



August 22, 2017

Gary Petersen
Director of Public Works
Public Works Department
City of Salinas
200 Lincoln Avenue
Salinas, CA 93901

**Re: Bid Protest
Bid for East Laurel Drive & St Edwards Drive Signal & Intersection Improvements
Bids opened August 22, 2017**

Dear Mr. Petersen:

This letter shall act as our formal protest against the awarding of the above referenced project to the lowest bidder at bid opening time. This protest is based on the fact that the bid as received from Monterey Peninsula Engineering, Inc. (MPE) is "Non Responsive" and "Non Responsible", and as such the bid must be rejected.

According to the second paragraph on page 9 of the "Notice to Bidders" (copy attached) prepared for the above mentioned project, it clearly states; **"If Bidder is not registered on the PlanetBids web site when submitting a Bid they shall be disqualified"**. I have also attached a printout of the "Prospective Bidders" from the PlanetBid's website for your review. This printout confirms MPE is not listed as of August 22, 2017, 2:00 PM.

Furthermore, MPE listed Darrel Varni Electric, Inc. as their electrical subcontractor for this project. Darrel Varni Electric did not provide a sub bid on this project. Prior to the bid opening, I received an email from Darrel Varni stating he will not be able to bid this project due to lack of pricing. I have attached a copy of this email for your review. After I was informed of the bid results, I contacted Mr. Varni. He confirmed he did not provide a bid for this project to any contractor. MPE erroneously listed a contractor that at time of bid was not providing work for this project.

This project must then be awarded to the lowest "Responsive" and "Responsible" bidder, the Don Chapin Company, Inc. Please confirm to me of your recommendation for award in this matter as soon as possible. I would as well request notification of the planned City Council meeting where this project award will be considered if the project is not being awarded to our company.

Sincerely,

Jeffrey Smith
Senior Estimator

NOTICE TO BIDDERS – cont.

Bidders will be responsible for printing hard copies of the Bid Proposal Package, Plans, Specifications, Prospective Bidders List, and any Addendums and notifications for their use in submitting a Bid.

Bidders must register as a vendor on the Planet Bids website at the following website in order to: download Specification, Bid Proposal Package, Plans, Prospective Bidders List, and to receive addendums and notifications when issued. **If Bidder is not registered on the PlanetBids web site when submitting a Bid they shall be disqualified.**

The link “Register and View Current Construction Projects Out for Bid” on the City of Salinas website listed below will take you to the registration page on the Planet Bids website <http://www.cityofsalinas.org/our-city-services/public-works>.

Questions or comments regarding the Specifications and Plans shall be submitted electronically through our electronic Bid system (Planet Bids) **11 calendar days** prior to Bid opening date. Questions received after the date stated here shall not be answered. All questions regarding this project shall be submitted to the City of Salinas through the project web page on the electronic bid system (Planet Bids). All plan holders registered on the electronic bid system for this project will receive an email notification once a response to a question has been posted on the electronic bid system web site.

REVISED STANDARD SPECIFICATIONS DESIGN STANDARDS AND STANDARD PLANS, 2008 Edition, City of Salinas, Public Works Department, may be purchased from Public Works Department by payment of **\$48.00 (tax included)** per set, or may be purchased by mail order for **\$61.00 (tax, shipping and handling included)**; or may be downloaded on the City of Salinas website at no charge at <http://www.ci.salinas.ca.us/services/engineering/pdf/2008CityStandards.pdf>.

ENGINEER’S ESTIMATE OF QUANTITIES

BASE BID

| ITEM NO. | ITEM CODE | ITEM DESCRIPTION | APPR. QTY | UOM |
|----------|-----------|---|-----------|------|
| 1 | 120100 | Traffic Control System | 1 | LS |
| 2 | 128651 | Portable Changeable Message Sign | 2 | EA |
| 3 | 130200 | Prepare Water Pollution Control Program | 1 | LS |
| 4 | 190101 | Roadway Excavation | 168 | CY |
| 5 | 198010 | Imported Borrow | 50 | CY |
| 6 | 200114 | Rock Blanket | 930 | SQFT |
| 7 | 204035 | Plant (Group B) | 4 | EA |
| 8 | 204035 | Plant (Group U) | 2 | EA |
| 9 | 205034 | Decomposed Granite | 1800 | SQFT |
| 10 | 205062 | Root Barrier | 60 | LF |
| 11 | 206005 | Edging | 60 | LF |

Prospective Bidders

| Vendor | Contact | Vendor Type | Pre-Bid | Classification | Status |
|--|---|-------------|---------|----------------|------------------------------------|
| San Luis Obispo County Builders Exchange 153 Cross St. #130 San Luis Obispo, CA 93401 United States | Contact: Paula Schwab Phone: 805-543-7330 Fax: 805-543-7016 Email: paula@slocbe.com | | | Other | Bidder |
| Bid America 41085 Elm Street Murrieta, CA 92562 United States | Contact: Tom Davis Phone: 951-290-3647 Fax: 951-600-0615 Email: planroom@bidamerica.com | | | Other | Bidder |
| Construction Bid Source 6265 Hwy 9 Felton, CA 95018 United States | Contact: Martha Lantz Phone: 888-786-9450 Fax: Email: martie@constructionbidsources.com | | | Other | Non-Bidder, no communications |
| Construction Bidboard, Inc. 11622 El Camino Real, Suite 100 San Diego, CA 92130 United States | Contact: Planroom eBidboard Phone: 800-479-5314 Fax: 619-688-0585 Email: planroom@ebidboard.com | | | Other | Non-Bidder, receive communications |
| Onvia 509 Olive Way Suite 400 Seattle, WA 98109 United States | Contact: Source Management Phone: 206-373-9500 Fax: Email: SourceManagement2@onvia.com | | | Subcontractor | Bidder |
| The BlueBook Network 800 E. Main St Jefferson Valley, NY 10535 United States | Contact: TJ Downey Phone: 800-431-2584 ext. 3177 Fax: Email: tdowney@thebluebook.com | | | Other | Non-Bidder, no communications |
| Bid Ocean, Inc. PO Box 40445 Grand Junction, CO 81504 United States | Contact: Lyra de Asis Phone: 970-712-5663 Fax: Email: lyra@bidocean.biz | | | Other | Bidder |
| TENSAR INTERNATIONAL CORPORATION 350 INTERLOCKEN BOULEVARD SUITE 290 BROOMFIELD, CO 80021 United States | Contact: LouannMcCain Phone: 303-429-9511 Fax: 303-428-6770 Email: lmccain@tensarcorp.com | | | Supplier | Bidder |
| Granite Rock Company 5225 Hellyer Avenue, Suite 220 San Jose, CA 95138 United States | Contact: Rob Snyder Phone: 408-574-1400 Fax: 408-365-9548 Email: estimating@graniterock.com | MALE | | Prime | Bidder |
| Central Coast Builders Assoc. 20 Quail Run Circle Suite A Salinas, CA 93907 United States | Contact: Ingrid Vierra Phone: 831-758-1624 Fax: Email: admin@ccbabuilds.com | | | Other | Bidder |
| Prime Vendor Inc. 4622 Cedar Avenue Wilmington, CA 28403 United States | Contact: Bid Clerk Phone: 800-746-9554 Fax: 800-746-8307 Email: shanti@prime-vendor.com | | | Subcontractor | Bidder |
| KCI Environmental, Inc. P. O. Box 3307 San Luis Obispo, CA 93403-3307 United States | Contact: Kim O'Bryan Phone: 805-543-3311 ext. 305 Fax: 805-543-3429 Email: kimo@kcienv.com | | | Subcontractor | Non-Bidder, receive communications |
| Bay Area Builders Exchange 2440 Stanwell Drive Concord, CA 94520 United States | Contact: Denice McDavid Phone: 925-685-8630 Fax: Email: planroom@bayareabx.com | | | Other | Non-Bidder, receive communications |
| St Francis Electric 1001 Carden Street San Leandro, CA 94577 United States | Contact: Danielle Gillman Phone: 510-639-0639 ext. 246 Fax: 510-639-9116 Email: Dgillman@sfe-inc.com | | | Prime | Bidder |
| The San Francisco Builders Exchange 850 S. Van Ness Ave San Francisco, CA 94110 United States | Contact: Deanna Johnson Phone: 415-282-8220 ext. 100 Fax: 415-821-0363 Email: djohnsonsf@sbcglobal.net | | | Other | Bidder |

Prospective Bidders

| | | | |
|--|--|---------------|--|
| Peninsula Builders Exchange 735 Industrial Road Suite 100 San Carlos, CA 94070 United States | Contact: Andrea Nettles Phone: 650-591-4486 Fax: Email: support@constructionplans.org | Other | Non-Bidder, receive communicati ons |
| Western Systems 1122 Industry Street, Bldg. B Everett, WA 98208 United States | Contact: Robert Nims Phone: 425-438-1133 ext. 104 Fax: Email: rnims@westernsystems-inc.com | Supplier | Bidder |
| ConstructConnect 3825 Edwards Rd Suite 800 Cincinnati, OH 45209 United States | Contact: Jessica Pool Phone: 800-364-2059 ext. 8273 Fax: 866-570-8187 Email: content@constructconnect.com | Subcontractor | Bidder |
| Collins Electrical Co. Inc. 385 Reservation Road Marina, CA 93933 United States | Contact: Mike Stockton Phone: 831-384-0114 Fax: Email: mstockton@collinselectric.com | Subcontractor | Bidder |
| Granite Construction Company (Monterey Bay Office) 580 West Beach Street Watsonville, CA 95076 United States | Contact: Patricia Arnett Phone: 831-763-6100 Fax: 831-761-1042 Email: patricia.arnett@gcinc.com | Prime | Bidder |
| Dodge Data & Analytics 3315 Central Ave Hot Springs, AR 71913 United States | Contact: April Hamilton Phone: 206-328-5615 Fax: 877-836-5711 Email: april.hamilton@construction.com | Other | Bidder |
| DMullisInsurance 1299 Boltonfield St. Columbus, OH 43228 United States | Contact: David Mullis Phone: 505-988-6583 Fax: Email: dmullisinsurance@gmail.com | Prime | Bidder |
| THE DON CHAPIN COMPANY 560 CRAZY HORSE CANYON ROAD SALINAS, CA 93907 United States | Contact: DON CHAPIN III Phone: 831-444-4130 Fax: Email: D3@DONCHAPIN.COM | yes Prime | Bidder |



Jeff Smith <jsmith@donchapin.com>

E Laurel/Edwards

1 message

Darrel Varni <darrel@dve-inc.com>
To: Jeff Smith <jsmith@donchapin.com>

Tue, Aug 22, 2017 at 5:56 AM

Jeff,

I'm not going to be able to bid. I did not receive a price for the signals....

Thank You,

Darrel Varni

President



Darrel Varni Electric, Inc.

CA Lic# 735622

12 Parkwood Dr.

Watsonville, CA 95076

Phone: 831-761-2288

Fax: 831-761-2285

www.dve-inc.com

Save A Tree - Please consider the environment before printing this material.

This email and any files transmitted with it are confidential and are intended solely for the use of the individual or entity to whom they are addressed. This communication may contain material protected by the attorney-client privilege. If you are not the intended recipient or the person responsible for delivering this email to the intended recipient, be advised that you have received this email in error and that any use, dissemination, forwarding, printing or copying of this email is strictly prohibited. If you have received this email in error, please immediately notify the sender by telephone at 831-761-2288