** The body will be painted to match the single cab paint color.
0509328	Paint, Single Color, Tiller Cab	**PAINT** The tiller cab will be painted #90 Red.

0646901	Paint Chassis Frame Assy, With Liner, E-Coat, Standard	**PAINT CHASSIS FRAME ASSEMBLY** The chassis frame assembly will be finished with a single system black top coat before the installation of the cab and body, and before installation of the engine and transmission assembly, air brake lines, electrical wire harnesses, etc. Components that are included with the chassis frame assembly that will be painted (unless otherwise stated in a secondary option) are: Frame rails Frame liners Cross members Axles Suspensions Steering gear Battery boxes Bumper extension weldment Frame extensions Body mounting angles Rear Body support substructure (front and rear) Pump house substructure Steel fuel tank Castings Individual piece parts used in chassis and body assembly Components treated with epoxy E-coat protection prior to paint: Two (2) C-channel frame rails Two (2) frame liners The E-coat process will meet the technical properties shown.
0693797	No Paint Required, Aluminum Front Wheels	
0693792	No Paint Required, Aluminum Rear Wheels	
0809564	No Paint Required, Aluminum Tiller Wheels	
0733739	Paint, Axle Hubs	**AXLE HUB PAINT** All axle hubs will be painted to match primary job color.
0581434	Transit Coating, Carwell, Corrosion Protection, Including Underside	**TRANSIT COATING** All non-painted metal surfaces on the exterior of the vehicle will be sprayed with a corrosion protective coating provided by Carwell. The coating can be removed with soap and water. The coating is made of a linseed oil base and is biodegradable. The underside non-painted metal surfaces will also be coated with a corrosion protective coating.
0756955	Compartment Paint, 909017, Nightspots, Tiller	**COMPARTMENT INTERIOR PAINT** Interior of compartments will be painted 909017, Nightspots.

0790913	Aerial Ladder Paint, Incl Gooseneck, Stabilizers, Tiller	**AERIAL DEVICE PAINT COLOR** The aerial device paint procedure will consist of a seven (7) step finishing process as follows: 1. Manual Surface Preparation - All exposed metal surfaces on the aerial device structural components above the rotation point will be thoroughly cleaned and mechanically shot-blasted to remove metal impurities and prepare the aerial for painting. 2. Zinc Rich Primer - Zinc rich primer will be applied to the trailer including the gooseneck and stabilizer housings, stabilizer beams and jacks, and upper 5th wheel components. 3. Primer/Surfacer Coats - A two (2) component epoxy primer/surfacer will be applied to the mechanically shot-blasted metal surfaces to provide a strong corrosion protective base coat and to smooth out the surface. All seams will be caulked with a two (2) component epoxy caulk before painting. 4. Hand Sanding - The primer/surfacer coat of the outer surfaces of the hand rails and base rails will be lightly sanded to a smooth finish. 5. Primer Coat - A two (2) component epoxy primer coat will be applied over the sanded primer. 6. Topcoat Paint - Urethane base coat will be applied to opacity for correct color matching. 7. Clear Coat - Two (2) coats of an automotive grade two (2) component urethane will be applied. Surfaces that will not be painted include all chrome plated, polished stainless steel, anodized aluminum and bright aluminum treadplate. All buy out components, such as monitor, nozzle, gauges, etc. will be supplied as received from the vendor. Removable items such as brackets will be removed and painted separately to ensure paint coverage behind all mounted items. The aerial device components will be painted as follows using the aforementioned seven (7) step finishing process: Aerial device ladder sections and extension cylinders: white 10 Aerial turntable: white 10 Aerial control console: white 10 Aerial lift cylinders: white 10 Aerial rotation motor (if applicable): black Aerial trailer including the gooseneck and stabilizer housings, 5th wheel components below the rotation point, body support structure, tiller axle and suspension: red 90 Aerial stabilizers: black 101 Aerial egress: #50 red (will be contrasting color to the aerial device ladder sections) Aerial boom support: gloss black primer
0544111	Reflective Band, 10"	**REFLECTIVE BAND** A 10.00" white reflective band will be provided across the front of the vehicle and along the sides of the body.
0007356	Reflective across Cab Face	The reflective band provided on the cab face will be at the headlight level.
0583446	Stripe, Chevron, Rear, Diamond Grade, Tiller	**REAR CHEVRON STRIPING** There will be alternating chevron striping located on the rear-facing vertical surface of the apparatus including the rear door. The tillerman cab and rear bumper will not be covered. The colors will be red and fluorescent yellow green diamond grade. Each stripe will be 6.00" in width. This will meet the requirements of the current edition of NFPA 1901, which states that 50% of the rear surface will be covered with chevron striping.
0598754	Stripe, Reflective/Diamond Grade, 4.00" on Stabilizers	**REFLECTIVE STRIPE ON STABILIZERS** There will be a 4.00" wide fluorescent yellow diamond grade reflective stripe provided on the forward and rear facing side of all aerial stabilizers.
0065687	Stripe, Reflective, Cab Doors Interior	**CAB DOOR REFLECTIVE STRIPE** A 6.00" x 16.00" black reflective stripe will be provided across the interior of each cab door. The stripe will be located approximately 1.00" up from the bottom, on the door panel. This stripe will meet the current edition of applicable NFPA standards.
0543998	Stripe, Reflective, Tillerman Doors Interior	**REFLECTIVE STRIPE, TILLERMAN DOORS** A 6.00" x 16.00" black reflective stripe will be provided across the interior of each tillerman's entry door. The stripe will be located approximately 1.00" up from the bottom, on the door panel. This stripe will meet the NFPA 1901 requirement.
0679788	Stripe, Vinyl, Cab Sides, IPO Chrome Molding	**CAB STRIPE** There will be a vinyl stripe provided on both sides of the cab in place of the chrome molding.
0030076	Lettering Specifications, Vinyl/Painted	
0027252	Lettering, Vinyl 3" w/outline & shade (21-40)	**LETTERING** Twenty-one (21) to forty (40) non-reflective vinyl lettering, 3.00" high, outlining and shading will be provided.

0685993		Lettering, Reflective, 10.00", Each	**LETTERING** There will be reflective lettering, 10.00" high, with no outline or shade provided. There will be two (2) letters provided.
0686002		Lettering, Reflective, 8.00", Each	**LETTERING** There will be reflective lettering, 8.00" high, with outline and shade provided. There will be seven (7) letters provided.
0686007		Lettering, Reflective, 7.00", Each	**LETTERING** There will be reflective lettering, 7.00" high, with outline and shade provided. There will be one (1) letter provided.
0686013		Lettering, Reflective, 6.00", Each	**LETTERING** There will be reflective lettering, 6.00" high, with outline and shade provided. There will be one (1) letter provided.
0686033		Lettering, Reflective, 4.00", Each	**LETTERING** There will be reflective lettering, 4.00" high, with outline and shade provided. There will be 12 letters provided.
0686080		Lettering, Reflective, 3.00", (41-60)	**LETTERING** Forty-one (41) to sixty (60) reflective lettering, 3.00" high, with no outline or shade will be provided.
0683997		Lettering, Vinyl, 18.00", Each	**LETTERING** There will be non-reflective vinyl lettering, 18.00" high, with no outline or shade provided. There will be three (3) letters provided.
0684006		Lettering, Vinyl, 11.00", (21-40)	**LETTERING** Twenty-one (21) to forty (40) non-reflective vinyl lettering, 11.00" high, with outline and shade will be provided.
0684036		Lettering, Vinyl, 5.00", Each	**LETTERING** There will be non-reflective vinyl lettering, 5.00" high, with outline and shade provided. There will be four (4) letters provided.
0623673	SP	Lettering, RTape Vinyl EFX Smooth Gold, Salinas, CA(Not covered under warranty)	**VINYL LETTERING** There will be RTape vinyl EFX smooth gold #3102 lettering with gradient effect. That will be located Cab. This is not covered under Pierce warranty.
0655896		Sign Kit, Painted, Holder and Insert, Each	**SIGN KIT FOR LETTERING/NUMERALS** four (4) painted stainless steel plate(s) and holder(s) will be provided for department lettering. They will be mounted 0ne (1) Front Bumper, One (1) RS Crew Cab, One (1) LS Crew Cab, One RS Rear and 12"W x 10" H in size.
0000387		Emblem, Eagle Hose 2, Color Imaged, Pair	**EAGLE HOSE #2 EMBLEMS** A pair of emblems, 13.00" or less in Diameter, featuring a "Flying American Flag" and an "Eagle Holding a Fire Hose", all within a gold circle, will be installed Located on tiller cab door.. The design will be color imaged.
0684221		Emblem, Maltese Cross, Printed Effect Gold Leaf, 12"-14", Pair	**MALTESE CROSS INSTALLATION** There will be one (1) pair of maltese crosses, comprised of printed effect gold leaf material, provided and installed between the front doors and the side window up high.

0772003	Manual, Fire Apparatus Parts, USB Flash Drive, Custom	**FIRE APPARATUS PARTS MANUAL** There will be one (1) custom parts manual(s) in USB flash drive format for the complete fire apparatus provided. The manual(s) will contain the following: Job number Part numbers with full descriptions Table of contents Parts section sorted in functional groups reflecting a major system, component, or assembly Parts section sorted in alphabetical order Instructions on how to locate parts Each manual will be specifically written for the chassis and body model being purchased. It will not be a generic manual for a multitude of different chassis and bodies. **Service Parts Internet Site** The service parts information included in these manuals are also available on the Pierce website. The website offers additional functions and features not contained in this manual, such as digital photographs and line drawings of select items. The website also features electronic search tools to assist in locating parts quickly.
0772037	Manual, Chassis Service, USB Flash Drive, Custom	**CHASSIS SERVICE MANUALS** There will be one (1) chassis service manuals on USB flash drives containing parts and service information on major components provided with the completed unit. The manual will contain the following sections: Job number Table of contents Troubleshooting Front Axle/Suspension Brakes Engine Tires Wheels Cab Electrical, DC Air Systems Plumbing Appendix The manual will be specifically written for the chassis model being purchased. It will not be a generic manual for a multitude of different chassis and bodies.
0773381	Manual, Chassis Operation, (1) USB Flash Drive, Custom, English	**CHASSIS OPERATION MANUAL** The chassis operation manual will be provided on one (1) USB flash drive. The manual will be in the English language.
0030008	Warranty, Basic, 1 Year, Apparatus, WA0008	**ONE (1) YEAR MATERIAL AND WORKMANSHIP** A Pierce basic apparatus limited warranty certificate, WA0008, is included with this proposal.
0696698	Warranty, Engine, Cummins, 5 Year, WA0181	**ENGINE WARRANTY** A Cummins **five (5) year** limited engine warranty will be provided. A limited warranty certificate, WA0181, is included with this proposal.
0684953	Warranty, Steering Gear, Sheppard M110, 3 Year WA0201	**STEERING GEAR WARRANTY** A Sheppard **three (3) year** limited steering gear warranty will be provided. A copy of the warranty certificate will be submitted with this proposal.
0596017	Warranty, Frame, 50 Year, Custom Chassis, WA0013	**FIFTY (50) YEAR STRUCTURAL INTEGRITY** The Pierce custom chassis frame only (does not include crossmembers) limited warranty certificate, WA0013, is included with this proposal.
0595698	Warranty, Axle, 3 Year, TAK-4, WA0050	**FRONT AXLE THREE (3) YEAR MATERIAL AND WORKMANSHIP WARRANTY** The Pierce TAK-4 suspension limited warranty certificate, WA0050, is included with this proposal.
0733306	Warranty, Single Axle, 5 Year, Meritor, General Service, WA0384	**SINGLE REAR AXLE FIVE (5) YEAR MATERIAL AND WORKMANSHIP WARRANTY** A Meritor™ Axle 5 year limited warranty will be provided.
0652758	Warranty, ABS Brake System, 3 Year, Meritor Wabco, WA0232	**ABS BRAKE SYSTEM THREE (3) YEAR MATERIAL AND WORKMANSHIP WARRANTY** A Meritor Wabco™ ABS brake system limited warranty certificate, WA0232, is included with this proposal.
0019914	Warranty, Structure, 10 Year, Custom Cab, WA0012	**TEN (10) YEAR STRUCTURAL INTEGRITY** The Pierce custom cab limited warranty certificate, WA0012, is included with this proposal.

0744240	Warranty, Paint, 10 Year, Cab, Pro-Rate, WA0055	**TEN (10) YEAR PRO-RATED PAINT AND CORROSION** A Pierce cab limited pro-rated paint warranty certificate, WA0055, is included with this proposal.
0524627	Warranty, Electronics, 5 Year, MUX, WA0014	**FIVE (5) YEAR MATERIAL AND WORKMANSHIP** The Pierce Command Zone electronics limited warranty certificate, WA0014, is included with this proposal.
0695416	Warranty, Pierce Camera System, WA0188	**CAMERA SYSTEM WARRANTY** A Pierce fifty four (54) month**warranty will be provided for the camera system.**
0647720	Warranty, Pierce LED Strip Lights, WA0203	**COMPARTMENT LIGHT WARRANTY** The Pierce 12 volt DC LED strip lights limited warranty certificate, WA0203, is included with this proposal.
0046369	Warranty, 5-year EVS Transmission, Standard Custom, WA0187	**TRANSMISSION WARRANTY** The transmission will have a **five (5) year/unlimited mileage** warranty covering 100 percent parts and labor. The warranty will be provided by Allison Transmission. Note: The transmission cooler is not covered under any extended warranty you may be getting on your Allison Transmission. Please review your Allison Transmission warranty for coverage limitations.
0685945	Warranty, Transmission Cooler, WA0216	**TRANSMISSION COOLER WARRANTY** The transmission cooler will carry a five (5) year parts and labor warranty (exclusive to the transmission cooler). In addition, a collateral damage warranty will also be in effect for the first three (3) years of the warranty coverage and will not exceed $10,000 per occurrence. A copy of the warranty certificate will be included with this proposal.
0596025	Warranty, Structure, 10 Year, Body, WA0009	**TEN (10) YEAR STRUCTURAL INTEGRITY** The Pierce apparatus body limited warranty certificate, WA0009, is included with this proposal.
0693126	Warranty, AMDOR, Roll-up Door, 10 Year/5 Year Painted, WA0185	**ROLL UP DOOR MATERIAL AND WORKMANSHIP WARRANTY** An AMDOR roll-up door limited warranty will be provided. The roll-up door will be warranted against manufacturing defects for a period of **ten (10) years**. A **five (5) year** limited warranty will be provided on painted roll up doors. The limited warranty certificate, WA0185, is included with this proposal.
0006999	Warranty, Structure, 20 Year, Aerial Device, WA0052	**TWENTY (20) YEAR AERIAL DEVICE STRUCTURAL INTEGRITY WARRANTY** The Pierce device limited warranty certificate, WA0052, is included with this proposal.
0687388	Warranty, Swivels, 5 Year, Aerial Device, WA0197	**AERIAL SWIVEL WARRANTY** An Amity five (5) year limited swivel warranty will be provided. A copy of the warranty certificate will be included with this proposal.
0685727	Warranty, Hydraulic System and Components, 3 Year/5 Year, WA0200	**HYDRAULIC SYSTEM COMPONENTS WARRANTY** Aerial hydraulic system components will be provided with a five (5) year material and workmanship limited warranty. **HYDRAULIC SEAL WARRANTY** Aerial hydraulic seals will be provided with a three (3) year material and workmanship limited warranty. A copy of the warranty certificates is included with this proposal.
0687327	Warranty, Waterway, 10 Year, Aerial Device, WA0198	**AERIAL WATERWAY WARRANTY** An Amity ten (10) year limited waterway warranty will be provided. A copy of the warranty certificate is included with this proposal.
0595860	Warranty, Paint, 4 Year, Aerial Device, Pro-Rated, WA0047	**FOUR (4) YEAR PRO-RATED PAINT AND CORROSION** A Pierce aerial device limited pro-rated paint warranty certificate, WA0047, is included with this proposal.
0725636	Warranty, Harrison Generator, 2 Year	**TWO (2) YEAR GENERATOR MATERIAL AND WORKMANSHIP WARRANTY** A Harrison Hydra-Gen generator two (2) year**limited warranty will be provided.**
0595820	Warranty, Paint, 10 Year, Body, Pro-Rate, WA0057	**TEN (10) YEAR PRO-RATED PAINT AND CORROSION** A Pierce body limited pro-rated paint warranty certificate, WA0057, is included with this proposal.

0595412	Warranty, Graphics Lamination, 1 Year, Apparatus, WA0168	**ONE (1) YEAR MATERIAL AND WORKMANSHIP** The Pierce graphics fading and deterioration limited warranty limited warranty certificate, WA0168, is included with this proposal.
0819254	Certification, Vehicle Stability, CD0196	**VEHICLE STABILITY CERTIFICATION** The fire apparatus manufacturer will provide a certification stating the apparatus complies with NFPA 1900, current edition, section 7.14, Vehicle Stability. The certification is included with this proposal.
0808564	Certification, Engine Installation, Enf, Cummins X15, 2027	**ENGINE INSTALLATION CERTIFICATION** The fire apparatus manufacturer will provide a certification, along with a letter from the engine manufacturer stating they approve of the engine installation in the bidder's chassis. The certification will be provided at the time of delivery.
0686786	Certification, Power Steering, CD0098	**POWER STEERING CERTIFICATION** The fire apparatus manufacturer will provide a certification stating the power steering system as installed meets the requirements of the component supplier. The certification is included with this proposal.
0892691	Certification, Cab Integrity, Saber FR/Enforcer, CD0189	**CAB INTEGRITY CERTIFICATION** The fire apparatus manufacturer will provide a cab crash test certification with this proposal. The certification will state that a specimen representing the substantial structural configuration of the cab has been tested and certified by an independent third party test facility. Testing events will be documented with photographs, real-time and high-speed video, vehicle accelerometers, cart accelerometers, and a laser speed trap. The fire apparatus manufacturer will provide a state licensed professional engineer to witness and certify all testing events. Testing will meet or exceed the requirements below: SAE J2422 Cab Roof Strength Evaluation - Quasi-Static Loading Heavy Trucks. European Occupant Protection Standard ECE Regulation No.29. SAE J2420 COE Frontal Strength Evaluation - Dynamic Loading Heavy Trucks. **Side Impact** The cab will be subjected to dynamic preload where a 14,320-lb moving barrier is slammed into the side of the cab at 5.50 mph, striking with an impact of 13,000 ft-lb of force. This test is part of the SAE J2422 test procedure and more closely represents the forces a cab will see in a rollover incident. **Frontal Impact** The same cab will withstand a frontal impact of 32,600 ft-lb of force using a moving barrier in accordance with SAE J2420. **Additional Frontal Impact** The same cab will withstand a frontal impact of 65,098 ft-lb of force using a moving barrier. (Twice the force required by SAE J2420) **Roof Crush** The cab will be subjected to a roof crush force of 22,500 lb. This value meets the ECE 29 criteria, and is equivalent to the front axle rating up to a maximum of ten (10) metric tons. **Additional Roof Crush** The same cab will be subjected to a roof crush force of 110,000 lbs. (Four and a half times the load criteria of ECE 29) The same cab will withstand all tests without any measurable intrusion into the survival space of the occupant area.
0631973	Certification, Cab Door Durability, Saber FR/Enforcer, CD0137	**CAB DOOR DURABILITY CERTIFICATION** Robust cab doors help protect occupants. Cab doors will survive a 200,000 cycle door slam test where the slamming force exceeds 20 G's of deceleration. The bidder will certify that the sample doors similar to those provided on the apparatus have been tested and have met these criteria without structural damage, latch malfunction, or significant component wear.
0631978	Certification, Windshield Wiper Durability, Saber FR/Enforcer, CD0132	**WINDSHIELD WIPER DURABILITY CERTIFICATION** Visibility during inclement weather is essential to safe apparatus performance. Windshield wipers will survive a 3 million cycle durability test in accordance with section 6.2 of SAE J198 *Windshield Wiper Systems - Trucks, Buses and Multipurpose Vehicles.* The bidder will certify that the wiper system design has been tested and that the wiper system has met these criteria.
0631974	Certification, Electric Window Durability, Saber FR/Enforcer, CD0133	**ELECTRIC WINDOW DURABILITY CERTIFICATION** Cab window roll-up systems can cause maintenance problems if not designed for long service life. The window regulator design will complete 30,000 complete up-down cycles and still function normally when finished. The bidder will certify that sample doors and windows similar to those provided on the apparatus have been tested and have met these criteria without malfunction or significant component wear.

0631977	Certification, Seat Belt Anchors and Mounting, Saber FR/Enforcer, CD0134	**SEAT BELT ANCHOR STRENGTH** Seat belt attachment strength is regulated by Federal Motor Vehicle Safety Standards and should be validated through testing. Each seat belt anchor design will withstand 3000 lb of pull on both the lap and shoulder belt in accordance with FMVSS 571.210 Seat Belt Assembly Anchorages. The bidder will certify that each anchor design was pull tested to the required force and met the appropriate criteria. **SEAT MOUNTING STRENGTH** Seat attachment strength is regulated by Federal Motor Vehicle Safety Standards and should be validated through testing. Each seat mounting design will be tested to withstand 20 G's of force in accordance with FMVSS 571.207 Seating Systems. The bidder will certify, at time of delivery, that each seat mount and cab structure design was pull tested to the required force and met the appropriate criteria.
0735949	Certification, Cab HVAC System Performance, SFR/Enf, CD0165/CD0167/CD0174/CD0175	**PERFORMANCE CERTIFICATIONS** **Cab Air Conditioning** Good cab air conditioning temperature and air flow performance keeps occupants comfortable, reduces humidity, and provides a climate for recuperation while at the scene. The cab air conditioning system will cool the cab from a heat-soaked condition at 100 degrees Fahrenheit to an average of 78 degrees Fahrenheit in 30 minutes. The bidder will certify that a substantially similar cab has been tested and has met these criteria. **Cab Defroster** Visibility during inclement weather is essential to safe apparatus performance. The defroster system will clear the required windshield zones in accordance with SAE J381 Windshield Defrosting Systems Test Procedure And Performance Requirements - Trucks, Buses, And Multipurpose Vehicles.*The bidder will certify that the defrost system design has been tested in a cold chamber and passes the SAE J381 criteria.* ***Cab Auxiliary Heater*** *Good cab heat performance and regulation provides a more effective working environment for personnel, whether in-transit, or at a scene. An auxiliary cab heater will warm the cab 77 degrees Fahrenheit from a cold-soak, within 30 minutes when tested using the coolant supply methods found in SAE J381. The bidder will certify, at time of delivery, that a substantially similar cab has been tested and has met these criteria.*
0545073	Amp Draw Report, NFPA Current Edition	**AMP DRAW REPORT** The bidder will provide, at the time of bid and delivery, an itemized print out of the expected amp draw of the entire vehicle's electrical system. The manufacturer of the apparatus will provide the following: Documentation of the electrical system performance tests. A written load analysis, which will include the following: The nameplate rating of the alternator. The alternator rating under the conditions specified per: Current edition of applicable NFPA standards. The minimum continuous load of each component that is specified per: Current edition of applicable NFPA standards. Additional loads that, when added to the minimum continuous load, determine the total connected load. Each individual intermittent load. All of the above listed items will be provided by the bidder per the current edition of applicable NFPA standards.
0002758	Amp Draw, NFPA/ULC Radio Allowance	
0799248	Appleton/Florida BTO	
0000029	TILLER BODY	
0000012	PIERCE CHASSIS	
0004713	ENGINE, OTHER	
0046396	EVS 4000 Series TRANSMISSION	
0020037	NO PUMP	
0020015	ABS SYSTEM	
0658751	PUMPER BASE	

Electrical Analysis

11/12/2025

Bid #: 968

Desc: 100' Tiller - Duplicate to 42944 - 2025

Customer: Salinas Fire Department

Option: Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT

Job #:

Sales Rep: Young, Dewayne

Organization: Golden State Fire Apparatus, Inc

Type: Multiplexed

Option	Description	Type*	Minimum Load	Intermittent Load	Total Connected
0001244	High Idle w/Electronic Engine, Custom		0.00	1.20	0.00
0026408	Wiring, Customer Installed Radio, Battery-Direct, Ignition-Power &		0.00	36.00	0.00
0067509	Switch, Additional for Lightbar		0.00	0.00	0.08
0079211	Batteries, (6) Stryten/Exide Grp 31, 950 CCA each, Threaded Stud		0.00	3.00	0.00
0511739	Remote Start, Hydraulic Generator, PTO and Field - SAME		0.00	1.00	0.00
0550452	Lights, Side Scene, Zico ZQL-SS-LED, Stainless 1st		0.00	0.00	1.00
0552317	Lights, Perimeter, Wln 20C0CDCR		0.00	0.00	2.40
0583938	Lights, Engine Compt, Custom, Auto Sw, Wln 3SC0CDCR, 3"		0.00	0.30	0.00
0589905	Alarm, Back-up Warning, PRECO 1040		0.00	0.50	0.00
0626097	Light, Map, Sunnex HS76*-00 Series, Swivel Joint, Clear Lens,		0.00	0.00	1.56
0630020	Lights, Side, Wln M6* LED, Prk Brk Deactivation		0.00	2.70	1.80
0630636	Controls, Electric Roll-Up Windows, 4dr, 4 Driver Controls, Saber		0.00	26.00	0.00
0639726	Cab Lift, Elec/Hyd, Manual Override, Unlocked Ind Light, Saber		0.00	180.00	0.00
0661232	Compt, At Rear Between Tow Eyes, Divider, Smooth Alum Sngl		0.00	0.00	0.00
0662753	Stabilizers, 100'/105' HD Tractor Drawn Steel Aerial, Split Pan, 17'		0.00	2.00	0.00
0666072	Lights, Tractor Scene, Wln M6ZC LED Rear of Cab 2lts		0.00	0.00	4.00
0683556	Light, Do Not Move Apparatus, Wln M2R Red LED		0.00	0.50	0.00
0687994	Engine Brake, Jacobs Compression Brake, Cummins Engine		0.00	0.42	0.00
0690488	Lights, Side Scene, Zico ZQL-SS-LED, Stainless 2nd		0.00	0.00	1.00
0750408	Lights, Side, Wln PS*01FCR, 1st		0.00	2.88	1.92
0772592	Speakers, Panasonic, (2) Additional, Tiller Cab		0.00	0.00	3.00
0777954	Light, Indicator, Jackknife Warning, Wln 3S*00F*R		0.00	0.50	0.00
0804537	Lights, Cornering, Tiller, Wln, 704BU, 2 lts		0.00	1.00	0.00
0804719	Handlts, (4) Streamlight, Fire Vulcan, 44451, C4 LED, Tail Lts,		0.00	0.00	4.40
0804781	Aerial Scene Lts Separated into Aerial Tip Category and Aerial		0.00	0.00	0.00
0805325	Light, Directional, Wln M62T* LED, 15 Degree Angle Bracket,		0.00	1.50	0.00
0805618	Lights, Backup, Wln M62BU		0.00	3.20	0.00
0813747	Compt, 16.50 W x 28 H x 15 D, Ea Side C/C, Dbl Pan, 2.5" Blw,		0.00	0.00	0.00
0816632	Intercom, David Clark, 8-Pos, 3-Dual Radio, (D, O, TC, RPTT),		0.00	0.00	0.50
0817058	Camera, Pierce, LS Mux, R Camera, SD, CL714		0.00	1.20	0.00
0819994	Radio, Jensen, AM/FM/WB, Bluetooth		0.00	0.00	2.00
0820911	Wiring, Spare, 15 A 12V DC 6th NFPA1900/ULC		0.00	0.00	90.00
0822289	ABS/ATC Wabco Brake System, Single Axle, Tiller, NFPA		0.00	6.00	0.00
0834413	USB, Cab, 4, 12V DC, Dual USB Termination, Batt Dir.		0.00	0.00	10.00
0893726	Lights, Turntable Walkway, P25, LED, Job Color Brackets		0.00	0.00	0.00
0895281	Siren, Federal Q2B, Littelfuse 24213 Sol		0.00	100.00	0.00
0547328	Wiring, Spare, 20 A 12V DC, Switch Feature 1st	Load Managed	0.00	0.00	120.00
0618906	Lighting, Rung, LED, TecNiq, 4 Section, Base, Lower/Upper Mid,	Load Managed	0.00	0.00	20.00
0722038	HVAC, Heavy-Duty, Enforcer, w/X15, CARE	Load Managed	0.00	0.00	100.00
0736743	Light, Wln, 12V PSL2** Slm Ln, 12 VDC 2nd	Load Managed	0.00	0.00	12.00
0736755	Light, Wln, 12V PSL2** Slm Ln, 12 VDC 1st	Load Managed	0.00	0.00	12.00
0768928	Lights, Wln, PSL2** Pioneer, 12 VDC, 2nd	Load Managed	0.00	0.00	12.20
0768929	Lights, Wln, PSL2** Pioneer, 12 VDC, 1st	Load Managed	0.00	0.00	12.20
0769589	Lights, Stabilizer Pad Locator, Wln Micro MPB*, Rec Stb S Pn,	Load Managed	0.00	0.00	7.00
0774948	Lights, Wln, P*H1* Pioneer, 12 VDC, 2nd	Load Managed	0.00	0.00	6.50
0775524	Lights, Wln, P*H1* Pioneer, 12 VDC, 1st	Load Managed	0.00	0.00	6.50
0776357	Light, Visor, Wln, 12V P*H2* Pioneer, Cnt Feature, 1st	Load Managed	0.00	0.00	13.00

* UDMC = User Defined Mission Critical, LM = User Defined Load Managed, S = Electrical Amperage Supply

Electrical Analysis

11/12/2025

Bid #: 968

Desc: 100' Tiller - Duplicate to 42944 - 2025

Customer: Salinas Fire Department

Option: Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT

Job #:

Sales Rep: Young, Dewayne

Organization: Golden State Fire Apparatus, Inc

Type: Multiplexed

Option	Description	Type*	Minimum Load	Intermittent Load	Total Connected
0821191	Wiring, Spare, 20 A 12V DC, Batt Dir, 1st NFPA1900/ULC	Load Managed	0.00	0.00	20.00
0834060	Heater/Defroster, Tiller Cab, Electric, Dual 12V, Med Climate	LM - Last	0.00	0.00	75.00
0889974	Light, Wln, 12V PSL2** Slm Ln, 12 VDC 3rd	Load Managed	0.00	0.00	5.46
0002565	Hourmeter, Aerial Inside Cab	NFPA	0.10	0.00	0.00
0002615	Switch, Aerial 12V Master	NFPA	0.08	0.00	0.00
0002758	Amp Draw, NFPA/ULC Radio Allowance	NFPA	5.00	0.00	0.00
0010458	Platform, Slide Out, 500 lb Capacity, w/Morton Cass	NFPA	3.00	0.00	0.00
0036503	Compt, F/H, Trans Front, Roll, LS Center, Tiller	NFPA	1.80	0.00	1.80
0036512	Compt, F/H, Trans Front, Roll, RS Center, Tiller	NFPA	1.80	0.00	1.80
0059809	Light, Marker, Weldon, 9186-1500 LED, Location	NFPA	0.10	0.00	0.00
0068703	Lights, Grote Supernova LED, Stabilizer Beam, (1) Set	NFPA	1.60	0.00	0.00
0088745	Light, Rear Zone Up, Wln L31H*F LED Beacon, Red LED	NFPA	3.20	4.80	0.00
0092582	Load Manager/Sequencer, MUX	NFPA	0.56	0.56	0.00
0120788	Control Stations, 100'/105' Tiller	NFPA	4.26	0.00	0.00
0529588	Generator, Harrison 8kW, 8.0MAS-16R/D-11011/15/1, Hydraulic,	NFPA	35.31	0.00	0.00
0534379	Flowmeter, FRC, Waterway, PAL	NFPA	0.50	0.00	0.00
0534987	Lights, Clearance/Marker/ID, Rear, Truck-Lite 33050R LED 7Lts,	NFPA	0.35	0.00	0.00
0540701	Lights, Stabilizer Warn (1) Set, Wln M6* LED, Front Colored Lens	NFPA	1.80	2.70	0.00
0568012	Air Dryer, Wabco System Saver 1200, Heater, 2010	NFPA	7.81	0.00	0.00
0601973	Lights, Stabilizer Scene, (1) set, Truck-Lite 44042C, LED	NFPA	1.00	0.00	0.00
0602100	Lights, Torque Box Ladder Storage, Pierce LED Strip Lights, 2 Lts	NFPA	1.00	0.00	0.00
0605488	Lightbar, Wln, Freedom IV-Q, 81", RRRRWsrR_Opt_RsrWRRRR	NFPA	6.48	2.68	9.92
0605598	Lightbars, Wln, Freedom IV-Q, 2-21.5", RRRRR RRRRR	NFPA	6.48	0.00	9.76
0620054	Light, Directional/Marker, Intermediate, Weldon 9186-8580-29	NFPA	0.10	0.90	0.00
0622803	Cab Instruments, Black Gauges, Black Bezels, Enforcer MUX	NFPA	1.26	0.00	0.00
0625210	Lights, Directional, Cab Front Side, Truck-Lite 19036Y LED,	NFPA	0.12	0.00	0.00
0625650	Cab, Enforcer, 7000	NFPA	6.80	10.20	0.00
0625953	Light, Directional, Wln 600 Cmb, Cab Crn, Wrp Bzl Out HD Lts,	NFPA	0.70	0.70	0.00
0626588	Lights, Perimeter Cab, TecNiq T10-LC00-1 15" LED 4Dr	NFPA	1.60	0.00	0.00
0642936	Timer, Havis Chargeguard Select CG-X	NFPA	0.04	0.00	0.00
0647647	Lights, Dome, FRP Dual LED 4 Lts	NFPA	0.80	0.80	0.00
0647802	Lights, Clearance/Marker/ID, Front, P25 LED 5 Lts, Saber	NFPA	0.35	0.00	0.00
0652577	Compt, F/H, Trans Roll, Special Generator Mounting, 92.00"	NFPA	1.80	0.00	1.80
0652578	Compt, F/H, Trans Roll, Special Generator Mounting, 92.00"	NFPA	1.80	0.00	1.80
0653937	Flasher, Headlight Alternating	NFPA	0.08	0.00	0.00
0665700	Light, Slide-Out Pump Operator Step, Not Required	NFPA	0.65	0.00	0.00
0680193	Ladder Storage, Vertically Hinged Doors, Smooth Alum, Grabber	NFPA	0.90	0.00	0.90
0689539	Lights, Compt, Pierce, LED Light Strip, 36", Additional	NFPA	0.35	0.35	0.00
0689540	Lights, Compt, Pierce, LED Light Strip, 27", Additional	NFPA	0.52	0.52	0.00
0689541	Lights, Compt, Pierce, LED Light Strip, 9", Additional	NFPA	0.09	0.09	0.00
0733396	Light, Locator, Wln L31H*F, LED, at Tip, PAL/PAP, 1lt	NFPA	1.60	2.40	4.00
0737181	Intercom, 2-Way Fire Research ICA910 Hands Free	NFPA	0.50	0.00	0.00
0746667	Lights, Side Zone Lower, Wln M6**, M6**, 4Lts	NFPA	3.60	5.40	0.00
0748168	Cabinet, Rear Facing, RS, 26.75 W x 30 H x 22 D, Ext Acc Only,	NFPA	0.30	0.30	0.00
0748169	Cabinet, Rear Facing, LS, 26.75 W x 30 H x 23 D, Ext Acc Only,	NFPA	0.30	0.30	0.00
0748170	Cabinet, Rr Fcng, Top Eng Tnl, 38 W x 15 H x 18 D, Web, Notch,	NFPA	0.15	0.15	0.00
0760732	Lights, Perimeter Body, TecNiq T10-LC00-1 15" LED 4lts,	NFPA	1.52	0.00	0.00
0761731	Lights, Front Zone, Wln M6** M6** M6** M6**, 4lts Q Bezel, Clr	NFPA	3.60	5.40	0.00

* UDMC = User Defined Mission Critical, LM = User Defined Load Managed, S = Electrical Amperage Supply

Electrical Analysis

11/12/2025

Bid #: 968

Desc: 100' Tiller - Duplicate to 42944 - 2025

Customer: Salinas Fire Department

Option: Pierce Command Zone, Advanced Electronics & Control System, Enforcer, WiFi CZT

Job #:

Sales Rep: Young, Dewayne

Organization: Golden State Fire Apparatus, Inc

Type: Multiplexed

Option	Description	Type*	Minimum Load	Intermittent Load	Total Connected
0762396	Light, Turntable Console, Amdor AY-LB-12HW012, LED Strip	NFPA	0.20	0.00	0.00
0762413	Light, Boom Support, Amdor AY-LB-12HW012, 12" LED	NFPA	0.18	0.00	0.00
0763582	DEF Tank, 4.5 Gallon, DS Fill, Forward of Rear Axle, Tiller	NFPA	0.60	11.40	0.00
0783153	Headlights, Rect LED, JW Spkr Evo 2, AXT/Enf/Imp/Sab/Vel	NFPA	4.20	4.20	0.00
0791528	Light, Traffic Directing, Wln TAL65, 36.00" Long, TACTL5	NFPA	0.60	1.20	0.00
0793424	Compt, F/H F/D Front/Rear Roll, Center Lift Past 90, Special Cab	NFPA	3.60	0.00	3.60
0802753	Lights, Tracking, Wln MP** LED, 2lts	NFPA	8.00	0.00	0.00
0804519	Lights, Tail, Wln M62BTT* Red Stop/Tail & M62T* Amber Dir Arw	NFPA	0.83	2.49	0.00
0808497	Engine, Cummins X15, 565 hp, 1850 lb-ft, W/OBD, EPA 2027,	NFPA	6.00	0.00	0.00
0813525	Lights, Step, P25 LED, Tiller, Control, Trim Feature	NFPA	0.50	0.00	0.00
0814201	Vehicle Information Center, 7" Color Display, Touchscreen, MUX,	NFPA	1.20	0.00	0.00
0816093	ClearSky Telematics, Remote Fleet & On-scene Management,	NFPA	1.61	0.00	0.00
0819013	Siren, Code 3 3692 100/200W, Other Speaker, Non-NFPA 2024	NFPA	1.40	12.60	0.00
0820601	Lights, Tip, Wln MP** LED, 4lts	NFPA	13.12	0.00	0.00
0822192	Compt, F/H F/D Front Roll, Low Rear Roll, Spec Cab Steps,	NFPA	1.80	0.00	1.80
0824055	Compt,Single Reserv,22.5"HTop Stg Area w/Ctr Lift,Grating,F/D	NFPA	1.80	0.00	1.80
0836565	Lights, Rear Zn Lwr, Wln M6*, 2Lts	NFPA	1.80	2.70	0.00
0887546	Trans, Allison 6th Gen, 4000 EVS P, w/Prognostics,	NFPA	2.00	2.00	0.00
0889577	Bracket, License Plate & Light, P25 LED, Stainless Brkt	NFPA	0.07	0.00	0.00
0892638	Lights, Cab & Crw Cab Acs Stps, P25, LED w/Bezel, 6lts	NFPA	1.00	0.00	0.00
0893414	Aerial, 100' Heavy Duty Ladder, 500/500 Tip, 50 MPH Wind, Tiller	NFPA	5.00	0.00	0.00
0647728	Alternator, 430 amp, Delco Remy 55SI	S	0.00	0.00	0.00
		Load Totals:	**167.27**	**444.74**	**584.50**

Note: Minimum Continous Load is in "Blocking Right of Way" mode.(Reference current edition of NFPA 1901)
Note: Intermittent Load items are not factored in on any alternator load comparisons. These items are included on the report for reference only and should be looked at as amp draw exclusion items. (Reference current edition of NFPA 1901)
Note: Total Connected Load "Demand" represents Total Connected Load minus any Load Managed items

Alternator Output at Idle: 253.00

Minimum Continuous Load	
Supply:	253.00
Demand:	167.27
Variance:	85.73

Alternator Output at Governed Speed: 369.00

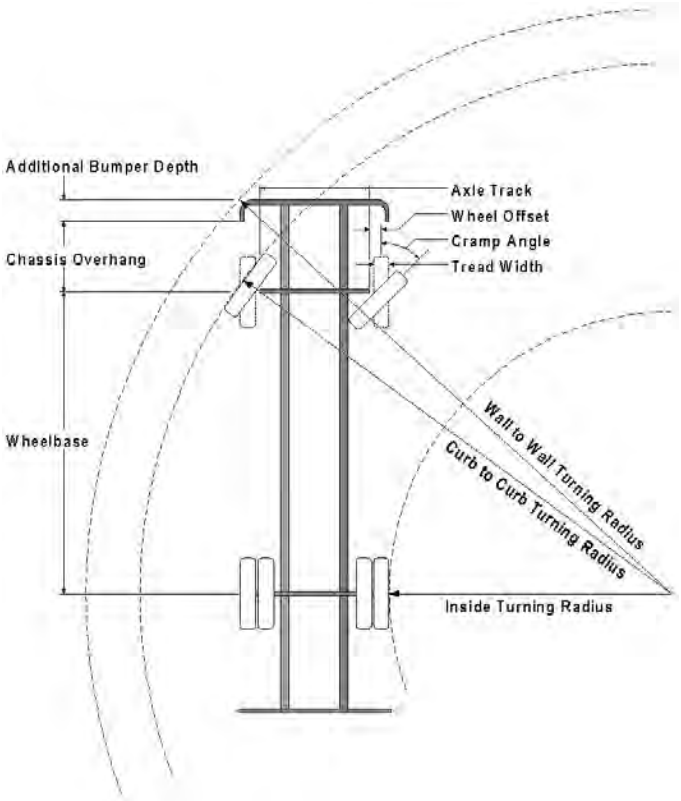
Total Connected Load	
Supply:	369.00
Demand:	329.91
Variance:	39.09

* UDMC = User Defined Mission Critical, LM = User Defined Load Managed, S = Electrical Amperage Supply

Turning Performance Analysis

11/12/2025

Bid Number: 968
Department: Salinas Fire Department
Chassis: Enforcer Chassis, Tractor (Tiller)
Body: Aerial, Tiller, No Pump, Alum Body



Parameters:

*Inside Cramp Angle:	45°
Axle Track:	82.92 in.
Wheel Offset:	3.12 in.
Tread Width:	12.4 in.
Chassis Overhang:	65.95 in.
Additional Bumper Depth:	7 in.
Front Overhang:	72.95 in.
Wheelbase:	166 in.

Calculated Turning Radii:

Inside Turn:	13 ft. 1 in.
Curb to curb:	25 ft. 9 in.
Wall to wall:	29 ft. 4 in.

Category	Option	Description
Bumpers	0606186	Bumper, Non-Extended, Saber FR/Enforcer
Axle, Front, Custom	0630705	Axle, Front, Oshkosh TAK-4, Non Drive, 19,500 lb, Enforcer
Wheels, Front	0019575	Wheels, Front, Alcoa, 22.50" x 9.00", Aluminum, Hub Pilot
Aerial Devices	0893414	Aerial, 100' Heavy Duty Ladder, 500/500 Tip, 50 MPH Wind, Tiller
Tires, Front	0582936	Tires, Front, Goodyear, G289 WHA, 315/80R22.50, 20 ply

Notes:

*Actual Inside cramp angle may be less than shown.

Curb to Curb turning radius calculated for 9.00 inch curb.

Definitions:	
Inside CrampAngle	Maximum turning angle of the front inside fire.
Axle Track	King-pin to King-pin distance of front axle.
Wheel Offset	Offset from the center line of the wheel to the King-pin.
Tread Width	Width of the tire tread.
Chassis Overhang	Distance of the center line of the front axle to the front edge of the cab. This does not include the bumper depth.
Additional Bumper Wheel	Depth that the bumper assembly adds to the front overhang.
Wheelbase	Distance between the center lines of the vehicles front and rear axles.
Inside Turning Radius	Radius of the smallest circle around which the vehicle can turn.
Curb to Curb Turning Radius	Radius of the smallest circle around which the vehicle's tires can turn. This measures assumes a curb height of 9 inches.
Wall to Wall Turning Radius	Radius of the smallest circle around which the vehicle's tires can turn. This measures takes into account any front overhang due to chassis , bumper extensions and or aerial devices.

4 PRODUCT WARRANTIES

Exhibit “C”

Fire and Rescue Apparatus

One (1) Year Material and Workmanship
Basic Apparatus
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Portions of the apparatus manufactured by Pierce shall be free from defects in material and workmanship**
Warranty Begins:	**The date the apparatus is placed in service, or 60 days from the original buyer invoice date, whichever comes first.**
Warranty Period Ends After:	**Twelve (12) months.**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**No specific exclusions apply**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

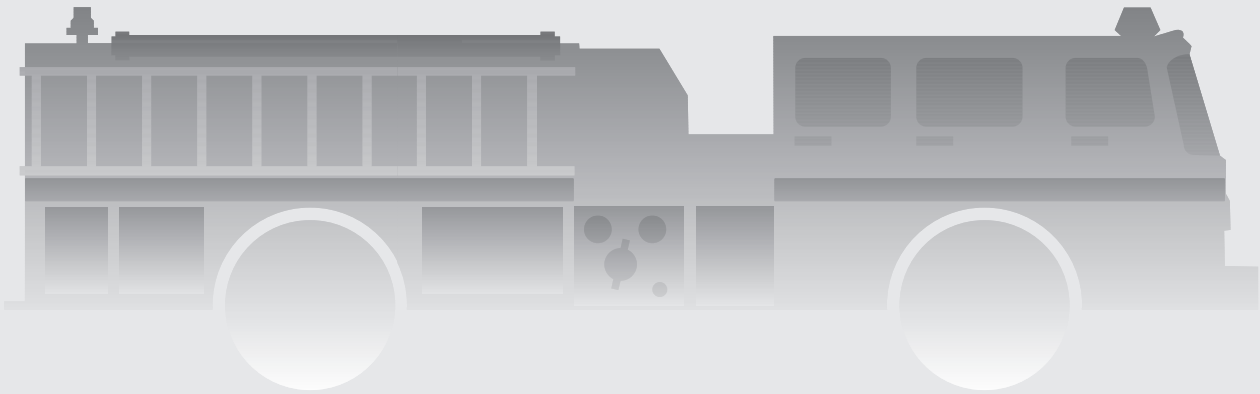
4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Cummins Warranty

Worldwide
Fire Apparatus/Crash Trucks



Coverage

Products Warranted

This Warranty applies to new diesel Engines sold by Cummins and delivered to the first user on or after April 1, 2007, that are used in fire apparatus truck and crash truck* applications Worldwide.

Base Engine Warranty

The Base Engine Warranty covers any failures of the Engine which result, under normal use and service, from a defect in material or factory workmanship (Warrantable Failure). This Coverage begins with the sale of the Engine by Cummins and ends five years or 100,000 miles (160,935 kilometers), whichever occurs first, after the date of delivery of the Engine to the first user.

Engine aftertreatment components included in the Cummins Critical Parts List (CPL) and marked with a Cummins part number are covered under Base Engine Warranty.

Additional Coverage is outlined in the Emission Warranty section.

These Warranties are made to all Owners in the chain of distribution and Coverage continues to all subsequent Owners until the end of the periods of Coverage.

Cummins Responsibilities

Cummins will pay for all parts and labor needed to repair the damage to the Engine resulting from a Warrantable Failure.

Cummins will pay for the lubricating oil, antifreeze, filter elements, belts, hoses and other maintenance items that are not reusable due to the Warrantable Failure.

Cummins will pay for reasonable labor costs for Engine removal and reinstallation when necessary to repair a Warrantable Failure.

Cummins will pay reasonable costs for towing a vehicle disabled by a Warrantable Failure to the nearest authorized repair location. In lieu of the towing expense, Cummins will pay reasonable costs for mechanics to travel to and from the location of the vehicle, including meals, mileage and lodging when the repair is performed at the site of the failure.

Owner Responsibilities

Owner is responsible for the operation and maintenance of the Engine as specified in Cummins Operation and Maintenance Manuals. Owner is also responsible for providing proof that all recommended maintenance has been performed.

Before the expiration of the applicable Warranty, Owner must notify a Cummins distributor, authorized dealer or other repair location approved by Cummins of any Warrantable Failure and make the Engine available for repair by such facility. Except for Engines disabled by a Warrantable Failure, Owner must also deliver the Engine to the repair facility.

Service locations are listed on the Cummins Worldwide Service Locator at cummins.com.

Owner is responsible for the cost of lubricating oil, antifreeze, filter elements and other maintenance items provided during Warranty repairs unless such items are not reusable due to the Warrantable Failure.

Owner is responsible for communication expenses, meals, lodging and similar costs incurred as a result of a Warrantable Failure.

Owner is responsible for non-Engine repairs and for ‘‘downtime’’ expenses, cargo damage, fines, all applicable taxes, all business costs and other losses resulting from a Warrantable Failure.

Owner is responsible for a $100 (U.S. Dollars) deductible per each service visit under this plan in the 3rd, 4th and 5th years of Base Engine Warranty. The deductible will not be charged during the first 2 years of the Base Engine Warranty.

Limitations

Cummins is not responsible for failures or damage resulting from what Cummins determines to be abuse or neglect, including, but not limited to: operation without adequate coolants or lubricants; overfueling; overspeeding; lack of maintenance of lubricating, cooling or intake systems; improper storage, starting, warm-up, run-in or shutdown practices; unauthorized modifications of the Engine.

Any unauthorized modifications to the aftertreatment could negatively effect emissions certification and void Warranty.

Cummins is also not responsible for failures caused by incorrect oil, fuel or diesel exhaust fluid or by water, dirt or other contaminants in the fuel, oil or diesel

exhaust fluid.

This Warranty does not apply to accessories supplied by Cummins which bear the name of another company. Such non-warranted accessories include, but are not limited to: alternators, starters, fans, air conditioning compressors, clutches, filters, transmissions, torque converters, vacuum pumps, power steering pumps, fan drives and air compressors. Cummins branded alternators and starters are covered for the first two years from the date of delivery of the Engine to the first user, or the expiration of the Base Engine Warranty, whichever occurs first.

Failures resulting in excessive oil consumption are not covered beyond the duration of the Coverage or 100,000 miles (160,935 kilometers) or 7,000 hours from the date of delivery of the Engine to the first user, whichever of the three occurs first. Before a claim for excessive oil consumption will be considered, Owner must submit adequate documentation to show that consumption exceeds Cummins published standards.

Failures of belts and hoses supplied by Cummins are not covered beyond the first year from the date of delivery of the Engine to the first user or the duration of the Warranty, whichever occurs first.

Parts used to repair a Warrantable Failure may be new Cummins parts, Cummins approved rebuilt parts or repaired parts. Cummins is not responsible for failures resulting from the use of parts not approved by Cummins.

A new Cummins or Cummins approved rebuilt part used to repair a Warrantable Failure assumes the identity of the part it replaced and is entitled to the remaining Coverage hereunder.

Cummins Inc. reserves the right to interrogate Electronic Control Module (ECM) data for purposes of failure analysis.

CUMMINS DOES NOT COVER WEAR OR WEAROUT OF COVERED PARTS.

CUMMINS IS NOT RESPONSIBLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

THIS WARRANTY AND THE EMISSION WARRANTY SET FORTH HEREINAFTER ARE THE SOLE WARRANTIES MADE BY CUMMINS IN REGARD TO THESE ENGINES. CUMMINS MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, OR OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

This Warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

Emission Warranty

Products Warranted

This Emission Warranty applies to new Engines marketed by Cummins that are used in the United States** in vehicles designed for transporting persons or property on a street or highway. This Warranty applies to Engines delivered to the first user on or after September 1, 1992.

Coverage

Cummins warrants to the first user and each subsequent purchaser that the Engine is designed, built and equipped so as to conform at the time of sale by Cummins with all U.S. federal emission regulations applicable at the time of manufacture and that it is free from defects in material or factory workmanship which would cause it not to meet these regulations within the longer of the following periods: (A) Five years or 100,000 miles (160,935 kilometers) of operation, whichever occurs first, as measured from the date of delivery of the Engine to the first user or (B) The Base Engine Warranty.

If the vehicle in which the Engine is installed is registered in the state of California, a separate California Emission Warranty also applies.

Limitations

Failures, other than those resulting from defects in material or factory workmanship, are not covered by this Warranty.

Cummins is not responsible for failures or damage resulting from what Cummins determines to be abuse or neglect, including, but not limited to: operation without adequate coolants or lubricants; overfueling; overspeeding; lack of maintenance of lubricating, cooling or intake systems; improper storage, starting, warm-up, run-in or shutdown practices; unauthorized modifications of the Engine.

Any unauthorized modifications to the aftertreatment could negatively effect emissions certification and void Warranty.

Cummins is also not responsible for failures caused by incorrect oil, fuel or diesel exhaust fluid or by water, dirt or other contaminants in the fuel, oil or diesel exhaust fluid.

Cummins is not responsible for non-Engine repairs, ‘‘downtime’’ expenses, cargo damage, fines, all applicable taxes, all business costs or other losses resulting from a Warrantable Failure.

CUMMINS IS NOT RESPONSIBLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

* Airport operated crash trucks and fire department operated trucks employed to respond to fires, hazardous material releases, rescue and other emergency-type situations.

** United States includes American Samoa, the Commonwealth of Northern Mariana Islands, Guam, Puerto Rico and the U.S. Virgin Islands.

Cummins Inc.
Box 3005
Columbus, IN 47202-3005
U.S.A.

Bulletin 3381161
Printed in U.S.A. Rev. 08/09
©2001 Cummins Inc.

R. H. SHEPPARD CO., INC.
101 Philadelphia St.
Hanover, PA 17331
Pierce Manufacturing Inc.
2600 American Drive
Appleton, WI 54912

LIMITED WARRANTY: The R. H. Sheppard Co. Inc., ("Sheppard") warrants all M110PKG1 and M110SAU1 steering gears manufactured and sold to Pierce Manufacturing Inc. ("Pierce") for application on Pierce TAK-4 equipped vehicles to be free from defects of workmanship and material under normal use and service for a period of thirty six months from the in service date of the vehicle to its original owner.

Vehicle applications where Sheppard product is used require an application approval before production build. If Pierce uses Sheppard product for any purpose or application which has not been approved by Sheppard in advance, including aftermarket devices (defined as a device added to the steering system directly or indirectly affecting the performance or operation of the Sheppard product in its approved application) not tested and approved by Sheppard this limited warranty SHALL NOT APPLY AND SHALL BE VOID. SHEPPARD MAKES NO OTHER WARRANTY, EITHER EXPRESS OR IMPLIED. SHEPPARD EXPRESSLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR USE OR PURPOSE WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF.
SHEPPARD SHALL NOT BE LIABLE FOR ANY CONSEQUENTIAL, SPECIAL OR INDIRECT DAMAGES OR FOR LOSS OR DAMAGE DIRECTLY OR INDIRECTLY ARISING FROM THE USE OF A PRODUCT. Pierce expressly acknowledges its obligation to inform all users (customers) of the above disclaimer.

CONDITIONS: Claims under this Limited Warranty may only be made by Pierce. In no event shall Sheppard be held liable for warranty charges by unauthorized persons. No allowance will be made for repairs or alterations, unless made with the written consent of Sheppard. Authorized Pierce dealers shall be the only authorized repair facility for Sheppard products applied to Pierce vehicles. Any warrantable repair made under this Limited Warranty must be made on or before 36 months of the in-service date for the Product to which the claim relates. Sheppard shall not be liable for claims made after such date. Sheppard product fitted to Pierce vehicles that are repaired at a repair facility other than an authorized Pierce dealer within the warranty period will be considered for payment under the guidelines of this agreement only by joint written consideration of Sheppard and Pierce warranty departments. It shall be the responsibility of the Pierce warranty department to notify Sheppard if and when this situation occurs. Sheppard will not be held responsible for damage to other steering components such as but not limited to pumps and reservoirs due to improper adjustment of steering gear relief plungers. Vehicle downtime and towing will not be considered under warranty.

REMEDIES: The sole and exclusive remedy of Pierce for Sheppard's breach of the foregoing warranty is limited to the return and repair or reimbursement as follows:

Warranty Support: In support of the Pierce dealer network, Sheppard will provide a toll-free "Hotline" service to assist in the diagnosis and troubleshooting of steering problems. The R. H. Sheppard Co., Inc. Field Service Department can be reached at 1-800-274-7437 for assistance. Sheppard will require that Pierce dealers contact this toll-free "Hotline" for approval before product is removed from a vehicle in a warranty situation. When contacted regarding a warranty situation, the Sheppard representative will provide an authorization number for removal of the product. This Returned Goods Authorization (RGA) number must be included in all warranty correspondence and attached to all returned goods.

Procedure: In the event of a warranty situation, the servicing dealer shall contact the Sheppard Hotline and receive an RGA number before replacing any steering gear. For M110PKG1 and M110SAU1 steering gear models, the dealer will first obtain an RGA number from Sheppard, and then order the replacement gear from Pierce. Replacement M110PKG1 and M110SAU1 steering gears shall be shipped from Pierce once those models are in full production. A warranty claim for both parts and labor will then be generated by the dealer and sent to Pierce. After reviewing the claim, Pierce will submit it to Sheppard for reimbursement.

Parts Reimbursement: Sheppard agrees to reimburse Pierce at Pierce's purchase price plus 30% mark-up for parts found to be defective within the warranty period. Parts being returned for warranty consideration shall be sent to the R. H. Sheppard Company, 447 E. Middle St., Hanover, PA 17331 ATTN: Warranty Dept. Sheppard's determination as to whether the part is covered by the foregoing warranty is final and conclusive. Sheppard requires the return of complete steering gears only. Individual seals replaced under warranty **should not** be returned unless specifically requested by Sheppard. All parts being returned for warranty consideration must be clearly tagged with all pertinent warranty information including, but not limited to (1) Returned Goods Authorization number (RGA); (2) claim number; (3) date in service; (4) date of failure; (5) mileage; (6) part number; (7) labor hours; (8) dealer labor rate and; (9) dollar amount claimed. Claims submitted without prior authorization are subject to rejection under this agreement.

Labor: Labor to repair Sheppard product found to be defective within the warranty period will be reimbursed at not more than 10 hours per vehicle. Labor shall be reimbursed at the rate of $85.00 USD per hour for M110PGK1 and M110SAU1 steering gears.

Freight: Pierce will collect M110PGK1 and M110SAU1 warranty material at a designated collection point. Inbound freight to the Pierce collection point will be the responsibility of Pierce. All warranty material should be returned from the Pierce collection point to R. H. Sheppard Co. Freight Collect by a Sheppard-specified common carrier based on location of the Pierce collection point. Sheppard does not require the return of failed seals. Any freight charges incurred for the return of seals will be the responsibility of Pierce. Parts returned for warranty consideration without prior authorization are subject to rejection under this agreement and may be subject to a charge back of inbound freight charges. Parts rejected under this warranty will be returned to Pierce Freight Collect or scrapped by Sheppard at Pierce's discretion.

Outside Purchases: Pierce authorized dealers shall be the only outlet for repair, warranty service and parts for Sheppard products applied to Pierce vehicles. Sheppard will not be responsible for consumables such as hoses, belts, fluids, fittings or miscellaneous shop material that may be required for the repair of the product.

Warranty Documentation: Warranty credit memos will be issued monthly to the Pierce Warranty Department. Monthly credit memos will include (1) claim number; (2) part number; (3) parts reimbursement; (4) labor reimbursement; (5) any applicable Pierce reference number and; (6) reason for rejection or acceptance of the claim. Credit memos will be issued in U.S. funds. Debits for warranty claims will not be accepted under this agreement. Claim disposition will constitute the final and conclusive resolution of warranty claims.

Parts Retention: Sheppard will retain parts submitted for warranty consideration for a period of sixty (60) days for any material found to be rejected for warranty. Sheppard will notify Pierce within sixty (60) days of receipt of Sheppard's determination as to whether any such part is covered by this warranty. Warranty reimbursement will be issued within thirty days of receipt of material at Sheppard.

Good-Will Requests: Good-Will requests will be considered jointly between Sheppard and Pierce for equitable compensation.

RECALLS: Sheppard retains the right to review information regarding federal motor vehicle recall and /or product repair programs if Sheppard products fitted to Pierce vehicles are alleged to be non-compliant with federal motor vehicle safety standards. Sheppard retains the right to review any claims of product defect or non-compliance before participating in reimbursement of expenses incurred as a result of alleged non-compliance or defect of its products. Sheppard agrees to negotiate in good faith for the reimbursement of expenses incurred by Pierce for all administrative, material and labor cost and expense associated with any recall where Sheppard product is found to be defective or non-compliant with federal motor vehicle standards.

MISCELLANEOUS: This writing constitutes the full complete and final statement of Sheppard's limited warranty for M110PKG1 and M110SAU1 products sold to Pierce. All prior oral or written correspondence, test data, negotiations, representations, understandings and the like regarding products are merged in this writing and extinguished by it. This limited warranty may not be altered, amended extended or modified except by a writing signed by the President or Vice President of Sheppard. No employee, vendor, dealer, distributor or other representative of Sheppard has authority to make statements to extend, expand, alter or amend the terms of this Limited Warranty. Sheppard expressly disclaims any statements contrary to the Limited Warranty. Sheppard's failure at any time to enforce any of the terms and conditions stated herein shall not constitute a waiver of any provisions herein. This Limited Warranty shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania.

Any legal actions which may arise as a result of disputes, controversies or claims arising out of or related to this limited warranty shall be in such forum as Sheppard and Pierce shall agree, or, in the absence of agreement, in a court of appropriate jurisdiction other than in the county in which either party is located. This Limited Warranty shall not be assigned by Pierce.

COOPERATIVE EFFORT: Sheppard and Pierce agree to work cooperatively toward expanding this warranty coverage to a period of sixty months from the in service date. These cooperative efforts shall focus on examining the effects of increased heat generated by 2007 model engines and its impact on the entire power steering system.

AGREEMENT: This agreement is effective April 3, 2006 and may be modified by mutual agreement between Sheppard and Pierce of a signed amendment to be attached to the original Limited Warranty. There are no third party beneficiaries to this Limited Warranty. This warranty agreement applies to Pierce authorized dealers only. It does not encompass any special arrangements that Pierce may now have or that Pierce may enter into, with any other segments of the trucking industry. This warranty agreement does not apply to non-conforming product removed at Pierce assembly plants.

This Limited Warranty agreement between the R. H. Sheppard Co., Inc and Pierce Manufacturing Inc. may be terminated by either party with thirty days written notice prior to termination.

Signed at Pierce Manufacturing Inc., Appleton, WI this _____ day of _____, 2006.

R. H. SHEPPARD CO., INC.

_____
Authorized Signature

_____
Title

PIERCE MANUFACTURING INC.

_____
Authorized Signature

_____
Title

Fire and Rescue Apparatus

Lifetime Fifty (50) Year Structural Integrity
Custom Chassis Frame
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the purchaser who first puts the product in service ("Buyer"):

Coverage:	**Custom chassis frame rail manufactured by Pierce shall be free from defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Fifty (50) Years (Expected Life of Apparatus)**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies to the frame rails only, crossmembers are excluded.** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Three (3) Year Material and Workmanship
TAK-4 Independent Front Suspension

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The TAK-4 Front Independent Suspension and Steering Gears shall be free from defects in material and workmanship.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Three (3) Years -or- 30,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty excludes brake pads, brake rotors, seal boots and shock absorbers.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

SUPPLIER

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the purchaser who first puts the product in service ("Buyer"):

Coverage:	**The Meritor axle shall be covered by Meritor as indicated in the attached Meritor warranty coverage description**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Five (5) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**The exclusions listed in the attached Meritor warranty description shall apply.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

CUMMINS-MERITOR COMMERCIAL VEHICLE SYSTEMS WARRANTY

COVERAGE FOR THE UNITED STATES AND CANADA MODEL YEAR 2024 VEHICLES

Cummins®

Meritor

WARRANTY INFORMATION TABLE OF CONTENTS

EFFECTIVE MODEL YEAR 2024 VEHICLES

Linehaul 3

General Service 6

Heavy Service/Specialty Vehicle 9

Fire and Emergency 12

Transit Bus 14

Off-highway Service 15

Terms and Conditions 17

How to Read Warranty Coverage

Number of Years	Mileage (in thousands) Unl = Unlimited	P = Parts Only P&L = Parts and Labor

Notice:
Models or components that are approved for use by Cummins-Meritor's vocational guidelines contained in Cummins-Meritor publication TP-9441 for axles, SP-8320 for trailer axles and TP-12126 for drivelines, or any other products that have an application approval completed with Cummins-Meritor which are not specifically listed, are warranted for one year, unlimited miles, parts only (1/Unl/P).

Products purchased on an incomplete vehicle (glider) are limited to one year, unlimited miles, parts only (1/Unl/P).

Advantage Program

Purchasing additional coverage on select components will continue to safeguard your investment against major repair costs after the initial base coverage expires. You can find out more about the Advantage Program by visiting **meritor.com** or by contacting Cummins-Meritor at **866-OnTrac1 (866-668-7221)**.

LINEHAUL WARRANTY INFORMATION

Vocational Definition of Linehaul

- Long distance hauling of food, goods and finished materials
- Not included are raw ferrous materials, minerals (except oil), sand, gravel, stone, rocks, topsoil, waste or logs
- Linehaul includes turnpike and hub & spoke

Linehaul Vehicles

- Auto Hauler[1]
- Bulk Hauler[1]
- Chip Hauler[1,2]
- Doubles
- Flatbed
- General Freight
- Grain Hauler[1]
- Livestock Hauler
- Moving Van
- Pipe Hauler
- Refrigerated Freight
- Tanker[1]
- Triples

[1] Cummins-Meritor classifies these vehicle types as high center of gravity, which require special axle housing considerations.
[2] Chip Hauler vehicles require specific axle models listed below and Linehaul condition to be eligible for Linehaul warranty consideration.

Linehaul Typically Is:

- High mileage operation (over 60,000 miles/year)
- Greater than 30 miles between starts and stops
- Maximum grades of 12%
- Well maintained highways of concrete or asphalt construction (100% on-road)
- Category A job sites, terminals, docks and transfer sites (defined as pavement, concrete or maintained and hard packed gravel). **Note:** Category B job sites, terminals, docks, transfer sites (defined as loose or unmaintained sand, dirt or gravel; landfill; farm field; mud; or other similar surfaces) are **NOT** approved for certain linehaul axle models.

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 5/750/P&L

FD-965	MFS-10-144A-N	MFS-12-143A-N	MFS-13B-132B-N	MFS-14G-132B-N
FF-941	MFS-12-122A-N	MFS-12E-143A-N	MFS-13B-132C-N	MFS-14-132C-N
FF-942	MFS-12-122B-N	MFS-12-144A-N	MFS-14-122A-N	MFS-14F-132C-N
FF-943	MFS-12-122C-N	MFS-13-122A-N	MFS-14-122B-N	MFS-14G-132C-N
FF-944	MFS-12E-122A-N	MFS-13-122B-N	MFS-14F-122B-N	MFS-14-142B-N
FF-961	MFS-12E-122B-N	MFS-13-122C-N	MFS-14G-122B-N	MFS-14F-142B-N
FF-966	MFS-12E-122C-N	MFS-13-132B-N	MFS-14-122C-N	MFS-14G-142B-N
FF-967	MFS-12-124A-N	MFS-13-132C-N	MFS-14F-122C-N	MFS-14-142C-N
FG-941	MFS-12-132B-N	MFS-13-143A-N	MFS-14G-122C-N	MFS-14F-142C-N
FG-943	MFS-12-132C-N	MFS-13-144A-N	MFS-14-124A-N	MFS-14G-142C-N
MFS-10-122A	MFS-12E-132B-N	MFS-13B-122B-N	MFS-14-132B-N	MFS-14-143A-N
MFS-10-143A-N	MFS-12E-132C-N	MFS-13B-122C-N	MFS-14F-132B-N	MFS-14-144A-N

Rear Drive Single Axles – 5/750/P&L

MS-19-14X	MS-23-17H[1,2]	RS-23-160	RS-23-185
RS-21-160	MS-23-17X[2]	RS-23-161	RS-23-186

[1] Not approved for use in any Category B job sites, terminals, docks or transfer sites.
[2] Recommend 11 mm minimum wall thickness for these models used in combination with high center of gravity vehicles and trailing arm suspensions or vehicles operating mainly in Canada.

LINEHAUL WARRANTY INFORMATION

Rear Drive Tandem/Tridem Axles – 5/750/P&L

RT-40-160/P[1,2]	RZ-166[2]	MA-40-17H[3]	MT-34-14X/P[4]	MT-40-14X/P[4]
RT-46-160/P[1,2]	RT-50-160/P[1,2]	RZ-188	MT-40-14T/P	MT-40-14H/E[3,4]
RT-46-164/P[1,2]	MA-40-165	MA-40-175	MT-40-14X/P[4]	

[1] These models required for Chip Hauler and Linehaul warranty consideration.
[2] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.
[3] Not approved for use in any Category B job sites, terminals, docks or transfer sites.
[4] Recommend 11 mm minimum wall thickness for these models used in combination with high center of gravity vehicles and trailing arm suspensions or vehicles operating mainly in Canada.

Trailer Axles[1]

Beam and Brackets	5/500/P, 1/100/L
TPX3000 Axle Series[2]	10/Unl/P, 1/Unl/L
Wheel End Systems[3]	
Standard System[4]	1/100/P&L
AxlePak5	5/Unl/P&L
AxlePak7[5]	7/Unl/P&L

[1] For brake components and ABS coverage, refer to appropriate product warranties.
[2] Structural components only excluding spindle wear. Spindle wear is 5/Unl/P, 1/Unl/L.
[3] Includes hub, wheel seals and wheel bearings—all systems require annual inspections and proper documentation to ensure full coverage.
[4] When installed by Cummins-Meritor.
[5] When specified with AxlePak7 wheel end system, coverage on Meritor Tire Inflation System (MTIS) thru-tee and stator is 7/Unl/P, 1/Unl/L.

TAG/Pusher Axles[1]

TQ, TR Beam and Brackets	5/750/P&L

[1] For brake components and ABS coverage, refer to appropriate product warranties.

Trailer Mechanical Suspension Systems[1]

IMS40 (Integrated Mechanical Suspension – Tandem)[2]	1/Unl/P&L
IMS20 (Integrated Mechanical Suspension – Single)[2]	1/Unl/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] All other suspension components refer to appropriate manufacturer's warranty.

Trailer Air Suspension Systems

MPA40 (Tandem Axle Parallelogram)[1]	
Major Structural Components	5/500/P, 1/100/L
Curbing Damage Warranty[2]	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Shock Absorbers	2/200/P&L
Air Springs	2/200/P, 1/100/L
Bushings	5/Unl/P, 3/Unl/L
PinLoc Air Controls	1/100/P&L
PinLoc Actuator	3/300/P&L
MPA20 (Single Axle Parallelogram)	
Major Structural Components	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Shock Absorbers	2/200/P&L
Air Springs	2/200/P, 1/100/L
Bushings	5/Unl/P, 3/Unl/L
MTA and MTA-Tec6 Trailing Arm Suspension System	
Major Structural Components	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Air Springs	2/200/P, 1/100/L
Bushings	5/500/P, 3/300/L
Shock Absorbers	2/200/P&L
Lift Kit System	1/100/P&L

[1] Fastener torque coverage is limited to 2/Unl/P&L when torqued by Cummins-Meritor (For axle and ABS coverage, refer to appropriate product warranties.)
[2] "Curbing damage" is defined as deformation (bending, buckling or breakage), caused by sudden impact with a curb or similar fixed object. Damage to the RideSentry slider box (the suspension sliding sub-frame consisting of the frame rails, cross-members and central A-frame assembly), caused by accidental trailer impact with a curb or similar fixed object, is eligible for warranty coverage. Damage to other components or resulting from collision with another vehicle, rollover or fire is not covered under this provision. Warranty is not transferable to another trailer VIN and coverage does not apply if the trailer is deemed to be a total loss, scrapped or otherwise not salvageable.

LINEHAUL WARRANTY INFORMATION

Brake Components

Cam Q Series Trailer Brakes	5/500/P, 1/100/L
Q+ Drum Brake™[1]	5/500/P, 1/Unl/P&L
ASA	5/500/P, 1/Unl/P&L
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
STEELite X30 Drum Brake™[2]	12-Years or Wearable Life/P
EX+ L and EX+LS Air Disc Brake™[3]	5/500/P, 1/Unl/L
EX+L Air Disc Brake Extended Standard Warranty[3,4]	5/500/P&L

[1] For Trailer only, 3/300/P against rust jacking when equipped with Platinum Shield III.

[2] Based on stamped wear diameter max.

[3] Warranty coverage for boots, seals, caps, bushings and pins is 2/200/P. Warranty coverage for pads is 1/100/P.

[4] Applies only to calipers using friction: MA9300 (EX225LXXXCGXXX).

Drivelines

RPL	5/500/P, 1/Unl/P&L
MXL	3/350/P, 1/Unl/P&L
92N	1/Unl/P

Meritor Tire Inflation System (MTIS)

MTIS Components	5/Unl/P, 1/Unl/L

GENERAL SERVICE WARRANTY INFORMATION

General Service Vehicles

- Auto Hauler
- Beverage Truck
- Bulk Hauler
- Chip Hauler
- Cross Country Coach
- Flatbed
- Front Engine Commercial Chassis
- Front Engine Integral Coach
- General Freight
- Grain Hauler
- Intercity Coach
- Intermodal Chassis
- Livestock Hauler
- Meat Packer
- Moving Van
- Municipal Truck
- Newspaper Delivery
- Pick-Up and Delivery
- Pipe Hauler
- Platform Auto Hauler
- Rear Engine Integral Coach
- Recreational Vehicles
- Refrigerated Freight
- School Bus
- Stake Truck
- Tanker
- Tanker Trailer
- Tour Bus
- Wrecker

General Service Typically Is:

- Typically, moderate mileage operation (less than 60,000 miles/year)
- An average of 3 to 30 miles between starts and stops
- Maximum grades of 12%
- Generally, on-road service (less than 10% off-road allowed)
- Category A job sites, terminals, docks and transfer sites (defined as pavement, concrete or maintained and hard packed gravel) or Category B job sites, terminals, docks and transfer sites (defined as loose or unmaintained sand, dirt or gravel; landfill; farm field; mud, or other similar surfaces)

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 2/Unl/P&L

FD-965
FF-941
FF-942
FF-943
FF-944
FF-946
FF-961
FF-966
FF-967
FG-941
FH-941
FH-946[1]
FL-941
FL-943
MFS-6-151A-N
MFS-6-153B-N
MFS-6-162B-N
MFS-6-153C-N
MFS-6-162C-N
MFS-7-113C-N
MFS-7-153C-N
MFS-7-163C-N
MFS-8-113B-N
MFS-8-143A-N
MFS-8-153B-N
MFS-8-163B-N
MFS-10-122A
MFS-10-143A-N
MFS-10-144A-N
MFS-12-122A-N
MFS-12E-122A-N
MFS-12-122B-N
MFS-12E-122B-N
MFS-12-122C-N
MFS-12E-122C-N
MFS-12-124A-N
MFS-12-132B-N
MFS-12E-132B-N
MFS-12-132C-N
MFS-12E-132C-N
MFS-12-143A-N
MFS-12-144A-N
MFS-12E-143A-N
MFS-13-122A-N
MFS-13-122B-N
MFS-13B-122B-N
MFS-13-122C-N
MFS-13B-122C-N
MFS-13-132B-N
MFS-13-132C-N
MFS-13B-132B-N
MFS-13B-132C-N
MFS-13-143A-N
MFS-13-144A-N
MFS-14-122A-N
MFS-14-122B-N
MFS-14F-122B-N
MFS-14G-122B-N
MFS-14-122C-N
MFS-14F-122C-N
MFS-14G-122C-N
MFS-14-124A-N
MFS-14-132B-N
MFS-14F-132B-N
MFS-14G-132B-N
MFS-14-132C-N
MFS-14F-132C-N
MFS-14G-132C-N
MFS-14-142B-N
MFS-14F-142B-N
MFS-14G-142B-N
MFS-14-142C-N
MFS-14F-142C-N
MFS-14G-142C-N
MFS-14-143A-N
MFS-14-144A-N
MFS-16-122A-N
MFS-16-133A-N
MFS-16-135A-N
MFS-16-143A-N
MFS-18-133A-N
MFS-18-135A-N
MFS-18-193A-N
MFS-20-133A-N
MFS-20-135A-N
MFS-20-192A-N
MFS-20-193A-N
MFS-22-135A-N
MFS-22H-135A-N
MFS-22-193A-N
MFS-22H-193A-N

[1] Can also be used with reduced steer angles in tag position in Coach applications.

GENERAL SERVICE WARRANTY INFORMATION

Rear Drive Single Axles – 2/Unl/P&L

MS-17-13X	MS-21-14X	RC-23-162[1]	RS-23-186	MS-26-616-SP
MS-17-14X	MS-23-17X	RC-23-165[1]	RS-24-160	RS-30-185
MS-19-13X	RS-21-160	RS-23-160	RC-25-160	MS-30-616
MS-19-14X	RC-23-160	RS-23-161	RS-26-185	MS-30-616-SP
MS-21-13X	RC-23-161	RS-23-185	MS-26-616	RS-35-380

[1] 3/Unl/P&L if PreSet by Cummins-Meritor.

Rear Drive Tandem/Tridem Axles – 2/Unl/P&L

MT-34-14X/P	MT-44-14X/P	RT-52-185[1]	MT-70-380
MT-40-14T/P	RT-46-169	MT-58-616	RZ-188
MT-40-14X/P	MT-52-616	RT-58-185[1]	

[1] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

Rear Drive Tandem/Tridem – 3/Unl/P&L

RT-40-160/P	RT-46-160/P	RT-46-164/P	RT-50-160/P	RZ-166

Rear Drive Axles – 1/Unl/P&L

RND-14H	RND-16A

Brake Components

Cam Q Series Trailer Brakes[1]	3/Unl/P, 1/Unl/L
Cam P[2]	2/200/P
Cam	3/Unl/P
Q+ Drum Brake™	3/Unl/P&L
Q+ Drum Brake™[1,2]	2/200/P&L
ASA	3/Unl/P
ASA[2]	2/200/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
STEELite X30 Drum Brake™[3]	12-Years or Wearable Life/P
EX+ Air Disc Brake™[4]	2/Unl/P&L

[1] For Trailer only, 3/300/P against rust jacking when equipped with Platinum Shield III or Chassis Protect.
[2] Applies to Tour Bus and Cross Country Coach only.
[3] Based on stamped wear diameter max.
[4] Warranty coverage for boots, seals, caps, bushings and pins is 2/200/P. Warranty coverage for pads is 1/100/P.

Drivelines

RPL	4/400/P, 1/Unl/P&L
MXL	3/350/P, 1/Unl/P&L
92N	1/Unl/P

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

GENERAL SERVICE WARRANTY INFORMATION

Trailer Axles[1]

Beam and Brackets[2]	5/Unl/P, 1/Unl/L
TPX4000 Axle Series[3]	10/Unl/P, 1/Unl/L
Wheel End Systems[4]	
Standard System[5]	1/Unl/P&L
AxlePak5	5/Unl/P&L
AxlePak7[6]	7/Unl/P&L
AxlePak10[7]	10/Unl/P&L

[1] For brake components and ABS coverage, refer to appropriate product warranties.
[2] 9000 Series is 3/Unl/P, 1/Unl/L
[3] Structural components only excluding spindle wear. Spindle wear 5/Unl/P, 1/Unl/L.
[4] Includes hub, wheel seals and wheel bearings—all systems require annual inspections and proper documentation to ensure full coverage.
[5] When installed by Cummins-Meritor.
[6] When specified with AxlePak7 wheel end system, coverage on Meritor Tire Inflation System (MTIS) thru-tee and stator is 7/Unl/P, 1/Unl/L.
[7] AxlePak10 is limited to Intermodal Chassis applications equipped with TPX4000 series axles.

TAG/Pusher Axles[1]

TQ, TR Beam and Brackets	3/Unl/P, 1/Unl/L
MC14002, MC16003, FH946[2]	2/Unl/P&L

[1] For brake components coverage, refer to appropriate product warranties.
[2] 3/Unl/P&L if sold with PreSet by Cummins-Meritor.

Meritor Tire Inflation System (MTIS)

MTIS Components	5/Unl/P, 1/Unl/L

Trailer Mechanical Suspension Systems[1]

IMS40 (Integrated Mechanical Suspension – Tandem)[2]	1/Unl/P&L
IMS20 (Integrated Mechanical Suspension – Single)[2]	1/Unl/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] All other suspension components refer to appropriate manufacturer's warranty.

Trailer Air Suspension Systems[1]

MPA40 (Tandem Axle Parallelogram)[2]	
Major Structural Components	5/Unl/P, 1/Unl/L
Curbing Damage Warranty[3]	5/500/P, 1/100/L
Height Control Valve	1/Unl/P&L
Shock Absorbers	2/Unl/P&L
Air Springs	2/Unl/P, 1/Unl/L
Bushings	5/P, 3/L
PinLoc Air Controls	1/Unl/P&L
PinLoc Actuator	3/Unl/P&L
MPA20 (Single Axle Parallelogram)	
Major Structural Components	5/Unl/P, 1/Unl/L
Height Control Valve	1/Unl/P&L
Shock Absorbers	2/Unl/P&L
Air Springs and Rebound Straps	2/Unl/P, 1/Unl/L
Bushings	5/P, 3/L
MTA and MTA-Tec6 Trailing Arm Suspension System	
Major Structural Components	5/Unl/P, 1/Unl/L
Height Control Valve	1/Unl/P&L
Air Springs	2/Unl/P, 1/Unl/L
Bushings[4]	5/Unl/P, 3/Unl/L
Shock Absorbers	2/Unl/P&L
Lift Kit System	1/Unl/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] Fastener torque coverage is limited to 2/Unl/P&L when torqued by Cummins-Meritor.
[3] "Curbing damage" is defined as deformation (bending, buckling or breakage), caused by sudden impact with a curb or similar fixed object. Damage to the RideSentry slider box (the suspension sliding sub-frame, consisting of the frame rails, cross-members and central A-frame assembly), caused by accidental trailer impact with a curb or similar fixed object, is eligible for warranty coverage. Damage to other components or damage resulting from collision with another vehicle, rollover or fire is not covered under this provision. Warranty is not transferable to another trailer VIN and coverage does not apply if the trailer is deemed to be a total loss, scrapped or otherwise not salvageable.
[4] Raw wood applications 3/Unl/P, 1/Unl/L

HEAVY SERVICE/SPECIALTY VEHICLE WARRANTY INFORMATION

Heavy Service/Specialty Vehicles

- Airport Rescue Fire Fighting (ARFF)
- Airport Shuttle[1]
- Asphalt Truck
- Block Truck
- Bottom Dump Trailer Combination
- Cementing Vehicle
- Commercial Pick-Up
- Concrete Pumper
- Construction Material Hauler
- Mixer
- Demolition
- Drill Rig
- Dump
- Equipment Hauling
- Flatbed Trailer Hauler
- Flatbed Truck
- Fracturing Truck
- Front Loader
- Geophysical Exploration
- Hopper Trailer Combinations
- Landscaping Truck
- Liquid Waste Hauler
- Log Hauling
- Lowboy
- Michigan Special Gravel Train
- Michigan Special Log Hauler
- Michigan Special Steel Hauler
- Michigan Special Waste Vehicle
- Municipal Dump
- Rear Loader (Refuse)
- Recycling Truck
- Residential Pick-Up (Refuse)
- Rigging Truck
- Roll-Off
- Scrap Truck
- Semi-End Dump
- Sewer/Septic Vacuum
- Shuttle Bus[1]
- Side Loader
- Snowplow/Snowblower
- Steel Hauling
- Tanker
- Tank Truck
- Tractors with Pole Trailers
- Tractor/Trailer with Jeeps
- Transfer Dump
- Transfer Vehicle
- Utility Truck
- Winch Truck

[1] Commercial chassis only

Heavy Service/Specialty Vehicle Typically Is:

- Moderate mileage operation (less than 60,000 miles per year)
- On/off-road vocations (10% or more off-road)
- Moderate to frequent stops/starts (up to 10 stops per mile)
- An average of three (3) miles between starting and stopping

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 2/Unl/P&L

FD-965
FF-941
FF-942
FF-943
FF-944
FF-946
FF-961
FF-966
FF-967
FG-941
FG-943
FH-941
FH-946
FL-941
FL-943
MFS-6-151A-N
MFS-6-153B
MFS-6-162B
MFS-6-162C
MFS-7-113C-N
MFS-7-153C-N
MFS-7-163C-N
MFS-8-113B-N
MFS-8-153B-N
MFS-8-163B-N
MFS-10-122A
MFS-10-143A-N
MFS-10-144A-N
MFS-12-122
MFS-12E-122
MFS-12-122B-N
MFS-12E-122B-N
MFS-12-122C-N
MFS-12E-122C-N
MFS-12-124A-N
MFS-12-132B-N
MFS-12E-132B-N
MFS-12-132C-N
MFS-12E-132C-N
MFS-12-143A-N
MFS-12-144A-N
MFS-12-155
MFS-13-122
MFS-13-122B-N
MFS-13B-122B-N
MFS-13-122C-N
MFS-13B-122C-N
MFS-13-132B-N
MFS-13B-132B-N
MFS-13-132C-N
MFS-13B-132C-N
MFS-13-143A-N
MFS-13-144A-N
MFS-13-155
MFS-14-122
MFS-14-122B-N
MFS-14F-122B-N
MFS-14G-122B-N
MFS-14-122C-N
MFS-14F-122C-N
MFS-14G-122C-N
MFS-14-124A-N
MFS-14-132B-N
MFS-14F-132B-N
MFS-14G-132B-N
MFS-14-132C-N
MFS-14F-132C-N
MFS-14G-132C-N
MFS-14-142B-N
MFS-14F-142B-N
MFS-14G-142B-N
MFS-14-142C-N
MFS-14F-142C-N
MFS-14G-142C-N
MFS-14-143A-N
MFS-14-144A-N
MFS-16-122A-N
MFS-16-133A-N
MFS-16-135A-N
MFS-16-143A-N
MFS-18-133A-N
MFS-18-135A-N
MFS-18-192A-N
MFS-18-193A-N
MFS-20-133A-N
MFS-20-135A-N
MFS-20-192A-N
MFS-20-193A-N
MFS-22-135A-N
MFS-22H-135A-N
MFS-22-193A-N
MFS-22H-193A-N
RF-16-145
RF-21-160

HEAVY SERVICE/SPECIALTY VEHICLE WARRANTY INFORMATION

Front Drive Steer Axles – 2/Unl/P&L

MX-10-120	MX-12-120 EVO	MX-16-120	MX-19-140	MX-23-160
MX-10-120 EVO	MX-14-120	MX-18-120	MX-21-140	MX-23-810
MX-12-120	MX-14-120 EVO	MX-17-140	MX-21-160	

Front Drive Steer Axles – 1/Unl/P&L

MX-08-130-FV (FSD-08A)	MX-14-130-FV (FSD-14A)	MX-20-130-FV (FSD-20A)	MX-23-130-SD (SDA-2300)
MX-10-130-FV (FSD-10A)	MX-16-130-FV (FSD-16A)	MX-21-130-FV (FSD-21A)	
MX-12-130-FV (FSD-12A)	MX-18-130-FV (FSD-18A)	MX-21-130-SD (SDA-2100)	
MX-13-130-FV (FSD-13A)	MX-18-130-SD (SDA-1800)	MX-23-130-FV (FSD-23A)	

Rear Drive Axles – 2/Unl/P&L

MS-17-14X	RH-23-160	RS-23-186/380	MS-26-616-SP	RS-30-185/380
MS-19-14X	RS-23-160	RS-24-160	RS-26-185/380	MS-35-380
MS-21-14X	RC-23-161	RC-25-160	RC-26-633	RS-38-380
RS-21-160	RS-23-161	RS-25-160	MS-30-616	MT-58-616
RC-23-160	RS-23-185	MS-26-616	MS-30-616-SP	MT-58-616-SP

Rear Drive Axles – 1/Unl/P&L

RND-14H	RND-16A

Rear Drive Tandem/Tridem Axles – 2/Unl/P&L

MT-34-14X/P	MT-44-14X/P	MT-52-616	MT-58-616	RT-70-380
MT-40-14T/P	RT-46-169	MT-52-616-SP	MT-58-616-SP	MT-70-380
MT-40-14X/P	RT-58-160	RT-52-185/380[1,2]	RT-58-185/380[1,2]	RZ-188

[1] Axle model designated will vary according to options and variations specified on these axles. Contact Cummins-Meritor Axle Applications Engineering for details.

[2] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

Rear Drive Tandem/Tridem – 3/Unl/P&L

RT-40-160/P/A[3]	RT-46-160/P/A[1,3]	RT-46-164/P[2,3]	RT-50-160/P/A[3]	RZ-166

[1] U.S. only. Canadian warranty = 1/Unl/P for combination vehicles only.

[2] Axle model designated will vary according to options and variations specified on these axles. Contact Cummins-Meritor Axle Applications Engineering for details.

[3] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

HEAVY SERVICE/SPECIALTY VEHICLE WARRANTY INFORMATION

Drivelines

RPL	3/Unl/P, 1/Unl/P&L
92N	1/Unl/P&L
MXL	1/Unl/P&L

Transmission – 1/Unl/P&L

FAT 30

Brake Components

Cam P	3/Unl/P
Cam P	2/100/P
Cam Cast Plus™	2/100/P&L
Q+ Drum Brake™[1]	3/Unl/P&L
Q+ Drum Brake™[2]	2/100/P&L
ASA	3/Unl/P
ASA[2]	2/100/P
Hubs/Cast Drums and Other Wheel-End Components[3]	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
EX+ Air Disc Brake[4]	2/100/P&L

[1] For Trailer only, 3/300/P against rust jacking when equipped with Platinum Shield III.
[2] Applies to City Bus, Trolley, Shuttle Bus and Airport Shuttle only.
[3] Based on stamped wear diameter max.
[4] Warranty coverage for boots, seals, caps, bushings and pins is 2/100/P. Warranty coverage for pads is 1/100/P.

Trailer Axles[1]

Beam and Brackets[2]	5/Unl/P, 1/Unl/L
Wheel End Systems[3]	
Standard System[4]	1/Unl/P&L

[1] For brake components coverage, refer to appropriate product warranties.
[2] 9000 Series is 3/Unl/P, 1/Unl/L
[3] Includes hub, wheel seals and wheel bearings—all systems require annual inspections and proper documentation to ensure full coverage.
[4] When installed by Cummins-Meritor.

Trailer Air Suspension Systems[1]

MTA and MTA-Tec6 Trailing Arm Suspension System	
Major Structural Components[2]	5/500/P, 1/100/L
Height Control Valve	1/100/P&L
Air Springs	2/200/P, 1/100/L
Bushings[2]	5/500/P, 3/300/L
Shock Absorbers	2/200/P&L
Lift Kit System	1/100/P&L

[1] For axle coverage, refer to appropriate product warranties.
[2] Raw wood applications 3/Unl/P, 1/Unl/L

Meritor Tire Inflation System (MTIS)

MTIS Components	5/Unl/P, 1/Unl/L

Gearboxes – 1/Unl/P&L

MGX-402	MGX-450	MGX-466	MGX-538
MGX-423	MGX-451	MGX-479	

Transfer Cases – 1/Unl/P

MTC-2212-CV (306)
MTC-3106-FV (TC-137)
MTC-3111 (T-2111)
MTC-3112-CV (548C)
MTC-3116 (T-2111 through-shaft)
MTC-3118-FV (TC-180 and TC-180-23)
MTC-3118-CV (358)
MTC-3120-FV (TC-143)
MTC-3124 (T-2119)
MTC-3203
MTC-3205-GV (MTC-25/RTC-25)
MTC-3206-FV (TC-237)
MTC-3206-CS (544)
MTC-3208-GV (RTC-50)
MTC-3209-GV (MTC-60/RTC-60)
MTC-3212-CV (315 and 548B)
MTC-3312-FV (TC-270)
MTC-3220-FC (TC-142)
MTC-4206-FV (TC-38)
MTC-4208
MTC-4210
MTC-4213

FIRE AND EMERGENCY WARRANTY INFORMATION

Fire and Emergency Vehicles

- Aerial Ladder Truck
- Aerial Platform
- Ambulance
- Command Vehicle
- Crash Fire Rescue
- Pumper
- Rapid Intervention Vehicle (RIV)
- Tanker

Fire and Emergency Typically Is:

- Lower mileage operations (less than 20,000 miles/year)
- Generally, on-road service (less than 10% off-road)
- An average of three (3) miles between starting and stopping

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 5/Unl/P&L

FL-941	MFS-18-135A-N	MFS-20-135A-N	MFS-22H-135A-N
FL-943	MFS-18-193A-N	MFS-20-193A-N	MFS-22-193A-N
MFS-18-133A-N	MFS-20-133A-N	MFS-22-135A-N	MFS-22H-193A-N

Front Drive Steer Axles – 2/Unl/P&L

MX-19-140	MX-21-140	MX-21-160	MX-23-160	MX-23-810

Rear Drive Single Axles – 5/Unl/P&L

RC-23-160	RS-23-185	RC-25-160	RS-35-185[1]
RS-23-160	RS-23-186	RS-26-185	RS-25-160
RS-23-161	RS-24-160	RS-30-185	

[1] 2/Unl/P&L if PreSet by Cummins-Meritor.

Rear Drive Tandem/Tridem Axles – 5/Unl/P&L

MT-40-14X/P	RT-46-160/P	RT-50-160/P	MT-58-616
RT-40-160/P	RT-46-164/P	MT-52-616	RT-58-185[1]
MT-44-14X/P	RT-46-169	RT-52-185[1]	MT-70-380[2]

[1] Each vehicle must have a Request for Application Recommendation (RAR) approved by Cummins-Meritor prior to vehicle build. All RARs must identify the chassis number or VIN. Refer to Product Information Letter #303 and #396 for further details.

[2] 2/Unl/P&L

Transfer Cases – 1/Unl/P

MTC-2212-CV (306)	MTC-3124 (T-2119)	MTC-3220-FC (TC-142)
MTC-3106-FV (TC-137)	MTC-3206-FV (TC-237)	MTC-4206-FV (TC-38)
MTC-3111 (T-2111 through-shaft)	MTC-3206-CS (544)	MTC-4208
MTC-3112-CV (548C)	MTC-3208-GV (RTC-50)	MTC-4210
MTC-3118-FV (TC-180 and TC-180-23)	MTC-3209-GV (MTC-60/RTC-60)	MTC-4213
MTC-3118-CV (358)	MTC-3212-CV (315 and 548B)	
MTC-3120-FV (TC-143)	MTC-3312-FV (TC-270)	

FIRE AND EMERGENCY WARRANTY INFORMATION

Brake Components

Cam	3/Unl/P
Q+ Drum Brake™	3/Unl/P&L
ASA	3/Unl/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P
EX+ Air Disc Brake™[1]	2/Unl/P&L

[1] Warranty coverage for boots, seals, caps, bushings and pins is 2/200/P.
Warranty coverage for pads is 1/100/P.

Drivelines

RPL	4/400/P, 1/Unl/L
MXL	3/350/P, 1/Unl/L
92N	1/Unl/P

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

TRANSIT BUS WARRANTY INFORMATION

Transit Bus Vehicles

- Airport Shuttle
- City Bus
- Commuter Coach
- Shuttle Bus
- Transit Bus
- Trolley

Transit Bus Typically Is:

- Moderate mileage operation (less than 50,000 miles per year)
- Moderate to frequent stops/starts (up to 10 stops per mile)

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 5/300/P&L

FH-946	FH-941[1]	MFS-12-155	MFS-13-155

[1] Commuter coach only – 2/Unl/P&L

Rear Drive Single Axles – 5/300/P&L

RS-23-160	71163	RC-23-162[1]	RS-21-160
RC-23-161	79163	RC-23-165[1]	

[1] Commuter coach only – 2/Unl/P&L

Tag Axles – 2/Unl/P&L

MC-14002	MC-16003	FH-946

Center Non-drive Axles – 5/300/P&L

MC-26000	71063	79063

Gearboxes – 1/Unl/P&L

MGX-450	MGX-451	MGX-538

Brake Components

Cam Cast Plus™	2/100/P&L
Q+ Drum Brake™[1]	2/100/P&L
ASA[1]	2/100/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
All Other Brakes	1/Unl/P
EX+ Air Disc Brake[2]	2/100/P&L

[1] Applies to City Bus, Trolley, Shuttle Bus and Airport Shuttle only.
[2] Warranty coverage for boots, seals, caps, bushings and pins is 2/100/P. Warranty coverage for pads is 1/100/P.

Drivelines

RPL	3/Unl/P, 1/Unl/L
92N	1/Unl/P&L
MXL	1/Unl/P&L

OFF-HIGHWAY SERVICE WARRANTY INFORMATION

Industrial and Off-Highway Service Vehicles

- Load-On/Load-Off
- Port Tractor
- Rail Yard Spotter
- Roll-On/Roll-Off
- Stevedoring Tractor
- Trailer Spotter
- Yard Jockey
- All and Rough Terrain Cranes
- Forestry
- Material Handling
- Specialized Heavy Haul
- Excavator
- Compactor
- Fertilizer Spreader
- Snow Blower
- Mining and Specialized Mining
- Rail Car Mover
- Loader
- Tow Tractor
- Pushback Tractor

Industrial and Off-Highway Service Typically Is:

- Low mileage operation
- Low speed vehicle speed restriction
- Vehicles are not typically licensed for highway use
- Six (6) starts/stops per mile (typical)

Coverage under Cummins-Meritor's warranty require that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Contact Cummins-Meritor regarding specific application approval questions on any product line.

Front Non-Drive Steer Axles – 1/Unl/P

FF - 941	FG - 941	FN - 951	MFS-20-192A-N	MFS-22-193A-N
FF - 943	FG - 943	FS-25	MFS-20-193A-N	MFS-22H-193A-N
FF - 961	FL - 941	MFS-20-133A-N	MFS-22-135A-N	MON-Z0 FAMILY
FF - 966	FL - 943	MFS-20-135A-N	MFS-22H-135A-N	

Rear Drive Axles – 1/Unl/P

MT-14X[1]	RS-23-380	RS-30-185	RT-145[1]
RS-23-186	RS-24-160	RS-30-380	RT-160[1]

[1] 2/Unl/P for LO/LO Terminal Tractor applications

Planetary Axles – 1/Unl/P

MOB	MOE	MOH	MOT	MOZ
MOC	MOF	MOR	MOX	
MOD	MOG	MOS	MOY	

Gearboxes – 1/Unl/P&L

MGX-402	MGX-450	MGX-466	MGX-538
MGX-423	MGX-451	MGX-479	

PTO – 1/Unl/P&L

MPT-170	MPT-185	MPT-500	MPT-1702
MPT-180	MPT-309	MPT-518	

OFF-HIGHWAY SERVICE WARRANTY INFORMATION

Transfer Cases – 1/Unl/P

MTC-2212-CV (306)
MTC-3106-FV (TC-137)
MTC-3111 (T-2111 through-shaft)
MTC-3112-CV (548C)
MTC-3116 (T-2111)
MTC-3118-FV (TC-180 and TC-180-23)
MTC-3118-CV (358)
MTC-3120-FV (TC-143)
MTC-3124 (T-2119)
MTC-3206-FV (TC-237)
MTC-3208-GV (RTC-50)
MTC-3209-GV (MTC-60/RTC-60)
MTC-3220-FC (TC-142)

Drivelines – 1/Unl/P

RPL
MXL

Transmission – 1/Unl/P&L

FAT 30

Brake Components

Cam	3/Unl/P
Q+ Drum Brake™	3/Unl/P&L
ASA	3/Unl/P
Hubs/Cast Drums and Other Wheel-End Components	1/Unl/P
Hydraulic Disc Brakes	1/Unl/P
All Other Brakes	1/Unl/P

TERMS AND CONDITIONS

Coverage Exclusions

Product Description

All
The cost of any repairs, replacements or adjustments to a covered component (1) associated with noise; (2) resulting from the use or installation of non-genuine Cummins-Meritor components or materials; (3) due to vibration associated with improper operation or misapplication of drivetrain components; and (4) damage resulting from corrosion.

For axle assemblies supplied by Cummins-Meritor with suspension and interface brackets designed and/or attached by non-Cummins-Meritor parties, Cummins-Meritor warranty coverage does not apply to the brackets, bracket attachment methods and field issues caused by brackets or bracket attachments to any covered component unless specified in a separate OEM agreement.

Front Axles[1]
Linehaul – King Pin Bushings 1yr/Unl P&L
All Other Vocations – King Pin Bushings Excluded

[1] King Pin Bushing wear excluded for all vocations.

Rear Axles
Self-contained traction equalizers and oil filters. The use of NoSPIN differentials will result in the exclusion of axle shafts from warranty considerations. NoSPIN is a product of Eaton.

ASA
Boot and bushing. Bent, broken, over-torqued, missing or otherwise damaged pawl assemblies.

Cam Brake
Brake lining wear and brake shoe “rust-jacking.”

Disc Brake
Pad wear, rotor wear.

Coverage Limitations

Product Description

All
Any claim beyond 60 days from date of repair will not be accepted or honored under this warranty program. Products purchased on an incomplete vehicle (glider) are limited to one year, unlimited miles parts only (1/Unl/P).

Warranty coverage on vehicles with 1,850 lb-ft engine torque and over may be reduced on individual drivetrain components. Contact your Cummins-Meritor representative for specific details.

Front Axles
Tie rod and tie rod ends limited to 3-year/300,000-mile or published vocational coverage, whichever is less. Wheel seals, gaskets and wheel bearings are covered for 1 year/unlimited miles if the wheel end equipment is supplied and assembled by Cummins-Meritor.

Rear Axles
Pinion and through shaft seals limited to 3-year/300,000-mile or published vocational coverage, whichever is less, if yoke is installed by Cummins-Meritor. If yoke is not installed by Cummins-Meritor, then Cummins-Meritor does not warrant pinion seals. Wheel seals, gaskets and wheel bearings are covered for 1 year/unlimited miles if the wheel end equipment is supplied and assembled by Cummins-Meritor.

Rear Axles
The Cummins-Meritor breather part number A-2297-C-8765 with A-3196-J-1336 hose must be used for eligibility of any potential warranty consideration relating to contamination and/or loss of lube in axles.

Cam Brake
Limited to bracket, brake spider and camshaft structural integrity.

STEELite X30
Wearable life is up to the discard diameter of the drum.

Terms and Conditions

(1) What is Covered by this Commercial Warranty?

Meritor Heavy Vehicle Systems, LLC warrants to the owner (“Owner”) that the components listed in this publication, which have been installed by an Original Equipment Manufacturer (“OEM”) as original equipment in vehicles licensed for on-highway use, will be free from defects in material and workmanship. This warranty coverage begins only after the expiration of the OEM’s vehicle warranty for the applicable covered components. Warranty coverage ends at the expiration of the applicable time period from the date of vehicle purchase by the first Owner or the applicable mileage limitation, whichever occurs first. Duration of coverage varies by component and vocation as detailed elsewhere in this warranty statement.

Some components are warranted for parts only and the Owner must pay any labor costs associated with the repair or replacement of the component. Other components are warranted for both parts and reasonable labor to repair or replace the subject component. Components (whether new, used or remanufactured) installed as replacements under this warranty are warranted only for the remainder of the original period of time or mileage under the original warranty.

For certain components, coverage requires the use of specific extended drain interval or synthetic lubricants. For further information about lubrication and maintenance, see Cummins-Meritor publication Maintenance Manual Number I and the applicable Cummins-Meritor maintenance manual for the product in question. Other conditions and limitations applicable to this warranty are detailed below.

TERMS AND CONDITIONS

(2) Designation of Vocational Use Required

To obtain warranty coverage, each Owner must notify Cummins-Meritor through the OEM new truck and/or trailer dealer of the intended vocational use of the vehicle into which the Cummins-Meritor components have been incorporated prior to the vehicle in-service date. This notification may be accomplished by registering the vehicle through your OEM new truck and/or trailer dealer or with Cummins-Meritor directly. Failure to notify Cummins-Meritor of (I) the intended vocational use of the vehicle or (II) a change in vocational use from that which was originally designated, will result in the application of a one year, unlimited mileage, parts only warranty (1/Unl/P) from the initial in-service date.

A second Owner and each subsequent Owner must also notify Cummins-Meritor as to the intended vocational use of the vehicle. This notification can be sent directly to Cummins-Meritor or through the OEM new truck and/or trailer dealer. The duration and mileage coverage of this warranty cannot exceed the coverage extended to the first Owner after his or her initial designation of vocational use.

Coverage under Cummins-Meritor's warranty requires that the application of products be properly approved pursuant to OEM and Cummins-Meritor approvals. Refer to TP-9441 for axles, SP-8320 for trailer axles, TP-12126 for drivelines and/or contact Cummins-Meritor regarding specific application approval questions on any product line.

(3) What is the Cost of this Warranty?

There is no charge to the Owner for this warranty.

(4) What is not Covered by this Warranty?

This warranty does not cover normal wear and tear; nor does it cover a component that fails, malfunctions or is damaged as a result of (I) improper installation, adjustment, repair or modification (including the use of unauthorized attachments or changes or modification in the vehicle's configuration, usage or vocation from that which was originally approved by Cummins-Meritor), (II) accident, natural disaster, abuse or improper use (including loading beyond the specified maximum vehicle weight or altering engine power settings to exceed the axle and/or driveline capacity) or (III) improper or insufficient maintenance (including deviation from approved lubricants, change intervals or lube levels). This warranty does not cover any component or part that is not branded by Cummins-Meritor. **For vehicles that operate full or part time outside of the United States and Canada, a one year, unlimited mileage, parts only warranty (1/Unl/P) will apply.**

(5) Remedy

The exclusive remedy under this warranty shall be the repair or replacement of the defective component at Cummins-Meritor's option. Cummins-Meritor reserves the right to require that all applicable failed materials are available and/or returned to Cummins-Meritor for review and evaluation.

(6) Disclaimer of Warranty

THIS WARRANTY IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES OR CONDITIONS, EXPRESSED, IMPLIED OR STATUTORY INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE.

(7) Limitation of Remedies

In no event shall Cummins-Meritor be liable for special, incidental, indirect or consequential damages of any kind or under any legal theory, including, but not limited to, towing, downtime, lost productivity, cargo damage, taxes or any other losses or costs resulting from a defective covered component.

(8) To Obtain Service

If the Owner discovers within the applicable coverage period a defect in material or workmanship, the Owner must promptly give notice to either Cummins-Meritor or the dealer from which the vehicle was purchased. To obtain service, the vehicle must be taken to any participating OEM new truck and/or trailer dealer or authorized Cummins-Meritor service location. The dealer will inspect the vehicle and contact Cummins-Meritor for an evaluation of the claim. When authorized by Cummins-Meritor, the dealer will repair or replace during the term of this warranty any defective Cummins-Meritor component covered by this warranty.

(9) Entire Agreement

This is the entire agreement between Cummins-Meritor and the Owner about warranty and no Cummins-Meritor employee or dealer is authorized to make any additional warranty on behalf of Cummins-Meritor. This agreement allocates the responsibilities for component failure between Cummins-Meritor and the Owner.

Cummins Inc.
Box 3005
Columbus, IN 47202-3005
U.S.A.

cummins.com

Product models, brands, names and trademarks depicted herein are the property of their respective owners and, except where otherwise indicated, are not in any way associated with Meritor Heavy Vehicle Systems, LLC, or any parent or affiliate, thereof.

SP-95155
Bulletin 6451105 Produced in U.S.A. Rev. 1/24
©2024 Meritor, Inc.

Fire and Rescue Apparatus

Three (3) Year Material and Workmanship
Meritor Wabco ABS Brake System
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The Meritor Wabco ABS brake system shall be covered by Meritor Wabco as indicated in the attached Meritor Wabco warranty coverage description**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Three (3) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**The exclusions listed in the attached Meritor Wabco warranty description shall apply.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

WARRANTY

MODEL YEAR 2021 VEHICLES

Warranty coverage is essential to protecting your investment. But understanding the full details of your coverage can be challenging. This straightforward approach allows you, our valued customer, to better understand how your specific vehicle applications will be covered in your region. Our component warranty coverage is provided according to vocation/usage categories listed below.

- Linehaul covers high mileage operation (over 60,000 miles/year) on well-maintained major highways of concrete or asphalt construction.
- General Service covers moderate mileage operations (less than 60,000 miles/year) on well-maintained public roads (less than 10 percent off-road) typically with less than three (3) stops per mile.
- Heavy Service (Vocational) covers vehicles with more than 10 percent off-road OR moderate to frequent starts/stops typically with more than three (3) stops per mile.
- Off-Highway Service covers lower mileage operations. Vehicles are not typically licensed for highway use.

How to Read Warranty Coverage (Example)		
Number of Years	**Mileage (in thousands) Unl=Unlimited**	**P=Parts Only P&L=Parts & Labor**
3	300	P

- The standard aftermarket warranty for WABCO products - including WABCO Original parts, WABCO Reman Solutions, ProVia quality aftermarket parts and WABCO retrofit solutions - is one year, parts only from in-service date when purchased from ZF distributor networks or its affiliates and/or subsidiaries.

WABCO

LINEHAUL/GENERAL SERVICE WARRANTY INFORMATION

LINEHAUL/GENERAL SERVICE VEHICLES

- Aerial Ladder Truck
- Aerial Platform
- Ambulance
- Auto Hauler
- Beverage Truck
- Bulk Hauler
- Chip Hauler (Truck)
- Cross Country Coach
- Doubles
- Flatbed
- Front Engine Commercial Chassis
- Front Engine Integral Coach
- General Freight
- Grain Hauler
- Intercity Coach
- Intermodal Chassis
- Livestock Hauler
- Meat Packer
- Moving Van
- Municipal Truck
- Pipe Hauler
- Platform Auto Hauler
- Pumper
- Rear Engine Integral Coach
- Recreational Vehicles
- Refrigerated Freight
- School Bus
- Stake Truck
- Tanker
- Tanker Truck
- Triples
- Tour Bus
- Wrecker

LINEHAUL TYPICALLY IS

- High mileage operation (over 60,000 miles/year)
- Well maintained major highways of concrete or asphalt construction

GENERAL SERVICE TYPICALLY IS

- Moderate mileage operations (less than 60,000 miles/year)
- Well maintained public roads (less than 10% off-road)
- Less than three (3) stops per mile

WABCO Components[1]	
Air Management	
Air Brake Valves	1/100/P&L
Trailer Lift Axle Control Valve	
Trailer Control Line Filter[3]	
Air Compressors (ALL)[2]	2/200/P&L
Air Dryers (ALL)	3/300/P&L
Aerodynamics	
OptiFlow® TrailerSkirt	2/UnU/P
OptiFlow® Trailer Tail and AutoTail	2/Unl/P
Braking Systems	
ABS (Anti-Lock Braking System) Air	3/300/P&L
ABS (Anti-Lock Braking System) Hydraulic	
Electronic Braking System (EBS)	
Electronic Stability Control (ESC)	
Roll Stability Control (RSS)	
Trailer Roll Stability Support (RSS)	
Trailer ABS (Anti-Lock Braking System)[3]	
Driveline Suspension Control	
Clutch Controls	2/200/P&L
Leveling Valves	1/100/P&L
OptiRide® Automated Manual Transmission (AMT)	
OptiRide® Electronically Controlled Air Suspension (ECAS)	3/300/P&L

WABCO Components[1] (cont.)	
Safety	
OnGuardACTIVE®	3/300/P&L
OnLane®	
OnLaneALERT®	
OnSide®	
Trailer SafeStart™	
Trailer TailGUARD™	
Telematics	
TrailerCAST™ Telematics Device	3/300/P&L
Wheel End Solutions	
EasyFit™ Slack Adjuster	6/600/P
MAXXUS™ Truck Air Disc Brake	5/500/P&L
IVTM - Wheel Module	6/P
IVTM - All Other Products	2/P
Pan 17 and 19 Air Disc Brake	2/Unl/P and 1/Unl/L
Pan 22 Air Disc Brake	5/500/P and 1/L
TRISTOP™ D Actuator w/ IBV or IRB	6/600/P
TRISTOP™ D Actuator	3/300/P
UNISTOP™ Actuator	2/200/P
Trailer MAXX22T™ Air Disc Brake	5/500/P and 1/L

[1] ZF and WABCO branded components. [2] WABCO compressors installed on Cummins, Mercedes, and DDC engines are not warranted or serviced by ZF. Please contact your respective dealer/distributor of those engines for warranty and servicing. [3] An extended warranty of 4/400/P will apply when a WABCO Trailer Control Line Filter is used in combination with a WABCO Trailer ABS valve.

HEAVY SERVICE (VOCATIONAL) WARRANTY INFORMATION

HEAVY SERVICE VEHICLES

- Airport Rescue Fire (ARF)
- Airport Shuttle
- Asphalt Truck
- Block Truck
- Bottom Dump Trailer Combination
- Cementing Vehicle
- City Bus
- Commercial Pick-Up
- Concrete Pumper
- Construction Material Hauler
- Crash Fire Rescue (CFR)
- Mixer
- Demolition
- Drill Rig
- Dump
- Emergency Service
- Equipment Hauling
- Flatbed Trailer Hauler
- Flatbed Truck
- Fracturing Truck
- Front Loader
- Geophysical Exploration
- Hopper Trailer Combinations
- Landscaping Truck
- Liquid Waste Hauler
- Log Hauling
- Lowboy
- Michigan Special Gravel Trains
- Michigan Special Log Hauler
- Michigan Special Steel Hauler
- Michigan Special Waste Vehicle
- Municipal Dump
- Newspaper Delivery
- Package Delivery
- Pick-up and Delivery
- Rapid Intervention Vehicle (RIV)
- Rear Loader
- Recycling Truck
- Residential Pick-Up/Waste
- Rigging Truck
- Roll-Off
- Scrap Truck
- Semi-End Dump
- Sewer/Septic Vacuum
- Shuttle Bus
- Side Loader
- Snowplow/Snowblower
- Steel Hauling
- Tanker
- Tank Truck
- Tractors with Pole Trailers
- Tractor/Trailer with Jeeps
- Transfer Dump
- Transfer Vehicle
- Transit Bus
- Trolley
- Utility Truck
- Winch Truck

HEAVY SERVICE TYPICALLY IS

- On/Off road vocations (10% or more off-road) OR
- Moderate to frequent starts/stops typically more than three (3) stops per mile

WABCO Components[1]	
Air Management	
Air Brake Valves	1/100/P&L
Air Compressors (ALL)2	
Air Dryers (ALL)	
Trailer Control Line Filter[3]	
Braking Systems	
ABS (Anti-Lock Braking System) Air	3/300/P&L
ABS (Anti-Lock Braking System) Hydraulic	2/200/P&L
Electronic Braking System (EBS)	3/300/P&L
Electronic Stability Control (ESC)	
Trailer ABS Valve[3]	
Roll Stability Control (RSS)	
Trailer Roll Stability Support (RSS)	
Driveline Suspension Control	
OptiRide® Electronically Controlled Air Suspension (ECAS)	2/200/P&L
Leveling Valves	1/100/P&L
Clutch Controls	2/200/P&L
Safety	
OnGuardACTIVE®	3/300/P&L
OnLane®	
OnLaneALERT®	
OnSide®	
Trailer SafeStart™	
Trailer TailGUARD™	
Telematics	
TrailerCAST™ Telematics Device	3/300/P&L
Wheel End Solutions	
EasyFit™ Slack Adjuster	2/200/P
MAXXUS™ Air Disc Brake	1/Unl/P&L
IVTM - Wheel Module	6/P
IVTM - All Other Products	2/P
Pan 22, 19 and 17 Air Disc Brake	1/Unl/P&L
Trailer MAXX22T™	1/Unl/P&L
TRISTOP™ D Actuator w/ IBV	3/Unl/P
TRISTOP™ D Actuator	2/200/P
UNISTOP™ Actuator	1/100/P

1 ZF and WABCO branded components. 2 WABCO compressors installed on Cummins, Mercedes, and DDC engines are not warranted or serviced by ZF. Please contact your respective dealer/distributor of those engines for warranty and servicing. 3 An extended warranty of 4/400/P will apply when a WABCO Trailer Control Line Filter is used in combination with a WABCO Trailer ABS valve.

INDUSTRIAL/OFF-HIGHWAY SERVICE WARRANTY INFORMATION

INDUSTRIAL AND OFF-HIGHWAY SERVICE TYPICALLY IS

- Low mileage operation[3]
- Vehicles are not typically licensed for highway use

Market	Common Application Types
Agriculture	Fertilizer Spreader, Tractor, Heavy Duty Ag Trailers, Harvester, Sprayer, Skid Loader, Silage Bagger, Slurry Wagons, Grain Cart
Airport Support	Pushback Tractor, Towing Tugs, Aircraft Tow Tractor, Refueling Trucks, Food Service Trucks, Baggage Tractors, De-Icing Equipment, Runway Clearing Equipment
Construction	All-Terrain Crane, Rough Terrain Crane, Excavator, Compactor, Wheel Loader, Road Roller, Motor Grader, Articulated Dump Truck, Rubber Tire Road Roller, Backhoe Loaders, Haul Trucks, Scraper Rough Terrain Forklifts, Trenchers, Drills
Forestry	Logging Forwarder, Kidder, Loaders, Yard Forklifts, Harvesters Fellers
Material Handling	Port Tractor, Rail Yard Spotter, Stevedoring Tractor, Trailer Spotter, Yard Jockey, Scissor Lift, Straddle Carrier, Manlift, Forklift, Boom Lift Telebandlers, Aerial Work Platforms
Mining	Specialized Mining, Excavator, Haul Truck, Underground Loader, Service Trucks, Wheel Loaders, Scrapers, Load Haul Dumps, Personnel Transports, Bolters, Scalers
Municipal	Street Sweeper, Utility Tractor, Utility Trucks, Tree Trimmers, Dump Trucks, Tow Trucks, Flat Bed Trucks, Winch Applications
Oil & Gas	Fracturing Trailer, Injecter Heads, Top Drives, Jack/Lift Boats, Wireline Trucks, Load-On / Load-Off
Rail	Railcar Mover, Track Layers, Grinders, Platform Crane, Locomotive Railcars, Ballast Equipment, Winch Applications

WABCO Components[1]	
Air Management	
Air Brake Valves	2/Unl/P
Air Compressors (ALL)2	
Air Dryers (ALL)	
Brake Actuation	
Air/Hydraulic Actuators	2/Unl/P
Master Cylinders	
Remote Actuators	
Slave and Wheel Cylinders	
Two Fluid Actuators	
Brake Locks	
Brake Locks (ALL)	2/Unl/P
Electric Brake Locks	
Lever Locks	
Braking Systems	
ABS (Anti-Lock Braking System) Air	1/100/P&L
ABS (Anti-Lock Braking System) Hydraulic	
Driveline Suspension Control	
Clutch Controls	1/100/P&L
Leveling Valves	
Electrohydraulics & Controls	
Electronic Pedals	2/Unl/P
Electrohydraulic Brake Valves (EBV)	
Pressure Switches	
Hydraulic Braking Solutions	
Accumulator Charging Valves	2/Unl/P
Hydraulic Throttle Controls and Switches	
Modulating Brake Valves	
Wheel End Solutions	
EasyFit™ Slack Adjuster	2/200/P
Caliper Disc Brakes	2/Unl/P
MAXXUS™ Air Disc Brake	1/Unl/P&L
Multiple Disc Brakes	2/Unl/P
IVTM - Wheel Module	6/P
IVTM - All Other Products	2/P
Pan 22, 19 and 17 Air Disc Brake	1/Unl/P&L
TRISTOP™ D Actuator w/ IBV	3/Unl/P
TRISTOP™ D Actuator	2/200/P
UNISTOP™ Actuator	1/100/P

[1] ZF and WABCO branded components. 2 WABCO compressors installed on Cummins, Mercedes, and DDC engines are not warranted or serviced by ZF. Please contact your respective dealer/distributor of those engines for warranty and servicing. 3 Equivalent hours of service limit: 2,000 hours for all components.

TERMS AND CONDITIONS

COVERAGE EXCLUSIONS

PRODUCT DESCRIPTION

ALL PRODUCTS

This Warranty shall not apply to the following, but not limited to: (1) damage to the product or its component parts caused by incorrect use, installation, maintenance or repair, including without limitation (a) improper fit of mating components or brackets, damaged threads, cut, broken, chafed, pinched or otherwise damaged wiring (sensors, harnesses and connectors), (b) sensors damaged during removal when seized in block, or associated with sensor adjustments/ alignments, and (c) damage resulting from the use or installation of non-genuine WABCO components or materials; (2) damage to the product, its component parts, or diminished product or component part performance due to incorrect operation, deviation from approved conditions or misapplication; (3) any unauthorized disassembly of the product or its component parts including without limitation (a) obliterated, defaced or missing WABCO or WABCO name plate, serial numbers or label identifying the device as a ZF product or WABCO component, (b) changes to sealed adjusting screws, and (c) opening or attempted repair of non-serviceable components; (4) malfunction of the component due to internal contamination of the vehicle system including without limitation (a) water and other contamination damage that is due to the use of a non-genuine air dryer cartridge or (b) valve failures due to contamination in air system, (5) complaints associated with noise, (6) damage resulting from corrosion (including oxidation of electrical devices and connections).

AIR DRYERS

Mounting brackets (see vehicle OEM). Desiccant cartridge housing only.

AIR SYSTEM COMPONENTS

Normal wear items; Gladhand seals, dash valve knobs, valve actuation handles, treadles, pedals.

ABS, ELECTRONIC STABILITY CONTROL (ESC), ROLL STABILITY CONTROL (RSC), OPTIRIDE®, ONGUARD® AND ONLANE®, COLLECTIVELY “ELECTRONICS”

Failure of electronic components due to overvoltage condition, improper grounding, electrostatic discharge (ESD), improper shielding, electromagnetic interference (EMI), or other wiring or installation issues. Malfunctions and failure codes caused by other electronic subsystem failures (data bus, engine, transmission, dashboard, etc.)

HYDRAULIC COMPONENTS

For certain components, brake fluid DOT3 or DOT4 is used as the operating medium. Use of any other fluid will void all warranties associated with that component. For hydraulic braking applications the brake fluid is considered a maintenance item. Maintenance intervals are listed in TB-1367.

COVERAGE LIMITATIONS

PRODUCT DESCRIPTION

ALL PRODUCTS

Any claim beyond 60 days from date of repair will not be accepted or honored under this warranty program.

Products purchased on an incomplete vehicle (glider) are limited to one year, 1/Unl/P.

For vehicles that operate full- or part-time outside of the United States and Canada, a 1-Year/Unlimited Miles parts only (1/Unl/P) will apply.

TOOLBOX PLUS™ DIAGNOSTIC SOFTWARE

Proper diagnostics of WABCO Electronics may require the latest version of TOOLBOX PLUS™. Additional labor due to use of an outdated version of TOOLBOX™ software and/or the time to purchase or install the latest version of TOOLBOX PLUS™ are not covered under product warranty.

TERMS AND CONDITIONS

(1) What is Covered by this Commercial Warranty?
ZF CV Systems North America LLC and its North American subsidiaries and affiliates (ZF) warrant to the owner ("Owner") that the components listed in this publication, which have been installed by an Original Equipment Manufacturer ("OEM") as original equipment will be free from defects in material and workmanship. This warranty coverage begins from the original in-service date to the limits provided and runs concurrently with any warranties provided by OEMs and/or any distribution agreements and/or any service contracts that cover the components listed in this publication, if any. If the components listed in this publication are covered by an OEM warranty and/or service contract, then the OEM's warranty and/ or service contract shall supersede ZF's warranty and Owner shall comply with all OEM's warranty and/or service contract requirements for claims under such OEM's warranty and/or service contract until those agreements expire. Once those agreements expire and provided the ZF warranty has not expired under the terms stated above, the ZF warranty will be in effect until its expiration date.

Warranty coverage ends at the expiration of the applicable time period from the date of vehicle purchase by the first Owner, or, the applicable mileage limitation, whichever occurs first. Duration of coverage varies by component and vocation as detailed previously in this publication. Some components are warranted for parts only and the Owner must pay any labor costs associated with the repair or replacement of the component. Other components are warranted for both parts and reasonable labor to repair or replace the subject component. Additional diagnostic time due to use of an outdated version of TOOLBOX™, time to purchase or install latest version of TOOLBOX™ are the responsibility of the authorized ZF distributor networks and are not covered under product warranty. Components installed as replacements under this warranty are warranted only for the remainder of the original period of time or mileage under the original warranty.

(2) Designation of Vocational Use Required. To obtain warranty coverage, each Owner must notify ZF through the OEM new truck and/or trailer dealer of the intended vocational use of the vehicle into which the WABCO components have been incorporated prior to the vehicle in-service date. This notification may be accomplished by registering the vehicle through your OEM new truck and/or trailer dealer or with ZF directly. Failure to notify ZF of (I) the intended vocational use of the vehicle or (II) a change in vocational use from that which was originally designated, will result in the application of a one year, unlimited mileage, parts only warranty (1/Unl/P) from the initial in-service date. A second Owner and each subsequent Owner must also notify ZF as to the intended vocational use of the vehicle. This notification can be sent directly to ZF or through the OEM new truck and/or trailer dealer. The duration and mileage coverage of this warranty cannot exceed the coverage extended to the first Owner after his or her initial designation of vocational use. Coverage under ZF's warranty requires that the application of products be properly approved pursuant to OEM and ZF, approvals.

(3) What is the Cost of this Warranty? There is no charge to the Owner for this warranty.

(4) What is not Covered by this Warranty? In addition to the items listed on "Coverage Exclusions," this warranty does not cover normal wear and tear, or service items; nor does it cover a component that fails, malfunctions or is damaged as a result of (a) improper handling, storage, installation, adjustment, repair or modification including the use of unauthorized attachments or changes or modification in the vehicle's configuration, usage, or vocation from that which was originally approved by ZF, (b) accident, fire or other casualty, natural disaster, road debris, negligence, misuse, abuse, or improper use (including loading beyond the specified maximum vehicle weight or altering engine power settings to exceed the brake system capacity), or (c) improper or insufficient maintenance (including deviation from maintenance intervals, approved lubricants, or lube levels). This warranty does not cover any component or part that is not sold by ZF.

(5) To obtain service. If the owner discovers within the applicable coverage period a defect in material or workmanship, the Owner must promptly give notice to either ZF or the dealer from which the vehicle was purchased. To obtain service, the vehicle must be taken to any participating OEM dealer or ZF distributor networks' servicer. The dealer or ZF authorized servicer will inspect the vehicle and contact ZF for an evaluation of the claim. When authorized by ZF, the dealer or ZF authorized servicer will repair or replace during the term of this warranty any defective WABCO component covered by this warranty.

(6) Disclaimer of Warranty and Limitation of remedies. TO THE MAXIMUM EXTENT PERMITTED BY LAW, THE LIMITED WARRANTY SET FORTH HEREIN IS EXCLUSIVE AND IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, ARISING BY OPERATION OF LAW OR OTHERWISE, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AND/OR WARRANTY FOR HIDDEN OR LATENT DEFECTS, AND IN NO EVENT WILL ZF OR ANY OF ITS AFFILIATES BE LIABLE FOR DIRECT, INDIRECT, INCIDENTAL, PROGRESSIVE, SPECIAL, OR CONSEQUENTIAL DAMAGES OF ANY KIND.

(7) Legal action. Any legal action or claim arising from or related to this Warranty, in contract or otherwise, must be commenced within one year from the accrual of that cause of action, or be barred forever. Any dispute arising in connection with this agreement shall be governed by and construed according to the laws of the State of Michigan and be brought, heard and determined exclusively in either the Circuit Court for the County of Oakland, State of Michigan or the United States District Court for the Eastern District of Michigan. The parties stipulate that the referenced venues are convenient.

(8) Remedy. The exclusive remedy under this warranty shall be the repair or replacement of the defective component at ZF's option. ZF reserves the right to require that all applicable covered components are available and/or returned to ZF for review and evaluation. THE MAXIMUM LIABILITY, IF ANY, OF ZF FOR ALL DAMAGES, INCLUDING WITHOUT LIMITATION CONTRACT DAMAGES, BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY, OR OTHER TORT, IS LIMITED TO AN AMOUNT NOT TO EXCEED THE PURCHASE PRICE OF THE PRODUCT and where indicated in the product and application warranty information above, the inclusion of labor is limited to the standard repair time. THE PARTIES ACKNOWLEDGE AND AGREE THAT THE LIMITATION OF DAMAGES PROVISION SET FORTH IN THIS PARAGRAPH SURVIVES BETWEEN THE ORIGINAL END USER AND ZF EVEN IF THE EXCLUSIVE REMEDY SET FORTH ABOVE IS DEEMED TO FAIL OF ITS ESSENTIAL PURPOSE. ZF may change the design or make improvements to its Products without incurring any warranty obligation for previously manufactured Product .

(9) Entire Agreement. This is the entire agreement between ZF and the Owner about warranty and no, ZF employee, or dealer is authorized to make any additional warranty on behalf of ZF unless in writing and signed by an authorized representative of ZF.

For further product details contact your distributor or the WABCO Customer Care Center at 855-228-3203.

About ZF Friedrichshafen AG

ZF is a global technology company and supplies systems for passenger cars, commercial vehicles and industrial technology, enabling the next generation of mobility. ZF allows vehicles to see, think and act. In the four technology domains Vehicle Motion Control, Integrated Safety, Automated Driving, and Electric Mobility, ZF offers comprehensive solutions for established vehicle manufacturers and newly emerging transport and mobility service providers. ZF electrifies different kinds of vehicles. With its products, the company contributes to reducing emissions and protecting the climate.

ZF, which acquired WABCO Holdings Inc. on May 29, 2020, now has 160,000 employees worldwide with approximately 260 locations in 41 countries. In 2019, the two then-independent companies achieved sales of €36.5 billion (ZF) and $3.4 billion (WABCO). For more information, visit: **www.wabco-na.com**

© 2021 ZF CV Systems North America LLC - All rights reserved - SP1375 / 2.2021

WABCO

Fire and Rescue Apparatus

Ten (10) Year Structural Integrity
Custom Cab
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The Pierce Custom Cab shall be free from structural failures caused by defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years - or - 100,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies only to the cab tubular support and mounting structures and other structural components of the cab of the vehicle model, as identified in the Pierce specifications for the Fire and Rescue Apparatus.** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Ten (10) Year Pro-Rated Paint and Corrosion Cab

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Exterior surfaces of the cab painted by Pierce shall be free from blistering, peeling, corrosion or any other adhesion defect caused by defective manufacturing methods or paint material selection.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty is applicable to the vehicle in the following percentage costs of warranty repair, if any:** **Topcoat Durability & Appearance: Gloss, Color Retention & Cracking** **0-72 months 100%** **73-96 months 50%** **97-120 months 25%** **Integrity of Coating System: Adhesion, Blistering/Bubbling** **0-36 months 100%** **37-84 months 50%** **85-120 months 25%** **Corrosion: Dissimilar Metal and Crevice** **0-36 months 100%** **37-48 months 50%** **49-72 months 25%** **73-120 months 10%** **Corrosion Perforation** **0-120 months 100%** **This limited warranty applies only to exterior paint. Paint on the vehicle's interior is warranted only under the Pierce Basic One Year Limited Warranty.** **Items not covered by this warranty include:** **(a) Damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).** **(b) UV paint fade.** **(c) Any cab not manufactured by Pierce.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Five (5) Year Material and Workmanship
Command Zone Electronics
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Command Zone control modules shall be free from failures caused by defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Five (5) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty applies to all of the control modules for the Command Zone system, including the full color graphic displays. Related wire harnesses, cables and connectors are not covered under this limited warranty and are instead covered under the Pierce One Year Basic Apparatus Limited Warranty.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

54 Months Material and Workmanship

Camera System

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**This limited warranty covers repairs to correct any defect related to materials or workmanship of the Sharpvision camera system installed on the apparatus occuring during the warranty period.**
Warranty Begins:	**The date of delivery.**
Warranty Period Ends After:	**Fifty - Four (54) months**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty does not apply to related wire harnesses, cables, and connectors, which are covered by the Pierce one (1) year basic apparatus limited warranty.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Ten (10) Year Material and Workmanship
Pierce 12V LED Strip Light
Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**This limited warranty covers repairs to correct any defect related to materials or workmanship of the Pierce 12V LED strip lights installed on the apparatus occuring during the warranty period.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty does not apply to related wire harnesses, cables, and connectors, which are covered by the Pierce one (1) year basic apparatus limited warranty.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

NEW PRODUCT WARRANTY

PARTICIPATING OEM SALES
DISTRIBUTOR SALES

LIMITED WARRANTY ON NEW ALLISON AUTOMATIC TRANSMISSIONS USED IN EMERGENCY VEHICLE APPLICATIONS

Allison Transmission will provide for repairs or replacement, at its option, during the warranty period of each new Allison transmission listed below that is installed in an Emergency Vehicle in accordance with the following terms, conditions, and limitations.

WHAT IS COVERED

- **WARRANTY APPLIES —** This warranty is for new Allison transmission models listed below installed in an Emergency Vehicle and is provided to the original and any subsequent owner(s) of the vehicle during the warranty period.
- **REPAIRS COVERED —** The warranty covers repairs or replacement, at Allison Transmission's option, to correct any transmission malfunction resulting from defects in material or workmanship occurring during the warranty period. Needed repairs or replacements will be performed using the method Allison Transmission determines most appropriate under the circumstances.
- **TOWING —** Towing is covered to the nearest Allison Transmission Distributor or authorized Dealer only when necessary to prevent further damage to your transmission.
- **PAYMENT TERMS —** Warranty repairs, including parts and labor, will be covered per the schedule shown in the chart contained in section "APPLICABLE MODELS, WARRANTY LIMITATIONS, AND ADJUSTMENT SCHEDULE."
- **OBTAINING REPAIRS —** To obtain warranty repairs, take the vehicle to any Allison Transmission Distributor or authorized Dealer within a reasonable amount of time and request the needed repairs. A reasonable amount of time must be allowed for the Distributor or Dealer to perform necessary repairs.
- **TRANSMISSION REMOVAL AND REINSTALLATION —** Labor costs for the removal and re-installation of the transmission, when necessary to make a warranty repair, are covered by this warranty.
- **WARRANTY PERIOD —** The warranty period for all coverages shall begin on the date the transmission is delivered to the first retail purchaser, with the following exception:

  Demonstration Service - A transmission in a new truck or bus may be demonstrated to a total of 5000 miles (8000 kilometers). If the vehicle is within this limit when sold to a retail purchaser, the warranty start date is the date of purchase. Normal warranty services are applicable to the demonstrating Dealer. Should the truck or bus be sold to a retail purchaser after these limits are reached, the warranty period will begin on the date the vehicle was first placed in demonstration service and the purchaser will be entitled to the remaining warranty.

APPLICABLE MODELS, WARRANTY LIMITATIONS, AND ADJUSTMENT SCHEDULE

APPLICABLE MODELS	WARRANTY LIMITATIONS (Whichever occurs first)		ADJUSTMENT CHARGE TO BE PAID BY THE CUSTOMER	
	Months	Transmission Miles Or Kilometers	Parts	Labor
MT, MD 3000, 3200, 3500, 3700	0–24	No Limit	No Charge	No Charge
HT with Hydraulic Controls	0–24	No Limit	No Charge	No Charge
AT, 1000 Series™, 2000 Series™, 2400 Series™	0–36	No Limit	No Charge	No Charge
HT with Electronic Controls	0–60	No Limit	No Charge	No Charge
HD 1000 EVS, 2100 EVS, 2200 EVS 2350 EVS, 2500 EVS, 2550 EVS, 3000 EVS, 3500 EVS, 4000, 4000 EVS, 4500, 4500 EVS, 4700, 4700 EVS, 4800, 4800 EVS	0–60	No Limit	No Charge	No Charge

WHAT IS NOT COVERED

- **DAMAGE DUE TO ACCIDENT, MISUSE, or ALTERATION —** Defects and damage caused as the result of any of the following are not covered:
  - — Flood, collision, fire, theft, freezing, vandalism, riot, explosion, or objects striking the vehicle;
  - — Misuse of the vehicle;
  - — Installation into unapproved applications and installations;
  - — Alterations or modification of the transmission or the vehicle, and
  - — Damage resulting from improper storage (refer to long-term storage procedure outlined in the applicable Allison Service Manual)
  - — Anything other than defects in Allison Transmission material or workmanship

  NOTE: This warranty is void on transmissions used in vehicles currently or previously titled as salvaged, scrapped, junked, or totaled.
- **CHASSIS, BODY, and COMPONENTS —** The chassis and body company (assemblers) and other component and equipment manufacturers are solely responsible for warranties on the chassis, body, component(s), and equipment they provide. Any transmission repair caused by an alteration(s) made to the Allison transmission or the vehicle which allows the transmission to be installed or operated outside of the limits defined in the appropriate Allison Installation Guideline is solely the responsibility of the entity making the alteration(s).
- **DAMAGE CAUSED by LACK of MAINTENANCE or by the USE of TRANSMISSION FLUIDS NOT RECOMMENDED in the OPERATOR'S MANUAL —** Defects and damage caused by any of the following are not covered:
  - — Failure to follow the recommendations of the maintenance schedule intervals applicable to the transmission;
  - — Failure to use transmission fluids or maintain transmission fluid levels recommended in the Operator's Manual.
- **MAINTENANCE —** Normal maintenance (such as replacement of filters, screens, and transmission fluid) is not covered and is the owner's responsibility.
- **REPAIRS by UNAUTHORIZED DEALERS —** Defects and damage caused by a service outlet that is not an authorized Allison Transmission Distributor or Dealer are not covered.
- **USE of OTHER THAN GENUINE ALLISON TRANSMISSION PARTS —** Defects and damage caused by the use of parts that are not genuine Allison Transmission parts are not covered.
- **EXTRA EXPENSES —** Economic loss and extra expenses are not covered. Examples include but are not limited to: loss of vehicle use; inconvenience; storage; payment for loss of time or pay; vehicle rental expense; lodging; meals; or other travel costs.
- **"DENIED PARTY" OWNERSHIP —** Warranty repair parts and labor costs are not reimbursed to any participating or non-participating OEMs, dealers or distributors who perform warranty work for, or on behalf of, end users identified by the United States as being a "denied party" or who are citizens of sanctioned or embargoed countries as defined by the U.S. Department of Treasury Office of Foreign Assets Control. Furthermore, warranty reimbursements are not guaranteed if the reimbursement would be contrary to any United States export control laws or regulations as defined by the U.S. Department of Commerce, the U.S. Department of State, or the U.S. Department of Treasury.

OTHER TERMS APPLICABLE TO CONSUMERS AS DEFINED by the MAGNUSON-MOSS WARRANTY ACT

This warranty gives you specific legal rights and you may also have other rights which vary from state to state.

Allison Transmission does not authorize any person to create for it any other obligation or liability in connection with these transmissions. **ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE APPLICABLE TO THESE TRANSMISSIONS IS LIMITED IN DURATION TO THE DURATION OF THIS WRITTEN WARRANTY. PERFORMANCE OF REPAIRS AND NEEDED ADJUSTMENTS IS THE EXCLUSIVE REMEDY UNDER THIS WRITTEN WARRANTY OR ANY IMPLIED WARRANTY. ALLISON TRANSMISSION SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES (SUCH AS, BUT NOT LIMITED TO, LOST WAGES OR VEHICLE RENTAL EXPENSES) RESULTING FROM BREACH OF THIS WRITTEN WARRANTY OR ANY IMPLIED WARRANTY.****

** Some states do not allow limitations on how long an implied warranty will last or the exclusion or limitation of incidental or consequential damages, so the above limitations or exclusions may not apply to you.

OTHER TERMS APPLICABLE TO OTHER END-USERS

THIS WARRANTY IS THE ONLY WARRANTY APPLICABLE TO THE ALLISON TRANSMISSION MODELS LISTED ABOVE AND IS EXPRESSLY IN LIEU OF ANY OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. ALLISON TRANSMISSION DOES NOT AUTHORIZE ANY PERSON TO CREATE FOR IT ANY OTHER OBLIGATION OR LIABILITY IN CONNECTION WITH SUCH TRANSMISSIONS. ALLISON TRANSMISSION SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM BREACH OF THIS WARRANTY OR ANY IMPLIED WARRANTY.

QUESTIONS

If you have any questions regarding this warranty or the performance of warranty obligations, you may contact any Allison Transmission Distributor or Dealer or write to:

Allison Transmission, Inc.
P.O. Box 894
Indianapolis, IN 46206-0894
Attention: Warranty Administration PF-9

Form SE0616EN (201009)

Fire and Rescue Apparatus

Five (5) Year Material and Workmanship - Transmission Oil Cooler
Three (3) Year Collateral Damage Coverage

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The transmission cooler shall be free from component or structural failures caused by defects in material and/or workmanship. Collateral damage up to $10,000 per occurrence is available for the first three (3) years.**
Warranty Begins:	**The date of delivery to the first retail purchaser.**
Warranty Period Ends After:	**Five (5) Years on Oil Cooler and three (3) years on collateral damage coverage**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty does not cover repair due to accidents, misuse, and excessive vibration, flying debris, storage damage (freezing), negligence or modification. This warranty is void if any modification or repairs are performed without authorization. This also voids any future warranty.** **This warranty does not cover cost of maintenance or repairs due to lack of required maintenance services as recommended. Performance of the required maintenance and use of proper fluids are the responsibility of the owner.** **Towing is covered to the nearest distributor or authorized dealer only when necessary to prevent further damage to your transmission.** **Labor costs for the removal and reinstallation of goods may be covered when necessary to make repairs. Please contact your OEM for authorization.** **Replacement of cooler during the warranty period is limited to 100% of reasonable labor costs up to a maximum of $700 to remove, replace, or repair the oil cooler.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

Ten (10) Year Structural Integrity Apparatus Body

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The apparatus body shall be free from structural failures caused by defects in material and workmanship**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years - or - 100,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies only to the body tubular support and mounting structures and other structural components of the body of the vehicle model, as identified in the Pierce specifications for the Fire and Rescue Apparatus.** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

AMDOR Inc. TERMS OF BUSINESS AND GENERAL INFORMATION

Warranty:

All AMDOR Inc. roll-up door products are warranted for a period of 10 years from the date of delivery (with the exception of wet paint adhesion - please see below). AMDOR Inc. liability covers the replacement or repair of any component that fails due to defects in material and / or workmanship during the coverage period. We accept no liability for claims made for damages to any part (or parts) of a vehicle and / or machine (of any type) or injury claims by a person or persons assumed or alleged to have been brought about by the use or misuse of any product supplied by AMDOR Inc. Warranty coverage does not extend to door attachments including (but not limited to) decals, emblems, stripes and adhesives.

In order to initiate the claims process please contact your authorized representative of AMDOR Inc. Warranty claims must be accompanied by a written description providing full and reasonable details as to the nature of the defect. Upon receipt of your claim arrangements will be made to inspect the defective product (if necessary). Justified warranty claims will be repaired, exchanged, or credited to the customer's account at AMDOR Inc.'s discretion. All warranty claims must be approved in writing by the Customer Service Manager for AMDOR Inc. There are no exceptions to this clause.

Limited warranty coverage includes the labor associated with the disassembly and assembly of products deemed to be defective by AMDOR Inc. Labor allowances are based on a set time schedule as determined by AMDOR Inc. The maximum allowable hourly labor rate is $ 50. All warranty labor claims must be approved in writing by an authorized representative of AMDOR Inc. prior to commencement of work. Allowances for removal and installation:

Curtain replacement:	3/4 hour
Balancer replacement:	1 hour
Door ajar switch	3/4 hour
Bottom Panel Assembly:	1/2 hour
Slat replacement:	3/4 hour
Door removal and replacement	1 1/2 hours

Items authorized for return must be accompanied by a Return Goods Authorization (RGA) number. We will accept collect shipments of items deemed to be defective provided that they are returned via the most economical carrier. Should items be

returned by means other than the most economical carrier the difference will be charged back to the sender.

AMDOR Inc. reserves the right to reject any claim when a product has been opened, interfered with or modified. Claims may also be rejected when damage to the product (or any sub-assembly) has been brought about by accident, misuse, abuse, vandalism, incorrect installation, temperature extremes, chemical exposure or any factor other than regular operating conditions.

Limited Wet Paint Match Adhesion Warranty

AMDOR Inc. warrants wet paint finishes applied by AMDOR utilizing our approved factory paint specification. All wet paint match colors must be approved in writing by an authorized OEM representative. AMDOR Inc. will provide a color spray out for this purpose. The time required for shipping and consideration of initial color spray outs will be considered over and above stated lead times. Warranty coverage will extend for a period of not less than 5 years from the date of delivery as determined by AMDOR Inc.'s Packing Slip. AMDOR reserves the right to determine whether individual units will be replaced and / or repaired by an AMDOR approved vendor. An allowance will be made for labor associated with the disassembly and assembly of individual units at the prescribed hourly rate of $ 50 per hour. Compensation for labor will not exceed the maximum time allowance permitted for door removal and replacement. Written approval including specified allowance for time must be obtained from AMDOR prior to initiating work. Warranty coverage will extend to the following visible paint system defects:

1./ Loss of mechanical adhesion as evidenced by peeling, cracking or blistering which exposes the substrate material.

2./ Corrosion of the substrate due to paint system failure.

3./ Fading which results in a substantial departure from the primary AMDOR approved body color.

Wet paint adhesion limited warranty coverage will be excluded when damages to the system are determined by AMDOR Inc. to be a result of the following:

1./ Damage caused through the use of attachments including (but not limited to) decals, labels, adhesives, non factory approved coatings.

2./ Loss of gloss, discoloration or damage due to improper maintenance (including but not limited to) mechanical wash systems, pressure washers, steam cleaners, non approved wash or polishing agents.

3./ Abuse, acts of nature, excessive heat / cold, chemical exposure, vandalism and / or accidents.

4./ Scratches, chips, abrasions, or dents from any source.

This document supercedes all previous written and / or verbal warranties provided by AMDOR Inc. and / or it's affiliates.

Fire and Rescue Apparatus

Twenty (20) Year Structural Integrity
Pierce Aerial Device

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Each new Pierce Aerial Device shall be free from defects in material and workmanship.** **Aerial Device Models Covered by this warranty include:** **Aerial Platforms** **Aerial Ladders** **SkyBoom**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Twenty (20) Years** **- or -** **100,000 Miles**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty applies only to the torque box, turntable, aerial sections and other structural components of the aerial device, as identified in the Pierce specifications for the aerial device. This warranty shall be void if, or to the extent that the aerial device is not maintained in strict compliance with NFPA Standard 1911 in effect at time of sale, including such periodic inspections and testing by qualified third parties as are required by that Standard as it may be in effect from time to time. Proof of such compliance shall accompany any claims under this warranty. Third party testing agencies known to Pierce to be qualified for such purposes may be obtained from the Pierce Customer Service Department** **This warranty does not apply to damage caused by corrosion.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

AMITY FIRE AND SAFETY, INC.
3750 CHESTNUT ROAD
ALBURTIS, PA 18011-0451
Phone: 610-966-3115
Fax: 610-965-6313

* STANDARD FIVE YEAR WARRANTY *

(standard warranty is in effect for parts shipped after 4/15/10)

Three Function Swivel

A. PRESHIPMENT TESTING The Three Function Swivel fabricated by Amity which is exposed to pressure during normal use is subject to final inspection using the following pressure minimums:

1. Hydrostatic applications will be tested to 400 PSI unless specified otherwise on approved drawings. Operating pressures on installed systems are not to exceed 250 PSI at any point in the system. Warranty will be voided and Amity will not be held liable for failure and/or damage occurring from Water Hammering or freezing of water in any system.
2. Hydraulic applications will be tested to 4000 PSI. System operating pressure in application to be 3000 PSI maximum.
3. Dielectric and Continuity Test all circuits. 30 Amp max current loading.

B. THREE FUNCTION SWIVEL MAINTENANCE – Our Three Function Swivel has been fully tested at assembly. Under no circumstances is there to be any maintenance performed internally or externally to the Three Function Swivel by Purchaser or any other third party other than an authorized representative of or Amity itself. The Three Function Swivel is sealed and must remain so. The Three Function Swivel is designed for a long maintenance free life. Should any problems occur or replacement be necessary, first contact Amity. There is to be no field maintenance performed on the Three Function Swivel .

C. MOUNTING REQUIREMENTS – The following are the mounting requirements for the Three Function Swivel:

1. Mounting points and methods are to be determined at the initial design stage. All drawings and applicable documentation must be signed off by both parties and filed for future reference. No deviation to the approved mounting is allowed without approval from Amity.
2. The Three Function Swivel is to be mounted concentric to the center of the turntable bearing.
3. All inlet and outlet plumbing to conform to swivel mounting, under no circumstances is the Three Function Swivel to be positioned to match connections. This will avoid putting excessive loads on the Three Function Swivel. All tubing or piping to be supported by means other than the Three Function Swivel.

D. LIMITED WARRANTY, LIMITATIONS, CONDITIONS AND PROCEDURES REQUIRED.

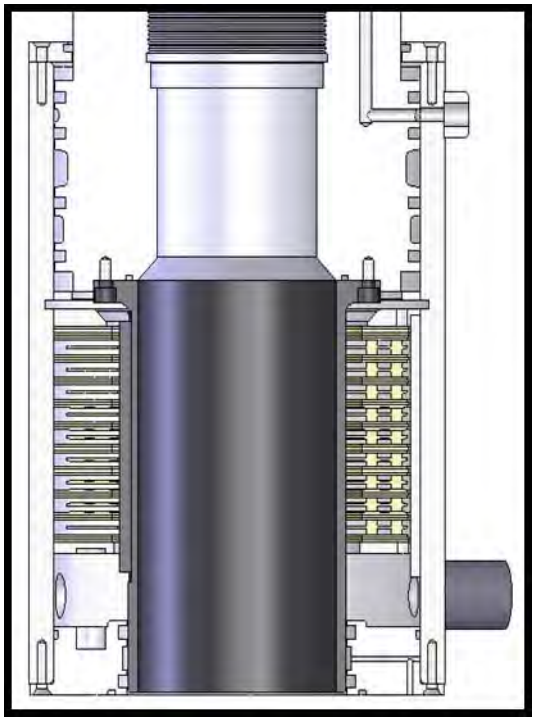
1. The Three Function Swivel is warranted to be free of defects in labor and/or materials for a period of five (5) years from the Date of Service. For purposes here, “Date of Service” shall mean the date when the Three Function Swivel, or the unit to which the Three Function Swivel is incorporated, passes final Underwriters Laboratory testing, or similarly compliant testing, and is certified for service. Evidence of such Date of Service shall be required in connection with any warranty claim by Purchaser.
2. The Three Function Swivel shall be repaired or replaced at the sole option and expense of the Amity provided the Three Function Swivel alleged to be defective was used for its intended normal use of operation and subject to the following qualifications and limitations.
3. Any alteration of the Three Function Swivel without consent from Amity is strictly forbidden and shall void warranty.
4. No welding shall be performed on finished Three Function Swivel.
5. No responsibility is assumed for any malfunctions or damages which are occasionally caused by foreign objects which may be ingested into water or hydraulic systems such as, but not limited to stones, sand or metal chips.
6. Amity assumes responsibility for our Three Function Swivel, which is defective only, and therefore, it will not assume responsibility for labor to either remove or install our Three Function Swivel unless it agrees in writing to assume such responsibility.
7. Unless otherwise approved in writing by the Amity all returns of defective Three Function Swivels (or allegedly defective Three Function Swivels) are at Purchaser’s expense and must include a RGA number issued by the Amity.

8. All warranty claims must be presented at the time the problem occurs, or as soon as practical thereafter, either called or faxed to the Amity and include the numbers on the assembly's Amity's label with a detailed explanation of the difficulty in order for the matter to be appropriately evaluated and resolved.
9. Amity will not be held liable for damage incurred during shipment.
10. No responsibility shall be assumed for misuse or improper mounting, unreasonably use or abuse of the Three Function Swivel and or failure to provide or use improper maintenance, failure to follow written installation and use in instruction or any use other than the customary designed use.

THE REMEDIES PROVIDED IN THE ABOVE EXPRESS LIMITED WARRANTY AND ARE THE SOLE AND EXCLUSIVE REMEDIES AVAILABLE. NO OTHER EXPRESS WARRANTIES ARE MADE. ALL IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE ARE LIMITED IN DURATION AS SET FORTH ABOVE. IN NO EVENT SHALL THE AMITY ASSUME OR BE LIABLE FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES.

THE WITHIN DESCRIBED WARRANTY SHALL ONLY BE AFFORDED TO THE ORIGINAL PURCHASER OR FOR INCORPORATION INTO ANOTHER UNIT AND TO FIRST PURCHASER AS PART OF COMPLETED UNIT, HOWEVER, THE WARRANTY PERIOD OF FIVE YEARS IS FROM THE DATE OF SERVICE WITH THE UNDERSTANDING IT IS INSTALLED WITHIN A REASONABLE TIME PERIOD.

Dated: _____ ____, 20__



Fire and Rescue Apparatus

Five (5) Year Material and Workmanship Aerial Hydraulic System Components

Three (3) Year Material and Workmanship Aerial Hydraulic System Seals

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**The aerial hydraulic system components and seals shall be free from component or structural failures caused by defects in material and/or workmanship.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Five (5) Years and Three (3) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**Pierce's obligation under this warranty is limited to repairing or replacing without charge, as Pierce may elect, the hydraulic lines, fittings, valves, seals, cylinders, filters, pumps, hydraulic motors, rotary actuators, or components which Pierce determines to have failed due to defective material and workmanship.** **This warranty shall not apply unless the aerial device is inspected in accordance with NFPA 1911 Standard for Inspection, Maintenance, Testing, and Retirement of In-Service Automotive Fire Apparatus and the applicable Pierce Operator and Maintenance Manuals.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

AMITY FIRE AND SAFETY, INC.
3750 CHESTNUT ROAD
ALBURTIS, PA 18011-0451
Phone: 610-966-3115
Fax: 610-965-6313

* STANDARD TEN YEAR WARRANTY *

(standard warranty is in effect for parts shipped after 4/15/10)

Telescopic Waterways

A. PRESHIPMENT TESTING All waterways fabricated by Amity are final inspected using the following pressure minimums:

1. Hydrostatic applications will be tested to 400 PSI unless specified otherwise on approved drawings. Operating pressures on installed systems are not to exceed 250 PSI at any point in the system. Warranty will be voided and Amity will not be held liable for failure and/or damage occurring from Water Hammering or freezing of water in any system.

B. COMPONENTS DESCRIPTION AND MAINTENANCE

1. All components are thoroughly greased at assembly. Since internally lubricated seals are used, regular greasing is not required. We recommend components not be greased at installation.
2. Slip Tube Assemblies may be greased at the Amity's regularly scheduled Aerial Inspections. The seals in the Slip Tube Assemblies are self-lubricating, so greasing is not mandatory. We do recommend a visual inspection of the Slip Tube Assembly while it is fully extended after initial installation, from that point on we recommend inspection every ten hours of aerial operation. If any deposits of aluminum appear, they are to be rubbed off using a Teflon scouring pad. Slip Tube Assemblies are designed to give long maintenance free service; however, like any product, problems may occur and periodic visual inspections will aid in determining if a potential problem exists and warrants a call to us. Care must be taken to keep debris off of extended tubes. We recommend wiping tubes with light oil (10 weight) or hydraulic oil after use, if tubes appear to have contamination on them. Under no circumstance are tubes to be cleaned with lacquer thinner, or any other solvent.

C. LIMITED WARRANTY, LIMITATIONS, CONDITIONS AND PROCEDURES REQUIRED.

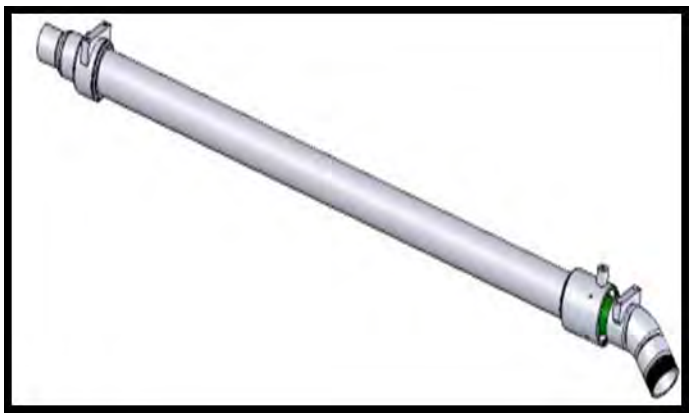
1. Products are warranted to be free of defects in labor and/or materials for a period of ten years from the date of purchase from the Amity and shall be repaired or replaced at the sole option and expense of the Amity provided the products alleged to be defective was used for its intended normal use operation and subject to the following qualifications and limitations.
2. Any alteration of product without consent from Amity is strictly forbidden and shall void warranty.
3. No welding shall be performed on finished product.
4. No responsibility is assumed for any malfunctions or damages which are occasionally caused by foreign objects which may be ingested into water system such as, but not limited to stones, sand or metal chips.
5. Amity assumes responsibility for our product, which is defective only, and therefore, it will not assume responsibility for labor to either remove or install our product unless it agrees in writing to assume such responsibility.
6. Unless otherwise approved in writing by the Amity all returns of defective (or allegedly defective products) are at Purchaser's expense and must include a RGA number issued by the Amity.
7. All warranty claims must be presented at the time the problem occurs, or as soon as practical thereafter, either called or faxed to the Amity and include the numbers on the assembly's Amity's label with a detailed explanation of the difficulty in order for the matter to be appropriately evaluated and resolved.
8. Amity will not be held liable for damage incurred during shipment.
9. No responsibility shall be assumed for misuse or improper mounting, unreasonably use or abuse of the Product and or failure to provide or use improper maintenance, failure to follow written installation and use in instruction or any use other than the customary designed use.

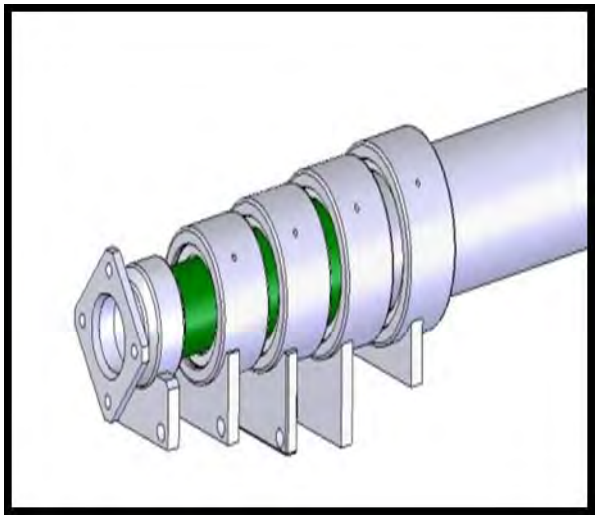
THE REMEDIES PROVIDED IN THE ABOVE EXPRESS LIMITED WARRANTY AND ARE THE SOLE AND EXCLUSIVE REMEDIES AVAILABLE. NO OTHER EXPRESS WARRANTIES ARE MADE. ALL IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY OR

FITNESS FOR A PARTICULAR PURPOSE OR USE ARE LIMITED IN DURATION AS SET FORTH ABOVE. IN NO EVENT SHALL THE AMITY ASSUME OR BE LIABLE FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES.

THE WITHIN DESCRIBED WARRANTY SHALL ONLY BE AFFORDED TO THE ORIGINAL PURCHASER OR FOR INCORPORATION INTO ANOTHER UNIT AND TO FIRST PURCHASER AS PART OF COMPLETED UNIT, HOWEVER, THE WARRANTY PERIOD OF TEN YEARS COMMENCES UPON INSTALLATION INTO FINAL ASSEMBLY WITH THE UNDERSTANDING IT IS INSTALLED WITHIN SIX MONTHS OF PURCHASE.

Dated: _____ ____, 20___





Fire and Rescue Apparatus

Four (4) Year Pro-Rated Paint and Corrosion Aerial Device

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Aerial device shall be free from blistering, peeling, corrosion or any other adhesion defect caused by defective manufacturing methods or paint material selection for exterior surfaces.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Four (4) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty is applicable to the vehicle in the following percentage costs of warranty repair, if any:** **Topcoat Durability & Appearance: Gloss, Color Retention & Cracking** **0-24 months 100%** **25-48 months 50%** **Integrity of Coating System: Adhesion, Blistering/Bubbling** **0-24 months 100%** **25-48 months 50%** **Corrosion: Dissimilar Metal and Crevice** **0-24 months 100%** **25-48 months 50%** **Corrosion Perforation** **0-24 months 100%** **25-48 months 50%** **This limited warranty applies only to exterior paint.** **Items not covered by this warranty include:** **(a) Damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).** **(b) UV paint fade.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

MANUFACTURER'S LIMITED WARRANTY - HYDRAULIC GENERATORS

STANDARD

Harrison Hydra-Gen® (Seller) extends to the original purchaser (Buyer) of goods for use (whether it be an OEM, dealer, re-seller, or end-user) the following warranty covering the Harrison Hydra-Gen® Generator System, subject to the qualifications indicated. Harrison Hydra-Gen® Generator Systems shall consist of a Harrison generator tray assembly and its' components, a Harrison hydraulic pump assembly, and a Harrison supplied meter assembly; unless otherwise specified in below guidelines.

Harrison Hydra-Gen® warrants the original purchaser that the Generator System manufactured or supplied by Harrison Hydra-Gen® will be free from defects in materials and workmanship, provided such goods are:

1. Installed, operated and maintained in accordance with the Harrison Hydra-Gen® owner's manual, and/or written installation addendums.
2. Each new application has been reviewed and approved by the Harrison Hydra-Gen® Application Engineering Group.

PERIOD OF WARRANTY

*Two (2) years or 2000 hours of usage, whichever comes first, from the date the product is shipped from Harrison to the Installer.

***The END USER must complete and return to Harrison Hydra-Gen® the Harrison Hydra-Gen® Warranty Registration Card, Form WR-1, provided in the generator manual and provided online @ www.harrisonhydragen.com, within 45 days of delivery.**

Warranty includes all parts and labor. In addition, maintenance items that are contaminated or damaged by a proven warrantable failure are covered in years 1-2, and Labor time up to 4 hours, travel time up to 2.5 hours, and mileage up to 100 miles for warranty related repairs are covered.

Repair or replacement parts are warranted for ninety (90) days from date of purchase, excluding labor and travel expenses. Any part repaired or replaced during the warranty period assumes the remainder of the warranty or ninety (90) days, whichever is greater.

Only components supplied by Harrison Hydra-Gen® are covered under this warranty.

There is no other express warranty. Implied warranties, including merchantability and fitness for a particular purpose, are limited to periods set forth above and to the extent permitted by law. Any and all implied warranties are excluded. In no event is Harrison Hydra-Gen® liable for incidental or consequential damages.

The Buyer (OEM, dealer, re-seller, or end-user) must notify Harrison Hydra-Gen®, an Authorized Distributor, or a designated Harrison Hydra-Gen® Service Representative, **in writing**, within thirty (30) calendar days after goods or parts failed to meet this warranty.

The sole liability of Harrison Hydra-Gen® and the Buyer's sole remedy for a failure of goods under this warranty and for any and all other claims arising out of the purchase and use of the goods, including negligence on the part of the manufacturer, shall be limited to the repair or replacement of the product, at the option of Harrison Hydra-Gen®, of the parts that do not conform to this warranty, provided that the product or parts are returned to the Harrison Hydra-Gen® manufacturing facility.

A Returned Goods Authorization (RGA) is required for all products and parts being returned, and may be requested by phone, fax, email, or mail.

Failure to make timely delivery to Harrison Hydra-Gen® of the goods claimed to be defective shall void any warranty.

Unless previous written agreements have been made between the Buyer and Harrison Hydra-Gen®, the Buyer shall be responsible for all freight and shipping charges in connection with the delivery of the goods claimed to be defective, to Harrison Hydra-Gen® at its manufacturing facility, and the return of repaired or replacement goods to the Buyer.

If Harrison Hydra-Gen® determines that no warranty coverage is available for goods claimed to be defective, whether determination is based on the warranty being voided, the product failure

being due to a cause not covered by the warranty, the failure to make a timely and proper warranty claim, or otherwise, the Buyer shall have the option of either:

1. Having the goods not repaired and returned to the Buyer, freight collect.
2. Having the goods repaired, If Harrison Hydra-Gen® determines that the product is repairable, and returned to the Buyer, freight collect. The Buyer will be responsible for all costs associated with the repair and testing of the goods and shall authorize Harrison Hydra-Gen®, in writing, to have the goods repaired and tested by Harrison Hydra-Gen®.

The owner is obligated to operate and maintain the goods in accordance with the recommendations published by Harrison Hydra-Gen® in the owner's manual. The owner is responsible for the costs associated with such maintenance and any adjustments that may be required.

This warranty shall not apply to:

1. Damages or defects caused by normal wear, accident, misuse, abuse, abnormal operating conditions, negligence, corrosion, accident causes, or attributable to written specifications or instructions furnished by the installer.
2. Damages or defects caused by improper maintenance in accordance with the Harrison Hydra-Gen® product manuals and operating guidelines.
3. Damages caused by operator error.
4. Damages or defects caused by improper installation.
5. Damages or defects caused by inadequate water drainage provided by the installer in the area where the generator is installed or stored.
6. Damages or defects caused by inadequate air flow space or ventilation provided by the installer in the area where the generator is installed.
7. Any product or part altered or modified by the installer or service facility without written prior consent by Harrison Hydra-Gen®.
8. Cost of normal maintenance, adjustments, installation or start-up.
9. Normal wear items and components needing periodic maintenance such a rubber hoses and filters.
10. Excessive labor due to components being concealed in vehicle as a result of installation.
11. Water, road debris, excessive dirt, salt, abrasive particles, or large foreign objects found in the generator.
12. Telephone or other communications expense.
13. Paint, hydraulic fluid, and interconnecting hoses (internal or external to system assemblies).

This warranty gives you specific legal rights, and you may also have other rights that may vary from state to state or province to province.

No person is authorized to give any other warranties or to assume any other liabilities behalf of Harrison Hydra-Gen®, unless made or assumed in writing by an officer of Harrison Hydra-Gen®.

Contact Harrison Hydra-Gen® for questions regarding your warranty rights and responsibilities at (281) 807-4420; or visit our website at www.harrisonhydragen.com.

Fire and Rescue Apparatus

Ten (10) Year Pro-Rated Paint and Corrosion Custom Body

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Exterior surfaces of the body shall be free from blistering, peeling, corrosion or any other adhesion defect caused by defective manufacturing methods or paint material selection.**
Warranty Begins:	**The date of the original purchase invoice (issued when the product ships from the factory).**
Warranty Period Ends After:	**Ten (10) Years**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This limited warranty is applicable to the vehicle in the following percentage costs of warranty repair, if any:** **Topcoat Durability & Appearance: Gloss, Color Retention & Cracking** **0-72 months 100%** **73-96 months 50%** **97-120 months 25%** **Integrity of Coating System: Adhesion, Blistering/Bubbling** **0-36 months 100%** **37-84 months 50%** **85-120 months 25%** **Corrosion: Dissimilar Metal and Crevice** **0-36 months 100%** **37-48 months 50%** **49-72 months 25%** **73-120 months 10%** **Corrosion Perforation** **0-120 months 100%** **This limited warranty applies only to exterior paint. Paint on the vehicle's interior is warranted only under the Pierce Basic One Year Limited Warranty.** **Items not covered by this warranty include:** **(a) Damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).** **(b) UV paint fade.** **(c) Any cab not manufactured by Pierce.**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

Fire and Rescue Apparatus

One (1) Year Material and Workmanship
Graphics Fading and Deterioration

Limited Warranty

1. LIMITED WARRANTY

Subject to the limitations and exclusions set forth below, Pierce Manufacturing provides the following warranty to the Buyer:

Coverage:	**Each graphic lamination shall be free from defects in material workmanship, fading, and deterioration.**
Warranty Begins:	**The date the apparatus is placed in service, or 60 days from the original buyer invoice date, whichever comes first.**
Warranty Period Ends After:	**One (1) Year**
Conditions and Exclusions: **See Also Paragraphs 2 thru 4**	**This warranty does not cover damage from lack of maintenance and cleaning (proper cleaning and maintenance procedures are detailed in the Pierce operation and maintenance manual).**

This limited warranty shall apply only if the product is properly maintained in accordance with Pierce's maintenance instructions and manuals and is used in service which is normal to the particular model. Normal service means service which does not subject the product to stresses or impacts greater than normally result from careful use. If the Buyer discovers a defect or nonconformity, it must notify Pierce in writing within thirty (30) days after the date of discovery, but in any event prior to the expiration of the warranty period. THIS LIMITED WARRANTY MAY NOT BE ASSIGNED OR OTHERWISE TRANSFERRED BY THE BUYER TO ANY SUBSEQUENT USER OR PURCHASER OR TO ANY OTHER PERSON OR ENTITY.

Notwithstanding anything to the contrary herein, Pierce makes no warranty whatsoever as to:

(a) any integral parts, components, attachments or trade accessories of or to the product that are not manufactured by Pierce, including but not limited to engines, transmissions, drivelines, axles, water pumps and generators; with respect to all such parts, components, attachments and accessories, Pierce shall assign to Buyer the applicable warranties, if any, made by the respective manufacturers thereof;

(b) any vehicle, chassis, or component, part, attachment or accessory damaged by misuse, neglect, fire, exposure to severe environmental or chemical conditions, acidic environment, improper maintenance, accident, crash, or force majeure such as natural disaster, lightning, earthquake, windstorm, hail, flood, war or riot;

(c) any vehicle, chassis or component, part, attachment or accessory that has been repaired, altered or assembled in any way by any person or entity other than Pierce which, in the sole judgment of Pierce, adversely affects the performance, stability or purpose for which it was manufactured; or

(d) products or parts which may in the ordinary course wear out and have to be replaced during the warranty period, including, but not limited to, tires, fluids, gaskets and light bulbs. Pierce assumes no responsibility for the assembly of its parts or subassemblies into finishing products or vehicles unless the assembly is performed by Pierce.

The original purchaser may void this warranty in part or in its entirety if the product is repaired or replaced (a) without prior written approval of the Pierce Customer Service Department; or (b) at a facility which has not been approved by Pierce as to technical capability. Any repairs, modifications, alterations or aftermarket parts added after manufacture without the authorization of Pierce may void this warranty.

2. DISCLAIMERS OF WARRANTIES

THE WARRANTY SET FORTH IN PARAGRAPH 1 IS THE SOLE AND EXCLUSIVE WARRANTY GIVEN BY PIERCE. PIERCE HEREBY DISCLAIMS AND EXCLUDES ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF MERCHANTABILITY, ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

3. BUYER'S EXCLUSIVE REMEDY.

If the product fails to conform to the warranty set forth in paragraph 1 during the warranty period, and such nonconformity is not due to misuse, neglect, accident or improper maintenance, Buyer must notify Pierce within the time period specified in paragraph 1, and shall make the product available for inspection by Pierce or its designated agent. At the request of Pierce, any allegedly defective product shall be returned to Pierce by Buyer for examination and/or repair. Buyer shall be responsible for the cost of such transportation, and for risk of loss of or damage to the product during transportation. Within a reasonable time, Pierce shall repair or replace (at Pierce's option and expense) any nonconforming or defective parts. Repair or replacement shall be made only by a facility approved in advance in writing by Pierce. THIS REMEDY SHALL BE THE EXCLUSIVE AND SOLE REMEDY FOR ANY BREACH OF WARRANTY.

4. EXCLUSION OF CONSEQUENTIAL AND INCIDENTAL DAMAGES.

Notwithstanding anything to the contrary herein or in any agreement between Pierce and Buyer, IN NO EVENT SHALL PIERCE BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES WHATSOEVER, WHETHER ARISING OUT OF BREACH OF CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE AND STRICT LIABILITY) OR OTHER THEORY OF LAW OR EQUITY, WITH RESPECT TO VEHICLES OR OTHER PRODUCTS SOLD BY PIERCE, OR THEIR OPERATION OR FAILURE TO OPERATE, OR ANY DEFECTS THEREIN, OR ANY UNDERTAKINGS, ACTS OR OMISSIONS RELATED THERETO, REGARDLESS OF WHETHER PIERCE HAS BEEN INFORMED OF THE POSSIBILITY OF ANY SUCH DAMAGES. Without limiting the generality of the foregoing, Pierce specifically disclaims any liability for property or personal injury damages, penalties, damages for lost profits or revenues, loss of vehicles or products or any associated equipment, cost of substitute vehicles or products, down-time, delay damages, any other types of economic loss, or for any claims by any third party for any such damages.

Note: Any Surety Bond, if a part of the sale of the vehicle as to which this limited warranty is provided, applies only to this Pierce Basic One Year Limited Warranty for such vehicle, and not to other warranties made by Pierce in a separate document (if any) or to the warranties (if any) made by any manufacturer (other than Pierce) of any part, component, attachment or accessory that is incorporated into or attached to the vehicle.

5 DEALER SUPPLIED PRODUCTS AND/OR SERVICES

Exhibit "D"

DEALER SUPPLIED EQUIPMENT and/or SERVICES

The following items and/or services will be provided by Golden State Fire Apparatus Inc. (GSFA) and are shown PER UNIT unless otherwise noted:

LICENSED MANUFACTURER

The State of California Vehicle Code, section 11701 requires "every manufacturer of a vehicle subject to registration shall make application to the Department of Motor Vehicles (DMV) for a license containing a general distinguishing number". The manufacturer has a current license at time of proposal and shall provide a copy upon request. Temporary licenses are not acceptable.

LICENSED DEALERSHIP

The State of California Vehicle Code, section 11701 requires a "dealer in vehicles of a type subject to registration, shall make application to the Department of Motor Vehicles (DMV) for a license containing a general distinguishing number". Golden State Fire Apparatus, Inc. has a current license at time of bid as outlined above and is available upon request. Temporary licenses are not acceptable.

LICENSED SALES REPRESENTATIVE

The State of California Vehicle Code, section 11800 requires that it shall be "unlawful for any person to function as a vehicle salesperson without having first procured a license issued by the Department of Motor Vehicles (DMV)". The representative has a current vehicle salespersons license at time of proposal and shall provide a copy upon request. Temporary licenses are not acceptable.

WEEKLY PROGRESS REPORTS

GSFA will provide weekly progress reports including photographs of the apparatus or the major components as they are being constructed. The reports will commence at the start of the manufacturing process and will continue through production by the manufacturer. The reports will show the progress of the apparatus through the course of each week. Special attention will be given to show the unique features and aspects of the apparatus as construction progresses.

VEHICLE REGISTRATION

The State of California Vehicle Code section 11739 requires that the "dealer of a new motor vehicle sale is responsible for applying for the title, securing vehicle registration, and obtaining license plates for the Customer" through the Department of Motor Vehicles (DMV). Golden State Fire Apparatus, Inc. is a factory-authorized dealer of the vehicle being sold and is authorized to register with the State of California as a new vehicle manufacturer.

GSFA will make all necessary applications and complete all transfer papers, including applying for California Exempt "E" license plates.

PRE-CONSTRUCTION, FACTORY TRIP

A pre-construction trip to the manufacturing facility will be provided for four (4) Customer representative(s). The intent of this trip is to review and finalize, in detail, the specifications prior to the start of production. The pre-construction trip will have a duration of four (4) days and three (3) nights and be scheduled at times mutually agreed upon between GSFA. and the Customer. Costs for airfare, lodging, meals, and ground transportation while at the manufacturer's location will be the responsibility of GSFA. Air travel will be from one of the following airports: Sacramento, San Francisco, or San Jose.

Costs such as Customer ground transportation in California, Customer airport parking, Customer luggage fees and Customer incidentals while traveling to the factory will be the responsibility of the Customer. Flight reservations are non-refundable and in the event of a cancellation after booking, the Customer will be responsible for all costs associated with this cancellation, which may include not only the original

ticket cost but also any change or cancellation fees imposed by the airline and/ or travel agency. Flight reservations are also non-transferable.

FINAL INSPECTION, FACTORY TRIP

A final inspection trip to the manufacturing facility will be provided for four (4) Customer representative(s). The intent of this trip is to ensure that the apparatus is built to specification and to detect any deficiencies that require correction. The final inspection trip will have a duration of four (4) days and three (3) nights and be scheduled at times mutually agreed upon between GSFA and the Customer. Costs for airfare, lodging, meals, and ground transportation while at the manufacturer's location will be the responsibility of GSFA. Air travel will be from one of the following airports: Sacramento, San Francisco, or San Jose.

Costs such as Customer ground transportation in California, Customer airport parking, Customer luggage fees and Customer incidentals while traveling to the factory will be the responsibility of the Customer. Flight reservations are non-refundable and in the event of a cancellation after booking, the Customer will be responsible for all costs associated with this cancellation, which may include not only the original ticket cost but also any change or cancellation fees imposed by the airline and/ or travel agency. Flight reservations are also non-transferable.

CONTINGENCY RESERVE FUND

A Contingency Reserve Fund amounting to $25,000 per unit is incorporated into the quotation to address potential change orders, unforeseen items, or necessary work that may arise during the contract. The utilization of this reserve fund is at the sole discretion of the Customer. It is essential to note that this reserve fund is not an estimate for the aforementioned contingencies, and the actual costs associated with change orders, unforeseen items, or required work may surpass the reserved amount depending on their nature.

Any unused portion of the Contingency Reserve Fund will be credited back on the final invoice. Alternatively, if not credited, the remaining funds will be promptly returned to the Customer in the form of a check following the completion of the final invoicing process. This approach guarantees financial transparency and effective management throughout the project.

DELIVERY TO AUTHORIZED SERVICE FACILITY

GSFA will, at their expense, deliver the apparatus (including any applicable equipment, spare parts, and supplies) to their Northern California facility in Sacramento for a dealer preparation inspection.

To ensure proper break in of all components while still under warranty, the apparatus shall be delivered under its own power - rail or truck freight shall not be acceptable.

PRE-DELIVERY SERVICE

After transportation from the factory and prior to delivery, the apparatus will receive a pre-delivery service to confirm proper operation and correction of any issues found as a result of said inspection. The Golden State Fire Apparatus, Inc. pre-delivery service consists of the following:

- Engine Compartment and Undercarriage – Check for any broken mounting brackets and inspect for correct capacities of the following (if applicable): engine oil, coolant, power steering fluid, washer reservoir fluid, transmission fluid, rear end fluid, pump transmission oil, and primer oil.

- Interior – Operate all doors, windows, and locks for proper adjustment. Check upholstery.

- Exterior – Repair reasonable paint scratches or chips. Tighten any loose hardware and inspect tires and wheels for proper pressure and lug torquing.

- Road Test – With the water tank (if applicable) full, the apparatus will be driven approximately twenty miles which allows the drive train components to get up to operating temperature. Road test will be on both city and highway roads. A DOT compliant brake test will be conducted to ensure the system is holding air. The brake condition and wheel seals will also be inspected.

- Electrical - Operate all lights, sirens, and other electrical accessories to verify operation.

- Pump - If applicable, vacuum test the pump to hold for 15 minutes. After vacuum test, operate the relief valve, transfer valve and check pump shift. Check water tank for leaks and inspect water level gauge for calibration. With discharge caps loose, rapid test all individual gauges and main gauges for calibration. Lubricate valve rods.

- Foam System – If applicable, tighten caps and connect foam lines. Test selector, valves, metering valve and operation of foam system (including flush).

- Fuel Tank - Fuel tank will be filled at the dealership location prior to final delivery.

- DEF Tank - DEF tank will be filled at the dealership location prior to final delivery.

- Wash - The apparatus will be thoroughly washed at the dealership location prior to final delivery.

FINAL DELIVERY (CUSTOMER LOCATION)

GSFA will, at their expense, deliver the Product (including any applicable equipment, spare parts, and supplies) to the Customer specified address once completed. Prior to delivery of the Product, Customer agrees to provide proof of liability and physical damage insurance to GSFA. GSFA will not release the Product to the Customer until such proof of insurance is provided.

It is the responsibility of the Customer to have any outstanding balance due, paid in full to GSFA, prior to or at the time that the Product is complete and ready to deliver. If payment is late or delivery is delayed pending payment, a daily finance charge of $150.00 and a daily storage fee of $50.00 may apply until such payment is received.

Due to insurance liability, the Product will not be delivered without full acceptance and full payment (or prior written agreement between the Customer and GSFA).

END OF EXHIBIT "D"

File #: ID#25-493, Version: 1

Treasurer’s Report - Quarter Ended September 30, 2025

Accept the Treasurer’s Report for FY 2025-26 first quarter ended September 30, 2025.

powered by Legistar™

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **FINANCE**

FROM: **SELINA ANDREWS, FINANCE DIRECTOR**

TITLE: **TREASURER'S REPORT – QUARTER ENDED SEPTEMBER 30, 2025**

RECOMMENDED MOTION:

A motion to accept the Treasurer's Report for FY 2025-26 first quarter ended September 30, 2025.

EXECUTIVE SUMMARY:

The Treasurer's Report is required to be submitted to the City Council at least quarterly in accordance with California Government Code Section 53600 et. seq. The purpose of the Treasurer's Report is to update the City Council and the public on the status of the City's cash balances and investments. The scope of this report covers the first quarter of the 2025-26 fiscal year ending September 30, 2025, and is in compliance with the State's reporting requirements. Going forward, staff will present a Treasurer's Report to Council and highlight material changes between reporting periods.

BACKGROUND:

In February 2022, the City contracted with Chandler Asset Management to provide non-discretionary investment advisory services. Staff is working in conjunction with Chandler to ensure cash and investments adhere to the principles of safety, liquidity, and yield.

At September 30, 2025, the value of the City's total portfolio is $204.4 million. The City's market value balances increased by $1.3 million from the prior quarter with an ending balance of $205.8 million. The funds are held as follows:

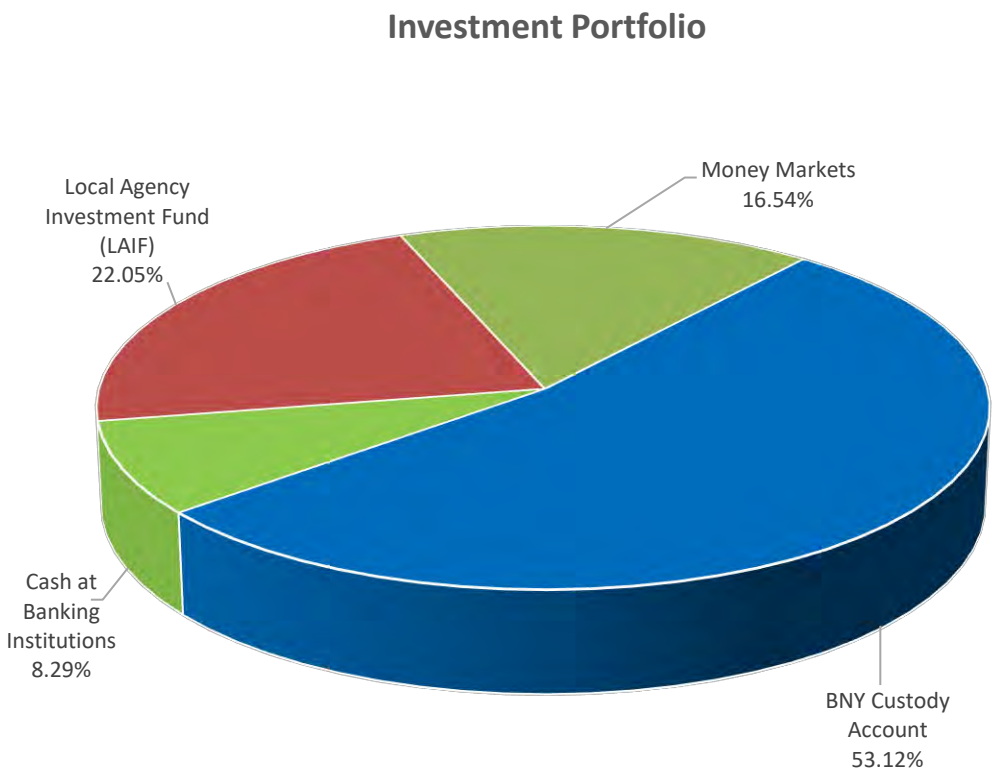
Cash & Investments Distribution	Book Value	Market Value
Cash at Banking Institutions	16,946,496	16,946,496
BNY Custody	108,586,164	109,895,081
Money Markets	33,809,588	33,809,588
Local Agency Investment Fund (LAIF)	45,078,313	45,165,296
Total	**204,420,561**	**205,816,461**

The book value represents the culmination of previously appropriated and unspent capital improvement projects, reserves, and estimated fund balances at September 30, 2025 for all funds. The reserves include Economic Contingency, Facilities Maintenance, Infrastructure, Other Post Employment Benefits (OPEB), and Enterprise Reserve Funds (Airport and Permit). Currently, the Economic Contingency is maintained at 12%, or $22,114,549, of the Adopted General Fund Budget. Per Government Financial Officers Association (GFOA) it is best practice to maintain reserves at 17% - 25% of the current year operating expenditure budget. The table below summarizes the pooled investments by type at September 30, 2025.

Summary of Pooled Investment Portfolio by Type* September 30, 2025		
CIP Carryover	$	115,000,000
Reserves		40,600,000
Estimated Fund Balances at 9/30/25		48,821,000
Total	**$**	**204,421,000**

* Balances are unaudited

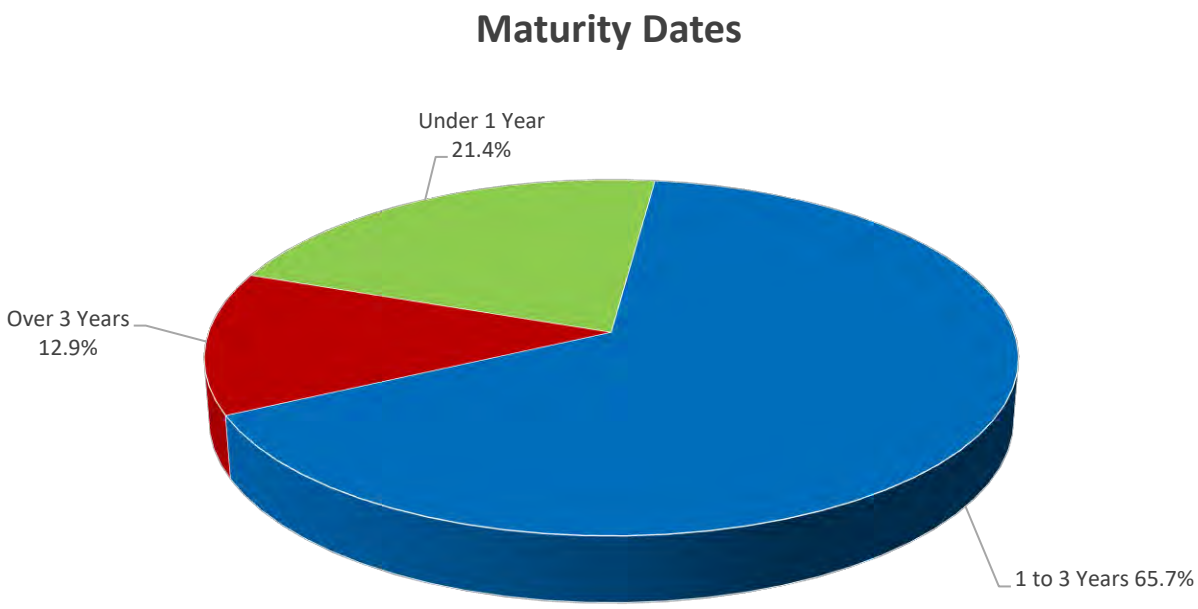
On December 2, 2025, staff presented the Treasurer's Report to the Finance Committee. Of note, the $115 million CIP Carryover identified in the Summary of Pooled Investment Portfolio by Type includes $41 million in encumbered and $74 million in unencumbered projects. There was discussion about both encumbered and unencumbered projects and examples were provided from both categories. Staff will continue to review projects and timelines and present them to the Finance Committee for further discussion. Committee members had clarifying questions and deemed the report received.

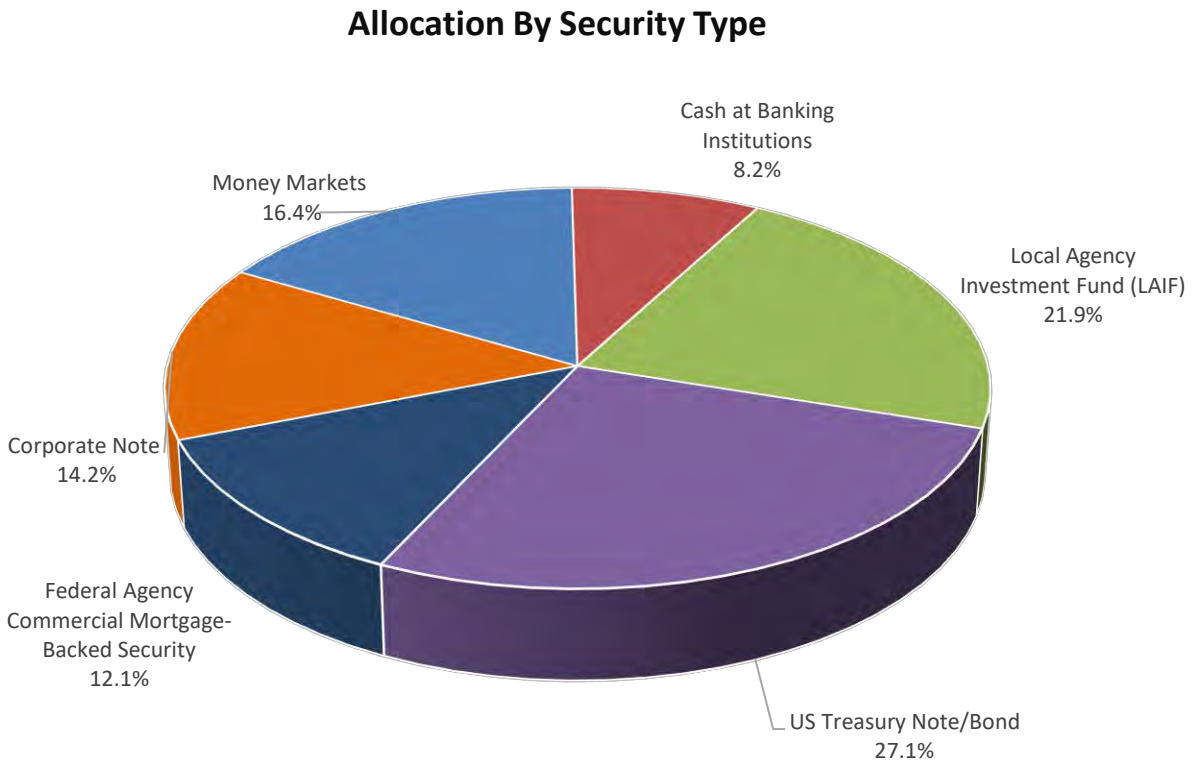


The overall portfolio is well diversified with $108.6 million invested in marketable securities, $45.1 million is invested in LAIF, $33.8 Million invested in money markets that are considered liquid (Money markets and cash held in investment accounts), and $16.9 million held in banking institutions. Staff, in conjunction with our financial advisors, periodically review the mix of liquid and long-term investments and adjusts the portfolio according to the market conditions and our short-term cash needs.

Staff review investment statements and make appropriate inquiries of its investment advisors to confirm the existence and viability of the City's assets. The City invests conservatively in investment policy options in accordance with California State Government Code. The long-term assets are in securities that can be held to maturity, thus are less vulnerable to the fluctuations of the market. All securities are in compliance with the City's investment policy. There are sufficient funds to meet the City's expenditure requirements for the next six months.

The distribution of investments is displayed in the charts below.





The first quarter Treasurer's Report for the period ended September 30, 2025 containing detailed information is attached.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project. Any subsequent discretionary projects resulting from this action will be assessed for CEQA applicability.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This item achieves the City Council 2025 Strategic Goal of City Services ensuring fiscal responsibility and finance management.

DEPARTMENTAL COORDINATION:

This staff report was coordinated with the City Manager's Office and City Attorney's Office.

FISCAL AND SUSTAINABILITY IMPACT:

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
n/a	n/a	n/a	n/a	n/a

ATTACHMENTS:

Treasurer's Report – Quarter ended September 30, 2025

ATTACHMENT 1

CITY OF SALINAS
TREASURER'S REPORT
FOR THE QUARTER ENDED September 30, 2025

Cash & Investments Distribution	Book Value	Market Value
Cash at Banking Institutions	16,946,496	16,946,496
BNY Custody	108,586,164	109,895,081
Money Markets	33,809,588	33,809,588
Local Agency Investment Fund (LAIF)	45,078,313	45,165,296
Total	**204,420,561**	**205,816,461**

BNY

Statement Period 09/01/2025 Through 09/30/2025
Account Base Currency - USD
CITY OF SALINAS CUSTODY ACCOUNT

Statement of Assets Held by Asset Classification

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
FIXED INCOME								
2,200,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CFW6 MATURITY DATE: 11/15/2025 RATE: 4.500% MOODY'S Aa1	100.03700	2,200,814.00	2,229,726.56	101.35121	37,394.02	99,000.00	4.50%
2,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CGA3 MATURITY DATE: 12/15/2025 RATE: 4.000% MOODY'S Aa1	100.00900	2,000,180.00	1,999,394.53	99.96973	23,606.56	80,000.00	4.00%
1,000,000.000	FEDERAL HOME LOAN MORTGAGE CORP CUSIP: 3134GXHD9 MATURITY DATE: 12/23/2025 RATE: 3.700% MOODY'S Aa1	99.24500	992,450.00	1,000,000.00	100.00000	1,905.56	7,000.00	0.71%
1,300,000.000	AMERICAN HONDA FINANCE CORP CUSIP: 02665WEC1 MATURITY DATE: 01/12/2026 RATE: 4.750% MOODY'S A3 S&P A-	100.10200	1,301,326.00	1,292,005.00	99.38500	13,550.69	61,750.00	4.75%
1,800,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 912828SL9 MATURITY DATE: 03/31/2026 RATE: 2.250% MOODY'S Aa1	99.22700	1,786,086.00	1,718,015.63	95.44531	111.26	40,500.00	2.27%
1,300,000.000	CHUBB INA HOLDINGS LLC CUSIP: 00440EAV9 MATURITY DATE: 05/03/2026 RATE: 3.350% MOODY'S A2 S&P A	99.58500	1,294,605.00	1,235,156.00	95.01200	17,903.89	43,550.00	3.36%
1,000,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130AMNH1 MATURITY DATE: 06/09/2026 RATE: 1.060% MOODY'S Aa1 S&P AA+	98.21700	982,170.00	1,000,000.00	100.00000	3,360.00	10,600.00	1.10%
3,000,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130AMZX3 MATURITY DATE: 07/13/2026 RATE: 1.000% MOODY'S Aa1 S&P AA+	97.90600	2,937,180.00	3,000,000.00	100.00000	6,500.00	30,000.00	1.02%
2,000,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130ANBR0 MATURITY DATE: 08/12/2026 RATE: 1.050% MOODY'S Aa1 S&P AA+	97.75600	1,955,120.00	2,000,000.00	100.00000	2,858.33	21,000.00	1.07%

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
1,000,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130ANFT2 MATURITY DATE: 08/24/2026 RATE: 1.050% MOODY'S Aa1 S&P AA+	97.69500	976,950.00	1,000,000.00	100.00000	1,079.17	10,500.00	1.07%
1,900,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130AWTQ3 MATURITY DATE: 09/11/2028 RATE: 4.625% MOODY'S Aa1 S&P AA+	100.80300	1,915,257.00	1,889,132.00	99.42800	4,881.94	87,875.00	4.58%
2,200,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CHY0 MATURITY DATE: 09/15/2028 RATE: 4.625% MOODY'S Aa1	100.84100	2,218,502.00	2,183,671.88	99.25781	4,497.24	101,750.00	4.59%
2,300,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CJC6 MATURITY DATE: 10/15/2026 RATE: 4.625% MOODY'S Aa1	100.93000	2,321,390.00	2,284,097.66	99.30859	49,116.51	106,375.00	4.58%
400,000.000	PEPSICO INC CUSIP: 713448FW3 MATURITY DATE: 11/10/2026 RATE: 5.125% MOODY'S A1 S&P A+	101.32800	405,312.00	399,892.00	99.97300	8,029.17	20,500.00	5.06%
2,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 912828U24 MATURITY DATE: 11/15/2026 RATE: 2.000% MOODY'S Aa1	98.12500	1,962,500.00	1,845,039.33	92.26182	15,106.70	40,000.00	2.04%
1,020,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130AXU63 MATURITY DATE: 11/17/2028 RATE: 4.625% MOODY'S Aa1 S&P AA+	101.02200	1,030,424.40	1,016,194.60	99.62300	17,589.58	47,175.00	4.58%
2,000,000.000	FEDERAL FARM CREDIT BANKS FUNDING CORP CUSIP: 3133EPK79 MATURITY DATE: 12/07/2026 RATE: 4.375% MOODY'S Aa1 S&P AA+	100.74600	2,014,920.00	2,008,260.00	100.41300	27,708.33	87,500.00	4.34%
2,500,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CJT9 MATURITY DATE: 01/15/2027 RATE: 4.000% MOODY'S Aa1	100.36300	2,509,075.00	2,466,560.15	99.46641	21,195.65	100,000.00	3.98%

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
1,300,000.000	BANK OF AMERICA CORP CUSIP: 06051GLE7 MATURITY DATE: 01/20/2027 RATE: 5.080% MOODY'S A1 S&P A-	100.18700	1,302,431.00	1,302,990.00	100.23000	12,841.11	66,040.00	5.07%
560,000.000	CISCO SYSTEMS INC CUSIP: 17275RBQ4 MATURITY DATE: 02/26/2027 RATE: 4.800% MOODY'S A1 S&P AA-	101.20900	566,770.40	559,272.00	99.87000	2,613.33	26,880.00	4.74%
930,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130B0TY5 MATURITY DATE: 04/09/2027 RATE: 4.750% MOODY'S Aa1 S&P AA+	101.63300	945,186.90	927,544.80	99.73800	21,105.83	44,175.00	4.67%
1,750,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CKJ9 MATURITY DATE: 04/15/2027 RATE: 4.500% MOODY'S Aa1	101.24000	1,771,805.00	1,733,682.11	99.06641	36,362.70	78,750.00	4.44%
475,000.000	NORTHERN TRUST CORP CUSIP: 665859AW4 MATURITY DATE: 05/10/2027 RATE: 4.000% MOODY'S A2 S&P A+	100.17100	475,812.25	474,230.50	99.83800	7,441.67	19,000.00	3.99%
2,500,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CKV2 MATURITY DATE: 06/15/2027 RATE: 4.625% MOODY'S Aa1	101.60200	2,540,050.00	2,506,445.31	100.25781	34,118.85	115,625.00	4.55%
2,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CKZ3 MATURITY DATE: 07/15/2027 RATE: 4.375% MOODY'S Aa1	101.27000	2,025,400.00	2,011,093.75	100.55469	18,546.20	87,500.00	4.32%
870,000.000	ELI LILLY & CO CUSIP: 532457CP1 MATURITY DATE: 08/14/2027 RATE: 4.150% MOODY'S Aa3 S&P A+	100.67000	874,489.00	869,457.30	99.91900	3,630.10	27,805.00	4.12%
2,200,000.000	FEDERAL FARM CREDIT BANKS FUNDING CORP CUSIP: 3133EPBM6 MATURITY DATE: 08/23/2027 RATE: 4.125% MOODY'S Aa1	100.79300	2,217,446.00	2,188,076.00	99.45800	9,579.17	90,750.00	4.09%

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
	S&P AA+							
2,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CFH9 MATURITY DATE: 08/31/2027 RATE: 3.125% MOODY'S Aa1	99.09000	1,981,800.00	1,915,527.34	95.77637	5,352.21	62,500.00	3.15%
2,200,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CFM8 MATURITY DATE: 09/30/2027 RATE: 4.125% MOODY'S Aa1	100.98100	2,221,582.00	2,178,545.32	99.04297	249.31	90,750.00	4.08%
3,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CFZ9 MATURITY DATE: 11/30/2027 RATE: 3.875% MOODY'S Aa1	100.54700	3,016,410.00	2,925,257.81	97.50859	39,067.62	116,250.00	3.85%
1,000,000.000	MET TOWER GLOBAL FUNDING CUSIP: 58989V2K9 MATURITY DATE: 01/14/2028 RATE: 4.800% MOODY'S Aa3 S&P AA-	101.52000	1,015,200.00	1,000,040.00	100.00400	10,666.67	48,000.00	4.79%
2,500,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CGH8 MATURITY DATE: 01/31/2028 RATE: 3.500% MOODY'S Aa1	99.75000	2,493,750.00	2,445,864.07	97.82656	14,741.85	87,500.00	3.51%
3,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 912828W89 MATURITY DATE: 02/15/2028 RATE: 2.750% MOODY'S Aa1	98.03500	2,941,050.00	2,882,460.94	96.08203	10,536.68	82,500.00	2.81%
2,000,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130ATS57 MATURITY DATE: 03/10/2028 RATE: 4.500% MOODY'S Aa1 S&P AA+	101.88500	2,037,700.00	2,010,380.00	100.51900	5,250.00	90,000.00	4.42%
3,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CGT2 MATURITY DATE: 03/31/2028 RATE: 3.625% MOODY'S Aa1	100.04300	3,001,290.00	2,986,601.56	99.55339	298.76	108,750.00	3.62%
1,300,000.000	NETFLIX INC CUSIP: 64110LAS5 MATURITY DATE: 04/15/2028 RATE: 4.875% MOODY'S A3 S&P A	102.32000	1,330,160.00	1,319,565.00	101.50500	29,222.92	63,375.00	4.77%

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
2,200,000.000	FEDERAL FARM CREDIT BANKS FUNDING CORP CUSIP: 3133EPGW9 MATURITY DATE: 04/25/2028 RATE: 3.875% MOODY'S Aa1 S&P AA+	100.43500	2,209,570.00	2,211,044.00	100.50200	36,941.67	85,250.00	3.86%
5,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CHA2 MATURITY DATE: 04/30/2028 RATE: 3.500% MOODY'S Aa1	99.73100	4,986,550.00	4,934,242.19	98.68484	73,233.70	175,000.00	3.51%
290,000.000	MERCK & CO INC CUSIP: 58933YBH7 MATURITY DATE: 05/17/2029 RATE: 4.050% MOODY'S Aa3 S&P A+	100.56800	291,647.20	289,765.10	99.91900	4,371.75	11,745.00	4.03%
4,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CHE4 MATURITY DATE: 05/31/2028 RATE: 3.625% MOODY'S Aa1	100.03100	4,001,240.00	3,942,781.25	98.56953	48,729.51	145,000.00	3.62%
2,500,000.000	FEDERAL HOME LOAN BANKS CUSIP: 3130AWMN7 MATURITY DATE: 06/09/2028 RATE: 4.375% MOODY'S Aa1 S&P AA+	101.94600	2,548,625.00	2,519,075.00	100.76300	34,027.78	109,375.00	4.29%
1,000,000.000	NORTHWESTERN MUTUAL GLOBAL FUNDING CUSIP: 66815L2M0 MATURITY DATE: 06/12/2028 RATE: 4.900% MOODY'S Aa1 S&P AA+	102.39900	1,023,990.00	1,019,880.00	101.98800	14,835.11	49,000.00	4.79%
1,205,000.000	TARGET CORP CUSIP: 87612EBU9 MATURITY DATE: 06/15/2029 RATE: 4.350% MOODY'S A2 S&P A	100.96200	1,216,592.10	1,206,347.95	100.11186	16,152.06	52,417.50	4.31%
3,000,000.000	UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CHQ7 MATURITY DATE: 07/31/2028 RATE: 4.125% MOODY'S Aa1	101.34400	3,040,320.00	3,034,828.13	101.16094	20,849.18	123,750.00	4.07%
1,000,000.000	PACCAR FINANCIAL CORP CUSIP: 69371RT97 MATURITY DATE: 08/08/2029 RATE: 4.000% MOODY'S A1	100.28100	1,002,810.00	999,860.00	99.98600	5,888.89	40,000.00	3.99%

0003182 1010943 4.02 1 CCM 1452 E 34.7219

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
700,000.000	S&P A+ NATIONAL RURAL UTILITIES COOPERATIVE FINANCE CORP CUSIP: 63743HFZ0 MATURITY DATE: 08/25/2028 RATE: 4.150% MOODY'S A2	100.28500	701,995.00	699,216.00	99.88800	2,905.00	29,050.00	4.14%
1,000,000.000	DUKE ENERGY PROGRESS LLC CUSIP: 26442UAG9 MATURITY DATE: 09/01/2028 RATE: 3.700% MOODY'S Aa3	99.23000	992,300.00	971,400.00	97.14000	3,083.33	37,000.00	3.73%
2,000,000.000	S&P A FEDERAL HOME LOAN BANKS CUSIP: 3130AWTR1 MATURITY DATE: 09/05/2028 RATE: 4.375% MOODY'S Aa1	102.05000	2,041,000.00	1,989,868.50	99.49343	5,590.28	87,500.00	4.29%
1,200,000.000	S&P AA+ HOME DEPOT INC/THE CUSIP: 437076DH2 MATURITY DATE: 09/15/2028 RATE: 3.750% MOODY'S A2	99.65000	1,195,800.00	1,199,250.00	99.93750	2,000.00	45,000.00	3.76%
4,000,000.000	S&P A UNITED STATES TREASURY NOTE/BOND CUSIP: 91282CJA0 MATURITY DATE: 09/30/2028 RATE: 4.625% MOODY'S Aa1	102.83200	4,113,280.00	4,060,820.31	101.52051	508.24	185,000.00	4.50%
1,250,000.000	BANK OF NEW YORK MELLON CORP/THE CUSIP: 06406RBL0 MATURITY DATE: 10/25/2028 RATE: 5.802% MOODY'S Aa3	103.51500	1,293,937.50	1,294,262.50	103.54100	31,427.50	72,525.00	5.60%
1,250,000.000	S&P A ABBVIE INC CUSIP: 00287YBF5 MATURITY DATE: 11/14/2028 RATE: 4.250% MOODY'S A3	100.81500	1,260,187.50	1,220,712.50	97.65700	20,217.01	53,125.00	4.22%
1,350,000.000	S&P A- UNITEDHEALTH GROUP INC CUSIP: 91324PDP4 MATURITY DATE: 12/15/2028 RATE: 3.875% MOODY'S A2	99.48000	1,342,750.50	1,343,182.50	99.49500	15,403.13	52,312.50	3.90%
1,300,000.000	S&P A+ REALTY INCOME CORP CUSIP: 756109CF9	101.92000	1,324,960.00	1,291,498.00	99.34600	7,890.28	51,750.00	3.66%

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
	MATURITY DATE: 02/15/2029 RATE: 4.750% MOODY'S A3 S&P A-							
1,350,000.000	UNITED PARCEL SERVICE INC CUSIP: 911312BR6 MATURITY DATE: 03/15/2029 RATE: 3.400% MOODY'S A2 S&P A	98.24300	1,326,280.50	1,303,425.00	96.55000	2,040.00	45,900.00	3.46%
1,250,000.000	JPMORGAN CHASE & CO CUSIP: 46647PAR7 MATURITY DATE: 04/23/2029 RATE: 4.005% MOODY'S A1 S&P A	99.74300	1,246,787.50	1,197,200.00	95.77600	21,871.88	50,062.50	4.02%
1,300,000.000	AMERICAN EXPRESS CO CUSIP: 025816ED7 MATURITY DATE: 04/25/2029 RATE: 4.731% MOODY'S A2 S&P A-	101.69400	1,322,522.00	1,308,060.00	100.62000	26,851.30	61,503.00	4.66%
1,250,000.000	JOHN DEERE CAPITAL CORP CUSIP: 24422EXT1 MATURITY DATE: 06/11/2029 RATE: 4.850% MOODY'S A1 S&P A	102.75400	1,284,425.00	1,265,887.50	101.27100	18,524.31	60,625.00	4.72%
1,250,000.000	STATE STREET CORP CUSIP: 857477CF8 MATURITY DATE: 11/21/2029 RATE: 5.684% MOODY'S Aa3 S&P A	104.82000	1,310,287.50	1,275,787.50	102.06300	25,656.94	71,050.00	5.42%
1,400,000.000	TOYOTA MOTOR CREDIT CORP CUSIP: 89236TNA9 MATURITY DATE: 01/09/2030 RATE: 4.950% MOODY'S A1 S&P A+	103.03100	1,442,434.00	1,402,048.50	100.14632	15,785.00	69,300.00	4.80%
1,000,000.000	MORGAN STANLEY CUSIP: 61747YFS9 MATURITY DATE: 07/19/2030 RATE: 5.042% MOODY'S A1 S&P A-	102.51500	1,025,150.00	1,024,000.00	102.40000	10,084.00	50,420.00	4.92%
Total FIXED INCOME			**106,907,305.25**	**105,631,099.49**		**982,372.43**	**4,125,085.50**	**3.86%**

CASH AND SHORT TERM

0000167 0019040 0000 LUCM 1520 0 34.7203

Statement of Assets Held by Asset Classification - Continued

Shares/Par Value	Asset Description	Market Price	Market Value	Cost	Average Cost	Accrued Income	Estimated Income	Market Yield
22,904,368.240	DREYFUS GOV CASH MGMT INVESTOR 672 CUSIP: X9USDCRGD	1.00000	22,904,368.24	22,904,368.24	1.00000	0.00	672,016.37	3.81%
250,000.000	SALLIE MAE BK SALT LAKE CIT 11AUG26 CUSIP: 795451AK9 MATURITY DATE: 08/11/2026 RATE: 1.100%	96.96997	242,424.94	250,000.00	100.00000	384.25	2,750.00	1.13%
2,750,000.000	UNITED STATES TREASURY BILL CUSIP: 912797QF7 MATURITY DATE: 10/16/2025 RATE: 0.000%	99.83100	2,745,352.50	2,705,066.24	98.38805	0.00	0.00	0.00%
	CASH BALANCE		236,000.00	236,000.00	0.00000	0.00	0.00	0.00%
Total CASH AND SHORT TERM			**26,130,145.68**	**26,097,434.48**		**384.25**	**674,766.37**	**3.35%**
ACCOUNT TOTALS			**133,037,450.93**	**131,728,533.97**		**982,756.68**	**4,999,851.67**	**3.76%**

Total Market Value Plus Total Accrued Income 134,020,207.61

California State Treasurer
Fiona Ma, CPA

Local Agency Investment Fund
P.O. Box 942809
Sacramento, CA 94209-0001
(916) 653-3001

October 06, 2025

LAIF Home
PMIA Average Monthly Yields

CITY OF SALINAS

SUPERVISING ACCOUNTANT, FINANCE DEPT.
200 LINCOLN AVENUE
SALINAS, CA 93901

Tran Type Definitions

Account Number:

September 2025 Statement

Account Summary

Total Deposit:	0.00	Beginning Balance:	45,078,313.38
Total Withdrawal:	0.00	Ending Balance:	45,078,313.38

File #: ID#25-548, Version: 1

California Library Literacy Services Adult and Family Literacy Grant Award

Approve a Resolution accepting the California Library Literacy Services (CLLS) block grant award in support of Adult Literacy and Family Literacy, for a total award of $231,508 and authorizing the establishment of the CLLS - Adult and Family Literacy fund appropriation totaling $231,508 and corresponding revenue budget to support grant activities; and authorizing the City Manager to execute all grant acceptance documents with the California State Library.

powered by Legistar™

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **LIBRARY & COMMUNITY SERVICES DEPARTMENT**

FROM: **KRISTAN LUNDQUIST, LCS DIRECTOR**

BY: **ERNESTO LIZAOLA, COMMUNITY EDUCATION MANAGER**

TITLE: **CALIFORNIA LIBRARY LITERACY SERVICES ADULT AND FAMILY LITERACY GRANT AWARD**

RECOMMENDED MOTION:

A motion to approve a Resolution:

1. Accepting the California Library Literacy Services (CLLS) block grant award in support of Adult Literacy and Family Literacy, for a total award of $231,508;
2. Authorizing the establishment of the CLLS – Adult and Family Literacy fund expenditure appropriation totaling $231,508 and corresponding revenue appropriation to support grant activities; and
3. Authorizing the City Manager to execute all grant acceptance documents with the California State Library.

EXECUTIVE SUMMARY:

On September 16, 2025, the Salinas Public Library's Literacy Services was notified by the California State Library Literacy Services (CLLS) of approval for an award of $231,508 to support Adult Literacy and Family Literacy programs. These funds are distributed to all California Libraries providing literacy programs annually and will support adult and family literacy programming for English-speaking adults with low-literacy skills, and their families, and will be provided primarily to adults and families enrolled in the library's Adult Literacy and Family Literacy programs.

BACKGROUND:

The Library's Adult Literacy program is dedicated to promoting lifelong learning through a variety of literacy programs and services. The grant will enable the library to employ temporary part-time staff to work in adult and family literacy programs, acquire books, supplies and learning materials

that enhance our adult and family education programs, and increase our capacity to provide high-quality adult and family literacy services, including but not limited to Computer Literacy instruction, Citizenship and High School Equivalency preparation programs, Family Reading Circles, Family Learning events, and staff trainings to enhance family literacy skills and best practices. Library staff are prepared to offer both in-person and/or virtual instruction.
The California Library Literacy Services funding formula for Adult Literacy programs includes a baseline amount ($25,000) for each approved library literacy program, and a per capita amount per adult learner served in our program as reported in the most recent Final Report on file from our library; and additional funding based on local funds raised and expended for adult literacy services, reflecting a commitment to state/local partnerships in support of literacy services. The City's total allocation for FY2025-26 is $231,508. Because the City continues to invest in its Literacy Services, and the library continues to run a very successful program which served more than 400 adults in 2024/2025, the library award is one of the highest in the State.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

Approving the resolution will support the City Council Strategic Plan Goals to provide important city services and relevant literacy programs to Salinas families, including youth and seniors.

DEPARTMENTAL COORDINATION:

The Library & Community Services Department will work with the Finance Department to receive funds, establish expenditure accounts, and prepare final budget reports required at the end of the grant period.

FISCAL AND SUSTAINABILITY IMPACT:

No matching funds are required from the City of Salinas to receive the grant funds, and the Resolution will authorize the establishment of a revenue appropriation and corresponding expense budget to support grant activities.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
3252	70.7340 – various (expenditure)	Library Literacy	NA	$142,956
3252	70.7350 – various (expenditure)	Family Literacy	NA	$88,552
3252	70.7340-55.6222 (revenue)	Library Literacy	NA	$142,956
3252	70.7350-55.6222 (revenue)	Family Literacy	NA	$88,552

ATTACHMENTS:

Council Resolution
Award Letter, California Library Literacy Services dated September 16, 2025

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION ACCEPTING THE CALIFORNIA LIBRARY LITERACY SERVICES GRANT AWARD IN THE AMOUNT OF $231,508 IN SUPPORT OF ADULT LITERACY AND AUTHORIZING RECEIPT OF FUNDS

WHEREAS, the California Library Literacy Services granted funding in the amount of $231,508 in support of Adult and Family Literacy programs for Salinas Public Library; and

WHEREAS, this grant will support the Library's Adult and Family Literacy programs and provide greater learning opportunity that matches the needs of our community; and

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council authorizes the receipt of the California Library Literacy Services (CLLS) block grant award in the amount of $231,508 and authorizes the establishment of the CLLS – Adult and Family Literacy fund expenditure appropriation totaling $231,508 and corresponding revenue appropriation to support grant activities; and

BE IT FURTHER RESOLVED that the City Council authorizes the City Manager to execute all grant acceptance documents with the California State Library.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

Docusign Envelope ID: F955D8DE-DBD7-4DB8-95E1-8F1FFF756573

CALIFORNIA STATE LIBRARY

16 September 2025

Kristan Lundquist
Salinas Public Library
350 Lincoln Avenue
Salinas, CA 93901

Dear Kristan Lundquist,

We are pleased to provide funds to support your California Library Literacy Services program and the important work that you, your staff, and your volunteers do in your community.

Your total award amount for the 2025-2026 fiscal year beginning July 1, 2025, is:

- Adult Literacy and Family Literacy Services: $231,508
- **Total Award: $231,508**

CLLS programs with Family Literacy Services will receive one award total, referred to as a "block grant," for the 2025-2026 project period. Your library is responsible for allocating award funds between Adult Literacy Services and Family Literacy Services to respond to community needs and for adhering to the following requirements:

- **At least 51 percent** of the block grant award must be allocated to Adult Literacy Services.
- **At least 26 percent** of the block grant award must be allocated to Family Literacy Services.
- Programs who requested a fixed award for Family Literacy Services may adjust their request by +/- 25 percent. Contact your state team for support.

The block grant model does not apply to English as a Second Language Services funds for the 2025-2026 project period.

Your award will be claimed in two stages. The claim form included in this award packet will allow you to request the first 90% of your total award:

- **Total Initial Award Amount: $208,357**

Information about claiming the rest of your award is included in the payment schedule at the end of your award packet.

You must encumber your funds by June 30, 2026. You must fully expend funds by September 30, 2026, or by the final report due date, in accordance with your approved

Docusign Envelope ID: F955D8DE-DBD7-4DB8-95E1-8F1FFF756573

budget on file with the State Library. Encumbered funds are those that have been deposited in the grantee's accounting system and for which a budget has been provided to and approved by the State Library.

Review the California Library Literacy Services Allowable and Unallowable Expenses guidelines to ensure project expenditures are consistent with the California Library Literacy Services allowable expenses. If you have questions about expenses or expending award funds, contact Allyson Jeffredo at CLLS@library.ca.gov.

We strongly encourage your program staff to develop and maintain community partners to strengthen your program, attend regular regional library literacy network meetings, participate in your local Adult Education Consortium/a, and participate in library literacy training opportunities offered by the regional networks and the State Library to meet the California Library Literacy Services Mission, Values, and Program Essentials. Additional California Library Literacy Services resources can be found on the California Library Literacy Services website.

The payment process begins when we receive your completed and signed claim form, certification form, and State Funded Grants Award Agreement and Certificate of Compliance included in this packet. All forms should be completed and signed through Docusign to be processed for payment.

Our library literacy staff are available to assist you throughout the year. Contact your Program Consultant Julianna Robbins and your Grant Monitor Allyson Jeffredo at CLLS@library.ca.gov with any questions.

Thank you for your willingness to do so much for those in your community. Best wishes for a successful year.

Respectfully yours,

Signed by:
BDA50981C41C416...

10/11/2025

Greg Lucas
California State Librarian

Cc: Julianna Robbins, julianna.robbins@library.ca.gov
Allyson Jeffredo, allyson.jeffredo@library.ca.gov
State Library Fiscal Office, stategrants.fiscal@library.ca.gov
Cathy Andrews, CathleenA@ci.salinas.ca.us

Enc: Re: CLLS25-67: Claim form, certification form, and State Funded Grants Award Agreement and Certificate of Compliance

Library – Courts Building
P.O. Box 942837
Sacramento, CA 94237-0001

916-323-9759
csl-adm@library.ca.gov
www.library.ca.gov

File #: ID#25-551, Version: 1

Modifications to Biological Resource Mitigation Measures for West Area Specific Plan (WASP Mitigation Measures 3.2-1 through 3.2-4 and 3.2-7)

Approve a Resolution amending the Mitigation Monitoring and Reporting Program (“MMRP”) for the West Area Specific Plan (“WASP”) to make modifications to mitigation measures for potential impacts to the California tiger salamander (“CTS”), the California red-legged frog (“CRLF”), and irrigation ditches and roadside ditches potentially subject to federal or state regulatory jurisdiction.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **CITY ATTORNEY'S OFFICE**

FROM: **CHRISTOPHER A. CALLIHAN, CITY ATTORNEY**
JAMES MOOSE, OUTSIDE LEGAL COUNSEL

TITLE: **MODIFICATIONS TO BIOLOGICAL RESOURCE MITIGATION MEASURES FOR WEST AREA SPECIFIC PLAN (WASP Mitigation Measures 3.2-1 through 3.2-4 and 3.2-7)**

RECOMMENDED MOTION:

A motion to approve a Resolution amending the Mitigation Monitoring and Reporting Program ("MMRP") for the West Area Specific Plan ("WASP") to make modifications to mitigation measures for potential impacts to the California tiger salamander ("CTS"), the California red-legged frog ("CRLF"), and irrigation ditches and roadside ditches potentially subject to federal or state regulatory jurisdiction.

EXECUTIVE SUMMARY:

The proposed Resolution amends the MMRP for the WASP by making modifications to Mitigation Measures 3.2-1 through 3.2-4 and 3.2-7. Mitigation Measures 3.2-1 through 3.2-4 relate to the process required for addressing potential impacts to the California tiger salamander and California red-legged frog and their habitats. Mitigation Measure 3.2-7 relates to the process required for addressing potential impacts to irrigation and roadside ditches. The recommended changes to the affected mitigation measures would benefit the City as a whole because the mitigation measures as revised could facilitate the more prompt development of housing within the WASP, which has already been delayed for four years due to litigation over the WASP and its EIR filed in January 2020 by the Santa Rita Union School District ("SRUSD") and the Salinas Unified High School District ("SUHSD"). That litigation was not resolved in the City's favor until November 2023.

BACKGROUND:

In December 2019, when the City Council approved the WASP, the Council also approved an MMRP committing the WASP developers to carry out various mitigation measures developed in the Environmental Impact Report ("EIR") for the WASP. The mitigation measures for the CTS assumed the need for formal inter-agency consultation and permitting under both the federal

Endangered Species Act ("ESA")[1] and the California Endangered Species Act ("CESA")[2]; and the mitigation measures for CRLF assumed the need for consultation and permitting under the ESA. The mitigation for impacts to irrigation and roadside ditches called for inter-agency consultation and (possibly) permitting under the federal Clean Water Act ("CWA") and under California Fish and Game Code provisions governing the alteration of the bed, channel, or banks of rivers, streams, and lakes.

City staff have recently learned that it is not certain that the assumed ESA and CESA consultations for CTS and CRLF will be necessary, as City staff and the City's environmental consultants had assumed in 2019. It now appears that, at least in some areas within the WASP, development can occur without any adverse effects on CTS, CRLF, or their habitats. The City Attorney is therefore recommending that the relevant mitigation measures be modified to require such consultation only if CTS and CRLF are determined to be actually present within the WASP. The proposed changes would allow the approval of discrete "development projects" within the larger WASP area to proceed without the need for ESA and/or CESA consultations on the entire WASP, so that areas free of CTS and CRLF and their habitats can proceed without such consultations. The changes might also allow the entire WASP to avoid consultations if future surveys show an absence of any suitable habitat for the two species.

City staff have also reviewed the mitigation measure dealing with the "irrigation ditches and/or roadside ditches" within the WASP area. The adopted mitigation language requires the WASP developers to obtain "jurisdictional determinations" from both the United States Army Corps of Engineers ("USACE") and the California Department of Fish and Wildlife ("CDFW"). These determinations would address whether USACE has authority over the ditches under the CWA and whether CDFW has authority over them under the Fish and Game Code.

Obtaining such jurisdictional determinations from these two agencies would likely be quite time-consuming, even if the agencies were to ultimately determine they do not have any regulatory jurisdiction over the ditches. Proposed new language would save the WASP developers time by assigning the initial task of assessing possible USACE and CDFW jurisdiction over the ditches to a "qualified wetland consultant," who would also consider the possible jurisdiction of the Regional Water Quality Control Board ("RWQCB"), which also participates in wetland permitting. If such a qualified wetland consultant finds that these three agencies have no jurisdiction over the ditches, the WASP developers could save substantial amounts of time and money in their efforts to build new housing in the City.

Although approved by the City Council in late 2019, the WASP was tied up in litigation for nearly four years in litigation filed by the SRUSD and SHUSD. During that time period, the WASP

[1] 16 U.S.C. § 1531 et seq.

[2] Fish & G. Code, § 2050 et seq.

developers were unable to proceed with steps to develop their properties due to the ongoing litigation. As is typical, financial institutions (banks and other lenders) will not provide construction loans on land for which litigation under the California Environmental Quality Act ("CEQA")[3] is pending. And developers themselves, aware of the uncertain outcomes in CEQA litigation, are generally reluctant to invest large sums of money in reliance on project approvals that, at least in theory, could be set aside by a court. The litigation was not resolved until August 2023 (*Santa Rita Union School Dist. v. City of Salinas* (2023) 94 Cal.App.5th 298); and final judgment in favor of the City and the WASP developers was not entered until November 2023.

The litigation focused entirely on issues relating to the provision of school facilities for future students living within the WASP. The mitigation measures for biological resources were never at issue. The MMRP for the WASP included a total of four mitigation measures directed at potential impacts on the CTS and the CRLF. The CTS is listed as "threatened" under both ESA and CESA. The CRLF is listed as threatened under ESA but is not listed under CESA. The relevant federal agency for ESA consultation and permitting is the United States Fish and Wildlife Service ("USFWS"), and the relevant state agency under CESA is the California Department of Fish and Wildlife ("CDFW"). Each of these agencies has permitting authority to allow for the "incidental take" of listed species, provided that appropriate mitigation is required.[4]

The authors of the WASP mitigation measures assumed that the two species were present within the WASP and thus wrote the measures in a way that *requires* the WASP applicants to consult with the USFWS and CDFW "to obtain the appropriate regulatory approvals and authorizations regarding" both CTS and CRLF. In retrospect, this language was unnecessary, as was the implicit requirement that consultation be completed for the WASP as a whole before *any* portion of the WASP could be developed. The language was not needed because, regardless of any mitigation measures adopted by the City of Salinas, private property owners such as the WASP developers are subject to all relevant federal and state environmental laws governing their property, and thus will be required to comply with ESA and CESA if their proposed projects would result in the incidental take of species protected by those two statutes.

The City has recently learned that, contrary to what was assumed in the 2019 WASP EIR and MMRP, it is by no means certain that CTS and CRLF are present within the WASP or within all discrete existing or future legal parcels within the WASP. The mitigation measures at issue, therefore, could be modified without loss of environmental protection if the City modifies them to substitute *conditional* language for the current language. The new language would stop short of demanding the acquisition of incidental take permits under ESA and CESA in the event that those species are determined, by qualified biologists, *not* to be present on WASP properties on which development approvals are sought. The new language would also dispense with the implicit requirement of consultation for the *entire* WASP before development could proceed *anywhere*

[3] Pub. Resources Code, § 21000 et seq.

[4] 16 U.S.C. § 1539; Fish & Game Code, § 2081.

within the WASP.

The proposed changes to the single approved mitigation measure dealing with the irrigation ditches and roadside ditches would give a "qualified wetlands consultant" a role similar to that of the above-referenced qualified biologist with respect to CTS and CRLF. The current language in the mitigation measure dealing with the ditches requires the WASP developers to get formal determinations from USACE and CDFW on the question of whether those agencies exercise any legal jurisdiction over the ditches. Because these agencies already have heavy workloads, they cannot be relied upon to make such determinations expeditiously – even where their ultimate conclusions are that they have no permitting authority to exercise.

The proposed new language would authorize the qualified wetlands consultant to assess these jurisdictional issues, saving the WASP developers the need to impose unnecessarily on USACE and CDFW. Formal permits from USACE and CDFW would only be required if the qualified wetlands consultant concludes that these two agencies *do* (or one of them does) in fact have legal authority over the ditches. The new language also adds a new agency to the mix – the RWQCB. Its jurisdiction over wetlands can differ from that of either USACE or CDFW.

Attachment A shows the proposed changes to the mitigation measures at issue. Proposed new language is shown with <u>underlining</u>. Proposed deletions are shown in ~~strikethrough~~.

The proposed modifications would not sacrifice environmental protection in the name of increased flexibility. If qualified biologists, after surveying properties within the WASP, find the presence of suitable CTS or CRLF habitat, then the City will require that the loss of any such habitat from development shall be mitigated in a manner that results in "no net loss of habitat values and functions (though not necessarily acreage)." This mitigation "performance standard" will ensure that development within the WASP will avoid any significant adverse effects on CTS or CRLF habitat. An option for satisfying the standard – if the most efficient way to go – will be through the issuance of incidental take authorizations under ESA and/or CESA.

The changes to the mitigation measure addressing the ditches also maintain the existing level of environmental protection. If the ditches within the WASP are subject to USACE, CDFW, or RWQCB jurisdiction, then the laws administered by those agencies will have to be satisfied. What will change will be that the time frame for determining the existence of such jurisdiction should be substantially accelerated.

The expectation, in proposing the MMRP modifications set forth above, is that, under scenarios in which CTS habitat, CRLF habitat, and features subject to USACE, CDFW, or RWQCB jurisdiction are not found to be present within areas proposed for development, the actual development of such areas, including new housing, would proceed more expeditiously than it would otherwise.

CEQA CONSIDERATION:

Covered by the WASP Final EIR. The City of Salinas has determined that the proposed actions modifying WASP Mitigation Measures 3.2-1 through 3.2-4 and 3.2-7 are within the scope of the WASP EIR as certified by the Council in December 2019 and upheld by the Court of Appeal for the Sixth Appellate District in August 2023 in *Santa Rita Union School Dist. v. City of Salinas* (2023) 94 Cal.App.5th 298.[5] The modifications to the mitigation measures for CTS, CRLF, and wetland features have been carefully drafted to ensure that they are as environmentally protective and stringent as the originally adopted measures being modified.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This item supports the City Council's goal of Housing (Facilitate the addition of the overall production of market rate, workforce, low-income, farm worker housing, and ADU development while minimizing impacts to neighborhoods). (2025 Strategic Plan)

DEPARTMENTAL COORDINATION

The City Attorney's Office and Community Development Department coordinated on the preparation of the revised mitigation measures.

FISCAL AND SUSTAINABILITY IMPACT:

The proposed actions will have no effect on the City's General Fund, as the costs of mitigation for CTS, CLRF, and wetlands will be borne by the WASP developers as costs of doing business in the development of their properties.

ATTACHMENTS:

Resolution
Attachment A: Revised Mitigation Measures

[5] See Cal. Code of Regs., tit. 14, § 15168, subd. (c)(2) (authorizing "within the scope" findings for projects for which Program EIRs have been prepared).

ATTACHMENT A

PROPOSED AMENDED MITIGATION MEASURES ~~AS ADOPTED~~

Mitigation Measure 3.2-1: Prior to ~~issuance~~ commencement of initial grading ~~and/or building permits~~ activities for any individual development project in the Specific Plan area, the project applicant~~, assisted by~~ shall retain a qualified biologist~~, shall consult with the USFWS and CDFW~~ to ~~obtain~~ conduct pre-construction surveys for the ~~appropriate regulatory approvals and authorizations regarding~~ presence of CTS and suitable habitat for CTS. The project applicant's qualified biologist shall report ~~the~~ its conclusions ~~reached through such consultation~~ to the City's Community Development Director. ~~If either USFWS, CDFW, or~~ If these surveys indicate the presence of suitable CTS habitat, impacts to this habitat shall be mitigated in a manner that results in no net loss of habitat value and functions (though not necessarily acreage), as determined by the ~~City's~~ Community Development Director ~~determines that an~~ with input from the applicant's qualified biologist and any other knowledgeable individual whose advice the Community Development Director seeks. This performance standard can be achieved through a combination of conservation, enhancement, restoration, or re-creation of habitat, either on-site, off-site, or a combination of both, or through the purchase of mitigation credits at a USFWS and/or CDFW-approved conservation bank, and must be satisfied prior to any grading within the impacted portion of the property. One means of achieving this "no net loss" performance standard is to demonstrate to the Community Development Director that a sufficient mitigation program has already been required by any approved incidental take ~~permit is required, the project applicant shall obtain such a permit before engaging in any grading or other site treatment activities in areas deemed to be viable CTS habitat~~ authorization issued by the USFWS pursuant to the Endangered Species Act and/or by the CDFW pursuant to the California Endangered Species Act.

Mitigation Measure 3.2-2: ~~Prior to issuance of grading and/or building permits, in order to avoid and minimize impacts to California tiger salamander, the proposed project activities~~ The following actions shall be ~~compliant with all Avoidance and Minimization Measures imposed by the USFWS and CDFW during Construction Activities. Examples of standard avoidance and minimization measures include:~~ taken to minimize or avoid any adverse effects on suitable CTS habitat that may be identified through the pre-construction surveys required by Mitigation Measure 3.2-1: 1) conducting environmental education training for all construction personnel, 2) having a biologist with a scientific collecting permit for CTS to be responsible for overseeing any hand excavation of burrows using hand-trowels and spades per the regulatory agency protocols, 3) erecting drift fencing around the work areas if occurring during the migration/breeding season, 4) inspection of drift fencing by a biologist with a scientific collecting permit every 72 hours during the ~~igration~~ migration/breeding season, 5) installation of pit traps to capture CTS migrating during the rain events with a check twice daily (morning prior

to construction start and evening after construction ends), 6) relocation of any CTS found immediately to a site designated by the USFWS and CDFW per protocol; and 7) post construction report.

Mitigation ~~Measure~~ 3.2-3: Prior to ~~issuance~~ commencement of initial grading ~~and/or building permits~~ activities for any individual development project in the Specific Plan area, the project applicant~~, assisted by~~ shall retain a qualified biologist~~, shall consult with the USFWS and CDFW~~ to ~~obtain~~ conduct pre-construction surveys for the ~~appropriate regulatory approvals and authorizations regarding~~ presence of CRLF and suitable habitat for CRLF. The project applicant's qualified biologist shall report ~~the~~ its conclusions ~~reached through such consultation~~ to the City's Community Development Director. ~~If either USFWS, CDFW, or~~ If these surveys indicate the presence of suitable CRLF habitat, impacts to this habitat shall be mitigated in a manner that results in no net loss of habitat values and functions (though not necessarily acreage), as determined by the ~~City's~~ Community Development Director ~~determines that an~~ with input from the applicant's qualified biologist and any other knowledgeable individual whose advice the Community Development Director seeks. This performance standard can be achieved through a combination of conservation, enhancement, restoration, or re-creation of habitat, either on-site, off-site, or a combination of both, or through the purchase of mitigation credits at a USFWS-approved conservation bank, and must be satisfied prior to any grading within the impacted portion of the property. One means of achieving this "no net loss" performance standard is to demonstrate to the Community Development Director that a sufficient mitigation program has already been required by any approved incidental take ~~permit is required, the project applicant shall obtain such a permit before engaging in any grading or other site treatment activities in areas deemed to be viable CRLF habitat~~ authorization issued by the USFWS pursuant to the Endangered Species Act.

Mitigation Measure 3.2-4: ~~Prior~~The following actions shall be taken to ~~issuance of grading and/or building permits, in order to avoid and~~ minimize ~~impacts to~~ or avoid any adverse effects on suitable CRLF habitat that may be identified through the ~~proposed project activities shall be compliant with all Avoidance and Minimization Measures imposed~~ pre-construction surveys required by ~~the USFWS and CDFW during Construction Activities. Examples of standard avoidance and minimization measures include:~~ Mitigation Measure 3.2-3: 1) conducting environmental education training for all construction personnel, 2) having a biologist with a scientific collecting permit for CRLF to be responsible for overseeing any hand excavation of burrows using hand-trowels and spades per the regulatory agency protocols, 3) erecting drift fencing around the work areas if occurring during the migration/breeding season, 4) inspection of drift fencing by a biologist with a scientific collecting permit every 72 hours during the migration/breeding season, 5) installation of pit traps to capture CRLF migrating during the rain events with a check twice daily (morning prior to construction start and evening after

construction ends), 6) relocation of any CRLF found immediately to a site designated by the USFWS and CDFW per protocol; and 7) post construction report.

Mitigation Measure 3.2-7: ~~Prior to grading/building permit issuance~~Prior to the commencement of initial grading activities for any individual development project in the Specific Plan Area and in an area that would disturb the irrigation ditches and/or roadside ditches, the project applicant shall retain a qualified wetland consultant to evaluate whether such ditches may be subject to the regulatory authority of either the USACE, RWQCB, or CDFW. If the qualified wetland consultant determines that any or all of these agencies are likely to have regulatory authority over these ditches, then the project applicant shall obtain a jurisdictional determination from the ~~USACE and CDFW~~ appropriate agencies for the ditches that are proposed to be disturbed. ~~If these regulatory agencies concur that these facilities are exempt, then no further mitigation is necessary.~~ If it is determined that these facilities are not ~~exempt,~~ subject to any such regulatory authority, then no further mitigation is necessary. If it is determined that these facilities are subject to such regulatory authority and will be impacted, then authorization for fill from the regulatory agencies (for example, USACE-404 permit, RWQCB-401 certification, or 1600 Streambed Alteration Agreement) will be necessary and ~~a permit~~ shall be adhered to throughout the construction phase. ~~At~~ If such authorization is required, then at a minimum, the project applicant shall replace on a "no net loss" basis (minimum 1:1 ratio) the acreage and function of all wetlands and other waters that would be removed, lost, or degraded as a result of project implementation or operations, ~~although a higher mitigation measure may be~~ or as otherwise required by the USACE, RWQCB, and CDFW through their permitting processes. Wetland habitat shall be replaced at acreage and location agreeable to the USACE, RWQCB, and CDFW and as determined during the Section 401, 404, and 1600 permitting processes. Alternatively, if authorized pursuant to any such permitting processes, the applicant may satisfy these mitigation requirements by purchasing credits at an approved USACE, RWQCB, and/or CDFW mitigation bank, as applicable.

RESOLUTION NO. _____(N.C.S.)

RESOLUTION AMENDING MITIGATION MONITORING AND REPORTING PROGRAM FOR WEST AREA SPECIFIC PLAN (WASP Mitigation Measures 3.2-1 through 3.2-4 and 3.2-7)

WHEREAS, on December 19, 2019, the City Council of the City of Salinas ("City Council") certified a Final Environmental Impact Report ("Final EIR") for, and approved, the West Area Specific Plan ("WASP" or "the Project"); and

WHEREAS, in doing so, the City Council also adopted a Mitigation Monitoring and Reporting Program ("MMRP") for the WASP via Resolution No. 21758 (N.C.S.) (see Exhibit C thereto, pp. 4.0-6 – 4.8-8); and

WHEREAS, the MMRP included mitigation measures addressed to the Project's potential adverse effects on the California tiger salamander ("CTS") and the California red-legged frog ("CRLF") and their habitats (see Mitigation Measures 3.2-1 through 3.2-4); and

WHEREAS, the MMRP also included a mitigation measure addressing the anticipated disturbance of "the irrigation ditches and/or roadside ditches," which might possibly be subject to the regulatory jurisdiction of the United States Army Corps of Engineers ("USACE") or the California Department of Fish and Wildlife ("CDFW"); and

WHEREAS, the CTS is listed as "threatened" under both the federal Endangered Species Act ("ESA") (16 U.S.C. § 1531 et seq.) and the California Endangered Species Act ("CESA") (Fish & G. Code, § 2050 et seq.); and

WHEREAS, the CRLF is listed as threatened under ESA but is not listed under CESA; and

WHEREAS, in their final form as set forth in the MMRP, the mitigation measures directed at the CTS assumed the need for formal consultation and permitting under both the ESA and CESA; and

WHEREAS, the mitigation measures directed at the CRLF assumed the need for consultation and permitting under the ESA; and

WHEREAS, the relevant federal agency for ESA consultation and permitting is the United States Fish and Wildlife Service ("USFWS"), and the relevant state agency under CESA is the CDFW; and

WHEREAS, the City of Salinas ("City") staff has recently learned that it is not certain that such ESA and CESA consultations will actually be necessary, as the City staff and the City's environmental consultants had assumed in 2019; and

WHEREAS, this new information suggests that there are at least some areas within the WASP in which development could occur without adverse effects on either CTS or CRLF or viable habitat for the species; and

WHEREAS, City staff has therefore recommended that the relevant mitigation measures be modified to require such ESA and/or CESA consultation only if a qualified biologist determines that habitat for CTS and CRLF is actually present, or potentially present, within areas subject to discrete proposed "development projects" within the overall WASP; and

WHEREAS, City staff has also identified possible improvements to the sole mitigation measure directed at the irrigation ditches and/or roadside ditches within the WASP; and

WHEREAS, this measure currently requires the WASP developers to impose on USACE and CDFW by seeking from them formal determinations as to whether the two agencies exercise any regulatory authority over the filling or destruction of the ditches; and

WHEREAS, the WASP developers would likely save substantial amounts of time and money if such determinations could initially be made by a qualified wetland consultant; and

WHEREAS, the mitigation measure dealing with the ditches would also be improved if the qualified wetland consultant also reached a determination regarding the possible regulatory authority of the Regional Water Quality Control Board over the ditches; and

WHEREAS, the recommended changes to Mitigation Measures 3.2-1 through 3.2-4 could facilitate the development of housing within the WASP, which has already been delayed for four years due to litigation over the WASP and its EIR filed in January 2020 by the Santa Rita Union School District ("SRUSD") and the Salinas Unified High School District ("SUHSD"); and

WHEREAS, the Monterey County Superior Court ruled against the City and the WASP developers in a judgment entered in January 2022; and

WHEREAS, this judgment was later overturned by a decision of the Court of Appeal for the Sixth Appellate District in August 2023 (see *Santa Rita Union School Dist. v. City of Salinas* (2023) 94 Cal.App.5th 298), resulting in a new final judgment in favor of the City and the WASP

developers in November 2023; and

WHEREAS, during the pendency of the litigation, the WASP developers were unable to proceed with steps to develop their properties due to the chilling effect of the litigation, as investments in engineering, infrastructure, and other development-related undertakings would have been financially risky and imprudent given the inherent uncertainties associated with litigation filed under the California Environmental Quality Act ("CEQA") (Pub. Resources Code, § 21000 et seq.); and

WHEREAS, the four-year delay from the litigation has already adversely affected the City's planning and economic objectives favoring the construction of much-needed new housing within the City; and

WHEREAS, the City Council is interested in taking reasonable actions to assist the WASP developers in their efforts to bring new housing to the market, thereby benefiting City residents who are interested in purchasing, renting, or leasing such new housing; and

WHEREAS, the litigation over the WASP EIR focused entirely on issues relating to the provision of school facilities for future students living within the WASP, such that the legal adequacy and environmental sufficiency of the mitigation measures for biological resource impacts were never issues in dispute; and

WHEREAS, the City Council, as a legislative body, has the inherent authority to modify its legislative action approving the MMRP for the WASP; and

WHEREAS, CEQA case law recognizes that adopted mitigation measures may be modified, and even deleted entirely, where an agency's decision-making body has a "legitimate reason" for taking such action (see, e.g., *Napa Citizens for Honest Government v. Napa County Bd. of Supervisors* (2001) 91 Cal.App.4th 342, 358-360); and

WHEREAS, the City Council believes it has a legitimate reason for modifying WASP mitigation measures for CTS, CRLF, and the irrigation and/or roadside ditches in a manner that does not weaken them from an environmental standpoint, in that such changes, by possibly avoiding unnecessary consultations under ESA, the Clean Water Act ("CWA"), CESA, and other provisions of the Fish and Game Code could result in bringing much-needed new housing to the market Salinas sooner than might otherwise be the case; and

WHEREAS, the changes to WASP Mitigation Measures 3.2-1 through 3.2-4 do not represent a weakening of the measures, in that the measures as modified will:

(i) include a performance standard by which, if qualified biologists, after surveying properties within the WASP, find the presence of suitable CTS habitat or CRLF habitat, development must be mitigated in a manner resulting in "no net loss of habitat values and functions (though not necessarily acreage)";

(ii) leave in place all avoidance and minimization measures previously required to address potential impacts to CTS or CRLF, provided that suitable habitat is identified; and

(iii) require a qualified wetland biologist to ascertain whether the filling and/or destruction of the irrigation and/or roadside ditches within the WASP are subject to the regulatory jurisdiction of USACE, CDFW, or RWQCB under the CWA or the Fish and Game Code; and

WHEREAS, such changes to WASP Mitigation Measures 3.2-1 through 3.2-4 would not result in any new significant environmental effects or a substantial increase in the severity of previously identified significant effects within the meaning of section 15162, subdivision (a)(1), of the CEQA Guidelines, found in Title 14 of the California Code of Regulations; and

WHEREAS, such changes to WASP Mitigation Measures 3.2-1 through 3.2-4 are "within the scope" of the WASP EIR (see CEQA Guidelines section 15168, subdivision (c)(2) and Draft EIR, pp. 1.0-2 through 1.0-4) and thus may be approved without additional documentation under CEQA;

NOW, THEREFORE, BE IT RESOLVED that the City of Salinas City Council finds and determines the following:

1. The foregoing recitals are true and correct and are included herein by reference as findings.

2. The residents of the City of Salinas will benefit from changes to WASP Mitigation Measures 3.2-1 through 3.2-4 in that, without weakening them from an environmental standpoint, such changes may contribute to facilitating the earlier development of new housing for those citizens in need of new housing.

3. The WASP EIR, without any need for augmentation, provides sufficient support for the changes to WASP Mitigation Measures 3.2-1 through 3.2-4, as set forth below.

NOW, THEREFORE, BE IT FURTHER RESOLVED that the Salinas City Council hereby:

a. Authorizes the amendment of the WASP MMRP, as approved by Resolution No. 21758 (N.C.S.) on December 19, 2019, so that Mitigation Measures 3.2-1 through 3.2-4 will now read as follows (with additions shown in underlining and deletions shown in ~~strikethrough~~):

Mitigation Measure 3.2-1: Prior to ~~issuance~~ commencement of initial grading ~~and/or building permits~~ activities for any individual development project in the Specific Plan area, the project applicant~~, assisted by~~ shall retain a qualified biologist~~, shall consult with the USFWS and CDFW~~ to ~~obtain~~ conduct pre-construction surveys for the ~~appropriate regulatory approvals and authorizations regarding~~ presence of CTS and suitable habitat for CTS. The project applicant's qualified biologist shall report ~~the~~ its conclusions ~~reached through such consultation~~ to the City's Community Development Director. ~~If either USFWS, CDFW, or~~ If these surveys indicate the presence of suitable CTS habitat, impacts to this habitat shall be mitigated in a manner that results in no net loss of habitat value and functions (though not necessarily acreage), as determined by the ~~City's~~ Community Development Director ~~determines that an~~ with input from the applicant's qualified biologist and any other knowledgeable individual whose advice the Community Development Director seeks. This performance standard can be achieved through a combination of conservation, enhancement, restoration, or re-creation of habitat, either on-site, off-site, or a combination of both, or through the purchase of mitigation credits at a USFWS and/or CDFW-approved conservation bank, and must be satisfied prior to any grading within the impacted portion of the property. One means of achieving this "no net loss" performance standard is to demonstrate to the Community Development Director that a sufficient mitigation program has already been required by any approved incidental take ~~permit is required, the project applicant shall obtain such a permit before engaging in any grading or other site-treatment activities in areas deemed to be viable CTS habitat~~ authorization issued by the USFWS pursuant to the Endangered Species Act and/or by the CDFW pursuant to the California Endangered Species Act.

Mitigation Measure 3.2-2: ~~Prior to issuance of grading and/or building permits, in order to avoid and minimize impacts to California tiger salamander, the proposed project activities~~ The following actions shall be ~~compliant with all Avoidance and Minimization~~

~~Measures imposed by the USFWS and CDFW during Construction Activities. Examples of standard avoidance and minimization measures include:~~ taken to minimize or avoid any adverse effects on suitable CTS habitat that may be identified through the pre-construction surveys required by Mitigation Measure 3.2-1: 1) conducting environmental education training for all construction personnel, 2) having a biologist with a scientific collecting permit for CTS to be responsible for overseeing any hand excavation of burrows using hand-trowels and spades per the regulatory agency protocols, 3) erecting drift fencing around the work areas if occurring during the migration/breeding season, 4) inspection of drift fencing by a biologist with a scientific collecting permit every 72 hours during the ~~igration~~ migration/breeding season, 5) installation of pit traps to capture CTS migrating during the rain events with a check twice daily (morning prior to construction start and evening after construction ends), 6) relocation of any CTS found immediately to a site designated by the USFWS and CDFW per protocol; and 7) post construction report.

Mitigation Measure 3.2-3: Prior to ~~issuance~~ commencement of initial grading ~~and/or building permits~~ activities for any individual development project in the Specific Plan area, the project applicant~~, assisted by~~ shall retain a qualified biologist~~, shall consult with the USFWS and CDFW~~ to ~~obtain~~ conduct pre-construction surveys for the ~~appropriate regulatory approvals and authorizations regarding~~ presence of CRLF and suitable habitat for CRLF. The project applicant's qualified biologist shall report ~~the~~ its conclusions ~~reached through such consultation~~ to the City's Community Development Director. ~~If either USFWS, CDFW, or~~ If these surveys indicate the presence of suitable CRLF habitat, impacts to this habitat shall be mitigated in a manner that results in no net loss of habitat values and functions (though not necessarily acreage), as determined by the ~~City's~~ Community Development Director ~~determines that an~~ with input from the applicant's qualified biologist and any other knowledgeable individual whose advice the Community Development Director seeks. This performance standard can be achieved through a combination of conservation, enhancement, restoration, or re-creation of habitat, either on-site, off-site, or a combination of both, or through the purchase of mitigation credits at a USFWS-approved conservation bank, and must be satisfied prior to any grading within the impacted portion of the property. One means of achieving this "no net loss" performance standard is to demonstrate to the Community Development Director that a

sufficient mitigation program has already been required by any approved incidental take ~~permit is required, the project applicant shall obtain such a permit before engaging in any grading or other site-treatment activities in areas deemed to be viable CRLF habitat~~ authorization issued by the USFWS pursuant to the Endangered Species Act.

Mitigation Measure 3.2-4: ~~Prior~~The following actions shall be taken to i~~ssuance of grading and/or building permits, in order to avoid and~~ minimize ~~impacts to~~ or avoid any adverse effects on suitable CRLF habitat that may be identified through the ~~proposed project activities shall be compliant with all Avoidance and Minimization Measures imposed~~ pre-construction surveys required by ~~the USFWS and CDFW during Construction Activities. Examples of standard avoidance and minimization measures include:~~ Mitigation Measure 3.2-3: 1) conducting environmental education training for all construction personnel, 2) having a biologist with a scientific collecting permit for CRLF to be responsible for overseeing any hand excavation of burrows using hand-trowels and spades per the regulatory agency protocols, 3) erecting drift fencing around the work areas if occurring during the migration/breeding season, 4) inspection of drift fencing by a biologist with a scientific collecting permit every 72 hours during the migration/breeding season, 5) installation of pit traps to capture CRLF migrating during the rain events with a check twice daily (morning prior to construction start and evening after construction ends), 6) relocation of any CRLF found immediately to a site designated by the USFWS and CDFW per protocol; and 7) post construction report.

Mitigation Measure 3.2-7: ~~Prior to grading/building permit issuance~~Prior to the commencement of initial grading activities for any individual development project in the Specific Plan Area and in an area that would disturb the irrigation ditches and/or roadside ditches, the project applicant shall retain a qualified wetland consultant to evaluate whether such ditches may be subject to the regulatory authority of either the USACE, RWQCB, or CDFW. If the qualified wetland consultant determines that any or all of these agencies are likely to have regulatory authority over these ditches, then the project applicant shall obtain a jurisdictional determination from the ~~USACE and CDFW~~ appropriate agencies for the ditches that are proposed to be disturbed. ~~If these regulatory agencies concur that these facilities are exempt, then no further mitigation is necessary.~~ If

it is determined that these facilities are not ~~exempt,~~ subject to any such regulatory authority, then no further mitigation is necessary. If it is determined that these facilities are subject to such regulatory authority and will be impacted, then authorization for fill from the regulatory agencies (for example, USACE-404 permit, RWQCB-401 certification, or 1600 Streambed Alteration Agreement) will be necessary and ~~a permit~~ shall be adhered to throughout the construction phase. ~~At~~ If such authorization is required, then at a minimum, the project applicant shall replace on a "no net loss" basis (minimum 1:1 ratio) the acreage and function of all wetlands and other waters that would be removed, lost, or degraded as a result of project implementation or operations, ~~although a higher mitigation measure may be~~ or as otherwise required by the USACE, RWQCB, and CDFW through their permitting processes. Wetland habitat shall be replaced at acreage and location agreeable to the USACE, RWQCB, and CDFW and as determined during the Section 401, 404, and 1600 permitting processes. Alternatively, if authorized pursuant to any such permitting processes, the applicant may satisfy these mitigation requirements by purchasing credits at an approved USACE, RWQCB, and/or CDFW mitigation bank, as applicable.

b. Directs the City Community Development Department, within five (5) days of the enactment of this Resolution, to file with the Clerk of the County of Monterey and the Governor's Office of Land Use and Climate Innovation, pursuant to Public Resources Code section 21152, subdivision (a), a Notice of Determination indicating that, in approving the Resolution, the City Council relied on the WASP EIR, as originally certified on December 19, 2019.

c. Directs City Community Development Department to prepare a modified official version of the WASP MMRP reflecting the wording changes set forth above and to make said document readily available to the WASP developers and any interested members of the public.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____

Dennis Donohue, Mayor

ATTEST:

_____

Patricia M. Barajas, City Clerk

File #: ID#25-552, Version: 1

Ratification of the Emergency Purchase of Demolition Services and Authorization to Execute an Agreement for Services with Randazzo Enterprises, Inc. for the Demolition of 34, 36, and 38 Soledad Street

Approve a Resolution ratifying the emergency purchase of demolition services from Randazzo Enterprises, Inc. for the demolition 34, 36, and 38 Soledad Street; and authorizing the City Manager to execute an Agreement for Services with Randazzo Enterprises, Inc. for emergency demolition of 34, 36, and 38 Soledad Street for a total compensation amount not to exceed $327,109 from October 17, 2025 to December 31, 2025.

powered by Legistar™

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **COMMUNITY DEVELOPMENT**

FROM: **LISA BRINTON, DIRECTOR**

BY: **GRANT LEONARD, PLANNING MANAGER**

TITLE: **RATIFICATION OF THE EMERGENCY PURCHASE OF DEMOLITION SERVICES AND AUTHORIZATION TO EXECUTE AN AGREEMENT FOR SERVICES WITH RANDAZZO ENTERPRISES, INC. FOR THE DEMOLITION OF 34, 36, AND 38 SOLEDAD STREET**

RECOMMENDED MOTION:

A motion to approve a Resolution

1. Ratifying the emergency purchase of demolition services from Randazzo Enterprises, Inc. for the demolition 34, 36, and 38 Soledad Street; and
2. Authorizing the City Manager to execute an Agreement for Services with Randazzo Enterprises, Inc. for emergency demolition of 34, 36, and 38 Soledad Street for a total compensation amount not to exceed $327,109 from October 17, 2025 to December 31, 2025.

EXECUTIVE SUMMARY:

The recommended motion authorizes the City Manager to execute an Agreement for Services with Randazzo Enterprises, Inc. for the emergency demolition of 34, 36, and 38 Soledad Street in the Chinatown neighborhood following a fire on September 22, 2025. Due to the urgent need to prevent injury or loss of life that could result from collapse of the remaining structure, the City Manager authorized the emergency purchase of demolition services from Randazzo Enterprises, Inc. Section 18 of the City's purchasing policy and Section 12-24 of the City Code allow the City Manager to approve emergency purchases with subsequent City Council ratification. Regional Early Action Plan grant funds will be used to cover emergency demolition services.

BACKGROUND:

At approximately 4:30 p.m. on Monday, September 22, 2025, a fire began inside 38 Soledad Street, Salinas, CA, a boarded-up building located on city-owned property. Due to the condition of the building and status of the fire, the Fire Department determined it was not safe to enter the structure and established a defensive position to monitor the fire and ensure it did not spread to neighboring

structures. No persons were injured in the fire, but 38 Soledad Street was destroyed, and the adjoining city-owned buildings, 36 and 34 Soledad Street were damaged.

The Chief Building Official and Code Enforcement Manager determined that the remaining portions of the building were not structurally sound and posed a danger to the public due to the potential for collapse of the remaining building materials. The Community Development Department secured the site with temporary fencing and solicited a proposal for the demolition of the remaining structures from Randazzo Enterprises, which was received on Thursday, October 9, 2025.

On October 17, 2025, the City Manager authorized the emergency purchase of demolition services from Randazzo Enterprises, Inc, pursuant to Section 18 of the City's purchasing policy and Section 12-24 of the City Code, due to the urgent need to prevent injury or loss of life that could result from collapse of the remaining structure. Demolition took place November 5, to November 14, 2025.

CEQA CONSIDERATION:

The City of Salinas has determined that the emergency project is exempt from the California Environmental Quality Act (CEQA) Guidelines (Section 15269, Class C) because the project is needed to protect the public safety following a catastrophic building fire.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

Yes.

STRATEGIC PLAN INITIATIVE:

The demolition of 34, 36, and 38 Soledad Street supports the City Council's Vision and Strategic Goals related to Public Safety by responding to an emergency and taking action to ensure public safety. Removal of the fire damaged buildings also support the Economic Development goal of revitalizing blighted areas.

DEPARTMENTAL COORDINATION:

The City's Community Development Department coordinated with the Fire Department, City Attorney, Finance Department, and City Manager's office on this project.

FISCAL AND SUSTAINABILITY IMPACT:

Funding for this Agreement for Services is from the City's Regional Early Action Planning Grant. Fund 2953 has $609,128.74 available in Outside Professional Services (30.3111-63.5010) to cover cost of emergency demolition services.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
2953	30.3111-63.5010	Outside Professional Services	$609,128	$327,109

ATTACHMENTS:

1. Resolution
2. Agreement for Services
3. Memorandum requesting emergency demolition of 34, 36, and 38 Soledad Street

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION RATIFYING THE PURCHASE OF EMERGENCY SERVICES AND AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT FOR SERVICES WITH RANDAZZO ENTERPRISES, INC. FOR THE EMERGENCY DEMOLITION OF 34, 36, and 38 SOLEDAD STREET FOR AN AMOUNT NOT TO EXCEED $327,109

WHEREAS, on Monday, September 22, 2025, a fire began inside 38 Soledad Street, Salinas, CA, a boarded-up building located on city-owned property; and

WHEREAS, 38 Soledad Street was destroyed, and the adjoining city-owned buildings, 36 and 34 Soledad Street were damaged; and

WHEREAS, the Chief Building Official and Code Enforcement Manager determined that the remaining portions of the building were not structurally sound and posed a danger to the public due to the potential for collapse of the remaining building materials and structure ; and

WHEREAS, the Community Development Department solicited a proposal for the demolition of the remaining structures from Randazzo Enterprises, which was received on Thursday, October 9, 2025; and

WHEREAS, on October 17, 2025, the City Manager authorized the emergency purchase of demolition services from Randazzo Enterprises, Inc, pursuant to Section 18 of the City's purchasing policy and Section 12-24 of the City Code, due to the urgent need to prevent injury or loss of life that could result from collapse of the remaining structure; and

WHEREAS, Section 18 of the City's purchasing policy and Section 12-24 of the City Code requires after the fact approval by Council for emergency purchases; and

WHEREAS, demolition took place from November 5 to November 14, 2025; and

WHEREAS, the City of Salinas has determined that the emergency project is exempt from the California Environmental Quality Act (CEQA) Guidelines (Section 15269, Class C) because the project is needed to protect the public safety following a catastrophic building fire.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council ratifies the emergency purchase of demolition services from Randazzo Enterprises, Inc. for the demolition 34, 36, 38 Soledad Street and authorizes the City Manager to execute an Agreement for Services with Randazzo Enterprises, Inc for an amount not to exceed three hundred twenty-seven thousand one hundred nine dollars ($327,109) from October 17, 2025 to December 31, 2025.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

AGREEMENT FOR SERVICES BETWEEN
THE CITY OF SALINAS AND RANDAZZO ENTERPRISES, INC.

34, 36, 38 Soledad Street Emergency Demolition

THIS AGREEMENT is executed this 17th day of October, 2025, ("Agreement" or "Contract") between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City") and Randazzo Enterprises, Inc., a California corporation (hereinafter "Contractor").

IT IS HEREBY MUTUALLY AGREED AS FOLLOWS:

1. Scope. Contractor hereby agrees to provide to the City, as the scope of services under this Agreement, the following services: Emergency Demolition of 34, 36, 38 Soledad Street Scope of work is further discussed in Contractor's Proposal dated 10/09/2025, Attachment B.

2. Timeliness. Contractor shall perform all tasks in a timely fashion, as set forth more specifically in Section 3 below. Failure to so perform is hereby deemed a material breach of this Agreement, and City may terminate this Agreement with no further liability hereunder, or the city may agree in writing with Contractor to an extension of time.

3. Term. The work under this Agreement shall commence October 17, 2025 and shall be completed by December 31, 2025 unless City grants a written extension of time as set forth in Section 2 above.

4. Payment. City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, Three Hundred Twenty Seven Thousand One Hundred and Nine Dollars ($327,109.00), as more fully described in title of Contractor's fee schedule, Attachment B. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City's approval of Contractor's submission of monthly written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.

5. Meet & Confer. Contractor agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by City to insure timely and adequate performance of this Agreement.

6. Insurance. Contractor shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Attachment A hereto.

7. Indemnification. Contractor shall hold harmless, defend at its own expense, and indemnify City and its officers, officials, employees, agents, and volunteers from and against all

liability, claims, damages, losses, and/or expenses including reasonable City attorney fees arising from all acts or omissions of Contractor or its officers, agents, or employees arising out of the performance of the work under this Contract, caused in whole or in part by any negligent act or omission of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, except where caused by the active negligence, sole negligence or willful misconduct of the City.

8. Licensing. Contractor warrants that it is properly licensed to perform the work specified under this Agreement, including but not limited to possession of a current City business license.

9. Termination. City may terminate this Agreement upon ten days' written notice. The amount of damages, if any, as a result of such termination may be decided by negotiations between the parties or before a court of competent jurisdiction.

10. Agency. In performing the services specified under this Agreement, Contractor is hereby deemed to be an independent contractor and not an agent or employee of City.

11. Non-Assignability. The rights and obligations of Contractor hereunder are not assignable and cannot be delegated without written consent of City.

12. Entire Agreement. This Agreement constitutes the entire Agreement between the parties hereto and supersedes any and all prior agreements, whether oral or written, relating to the subject matter thereof. Any modification of the Agreement will be effective only if it is in writing signed by both parties hereto.

13. Validity. If any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will continue in full force without being impaired or invalidated in any way.

14. Counterparts. This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

15. Laws. Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

16. Subject to Availability of Funds. In the event that the City Council, or other governing body, fails to appropriate or budget sufficient funds for the continuation of this agreement, or should funds become unavailable for any other reason, the City reserves the right to terminate this agreement upon written notice. This termination shall be effective as of the last day of the fiscal year for which funds were appropriated. Upon such termination, the Contractor will be limited to compensation for satisfactory services rendered up to the termination date.

17. Levine Act Disclosure Compliance (Cal Government Code Sec. 84308). Contractor hereby affirms and warrants that it has not contributed to the campaign of any elected or appointed City official an amount totaling more than $500 within twelve (12) months of the effective date of this Agreement, except as Contractor has disclosed within its Levine Act Disclosure Form submitted by Contractor to the City. Contractor agrees, that in the event it makes any contributions subject to the Levine Act's disclosure requirements within twelve (12) months of the effective date of this Agreement, that it will file a Levine Act Disclosure Form (or Forms). Contractor acknowledges this duty of disclosure and that the City has made the Levine Act Disclosure Form(s) readily available on the City's public internet site under Your Government / Transparency section for Contractor's continuous compliance.

18. Electronic Execution of Agreement. The words "execution," "signed," "signature," and words of like import in this Agreement and shall be deemed to include electronic signatures or electronic records (including, without limitation, DocuSign and AdobeSign), each of which shall be of the same legal effect, validity, enforceability, and admissibility as a handwritten signature.

IN WITNESS WHEREOF, this Agreement is entered into by the parties hereto on the day and year first written above.

CITY OF SALINAS

_____
René Mendez, City Manager

APPROVED AS TO FORM:

_____
Christopher A. Callihan, City Attorney, or
Rhonda Combs, Assistant City Attorney

CONTRACTOR

Jorge Velasquez

By (Printed Name): Jorge Velasquez

Its (Title): Project Manager

Attachment A

Insurance Requirements

Contractor shall procure and maintain for the duration of the contract, and for three years thereafter, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his/her/its officers, agents, representatives, employees, and/or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability** ("CGL"): Insurance Services Office ("ISO") Form CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO Form CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.
2. **Automobile Liability**: ISO Form CA 0001 covering Code 1 (any auto), with limits no less than **$1,000,000** per accident for bodily injury and property damage.
3. **Workers' Compensation**: as required by the State of California, with Statutory Limits, and Employers' Liability insurance with a limit of no less than $1,000,000 per accident for bodily injury or disease.
4. **Contractors' Pollution Legal Liability and/or Asbestos Legal Liability and/or Errors and Omissions** (if project involves environmental hazards): with limits no less than $1,000,000 per occurrence or claim, and $2,000,000 policy aggregate, on an annual basis.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Contractor requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the Contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **The City, its officers, officials, employees, and volunteers are to be covered as additional insureds** on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired, or borrowed by

or on behalf of the Contractor. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10, CG 11 85 or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

2. For any claims related to this project, the **Contractor's insurance coverage shall be primary** insurance coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

3. Each insurance policy required by this clause shall provide that coverage shall not be canceled, except with notice to the City.

4. A copy of the claims reporting requirements must be submitted by Contractor to the City.

5. If the services involve lead-based paint or asbestos identification/remediation, the Contractor's Pollution Liability policy shall not contain lead-based paint or asbestos exclusions. If the services involve mold identification/remediation, the Contractor's Pollution Liability policy shall not contain a mold exclusion, and the definition of Pollution shall include microbial matter, including mold.

Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best rating of no less than A: VII, unless otherwise acceptable to the City.

Waiver of Subrogation

Contractor hereby agrees to waive rights of subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

Verification of Coverage

Contractor shall furnish the City with original Certificates of Insurance including an additional insured endorsement and all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

Subcontractors

Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from subcontractors. For CGL coverage subcontractors shall provide coverage with a form at least as broad as CG 20 38 04 13.

Maintenance of Insurance

Maintenance of insurance by Contractor as specified shall in no way be interpreted as relieving

Contractor of its indemnification obligations or any responsibility whatsoever and the Contractor may carry, at its own expense, such additional insurance as it deems necessary.

Special Risks or Circumstances
City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

RANDAZZO ENTERPRISES, INC.

13550 BLACKIE ROAD
Castroville, CA 95012-3200

Phone (831) 633-4420
Fax (831) 633-4588

CA LIC # 471936
DIR #1000000845

Date: October 6, 2025 (Revised October 9, 2025)

To: City of Salinas
Attn: Don Reynolds

Phone: 831-594-6322/831-316-1428
Email: don.reynolds@kimley-horn.com

Project: China Town – 34, 36, 38 Soledad St., Salinas

Demolition and removal to include the following:

1. Supply MBARD notification and pay fees.
2. Building 34 – Building and foundation; no asbestos survey. Debris will be handled as hazardous. Price: $107,514.00
3. Building 36 – Building and foundation; no asbestos survey. Debris will be handled as hazardous. Price: $142,488.00
4. Building 38 (2-Story burnt building) – Building and foundation; no asbestos survey. Debris will be handled as non-hazardous. Price: $77,107.00

Price includes prevailing wages, equipment, and disposal fees.

Total Price: $327,109.00

Notes: REI will do it's own survey for debris disposal (if there is cost savings, REI will give the City a credit).
Building demo price is for all three buildings at the same time (no additional mobilizations).
City to provide 24hr security when not working on site and during weekends and will fence site.

Add Alt I: CMU wall – Approx. 50LF x 12' – Footing to remain Price: $8,142.00

EXCLUSIONS AND OR GENERAL CONTRACTOR'S/ OWNER'S RESPONSIBILITY:

(X) PERMITS AND FEES-REI WILL SIGN & PICK-UP	(X) LAYOUT
(X) UTILITIES DISCONNECTED & CAPPED	(X) GRADING & EXCAVATING
(X) EROSION CONTROL	(X) TEMP FENCE
(X) RETENTION	(X) TEMP WATER FOR DUST CONTROL
(X) BURIED MATERIALS	(X) OFF SITE DEMO
(X) ADDITIONAL MOBILIZATIONS	(X) ENCROACHMENT PERMIT

- PAYMENT DUE WITHIN 30 DAYS OF COMPLETION OF OUR WORK OR ADD 1.5%/MONTH THEREAFTER.
- NOT RESPONSIBLE FOR DAMAGE TO PUBLIC SIDEWALK, APRONS, CURB, GUTTER & PRIVATE DRIVEWAY OR ROADS DUE TO INGRESS & EGRESS.
- NOT RESPONSIBLE FOR DAMAGE TO UNKNOWN UNDERGROUND UTILITIES, SITE WILL BE USA'D
- IN THE EVENT OF A DISPUTE THE PREVAILING PARTY SHALL BE ENTITLED TO REASONABLE ATTORNEYS FEES AND COSTS.
- OWNER OR GC TO DO WALKTHROUGH WITH REI FOREMAN AT START OF WORK.
- PRICING VALID FOR 30 DAYS

SIGNED: Jorge Velasquez / kd DocuSigned by: DATED: 10/9/25

AUTHORIZED SIGNATURE: René Mendez 49009F9344B6488... DATED: 10/17/2025 | 9:08 AM PDT

PRINTED NAME OF AUTHORIZED SIGNER René Mendez

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

City of Salinas
COMMUNITY DEVELOPMENT DEPARTMENT • 65 W. Alisal St • Salinas, California 93901
(831) 758-7387 (P) • (831) 758-7368 (F) • cityofsalinas.org

MEMORANDUM

DATE: October 15, 2025

TO: Rene Mendez, City Manager

FROM: Lisa Brinton, Director

BY: Grant Leonard, Planning Manager

SUBJECT: 34, 36, and 38 Soledad Street Emergency Demolition

At approximately 4:30 p.m. on Monday, September 22, 2025 a fire began inside 38 Soledad Street, Salinas, CA, a boarded-up building located on City-owned property. Due to the condition of the building and status of the fire, the Fire Department determined it was not safe to enter the structure and established a defensive position to monitor the fire and ensure it did not spread to neighboring structures. As a result of the fire, 38 Soledad Street was destroyed, and the adjoining buildings, 36 and 34 Soledad Street were damaged. On Saturday, September 29th, 2025, the Fire Department and Code Enforcement conducted a searched of the site with a cadaver dog that determined no humans were present in the building debris.

The City Chief Building Official and Code Enforcement department have determined that the remaining portions of the building are not structurally sound and pose a danger to the public due to the potential for collapse of the remaining building materials. See photos below.

The Community Development Department has secured the site with temporary fencing and solicited a proposal for the demolition of the remaining structures from Randazzo Enterprises, which was received on Thursday, October 9, 2025. The Community Development Department has also coordinated with the Monterey Bay Air Resources Board (MBARD) on the hazardous materials requirements for demolition. Randazzo Enterprises secured the demolition permit from the Community Development Department on Friday, October 9, 2025. See site plan of buildings to be demolished below.

At this time, the Community Development Department seeks to move forward with an emergency procurement for the Randazzo Enterprise proposal to demolish the remaining structures at 34, 36, and 38 Soledad Street and dispose of the materials, pursuant to Section 18 of the City's purchasing policy and Section 12-24 of the City Code, due to the urgent need to prevent injury or loss of life that could result from collapse of the remaining structure.

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

Docusign Envelope ID: F318EF2C-83F9-45E9-AC7D-3A73FC3AEB03

RANDAZZO ENTERPRISES, INC.

13550 BLACKIE ROAD
Castroville, CA 95012-3200

Phone (831) 633-4420 **CA LIC # 471936**
Fax (831) 633-4588 **DIR #1000000845**

Date: October 6, 2025 (Revised October 9, 2025)

To: City of Salinas Phone: 831-594-6322/831-316-1428
Attn: Don Reynolds Email: don.reynolds@kimley-horn.com

Project: China Town – 34, 36, 38 Soledad St., Salinas

Demolition and removal to include the following:

1. Supply MBARD notification and pay fees.
2. Building 34 – Building and foundation; no asbestos survey. Debris will be handled as hazardous. Price: $107,514.00
3. Building 36 – Building and foundation; no asbestos survey. Debris will be handled as hazardous. Price: $142,488.00
4. Building 38 (2-Story burnt building) – Building and foundation; no asbestos survey. Debris will be handled as non-hazardous. Price: $77,107.00

Price includes prevailing wages, equipment, and disposal fees.

Total Price: $327,109.00

Notes: REI will do it's own survey for debris disposal (if there is cost savings, REI will give the City a credit).
Building demo price is for all three buildings at the same time (no additional mobilizations).
City to provide 24hr security when not working on site and during weekends and will fence site.

Add Alt I: CMU wall – Approx. 50LF x 12' – Footing to remain Price: $8,142.00

EXCLUSIONS AND OR GENERAL CONTRACTOR'S/ OWNER'S RESPONSIBILITY:

(X) PERMITS AND FEES-REI WILL SIGN & PICK-UP	**(X) LAYOUT**
(X) UTILITIES DISCONNECTED & CAPPED	**(X) GRADING & EXCAVATING**
(X) EROSION CONTROL	**(X) TEMP FENCE**
(X) RETENTION	**(X) TEMP WATER FOR DUST CONTROL**
(X) BURIED MATERIALS	**(X) OFF SITE DEMO**
(X) ADDITIONAL MOBILIZATIONS	**(X) ENCROACHMENT PERMIT**

- **PAYMENT DUE WITHIN 30 DAYS OF COMPLETION OF OUR WORK OR ADD 1.5%/MONTH THEREAFTER.**
- **NOT RESPONSIBLE FOR DAMAGE TO PUBLIC SIDEWALK, APRONS, CURB, GUTTER & PRIVATE DRIVEWAY OR ROADS DUE TO INGRESS & EGRESS.**
- **NOT RESPONSIBLE FOR DAMAGE TO UNKNOWN UNDERGROUND UTILITIES, SITE WILL BE USA'D**
- **IN THE EVENT OF A DISPUTE THE PREVAILING PARTY SHALL BE ENTITLED TO REASONABLE ATTORNEYS FEES AND COSTS.**
- **OWNER OR GC TO DO WALKTHROUGH WITH REI FOREMAN AT START OF WORK.**
- **PRICING VALID FOR 30 DAYS**

SIGNED: Jorge Velasquez / kd DATED: 10/9/25

DocuSigned by:

AUTHORIZED SIGNATURE: René Mendez DATED: 10/17/2025 | 9:08 AM PDT

49009F9344B6488...

PRINTED NAME OF AUTHORIZED SIGNER René Mendez

File #: ID#25-555, Version: 1

Agreement with Santa Clara Stadium Authority and the City of Santa Clara

Approve a Resolution authorizing the City Manager to execute a Municipal Law Enforcement Services Agreement with Santa Clara Stadium Authority and the City of Santa Clara for the performance of supplemental special detail law enforcement services during periodic major events at the Santa Clara Stadium site.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **SALINAS POLICE DEPARTMENT**

FROM: **CARLOS ACOSTA, CHIEF OF POLICE**

BY: **TONYA ERICKSON, POLICE SERVICES ADMINISTRATOR**

TITLE: **AGREEMENT WITH THE SANTA CLARA STADIUM AUTHORITY AND THE CITY OF SANTA CLARA**

RECOMMENDED MOTION:

A motion to authorize the City Manager to execute a Municipal Law Enforcement Services Agreement with Santa Clara Stadium Authority and the City of Santa Clara for the performance of supplemental special detail law enforcement services during periodic major events at the Santa Clara Stadium site.

EXECUTIVE SUMMARY:

The Salinas Police Department, along with other surrounding law enforcement agencies, have historically assisted the Santa Clara Police Department by providing supplemental special detail law enforcement services at the Santa Clara Stadium site (Levi's Stadium) and surrounding areas during significant and major events, such as the Super Bowl. This Municipal Law Enforcement Services Agreement with the Santa Clara Stadium Authority, a Joint Powers Authority, and the City of Santa Clara will formalize the provision of these services during major events and introduce a mechanism for reimbursement.

BACKGROUND:

Earlier this year, the City of Santa Clara, representing the Santa Clara Stadium Authority, a Joint Powers Authority, reached out to the Salinas Police Department and other law enforcement agencies regarding the potential need for assistance with supplemental special detail law enforcement services for major events, such as the Super Bowl and World Cup, taking place at the Santa Clara Stadium site (Levi Stadium). Law enforcement agencies, including the Salinas Police Department, have assisted with these services in the past and the Santa Clara Stadium Authority is requesting to formalize the provision of these services during major events, and introduce a mechanism for reimbursement, via this Municipal Law Enforcement Services Agreement.

The attached Agreement creates a process by which the Santa Clara Police Department may request these supplemental special detail law enforcement services for major events, such as the Super Bowl or World Cup, taking place at Levi Stadium. The request shall be in writing from the

Santa Clara Police Chief or designee, and shall contain specific dates of service, hours of operation, number of personnel requested, and classification of personnel requested. If the Salinas Police Department agrees to this request, the Santa Clara Stadium Authority shall reimburse the City of Salinas for these services pursuant to the rates identified in Exhibit A of the Agreement. These rates include employee costs, including travel time, as well as mileage reimbursement for associated vehicles.

The Salinas Police Department, at the discretion of the Chief of Police, may agree to provide requested services only when staffing permits. The Agreement indicates that in no event will services be provided when the Salinas Police Department employs fewer than 137 peace officers or when public safety within the City of Salinas would be impacted, all of which shall be determined by the Salinas Police Department at its own discretion.

As this Agreement applies only to major events to be held at Levi Stadium, such as the Super Bowl and World Cup, the frequency of service provision will be minimal. The execution of this Agreement is beneficial to the Salinas Police Department as it formalizes the process for requesting supplemental special detail law enforcement services for these major events and establishes a mechanism for reimbursement separate from the formal mutual aid process. For the reasons above, staff recommends the execution of this Law Enforcement Services Agreement with the Santa Clara Stadium Authority and the City of Santa Clara.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No, does not apply. The City of Salinas has determined that Government Code §84308/Levine Act does not apply to this proposed action.

STRATEGIC PLAN INITIATIVE:

The proposed resolution will support the City Council's Strategic Plan Goal of Public Safety.

DEPARTMENTAL COORDINATION:

The Police Department consulted with the Legal Department during the drafting of this agreement.

FISCAL AND SUSTAINABILITY IMPACT:

It is expected that costs incurred for services will be reimbursed to the City. The attached agreement includes the established rates in Exhibit A.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
n/a	n/a	n/a	n/a	n/a

ATTACHMENTS:

Resolution
Municipal Law Enforcement Services Agreement

RESOLUTION NO. _____ (N.C.S.)

RESOLUTION AUTHORIZING EXECUTION OF A MUNICIPAL LAW ENFORCEMENT SERVICES AGREEMENT WITH THE SANTA CLARA STADIUM AUTHORITY AND THE CITY OF SANTA CLARA

WHEREAS, the Santa Clara County Stadium Authority and the City of Santa Clara are interested in contracting with the City of Salinas for the performance of law enforcement functions during periodic major events, as identified within the Municipal Law Enforcement Services Agreement; and

WHEREAS, the Agreement formalizes the process for requesting supplemental special detail law enforcement services for major events and establishes a mechanism for reimbursement; and

WHEREAS, the Salinas Police Department is agreeable to rendering such supplemental special detail law enforcement services as staffing allows.

NOW, THEREFORE, BE IT RESOLVED the Salinas City Council authorizes the City Manager to execute a Municipal Law Enforcement Services Agreement with the Santa Clara Stadium Authority, a Joint Powers Authority, and the City of Santa Clara for the provision of supplemental special detail law enforcement services during major events at the Santa Clara Stadium site.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

MUNICIPAL LAW ENFORCEMENT SERVICES AGREEMENT
by and between the
SANTA CLARA STADIUM AUTHORITY, THE CITY OF SANTA CLARA,
and
THE CITY OF SALINAS

PREAMBLE

This agreement for the performance of municipal law enforcement services ("Agreement") is made and entered into on this 9th day of December, 2025, ("Effective Date") by and between the City of Salinas, a California charter city and municipal corporation, located at 200 Lincoln Avenue, Salinas, California 93901 ("Agency"), the Santa Clara Stadium Authority, a Joint Powers Authority, with its primary business address at 1500 Warburton Avenue, Santa Clara, California 95050 ("Authority"), and the City of Santa Clara, a chartered municipal corporation, located at 1500 Warburton Avenue, Santa Clara, California 95050 ("City"). Authority, City and Agency may be referred to individually as a "Party" or collectively as the "Parties to this Agreement."

RECITALS

A. Authority and City are desirous of contracting with Agency for the performance of the law enforcement functions described herein.

B. Agency is agreeable to rendering such law enforcement services pursuant to the terms and conditions set forth in this Agreement.

C. Pursuant to the authority set forth in Government Code sections 54981 and 55632, Salinas Municipal Code section 27-6, and City Charter Section 1108, Authority and City seek additional law enforcement services, and Agency agrees to provide additional law enforcement services, for periodic events at the Santa Clara Stadium site.

The Parties agree as follows:

AGREEMENT PROVISIONS

1. SERVICES TO BE PROVIDED.

A. Agency agrees, as available, to provide supplemental special detail law enforcement services for major events, such as the Super Bowl and World Cup, taking place at the Stadium site and surrounding areas during the term of this Agreement, subject to the discretion of Agency's Chief of Police or designee. The classification and approximate numbers of personnel provided by Agency will be determined and mutually agreed upon, in writing, between Agency's Chief of Police or designee, Authority and the Santa Clara Chief of Police prior to each event. In no event will services be provided when Agency employs fewer than 137 peace officers or when public safety within the City of Salinas would be impacted, all of which shall be determined by Agency in its own discretion. The

Parties shall establish and agree to the number of hours necessary for the Agency employees to perform the requested services. City herein provides consent, pursuant to Penal Code section 830.1(a)(2), for any Agency peace officer providing services hereunder to exercise full peace officer authority within the City's jurisdiction.

B. Except as otherwise specifically set forth, such services shall only encompass duties and functions of the type coming within the jurisdiction of, and customarily rendered by, Agency under its Charter and/or municipal codes, and the statutes of the State of California, and under the Charter and municipal codes of the City of Santa Clara.

C. For special detail officers, the request for services shall be a written request from the Santa Clara Police Chief or his/her designee. The request shall contain specific dates of service, hours of operation, number of personnel requested, and classification of personnel requested. For the purpose of performing said services, Agency shall furnish and supply, as available, all necessary labor, supervision, personnel, tactical vehicles, equipment, fuel, and supplies necessary to provide the services to be rendered hereunder, provided that Authority and City reimburse Agency for mileage for use of said tactical vehicles at the rate set by the Internal Revenue Service. The Authority and/or City acknowledges that additional equipment charges for special equipment such as tactical vehicles, equipment, fuel, and supplies may be appropriate depending upon the services requested and may be charged by Agency as above and beyond the authorized pay rate for personnel. The request shall be signed by a representative of the Authority and/or City who is duly authorized to enter into such agreements for supplemental law enforcement services. The request shall be submitted via email to Agency specified contact.

D. The City hereby grants to Agency and its personnel responding to requests for services herein the right to transmit and broadcast communications to the Santa Clara Police Department's units via the Santa Clara Police Department's designated dispatch frequency and/or any other law enforcement frequency for which the City of Santa Clara is licensed by the FCC.

E. Mutual aid agreements pursuant to the California Emergency Plan (Government Code §§ 8550 et seq.) and the Master Mutual Aid Agreement: If any mutual aid agreement(s) currently in place are triggered during any performance of services under this Agreement, the mutual aid agreement(s) shall govern all necessary personnel and/or tactics.

2. ADMINISTRATION OF PERSONNEL.

A. City shall determine for each event which supplement special detail law enforcement services will be requested from Agency. City shall determine for each event the assignments to which Agency personnel shall be deployed (e.g., traffic control, gate personnel, etc.). City shall provide general direction and requirements relating to the discharge of the assignment duties.

B. In the event of a dispute between the Parties to this Agreement as to the extent of the duties

and functions to be rendered hereunder, or the minimum level or manner of performance of such service, the City shall be consulted and a mutual determination thereof shall be made by both Agency and the City in consultation with the City of Santa Clara's Chief of Police.

C. The rendition of the services performed by Agency, the discipline of its officers, and other matters incident to the performance of such services and the control of personnel so employed shall remain with Agency.

D. All City employees who work in conjunction with Agency pursuant to this Agreement shall remain City employees, are not Agency employees, and have no claim or right to any Agency employment benefits or policies. Similarly, all Agency employees who work in conjunction with Authority and/or City pursuant to this Agreement shall remain Agency employees, are not Authority and/or City employees, and have no claim or right to any Authority and/or City employment benefits or policies.

E. Neither Authority nor City shall be called upon to assume any liability for the direct payment of any Agency salaries, wages, or other compensation to any Agency personnel performing services hereunder for Authority and/or City. Except as herein otherwise specified, neither Authority nor City shall be liable for compensation or indemnity to any Agency employee or agent for injury or sickness arising out of his/her status as a contract agent of the Authority and/or City.

3. COMPENSATION AND PAYMENT.

A. The City shall pay Agency for all the costs that are incurred for services it provides under the terms of this Agreement, at the rates established hereunder, as they may be amended from time to time, and in accordance with the requirements of Government Code section 54982. The rates listed below may be periodically adjusted by the City and/or Authority to a mutually agreed upon rate. In such case, the rate adjustment shall be attached to this Agreement as Exhibit A to reflect the change in rates. The Parties specifically agree that such adjustment and change in Exhibit A is a valid amendment to this Agreement, and that no formal Amendment form need be used for such rate adjustment. The Parties will separately execute Exhibit A whenever there is a change in Exhibit A rates.

B. For and in consideration of Agency providing supplementary law enforcement services for the Authority and/or City under this Agreement, the City agrees to pay Agency for said services at the rates as indicated in Exhibit A.

C. The rates in Exhibit A are developed by the Agency. These rates are designed to reimburse Agency's costs in the compensation of employees, the administration of workers' compensation benefits, and the Agency's overhead attributable to providing the services identified in this Agreement.

4. PAYMENT PROCEDURES.

A. On a monthly basis, Agency shall submit a summarized invoice which covers all services performed during said month, to the City, and the City shall pay Agency for all undisputed amounts within thirty (30) days after date of said invoice.

B. If such payment is not delivered to Agency within thirty (30) days after the date of the invoice, Agency is entitled to recover interest thereon. Said interest shall be at a rate of five percent (5%) per annum or any portion thereof, calculated from the date payment was due.

C. For all disputed amounts, City shall provide Agency with written notice of the dispute including the invoice date, amount, and reasons for dispute within ten (10) days after receipt of the invoice. The Parties shall memorialize the resolution of the dispute in writing. For any disputed amounts, interest shall accrue at the rate stated in subsection B, above, if payment is not received within thirty (30) days after the dispute resolution is memorialized.

5. CANCELLATION OF PERSONNEL.

A. Neither the City nor the Authority shall be charged for cancellations made more than 24 hours prior to the scheduled event/assignment.

B. The City agrees that if cancellation is made within 24 hours prior to the scheduled event/assignment, City shall reimburse Agency a minimum of four (4) hours of compensation for each assigned officer pursuant to the rates identified herein.

C. Agency agrees to make all reasonable efforts to notify its assigned officer(s) of the cancellation.

6. TERM OF AGREEMENT.

The term of this Agreement shall commence upon execution by the Parties and shall continue for one year, unless terminated sooner or extended in whole or in part as provided for herein.

7. TERMINATION.

A. Either Party may terminate this Agreement with or without cause by giving not less than sixty (60) days advance written notice to the other Party.

B. Notwithstanding the foregoing, Agency may terminate the Agreement on only twenty (20) days advance notice, or less in the event of exigent circumstances, if Agency concludes that there are insufficient personnel to provide the agreed upon services and still perform other Agency duties as required by law.

C. In the event of a termination, each Party shall fully discharge all obligations owed to the other Party accruing prior to the date of such termination, and, except as otherwise provided herein, each Party shall be released from all obligations, which would otherwise accrue subsequent to the date of termination.

8. FAIR EMPLOYMENT.

While in the performance of services under this Agreement, City, Authority, Agency, and their employees and agents shall not discriminate against any other employee or agent because of race, color, creed, national origin, gender, sexual orientation, age, disability, religion, ethnic background, or marital status, in violation of state or federal law.

9. HOLD HARMLESS/INDEMNIFICATION.

A. With the exception of claims or litigation alleging use of force by Agency employees, City and Authority shall defend, indemnify, and hold harmless Agency and its officers, officials, employees, volunteers, and agents from and against any and all liability, loss, damage, expense, costs (including without limitation costs and fees of litigation) of every nature arising out of or in connection with Agency's performance of work hereunder, including the performance of work of any of Agency's agents, or Agency's failure to comply with any of its obligations contained in the agreement, except such loss or damage which was caused by the sole negligence or willful misconduct of Agency.

B. Any Agency employee who performs duties under this Agreement shall be deemed to be continuing under the general employment of his or her respective jurisdiction and shall have the same powers, duties, privileges, responsibilities, and immunities as are conferred upon such employee by law in his or her own jurisdiction. Pursuant to Insurance Code Section 11663, the general employer shall be responsible for the entire cost of any worker's compensation payable on account of injury occurring in the course of and arising out of general and special employments.

10. ASSIGNMENT, DELEGATION, AND SUBCONTRACTING.

A Party shall not assign its rights and/or subcontract, or otherwise delegate, its duties under this Agreement, either in whole or in part, without the prior written consent of the other Party, and any attempted assignment or delegation without such consent shall be null and void.

11. INTEGRATED DOCUMENT.

This Agreement represents the entire agreement between Authority, City and Agency. No other understanding, agreements, or conversations with any representative of either Party prior to execution of this Agreement shall affect or modify any of the terms or obligations of this

Agreement. Any verbal agreement shall be considered unofficial information and is not binding upon either Party.

12. SEVERABILITY AND WAIVER.

In case any one or more of the provisions in this Agreement shall, for any reason, be held invalid, illegal or unenforceable in any respect, it shall not affect the validity of the other provisions, which shall remain in full force and effect. Agency agrees that waiver by Authority and/or City of any one or more of the conditions of performance under this Agreement shall not be construed as waiver(s) of any other condition of performance under this Agreement.

13. NOTICES.

All notices to the Parties shall, unless otherwise requested in writing, be sent by mail to Authority, addressed as follows:

Santa Clara Stadium Authority
Attention: Executive Director 1500 Warburton Ave.
Santa Clara, CA 95050
or by email at manager@santaclaraca.gov

And to City as follows:

City of Santa Clara
Attn: Chief of Police
601 El Camino Real
Santa Clara, CA 95050
or by email at police@santaclaraca.gov

And to Agency addressed as follows:

Administration, City of Salinas
Attn: City Manager
200 Lincoln Avenue
Salinas, CA 93901

Office of the City Attorney, City of Salinas
Attn: City Attorney
200 Lincoln Avenue
Salinas, CA 93901

Salinas Police Department
Attn: Chief of Police
312 East Alisal Street
Salinas, CA 93901

With copy by email at: renem@ci.salinas.ca.us, legalwebmail@ci.salinas.ca.us, carlosac@ci.salinas.ca.us

The workday the email was sent shall control the date notice was deemed given. An email transmitted after 1:00 p.m. on a Friday shall be deemed to have been transmitted on the following Monday.

14. LAW GOVERNING CONTRACT AND VENUE.

This Agreement shall be governed and construed in accordance with the statutes and laws of the State of California. The venue of any suit filed by either Party shall be vested in the state courts of the County of Santa Clara.

[Signatures on next page.]

The Parties acknowledge and accept the terms and conditions of this Agreement as evidenced by the following signatures of their duly authorized representatives. It is the intent of the Parties that this Agreement shall become operative on the Effective Date.

CITY OF SANTA CLARA

APPROVED AS TO FORM:

GLEN R. GOOGINS
City Attorney
1500 Warburton Avenue
Santa Clara, CA 95050
Telephone: (408) 615-2230
Fax: (408) 249-7846

JŌVAN D. GROGAN
City Manager
1500 Warburton Avenue
Santa Clara, CA 95050
Telephone: (408) 615-2210
Fax: (408) 241-6771

SANTA CLARA STADIUM AUTHORITY

APPROVED AS TO FORM:

GLEN R. GOOGINS
Authority Counsel
1500 Warburton Avenue
Santa Clara, CA 95050
Telephone: (408) 615-2230
Fax: (408) 249-7846

JŌVAN D. GROGAN
Executive Director
1500 Warburton Avenue
Santa Clara, CA 95050
Telephone: (408) 615-2210
Fax: (408) 241-6771

CITY OF SALINAS

APPROVED AS TO FORM:

CHRISTOPHER A. CALLIHAN
City Attorney
200 Lincoln Avenue
Salinas, CA 93901

RENE L. MENDEZ
City Manager
200 Lincoln Avenue
Salinas, CA 93901

EXHIBIT A

City and Authority agree to pay Agency costs as invoiced by Agency, including:

1. The below hourly rates include a 15% overhead.

A.	Police Commander	$210.34
B.	Police Sergeant	$171.79
C.	Police Officer	$127.44

2. One hour travel time from Agency to Levi Stadium.

3. One hour travel time from Levi Stadium to Agency.

4. Mileage at the IRS rate for requested vehicles.

File #: ID#25-556, Version: 1

Annual Subscription with SoundThink, Inc. For ShotSpotter Service

Approve a Resolution authorizing the Purchasing Agent to execute a renewal subscription with SoundThinking, Inc. for ShotSpotter annual service for the period December 14, 2025 through December 13, 2026, and increase the current Agreement total by $490,000 for a revised not to exceed total of $1,470,000.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **SALINAS POLICE DEPARTMENT**

FROM: **CARLOS ACOSTA, CHIEF OF POLICE**

BY: **TONYA ERICKSON, POLICE SERVICES ADMINISTRATOR**

TITLE: **ANNUAL SUBSCRIPTION WITH SOUNDTHINK, INC. FOR SHOTSPOTTER SERVICE**

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the Purchasing Agent to execute a renewal subscription with SoundThinking, Inc. for ShotSpotter annual service for the period December 14, 2025 through December 13, 2026, and increase the current Agreement total by $490,000 for a revised not to exceed total of $1,470,000.

EXECUTIVE SUMMARY:

On August 31, 2016, the City of Salinas received $5.5 million from the State of California to go directly toward anti-gang and violence prevention efforts, with $1.5 million dedicated to three years of subscription services for ShotSpotter, as well as the purchase of necessary equipment and payment of associated implementation costs. City Council has approved payments to continue services in subsequent years, and on December 5, 2023, a new Agreement with ShotSpotter was approved. Funding for the ShotSpotter service was approved by City Council as part of the Police Department's FY 2025-26 Budget, and the department is now requesting approval of payment for the Annual Subscription Services for the period December 14, 2025, through December 13, 2026, under the terms and conditions of the existing agreement.

BACKGROUND:

On August 31, 2016, the City of Salinas received $5.5 million from the State of California to go directly toward anti-gang and violence prevention efforts, with $1.5 million dedicated to three years of subscription services for ShotSpotter, as well as the purchase of necessary equipment and payment of associated implementation costs. City Council accepted the funds and authorized the execution of the initial Agreement with ShotSpotter on August 30, 2016. The initial three-year subscription ended December 13, 2019, and on February 25, 2020, the City Council allocated additional funding and approved a new subscription agreement with ShotSpotter to continue services through December 13, 2020. The funds for ShotSpotter were included in the Police

Department's subsequent annual budgets, and on December 5, 2023, a new subscription Agreement was approved to continue services. Funding for the ShotSpotter service was approved by City Council as part of the Police Department's FY 2025-26 Budget, and staff is now requesting approval of payment for the Annual Subscription Services for the period December 14, 2025, through December 13, 2026, under the terms and conditions of the existing agreement, and the chart below indicates the history of services under the current Agreement.

Subscription/Service Period	**Cost**
December 14, 2023 - December 13, 2024	$490,000
December 14, 2024 - December 13, 2025	$490,000
December 14, 2025 - December 13, 2026	$490,000
Total Agreement Not to Exceed Amount	**$1,470,000**

ShotSpotter Flex helps law enforcement agencies by directing police officers to the precise location of gunfire incidents within seconds of the shots being fired. ShotSpotter uses acoustic sensors placed throughout the city to identify when and where gunfire occurs. There is no video component and ShotSpotter sensors cannot record voices. The sensors are deployed to cover those areas of Salinas where gunfire is most likely to occur, based on data collection. ShotSpotter is currently used in more than 100 cities worldwide.

The goal of ShotSpotter is to reduce gun violence and save lives. The information and data gathered assists law enforcement in solving crimes and in prosecuting those individuals responsible for gun violence in the community. Most recent available data covering the period from January 1, 2023 through June 30, 2025 shows that there were 549 ShotSpotter alerts during this period, with only 8.4% of alerts having a matching call for service within 15 minutes and 1 mile of the shooting location, and only 5.5% of alerts had a matching call for service within three minutes and 300 feet of the shooting location. While it remains critical for the community to call 911, the location of the gunfire can sometimes be difficult for callers to identify. Additionally, the community may be reluctant to report gunfire or a potential crime for a variety of reasons, including fear of getting involved. With the ShotSpotter service, an alert is issued within approximately 60 seconds, and the alert provides a location which is accurate to within 100 feet without the need for a resident's report or call for service. During this same reporting period, leveraging ShotSpotter alerts, the Salinas Police Department was able to swiftly respond to 14 shooting locations involving gunshot victims. Timely response to gunfire not only enhances the likelihood of lifesaving intervention but also builds community trust by reinforcing that law enforcement will show up when it matters most.

Investigations Division Commander James Arensdorf provided a presentation on ShotSpotter to the Police Community Advisory Committee (PCAC) on October 22, 2025. During the presentation, the Committee had an opportunity to ask questions and expressed support for this service.

ShotSpotter is in Newark, California and there are no local vendors for this service. Given the absence of local vendors, as well as the information provided, the City Council has the authority to approve this direct purchase under Salinas Municipal code Section12-27 and without application of the local purchasing preference pursuant to Salinas Municipal Code Section 12-28.080.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No, does not apply. The City of Salinas has determined that Government Code §84308/Levine Act does not apply to this proposed action.

STRATEGIC PLAN INITIATIVE:

The proposed resolution will support the City Council's Strategic Plan Goal of Public Safety.

DEPARTMENTAL COORDINATION:

The Police Department consulted with the Legal Department regarding renewal and will coordinate with the Finance Department during the purchasing process.

FISCAL AND SUSTAINABILITY IMPACT:

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
1100	40.4130-63.4980	Outside services Maintenance - Software	$1,141,072	$490,000

ATTACHMENTS:
Resolution
ShotSpotter Renewal Quote
ShotSpotter Services Agreement, approved 12/5/2023

RESOLUTION NO. _____ (N.C.S.)

RESOLUTION AUTHORIZING PAYMENT TO SOUNDTHINKING, INC. FOR SHOTSPOTTER ANNUAL SERVICE

WHEREAS, ShotSpotter helps law enforcement agencies by directing police officers to the precise location of gunfire incidents within seconds of the shots being fired by using acoustic sensors placed throughout the city to identify when and where gunfire occurs; and

WHEREAS, the City Council approved the current Agreement with SoundThinking, Inc. for ShotSpotter service on December 5, 2023; and

WHEREAS, the Salinas Police Department desires to renew the ShotSpotter subscription-based services under the terms and conditions of the existing Agreement, with funds already approved as part of the Department's FY 2025-26 budget.

NOW, THEREFORE, BE IT RESOLVED the Salinas City Council authorizes the Purchasing Agent to execute a renewal subscription with SoundThinking, Inc. for ShotSpotter annual service for the period December 14, 2025 through December 13, 2026, and increase the current Agreement total by $490,000 for a revised not to exceed total of $1,470,000.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

ShotSpotter®

Quote

SoundThinking, Inc.
39300 Civic Center Dr., Suite 300
Fremont, CA 94538-2337
Phone: 888.274.6877 Fax: 650.887.2106

DATE 8/20/2025
Quote # SALINASPD082025
Customer ID Salinas PD

Quote For:
Commander James Arensdorf
Salinas Police Department
312 E Alisal Street
Salinas, CA 93901

Quote valid until: 12/13/2025
Prepared by: K Isotalo

Comments or Special Instructions:

Renewal of Annual ShotSpotter (formerly Respond) Subscription Services for an additional one-year term (December 14, 2025 through December 13, 2026) for the 7.0 mi² coverage area. The services will be delivered according to the terms and conditions contained in the SoundThinking Master Services Agreement dated December 18, 2023 which is incorporated herein by reference.

SALES DIRECTOR:	Rich Reyes	**TERMS:**		Net 30
QUANTITY (mi²)	**DESCRIPTION**	**UNIT PRICE (per mi²)**	**TAXABLE?**	**AMOUNT**
7.0	Annual ShotSpotter Subscription Services for 12/14/25 through 12/13/26.	$70,000		$490,000
			SUBTOTAL	$490,000
			TAX RATE	
			SALES TAX	-
			OTHER	-
			TOTAL	$490,000

Please indicate your acceptance of this quote by issuing a Purchase Order referencing the Quote # above.
SoundThinking will issue an invoice once we receive the PO.

If you have any questions concerning this Quote, please contact
Karen Isotalo - Vice President, Sales Operations at 510.298.8668 or kisotalo@soundthinking.com

SOUNDTHINKING™ for greater public safety™

SafetySmart™ PLATFORM

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

RESOLUTION NO. 22862 (N.C.S.)

RESOLUTION AUTHORIZING PAYMENT FOR SUBSCRIPTION-BASED SHOTSPOTTER GUNFIRE LOCATION, ALERT AND ANALYSIS SERVICE

WHEREAS, ShotSpotter Flex helps law enforcement agencies by directing police officers to the precise location of gunfire incidents within seconds of the shots being fired by using acoustic sensors placed throughout the city to identify when and where gunfire occurs; and

WHEREAS, the City of Salinas originally entered into an agreement with ShotSpotter Flex on August 31, 2016 for the purchase of the subscription-based service and a three-year subscription; and

WHEREAS, the City of Salinas approved a new Agreement with ShotSpotter on February 25, 2020, and has since approved annual renewal payments for service through December 13, 2023; and

WHEREAS, the Salinas Police Department desires to maintain the ShotSpotter subscription-based services under the terms and conditions of the existing Agreement, with funds already approved as part of the Department's FY 2023-24 budget.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council authorizes the Interim City Manager to execute a one-year Subscription Services Agreement from December 14, 2023, through December 13, 2024 in an amount not to exceed $490,000.

PASSED AND APPROVED this 5th day of December 2023, by the following vote:

AYES: Councilmembers Barrera, McShane, Osornio, Rocha, Sandoval and Mayor Craig

NOES: None

ABSENT: Councilmember Gonzalez

ABSTAIN: None

APPROVED:

DocuSigned by:
Kimbley Craig
E554E94F4CE64C8...
Kimbley Craig, Mayor

ATTEST:

DocuSigned by:
Patricia Barajas
5BE31EC636A6432...
Patricia M. Barajas, City Clerk

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

SOUNDTHINKING™ MASTER SERVICES AGREEMENT

SoundThinking, Inc.
39300 Civic Center Dr., Ste. 300
Fremont, CA 94538
+1.888.274.6877
info@soundthinking.com
www.soundthinking.com

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

Contents

1. EXHIBITS 1
2. DEFINITIONS 1
3. SUBSCRIPTION SERVICES 2
4. INITIAL TERM AND RENEWAL 2
5. LICENSE AND OWNERSHIP 3
6. CONFIDENTIALITY AND PROPRIETARY RIGHTS 6
7. LIMITED WARRANTIES 7
8. CUSTOMER OBLIGATIONS. 8
9. INTELLECTUAL PROPERTY INFRINGEMENT 9
10. INDEMNIFICATION AND LIMITATION OF LIABILITY 10
11. DEFAULT AND TERMINATON; REMEDIES 11
12. TAXES 11
13. NOTICES 11
14. FORCE MAJEURE 12
15. ENTIRE AGREEMENT 12
16. GOVERNING LAW 12
17. NO WAIVER 12
18. SEVERABILITY 13
19. DISPUTE RESOLUTION 13
20. ASSIGNMENT 13
21. COMPLIANCE WITH LAWS 13
22. EQUAL EMPLOYMENT OPPORTUNITY 13
23. GENERAL PROVISIONS 14
EXHIBIT A – SOUNDTHINKING PROPOSAL 15
ADDENDUM ONE – SHOTSPOTTER SUPPLEMENTAL TERMS 1

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

This Master Services Agreement (this "Agreement") is entered into by and between SoundThinking™, Inc. (referred to herein as "SoundThinking"), with offices located at 39300 Civic Center Dr., Suite 300, Fremont, CA 94538, and the City of Salinas (hereinafter referred to as "Customer"), with offices located at 200 Lincon Avenue, Salinas, CA 93901, effective as of the last date of signature herein. SoundThinking and Customer may also be referred to in this Agreement individually as a "Party" or collectively as the "Parties".

This Agreement and its exhibits define the deliverables, implementation, and support services for the SoundThinking Subscription Services to be provided under this Agreement and identified in SoundThinking's Quotation attached hereto as Exhibit A.

In consideration of the Parties' mutual covenants and promises set forth in this Agreement, the Parties agree as follows:

1. EXHIBITS

The following exhibits ("Exhibits") and Addenda are attached to, and incorporated in this Agreement:

A. Exhibit A SoundThinking Quotation #SALINPD081023

B. Addendum One ShotSpotter® Supplemental Terms

2. DEFINITIONS

All capitalized terms not otherwise defined in this Agreement shall have the meanings set forth below:

A. Insight means the internet portal to which Customer will have access to Reviewed Alerts with respect to the ShotSpotter® Gunshot Detection, Location, and Forensics System.

B. CaseBuilder™, CaseBuilder™ Subscription Services, CaseBuilder™ Software, or CaseBuilder™ System means the SoundThinking case management software.

C. CaseBuilder™|Crime Gun, CaseBuilder™|Crime Gun Subscription Services, CaseBuilder™|Crime Gun Software, or CaseBuilder™|Crime Gun System means SoundThinking's gun crime tracking and analysis case management tool.

D. Confidential Information means that information designated by either Party as confidential or proprietary as further defined in Section 6 of this Agreement.

E. CrimeTracer™, CrimeTracer™ Subscription Services, CrimeTracer™ Software, or CrimeTracer™ System means the SoundThinking law enforcement search engine and information platform which enables customers to search data from agencies across the U.S.

F. Coverage Area means the area in square miles covered by the ShotSpotter® Subscription Services as set forth in Exhibit A and any increase to the Coverage Area as agreed to in writing between the Parties.

G. ResourceRouter™, ResourceRouter™ Subscription Services, ResourceRouter™ Software, or ResourceRouter™ System means the SoundThinking crime forecasting and patrol/task force management system.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

H. SafePointe™, SafePointe™ Subscription Services, SafePointe™ Software, or SafePointe™ System means, the SoundThinking weapons detection system

I. SafePointe Hardware means the SoundThinking owned sensors, cameras, servers, and networking equipment.

J. SafePointe Data means the images and video collected by the SafePointe Subscription Services, magnetic signatures, and motion data.

K. ShotSpotter®, ShotSpotter® System, ShotSpotter® Software, or ShotSpotter® Subscription Services means the ShotSpotter® Gunshot Detection, Location, and Forensic Analysis Service.

L. ShotSpotter Data means the data, information, and electronic files created, generated, modified, compiled, displayed, stored or kept in the course of providing the ShotSpotter Subscription Services, including, without limitation, information in Reviewed Alerts accessible through the ShotSpotter Subscription Services and/or Software.

M. Software or SoundThinking Software means collectively the SoundThinking applications identified in Exhibit A and the Addenda to this Agreement to which Customer will have access under this Agreement on a subscription basis. The term Software shall also mean any new applications supplemental to the Subscription Services provided by SoundThinking to Customer subsequent to the execution date of this Agreement, and if purchased by Customer, the SoundThinking API Subscription License.

N. Subscription Services or SoundThinking Subscription Services means collectively the services provided to Customer on a subscription basis under this Agreement to access, and SoundThinking's maintenance of, the Software.

O. System means collectively the Software and Subscription Services provided under this Agreement.

3. SUBSCRIPTION SERVICES

A. SoundThinking will implement the applicable Subscription Services set forth in Exhibit A and the Addenda to this Agreement.

4. INITIAL TERM AND RENEWAL

The initial term of the Subscription Services under this Agreement shall commence on December 14, 2023 and end December 13, 2024.

The Subscription Services may be renewed for successive periods of one year each (or multiple years as mutually agreed upon in writing by the Parties), in accordance with the following procedure. SoundThinking shall provide Customer with a renewal notice stating the renewal fees, terms, and conditions for the next successive renewal term approximately ninety (90) days prior to the expiration date of the then current term. Customer acknowledges that the Subscription Services fees, terms and conditions, and service levels hereunder are subject to change and that such fees, terms and conditions, and service levels may vary

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

from those applicable to this Agreement in successive renewal terms. Annual Subscription fees are subject to increase at a rate of 5% for Customers whose annual subscription fee is less than the current SoundThinking list price.

If Customer fails to renew prior to expiration of the then current subscription term, the Subscription Services will terminate in accordance with Section 5.C and the Customer's access to the Subscription Services will be disabled.

5. LICENSE AND OWNERSHIP

In consideration for and subject to the payment of the annual Subscription Services fees as set forth in Exhibit A, Customer is granted a non-transferrable, non-exclusive and terminable license ("License") to use the applicable SoundThinking Subscription Services, and ShotSpotter® Data for the Customer's own internal purposes and, if applicable, permitting citizens to access the public facing components of the relevant Subscription Services as set forth in this Section 5 and the Addenda to this Agreement. Please read the terms and conditions of this Agreement carefully. By using any SoundThinking Subscription Services, you agree to be bound by the terms and conditions of this Agreement and its Addenda. If you do not agree to these terms, you must notify SoundThinking and discontinue any use of the SoundThinking Subscription Services.

A. License and Restrictions.

Software and Subscription Services. The Software is the proprietary product of SoundThinking, licensed to Customer on an annual subscription basis. The SoundThinking Software may incorporate components supplied to SoundThinking under license by third-party suppliers, and may be protected by United States patent, trade secret, copyright law and international treaty provisions. All such rights in and to the Software and Subscription Services any part thereof is the property of SoundThinking or, if applicable, its suppliers. All right and title to the SoundThinking computer programs, including, but not limited to related documentation, technology, know-how and processes embodied in or made available to Customer in connection with the Subscription Services, patent rights, copyrights, trade secret rights, trademarks, and services marks remain with SoundThinking. Customer may not make any copies of the written materials or documentation that accompany any component of the Software, or use them, or any other information concerning the Subscription Services that SoundThinking has designated as confidential, for any purpose other than bona fide use of the Subscription Services or Software for in accordance with the terms of this Agreement, nor allow anyone else to do so. Customer shall not: (i) modify, adapt, alter, translate, copy, perform, or display (publicly or otherwise) or create compilations, derivative, new, or other works based, in whole or in part, on the Software, or on the Subscription Services; (ii) merge, combine, integrate, or bundle the Software, in whole or in part, with other software, hardware, data, devices, systems, technologies, products, services, functions, or capabilities; (iii) transfer, distribute, make available the Subscription Services, or Software to any person other than Customer; or (iv) sell, resell, sublicense, lease, rent, or loan the Subscription Services or Software, in whole or in part. No component of the Subscription Services, or Software may be used to operate a service bureau, rental or time-sharing arrangement.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

Nothing in this Agreement shall be construed as granting any right or title to any SoundThinking Software, the ShotSpotter Data, or any component thereof, or any other intellectual property of SoundThinking or its suppliers to Customer.

Customer shall not alter, remove or obscure any copyright, patent, trademarks, confidential, proprietary, or restrictive notices or markings on any component of the Subscription Services, Software or any documentation.

Use, duplication, or disclosure by applicable U.S. government agencies is subject to restrictions as set forth in in the provisions of DFARS 48 CFR 252.227-7013 or FAR 48 CFR 52.227-14, as applicable.

B. Export.

Customer acknowledges that the ShotSpotter System has been determined by the United States Department of State to be a controlled commodity, software and/or technology subject to the United States Export Administration Regulations of the U.S. Department of Commerce. Customer is specifically prohibited from the export, or re-export, transfer, consignment, shipment, delivery, downloading, uploading, or transmitting in any form, any ShotSpotter Software, ShotSpotter Subscription Services, ShotSpotter Data, documentation, or any component thereof or underlying information or technology related thereto, to any third party, government, or country for any end uses except in strict compliance with applicable U.S. export controls laws, and only with the express prior written agreement of SoundThinking. In the event that such written agreement is provided, Customer shall be responsible for complying with all applicable export laws and regulations of the United States and destination country, including, but not limited to the United States Export Administration Regulations of the U.S. Department of Commerce, including the sanctions laws administered by the U.S. Department of Treasury, Office of Foreign Assets Control (OFAC), the U.S. Anti-Boycott regulations, and any applicable laws of Customer's country. In this respect, no resale, transfer, or re-export of the ShotSpotter System or any ShotSpotter System component exported to Customer pursuant to a license from the U.S. Department of Commerce may be resold, transferred, or reported without prior authorization by the U.S. Government. Customer agrees not to export, re-export or engage in any "deemed export," or to transfer or deliver, or to disclose or furnish, to any foreign (non- U.S.) government, foreign (non-U.S.) person or third party, or to any U.S. person or entity, any of the ShotSpotter System, or ShotSpotter System components, Data, Software, Services, or any technical data or output data or direct data product thereof, or any service related thereto, in violation of any such restrictions, laws or regulations, or without all necessary registrations, licenses and or approvals. Customer shall bear all expenses relating to any necessary registrations, licenses or approvals.

In addition to the restrictions and requirements set forth above, the Customer shall not export, or re-export, transfer, consign, ship, deliver, download, upload, or transmit in any form, the CaseBuilder, CaseBuilder|Crime Gun, CrimeTracer, ResourceRouter, or SafePointe Subscription Services, the Software, documentation, or any component thereof, or underlying information or technology related thereto to any third party, government, or country for any end uses except in strict compliance with applicable U.S. export controls laws, and only with the express prior written agreement of SoundThinking. In the event that such written agreement is provided, Customer shall be responsible for complying with all applicable export laws and regulations of the United States

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

and destination country, including, but not limited to the United States Export Administration Regulations of the U.S. Department of Commerce, including the sanctions laws administered by the U.S. Department of Treasury, Office of Foreign Assets Control (OFAC), the U.S. Anti-Boycott regulations, and any applicable laws of the import country.

In addition to the foregoing, Customer shall not disclose, discuss, download, ship, transfer, deliver, furnish, or otherwise export or re-export any such item(s) to or through: (a) any person or entity on the U.S Department of Commerce Bureau of Industry and Security's List of Denied Persons or Bureau of Export Administration's anti-proliferation Entity List; (b) any person on the U.S. Department of State's List of Debarred Parties; (c) any person or entity on the U.S. Treasury Department Office of Foreign Asset Control's List of Specially Designated Nationals and Blocked Persons; or (d) any third party or for any end-use prohibited by law or regulation, as any and all of the same may be amended from time to time, or any successor thereto.

C. Termination.

Customer agrees that its right to use any of the applicable Subscription Services, or Software, provided hereunder, including ShotSpotter Data, will terminate following thirty (30) day's prior written notice due to a material breach of the terms of this Agreement, including failure to pay any sums to SoundThinking when due, or failure to renew the applicable Subscription Services prior to expiration of the then current subscription term unless such breach has been cured within said thirty (30) day period. In the event of a breach of SoundThinking's intellectual property rights, SoundThinking at its sole discretion may terminate this Agreement immediately upon written notice to Customer. In the event of termination for any reason, Customer's access to the applicable Subscription Services and Software will terminate and be disabled. Customer agrees that SoundThinking shall not be liable to Customer nor to any third party for any suspension of the Subscription Services resulting from Customer's nonpayment of the Subscription Services fees as described in this section.

D. Modification to, or Discontinuation of the Subscription Services.

Upon reasonable notice to Customer, SoundThinking reserves the right at its discretion to modify, temporarily or permanently, the Subscription Services (or any part thereof). In the event that SoundThinking modifies the Subscription Services in a manner which removes or disables a feature or functionality on which Customer materially relies, SoundThinking, at Customer's request, shall use commercially reasonable efforts to restore such functionality to Customer. In the event that SoundThinking is unable to substantially restore such functionality, Customer shall have the right to terminate the Agreement and receive a pro-rata refund of the annual Subscription Services fees paid under the Agreement for the subscription term in which this Agreement is terminated. Customer acknowledges that SoundThinking reserves the right to discontinue offering the Subscription Services at the conclusion of Customer's then current term. Customer agrees that SoundThinking shall not be liable to Customer or to any third party for any modification of the Subscription Services as described in this section.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

E. New Applications.

From time to time, at SoundThinking's discretion, SoundThinking may release to its customer base, new applications supplemental to the Subscription Services. Customer's use of such new applications shall be subject to the license, warranty, intellectual property, and support terms of this Agreement. Prior to general release, SoundThinking may request Customer to act as a pre-release test site for new applications, or major upgrades. Provided that Customer agrees in writing to such request, SoundThinking will provide a pre-release package explaining the details and requirements for Customer's participation.

F. No Use by Third Parties.

Except as otherwise expressly set forth in this Agreement, use by anyone other than Customer of the Subscription Services, Software, documentation, or ShotSpotter Data is prohibited, unless pursuant to a valid assignment of this Agreement as set forth in Section 20 of this Agreement.

6. CONFIDENTIALITY AND PROPRIETARY RIGHTS

A. SoundThinking Confidential Information.

Customer acknowledges and agrees that the source code, technology, and internal structure of the SoundThinking Software, ShotSpotter Data, and SoundThinking Subscription Services, as well as documentation, operations manual(s) and training material(s), are the confidential information and proprietary trade secrets of SoundThinking, the value of which would be destroyed by disclosure to the public. Use by anyone other than Customer of the Subscription Services, documentation, and ShotSpotter Data is prohibited, unless pursuant to a valid assignment under this Agreement. Unless prohibited by applicable law, the terms and conditions of this Agreement, including pricing and payment terms shall also be treated as SoundThinking's confidential information. Customer shall not disassemble, decompile, or otherwise reverse engineer or attempt to reconstruct, derive, or discover any source code, underlying ideas, algorithms, formulae, routines, file formats, data structures, programming, routines, interoperability interfaces, drawings, or plans from the Software, or any data or information created, compiled, displayed, or accessible through the Subscription Services, in whole or in part. Customer agrees during the term of this Agreement, and thereafter, to hold the confidential information and proprietary trade secrets of SoundThinking in strict confidence and to not permit any person or entity to obtain access to it except as required for the Customer's exercise of the license rights granted under this Agreement. Nothing in this Agreement is intended to or shall limit any rights or remedies under applicable law relating to trade secrets, including the Uniform Trade Secrets Act as enacted in applicable jurisdictions.

B. Customer Confidential Information

During the term of this Agreement or any subsequent renewals, SoundThinking agrees to maintain Customer information designated by the Customer as confidential to which SoundThinking gains access in the performance of its obligations under this Agreement, and not disclose such Customer Confidential Information to any third parties except as may be required by law. SoundThinking agrees that Customer's Confidential Information shall be used solely for the purpose of performing SoundThinking's obligations under this Agreement.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

C. Obligations of the Parties.

The receiving Party's ("Recipient") obligations under this section shall not apply to any of the disclosing Party's ("Discloser") Confidential Information that Recipient can document: (a) was in the public domain at or subsequent to the time such Confidential Information was communicated to Recipient by Discloser through no fault of Recipient; (b) was rightfully in Recipient's possession free of any obligation of confidence at or subsequent to the time such Confidential Information was communicated to Recipient by such Discloser; (c) was developed by employees or agents of Recipient independently of and without reference to any of Discloser's Confidential Information; or (d) was communicated by Discloser to an unaffiliated third party free of any obligation of confidence. A disclosure by Recipient of any Discloser Confidential Information (a) in response to a valid order by a court or other governmental body; (b) as otherwise required by law; or (c) necessary to establish the rights of either party under this Agreement shall not be considered to be a breach of this Agreement by the Recipient; provided, however, that Recipient shall provide prompt prior written notice thereof to the Discloser to enable Discloser to seek a protective order or otherwise prevent such disclosure. The Recipient shall use reasonable controls to protect the confidentiality of and restrict access to all Confidential Information of the Discloser to those persons having a specific need to know for the purpose of performing the Recipient's obligations under this Agreement. The Recipient shall use controls no less protective than Recipient uses to secure and protect its own confidential, but not "Classified" or otherwise Government-legended, information. Upon termination of this Agreement the Recipient, as directed by the Discloser, shall either return the Discloser's Confidential Information, or destroy all copies thereof and verify such destruction in writing to the Discloser.

Unless the Recipient obtains prior written consent from the Discloser, the Recipient agrees that it will not reproduce, use for purposes other than those expressly permitted in this Agreement, disclose, sell, license, afford access to, distribute, or disseminate any information designated by the Discloser as confidential.

7. LIMITED WARRANTIES

A. SoundThinking warrants that the Software will function in substantial conformity with the SoundThinking documentation accompanying the Software and Subscription Services. The Software covered under this warranty consists exclusively of ShotSpotter, the ShotSpotter Dispatch, ShotSpotter Respond, and ShotSpotter Insight applications and user interface; CaseBuilder; CaseBuilder|Crime Gun; CrimeTracer; ResourceRouter, and SafePointe Software and Subscription Services that are made available to the Customer under this Agreement as identified in Exhibit A or any subsequent amendment to this Agreement. Additional limited warranties as applicable are set forth in the Addenda attached to this Agreement and incorporated herein.

B. SoundThinking further warrants that the Subscription Services, and Software shall be free of viruses, Trojan horses, worms, spyware, or other malicious code or components.

C. SoundThinking does not warrant or represent, expressly or implicitly, that any of its Subscription Services or Software will be uninterrupted or error free; or that any SoundThinking-supplied network will remain in operation at all times or under all conditions.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

D. Any and all warranties, express or implied, of fitness for high-risk purposes requiring fail-safe performance are hereby expressly disclaimed.

E. The Parties acknowledge and agree that the Subscription Services are not consumer goods, and are not intended for sale to or use by or for personal, family, or household use.

EXCEPT AS EXPRESSLY SET FORTH IN THIS SECTION 7, AND THE APPLICABLE ADDENDA TO THIS AGREEMENT SOUNDTHINKING MAKES AND CUSTOMER RECEIVES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION ANY WARRANTIES OF NON-INFRINGEMENT, QUALITY, SUITABLITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

8. CUSTOMER OBLIGATIONS.

Customer acknowledges and agrees that SoundThinking's duties, including warranty obligations, and ability to perform its obligations to Customer under this Agreement shall be predicated and conditioned upon Customer's timely performance of and compliance with Customer's obligations hereunder, including, but not limited to:

A. Customer agrees to pay all sums due under this Agreement when they are due pursuant to the payment terms in Exhibit A.

Customer's address for invoicing:
City of Salinas
Attn: Finance Department - Accounts Payable
200 Lincoln Ave.
Salinas, CA 93901
Email: SPDfinance@ci.salinas.ca.us

B. Customer agrees to use reasonable efforts to timely perform and comply with all of Customer's obligations allocated to Customer under this Agreement, and its Addenda.

C. Customer shall not permit any alteration, modification, substitution, or supplementation of any SoundThinking Subscription Services or web portal, or the combining, connection, merging, bundling, or integration of the SoundThinking Subscription Services or web portal into or with any other system, equipment, hardware, software, technology, function, or capability, without SoundThinking's express prior written consent.

D. Unless otherwise expressly agreed in advance in writing by SoundThinking, Customer shall not authorize or appoint any contractors, subcontractors, original equipment manufacturers, value added integrators, systems integrators, or other third parties to operate, or have access to any part of the Subscription Services or Software.

E. In order to use the Subscription Services, Customer must have and maintain access to the World Wide Web to enable a secure https connection from the Customer's workstation(s) to SoundThinking's hosted services, either directly or through devices that access Web-based content. Customer must also provide all equipment necessary to make such (and maintain such) connection.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

F. Should criminal background checks or fingerprinting for SoundThinking employees performing any Services under this Agreement or an Addendum hereto be required by Customer, or Federal or State regulations, such background checks or fingerprinting will be conducted by Customer.

G. Customer shall be responsible for the accuracy, quality, appropriateness, and legality of all Customer data, any other Customer business information used in any Subscription Services.

H. SoundThinking will assist the Customer in initially setting up passwords and user names for Customer's employees, agents, or representatives to whom Customer designates access to the applicable Subscription Services ("Authorized Users"). Thereafter, Customer shall be responsible for assigning passwords and user names for each of its Authorized Users. Customer shall be responsible for maintaining the confidentiality and use of Customer's password and user names and shall not allow passwords and/or user names to be shared by Authorized Users; nor shall Customer permit any unauthorized users to access the Subscription Services. The maximum number of Authorized Users for the applicable Subscription Services is set forth in Exhibit A. Each Authorized User identification may only be used to access the applicable Subscription Services during one (1) concurrent login session.

I. Customer shall comply with all applicable laws, rules and regulations relating to the goods and services provided hereunder.

9. INTELLECTUAL PROPERTY INFRINGEMENT

SoundThinking will, at its expense, defend and indemnify Customer from and against losses, suits, damages, liability, and expenses (including reasonable attorney fees) arising out of a claim asserted in a lawsuit or action against the Customer by a third party unrelated to the Customer, in which such third party asserts a claim that the Subscription Services and/or Software, when used in accordance with SoundThinking's user documentation, infringes any United States patent which was issued by the U.S. Patent and Trademark Office, or United States copyright which was registered by the U.S. Copyright Office, as of the effective date of Customer's agreement to license the applicable SoundThinking Subscription Services and Software (collectively "Action"), provided that Customer provides SoundThinking with reasonably prompt notice of any such Action, or circumstances of which Customer becomes aware that could reasonably be expected to lead to such Action including but not limited to any cease and desist demands or warnings, and further provided that Customer cooperates with SoundThinking and its defense counsel in the investigation and defense of such Action.

SoundThinking shall have the right to choose counsel to defend such suit and/or action, and to control the settlement (including determining the terms and conditions of settlement) and the defense thereof. Customer may participate in the defense of such action at its own expense.

This Section 9 shall not apply and SoundThinking shall have no obligation to defend and indemnify Customer in the event the Customer or a third party modifies, alters, substitutes, or supplements any of the Subscription Services, or Software, or to the extent that the claim of infringement arises from or relates to the integration, bundling, merger, or combination of any of the same with other hardware, software, systems, technologies, or components, functions, capabilities, or applications not licensed by SoundThinking as part of the Subscription Services, nor shall it apply to the extent that the claim of

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

infringement arises from or relates to meeting or conforming to any instruction, design, direction, or specification furnished by the Customer, nor to the extent that the Subscription Services or Software are used for or in connection with any purpose, application, or function other than in accordance with the SoundThinking documentation accompanying the Subscription Services or Software.

If, in SoundThinking's opinion, any of the Subscription Services, or Software may, or are likely to become, the subject of such a suit or action, does become the subject of a claim asserted against Customer in a lawsuit which SoundThinking is or may be obliged to defend under this section, or is determined to infringe the foregoing patents or copyrights of another in a final, non-appealable judgment subject to SoundThinking's obligations under this section, then SoundThinking may in full and final satisfaction of any and all of its obligations under this section, at its option: (1) procure for Customer the right to continue using the affected Subscription Services or Software, (2) modify or replace such Subscription Services or Software to make it or them non-infringing, or (3) refund to Customer a pro-rata portion of the annual Subscription Services fees paid for the affected Subscription Services for the term in which the Agreement is terminated.

This Section 9 states the entire liability of SoundThinking and is Customer's exclusive remedy for or relating to infringement or claims or allegations of infringement of any patent, copyright, or other intellectual property rights in or to any SoundThinking Subscription Services, SoundThinking Software or any component thereof. This section is in lieu of and replaces any other expressed, implied, or statutory warranty against infringement of any and all intellectual property rights.

10. INDEMNIFICATION AND LIMITATION OF LIABILITY

SoundThinking shall, at its expense, indemnify, defend, save, and hold Customer harmless from any and all claims, lawsuits, or liability, including attorneys' fees and costs, arising out of, in connection with, any loss, damage, or injury to persons or property to the extent of the gross negligence, or wrongful act, error, or omission of SoundThinking, its employees, agents, or subcontractors as a result of SoundThinking's or any of its employees, agents, or subcontractor's performance pursuant to this Agreement. SoundThinking shall not be required to indemnify Customer for any claims or actions caused to the extent of the negligence or wrongful act of Customer, its employees, agents, or contractors. Notwithstanding the foregoing, if a claim, lawsuit, or liability results from or is contributed to by the actions or omissions of Customer, or its employees, agents, or contractors, SoundThinking's obligations under this provision shall be reduced to the extent of such actions or omissions based upon the principle of comparative fault.

In no event shall either Party, or any of its affiliates or any of its/their respective directors, officers, members, attorneys, employees, or agents, be liable to the other Party under any legal or equitable theory or claim, for lost profits, lost revenues, lost business opportunities, exemplary, punitive, special, indirect, incidental, or consequential damages, each of which is hereby excluded by agreement of the Parties, regardless of whether such damages were foreseeable or whether any Party or any entity has been advised of the possibility of such damages.

Except for its Intellectual Property infringement indemnity obligations under Section 9 of this Agreement, SoundThinking's cumulative liability for all losses, claims, suits, controversies, breaches or damages for any cause whatsoever arising out of or related to this Agreement, whether in contract, tort, by way of indemnification or under statute, and regardless of the form of action or legal theory shall not exceed (i) two (2) times the amount of the annual subscription fee(s) for the

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

twelve (12) month period in which the claim arises, or (ii) the amount of insurance maintained by SoundThinking available to cover the loss, whichever is greater. The foregoing limitations shall apply without regard to any failure of essential purpose of any remedies given herein.

11. DEFAULT AND TERMINATON; REMEDIES

Either Party may terminate this Agreement in the event of a material breach of the terms and conditions of this Agreement upon thirty (30) days' prior written notice to the other Party; provided that the Party alleged to be in breach has not cured such breach within said thirty (30) day period.

In addition to the termination provisions in Section 5.C for failure to pay annual Subscription Services fees, upon the occurrence of a material breach of Customer's obligations under this Agreement not susceptible to cure as provided in the preceding paragraph, SoundThinking may at its option, effective immediately upon written notice to Customer, either: (i) terminate SoundThinking's future obligations under this Agreement, terminate Customer's License to use the Subscription Services and Software, or (ii) accelerate and declare immediately due and payable all remaining charges for the remainder of the Agreement and proceed in any lawful manner to obtain satisfaction of the same.

12. TAXES

Unless otherwise included as a line item in Exhibit A, the fees due under this Agreement exclude any sales, use, value added or similar taxes that may be imposed in connection with this Agreement. Customer agrees that it shall be solely responsible for payment, or reimbursement to SoundThinking as applicable, of all sales, use, value-added or similar taxes imposed upon this Agreement by any level of government, whether due at the time of sale or asserted later as a result of audit of the financial records of either Customer or SoundThinking. If exempt from such taxes, Customer shall provide to SoundThinking written evidence of such exemption. Customer shall also pay any personal property taxes levied by government agencies based upon Customer's use or possession of the items acquired or licensed in this Agreement.

13. NOTICES

Any notice or other communication required or permitted to be given under this Agreement shall be in writing delivered to the address set forth in this Agreement by certified mail return receipt; overnight delivery services; delivered in person; or via email with read receipt. A Party's address may be changed by written notice to the other Party.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

Notices to Customer:	Notices to SoundThinking:
City of Salinas	SoundThinking, Inc.
Attn: Chief of Police	Attn: CFO
200 Lincoln Ave.	39300 Civic Center Dr., Ste. 300
Salinas, CA 93901	Fremont, CA 94538
Email: SPDfinance@ci.salinas.ca.us	accounting@soundthinking.com

14. FORCE MAJEURE

In no event shall SoundThinking be liable for any delay or default in its performance of any obligation under this Agreement caused directly or indirectly by an act or omission of Customer, or persons acting under its direction and/or control, fire, flood, act of God, an act or omission of civil or military authority of a state or nation, strike, lockout, or other labor disputes, inability to secure, delay in securing, or shortage of labor, materials, supplies, transportation, or energy, failures, outages or denial of services of wireless, power, telecommunications, or computer networks, acts of terrorism, sabotage, vandalism, hacking, natural disaster or emergency, war, riot, embargo, or civil disturbance, breakdown or destruction of plant or equipment, or arising from any cause whatsoever beyond SoundThinking's reasonable control. At SoundThinking's option and following notice to Customer, any of the foregoing causes shall be deemed to suspend such obligations of SoundThinking so long as any such cause shall prevent or delay performance, and SoundThinking agrees to make, and Customer agrees to accept performance of such obligations whenever such cause has been remedied.

15. ENTIRE AGREEMENT

This Agreement and its Exhibits and Addenda represent the entire agreement and understanding of the Parties and a final expression of their agreements with respect to the subject matter of this Agreement and supersedes all prior written or oral agreements, representations, understandings, or negotiations with respect to the matters covered by this Agreement.

16. GOVERNING LAW

The validity, performance, and construction of this Agreement shall be governed by the laws of the state of California, without giving effect to the conflict of law principles thereof. The United Nations Convention on Contracts for the International Sale of Goods is expressly disclaimed and shall not apply.

17. NO WAIVER

No term or provision of this Agreement shall be deemed waived, and no breach excused unless such waiver or consent is in writing and signed by both Parties. Any consent by either Party to, or waiver of, a breach by the other, whether expressed or implied, shall not constitute a consent to, waiver of, or excuse for any other, different, prior, or subsequent breach.

The failure of either Party to enforce at any time any of the provisions of this Agreement shall not constitute a present of future waiver of any such provisions or the right of either Party to enforce each and every provision.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

18. SEVERABILITY

If any term, clause, sentence, paragraph, article, subsection, section, provision, condition, or covenant of this Agreement is held to be invalid or unenforceable, for any reason, it shall not affect, impair, invalidate or nullify the remainder of this Agreement, but the effect thereof shall be confined to the term, clause, sentence, paragraph, article, subsection, section, provision, condition or covenant of this Agreement so adjudged to be invalid or unenforceable.

19. DISPUTE RESOLUTION

If the Parties disagree as to any matter arising under this Agreement or the relationship and dealings of the Parties hereto, then at the request of either Party, SoundThinking and Customer shall promptly consult with one another and make diligent, good faith efforts to resolve the disagreement by negotiation prior to either Party taking legal action. If such negotiations do not resolve the dispute within sixty (60) days of the initial request, either Party may take appropriate legal action.

20. ASSIGNMENT

This Agreement may not be assigned or transferred by either Party, nor any of the rights granted herein, in whole or in part, by operation of law or otherwise, without the other Party's express prior written consent, which shall not be unreasonably withheld. Provided, however, that SoundThinking may assign or transfer this Agreement and/or SoundThinking's rights and obligations hereunder, in whole or in part, in the event of a merger or acquisition of all or substantially all of SoundThinking's assets. No assignee for the benefit of Customer's creditors, custodian, receiver, trustee in bankruptcy, debtor in possession, sheriff, or any other officer of a court, or other person charged with taking custody of Customer's assets or business, shall have any right to continue or to assume or to assign these without SoundThinking's express consent.

21. COMPLIANCE WITH LAWS

During the term of this Agreement SoundThinking will comply with all applicable local, state, and federal laws, statutes and regulations.

22. EQUAL EMPLOYMENT OPPORTUNITY

SoundThinking is committed to equal-employment principles, and the provisions outlined in the Equal Opportunity Clauses of Executive Order 11246, (41 CFR 60- 1.4), section 503 of the Rehabilitation Act of 1973, (41 CFR 60-741.5(a)), section 402 of the Vietnam Era Veterans Readjustment Act of 1974, (41 CFR 60-250.5(a)), and, the Jobs for Veterans Act of 2003, (41 CFR 60-300.5(a)) as well as any other regulations pertaining to these orders. SoundThinking's decisions and criteria governing its hiring and employment practices are made in a non-discriminatory manner, without regard to age, race, color, national origin, citizenship status, gender (including pregnancy, childbirth or medical condition related to pregnancy or childbirth), gender identity or expression, sex, religion, creed, physical or mental disability, medical condition, legally protected genetic information, marital status, veteran status, military status, sexual orientation, or any other factor determined to be an unlawful basis for such decisions by federal, state, or local statutes.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

23. GENERAL PROVISIONS

A. This Agreement and its Addenda shall be binding on and inure to the benefit of the Parties and any permitted successors and assigns; however, nothing in this paragraph shall be construed as a consent to any assignment by either Party except as provided in Section 20 of this Agreement.

B. This Agreement shall not become a binding contract until signed by an authorized representative of each Party, effective as of the date of signature.

C. This Agreement and its Addenda may be executed in any number of identical counterparts, each of which shall be deemed a duplicate original.

D. The provisions of this Agreement and Addenda shall not be construed in favor of or against either Party because that Party or its legal counsel drafted this Agreement, but shall be construed as if all Parties prepared this Agreement.

E. An electronic signature copy of this Agreement and its Exhibits, Addenda, notices and documents prepared under this Agreement shall be considered an original. The Parties agree that any document in electronic format or any document reproduced from an electronic format shall not be denied legal effect, validity, or enforceability, and shall meet any requirement to provide an original or hard copy.

F. This Agreement is made for the benefit of the Parties, and is not intended to benefit any third party or be enforceable by any third party. The rights of the Parties to terminate, rescind, or agree to any amendment, waiver, variation or settlement under or relating to this Agreement are not subject to the consent of any third party.

SIGNATURE PAGE FOLLOWS

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

EACH PARTY'S ACCEPTANCE HEREOF IS EXPRESSLY LIMITED TO THE TERMS OF THIS AGREEMENT, INCLUDING ITS EXHIBITS AND ADDENDA, AND NO DIFFERENT OR ADDITIONAL TERMS CONTAINED IN ANY CONFIRMATION, PURCHASE ORDER, AMENDMENT OR OTHER BUSINESS FORM, WRITING OR MATERIAL SHALL HAVE ANY FORCE OR EFFECT UNLESS EXPRESSLY AGREED TO IN WRITING BY THE PARTIES.

CITY OF SALINAS, CA

DocuSigned by:
Jim Pia
05AF7118EAC649A...
Accepted By (Signature)

Jim Pia
Printed Name

Interim City Manager
Title

12/18/2023 | 11:06 AM PST
Date

SOUNDTHINKING, INC.

DocuSigned by:
Roxanne Lerner
5A2E233158A94FE...
Accepted By (Signature)

Roxanne Lerner
Printed Name

Director of Contracts
Title

12/18/2023 | 10:40 AM PST
Date

APPROVED AS TO FORM:

DocuSigned by:
Christopher A. Callihan
DF600E02071044E...
Signature)

Christopher A. Callihan
Printed Name

City Attorney
Title

12/18/2023 | 11:03 AM PST
Date

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

EXHIBIT A – SOUNDTHINKING QUOTATION #SALINPD081023

ShotSpotter®

Quote

SoundThinking, Inc.
39300 Civic Center Dr., Suite 300
Fremont, CA 94538-2337
Phone: 888.274.6877 Fax: 650.887.2106

DATE 8/10/2023
Quote # SALINPD081023
Customer ID Salinas PD

Quote For:
Commander James Arensdorf
Salinas Police Department
222 Lincoln Avenue
Salinas, CA 93901

Quote valid until: 12/13/2023
Prepared by: S Carpenter

Comments or Special Instructions:

Renewal of Annual ShotSpotter (formerly Respond) Subscription Services for an additional one-year term (December 14, 2023 through December 13, 2024) for the 7.0 mi² coverage area. The proposed services will be delivered according to the terms and conditions contained in the Flex Services Agreement dated August 31, 2016, which is incorporated herein by reference.

SALES DIRECTOR:	Terri Greene	**TERMS:**		Net 30
QUANTITY (mi²)	**DESCRIPTION**	**UNIT PRICE (per mi²)**	**TAXABLE?**	**AMOUNT**
7.0	Annual ShotSpotter Subscription Services for 12/14/2023 through 12/13/2024.	$70,000		$490,000
			SUBTOTAL	$490,000
			TAX RATE	
			SALES TAX	-
			OTHER	-
			TOTAL	$490,000

Please indicate your acceptance of this quote by issuing a Purchase Order referencing the Quote # above.
SoundThinking will issue an invoice once we receive the PO.

If you have any questions concerning this Quote, please contact
Karen Isotalo - Vice President, Sales Operations at 510.298.8668 or kisotalo@soundthinking.com

SOUNDTHINKING™ for greater public safety™

SafetySmart™ PLATFORM

ADDENDUM ONE - SHOTSPOTTER® SUPPLEMENTAL TERMS

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

This Addendum One ("Addendum One") to the SoundThinking™, Inc. Master Services Agreement (the "Agreement") by and between SoundThinking, Inc. ("SoundThinking") and the City of Salinas, CA ("Customer") is effective as of the last date of signature below.

The following provisions are expressly added to and made a part of the Agreement for the purposes of further defining the ShotSpotter® Subscription Services and terms of use. All terms and conditions of the Agreement shall remain in full force and effect. In the event of a conflict between this Addendum One and the Agreement, this Addendum One shall control:

In consideration of the Parties' mutual covenants and promises set forth in this Addendum One, the Parties Agree as follows:

Section numbers correspond to the section numbers in the Agreement.

Section 2 DEFINITIONS

ShotSpotter

Insight means the internet portal to which Customer will have access to Reviewed Alerts with respect to the ShotSpotter® Gunshot Detection, Location, and Forensics System.

Coverage Area means the area in square miles covered by the ShotSpotter Services as set forth in Exhibit A and increase to the Coverage Area as agreed to in writing between the Parties.

Reviewed Alerts means the data reviewed by SoundThinking's incident review staff related to gunfire incidents detected by the ShotSpotter Gunshot Detection, Location, and Forensic Analysis Service.

Section 3 SUBSCRIPTION SERVICES

ShotSpotter

B. Customer is an existing ShotSpotter end user. SoundThinking has previously installed the ShotSpotter System in the Coverage Area specified in Exhibit A attached to the Agreement. SoundThinking will host the Subscription Services and may update the functionality and Software of the Subscription Services from time to time at its sole discretion and in accordance with the Agreement and this Addendum One.

C. For any expansions of the Customer's Coverage Area, SoundThinking will be responsible for installation, and determining the location(s) for installation of acoustic sensor(s) (the "Sensors") that detect gunshot-like sounds, and obtaining permission from the premises owner/property manager/lessee. SoundThinking owns, and is responsible for maintenance of the Sensors.

D. The ShotSpotter System acoustic Sensor may use wired, wireless, or cellular wireless communications which necessitates the existence of a real-time data communications channel from each Sensor to the SoundThinking hosted servers via a commercial carrier.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

The unavailability or deterioration of the quality of such wired, wireless, or wireless cellular communications may impact the ability of SoundThinking to provide the Subscription Services. In such circumstances SoundThinking will use commercially reasonable efforts to obtain alternate wired or wireless cellular communications or adjust the Coverage Area as necessary. In the event SoundThinking is unable to do so, SoundThinking will terminate the ShotSpotter Subscription Services and refund a pro-rata portion of the annual Subscription Services fee to Customer.

E. SoundThinking will provide Customer with user documentation, online help, written or recorded video training material, and other applicable documentation (as available).

F. SoundThinking will provide reasonable efforts to respond via email to requests for support relating to incident classification as defined in the Support Level Matrix provided at Attachment A.

G. During the term of the Agreement, SoundThinking will provide real-time gunfire analysis and alert services. After an explosive (or impulsive) sound triggers enough Sensors that an incident is detected and located, audio from the incident is sent to SoundThinking's Incident Review Center (IRC) via secure, high-speed network connections for real-time qualification. Within seconds, a SoundThinking professional reviewer analyzes audio data and recordings to confirm gunfire or explosions. The qualified alert is then sent directly to the Customer's dispatch center, PSAP, mobile/patrol officers, and any other relevant safety or security personnel, as determined by the Customer. The SoundThinking IRC will review gunfire incidents as further defined in Attachment A to this Addendum One.

H. The ShotSpotter Subscription Services shall consist of (i) providing access to the Customer of Reviewed Alerts delivered via the Insight password-protected internet portal and user interface supplied by SoundThinking; (ii) providing Customer access to historical Reviewed Alerts and incident information via the ShotSpotter Software; and (iii) other services as specified in the Agreement and its Exhibits or this Addendum One.

I. SoundThinking will use commercially reasonable efforts to respond to support requests as set forth in the Support Level Matrix provided at Attachment A to this Addendum One. These requests may be made to SoundThinking through one of the following methods: 1) email to support@soundthinking.com; 2) Live Chat through the ShotSpotter Subscription Services applications: 3) A phone call to SoundThinking's Customer Support organization at 888.274.6877, option 4. These are the only methods SoundThinking will receive and respond to support requests.

Tier 1 (as defined in the Support Matrix included at Attachment A). A SoundThinking Customer Support specialist will be responsible for receiving Customer reports of missed incidents, or errors in the Subscription Services, and, to the extent practicable over email or telephone, making commercially reasonable efforts to assist the Customer in resolving the Customer's reported problems. In the event the problem cannot be resolved within 24 hours, requiring further research and troubleshooting, SoundThinking will use commercially reasonable efforts to resolve the issue within seventy-two (72) hours of receipt of the report. In the event that the ShotSpotter Subscription Service is fully

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

nonfunctional, and it is not due to power outage or other reasons that are outside of SoundThinking's control, SoundThinking will work continuously to restore functionality of the Subscription Services in accordance with the standard ShotSpotter user documentation provided with the Subscription Services as soon as reasonably possible, and no later than seventy-two (72) hours of receipt of the report.

J. FORENSIC REPORTS.

i. Investigative Lead Summary ("ILS"). SoundThinking provides an on-demand report available through the ShotSpotter Respond Application. The Investigative Lead Summary (ILS) provides useful details about the approximate location, timing, and sequence of each shot fired during an incident. The ILS is very valuable on scene, helping law enforcement find shell casings, confirm witness accounts, and identify suspects. ILS reports are available immediately after an incident occurs via the mobile, web, or desktop ShotSpotter Respond application (machine-generated). The ILS is not a court-admissible document.

ii. Detailed Forensic Report ("DFR"). If requested by Customer, SoundThinking will provide a DFR for any ShotSpotter-detected incidents, including Reviewed Alerts. The DFR is intended to be a court-admissible document used by attorneys as part of a court case for the exact, verified timing, sequence and location of each shot fired. Secondarily, the DFR is available for use by law enforcement to obtain a search warrant or to investigate an Officer Involved Shooting.

DFRs must be requested in writing and addressed to the SoundThinking Customer Support Department. Requests may be submitted via the Forensics Services page under the Law Enforcement tab on SoundThinking's website (www.soundthinking.com). SoundThinking will use commercially reasonable efforts to provide a DFR within ten (10) business days of receipt of the request.

K. EXPERT WITNESS SERVICES.

SoundThinking offers reasonable expert witness services, including Reviewed Alerts, for an hourly fee as set forth in Exhibit A of the Agreement, as well as reimbursement of all travel and per diem costs. If requested to provide such services, SoundThinking will invoice the Customer for the number of hours expended to prepare for and provide expert witness testimony, and actual travel expenses, upon completion of the services. Customer understands that SoundThinking undertakes to provide individuals whose qualifications are sufficient for such services, but does not warrant that any person or his or her opinion will be accepted by every court. SoundThinking requires at least fourteen (14) days prior notice of such a requirement in writing from the Customer. Customer must include dates, times, specific locations, and a point of contact for SoundThinking personnel. Due to the nature of legal proceedings, SoundThinking cannot guarantee that its services described in this section shall produce the outcome, legal or otherwise, which Customer desires. Payment for expert witness services described shall be due and payable when services are rendered regardless of the outcome of the proceedings.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

Section 4 INITIAL TERM AND RENEWAL

ShotSpotter

If Customer fails to renew prior to the expiration of the then current subscription term, The Subscription Services will terminate and the Customer's access to the Subscription Services will be disabled. At its discretion, SoundThinking may remove the ShotSpotter System and any components from the Coverage Area at that time. If SoundThinking does not remove the ShotSpotter System from the Coverage Area, Customer may reinstate the ShotSpotter Subscription Services at a later date by renewing this Agreement and payment of the applicable reactivation and ShotSpotter Subscription Services renewal fees; however, Customer will not have access to any Reviewed Alerts that they would have had access to during the lapsed period.

Section 5 LICENSE AND OWNERSHIP

ShotSpotter Data

A. Rights in Data.

SoundThinking shall own and have the unrestricted right to use the ShotSpotter Data, as that term is defined in the Agreement, for internal purposes such as research or product development. SoundThinking may provide, license, or sell the ShotSpotter Data on an aggregated basis to third parties (excluding press or media) to be used for research or analytical purposes, or for law enforcement and/or security purposes.

SoundThinking will not release or disseminate to any person or entity ShotSpotter Data related to or consisting of specific forensic or law enforcement sensitive incident information pertaining to any active inquiry, investigation, or prosecution, unless in response to a valid order or subpoena issued by a court or other governmental body, or as otherwise required by law. SoundThinking will not release, sell, license, or otherwise distribute the gunfire alert ShotSpotter Data to the press or media without the prior express written consent of an authorized representative of the Customer.

Customer shall have the unrestricted right to download, make copies of, distribute, and use the ShotSpotter Data within its own organization, exclusively for its own internal purposes, and for purposes of detecting and locating gunfire, routine archival recordkeeping, evidence preservation, and investigative, or evidentiary, and prosecutorial purposes, and for community engagement and community services initiatives. Customer shall not provide to, license the use of, or sell the ShotSpotter Data to any third parties, which restriction will not pertain to (i) the collaboration with other law enforcement agencies for the purposes of investigating and prosecuting crimes detected by the ShotSpotter Subscription Service; or (ii) government or non-governmental entities focused on the support of victims of gun crime in the local community; or (iii) entities focused on local community outreach and/or violence intervention.

Section 6 CONFIDENTIALITY AND PROPRIETARY RIGHTS

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

SoundThinking Privacy Policy

A. SoundThinking Privacy Policy.

With respect to the ShotSpotter Subscription Services, SoundThinking has structured its technology, processes and policies in such a way as to minimize the risk of privacy infringements from audio surveillance while still delivering important public safety benefits to its customers. These efforts to maintain privacy include the following:

1) SoundThinking will not provide extended audio to customers beyond the audio snippet (1 second of ambient noise prior to a gunshot, the gunshot audio itself, and 1 second after the incident). SoundThinking will vigorously resist any subpoena or court order for extended audio that goes beyond an audio snippet.

2) SoundThinking will not provide a list or database of the precise location of Sensors to police or the public if requested and will challenge any subpoenas for this location data.

Section 7 LIMITED WARRANTIES

ShotSpotter Subscription Services and Software Additional Limited Warranties and Disclaimers

A. The ShotSpotter Subscription Services are not designed, sold, or intended to be used to detect, intercept, transmit, or record oral or other communications of any kind. SoundThinking cannot control how the ShotSpotter Subscription Services are used, and, accordingly, SoundThinking does not warrant or represent, expressly or implicitly, that use of the ShotSpotter Subscription Services will comply or conform to the requirements of federal, state, or local statutes, ordinances, and laws, or that use of the ShotSpotter Subscription Services will not violate the privacy rights of third parties. Customer shall be solely responsible for using the ShotSpotter Subscription Services in full compliance with applicable law and the rights of third persons.

B. SoundThinking does not warrant or represent, expressly or implicitly, that the ShotSpotter System or its use will: result in the prediction or prevention of crime, apprehension or conviction of any perpetrator of any crime, or detection of any criminal; prevent any loss, death, injury, or damage to property due to any reason including the discharge of a firearm or other weapon; or in all cases result in a Reviewed Alert for all firearm discharges within the designated coverage area; or that the ShotSpotter-supplied network will remain in operation at all times or under all conditions.

C. SoundThinking expressly disclaims, and does not undertake or assume any duty, obligation, or responsibility for any decisions, actions, reactions, responses, failure to act, or inaction, by Customer as a result of or in reliance on, in whole or in part, the ShotSpotter Subscription Services, or Reviewed Alerts provided by SoundThinking, or for any

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

consequences or outcomes, including any death, injury, or loss or damage to any property, arising from or caused by any such decisions, actions, reactions, responses, failure to act, or inaction. It shall be the sole and exclusive responsibility of the Customer to determine appropriate decisions, actions, reactions, or responses, including whether or not to dispatch emergency responder resources. The Customer hereby expressly assumes all risks and liability associated with any and all action, reaction, response, and dispatch decisions, and for all consequences and outcomes arising from or caused by any decisions made or not made by the Customer in reliance, in whole or in part, on the ShotSpotter Subscription Services provided by SoundThinking, including any death, injury, or loss or damage to any property.

EXCEPT AS EXPRESSLY SET FORTH IN SECTION 7 OF THE AGREEMENT AND THIS ADDENDUM ONE, SOUNDTHINKING MAKES AND CUSTOMER RECEIVES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION ANY WARRANTIES OF NON-INFRINGEMENT, QUALITY, SUITABLITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

Section 11 DEFAULT AND TERMINATION; REMEDIES

Termination of Access to ShotSpotter Data

In addition to the termination provisions in Section 5. C of the Agreement, upon termination of the Agreement, Customer's access to ShotSpotter Data will terminate, and SoundThinking will cease delivering Reviewed Alerts for ShotSpotter.

SIGNATURE PAGE FOLLOWS

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

THE PARTIES HERETO HAVE EXECUTED THIS ADDENDUM ONE CONTEMPORANEOUSLY WITH THE AGREEMENT.

CITY OF SALINAS, CA

DocuSigned by:
Jim Pia
95AF7118EAC049A...
Accepted By (Signature)

Jim Pia
Printed Name

Interim City Manager
Title

12/18/2023 | 11:06 AM PST
Date

SOUNDTHINKING, INC.

DocuSigned by:
Roxanne Lerner
5A2E233158A94FE...
Accepted By (Signature)

Roxanne Lerner
Printed Name

Director of Contracts
Title

12/18/2023 | 10:40 AM PST
Date

APPROVED AS TO FORM:

DocuSigned by:
Christopher A. Callihan
DF600E62871844E...
Signature)

Christopher A. Callihan
Printed Name

City Attorney
Title

12/18/2023 | 11:03 AM PST
Date

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

ATTACHMENT A – SERVICE LEVEL AGREEMENT

ShotSpotter® Gunshot Detection, Location System

Reviewed Alert Service Levels

Summary

Under the terms and conditions of the SoundThinking Master Services Agreement and this Addendum One between SoundThinking, Inc. ("SoundThinking") and Customer, SoundThinking commits to meet or exceed the following Service Level Agreement (SLA) standards as it provides its ShotSpotter Gunshot Location Services[1]:

Service	SLA and Measurement
Gunshot Detection & Location	90% of unsuppressed, outdoor gunfire incidents, using standard, commercially available rounds greater than .25 caliber, inside the Coverage Area will be detected and located within 25 meters of the actual gunshot location.
Reviewed Alerts	90% of gunshot incidents will be reviewed and published in less than 60 seconds.
Service Availability	The ShotSpotter Gunshot Location System service will be available to the Customer 99.9% of the time with online access to ShotSpotter data, excluding scheduled maintenance windows.

Gunshot Detection & Location Performance

The ShotSpotter System will detect and accurately locate to within 25 meters of the actual gunshot location 90% of unsuppressed, outdoor gunshots fired inside the contracted coverage area using standard, commercially available rounds greater than .25 caliber.

Reviewed Alerts Service

SoundThinking's real-time Incident Review Center (IRC) will review at least 90% of all gunfire incidents within 60 seconds. This human review is intended to confirm or change the machine classification of the incident type, and, depending on the reviewer's confidence level that the incident is or may be gunfire, will result in an alert ("Reviewed Alert") sent to the Customer's dispatch center, patrol car mobile data terminals (MDT), and officer smartphones (via the ShotSpotter App), based on the following criteria:

Incident Type	Action
High confidence incident is gunfire	Reviewed Gunfire Alert, (Single Gunshot "SG" or Multiple Gunshots "MG") sent to Customer's dispatch center, patrol car mobile data terminals (MDT), and officer smartphones (via the ShotSpotter Respond App)
Uncertain if incident is gunfire or not	Reviewed Probable Gunfire ("PG") Alert sent to Customer's dispatch center, patrol car MDTs, and officer smartphones
Low confidence incident is gunfire	**No alert** will be sent; incident available for Customer review in the incident history available through Insight

[1] See attached "ShotSpotter – Definition of Key Terms" for a complete definition of terms associated with this SLA and further details in the expanded definitions listed below the Summary. The basis for this SLA and performance measurement will be total gunshot incidents as defined by the Definition of Key Terms.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

Reviewed Alerts are sent to the Customer's dispatch center, patrol car MDTs, and officer smartphones. Information in a Reviewed Alert will include the following:

- "Dot on the map" with latitude and longitude indicating the location of the incident.
- Parcel address closest to location of the incident.
- When available, additional situational awareness data points may be included, such as:
  - Qualitative data on the type/severity of incident: Fully automatic, High Capacity
  - Other comments (if any)

The ShotSpotter Respond App, and Insight provide the Customer with full and immediate access to incident history including information SoundThinking uses in its internal review process. This information includes, among other things, the initial incident classification and any reclassifications of an incident, incident audio wave forms, and incident audio files. This data access is available as long as the Customer is under active subscription.

Service Availability

The ShotSpotter System[2] will be able to detect gunfire and available to users with online access to ShotSpotter data 99.9% of the time, on a 24x7 by 365 day per year basis, excluding: a) scheduled maintenance periods which will be announced to Customer in advance; b) select holidays; and c) third party network outages beyond SoundThinking's control.

Customer SLA Credits

Each Service Level measurement shall be determined quarterly, the results of which will be reviewed during the periodic account review meetings with Customer. For each calendar quarter that SoundThinking does not meet at least two of the three above standards, a fee reduction representing one free week of service (for the affected Coverage Area) for each missed quarter shall be included during a future Customer renewal.

Service Level Exclusions and Modifications

SoundThinking takes commercially reasonable efforts to maintain Service Levels at all times. However, Service Level performance during New Year's Eve and Independence Day and the 48-hour periods before and after these holidays, are specifically excluded from Service Level standards. During these excluded periods, because of the large amount of fireworks activity, SoundThinking uses fireworks suppression techniques[3].

The SoundThinking sensors send incident information to the SoundThinking cloud via third party cellular, wireless or wired networks. SoundThinking is not responsible for outages on the third-party networks.

---

[2] ShotSpotter Subscription Service includes all database, applications, and communications services hosted by SoundThinking, Inc. at our data center and specifically exclude Customer's internal network or systems or 3rd party communications networks, e.g. Verizon, AT&T, Sprint/T-Mobile, or Customer's Internet Service Provider.

[3] SoundThinking will put the ShotSpotter System into "fireworks suppression mode" during this period in order to reduce the non-gunfire incidents required for human classification. SoundThinking will formally inform the Customer prior to the System being placed in fireworks suppression mode and when the mode is disabled. While in fireworks suppression mode, the incident alerts determined to be fireworks are not sent to the reviewer nor the Customer dispatch center, patrol car MDTs, and officer smartphones; however, these non-gunfire incidents will continue to be stored in the database for use if required at a later time.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

Service Failure Notification

Should SoundThinking identify any condition (disruption, degradation or failure of network, cloud, servers, sensors etc.) that impacts SoundThinking's ability to meet the Gunshot Detection & Location standard (above), SoundThinking will proactively notify the Customer with: a) a brief explanation of the condition; b) how the Customer's service is affected; and c) the approximate timeframe for resolution. SoundThinking will also notify the Customer once any such condition is resolved.

Customer Responsibilities

The purpose of the Reviewed Alert service is to provide incident data to the Customer, reviewed, analyzed and classified in the manner described above. However, it is the sole responsibility of the Customer to interpret the data provided, and to determine any appropriate follow-up reaction or response, including whether or not to dispatch emergency responder resources based on a Reviewed Alert. SoundThinking does not assume any obligation, duty or responsibility for reaction, response, or dispatch decisions, which are solely and exclusively the responsibility of Customer, or for the consequences or outcomes of any decisions made or not made by the Customer in reliance, in whole or in part, on any services provided by SoundThinking.

Customer must inform SoundThinking when Verified Incidents of gunfire are missed by the ShotSpotter System in order to properly calculate Performance Rate, as defined below.

Customer is responsible for providing any required workstations, mobile devices and internet access for the Customer's dispatch center, patrol car MDTs, and officer smartphones, or Insight.

Support Level Matrix

Support Level	Tier 1 Support (IRC)	Tier 2 Support (Customer Support)
Features	• Login support • Report a misclassification • Report a missed incident • Report a mislocated incident • Basic audio request • General/application questions • Request for ILS	Normal Support: • Analysis of missed gunshots • Detailed audio search • Performance analysis • Integration issues Critical Support: • System outage
Hours of Operation	24x7x365	Normal Support: 5 am – 11 pm Pacific Time Zone Escalation: 24x7x365

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

DocuSign Envelope ID: D25DCE64-FD43-454C-8FB1-C2B3BF38E1FA

ShotSpotter – Definition of Key Terms

The ShotSpotter System will provide data for correct detection and accurate location for ninety percent (90%) of detectable (outdoor, unsuppressed) community gunfire which occurs within a coverage area, the "Coverage Area", provided the measurement is Statistically Significant, as defined below. This performance rate shall be calculated as a percentage as follows:

$$Performance\ Rate = \frac{NumberAccuratelyLocated}{(NumberAccuratelyLocated + NumberNotDetected + NumberMislocated)}$$

where the "*Performance Rate"* is a number expressed as a percentage, "*NumberAccuratelyLocated"* is the number of "Gunfire Incidents" occurring within the Coverage Area during the specified period for which the ShotSpotter System produced an Accurate Location, *NumberMislocated* is the number of Verified Incidents (a "Verified Incident" is an incident where Customer has physical or other credible evidence that gunfire took place) for which the ShotSpotter System produced an inaccurate location (i.e., a Mislocated Incident), and *NumberNotDetected* is the number of Verified Incidents for which the ShotSpotter System failed to report a location at all (i.e., Missed Incidents).

An "Accurate Location" shall mean an incident located by the ShotSpotter System to a latitude/longitude coordinate that lies within a 25-meter radius of the confirmed shooter's location (25 meters = approximately 82 feet). "Detectable Gunfire" incidents are unsuppressed discharges of ballistic firearms which occur fully outdoors in free space (i.e. not in doorways, vestibules, windows, vehicles, etc.) using standard commercially available rounds of caliber greater than .25.

ShotSpotter Review Period is measured as the period commencing when the Incident Review Center (IRC) receives the alert and the first audio download to the time it is published to the customer.

ShotSpotter System performance is guaranteed after a "Statistically Significant" set of incidents has been detected in accordance with timeframes set forth herein and following DQV and commercial system acceptance. The ShotSpotter System is designed to detect gunfire which is typically well distributed throughout the Coverage Area; however, performance should not be construed to mean that 90% of gunfire fired at any given location within the Coverage Area will be detected and located within the guaranteed accuracy.

The ShotSpotter System is not a "point protection" system and is therefore not designed to consistently detect gunfire at every single location within the Coverage Area, but rather to Accurately Locate 90% of the Detectable Incidents in aggregate throughout the entire Coverage Area. There may be certain locations within the Coverage Area where obstacles and ambient noise impede and/or overshadow the propagation of acoustic energy such that locating the origin at those positions is inconsistent or impossible. The Performance Rate calculation is thus specifically tied to the Community Gunfire across the entire Coverage Area.

Statistically Significant shall be defined as measurements and calculations which shall be performed as follows: (a) Across an entire Coverage Area; (b) Aggregating over a period of at least 30 days under weather conditions seasonally normal for the area; and (c) Provided that the total number of gunfire incidents being counted is equal to or greater than: (i) thirty (30) incidents for systems of up to three (3) square miles of Coverage Area, or (ii) ten (10) incidents multiplied by the number of square miles of Coverage Area for systems where one or more Coverage Areas are three (3) square miles or larger.

Copyright © 2023 SoundThinking, Inc. – Confidential
All rights reserved under the copyright laws of the United States

File #: ID#25-562, Version: 1

Project Acceptance of the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362

Approve a Resolution accepting the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362 for maintenance and responsibility.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **PUBLIC WORKS DEPARTMENT**

FROM: **DAVID JACOBS, P.E., L.S., PUBLIC WORKS DIRECTOR**

BY: **ADRIANA ROBLES, P.E., C.F.M., CITY ENGINEER**
JONATHAN HERNANDEZ, JUNIOR ENGINEER

TITLE: **PROJECT ACCEPTANCE OF THE NORTH MAIN STREET AND LAMAR STREET PEDESTRIAN IMPROVEMENTS, CIP NO. 9362**

RECOMMENDED MOTION:

A motion to approve a Resolution accepting the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362 for maintenance and responsibility.

EXECUTIVE SUMMARY:

On May 2, 2023, City Council approved a Resolution accepting $247,500 of Highway Safety Improvement Program (HSIP) grant funds and authorized the allocation of $27,500 of Measure X funds for the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362. On January 23, 2024, City Council approved a Resolution awarding a construction contract to Coastal Paving and Excavating, Inc. in the amount of $209,209. Construction began July 29, 2025, and was completed within the contract working days on October 31, 2025.

BACKGROUND:

On September 14, 2021, City Council adopted the City of Salinas Vision Zero Action Plan through Resolution No. 22184. The Action Plan was developed through a data-driven process with the goal of identifying areas of high collision frequency for evaluation to achieve zero fatality and severe injury collisions throughout the City. The plan identified intersections with the highest number of pedestrian collisions, the intersection of North Main Street at Lamar Street was identified amongst the top three (3). Due to the intersection's high pedestrian collision rate and lack of control, it was considered a good candidate for improvement under the HSIP. City staff developed a plan that included the installation of new overhead Rectangular Rapid Flashing Beacon (RRFB) system at the intersection of North Main Street and Lamar Street. City staff submitted an application and was awarded grant funds by HSIP in the amount of $247,500 for the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362. On May 2, 2023, City Council approved Resolution No. 22653 accepting HSIP grant funds as well as authorizing the allocation of $27,500 of Measure X funds to be used as local matching funds for the project.

On November 13, 2023, the City advertised the project and through a competitive bid process opened bids on December 12, 2023, with Coastal Paving and Excavating, Inc. being the lowest bidder. On January 23, 2024, City Council approved Resolution No. 22882 awarding a contract to Coastal Paving and Excavating, Inc. for the construction of the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362 in the amount of $209,209. The contract established that the contractor should complete the work within 70 working days. Construction began July 29, 2025, and was completed on October 31, 2025, within contract time. The work consisted of the removal of existing RRFB system and the installation of new overhead RRFB system along with new signage and striping at the northbound and southbound approach of the North Main Street and Lamar Street intersection.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project. Any subsequent discretionary projects resulting from this action will be assessed for CEQA applicability.

The construction activities for the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362 were determined exempt from the California Environmental Quality Act (CEQA) Guidelines (Section 15300 et al, Class 1) because the project involved exterior alterations to an existing facility as identified in the Categorical Exemption Class 1; Section 15301 (Existing Facilities).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This action supports the City Council goal of "Infrastructure" and "Public Safety", by improving the pedestrian facility.

DEPARTMENTAL COORDINATION:

The Public Works Department manages and inspects construction projects. The Public Works Department and Finance Department manage the project accounting.

FISCAL AND SUSTAINABILITY IMPACT:

The project was completed within its approved budget. The construction contract with Coastal Paving and Excavating, Inc. was paid by the CIP No. 9362 per Resolution No. 22882. The total construction cost was $209,209. The project was funded through HSIP grant funds and Measure X funds.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
n/a	n/a	n/a	n/a	n/a

ATTACHMENTS:

Resolution
Attachment 1: Resolution No. 22184
Attachment 2: Resolution No. 22653
Attachment 3: Resolution No. 22882

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION ACCEPTING THE NORTH MAIN STREET AND LAMAR STREET PEDESTRIAN IMPROVEMENTS, CIP NO. 9362 FOR MAINTENANCE AND RESPONSIBILITY

WHEREAS, on September 14, 2021, City Council adopted the City of Salinas Vision Zero Action Plan, where the intersection of North Main Street and Lamar Street was identified as having high pedestrian collisions; and

WHEREAS, City staff developed a plan for the installation of new overhead Rectangular Rapid Flashing Beacon (RRFB) system along with new signage and striping to improve pedestrian safety; and

WHEREAS, City staff submitted an application for HSIP funds and on May 2, 2023, City Council approved a Resolution accepting HSIP funds in the amount of $247,500 and authorized the allocation of $27,500 of Measure X funds; and

WHEREAS, on November 13, 2023, the City advertised for the submission of bids for the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362; and

WHEREAS, on December 12, 2023, the City opened bids with Coastal Paving and Excavating, Inc. being the lowest bidder in the amount of $209,209; and

WHEREAS, on January 23, 2024, City Council approved a Resolution awarding a construction contract to Coastal Paving and Excavating, Inc. in the amount of $209,209; and

WHEREAS, the project was determined exempt from the California Environmental Quality Act (CEQA) Guidelines Section 15301(c); and

WHEREAS, construction began on July 29, 2025, and the contract established that the contractor should complete the work within 70 working days; and

WHEREAS, construction was completed on October 31, 2025, within contract time.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council accepts the North Main Street and Lamar Street Pedestrian Improvements, CIP No. 9362 for maintenance and responsibility.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

DocuSign Envelope ID: F0AEC8BA-B127-41C0-BAD0-5DBAEF366FBA

RESOLUTION NO. 22184 (N.C.S.)

A RESOLUTION OF THE SALINAS CITY COUNCIL ADOPTING THE SALINAS VISION ZERO ACTION PLAN.

WHEREAS, City Council passed a Resolution adopting a Vision Zero Policy, which set a clear goal of eliminating fatal and severe injuries collisions; and

WHEREAS, the Vision Zero Action Plan is a data driven approach, which utilizes historical collision data in order to identify collision patterns and trends; and

WHEREAS, high frequencies of collisions led to identifying emphasis areas where the City can prioritize a response and recommend actionable strategies with the goal of eliminating severe injury and fatal crashes; and

WHEREAS, the Vision Zero Action Plan is the City's play book to achieve this goal; and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act; and

WHEREAS, at its July 8, 2021 meeting, the Traffic and Transportation Commission voted unanimously (6-0) to recommend to Council that the City Council approve a Resolution adopting the Salinas Vision Zero Action Plan.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Salinas that the Salinas Vision Zero Action Plan is hereby adopted.

PASSED AND APPROVED this 14th day of September 2021 by the following vote:

AYES: Councilmembers: Barrera, Cromeenes, González, Osornio, Rocha, McShane, and Mayor Craig

NOES: None

ABSENT: None

ABSTAIN: None

APPROVED:

DocuSigned by:
E554E94E4CE64C8...
Kimbley Craig, Mayor

ATTEST:

DocuSigned by:
5BE31EC636A6432...
Patricia M. Barajas, City Clerk

DocuSign Envelope ID: C041776F-B33F-4781-B5CF-F9107303F356

RESOLUTION NO. 22653 (N.C.S.)

A RESOLUTION TO: 1) AUTHORIZE THE ESTABLISHMENT OF A NEW CIP ACCOUNT NAMED, "MAIN STREET AT LAMAR STREET PEDESTRIAN ENHANCEMENTS PROJECT"; 2) AUTHORIZE THE ACCEPTANCE OF HIGHWAY SAFETY IMPROVEMENT PROGRAM GRANT FUNDS IN THE AMOUNT OF $247,500.00; 3) AUTHORIZE THE ESTABLISHMENT OF A MEASURE X (2510) APPROPRIATION OF UP TO $27,500.00 AND USE OF MEASURE X (2510) FUND BALANCE AS MATCHING FUNDS FOR MAIN STREET AT LAMAR STREET PEDESTRIAN ENHANCEMENTS PROJECT; AND 4)AUTHORIZE THE PUBLIC WORKS DIRECTOR TO EXECUTE ALL AGREEMENTS AND ANY REQUIRED PAPERWORK WITH CALTRANS FOR THE HIGHWAY SAFETY IMPROVEMENT PROGRAM GRANT PROGRAM.

WHEREAS, on September 15, 2021, the City Council adopted the City of Salinas Vision Zero Action Plan; and

WHEREAS, the plan identified the intersection of North Main Street at Lamar Street as having the highest number of pedestrian-involved collisions for any unsignalized intersections in the City; and

WHEREAS, the City submitted an application for grant funding to enhance the crosswalk, and the project was selected to receive $247,500.00 with a 10% local match; and

WHEREAS, the City will need to enter into grant agreements or submit paperwork to Caltrans for the grant funding, and staff recommends that the Council authorize the director to execute all agreements and any required paperwork with Caltrans for the Highway Safety Improvement Program; and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

NOW, THEREFORE, BE IT RESOLVED BY THE SALINAS CITY COUNCIL approves a Resolution authorizing the establishment of a new CIP Account named, "Main Street at Lamar Street Pedestrian Enhancements Project" with an appropriation of $275,000; and

BE IT FURTHER RESOLVED that the Salinas City Council approves a Resolution authorizing the acceptance of Highway Safety Improvement Program Grant funds in the amount of $247,500; and

.

BE IT FURTHER RESOLVED that the Salinas City Council approves a Resolution authorizing a transfer of $247,500 from the Special Construction Assistance - Federal & State Fund (5201) to the CIP Fund (5800) for the Project and corresponding revenue budget; and

DocuSign Envelope ID: C041776F-B33F-4781-B5CF-F9107303F356

BE IT FURTHER RESOLVED that the Salinas City Council approves a Resolution authorizing a transfer of $27,500 from the Measure X (2510) Fund to the CIP Fund (5800) for the Project and use of Measure X (2510) fund balance as matching funds for Main Street at Lamar Street Pedestrian Enhancements Project; and

BE IT FURTHER RESOLVED that the Salinas City Council approves a Resolution to Authorizing the Public Works Director to execute all agreements and any required paperwork with Caltrans for the Highway Safety Improvement Program Grant Program.

PASSED AND APPROVED this 2nd day of May 2023 by the following vote:

AYES: Councilmembers Barrera, Gonzalez, McShane, Osornio, Rocha, Sandoval and Mayor Craig

NOES: None

ABSENT: None

ABSTAIN: None

APPROVED:

DocuSigned by:
Kimbley Craig
E554E94F4CE64C8...

Kimbley Craig, Mayor

ATTEST:

DocuSigned by:
Patricia Barajas
5BE31EC636A6432...

Patricia M. Barajas, City Clerk

DocuSign Envelope ID: ED5FEA95-A048-4BE0-8813-E57EBAAE0692

RESOLUTION NO. 22882 (N.C.S.)

A RESOLUTION TO APPROVING THE PLANS AND SPECIFICATIONS FOR THE NORTH MAIN STREET AND LAMAR STREET PEDESTRIAN IMPROVEMENTS PROJECT AND AWARDING A CONTRACT TO COASTAL PAVING & EXCAVATING FOR THE NORTH MAIN STREET AND LAMAR STREET PEDESTRIAN IMPROVEMENTS PROJECT, CIP 9362, IN THE AMOUNT OF $209,209.00

WHEREAS, On May 2, 2023, City Council approved Resolution No. 22653 accepting grant funds from Highway Safety Improvement Program for the North Main and Lamar Street Pedestrian Improvements Project and authorizing the Public Works Director to execute agreements related to the grant; and

WHEREAS, the project will improve the safety of pedestrians crossing through the North Main Street and Lamar Street crosswalk; and

WHEREAS, project plans and specifications are complete, and the project was advertised on November 13, 2023; and

WHEREAS, the City opened bids on December 12, 2023, and the apparent low bidder was Coastal Paving & Excavating Inc. in the amount of $209,209.00; and

WHEREAS, the City has determined that the project is exempt from the California Environmental Quality Act (CEQA) Guidelines (Section 15301, Class 1(c)) because the actions consists of operation and minor alteration of an existing City street.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council approve the plans and specifications for North Main Street and Lamar Street Pedestrian Improvements Project, CIP 9362.

BE IT FURTHER RESOLVED that the Salinas awards a contract to Coastal Paving & Excavating Inc. for the North Main Street and Lamar Street Pedestrian Improvements Project, CIP 9362, in the amount of $209,209.00.

PASSED AND APPROVED this 23rd day of January 2024, by the following vote:

AYES: Councilmember Barrera, Gonzalez, McShane, Osornio, Sandoval and Mayor Craig

NOES: None

ABSENT: Councilmember Rocha

ABSTAIN: None

DocuSign Envelope ID: ED5FEA95-A048-4BE0-8813-E57EBAAE0692

APPROVED:

DocuSigned by:
E554E94F4CE64C8...

Kimbley Craig, Mayor

ATTEST:

DocuSigned by:
Patricia Barajas
5BE31EC636A6432...

Patricia M. Barajas, City Clerk

File #: ID#25-566, Version: 1

Hebbron Family Center Construction Contingency Increase

Approve a Resolution increasing the construction contingency from $250,000 to $450,000 for the Hebbron Family Center Design-Build contract for a total contract not to exceed amount of $11,029,600 and authorizing the Public Works Director to execute any and all contract change orders related to this project.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **PUBLIC WORKS (PW)**
LIBRARY AND COMMUNITY SERVICES (LCS)

FROM: **DAVID JACOBS, PW DIRECTOR**
KRISTAN LUNDQUIST, LCS DIRECTOR

TITLE: **HEBBRON FAMILY CENTER CONSTRUCTION CONTIGENCY INCREASE**

RECOMMENDED MOTION:

A motion to approve a resolution increasing the construction contingency from $250,000 to $450,000 for the Hebbron Family Center Design-Build contract for a total contract not to exceed amount of $11,029,600 and authorizing the Public Works Director to execute any and all contract change orders related to this project.

EXECUTIVE SUMMARY:

On March 5, 2024, a design-build contract was approved between the City of Salinas and Diede Construction for the Hebbron Family Center design-build project. Generally, in a design-build project, the contractor is responsible for changes that occur during the construction process. However, changes that arise from unforeseen issues and changes in scope remain the responsibility of the City. To cover these unforeseen issues and changes in scope, City staff originally requested a construction contingency budget of $250,000. Now as we move towards the end of the project the parking lot has become an issue, and the original contingency is not enough to cover the costs. City Staff is requesting an additional $200,000 to cover the parking lot change and any other unforeseen issue that may arise during the final closeout of the project.

BACKGROUND:

The Hebbron Family Center ("Center") has served residents since the 1960s, the Center was once a community church and then repurposed as a community center in the 1970s. The Center has provided many critical programs and services for the community, including after-school recreation and homework assistance programs, a teen lounge, martial arts training, food bank distribution, citizenship classes, a pre-kinder program, and much more. Unfortunately, the Center closed in

2020 due to the ongoing pandemic and critical safety issues such as roof leaks, water damage, and significant foundation problems.

On May 24, 2022, a Professional Service Agreement was entered into with Griffin Structures (Griffin) for project management services for the Center. Along with Griffin, the City and community worked on the development of a final design for this facility.

On March 5, 2024, a design-build contract was approved between the City of Salinas and Diede Construction for the Hebbron Family Center design build project.

On June 17, 2025, a $250,000 contingency budget was established. The original contingency fund is being used to cover:

- Cement treatment of the building Pad;
- Removal and replacement of additional sidewalks around the site; and
- Procurement of appliances.

These changes are estimated to be approximately $180,000. Since these changes were identified, three more changes have been identified as necessary to move the project toward completion. These changes illustrated in the following table , include saturated soil under the parking lot, the need for a sanitary sewer manhole, and the need for a pass-through window in the administration office. City staff and the contractor are working through the prices for the change orders, and they are currently estimated at $190,000. The remaining contingency of $80,000 is for any other unforeseen issues that could arise as the project moves toward completion.

Original Project Contingency	**$250,000**
Utilized to Date	-180,000
Remaining Contingency	70,000
Additional Contingency Requested	**$200,000**
Parking lot Improvements, sanitary sewer manhole, & window est. costs.	-190,000
Net remaining for any unforeseen issues	**80,000**

CEQA CONSIDERATION:

Categorical Exemption. The City of Salinas has determined that the project is exempt from the California Environmental Quality Act (CEQA) Guideline (Section 15300, Class 2) because it involves replacement and reconstruction of an existing structure.

No Significant Impact. The City of Salinas has determined that the project is of no significant impact under 24 CFR 58.32 – National Environmental Policy Act. No factors were found to be significant on a stand-alone basis.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No, Government Code section 84308 does not apply as this was a competitively bid and awarded contract.

STRATEGIC PLAN INITIATIVE:

This item relates to the City Council's Strategic Plan of Infrastructure, City Services and Youth and Seniors.

DEPARTMENTAL COORDINATION:

The Public Works Department and Library & Community Services are working together to complete the Hebbron Family Center.

FISCAL AND SUSTAINABILITY IMPACT:

Sufficient funds are available and appropriated in CIP 9336.

Fund	**General Ledger Number (Operating/CIP)**	**General Ledger Account Name**	**Remaining Budget Appropriation**	**Amount Requested**
5201	55.9336-66.4000	Capital Outlays Improvements	$499,200	$200,000

ATTACHMENTS:
Resolution

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION OF THE SALINAS CITY COUNCIL APPROVING A CONTINGENCY FUND FOR THE HEBBRON FAMILY CENTER DESIGN BUILD CONTRACT

WHEREAS, on March 5, 2024, the City entered into a design build contract with Diede Construction for the design build of the Hebbron Family Center; and

WHEREAS, on June 17, 2025, a contingency fund of $250,000 was established; and

WHEREAS, the current contingency funds did not account for additional issues that have been identified including saturated soil under the parking lot, the need for a sanitary sewer manhole, and the need for a pass-through window in the administration office. Additional issues may later be identified, which necessitates additional contingency funding.

NOW, THEREFORE, BE IT RESOLVED that the that the contingency fund is hereby increased from $250,000 to $450,000 for the Hebbron Family Center Design Build Project for a total contract amount not to exceed $11,029,600; and

BE IT FURTHER RESOLVED that the Director of Public Works is hereby authorized to execute all change orders related to the Hebbron Family Center Design Build.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

File #: ID#25-570, Version: 1

Acceptance of the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346

Approve a Resolution accepting the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346, for maintenance and responsibility.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **PUBLIC WORKS**

FROM: **DAVID JACOBS, P.E., L.S., PUBLIC WORKS DIRECTOR**

BY: **JONATHAN ESTEBAN, ASSISTANT ENGINEER**
ADRIANA ROBLES, P.E., C.F.M., CITY ENGINEER

TITLE: **ACCEPTANCE OF THE NATIVIDAD CREEK PARK RESTROOM REHABILITATION PROJECT, CIP NO. 9346**

RECOMMENDED MOTION:

A motion to approve a resolution accepting the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346, for maintenance and responsibility.

EXECUTIVE SUMMARY:

On July 1, 2025, the City Council approved Resolution No. 23297 awarding a contract to David Construction and Management, Inc. ("David Construction") for the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346 in the amount of $137,874. Construction began on September 2, 2025. David Construction completed the project for a total amount of $212,198, including four change orders of $74,324. As of December 1, 2025, the project has been completed as described within the scope of work and change orders.

BACKGROUND:

The Alisal Vibrancy Plan and Parks, Recreation and Libraries Master Plan identified the rehabilitation of the Natividad Creek Park restrooms as a priority project for the community. In response to this identified necessity, Community Development allocated Community Development Block Grant (CDBG) entitlement Funds for this project. City staff published the Request for Proposals (RFP) for this project twice. The first RFP was published on December 17, 2023, with a submission deadline of January 17, 2023. From this, a total of three proposals were received of which two were disqualified for failure to provide all required bid materials and one was rejected by Council action on April 4, 2023, due to a proposed bid amount 48% higher than the engineer's estimate. The second RFP was released on April 4, 2023, with a submission deadline of May 9, 2023. Consequently, no bids were received. In May 2023, in accordance with CDBG regulations, and in consultation with the City Attorney, staff directly solicited proposals from two previous bidders with only one respondent.

On June 20, 2023, the City awarded a construction contract to HA Construction for the Natividad Creek Park Restroom Rehabilitation Project ("Project") in the amount of $151,000.00. Construction began on May 6, 2024, and the contractor had 90 workings days to complete the Project. During construction, unforeseen conditions and unanticipated events occurred which

changed the scope of the work. A total of 12 change orders were issued for this Project resulting in an increased total project cost to $229,674.96.

Due to significant delays, substandard construction, labor compliance discrepancies, use of unauthorized subcontractors, and falsification of records, the City terminated its construction contract with the HA Construction on August 14, 2024. The Project was partially completed, and on December 3, 2024, the Council approved a Resolution partially accepting the Project's driveway approach and two ADA parking stalls elements. This action allowed the City to assume maintenance and responsibility of these elements, open the overflow parking lot and start the process to bring on a different contractor to complete the Project.

Following the termination of HA Construction, the City has been actively working with the Contractors State License Board (CSLB) and the bonding company to pursue damages related to the contractor's performance. In addition, the City retained WRD Architects to revise the plans and specifications for Natividad Creek Park Restroom Rehabilitation Project No. 9346 into a format suitable for rebidding. The scope of work includes, but is not limited to, the furnishing of all labor, materials, tools, equipment, mobilization, construction best management practices, traffic control, and all incidental and appurtenant improvements and restorations required for the removal/demolition, disposal, and the construction of the Natividad Creek Park Restroom Rehabilitation Project as shown on the plans and technical specifications.

The City Engineer approved the project plans and specifications and authorized the call to bids for this project with bid submittal date of June 10, 2025.

On July 1, 2025, City Council approved Resolution No. 23297 awarding a contract to David Construction and Management, Inc. (David Construction) for the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346 in the amount of $137,874.

Four change orders were issued for a total of $74,324. Table 1 provides a breakdown of the project change orders.

Table 1. Contract Change Orders

CCO No.	Amount	New Contract Amount (w/CCOs)	CCO Description
1	$17,606	$155,480	Grouting and plating CMU wall blowouts in chase room.
2	$750	$156,230	Existing toilet investigation and repair
3	$10,817	$167,047	ADA parking re-striping
4	$45,151	$212,198	Removal of existing exterior paint, prep, repainting exterior building, bollards, and curb. Patching CMU wall blowouts.

As of December 1, 2025, the project has been completed as described within the scope of work and change orders and was deemed substantially complete. The restroom was officially opened to the public on December 2, 2025.

Attachment 1 provides before and after photos of the Project.

CEQA CONSIDERATION:

The City of Salinas has determined that the proposed action is categorically exempt from environmental review under the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 1501(a)).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This project addresses the current City Council's Goals of Infrastructure and Youth and Seniors.

DEPARTMENTAL COORDINATION:

The Public Works Department is collaborating with Library Community Services and Community Development Departments for the construction of this project and with Legal and Finance Departments during the procurement process.

FISCAL AND SUSTAINABILITY IMPACT:

There is no fiscal impact with this action. The contract for the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346, was $137,874 with a total of four change orders that summed to $74,324 for a total project cost of $212,198.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
n/a	n/a	n/a	n/a	n/a

ATTACHMENTS:

Resolution
Attachment 1: Before/After Photos

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION ACCEPTING THE NATIVIDAD CREEK PARK RESTROOM REHABILITATION PROJECT NO. 9346 FOR MAINTENANCE AND RESPONSIBILITY

WHEREAS, the Alisal Vibrancy Plan and Parks, Recreation and Libraries Master Plans identified the rehabilitation of the Natividad Creek Park restrooms as priority project for the community; and

WHEREAS, Community Development Block Grant (CDBG) entitlement funds were allocated for this Project; and

WHEREAS, the City awarded and terminated a contract to HA Construction due to significant delays, completed construction found to be below industry standards, labor compliance discrepancies, unauthorized subcontractors, and falsification of records; and

WHEREAS, City hired WRD Architects to revise the plans and specifications for Natividad Creek Park Restroom Rehabilitation Project No. 9346 into a format ready to re-bid for construction; and

WHEREAS, City Engineer approved the project plans and specifications and authorized the call to bids for this project with bid submittal date of June 10, 2025; and

WHEREAS, On July 1, 2025, City Council approved Resolution No. 23297 awarding a contract to David Construction and Management, Inc. for the Natividad Creek Park Restroom Rehabilitation Project, CIP No. 9346 in the amount of $137,874; and

WHEREAS, David Construction and Management, Inc. completed the project with a total of four change orders that summed to $74,324 for a total project cost of $212,198.; and

WHEREAS, the project has been deemed substantially complete as of December 1, 2025.

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council hereby accepts the Natividad Creek Park Restroom Rehabilitation Project No. 9346 for maintenance and responsibility.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

NATIVIDAD CREEK PARK RESTROOM REHABILITATION PROJECT NO. 9346

BEFORE AND AFTER PHOTOS

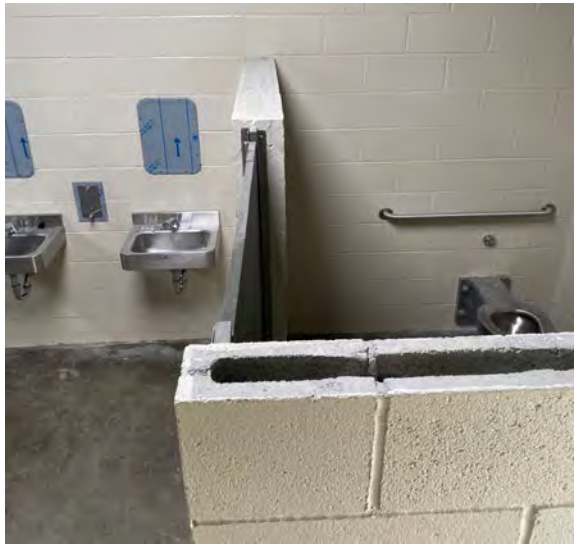
SALINAS

RICH IN LAND | RICH IN VALUES

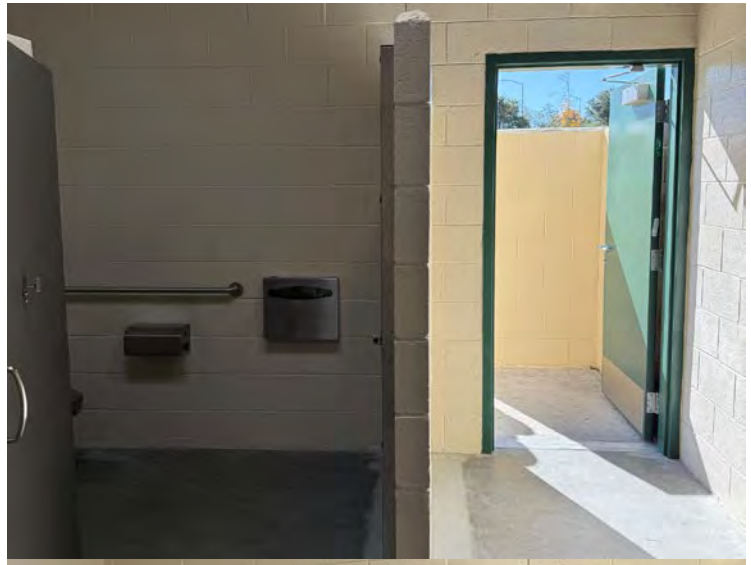
BEFORE

AFTER

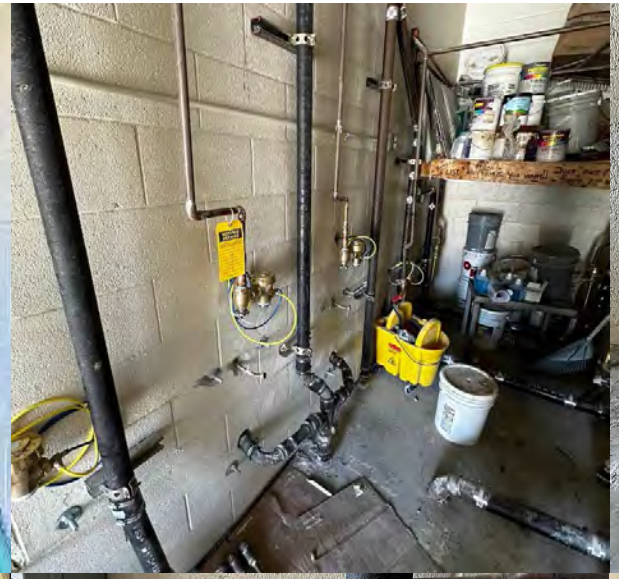
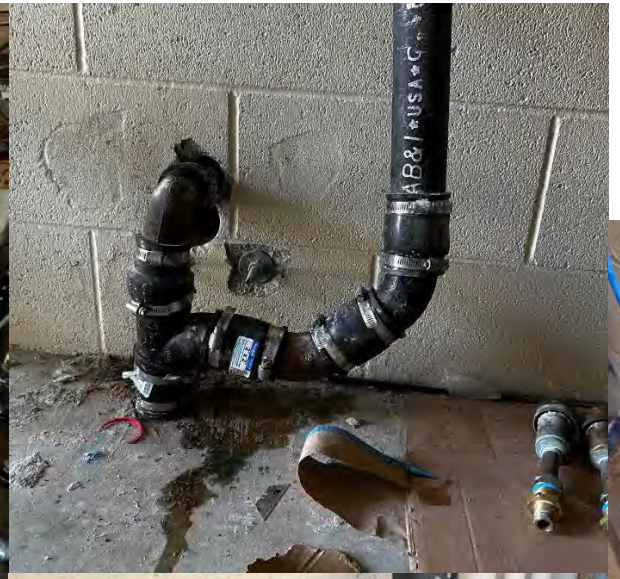
BEFORE

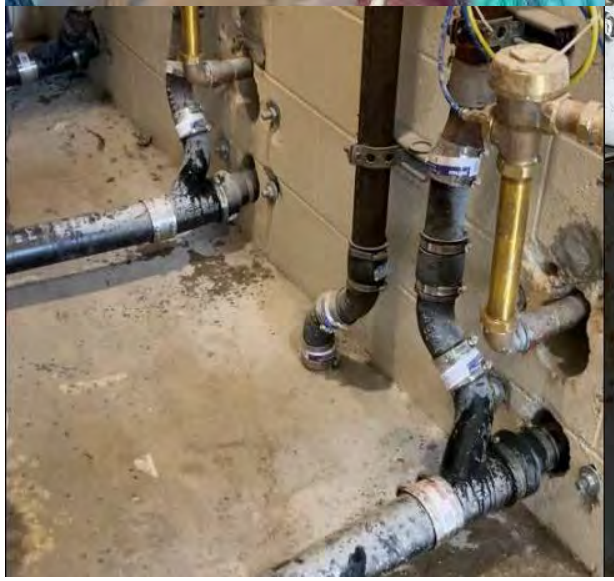
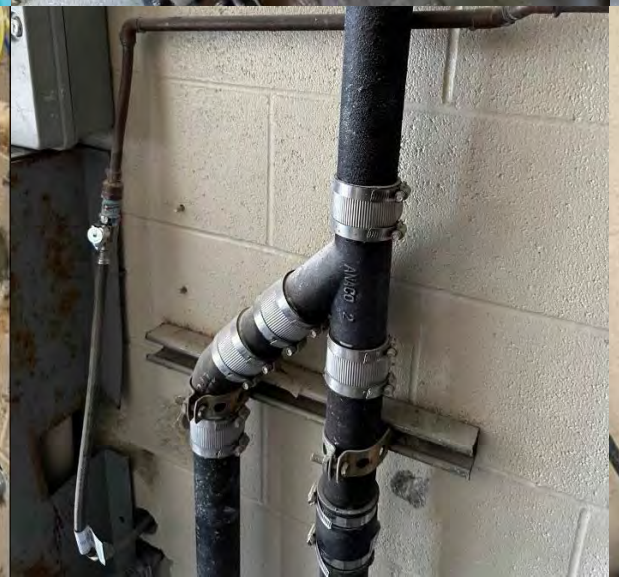
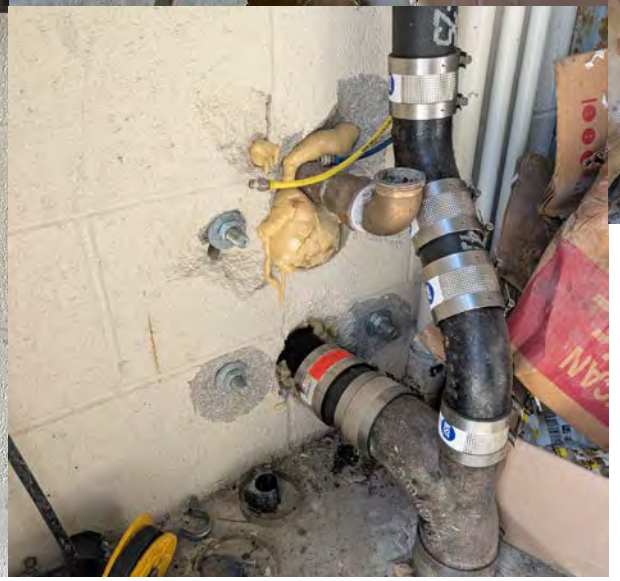


AFTER

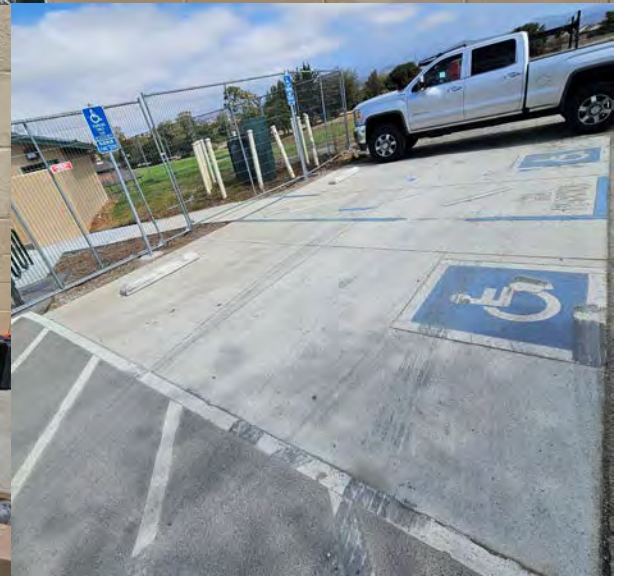


BEFORE

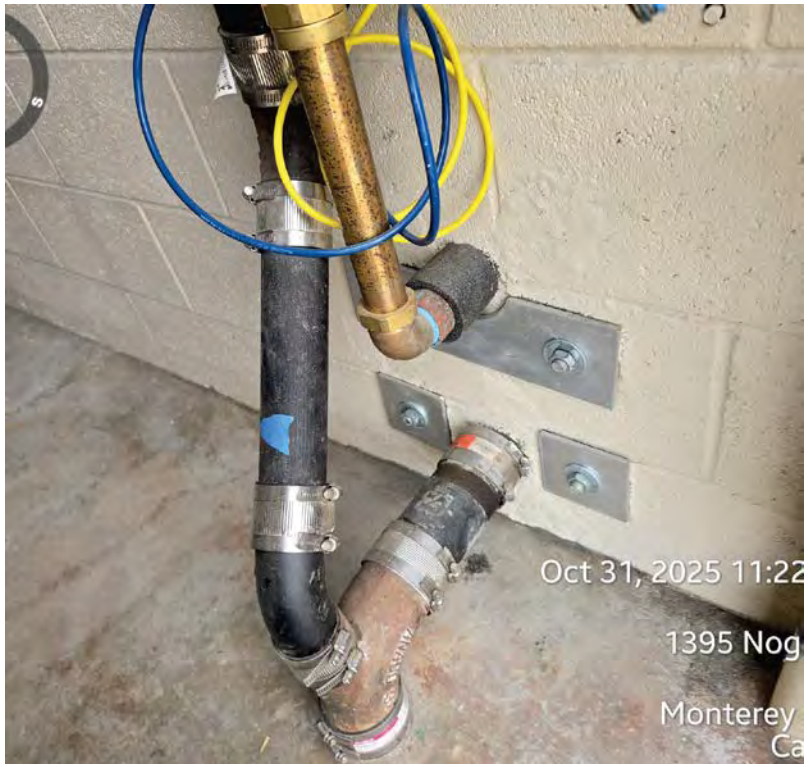




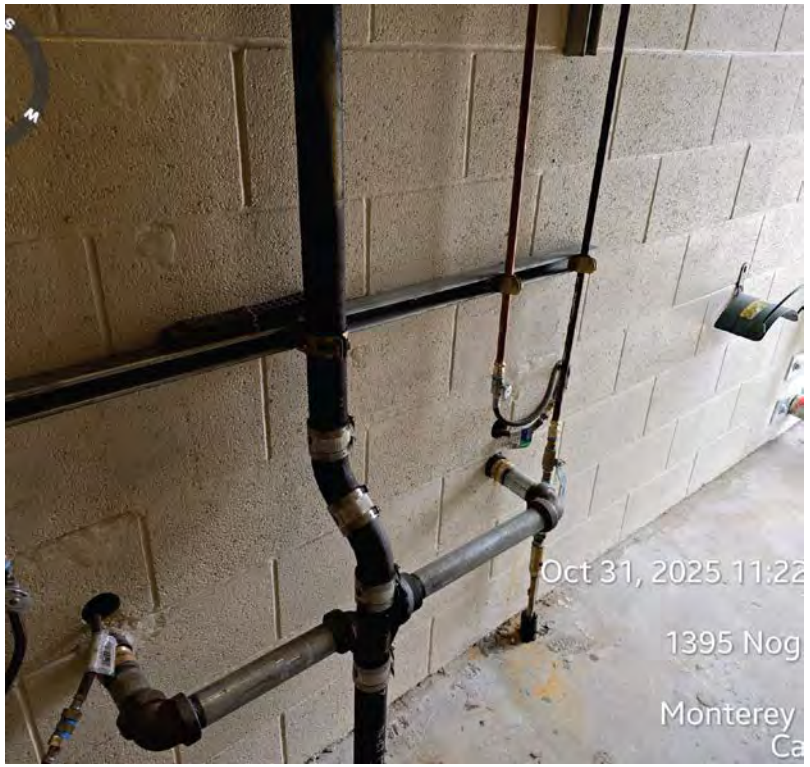
BEFORE

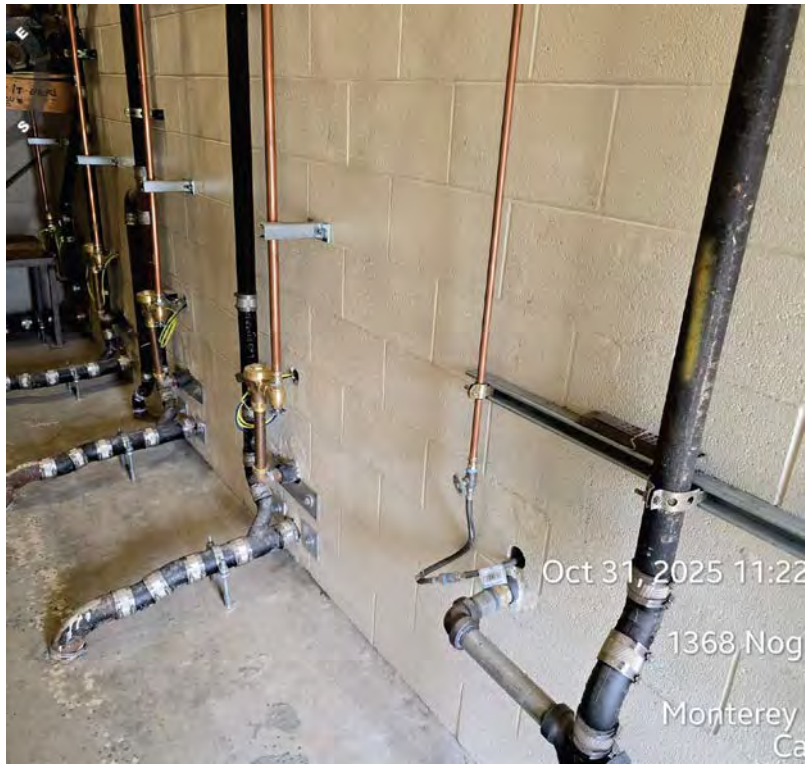


AFTER

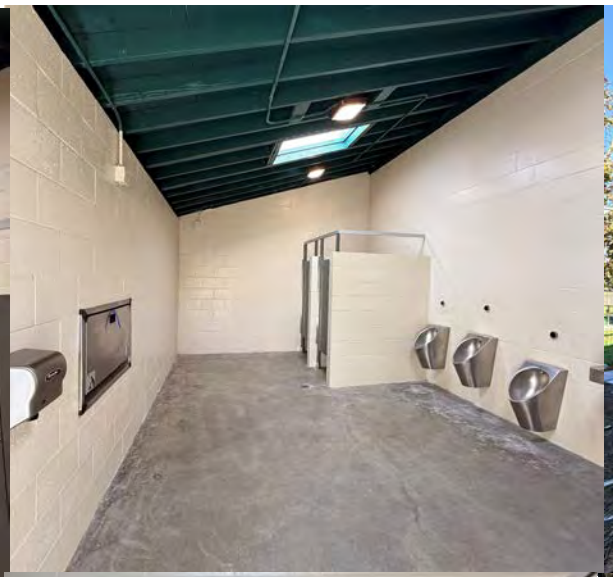
AFTER

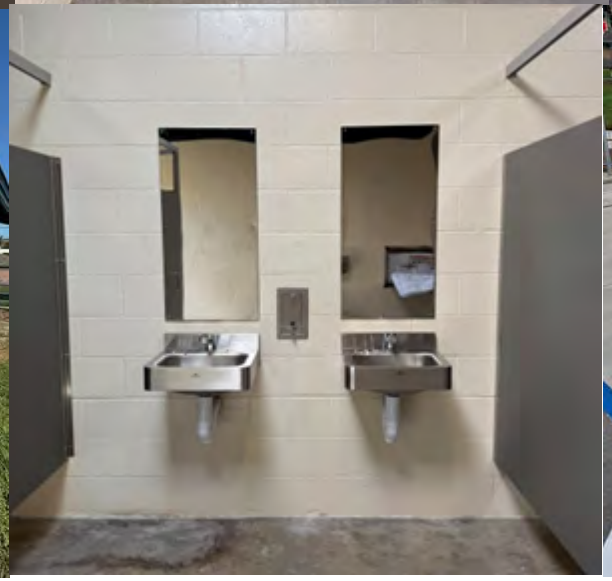

Oct 31, 2025 11:22
1395 Nog
Monterey
Ca


Oct 31, 2025 11:22
1395 Nog
Monterey
Ca


Oct 31, 2025 11:22
1368 Nog
Monterey
Ca

AFTER





Oct 31, 2025 11:23:53 A
18°
1368 Nogal Driv
Salina
Monterey Count
Californ

File #: ID#25-571, Version: 1

Award of Bids for the Sherwood Recreation Center Building Improvement, CIP 9535

Approve a Resolution approving the Plans and Specifications for the Sherwood Recreation Center Building Improvement, CIP 9535; awarding a contract to Precision Construction Services for the Sherwood Recreation Center Building Improvement, CIP 9535, in an amount not to exceed $2,230,401; approving construction contingencies allowance for contract change orders up to an additional $450,000; and appropriating $3,060,401 from Community Development Block Grants (CDBG) funds to CIP 9535.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **PUBLIC WORKS DEPARTMENT**

FROM: **DAVID JACOBS, P.E., L.S., PUBLIC WORKS DIRECTOR**
KRISTAN LUNDQUIST, LCS DIRECTOR

BY: **JONATHAN ESTEBAN, ASSISTANT ENGINEER**
ADRIANA ROBLES, P.E., C.F.M., CITY ENGINEER

TITLE: **AWARD OF THE SHERWOOD RECREATION CENTER BUILDING IMPROVEMENT, CIP 9535**

RECOMMENDED MOTION:

A motion to approve a resolution:

1. Approving the Plans and Specifications for the Sherwood Recreation Center Building Improvement, CIP 9535;

2. Awarding a contract to Precision Construction Services for the Sherwood Recreation Center Building Improvement, CIP 9535, in an amount not to exceed $2,230,401;

3. Approving construction contingencies allowance for contract change orders up to an additional $450,000; and

4. Appropriating $3,060,401 from Community Development Block Grants (CDBG) funds to CIP 9535.

EXECUTIVE SUMMARY:

Following a second round of bidding for the project, staff opened bids on October 14, 2025. Two bid proposals were received from Precision Construction Services ("Precision") and Marvulli, Inc. The lowest responsive and responsible bidder, Precision, submitted a base bid in the amount of $2,230,401.

On October 17, 2025, the City received a bid protest from Marvulli, Inc., the second lowest bidder, regarding the subcontractor Val's Plumbing and Heating, Inc. On December 12, 2025, Marvulli submitted a formal notification withdrawing their bid protest citing that their protest relied on information found to be factually inconsistent.

City staff recommend approving the Plans and Specifications for the Sherwood Recreation Center Building Improvement, CIP 9535, awarding the project to Precision Construction Services for the base bid amount of $2,230,401, approving an allowance of $450,000 for construction

contingencies, and appropriating $3,060,401 from Community Development Block Grants (CDBG) funds to CIP 9535.

BACKGROUND:

The Old Municipal Swimming Pool Building, located at 940 N. Main Street, was built in 1949. In 2009, after completion of the New Aquatic Center, the old swimming pool was drained, and the building was not utilized. In 2016, Council approved the initial renovation work for this building in connection with the overall plan of converting the building into a multi-use recreational facility. The work was done in phases to accommodate funding availability and Phase I - III were completed on May 11, 2021. The Sherwood Recreation Center Phase IV project is a continuation of this renovation effort.

The City of Salinas receives and administers annual entitlement Community Development Block Grant (CDBG) funds from the United States Department of Housing and Urban Development (HUD). These funds are allocated to address community needs identified in the City's 2020–2024 Consolidated Plan (the "Plan"). Sherwood Recreation Center was identified in this Plan as a priority capital improvement project aimed at enhancing recreational opportunities and community well-being. The Project is fully funded through HUD CDBG funds, as previously authorized by City Council through the HUD FY 2021-22, 2022-23, 2023-24, and 2024-25 Annual Action Plans and associated Substantial Amendments.

On July 20, 2023, the City's Community Development Department approved proposals related to Sherwood Recreation Center Phase IV, and CSG Consultants, Inc. initiated service provision under an executed agreement. City staff submitted the Request for Release of Funds and Certification to HUD on January 30, 2025, in compliance with federal NEPA environmental review and grant administration requirements. Subsequently, on March 7, 2025, HUD issued the Authority to Use Grant Funds, officially authorizing the City to proceed with construction-related activities.

On June 4, 2025, the bid advertisement for the Sherwood Recreation Center Building Improvement, CIP 9535, was published via PlanetBids. On September 9, 2025, City Council voted to reject all bids and authorize rebidding the project due to complaints received regarding a subcontractor listed under the lowest bidder. During the Council meeting, Councilmembers inquired about the desire to award the project to a local contractor and to include provisions in the bid to allow for such award. Pursuant to the federal procurement standards applicable to CDBG funds, non-federal entities must conduct procurements that provide full and open competition and **must not** apply state, local, or tribal geographic or local-preference provisions when evaluating bids or proposals (pursuant to 2 C.F.R. § 200.319 and 2 C.F.R. §§ 200.318–200.327; HUD CDBG regulations at 24 C.F.R. Part 570).

City staff revised the Plans and Specifications and readvertised the bid via PlanetBids on September 19, 2025, with a shortened advertising period. On October 14, 2025, bid proposals received by the City were publicly opened and read via a Zoom meeting with the following results:

BID RESULTS	
CONTRACTOR	**BASE BID**
Precision Construction Services	$2,230,401
Marvulli, Inc.	$2,608,699
Engineer's Estimate	$2,724,077

The apparent lowest bidder was Precision Construction Services and Marvulli, Inc., the apparent second lowest bidder.

On October 17, 2025, the City received a bid protest from Marvulli, Inc., the apparent second low bidder. The bid protest stated that the apparent low bidder, Precision Construction Services ("Precision"), should be considered non-responsive due to utilizing partial of their subcontractor's (Val's Plumbing) proposal.

On October 20, 2025, Precision provided a response to the bid protest citing that none of the bids received from Val's Plumbing included language, explicit or otherwise, stating that the bid was not to be divided.

On December 5, 2025, Marvulli submitted a formal withdrawal of their bid protest in its entirety citing that their protest relied on information that Mavulli now understands to be factually inconsistent.

With their response, Precision also requested a subcontractor substitution requesting to substitute Val's with Geo H. Wilson (an ACCO Engineered Systems company), per Public Contract Code 4107 (a)(1) through (7), citing that Val's is unwilling to execute a contract. A public hearing will be scheduled for City Council to review the request.

The engineer's estimate for the project base bid was $2,724,077. Precision Construction Services, the apparent low bidder, submitted a base bid of $2,230,401, ~20% below the engineer's estimate.

Based on the proposals received, staff recommend awarding the project to the apparent lowest, responsive, and responsible bidder, Precision Construction Services, in an amount not to exceed $2,230,401. Staff anticipate a construction contingency in the amount of $450,000, approximately 20% of the contract amount. The total project costs are estimated at $3,060,401.

ANTICIPATED COSTS	
Description	**Anticipated Expenditure**
Precision Construction Services Base Bid	$2,230,401
Contingency	$450,000
Direct Project Cost Subtotal	**$2,680,401**
Administrative Overhead	$50,000
Inspection and Labor Compliance	$220,000
City Staff Project Management and Admin.	$110,000
Soft Project Cost Subtotal	**$380,000**
TOTAL PROJECT COSTS	**$3,060,401**

CEQA/NEPA CONSIDERATION:

The Sherwood Recreation Center Building Improvement CIP 9535 includes operation, repair, maintenance, permitting, leasing, licensing, or minor alteration of existing public or private structures, facilities, mechanical equipment, or topographical features, involving negligible or no

expansion of existing or former use, qualifies as a Class 1 Categorical Exemption (Section 15301a) under the California Environmental Quality Act (CEQA). A "Notice of Exemption" was filed at the Monterey County Recorder's Office on January 7, 2025.

A National Environmental Policy Act (NEPA) review was completed for Phase IV work was completed on January 10, 2025. The project was determined to be Categorically Excluded per 24 CFR 58.35(a), subject to laws and authorities at 58.35(a)(1).

This project meets the CDBG HUD National Objective of Low-Moderate Area (LMA) benefit, 570.208(a)(1) where the project would benefit at least 51% of the residents in the service area (of the project) that are of Low-Moderate Income (LMI).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This project addresses the current City Council's Goals of Youth and Seniors, Infrastructure and Public Safety.

DEPARTMENTAL COORDINATION:

The process of administering this project involves Public Works, Library and Community Services, Community Development, Finance, and Legal Departments.

Public Works Department will be managing the project with activities that include construction management, labor compliance, and inspection services during construction. The project is a CIP for the Library and Community Services Department and is entirely funded with CDBG funds which is being administered by the Community Development Department. Finance Department manages the proper disbursement of funds and is involved with the reporting requirements of the CDBG funds, and Legal Department reviews pertinent documents/contracts to ensure compliance with applicable laws and regulations. Thus, staff from these Departments are very actively involved with the development and execution of this project

FISCAL AND SUSTAINABILITY IMPACT:

There will be no fiscal impact to the General Fund, as the funding will be appropriated from CDBG program funds. The City currently has $51,258 available and appropriated in CIP 9535 and is requesting the reallocation of $3,060,401 from CDBG operating budget (Fund 2910) to CIP Project 9535 to proceed with the construction.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
2910	30.3240-66.3600	Capital Outlays Contribution – Bldg Construction	$3,621,173	($3,060,401)
2910	55.9535-66.4000	Capital Outlays Improvements	$0	$2,680,401

2910	55.9535-61.1100	Salaries & Benefits	$0	$330,000
2910	55.9535-64.1000	Other Charges Administrative Overhead	$0	$50,000

ATTACHMENTS:

Resolution
Bid Tab
Bid Protest
Bid Protest Withdrawal

RESOLUTION NO._____(N.C.S.)

A RESOLUTION AWARDING THE SHERWOOD RECREATION CENTER BUILDING IMPROVEMENT, CIP 9535 TO PRECISION CONSTRUCTION SERVICES

WHEREAS, the City of Salinas (City) receives and administers United States Department of Housing and Urban Development (HUD) entitlement Community Development Block Grant (CDBG) funds for addressing identified needs in the 2020-2024 Consolidated Plan that identified the Sherwood Recreation Center as a priority project; and

WHEREAS, the Project will be fully funded using HUD CDBG funds as authorized by Council in its U.S Department of Housing and Urban Development FY 2021-22, 2022-23, 2023-24, and 2024-25 Annual Action Plans and Substantial Amendments; and

WHEREAS, On January 30, 2025, City staff submitted the Request for Release of Funds and Certification to HUD and on March 7, 2025, the City received the Authority to Use Grant Funds from HUD which then allowed City staff to issue the project bid on June 4, 2025; and

WHEREAS, On September 9, 2025, City Council voted to reject all bids and authorize rebidding the project due to said complaints regarding a subcontractor under the lowest bidder. During the Council meeting, Councilmembers inquired about the desire to award the project to a local contractor and to include provisions in the bid to allow for such award.; and

WHEREAS, pursuant to the federal procurement standards applicable to CDBG funds, non-federal entities must conduct procurements that provide full and open competition and must not apply state, local, or tribal geographic or local-preference provisions when evaluating bids or proposals (see 2 C.F.R. § 200.319 and 2 C.F.R. §§ 200.318–200.327; HUD CDBG regulations at 24 C.F.R. Part 570); and

WHEREAS, City staff revised the Plans and Specifications and readvertised the project for bid via PlanetBids on September 19, 2025, with a shortened advertising period and due date of October 14, 2025.; and

WHEREAS, Representatives of the Public Works Department and Community Development Department on October 14, 2025, at a public meeting held via a Zoom meeting publicly opened and read all bids received via the PlanetBids website for the Sherwood Recreation Center Building Improvement , CIP 9535 in accordance with the specifications; and

WHEREAS, two bids were received from Precision Construction Services and Marvulli, Inc; and

WHEREAS, On October 17, 2025, the City received a bid protest from Marvulli, Inc., the apparent second low bidder. The bid protest stated that the apparent low bidder, Precision Construction Services ("Precision"), should be considered non-responsive due to utilizing partial of their subcontractor's (Val's Plumbing) proposal.; and

WHEREAS, On October 20, 2025, Precision provided a response to the bid protest citing that none of the bids received from Val's Plumbing included language, explicit or otherwise, stating that the bid was not to be divided.; and

WHEREAS, On December 5, 2025, Marvulli submitted a formal withdrawal of their bid protest in its entirety citing that their protest relied on information that Mavulli now understands to be factually inconsistent.; and

WHEREAS, The engineer's estimate for the project base bid was $2,724,077. Precision Construction Services, the apparent low bidder, submitted a base bid of $2,230,401, ~20% below the engineer's estimate.; and

WHEREAS, Based on the proposals received, staff recommend awarding the project to the apparent lowest, responsive, and responsible bidder, Precision Construction Services, in an amount not to exceed $2,230,401. Staff anticipate a construction contingency in the amount of $450,000, approximately 20% of the contract amount. The total project costs are estimated at $3,060,401.; and

WHEREAS, City staff thereupon reported the results of the bid to the City Council at its regular meeting on December 9, 2025, and the City Council in open session at said meeting examined the report of staff.

NOW, THEREFORE, BE IT RESOLVED pursuant to Salinas Municipal Code Section 12-21, in reference to the "Sherwood Recreation Center Building Improvement , CIP 9535", that all of said bids or proposals are rejected except the bid from Precision Construction Services, (hereinafter referred to as "The Successful Bidders"), being the lowest and best bids (based on the specification's criteria for award) which is hereby accepted. The subject contract is hereby awarded to said Successful Bidders for the sum of $2,230,401 and more specifically at the unit prices set forth and contained in the Proposal for the "Sherwood Recreation Center Building Improvement, CIP 9535", of said Successful Bidders, filed in the office of the City Clerk. Said sum shall be paid by the City of Salinas to said Successful Bidder, payable at the time and manner specified in the plans and specifications and contract documents for the project, entitled, "Sherwood Recreation Center Building Improvement, CIP 9535"; and; and

BE IT FURTHER RESOLVED that said plans and specifications are hereby accepted and adopted for said work and are also referred to for all of the details and particulars thereof, and said plans and specifications are by reference incorporated in and hereby made a part of this resolution; and

BE IT FURTHER RESOLVED that that the Mayor of Salinas is hereby authorized and directed on behalf of the City of Salinas to execute a contract consistent with the Proposal of said Successful Bidder for said work; and

BE IT FURTHER RESOLVED that the City Council approves a construction contingency allowance for contract change orders up to an additional $450,000 for the Sherwood Recreation Center Building Improvement, CIP 9535; and

BE IT FURTHER RESOLVED that the City Council authorizes to appropriate $3,060,401 from Community Development Block Grants (CDBG) funds to the CIP 9535 fund.

PASSED AND APPROVED this 9th day of December 2025 by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

BID OPENING
October 14, 2025

B I D T A B U L A T I O N

PROJECT No. 9535

SHERWOOD HALL RECREATION CENTER BUILDING IMPROVEMENT CIP NO. 9535

Bid awarded on _____ by City Council to_____

for the sum of_____

All other bids were rejected and bid bonds returned.

Drawing No.

Project Engineer: Jonathan Esteban

Project Manager: Jonathan Esteban

Dated

_____

City Clerk

ITEM NO.	DESCRIPTION	APPROX. QUANTITY	UNIT	ENGINEER'S ESTIMATE UNIT PRICE	ENGINEER'S ESTIMATE TOTAL	CONTRACTOR #1 Precision Construction Services, 181 Bonetti Dr, San Luis Obispo, CA, 93401, (805)995-4195 UNIT PRICE	CONTRACTOR #1 TOTAL	CONTRACTOR #2 Marvulli, Inc., 1005 E Childs Ave, Ste A, Merced, CA 95341, (209)233-9474 UNIT PRICE	CONTRACTOR #2 TOTAL
BASE BID									
1	MOBILIZATION	1	LS	$ 50,000.00	$ 50,000.00	$19,538.00	$ 19,538.00	$387,407.00	$ 387,407.00
2	GENERAL CONDITIONS AND REQUIREMENTS (DIVISION 01)	1	LS	$ 585,725.00	$ 585,725.00	$0.00	$ -	$323,010.00	$ 323,010.00
3	ARCHITECTURAL (A-SHEETS)	1	LS	$ 1,419,920.00	$ 1,419,920.00	$1,281,633.00	$ 1,281,633.00	$1,141,285.00	$ 1,141,285.00
4	PLUMBING (P-SHEETS)	1	LS	$ 18,512.00	$ 18,512.00	$2,477.00	$ 2,477.00	$1,750.00	$ 1,750.00
5	MECHANICAL HVAC (M-SHEETS)	1	LS	$ 40,161.00	$ 40,161.00	$89,996.00	$ 89,996.00	$63,490.00	$ 63,490.00
6	ELECTRICAL (E-SHEETS)	1	LS	$ 12,516.00	$ 12,516.00	$26,032.00	$ 26,032.00	$51,355.00	$ 51,355.00
7	CIVIL SITE (C-SHEETS)	1	LS	$ 605,795.00	$ 605,795.00	$549,414.00	$ 549,414.00	$453,572.00	$ 453,572.00
8	LANDSCAPE AND IRRIGATION (L-SHEETS)	1	LS	$ 41,448.00	$ 41,448.00	$261,311.00	$ 261,311.00	$186,830.00	$ 186,830.00
	TOTAL BASE BID (ITEMS 1-8) (FOR COMPARISON ONLY)				**$ 2,774,077.00**		**$ 2,230,401.00**		**$ 2,608,699.00**
ITEMS TO BE SUBMITTED WITH PROPOSAL ON BID OPENING DATE									
1	PROPOSAL					X		X	
2	SIGNED ADDENDUM NO. 1					X		X	
3	SIGNED ADDENDUM NO. 2					X		X	
4	BIDDER'S BOND					X		X	
5	BIDDER'S STATEMENT OF FINANCIAL RESPONSIBILITY, TECHNICAL ABILITY, AND EXPERIENCE					X		X	
6	INSURANCE CERTIFICATION					X		X	
7	NON-COLLUSION DECLARATION OF CONTRACTOR					X		X	
8	BIDDER'S STATEMENT OF SUBCONTRACTORS - PART I					X		X	
9	EQUAL EMPLOYMENT OPPORTUNITY CERTIFICATION					X		X	
10	PUBLIC CONTRACT CODE SECTION 10285.1 STATEMENT					X		X	
11	PUBLIC CONTRACT CODE SECTION 10162 QUESTIONNAIRE					X		X	
12	PUBLIC CONTRACT CODE SECTION 10232 STATEMENT					X		X	
13	CONTRACTOR'S CERTIFICATION OF NON-SEGREGATED FACILITIES					X		X	
14	DEBARMENT AND SUSPENSION CERTIFICATION					X		X	
15	NON-LOBBYING CERTIFICATION FOR FEDERAL AID CONTRACTS					X		X	
16	DISCLOSURE OF NON-LOBBYING ACTIVITIES					X		X	

BID OPENING
October 14, 2025

B I D T A B U L A T I O N

PROJECT No. 9535

SHERWOOD HALL RECREATION CENTER BUILDING IMPROVEMENT CIP NO. 9535

Bid awarded on _____ by City Council to_____

for the sum of_____

All other bids were rejected and bid bonds returned.

Drawing No.

Project Engineer: Jonathan Esteban

Project Manager: Jonathan Esteban

Dated

_____

City Clerk

ITEM NO.	DESCRIPTION	APPROX. QUANTITY	UNIT	ENGINEER'S ESTIMATE UNIT PRICE	ENGINEER'S ESTIMATE TOTAL	CONTRACTOR #1 Precision Construction Services 181 Bonetti Dr, San Luis Obispo, CA, 93401 (805)995-4195 UNIT PRICE	CONTRACTOR #1 TOTAL	CONTRACTOR #2 Marvulli, Inc. 1005 E Childs Ave, Ste A, Merced, CA 95341 (209)233-9474 UNIT PRICE	CONTRACTOR #2 TOTAL
17	MINORITY/WOMEN BUSINESS CERTIFICATION					X		X	
18	AFFIRMATIVE ACTION ACKNOWLEDGEMENT LETTER FOR EXECUTIVE ORDER 11246					X		X	
	ITEMS TO BE SUBMITTED BY LOW BIDDER AND SECOND LOWEST BIDDDER WITHIN 5 WORKING DAYS AFTER BID OPENING								
19	BIDDER'S STATEMENT OF SUBCONTRACTORS - PART II					X		X	
20	NON-COLLUSION DECLARATION OF SUBCONTRACTOR					X			
21	BIDDER'S LIST FOR THE CITY OF SALINAS ENGINEERING AND TRANSPORTATION DEPARTMENT					X			
22	CONTRACTOR DATA UNIVERSAL NUMBERING SYSTEM (D-U-N-S) NUMBER					X		X	
23	SUBCONTRACTOR CERTIFICATION OF NONSEGREGATED FACILITIES					X			
24	MINORITY/WOMEN BUSINESS UTILIZATION REPORT					X		X	
25	CONTRACTOR'S SECTION 3 AFFIRMATIVE ACTION STATEMENT					X		X	
26	SECTION 3 GOALS STATEMENT					X		X	
27	PROJECT WAGE RATE SHEET (HUD FORM 4720)					X		X	
28	CONTRACTOR CERTIFICATION OF UNDERSTANDING AND AUTHORIZATION					X		X	
29	SUBCONTRACTOR CERTIFICATION OF UNDERSTANDING AND AUTHORIZATION					X			
30	CONTRACTOR CERTIFICATION OF APPLICABLE FRINGE BENEFITS					X		X	
31	SUBCONTRACTOR CERTIFICATION OF APPLICABLE FRINGE BENEFITS					X			
32	CONTRACTOR SECTION 3 NOTICE					X		X	
33	MBE/WBE CONTRACTING ANNUAL REPORTING FORM (HUD FORM 2516)					X			

PRECISION
CONSTRUCTION SERVICES
CA LIC. NO 1026968

December 3, 2025

Christopher Callihan, Esq.
City Attorney for the City of Salinas
200 Lincoln Ave.
Salinas, CA 93901-2639
Christopher.Callihan@Salinas.gov

RE: Sherwood Recreation Center Building Improvement – **Bid Protest Response**

Dear Mr. Callihan,

This letter follows up my previous letter to the City dated October 21, 2025 and is in response to the bid protest submitted by Marvulli, Inc. ("Marvulli") regarding Precision Construction Services' ("PCS") apparent low bid submitted on October 14, 2025. This letter provides further clarification as to why Marvulli's bid protest should not be sustained. PCS has already identified a replacement subcontractor for the HVAC and Plumbing scopes and is prepared to proceed with the work. The replacement of the subcontractor will have no cost or time impact on the City.

As stated in Chapter 12-39 of the City of Salinas Code of Ordinances ("Code"), "[t]he city council shall sustain a bid protest only if it finds evidence that award of the bid would violate the Code or other applicable law." (emphasis added). Here, Marvulli's bid protest is based solely on an allegation "that subcontractor's bid explicitly stated that their offer was not to be divided and must be accepted in its entirety." The only evidence offered for this allegation is a letter from the subcontractor at issue—Val's Plumbing & Heating, Inc. ("Val's"). However, as explained in my October 21, 2025 letter, none of Val's bids included any language, explicit or otherwise, stating that the bid was not to be divided. The Val's bids attached to my letter show no language to that effect. There simply is no credible evidence in support of the cited basis for Marvulli's bid protest.

Val's submitted three bids to PCS for this project:

1) The first bid submitted (attached again hereto as **Exhibit A**) included only the Plumbing and Mechanical scopes and included broken down pricing for each scope as required by the RFP.
2) The second bid submitted (**Exhibit B**) showed only a lump sum bid for all four scopes of Preformed Metal Roof Panels, Sheet Metal Flashing and Trim, Plumbing, and Mechanical.
3) The third and final bid submitted (**Exhibit C**) also showed only a lump sum bid for all four scopes but with an increased price.

Because the RFP required that the bid be broken out by scope (see required bid form entitled "Bidder's Statement of Subcontractors – Part I") and Val's was not responsive to PCS's requests to break down its latest lump sum proposal, PCS proceeded with including the only of Val's bids which complied with the RFP requirements, which was Val's bid for the Plumbing and Mechanical as set forth in its initial bid (Exhibit A). This is also because Val's bid for the Metal Panels and Sheet Metal scopes was not competitive and PCS had elected to proceed with another subcontractor for those scopes.

Critically, at no time prior to the bid deadline did Val's indicate that it would not accept the work if only awarded the Plumbing and Mechanical scopes. It is also worth noting that the Plumbing & Mechanical/HVAC scopes combined accounted for less than two percent (2%) of PCS' total Base Bid and PCS received competitive proposals from multiple qualified subcontractors for these scopes. Had Val's indicated any reluctance to accept the work if only awarded the Plumbing and Mechanical scopes, PCS would have simply listed a different subcontractor for the HVAC and Plumbing scopes with no impact to the total Base Bid.

Based on the above, there is no evidence that the award of the bid to PCS would violate the Code or any other applicable law. Chapter 12-23 of the Code provides that the criteria in determining the lowest responsible bid include consideration of the following:

- (a) The extent to which the offer meets the requirements and specifications of the city—*There is no evidence presented by Marvulli's bid protest that PCS's bid does not meet the requirements and specifications of the City. In fact, PCS chose to include Val's initial bid in order to comply with the RFP requirements.*
- (b) Long-term and short-term costs to the city, including maintenance—*PCS was the apparent low bid and accepting PCS's bid would allow the project to begin construction without further delay or cost to the City.*
- (c) Impact on operational efficiency, which includes delivery requirements—*See above. PCS notes that the RFP indicated that due to federal funding, the project must be 70% complete by April 3, 2026, which would be extremely challenging to meet if the project is re-bid.*
- (d) Reliability of the suppliers to provide and warranty the items procured—*PCS's reliability and qualifications to perform the work are not put into issue by any of the evidence.*
- (e) Financial stability of the bidder—*None of the evidence undermines PCS's financial stability.*

California Public Contract Code § 1103 similarly defines "responsible bidder" as "a bidder who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity, and experience to satisfactorily perform the public works contract." Again, there has been no credible evidence to suggest that PCS does not meet this definition of "responsible bidder."

PRECISION
CONSTRUCTION SERVICES
CA LIC. NO 1026968

PCS therefore respectfully requests that the City take into consideration the above information in evaluating Marvulli's bid protest. PCS further requests that it be provided the opportunity to address the bid protest at the next city council hearing before a decision is issued. Pursuant to Chapter 12-39 of the Code, the city council must hold a hearing on the bid protest ("The city council shall hear the bid protest prior to adopting a resolution authorizing the bid award…").

Thank you for your consideration.

Sincerely,

Karl Vaillancourt, Principal
Gustav Keoni dba Precision Construction Services

EXHIBIT A

Val's PLUMBING & HEATING, INC.

CSLB# 236164
Phone: (831) 424-1633 - Fax (831) 754-5514
413 Front St. Salinas, CA, 93901
https://valsplumbing.com/

October 14, 2025

BID PROPOSAL **DIR # 1000002438**

Job:	**Sherwood Rec Center**
Address:	**940 N. Main St. Salinas, CA**
Bid Date & Time:	**10/14/2025**
Architect:	**MEI**
Plan Date:	**10/30/2024**
Addendums Noted:	**1,2**

Base Bid Price: See scope of work on page 2 Pricing Valid for 30 Days

07 41 11 Preformed Metal Roof Panels----------

07 62 00 Sheet Metal Flashing and Trim----------

Division 22: Plumbing---------- **$ 1,750.00**

Division 23: Mechanical---------- **$ 40,815.00**

Bid Stipulations:

1. No Permits, Calcs, or Fees in pricing unless specifically noted above.
2. Our Bid Sheet is to be incorporated into Contract (Attachment).
3. Two paper Sets of plans, provided at no cost by GC, will be required for each trade.
4. Val's Plumbing and Heating's' indemnity obligation is not to exceed our insurance coverage.
5. Price is based on installing our work before interior framing and soffits.
6. Acceptance of our bid is conditional on our acceptance of your Contract.
7. OFCI equipment installation is excluded unless shown specifically on M or P sheets to be completed by that trade.
8. By acceptance of this proposal, if progress and/or final payment is not received timely and Val's is forced to retain an attorney and/or file a lien/stop notice, all associated costs and attorney's fees are agreed to be paid for by the GC in default.

Scope of Work:

Division 22 – Plumbing:

1. Relocate 2 existing scuppers.

Division 23 - Mechanical:

1. Furnish and install exhaust fans, supply fan, duct smoke detector, and relief hood.
2. Perform preventative maintenance on existing furnaces.
3. Fabricate, furnish, and install all ductwork, dampers, insulation, wall louvers, hangers/ supports, CO2 sensor and low voltage control wiring as required to complete scope of work.
4. Startup and test system.
5. Post air balance system per specification.
6. Includes removing existing ductwork and re-installing after new work has been completed.

Clarifications:

GENERAL:

- No overtime or premium pay in price.
- No carpentry work, framing or penetrations, structural supports, electrical, fire alarm or fire protection work, roofing, painting, or patching of any kind.
- All concrete saw cutting and patch back is excluded.
- All concrete scanning or marking for coring is excluded.
- All coring is excluded.
- No hazardous abatement or removal of any kind.
- Ladders, tools, and equipment on the job site that are owned or rented by Val's are only to be used by Val's employees, unless our release of liability form for tool use is executed, and in conjunction with a release of liability naming Val's plumbing & heating, inc. Additionally insured by w/c and liability carrier with waiver of subrogation.
- No bond in price.
- All painting is excluded.
- All openings to access existing systems are excluded.

HVAC:

- T-bar register splay wires provided and attached to structure by others. Final connections at registers by Val's.
- Ethernet connection drops to be provided by others.
- Motor starters and disconnects are excluded from our pricing.
- No H.E.R.S. testing in pricing. If required, this testing will be completed on a T&M basis only as a change order.
- HVAC pricing excludes temporary filters and use of HVAC equipment for ventilation, temp control, or flush-out during course of construction. All temporary facilities & controls measures are excluded.
- All painting is excluded.
- All controls, ductwork, and air balance modifications to existing systems are excluded.
- Duct smoke detectors to be furnished and mounted by Val's and installed by electrician.

SHEET METAL FLASHING AND TRIM:

- All sheet metal flashing and trim, not associated with HVAC scope, is excluded.

PLUMBING:

- No house-keeping pads in price.
- Plumbing connections are +/- 5'-0" from building.
- All existing piping modifications, not noted in scope of work is excluded.

Val's Contact: Cody Self
Email: Cody@valsplumbing.com
Phone: 831-998-2131

EXHIBIT B

Val's PLUMBING & HEATING, INC.

CSLB# 236164
Phone: (831) 424-1633 - Fax (831) 754-5514
413 Front St. Salinas, CA, 93901
https://valsplumbing.com/

October 14, 2025

BID PROPOSAL **DIR # 1000002438**

Job:	**Sherwood Rec Center**
Address:	**940 N. Main St. Salinas, CA**
Bid Date & Time:	**7/15/2025**
Architect:	**MEI**
Plan Date:	**10/30/2024**
Addendums Noted:	**1,2**

Base Bid Price: See scope of work on page 2 Pricing Valid for 30 Days

07 41 11 Preformed Metal Roof Panels----------

07 62 00 Sheet Metal Flashing and Trim----------

Division 22: Plumbing----------

Division 23: Mechanical---------- **$ 368,475.00**

Bid Stipulations:

1. No Permits, Calcs, or Fees in pricing unless specifically noted above.
2. Our Bid Sheet is to be incorporated into Contract (Attachment).
3. Two paper Sets of plans, provided at no cost by GC, will be required for each trade.
4. Val's Plumbing and Heating's' indemnity obligation is not to exceed our insurance coverage.
5. Price is based on installing our work before interior framing and soffits.
6. Acceptance of our bid is conditional on our acceptance of your Contract.
7. OFCI equipment installation is excluded unless shown specifically on M or P sheets to be completed by that trade.
8. By acceptance of this proposal, if progress and/or final payment is not received timely and Val's is forced to retain an attorney and/or file a lien/stop notice, all associated costs and attorney's fees are agreed to be paid for by the GC in default.

Scope of Work:

07 41 11 – Preformed Metal Wall Panels:

1. Furnish and install AEP Span HR-36 metal wall panels per plan.
2. Furnish and install all Tyvek commercial wrap and hat channel that pertains to metal wall panels scope only.
3. Fabricate and install the following flashings that pertain to the metal panel scope:
    a. 4,5,16,17/A8.1 – Outside Corner Trim
    b. 6,18/A8.1 – Inside Corner Trim
    c. 7,19/A8.1 – Sill Flashing at Base
    d. 13/A8.1 – Jamb Flashing at Studwall
    e. 14/A8.1 – Sill at Studwall
4. Includes new trim around all existing penetrations.

07 62 00 – Sheet Metal Flashing and Trim:

a. 1/A8.1 – Head Flashing
b. 2/A8.1 – Trim at Concrete Wall
c. 3/A8.1 – Sill at Concrete Wall
d. 6/A8.2 – Gutter
e. 8/8.2 – Parapet
f. 21,22/A8.1 – Gutter at Parapet detail
g. Downspouts

Division 22 – Plumbing:

1. Relocate 2 existing scuppers.

Division 23 - Mechanical:

1. Furnish and install exhaust fans, supply fan, duct smoke detector, and relief hood.
2. Perform preventative maintenance on existing furnaces.
3. Fabricate, furnish, and install all ductwork, dampers, insulation, wall louvers, hangers/ supports, CO2 sensor and low voltage control wiring as required to complete scope of work.
4. Startup and test system.
5. Post air balance system per specification.
6. Includes removing existing ductwork and re-installing after new work has been completed.

Clarifications:

GENERAL:

- No overtime or premium pay in price.
- No carpentry work, framing or penetrations, structural supports, electrical, fire alarm or fire protection work, roofing, painting, or patching of any kind.
- All concrete saw cutting and patch back is excluded.
- All concrete scanning or marking for coring is excluded.
- All coring is excluded.
- No hazardous abatement or removal of any kind.
- Ladders, tools, and equipment on the job site that are owned or rented by Val's are only to be used by Val's employees, unless our release of liability form for tool use is executed, and in conjunction with a release of liability naming Val's plumbing & heating, inc. Additionally insured by w/c and liability carrier with waiver of subrogation.
- No bond in price.
- All painting is excluded.
- All openings to access existing systems are excluded.

HVAC:

- T-bar register splay wires provided and attached to structure by others. Final connections at registers by Val's.
- Ethernet connection drops to be provided by others.
- Motor starters and disconnects are excluded from our pricing.
- No H.E.R.S. testing in pricing. If required, this testing will be completed on a T&M basis only as a change order.
- HVAC pricing excludes temporary filters and use of HVAC equipment for ventilation, temp control, or flush-out during course of construction. All temporary facilities & controls measures are excluded.
- All painting is excluded.
- All controls, ductwork, and air balance modifications to existing systems are excluded.
- Duct smoke detectors to be furnished and mounted by Val's and installed by electrician.

07 41 11 PREFORMED METAL WALL PANELS:

- Demo of existing siding is excluded.
- All plywood backing is excluded.
- All membrane flashings are excluded.
- **All PVC coated flashing are excluded.**
- **All removal and reinstallation of existing piping on walls is excluded.**

SHEET METAL FLASHING AND TRIM:

- **All demo of existing flashings is excluded.**
- Flashing & sheet metal price includes waterproofing break shapes only. No underlayment or self-adhered flashings in price unless specifically noted above.
- All membrane flashings are excluded.
- **All PVC coated flashing are excluded.**
- Splash Blocks at downspouts are excluded.
- All painting is excluded.

PLUMBING:

- All plumbing scope of work is excluded. None required on project.

Val's Contact: Cody Self
Email: Cody@valsplumbing.com
Phone: 831-998-2131

EXHIBIT C

Val's PLUMBING & HEATING, INC.

CSLB# 236164
Phone: (831) 424-1633 - Fax (831) 754-5514
413 Front St. Salinas, CA, 93901
https://valsplumbing.com/

October 14, 2025

BID PROPOSAL **DIR # 1000002438**

Job:	**Sherwood Rec Center**
Address:	**940 N. Main St. Salinas, CA**
Bid Date & Time:	**7/15/2025**
Architect:	**MEI**
Plan Date:	**10/30/2024**
Addendums Noted:	**1,2**

Base Bid Price: See scope of work on page 2 Pricing Valid for 30 Days

07 41 11 Preformed Metal Roof Panels----------

07 62 00 Sheet Metal Flashing and Trim----------

Division 22: Plumbing----------

Division 23: Mechanical----------

$ 391,250.00

Bid Stipulations:

1. No Permits, Calcs, or Fees in pricing unless specifically noted above.
2. Our Bid Sheet is to be incorporated into Contract (Attachment).
3. Two paper Sets of plans, provided at no cost by GC, will be required for each trade.
4. Val's Plumbing and Heating's' indemnity obligation is not to exceed our insurance coverage.
5. Price is based on installing our work before interior framing and soffits.
6. Acceptance of our bid is conditional on our acceptance of your Contract.
7. OFCI equipment installation is excluded unless shown specifically on M or P sheets to be completed by that trade.
8. By acceptance of this proposal, if progress and/or final payment is not received timely and Val's is forced to retain an attorney and/or file a lien/stop notice, all associated costs and attorney's fees are agreed to be paid for by the GC in default.

Scope of Work:

07 41 11 – Preformed Metal Wall Panels:

1. Furnish and install AEP Span HR-36 metal wall panels per plan.
2. Furnish and install all Tyvek commercial wrap and hat channel that pertains to metal wall panels scope only.
3. Fabricate and install the following flashings that pertain to the metal panel scope:
    a. 4,5,16,17/A8.1 – Outside Corner Trim
    b. 6,18/A8.1 – Inside Corner Trim
    c. 7,19/A8.1 – Sill Flashing at Base
    d. 13/A8.1 – Jamb Flashing at Studwall
    e. 14/A8.1 – Sill at Studwall
4. Includes new trim around all existing penetrations.

07 62 00 – Sheet Metal Flashing and Trim:

a. 1/A8.1 – Head Flashing
b. 2/A8.1 – Trim at Concrete Wall
c. 3/A8.1 – Sill at Concrete Wall
d. 6/A8.2 – Gutter
e. 8/8.2 – Parapet
f. 21,22/A8.1 – Gutter at Parapet detail
g. Downspouts

Division 22 – Plumbing:

1. Relocate 2 existing scuppers.

Division 23 - Mechanical:

1. Furnish and install exhaust fans, supply fan, duct smoke detector, and relief hood.
2. Perform preventative maintenance on existing furnaces.
3. Fabricate, furnish, and install all ductwork, dampers, insulation, wall louvers, hangers/ supports, CO2 sensor and low voltage control wiring as required to complete scope of work.
4. Startup and test system.
5. Post air balance system per specification.
6. Includes removing existing ductwork and re-installing after new work has been completed.

Clarifications:

GENERAL:

- No overtime or premium pay in price.
- No carpentry work, framing or penetrations, structural supports, electrical, fire alarm or fire protection work, roofing, painting, or patching of any kind.
- All concrete saw cutting and patch back is excluded.
- All concrete scanning or marking for coring is excluded.
- All coring is excluded.
- No hazardous abatement or removal of any kind.
- Ladders, tools, and equipment on the job site that are owned or rented by Val's are only to be used by Val's employees, unless our release of liability form for tool use is executed, and in conjunction with a release of liability naming Val's plumbing & heating, inc. Additionally insured by w/c and liability carrier with waiver of subrogation.
- No bond in price.
- All painting is excluded.
- All openings to access existing systems are excluded.

HVAC:

- T-bar register splay wires provided and attached to structure by others. Final connections at registers by Val's.
- Ethernet connection drops to be provided by others.
- Motor starters and disconnects are excluded from our pricing.
- No H.E.R.S. testing in pricing. If required, this testing will be completed on a T&M basis only as a change order.
- HVAC pricing excludes temporary filters and use of HVAC equipment for ventilation, temp control, or flush-out during course of construction. All temporary facilities & controls measures are excluded.
- All painting is excluded.
- All controls, ductwork, and air balance modifications to existing systems are excluded.
- Duct smoke detectors to be furnished and mounted by Val's and installed by electrician.

07 41 11 PREFORMED METAL WALL PANELS:

- Demo of existing siding is excluded.
- All plywood backing is excluded.
- All membrane flashings are excluded.
- **All PVC coated flashing are excluded.**
- **All removal and reinstallation of existing piping on walls is excluded.**

SHEET METAL FLASHING AND TRIM:

- **All demo of existing flashings is excluded.**
- Flashing & sheet metal price includes waterproofing break shapes only. No underlayment or self-adhered flashings in price unless specifically noted above.
- All membrane flashings are excluded.
- **All PVC coated flashing are excluded.**
- Splash Blocks at downspouts are excluded.
- All painting is excluded.

PLUMBING:

- All plumbing scope of work is excluded. None required on project.

Val's Contact: Cody Self
Email: Cody@valsplumbing.com
Phone: 831-998-2131

MARVULLI
COMMERCIAL
1005 E. Childs Avenue, Suite A | Merced, CA 95341
(209) 233-9474 | info@marvulli.com
License No. 1004437 | DIR No. 1000032581

Subject: Withdrawal of Bid Protest – Sherwood Recreation Center Project

Date: 12/5/25

City of Salinas
Jonathan Esteban
Jonathan.esteban@salinas.gov
Adriana Robles
Adriana.robles@salinas.gov

Dear Jonathan and Adriana,

Marvulli Inc. submitted a bid protest on October 17, 2025 concerning the Sherwood Recreation Center project. The basis of that protest was information provided to us by Val's Plumbing & Heating, including written statements asserting that their bid could not be divided by scope.

We have since been informed that the statements provided to us by Val's were inconsistent with the proposals actually submitted by Val's to Precision Construction Services on bid day. We were unaware of these discrepancies at the time the protest was filed.

Because the protest relied on information that we now understand to be factually inconsistent, Marvulli respectfully withdraws the protest in its entirety. We believe this action is appropriate to ensure the accuracy and integrity of the City's procurement process.

We appreciate the City's attention to this matter and apologize for any inconvenience caused by our reliance on information that was subsequently shown to be incorrect.

Please confirm receipt of this letter and advise if any further documentation is required to finalize the withdrawal.

Sincerely,

Tim Williams
COO, Marvulli Inc.
tim@marvulli.com
209-777-4746

File #: ID#25-573, Version: 1

Amendment to Agreement for Services with Bear Electrical Solutions (BES)

Approve a Resolution approving Amendment No. 3 to Agreement for Services between the City of Salinas and Bear Electrical Solutions (BES) extending the term of the agreement through to December 31, 2027, and including a “not to exceed” amount of $4,320,000 for the contract established in 2018.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **PUBLIC WORKS DEPARTMENT**

FROM: **DAVID JACOBS, PUBLIC WORKS DIRECTOR**

BY: **ADRIANA ROBLES, CITY ENGINEER**

TITLE: **AMENDMENT TO AGREEMENT FOR SERVICES WITH BEAR ELECTRICAL SOLUTIONS (BES)**

RECOMMENDED MOTION:

A motion to approve a Resolution approving Amendment No. 3 to Agreement for Services between the City of Salinas and Bear Electrical Solutions (BES) extending the term of the agreement through to December 31, 2027, and including a "not to exceed" amount of $4,320,000 for the contract established in 2018.

EXECUTIVE SUMMARY:

On December 18, 2018, the City Council awarded a traffic signal maintenance agreement to Bear Electrical Solutions, Inc. ("BES"). The traffic signal maintenance agreement was originally for a three-year term, through December 2021, with an option to award subsequent 2-year extensions upon successful demonstration of exemplary performance. In 2021 City Council approved Amendment No. 1, increasing the annual not to exceed amount from $300,000 to $570,000. City staff recommends further extending the term of the agreement through to December 31, 2027, and including a total contract "not to exceed" amount of $4,320,000 reflecting the total amount of compensation to be paid under the agreement, including the recommended one-year extension.

BACKGROUND:

The City operates 116 traffic signals and other electronic traffic devices such as pedestrian hybrid beacons. Included with these are signals along corridors that work together to provide traffic progression. Maintenance of traffic signals typically falls under two categories, preventative maintenance and responsive maintenance or emergency repair.

1. Preventive Maintenance is performed at regularly scheduled intervals for upkeep of signal equipment such as, but not limited to, signal cabinets (which house electronics for signal operations), pedestrian push buttons, LED signal heads, and associated tasks such as record keeping and testing. Preventive Maintenance is designed to reduce the incidence of malfunctions and extend the life of a traffic signal. Signal malfunctions always create inconveniences to motorists and pedestrians and other road users.

2. Responsive Maintenance or Emergency Repair includes the repair of failed equipment and traffic signal infrastructure and its restoration to safe and normal operation. These are typically unscheduled and are a result of unexpected failure or damage. Collision with a traffic signal, Acts of Nature, malicious mischief, or replacement of obsolete or deteriorated equipment are examples of responsive maintenance. These include calls outside of regular business hours, weekends and holidays. This specialized contractor performs responsive maintenance for the City on an "as needed" basis. Most emergency response calls need specialized equipment, certified signal maintenance personnel, and electricians to repair or replace signal poles, mast arms, components of traffic signal cabinet or replacement of entire signal cabinets so traffic control can be restored within the least amount of time possible.

On October 5, 2018, Public Works staff released a Request for Proposals (RFP) for Traffic Signal Preventive Maintenance and Emergency Repair Services. The scope of work prescribed by the RFP scope of work included providing preventative and routine traffic signal maintenance, responsive maintenance, emergency repair, inspection support, and supervision for the maintenance of traffic signals within the City of Salinas. The traffic signal maintenance agreement was awarded to BES on December 18, 2018, by Council Resolution No. 21536.

The traffic signal maintenance agreement was originally for a three-year term, through December 2021, with an annual not to exceed amount of $300,000. An option to award subsequent 2-year terms upon successful demonstration of exemplary performance was included in the original agreement.

At the end of 2021, the signal maintenance program kept reaching the annual $300,000 limit and staff required an amendment to continue outside on-call signal maintenance services. The City does not have the in-house ability to perform traffic signal repair and maintenance and must rely on contracting out this work. To streamline future maintenance and repair staff recommended increasing the annual contract limit to $570,000 each year. City Council in September 2021 approved Contract Amendment No. 1 through Resolution No. 22186 extending the maintenance agreement to December 31, 2023 with an annual not to exceed amount of $570,000 per year.

On December 31, 2023, the City Manager signed Agreement No. 2 which extended the terms of the Agreement until December 31, 2025 and increased the compensation schedule by 10%. This increase did not adjust the total annual compensation of $570,000, see Attachment 3.

BES has continued demonstrating exemplary performance, and Public Works staff wish to extend the current agreement through December 31, 2027. Bear has requested a 5% increase on their labor rates which can be absorbed within the current budgeted amount of $570,000.

In order to comply with updated purchasing policy, the "not to exceed" amount for the entire contract since inception must be identified. For this agreement the entire not to exceed amount of compensation to be paid under the agreement, including the proposed one-year extension, is $4,320,000.

Table 1 provides a summary of the not to exceed amounts for each of year of service since 2018.

Table 1. Contract Summary

Original Contract		First Contract Extension		Second Contract Extension		Third Contract Extension	
Year	Amount	Year	Amount	Year	Amount	Year	Amount
2019	$300,000	2022	$570,000	2024	$570,000	2026	$570,000
2020	$300,000	2023	$570,000	2025	$570,000	2027	$570,000
2021	$300,000						

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project. Any subsequent discretionary projects resulting from this action will be assessed for CEQA applicability.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

This action aligns with the City Council's strategic plan goal of Infrastructure by providing exemplary service in response to traffic signal management.

DEPARTMENTAL COORDINATION:

There is ongoing coordination between divisions within Public Works Department. The Transportation Division oversees the maintenance and traffic signal operations; the Administration Division coordinates the procurement and contract execution; and the Maintenance Services Division reports malfunctions and field checks traffic signal operations when needed. Traffic staff shares the contractor contact information with Police and Fire Department personnel who report most of after-hours signal maintenance calls. Staff also provides contact information to the County Dispatch (911) office for reported signal problems after-hours.

FISCAL AND SUSTAINABILITY IMPACT:

The annual traffic signal limit of $570,000 equates to approximately $5,000 per year per traffic signal. Sufficient funds are available and appropriated in the General Fund Traffic Signal (5236) and Capital Improvement Program (CIP) 9654 account.

Fund	**General Ledger Number (Operating/CIP)**	**General Ledger Account Name**	**Remaining Budget Appropriation**	**Amount Requested**
1000	50.5236-63.4700	Outside Services Maint & Repairs – Traffic Signal	$270,000	$270,000
2401	50.9654-66.4000	Capital Outlays Improvements	$1,403,808.30	$17,808.47
2401	50.9654-66.5400	Capital Outlays Equipment	$282,191.53	$282,191.53

ATTACHMENTS:

Resolution
Attachment 1: Original Agreement
Attachment 2: Amend No. 1
Attachment 3: Amend No. 2
Attachment 4: Amend No. 3

RESOLUTION NO. _____ (N.C.S.)

A RESOLUTION APPROVING AMENDMENT NUMBER 3 TO THE AGREEMENT FOR SERVICES BETWEEN THE CITY OF SALINAS AND BEAR ELECTRICAL SOLUTIONS (BES)

WHEREAS, On December 18, 2018, the City Council awarded a traffic signal maintenance agreement to Bear Electrical Solutions (BES), Inc.; and

WHEREAS, the traffic signal maintenance agreement was originally for a three-year term, through December 2021, with an option to award subsequent 2-year extensions upon successful demonstration of exemplary performance; and

WHEREAS, City Council has previously approved Resolution 22186 extending the term of the agreement until December of 2023 and increased the total annual compensation amount to $570,000; and

WHEREAS, City staff recommends further extending the agreement until December 31, 2027 and include "not to exceed" amount reflecting entirety of contract $4,320,000; and

WHEREAS, the City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378); and

NOW, THEREFORE, BE IT RESOLVED that the Salinas City Council approves a Resolution approving Amendment Number 3 to the Agreement for Services Between the City of Salinas and Bear Electrical Solutions (BES) to extend the term of the agreement through December 31, 2027, and to increase the total amount of compensation to be paid under the agreement to $4,320,000 to reflect the additional one-year extension.

PASSED AND APPROVED this 9th day of December, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Barajas, City Clerk

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

AGREEMENT FOR SERVICES BETWEEN THE CITY OF SALINAS AND BEAR ELECTRIAL SOLUTIONS (BES)

TRAFFIC SIGNAL MAINTENANCE, REPAIR AND SUPPORT

THIS AGREEMENT is executed this 19th day of December, 2018, ("Agreement" or "Contract") between the City of Salinas, a California Charter city and municipal corporation (hereinafter "City") and Bear Electrical Solutions, Inc., a **California corporation** (hereinafter "Contractor").

IT IS HEREBY MUTUALLY AGREED AS FOLLOWS:

1. **Scope.** Contractor hereby agrees to provide to the City, as the scope of services under this Agreement, the following services: to provide preventative and routine maintenance, responsive maintenance, emergency repair, and other support for equipment associated with the City's traffic signal system. The Contractor will provide this service for all traffic signals and associated equipment owned and operated by the City of Salinas. Scope of work is further discussed in Request for Qualifications – Traffic Signal Maintenance, Repair and Support, Attachment C and contractor's proposal dated 10/30/2018, Attachment D. All attachments referenced are incorporated herein.

2. **Timeliness.** Contractor shall perform all tasks in a timely fashion, as set forth more specifically in Section 3 below. Failure to so perform is hereby deemed a material breach of this Agreement, and City may terminate this Agreement with no further liability hereunder, or the city may agree in writing with Contractor to an extension of time.

3. **Term.** The work under this Agreement shall commence December 19th, 2018 and shall be completed by December 19th, 2021 unless City grants a written extension of time as set forth in Section 2 above.

4. **Payment.** City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, an amount not to exceed $300,000 per year, as more fully described in Contractors compensation schedule, Attachment B. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City's approval of Contractor's submission of monthly written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.

5. **Meet & Confer.** Contractor agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by City to insure timely and adequate performance of this Agreement.

6. **Insurance.** Contractor shall procure and maintain for the duration of this Agreement,

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

insurance meeting the requirements specified in Attachment A hereto.

7. **Indemnification.** Contractor shall hold harmless, defend at its own expense, and indemnify City and its officers, officials, employees, agents, and volunteers from and against all liability, claims, damages, losses, and/or expenses including reasonable City attorney fees arising from all acts or omissions of Contractor or its officers, agents, or employees arising out of the performance of the work under this Contract, caused in whole or in part by any negligent act or omission of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, except where caused by the sole negligence or willful misconduct of the City.

8. **Licensing.** Contractor warrants that it is properly licensed to perform the work specified under this Agreement, including but not limited to possession of a current City business license.

9. **Termination.** City may terminate this Agreement upon ten days' written notice. The amount of damages, if any, as a result of such termination may be decided by negotiations between the parties or before a court of competent jurisdiction.

10. **Agency.** In performing the services specified under this Agreement, Contractor is hereby deemed to be an independent contractor and not an agent or employee of City.

11. **Non-Assignability.** The rights and obligations of Contractor hereunder are not assignable and cannot be delegated without written consent of City.

12. **Entire Agreement.** This Agreement constitutes the entire Agreement between the parties hereto and supersedes any and all prior agreements, whether oral or written, relating to the subject matter thereof. Any modification of the Agreement will be effective only if it is in writing signed by both parties hereto.

13. **Validity.** If any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will continue in full force without being impaired or invalidated in any way.

14. **Counterparts.** This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

15. **Laws.** Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

IN WITNESS WHEREOF, this Agreement is entered into by the parties hereto on the day and year first written above.

CITY OF SALINAS

Ray E. Corpuz, Jr.
City Manager

APPROVED AS TO FORM:

Christopher A. Callihan, City Attorney, or
Rhonda Combs, Assistant City Attorney

BEAR ELECTRICAL SOLUTIONS, INC.

By (Printed Name): ROBERT ASUNCION

Its (Title): VICE PRESIDENT

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

Attachment A

Insurance Requirements

Contractor shall procure and maintain for the duration of the contract, and for three years thereafter, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his/her/its officers, agents, representatives, employees, and/or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability** ("CGL"): Insurance Services Office ("ISO") Form CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO Form CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.
2. **Automobile Liability**: ISO Form CA 0001 covering Code 1 (any auto), with limits no less than **$1,000,000** per accident for bodily injury and property damage.
3. **Workers' Compensation**: as required by the State of California, with Statutory Limits, and Employers' Liability insurance with a limit of no less than $1,000,000 per accident for bodily injury or disease.
4. **Contractors' Pollution Legal Liability and/or Asbestos Legal Liability and/or Errors and Omissions** (if project involves environmental hazards): with limits no less than $1,000,000 per occurrence or claim, and $2,000,000 policy aggregate, on an annual basis.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Contractor requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the Contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **The City, its officers, officials, employees, and volunteers are to be covered as additional insureds** on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired, or borrowed by

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

or on behalf of the Contractor. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10, CG 11 85 or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

2. For any claims related to this project, the **Contractor's insurance coverage shall be primary** insurance coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

3. Each insurance policy required by this clause shall provide that coverage shall not be canceled, except with notice to the City.

4. A copy of the claims reporting requirements must be submitted by Contractor to the City.

5. If the services involve lead-based paint or asbestos identification/remediation, the Contractor's Pollution Liability policy shall not contain lead-based paint or asbestos exclusions. If the services involve mold identification/remediation, the Contractor's Pollution Liability policy shall not contain a mold exclusion, and the definition of Pollution shall include microbial matter, including mold.

Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best rating of no less than A: VII, unless otherwise acceptable to the City.

Waiver of Subrogation

Contractor hereby agrees to waive rights of subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

Verification of Coverage

Contractor shall furnish the City with original Certificates of Insurance including an additional insured endorsement and all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

Subcontractors

Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from subcontractors. For CGL coverage subcontractors shall provide coverage with a form at least as broad as CG 20 38 04 13.

Maintenance of Insurance

Maintenance of insurance by Contractor as specified shall in no way be interpreted as relieving

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

Contractor of its indemnification obligations or any responsibility whatsoever and the Contractor may carry, at its own expense, such additional insurance as it deems necessary.

Special Risks or Circumstances
City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Surety Bonds
Contractor shall provide the following Surety Bonds:
1. Payment bond
2. Performance bond

The Payment Bond and the Performance Bond shall be in a sum equal to the average monthly average expenditure. Bonds shall be duly executed by a responsible corporate surety, authorized to issue such bonds in the State of California and secured through an authorized agent with an office in California.

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

EXHIBIT "B"

COMPENSATION SCHEDULE

TRAFFIC SIGNAL MAINTENANCE, REPAIR & SUPPORT UNIT COSTS

Item No.	Item	Unit of Measure	Cost
1	Preventative and Routine Maintenance (each traffic signal)		
1A	Bi-Monthly Inspections	Each	75.00
1B	Semiannual inspections	Each	135.00
1C	Controller Cabinet Service	Each	10.00
1D	Safe ty Lighting Replacement	Each	350.00
2	Signal maintenance supervisor (straight time)	Hour	110.00
3	Signal maintenance technician II (straight time)	Hour	95.00
	Signal apprentice (straight time)	Hour	75.00
4	General labor (straight time)	Hour	75.00
5	Signal maintenance supervisor (over time)	Hour	205.00
6	Signal maintenance technician II (over time)	Hour	175.00
	Signal Apprentice (over time)	Hour	135.00
7	General labor (over time)	Hour	125.00
8	Service Bucket truck	Hour	30.00
9	Furnish and Install vehicle LED 12" or 8" Red, Yellow, Green Balls	Each	225.00
10	Furnish and Install vehicle LED 12" or 8" Red, Yellow, Green Arrows	Each	225.00
11	Furnish and Install pedestrian signal countdown LED	Each	285.00
12	Furnish and Install back plate	Each	200.00
13	Furnish and Install visors	Each	100.00
14	Furnish and Install pedestrian push button	Each	270.00
15	Install, configure , and test City-Furnished APS system	Each	4,500.00
16	Furnish and Install pull box lid	Each	140.00
17	Furnish and Install hand-hole cover	Each	190.00
18	Install 6'x6' detector loop (Type A)	Each	700.00
19	Install 6'x6' detector loop (Type D)	Each	750.00
20	Install 6'x50' detector loop (Type C)	Each	1,100.00
21	Furnish and Install 1A pole (on existing foundation)	Each	1,500.00
22	Furnish and Install 1A pole with new foundation in dirt	Each	3,900.00

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

23	Furnish and Install 1A pole with new foundation in concrete sidewalk walk	Each	4,350.00
24	Furnish and Install TV-1-T frame work and 12" LED indications	Each	1,200.00
25	Furnish and Install TV-2-T frame work and 12" LED indications	Each	1,825.00
26	Furnish and Install TV-3-T frame work and 12" LED indications	Each	2,500.00
27 7	Furnish and Install SV-1-T frame work and 12" LED indications	Each	1,200.00
28	Furnish and Install SV-2-T frame work and 12" LED indications	Each	1,825.00
29	Furnish and Install SV-3-T frame work and 12" LED indications	Each	2,500.00
30	Furnish and Install LT-2-T frame work and 12" LED indications	Each	2,020.00
31	Furnish and Install SP-1-T frame work and 12" LED indications	Each	800.00
32	Furnish and Install SP-2-T frame work and 12" LED indications	Each	1,350.00
33	Install City-Furnished Traffic Signal Cabinet	Each	2,500.00
34	Test City-Furnished Traffic Signal Cabinet	Each	950.00
35	Install City-Furnished Service Pedestal/Cabinet	Each	950.00
36	Install, configure , and test City-Furnished Battery Backup System	Each	600.00
37	Install, configure , and test City-Furnished Video Detection System	Each	8,000.00
38	Install punch down block, terminate SIC/Octal cable s, and communication	Each	350.00
39	Install City-Furnished Traffic Signal Controller in existing cabinet	Each	330.00
40	Percent Markup on materials	Percent	20.0%
41	Underground Service Alerts – USA Requests	Each	175.00
42	Assist with New Traffic Signal Turn-On *Does not include truck	Hour	110.00*
43	Assist with New Traffic Signal Constructions Inspections *Does not include truck	Hour	110.00*
44	Camera Cleaning for Video Detection (Each Approach)	Each	65.00
	Other - Licensed Traffic Engineer	Hour	150.00
	Other		
	Other		

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

Bond No. 0755676
Premium: $707.00

BOND OF FAITHFUL PERFORMANCE

KNOW ALL MEN BY THESE PRESENT, that WHEREAS, the City of Salinas, Monterey County, State of California, pursuant to City Code Section 12-22, Traffic Signal Preventive Maintenance and Emergency Repair Service, has been awarded to Bear Electrical Solutions, Inc. hereinafter designated as "Principal," a Contract/Project for

TRAFFIC SIGNAL PREVENTIVE MAINTENANCE AND EMERGENCY REPAIR SERVICE

WHEREAS, said Principal is required under the terms of said Contract/Project to furnish a Bond for the faithful performance of said Contract/Project;

Now, therefore, We, the Principal and International Fidelity Insurance Company as Surety, are held and firmly bounded to the City of Salinas, Monterey County, California, in the penal sum of Twenty Five Thousand Dollars ---------- ($ 25,000.00) Dollars, lawful money of the United States, being not less than ***100%*** of the estimated Contract/Project cost of the work, for the payment of which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that if the above bound Principal, his/her or its heirs, executors, administrators, successors or assigns, shall in all things stand to and abide by, and well and truly keep and faithfully perform the covenants, conditions, and agreements in the said Contract/Project and any alterations made as therein provided, on his/her or their part, to be kept and performed at the time and in the manner therein specified, and in all respects according to their true intent and meaning, and shall indemnify and save harmless the City of Salinas, its officers and agents, as therein stipulated, then this obligation shall become null and void; otherwise it shall be and remain in full force and virtue.

As a condition precedent to the satisfactory completion of the said Contract/Project the above obligation in the amount of not less than ***10%*** of the estimated Contract/Project cost, shall hold good for a period of ***1 year*** after the completion acceptance of the said work, during which time if the above bound Principal, his/her or its heirs, executors, administrators, successors or assigns shall fail to make full complete and satisfactory repair and replacements or totally protect the said City of Salinas from loss or damage made evident during said period of ***1 year*** from the date of acceptance of said work, and resulting from or caused by defective materials or faulty workmanship in the prosecution of the work done, the above obligation in the amount of not less than ***10%*** of the total bid Proposal cost shall remain in full force and virtue, otherwise the above obligation shall be void. However, nothing in this paragraph to the contrary notwithstanding, the obligation of the Surety hereunder shall continue so long as any obligation of the Principal remains.

For any moneys earned by the Principal and withheld by the City of Salinas to ensure the performance of the Contract/Project, the Principal may, at his/her request and expense, substitute securities equivalent to the amount withheld in the form and manner and subject to the conditions provided within the Provisions Section 22300 of the Public Contracts Code of the State of California.

And the said Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration and addition to the terms of the Contract/Project or to the work to be performed thereunder or the Specifications accompanying the same shall in anyway affect its obligations on this bond, and it does hereby waive notice of any such change, extension of time, alteration or addition to the terms of the Contractor or to the work or to the Specifications.

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

IN WITNESS WHEREOF the above bond parties have executed this instrument under their seals this 18th day of December, 20 18, the name and corporate seal of each corporate party being hereto affixed and these presents duly signed by its undersigned representative; pursuant to authority of its governing body.

Principal Name: Bear Electrical Solutions, Inc.

Address: 1341 Archer Street
Alviso, CA 95002

(Attach Notary Acknowledgment)

By: [signature] -ROBERT ASUNCION-VP
(Signature in blue ink)

By: [signature] -ANDREW BADER-CFO
(Signature in blue ink)

Surety Name: International Fidelity Insurance Company

Address: 2999 Oak Rd., Suite 820
Walnut Creek CA 94597

(Attach Notary Acknowledgment)

By: [signature]
Patrick R. Diebel, Attorney-in-Fact
(Signature in blue ink)

By: ----------
(Signature in blue ink)

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT **CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California)
County of Santa Clara)

On December 19, 2018 before me, Sandra Hernandez, Notary Public,
Date *Here Insert Name and Title of the Officer*

personally appeared Robert Asuncion, Andrew Bader
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

SANDRA VANESSA HERNANDEZ
Notary Public - California
Santa Clara County
Commission # 2164358
My Comm. Expires Sep 9, 2020

Signature _____
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____
Document Date: _____ Number of Pages: _____
Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____	Signer's Name: _____
☐ Corporate Officer — Title(s): _____	☐ Corporate Officer — Title(s): _____
☐ Partner — ☐ Limited ☐ General	☐ Partner — ☐ Limited ☐ General
☐ Individual ☐ Attorney in Fact	☐ Individual ☐ Attorney in Fact
☐ Trustee ☐ Guardian or Conservator	☐ Trustee ☐ Guardian or Conservator
☐ Other: _____	☐ Other: _____
Signer Is Representing: _____	Signer Is Representing: _____

©2016 National Notary Association • www.NationalNotary.org • 1-800-US NOTARY (1-800-876-6827) Item #5907

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT **CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California)
County of Contra Costa)

On December 18, 2018 before me, Yvonne Roncagliolo, Notary Public,
Date *Here Insert Name and Title of the Officer*

personally appeared Patrick R. Diebel
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person~~(s)~~ whose name~~(s)~~ is/are subscribed to the within instrument and acknowledged to me that ~~he/she/they~~ executed the same in his/~~her/their~~ authorized capacity~~(ies)~~, and that by his/~~her/their~~ signature~~(s)~~ on the instrument the person~~(s)~~, or the entity upon behalf of which the person~~(s)~~ acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

YVONNE RONCAGLIOLO
Commission # 2121264
Notary Public - California
San Francisco County
My Comm. Expires Aug 24, 2019

Signature _____
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____ Document Date: _____

Number of Pages: _____ Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: Patrick R. Diebel	Signer's Name: _____
☐ Corporate Officer — Title(s): _____	☐ Corporate Officer — Title(s): _____
☐ Partner — ☐ Limited ☐ General	☐ Partner — ☐ Limited ☐ General
☐ Individual ☒ Attorney in Fact	☐ Individual ☐ Attorney in Fact
☐ Trustee ☐ Guardian or Conservator	☐ Trustee ☐ Guardian or Conservator
☐ Other: _____	☐ Other: _____
Signer Is Representing: _____	Signer Is Representing: _____

©2014 National Notary Association • www.NationalNotary.org • 1-800-US NOTARY (1-800-876-6827) Item #5907

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

POWER OF ATTORNEY

Bond # 0755676

INTERNATIONAL FIDELITY INSURANCE COMPANY
ALLEGHENY CASUALTY COMPANY

One Newark Center, 20th Floor, Newark, New Jersey 07102-5207 PHONE: (973) 624-7200

KNOW ALL MEN BY THESE PRESENTS: That **INTERNATIONAL FIDELITY INSURANCE COMPANY**, a corporation organized and existing under the laws of the State of New Jersey, and **ALLEGHENY CASUALTY COMPANY** a corporation organized and existing under the laws of the State of New Jersey, having their principal office in the City of Newark, New Jersey, do hereby constitute and appoint

VALERIE GARCIA, KELLY HOLTEMANN, NANCY L. HAMILTON, ROGER C. DICKINSON, THOMAS E. HUGHES, CHARLES R. SHOEMAKER, STANLEY D. LOAR, MARK M. MUNEKAWA, NERISSA S. BARTOLOME, JOAN DELUCA, PATRICK R. DIEBEL, YVONNE RONCAGLIOLO, ALICIA DASS

San Francisco, CA

their true and lawful attorney(s)-in-fact to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof, which are or may be allowed, required or permitted by law, statute, rule, regulation, contract or otherwise, and the execution of such instrument(s) in pursuance of these presents, shall be as binding upon the said **INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY**, as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by their regularly elected officers at their principal offices.

This Power of Attorney is executed, and may be revoked, pursuant to and by authority of the By-Laws of **INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY** and is granted under and by authority of the following resolution adopted by the Board of Directors of **INTERNATIONAL FIDELITY INSURANCE COMPANY** at a meeting duly held on the 20th day of July, 2010 and by the Board of Directors of **ALLEGHENY CASUALTY COMPANY** at a meeting duly held on the 10th day of July, 2015 :

"**RESOLVED**, that (1) the Chief Executive Officer, President, Executive Vice President, Vice President, or Secretary of the Corporation shall have the power to appoint, and to revoke the appointments of, Attorneys-in-Fact or agents with power and authority as defined or limited in their respective powers of attorney, and to execute on behalf of the Corporation and affix the Corporation's seal thereto, bonds, undertakings, recognizances, contracts of indemnity and other written obligations in the nature thereof or related thereto; and (2) any such Officers of the Corporation may appoint and revoke the appointments of joint-control custodians, agents for acceptance of process, and Attorneys-in-fact with authority to execute waivers and consents on behalf of the Corporation; and (3) the signature of any such Officer of the Corporation and the Corporation's seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seals when so used whether heretofore or hereafter, being hereby adopted by the Corporation as the original signature of such officer and the original seal of the Corporation, to be valid and binding upon the Corporation with the same force and effect as though manually affixed."

IN WITNESS WHEREOF, **INTERNATIONAL FIDELITY INSURANCE COMPANY** and **ALLEGHENY CASUALTY COMPANY** have each executed and attested these presents on this 31st day of December, 2017

INTERNATIONAL FIDELITY INSURANCE COMPANY CORPORATE SEAL 1904 NEW JERSEY

STATE OF NEW JERSEY
County of Essex

George R. James
Executive Vice President (International Fidelity Insurance Company) and
Vice President (Allegheny Casualty Company)

ALLEGHENY CASUALTY COMPANY 1936 NEW JERSEY

On this 31st day of December, 2017 , before me came the individual who executed the preceding instrument, to me personally known, and, being by me duly sworn, said he is the therein described and authorized officer of **INTERNATIONAL FIDELITY INSURANCE COMPANY and of ALLEGHENY CASUALTY COMPANY**; that the seals affixed to said instrument are the Corporate Seals of said Companies; that the said Corporate Seals and his signature were duly affixed by order of the Boards of Directors of said Companies.

CATHY CRUZ NOTARY PUBLIC MY COMMISSION EXPIRES 04-16-2019 STATE OF NEW JERSEY

IN TESTIMONY WHEREOF, I have hereunto set my hand affixed my Official Seal, at the City of Newark, New Jersey the day and year first above written.

Cathy Cruz a Notary Public of New Jersey
My Commission Expires April 16, 2019

CERTIFICATION

I, the undersigned officer of **INTERNATIONAL FIDELITY INSURANCE COMPANY** and **ALLEGHENY CASUALTY COMPANY** do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Sections of the By-Laws of said Companies as set forth in said Power of Attorney, with the originals on file in the home of said companies, and that the same are correct transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect.

IN TESTIMONY WHEREOF, I have hereunto set my hand on this day, December 18, 2018

A00467

Maria H. Branco, Assistant Secretary

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

Bond No. 0755676
Premium: Included in Performance Bond

PAYMENT BOND (LABOR & MATERIAL)

KNOW ALL MEN BY THESE PRESENT, that WHEREAS, the City of Salinas, Monterey County, State of California, pursuant to City Code Section 12-22, TRAFFIC SIGNAL PREVENTIVE MAINTENANCE AND EMERGENCY REPAIR, has been awarded to Bear Electrical Solutions, Inc. hereinafter designated as "Principal," a Contract/Project for

TRAFFIC SIGNAL PREVENTIVE MAINTENANCE AND EMERGENCY REPAIR

WHEREAS, said Principal is required to furnish a bond in connection and with said Contract/Project, providing that if said Principal, or any of his/her or its Subcontractors, shall fail to pay for any materials, provisions, provender or other supplies or teams used in, upon, for or about the performance for the work Contracted to be done, or for any work or labor done thereon of any kind, the Surety of this bond will pay the same to the extend hereinafter set forth;

WHEREAS, said Principal is required under the terms of said Contract/Project to furnish a Bond for the faithful performance of said Contract;

Now, therefore, We, the Principal and International Fidelity Insurance Company as Surety, are held and firmly bounded to the City of Salinas, Monterey County, California, in the penal sum of Twenty Five Thousand Dollars----------

($ 25,000.00) Dollars, lawful money of the United States, being not less than ***100%*** of the estimated Contract/Project cost of the work, for the payment of which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that if said Principal, his/her or its heirs, executors or administrators, successors or assigns, shall fail to pay for any materials, provisions, provender, or other supplies or teams used in, upon, for or about the performance of the work Contracted to be done, or for any work or labor thereon of any respect to such work or labor, as required by the provisions of Division 2, Part 1, Chapter 5 of the Public Contracts Code of the State of California, and provided that the persons, companies or other supplies, teams, appliances or power used in, upon, for or about the performance of the work contracted to be executed or performed, or any person, company or corporation renting or hiring teams or implements or machinery of power for or contributing to said work to be done, or any person who performs work or labor upon same, or any person who supplies both work and materials therefore, shall have complied with the provisions of said Government Code, then said Surety will pay the same in or to an amount not exceeding the amount hereinabove set forth, and also will pay in case suit is brought upon this bond, such reasonable attorney's fee as shall be fixed by the court, awarded and taxed as in the above-mentioned Code provided.

This bond shall inure to the benefit of any and all persons, companies and corporations entitled to file claims under said Government Code, so as to give a right to action to them or their assigns in any suit brought upon this bond.

And the said Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the Contract/Project or to the work to be performed thereunder or the Specifications accompanying the same shall in anyway affect its obligations of this bond and it does hereby

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

waive notice of any such change, extension of time, alteration or addition to the terms of the Contract/Project or to the work or to the Specifications.

IN WITNESS WHEREOF, the above bond parties have executed this instrument under their seals this 18th day of December, 2018, the name and corporate seal of each corporate party being hereto affixed and these presents duly signed by its undersigned representative; pursuant to authority of its governing body.

Principal Name: Bear Electrical Solutions, Inc.

Address: 1341 Archer Street

Alviso, CA 95002

(Attach Notary Acknowledgment)

By: R Asuncion - ROBERT ASUNCION - VP

(Signature in blue ink)

By: ANDREW BADER - CFO

(Signature in blue ink)

Surety Name: International Fidelity Insurance Company

Address: 2999 Oak Rd., Suite 820

Walnut Creek, CA 94597

(Attach Notary Acknowledgment)

By:

Patrick R. Diebel, Attorney-in-Fact

(Signature in blue ink)

By: ----------

(Signature in blue ink)

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT **CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California)
County of Santa Clara)

On December 19, 2018 before me, Sandra Hernandez, Notary Public,
Date *Here Insert Name and Title of the Officer*

personally appeared Robert Asuncion, Andrew Bader
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

SANDRA VANESSA HERNANDEZ
Notary Public - California
Santa Clara County
Commission # 2164358
My Comm. Expires Sep 9, 2020

Signature _____
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____
Document Date: _____ Number of Pages: _____
Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____	Signer's Name: _____
☐ Corporate Officer — Title(s): _____	☐ Corporate Officer — Title(s): _____
☐ Partner — ☐ Limited ☐ General	☐ Partner — ☐ Limited ☐ General
☐ Individual ☐ Attorney in Fact	☐ Individual ☐ Attorney in Fact
☐ Trustee ☐ Guardian or Conservator	☐ Trustee ☐ Guardian or Conservator
☐ Other: _____	☐ Other: _____
Signer Is Representing: _____	Signer Is Representing: _____

©2016 National Notary Association • www.NationalNotary.org • 1-800-US NOTARY (1-800-876-6827) Item #5907

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT **CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California)
County of Contra Costa)

On December 18, 2018 before me, Yvonne Roncagliolo, Notary Public,
Date *Here Insert Name and Title of the Officer*

personally appeared Patrick R. Diebel
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person~~(s)~~ whose name~~(s)~~ is/~~are~~ subscribed to the within instrument and acknowledged to me that ~~he~~/she/~~they~~ executed the same in his/~~her/their~~ authorized capacity~~(ies)~~, and that by his/~~her/their~~ signature~~(s)~~ on the instrument the person~~(s)~~, or the entity upon behalf of which the person~~(s)~~ acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

YVONNE RONCAGLIOLO
Commission # 2121264
Notary Public - California
San Francisco County
My Comm. Expires Aug 24, 2019

Signature _____
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____ Document Date: _____

Number of Pages: _____ Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: Patrick R. Diebel	Signer's Name: _____
☐ Corporate Officer — Title(s): _____	☐ Corporate Officer — Title(s): _____
☐ Partner — ☐ Limited ☐ General	☐ Partner — ☐ Limited ☐ General
☐ Individual ☒ Attorney in Fact	☐ Individual ☐ Attorney in Fact
☐ Trustee ☐ Guardian or Conservator	☐ Trustee ☐ Guardian or Conservator
☐ Other: _____	☐ Other: _____
Signer Is Representing: _____	Signer Is Representing: _____

©2014 National Notary Association • www.NationalNotary.org • 1-800-US NOTARY (1-800-876-6827) Item #5907

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

POWER OF ATTORNEY

Bond # 0755676

INTERNATIONAL FIDELITY INSURANCE COMPANY
ALLEGHENY CASUALTY COMPANY

One Newark Center, 20th Floor, Newark, New Jersey 07102-5207 PHONE: (973) 624-7200

KNOW ALL MEN BY THESE PRESENTS: That **INTERNATIONAL FIDELITY INSURANCE COMPANY**, a corporation organized and existing under the laws of the State of New Jersey, and **ALLEGHENY CASUALTY COMPANY** a corporation organized and existing under the laws of the State of New Jersey, having their principal office in the City of Newark, New Jersey, do hereby constitute and appoint

VALERIE GARCIA, KELLY HOLTEMANN, NANCY L. HAMILTON, ROGER C. DICKINSON, THOMAS E. HUGHES, CHARLES R. SHOEMAKER, STANLEY D. LOAR, MARK M. MUNEKAWA, NERISSA S. BARTOLOME, JOAN DELUCA, PATRICK R. DIEBEL, YVONNE RONCAGLIOLO, ALICIA DASS

San Francisco, CA

their true and lawful attorney(s)-in-fact to execute, seal and deliver for and on its behalf as surety, any and all bonds and undertakings, contracts of indemnity and other writings obligatory in the nature thereof, which are or may be allowed, required or permitted by law, statute, rule, regulation, contract or otherwise, and the execution of such instrument(s) in pursuance of these presents, shall be as binding upon the said **INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY**, as fully and amply, to all intents and purposes, as if the same had been duly executed and acknowledged by their regularly elected officers at their principal offices.

This Power of Attorney is executed, and may be revoked, pursuant to and by authority of the By-Laws of **INTERNATIONAL FIDELITY INSURANCE COMPANY and ALLEGHENY CASUALTY COMPANY** and is granted under and by authority of the following resolution adopted by the Board of Directors of **INTERNATIONAL FIDELITY INSURANCE COMPANY** at a meeting duly held on the 20th day of July, 2010 and by the Board of Directors of **ALLEGHENY CASUALTY COMPANY** at a meeting duly held on the 10th day of July, 2015 :

"**RESOLVED**, that (1) the Chief Executive Officer, President, Executive Vice President, Vice President, or Secretary of the Corporation shall have the power to appoint, and to revoke the appointments of, Attorneys-in-Fact or agents with power and authority as defined or limited in their respective powers of attorney, and to execute on behalf of the Corporation and affix the Corporation's seal thereto, bonds, undertakings, recognizances, contracts of indemnity and other written obligations in the nature thereof or related thereto; and (2) any such Officers of the Corporation may appoint and revoke the appointments of joint-control custodians, agents for acceptance of process, and Attorneys-in-fact with authority to execute waivers and consents on behalf of the Corporation; and (3) the signature of any such Officer of the Corporation and the Corporation's seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seals when so used whether heretofore or hereafter, being hereby adopted by the Corporation as the original signature of such officer and the original seal of the Corporation, to be valid and binding upon the Corporation with the same force and effect as though manually affixed."

IN WITNESS WHEREOF, **INTERNATIONAL FIDELITY INSURANCE COMPANY** and **ALLEGHENY CASUALTY COMPANY** have each executed and attested these presents on this 31st day of December, 2017

INTERNATIONAL FIDELITY INSURANCE COMPANY CORPORATE SEAL 1904 NEW JERSEY

STATE OF NEW JERSEY
County of Essex

George R. James
Executive Vice President (International Fidelity Insurance Company) and
Vice President (Allegheny Casualty Company)

ALLEGHENY CASUALTY COMPANY 1936 NEW JERSEY

On this 31st day of December, 2017 , before me came the individual who executed the preceding instrument, to me personally known, and, being by me duly sworn, said he is the therein described and authorized officer of **INTERNATIONAL FIDELITY INSURANCE COMPANY and of ALLEGHENY CASUALTY COMPANY**; that the seals affixed to said instrument are the Corporate Seals of said Companies; that the said Corporate Seals and his signature were duly affixed by order of the Boards of Directors of said Companies.

CATHY CRUZ NOTARY PUBLIC MY COMMISSION EXPIRES 04-16-2019 STATE OF NEW JERSEY

IN TESTIMONY WHEREOF, I have hereunto set my hand affixed my Official Seal, at the City of Newark, New Jersey the day and year first above written.

Cathy Cruz a Notary Public of New Jersey
My Commission Expires April 16, 2019

CERTIFICATION

I, the undersigned officer of **INTERNATIONAL FIDELITY INSURANCE COMPANY** and **ALLEGHENY CASUALTY COMPANY** do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Sections of the By-Laws of said Companies as set forth in said Power of Attorney, with the originals on file in the home of said companies, and that the same are correct transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect.

IN TESTIMONY WHEREOF, I have hereunto set my hand on this day, December 18, 2018

A00467

Maria H. Branco, Assistant Secretary

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

AGREEMENT —AMENDMENT NO. 1 TO
AGREEMENT FOR SERVICES
BETWEEN
THE CITY OF SALINAS AND BEAR ELECTRICAL SOLUTIONS (BES)

This Amendment No. 1 to the Agreement For Services Between The City Of Salinas and Bear Electrical Solutions (BES) (the "Amendment") is entered into this 14th day of September 2021, by and between the City of Salinas (the "City") and Bear Electrical Solutions (the "Contractor). City and Contractor may be individually referred to herein as a "Party" and collectively the City and Contractor may be referred to as the "Parties."

RECITALS

WHEREAS, the City and Contractor first entered into an Agreement for Traffic Signal Maintenance, Repair and Support effective December 19, 2018, pursuant to which Contractor agreed to act as and provide certain services to the City for compensation (the "Agreement"); and

WHEREAS, the City and Contractor desire to amend the Agreement to incorporate the applicable labor law requirements.

NOW, THEREFORE, in mutual consideration of the terms and conditions set forth below, the Parties agree as follows:

TERMS

1. These provisions of the Agreement are amended and restated in their entirety to the following:

Section 3 Term. The term of this Agreement shall begin on the Effective Date and shall continue through December 31, 2023. The Agreement may be extended only upon mutual written consent of the parties and may be terminated only pursuant to the terms of this Agreement.

Section 4 Payment. City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, a not to exceed amount of $570,000 per year. Other than the increase of the $300,000 annual not to exceed amount from the original Agreement, the terms of Contractor's compensation schedule (Attachment B), remain in full force and effect. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City's approval of Contractor's submission of monthly written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.

Section 15 Laws. Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations including, without limitation, those outlined in Attachment E, which is hereby incorporated by reference. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

2. All other covenants, terms, and conditions set forth in the Agreement and not amended by this Amendment shall remain in full force and in effect as if fully set forth herein.

IN WITNESS WHEREOF, the undersigned, as authorized representatives of the City and Contractor have entered into this Agreement as of the date first written above.

CITY OF SALINAS

DocuSigned by:
Steve Carrigan
04396AE44903419...
Steve Carrigan, City Manager

APPROVED AS TO FORM:

DocuSigned by:
Christopher A. Callihan
DF600E62871844E...
□ Chris Callihan, City Attorney
□ Rhonda Combs, Assistant City Attorney

BEAR ELECTRICAL SOLUTIONS, INC.

Printed name: Robert Asuncion
Title: Vice President

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

Attachment E

DEPARTMENT OF INDUSTRIAL RELATIONS' STATE LABOR CODE

Labor Law Requirements
(CCR Title 8, Section 16421)

This public works project is subject to compliance monitoring and enforcement by the California Department of Industrial Relations ("DIR"). All work shall be in accordance with wage scales and applicable determinations made by the Director of the DIR, as provided by Article 2, Chapter 1, Division 2, Part 7 of the Labor Code of the State of California, commencing with §1771.

Penalties for violations may be applied by the DIR pursuant to the Labor Code §1813 and §1815. The Contractor shall indemnify, hold harmless, and defend the City (with counsel reasonably approved by the City) against any claim for damages, compensation, fines, penalties, or other amounts arising out of the failure or alleged failure of any person or entity (including Contractor and its subcontractors) to pay prevailing wages as determined pursuant to Labor Code §1720, and hereby agrees to, §§1771-1774; to employ apprentices pursuant to Labor Code §1777.5 et seq., and/or to comply with the other applicable provisions of Labor Code §1720 et seq., §§1771-1774, §1777.5 et seq., and the implementing regulations of the DIR in connection with the scope of work. This indemnification section shall survive the expiration of the Term.

The Federal and State Labor Law requirements applicable to the Agreement are composed of, but not limited, to the following items:

1. **Payment of Prevailing Wage Rates**: All contractors, including subcontractors, shall pay no less than the prevailing rate of wages (Labor Code §1775), including the rates for holidays and overtime work (Labor Code §§1813 and 1815), to all workers employed in the execution of the contract (Labor Code §1774), pursuant to Labor Code §§1720-1784. The prevailing rates are those issued as wage determinations by the DIR, for each craft, classification and type of work. The current wage rate information can be found at the DIR's website at: https://www.dir.ca.gov/oprl/DPreWageDetermination.htm.

   Copies of the prevailing rate of per diem wages are on file at City's Public Works Department (principal place of office). Contractor shall post a copy of the determination of the Director of DIR of the prevailing rate of per diem wages at each job site.
2. **Apprentices**: Contractor and subcontractors shall employ registered apprentices on this public works Agreement pursuant to Labor Code §1777.5. All contractors on this project (prime and subcontractors) are required to submit the Division of Apprenticeship Standards' ("DAS") Public Works Contract Award Information (DAS 140) form to all applicable apprenticeship committees no later than 10 days before commencing work. Additionally, all contractors are required to request registered apprentices (DAS 142 form).

   Penalties for failure to pay prevailing wages (for non-exempt projects) and failure to employ apprentices include forfeitures and debarment under Labor Code §§1775 and 1777.7.
3. **Certified Payroll Records**: All contractors, including subcontractors, must maintain and file certified payroll records ("CPRs") pursuant to Labor Code §1776. Additionally, all contractors and subcontractors must furnish **certified payroll records into the DIR's Electronic Certified Payroll Reporting ("eCPRs") database (https://efiling.dir.ca.gov/eCPR/pages/eCPROnlineForm.jsp). Penalties apply to Contractor and any Subcontractors for failure to do so** under Labor Code §1777.

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

4. **Subcontracting**: Contractors are required to list all subcontractors hired to perform work on this public works agreement.
5. **Proper Licensing/Registration**: All contractors and subcontractors are required to be properly licensed, in accordance with the Provisions of Chapter 9 of Division 3 of the Business and Professions Code and subject to the requirements of §4104 of the Public Contract Code. In addition, all contractors including subcontractors must submit proof of current registration to perform public work, pursuant to Labor Code §1771.1. Contractors are required to be properly licensed and to require all subcontractors to be properly licensed. Penalties for employing workers while unlicensed under Labor Code §1021 and under the California Contractors License Law, found at Business and Professions Code §7000 et. seq.
6. **Job Site Notices**: Contractors are required to post all required notices (posters) on the job site in an area accessible to all workers, including subcontractors. Posters must be readable and placed in visible areas allowing workers to access the posters before, during, and after work shifts. Jobsites with multiple locations must include a portable poster board to ensure continued access to the information. Posters placed in foreman, supervisor, or employee vehicles, in an offsite job trailer, or inside a temporary restroom do not meet the posting requirement. Posters may be printed from the DIR's website at: http://www.dir.ca.gov/wpnodb.html.
7. **Nondiscrimination in Employment – Equal Employment Opportunity ("EEO")**: Employment discrimination is prohibited, pursuant to Labor Code §1777.6, the Government Code, and Title VII of the Civil Rights Act of 1964.
8. **Kickbacks Prohibited**: Contractors and subcontractors are prohibited from recapturing wages illegally by accepting or extracting "kickbacks" from employee wages pursuant to Labor Code §1778.
9. **Acceptance of Fees Prohibited**: Contractors and subcontractors are prohibited from accepting fees for registering any person for public work or for filling work orders on public works contracts, pursuant to Labor Code §§1779 and 1780.
10. **Unfair Competition Prohibited**: Contractors and subcontractors are prohibited from engaging in unfair competition as specified under Business and Professions Code §§17200 - 17208.
11. **Workers' Compensation:** Contractors and subcontractors must be properly insured for Workers' Compensation under Labor Code §1861. Contractor hereby represents that Contractor is aware of the provisions of Section 3700 of the Labor Code, which require every employee to be insured against liability for Workers' Compensation or to undertake self-insurance in accordance with the provisions of that Code, and Contractor will comply with such provisions before commencing the performance of the work of this agreement.
12. **OSHA:** Contractors and subcontractors must abide by the Occupational, Safety, and Health Laws and regulations that apply.

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

DocuSign Envelope ID: 1273A813-A7EC-4ACC-99D4-E59B7E4ACB68

AGREEMENT —AMENDMENT NO. 2 TO
AGREEMENT FOR SERVICES
BETWEEN
THE CITY OF SALINAS AND BEAR ELECTRICAL SOLUTIONS (BES)

This Amendment No. 2 to the Agreement For Services Between The City Of Salinas and Bear Electrical Solutions (BES) (the "Amendment") is entered into this day of December 31, 2023, by and between the City of Salinas (the "City") and Bear Electrical Solutions (the "Contractor. City and Contractor may be individually referred to herein as a "Party" and collectively the City and Contractor may be referred to as the "Parties."

RECITALS

WHEREAS, the City and Contractor first entered into an Agreement for Traffic Signal Maintenance and Repair effective December 19, 2018, pursuant to which Contractor agreed to act as and provide certain services to the City for compensation (the "Agreement"); and

WHEREAS, the City and Contractor desire to extend the Agreement as per section 3.

NOW, THEREFORE, in mutual consideration of the terms and conditions set forth below, the Parties agree as follows:

TERMS

1. The Agreement, is amended and restated in its entirety to the following:

   Section 3 Term. The term of this Agreement shall begin on the Effective Date and continue through December 31, 2025. The agreement may be extended only upon mutual written consent of the parties and may be terminated only pursuant to the terms of this agreement.

   Section 4 Payment. Other than the 10% increase on select items identified on compensations schedule EXHIBIT B, terms of the agreement from Amendment No. 1, remain in full force and effect.

2. All other covenants, terms, and conditions set forth in the Agreement and not amended by this Amendment shall remain in full force and effect as if fully set forth herein.

IN WITNESS WHEREOF, the undersigned, as authorized representatives of the City and Contractor have entered into this Agreement as of the date first written above.

CITY OF SALINAS

DocuSigned by:
Jim Pia
95AF7118EAC649A...
Jim Pia, Interim City Manager

Docusign Envelope ID: 5F05774F-79E5-4F04-84D5-5027C0EF69CD

DocuSign Envelope ID: 1273A813-A7EC-4ACC-99D4-E59B7E4ACB68

APPROVED AS TO FORM:

DocuSigned by:
Rhonda Combs
0B09AFA1D3304BC...

☐ Chris Callihan, City Attorney
☒ Rhonda Combs, Assistant City Attorney

BEAR ELECTRICAL SOLUTIONS, INC.

DocuSigned by:
Brent Paulson
A[illegible]

Printed name: Brent Paulson
Title: VP of Operations

AGREEMENT —AMENDMENT NO. 3 TO
AGREEMENT FOR SERVICES
BETWEEN
THE CITY OF SALINAS AND BEAR ELECTRICAL SOLUTIONS (BES)

This Amendment No. 3 to the Agreement For Services Between The City Of Salinas and Bear Electrical Solutions (BES) (the "Amendment") is entered into this 31st day of December 2025, by and between the City of Salinas (the "City") and Bear Electrical Solutions (the "Contractor"). City and Contractor may be individually referred to herein as a "Party" and collectively the City and Contractor may be referred to as the "Parties."

RECITALS

WHEREAS, the City and Contractor first entered into an Agreement for Traffic Signal Maintenance and Repair effective December 19, 2018, pursuant to which Contractor agreed to act as and provide certain services to the City for compensation (the "Agreement"); and

WHEREAS, the City and Contractor desire to extend the Agreement as per section 3.

NOW, THEREFORE, in mutual consideration of the terms and conditions set forth below, the Parties agree as follows:

TERMS

1. Section 3 of the Agreement is herbey amended and restated in its entirety to state the following:

   Section 3 Term. The term of this Agreement shall begin on the Effective Date and continue through December 31, 2027. The agreement may be extended only upon mutual written consent of the parties and may be terminated only pursuant to the terms of this agreement.

2. Section 4 of the Agreement is hereby amended and restated in its entirety to state the following:

   Section 4 Payment. Bear has requested a 5% increase on selected items identified on compensations schedule EXHIBIT, which can be absorbed within approved not to exceed funds. All terms of the agreement from Amendment No. 1, remain in full force and effect.

3. All other covenants, terms, and conditions set forth in the Agreement and not amended by this Amendment shall remain in full force and effect as if fully set forth herein.

IN WITNESS WHEREOF, the undersigned, as authorized representatives of the City and Contractor have entered into this Agreement as of the date first written above.

CITY OF SALINAS

_____
Rene Mendez, City Manager

APPROVED AS TO FORM:

_____
□ Chris Callihan, City Attorney
□ Rhonda Combs, Assistant City Attorney

BEAR ELECTRICAL SOLUTIONS, INC.

_____
Printed name: _____
Title: _____

File #: ID#25-577, Version: 1

Side Letter Agreement with Association of Management Personnel of Salinas (AMPS) and the City of Salinas

Approve a Resolution authorizing the City Manager to execute and implement a Side Letter Agreement with the Association of Management Personnel of Salinas (AMPS) adding a provision to the Memorandum of Understanding to include a canine premium for a wellness dog handler of five percent (5%) to base pay effective November 12, 2025.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **HUMAN RESOURCES**

FROM: **MARINA HORTA-GALLEGOS, HUMAN RESOURCES DIRECTOR**

TITLE: **SIDE LETTER AGREEMENT BETWEEN ASSOCIATION OF MANAGEMENT PERSONNEL OF SALINAS AND THE CITY OF SALINAS**

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the City Manager to execute and implement a Side Letter Agreement with the Association of Management Personnel of Salinas (AMPS) adding a provision to the Memorandum of Understanding to include a canine premium for a wellness dog handler of five percent (5%) to base pay effective November 12, 2025.

EXECUTIVE SUMMARY:

Staff recommends authorization be provided to the City Manager to execute and implement the Side Letter Agreement between AMPS and the City.

BACKGROUND:

As part of the Police Department's efforts to address Organizational Wellness, the department purchased a wellness dog. The goal of the wellness dog is to augment employee wellness in conjunction with other programs such as the Peer Support Team and Critical Incident Stress Management teams and protocols. The Department solicited applications for a wellness dog handler as a collateral assignment within the Department. An assignment was made in November.

The City has met and conferred with AMPS to discuss the Wellness Dog program and addressed compensation for the wellness dog handler which includes a premium of 5% of base pay and four hours per workweek at one and a half (1 ½) times the employee's hourly rate for off duty care such as walking, grooming/cleaning, feeding, training, and other related care for the canine.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

The proposed action meets the City Services Council goal.

DEPARTMENTAL COORDINATION:

Human Resources coordinated with the Police Department and the AMPS unit in this effort.

FISCAL AND SUSTAINABILITY IMPACT:

The fiscal impact for the period of mid-November through the end of the fiscal year is approximately $2,678. The ongoing cost is approximately $4,590.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
1100	40.4130-61.1100	Salaries and Benefits	$688,387	$2,678

ATTACHMENTS:

Resolution
Side Letter Agreement

RESOLUTION NO. _____ (N.C.S.)

RESOLUTION AUTHORIZING THE CITY MANAGER TO SIGN THE SIDE LETTER AGREEMENT BETWEEN THE CITY AND THE ASSOCIATION OF MANAGEMENT PERSONNEL OF SALINAS

BE IT RESOLVED BY THE CITY COUNCIL OF SALINAS that the City Manager is hereby authorized and directed for and on behalf of the City of Salinas to execute the attached Side Letter Agreement to modify the Memorandum of Understanding for the Association of Management Personnel of Salinas to include a Canine (Wellness Dog) Premium of five percent (5%) for a wellness dog handler and four (4) hours per workweek for off duty care at one and a half (1½) times the employee's hourly rate.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Soratos, City Clerk

SIDE LETTER TO MEMORANDUM OF UNDERSTANDING

BETWEEN THE CITY OF SALINAS AND

ASSOCIATION OF MANAGEMENT PERSONNEL OF SALINAS

The City of Salinas and the Association of Management Personnel of Salinas (AMPS) hereby agree to add the following provision to the Memorandum of Understanding, effective November 12, 2025.

The City will pay a Canine (Wellness Dog) Premium of 5% of base pay to a member of AMPS who is routinely and consistently assigned as a Wellness Dog handler.

The City and the Association reasonably approximate that the Wellness Dog handler will spend four (4) hours per workweek, while otherwise off duty, walking, grooming/cleaning, feeding, training, and otherwise caring for and maintaining the canine. Four (4) hours per workweek at one and a half (1½) times the employee's hourly rate is paid for such time, in addition to the 5% premium described above. This additional compensation is intended to compensate for all off-duty care of the canine and related activity; payment will be processed automatically during the assignment, without a need for overtime slips. In the event of a medical emergency or other unusual circumstance requiring extraordinary care for the canine, the handler must notify a supervisor as soon as possible of any additional time required. In addition, veterinarian fees, food costs, and other reasonable expenses for the upkeep of the Wellness Dog are reimbursed upon proper request for reimbursement.

Date:_____ Date:_____

_____ _____

Rene Mendez, City Manager Juliane Sharpe, President

File #: ID#25-578, Version: 1

Modification to the Classification - Salary Schedule and Workforce Allocation Adjustment

Approve a Resolution to amend the Classification-Salary Schedule to adjust the temporary employee hourly rates to comply with the state minimum wage pursuant to SB 3, approved April 4, 2016; approve previously authorized salary adjustments for Confidential Non-Management, Confidential Management, and Department Directors; add the classification and salary of Chief of Planning to the Classification - Salary Schedule; adjust the Classification - Salary Schedule to reflect the correct monthly rates for the Permit Services Technician and Plan Checker I classifications; and adjust the authorized workforce for the Library and Community Services Department by unfreezing the Recreation Assistant and adjusting the workforce to reflect one additional position effective January 1, 2026.

powered by Legistar™

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **HUMAN RESOURCES**

FROM: **MARINA HORTA-GALLEGOS, HUMAN RESOURCES DIRECTOR**

TITLE: **MODIFICATION TO THE CLASSIFICATION – SALARY SCHEDULE AND WORKFORCE ALLOCATION ADJUSTMENT**

RECOMMENDED MOTION:

It is recommended that the City Council approve a resolution to amend the Classification-Salary Schedule for the following actions:

1. Adjustment of temporary employee hourly rates to comply with the state minimum wage pursuant to SB 3, approved April 4, 2016;
2. Approve previously authorized salary adjustments for Confidential Non-Management, Confidential Management, and Department Directors;
3. Add the classification and salary of Chief of Planning to the Classification – Salary Schedule;
4. Adjust the Classification – Salary Schedule to reflect the correct monthly rates for the Permit Services Technician and Plan Checker I classifications; and
5. Adjust the authorized workforce for the Library and Community Services Department by unfreezing the Recreation Assistant and adjusting the workforce to reflect one additional position effective January 1, 2026.

EXECUTIVE SUMMARY:

Staff recommends that the City Council approve a resolution modifying the Classification - Salary Schedule to reflect 1) new minimum wage adjustments; 2) previously authorized wage adjustments for Confidential Non-Management, Confidential Management, and Department Directors; 3) the addition of Chief of Planning classification and salary; 4) correct monthly rates for two classifications; and 5) Adjust the FY 2025-26 authorized workforce to include one Recreation Assistant effective January 1, 2026.

BACKGROUND:

Senate Bill 3 provided for six minimum wage stepped annual increases from $10.00 per hour to $15.00 per hour, between January 1, 2017 and January 1, 2022. Senate Bill 3 further provides annual minimum wage adjustments based on the Consumer Price Index (CPI) measurements. Consistent with the provisions of SB3, the current rate of $16.50 per hour is increasing to $16.90 per hour effective January 1, 2026. This increase correlates to an increase in the CPI of 2.49% as determined

and certified by the Director of the CA Department of Finance. The City of Salinas has eight classifications that fall below the $16.90 per hour range. Therefore, it is necessary to take action to adjust the Classification-Salary Schedule to reflect the increase of any salary ranges that are below the $16.90 hourly rate to comply with the current state law and to adjust impacted classifications.

Additionally, staff recommend an adjustment to the Classification-Salary Schedule consistent with a 3% salary increase as previously approved for the Confidential Non-Management, Confidential Management, and Department Directors groups, effective in the first full pay period of January 2026.

Staff recommends adding the classification of Chief of Planning to the Classification-Salary Schedule. One of the two Assistant Community Developer Director (ACDD) positions has been vacant since August 2025, and it has been hard to fill. The department has identified the need for dedicated leadership and coordinated planning functions. This focused oversight is essential to support the completion of the General Plan Update, two specific plans, the Zoning Code Update and processing of Future Growth Area applications. It is therefore proposed that the vacant ACDD be replaced with a new Chief of Planning position. The Chief of Planning will plan, organize, direct, and manage all City planning, permitting, and environmental review programs and activities in the advanced and current planning divisions and will serves as technical advisor to the Planning Commission and Historic Resources Board.

Staff identified an error in the monthly rates for the classifications of Permit Services Technician and Plan Checker I as listed in the Classification-Salary Schedule. The monthly rates need to be adjusted to correspond with the hourly rates.

Lastly, with construction of the new Hebbron Family Center nearing completion in early January 2026 the Library and Community Services Department will begin recruitment to help staff the new recreation center. One Recreation Assistant was frozen during construction. As contemplated in the FY 2025-26 City Budget, staff recommends unfreezing the position to start recruiting and staffing the new recreation center, thus adjusting the FY 2025-26 approved workforce to reflect the addition of one Recreation Assistant.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

The proposed action meets the City Services Council goal ensuring fiscal responsibility and financial management while providing high quality customer service.

DEPARTMENTAL COORDINATION:

Human Resources coordinated with Community Development, Library and Community Services, and the Finance Department in this effort.

FISCAL AND SUSTAINABILITY IMPACT:

Currently, departments use temporary staff while funds are available. There may be adjustments necessary in the mid-year budget and next fiscal year's budget to reflect the increase in minimum wage for 2025.

The salary adjustments for the Confidential and Department Director groups were previously approved in October 2024 and were budgeted as part of the FY 24-25 budget process and do not require further appropriation.

The addition of the Chief of Planning does not require any further appropriation. This position replaces one vacant Assistant Community Development Director.

The addition of one Recreation Assistant for half of FY 2025-26 has a cost of approximately $53,615. Ongoing annual cost is approximately $107,230.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
1100	55.6242	Salaries and Benefits	$164,285	$53,615 Estimated

ATTACHMENTS:

Resolution
Exhibit A: Classification – Salary Schedule

RESOLUTION NO. _____ (N.C.S.)

RESOLUTION AMENDING THE CLASSIFICATION - SALARY SCHEDULE AND WORKFORCE ADJUSTMENT

BE IT RESOLVED BY THE CITY COUNCIL OF SALINAS that the Classification-Salary Schedule previously adopted by the City Council by Resolution is hereby amended to 1) adjust classifications falling below the minimum wage rate of $16.90 per hour and any impacted classifications; 2) adjust the salary range for the Confidential Non-Management, Confidential Management, and Department Directors; 3) include the newly added classification of Chief of Planning; and 4) reflect correct monthly rates for Permit Services Technician and Plan Checker I. The FY 25-26 workforce is adjusted to include one re-activated Recreation Assistant.

Attached as Exhibit A is the amended Classification - Salary Schedule.

PASSED AND APPROVED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia M. Soratos, City Clerk

Exhibit A

Classification – Salary Schedule

Confidential Non-Management

January 2026 - 3%													
Benefit Group	Grade	Position	Step 1 Hourly	Step 1 Monthly	Step 2 Hourly	Step 2 Monthly	Step 3 Hourly	Step 3 Monthly	Step 4 Hourly	Step 4 Monthly	Step 5 Hourly	Step 5 Monthly	Step 6 Hourly	Step 6 Monthly
27	27.7027	Assistant City Clerk	35.9507	6,231	37.7544	6,544	39.6334	6,870	41.6147	7,213	43.6986	7,574	45.8917	7,955
27	27.7047	Communications Specialist	38.5467	6,681	40.4752	7,016	42.4970	7,366	44.6271	7,735	46.8578	8,122	49.2034	8,529
27	27.7061	Confidential Office Technician	27.9040	4,837	29.2960	5,078	30.7602	5,332	32.2960	5,598	33.9118	5,878	35.6082	6,172
27	27.7006	Executive Assistant	34.2399	5,935	35.9602	6,233	37.7520	6,544	39.6400	6,871	41.6241	7,215	43.7040	7,575
27	27.7051	Human Resource Technician	28.7280	4,980	30.1597	5,228	31.6641	5,488	33.2478	5,763	34.9119	6,051	36.6558	6,354
27	27.7011	Legal Secretary	31.9761	5,543	33.5760	5,820	35.2560	6,111	37.0161	6,416	38.8640	6,736	40.8082	7,073
27	27.2026	Payroll Supervisor	40.6079	7,039	42.6400	7,391	44.7760	7,761	47.0161	8,149	49.3679	8,557	51.8400	8,986
27	27.2031	Payroll Technician	33.4079	5,791	35.0800	6,081	36.8321	6,384	38.6719	6,703	40.6079	7,039	42.6400	7,391
27	27.7017	Sr Human Resources Technician	33.4079	5,791	35.0800	6,081	36.8321	6,384	38.6719	6,703	40.6079	7,039	42.6400	7,391
27	27.7077	Sr Risk Management Technician	33.4079	5,791	35.0800	6,081	36.8321	6,384	38.6719	6,703	40.6079	7,039	42.6400	7,391

Confidential Management

January 2026 - 3%													
17	17.2006	Accounting Manager	55.7196	9,658	58.6567	10,167	61.5880	10,675	64.6669	11,209	67.9018	11,770	71.3012	12,359
16	16.1101	Assistant City Attorney	73.6721	12,770	77.3599	13,409	81.2320	14,080	85.2958	14,785	89.5599	15,524	94.0321	16,299
17	17.2001	Asst Finance Director	62.0990	10,764	65.2057	11,302	68.4679	11,868	71.8942	12,462	75.4845	13,084	79.2629	13,739
16	16.1124	Assistant to the City Manager	57.2711	9,927	60.1309	10,423	63.1371	10,944	66.2972	11,492	69.6117	12,066	73.0959	12,670
16	16.1100	Chief Assistant City Attorney	81.0393	14,047	85.0960	14,750	89.3551	15,488	93.8255	16,263	98.5160	17,076	103.4354	17,929
16	16.1150	Community Relations Manager	47.4799	8,230	49.8515	8,641	52.3444	9,073	54.9587	9,526	57.7088	10,003	60.5875	10,502
17	17.1138	Deputy Director of Economic Dev.	66.7353	11,567	70.0721	12,146	73.5757	12,753	77.2544	13,391	81.1172	14,060	85.1731	14,763
16	16.7717	Economic Development Analyst	47.9430	8,310	50.3367	8,725	52.8610	9,163	55.5088	9,622	58.2795	10,102	61.1891	10,606
17	17.2008	Finance Manager	55.7196	9,658	58.6567	10,167	61.5880	10,675	64.6669	11,209	67.9018	11,770	71.3012	12,359
17	17.2007	Finance Management Analyst	47.9430	8,310	50.3367	8,725	52.8610	9,163	55.5088	9,622	58.2795	10,102	61.1891	10,606
16	16.1166	Human Resource Analyst I	43.0640	7,464	45.2240	7,839	47.4878	8,231	49.8639	8,643	52.3601	9,076	54.9759	9,529
16	16.1161	Human Resource Analyst II	45.2240	7,839	47.4878	8,231	49.8639	8,643	52.3601	9,076	54.9758	9,529	57.7200	10,005
17	16.1159	Human Resources Manager	55.7196	9,658	58.6567	10,167	61.5880	10,675	64.6669	11,209	67.9018	11,770	71.3012	12,359
16	16.7017	Risk and Benefits Analyst	45.2240	7,839	47.4878	8,231	49.8639	8,643	52.3601	9,076	54.9758	9,529	57.7200	10,005
16	16.1160	Senior Human Resources Analyst	52.0516	9,022	54.6517	9,473	57.3873	9,947	60.2518	10,444	63.2733	10,967	66.4305	11,515
16	16.1116	Sr Deputy City Attorney	59.4400	10,303	62.4079	10,817	65.5280	11,358	68.8076	11,927	72.2479	12,523	75.8640	13,150

Department Directors

14	14.1014	Assistant Chief of Police	94.9052	16,450	99.6535	17,273	104.6397	18,138	109.8642	19,043	115.3630	19,996	121.1312	20,996
14	14.1012	Assistant City Manager	102.6479	17,792	107.7840	18,683	113.1759	19,617	118.8317	20,597	124.7761	21,628	131.0148	22,709
14	14.1013	Chief of Police	100.5996	17,437	105.6328	18,310	110.9180	19,226	116.4561	20,186	122.2848	21,196	128.3991	22,256
14	14.1030	City Clerk	53.9121	9,345	56.6079	9,812	59.4400	10,303	62.4079	10,817	65.5280	11,358	68.8076	11,927
14	14.1022	Community Development Dir	80.4215	13,940	84.4455	14,637	88.6611	15,368	93.0990	16,137	97.7514	16,944	102.6390	17,791
14	14.1025	Finance Director	78.8607	13,669	82.8029	14,353	86.9377	15,069	91.2869	15,823	95.8506	16,614	100.6432	17,445
14	14.1016	Fire Chief	96.3240	16,696	101.1464	17,532	106.2056	18,409	111.5162	19,329	117.0932	20,296	122.9477	21,311
14	14.1027	Human Resources Director	77.3298	13,404	81.1982	14,074	85.2587	14,778	89.5266	15,518	94.0013	16,294	98.7013	17,108
14	14.1028	Lib/Community Svc Dir	77.3298	13,404	81.1982	14,074	85.2587	14,778	89.5266	15,518	94.0013	16,294	98.7013	17,108
14	14.1019	Public Works Director	86.5641	15,004	90.8925	15,755	95.4371	16,542	100.2090	17,370	105.2195	18,238	110.4805	19,150

Chief of Planning

AMPS													
Benefit Group	Grade	Position	Step 1 Hourly	Step 1 Monthly	Step 2 Hourly	Step 2 Monthly	Step 3 Hourly	Step 3 Monthly	Step 4 Hourly	Step 4 Monthly	Step 5 Hourly	Step 5 Monthly	Step 6 Hourly	Step 6 Monthly
15		Chief of Planning	70.6393	12,244	74.1754	12,857	77.8882	13,501	81.7846	14,176	85.8730	14,885	90.1612	15,628

SMEA													
Benefit Group	Grade	Position	Step 1 Hourly	Step 1 Monthly	Step 2 Hourly	Step 2 Monthly	Step 3 Hourly	Step 3 Monthly	Step 4 Hourly	Step 4 Monthly	Step 5 Hourly	Step 5 Monthly	Step 6 Hourly	Step 6 Monthly
26	26.7067	Permit Services Technician	31.7091	5,496	33.2939	5,771	34.9593	6,060	36.7054	6,362	38.5407	6,680	40.4678	7,014
26	26.3121	Plan Checker I	37.4246	6,487	39.3025	6,812	41.2688	7,153	43.3302	7,511	45.5021	7,887	47.7766	8,281

TEMPORARY							
Benefit Group	Grade	Position	Step 1 Hourly	Step 2 Hourly	Step 3 Hourly	Step 4 Hourly	Step 5 Hourly
29	29.9011	Administrative Clerk I	17.7228	18.6089	19.5393	20.5163	21.5421
29	29.9061	Clerical Aide	17.8146	18.7053	19.6406	20.6226	21.6537
29	29.9161	Facility Maintenance Wkr	18.6981	19.6328	20.6135	21.6461	22.7284
29	29.9196	Homework Center Assistant	17.5499	18.4274	19.3488	20.3162	21.3320
29	29.9246	Library Clerk	18.6065	19.5368	20.5136	21.5393	22.6163
29	29.9251	Library Page	17.9850	18.8843	19.8285	20.8199	21.8609
29	29.9256	Library Technician	18.2481	19.1596	20.1231	21.1293	22.1858
29	29.9261	Literacy Assistant	18.2481	19.1596	20.1231	21.1293	22.1858
29	29.9266	Literacy Clerk	17.7205	18.6065	19.5368	20.5136	21.5393
29	29.9301	Park Maintenance Aide	17.7392	18.6262	19.5575	20.5354	21.5622
29	29.9354	Public Serv Maint Aide	17.7238	18.6100	19.5405	20.5175	21.5434
29	29.9366	Recreation Aide	17.9850	18.8843	19.8285	20.8199	21.8609
29	29.9421	Scorekeeper I	17.6397	18.5217	19.4478	20.4202	21.4412
29	29.9416	Scorekeeper II	18.7018	19.6369	20.6187	21.6496	22.7321
29	29.9516	Sports Official I	17.6397	18.5217	19.4478	20.4202	21.4412
29	29.9461	Sports Official II	18.7863	19.7256	20.7119	21.7475	22.8349
29	29.9551	Student Intern	17.6397	18.5217	19.4478	20.4202	21.4412
29	29.9596	Youth Program Assistant	17.3884	18.2578	19.1707	20.1292	21.1357

File #: ID#25-579, Version: 1

Grievance Board Appointments

Approve a Resolution appointing Manuel (Manny) T. Gonzalez and Richard Soratos to the City of Salinas Grievance Board.

CITY OF SALINAS
COUNCIL STAFF REPORT

DATE: **DECEMBER 9, 2025**

DEPARTMENT: **HUMAN RESOURCES**

FROM: **MARINA HORTA-GALLEGOS, HUMAN RESOURCES DIRECTOR**

TITLE: **GRIEVANCE BOARD APPOINTMENTS**

RECOMMENDED MOTION:

Approve a Resolution appointing Manuel (Manny) T. Gonzalez and Richard Soratos to the City of Salinas Grievance Board.

EXECUTIVE SUMMARY:

Staff recommends appointment of Manuel (Manny) T. Gonzalez as the City Councill appointee and Richard Soratos as the employee association appointee to the City of Salinas Grievance Board pursuant to Municipal Code Sections 25-43.

BACKGROUND:

The Grievance Board is a voluntary citizen body comprised of four members appointed by the City Council to hear employee grievances and disciplinary appeals in accordance with the Personnel Manual and Personnel Resolution. Pursuant to the Municipal Code, the first member is selected by the City Council, the second member is recommended by the employee associations, and the third member is selected jointly by the first two appointees. The fourth member serves as an alternate in the absence of one of the regular members and is recommended by the Grievance Board members to the City Council for approval. Each member serves a five-year term.

Currently, all four Grievance Board seats are vacant. The City solicited applications in 2024 and 2025 through the City website, social media, and via email from bargaining unit representatives. Based on the qualifications and experience of the candidates, staff recommends the following appointments:

Council Appointee: Manuel (Manny) T. Gonzalez. Mr. Gonzalez is retired and has over 44 years of work experience working in towns, cities, and county government. Mr. Gonzalez retired from the County of Monterey as the Assistant County Administrative Officer and is currently on the Rancho Cielo Board of Directors. Mr. Gonzalez holds a bachelor's degree in social work and a master's degree in public administration.

Employee Association Appointee: Richard Soratos. Mr. Soratos is a retired Police Sergeant and was employed with the Salinas Police Department for over 29 years. Mr. Soratos holds a bachelor's degree from the University of Phoenix. He has provided community service coaching various sports in the community for over 35 years.

These two appointments will assist in recommending appointment of the remaining two Grievance Board seats consistent with the code provisions. Once fully seated, the Grievance Board will be prepared to hear employee grievance or disciplinary appeals as needed.

CEQA CONSIDERATION:

Not a Project. *The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).*

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

No.

STRATEGIC PLAN INITIATIVE:

The proposed action meets the City Services Council goal.

DEPARTMENTAL COORDINATION:

Human Resources coordinated with the Administration Department in this effort.

FISCAL AND SUSTAINABILITY IMPACT:

The proposed action has no fiscal impact.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
N/A	N/A	N/A	$	$

ATTACHMENTS:

Resolution

RESOLUTION NO. _____ (N.C.S.)

RESOLUTION AUTHORIZING APPOINTMENT OF GRIEVANCE BOARD MEMBERS

BE IT RESOLVED BY THE CITY COUNCIL OF SALINAS that Manuel (Manny) T. Gonzalez as the City Council appointee and Richard Soratos as the Employee Representative are appointed to the City of Salinas Grievance Board.

PASSED AND ADOPTED this 9th day of December 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

_____
Dennis Donohue, Mayor

ATTEST:

_____
Patricia Barajas, City Clerk