



Salinas Fire Department

ADMINISTRATIVE REPORT ALS/VAC COST RECOVERY UPDATE



Sustainable Revenues

Gross Billings of over 2 million annually

Net Collections average: 425K

Changes-Nov. of 2015

Fee Forgiveness Policy-

Fee Reductions- Seniors, low-income residents, payment plans

City Website Improvements



Fee Reductions

State law mandates we bill all for services

Medicare (Senior's)- 50% Reduction

Low Income/Medi-Cal- 75% Reduction

Indigent/Unable to Pay- Fee Forgiveness

Last Year (2016):

Reductions- 201

Forgiveness-238



Revenue Challenges

- Delivery of Critical Public Safety Services
- Expense Challenges- PERS, Health Care
- Funding for the Emergency Squad Program
- Projected Service Demands- 40% Increase
- Benefits Ambulance Transport and Medicare Changes



Funding Enhancements

Medicare and Medicaid now recognize Fire EMS Response as a “Supplier of health care services,” subject to reimbursements in Washington, Oregon and Iowa.

Proposed Changes- Cost recovery for EMS incidents billable to these Insurers being negotiated.

Example: \$100.00 per incident x 5,000 Incidents = \$5 million in revenue potential with arrears.



STAFF RECOMMENDATION

Receive and Accept this Report

QUESTIONS????