



McLAUGHLIN

PAINTING & WATERPROOFING

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7/29/2022

Ronald Patterson
Fleet and Facilities Manager
City of Salinas
426 Work Street
Salinas, CA 93901

RE: City of Salinas - 200 Lincoln Ave - City Hall Repaint – Revision_02

Exterior Proposal

We propose to prepare and paint the exterior of your building according to the following:

1. Rinse the exterior of the building using a chemical injection on all mildew so it does not grow back through the new coat of paint.
2. Caulk the significant cracks in the stucco with a high quality caulking and use a roller to feather it out to help hide the lines.
3. Spot prime the bare surfaces with a suitable exterior primer.
4. Clean up the loose paint chips.
5. Remove any loose, flaking rust and spot prime rusted areas with an exterior rust inhibitive primer.
6. Pull back the top layer of loose dirt or rocks by the foundation to paint to the bottom of the walls.
7. Use drop cloths to protect your plants, concrete and decks from paint splatters.
8. Mask the windows so they are completely covered with a translucent plastic.
9. Spray paint the body to be painted while keeping overspray off the surfaces that are not to be painted.
10. “Back roll” the paint on the siding while it is wet to work the paint into the surfaces.

Exterior Notes:

Please be advised about the below:

- Your windows may get dirty after pressure washing. We do not clean windows, but can recommend a window washer. Swallows and their mud nests that are on your building by law may not be removed from February 15th through Sept 1st. When painting these areas during the off season we will remove them, clean and paint the surfaces. During the bird nesting months will paint around the area.
- It is the owner’s responsibility to trim the bushes so they are at least 3 inches away from the surfaces to be painted, trees 5’ away from surfaces to be painted and to provide water and electricity
- Water damage to the structure during pressure washing due to poor construction is not the responsibility of McLaughlin
- Since stripping of old paint has not been included in the above specifications, McLaughlin will not be held responsible for peeling and/or bubbling of the old coats of paint
- Permit allowance is up to \$3000

- Bid is based on working Saturdays only with a start time of 7am.
- Bid is based on prevailing wage rates.
- Items visible from the ground level are only included in price
- Price is based on same color breaks
- Owner or owner's agent will provide all paint colors and product names with sheen from local paint supplier
- Walls inside of parking garage are not included. Painting of factory finished windows or factory finish surfaces, stainless steel handrails, not detached storage sheds located in between city hall and police station.

Options:

(Please initial the options you would like us to complete)

Option	Initial	Description	Amount
1		<p>Body and Flashing Cap: Paint with one coat of Kelly Moore's Exterior Low-Sheen Paint with color similar to existing.</p> <p>Lead Preparation Notes: Peeling Walls on Garage Ramp Use 4mill plastic to cover floors extended 10-15 feet away from walls. Scrape only loose/lifting paint. Contain all lead in plastic and dispose of lead correctly. While we are working with lead we will block off half of the drive way. All of our employees working in this area will use full Tyvek suits and half mask with proper filtration.</p> <p>Ramp Walls coming out of Parking Garage: Paint with one coat of Kelly Moore's Exterior Low-Sheen Paint with color similar to existing.</p>	\$92,256
2		Rotunda: Paint with one coat of Kelly Moore's Exterior Low-Sheen Paint with color similar to existing	ADD: \$11,192
3		Permit Allowance:	ADD: \$3,000
4		Rooftop Standalone Walls and HVAC System: Paint with one coat of Kelly Moore's Exterior Low-Sheen Paint with color similar to existing.	ADD: \$3912
5		Brown Handrails: Scrape loose paint to a tight surface not smooth. Spot prime over bare surfaces. Apply 1-2 full coats of Exterior Semi-Gloss Paint with color similar to existing.	ADD: \$3112

Payment Terms:

Progress billing will occur monthly for services performed. Payment of monthly billing is due 30 days from invoice date. If any subcontractors or vendors are included in this proposal, a 50% deposit will be billed at start of the job to be paid within 30 days of invoice date. Please note that if there is a dispute on work performed, the owner can only withhold payment for the work that is in dispute. If this contract is between us and a general contractor, our payment is not dependent on when/if the general contractor gets paid by their/the customer.

Additional Terms:

- This price may be withdrawn if not accepted within **30 days**
- All work is to be completed in a professional manner according to standard practices
- Scheduling: Will be discussed after contract is signed
- Completion Date: Will be discussed after contract is signed
- Pre-Liens: while it is typically McLaughlin's policy to avoid pre-liening customers. We cannot legally require our subcontracts/vendors to avoid pre-liens on your project.

Acceptance of Proposal:

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. The customer may cancel with a three-day time period of the signed date below. Payment will be made as outlined. By signing, signer agrees to pay either a \$75 minimum per month late charge or a 1 ½ % per month finance charge, whichever is higher on any amount 30 days past due. If payment is not made, a mechanic's lien could be placed on your property, and an additional \$550 fee charged to cover processing fees. By signing this contractor owner finds our current insurance policy to be of acceptable coverage. Any additional insurance requested would be at the cost for the additional insurance.

Signature of acceptance _____ Date _____

Submitted by: Alvaro Hernandez