

## Pricing, Terms and Conditions

The pricing provided is a firm fixed price quote, which remains valid for ninety (90) days from the date prepared (listed on the cover page).

The price as listed herein does not include any state or local taxes. Customer is responsible for notifying SST if the price needs to be adjusted for taxes.

Full payment for all 3 years must be made this year (50% due upon execution of agreement and 50% upon ShotSpotter Flex<sup>SM</sup> "live" status).

### PRICING OPTION-A: 7.00 Square Miles for a 3-year Contract Term

Three-Year Subscription for 7.00 square miles @ \$65,000/mi <sup>2</sup> /year	\$ 1,365,000.00
Notification Engine (Video Surveillance) Interface License	
• One-time charge	\$ 19,000.00
• Does Not include 3rd party middleware	
SST GO Program	
• One-time charge	\$ 10,000.00
• Onboarding, Training, and Best Practices Support	
<b>TOTAL: Three-Year Contract Term</b>	<b>\$ 1,394,000.00</b>

### PRICING OPTION-B: 7.44 Square Miles for a 3-year Contract Term

Three-Year Subscription for 7.44 square miles @ \$65,000/mi <sup>2</sup> /year	\$ 1,450,800.00
Notification Engine (Video Surveillance) Interface License	
• One-time charge	\$ 19,000.00
• Does Not include 3rd party middleware	
SST GO Program	
• Onboarding, Training, and Best Practices Support	\$ 10,000.00
<b>SUBTOTAL: Three-Year Contract Term</b>	<b>\$ 1,479,800.00</b>
<b>DISCOUNT</b>	<b>- \$ 59,800.00</b>
<b>TOTAL: Three-Year Contract Term (with discount)</b>	<b>\$ 1,420,000.00</b>