



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: MARCH 6, 2018
DEPARTMENT: POLICE DEPARTMENT
FROM: HENRY GOMEZ, COMMANDER
THROUGH: ADELE FRESÉ, CHIEF OF POLICE
TITLE: REQUEST FOR APPROVAL TO PURCHASE RADIOS

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the Police Department to purchase eight Motorola APX8000 All Band portable police radios from Day Wireless Systems.

RECOMMENDATION:

The Police Department's supply of two-way police radios is not sufficient to meet the current demands of the Salinas Police Department. If the resolution is approved, the Department will purchase eight radios and required accessories at a cost of approximately \$48,824.31.

BACKGROUND:

The use of portable two-way radios is an important mode of communication for members of the Police Department. They are utilized by patrol personnel, detectives, supervisors, and community service officers. The radios provide the ability to communicate in a direct, instantaneous, and secure manner. The Police Department has 210 Harris XG-100 Unity portable radios, which were purchased in 2012. The current inventory of unassigned radios is less than ten. It is anticipated the Department will run out of and will not have any to issue new officers unless more radios are purchased.

The Harris XG-100 radios are over five years old and are beginning to show their age. Batteries have begun to fail and many radios have experienced malfunctions, which require them to be sent to Harris for repair. Although the radios are still under warranty, they are no longer in production. The Department can no longer purchase the Harris XG-100 model, so a new radio must be selected for future purchases.

Of the available radio replacement choices, the Motorola APX8000 has been found to be superior in quality to the current Harris brand model. It is also less expensive. The cost of each new Motorola radio, including necessary expenses (programming, carry case, charger, encryption software, etc) is \$5,564.57. The total for eight, including sales tax and shipping is \$48,824.31.

Given that there is no Motorola vendor in the Monterey Bay area capable of fulfilling this order, with this product being the preferred product for the Police Department and it being unlikely that low-bid based competition will better serve the City's interests, the City Council may authorize the direct purchase pursuant to Salinas City Code Sections 12-27 and 12-28.080. This allows the purchase to be made without competitive bidding and without application of the local purchasing preference. Day Wireless from Benicia, CA, will be the vendor for this direct purchase.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

1. Economic Diversity and Prosperity: This item does not specifically relate to one of the Council's Strategic Plan or Goal.
2. Safe, Livable Community: Relates specifically under the objective "Update Technology in Public Safety".
3. Effective, Sustainable Government: This item does not specifically relate to one of the Council's Strategic Plan or Goal.
4. Well Planned City and Excellent Infrastructure: This item does not specifically relate to one of the Council's Strategic Plan or Goal.
5. Quality of Life: This item does not specifically relate to one of the Council's Strategic Plan or Goal.

FISCAL AND SUSTAINABILITY IMPACT:

There will be no impact on the General Fund for this purchase. The balance of the 2014 JAG funds will be used for this transaction. The current balance is \$48,824.31, which is the same as the estimate for the eight radios and accessories.

ATTACHMENTS:

Resolution
Estimate for cost and equipment from Day Wireless