

REPORT TO THE
CITY COUNCIL
City of Salinas, California

DATE: June 17, 2014

FROM: Edmond Rodriguez, Fire Chief

BY: Brett Loomis, Battalion Chief

SUBJECT: **PURCHASE OF USED TILLER LADDER TRUCK**

RECOMMENDATION:

It is recommended that the City Council adopt a resolution authorizing the purchase of one (1) used Simon/LTI 110' tiller ladder truck from Fire Tec Corporation for \$30,500.

DISCUSSION:

In January 2014, City Council authorized the lease purchase of a new tiller ladder truck from Golden State Fire Apparatus. A tiller ladder truck presents unique operating features that require extensive initial and ongoing training to ensure safe, efficient, and effective service for the community.

The City of Santa Ana has a 1988 Simon/LTI 110' tiller ladder truck available for purchase. The apparatus is fully functional and has been inspected by members of the Salinas Fire Department. The ladder has been certified for in service use and the number of use hours on this apparatus are less than the number of use hours on our department's current 2005 Pierce ladder truck.

The condition of the 1988 Simon/LTI ladder truck is such that our department will be able to use the vehicle as an in service reserve ladder truck once all personnel are trained in its operation. The ability to use this vehicle as a reserve ladder truck will allow the department to accelerate the timeline on the sale of the 2001 HME/Quint. Preliminary estimates indicate the sale of the HME/Quint could net \$100,000.

The used tiller ladder truck has design features that are very similar to the new tiller ladder truck currently under construction. This will contribute greatly to the training of our personnel by minimizing training time for the new tiller apparatus facilitating a smoother transition into front line service shortly after delivery.

Research on tiller apparatus training programs throughout the nation demonstrate that regular skills maintenance training for all personnel on tiller operations minimizes collisions and liability, maximizes employee availability to operate the apparatus, and ensures efficient operations while serving the public. Without the used tiller apparatus, the new ladder truck would be out of service or

in a delayed response capacity more frequently while crews are rotated through a training schedule. Having the used apparatus will minimize out of service or delayed response times by the new apparatus as crews can use the used apparatus for regular skills maintenance training.

Fire Tec is based in Vermont and facilitates the sale of used fire apparatus. The used apparatus is located in Santa Ana, California and once the acquisition is complete, Salinas Fire Department personnel will travel to Santa Ana and return the vehicle to Salinas.

City Council has the authority to approve this purchase under Salinas Municipal Code Sec. 12-27, purchases without notice, advertisement or competitive bids.

ISSUE:

Shall the City Council authorize the purchase of one (1) used 1988 Simon/LTI 110' tiller ladder truck fully equipped from Fire Tec Incorporated at a cost of \$30,500?

FISCAL IMPACT:

All funds for the purchase of this vehicle are available in the current 2013/2014 fiscal year budget, including an additional \$2,440 in sales tax payable to the Department of Motor Vehicles. No new allocation of funds is necessary with this request.

TIME CONSIDERATIONS:

The estimated delivery time of the new tiller ladder truck is estimated to be January 2015. Training of personnel on the use of a tiller apparatus is estimated to take, at minimum, six months. The department would like to have the used tiller truck as soon as possible to begin training.

ALTERNATIVES/IMPLICATIONS:

Not authorize the purchase of the used tiller ladder truck. Not authorizing the purchase, however, will delay putting the new ladder truck in service and increase out of service time and delayed response times of the new apparatus during ongoing skills training. Staff recommends proceeding with this purchase.

CITY COUNCIL GOALS:

This recommendation supports the City Council goals of:

- Safe Livable Community
- Effective Sustainable Government
- Excellent Infrastructure
- Quality of Life

CONCLUSIONS:

This used tiller truck will support the department in maintaining mission critical effective fire and emergency response to the community. Staff therefore recommends that the City Council authorize direct purchase of a used tiller truck from FireTec for \$30,500.

Distribution: (8 pt. font)

City Council

City Attorney

Department Directors

(The City Clerk will distribute reports to the above individuals. Departments are responsible for distribution to any other identified individuals.)

Back Up Pages: (8 pt. font)

Attachment 1 - FireTec Sales Agreement Salinas Santa Ana 10416

Attachment 2 – Resolution – Used Tiller Truck Purchase