



## **CITY OF SALINAS COUNCIL STAFF REPORT**

---

**DATE:** JANUARY 24, 2023  
**DEPARTMENT:** FIRE DEPARTMENT  
**FROM:** SAMUEL KLEMEK, FIRE CHIEF  
**BY:** ESTEFANIA VARGAS, MANAGEMENT ANALYST  
**TITLE:** DIRECT PURCHASE OF LIFEPAK-15 CARDIAC MONITORS

### RECOMMENDED MOTION:

It is recommended that the City Council approve a resolution approving the direct purchase of LIFEPAK-15 cardiac monitors from Global Medical Response in the total amount of \$91,914.57.

### EXECUTIVE SUMMARY:

The Fire Department is in need of replacing three LIFEPAK-15 cardiac monitors, as they have exceeded their serviceable lifespan. The acquisition of this equipment will provide interoperable lifesaving cardiac monitor devices for the next 8 to 10 years. Funds for this purchase are available in the General Fund 4520 Emergency Medical Services account.

### BACKGROUND:

Cardiac monitors are mandatory equipment required by Paramedics to perform advanced life support (ALS) interventions in the event of a cardiac arrest. This equipment is also required by the California Emergency Medical Services Authority (CA-EMSA) and the Salinas Fire Department's Paramedic Agreement with the Monterey County EMS Agency. Currently, the department has (3) LIFEPAK 15 V1 cardiac monitors that were purchased in 2009 and are no longer supported by the manufacturer. The purchase will provide all frontline emergency response apparatus the ability to maintain currently serviceable cardiac monitors and to provide continued advance emergency medical care. Cardiac monitors are vital to the effective delivery of advanced paramedic patient care and to the efficiency of emergency medical service operations. The Salinas Fire Department received a quote from Global Medical Response for the purchase of 3 LIFEPAK-15 Cardiac Monitors, associated equipment, and required service contracts for a total of \$79,925.71. The Fire Department is requesting an additional 15% contingency for a total amount not to exceed \$91,914.57.

### CEQA CONSIDERATION:

**Not a Project.** The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN:

This purchase supports the City Council's strategic goal of *Public Safety*.

DEPARTMENTAL COORDINATION:

The Fire Department will coordinate with the Finance Department throughout the purchasing process.

FISCAL AND SUSTAINABILITY IMPACT:

Funds are appropriated and available in the General Fund 4520 Emergency Medical Services account for the total amount requested (\$91,914.57).

ATTACHMENTS:

Resolution  
Global Medical Response Quotation