

RESOLUTION NO. 21348 (N.C.S.)

**A RESOLUTION AUTHORIZING THE EXECUTION OF A LEASE AGREEMENT
WITH CALIFORNIA COASTAL RURAL DEVELOPMENT CORPORATION FOR
THE USE OF 106 LINCOLN AVENUE AS A SMALL BUSINESS DEVELOPMENT
CENTER**

WHEREAS, the City of Salinas is the owner of that real property (the “Premises”) located at 106 Lincoln Avenue, in the City of Salinas, California, County of Monterey (APN 002-245-002); and

WHEREAS, on January 1, 2013 City entered into a two-year Lease Agreement with University Corporation at Monterey Bay for the use of the Premises as the Small Business Development Center; and

WHEREAS, on October 9, 2015 City Manager authorized an amendment extending the lease agreement through December 31, 2018; and

WHEREAS, in late 2017 University Corporation at Monterey Bay notified the City that its contract with SBDC would end as of December 31, 2017; and

WHEREAS, the California Coastal Rural Development Corporation (CCRDC) was awarded a contract with UC Merced to continue the SBDC services in Salinas; and

WHEREAS, the City will issue a request for proposals to redevelop 106 Lincoln Avenue within the next six-months as part of a larger project to build housing or mixed use, and does not desire to encumber 106 Lincoln Avenue in a manner that may interfere or delay this intention; and

WHEREAS, the CCRDC desires to lease the Premises for the continued use as a Small Business Development Center; and

WHEREAS, it has been demonstrated that Salinas’ entrepreneurs represent 35% of the total clients serviced and 59% of all SBDC workshops have been presented in the City; and

WHEREAS, Salinas businesses receive a clear and direct benefit from this service; and

WHEREAS, the In-kind contribution of the rent will be matched dollar-for-dollar by federal funds to be applied to the economic growth of small businesses in the City; and

WHEREAS, the City desires to lease the Premises temporarily or at least until such a time as the property is redeveloped, to the CCRDC for the term hereinafter provided and the CCRDC desires to accept such lease upon the terms and subject to the conditions contained herein.

NOW, THEREFORE, BE IT RESOLVED that the City Council hereby finds and determines that the above recitals and accompanying staff report are true and correct and have served as the basis, in part, for the actions of the City Council set forth below.

BE IT FURTHER RESOLVED, that the City Manager is hereby authorized to enter into a Lease Agreement, by and between the City of Salinas, a Charter City and municipal corporation, and the CCRDC, commencing March 1, 2018.

BE IT FURTHER RESOLVED, that the City Council authorizes the City Manager to take such other actions and execute such other documents as are appropriate to effectuate the intent of this Resolution.

PASSED AND APPROVED this 6thth day of March, 2018, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Joe Gunter, Mayor

ATTEST:

Patricia M. Barajas, City Clerk