

6:51 PM
08/09/21
Accrual Basis

Salinas United Business Association
Profit & Loss
July 2020 through June 2021

	<u>Jul '20 – Jun 21</u>
Income	
SUBA BID Assessments	68,293
Donations	4,000
Grants	6,521
Miscellaneous	0
Sponsors	0
Other Community Events/Mixers	0
Special Events	0
Legislative Brunch	0
Carry Over Balance	<u>8,527</u>
Total Income	<u>89,071</u>
Gross Profit	89,071
Expense	
Professional Services	41,354
Marketing and Promotion	1,950
Beautification, Landscaping	448
Safety	601
Business Resources	10,475
Legal, Bookkeeping, Accounting	1,677
Insurance	1,553
Yearly Fees	0
Rent	9,360
Office Supplies, Postage	1,677
Subscriptions	0
Conferences	0
Permits	0
Telephone, Website, Internet	3,712
Miscellaneous	344
Office Equipment	<u>879</u>
Total Expense	73,818
Net Income	15,253

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07/19/22
Accrual Basis

Salinas United Business Association
Profit & Loss
July 2021 through June 2022

	<u>Jul '21-June 22</u>
Income	
SUBA BID Assessments	55,614.00
Donations	0.00
Grants	4,500.00
Miscellaneous	0.00
Sponsors, Donations	2,460.25
Other Community Events/Mixers	0.00
Special Events	10,418.00
Legislative Brunch	0.00
Fund Balance	<u>15,253.00</u>
Total Income	<u>88,245.25</u>
Gross Profit	88,245.25
Expense	
Professional Services	41,588.00
Marketing, Newsletter	4,359.17
Beautification, Landscaping	658.93
Safety	923.00
Business Resources	8,568.67
Legal, Bookkeeping, Accounting	1,326.37
Insurance	1,444.00
Yearly Fees, Dues, subscriptions	0.00
Rent	9,360.00
Office Supplies, Postage	1,497.18
Conferences, Staff Dev.	0.00
Permits	673.86
Telephone, Website, Internet	2,654.54
Special Events	7,238.35
Miscellaneous	384.83
Office Equipment	<u>0.00</u>
Total Expense	80,676.90
Net Income	7,568.35

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07/21/23
Accrual Basis

Salinas United Business Association
Profit & Loss
July 2022 through June 2023

	<u>Jul '21-June 22</u>
Income	
SUBA BID Assessments	57,900.00
Donations	1,950.00
Grants	1,200.00
Miscellaneous	67,000.00*
Sponsors, Donations	0.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	<u>7,568.35</u>
Total Income	135,618.35
Gross Profit	135,618.35
Expense	
Professional Services	81,091.21
Marketing, Newsletter	7,898.81
Beautification, Landscaping	1,868.12
Safety	1,375.00
Business Resources	8,792.76
Legal, Bookkeeping, Accounting	2,826.24
Insurance	1,756.44
Yearly Fees, Dues, subscriptions	278.00
Rent	9,360.00
Office Supplies, Postage	2,628.19
Conferences, Staff Dev.	0.00
Permits	674.22
Telephone, Website, Internet	2,816.42
Special Events	0.00
Miscellaneous	0.00
Office Equipment	<u>0.00</u>
Total Expense	121,365.41
Net Income	14,252.94

*Funds were for contracts, there was no line item in our ledger for contracts and has been added for next fiscal year.

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07/16/2024
Accrual Basis

Salinas United Business Association
Profit and Loss
July 2023 through June 2024

July 23-June 24

Income

SUBA BIA Assessments	42,447.50
Donations	3,840.00
Grants	0.00
Contracts	85,000.00
Miscellaneous	0.00
Sponsorships	3,500.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	<u>14,253.00</u>

Total Income 149,040.50

Gross Profit 149,040.50

Professional Services, Personnel Services	110,736.50
Marketing, Newsletter	3,652.78
Beautification, Landscaping	959.61
Safety	843.22
Business Resources	6,092.08
Legal, Bookkeeping, Accounting	2,442.89
Insurance	2,656.33
Yearly Fees, Dues, Subscriptions	278.09
Rent, Lease	9,360.00
Office Supplies, Postage	2,327.89
Conferences, Staff Dev.	1,000.00
Permits	0.00
Telephone, Website, Internet	2,856.32
Special Events	3,654.53
Miscellaneous	0.00
Office Equipment	<u>345.21</u>

Total Expense 147,205.45

Net Income 1,835.05

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07/30/2025
Accrual Basis

Salinas United Business Association
Profit and Loss
July 2024 through June 2025

July 24-June 25

Income

SUBA BIA Assessments	40,550.00
Donations	8,619.79
Grants	0.00
Contracts	90,000.00
Miscellaneous	0.00
Sponsorships	3,500.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	<u>1,834.70</u>

Total Income 144,504.49

Gross Profit 144,504.49

Professional Services, Personnel Services	90,142.00
Marketing, Newsletter	3,820.19
Beautification, Landscaping	979.67
Safety	1,135.12
Business Resources	9,768.78
Legal, Bookkeeping, Accounting	3,741.89
Insurance	2,153.32
Yearly Fees, Dues, Subscriptions	358.09
Rent, Lease	9,360.00
Office Supplies, Postage	2,197.51
Conferences, Staff Dev.	2,219.00
Permits	1,014.00
Telephone, Website, Internet	2,856.32
Special Events	0.00
Miscellaneous	390.00
Office Equipment	<u>276.61</u>

Total Expense 130,412.50

Net Income 14,091.99

**Salinas United Business Association
Profit & Loss Statement
July 2025 - October 2025**

Category	Amount (\$)
Income	
SUBA BIA Assessments	5,571.00
Loan	7,000.00
Grants	0.00
Contracts	0.00
Miscellaneous	0.00
Sponsorships	0.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	14,091.99
Total Income	26,662.99
Gross Profit	26,662.99

Category	
Expenses	
Professional Services, Personnel Services	19,699.84
Marketing, Newsletter	79.00
Beautification, Landscaping	525.00
Safety	300.00
Business Resources	1,052.00
Legal, Bookkeeping, Accounting	0.00
Insurance	0.00
Yearly Fees, Dues, Subscriptions	0.00

Category	Amount (\$)
Rent, Lease	3,120.00
Office Supplies, Postage	225.59
Conferences, Staff Development	906.00
Permits	0.00
Telephone, Website, Internet	385.66
Special Events	0.00
Miscellaneous	87.78
Office Equipment	0.00
Total Expenses	26,380.87
Net Income	282.12