

YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

For any questions, please contact:

- Shipping address
- Billing address
- Vendor: John Deere Company
2000 John Deere Run Cary,
NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

William Schubert

RDO Equipment Co.
1340 West Beach Street
Watsonville, CA 95076

Tel: 831-763-2165

Fax: 831-763-2280

Email: wshubert@rdoequipment.com



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

RDO Equipment Co.
1340 West Beach Street
Watsonville, CA 95076
831-763-2165
act-wv@rdoequipment.com

Quote Summary

Prepared For:

City Of Salinas Fleet Op
426 Work St
Salinas, CA 93901
Business: 831-758-7233

Delivering Dealer:

RDO Equipment Co.
William Schubert
1340 West Beach Street
Watsonville, CA 95076
Phone: 831-763-2165
wschubert@rdoequipment.com

Quote ID: 21165539
Created On: 31 January 2020
Last Modified On: 31 January 2020
Expiration Date: 01 March 2020

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 6155M Cab Tractor Contract: CA Ag Tractors 4-07-23-0007C (PG 5G CG 22) Price Effective Date: April 12, 2019	\$ 105,465.60 X	1 =	\$ 105,465.60
JOHN DEERE 640R Standard Farm Loader Contract: CA Ag Tractors 4-07-23-0007C (PG 5G CG 22) Price Effective Date: April 1, 2019	\$ 8,421.70 X	1 =	\$ 8,421.70
JOHN DEERE MX7 Lift-Type Rotary Cutter - 540 RPM PTO Contract: CA Ag Tractors 4-07-23-0007C (PG 5G CG 22) Price Effective Date: April 1, 2019	\$ 3,322.80 X	1 =	\$ 3,322.80
Frontier BB2184 Medium Duty Box Blade Contract: Sourcewell Grounds Maintenance 062117-DAC (PG NB CG 70) Price Effective Date: January 31, 2020	\$ 1,605.56 X	1 =	\$ 1,605.56
Frontier AY12G - 84 In. 4-In-1 Bucket for Current Loaders with Global Carrier Contract: Sourcewell Grounds Maintenance 062117-DAC (PG NB CG 70) Price Effective Date: January 31, 2020	\$ 4,382.90 X	1 =	\$ 4,382.90
Equipment Total			\$ 123,198.56

Salesperson : X _____

Accepted By : X _____



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* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 123,198.56
Trade In	
SubTotal	\$ 123,198.56
Local Tax - (9.25%)	\$ 11,395.87
CA Tire Fees	\$ 7.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 134,601.43
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 134,601.43

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 21165539 **Customer Name:** CITY OF SALINAS FLEET OP

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JOHN DEERE 6155M Cab Tractor

Hours:

Stock Number:

Contract: CA Ag Tractors 4-07-23-0007C (PG 5G CG 22)

Selling Price *

Price Effective Date: April 12, 2019

\$ 105,465.60

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
4317L	6155M Cab Tractor	1	\$ 140,811.00	28.00	\$ 39,427.08	\$ 101,383.92	\$ 101,383.92
Standard Options - Per Unit							
183A	Less JDLink	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
185A	Less Subscription	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
0501	No package	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
873F	OPEN MARKET Light Package - Economy	1	\$ 201.00	28.00	\$ 56.28	\$ 144.72	\$ 144.72
891F	M-SCV 3F (Mechanical Valve, 3 Functions), Mounting Frames	1	\$ 6,161.00	28.00	\$ 1,725.08	\$ 4,435.92	\$ 4,435.92
1437	PowrQuad Plus - 16/16, 30 km/h	1	\$ -1,710.00	28.00	\$ -478.80	\$ -1,231.20	\$ -1,231.20
1755	No ISOBUS Ready / GreenStar Ready	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
1950	Less Application	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
2083	6M Cab - Basic Cab with RH Console	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
2141	Economy Seat	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
2510	Mirrors - Standard	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
2650	Radio Preparation	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
3223	Hydraulic Pump - 114 l/min	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
3320	2 Mechanical SCVs (2 SCVs 450 Series)	1	\$ 120.00	28.00	\$ 33.60	\$ 86.40	\$ 86.40
3820	Rear PTO - 540/1000 rpm	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
4121	Draft Links with Telescopic Ball End - Category 3N / Category 3	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00

Selling Equipment

Quote Id: 21165539 Customer Name: CITY OF SALINAS FLEET OP

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4213	Center Link with Ball End - Category 3	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
4410	Sway Control Blocks	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
5041	R&P Rear Axle - 92 mm Shaft	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
5091	Cast Wheels (Cast Disk)	1	\$ 181.00	28.00	\$ 50.68	\$ 130.32	\$ 130.32
5242	Rear Wheels Size 520/85R38	1	\$ -282.00	28.00	\$ -78.96	\$ -203.04	\$ -203.04
5999	Rear and Front Tire Brand - No preference	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
6045	4WD Front Axle - Unsuspended	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
6091	2-Position Steel Wheels	1	\$ -601.00	28.00	\$ -168.28	\$ -432.72	\$ -432.72
6250	420/85R28 139A8 R1W Radial	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
7702	Shipment Preparation - by Ship Overseas	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
8386	PTO Remote Control	1	\$ 66.00	28.00	\$ 18.48	\$ 47.52	\$ 47.52
8457	Higher Hitch Lift Capacity	1	\$ 399.00	28.00	\$ 111.72	\$ 287.28	\$ 287.28
8725	Beacon Light	1	\$ 221.00	28.00	\$ 61.88	\$ 159.12	\$ 159.12
8742	Alternator 14 V/200 A	1	\$ 280.00	28.00	\$ 78.40	\$ 201.60	\$ 201.60
8747	Battery 12 V/174 AH	1	\$ 126.00	28.00	\$ 35.28	\$ 90.72	\$ 90.72
8782	Backup Alarm	1	\$ 507.00	28.00	\$ 141.96	\$ 365.04	\$ 365.04
Standard Options Total			\$ 5,669.00		\$ 1,587.32	\$ 4,081.68	\$ 4,081.68
Technology Options/Non-Contract/Open Market							
1801	No AutoTrac Package	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
1880	Less Receiver	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
1900	Less Display	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
Technology Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 146,480.00		\$ 41,014.40	\$ 105,465.60	\$ 105,465.60

JOHN DEERE 640R Standard Farm Loader

Selling Equipment

Quote Id: 21165539 Customer Name: CITY OF SALINAS FLEET OP

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1340 West Beach Street
Watsonville, CA 95076
831-763-2165
act-wv@rdoequipment.com

Equipment Notes:

Hours:

Stock Number:

Contract: CA Ag Tractors 4-07-23-0007C (PG 5G CG 22)

Selling Price *

\$ 8,421.70

Price Effective Date: April 1, 2019

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
OBNEP	640R Standard Farm Loader	1	\$ 16,802.00	28.00	\$ 4,704.56	\$ 12,097.44	\$ 12,097.44
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
0965	6M or 6R Mid-Frame Final Tier 4 (FT4) Loader Ready Tractors	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
1995	Less Mounting Frames	1	\$ -1,807.00	28.00	\$ -505.96	\$ -1,301.04	\$ -1,301.04
2633	640R Non Self-Leveling (NSL) Farm Loader Three-Function	1	\$ -2,409.00	28.00	\$ -674.52	\$ -1,734.48	\$ -1,734.48
3995	Less Hydraulic Hoses and Controls	1	\$ -516.00	28.00	\$ -144.48	\$ -371.52	\$ -371.52
4650	Three-Function Single-Point Coupler, Loader Half	1	\$ -230.00	28.00	\$ -64.40	\$ -165.60	\$ -165.60
5995	Less Hood Guard	1	\$ -438.00	28.00	\$ -122.64	\$ -315.36	\$ -315.36
6995	Less Ballast Box	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
8250	2450-mm (96-in.) Global Heavy-Duty Bucket with Grapple Brackets	1	\$ 0.00	28.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ -5,400.00		\$ -1,512.00	\$ -3,888.00	\$ -3,888.00
Dealer Attachments/Non-Contract/Open Market							
BW15763	Digging teeth	1	\$ 294.80	28.00	\$ 82.54	\$ 212.26	\$ 212.26
Dealer Attachments Total			\$ 294.80		\$ 82.54	\$ 212.26	\$ 212.26
Total Selling Price			\$ 11,696.80		\$ 3,275.10	\$ 8,421.70	\$ 8,421.70

JOHN DEERE MX7 Lift-Type Rotary Cutter - 540 RPM PTO

Selling Equipment

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 Watsonville, CA 95076
 831-763-2165
 act-wv@rdoequipment.com

Equipment Notes:
 Hours:
Stock Number: **Selling Price ***
Contract: CA Ag Tractors 4-07-23-0007C (PG 5G CG 22) \$ 3,322.80
Price Effective Date: April 1, 2019

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2154P	MX7 Lift-Type Rotary Cutter - 540 RPM PTO	1	\$ 4,615.00	28.00	\$ 1,292.20	\$ 3,322.80	\$ 3,322.80
Total Selling Price			\$ 4,615.00		\$ 1,292.20	\$ 3,322.80	\$ 3,322.80

Frontier BB2184 Medium Duty Box Blade

Equipment Notes:
 Hours:
Stock Number: **Selling Price ***
Contract: Sourcewell Grounds Maintenance 062117-DAC \$ 1,605.56
 (PG NB CG 70)
Price Effective Date: January 31, 2020

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1062XF	BB2184 Medium Duty Box Blade	1	\$ 1,958.00	18.00	\$ 352.44	\$ 1,605.56	\$ 1,605.56
Total Selling Price			\$ 1,958.00		\$ 352.44	\$ 1,605.56	\$ 1,605.56

Frontier AY12G - 84 In. 4-In-1 Bucket for Current Loaders with Global Carrier



Selling Equipment

Quote Id: 21165539 Customer Name: CITY OF SALINAS FLEET OP

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831-763-2165
act-wv@rdoequipment.com

Equipment Notes:

Hours:

Stock Number:

Selling Price *

Contract: Sourcewell Grounds Maintenance 062117-DAC
(PG NB CG 70)

\$ 4,382.90

Price Effective Date: January 31, 2020

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2226XF	AY12G - 84 In. 4-In-1 Bucket for Current Loaders with Global Carrier	1	\$ 5,345.00	18.00	\$ 962.10	\$ 4,382.90	\$ 4,382.90
Total Selling Price			\$ 5,345.00		\$ 962.10	\$ 4,382.90	\$ 4,382.90

Extended Repair Plan Proposal

PowerGard™ Protection Plan Residential

Date : January 31, 2020					
Machine/Use Information		Plan Description		Price	
Manufacturer	JOHN DEERE	Plan Type:		Deductible:	
Equipment Type	6155M TRACTOR	Coverage:		Quoted Price	\$ 0.00
Model	6155M TRACTOR	Total Months:			
		Total Hours:			
<small>THIS PROPOSAL IS VALID FOR 30-DAYS FROM DATE ISSUED. GRACE pricing is offered only early during the Deere basic warranty period and has no surcharges. After this period, DELAYED PURCHASE pricing (surcharged) is offered later during the John Deere Basic Warranty. Many PowerGard quotes presented in the Delayed Purchase Period will require inspection/certification process and must also past fluid testing. The Total Months and Total Hours listed above include the John Deere Basic Warranty terms (24 months / 2000 hours on Tractors, 24 months on Golf & Turf Products, 12 months for all AG Harvesting and Sprayer equipment, and 12 months/1000 hours on most Gator Utility Vehicles). "Limited" Plan coverage = Engine & Powertrain only. "Comprehensive" Plan coverage = Full Machine.</small>					

Proposal Prepared for:

I have been offered this coverage and

Customer Name - Please Print

I ACCEPT the Residential plan

I DECLINE the Residential plan

Customer Signature

If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific PowerGard™ Protection plan Residential coverage, please refer to the terms and conditions on John Deere's public website(www.JohnDeere.com) under Services & Support >Warranty > Extended Warranties > PowerGard protection plan Residential.

PowerGard™ Protection Plan Residential (Residential plan) is:

The PowerGard™ Protection Plan Residential is an extended repair plan that provides parts and labor coverage up to four years beyond the manufacturer's warranty. It is available on all riding lawn equipment, zero-turn radius mowers, utility vehicles, utility tractors and compact utility tractors. Your John Deere equipment will be in the hands of qualified, certified technicians from John Deere dealers using Genuine John Deere Parts.

Not covered under a Residential plan:

Residential plans do not cover routine maintenance services or items normally designed to be replaced by the purchaser due to normal wear and tear. They do not cover any product used for commercial or rental applications. They also do not cover repairs for damage from accident, misuse, fire, theft, or exposure to weather conditions such as lightning, hail, flood or water. See the actual PowerGard™ Protection Plan Residential Terms and Conditions for a complete listing of coverage, and limitations and conditions under the program.



Benefits of a Residential plan:

- Offer the choice of adding up to 4 years of repair coverage beyond the machine's factory warranty.
- Do not require preapproval before repairs are made by the authorized John Deere dealership.
- Is transferable by the original purchaser for the balance of the original agreement period.
- Ensures higher resale value and makes equipment more marketable during sale or trade-in.
- Comprehensive Plans:
 - No deductibles and no out-of-pocket costs on covered repairs.
 - Free transportation for factory warranty and extended repair plan repairs for the term of the plan (Note: A surcharge may apply for machines located outside of the dealership's normal service area).
- Limited Powertrain Plans:
 - Low deductibles on covered repairs
 - Do not provide transportation coverage