

**COST PROPOSAL SUMMARY**  
**REQUEST FOR PROPOSALS: CITY-WIDE JANITORIAL SERVICES**  
RFP Published: July 2022

BUILDING	LOCATION	Central Maintenance Co			CCS Facility Services			Olympic Cleaning Service			
		MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	
<b>A. LIBRARIES</b>											
A1	Cesar Chavez Library	665 Williams Road, 93905	182	\$ 4,750.00	\$ 57,000.00	261	\$10,768.00	\$129,219.00	251	\$ 6,547.00	\$ 78,564.00
A2	John Steinbeck Library	350 Lincoln Ave, 93901	182	\$ 4,750.00	\$ 57,000.00	157	\$4,179.00	\$50,148.00	251	\$ 6,547.00	\$ 78,564.00
<b>TOTAL FOR LIBRARIES</b>			<b>\$ 114,000.00</b>			<b>\$179,367.00</b>			<b>\$ 157,128.00</b>		
<b>B. RECREATION CENTERS</b>											
B1	Bread Box Recreation Center	745 S. Sanborn Rd., 93905	22	\$ 810.00	\$ 9,720.00	109	\$ 5,123.00	\$ 61,476.00	45	\$ 1,097.00	\$ 13,164.00
B2	Central Park Recreation Center	420 Central Avenue 93901	13	\$ 575.00	\$ 6,900.00	74	\$ 3,605.00	\$ 43,260.00	22	\$ 630.00	\$ 7,560.00
B3	El Dorado Recreation Center	1655 El Dorado Drive, 93906	22	\$ 810.00	\$ 9,720.00	120	\$ 4,756.00	\$ 57,072.00	45.5	\$ 1,118.00	\$ 13,416.00
B4	Salinas Recreation Center	320, Lincoln Avenue,93901	44	\$ 1,495.00	\$ 17,940.00	213	\$ 8,743.00	\$ 104,916.00	167	\$ 3,094.00	\$ 37,128.00
B5	Fire House Recreation Center	1330 E. Alisal Street, 93905	22	\$ 835.00	\$ 10,200.00	174	\$ 6,977.00	\$ 83,724.00	77	\$ 2,122.00	\$ 25,464.00
B6	Sherwood Recreation Center	920 N. Main Street	8	\$ 475.00	\$ 5,700.00	39	\$ 1,507.00	\$ 18,084.00	34	\$ 1,326.00	\$ 25,912.00
<b>TOTAL FOR RECREATION CENTERS</b>			<b>\$ 60,180.00</b>			<b>\$ 368,532.00</b>			<b>\$ 122,644.00</b>		
<b>SALINAS MUNICIPAL AIRPORT</b>											
C5	Salinas Municipal Airport	30 Mortenson Avenue, Building 240 (240 Mortensen Avenue) and the Southside Restrooms (1545 & 1595 Moffett Street). 342 Airport Blvd	33	\$ 1,100.00	\$ 13,200.00	174	\$12,743.00	\$ 152,916.00	269	\$ 5,207.00	\$ 60,324.00
<b>TOTAL FOR AIRPORT FACILITIES</b>			<b>\$13,200.00</b>			<b>\$152,916.00</b>			<b>\$ 60,324.00</b>		
<b>SHERWOOD HALL</b>											
C6	Sherwood Hall	940 N Main Street, 93906	56	\$1,800.00	\$21,600.00	161	\$7,531.00	\$90,372.00	173	\$4,152.00	\$49,824.00 -
<b>TOTAL FOR SHERWOOD HALL FACILITY</b>			<b>\$21,600.00</b>			<b>\$ 90,372.00</b>			<b>\$49,824.00 -</b>		
<b>C. OTHER CITY FACILITIES</b>											
C1	Maintenance Yard	426 Work Street, 93901	22	\$ 810.00	\$ 9,720.00	109	\$ 4,662.00	\$ 55,944.00	48	\$ 1,146.62	\$ 23,184.00
C2	Train Station	11 Station Place, S 93901	30	\$ 1,050.00	\$ 12,600.00	113	\$4,643.00	\$ 55,716.00	66	\$ 2,138.30	\$ 22,440.00
C3	City Hall and Rotunda	200 Lincoln Avenue, 93901	220	\$ 6,500.00	\$ 78,000.00	509	\$19,734.00	\$ 236,808.00	290	\$ 6,972.71	\$ 83,520.00
C4	Permit Center	65 West Alisal Street, 93901	132	\$ 4,060.00	\$ 48,720.00	196	\$7,666.00	\$ 91,992.00	178	\$ 3,749.77	\$ 52,116.00
C7	City Park Restrooms	Various Locations	210	\$ 8,150.00	\$ 97,800.00	730	\$2,368.00	\$ 28,416.00	196	\$ 5,376.00	\$ 64,512.00
<b>TOTAL FOR OTHER CITY FACILITIES</b>			<b>\$ 246,840.00</b>			<b>\$ 468,876.00</b>			<b>\$245,772.00</b>		
<b>TOTAL</b>			<b>1,198</b>		<b>\$455,820.00</b>	<b>3,139</b>		<b>\$1,260,063.00</b>	<b>2,112</b>		<b>\$635,692.00</b>
<b>D. Hourly On-Call</b>											
	Hourly On-Call			BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE
				\$ 27	\$ 27.00		\$ 0	\$ 0			\$ 24.00
<b>E. Hourly On-Call After Hour/Weekends</b>											
	Emergency Call Backs			BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE
				\$ 35	\$ 35.00		\$ 0	\$ 0			\$ 30.00

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BUILDING	LOCATION	Universal Building Services			Monterey Pro Cleaning Service			Premier Property Preservation			
		MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	
<b>A. LIBRARIES</b>											
A1	Cesar Chavez Library	665 Williams Road, 93905	146	\$ 4,919	\$ 59,028		\$ 12,650	\$ 151,800	144	\$ 3,588	\$ 43,056
A2	John Steinbeck Library	350 Lincoln Ave, 93901	198	\$ 6,654	\$ 79,848		\$ 13,750	\$ 165,000	144	\$ 3,588	\$ 43,056
<b>TOTAL FOR LIBRARIES</b>					<b>\$138,876</b>			<b>\$ 316,800</b>			<b>\$ 86,112</b>
<b>B. RECREATION CENTERS</b>											
B1	Bread Box Recreation Center	745 S. Sanborn Rd., 93905	83	\$ 2,725	\$ 32,700				40	\$ 996.67	\$ 11,960
B2	Central Park Recreation Center	420 Central Avenue 93901	32	\$ 1,109	\$ 13,308				12	\$ 299.00	\$ 3,588
B3	El Dorado Recreation Center	1655 El Dorado Drive, 93906	45	\$ 1,555	\$ 18,660				30	\$ 747.50	\$ 8,970
B4	Salinas Recreation Center	320, Lincoln Avenue, 93901	102	\$ 3,311	\$ 39,732				80	\$ 1,993.33	\$ 23,920
B5	Fire House Recreation Center	1330 E. Alisal Street, 93905	84	\$ 2,880	\$ 34,560				70	\$ 1,744.17	\$ 20,930
B6	Sherwood Recreation Center	920 N. Main Street	33	\$ 1,056	\$ 12,672				14	\$ 348.83	\$ 4,186
<b>TOTAL FOR RECREATION CENTERS</b>					<b>\$ 151,632</b>						<b>\$ 73,554</b>
<b>SALINAS MUNICIPAL AIRPORT</b>											
C5	Salinas Municipal Airport	30 Mortenson Avenue, Building 240 (240 Mortenson Avenue) and the Southside Restrooms (1545 & 1595 Moffett Street). 342 Airport Blvd	154	\$ 4,311	\$ 51,732				87	\$1,968.42	\$ 23,621
<b>TOTAL FOR AIRPORT FACILITIES</b>					<b>\$ 51,732.00</b>						<b>\$ 23,621.00</b>
<b>SHERWOOD HALL</b>											
C6	Sherwood Hall	940 N Main Street, 93906	43	\$ 1,920	\$ 23,040				280	\$6,976.67	\$ 83,720
<b>TOTAL FOR SHERWOOD HALL FACILITY</b>					<b>\$ 23,040.00</b>						<b>\$ 83,720.00</b>
<b>C. OTHER CITY FACILITIES</b>											
C1	Maintenance Yard	426 Work Street, 93901	56	\$ 1,845	\$ 22,140				20	\$ 498.33	\$ 5,980
C2	Train Station	11 Station Place, S 93901	64	\$ 2,236	\$ 26,832				56	\$ 1,395.33	\$ 16,744
C3	City Hall and Rotunda	200 Lincoln Avenue, 93901	282	\$ 8,904	\$ 106,848				240	\$ 5,980.00	\$ 71,760
C4	Permit Center	65 West Alisal Street, 93901	172	\$ 5,352	\$ 64,244				120	\$ 2,990.00	\$ 35,880
C7	City Park Restrooms	Various Locations	347	\$ 11,735	\$ 140,820				196	\$ 4,883.67	\$ 58,604
<b>TOTAL FOR OTHER CITY FACILITIES</b>					<b>\$ 360,884</b>						<b>\$ 188,968</b>
<b>TOTAL</b>			<b>1841</b>		<b>\$726,124.00</b>			<b>\$316,800</b>	<b>1,533</b>		<b>\$455,975</b>
<b>D. Hourly On-Call</b>											
	Hourly On-Call			\$ 30	\$ 30					\$34.50	\$34.50
<b>E. Hourly On-Call After Hour/Weekends</b>											
	Emergency Call Backs			\$ 39	\$ 39					\$34.50	\$34.50

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BUILDING	LOCATION	Eco Bear			Karla's Janitorial			Estrada's Janitorial			
		MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	MONTHLY LABOR HOURS	MONTHLY COST	ANNUAL COST	
<b>A. LIBRARIES</b>											
A1	Cesar Chavez Library	665 Williams Road, 93905	832	\$ 37,440	\$ 449,280	150	\$ 3,927	\$ 47,124	195	\$ 6,975	\$ 83,700
A2	John Steinbeck Library	350 Lincoln Ave, 93901	832	\$ 37,440	\$ 449,280	152	\$ 3,967	\$ 47,604	253	\$ 8,860	\$ 106,320
<b>TOTAL FOR LIBRARIES</b>			<b>\$ 898,560.00</b>			<b>\$ 94,728.00</b>			<b>\$ 190,020.00</b>		
<b>B. RECREATION CENTERS</b>											
B1	Bread Box Recreation Center	745 S. Sanborn Rd., 93905	174	\$ 7,830	\$ 93,960	40	\$ 1,015	\$ 12,180	46	\$ 1,600	\$ 19,200
B2	Central Park Recreation Center	420 Central Avenue 93901	39	\$ 1,755	\$ 21,060	24	\$ 557	\$ 6,684	25	\$ 750	\$ 9,000
B3	El Dorado Recreation Center	1655 El Dorado Drive, 93906	110	\$ 4,950	\$ 59,400	25	\$ 680	\$ 8,160	31	\$ 1,100	\$ 13,200
B4	Salinas Recreation Center	320, Lincoln Avenue,93901	352	\$ 15,840	\$ 190,080	60	\$ 1,665	\$ 19,980	78	\$ 2,800	\$ 33,600
B5	Fire House Recreation Center	1330 E. Alisal Street, 93905	242	\$ 10,890	\$ 130,680	62	\$ 1,690	\$ 20,280	71	\$ 2,480	\$ 29,760
B6	Sherwood Recreation Center	920 N. Main Street	242	\$ 10,890	\$ 130,680	22	\$ 599	\$ 7,188	16	\$ 850	\$ 10,200
<b>TOTAL FOR RECREATION CENTERS</b>			<b>\$ 625,860.00</b>			<b>\$ 74,472.00</b>			<b>\$ 114,960.00</b>		
<b>SALINAS MUNICIPAL AIRPORT</b>											
C5	Salinas Municipal Airport	30 Mortenson Avenue, Building 240 (240 Mortensen Avenue) and the Southside Restrooms (1545 & 1595 Moffett Street). 342 Airport Blvd	191	\$ 8,617	\$ 103,410	92	\$ 2,600	\$ 31,200	125	\$ 4,375	\$ 52,500
<b>TOTAL FOR AIRPORT FACILITIES</b>			<b>\$ 103,410.00</b>			<b>\$ 31,200.00</b>			<b>\$ 52,500.00</b>		
<b>SHERWOOD HALL</b>											
C6	Sherwood Hall	940 N Main Street, 93906	256	\$ 11,520	\$ 138,240	18.3	\$ 917	\$ 11,004	30	\$ 2,400	\$ 28,800
<b>TOTAL FOR SHERWOOD HALL FACILITY</b>			<b>\$138,240.00</b>			<b>\$ 11,004.00</b>			<b>\$ 28,800.00</b>		
<b>C. OTHER CITY FACILITIES</b>											
C1	Maintenance Yard	426 Work Street, 93901	110	\$ 4,950	\$ 59,400	40	\$ 1,050	\$ 12,600	40	\$ 1,500	\$ 18,000
C2	Train Station	11 Station Place, S 93901	198	\$ 8,910	\$ 106,920	65	\$ 1,750	\$ 21,000	100	\$ 3,900	\$ 46,800
C3	City Hall and Rotunda	200 Lincoln Avenue, 93901	866	\$ 38,970	\$ 467,640	195	\$ 5,800	\$ 69,600	250	\$ 8,750	\$ 105,000
C4	Permit Center	65 West Alisal Street, 93901	704	\$ 31,680	\$ 380,160	125	\$ 3,795	\$ 45,540	130	\$ 4,550	\$ 54,600
C7	City Park Restrooms	Various Locations	396	\$ 17,842	\$ 214,110	240	\$ 6,600	\$ 79,200	426	\$ 14,900	\$ 178,800
<b>TOTAL FOR OTHER CITY FACILITIES</b>			<b>\$1,228,230</b>			<b>\$227,940.00</b>			<b>\$ 403,200.00</b>		
<b>TOTAL</b>			<b>5,544</b>		<b>\$2,994,300</b>	<b>1,310</b>		<b>\$439,344.00</b>	<b>1,816</b>		<b>\$789,480.00</b>
<b>D. Hourly On-Call</b>											
	Hourly On-Call			BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE
				\$ 45	\$ 45		\$ 31	\$ 31		\$30	\$30
<b>E. Hourly On-Call After Hour/Weekends</b>											
	Emergency Call Backs			BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE		BASE RATE	HOURLY RATE
				\$ 45	\$ 45		\$33.95	\$33.95		\$40	\$40