



Issued: 06/26/2026



Quote Expiration: 06/30/2026

Estimated Contract Start Date: 09/01/2026

Account Number: 108382

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Salinas Police Department 312 E Alisal St Salinas, CA 93901-4371 USA	Salinas Police Dept. - CA 200 Lincoln Ave Salinas CA 93901-2639 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lauren Gauer Phone: 480-580-3639 Email: lgauer@axon.com Fax:	Tonya Erickson Phone: (831) 758-7325 Email: tonyae@ci.salinas.ca.us Fax:

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$3,916,463.46</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$4,041,824.42</b>

**Discount Summary**

Average Savings Per Year	\$257,186.26
<b>TOTAL SAVINGS</b>	<b>\$1,285,931.28</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Aug 2026	\$783,292.70	\$28,895.96	\$812,188.66
Aug 2027	\$783,292.69	\$24,116.26	\$807,408.95
Aug 2028	\$783,292.69	\$24,116.26	\$807,408.95
Aug 2029	\$783,292.69	\$24,116.26	\$807,408.95
Aug 2030	\$783,292.69	\$24,116.22	\$807,408.91
<b>Total</b>	<b>\$3,916,463.46</b>	<b>\$125,360.96</b>	<b>\$4,041,824.42</b>

Quote Unbundled Price: \$5,022,993.18  
 Quote List Price: \$4,272,999.58  
 Quote Subtotal: \$3,916,463.46

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	1		\$1.00	(\$31,833.28)	(\$31,833.28)	\$0.00	(\$31,833.28)
100552	TRANSFER BALANCE - GOODS	1	1		\$1.00	(\$2,934.08)	(\$2,934.08)	(\$271.40)	(\$3,205.48)
HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	171	60			\$0.00	\$0.00	\$0.00	\$0.00
IR1CB	Interview Room 1 Camera Essential	3	60	\$321.59	\$321.01	\$321.01	\$57,781.80	\$1,049.80	\$58,831.60
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	58	60	\$149.42	\$139.74	\$139.74	\$486,295.20	\$15,608.39	\$501,903.59
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	60	\$78.01	\$62.52	\$62.52	\$37,512.00	\$2,619.58	\$40,131.58
BWCUwTAP	BWC Unlimited with TAP	171	60	\$143.79	\$102.91	\$102.91	\$1,055,856.60	\$31,853.25	\$1,087,709.85
B00096	FIXED CCTV STREAM PLAN	500	44	\$10.55	\$10.62	\$10.62	\$233,640.00	\$0.00	\$233,640.00
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	60	\$150.40	\$139.74	\$139.74	\$83,844.00	\$2,627.98	\$86,471.98
C00031	TASER 10 CERTIFICATION PRO PLAN	160	60	\$137.77	\$108.33	\$108.33	\$1,039,968.00	\$64,393.62	\$1,104,361.62
<b>A la Carte Hardware</b>									
72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	35	1		\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
70112	AXON SIGNAL - VEHICLE	24	1		\$279.00	\$279.00	\$6,696.00	\$619.38	\$7,315.38
70112	AXON SIGNAL - VEHICLE	34	1		\$279.00	\$279.00	\$9,486.00	\$877.46	\$10,363.46
72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	24	1		\$2,695.00	\$2,695.00	\$64,680.00	\$5,982.90	\$70,662.90
H00002	AB4 Multi Bay Dock Bundle	32			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	44		\$15.83	\$0.00	\$0.00	\$0.00	\$0.00
12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	60		\$16.92	\$16.92	\$8,121.60	\$0.00	\$8,121.60
100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	60		\$141.67	\$141.67	\$68,001.60	\$0.00	\$68,001.60
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	60		\$0.81	\$0.81	\$76,982.40	\$0.00	\$76,982.40
102610	AXON COMMUNITY LINK	171	60		\$16.27	\$10.83	\$111,143.16	\$0.00	\$111,143.16
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	60		\$10.85	\$10.85	\$111,321.00	\$0.00	\$111,321.00
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	60		\$10.85	\$10.85	\$111,321.00	\$0.00	\$111,321.00
85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	60		\$27.12	\$27.12	\$278,251.20	\$0.00	\$278,251.20
ProLicense	Pro License Bundle	25	60		\$48.82	\$48.75	\$73,125.00	\$0.00	\$73,125.00
<b>A la Carte Services</b>									
85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	1		\$6,786.00	\$6,786.00	\$6,786.00	\$0.00	\$6,786.00
102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	1		\$12,000.00	\$12,000.00	\$12,000.00	\$0.00	\$12,000.00
102599	TASER CEW STARTER (UP TO 500 HANDLES)	1	1		\$14,000.00	\$14,000.00	\$14,000.00	\$0.00	\$14,000.00
<b>A la Carte Warranties</b>									
80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	48		\$1.33	\$1.33	\$638.40	\$0.00	\$638.40
80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	49		\$1.33	\$1.33	\$1,564.08	\$0.00	\$1,564.08
80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	49		\$1.33	\$1.33	\$2,215.78	\$0.00	\$2,215.78
<b>Total</b>							<b>\$3,916,463.46</b>	<b>\$125,360.96</b>	<b>\$4,041,824.42</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	171	1	08/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	5	1	08/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	189	1	08/01/2026
AB4 CONNECTED HARDWARE BUNDLE	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	189	1	08/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	32	1	08/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	32	1	08/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	32	1	08/01/2026
Interview Room 1 Camera Essential	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	1	08/01/2026
Interview Room 1 Camera Essential	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3	1	08/01/2026
Interview Room 1 Camera Essential	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	1	08/01/2026
Interview Room 1 Camera Essential	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100122	AXON VR - HEADSET - BATTERY	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100126	AXON VR - TACTICAL BAG	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	5	2	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	160	2	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	12	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100396	AXON TASER 10 - MAGAZINE - INERT RED	30	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100399	AXON TASER 10 - CARTRIDGE - LIVE	3200	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100400	AXON TASER 10 - CARTRIDGE - HALT	1600	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100401	AXON TASER 10 - CARTRIDGE - INERT	300	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100591	AXON TASER - CLEANING KIT	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100616	AXON TASER 10 - HOLSTER - BLACKHAWK - RH	24	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100617	AXON TASER 10 - HOLSTER - BLACKHAWK - LH	136	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100748	AXON VR - CONTROLLER - TASER 10	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100754	AXON VR - HEADSET - BATTERY CHARGING DOCK	1	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100832	AXON VR - CONTROLLER - HANDGUN VR19H	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101124	AXON VR - HOLSTER - T10 BLACKHAWK GRAY - RH	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101125	AXON VR - HOLSTER - T10 BLACKHAWK GRAY - LH	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101294	AXON VR - TABLET	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101300	AXON VR - TABLET CASE	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101412	AXON VR - CONTROLLER - HANDGUN VRMPH	4	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	2	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	10	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101751	AXON VR - HEADSET - HTC FOCUS VISION	7	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	5	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	160	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	30	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	102186	AXON TASER 10 - COMMAND BOX	1	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	102389	AXON VR - MULTI-USER ROOM MARKER	2	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	20018	AXON TASER - BATTERY PACK - TACTICAL	160	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	20018	AXON TASER - BATTERY PACK - TACTICAL	5	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	20018	AXON TASER - BATTERY PACK - TACTICAL	16	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	3	1	08/01/2026

## Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
TASER 10 CERTIFICATION PRO PLAN	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	3	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	3	1	08/01/2026
A la Carte	70112	AXON SIGNAL - VEHICLE	24	1	08/01/2026
A la Carte	70112	AXON SIGNAL - VEHICLE	34	1	08/01/2026
A la Carte	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	35	1	08/01/2026
A la Carte	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	24	1	08/01/2026
TASER 10 CERTIFICATION PRO PLAN	100400	AXON TASER 10 - CARTRIDGE - HALT	1280	1	08/01/2027
TASER 10 CERTIFICATION PRO PLAN	100400	AXON TASER 10 - CARTRIDGE - HALT	1280	1	08/01/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	10	1	02/01/2029
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	176	1	02/01/2029
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	22	1	02/01/2029
TASER 10 CERTIFICATION PRO PLAN	100210	AXON VR - TAP REFRESH 1 - TABLET	7	1	02/01/2029
TASER 10 CERTIFICATION PRO PLAN	101009	AXON VR - TAP REFRESH 1 - HANDGUN CONTROLLER	7	1	02/01/2029
TASER 10 CERTIFICATION PRO PLAN	101012	AXON VR - TAP REFRESH 1 - TASER CONTROLLER	7	1	02/01/2029
TASER 10 CERTIFICATION PRO PLAN	20373	AXON VR - TAP REFRESH 1 - HEADSET	7	1	02/01/2029
TASER 10 CERTIFICATION PRO PLAN	100400	AXON TASER 10 - CARTRIDGE - HALT	1280	1	08/01/2029
TASER 10 CERTIFICATION PRO PLAN	100400	AXON TASER 10 - CARTRIDGE - HALT	1280	1	08/01/2030
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	10	1	09/01/2030
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	10	1	08/01/2031
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	176	1	08/01/2031
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	22	1	08/01/2031
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	08/01/2031
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	58	1	08/01/2031

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	171	09/01/2026	08/31/2031
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	171	09/01/2026	08/31/2031
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	58	09/01/2026	08/31/2031
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	10	09/01/2026	08/31/2031
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	116	09/01/2026	08/31/2031
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	20	09/01/2026	08/31/2031
Interview Room 1 Camera Essential	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	09/01/2026	08/31/2031
Interview Room 1 Camera Essential	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	09/01/2026	08/31/2031
Interview Room 1 Camera Essential	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	3	09/01/2026	08/31/2031
Interview Room 1 Camera Essential	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	09/01/2026	08/31/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	75	09/01/2026	08/31/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	25	09/01/2026	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	101180	AXON TASER - DATA SCIENCE PROGRAM	160	09/01/2026	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	20248	AXON TASER - EVIDENCE.COM LICENSE	2	09/01/2026	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	20248	AXON TASER - EVIDENCE.COM LICENSE	160	09/01/2026	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	20370	AXON VR - USER ACCESS - FULL VR	160	09/01/2026	08/31/2031
A la Carte	100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	09/01/2026	08/31/2031
A la Carte	102610	AXON COMMUNITY LINK	171	09/01/2026	08/31/2031
A la Carte	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	09/01/2026	08/31/2031

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	09/01/2026	08/31/2031
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	09/01/2026	08/31/2031
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	09/01/2026	08/31/2031
A la Carte	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	09/01/2026	08/31/2031
FIXED CCTV STREAM PLAN	102641	AXON FUSUS - CCTV STREAMS	500	01/01/2028	08/31/2031
A la Carte	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	01/01/2028	08/31/2031

## Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	58
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	10
Interview Room 1 Camera Essential	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3
TASER 10 CERTIFICATION PRO PLAN	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	160
TASER 10 CERTIFICATION PRO PLAN	101193	AXON TASER - ON DEMAND CERTIFICATION	160
A la Carte	102599	TASER CEW STARTER (UP TO 500 HANDLES)	1
A la Carte	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1
A la Carte	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	10	09/01/2026	08/31/2031
Interview Room 1 Camera Essential	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	3		
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	10	08/01/2027	08/31/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	171	08/01/2027	08/31/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	5	08/01/2027	08/31/2031
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	22	08/01/2027	08/31/2031
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	08/01/2027	08/31/2031
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	58	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	100197	AXON VR - EXT WARRANTY - HEADSET	7	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	100213	AXON VR - EXT WARRANTY - TABLET	7	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	160	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	5	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	101007	AXON VR - EXT WARRANTY - TASER CONTROLLER	7	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	3	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	4	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	5	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	160	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	16	08/01/2027	08/31/2031
TASER 10 CERTIFICATION PRO PLAN	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	3	08/01/2027	08/31/2031
A la Carte	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	08/01/2027	08/31/2031
A la Carte	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	08/01/2027	08/31/2031
A la Carte	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	09/01/2027	08/31/2031

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	312 E Alisal St	Salinas	CA	93901-4371	USA
2	312 E Alisal St	Salinas	CA	93901-4371	USA

## Payment Details

Aug 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	\$12,482.11	\$0.00	\$12,482.11
Annual Payment 1	102610	AXON COMMUNITY LINK	171	\$20,401.01	\$0.00	\$20,401.01
Annual Payment 1	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	\$1,490.77	\$0.00	\$1,490.77
Annual Payment 1	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	\$0.00	\$0.00	\$0.00
Annual Payment 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	\$20,433.66	\$0.00	\$20,433.66
Annual Payment 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	\$20,433.66	\$0.00	\$20,433.66
Annual Payment 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	\$14,130.60	\$0.00	\$14,130.60
Annual Payment 1	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	\$406.72	\$0.00	\$406.72
Annual Payment 1	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	\$287.10	\$0.00	\$287.10
Annual Payment 1	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	\$117.18	\$0.00	\$117.18
Annual Payment 1	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	\$51,074.73	\$0.00	\$51,074.73
Annual Payment 1	B00096	FIXED CCTV STREAM PLAN	500	\$42,886.07	\$0.00	\$42,886.07
Annual Payment 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$6,885.56	\$480.84	\$7,366.40
Annual Payment 1	BWCUwTAP	BWC Unlimited with TAP	171	\$193,809.06	\$5,846.85	\$199,655.91
Annual Payment 1	C00031	TASER 10 CERTIFICATION PRO PLAN	160	\$190,892.49	\$11,819.82	\$202,712.31
Annual Payment 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	58	\$89,262.49	\$2,865.02	\$92,127.51
Annual Payment 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	\$15,390.09	\$482.38	\$15,872.47
Annual Payment 1	IR1CB	Interview Room 1 Camera Essential	3	\$10,606.21	\$192.71	\$10,798.92
Annual Payment 1	ProLicense	Pro License Bundle	25	\$13,422.55	\$0.00	\$13,422.55
Transfer Value	100552	TRANSFER BALANCE - GOODS	1	(\$2,934.08)	(\$271.40)	(\$3,205.48)
Transfer Value	100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	(\$31,833.28)	\$0.00	(\$31,833.28)
Upfront Hardware and Services	102599	TASER CEW STARTER (UP TO 500 HANDLES)	1	\$14,000.00	\$0.00	\$14,000.00
Upfront Hardware and Services	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	\$12,000.00	\$0.00	\$12,000.00
Upfront Hardware and Services	70112	AXON SIGNAL - VEHICLE	24	\$6,696.00	\$619.38	\$7,315.38
Upfront Hardware and Services	70112	AXON SIGNAL - VEHICLE	34	\$9,486.00	\$877.46	\$10,363.46
Upfront Hardware and Services	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	24	\$64,680.00	\$5,982.90	\$70,662.90
Upfront Hardware and Services	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	35	\$0.00	\$0.00	\$0.00
Upfront Hardware and Services	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,786.00	\$0.00	\$6,786.00
Upfront Hardware and Services	H00002	AB4 Multi Bay Dock Bundle	32	\$0.00	\$0.00	\$0.00
Upfront Hardware and Services	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	171	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$783,292.70</b>	<b>\$28,895.96</b>	<b>\$812,188.66</b>

Sep 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	C00031	TASER 10 CERTIFICATION PRO PLAN	160	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Aug 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	\$13,879.87	\$0.00	\$13,879.87
Annual Payment 2	102610	AXON COMMUNITY LINK	171	\$22,685.54	\$0.00	\$22,685.54
Annual Payment 2	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	\$1,657.71	\$0.00	\$1,657.71
Annual Payment 2	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	\$0.00	\$0.00	\$0.00
Annual Payment 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	\$15,712.95	\$0.00	\$15,712.95
Annual Payment 2	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	\$319.25	\$0.00	\$319.25
Annual Payment 2	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	\$130.30	\$0.00	\$130.30
Annual Payment 2	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	\$452.26	\$0.00	\$452.26
Annual Payment 2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	\$56,794.12	\$0.00	\$56,794.12
Annual Payment 2	B00096	FIXED CCTV STREAM PLAN	500	\$47,688.48	\$0.00	\$47,688.48
Annual Payment 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$7,656.61	\$534.69	\$8,191.30
Annual Payment 2	BWCUwTAP	BWC Unlimited with TAP	171	\$215,511.86	\$6,501.60	\$222,013.46
Annual Payment 2	C00031	TASER 10 CERTIFICATION PRO PLAN	160	\$212,268.85	\$13,143.44	\$225,412.29
Annual Payment 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	58	\$99,258.20	\$3,185.85	\$102,444.05
Annual Payment 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	\$17,113.49	\$536.40	\$17,649.89
Annual Payment 2	IR1CB	Interview Room 1 Camera Essential	3	\$11,793.91	\$214.28	\$12,008.19
Annual Payment 2	ProLicense	Pro License Bundle	25	\$14,925.61	\$0.00	\$14,925.61
<b>Total</b>				<b>\$783,292.69</b>	<b>\$24,116.26</b>	<b>\$807,408.95</b>

**Jan 2028**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	B00096	FIXED CCTV STREAM PLAN	500	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Aug 2028**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	\$13,879.87	\$0.00	\$13,879.87
Annual Payment 3	102610	AXON COMMUNITY LINK	171	\$22,685.54	\$0.00	\$22,685.54
Annual Payment 3	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	\$1,657.71	\$0.00	\$1,657.71
Annual Payment 3	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	\$0.00	\$0.00	\$0.00
Annual Payment 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	\$15,712.95	\$0.00	\$15,712.95
Annual Payment 3	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	\$130.30	\$0.00	\$130.30
Annual Payment 3	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	\$319.25	\$0.00	\$319.25
Annual Payment 3	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	\$452.26	\$0.00	\$452.26
Annual Payment 3	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	\$56,794.12	\$0.00	\$56,794.12
Annual Payment 3	B00096	FIXED CCTV STREAM PLAN	500	\$47,688.48	\$0.00	\$47,688.48
Annual Payment 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$7,656.61	\$534.69	\$8,191.30
Annual Payment 3	BWCUwTAP	BWC Unlimited with TAP	171	\$215,511.86	\$6,501.60	\$222,013.46
Annual Payment 3	C00031	TASER 10 CERTIFICATION PRO PLAN	160	\$212,268.85	\$13,143.44	\$225,412.29
Annual Payment 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	\$17,113.49	\$536.40	\$17,649.89
Annual Payment 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	58	\$99,258.20	\$3,185.85	\$102,444.05
Annual Payment 3	IR1CB	Interview Room 1 Camera Essential	3	\$11,793.91	\$214.28	\$12,008.19
Annual Payment 3	ProLicense	Pro License Bundle	25	\$14,925.61	\$0.00	\$14,925.61
<b>Total</b>				<b>\$783,292.69</b>	<b>\$24,116.26</b>	<b>\$807,408.95</b>

**Aug 2029**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	\$13,879.87	\$0.00	\$13,879.87
Annual Payment 4	102610	AXON COMMUNITY LINK	171	\$22,685.54	\$0.00	\$22,685.54
Annual Payment 4	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	\$1,657.71	\$0.00	\$1,657.71
Annual Payment 4	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	\$0.00	\$0.00	\$0.00
Annual Payment 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	\$15,712.95	\$0.00	\$15,712.95
Annual Payment 4	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	\$319.25	\$0.00	\$319.25
Annual Payment 4	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	\$130.30	\$0.00	\$130.30
Annual Payment 4	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	\$452.26	\$0.00	\$452.26
Annual Payment 4	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	\$56,794.12	\$0.00	\$56,794.12
Annual Payment 4	B00096	FIXED CCTV STREAM PLAN	500	\$47,688.48	\$0.00	\$47,688.48
Annual Payment 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$7,656.61	\$534.69	\$8,191.30
Annual Payment 4	BWCUwTAP	BWC Unlimited with TAP	171	\$215,511.86	\$6,501.60	\$222,013.46
Annual Payment 4	C00031	TASER 10 CERTIFICATION PRO PLAN	160	\$212,268.85	\$13,143.44	\$225,412.29
Annual Payment 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	58	\$99,258.20	\$3,185.85	\$102,444.05
Annual Payment 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	\$17,113.49	\$536.40	\$17,649.89
Annual Payment 4	IR1CB	Interview Room 1 Camera Essential	3	\$11,793.91	\$214.28	\$12,008.19
Annual Payment 4	ProLicense	Pro License Bundle	25	\$14,925.61	\$0.00	\$14,925.61
<b>Total</b>				<b>\$783,292.69</b>	<b>\$24,116.26</b>	<b>\$807,408.95</b>

**Aug 2030**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	100579	AXON AIR - DRONESENSE UAS (CLASS 1)	8	\$13,879.87	\$0.00	\$13,879.87
Annual Payment 5	102610	AXON COMMUNITY LINK	171	\$22,685.54	\$0.00	\$22,685.54
Annual Payment 5	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	8	\$1,657.71	\$0.00	\$1,657.71
Annual Payment 5	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	171	\$0.00	\$0.00	\$0.00
Annual Payment 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	171	\$22,721.84	\$0.00	\$22,721.84
Annual Payment 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1584	\$15,712.95	\$0.00	\$15,712.95
Annual Payment 5	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	10	\$130.30	\$0.00	\$130.30
Annual Payment 5	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	24	\$319.25	\$0.00	\$319.25
Annual Payment 5	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	34	\$452.26	\$0.00	\$452.26
Annual Payment 5	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	171	\$56,794.12	\$0.00	\$56,794.12
Annual Payment 5	B00096	FIXED CCTV STREAM PLAN	500	\$47,688.48	\$0.00	\$47,688.48
Annual Payment 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	10	\$7,656.61	\$534.67	\$8,191.28
Annual Payment 5	BWCUwTAP	BWC Unlimited with TAP	171	\$215,511.86	\$6,501.60	\$222,013.46
Annual Payment 5	C00031	TASER 10 CERTIFICATION PRO PLAN	160	\$212,268.85	\$13,143.48	\$225,412.33
Annual Payment 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	58	\$99,258.20	\$3,185.82	\$102,444.02
Annual Payment 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	10	\$17,113.49	\$536.40	\$17,649.89
Annual Payment 5	IR1CB	Interview Room 1 Camera Essential	3	\$11,793.91	\$214.25	\$12,008.16
Annual Payment 5	ProLicense	Pro License Bundle	25	\$14,925.61	\$0.00	\$14,925.61
<b>Total</b>				<b>\$783,292.69</b>	<b>\$24,116.22</b>	<b>\$807,408.91</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-351656, Q-421599, Q-457104, Q-512797, Q-623897, Q-725945, Q-730670, Q-740966, Q-779927, Q-586421

Agency is terminating those contracts effective 9/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits

due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of -\$34,767.36

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Any credits contained in this quote are contingent upon payment in full of the following amounts:

Outstanding Invoice - INUS427745 - 3/1/2026 - \$12,567.60

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Signature

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Date Signed

6/26/2026

