

Harden Foundation a non-profit public benefit organization of volunteers providing financial contributions to the City of Salinas Library System. FOSPL funds programs and purchases not within the library budget. FOSPL also works to create public awareness of and community support for the library and its literacy programs.

Grant Application Form

Please provide the information requested on this form **completed on these two pages only**. Please do not type "see attached" on any item. You may print this form on your computer, or type directly on the form. Please do not bind your application or put your application in a presentation folder. Clip the application together with a single clip - do not use staples.

A. ORGANIZATION AND PROGRAM/PROJECT INFORMATION

1. Legal organization name: Friends of the Salinas Public Library
2. Year organization was founded: 1978
3. Tax status: Tax ID # (EIN): 77-0180168
 ☒ 501 (c) (3) nonprofit
 ☐ 501 (c) () Specify: _____
 Other status: _____
4. Organization address: 350 Lincoln Ave., Salinas, CA 93901
5. Telephone: (831) 758-7311
6. Fax: _____
7. Organization website: www.friendsofsalinaspl.org
8. Executive Director or principal officer (Name and Title): Ken Allen, President
9. Email: kenallen1683@gmail.com
10. Contact for this proposal: Mary Ellison, Marketing & Development Coordinator
11. Daytime telephone: (831) 758-7917
12. Email: marye@ci.salinas.ca.us
13. Mailing address, if different from above:
14. Amount requested: \$25,000
15. Period grant will cover: Calendar Year, 2019
16. Type of request (check all that apply):
 ☐ General Support ☐ Program/project support
 ☒ Capital Project ☐ Organizational Development ☐ Other _____
17. Program/Project Title: **Community Room Deck Area for the New El Gabilan Library**
18. Total Project Budget: \$25,000
19. Total organizational budget (current year): \$124,000

20. Percentage of budget spent on fundraising (derive from Part IX, 5.D on the organization's 990): 0%
21. Fiscal Year ending date: FY 18/19; ending June 30, 2019
22. Summary of the organization's mission (two to three sentences):

The mission of the Friends of the Salinas Public Library: The Friends are a non-profit public benefit organization of volunteers providing financial contributions to the City of Salinas Library System. FOSPL funds programs and purchases not within the library budget. FOSPL also works to create public awareness of and community support for the library and its literacy programs.

The El Gabilan Branch Library will be a safe, accessible and inclusive community place for all ages. It will promote curiosity and provide limitless possibilities with an innovative approach to life-long learning.

23. Summary of the project or grant request (two to three sentences):

We are asking the Harden Foundation to assist with enhancing the El Gabilan Library's community room through the construction of an outdoor deck area that can be used to extend the function and capacity of the community room. The Community Room Deck area is one of several items envisioned by the community in the design process that was placed on a "managed options" list due to limited funding. If built, it will include an area for live performances, community gatherings, book clubs, arts & crafts, and much more.

24. Who will be served by the project or grant (demographics, direct number served and service area(s))?

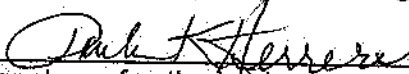
The El Gabilan Library for which we are seeking financial support in this grant is located in the 93906 zip code, which has 61,030 residents. The Library generally defines the users served by a library to be those living in a 2 mile radius of the facility; 44,013 residents live within this distance. The area is characterized by high unemployment (9.4%), low home ownership (47% are renters), and a low median income of \$54,949.

B. BOARD OF DIRECTORS INFORMATION

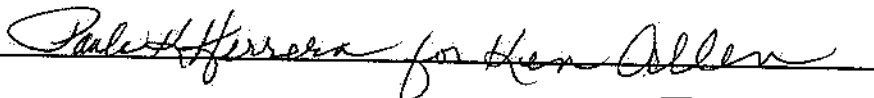
1. What is the minimum and maximum number of Board members required by your organization's Bylaws?
Minimum: 7
2. How much money did the Board of Directors (your organization's governing board) contribute to the organization in the most recent fiscal year, \$200
3. What percentage of the Board of Directors donated funds? 100%

C. ORGANIZATION AGREEMENT and SIGNATURE

The organization hereby agrees that funds, if granted, will be used only for the purpose described above unless written approval from the grantmaker is received.


Signature of authorized representative

Ken Allen, President



Print Name and Title

PAULA K. HERRERA
VICE CHAIR

Date Application Submitted: 8/31/18

Salinas Public Library Grant Narrative

☐ Introduction and Background of Organization (incorporating the following points:)

1. Briefly describe your organization's history and major accomplishments

The Salinas Public Library has proudly served the community since 1909 when it first opened its doors as a Carnegie Public Library. Today, there are three libraries in the system open to the public 7-days a week: John Steinbeck Library, Cesar Chavez Library, and The Library Connection @ Northridge, an interim branch until the new El Gabilan Library is opened in the Fall of 2019. On a daily basis, over 1200 residents visit a Salinas Public Library. The collection includes more than 200,000 books, magazines, movies, audiobooks, and e-books, as well as a separate Steinbeck Collection of more than a thousand books, articles, and historical items.

2. Describe your current programs and activities

Each month more than 2,000 residents attend the wide variety of programming offered at our libraries, including story times and playgroups for preschool children, homework help, art and science programs for young students, STEM workshops for teens, ESL, GED, workforce development and citizenship programs for adults, as well as book groups and reader's advisory services for all ages.

In addition, the Salinas Public Library has several new initiatives that focus on improved literacy for school-aged children and instilling in them a love of reading. Every September, librarians visit Salinas elementary schools and offer new Kinder Library Cards to new students. Last year, 1400 kindergarten students received new cards. The Library also started a "Kindermobile" that visits every kindergarten classroom in Salinas once a month, reaching 30 elementary schools, and 140 classrooms a month. Lastly, the Library is part of a state library sponsored Student Success Initiative that will launch this Fall. The program, with the brand, SMART (Salinas Makes A+ Readers Together), will work initially with four schools in the Salinas City Elementary School. Each student will be issued a virtual library card and will give students access to the Library's online resources, including live homework help. In addition to the online resources, students in these schools will have the ability to reserve books to be delivered to their schools. At the Library Connection @ Northridge, the Library has begun to offer new services for families. The first program will be a "Music and Movement" class for toddlers and parents/caregivers.

3. Who is your constituency (be specific about demographics such as race, gender, ethnicity, age, sexual orientation and people with disabilities)? How are they actively involved in your work and how do they benefit from this program and/or your organization?

Salinas, with a population of 157,000, is a young community with approximately 30.8% of its residents 17 or younger, and 50% just 29 or younger. The El Gabilan Library for which we are seeking financial support in this grant is located in the 93906 zip code, which has 61,030 residents. The Library generally defines the users served by a library to be those living in a 2 mile radius of the facility; 44,013 residents live within this distance. The area is characterized by high unemployment (9.4%), low home ownership (47% are renters), and a low median income of \$54,949. At 3,500 square feet, the old El Gabilan Library has not been able to accommodate

the needs of the residents, and many children and families have gone unserved. The low number of library card holders (only 7,198) underscores the current facility's inability to serve the needs of this population.

The community has been very involved in the planning and design of the new library. Through an extensive community assessment process that used surveys, focus groups, and four pop-up events, the community had opportunities to tell us what they wanted from a new library. Participants were asked to prioritize and rank the spaces in the library. What was most important to them, and what could a new library provide? Over a thousand residents participated, and expressed their priorities clearly. They cared about education: 72.8% said that "Programs & Services for K-12 students" were most important (the highest in the survey); 55.3% said "Early childhood education/parenting programs. They cared about safety, and wanted safe spaces for themselves and their families: 69.9% of respondents said that a "Safe Place/ Safe Access". They wanted community building – 39.6% said to "build a sense of community/inclusiveness" was most important. They wanted access to the natural world: 46% said that "Outdoor community space/parks/recreation space" were a high priority.

When the new library opens, it will meet all of these community needs and more. The community will have a safe and enriching space for activities 7 days a week, including after school and during the summer. The new library will also add a makerspace and a digital classroom to nurture creativity and innovation, and foster workforce readiness for all ages, as well as a homework center, an Internet Café, and community rooms. Senior citizens will have opportunities to gather and take classes in both indoor and outdoor spaces. Non-profits and other groups will be able to use the community rooms for meetings, and other programs. The outdoor space will be accessible for big and small groups as well, and for special programs. The reading deck will be a place for quiet reflection, for study, as well as a place for programming and groups to meet.

☐ **Describe Your Request (incorporating the following points):**

1. Problem statement: what problems, needs or issues are addressed, and how was this determined?

While many people view East Salinas as the place of highest need, our public safety personnel and school administration are seeing North Salinas where the new library will be built as an area where need is quickly growing. Test scores for the Library's nearest elementary school, El Gabilan Elementary, represent some of the lowest in California and sadly, are representative of other nearby schools in Salinas. Only 10% of students there scored "proficient" in math (the State average is 38%). Less than 25% scored "proficient" in English Language Arts, significantly lower than the State average of 49%. There are 17 public schools in North Salinas, and 3600 school aged children in the Santa Rita School District, and 9000 in nearby Salinas City Elementary School District, where the primary ethnicity of students is 90% Hispanic, and the number of students identified as ELL or English Language Learners is staggering. Additionally, 70% of households in Salinas report that they speak a language other than English in the home. According to a recent report conducted by First 5 of Monterey County, only 20% of children are ready to start kindergarten. In addition, the educational attainment levels for Salinas residents lag behind State and County average. Only 12% of Salinas residents have a college education (Monterey County as a whole has 23%, and the State has 32%). High school graduation rates are also lower in Salinas (59% in Salinas, versus 82% Statewide).

2. How does your work address and/or change the underlying or root causes of the problem?

Libraries improve educational outcomes, and help strengthen the fabric of a community. They function as important institutions in a community, and an important part of its social infrastructure. The programs and

resources that the new library provides will get greater access to educational materials online and in the library. The new library will provide early literacy programming, parent education, homework centers, activities and programs for youth, adult educational programs, and a wealth of online resources.

This project addresses many of the critical needs in our community, including improved educational outcomes, safety for families and youth, and better economic outcomes for all residents, including increased equity in access to opportunities. We believe success in life starts at an early age with strong literacy skills, and continues thru life by educational achievement, creativity, and lifelong learning. Strong libraries are an antidote to gang violence, and often the backbone of a strong community.

- 3. If other than general operating support, describe the program for which you seek funding, why you decided to pursue this project and whether it is new or an expansion of an existing program**

We are asking the Harden Foundation to assist with enhancing the El Gabilan Library's community room through the construction of an outdoor deck area that can be used to extend the function and capacity of the community room. It is expected that this meeting space, with a capacity of over 150 people will be heavily used, both for library programs, as well as for community events and meetings. With an entrance that will be accessible outside the hours that the library is open, this meeting space could be host to many community events that might lend themselves to indoor/outdoor uses and will be enhanced by the addition of this deck area.

This project is important for many reasons. The 21,000 square foot two-story library is being built on a relatively small lot and every square foot has to have a purpose. The Community Room Deck is an important piece in the overall puzzle, providing an area for community events and programming. It will be a place for the community to come together, as well as giving families and adults needing a quiet place before or after programs to collect their thoughts, or enjoy a snack or cup of coffee. The deck can also function as a programming space for families, teens, adults, seniors and children. The space outside the community room, which will be fenced in and only available from within the library, can be used for live performances, community gatherings, book clubs, knitting groups, outdoor creative arts & crafts, and much more.

The Community Room Deck area is one of several items envisioned by the community in the design process that was placed on a "managed options" list due to limited funding. Many of the features on this list are outdoor spaces or features that can be efficiently added into the project if grant/gift funding becomes available within the next six to nine months. The total projected cost for the deck area is estimated at \$125,014 and, as indicated in the budget, this request to the Harden Foundation will be supplemented with additional grant or gift funding to complete the request.

- 4. Include a list of all other grant requests (pending and approved) for this project, showing funding source and amount requested**

Salinas Public Library has requested/received:

\$150,000 secured from Sunlight Foundation for outdoor educational spaces.

\$25,000 requested from Community Foundation for Monterey County for outdoor educational spaces (pending).

\$65,000 requested from Lowes Foundation for makerspace (pending).

FOSPL has not requested any grant funds, but will begin a fund raising campaign in November-December of 2018.

☐ **Evaluation**

1. **Please include in your 3-5 page narrative:**

- a. **What are the goals, expected outcomes and activities involved in this request, and when will each be accomplished?**

The goals of this project are to provide safe places for the community to gather, to enhance patrons experience of the outdoor learning spaces, and to be able to provide outdoor programming in a protected area. Once the new library is opened, we expect that:

- 1) The number of active library card holders in North Salinas will increase by at least 100% (from 7,000 to at least 14,000) within a year of the new library opening its doors.
- 2) 80% of families will report high satisfaction with the outdoor educational learning spaces, as measured in participant surveys.
- 3) Program attendance for preschool and elementary age students at the El Gabilan Library will total at least 16,500 for the first year after opening.
- 4) Library visitation will average 500 visitors per day.

- b. **Provide a clear plan for the evaluation of the results of the program/project in relation to its stated objectives. How will you show that the expected outcomes were met? Include:**

We plan to collect the following data to ensure that we are reaching our stated objectives:

1. Number of library cards issued in Zip Code 93906.
2. Customer surveys
3. Program attendance
4. Library visitation

III. Project Budget

- ☐ A detailed program/project budget, in your agency's normal format, showing revenues and expenses for the total program/project, and explaining how the funds requested in this application would be allocated (for the year(s) reflected in the grant request). Note: requests for operating support will not require a program/project budget, but please indicate in your narrative how the requested funds will be allocated.
- Attached.

IV. Organizational Structure

- ☐ A list of the current Board of Directors with related demographic information (include name, city of residence and profession of each Board member)
- ☐ Ken Allen, President, Retired Boys & Girls Executive, Salinas
Paula Herrera, Vice President, Retired Red Cross Executive, Salinas

Friends of the Salinas Public Library
Balance Sheet
As of June 30, 2018

	Jun 30, 18
ASSETS	
Current Assets	
Checking/Savings	
Pacific Valley Savings	118,514.00
Pacific Valley Bank Checking	1,356.81
Total Checking/Savings	119,870.81
Other Current Assets	
Book Store Change Account	125.00
Total Other Current Assets	125.00
Total Current Assets	119,995.81
TOTAL ASSETS	119,995.81
LIABILITIES & EQUITY	
Equity	
Rsvd for Change for Sales	125.00
Reserved for Little Libraries	1,933.28
Reserved for Eco. Uncert.	2,500.00
Fund balance	42,478.77
Opening Balance Equity	-10,500.00
Net Income	83,458.76
Total Equity	119,995.81
TOTAL LIABILITIES & EQUITY	119,995.81

Friends of the Salinas Public Library
Balance Sheet
As of October 19, 2018

	Oct 19, 18
ASSETS	
Current Assets	
Checking/Savings	
Pacific Valley Savings	122,949.90
Pacific Valley Bank Checking	1,491.47
Total Checking/Savings	124,441.37
Other Current Assets	
Book Store Change Account	125.00
Total Other Current Assets	125.00
Total Current Assets	124,566.37
TOTAL ASSETS	124,566.37
LIABILITIES & EQUITY	
Equity	
Rsvd for Change for Sales	125.00
Reserved for Little Libraries	1,933.28
Reserved for Eco. Uncert.	2,500.00
Fund balance	125,937.53
Opening Balance Equity	-10,500.00
Net Income	4,570.56
Total Equity	124,566.37
TOTAL LIABILITIES & EQUITY	124,566.37

Brenda Orr, Secretary, Retired School Teacher, Salinas
Robin Young, Treasurer, Information Technology Professional, Dole, Salinas
At Large:
Mary Alicia McCrae, Literacy Consultant, Salinas
Elizabeth Nolan, Graphic Artist, Salinas
One Vacancy

- ☐ Staff roster with name and title
No staff.
- ☐ Organization Chart, if available
N/A (not applicable)

V. Organization's Financial Statements

- ☐ A detailed organization current annual budget (for the year reflected in the grant request), showing both income and expenses

Attached.

- ☐ Complete financial statements for the most recently completed fiscal year including:
 1. Balance Sheet or Statement of Financial Position. This financial statement lists the organization's assets and liabilities by category at a specific point in time. Examples of asset lines are cash, accounts receivable, prepaid expenses, property and equipment. Examples of liability lines are accounts payable, salaries and wages payable, accrued vacation, plus equity/real estate, vehicles, and long term debt.

Full City of Salinas Financial Statements are available at: <https://www.cityofsalinas.org/our-city-services/finance/budget-financial-reports>

2. Profit & Loss Statement or Statement of Activities. This financial statement lists income and expenses by categories. Examples of income categories are grants, individual donations, earned revenue and events. Examples of expense lines are salaries and wages, payroll taxes, insurance, contract services, occupancy/utilities/rent, insurance and vehicle operation/maintenance.

Attached.

- ☐ Complete year-to-date financial statements: 1) Balance Sheet or Statement of Financial Position; and 2) Profit & Loss Statement or Statement of Activities. If your year-to-date statements cover a period of three months or less, please provide financial statements for two completed years, including both the most recently completed fiscal year and the prior year's statement.

Attached.

- ☐ A list of the ten largest financial gifts (grants or gifts from individuals or organizations) received in your most recent fiscal year (donors who have requested anonymity may be listed as Anonymous)

Attached.

V. Other

- ☐ If applicable, a completed Grant Report for a previous grant, if not already submitted (Please refer to the specific grant agreement/contract). N/A



CITY OF SALINAS
RECREATION-PARK SPORTS DIVISION
2018 YOUTH VOLLEYBALL
6th Grade Pacific League



#	TEAM	COACH	#	TEAM	COACH
01.	Buena Vista	Jana & Gabe Kaster	07.	Oasis	Stephen Rocha
02.	El Gabilan	Doug Jones/Will Delaney	08.	Oscar Loya	Milka Hernandez
03.	Laurel Wood	Al Velasquez	09.	Sacred Heart	Montel Wilkinson
04.	Madonna	Alicia Chaidez	10.	San Benancio	Esther Ortiz
05.	Mission Park	Lehua Delk	11.	Virgina Rocca Barton	Cesar Lara
06.	Monterey Park	Faviola Alcala	12.	Kammann	Lorena Vidauri

ALL GAMES PLAYED AT THE RECREATION CENTER LOCATED AT 320 LINCOLN AVE.

Week One

<u>Monday, October 1</u>	<u>Tuesday, October 2</u>	<u>Wednesday, October 3</u>	<u>Thursday, October 4</u>	<u>Friday, October 5</u>
<i>Bye: Team 11</i>				
5:15 p.m. 02 vs 09		4:15 p.m. 04 vs 07 5:15 p.m. 01 vs 10	7:15 p.m. 03 vs 08	7:15 p.m. 05 vs 06

Week Two

<u>Monday, October 8</u>	<u>Tuesday, October 9</u>	<u>Wednesday, October 10</u>	<u>Thursday, October 11</u>	<u>Friday, October 12</u>
<i>Bye: Team 5</i>				
4:15 p.m. 10 vs 11 7:15 p.m. 02 vs 08		4:15 p.m. 01 vs 09 5:15 p.m. 04 vs 06	5:15 p.m. 03 vs 07	

Week Three

<u>Monday, October 15</u>	<u>Tuesday, October 16</u>	<u>Wednesday, October 17</u>	<u>Thursday, October 18</u>	<u>Friday, October 19</u>
<i>Bye: Team 3</i>				
5:15 p.m. 02 vs 06	4:15 p.m. 05 vs 04 6:15 p.m. 01 vs 08	6:15 p.m. 10 vs 09		5:15 p.m. 05 vs 07 6:15 p.m. 05 vs 11

Week Four

<u>Monday, October 22</u>	<u>Tuesday, October 23</u>	<u>Wednesday, October 24</u>	<u>Thursday, October 25</u>	<u>Friday, October 26</u>
<i>Bye: Team 6</i>				
5:15 p.m. 02 vs 04	5:15 p.m. 09 vs 03	4:15 p.m. 12 vs 06 5:15 p.m. 01 vs 07	5:15 p.m. 10 vs 08	7:15 p.m. 11 vs 05

Week Five

<u>Monday, October 29</u>	<u>Tuesday, October 30</u>	<u>Wednesday, October 31</u>	<u>Thursday, November 1</u>	<u>Friday, November 2</u>
<i>Bye: Team 8</i>				
4:15 p.m. 01 vs 05 5:15 p.m. 10 vs 03			7:15 p.m. 07 vs 06	4:15 p.m. 09 vs 04 5:15 p.m. 11 vs 02

Week Six

<u>Monday, November 5</u>	<u>Tuesday, November 6</u>	<u>Wednesday, November 7</u>	<u>Thursday, November 8</u>	<u>Friday, November 9</u>
<i>Bye: Team 1</i>				
6:15 p.m. 08 vs 04	6:15 p.m. 06 vs 03	4:15 p.m. 05 vs 10	4:15 p.m. 12 vs 01	4:15 p.m. 07 vs 02 7:15 p.m. 09 vs 11

Week Seven

<u>Monday, November 12</u>	<u>Tuesday, November 13</u>	<u>Wednesday, November 14</u>	<u>Thursday, November 15</u>	<u>Friday, November 16</u>
<i>Bye: Team 9</i>				
	4:15 p.m. 07 vs 08	6:15 p.m. 02 vs 05	6:15 p.m. 03 vs 04	5:15 p.m. 06 vs 10 6:15 p.m. 01 vs 11

Week Eight

<u>Monday, November 26</u>	<u>Tuesday, November 27</u>	<u>Wednesday, November 28</u>	<u>Thursday, November 29</u>	<u>Friday, November 30</u>
4:15 p.m. 06 vs 09 5:15 p.m. 12 vs 09 6:15 p.m. 01 vs 03	5:15 p.m. 08 vs 11	7:15 p.m. 12 vs TBA		

9:55 AM
10/19/18
Cash Basis

Friends of the Salinas Public Library
Revenue & Expense
July 2018 through June 2019

	Jul '18 - Jun 19
Income	
Foundation Grant	612.80
Store Cards	8.73
Sales	
Cherry Bean	356.07
Sidewalk	461.19
Bookshop	3,020.52
El Gabilan	35.50
Cesar Chavez Library	28.00
Rollicks	43.32
Online	
Amazon	1,044.38
Total Online	1,044.38
Total Sales	4,988.98
Membership dues	155.00
Interest Income	30.04
Total Income	5,795.55
Expense	
Transporter \$\$ - Saturday Sale	180.00
Membership	11.25
Bookshop	
Phone	132.16
Business	36.33
Total Bookshop	168.49
Book Sale Expenses	
Debit card Charge	8.46
online	
Mailing	
S&H	
Total Mailing	-31.29
	-31.29

9:55 AM
10/19/18
Cash Basis

Friends of the Salinas Public Library
Revenue & Expense
July 2018 through June 2019

	Jul '18 - Jun 19
Amazon	275.28
Total online	243.99
Total Book Sale Expenses	252.45
Grants to SPL	
Pass-through	612.80
Total Grants to SPL	612.80
Total Expense	1,224.99
Net Income	4,570.56

Friends of the Salinas Public Library
Revenue & Expense
July 2017 through June 2018

	Jul '17 - Jun 18
Income	
Foundation Grant	88,572.06
Store Cards	85.44
Sales	
Cherry Bean	866.68
Sidewalk	1,596.75
Bookshop	12,051.14
Big Book Sale	1,685.59
El Gabilan	152.55
Cesar Chavez Library	102.70
Rollicks	309.86
Online	
Amazon	3,786.92
Total Online	3,786.92
Total Sales	20,552.19
Contributions designated	307.23
Total Contributions	307.23
Membership dues	635.00
Interest income	45.12
Total Income	110,197.04
Expense	
Special Recognition	856.00
Transporter \$\$ - Saturday Sale	600.00
FOSPL Sponsored Event	
Library Recognition	18.99
FOSPL Sponsored Event - Other	750.00
Total FOSPL Sponsored Event	768.99
Officer Expenses	21.50

Friends of the Salinas Public Library

Revenue & Expense

July 2017 through June 2018

9:54 AM
10/19/18
Cash Basis

	Jul '17 - Jun 18
Bookshop	
Technology	408.07
Phone	329.42
Business	256.75
Total Bookshop	994.24
Internet Expenses	18.00
Book Sale Expenses	
Debit card Charge	39.81
Book Valuation Subscription online	306.00
Mailing S&H	
Mailing - Other	-81.23
Total Mailing	88.16
Amazon	6.93
Total online	990.99
Big Book Sale	997.92
Total Book Sale Expenses	0.00
Total Book Sale Expenses	1,343.73
Insurance	
Volunteer Accident Insurance	300.00
Business Liability	743.00
Total Insurance	825.00
Total Insurance	1,868.00
Association Dues	80.00
Publicity	566.36
Grants to SPL	
Foundation	6,000.00
Pass-through	13,572.06
Total Grants to SPL	19,572.06

9:54 AM
10/19/18
Cash Basis

Friends of the Salinas Public Library
Revenue & Expense
July 2017 through June 2018

	Jul '17 - Jun '18
Filing fees and taxes	49.40
Total Expense	26,738.28
Net Income	83,458.76

FOSPL FY 18/19 Budget vs Actuals

<u>Revenue</u>	<u>18-19 Bdgt</u>	<u>1-Jul-18</u>	<u>Percent +/-</u>
<u>Sales</u>			
Book Shop	13,000	0	0%
less: CoGS	0	0	0%
Sidewalk Sale	2,000	0	0%
Cherry Bean	1,000	0	0%
El Gabilan Library	0	0	0%
Cesar Chavez Library	150	0	0%
Rollicks	400	0	0%
Book Recycling	0	0	0%
Online	4,000	0	0%
Total Sales	20,550	0	0%
Pass-through Grants/ Desig. Contr.	0	0	0%
Unrestricted Contributions	0	0	0%
Store Cards (eScrip)	0	0	0%
Membership dues	500	0	0%
Interest Income	40	0	0%
Total Income	21,090	0	0%
<u>Expenditures</u>			
Association Dues	100	0	0%
Online Book Sale Expenses	1,200	0	0%
Book Valuation Subscription	306	0	0%
Book Shop	647	0	0%
Property/Business Insurance	743	0	0%
Book Shop Volunteer Accident Insurance	300	0	0%
Technology	500	0	0%
Publicity	500	0	0%
FOSPL Grants to SPL	6,000	0	0%
Pass-through Grants/Contributions	0	0	0%
FOSPL Sponsored Programs	2,500	0	0%
Political Campaign Measure	0	0	0%
Filing fees and taxes	50	0	0%
Internet webpage	18	0	0%
Board Insurance	825	0	0%
Membership	100	0	0%
Volunteers	100	0	0%
Storage	500	0	0%
Transporter \$\$	720	0	0%
Officer Expenses/Miscellaneous	100	0	0%
Auditing Fees	0	0	0%
Total Expense	15,209	0	0%
Net Income/(Loss)	5,881	0	
		<u>Equity</u>	
	Fund Balance:	0	
Reserved for:	Change for sales	125	
	Little Libraries	1,933	
	Economic Uncertainty	2,500	
	Total Restr Bal:	-4,558	
	Unrestricted Fund Balance	-4,558	

Friends of Salinas Public Library (FOSPL) – List of Grants for Fiscal Year 2017-2018

1. Arts Council - \$3500.00
2. Monterey County Gives - \$3461.26
3. Nancy Buck Ransom Foundation - \$5000.00
4. Sunlight Giving - \$75,000.00
5. Better World Books - \$1610.80