65 W. Alisal Street, 2nd Floor • Salinas, California 93901 (831) 758-7387 • (831) 775-4258 (Fax) • www.ci.salinas.ca.us

MidPen Housing Corporation Elizabeth (Betsy) Nahas Wilson, Director of Housing Development 275 Main Street, Suite 204 Watsonville, CA 95076 February 21, 2017

SUBJECT: City Funding Reservation Letter for 5-21 Soledad Street Salinas, CA 93901

Dear Ms. Wilson:

The City of Salinas has already awarded subject project with \$626,500 of City funds; City will also be reserving FY 17/18 and FY 18/19 CDBG funds and FY 18/19 HOME funds along with a Fee Deferral and land donation to provide construction and permanent financing for MidPen's proposed 90-unit development located at 21 Soledad St. The terms of the financing will be as follows:

Lender City of Salinas: CDBG-HOME-Fee Deferral & Land Donation

Borrower MidPen Housing Corporation

275 Main Street, Suite 204 Watsonville, CA 95076

Loan Amount Up to \$3,409,000 (additional amount of Gap Financing needed)

Interest Rate No more than 3%, simple

Payment Schedule Interest and then principal to be paid from residual receipts

Term 30 years

The above funds are reserved for the proposed subject project. The FY 17/18 and FY 18/19 CDBG funds and FY 18/19 HOME funds are conditioned on the receipt by the City of such funds from HUD. The funds will be available at the earliest upon execution of the Grant Agreement's from HUD (anticipated between August and September 2017 and 2018).

Sincerely,

Ray E. Corpuz, Jr. City Manager

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