

## City of Salinas

PUBLIC WORKS DEPARTMENT • 200 Lincoln Avenue • Salinas, California 93901

January 17, 2017

**Andrew Ausonio, President  
Ausonio Inc.  
11420A Commercial Parkway  
Castroville, Ca. 95012**

**RE: Bid Protest filed on December 9, 2016 by Thayer Construction Inc. respecting “JOC Type B Miscellaneous “Type B” Building / Building Maintenance Work” project bid on December 8, 2016”, and the Appeal of Thayer Construction for their potential disqualification.**

Dear Andrew Ausonio,

The City understands that Thayer Construction protest Federal Solutions Group bid, stating that they should be deemed non-compliant and disqualify Federal Solutions Group from bidding on subject project.

The City also understands that Thayer Construction is appealing the potential disqualification of their Bid.

The City invites all project bidders the opportunity to hear Thayer Construction Bid Protest, their Appeal of disqualification, and invite project bidders to voice their comment on the subject.

Grounds for Federal Solutions Group disqualifications;

- 1) Federal Solutions Group shall be disqualified from bidding on subject project for failing to submit a signed Addendum No. 1 per page 11, and page 13 of the Proposal, Note (2) [2]. *“the Bidder shall submit all completely executed and signed City of Salinas forms;”* and *“Failure to comply with these requirements may result in the forfeiture of the Bidder’s rank in the Bid process”*.
- 2) Federal Solutions Group shall be disqualified from bidding on subject project for failing to register for project on the PlanetBIDs website, prior to bid opening, per page 7 of the Notice to Bidders, [1]. *“If the Bidder is not registered on the Planet Bids website when submitting a Bid, they shall be disqualified”*.

Grounds for Thayer Construction disqualifications;

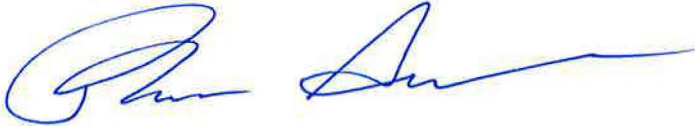
- 1) Thayer Construction shall be disqualified from bidding on subject project for failing to register for project on the PlanetBIDs website, prior to bid opening, per page 7 of the Notice to Bidders, [1]. *“If the Bidder is not registered on the Planet Bids website when submitting a Bid, they shall be disqualified”*.

City Staff will recommend to the City Council on February 7, 2017, to award the subject project to; 1) Newton Construction & Management Inc., 2) Staples Construction Co. Inc., and 3) Ausonio Inc.

Prior to this approval, your firm will have an opportunity to appeal to the City Council on February 7, 2017, during the Public Hearing for this item; City Council meeting begins at 4:00 p.m.

Should you have any questions or concerns, please do not hesitate to contact me at (831) 758-7903, or email at [phavanaa@ci.salinas.ca.us](mailto:phavanaa@ci.salinas.ca.us).

City of Salinas

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Phavana Aramkul -Junior Engineer  
City of Salinas - Public Works Department

Hearing impaired or TTY/TDD text telephone users may contact the City by dialing 711 for the California Relay Service (CRS) or by telephoning any other service providers' CRS telephone number.

References and notes:

- [1]. Notice to Bidders; beginning on Pg. 5 of the City of Salinas Specification for Job Order Contracting for Miscellaneous "Type B" Building/Building Maintenance Work Contract No. 2016-J0B03 Type B.
- [2]. Proposal; beginning on Pg. 10 of the City of Salinas Specification for Job Order Contracting for Miscellaneous "Type B" Building/Building Maintenance Work Contract No. 2016-J0B03 Type B.



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January 17, 2017

**Selina Singh, President  
Federal Solutions Group  
2440 Camino Ramon Suite 343  
San Ramon, Ca. 94583**

**RE: Bid Protest filed on December 9, 2016 by Thayer Construction Inc. respecting “JOC Type B Miscellaneous “Type B” Building / Building Maintenance Work” project bid on December 8, 2016”, and the Appeal of Thayer Construction for their potential disqualification.**

Dear Selina Singh,

The City understands that Thayer Construction protest Federal Solutions Group bid, stating that they should be deemed non-compliant and disqualify Federal Solutions Group from bidding on subject project.

The City also understands that Thayer Construction is appealing the potential disqualification of their Bid.

The City invites all project bidders the opportunity to hear Thayer Construction Bid Protest, their Appeal of disqualification, and invite project bidders to voice their comment on the subject.

Grounds for Federal Solutions Group disqualifications;

- 1) Federal Solutions Group shall be disqualified from bidding on subject project for failing to submit a signed Addendum No. 1 per page 11, and page 13 of the Proposal, Note (2) [2]. *“the Bidder shall submit all completely executed and signed City of Salinas forms;”* and *“Failure to comply with these requirements may result in the forfeiture of the Bidder’s rank in the Bid process”*.
- 2) Federal Solutions Group shall be disqualified from bidding on subject project for failing to register for project on the PlanetBIDs website, prior to bid opening, per page 7 of the Notice to Bidders, [1]. *“If the Bidder is not registered on the Planet Bids website when submitting a Bid, they shall be disqualified”*.

Grounds for Thayer Construction disqualifications;

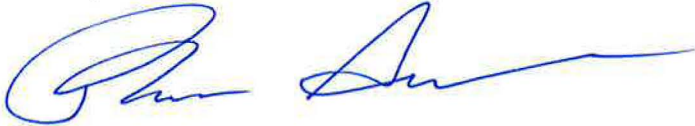
- 1) Thayer Construction shall be disqualified from bidding on subject project for failing to register for project on the PlanetBIDs website, prior to bid opening, per page 7 of the Notice to Bidders, [1]. *“If the Bidder is not registered on the Planet Bids website when submitting a Bid, they shall be disqualified”*.

City Staff will recommend to the City Council on February 7, 2017, to award the subject project to; 1) Newton Construction & Management Inc., 2) Staples Construction Co. Inc., and 3) Ausonio Inc.

Prior to this approval, your firm will have an opportunity to appeal to the City Council on February 7, 2017, during the Public Hearing for this item; City Council meeting begins at 4:00 p.m.

Should you have any questions or concerns, please do not hesitate to contact me at (831) 758-7903, or email at [phavanaa@ci.salinas.ca.us](mailto:phavanaa@ci.salinas.ca.us).

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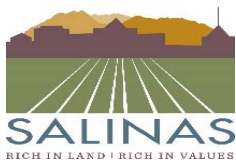
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Phavana Aramkul -Junior Engineer  
City of Salinas - Public Works Department

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January 17, 2017

**Eric Newton, Owner  
Newton Construction & Management Inc.  
2436 Broad Street  
San Luis Obispo, Ca. 93401**

**RE: Bid Protest filed on December 9, 2016 by Thayer Construction Inc. respecting “JOC Type B Miscellaneous “Type B” Building / Building Maintenance Work” project bid on December 8, 2016”, and the Appeal of Thayer Construction for their potential disqualification.**

Dear Eric Newton,

The City understands that Thayer Construction protest Federal Solutions Group bid, stating that they should be deemed non-compliant and disqualify Federal Solutions Group from bidding on subject project.

The City also understands that Thayer Construction is appealing the potential disqualification of their Bid.

The City invites all project bidders the opportunity to hear Thayer Construction Bid Protest, their Appeal of disqualification, and invite project bidders to voice their comment on the subject.

Grounds for Federal Solutions Group disqualifications;

- 1) Federal Solutions Group shall be disqualified from bidding on subject project for failing to submit a signed Addendum No. 1 per page 11, and page 13 of the Proposal, Note (2) [2]. *“the Bidder shall submit all completely executed and signed City of Salinas forms;”* and *“Failure to comply with these requirements may result in the forfeiture of the Bidder’s rank in the Bid process”*.
- 2) Federal Solutions Group shall be disqualified from bidding on subject project for failing to register for project on the PlanetBIDs website, prior to bid opening, per page 7 of the Notice to Bidders, [1]. *“If the Bidder is not registered on the Planet Bids website when submitting a Bid, they shall be disqualified”*.

Grounds for Thayer Construction disqualifications;

- 1) Thayer Construction shall be disqualified from bidding on subject project for failing to register for project on the PlanetBIDs website, prior to bid opening, per page 7 of the Notice to Bidders, [1]. *“If the Bidder is not registered on the Planet Bids website when submitting a Bid, they shall be disqualified”*.

City Staff will recommend to the City Council on February 7, 2017, to award the subject project to; 1) Newton Construction & Management Inc., 2) Staples Construction Co. Inc., and 3) Ausonio Inc.

Prior to this approval, your firm will have an opportunity to appeal to the City Council on February 7, 2017, during the Public Hearing for this item; City Council meeting begins at 4:00 p.m.

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January 17, 2017

**David Staples, President  
Staples Construction Co. Inc.  
1501 Eastman Ave.  
Ventura, Ca. 93003**

**RE: Bid Protest filed on December 9, 2016 by Thayer Construction Inc. respecting “JOC Type B Miscellaneous “Type B” Building / Building Maintenance Work” project bid on December 8, 2016”, and the Appeal of Thayer Construction for their potential disqualification.**

Dear David Staples,

The City understands that Thayer Construction protest Federal Solutions Group bid, stating that they should be deemed non-compliant and disqualify Federal Solutions Group from bidding on subject project.

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Grounds for Federal Solutions Group disqualifications;

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Grounds for Thayer Construction disqualifications;

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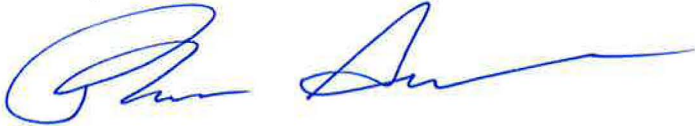
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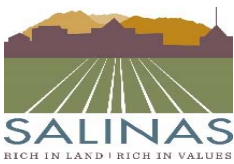
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January 17, 2017

**William A. Thayer, President  
Thayer Construction Inc.  
220J San Benancio Road  
Salinas, Ca. 93908**

**RE: Bid Protest filed on December 9, 2016 by Thayer Construction Inc. respecting “JOC Type B Miscellaneous “Type B” Building / Building Maintenance Work” project bid on December 8, 2016”, and the Appeal of Thayer Construction for their potential disqualification.**

Dear William A. Thayer,

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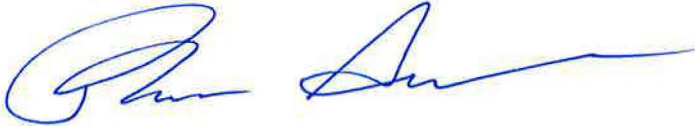
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