



**CITY OF SALINAS
COUNCIL STAFF REPORT**

DATE: JUNE 2, 2026

DEPARTMENT: PUBLIC WORKS

FROM: DAVID JACOBS, PUBLIC WORKS DIRECTOR

BY: JENNY DAVILA, PW ADMINISTRATIVE SUPERVISOR

TITLE: AMENDMENT NO. 3 TO INCREASE THE 2025 PARKING ENFORCEMENT AGREEMENT WITH LAZ PARKING CALIFORNIA, LLC TO COVER REMAINING FINAL INVOICES

RECOMMENDED MOTION:

A motion authorizing the City Manager to execute Amendment No. 3 to the 2025 Parking Enforcement Agreement with LAZ Parking California, LLC increasing the not to exceed amount by \$204,541.72 for a revised not to exceed amount of \$812,217.72.

EXECUTIVE SUMMARY:

Since 2021, LAZ Parking has provided parking enforcement services throughout the City. Due to increased parking enforcement needs citywide, the City requested that LAZ expand its level of service, causing the overage in the contract. As a result staff recommends that the City Council authorize the City Manager to execute Amendment No. 3 to the 2025 Parking Enforcement Agreement, increasing the not-to-exceed amount by \$204,541.72 to cover the remaining final invoices and close out the agreement.

BACKGROUND:

In 2016, the City entered into an agreement with Serco, Inc. to provide parking enforcement services in support of and supplement the Police Department's parking enforcement operations. In 2018, the agreement was extended for an additional two years to include expanded services in response to growing community needs. The program successfully met its objectives and provided responsive parking enforcement services to residents and businesses throughout the City.

In 2021 the contract was extended by the City Council, and during that year, LAZ Parking acquired Serco and assumed the remainder of the contract. Later in 2021 a new three-year agreement with LAZ Parking was approved with two subsequent contract amendments

which also included an expansion of services to further address citywide parking enforcement needs.

In 2025 the City began street sweeping services in new areas of the city, which required increased parking enforcement in those areas which caused the contract to exceed its authorized amount. As a result, staff is requesting that the City Council authorize the City Manager to execute Amendment No. 3 to the 2025 LAZ Parking Enforcement Agreement, increasing the not-to-exceed amount by \$204,541.72, for a total not-to-exceed amount of \$812,217.72, to cover the remaining final invoices and close out the agreement.

City Council recently awarded a new three-year parking enforcement agreement with LAZ Parking in January of this year after conducting an RFP process. The new contract terms, and not-to-exceed amount cannot accommodate the previous contracts expenditures which is an additional reason the previous contract needs to be amended

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project. Any subsequent discretionary projects resulting from this action will be assessed for CEQA applicability.

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

Yes

STRATEGIC PLAN INITIATIVE:

Maintaining viable parking programs supports the City's Public Safety goal in addition parking enforcement is an element of downtown parking management and supports the Downtown Vibrancy Plan.

DEPARTMENTAL COORDINATION:

The Public Works Department coordinates with Police Parking Enforcement staff. Parking enforcement services also coordinate with Code enforcement staff and activities as well as Street maintenance services regarding curb markings and signs.

FISCAL AND SUSTAINABILITY IMPACT:

There is sufficient budget available and appropriated to cover the Amendment.

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
6803	50.5448-63.6010	Outside Services-Other Outside Services	\$223,995.10	\$204,541.72

ATTACHMENTS:
Amendment No. 3
Original Agreement