6:51 PM 08/09/21 Accrual Basis

Salinas United Business Association **Profit & Loss**

July 2020 through June 2021

		Jul '20 – Jun 21
Income	SUBA BID Assessments Donations Grants Miscellaneous Sponsors Other Community Events/Mixers Special Events Legislative Brunch Carry Over Balance	68,293 4,000 6,521 0 0 0 0 0 0 8,527
	Total Income	89,071
Gross Profit		89,071
Expense	Professional Services Marketing and Promotion Beautification, Landscaping Safety Business Resources Legal, Bookeeping, Accounting Insurance Yearly Fees Rent	41,354 1,950 448 601 10,475 1,677 1,553 0 9,360
	Office Supplies, Postage Subscriptions Conferences Permits Telephone, Website, Internet Miscellaneous Office Equipment Total Expense	1,677 0 0 0 3,712 344 879 73,818
Net Income		15,253

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Salinas United Business Association **Profit & Loss**

July 2021 through June 2022

		Jul '21-June 22
Income	SUBA BID Assessments Donations Grants Miscellaneous	55,614.00 0.00 4,500.00 0.00
	Sponsors, Donations Other Community Events/Mixers Special Events Legislative Brunch Fund Balance	2,460.25 0.00 10,418.00 0.00 <u>15,253.00</u>
	Total Income	88,245.25
Gross Profit		88,245.25
Expense	Destanting I Comban	44 500 00
	Professional Services Marketing, Newsletter Beautification, Landscaping	41,588.00 4,359.17 658.93
	Safety Business Resources	923.00 8,568.67
	Legal, Bookeeping, Accounting Insurance	1,326.37 1,444.00
	Yearly Fees, Dues, subscriptions Rent	0.00 9,360.00
	Office Supplies, Postage Conferences, Staff Dev.	1,497.18 0.00
	Permits Telephone, Website, Internet	673.86 2,654.54
	Special Events Miscellaneous Office Equipment	7,238.35 384.83 0.00
	Total Expense	80,676.90
Net Income	·	7,568.35

Salinas United Business Association **Profit & Loss**

July 2022 through June 2023

		Jul '21-June 22
Income	SUBA BID Assessments Donations Grants Miscellaneous Sponsors, Donations Other Community Events/Mixers Special Events Legislative Brunch Fund Balance Total Income	57,900.00 1,950.00 1,200.00 67,000.00* 0.00 0.00 0.00 -7,568.35
Gross Profit	Total income	135,618.35
Expense		100,010.00
	Professional Services Marketing, Newsletter Beautification, Landscaping Safety Business Resources Legal, Bookeeping, Accounting Insurance Yearly Fees, Dues, subscriptions Rent Office Supplies, Postage Conferences, Staff Dev. Permits Telephone, Website, Internet Special Events Miscellaneous Office Equipment	81,091.21 7,898.81 1,868.12 1,375.00 8,792.76 2,826.24 1,756.44 278.00 9,360.00 2,628.19 0.00 674.22 2,816.42 0.00 0.00
	Total Expense	121,365.41
Net Income		14,252.94

^{*}Funds were for contracts, there was no line item in our ledger for contracts and has been added for next fiscal year.

Salinas United Business Association

Profit and Loss

July 2023 through June 2024

	July 23-June 24
Income	
SUBA BIA Assessments	42,447.50
Donations	3,840.00
Grants	0.00
Contracts	85,000.00
Miscellaneous	0.00
Sponsorships	3,500.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	<u>14,253.00</u>
Total Income	149,040.50
Gross Profit	149,040.50
Professional Services, Personnel Services	110,736.50
Marketing, Newsletter	3,652.78
Beautification, Landscaping	959.61
Safety	843.22
Business Resources	6,092.08
Legal, Bookkeeping, Accounting	2,442.89
Insurance	2,656.33
Yearly Fees, Dues, Subscriptions	278.09
Rent, Lease	9,360.00
Office Supplies, Postage	2,327.89
Conferences, Staff Dev.	1,000.00
Permits	0.00
Telephone, Website, Internet	2,856.32
Special Events	3,654.53
Miscellaneous	0.00
Office Equipment	<u>345.21</u>
Total Expense	147,205.45
Net Income	1,835.05

Salinas United Business Association

Profit and Loss

July 2024 through June 2025

	July 24-June 25
Income	
SUBA BIA Assessments	40,550.00
Donations	8,619.79
Grants	0.00
Contracts	90,000.00
Miscellaneous	0.00
Sponsorships	3,500.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	<u>1,834.70</u>
Total Income	144,504.49
Gross Profit	144,504.49
Professional Services, Personnel Services	90,142.00
Marketing, Newsletter	3,820.19
Beautification, Landscaping	979.67
Safety	1,135.12
Business Resources	9,768.78
Legal, Bookkeeping, Accounting	3,741.89
Insurance	2,153.32
Yearly Fees, Dues, Subscriptions	358.09
Rent, Lease	9,360.00
Office Supplies, Postage	2,197.51
Conferences, Staff Dev.	2,219.00
Permits	1,014.00
Telephone, Website, Internet	2,856.32
Special Events	0.00
Miscellaneous	390.00
Office Equipment	276.61
Total Expense	130,412.50
Net Income	14,091.99

Salinas United Business Association Profit & Loss Statement July 2025 - October 2025

Category	Amount (\$)
Income	
SUBA BIA Assessments	5,571.00
Loan	7,000.00
Grants	0.00
Contracts	0.00
Miscellaneous	0.00
Sponsorships	0.00
Other Community Events/Mixers	0.00
Special Events	0.00
Legislative Brunch	0.00
Fund Balance	14,091.99
Total Income	26,662.99
Gross Profit	26,662.99
Category	
Expenses	
Professional Services, Personnel Services	19,699.84
Marketing, Newsletter	79.00
Beautification, Landscaping	525.00
Safety	300.00
Business Resources	1,052.00
Legal, Bookkeeping, Accounting	0.00
Insurance	0.00
Yearly Fees, Dues, Subscriptions	0.00

Amount (\$)
3,120.00
225.59
906.00
0.00
385.66
0.00
87.78
0.00
26,380.87
282.12