



QUOTE # QU0000409233REV005

City of Salinas Police Department  
ATTN: Sgt Robert Hampson

1/22/2018

**COST AND EQUIPMENT REQUIREMENTS**

					Monterey County Qty Incentive (28%)	Competitive Radio to Motorola Radio Conversion (21.5%)	
ITEM	QTY	Nom.	DESCRIPTION	NUP			EXTD.
APX8000 ALL BAND (VHF & 700/800 Enabled) P25 Trunked Portable							
1	8	H91TGD9PW6 N	APX 8000 ALL BAND PORTABLE MODEL 2.5	\$5,983.00	\$4,307.76	\$3,381.59	\$27,052.73
1a	8	Q806	ADD: CAI DIGITAL OPERATION	\$515.00	\$370.80	\$291.08	\$2,328.62
1b	8	H38	ADD: SMARTZONE OPERATION	\$1,500.00	\$1,080.00	\$847.80	\$6,782.40
1c	8	Q361	ADD: P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$1,356.48
1d	8	G996	ADD: PROGRAMMING OVER P25 (OTAP)	\$100.00	\$72.00	\$56.52	\$452.16
1e	8	Q387	ADD: MULTICAST VOTING SCAN	\$200.00	\$144.00	\$113.04	\$904.32
1f	8	Q629	ENH: AES ENCRYPTION	\$475.00	\$342.00	\$268.47	\$2,147.76
1g	8	Q498	ENH: ASTRO 25 OTAR W/ MULTIKEY	\$740.00	\$532.80	\$418.25	\$3,345.98
1h	8	Q887AY	ADD: 5 YEAR SERVICE FROM THE START	\$213.00	\$213.00	\$213.00	\$1,704.00
1i	8	QA05571	ALT: LI-ION 4850 MAH IMPRES DELTA-T (PMNN4487)	\$115.00	\$82.80	\$65.00	\$519.98
1j	8	QA05509	DEL: DELETE UHF BAND	(\$800.00)	(\$800.00)	(\$800.00)	(\$6,400.00)
RADIO ACCESSORIES							
2	8	PMLN5658B	LEATHER CARRY CASE WITH 3" FIXED BELT LOOP-D RINGS	\$67.00	\$48.24	\$37.87	\$302.95
3	8	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$150.00	\$108.00	\$84.78	\$678.24
3	0	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 3A, 115VAC, US/NA 6 SLOT	\$1,250.00	\$900.00	\$706.50	\$0.00
	0	NNTN7624B	IMPRESS VEHICULAR CHARGER FULL KIT	\$429.00	\$308.88	\$242.47	\$0.00
	8	HMN4101B	IMPRES RSM NO DSPLY W JACK, NO CHNL	\$330.00	\$237.60	\$186.52	\$1,492.13
	0	HMN4103B	IMPRES RSM DSPLY W JACK, NO CHNL	\$345.00	\$248.40	\$194.99	\$0.00
	0	HMN4104B	IMPRES RSM DSPLY W JACK, W CHNL	\$413.00	\$297.36	\$233.43	\$0.00
	0	PMNN4486	BATT IMPRES 2 LIION R IP68 3400T	\$142.00	\$102.24	\$80.26	\$0.00
4	0	PMMN4099	BASIC REMOTE SPEAKER MICROPHONE,IMPRES	\$132.00	\$95.04	\$74.61	\$0.00
5	1	WPLN6904A	APX PORTABLE KEYLOAD CABLE	\$110.00	\$79.20	\$62.17	\$62.17
6	2	PMKN4013C	PROGRAMMING TEST AND ALIGNMENT CABLE	\$150.00	\$108.00	\$84.78	\$169.56
7	1	T7537B	KVL 4000 PDA SNAP-ON	\$1,250.00	\$900.00	\$706.50	\$706.50
7a	1	U239AD	ADD: ASTRO 25 MODE	\$250.00	\$180.00	\$141.30	\$141.30
7b	1	X795AJ	ADD: ASN MODE	\$600.00	\$432.00	\$339.12	\$339.12
7c	1	CA01598AA	ADD: AC LINE CORD US	\$11.00	\$7.92	\$6.22	\$6.22
7d	1	CA00182P	ADD: AES ENCRYPTION SOFTWARE	\$750.00	\$540.00	\$423.90	\$423.90
Subtotal							\$44,516.53
Sales Tax 9.25%							\$4,117.78
Freight							\$190.00
Total							\$48,824.31

Motorola is providing this quotation for budgetary [informational] purposes only and it does not constitute an offer for sale.  
If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale or alternatively, receive your purchase order, which will be acknowledged with a letter enclosing the Motorola standard terms and conditions.

**Programming and Installation** Programming and installation are not included. A quote will be provided upon request.  
**TERMS:** Net 30 days from shipment  
**VALIDITY:** Price valid for 60 days  
**SHIPPING:** Prepay & Add, FOB Ship Point \*

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**DATE:** Jim Trevino  
1/22/2018