



**CITY OF SALINAS
COUNCIL STAFF REPORT**

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DATE: FEBRUARY 24, 2026
DEPARTMENT: PUBLIC WORKS
FROM: DAVID JACOBS, PUBLIC WORKS DIRECTOR
BY: JENNY DAVILA, PUBLIC WORKS ADMIN SUPERVISOR
TITLE: AMENDMENT NO. 3 TO THE ON-CALL STREETLIGHT AGREEMENT WITH ST. FRANCIS ELECTRIC, LLC.

RECOMMENDED MOTION:

A motion to approve a Resolution:

1. Authorizing the City Manager to execute Amendment No. 3 to the On-Call Streetlight Service Agreement with St. Francis Electric, LLC to increase the annual amount by \$136,595 for a revised annual not-to exceed amount of \$386,595;
- ~~2. De-appropriating \$137,000 from CIP 9163, Traffic Calming Improvements; and~~
- ~~3. Appropriating \$137,000 to the Public Works Operating Budget.~~

EXECUTIVE SUMMARY:

Due to ongoing incidents of streetlight wire thefts throughout the City, St. Francis Electric, LLC was contacted to assist with replacement and repair efforts. The contractor provided a proposal for Phase 1 of the streetlight wire replacement and was scheduled to complete the associated repairs. As wire theft continues to occur in additional locations, St. Francis Electric has submitted a proposal to address newly affected areas. Amendment No. 3 is required to fund Phase 2 of the streetlight wire replacement work.

BACKGROUND:

In October 2023, the City issued a Request for Qualifications (RFQ) on PlanetBids for On-Call Streetlight Maintenance contractors. The City received two complete responses. Following evaluation, Bear Electrical Solutions, LLC. and St. Francis Electric, LLC were selected.

On December 5, 2023, the Salinas City Council awarded the On-Call Streetlight Maintenance Agreements to both Bear Electrical Solutions, LLC and St. Francis Electric, LLC for a two-year term with an annual not-to-exceed amount of \$50,000 per contractor pursuant to Resolution 22850.

Due to increased demand for on-call streetlight maintenance services, the Public Works Department requested City Council for approval of Amendment No. 1 to increase each agreement's annual not-to-exceed amount to \$100,000 per contractor. This request was approved by City Council under Resolution 23117.

In mid-2025, the City observed a growing number of streetlight outage reports. Upon investigation, staff determined that the streetlight wire was being cut and stolen. The Public Works Department requested quotes from both Bear Electrical Solutions, LLC and St. Francis Electric to replace the stolen wiring. Based on the submitted proposals, Amendment No. 2 was executed, increasing St. Francis Electric's overall not-to-exceed amount to \$250,000.

While Phase 1 of the streetlight wire replacement was being scheduled, additional streetlight wire theft occurred, impacting new locations. The Public Works Department solicited proposals for Phase 2 of the wire replacement work and received a proposal from St. Francis Electric in the amount of \$136,595.

~~To fund this increase, the Public Works Department will de-appropriate \$137,000 from Capital Improvement Project (CIP) No. 9163, Traffic Calming Improvements. Approval of Amendment No. 3 will increase the agreement's overall not to exceed amount to \$386,595 and allow continuation of necessary repairs to restore affected streetlights. It is important to note that this de-appropriation is recommended to move quickly and minimize the impact on the existing budget. When the new Traffic Calming Process is brought forward to the Council all efforts will be made to restore and hopefully add more funding.~~

The Public Works Department is requesting that the City Council approve the City Manager to execute Amendment No. 3 to the agreement with St. Francis increasing the overall not-to-exceed amount to \$386,595. ~~and to de-appropriate \$137,000 from CIP 9163 to cover the cost of Amendment No. 3.~~

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project

CALIFORNIA GOVERNMENT CODE §84308 APPLIES:

Yes.

STRATEGIC PLAN INITIATIVE:

This item relates to the current City Council Goal of Infrastructure. An increase in the Master Service Agreement will contribute towards the efficient and effective process to complete emergency work that benefits the community’s safety and wellbeing.

DEPARTMENTAL COORDINATION:

The Public Works Department worked alongside the City Legal Department and the City Finance department in the Amendment No. 3 review process.

FISCAL AND SUSTAINABILITY IMPACT:

Fund	General Ledger Number (Operating/CIP)	General Ledger Account Name	Remaining Budget Appropriation	Amount Requested
1000	50.5235-63.4900	Outside Services – Maintenance & Repairs Others	\$61,297	\$136,595
1000	50.9163-66.4000	Capital Outlays Improvements	\$173,000	(\$136,595)

Approval of Amendment No. 3 will increase the not-to-exceed amount of the On-Call Streetlight Maintenance Agreement with St. Francis Electric, LLC by \$136,595, for a revised total not-to-exceed amount of \$386,595. ~~To fund Phase 2 of the Streetlight Wire Theft Repairs, the Public Works Department will de appropriate \$136,595 from Capital Improvement Project (CIP) No. 9163, Traffic Calming Improvements. This reallocation will provide sufficient funding to address ongoing streetlight wire theft impacts and restore affected streetlight infrastructure. The de-appropriation will not increase the City’s overall budget and will allow timely completion of critical public safety related streetlight repairs.~~

ATTACHMENTS:

- Resolution
- Amendment No. 3
- Amendment No. 2
- Amendment No. 1
- Original Agreement