

September 23, 2021
Our 92nd Year

Ship To:
CITY OF SALINAS
721 ABBOTT ST
SUITE B
Salinas, CA 93901
US

Bill To:
CITY OF SALINAS
200 LINCOLN AVE
SALINAS, CA 93901-0000
United States

Attn:
Phone: 831-758-7376
Email:

Altec Quotation Number: 941274 - 1
Account Manager: Steven Ankney
Technical Sales Rep: Samantha Ashleigh Thompson

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Unit</u>	
1.	AT40G Unit Model	1
2.	ALTEC Model AT40-G telescopic articulating Aerial device with ISO-Boom.	1
	A. ISO Boom: the inner telescopic fiberglass boom maintains full dielectric integrity even with the fiberglass inner boom fully retracted.	
	B. Hydraulic platform leveling system.	
	C. Hydraulic tool circuit at the platform.	
	D. Emergency lowering valve at the platform.	
	E. Single handle control at the platform with a safety interlock system.	
	F. Two (2) operators and maintenance/parts manuals.	
	G. Working height: 45.6 feet	
	H. Side reach: 29.7 feet	
	I. Low-power fiber-optic control system (FOC-L).	
	J. Continuous rotation	
3.	Poly Hydraulic Reservoir, Pedestal Mounted, 7 Gallon (Includes Sight Gauge)	1
4.	Post style pedestal mounting	1
5.	Single One-Man End-Mounted Platform With 180 Degree Rotator, 24 X 30 X 42. Platform is rated at 400 pounds. Control panel on platform dashboard provides controls for auxiliary functions. Includes emergency stop (push-pull) switch and rocker switches, which operate platform leveling, platform rotation, tools, and battery selector (for fiber-optic controls system). Composite fiberglass platform mounting bracket. (AT40G)	1
6.	Platform Leveling At Lower Controls. AT40-G	1

<u>Item</u>	<u>Description</u>	<u>Qty</u>
7.	Two (2) Platform Steps	1
8.	Soft nylon reinforced vinyl platform cover for a 24 x 30 inch platform	1
9.	Platform liner for a 24 x 30 x 42 inch platform	1
10.	4-Function Single Handle Fiber-Optic Controller.	1
11.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1
12.	Engine Start/Stop at the upper controls actuated through the Fiber-Optic controls system with Secondary Stowage System (AT40G)	1
13.	Powder coat unit Altec White.	1

Unit & Hydraulic Acc.

14.	HVI-22 Hydraulic Oil (Standard).	9
15.	Standard Pump For PTO	1
16.	Hot shift PTO for automatic transmission	1

Body

17.	108 Inch Universal Small Aerial Body for a 60 Inch CA Chassis with 38 Inch Long Side Access Tailshelf to Meet the Following Specifications:	1
A.	Basic body fabricated from A40 grade 100% zinc alloy coated steel	
B.	All doors are full, double paneled, self-sealed with built-in drainage.	
C.	Stainless steel hinge rods extend full length of door.	
D.	Door hinges are zinc alloy material attached with rivets	
E.	All doors contain stainless steel, flush mounted, paddle activated rotary style latches with two-stage locking, including keyed locks and adjustable strikers.	
F.	Heavy-gauge welded steel frame construction with smooth galvanneal floor.	
G.	Possible contact edges are folded for safety.	
H.	Door header drip rail at top for maximum weather protection.	
I.	Neoprene or rolled fenders on wheel fender panels.	
J.	Steel treated for improved primer bond and rust resistance.	
K.	Automotive underseal applied to body.	
L.	Automotive type non-porous door seals fastened to the door facing.	
M.	108 Inch Body Length	

<u>Item</u>	<u>Description</u>	<u>Qty</u>
N.	40 Inch Body Height (Standard)	
O.	94 Inch Body Width (Standard)	
P.	20 Inch Body Compartment Depth (Standard)	
Q.	8 Inch Body crossmembers (Standard)	
R.	No Treadplate On Compartment Tops	
S.	6 Inch tall wooden tailboard installed at the rear of body cargo area	
T.	Stainless Steel Rotary Paddle Latch With Lock (Standard)	
U.	Master Body Locking System (Standard)	
V.	One (1) wheel chock holder installed in fender panel on each side of body.	
W.	Gas Shock Type Rigid Door Holders For Vertical Doors (Standard)	
X.	Chains On Horizontal Doors	
Y.	Hotstick shelf extending full length of body on Curbside.	
Z.	Drop-Down Hot Stick Door For One (1) Shelf (Right Side)	
AA.	Two (2) Hot Stick Brackets	
AB.	1st Vertical Streetside (LH) - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers	
AC.	1st Horizontal Streetside (LH) - One (1) Fixed Shelf With Removable Dividers On 8 Inch Centers	
AD.	Rear Vertical Streetside (LH) - Six (6) Adjustable Locking Swivel Hooks	
AE.	1st Vertical Curbside (RH) - Seven (7) Adjustable Locking Swivel Hooks, Louvered Panel Installed in Cargo Wall	
AF.	1st Horizontal Curbside (RH) - Vacant	
AG.	Rear Vertical Curbside (RH) - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers	
AH.	One (1) Small Bolt-On Grab Handle Installed At Rear Of Curbside Compartments	
AI.	38 Inch Tailshelf with Integrated Side Access Steps and Smooth Galvaneal Floor Installed at Rear of Body. Includes One (1) U-Shaped Grab Handle.	

Body and Chassis Accessories

18.	ICC Underride Protection	1
19.	Combination 2 Inch Ball (10,000 LB MGTW) And Pintle Hitch (16,000 LB MGTW)	1
20.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1
21.	Front Torsion Bar Installed On Chassis	1
22.	Rear Torsion Bar Installed On Chassis	1
23.	Appropriate counterweight added for stability.	1
24.	Platform Rest, Rigid with Rubber Tube	1
25.	Platform to be side stowed	1

<u>Item</u>	<u>Description</u>	<u>Qty</u>
26.	Boom Rest for a Telescopic Unit	1
27.	Mud Flaps With Altec Logo (Pair)	1
28.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1
29.	Slope Indicator Assembly For Machine Without Outriggers	1
30.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	1
31.	5 LB Fire Extinguisher With Light Duty Bracket, Installed (In Cab or Inside Compartment Only)	1
32.	Triangular Reflector Kit, Shipped Loose	1
33.	Vinyl manual pouch for storage of all operator and parts manuals	1
34.	Rock Guards, Lexan, Installed Each Front Corner Of Body	1

Electrical Accessories

35.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1
36.	Altec Standard Amber LED Strobe Light With Brush Guard Post Mounted On Streetside Front Compartment Top	1
37.	Single tone back up alarm installed between the chassis frame rails at the rear of the chassis. To work in conjunction with chassis reverse drive system	1
38.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1
39.	Ford Upfitter Switches (Supplied with Chassis)	1
40.	Power Distribution Module (PDM-6) is a compact self-contained electronic system that provides a standardized interface with the chassis electrical system. (Includes Operator's Manual)	1
41.	Install secondary stowage system.	1
42.	PTO Indicator Light Installed In Cab	1

Finishing Details

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
43.	Powder Coat Unit Altec White	1
44.	Finish Paint Body Accessories Above Body Floor Altec White	1
45.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1
46.	Apply Non-Skid Coating to all walking surfaces	1
47.	English Safety And Instructional Decals	1
48.	Vehicle Height Placard - Installed In Cab	1
49.	Placard, HVI-22 Hydraulic Oil	1
50.	Dielectric test unit according to ANSI requirements.	1
51.	Stability test unit according to ANSI requirements.	1
52.	Focus Factory Build	1
53.	Delivery Of Completed Unit	1
54.	Inbound Freight	1
55.	Stock Unit	1

Chassis

56.	Altec Supplied Chassis	1
57.	Altec Stock Chassis	1
A.	2022 Model Year	
B.	Ford F550	
C.	Class V (16,001-19,500 LBS)	
D.	Chassis Color - White	
E.	Regular Cab	
F.	4x2	
G.	60 Clear CA (Round To Next Whole Number)	
H.	145 Wheelbase	
I.	18,000 LBS GVWR	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
J.	7,000 LBs Front Axle Rating	
K.	13,660 LBs Rear Axle Rating	
L.	Ford 6.7L Power Stroke Diesel	
M.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	
N.	Ford E/F250-550 Single Horizontal Right Side Exhaust	
O.	98R - Operator Commanded Regeneration (OCR)	
P.	50-State Emissions	
Q.	Clean Idle Certification	
R.	No Idle Engine Shut-Down Required	
S.	Hydraulic Brakes	
T.	Park Brake In Rear Wheels	
U.	Ford 40 Gallon Fuel Tank (Rear)	
V.	Ford 7.2 Gallon DEF Tank (Mid Mount)	
W.	63C - Aft Axle Frame Extension	
X.	Power Door Locks	
Y.	Power Windows	
Z.	Power Mirrors	
AA.	Keyless Entry	
AB.	Bluetooth	
AC.	Cruise Control	
AD.	Block Heater	
AE.	Snow Plow Package	

Additional Pricing

58. Stock Unit/Body Price to Include: \$88,919.50

:

- Cab Guard
- Cab Mounted Low Profile Light Bar – Whelen Justice Series
- 2 Go-Lights – Mounted on Cab Guard
- 2 Post Style Cone Holders – Mounted on Front Bumper and Rear Tailshelf
- Directional Light Bar at Rear – Whelen TAC8
- 8 Point Strobes
 - (2) in Grill
 - (2) in Front Fender Flares
 - (2) in Rear Fender Panels above Tires
 - (2) in Rear Facing of Tailshelf

Chassis **\$55,227**

Estimated Taxes **\$13,334**

Doc/Admin Fees **\$125**

Delivery **\$5038**

State Tire Tax **\$10.50**

Total Price **\$162,654**

Option: 2022 Ram 5500 ILO 2023 Ford F550 Deduction of \$2,445

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Item	Description	Qty
Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty		

Altec Industries, Inc.

BY _____

Samantha Ashleigh Thompson

- Notes:**
- 1 Chassis pricing should be considered budgetary only and is subject to change when specific model year pricing becomes available from the OEM.
 - 2 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.
 - 3 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.
 - 4 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

5 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

6 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

7 F.O.B. - Customer Site

8 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

9 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

10 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

11 Interest charge of 1/2% per month to be added for late payment.

12 Any payment made by a credit card may be subject to a surcharge fee.

13 Delivery: days after receipt of order PROVIDING:
A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
C. Customer approval drawings are returned by requested date.
D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.

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E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

- 14 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

- 15 This quotation is valid until #EXPIRE_DATE#. After this date, please contact Altec Industries, Inc. for a possible extension.
- 16 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 17 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.
- 18 Please direct all questions to Steven Ankney at