

Fiscal Year 16/17 Vehicle Purchases

	MY Chevrolet	Winner Chevrolet	Salinas Toyota
ITEM	2016 Cruze	2016 Cruze	2016 Prius
Vehicle Price	\$17,783.00	\$15,720.00	\$22,277.26
Doc Fee	\$80.00		\$80.00
\$500.00 net 20	\$0.00	-\$500.00	
1% State Fee/rebate		\$185.35	
Unit Total	\$17,863.00	\$15,405.35	\$22,357.26
Sales Tax	\$1,630.00	\$1,405.74	\$2,040.10
Total	\$19,493.00	\$16,811.09	\$24,397.36
Tire Fee	\$8.75	\$8.75	\$8.75
Electronic DMV Fee	\$29.00		\$29.00
Delivery	\$0.00	\$200.00	\$0.00
Per Unit	\$19,530.75	\$17,019.84	\$24,435.11
Qty	1	1	1
Total Cost	\$19,530.75	\$17,019.84	\$24,435.11
Percent Difference	114.75%		84.01%

CIP 9525 Fleet			\$24,435.11
CIP 9598 Streets			\$24,435.11
CIP 9045 CEDD		\$17,019.84	

Freeway Toyota	Salinas Toyota	Freeway Toyota
2016 Prius	2016 Tacoma	2016 Tacoma
\$26,607.00	\$22,729.20	\$26,415.00
	\$ 80.00	
-\$500.00		-\$500.00
\$186.59		\$185.03
\$26,293.59	\$22,809.20	\$26,100.03
\$2,399.29	\$2,081.34	\$2,381.63
\$28,692.88	\$24,890.54	\$28,481.66
\$8.75	\$8.75	\$8.75
	\$ 29.00	
\$385.00		\$200.00
\$29,086.63	\$24,928.29	\$28,690.41
1	1	1
\$29,086.63	\$24,928.29	\$28,690.41
	86.89%	

	\$24,928.29		Total
			\$49,363.40
			\$24,435.11
			\$17,019.84
			\$90,818.35

Fiscal Year 17/18 Vehicle Purchases

	Salinas Toyota	Freeway Toyota	Salinas Toyota	Freeway Toyota
ITEM	2017 Prius Two	2017 Prius	2017 Tacoma	2017 Tacoma
Vehicle Price	\$22,288.13	\$23,961.00	\$23,227.39	\$26,415.00
Doc Fee	\$80.00		\$ 80.00	
\$500.00 net 20		-\$500.00		-\$500.00
1% State Fee/rebate		\$186.59		\$185.03
Unit Total	\$22,368.13	\$23,647.59	\$23,307.39	\$26,100.03
Sales Tax	\$2,069.05	\$2,157.84	\$2,148.53	\$2,381.63
Total	\$24,437.18	\$25,805.43	\$25,455.92	\$28,481.66
Tire Fee	\$8.75	\$8.75	\$8.75	\$8.75
Electronic DMV Fee	\$30.00		\$ 24.00	
Delivery	\$0.00	\$385.00	\$ 286.00	\$200.00
Per Unit	\$24,475.93	\$26,199.18	\$25,774.67	\$28,690.41
Qty	1	1	1	1
Total Cost	\$24,475.93	\$26,199.18	\$25,774.67	\$28,690.41
Percent Difference	93.42%		89.84%	

				<u>Total</u>
CIP 9525 Fleet	\$48,951.86		\$51,549.35	\$100,501.21
				\$100,501.21
SAVINGS	\$1,723.25		\$2,915.73	