

Quoted for: City of Salinas

Customer Contact:

Phone: / Email:

Quoted by: Ashleigh Thompson

Phone: / Email:

Altec Account Manager: William Hamburger

REFERENCE ALTEC MODEL	Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated) \$124,081

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$2,586
2	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$4,552
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$1,094
2	CG	Cab Guard	\$3,405
3	CMLB2	Cab Mounted Light Bar - Whelen Justice Series	\$2,344
4	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$844
5	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$844
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$139,750

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC	2 Post Style Cone Holders	\$685
5	ELECTRICAL	Directional Light Bar at Rear - Whelen TAC8 8 Point Strobes	\$3,711
6	FINISHING		\$0
7	CHASSIS	2022 Ford F550	\$0
8	OTHER		\$0
OPEN MARKET OPTIONS TOTAL:			\$4,396

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$144,146
 CA Doc/Admin/Tire Fees: \$135.50
 Estimated Taxes \$13,334
 Delivery to Customer at \$2.20 / mile: \$5,038
 TOTAL FOR UNIT/BODY/CHASSIS: \$162,654

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		2022 Ram 5500 ILO 2023 Ford F550	-\$2,445
2			

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: Based on Stock Availability,

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Elizabethtown, KY