



## **CITY OF SALINAS COUNCIL STAFF REPORT**

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**DATE:** MAY 1, 2018

**DEPARTMENT:** PUBLIC WORKS

**FROM:** JOE ALBERTONI, ACTING MAINTENANCE SUPERINTENDENT

**TITLE:** DIRECT PURCHASE OF A 2018 FORD F550 WITH AUTOCRANE

**RECOMMENDATION MOTION:**

A motion to purchase a 2018 Ford F550 with Scelzi Western Crane Body and Autocrane HC-7 crane from Salinas Valley Ford.

**RECOMMENDATION:**

It is recommended that City Council approve a Resolution authorizing the direct purchase of one new 2018 Ford F550 with Scelzi Western Crane Body and Autocrane HC-7 crane from Salinas Valley Ford for a total cost of \$136,602.50.

**BACKGROUND:**

Capital Improvement Project 9243, has funds available to purchase this new maintenance crane service truck. Fleet Maintenance Division in conjunction with the Waste Water Division is recommending purchasing the Ford F550 due to its long-standing service history as well as the ability to get service and or the parts needed in a timely fashion. The Scelzi crane body as well as the 7000lbs capacity Autocrane also have a history of reliability and service. The truck will be upfitted with lighting and other accessories necessary to perform in-field work 24 hours a day and is critical for timely responses to emergencies. The crane truck is used for many purposes, but primarily to perform pump maintenance at sanitary sewer and storm sewer lift stations. This service maintenance vehicle is essential for health and safety and operations. This vehicle is used to prevent or mitigate flooding or sewage overflow from the City's 14 sewer lift stations.

Salinas Valley Ford in Salinas provided a quote lower than the NJPA (National Joint Powers Alliance) quote from National Auto Fleet Group (see attached quote). Total cost for the upfitted Ford F550 service truck from Salinas Valley Ford is \$136,602.50. The F550 from Salinas Valley Ford has a diesel 6.7L engine which will handle the extra weight that the upfitting will add. The quote from National Auto Fleet Group has a gasoline powered engine which is generally cheaper, but their overall pricing is still higher. Also note-worthy is that the 2019 Gas 6.8L F550 will take about 26 weeks before they are built and then another 20 weeks after that to get upfitted. Time is of importance when considering this is the City's only truck with the ability to lift pumps out of

lift stations. Salinas Valley Ford in Salinas has a 2018 F550 in their inventory. The truck will be shipped to Scelzi Enterprises, Inc. in Fresno to get the upfitting done. They indicate that this work will take approximately 20 weeks to get completed. At that point the truck will be delivered and received by the City of Salinas

This purchase from Salinas Valley Ford satisfies the purpose and requirements of Article III-A Local Purchasing Preference of the Salinas Municipal Code.

This report has not been reviewed by any commissions or advisory boards.

CEQA CONSIDERATION:

The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

This purchase does meet two of the City Council's five strategic initiatives:

1. Safe, Livable Community "Maintaining Health and Safety," and
2. Well Planned City and Excellent Infrastructure "Well Maintained City Infrastructure".

FISCAL AND SUSTAINABILITY IMPACT:

Sufficient funds have been budgeted in Capital Improvement Project 9243 Sanitary Sewer Equipment. There will be no impact to the City's General Fund since monies for the purchase are entirely from the Sanitary Sewer fund CIP 9243 for the purchase of the Ford F550 Crane truck (\$136,602.50 total)

ATTACHMENTS:

Council Resolution  
Vehicle and equipment quotes