

**AGREEMENT FOR SERVICES BETWEEN
THE CITY OF SALINAS AND PARAGON TACTICAL**

Police Range Extended Warranty/Maintenance Program

THIS AGREEMENT is executed this 15th day of February, 2022, (“Agreement” or “Contract”) between the City of Salinas, a California Charter city and municipal corporation (hereinafter “City”) and Paragon Tactical Inc., a California corporation (Hereinafter “Contractor”).

IT IS HEREBY MUTUALLY AGREED AS FOLLOWS:

1. **Scope.** Contractor hereby agrees to provide to the City, as the scope of services under this Agreement, the following services: Sixty (60) month Warranty & Maintenance Plus Program for the Police Service Range. Scope of work is further discussed in Contractor’s Proposal dated 1/28/2022, Attachment B.
2. **Timeliness.** Contractor shall perform all tasks in a timely fashion, as set forth more specifically in Section 3 below. Failure to so perform is hereby deemed a material breach of this Agreement, and City may terminate this Agreement with no further liability hereunder, or the city may agree in writing with Contractor to an extension of time.
3. **Term.** The work under this Agreement shall commence March 1, 2022 and shall be completed by February 28, 2027 unless City grants a written extension of time as set forth in Section 2 above.
4. **Payment.** City agrees to pay and Contractor agrees to accept as full and fair consideration for the performance of this Agreement, One Hundred Twenty Five Thousand Eight Hundred Forty Two Dollars (\$125,842) as more fully described Contractor’s quote, Attachment C. Contractor has no right of reimbursement for expenses under this Agreement. Compensation shall become due and payable 30 days after City’s approval of Contractor’s submission of written invoices to the City. The payment of any compensation shall be contingent upon performance of the terms and conditions of this Agreement to the satisfaction of the City. If City determines that the work set forth in the written invoice has not been performed in accordance with the terms of this Agreement, City shall not be responsible for payment until such time as the work has been satisfactorily performed.
5. **Meet & Confer.** Contractor agrees to meet and confer with City or its agents or employees with regard to services as set forth herein as may be required by City to insure timely and adequate performance of this Agreement.
6. **Insurance.** Contractor shall procure and maintain for the duration of this Agreement insurance meeting the requirements specified in Attachment A hereto.

7. **Indemnification.** Contractor shall hold harmless, defend at its own expense, and indemnify City and its officers, officials, employees, agents, and volunteers from and against all liability, claims, damages, losses, and/or expenses including reasonable City attorney fees arising from all acts or omissions of Contractor or its officers, agents, or employees arising out of the performance of the work under this Contract, caused in whole or in part by any negligent act or omission of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, except where caused by the active negligence, sole negligence or willful misconduct of the City.

8. **Licensing.** Contractor warrants that it is properly licensed to perform the work specified under this Agreement, including but not limited to possession of a current City business license.

9. **Termination.** City may terminate this Agreement upon ten days' written notice. The amount of damages, if any, as a result of such termination may be decided by negotiations between the parties or before a court of competent jurisdiction.

10. **Agency.** In performing the services specified under this Agreement, Contractor is hereby deemed to be an independent contractor and not an agent or employee of City.

11. **Non-Assignability.** The rights and obligations of Contractor hereunder are not assignable and cannot be delegated without written consent of City.

12. **Entire Agreement.** This Agreement constitutes the entire Agreement between the parties hereto and supersedes any and all prior agreements, whether oral or written, relating to the subject matter thereof. Any modification of the Agreement will be effective only if it is in writing signed by both parties hereto.

13. **Validity.** If any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will continue in full force without being impaired or invalidated in any way.

14. **Counterparts.** This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

15. **Laws.** Contractor agrees that in the performance of this Agreement it will comply with all applicable State, Federal and local laws and regulations. This Agreement shall be governed by and construed in accordance with the laws of the State of California, County of Monterey, and City of Salinas.

IN WITNESS WHEREOF, this Agreement is entered into by the parties hereto on the day and year first written above.

CITY OF SALINAS

Steven S. Carrigan
City Manager

APPROVED AS TO FORM:

Christopher A. Callihan
City Attorney

CONTRACTOR

By (Printed Name):_____

Its (Title):_____

Insurance Requirements

Contractor shall procure and maintain for the duration of the contract, and for three years thereafter, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his/her/its officers, agents, representatives, employees, and/or subcontractors.

MINIMUM SCOPE AND LIMIT OF INSURANCE

Coverage shall be at least as broad as:

1. **Commercial General Liability** (“CGL”): Insurance Services Office (“ISO”) Form CG 00 01 covering CGL on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than **\$2,000,000** per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (ISO Form CG 25 03 or 25 04) or the general aggregate limit shall be twice the required occurrence limit.
2. **Automobile Liability**: ISO Form CA 0001 covering Code 1 (any auto), with limits no less than **\$1,000,000** per accident for bodily injury and property damage.
3. **Workers’ Compensation**: as required by the State of California, with Statutory Limits, and Employers’ Liability insurance with a limit of no less than \$1,000,000 per accident for bodily injury or disease.
4. **Contractors’ Pollution Legal Liability and/or Asbestos Legal Liability and/or Errors and Omissions** (if project involves environmental hazards): with limits no less than \$1,000,000 per occurrence or claim, and \$2,000,000 policy aggregate, on an annual basis.

If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the Contractor requires and shall be entitled to the broader coverage and/or higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the City.

Self-Insured Retentions

Self-insured retentions must be declared to and approved by the City. At the option of the City, either: the Contractor shall cause the insurer shall to reduce or eliminate such self-insured retentions as respects the City, its officers, officials, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration, and defense expenses. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or City.

Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **The City, its officers, officials, employees, and volunteers are to be covered as additional insureds** on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired, or borrowed by

or on behalf of the Contractor. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance (at least as broad as ISO Form CG 20 10, CG 11 85 or **both** CG 20 10, CG 20 26, CG 20 33, or CG 20 38; **and** CG 20 37 forms if later revisions used).

2. For any claims related to this project, the **Contractor's insurance coverage shall be primary** insurance coverage at least as broad as ISO CG 20 01 04 13 as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

3. Each insurance policy required by this clause shall provide that coverage shall not be canceled, except with notice to the City.

4. A copy of the claims reporting requirements must be submitted by Contractor to the City.

5. If the services involve lead-based paint or asbestos identification/remediation, the Contractor's Pollution Liability policy shall not contain lead-based paint or asbestos exclusions. If the services involve mold identification/remediation, the Contractor's Pollution Liability policy shall not contain a mold exclusion, and the definition of Pollution shall include microbial matter, including mold.

Acceptability of Insurers

Insurance is to be placed with insurers authorized to conduct business in the state with a current A.M. Best rating of no less than A: VII, unless otherwise acceptable to the City.

Waiver of Subrogation

Contractor hereby agrees to waive rights of subrogation which any insurer of Contractor may acquire from Contractor by virtue of the payment of any loss. Contractor agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

Verification of Coverage

Contractor shall furnish the City with original Certificates of Insurance including an additional insured endorsement and all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to City before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

Subcontractors

Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from subcontractors. For CGL coverage subcontractors shall provide coverage with a form at least as broad as CG 20 38 04 13.

Maintenance of Insurance

Maintenance of insurance by Contractor as specified shall in no way be interpreted as relieving

Contractor of its indemnification obligations or any responsibility whatsoever and the Contractor may carry, at its own expense, such additional insurance as it deems necessary.

Special Risks or Circumstances

City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.



EXTENDED WARRANTY / MAINTENANCE PROGRAM

This warranty / maintenance program is a comprehensive service contract to ensure the range is always operational and in impeccable condition! Under this service agreement:

- Even the external components of the machines (Clamps, Shields and deflector plates) which can always be damaged by incoming rounds can be repaired or replaced (1 / Yr)
- PTI will perform routine maintenance on the machines, replaces worn off components and ensures that all Targets perform as a brand-new machine would! (frequency of the visits are determined and specified in the package offered to the Range owner)
- In addition to servicing the Targetry system, PTI will perform periodic maintenance on the back stop, add Gel-Cor™ of ELIXIR™ to the rubber media as needed
- PTI will replace Ballistic Rubber Tiles that have been damaged by bullets at no cost to the owner (up to 25 annually)
- PTI will provide 100 QTY target backers for each Targetry machine annually

EXTENDED WARRANTY PLUS / MAINTENANCE PROGRAM

In addition to all the benefits described above:

- If the system is equipped with a Handheld Command Controller, PTI will provide replacement batteries for the duration of the service program (1 pair annually)
- PTI will provide 10 QTY batteries for the LRT controllers annually
- PTI will repair or replace any damaged or non-functioning control device such as Master Command Console, Handheld Command console or LRT controllers during the term of the service program!

Benefits	Extended Warranty / Maintenance Service	Extended Warranty PLUS / Maintenance Service
Repair or Replacement of Targetry Machine Internal Components (Control Consoles Not Included)	✓	✓
Extended Warranty on the Original Installation	✓	✓
Repair or Replacement of Targetry Machine External Components (Even if Shot!)	✓	✓
Routine Inspection of Targetry Machines	✓	✓
Software Updates and Upgrades		✓
Replacement Batteries for Handheld Command Console (1 pair / yr)		✓
Replacement Batteries for LRTs (10 / yr)		✓
Repair or Replacement of Master Console / Handheld Command Console / Power Supplies / All Misc. Electronics		✓
Scheduled Range Maintenance Visits	✓	✓
Conditioning of the Range Backstop	✓	✓
Replacement of Damaged Ballistic Tiles (Up to 25 QTY / yr)	✓	✓
PTI's Proprietary Target-Backer Cardboards (100 / Target / yr)	✓	✓

The following services are included:

- Software and hardware upgrade of the range Target System components including:
 - PTFT-5500 turning targets
 - PTRM-2500 Dual Running Man System
 - PTCD-RMM15
 - PTCD-HCC8
- Annual range visits to perform preventive maintenance to range elements including
 - PTFT-5500 turning targets
 - PTRM-2500 Dual Running Man System
 - PTCD-RMM15
 - PTCD-HCC8
 - Range Backstop: Basic conditioning of the Ballistic Rubber Media (BRM), Applying ELIXIR™, adding Gel-Cor™ (if applicable)
 - Replacement of damaged Ballistic Rubber Tiles (up to 25 QTY)
 - Target Backers: 100 QTY cardboard target backers per turning target
- Performing repairs as needed

Optimum performance of the equipment covered by this Agreement can be expected only if supplies provided by or meeting the specifications of Service Provider are used and proper owner maintenance routines are performed regularly. Service Provider shall have full and free access to the equipment to provide service thereon. If persons other than Service Provider's representatives perform maintenance or repairs, and as a result further work is required by Service Provider to restore the equipment to operating condition, such repairs will be billed at Service Provider's published time and material rates then in effect.

Attachment C



Quote

Date: January 28, 2022

Expiration Date: June 28, 2022

To: City of Salinas Police Department
Sergeant James Godwin
312 East Alisal St.
Salinas, CA 93901

Salesperson	Project	Payment Terms	Due Date
K.M	Salinas Police Department	Cash	Due Upon Approval

Qty	Description	Unit Price	Line Total
1	60 Month Warranty & Maintenance PLUS package	139,210.00	139,210.00
1	Early renewal discount (Approval on or prior to 06.28.2022)	-13,368.00	-13,368.00
		Subtotal	125,842.00
		Sales Tax	N/A
		Total	125,842.00

Thank you for your business!

Paragon Tactical, Inc. ☎ PH: 951-736-9440 ☎ FX: 951-736-9450
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